

Athletes carry on Olympic dream, 1B



Volleyball wrap, 3D

Center has formula for learning fun, 3A

# Westland Observer

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Westland, Michigan

80 Pages

Fifty Cents

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## Westland man shot to death at Delco plant

By Joe Bauman  
staff writer

Livonia police are seeking a motive in the slaying of a Westland man who worked as a security guard at the General Motors Delco Products plant on Eckles Road.

The victim, 22-year-old Jason Bickel of Westland, was found suf-



Jason Bickel

fering from a gunshot wound to the head, at about 9 p.m. Sunday by a fellow employee. He was taken to St. Mary Hospital in Livonia and pronounced dead at 10:45 p.m.

According to police investigators, Bickel had been dispatched to check an alarm on an open door in the plant at about 7 p.m. When he failed to report back with his superiors within an hour, plant security unsuccessfully attempted to contact the victim and it was decided to conduct a search of the plant.

**BICKEL'S BODY** was found shortly before 9 p.m. by a maintenance employee who was responding to a call for all employees to report to the main security office.

Bickel and his wife, Angela, moved to the Westland Meadows mobile home park after both left the Marine Corps in August, a family member said. The couple has one child, 16-month-old Joshua. The victim's family is from southern Indiana.

Bickel reportedly had taken a new

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## Woman cleared in boyfriend's stabbing

A 23-year old Westland woman won't be charged in the Jan. 6 fatal stabbing of her boyfriend, police said Monday.

The victim, Kevin Raymond Galea, died 10:45 a.m. Monday at Westland Medical Center. He had been unconscious in the hospital's intensive care unit since the incident, police said.

"We went to the (Wayne County) prosecutor's office and their determination was that all facts point out self defense," said Westland police detective Sgt. Jerry Wright.

Wright said the investigation into the incident was closed, unless police receive new information.

The woman told police she stabbed Galea, 24, with a steak knife following an argument in the Westland apartment the couple shared.

**SHE SAID** the confrontation occurred in the bathroom after Galea kicked in the door, but later said the

stabbing occurred in the bedroom, according to a police report.

Police were called to the Hines Park Apartments, Cowan west of Merriman, at 5:16 a.m. Police declined to identify the caller, but said the call came in on the city's Enhanced 9-1-1 emergency phone line, which identifies the phone number and location of the call.

Galea was found lying in a hallway off the bedroom with a single wound to the left side of his chest, according to the police report. He was unconscious and had no pulse, police said.

There was a bandage in place over the wound, police said.

Police found a wooden-handled steak knife that appeared to have just been rinsed off in a kitchen drawer, they said.

A wet towel with what appeared to be blood stains was in the bathroom and possible bloodstains were on the bathroom floor, police said.

## 25 laid off at Van Dresser Corp.

The automobile sales slump has hit Van Dresser Corp.

The Troy-based automotive parts supplier laid off 25 salaried workers Friday, including a number of employees at its Westland plant, a company spokesman said.

The spokesman, who asked not to be identified, declined to say how many or what types of jobs were cut at the plant.

He said no hourly workers were

affected by the cuts, but many have voiced concern about future layoffs.

"NO ONE foresaw any of this," the spokesman said. "The bottom has fallen out of the car market."

Other company officials declined to return phone calls Tuesday.

Van Dresser's Westland plant employs about 350 people. The plant opened two years ago in the former General Motors Leaseaway facility on Newburgh north of Palmer.

City officials worked since 1988 to

attract a user for the vacant 698,000 square-foot warehouse.

Van Dresser received a 12-year property tax abatement from the city and had projected a total of 450 new jobs at the facility by mid-1990.

Van Dresser employs about 1,500 people and has manufacturing plants in California, Ohio and Canada, as well as Michigan.

The company produces fiberglass headliners and fiberboard doorliners for Ford, Chrysler, General Motors, Toyota and Mazda.



JIM JAGDFELD/staff photographer

Van Dresser Corp. has laid off some salaried employees from its Westland plant on Newburgh north of Palmer.

Leonard Posey, Wayne-Westland school board member, talked about King to Wayne Memorial High School students Monday.

## Trustee recalls life before King

By Leonard Poger  
editor

Leonard Posey could have been jailed if as a youngster he drank from a "whites only" public drinking fountain while visiting his grandparents in South Carolina.

Fortunately, attitudes and laws have changed in America — thanks to the Rev. Martin Luther King, Jr., he said.

While there are still racial problems in American society, relationships are much better now than 20 to 30 years ago, said Posey, named recently as the Wayne-Westland school board's first black trustee.

Sworn into office Jan. 10, Posey talked to Wayne Memorial High School political science and U.S. history students for more than an hour Monday as part of the school's annual observance of Martin Luther King Day.

"Not too long ago it was illegal

for blacks to vote, attend schools with whites, or use restrooms or drinking fountains designated for whites," said Posey, 35, and a vice president for human resources for First Independence Bank.

Posey, who lives in the Inkster section of the Wayne-Westland school district, said King stood for "dignity, self-respect, and hard work — for blacks and everyone."

A KEY to King's success and leadership was his policy of non-violence, which helped gain the backing of whites, including the important support of Presidents John Kennedy and Lyndon Johnson.

Those factors and others helped change racial attitudes and that later led to changes in laws which enabled blacks to be able to vote and attend desegregated schools, among other things.

Posey's talk to about 200 Wayne Memorial students, mostly 11th

**'Not too long ago it was illegal for blacks to vote, attend schools with whites, or use restrooms or drinking fountains designated for whites.'**

Leonard Posey

and 12th graders, was one of several activities in the school marking what would have been the 61st birthday of King, who was assassinated April 4, 1968. Jan. 15 has been a federal holiday since 1986.

The school also had a black heritage display in a showcase near the Commons dining area, showed a video, "Martin, the Emancipator," during all of Monday's lunch hours, and other activities.

When questioned by students, Posey said race relations would have

worsened if the King had never been born.

"REV. KING was a special person and others (referring to other black leaders) may not have stayed as long with King's policy of non-violence," he said to Stan Wasic, a Wayne senior.

That policy was important because it didn't pose a threat to whites, Posey said.

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ART EMANUELE/staff photographer

Evan Callanan, former Westland district judge, wants a reform of the federal prison system and more controls on the U.S. Justice Department.

## Ex-judge, inmate appeals for federal prison reform

By Leonard Poger  
editor

Evan Callanan was a celebrity of sorts while serving nearly four years in three federal prisons.

"Everyone called me 'the judge,'" he said during an interview in his apartment in the Warren Road-Newburgh area of Westland.

While he quipped about the nickname, there was no humor in his voice when he talked about prison life and how the stress led to deteriorating health.

"The system destroys (people) rather than rehabilitates. It takes away your dignity."

**CALLANAN, NOW 62,** served 45 months in prison and three months in a Detroit halfway house after being convicted six years ago by a federal

court jury of conspiracy, bribery and obstruction of justice. A mail fraud conviction was later reversed by a federal appeals court.

The former Westland district judge, first elected in fall 1978, is the only local elected public official ever convicted of a felony.

He was released last month.

Besides appealing for reform of the federal prison and urging more controls on the U.S. Justice Department, Callanan is trying to have the U.S. Supreme Court throw out the other convictions in a move to clear his name.

A LAW firm in Washington, D.C., just recently petitioned the court to join in his defense because they feel the issues involved "are of national importance," he said.

Callanan and his attorney, Nicho-

las Smith of Birmingham, are basing the appeal on recent Supreme Court rulings in cases where the issues are similar to those in the former judge's case. Callanan is focusing on the recent court definitions of "pattern" in the federal RICO (racketeering influence corrupt organization) act.

**BUT THE** legal issues aside, Callanan didn't hesitate to discuss life in prison and what changes he wants.

He called for a reform of the federal prison system and questioned why the government is building more facilities when the existing ones are so inefficient.

He provided several examples.

Prison officials refused to replace his hearing aid batteries, he said. When a friend sent him a supply of batteries, officials still refused to

give them the batteries because they feared "I would blow up the prison."

Officials also refused to provide sound amplifiers for telephones when he received calls, he said.

At the Sand Stone, Minn., prison, Callanan was among 80 inmates who shared just three showers and were continually subjected to searches, including strip searches after family visits.

**WHILE HE** wasn't worried about having a lot of disposable income, Callanan also detailed the financial and work conditions of federal inmates.

After being stripped of his district court title and salary of nearly \$80,000 a year, Callanan worked 21 days at Milan prison near Ann Ar-

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## what's inside

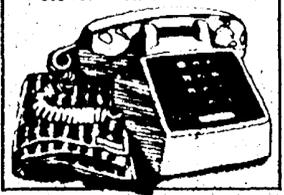
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# Callanan cites need for prison reform

Continued from Page 1  
 bor, earning \$6.15 for 56 hours of work, or nearly 11 cents an hour. He was transferred to Sand Stone (nearly 800 miles from Detroit) where he was a clerk for the print shop manager, starting out at 22 cents an hour and later working up to \$1.10. The most arduous duties were at the Terre Haute, Ind., prisoners' work camp, where he was a sewing machine operator, sewing sheets for Veterans Administration and military hospitals, starting at 44 cents an hour, a wage later increased to \$1.25.

BUT MONEY wasn't his biggest

problem. His health deteriorated because of the stress, and he suffered several major problems, he said. First, there was prostate gland surgery 15 months ago. That was followed by a medical procedure to get rid of kidney stones. But the stones were not eliminated. While at Terre Haute, Callanan suffered chest pains for 10 months. The pains were diagnosed at different times as a pinched nerve, bur-sitis and pleurisy. During surgery at a Terre Haute area hospital, "I had heart spasms which led to damage to the heart's back wall. My heart stopped during the operation, which was stopped immediately and completed four

days later." Eventually, doctors did a triple bypass in the open heart surgery. After being discharged in November, Callanan continued to undergo cardiac rehabilitation.

WHAT DOES Callanan do with his time now? "I do a tremendous amount of reading, mainly changes in laws and preparing for my supreme court hearing. "I won't ever stop fighting my case until I win." Reflecting on his federal court trial, Callanan urged for reforms in the grand jury system ("grand juries can indict anyone or anything") and more controls on the Justice Department, including congressionally chartered rules to curb the use of deals made with informants. "The Terre Haute prison camp was informants galore."

CALLANAN WAS critical of the Justice Department, which withheld an FBI report that he later obtained through the Freedom of Information Act. A report filed by the Detroit office to the main office in Washington, D.C., concluded that there is no evidence that Callanan received any money, he said. Callanan is still upset about the trial jury not being allowed to hear the entire video or audio tape of his contact with the FBI informant.

## cop calls

A HOMEOWNER in the 31032 block of Middlebury told police that someone broke into his house Sunday and stole \$2,300 worth of music, stereo and video equipment.

The man said there have been several recent break-ins at the house. On Sunday, the culprit entered the house by prying off a wood panel over a door window and smashing the window, police said.

The man said stolen goods included an electric guitar, a speaker, a video camera and a stereo system.

OFFICE SUPPLIES were stolen during a burglary at the Wayne County Office of Aging, 3512 Henry Ruff, over the weekend.

Officers answering an alarm run at the building 5:26 p.m. Sunday said they found a window smashed out and the office in disarray. An employee said the supplies were taken from a metal cabinet.

A WESTLAND woman told police she was accosted Friday by a man who exposed himself while the two were driving in separate vehicles on Central City Parkway.

The woman said she was driving southbound near Ford at 11:30 a.m. when the man pulled alongside her car in a Jeep. The man exposed himself and then drove off when she began to copy his license plate number, the woman said.

She described the man as being in his early 20s with light-colored hair and a mustache.

# Motive sought in shooting

Continued from Page 1  
 job and was working his last night for General Motors at the Delco plant.

Livonia police Lt. Michael Murray said investigators have not determined whether Bickel's investigation of the alarm and his slaying are related.

"The victim never checked in with the security office regarding the alarm, and there was no evidence that the door had been forcibly opened," Murray said.

"We are exploring the possibility that the victim either was shot by an intruder or by a plant employee, and have no suspects at this time."

Murray said Bickel's body was discovered in a hallway in the plant's office area, a considerable distance from the door he was to check. The door is an emergency fire exit located in the south end of the plant, and has no exterior door handles.

"We have not determined whether an intruder entered the plant through the door," Murray said Monday. "It is not uncommon for those door alarms to go off because they are quite sensitive, especially to strong winds and the like."

ACCORDING TO Murrays, none of the security personnel at the plant are armed, and no weapon was found near the murder site. It also has not been determined what caliber and type of gun was used in the shooting.

Because the parts plant was shut down for the long weekend in observance of Martin Luther King Day when the shooting occurred, there were only 12 employees working in comparison to the usual 2,300-person workforce.

According to Gary Kistemaker, personnel director at the plant, Bickel was temporarily assigned to the facility as a security guard. The victim had been employed with the company for about six months.

"From what we can tell he was a pleasant guy who was well-liked and wasn't known as a troublemaker," Kistemaker said. "He filled in at the plant for vacations and such, and

had worked here quite a bit in the past few months."

Kistemaker said he is satisfied that there is adequate security at the plant, although he added that a security review will be necessary as a result of the shooting.

All of the emergency exits within the plant are guarded with alarms, he said, and the main entrances are staffed with security personnel. Video cameras also keep a visual check of the premises.

Bickel's slaying was the first homicide in Livonia this year.

In addition to his wife and son, Bickel is survived by his parents, Eldon and Clairretta Bickel; brothers, Carl, Eldon Leroy, Bentley and Bradley; and a sister, Kitty Sue Ellen.

Services were scheduled for 11 a.m. today at the Charles Step Funeral Home in Redford.

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Published: January 18 and 19, 1990

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- 41A Plumbing Work
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- 41C Sheetmetal Work, Curbs and Dampers

4. DUE DATE AND PLACE

- Proposals will be delivered on the following date, time and place:  
 Date: Monday, February 12, 1990  
 Time: 2:00 P.M., to be opened at 7:00 P.M. Board Meeting  
 Place: Garden City Board of Education  
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 Business Office - Administration Area

5. ISSUE AND DEPOSIT OF DRAWINGS AND SPECIFICATIONS

- Drawings and specifications may be obtained at the office of Sheridan Construction, Inc., after the date of Thursday, January 18, 1990.
- Deposit: \$50.00 per set (includes complete drawing set, Conditions of the Contract and General Requirements of the Specifications and pertinent trade sections of the Specifications as required for specific proposals.)
- Deposit is refundable only if documents are returned within 14 days after bid due date.
- Check should be made out to Garden City Board of Education.

6. LOCATION OF PLANS

- Drawings and specifications will also be on file for bidding reference at the following locations:  
 Dodge Reports — Dearborn, Michigan  
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 Daily Construction Reports — Sterling Heights, Michigan

7. PROPOSAL GUARANTEE AND SECURITY BONDS

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CHESTER A. MOSS, Secretary  
 Board of Education  
 Garden City Public Schools

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photos by JIM JAGDFELD/staff photographer

During an experiment on density, Keeler Krcek and Anne Fedrigo count the drops of food coloring they are adding to liquid.

# Enthusiasm Energy Science fun<sup>2</sup>

By Marie Chestney  
staff writer

## Old school has new life as center

Where in Livonia can children dig up fossil bones?

Ask any second grader in the Livonia Public Schools and they'll tell you — at the Science Center in the old Whittier School in northeast Westland.

Now these animal bones really weren't buried there in ages past. In fact, they came from a local butcher shop and were cleaned, boiled and buried by Livonia's Mr. Science himself, Gary Cieniuch, the center's science coordinator and sole teacher (at the moment).

Cieniuch gathered the bones and buried them in sand inside the center, on Ann Arbor Trail west of Inkster Road, to teach youngsters about dinosaurs and fossils.

He also has a supply of gadgets and gear to teach third graders about electricity, fourth graders about magnetism, fifth graders about density and electrolysis and sixth graders about Mother Earth.

ALL THIS takes place every schoolday, when students and teachers alike come to the center to meet a man who dresses like the proverbial mad scientist and sometimes talks to them about secret formulas and other scientific stuff.

Against a backdrop of flying prehistoric birds, stuffed owls, swimming fish, singing canaries and a wilderness wall mural, Cieniuch very enthusiastically teaches a subject — science — that obviously is very close to his heart.

In April, the center celebrates its first anniversary.

In June, it enters its second phase with the opening of a summer science school run by the community education department of the Livonia Public Schools.

And in September the center will

expand even more, with a second teacher and a second session at the center added for each elementary school grade in Livonia.

AT THE center, the youngsters get what they generally don't get in the classroom due to a lack of equipment.

"It's hands-on science and the kids love it," Cieniuch said. "It's not like reading about science in a textbook. Even the sixth graders, who you might think would have a 'show-me' attitude, participate as much as the second graders."

You also might think the second graders have the most fun, digging for bones in a sandpile, while the fifth graders get stuck with something as complicated as electrolysis — the decomposition of an electro-

lyte when a current is sent through it.

That's because you've never seen electrolysis in action, as it's acted out by students at the center.

Cieniuch's electrolysis starts out with colored gum drops. It moves to hand-wound generators, water bubbles, test tubes and flaming sticks. And 10 minutes later and after a flurry of winding, it ends with a "pop" as flames hit the hydrogen in each of the tubes.

"Put a little muscle into it to get a bigger pop," Cieniuch tells the fifth graders from Mary Ann Gwyllt's class at Marshall Elementary School. "The more hydrogen in the test tube, the bigger the pop."

And the youngsters happily crank away.

THE PUBLIC school-operated center might be the only one of its kind in Michigan.

Other districts operate science centers, but they might be more for the storage of equipment, rather than a place where students go to learn.

Cieniuch, who is working on a dual PHD at the University of Michigan in both science education and administration, has a vision for the center's future.

"We want to make it truly unique, by adding more live animals. We'd like to fill the aviary with canaries

and fitches. We'd like to have the kids see birds nesting, or some tropical fish, maybe even some small mammals like lizards. Not too many, though, for this isn't just for the biological sciences. It's for the whole world of science, from life sciences to the earth."

So, if you have an extra canary or lizard you'd like to donate, you know who to call. Cieniuch can be reached at 523-1664.



Mr. Science, also known as Gary Cieniuch, takes the complex scientific idea of density and reduces it to a level understandable to fifth graders at the Livonia Public Schools' science center.



Michael Schmidt listens for the "pop" as a flame is placed at the base of a test tube of hydrogen gas collected earlier.

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## Community Corner

This week's question:

What are your most and least favorite things about Westland?

We asked Westland residents at Westland Center this question.



Most favorite: "All the new businesses in town and the job opportunities that has created." Least favorite: "A lot of the sidewalks aren't clean. I walk quite a bit."  
— Lawrence Worsley



Most favorite: "You're close to everything, you're centrally located." Least favorite: "The construction and traffic."  
— Joann Kourte



Most favorite: "Living close to Westland (Center)." Least favorite: "Too much (new) construction. They're taking away all the trees and places where you can have a picnic."  
— Tony Olivero



Most favorite: "The friendliness of the city, it's kind of a small-town friendliness." Least favorite: "There's too much traffic on Wayne Road."  
— Evelyn Ronan



Most favorite: "Working at the mall. I meet a lot of interesting people." Least favorite: "The traffic problems on Wayne Road."  
— Michelle Audet



Most favorite: "The reasonable cost of living." Least favorite: "I can't complain. I really haven't found anything that I don't like."  
— Al Pilarski

## King's impact recalled

Continued from Page 1

Could other black leaders, such as Malcolm X, have achieved the same accomplishments as King, asked Carol Rizkalla.

"No," Posey quickly answered. "There would have bloodshed and many would have died."

The school board member added that King was a good leader of people and gained the support of whites. Since his death, there hasn't been a black leader with the same charisma as King, he added.

Speculating how King would have handled existing problems, Posey said that King would probably have dealt with the drug problem and the federal government's policy in dealing with the racial separation laws in South Africa.

ON A personal level, King's legacy and teachings "led to my selection to the Wayne-Westland school board," Posey said.

He recounted the story of his own father, George Posey, 71, who earned a bachelor's degree from an all-black college and learned after graduation that his diploma limited his teaching to only black students.

The elder Posey was so upset that he decided to not enter teaching and instead went to work for Ford Motor Co., where he was employed for more than 40 years before retiring.

## Door shuts, new one opens for 2 cosmetologists

By Janice Brunson  
staff writer

For a pair of Westland cosmetologists, the new year means the start of a new decade and new jobs after a dismal ending in 1989.

The two, Cindy Fella and Carol White were abruptly terminated from jobs at the Starr Styling Station in Westland, which closed only weeks before the Christmas holidays.

While both faced loss of income at possibly the most inopportune time of year, the women said they were even more unsettled by the manner in which they were terminated and the affect it would have

on customers of long standing, many of whom were not notified of the closure.

"I was working. I had a customer in my chair. She (the salon's owner) announced, 'I'm closing the shop door,' and she did," said Fella, 29, a Livonia native and Canton Township resident who had been employed by Starr's her entire adult life.

Virginia Ross-Bekteshi bought the shop last September from Jim May, son of the original owners, Dave and Alice Starr of Westland. Ross-Bekteshi, whose phone number is unlisted, could not be reached for comment.

THE ABRUPT TERMINATION announcement came at 4 p.m., three hours before closing, Dec. 6. Within an hour of the announcement, the door to the shop was closed and locked for a final time.

"Can you imagine, making an appointment to have your hair done for the holidays, going to the shop and finding it closed?" Fella said. "I worried for a week."

Until the sale to Ross-Bekteshi, the salon had been a family affair, launched in 1981 by the Starrs who, distracted by a second business in late 1986, sold the business to May.

"They wanted to keep it in the family," said Carol White, also of Canton, the first cosmetologist

Starrs hired.

White, a single mother who has raised three children without benefit of child support payments, met the Starrs while training at the State College of Beauty in Wayne. Their daughter Janet was also a student.

Within months of the sale in September, the business was in trouble, according to White, who said supplies ran low, two cosmetologists quit and others, like herself, began looking for new jobs.

WHITE WAS AT home when she learned by phone the salon was to be closed within the hour.

"I had helped open the salon in

ly all these years," said White, who said she was angry over the closure and concerned about future income, especially since the holidays were near.

Son Jamie, 18, a student at Schoolcraft College in Livonia, also expressed concern. "Didn't she realize she was hurting my family by closing the shop?"

But for both Fella and White, the future looks good. Each has found new employment, Fella at Hair Works in Westland and White at Cutting Corners in Canton.

Best of all, "word is getting around to our old customers," they said.

## Ex-city administrator vies for Plymouth post

A veteran Westland city administrator is one of the seven finalists hoping to be the next Plymouth city manager.

Robert Matzo, who served under four mayors in more than 15 years, was interviewed Friday by representatives of a consulting firm retained by the Plymouth City Commission for the search.

Besides Matzo, other candidates for the post include Acting City Manager William Graham and Rick Prill, former township administrator of both Boonton and East Hanover, N.J.

Matzo's latest position was Westland public services director. He was not reappointed by Mayor Robert Thomas, who was elected Nov. 7 and took office Jan. 1. Over the years, he was finance director, assessor, and economic development director.

Observers described him as low-key, an effective administrator and versatile, as he served in a number of jobs under four different mayors.

"He (Matzo) has been around here for a long time and has good management skills," said former Westland Mayor Charles Griffin last year in naming Matzo DPS director, a

**Matzo's latest position was Westland public services director. He was not reappointed by Mayor Robert Thomas, who was elected Nov. 7 and took office Jan. 1.**

post he had held under another mayor.

Consultants Rod Bartell and Dick Brown posed questions and real-life situations with seven candidates, who interviewed for the position Friday and Saturday.

The selection of "probably around four" finalists from this field, Mayor Dennis Bila said, could come later this week.

## Yesteryear fashion show set

A parade of American fashions from the 1800s to the 1930s will take center stage at the Bailey Center on Thursday, Jan. 25, as the Questers of Sandhill present "Fashions of Yesteryear." The program begins with a salad luncheon at 11:30 a.m.

The Questers is a national organization founded in 1944 to preserve, study and collect antiques. The Sandhill Chapter was formed by members living in an area called "Sandhill," which is now a part of Redford. Members come from all over the Detroit area and meet once a month in study groups.

"Fashions of Yesteryear," a program featuring skits and modeling of authentic period clothing, began around four years ago, according to show coordinator Gail Kuhn.

The group performs three or four times a year and has performed at area churches and at Greenfield Village.

The event is sponsored by the Westland Cultural Society, and includes pianist Joyce Richardson playing songs from the early part of the century. Tickets will also be given out for door prizes.

Reservations for the luncheon and fashion show, which must be made by Friday, can be made by sending \$5 for each guest to the Westland Cultural Society, Box 902, Westland 48185.

To reserve by telephone, call Marles Lomas, 721-8177, or Jo Johnson, 522-3918. Reservations must be prepaid. For information about the Questers, call Gail Kuhn at 663-6581.

## What kind of a kid do you suppose Thomas Edison was?



Bet he looked at problems and saw solutions. Like Maurice Scales who invented Baby No-Mash to prevent doors from closing on little fingers.

Bet he saw how things were done, and imagined better ways to do them. Like Lillian Lukas who invented the Puddle Detecting Cane for the blind.

Bet he watched how things work and thought of ways to avoid wasting time or effort. Like Caitilin McCracken who invented the Orphan Kitten Feeder for Three.

Maurice, Lillian and Caitilin were three of the thousands of winners in the Invent America! education program.

And you know that small genius can grow up to become big genius—with the capacity to make America number one again. To participate, just write Invent America!, 510 King Street, Suite 420, Alexandria, VA 22314, or call 703/684-1836.

If you're wondering if it's all worthwhile, just imagine what Edison would have said.

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# Foreign adoption

## Social, political reasons trim number of children available

By Janice Brunson  
staff writer

Tolling quietly in a small basement office on Adams Road in Birmingham, a handful of dedicated professionals are busy creating families, placing children from Korea, India and Vietnam with Americans intent on adoption.

For years, older couples, single persons or those who already have natural children — people unwilling or unable to wait for a U.S.-born Caucasian baby — have relied on foreign youngsters to fulfill parental aspirations.

But for many, 1990 may well prove disappointing as the number of foreign children available for adoption dwindles, according to Elizabeth Gorning of Americans for International Aid and Adoption (AIAA) in Birmingham.

"Right now, our numbers are decreasing for many reasons, both social and political," said Gorning who, like many AIAA employees, has adopted a child from abroad. Daughter Amanda, 14, is from Korea.

Previously, the majority of children processed by AIAA have come from Korea and India. But changing attitudes about adoption and more abortions mean substantially fewer children are now available from either country.

American parents who once waited three to four months for a child

**For many, 1990 may well prove disappointing as the number of foreign children available for adoption dwindles.**

— Elizabeth Gorning  
Americans for International Aid and Adoption

after processing by AIAA, now face waits of eight to 10 months, according to Gorning, who said some U.S. agencies have even temporarily stopped accepting applications.

AIAA continues to accept applications and is hopeful new contacts with government social service agencies in Honduras and Chile will result in a steady source of children in need of new parents.

ONE OF GORNING'S more memorable moments in "escorting" or accompanying children from old homes to new families in the United States occurred during landing in Minneapolis on a flight from Korea to Detroit with a set of 3-year-old twin girls and a boy, 4, who insisted on unfastening his seatbelt.

During descent, Gorning struggled to keep the boy's seatbelt buckled when, suddenly, the twin seated farthest from her vomited.

"At that moment, there was nothing I could do. I didn't have enough hands," she said.

Such journeys are grueling affairs. Including plane changes and layovers, the trip from the Social Welfare Society in Seoul to the United States is some 20 hours and from the Mission of Hope in Calcutta, about 40 hours.

In addition to exhaustion, children are exhilarated yet terrified, unaccustomed to airline food and nervous about joining new parents in a strange new land. They are unable to express themselves in English.

Infants have even more difficulty coping, fretful and fussy in response to the strange assault on their senses. "They deal with sense, the sense of smell, the sense of feel. Everything is different," Gorning said.

JUDITH TROMBLEY first met Ben, now 15, a year ago on a business trip to Korea with AIAA.



JERRY ZOLYNSKY/staff photographer  
Susan Rabbers sees her new daughter for the first time, as adoption worker Donna Turi of Garden City (right) carries her out of customs.

"It sounds corny, but I thought he was a really neat kid. I couldn't get him out of my mind," Trombley, a Troy resident, said. She and husband Roger, parents of two birth daughters, had previously discussed adoption. The couple decided to adopt the boy.

"In our minds we went through every possible scenario, all of them bad. None of it has happened. He's an easy kid, very bright. It's been much easier than we ever thought," Trombley said.

Not all matches, however, are as successful, especially when an older child is involved. Though rare, some

placements are "disrupted" or ended within the first year, before they are legally completed. Others are "disrupted" or terminated, sometimes years after becoming legal.

All placements are supervised by AIAA counselors for a full year but for whatever reasons, some families decide they are no longer able or willing to cope with the situation, Gorning said.

In the event of a disruption, AIAA maintains a list of replacement families, "wonderful families" who otherwise cannot afford the \$600 cost of adoption, according to Gorning. Fees cover travel expenses, agency fees,

foster care and medical and legal fees.

In the event of a terminated adoption, the child is placed with state social services if a new family cannot be found.

NANCY AND JON FOX of Bloomfield Hills, parents of six children including three birth children and one each adopted from Vietnam, Guatemala and India, founded AIAA in 1975, a time when trans-cultural adoption was unfamiliar to most Americans.

Please turn to Page 8

# DNR move could delay local trash reduction plans

By Wayne Peal  
staff writer

Wayne County officials say they've been dealt a blow by the Michigan Department of Natural Resources in their effort to boost recycling and other trash reduction options among county communities.

A recent DNR decision to delay approval of the county master plan, pending receipt of master plans from other counties, could delay local trash reduction plans, or postpone them altogether, county officials fear.

"I guess you could say they've taken the wind right out of our sails," said Milton Mack, head of the county's solid waste implementation committee.

Mack will be among those visiting local communities in coming weeks, trying to sell local leaders on the county plan's necessity.

But already, Mack said, some communities appear to be moving away from swift implementation of recycling and other trash reduction options.

"We'd been working toward a 1992 deadline to get local programs up and running," Mack said.

Now, he added, the DNR could delay approval of Wayne County's overall plan at least until then, pushing local plans back until the mid-1990s at the earliest.

The DNR said the decision was made to coordinate trash reduction efforts between counties that ship trash to outside landfills and counties where those landfills are located.

"WE TOLD counties we were looking at it on a regional basis," DNR county coordinator Barbara Scheibly said. "It doesn't affect all counties, just those that import and export waste."

Wayne County, the state's most populous county, is its biggest waste producer, with more than 13 million cubic yards generated annually. Of that, more than 4 million cubic yards is shipped to landfills in Oakland,



Milton Mack

Washtenaw, Livingston, Macomb and Monroe counties.

In sheer volume, the amount Wayne County ships out is greater than that produced in all but Oakland, among the counties that accept its waste.

That volume, Mack said, should force the DNR to reverse its position — at least as far as Wayne County is concerned.

"It makes sense for other, smaller counties, but Wayne County is the biggest county in the state," he said. "Delaying our plan means something entirely different from delaying the plan of another county."

The Wayne County plan would guide trash reduction for nearly 25 percent of the state's population.

County officials said they expect to press the DNR to revise its stand.

"They've reversed themselves before," Mack said.

# Nominations are sought for women's hall of fame

Nominations for the Michigan Women's Hall of Fame are being accepted now through Wednesday, March 21.

Those nominated must be closely affiliated with Michigan, either by birth or contribution. Nominations can be made by groups or individuals.

Nominating forms are available by writing the Michigan Women's Historical Center and Hall of Fame, 213 W. Main, Lansing, 48933, or by calling 358-9103 during normal business hours.

Nominations are ranked by a broadly-based screening committee,

then sent to a second committee for final review. The Michigan Women's Studies Association, which initiated the hall, formally announced the new inductees.

Inductees will be honored at an October ceremony in Detroit. All inductees will receive the hall's bronze "Life Achievement Award."

Michigan Women's Hall of Fame members include Rosa Parks, Fran Harris, Sarah Goddard Power, Genevieve Gillette, Dr. Elizabeth Crosby, M. Jane Kay, Helen Thomas, Sojourner Truth, Anna Blsoll, Mary Ann Mayo, Mary Chase Perry Stratton, Helen Milliken and Betty Ford.

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In the 1990s, makeup will be your most powerful accessory. This is the beginning.

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Signature Eyeshadow Triads in Plumwood/Willow/Early Pink and Roseleaf/Freshwater/Coral Shell. \$25 each.  
Signature Eyeshadow Duo in Alabaster/Mushroom. \$20.  
Signature Automatic Pencils for Eye, Lip, \$22.50.  
Perfect Lips in Perfect Bronzewood and Perfect Getanium. \$15.  
Perfect Finish Nail Lacquer in Getanium and Cinnamon Pink. \$9.  
Signature Powder Blush in Pink Mauve and Shell Peach. \$20.  
More Than Powder in Ivory. \$8.50.  
Cosmetics.



HUDSON'S

# Drug program director to speak Thursday

## For seniors

Wayne-Westland School District Senior Adults meet in the Dyer Center, on Marquette between Wayne Road and Newburgh. Their meetings and events for the month of January will be as follows:

● Pinochle — Mondays 1:30 p.m., Tuesdays 6:30 p.m., Fridays 1 p.m.

● Wednesday, Jan. 24 — There will be a Birmingham Theater Trip to see the performance of "O-Kay." Buses will leave Dyer Center at 10:30 a.m. Lunch will be at 11:30 a.m. Buses will return at about 6 p.m. Reservations are \$25.

● Wednesday, Jan. 24 — Bingo resumes every Wednesday at 1 p.m.

● Wednesday, Jan. 31 — A pancake breakfast will be held at 9 a.m.

## Civilians

Thursday, Jan. 18 — The Westland Civitan Club will hold its dinner meeting at 6 p.m. at OMEGA, 34824 Michigan Ave., near Wayne Road, Wayne. Tranett Ledford, Channel 2 news reporter, will be the guest speaker.

## Business women

Thursday, Jan. 18 — Garden City Business and Professional Women will hold a dinner meeting at 6 p.m. in the Maplewood Community Center, 31735 Maplewood, west of Merriman and north of Ford. Ken Kaminsky, director of DARTE (Drug Abuse Reduction Through Education) for the Wayne County Intermediate School District, will be the guest speaker. Admission is \$6. For information, call 538-2361.

## Education group

Friday, Jan. 19 — The Wayne-Westland Citizens for Education Committee will meet 7:30-9:30 p.m. at the Country Hearth Inn, 40500 Michigan Ave., Canton (one block east of I-275 at Lotz Road). For more information, call Dave Morant at 729-1748.

## Fashions

Thursday, Jan. 25 — The Westland Cultural Society will sponsor a parade of American fashions from the early 1800s through the 1930s at the Bailey Center, on Ford near Carlson. The program begins with a salad luncheon at 11:30 a.m. For reservations, send \$5 for each guest to the Westland Cultural Society, Box 902, Westland 48185. To reserve by telephone, call Marles Lomas at 721-8177 or Jo Johnson at 522-3918. Reservation deadline is Jan. 19.

## Card party

Tuesday, Jan. 23 — Garden City Ladies VFW Post Auxiliary 7575 will hold its "card party" at noon in the hall, 33011 Ford, west of Venoy. Admission is \$3 and includes lunch and prizes.

## GED tests

Monday-Tuesday, Jan. 29-30 — Livonia Public Schools will offer GED tests 9 a.m. to 2 p.m. at Bentley Center, 15100 Hubbard. For more information, call 523-9294.

## Taxes

Monday-Friday, Jan. 29-Feb. 2 — AARP Chapter 1642 volunteers will

## community calendar

Non-profit groups should mail items for the calendar to the Observer, 36251 Schoolcraft, Livonia, MI 48150. The date, time and place of the event should be included, along with the name and phone number of someone who can be reached during business hours to clarify information.

prepare Homestead Property and Home heating Tax Credit Forms only 10:11:30 a.m. and 12:30-3 p.m. at Westland Friendship Center, 1119 North Newburgh Road. This service is for those who do not have to file a 1040 (either Michigan or U.S.). Bring last year's credit forms with you. For more information, call 722-7632.

## Youth soccer

Saturdays, Feb. 10-17 — Westland Youth soccer will hold spring registration 2-5 p.m. at the Bailey Center on Ford Road. Girls and boys born between 1971 and 1984 are eligible. Applicants must bring birth certificates.

## Golf lessons

Through March — Wintertime golf lessons are available at Westland Municipal Golf Course, 500 S. Merriman, south of Cherry Hill. Lesson fees are \$30 for three 30-minute lessons or \$50 for six sessions. For information, call 721-6660.

## Floor hockey

Wayne-Westland YMCA is now taking registrations for adult floor

hockey teams. Leagues play at Stevenson Jr. High on Saturday afternoons beginning in February. Team fee is \$230. Players must be at least 18 years old. Register before Jan. 16 at the Wayne-Westland YMCA. Call 721-7044.

## Safe rides

Fridays-Saturdays — Livonia Safe Rides is in operation Friday and Saturday nights during the school year from 10 p.m. to 2 a.m. High school students living in the Livonia School District may call 261-3760 on these evenings for a safe and confidential ride home. For more information, call 522-7488.

## Open Swim

Open swim is available at the Wayne-Westland YMCA, Monday through Friday from 7-8 p.m. and Saturday from 1-3 p.m. Fee is \$4 for adults and \$1.50 for youths 18 and younger.

## Pre-school

Garden City Preschoolers, ages 3½ to 5 years old, will be scheduled for preschool screening during Janu-

ary. Screening dates are: Douglas — Tuesday, Jan. 18, Memorial — Thursday, Jan. 18, Farmington — Monday, Jan. 22, Henry Ruff — Wednesday, Jan. 24 and Lathers — Tuesday, Jan. 30. Letters notifying parents of scheduled appointments will be mailed two weeks prior to the screening date. If you have a preschooler and do not receive a letter, please call the Child Development Center at 421-5763.

## Jobs

Part-time jobs are available for low-income men and women 55 and older through the Senior Community Service Employment Program. For more information, call Lynne at 722-2830.

## For parent

Tuesdays — A new support group, "Parent to Parent for Prevention," will meet the second Tuesday of each month at 7:30 in the north cafeteria of Franklin High School, 31000 Joy. Discussion will focus on substance abuse. For information, call Penny Irwin at 525-8644.

## Alzheimer's support

Wednesdays — Members of a support group for Alzheimer's Disease meet the first Wednesday of the month at 2 p.m. in the Westland Convalescent Center, 36137 Warren Road. For information, call 728-6100.

## Host lions

Thursdays — The Westland Host Lions Club meets at 6:30 p.m. the second and fourth Thursdays of the

month, in the Red Lobster Restaurant on Wayne Road, north of Ford.

## Purple heart

Wednesdays — The Military Order of Purple Heart meets on the third Wednesday of the month at 8 p.m. in the VFW Hall on Ford Road, west of Venoy. Meetings are open to combat-wounded vets.

## Concert band

Wednesdays — The Westland Concert Band meets every Wednesday at 7 p.m. in Marshall Junior High, 35100 Bayview, south of Cherry Hill east of Wayne Road. Musicians are sought for the newly formed band. Call Jim Probe at 729-7386.

## Open swim

The Wayne-Westland YMCA has daily open swim available 7-8 p.m. Monday-Friday, and 1-3 p.m. Saturday. Family Swim is 8-8:45 p.m. Friday and 3-4 p.m. Saturday. The YMCA is at 827 South Wayne Road, Westland. For more information, call 721-7044.

## Co-op nursery

Suburban Children's Co-op Nursery is accepting applications for a 3-year-old morning class. The class is on Monday and Thursday 9:15-11:15 a.m. at Newburg United Methodist Church, 36500 Ann Arbor Trail, Livonia. For more information, call Donna Kuhn 981-0277.

His parents felt it was time he had a place of his own. After all, he was 15.



Every year hundreds of thousands of kids are thrown away. Put out onto the streets. With no job, no money and nowhere to go. But now there is a number for kids to call. The Covenant House Neline helps kids with food, clothing, a place to sleep and, most of

all, someone to talk to. To get help in your hometown, call our Neline 1-800-999-9999. It's free.

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1-800-999-9999  
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## To fight crime in Philly, people plant posies.

"The bad part of town." Abandoned cars. Sidewalks scattered with crack vials. Bombed-out buildings.

A neighborhood whose spirit is as broken as the bits of glass that dot the street. There are only two things to do if your neighborhood becomes a war zone: give up or take action.

### The Philadelphia Story

One day, in the "bad part" of Philadelphia, a neighbor complained to a neighbor. And then to another. And then to more. People didn't like their homes being "taken over." Feelings of helplessness and resentment turned to action.

They went to the police for help.

Soon a substation was established where folks could readily report crime. Weekly meetings began. Community watches started. Things started

getting fixed up. Vacant lots were cleaned up and fenced off. Abandoned cars were towed away. Painting and repairing programs began.

The neighborhood was cleaning itself up. The local 4-H Club even helped set up garden clubs where kids, teens and adults could work together on plants and flowers while talking over ways to raise awareness.

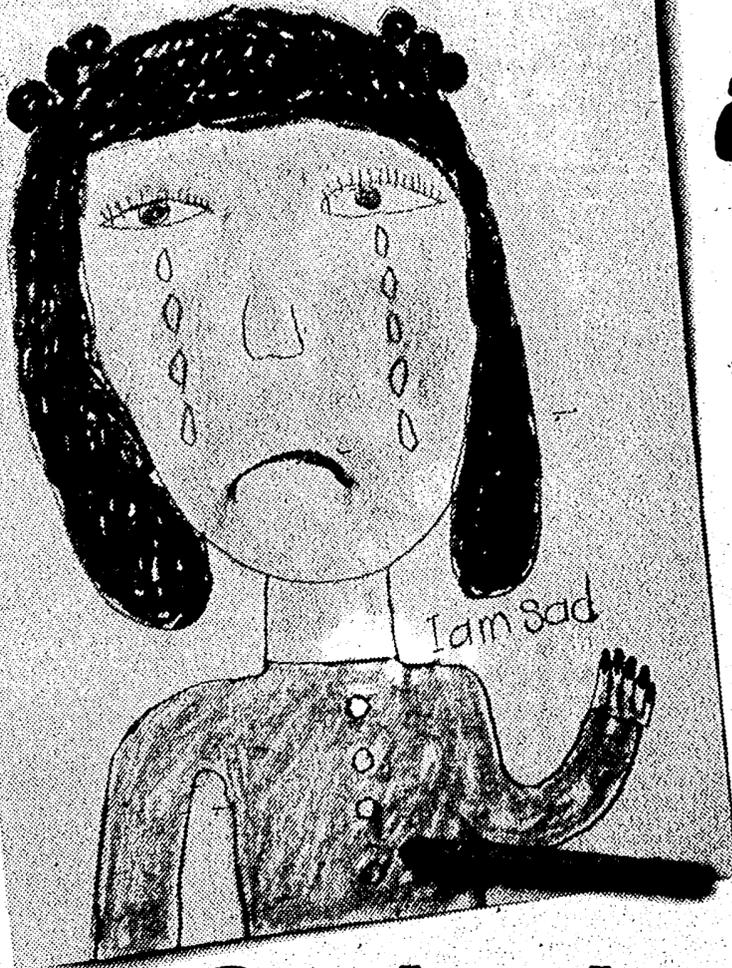
When people care and get involved, neighborhoods change. When a block doesn't look like a haven for crime and drugs, it won't be. And in this part of Philly, where once only apathy grew, seven gardens now bloom.

This is only one success story of many. To find out what can be done

in your neighborhood, write: **The McGruff Files, 1 Prevention Way, Washington, D.C. 20539-0001.** And help...



# Words can hit a child as hard as a fist.



## Get the picture?

What you say to children can determine how they feel about themselves. And how they feel about you. When you're upset, get hold of yourself. Stop and think about what you're saying. Stop using words that hurt. Start using words that help.

# Stop using words that hurt.



For helpful information, write: National Committee for Prevention of Child Abuse, Box 2866E, Chicago, IL 60690.



# Vulnerability is extreme soon after divorce final

(This is the first of several columns by counselor Karyn Pasquel, founder and director of Foundational Living, Inc., on Cherry Hill near Merriman.)

Life after divorce. Is there such a thing?

Divorce is considered by professionals to be one of the most damaging, long-term stresses a person can experience in a lifetime. It affects the marital partners, their children and all the relatives. It even creates rifts in friendships, as friends feel compelled to choose one or the other partner.

The very core of a person's self-worth and value to others is attacked throughout the divorce process, as things such as money, property, possessions and children become competitive issues. Suddenly, the other partner is someone you do not know. How did it ever get to this? Will you ever be normal again?

Sometimes it is hard to remember how nice it felt to go to a place called home where your importance and value were understood. There were no pretenses. You did not have to earn the right to be there. Something happened though. Over time, some other interest, activity, job responsibilities, educational or career goal, children, or maybe another person took priority over the marriage itself.

In most cases, the new priority is allowed to grow too strong before it is acknowledged as a marital threat.

By then, it is often of greater value than the marriage itself. This is because it is natural for us to compare. If another person or activity fulfills a need in our lives, we cling to it. In the process of hanging on, we notice more and more the lack in our present circumstances. Pretty soon, it makes more sense to shed the old and begin with the new.

WHAT ISN'T understood is that what seems new and refreshing is more often than not simply a relief from present dissatisfaction. Identifying the areas of insufficiency and working with them can be a far more rewarding and life-changing experience. Sometimes, however, partners do grow apart. While this is often an excuse, it is also possible.

There are particularly stressful stages in a marriage that are critical turning points for both partners. With knowledge and understanding of what is actually taking place, a couple can successfully work through these critical periods and develop an even deeper relationship with each other. However, without such understanding, these critical periods can bring a marriage to the breaking point and finally divorce. These critical periods will be discussed in the next article of this series.

Of tremendous concern for those who are nearing the finalization of divorce, or who are in their first two years' following, is the state of extreme vulnerability which a newly

divorced person is in. The biggest problem is that he/she does not recognize or acknowledge such vulnerability until further damage is done to this already wounded individual. More rejection, coupled with confusion, are added to the total package called life after divorce.

One might think that a newly divorced person had been toughened up by the experience and would be extremely resistant to becoming involved for a long time. This is the assumption that makes dating a new divorcee attractive to men for several reasons. It is also the same assumption made by the divorced male, which blinds him to his vulnerability.

REMEMBER THAT during the long process of divorce, feelings of belonging, being loved, appreciated and wanted virtually ceased. Light-hearted pleasures and joyful sharing times turn into heavy, emotional workouts. Now, this new single is ready to live life again, determined not to be taken in by another member of the opposite sex.

(Pasquel, who may be contacted at 326-0354, has scheduled workshops on "life after divorce" for Saturday afternoons, Jan. 20 and 27; stress management during the mornings of the same days, and dependent personalities/compulsive behaviors during the evenings in the Summit Inn of Livonia, on Plymouth Road, just east of Newburgh.)

# Pageant contestants sought

Wonderland Mall will host its third Miss Winter Wonderland Pageant on Saturday, Feb. 10.

The pageant, which will begin at 5 p.m. in the mall at Middlebelt and Plymouth Road, is open to single ladies between the ages of 16-23.

All contestants must attend auditions at 4 p.m. Monday, Feb. 5.

The preliminary auditions will consist of a private interview and talent performance in costume. Recommended attire for the interview is suit or dress.

Ten finalists will be selected to compete in the finals on Feb. 10. A list of the finalists will be available Tuesday, Feb. 6, at the information booth in the mall.

As Miss Winter Wonderland, the winner will receive the opportunity to model in the mall's fashion shows, obtain photos for her portfolio, appear in Wonderland advertisements, and represent the mall at special events within the mall and community.

In addition to the above opportunities, the 1990 Miss Winter Wonderland will receive a \$100 mall gift certificate, crown, trophy, banner, gifts from mall merchants, and eligibility to enter the State Fair "Queen of Queens" pageant.

Some 30 points will be awarded for talent and 50 points for modeling.

Each contestant will be required to perform a talent routine of up to two minutes (points will be deducted for exceeding time limit). If a cassette is needed to perform talent, it must be rewound and turned in upon arrival at the mall on the day of the pageant.

Each contestant will be interviewed on stage in their evening gown. Questions will be derived from information submitted on the application.

Applications for the pageant are available at the Wonderland Information Booth, Thursday, Feb. 1, is the deadline for applications to be submitted.

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# Agency gives children new lives

By Janice Brunson  
staff writer

Even before she arrived home, Ashley Amber Kim Rabbers, a 14-pound bundle of blue-eyed wonder, caused quite a stir in Bridgman, a small rural community in southeastern Michigan.

Her actual arrival Friday at Detroit Metro Airport, aboard Northwest Flight 12 from Seoul, Korea, was greeted with whoops and tears of joy by adoptive parents Susan and Daniel Rabbers, who have been waiting 14 months for their new daughter.

Susan paced up and down as she

waited for the flight to arrive, then the seemingly interminable time it took to go through customs. "Look, she's in labor," her father-in-law joked.

A macho-looking ex-Marine, he too was tearful when Ashley finally was placed in her new parents' arms.

"This is extra special for all of us," said Daniel Rabbers, a manager for a Meijer supermarket.

Ashley, whose new parents opted to retain her Korean name Kim, was born nearly six months ago, delivered of a mother from Pusan who had become pregnant after a brief romantic liaison with a member of the Korean military.

Ashley is full-blooded Korean. Her adoption by the Rabbers is called a cross-cultural, cross-racial adoption.

At home, Ashley joins new brother, Justin, 7, Susan's son from a former marriage. Susan and Daniel have been married four years.

brother or sister for Justin," Rabbers said.

Close friends, who three years ago adopted a Korean daughter, suggested the couple contact Americans for International Aid and Adoption in Birmingham.

All applicants must submit to physical exams and supply personal biographies and reference letters. Once the home study of at least three visits is completed and applicants are otherwise approved, the waiting begins.

Korean authorities match children to adoptive parents, based on parental preferences. Parents, who either approve or reject the match, are supplied with photos of the child and background history. Once a match is made, parents apply for a U.S. visa.

"They lead you through the process," Rabbers said of the proceedings.

When Susan was notified last week that Ashley was on her way, "I called everyone I knew. Everybody's real excited."

Ashley is now at home in a newly decorated room that features miniature rocking horses and tiny hearts in country blue, red and white.

# Fewer foreign children available for adoption

Continued from Page 5

Even today, few adoptive parents at first think about it.

"Many are coming new info adoption. Having a child is new. Their first thought is a healthy infant, but when we explore other options, they begin thinking about it," Gorning said.

Trans-cultural adoption poses special problems, especially when parents and children are of different races.

"The child has to deal with his or her identity. His most important question is, 'Who am I?' He doesn't look like his family and he never will. It's important to keep alive his biological and cultural heritage, even if it is an ocean away," Gorning said.

Ben, for example, the birth son of an American serviceman and a Korean woman, lived with his natural

mother until shortly before his adoption by the Trombley family.

"He came complete with a history. Now he says he has two mothers, an American mother and a Korean mother. She loved him enough to want him to have the best and be able to continue his education," Trombley said.

AIAA ALSO PLACES "special" children like Dana, 7, described as "always smiling" in the caption accompanying his picture in the 1990 calendar published annually by the Mission of Hope.

Born three months prematurely in Calcutta, Dana, who now lives with his adoptive family in Oregon, is confined to a wheelchair with cerebral palsy. He is also hearing impaired.

In first grade, he "enjoys reading, math and using the computer."

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# Agencies team up to provide aid to needy state residents

Consumers Power and the Salvation Army have teamed up again this winter to provide aid to needy Michigan residents.

The utility company is raising money for Salvation Army Public Assistance programs by asking its customers to make a one-time contribution to its annual PeopleCare campaign.

Customers can make a \$3 contribution by checking a specially-marked box on their January bills. Contributions of more than \$3 can be made by writing a check to: The Salvation Army/PeopleCare and including the check with monthly bill payment.

Consumers Power is also providing \$200,000 in matching bill credits to be used by the Salvation

Army to help needy people pay their utility bills.

Last year, PeopleCare, raised \$340,639 — most in the program's seven-year history.

Combined with bill credits, more than \$540,000 was made available to Michigan's needy.

The Salvation Army provided goods and services to more than 27,000 Michigan residents.

PeopleCare was recognized by the President's Citation Program for Private Sector Initiatives.

The program began in 1983, at the suggestion of Consumers Power employees. The Salvation Army was selected as its care-giving agency because of its statewide organization and experience in screening applicants for aid.

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# Postpone incinerators says state DNR chief

AP — Michigan communities should concentrate on recycling and delay building trash incinerators until technology improves, the director of the state Department of Natural Resources says.

The earliest incinerators in the state were developed before environmental problems were addressed, including production of potentially hazardous ash and smokestack emissions, DNR Director David Hales said.

"The technology does not produce the kind of results we thought we would get," Hales said Friday. "It's not just the ash problem. I have great concerns about the Detroit incinerator, concerns about toxic material coming out of the stack."

He said the state won't make any major investment in incinerators un-

til technology for clean and efficient operation improves.

"Our investment now should go to recycling rather than incineration," Hales said.

DNR officials had encouraged development of Jackson's incinerator, which opened in 1987 at a cost of \$28 million. Municipal incinerators have since opened in Grand Rapids and Detroit.

A year after it opened, however, Jackson County's incinerator was closed for 10 months because of DNR regulatory problems. Although trash-dumping fees charged by the county more than tripled, the incinerator has a \$3 million operational debt.

"The Jackson experience is part and parcel with the experience we've had nationwide with incineration," Hales said, adding that the DNR wrongly expected ashes and emissions to be cleaner.

Incinerators that are in debt reflect a public not ready for the systems, he said.

"If incinerators make sense, they have to make economic sense," Hales said. "If the private sector is not willing to invest in incinerators, should the public sector do it?"

Once the environmental problems are solved, trash incinerators will be an important disposal method for the future, he said.

"Incineration will be necessary," he said. "I don't now see a way to handle our solid-waste problem, to reduce our reliance on landfills, without relying heavily on incineration."

# Commuter airline expands at Metro

Mesaba Aviation, an affiliate of Northwest Airlines, recently announced plans for a \$4.5 million maintenance and training facility at Detroit Metropolitan Wayne County Airport.

The facility could be open as soon as spring, county officials said.

The county will sell special facilities revenue bonds to finance the

project. All bond costs will be paid by Mesaba.

Mesaba, based in Minneapolis, operates as Northwest Airlink under an agreement with Northwest Airlines. It provides connecting service from regional airports to larger airports.

The commuter service currently operates in 34 cities and includes

Metro and other hub airports in St. Louis and Minneapolis-St. Paul.

The new facility will cover nine acres and include an aircraft parking ramp, connecting taxiway and 45,600-square-foot maintenance and training building.

Mesaba is Metro's leading commuter airline, boarding more than 150,000 passengers last year.



## Health officer appointed

Deputy county health officer Cynthia Taueg has been appointed health officer for the Wayne County Division of Public Health. Wayne County Executive Edward McNamara announced the appointment last week. Taueg has 16 years' experience in public health, six with the county. She holds a bachelor's degree in nursing from Wayne State University and a master's in public health planning and administration from the University of Michigan. Health department programs and services include immunization, communicable disease control, AIDS counseling and testing, hypertension screening, public health nursing, nursing home evaluation, prenatal care, pediatrics, air pollution control and environmental protection. The department has more than 400 employees and a budget of \$20 million.



*The search is on...*

### ...for Miss Winter Wonderland

Wonderland Mall will be holding their 3rd Annual "Miss Winter Wonderland" Pageant on Saturday, February 10th 5 p.m.

The pageant is open to single, young ladies between the ages of 16 and 23. ALL Contestants must attend the preliminary auditions on Monday, February 5th at 4 p.m.

The deadline for applications is Thursday, February 1, 1990.

### ...for Fashion Board Members

Wonderland Mall is in search of young men and women between the ages of 16 and 23 to serve on the 1990 Wonderland Mall Fashion Board.

If you've always dreamed of being a model, this Fashion Board is great for you! You'll experience the world of fashion and discover the latest styles in hair, make-up and accessorizing. You'll appear in fashion shows, at public relations activities and photo shoots throughout the year. Plus, you'll meet a lot of new and exciting people and make some special friends.

All applicants are required to attend a preliminary 2-hour audition. You will be asked to walk as if you were on a runway and will be taught a choreographed runway routine. Auditions are scheduled according to the first letter of your last name:

- A-E...Tuesday, January 30th at 5 p.m.
- F-O...Wednesday, January 31st at 5 p.m.
- P-Z...Thursday, February 1st at 5 p.m.

Semi-finalists will be notified by mail to appear at Wonderland Mall on February 10th at noon for rehearsals...final judging will be at 4 p.m.

Applications are available at the Information Booth

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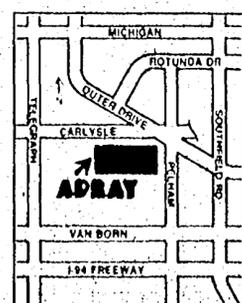
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# Opinion

36251 Schoolcraft/Livonia, MI 48150 Leonard Poger editor/591-2300

12A(W)

O&amp;E Thursday, January 18, 1990

## High marks New mayor has positive start

**M**AYOR ROBERT Thomas is off on the right foot in his first two weeks in office.

Elected Nov. 7 in an upset of Mayor Charles Griffin, Thomas' critics knocked him for a negative campaign and making promises that he may never be able to finance.

But he made several positive impressions in his first two public appearances — once at his initial city council meeting on Jan. 3 and the next week at the Westland Chamber of Commerce luncheon, where he delivered the first of four State of the City addresses.

Shortly after his election two months ago, some feared that Thomas, a 19-year public services department employee, didn't have the political skills to handle conflicts with the city council.

Secondly, many also predicted that he would dig in his heels and refuse to compromise on the major priorities announced during the mayoral campaign last fall.

A good example was a request to the council two weeks ago that his deputy mayor be provided a city car for business purposes. The council sent the request back to the mayor, asking from which budget account he would pay for the car as well as other details.

Thomas promised the information, adding that he would keep the council informed about the proposal when it returns to an upcoming council agenda.

The new mayor could have grumbled about the council holding up a proposal purely on political grounds, but he didn't.

AT THE chamber talk, Thomas communicated his priorities clearly and effectively. We talked to several people in the audience who said they liked his speech.

They liked his promise to fight the drug problem and the brevity (under 10 minutes) of his talk.

*Mayor Thomas is off to a good start as the city's top administrator and political leader.*

Thomas also showed a sensitivity in promising the chamber audience that he isn't all that opposed to new developments.

During the mayoral campaign, the candidate struck a responsive chord among voters when he criticized his predecessor Charles Griffin for the "overdevelopment" of retail and apartment complexes.

But the new mayor is stressing that he is not opposed to all new developments, insisting that he is only against "unbridled" developments.

Thomas added that he wants higher quality developments with the city to pay more attention to road and other public improvements.

The new mayor also is saying that he will keep his campaign promises of hiring more police officers and buying additional equipment as well as keeping all four fire stations open daily, instead of the rotating closing that occurred during the last year of the Griffin administration.

THE DETAILS aside, the attitude reflected by Thomas in his first two weeks in office shows that he is willing to listen and cooperate in solving problems.

It may be a part of the traditional honeymoon enjoyed by new mayors with the city council. But we hope that the honeymoon leads to an ongoing professional relationship in which problems are handled in a business-like manner.

Political squabbles only lead to a diversion of energies, and sometimes money, which can be better used to resolve problems instead of prolonging them.

## Gun safety Bills seek to educate public

THE PROLIFERATION of incidents involving the use of guns in the suburbs should be cause for concern among those who live and work here.

Consider the following:

- In November a Rochester Hills couple, Glenn and Wanda Tarr, are abducted and later killed with a handgun in a Pontiac park.

- On Dec. 13 Westland recorded a double homicide as the result of a domestic dispute between an estranged couple that ended with a shotgun blast.

- In the last four months, Southfield has had six shootings with two people killed, seven injured.

- Last week at Plymouth and Telegraph in Redford, a Livonia man was shot in his pickup truck while stopped at a light.

- And Sunday night, a security guard was shot at an auto plant in Livonia and died several hours later.

THAT'S NOT A record to be proud of.

The reasons for the shootings range from domestic disputes to drug deals gone sour. Since the causes are so varied, the solutions must have an equally wide range of appeal.

There are two bills lodged in the state House judiciary committee that, unlike some calls to

limit gun availability, provide for education in the proper use of guns.

House Bill No. 4163 would require a person to successfully complete a pistol education course before receiving a license to carry one.

WHILE THE general public has the right to bear arms, it also has the responsibility to use them with care.

HB 4163 provides for instruction in the safe handling, storing, cleaning and discharging of a pistol and information relating to laws about pistol ownership. It also provides for training materials for a single session to last from two to six hours in duration. The training is to be done by law enforcement agencies, such as sheriff's deputies.

Also in the House judiciary committee is bill No. 5212 which instructs gun owners on the proper storage of loaded firearms when there is a possibility of minors (less than 16 years old) gaining access to them without permission.

The bill calls for reasonableness in its directives and provides penalties if a minor does gain access to the firearm.

Both bills are responsible moves to educate a public determined to arm itself. If you are concerned about gun safety and what's been happening in our neighborhoods, write your state lawmaker.

## Cable TV How to fight rate increases

CABLE TV received a warm welcome from Americans when it emerged two decades ago. Today that welcome is becoming chillier as cable companies, with a similarity of action that resembles unanimity, raise rates annually.

Not since the OPEC oil cartel gouging of the 1970s have we seen an industry raise its prices by double-digit percentages so inexorably every year.

There's a pattern to the price raising. The cable company jacks up the price of the "basic" service and holds the line on the subscription movie and sports channels.

Meanwhile, the number of commercials seems to grow. Somebody is making an enormous amount of money.

The industry ethically is in a gray area. On one hand, it requires a local governmental franchise to string its wires and to operate. On the other, it's not a public utility, so it's hard to justify governmental price regulation.

Cable TV is not a necessity like water. But for most of us, it has become a habit, like cigarettes, that is extremely difficult to kick.

WHAT CAN people do?

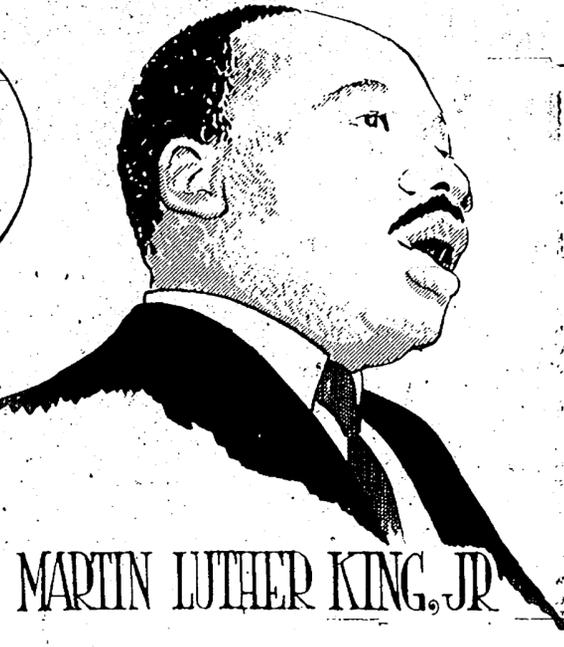
Governmental price fixing isn't feasible. There has been talk in Washington of allowing competing services within an area, although it's still unclear how that would work.

Some franchisees call for a public hearing every three years to evaluate the franchisee's performance. People should use the hearing to squawk.

When your local cable firm raises the basic price, which seems to happen Feb. 1 in most places, you can cancel an add-on movie or sports channel to keep your total bill level. Once you're down to basic, you can cancel the service entirely, use the VCR or read. This can really hurt the franchisee because it needs a lot of subscribers to pay for the wire it has strung up.

Like cigarettes, cable TV is fun and addicting. But Americans don't need it to live.

THE JOKERS



MARTIN LUTHER KING, JR.

## Let's link East, West with splash of color

WHEN IT comes to decorating, some things just make sense, no matter how weird they sound.

I got to thinking about that the other day as I drove along the new stretch of I-696 which links the sensible west side with the mysterious east.

No matter if you're a new metro Detroit resident or a veteran who has migrated along with the urban sprawl, you realize that this is a populace obsessed with transporting itself from point A to point B with the most amount of comfort and least inconvenience possible.

OF COURSE, we don't always get it right. That is to be expected from a community which took 30 years to build half an expressway. But we do stumble along, nevertheless, and somehow manage to make it all work, sort of.

But really, something ought to be done about the aesthetics down in the pit.

You know the pit, otherwise known as the Great Concrete Grand Canyon: It's that portion of the I-696 expressway which is completely sided with cement, oh about 30 or 40 feet high.

Sure is bleak. Seems the road planners and residents so concerned about how the expressway would impact on the ani-

mals at the zoo and the lifestyle of those abutting the freeway, forgot about the real victims, the drivers.

BUT SOLUTIONS do abound. I'm sure you've had a few ideas about what they could do with those foreboding and dreary masses of gray concrete. After all, there is more to life in a car than talking on the cellular phone.

Now my mother for one, a great lover of decorative innovation (she once suspended table lamps by fishwire), might suggest ivy. She, at one time, was a great ivy lover. We had so much ivy growing on the side of our house that nary a brick was to be seen.

Of course, the day did come when ivy went out of style and she single-handedly ripped it down, leaving me to wonder if I, indeed, was coming home to the correct address.

She only smiled while showing off the next innovation, driftwood strewn about the living room.

Obviously, ivy wouldn't work along the new stretch of I-696. Even the hardy ivy needs a bit of natural soil. But, alas, none exists on several stretches of our newest freeway.

So this humble editor suggests that those barren walls be painted. That's right, painted.

I'm not talking about slapping on just any old coat of paint. No. I'm



Steve Barnaby

talking about painting murals. After all, if Diego Rivera could do it, so could a whole slew of other up and comers from the artistic world.

Imagine. The state could run a competition. Naturally, a bi-partisan blue ribbon committee would be hand-picked by the governor to make the final choice. That way some influential folks, who feel badly about not being on a committee at present, would feel wanted again.

The governor could find another excuse to promote a little goodwill during this election season and, most importantly, drivers would have something to look at on their way to and from the yet-to-be-explored east side.

Griat? What is a Griat, anyway?

Steve Barnaby is managing editor of the Observer & Eccentric Newspapers.

### from our readers

#### Heroics at RR crossing

To the editor:

On my way home on Thursday, Jan. 4, the lights were flashing and the gates were down at the railroad crossing at Glenwood (between Wayne Road and Newburgh) at about 2:30 p.m.

The train was about 10 or 11 houses down in distance. A lady in a car who had been waiting for the train decided all of a sudden to cross thinking she had time to get through the crossing, and she may well have, however, her car stalled in the middle of the tracks with the train bearing down. There was a light blue small car behind her starting to follow.

The lady frantically waved him around her car. She and her passenger got the two children out of the car immediately and jumped out and abandoned the car.

As it happened, I was in the first car on the east side of the tracks. I was waiting about one car length from the tracks and there was a red Dodge Ram pickup truck close behind me.

THERE WAS not enough room for me to back up and nowhere to go except a ditch on the right side or the left side. Whichever side I would have chosen I still would not have been safe from shattering glass and metal. I was just frozen watching the action.

The gentleman from the light blue car who had already crossed by then jumped out of his car and started to push the lady's car across, and the man behind me in the red truck leaped out of his truck into the driv-

er's seat to guide the car to safety. Were it not for their quick thinking and action, I am sure there would have been injuries and fatalities, including myself, because there was so little time to get out of the way. I then waited another 15 minutes before the train got through switching cars and engines to another track.

These long waits happen so frequently that people often do get impatient with them. My knees were weak after having witnessed the heroic measures of the men. They are to be commended. And something should be done about the trains blocking the road for such long periods of time.

A caution to all — do not try to cross when the gates are down even if there is plenty of time to cross — who knows when your car might stall.

Thelma M. Sitek,  
Westland

#### Pay raises are clarified

To the editor:

Thank you for printing my letter entitled "School Taxes Are Too High". In the Westland Observer in your Jan. 11 "From Our Readers" column.

The following correction must be made: While the Building Administrators Association and The Central Office Administrators Association contracts "shall continue in full force and effect through June 30, 1991" "Salary and fringes will be reopened by both parties no later than April 1, 1990 for the 1990-91 work year which is the third year of the contract."

The contracts further state that

these employees have salary increases of six percent in 1988-89 and six percent in 1989-90 with a \$4,000 cap or "per contract" each year.

Thank you again for printing my letter and this correction.

Melvin C. Stralgh,  
vice chairman  
Wayne-Westland  
Citizens for Education Committee

#### Woman likes her training

To the editor:

Thank you Wayne-Westland schools! Recent letters to the editor expressing disfavor toward Wayne-Westland schools, and further suggesting future millage defeat have caused me to write a letter in support.

The advantages and opportunities afforded Wayne-Westland residents to the age of 20 are many and, perhaps even unknown to a great many.

For me, I choose to further my endeavor in typesetting. It was offered free! I've attended the William D. Ford Vocational/Technical Center for 1 1/2 years with about six months to go.

With this training I've easily been able to gain employment with benefits in this field that offers higher income potential in direct relation to the education received. I've chosen a vocation I like and am getting paid doing it. The education was free all needed was commitment and direction from the fine teachers at William D. Ford Vocational/Technical Center.

Thank you Wayne-Westland schools. You supported me. I am supporting you and the millage.

Helen Tomlin,  
Wayne

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points of view

# Parents are troops in cookie war

TO AN OUTSIDER, it seems like a perfect example of Americana. The girls, looking adorable in their green and brown uniforms, could have stepped right out of a Norman Rockwell painting.

And anyone who has ever experienced the sensation of a Peanut Butter Patty melting slowly and sinfully on the tongue knows how good the cookies are.

Yes, nothing seems to symbolize everyday life in America better than the annual Girl Scout Cookie Sale.

But those on the inside — especially a father getting involved with the sugar-coated ritual for the first time — know it as The Cookie War.

And it's not pretty.

THE FIRST hint that something is wrong is when your wife volunteers, to be the Cookie Mother for the Brownie group.

"What's wrong with her?" you ask yourself. "Doesn't she remember the Cub Scouts' cheese and sausage sale? Has she no recollection whatsoever of the Pinewood Derby?"

But memories of watching your son's hand-carved racer wobble down the Pinewood track, eating the

dust of those red and metallic blue speedsters that you know were turned on a lathe and sand-blasted before getting that professional paint job, are interrupted by dire warnings that you are NOT to TOUCH those two boxes of cookies on the kitchen counter. They are samples to be passed around at the first Cookie Meeting.

Conversations center on the relative merits of Lemon Pastry Cremes vs. Caramel deLites, but soon turn to more serious topics like not accepting personal checks, making sure that you get all the boxes you ordered when you pick them up at the distribution point and wondering where in the world you are going to put them when you do bring them home.

All this stuff is just strategic planning, though. The real battles are joined, not in the streets or the shopping malls, but in factories and offices all over the country.

THE GIRLS — the Scouts and the Brownies — do sell some cookies, but the storm troopers in this annual invasion are the parents who take the order blanks to work with them.



Jack Gladden

They know that most people simply cannot say no to the question, "Wanna buy some Girl Scout Cookies?"

If you're the only one selling, that's fine. But if you move too close to someone else's turf, watch out. Co-workers who are otherwise pleasant and professional can turn into Freddy Kruegers if they see a new person entering their area with an order blank.

Normal people go to abnormal lengths to push the cookies. Sales aren't going too well? Get a picture of the kid, the cutest one you can find, and put it on the table next to the form. Write something clever like, "Go Ahead. Make Her Day. Buy Some Cookies!"

"Hey, that's not fair!" says a voice from across the room. Another cookie-temper has spotted your ploy.

"I've been selling here for years,"

someone else's co-worker says. "My granddaughter was so disappointed when I told her you were selling cookies this year. Maybe we should split the orders."

"Listen, try the Lemon Cremes. They're even better than the Caramel deLites!" (Did I just say that? This is getting out of hand.)

"So how did the cookie sales go today, dear?"

"I sold 34 boxes. How about you?"

"I only sold 20, but I'm going to take the form back tomorrow. With a new picture on it."

"Well, she has to sell 150 boxes if she's going to get a T-shirt."

WHOA. WAIT A MINUTE!

She hasn't sold any. Well, five boxes maybe, but her grandmother bought them.

So why do they call it the annual Girl Scout Cookie Sale?

I don't know, but put me down for five boxes of Thin Mints. That, plus the ones I've already sold, should at least get me a merit badge. Shouldn't it?

Jack Gladden is a copy editor at the Observer and Eccentric newspapers.

# All students must know King's dream

IT STILL MAKES me cringe. The mid-January 1986 letter to the editor from a Birmingham resident was very much to the point: "Why didn't you run any stories on Martin Luther King Jr. Day?" she chastised.

It was the first year that the national holiday was observed — and I had no good reason, save ignorance. True, there was next to nothing going on in Birmingham and West Bloomfield — the communities for which I was editor. Of course, that was the story.

Of our Observer & Eccentric communities, only Southfield held a celebration that first year — a peace walk for which the city government provided security but refused to co-sponsor.

No school districts other than Southfield paid much tribute to King. Bloomfield Hills schools displayed newspaper clippings near the school media centers and West Bloomfield schools gave packets of information to high school students.

Tiny Orchard Lake was the only community to reschedule its city council meeting, which it has done ever since. "We do it for George, we can do it for Martin," says Orchard Lake city clerk Janet Overholt Green. "If we have a meeting on a legal holiday, we hold it the next night." And Orchard Lake's city offices are closed.

FAST FORWARD to mid-January 1990.

Monday, the Southfield schools and city offices were closed as many in the community participated in the annual peace walk — and the Southfield City Council postponed its meeting to the next night. The Birmingham and Bloomfield Hills school districts scheduled a variety of events at high schools, middle and elementary schools.

These included talks by '60s civil rights leaders at both Birmingham high schools and a dramatization of King's life by students at one Bloomfield Hills middle school.

The new Farmington schools superintendent sent letters to each school, encouraging staffs to celebrate the holiday in a special way. West Bloomfield schools said they treated the holiday as part of a curriculum that is stressing the role of blacks this year. And in the Wayne Westland district, schools were actively encouraged to plan activities. These included an address to high school students by Leonard Posey, a new member of the school board who is black.

But for most of our suburban dis-



Judith Doner Berne

tricts — especially Walled Lake, Livonia, Garden City, Redford and Waterford — whether students learn about Dr. King or not is at the whim of the classroom teacher.

That simply isn't good enough.

SOME OF OUR suburban students took matters into their own hands.

At Cranbrook/Kingswood private school in Bloomfield Hills, high school students held a sit-in all day Monday protesting that the school hadn't adequately commemorated the holiday.

In Waterford, although school officials suggested they just wanted the day off, about 250 students at Crary Junior High hung "I have a dream" signs and refused to return to class because the school wasn't properly commemorating the holiday.

"Even if they didn't give us the day off, they should acknowledge him," said Raimi Blackerby. "Many students didn't know about him. It makes us look like we don't care because he was a black man."

In Rochester Hills, some Adams High School students were dissatisfied with their school's efforts to honor King. They initiated a rally and will now form a committee with the faculty to plan Martin Luther King Day events for next year.

Like the woman who wrote me that well-deserved letter, these students are not letting school officials — whether through ignorance, laziness or bigotry — fail them. And they are doing it using King's credo of finding peaceful solutions to problems.

Every child, black and white, knows that George Washington couldn't tell a lie and that Abe Lincoln read by firelight. Every child, black and white, must also know that Martin Luther King Jr. had a dream.

Judith Doner Berne is assistant managing editor for the Oakland County editions of the Observer & Eccentric newspapers.

# Underachiever questions returning to school

You recently wrote an article regarding characteristics and patterns of underachieving. I wasn't an underachiever in high school. I just didn't study enough. I never applied myself. Now I'm 39 years old and thinking about going back to college but my grades were poor in high school. I'm not sure I can do the work required or even fit into a college setting at my age. People say I'm bright enough, but I'm afraid to start back.

Fear of failure is one of the most singular inhibiting factors I've seen in adults who avoid a return to an unfulfilled educational goal or dream. Psychologically it is called an unseen fear. If a one ton safe is falling from the 10th floor of a building and you look up and see it, you move. That is a situation and a fear you can see.

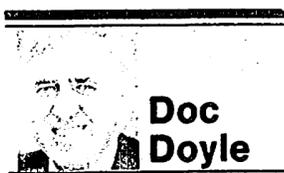
Fear of the unknown (going back to college) causes you to think negatively reducing your confidence and frankly is not rational thinking. In fact, it's dumb.

According to the Institute of Gerontology at the University of Michigan there is some recent research that creativity and wisdom increase with age (all factors such as emotional and physical health being equal).

If this is true, and I believe it is, you have had life experiences by age 39 that should enhance your success in higher education as opposed to being a stumbling block. Indeed, you should go visit some adult education or community college programs. You will see many 50, 60 and even 70 year-olds.

My son teaches basic computer applications in an adult education program in the Comstock Park School District and has two students in their 50s, one who is 64 and on who is 72. They are doing just fine. I didn't complete my doctorate until I was 40.

THE QUESTION of going back to school has been asked of me many times. My answer is: A couple of years from now you are going to



Doc Doyle

wake up one morning and be proud to say, "I can't believe how many credits I've earned towards my degree" or say, "It could have been" — the saddest words of all.

Although professional athletes' careers are limited in terms of longevity because their legs and their bodies give out, the brain, the world's greatest computer is always ready and willing to be turned on to meet new challenges . . . at any age.

You are a well-read person and have all the signs of being successful in college. You have the desire, the experience and a perceived need.

Since you live in Livonia, I want you to make an appointment with a counselor at Schoolcraft College or Madonna College; both institutions are in your back yard.

Get started now and obtain the degree you desire . . . and this message goes for all those procrastinators over 30, 40 or 50 who for years, have delayed making their educational decision. Start at college in your area.

You will find the administrators, counselors and faculty are well aware of your fear of failure. One of their major goals is to guide adults back into what I consider life's greatest satisfaction, the life long learning experience or learning from the womb to the tomb.

Dr. James Doyle is the former assistant superintendent in the Troy School District. Questions for this column should be sent to Doc Doyle c/o the Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48150.

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# Final choice nearing on Northville land sale

By Wayne Peal  
Staff writer

Jack Nicklaus and Lee Trevino will be feeling off against each other once more, with the winner to gain more than 1,000 acres of prime property in Northville Township.

But all the action will take place around a conference table, not at the golf course.

Negotiations between Wayne County and firms affiliated with each of the golfing legends were expected to resume this week, with the winner to

build homes and a championship golf course after buying the county-owned site at Five Mile and Beck road.

NEGOTIATIONS were delayed while soil samples were taken to determine if the county underground storage tanks had leaked onto the property.

But the property was given a clean bill of health, allowing negotiations to resume. "We're going back to the table," said deputy county ex-

ecutive Michael Duggan.

A final bidder will soon be recommended to the county commission, Duggan said, with whoever bids most for the property expected to be the choice. "We'd be very happy with either bidder," Duggan said.

The field had initially been pared from four bidders.

Those remaining include:

• The Holtzman/Silverman group, affiliated with Nicklaus. In addition to Nicklaus' Tampa-based development company, partners in-

clude: Holtzman and Silverman Cos. of Farmington Hills; LoPatin & Co. of Southfield; the Fisher Group, headed by financier Max Fisher's son Phillip and Indianapolis-based Duke Associates. Duke is developing office property on nearby land owned by Schoolcraft College.

• The DeMattia group, affiliated with Trevino. Partners include Robert DeMattia, president of R.A. DeMattia Co., Plymouth Township; Alexander Hamilton Life Insurance Co., Farmington Hills; the Selective Group, also Farmington Hills and

downriver entrepreneur Heinz Prechter, owner of the London Chop House and a chain of suburban newspapers.

Nicklaus has helped develop six pricey golfing communities throughout the nation. The developments feature single family homes, one lots of up to one acre and with prices of up to \$800,000. Homes are built around the golf course.

The DeMattia proposal also includes a golf course and single family homes, as well as condominiums, recreational facilities and a high

tech center.

Each proposal would utilize the same amount of property, according to Duggan. "We are comparing apples to apples," he said.

The site once housed state-run Plymouth Child Development Center. At one time, it also housed the Wayne County Training School. Both facilities are long closed.

The land sale had been discussed for at least three years. At one time, construction had been pegged for spring 1989.

## Reception to honor Rep. Ford

A reception honoring U.S. Rep. William Ford, D-Taylor, on his 25 years in Congress will be 6 p.m. Friday at the Hellenic Cultural Center, 36375 Joy Road, Westland.

Gov. James Blanchard, U.S. Postmaster General Anthony Frank and Eastern Michigan University President William Shelton will be featured guests.

The program benefits the Eastern Michigan University William D. Ford Congressional Scholarship Fund.

Former UAW President Douglas Fraser will be master of ceremonies. U.S. Rep. John Dingell, D-Trenton, Michigan AFL-CIO president Frank Garrison and Lt. Gov. Martha Griffiths and actor Dann Florek, cast member of "L.A. Law".

EMU Congressional Scholarships are awarded in the name of legislators who actively support higher education. Ford is ranking majority member on the Committee on Education and Labor and chairman of the Committee on Post Office and Civil Service.

Additional information on the reception is available by calling 225-6261.

## Japan study is offered

Applications for admission and scholarships to the Japan Center for Michigan Universities are being accepted by the state's 15 public universities.

The Japan Center was established last year in Hikone, Shiga Prefecture, Japan, by the state. Shiga Prefecture is Michigan's sister state in Japan.

The center offers an academic program on Japanese culture and language designed for students interested in the country and culture but not necessarily majoring in Asian studies. Students need not be able to speak Japanese.

TO QUALIFY, students must be U.S. citizens and full-time undergraduates at one of Michigan's 15 state universities in good academic standing.

Students from private and community colleges are also encouraged to apply and will be accepted as space permits.

Thirty scholarships, valued at \$7,500, are awarded each year — one to the top student at each university, 15 others in open competition.

The application deadline is Saturday, Feb. 10. Application information is available at each university, including the Eastern Michigan University World College, 487-2414, or EMU Office of International Studies, 487-2424.

## Right to Life plans rally

Right to Life — Lifespan of Metro Detroit is holding its annual Rally for the Unborn, 2 p.m. Sunday, Jan. 21, at Kennedy Square, Detroit.

Detroit City Councilmen Keith Butler and Jack Kelley and Marsha Jones, youth director, Save Our Sons and Daughters (SOSAD) will be featured speakers.

Church bells at some area churches will also be tolled 25 times at noon that day and the next day in memory of the 25 million abortions performed in the United States since the U.S. Supreme Court's 1973 ruling legalizing abortion.

Additional information on both events is available by calling Right to Life — Lifespan, 281-2757.

## SC play holds open audition

Open auditions for the Schoolcraft College Theater Department production of Neil Simon's "Plaza Suite" will be 7 p.m. Tuesday and Wednesday, Jan. 23 and 24, at the campus Liberal Arts Theater.

Twelve parts are available for men and women of varying ages.

Additional information is available by calling 462-4400, Ext. 5270. Schoolcraft is at 18600 Haggerty, between Six and Seven Mile roads, Livonia.

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# Suburban Life

Sue Mason editor/591-2300



Thursday, January 18, 1990 O&E

(L,R,W,G)18



Bonnie Bacon, a member of the Redford Union Special Olympic team couldn't help but break out in a wide smile after winning a silver medal in cross country skiing.

## Athletes achieve Olympic dream

By Julie Brown  
staff writer

A decent supply of snow makes participating in winter sports a lot more enjoyable.

Special Olympics athletes can attest to that. Snow fell just in time for their area winter games, Friday, Jan. 12, at the Wayne Community Center in Wayne.

Susie Pidosny, area director for Wayne County Special Olympics, was glad to see snow falling the night before the games.

"Oh, I was so happy," said Pidosny, a Canton resident. "It made my whole evening, believe me."

A few changes had to be made, due to the day's weather. Not enough snow fell to allow for tobogganing, so that event was canceled. Several cross country skiing events were combined into one.

A lack of snow makes training for winter sports difficult for the athletes, Pidosny said. Athletes try to train on the grass as best they can.

"It doesn't really do the job."

ABOUT 345 athletes from throughout suburban Wayne County participated in last week's winter games, which featured individual and team competition.

Athletes competed in a number of events, including cross country and downhill skiing, figure skating, speed skating, snowshoeing and snow sculpturing.

Broomball was also part of the day's fun. That team sport is similar to hockey, and is played with a soccer-type ball and brooms.

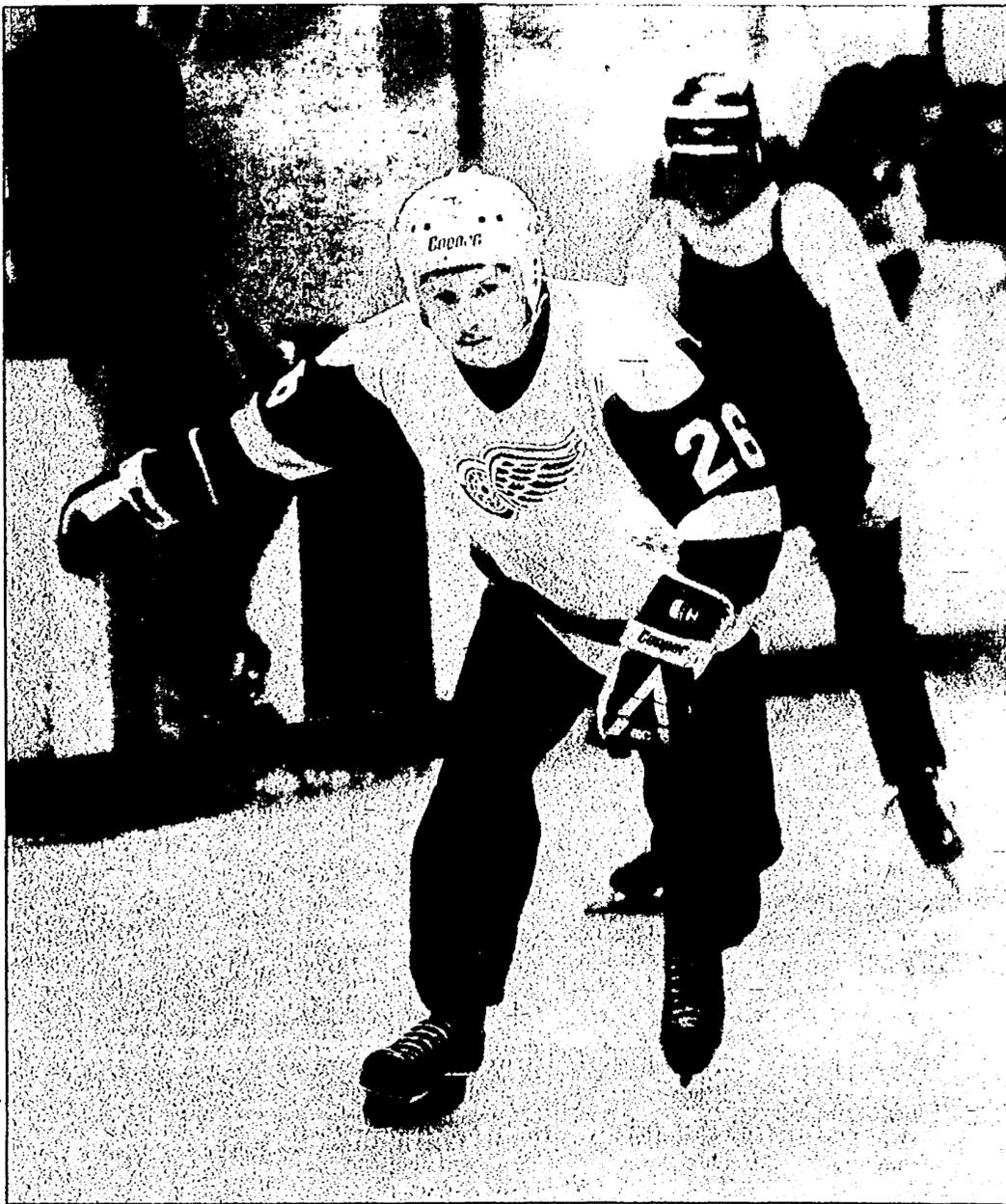
ATHLETES DRESSED for the weather, as did most of the volunteers. Some of the younger teenage volunteers don't wear their warmest clothes, Pidosny said.

"It's not cool to put anything over your ears or not wear tennies," Pidosny said with a smile.

Extra boots and warm clothes were available to lend to those involved in outdoor events.

Athletes were awarded medals and ribbons, with each athlete

## Very special indeed



With a Detroit Red Wings jersey as his standard, David Hally put his all into speed skating for the Redford Union contingency at the Winter Special Olympics.

taking home something. Some of the Special Olympics athletes will go to the state winter games, to be Feb. 5-8 at Sugar Loaf Resort in Cedar, Mich.

A CONTINGENT of about 100 athletes, coaches and chaperones from suburban Wayne County will go to the state games, Pidosny said.

That gathering is more than just a sporting event: Athletes get to meet new friends and visit with friends they've made in the past.

"It's a good social opportunity for a lot of the athletes. Everybody's together for the week," she said.

The Special Olympics program provides people who are mentally retarded with opportunities for athletic competition and achievement. Athletes age 8 and older compete in Special Olympics events.

MANY VOLUNTEERS help out with Special Olympics programs. A number of organizations assist at games. Those groups helping with the area winter games included the Order of Alhambra, Wayne County Civilians, Wayne Kiwanis Club and Wayne Community Center staffers.

"They have just been terrific," Pidosny said. "They've bent over backwards for us."

Redford resident Lola Henry, a Special Olympics parent representative, was busy at the winter games helping with the parent/family reception. Henry also served coffee and doughnuts for the hard-working volunteers.

Her 20-year-old daughter participates in many Special Olympics events, although she wasn't in last week's winter games. Henry enjoys being involved in Special Olympics.

"They're fun to be around," she said of the athletes.

SHE HAS FOUND that her daughter, who has been involved in Special Olympics since she was 9, has benefited from that involvement.

"A lot of self-esteem," Henry said. "It doesn't matter what they win. No matter what they get, they're proud of it."

Henry's daughter has met new people and become a better athlete over the years.

"A lot of friends," Henry said. "She's met a lot of different students from other areas. She's grown with the sports."

VOLUNTEER Carol Socha, a Canton resident, doesn't have a child involved in the Special Olympics program.

"My husband and I have been volunteering for six, seven years now. It seemed like a good thing to get into," Socha said.

She helped with registration and special activities at the winter games.

Socha's husband, Stan, started by volunteering as a bowling scorekeeper. She too began to volunteer her time.

Carol Socha, a sales representative for AT&T, is a member of the Telephone Pioneers. Many of her fellow club members serve as Special Olympics volunteers.

"It's a good feeling, to help out," she said.

Seeing the athletes compete is rewarding as well.

"They get hyped up and they just can't wait to get out there and show their best," Socha said.



Special athlete Donna Rizgalla gets words of encouragement from Grace Herbert, a teaching assistant at the Burger Center in Garden City, during the snowshoe competition.

Staff photos by Bill Breaier



Wayne County Special Olympics area director Susie Pidosny (from left) shares a laugh with Rick Pidosny, assistant area director, and volunteer Carol Socha.

# Correct behavior is a high priority with writer

I would love to have my handwriting analyzed. About seven years ago a graphologist in the Chicago area addressed a small group of Girl Scouts and had previously requested writing samples from all of us. During the meeting, she read the results of her analyses and we were able to guess who she was describing. It was uncanny! I still have the analysis she did of my handwriting and think it would be interesting to compare reports from two different graphologists.

I am 37 years old and right-handed.

Thank you.

L.L.  
Detroit

Dear L.L.,

As I study your handwriting, I find a young woman who exercises considerable control over her actions. You also continue to adhere to many of the rules and disciplines of your early life. This has a tendency to constrict your personal philosophy and growth. While growing up, did you sometimes experience feelings that no one was listening to you?



graphology

Lorene  
Green

Correct behavior has a high priority. You are ever aware of how others perceive you. And you find acceptance from them important.

In interactions with others, you appear to have more relaxed attitude, one of live and let live. It also seems that you may be a tad naive where other people are concerned.

**OUTWARDLY, YOU** present an aura of poise and are probably cool under fire. You are a careful, logical thinker who dislikes being rushed. Once in possession of new information, your memory is retentive.

You are a capable person and willing to work diligently. Whatever you do, your standard of excellence must be met. You cannot tolerate anything less than your best effort. In

repetitive tasks, you are usually efficient and quick. Your strong determination is an asset in reaching your goals.

Creative abilities are suggested in your handwriting. I think you also have hand dexterity.

At this point and time, you appear to be involved in many things, possibly more than you can comfortably handle. You might find it helpful to slow down and sort out your priorities.

**POSSESSIONS SEEM** to have a place of importance in your life. Perhaps you find in them what your desires in childhood did not supply.

You dislike friction and aim for harmonious relationships. However, when push comes to shove, you can

stand up for yourself.

You can be quite a persuasive conversationalist. And you can also be self-protective and secretive about certain areas of your life.

And now, how does this analysis compare with the one done by the Chicago graphologist? Regarding your other request, I have referred it to another analyst. Hope you have been able to work out a program with her. Best wishes to you and to the Girl Scouts with whom you work.

**Graphology Tip:** When the lines of the handwriting entangle, there is a strong suggestion that the writer is overextended at the time of the handwriting.

If you would like to have your handwriting analyzed in this newspaper, write to Lorene C. Green, a certified graphologist, at 36251 Schoolcraft, Livonia 48150.

*To have my handwriting analyzed years ago a graphologist addressed a small group of Girl Scouts and had previously requested*

Please use a full sheet of white, and handedness are helpful. And unlined paper, writing in the first person, singular. Age, signature come.

## singles connection

### Starliters

Starliters 40 and up club, has a dance 9 p.m. to midnight Fridays at the Northwest YWCA, 25940 W. Grand River, near Beech Daly, Redford. Admission is \$3.75 and includes a live band and refreshments. For information, call 776-9360.

### Bethany West

Bethany West, a support group for people who are separated or divorced, sponsors wallyball alternate Fridays. The program is open to beginners and teens. For information, call 328-8988 or 562-2805.

### Westside II

Westside Singles II will have a dance 8 p.m. to 1 a.m. Friday, Jan. 19, at the Livonia Elks, Plymouth Road, east of Merriman. Dressy attire required. For information, call 562-3170.

### Friday Super

Friday Super Singles will have a dance 7:30 to 1:30 a.m. Friday, Jan. 19, at the Kingsley Inn, Woodward Avenue and Long Lake Road, Bloomfield Hills. Admission is \$3. For information, call 649-4184.

### Shrine

Shrine Singles will have an "Ice

Breaker Dance" 8:30 p.m. Saturday, Jan. 20, at the Shrine School Gym, 12 Mile and Woodward, Royal Oak. Admission is \$5. For information, call 541-3219.

### Bloomfield Hills

Bloomfield Hills Singles will have a dance 8 p.m. to 1:30 a.m. Saturday, Jan. 20, at the Kingsley Inn, Woodward Avenue and Long Lake Road, Bloomfield Hills. For information, call 542-2030.

### Tri-County

Tri-County Singles will have a dance 8 p.m. to 1 a.m. Saturday, Jan. 20, at the Airport Hilton, I-94 and Merriman, Romulus. Admission is \$4. For information, call 842-7422.

### Saturday Westside

Saturday Night Singles Westside will have a dance 8 p.m. to 1 a.m. Saturday, Jan. 20, at Roma's of Livonia, 27777 Schoolcraft, west of Inkster Road, Livonia. Admission is \$4. For information, call 277-4242.

### Newburg

Mary Louise Culter will discuss the topic, "Thought Power," at 7 p.m. Sunday, Jan. 21, at Newburg United Methodist Church, 36500 Ann Arbor Trail, Livonia. For information, call 425-1868 or 637-5519.

### Bethany

Bethany, a non-profit group for di-

vorced, separated and widowed men and women, meets for discussion and fellowship the fourth Sunday of the month at St. Kenneth Church, Haggerty Road, south of Five Mile, Plymouth. For information, call 422-9169 or 595-6188.

### Single Place

Single Place meets for brunch at 12:30 p.m. Sundays at Elias Brothers Big Boy, northeast corner of Haggerty and Eight Mile. For directions, call 437-6931.

### By Myself

By Myself Singles, a Plymouth-based group, will meet at 7 p.m. the first Tuesday of the month at the Plymouth library, Main Street. For information, call 680-7765.

### Singles bridge

A singles bridge group meets at 7:30 p.m. Mondays at First Presbyterian Church in Northville. Lessons are at 7:30 p.m. Thursdays. For information, call 349-9104 or 420-3177.

### Never Married

The Never Married auxiliary of Single Point Ministries meets the third Tuesday of each month at Ward Presbyterian Church, 17000 Farmington Road, on the corner of Six Mile Road, Livonia. For information, call 422-1854.

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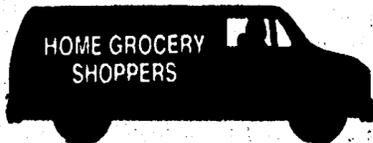
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An open letter to newspaper advertisers.

## How to evaluate your options in light of the Detroit JOA.

The JOA has pretty much turned media advertising on its ear. Shockingly higher rates. New contracts. Uncertain circulation. In the midst of this turmoil, it's more important than ever before to take a careful look at the Detroit market.

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Of all the newspaper alternatives, SPRING reaches the greatest number of people you want to reach. More than 1,000,000 readers in more than 500,000 suburban households surrounding Detroit. Men and women with the spending power, smarts, and savvy to buy what you have to sell.

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One sales rep, one insertion order, one ad copy, and one invoice does it all.

The bottom line? If you are a newspaper advertiser, you have a legitimate choice. You can look at the JOA as a new problem—or you can look at SPRING as a new solution.

Naturally, we hope you'll choose SPRING.

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Newspapers



photos by DAN DEAN/staff photographer

Pearls come in all sizes and lengths and have a simple, natural beauty that adds elegance to any wardrobe.

# Such precious pearls: The elegance returns

By Carolyn DeMarco  
staff writer

**S**INCE TIME immemorial women have been draping themselves in strands of lustrous, elegant pearls. The semi-precious spheres have been found in ancient tombs in Syria and Egypt, in Indian burial sites along the Mississippi and in Central American temples. The oldest pearl necklace in existence, now in the Cairo museum belonged to a Persian queen circa 2300 B.C.

Since then the little round wonders have bounced in and out of fashion fortune. By all accounts they've staged another comeback, this one prompted in part by the jewelry choice of the new First Lady, Barbara Bush. (Don't tell anyone, but the lady's pearls are fakes — created by Kenneth Lane — but fakes nevertheless.)

The Jewelry Industry Council in New York supplied the research materials for this everything-you-always-wanted-to-know article about the pearls you wear around your neck.

Until the 20th century pearls were aquatic accidents of nature retrieved by divers. Despite the romance surrounding pearls, the natural pearl is a rather unromantic occurrence. It forms in a saltwater or freshwater mollusk — usually oyster, but also mussel or abalone when an irritant lodges in the shell. The animal reacts by secreting nacre, a crystalline substance whose basis is calcium carbonate. As thin concentric layers of nacre build up, the pearl acquires its particular refractive quality, called luster. The thicker the nacre, the higher the luster.

"MAN'S HUNGER for pearls led to the depletion of natural oyster beds," said Steffan Alletti, president of the Jewelry Industry Council, "then to the development of a new science and the multi-billion dollar cultured pearl industry."

By the end of the 19th century, natural pearl beds were exhausted. In 1893 the one-time noodle vendor Koichi Mikimoto succeeded in implanting objects into the oyster to be covered with nacre. When the method was refined to produce the perfectly round pearls the science and industry of pearl culturing was born. Cultured pearls now make up the majority of the world's pearl trade.

South Seas pearls are the elite of the pearl world although they've never numbered more than 2 percent of the output. Japanese cultivators have control of the mass market with the United States the largest importer. And in the past decade, freshwater cultured pearls from lakes and rivers in Japan and China and the Tennessee and Wabash rivers in the United States have been making inroads.

Freshwater pearls, sometimes called Biwas after Japan's Lake Biwa are baroque and range in size and shape from that of a crinkly Rice Krispie to large irregularly shaped pieces.

**THE TREMENDOUS** range in pearl prices is reflective of quality and scarcity. In pearls of any category, only a small percentage of the yearly crop is of gem, or fine quality, the equivalent of flawlessness when judged by its size, color, roundness, cleanness, luster, color and surface perfection.



The simplicity of pearl earrings and single strand gets a dressier look with an enhancer.

Some factors considered in grading:

- **Size.** The length of time in the oyster determines the layers of nacre and therefore the size. Generally, the harvesting of a pearl comes after three to seven years in the oyster. Generally large pearls are more costly. A 50 percent increase in size can result in a 500 percent increase in cost.

- **Color.** The uncommon black and green pearls are rarest and most expensive. Biggest-selling shades are "champagne," a deep cream shade and the desirable "rose-white." While the color has an effect on price, it has nothing to do with quality. Some pearls are artificially dyed but it tends to reduce the luster, eliminating the pearl's "overtone".

- **Luster.** Light reflections have a dramatic effect on beauty. Luster is the deep-seated glow formed by the refraction of light through the nacre crystals, which creates iridescent beams of color. All other factors being equal, the higher the luster, the more valuable the pearl.

- **Shape.** Most pearls are slightly off round. Perfectly round pearls are the most costly, but only if they have high luster.

- **Spotting.** A bad quality pearl is one that is cracked, chipped, badly blemished or not fully coated with nacre. The closer the blemishes are to the drill hole, the less noticeable they will be.

Some other items of interest:

- **Mabe pearls** are large hemispherical pearls grown as a blister on the shell of the oyster and used in earrings and pins because of their flat base.

- **Pearls** are measured in millimeters from 4 1/4 mm to 9 mm with 6 mm to 7 mm most popular. A millimeter is approximately one twenty-fifth of an inch.

- **Faux pearls** or simulated pearls are glass beads coated in iridescent nacre from fish scales. The more times the pearl is dipped, the more iridescence. Faux pearls lack the subtle luster of cultured pearls, but sometimes the only way to tell is by touch. Fakes are completely smooth. Real pearls have a gritty surface, which can be felt by rubbing against your teeth.

## 'TLC' will keep pearls looking beautiful

For pearls to stay beautiful for long periods of time they must be treated with tender, loving care, according to the Jewelry Industry Council in New York.

Every owner should follow a few simple but important rules for maintaining the loveliness of all genuine pearls, natural or cultured, the council said.

Pearls should be strung with knots between the spheres. The knots keep them from touching and damaging each other.

The string on which they are strung, especially if it's a natural fiber, should never be allowed to get wet. And the pearls should occasionally be restrung.

- Never put on pearls until after you've applied makeup and perfume, as chemicals can harm the pearls' finish.

For the same reason, never immerse pearls in chemical or acid solutions. Forget about ultrasonic or steam-cleaning. The romantic story of the pearl that Cleopatra

"drank" is based on fact — pearls can dissolve.

- Protect pearls from perspiration and a dusty, damp atmosphere by wiping them with a chamomile-like cloth after each wearing. Keep them in a closed, soft-lined box when they aren't being worn.

- Avoid dropping or banging pearls down on a hard surface. Pearls are soft and can be damaged.

- Finally, for maximum pearl loveliness, wear them often.

Body warmth makes pearls glow more beautifully with each wearing, the council said, insinuating there's just a smidgin of truth in the old superstition that pearls lose their luster when their owner dies.

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For More Information Call: 661-1000 ext. 347

## Center to hold writer's retreat

The Community Center-Farmington has a new twist in its programming for 1990.

Its first off-site weekend program will be a Winter Writer's Retreat, a weekend getaway at the Echo Grove Conference Center in Leonard, near Rochester.

The retreat, scheduled for Friday, Jan. 26, through Sunday, Jan. 28, offers an opportunity for beginning and published writers to escape the distractions of job and family to concentrate on the topic of writing.

Instructors Dennis Hensley and Holly Miller are well-known in the field of writing.

Hensley has sold more than 2,100 articles and has authored 19 non-fiction books, including "The Freelance Writer's Handbook" (Harper & Row) and co-authored romance novels with Miller. The twosome are also known for their workshops, "Two Heads Are Better Than One."

Miller, a master of interviewing

techniques, has interviewed such celebrities as George Burns and Barbara Mandrell. She has authored five books, is a contributing to the Saturday Evening Post and teaches at two universities. She has received more than 40 awards from Associated Press, United Press International and the National Federation of Press Women.

The format for the retreat is a weekend of lectures, break-out groups, overnight assignments and consultations. Topics to be covered are writing and selling fiction, writing careers, 18 rules for better writing, interviewing techniques, preparing a manuscript, understanding copyright laws and publicizing your book.

College credit through Central Michigan University may be available.

Tuition for the weekend is \$90, with \$49 for room and board (two nights lodging and six meals). To register call The Community Center at 477-8404.

## clubs in action

Clubs in Action appears on Thursdays. Deadline for items is noon the previous Friday.

### Human Resources

Human Resources Association of Greater Detroit will have a dinner meeting at 6:30 p.m. Thursday, Jan. 18, at the Radisson Hotel in Southfield. Social hour begins at 5:30 p.m. The presentation will be, "Update on Legal Issues for Human Resource Professionals." Henry Saad, a partner in the law firm of Dickenson, Wright, Moon, Vandusen and Freeman, will be the guest speaker. For information, call 528-8198.

### Belles and Beaus

The Downriver Belles and Beaus will transform their dancing area into a Winter Wonderland 9 p.m. to midnight Friday, Jan. 19, at the Kennedy Senior Center, 3240 Ferris St., Lincoln Park. The Jerry Robotka Band will perform. Admission is \$2.50 for members, \$3 for associates and \$3.50 for guests. For information, call 899-0286.

### Story League

The Detroit Story League will meet noon to 3 p.m. Saturday, Jan. 20, at Troy Public Library, 510 W. Big Beaver, Troy. Storytellers include Louise Chase of Livonia, Roseann Gabrys of Wyandotte, Barbara Schutz of Ann Arbor, Verna Smith of Birmingham and Sylvia Roszak of Dearborn. Linda Aldrich of Plymouth will conduct a workshop, "Sharing the Program." The meeting is open to the public. For in-

formation, call 477-5622.

### Indoor Gardeners

The Indoor Gardening Society of Ann Arbor will meet 7:30 p.m. Monday, Jan. 22, at the Matthaei Botanical Gardens, 1800 N. Dixboro, Ann Arbor. The program will be announced. Attendance is free and open to the public.

### Dearborn Stamp

Dearborn Stamp Club will have its annual stamp show Saturday and Sunday, Jan. 20-21, at Al-Matta Grotto Hall, 5121 Oakman, north of Michigan Avenue, Dearborn. Times are 10 a.m. to 6 p.m. Saturday and 11 a.m. to 5 p.m. Sunday. Admission is free and open to the public.

### Ford Wives

Ford Wives Club will meet 8 p.m. Tuesday, Jan. 23, at World Headquarters, American Road, between Southfield and Michigan. Mary Weaver will speak the topic, "History of Valentines." For information, call 278-4185.

### divorce process

"Mediation in the Divorce Process" is the topic for the next meeting of the Women's Divorce Support Group 7 p.m. Tuesday, Jan. 23, in Lower Waterman Campus Center, Schoolcraft College, 18600 Haggerty, Livonia. Margaret Cotter, divorce mediator, will explain how mediation works, how attitudes affect behavior and in turn, the consequences. Attendance is free and no registration is required. For information, call 462-4443.

### Debtors Anonymous

Debtors Anonymous workshop will be 12:30-5:30 p.m. Saturday, Jan. 27, at Botsford Hospital Administration and Education Building, Eight Mile and Grand River, Farmington Hills. This workshop will feature long-term recovering debtors from Chicago. A \$5 donation is asked. For information, call 471-1237 or 229-5469.

### Single Parents Day

Sean Hogan-Downey, certified social worker, will speak at Single Parents' Day 9 a.m. to 3 p.m. Saturday, Jan. 27, in the Waterman Campus Center, Schoolcraft College, 18600 Haggerty, Livonia.

Hogan-Downey's address, "Going It Alone," will explore the tasks of adjusting to single parenting. A variety of workshops will be presented — Women and Self-Esteem, Patricia Briggs, counselor, First Step; Creating Positive Relationships, Betty Younger, therapist; and The Greatest Gift, Bill Winkler, parenting trainer.

Program fee is \$10, including a light lunch. Some scholarships are available to fun the program fee. For information, call the Women's Resource Center at 462-4443.

### Tibetan Buddhism

The Detroit Area Karma Kagyu Study Group offers meditation and discussion of the Buddha's teaching Fridays at Stuckey Elementary School, 26000 Fargo, three blocks south of Eight Mile Road, two blocks west of Beech Daly, Redford Township. For information, call 538-1559.

### legion auxiliary

Michigan's American Legion Auxil-

ary seeks contact with any Girls State Program participants during the past 50 years for anniversary ceremonies to take place Sunday, June 10, at Central Michigan University. Former Girls States participants should mail information to the American Legion Auxiliary, Department of Michigan, 212 N. Verlinden, Lansing 48915 or call (617) 371-4720.

### snowball tourney

Novi Jaycees will join Mr. B's Farm to host the Fourth Annual Co-Ed Charity Snowball Tournament Saturday and Sunday, Feb. 3-4, at Ella-Mae Powers Park, West 10 Mile Road and Mr. B's Farm on Novi Road. Each team is guaranteed to play at least two games using Chicago-style rules. Teams are co-ed and must go male-female in the field and batting order. Team fee is \$110. A mandatory managers meeting will be 6:30 p.m. Wednesday, Jan. 31, at Mr. B's Farm. All proceeds will benefit St. Jude Children's Research Hospital. For information, call 349-7038 after 6 p.m. or 348-NOVI.

### Women's Forum

The Women's Resource Center of Schoolcraft College offers a free four-part series, "An Inside Look at Michigan Authors" 7-9 p.m. Thursdays in Upper Waterman Campus Center, 18600 Haggerty Road, Livonia. On Feb. 1, "Build Your Own Road" will be the topic presented by Lois Wolfe-Morgan, professional speaker, author and director of Wolfe Associates. Attendance is free and no registration is required. For information, call 462-4443.

## Mall sets auditions for Fashion Panel

Young people interested in modeling can audition for positions on Wonderland Mall's 1990 Fashion Panel.

The preliminary judging will be Tuesday-Thursday, Jan. 30-Feb. 1, with final judging of semifinalists set for Saturday, Feb. 10.

Applications for the Fashion Panel are being accepted through 5 p.m. Monday, Jan. 29, at the mall's management office. Each application must include a recent (non-returnable) color photograph and a \$5 non-refundable registration fee.

Each of the semifinalists will be taught a runway modeling routine, which they will perform during the final judging.

"They will be judged on their

poise, appearance, modeling capabilities, smoothness and personality on stage," said Laura Solakian, Wonderland's marketing director.

MEMBERS OF the Fashion Panel attend monthly workshops on modeling techniques, grooming habits, fashion and retail, taught by professionals in the modeling field.

The panel also participates — on a volunteer basis — in mall fashion shows, in-store promotions and mall photo sessions, and represents the mall at community events.

For more information, call the marketing department at 522-4100. Wonderland Mall is at Plymouth and Middlebelt roads, Livonia.

## O&E Sports—more than just the scores



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# WINTER SALE

## DREAMLIKE SAVINGS

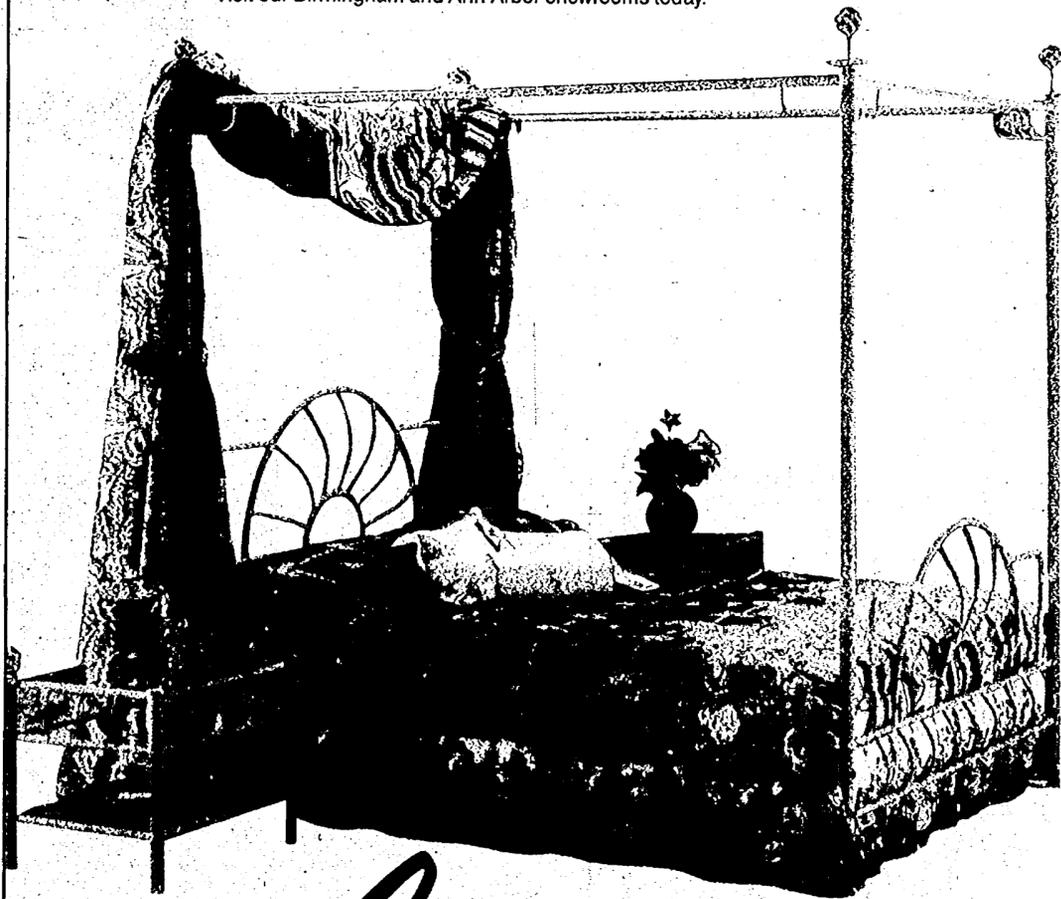
Imagine rousing from your winter slumber and discovering your dreams are part of your waking world with this unique, queen-sized iron canopy bed for only \$599.

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## medical briefs/helpline

### Arthritis Club

The Arthritis Club, a support group for senior citizens suffering with arthritis, will meet at 10 a.m. Thursday, Jan. 18, at the Livonia Civic Park Senior Center, 15218 Farmington. The guest speaker will be Dr. Randall Bickle. For more information, call 522-2710.

### Lupus meeting

The Northwest Chapter of the Michigan Lupus Foundation will meet at 7:30 p.m. Thursday, Jan. 18, at the Farmington Library, 23500 Liberty St., west of Farmington Road, Farmington. The program will be a round table discussion involving members and staff. For more information, call Alice Wick at 626-5972.

### Caregiver program

Harper Hospital is sponsoring a free Caregiver's program 1-4 p.m. Thursdays, Jan. 18-Feb. 22, at the Lasher Medical Center, 27211 Lasher Road, Southfield. The program is for men and women 60 years and older who are caring for a chronically ill spouse in their home. The course will cover managing medical treatments, activities of daily living, legal issues and community resources. To pre-register or for more information, call 745-8983.

### 'I Can Cope'

"I Can Cope," a program for cancer patients and their families, will be offered for six consecutive weeks 6:30-8:30 p.m., beginning Thursday, Jan. 18, at Harper Hospital, 3990 John R, Detroit. The program is sponsored by the hospital and the American Cancer Society. It's designed to increase public awareness about cancer and provide strategies in dealing with both the physical and emotional aspects of the disease. To register or for more information, call the hospital at 745-1811.

### First aid class

A standard first aid class will be offered 9 a.m. to 1 p.m. Jan. 18 and 25 at the Northwest Regional Office of the American Red Cross, 29691 W. Six-Mile, Livonia. The two-day class costs \$16.64. To register, call 422-2787.

### ElderMed Club

The ElderMed Hearing Club will meet 1:30-3:30 p.m. Friday, Jan. 19, in the community room of Botsford General Hospital, 28050 Grand River, Farmington Hills. Dr. Warren Brandes will talk about the different aspects of hearing loss. There is a \$1 fee. For more information or to register, call 471-8020.

### Lecture program

Dr. Richard Simmons will discuss the changes in Edward Munch's personality and how they relate to his art in "Creativity and Childhood

Loss" at 8 p.m. Saturday, Jan. 20, in the Wallace Smith Theatre on the Orchard Ridge campus of Oakland Community College in Farmington Hills. Munch was a well-known Norwegian Expressionist painter who lived 1863-1944. Tickets cost \$5 per person and are available by calling 559-5855.

### ALASEM benefit

A champagne reception will be held at 4:30 p.m. Sunday, Jan. 21, in the lobby of the Fisher Building in Detroit for the benefit of the American Lung Association of Southeast Michigan. The benefit will include a preview of the 200-piece Rod Rleser photographic exhibit, "Reflections." Tickets cost \$75 for the champagne reception and \$125 for the reception and a recognition dinner at the Re-cess Club. For more information, call ALASEM at 559-5100.

### Hysterectomy support

A joint meeting of the Meopause Support Group and the Life after Hysterectomy Support Group will be at 7:30 p.m. Tuesday, Jan. 23, in the Essex Room, Ramada Hotel, 28225 Telegraph Road, Southfield. For more information, call the hot line at 427-2464.

### Mended Hearts

Mended Hearts Inc will meet at 7:30 p.m. Tuesday, Jan. 23, in the nuclear science classroom of Beaumont Hospital in Royal Oak. The guest speaker will be Traci Nguyen who will discuss the "Use of Medicine." The group meets the fourth Thursday of the month at the hospital.

### Healthy heart

Bostford General Hospital, 28050 Grand River, Farmington Hills, will offer a Healthy Heart lecture on tips for safe exercising 2:30-4 p.m. Wednesday, Jan. 24. For more information, call the Health Development Network at 471-8090.

### Vision Screening

Free vision and blood pressure screenings, sponsored by the Michigan Eye Center, will be provided to senior citizens 10 a.m. to 2 p.m. Wednesday, Jan. 24, at the Northville Senior Citizens Activities Center, 21200 Taft Road, Northville. For more information, call 349-4140.

### AMI-Oakland

The Alliance for the Mentally Ill of Michigan-Oakland County will meet at 7:30 p.m. Thursday, Jan. 25 in the administration building auditorium, Beaumont Hospital, Royal Oak. Research nurse Julie Walker of Mercywood Hospital, Ann Arbor, will discuss the side effects of the drug Clozapine and its future use.

# Campaign goal is setting standards for child care



child care  
**Marcie Walker**

The Child Care Action Campaign is a non-profit, New York City-based organization.

Its goal is to "set in place a national system of quality, affordable child care, using all existing resources, both public and private."

The CCAC board of directors is comprised of individuals throughout the U.S. with considerable expertise and concerns for these issues — including judges, professors, industry leaders and authors (such as T. Berry Brazelton).

Presidents Jimmy Carter and Gerald R. Ford serve as honorary chairmen.

CCAC services include audio training tapes for family day-care providers; a working kit to aid state and local organizations in dealing with the media on child-care issues; and helping the media provide accurate information on the subject of child care.

The organization has prepared summaries of 37 key child care issues. Subjects include current Legislative Issues, How to Select a Babysitter, How to Use the Federal Child Care Tax Credit examples of Corporate Involvement, and a wide range of other topics.

THESE FACT: sheets are available to members; non-members can receive three at a time but must supply a self-addressed, stamped envelope. Members also receive a bi-monthly newsletter with the latest updates in national child-care legislation, as well as information on actions being taken by individual states.

In addition, the newsletter has a resources section that lists published studies and reports dealing with family and child-care issues.

In February 1989, the CCAC, together with Lifetime Television and the Great American Family Tour, conducted a national survey on child care. Survey questionnaires were published in 21 national magazines as well as the CCA's newsletter.

The survey, entitled "Tell the President: Family Matters," contained 19 questions addressing such matters as your child-care concerns; whether family issues should be a top priority for congress; whether employers should develop policies to make child care more affordable

and available; whether the federal government should set minimum standards for child-care centers, and other issues.

The CCAC published a report, available for \$10, based on the thousands of responses to their survey. The report contains major conclusions, data and sample letters from across the U.S.

For information on reports, information sheets or membership in the CCAC, write to: Child Care Action Campaign, 99 Hudson, Suite 1233, New York, NY 10013.

Marcie Walker, free-lance writer welcomes your input — questions, suggestions, examples of good child care. Write her at the Observer and Eccentric, 805 E. Maple, Birmingham 48010.

# Madonna to offer wellness seminar

Madonna College's continuing education department is offering a six-session personal wellness seminar, beginning Tuesday, Jan. 23.

The seminar, with instructor Sandy Benigna, will be 7-9:30 p.m. Tuesdays. Each seminar will consist of a lecture and small-group discussion. Participants will receive 0.3 continuing education units per session attended.

The cost is \$10 per session, or \$55 for the six sessions.

ON JAN. 23, the first session — "Putting the Cake Aside — Overcoming Compulsive Eating" — will teach participants about the physical, nutritional and emotional causes of compulsive eating as well as successful programs for emerging from compulsion.

The Jan. 30 session — "What, Me Worry?" — is for people who worry compulsively. Participants will learn about the biological, emotional

and spiritual basis for emotions and learn practical tips for finding peace.

The third session Feb. 13 — "Making Anger My Friend" — offers tips on recognizing hidden ways anger manifests itself, how to let it out in non-destructive ways and how to use anger to improve relationships.

The Feb. 27 session — "Help, I want to Stop Getting Sick" — will tune in to the physical, emotional and spiritual causes of pain and illness and offer practical tips on using nutrition, journals, dreams and visualization as aids to healing.

THE March 13 session — "Overcoming Fear and Anxiety" — will uncover the roots of most common fears and anxieties and provide concrete tools for letting go and experiencing peace.

The final session March 27 — "I Forgot Where I put My Memory" — will offer practical ways to improve

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- WINDJAMMER solid oak bunk bed. List \$279. NOW \$398.
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- THOMASVILLE winston court cherry triple dresser, mirror, chest, queen headboard. 2 to sell. List \$1965. NOW \$1375.
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36251 Schoolcraft, Livonia 48150  
CHURCH PAGE: 591-2300, extension 404 Mondays 9:00 a.m. - 12:00 Noon

## BAPTIST

## LUTHERAN CHURCH MISSOURI SYNOD

## EVANGELICAL PRESBYTERIAN

**BETHEL BAPTIST TEMPLE**  
29475 W. Six Mile, Livonia  
525-3664 or 261-9276

YOUTH AWANA CLUBS

Sunday School 10:00 A.M.  
Morning Worship 11:00 A.M.  
Evening Worship 8:00 P.M.  
Wed. Family Hour 7:30 P.M.

**January 21st**  
11:00 A.M. "God's All Things"  
6:00 P.M. "Revelation Chapter One"  
Feb. 4th - Our 16th Anniversary  
Templetones Quartet at 10, 11 A.M. & 6 P.M.

"A Church That's Concerned About People"

H.L. Petty  
Pastor

**CHRIST OUR SAVIOR LUTHERAN CHURCH**  
14175 Farmington Rd. (Just N. of Jeffries X-Way)  
Livonia Phone: 522-6830

LUTHER A. WERTH, PASTOR  
Sunday Worship 8:30 & 11:00 A.M.  
Sunday School & Bible Class 9:45 A.M.  
Week Day School, Pre-School, Kindergarten  
*Sharing the Love of Christ*

**WARD EVANGELICAL PRESBYTERIAN CHURCH**  
422-1150  
Farmington and Six Mile Rd.

SUNDAY, JANUARY 21, 1990  
8:00, 9:15, 10:45 A.M. and 12:05 P.M.  
Worship and Sunday School.

8:00, 9:15, 10:45 A.M. and 12:05 P.M.  
"DESTRUCTION OF THE KNITTERS WORK"  
Dr. Richard J. Alberta

7:00 P.M.  
"HOW TO TALK TO GOD: REJOICE"  
Rev. James Killgore

Wednesday, 7:00 p.m.  
SCHOOL OF CHRISTIAN EDUCATION  
(Activities for All Ages)

**Redford Baptist Church**  
7 Mile Road and Grand River  
Redford, Michigan  
593-2300

**January 21st**  
9:30 A.M. Worship Service  
"To The Church at Corinth"  
Pastor Nelson preaching

10:45 A.M. Church School for all Ages

Rev. Wm. E. Nelson, Senior Pastor  
Rev. Mark Fields-Sommers, Associate Pastor  
Mrs. Dorina Gleason, Director of Music

**GRACE LUTHERAN CHURCH MISSOURI SYNOD**  
25630 GRAND RIVER at BEECH DALY  
532-2266 REDFORD TWP.

Worship Services  
9:15 & 11:00 A.M.  
Sunday School  
9:15 & 11 A.M.

Nursery Provided

Rev. Victor F. Halboth, Pastor  
Rev. Timothy Halboth, Assoc. Pastor

**Risen Christ LUTHERAN CHURCH**  
46250 Ann Arbor Road  
Plymouth 453-5262

The Rev. K.M. Mehrl, Pastor

Church Office 453-5252

Services 8:30 & 11:00 A.M.  
Sunday School & Teen & Adult  
Bible Studies 9:45 A.M.

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Worship Services  
9:30 and 11:00 am

Dr. J. C. Moore - Pastor  
Rev. Wm. Branham - Associate Pastor

Nursery Provided  
Phone 459-9550

**First Baptist Church**  
4500 NORTH TERRITORIAL ROAD  
PLYMOUTH, MICHIGAN 48170  
455-2300

**January 21st**  
9:40 A.M. Sunday School  
11:00 A.M. Worship Service  
Rev. Vern Mattson

6:30 P.M. Evening Worship  
Dr. Wm. Stahl

Wm. M. Stahl, D. Min., Cheryl Kaye-Music Director

**HOSANNA-TABOR LUTHERAN CHURCH & SCHOOL**  
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Rev. Glenn Kopper  
Rev. Lawrence Witto

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Sundays 8:30 & 11:00 A.M.  
Monday Evening 7:00 P.M.  
Sunday School & Bible Classes 9:45 A.M.  
Christian School: Pre-School-6th Grade  
Carol Heldt, Principal 937-2233

**St. Paul's Lutheran Missouri Synod**  
2085 Middlebelt at 9 Mile  
Farmington Hills • 474-0875

The Rev. Ralph E. Unger, Pastor  
The Rev. Carl E. Mehl, Pastoral Assistant

SATURDAY WORSHIP 9 P.M.  
SUNDAY WORSHIP 8:30 & 11 A.M.  
SUN. SCHOOL/BIBLE CLASS 10 A.M.  
CHRISTIAN SCHOOL Grades K-8  
Randy Zielski, Principal 474-2488



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MORNING WORSHIP.....SUN. 11:00 A.M.  
EVENING WORSHIP.....SUN. 7:00 P.M.  
WEDNESDAY BIBLE STUDY.....WED. 7:00 P.M.

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KENNETH D. GRIFF  
PASTOR

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1818 N. of Ford Rd., Westland 425-0260

Divine Worship 8 & 11 A.M.  
Bible Class & SS 9:30 A.M.  
Monday Evening Service 7:30 P.M.  
Ralph Fischer, Pastor  
Gary D. Headapohl, Associate Pastor

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High & Elm Streets, Northville  
T. Lubeck, Pastor

L. Kinne, Associate Pastor  
Church 349-3140 - School 349-3118  
Sunday Worship 8:30 & 11:00 A.M.  
Sunday School 9:45 A.M.  
Saturday Vespers 6:00 P.M.

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Worship, Church School and Nursery Care.

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43065 Joy Road, Canton, 455-0022  
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Sunday Services  
Sunday School - 9:45 A.M.  
Morning Worship - 11:00 A.M.  
Evening Praise - 6:00 P.M.  
Wednesday - 7:00 P.M.  
Adult Bible Study  
Youth Program  
Children's Clubs

(Nursery Provided For All Services)  
Dr. David A. Hay, Pastor  
"Home of Plymouth Christian Academy"  
459-3505

**NORTHWEST BAPTIST CHURCH**  
23845 Middlebelt 1 1/2 Blks. S. of 10 Mile • 474-3333

Sunday School 9:45 A.M.  
Morning Worship 11:00 A.M.  
Evening Worship 7:00 P.M.  
Wednesday Service 7:00 P.M.

Nursery Provided.  
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Wednesday 9:30 A.M. Holy Eucharist  
Saturday 5:00 P.M. Holy Eucharist  
Sunday 7:45 A.M. Holy Eucharist

8:00 A.M. Christian Education for all ages  
10:00 A.M. Holy Eucharist  
Sunday Morning - Nursery Care Available

The Rev. Robert Clapp  
Rector

**Livonia Baptist Church**  
32940 Schoolcraft Rd. • Livonia

Bible Study for all ages 9:45 A.M. Sundays  
Sunday Worship 11:00 A.M. & 6:00 P.M.

Pastor Gilbert Sanders Ph.D.

**FAITH LUTHERAN CHURCH**  
30000 Five Mile (West of Middlebelt)  
Livonia • 421-7249

Worship & Holy Communion  
8:15 and 10:45 A.M.  
Bible Class 9:30 A.M.  
Nursery & Sunday School 9:45 A.M.  
Tuesday Classes K-8 4:15 P.M.  
*Come Share The Spirit!*

**St. Paul Ev. Lutheran Church**  
17810 Farmington Rd.  
Pastors Carl Pagel & James Hoff  
281-1360

Worship Service  
8:30 and 11:00 A.M.

**In Plymouth**  
St. Peter Ev. Lutheran Church  
1343 Penniman Ave. • 453-3393  
Pastors Mark Freler and Daniel Helwig  
Worship Services 8:00 & 10:30 A.M.  
Sunday School and Bible Class 9:15 A.M.

**In Redford Township**  
Lola Park Ev. Lutheran Church  
14750 Kinloch  
Pastor Edward Zell • 632-8655

Worship Services 8:30 & 11:00 A.M.  
Sunday School 9:45 A.M.

**ST. TIMOTHY CHURCH**  
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Church School and Worship 11:00 A.M.  
Against The Odds  
Rev. Janet Noble

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Worship Service

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981-0499

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Nursery Provided  
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Canton

Rev. Harvey Heneveld  
Sunday School  
Adult & Youth Groups  
Bible Studies

**EPISCOPAL CHURCH OF THE HOLY SPIRIT**  
9083 Newburgh Road  
Livonia • 591-0211

The Rev. Emery F. Gravelle, Vicar

Services  
8:30 A.M. Holy Eucharist  
9:30 A.M. Adult Christian Education  
10:30 A.M. Family Eucharist & Sunday School  
A Barrier Free Facility for the Handicapped

**ST. MICHAEL LUTHERAN CHURCH**  
Worship service  
8:00, 9:30 & 11:00 A.M.

Jerry Yarnell, Senior Pastor  
Dennis Beaver, Pastor  
Youth Director: Glinnie Hauck

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## COVENANT CHURCH OF AMERICA

**GENEVA PRESBYTERIAN CHURCH (U.S.A.)**  
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9:15 A.M. & 11:00 A.M.  
WORSHIP AND SUNDAY SCHOOL  
Handicapped Accessible  
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**MEMORIAL CHURCH OF CHRIST**  
(Christian Church)  
35475 Five Mile Rd., 464-6722

MARK MCILVREY, Minister  
Steve Allen  
Youth Minister  
BIBLE SCHOOL  
(All ages) 9:30 A.M.  
8:15 A.M. Service • Morning Worship 10:45 A.M.  
Evening Worship & Youth Meeting 7:30 P.M.

**CHURCH OF THE SAVIOR**

Worship Service  
9:30 A.M.  
Sunday School  
11:00 A.M.

Nursery provided

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Rev. Raymond VandeOosten  
484-1062

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Plymouth, Michigan 48170  
(313) 453-1525

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11:00 A.M. & 6:00 P.M. at Pioneer Middle School  
Sunday School at 9:45 A.M.

Tues. Ladies' Bible Study - 9:30 A.M.  
Wed. Family Night - 7:00 P.M.

J. Mark Barnes - Senior Pastor  
Robert Kring - Minister of Youth  
James Talbot - Minister of Music

New Horizons for Children Day Care:  
455-3196

**FAITH COVENANT CHURCH**  
Making Faith A Way Of Life!

Sunday School  
9:30 A.M.

Worship Service  
10:45 A.M.

Evening Service 8:00 P.M.  
Gone Fishing  
Pastor Icenogle preaching

35415 W. 14 Mile (at Drake) Farm. Hills  
681-9191

J. Christophèr Icenogle  
Pastor

David S. Noreen  
Pastor for Congregational Life

Douglas J. Holmgren  
Pastor for Youth Ministries

Wednesday: Dinner 8:00 P.M.  
Bible Study and Youth Groups 7:00 P.M.

## UNITED METHODIST

**NARDIN PARK UNITED METHODIST CHURCH**  
29887 West Eleven Mile Road  
Just West of Middlebelt  
478-8860

Farmington Hills  
9:15 & 11:00 A.M.  
Worship and Church School

**January 21st**  
"Our Sticky Question"  
Rev. David B. Penniman  
preaching

Dr. William A. Ritter  
Rev. David B. Penniman  
Rev. George H. Kilbourn

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Worship 10:00 A.M.  
Nursery Provided  
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Canton

Rev. Harvey Heneveld  
Sunday School  
Adult & Youth Groups  
Bible Studies

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Plymouth, Michigan 48170  
(313) 453-1525

Sunday Worship  
11:00 A.M. & 6:00 P.M. at Pioneer Middle School  
Sunday School at 9:45 A.M.

Tues. Ladies' Bible Study - 9:30 A.M.  
Wed. Family Night - 7:00 P.M.

J. Mark Barnes - Senior Pastor  
Robert Kring - Minister of Youth  
James Talbot - Minister of Music

New Horizons for Children Day Care:  
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(Bet. Merriman & Middlebelt)

10:00 A.M. Worship Service  
10:00 A.M. Church School  
(3 yrs. - 8th Grade)

10:00 A.M. Jr. & Sr. High Class  
11:15 A.M. Adult Study Class  
Nursery Provided

**GARDEN CITY FIRST UNITED METHODIST CHURCH**  
Dr. David A. Russell 421-8628

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Sunday School 9:30 A.M.

Nursery Provided  
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(Bet. Ford Rd. & Warren)  
Garden City

**CHURCH OF THE SAVIOR**

Worship Service  
9:30 A.M.  
Sunday School  
11:00 A.M.

Nursery provided

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Wednesday Evening Bible Study & Kids Clubs... 7:00 p.m.  
Tuesday Evening L.I.F.E. Youth Service... 7:00 p.m.

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Robin Knowles Wallace, Organist

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Sun 7:30, 9:00, 11:00 A.M. & 1:00 P.M.

**ST. MICHAEL Parish**  
11441 Hubbard • Livonia • 281-1455  
Father Edward J. Baldwin, Pastor

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Saturday 6:00 P.M.  
Sunday 8:30, 10:00 A.M., 12 Noon

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A Family on a Journey of Faith, Fellowship and Freedom  
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Sunday School 9:45 A.M.  
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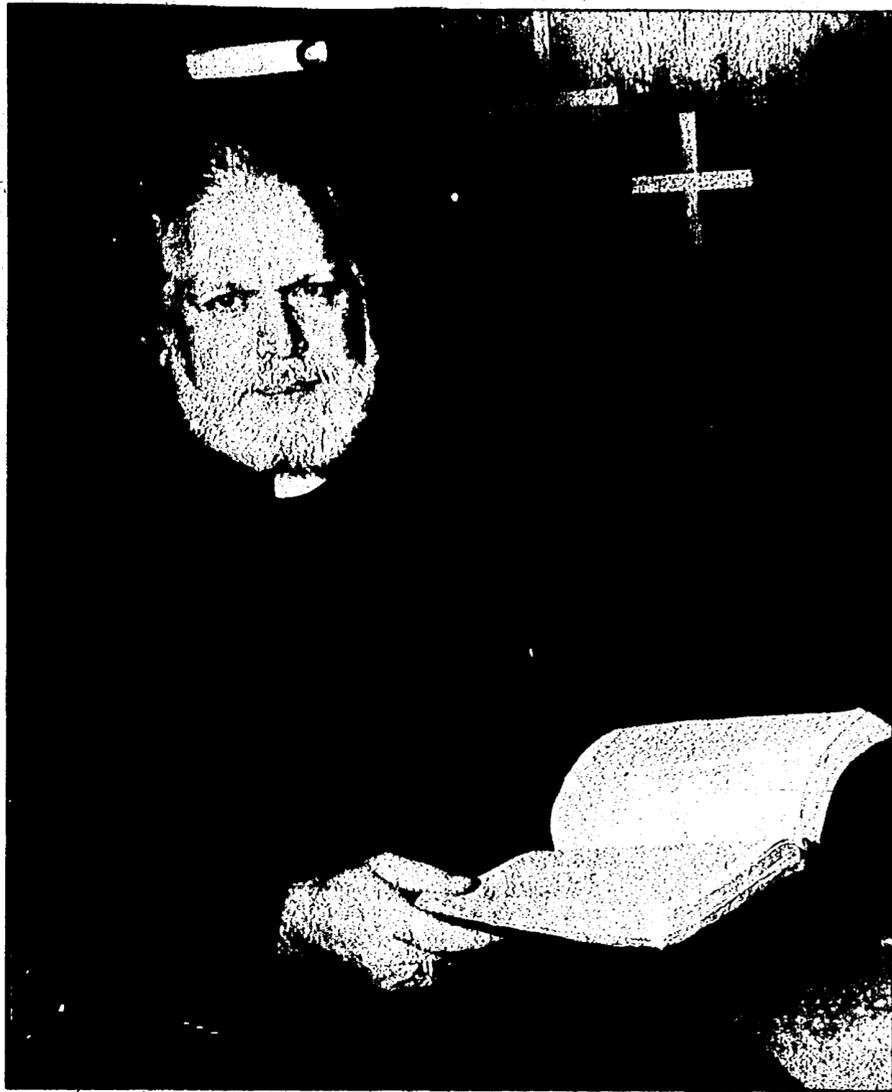
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# On the move

## Minister's pleased with the growth of congregation



ART EMANUELE/staff photographer

By Sue Mason  
staff writer

He has been told he looks like Ken-ny Rogers, but while Rogers croons about love and the "Coward of the County," the Rev. Estel Dash spends his time singing praise to and talking about God.

Dash is pastor of God's House Cathedral, an interdenominational church that recently moved to Livonia from Walled Lake to be nearer to a majority of its congregation.

Small in size — it has just 42 members at present — the congregation is meeting Sunday afternoons at the Bethel Missionary Assembly of God on Middlebelt north of Joy Road.

"We had people with relatives and friends who wanted to attend, but were discouraged because they had to travel more than 30 miles one way," Dash said of the decision to relocate the church. "We had about 20-22 members, but now we have about 42."

The new building can seat more than 300 and there are 10 classrooms for Sunday School, two nursery rooms and a gymnasium where films like "The Cross and the Switchblade" and "A Distant Thunder" are shown Sunday evenings.

With such a small congregation, the church does have a few needs. More members, of course, but also people who can play any musical instrument and who can sing, Dash said.

**THE CONGREGATION** tends to be for people who have had bad experiences with other organized religions. According to Dash, the congregation is probably one-third Catholic, one-third Baptist and one-third from different denominations.

The Rev. Estel Dash spends his time singing praise to and talking about God as pastor of God's House Cathedral. The interdenominational church recently moved to Livonia from Walled Lake.

"We believe you should come to church because you enjoy it," Dash said. "We don't stress money. We speak positive that God is a God of love and that he is a forgiving God."

At 50, Dash is a relative newcomer to the ministry even though he has been a Christian since the age of 10.

He started out as a background singer on TV with Temple Baptist Church, and eventually became a choir director and then Sunday School superintendent. He was teaching a young married couples' class when God called him to the ministry, he said.

**DASH BECAME** a minister 15 years ago after spending approximately six years studying under people like Morris Cerullo, Dr. Alex Ness and Dr. C.M. Ward. He ministered in Brighton and then Westland, where he helped build up the congregation of the Community Church from a low of 85 people to approximately 360.

But God had him in a "training program" for 10 years prior to that, he said. That's when he visited churches of all faiths to see "how they lined up with the Bible and God's word."

"I wanted to see what was really of God and what was of themselves," Dash said. "It was a real learning experience. I found all the churches were three-quarters correct in their teaching. They all had something good, but approximately a quarter wasn't of God; it was of man."

"IT'S HARD not to do that to some extent but the Bible tells us in the last chapter of Revelations that we're not supposed to add to or take away from God's word. We try to give God's word 100 percent."

For church-goers who lack Bibles, the congregation provides them for the services.

"All our members not only bring Bibles but bring (yellow) highlighters so they can totally receive God's word," Dash said.

Dash is pleased with the growth of

the church. All the new members aren't transfers from other churches, he said.

"We have one girl, 13, who comes to church regularly who had never been in church in her life," he said. "She's coming on her own and coming with a friend. She's a born-again Christian now and she has a Bible with her own name on it."

**DASH HAS** set two goals for God's House Cathedral — a congregation of 100 by Easter and 200 by Christmas 1990. They will be reached in part because of his TV ministry, he said.

The Sunday afternoon service is filmed and then aired at 9 p.m. Tuesdays on MetroVision cable Channel 8 in Livonia, and on Sunday mornings on Greater Media cable in Walled Lake. Dash is also working with cable systems in surrounding communities to carry the telecast.

Dash began his television ministry eight years ago, when he recorded a commercial promoting his church's Good Friday service for cable TV in South Lyon.

"The TV manager was so overwhelmed with our love and positive approach, he gave us a set of old color TV cameras and asked us to be on his station," Dash said. "Within two weeks, we were on TV."

The goals are realistic because of the church's positive focus, Dash said.

"You should come to church because you enjoy it," he said. "If you can't enjoy church, have joy, love and peace, how can you enjoy heaven? We are only in a dress rehearsal for heaven. God wants us to be full of joy."

Services at God's House Cathedral, 8900 Middlebelt, north of Joy Road, Livonia, are at 2:30 p.m. Sundays. Christian films are shown at 6 p.m. Sundays in the Acts Building behind the church. "A Thief in the Night" will be shown Feb. 4. For more information, call the Rev. Estel Dash at 437-1890.

### church bulletin

The church bulletin is published every Thursday in the Observer. Information must be received in the Livonia office by noon the Monday prior to publication.

#### Christian Unity

The Livonia Ministerial Association will present "Prayer for Christian Unity" at 7:30 p.m. Thursday, Jan. 18, at Madonna College's Kresge Auditorium, I-96 and Levan, Livonia. The event is open to all Christian congregations. The Faith Lutheran Church choir will perform and a reception will follow the program.

#### God's Children

The first training day of the new year for the Detroit Chapter of "Rainbows for All God's Children" will take place 9 a.m. to 2:30 p.m. Saturday, Jan. 20, at Detroit Sacred Heart Seminary. Adults attending will be trained to facilitate for

groups of children who are grieving because of death, separation or divorce.

#### video

St. Timothy Presbyterian Church, 16700 Newburgh, Livonia, will show the video, "North Avenue Irregulars," at 5:30 p.m. Sunday, Jan. 21. Popcorn and punch will be provided. The public may attend. For information, call 464-8844.

#### Choir fest

An ecumenical choir fest, sponsored by Redford clergy, will be at 4 p.m. Sunday, Jan. 21, at Aldersgate United Methodist Church, 10000 Beech Daly, Redford. The public may attend. A reception will follow the choir fest. A nursery will be provided. A free will offering will be taken. For information, call 937-3170.

#### Bells for Babies

Church bells will be tolled 25

times at noon Sunday-Monday, Jan. 21-22, by churches throughout the metro Detroit area. Organizers say that will be done in memory of America's 25 million unborn lives lost to abortion since the 1973 U.S. Supreme Court decision legalizing abortion. All houses of worship may participate, according to Right to Life-Lifespan of Metro Detroit. For information, call Right to Life-Lifespan, 261-2757.

#### Sisterhood

A Sisterhood meeting will take place 8 p.m. Tuesday, Jan. 23, at the Livonia Jewish Congregation, 31840 W. Seven Mile, between Farmington and Merriman roads. Rose and Mark Hechler, executive couple for Michigan Jewish Marriage Encounter, will discuss the topic "How to Enhance Your Marriage." The public may attend. Sisterhood meetings are every fourth Tuesday of the month. Participants meet people, learn, socialize and support the synagogue.

#### Journey

Charly Heavenrich's high-flying "Eagle's Journey" will present an awakening adventure 7:30 p.m. Thursdays, Jan. 25 and Feb. 1 and 8, at Unity of Livonia, 28660 Five Mile, between Inkster and Middlebelt. For information, call 421-1760.

#### natural planning

People who want information on the natural methods of life, wishing to limit or space the birth of children, may call the Family Life Office of the Detroit archdiocese. For information on classes available, call 237-5892.

#### dance party

There will be a 1950s-60s dance party 7 p.m. to 1 a.m. Saturday, Jan. 27, at the Sacred Heart Activities Center, 29125 W. Six Mile, Livonia. Admission price is \$12.50 a person. Proceeds will go toward a new parking lot at the center.

#### healing abilities

Dennis Adams will present possibilities through power of the mind and healing abilities at 9:30 and 11 a.m. Sunday, Jan. 28. There will also be a 2-4 p.m. lecture at Unity of Livonia, 28660 Five Mile, between Inkster and Middlebelt, Livonia. For information, call 421-1760.

#### Concert

Nathan DiGesare will perform at 11 a.m. Sunday, Jan. 28, at Fairlane Assembly of God Central, 22575 Ann Arbor Trail, Dearborn Heights. DiGesare is a Dove Award winner, touring with such artists as Dino, Russ Taff and Sandi Patti. For information, call 561-3300.

#### Never again

Nate Garfinkel, a survivor of the Holocaust, will speak at 7:30 p.m. Thursday, Feb. 1, at St. Edith Catholic Church, 15089 Newburgh, Livonia. Garfinkel will discuss the real-life horror story of the Nazi concentration camp. A question-and-answer period will follow the "Never Again" program. Admission is free of charge.

#### spiritual odyssey

Mike Matoin and the Heartsong will present a "spiritual odyssey of change" 9 a.m. to 3:30 p.m. Saturday, Feb. 3, at Unity of Livonia, 28660 Five Mile, between Inkster and Middlebelt, Livonia. For information, call 421-1760.

#### Polish dinner

St. Hilary Rosary Altar Society will have a Polish dinner at 6 p.m. Saturday, Feb. 3, at the Social Hall, 23901 Elmira, west of Appleton, Redford. Admission is \$6 a person, \$3 for children under 12. For information, call 533-0888 or 531-4691.

#### Women for Jesus

Kate McVeigh will speak at the next Women for Jesus meeting 7:30 p.m. Monday, Feb. 5, at the Corner Lighthouse Mamre Annex, Outer Drive and Dix Avenue. McVeigh is an ordained minister. For information, call 722-4224 or 453-8218.

#### Ford mansion tour

Fairlane Central and West Assembly of God Prime Timers will tour the Edsel Ford Mansion Tuesday, Feb. 13. The group is for those age 50 and older. Participants will enjoy lunch at the St. Clair Inn and shopping at the Mary Maxima Craft Store. They will travel by deluxe motorcoach. Pickup time will be 8:15 a.m. at Fairlane West, 41325 W. Six Mile, Northville, and 9 a.m. at 22575 Ann Arbor Trail, Dearborn Heights. Return time will be 5:45 p.m. Price is \$33. For reservations,

call Jean Watson, 451-0525, by Jan. 28.

#### Marriage enrichment

The Marriage Encounter weekend will take place Feb. 16-18 in Romulus. The encounter is designed to enrich marriages by helping couples learn a new technique of communication called Dialogue. The sessions are led by a United Methodist clergy couple and three presenting couples. The weekend is open to couples of all faiths. For information, call Ken or Virginia Klein, 522-3473.

#### A.C.T.I.O.N. ministries

A.C.T.I.O.N. Ministries is an auxiliary of Single Point Ministries, a Single Adult Ministry of Ward Presbyterian Church, 17000 Farmington Road, Livonia. The group is open to all single adults. It provides educational and support services to meet the needs of individuals during career transitions. The group meets at 7 p.m. the second and fourth Mondays of the month in the Lighthouse of Ward Church. For information, call 422-1854.

#### St. Timothy

St. Timothy Presbyterian Church plans its 25th anniversary on March 11. Organizers are looking for movies, videos, snapshots and mementos of those 25 years. If you're willing to share them, call the church office and leave your name and phone number. Also needed are the dresses of former members. To help call the church office, 464-8844.

#### alcoholics' support groups

Alcoholics for Christ, Alcoholics for Christ Family Group and Adult Children of Alcoholics meet weekly at Ward Presbyterian Church in Livonia. Groups meet at 7:30 p.m. Thursdays in Fellowship Hall and 1 p.m. Fridays in Room A-5, Ward Presbyterian Church is at 17000 Farmington Road at the corner of Six Mile. For information, call 534-6383.

Alcoholics for Christ is a Christian fellowship and support group for alcoholics, their families and concerned people.

The group also meets at 7:30 p.m. Fridays at Detroit First Church of the Nazarene, 21260 Haggerty, north of Eight Mile. Farmington Hills, at 7:30 p.m. Fridays at Walled Lake Gospel Church, 34433 Paulina, Westland, at 6 p.m. Tuesdays at Church of God in Christ, 3044 Harrison, Inkster, at 7:30 p.m. Mondays at Fairhaven Assembly of God, 876 Beech Daly, Dearborn Heights, and at 7:30 p.m. Saturdays at Faithful Alliance Church, 905 Mason, north of Michigan Avenue, Dearborn. For information, call 269-9966 between 9 a.m. and 1 p.m. weekdays.

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Wed. Family Night 7:00 P.M.

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February 24th - 7:00 P.M.  
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# Age brings on hearing loss

Dear J6:  
I would like to use your column to vent some of my anger and frustration!

I spent last week traveling with my sister and her husband. They are retirees in their late 60s.

What was planned as a nice vacation to look at the beautiful fall colors ended up being a week of frustration. My sister's husband Reg is hard of hearing. He doesn't think he has a hearing problem at all. We have suggested that he ask his doctor about this and perhaps wear a hearing aid — but no, he prefers that we repeat everything we say, sometimes three and four times, until we become impatient, angry, and downright tired.

He was upset when we wouldn't let him drive. We couldn't because by the time he understood where we wanted him to turn, we were well past where we wanted to go.

Here I am, after a supposedly relaxing trip, more tired than before I left.

Jo, what can we do? He used to be

## gerontology

**A. Jolayne Farrell**

a great guy.  
Sign me,  
Mrs. T.  
P.S. He reads your column.

Dear Mrs. T.:

I'm sure Reg is still a great guy. Thirty percent of the elderly population have age-related hearing loss. It is more prevalent in elderly men than in elderly women. It often goes unnoticed because it comes on very slowly. They not only have a problem with communication, the loss also has an impact on their physical safety, their mental health (it is thought to be related to depression), and all their social interactions.

For Reg's own well-being, he must have an evaluation (with an otologist and an audiologist) and then follow

through with the professional recommendations.

I suggest that you and your sister confront Reg. Tell him, again, of your frustrations. Explain how exhausting it is for you to have to repeat everything you say time and time again. He has to take the responsibility for his hearing loss and do something about it.

We had this problem in our family and, after years of frustration with the older person not getting help, we all refused to repeat ourselves. He now wears a hearing aid and hears better. This was a tough approach to take, but it worked. Good luck!

Readers can write to Jolayne Farrell at 11 Cynthia Crescent, Richmond Hill, Ontario L4E 2P8.

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New year... new opportunities... new you. That's what's on the minds of many women as they get their personal house in order for the next decade.

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"A Personal Growth Series — All of You" will be 6-8 p.m. Tuesdays, beginning Feb. 6, at the college, 18600 Haggerty Road, Livonia.

THE SERIES will open Feb. 6 with "Self Image," a session that will show participants how to set and reach goals through use of non-verbal communication skills.

On Feb. 13, the program topic will be "Color." This will include tips on how to use color in clothing, makeup and hair and how to use a special personal color package to acquire a

coordinated, flattering wardrobe and appearance.

"Figure Challenges" on Feb. 20 will look at understanding body structure and individual figure challenges, while the Feb. 27 program, "Playing by the Rules," will cover basic wardrobe tips and the use of accessories where there are rules for dressing well.

The final session on March 13 will be a workshop on scarf tying, in which participants will learn how to use scarves to their utmost.

THE SERIES will be taught by Peg Churchill Treacy, president of Churchill Associates-Impression Management of Birmingham.

Treacy has spoken before numerous groups and on radio and television. She counts General Motors, McDonalds Corp., Michigan Bell Telephone and First Federal of Michigan among her clients.

The Schoolcraft series costs \$54 (\$10 for individual sessions). Regis-



Peg Churchill Treacy

tration is limited. For more information, call the college's Continuing Education Services at 462-4448.

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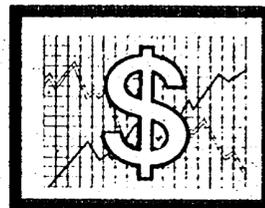
<p><b>Waterford Township:</b> 3470 Highland Rd.</p> <p><b>Bloomfield Hills:</b> 1995 S. Telegraph Rd.</p> <p><b>Farmington Hills:</b> 24086 Middlebelt Rd. 30740 W. 12 Mile Rd.</p> <p><b>Livonia:</b> 36471 Plymouth Rd.</p> <p><b>Troy:</b> 3801 Rochester Rd. Open until 7 p.m. Mon.-Fri. 2988 E. Big Beaver Rd.</p> <p><b>Royal Oak:</b> 3903 N. Woodward Ave. Open until 7 p.m. Mon.-Fri. 465 W. 12 Mile Rd.</p> <p><b>Hours: Mon. - Sat. 8 a.m. - 6 p.m. Sun. 11 a.m. - 5 p.m.</b></p>	<p><b>Clemson:</b> 1116 W. 14 Mile Rd.</p> <p><b>Ann Arbor:</b> 3160 Washtenaw Ave.</p> <p><b>Warren:</b> 2270 W. Stadium Blvd. 32940 Van Dyke</p> <p><b>Fraser:</b> 31301 Grossbeck Hwy</p> <p><b>St. Clair Shores:</b> 28820 Harper Ave.</p> <p><b>De. Clemens:</b> 33401 Gratiot</p> <p><b>Shelby Township:</b> 49830 Van Dyke (just south of) 23 Mile Rd.)</p>
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## Asset mix needed

By Dan Boyce and Alan Ferrara special writers

Local financial planning experts reviewed the data of the family profiled here and made general recommendations based on the participants' resources and goals. The information is for educational purposes only; references are not intended as discrimination or endorsements by Observer & Eccentric Newspaper or the advisers.

To receive a free financial planning brochure or to obtain a questionnaire to have your finances reviewed in this column, write the Center for Financial Planning, Department 100, 877 S. Adams, Suite 202, Birmingham, Mich. 48009, or call 642-4000.

The only place where success comes before work is in the dictionary. This month's profiled family, Tim and Penny Morris, have worked hard to be successful financially. By sticking to those areas of investment that they know well, they have built a solid foundation for the attainment of their future financial goals.

Tim and Penny live in their Southfield house with their 4-month-old son, Tim, 39, is the manager of a real estate office, and Penny, 32, is a part-time teacher. They would like

### FAMILY FINANCES

to have at least one more child within a couple of years.

Their short-term goals include an overseas trip and replacement of their household appliances. In about five years, they would like to buy a larger house. Longer term, they want to begin planning for the higher education costs for their son.

Tim has used his extensive knowledge in the real estate area to make a number of excellent investments in real estate. Rather than simply buying the real estate outright, he has joined a small group of investors who form limited partnerships to purchase the real estate. This has proven to be very lucrative, as shown by the fact that more than half of the Morris gross income of \$100,000 is provided by those limited partnerships.

We would note that it is very unusual for individuals in their 30s to have such significant income from investments. This is a real strength, but it has been accomplished only through hard work, thorough analy-

sis before investing and the willingness to take significant risk.

IRONICALLY, IT IS this high-risk orientation that we would suggest they re-evaluate. They are now relatively secure financially. We would like to see them begin to concentrate their efforts toward building assets in other investment areas rather than continuing to direct the bulk of their investments into real estate. We are not suggesting that they ignore real estate as an investment area. We simply think that they should balance their portfolio with other, more liquid assets, such as stocks, bonds, certificates of deposits, etc.

If there was a significant downturn in the real estate markets, it is possible that they might be forced to significantly reduce their standard of living. Not only would their investment income decrease dramatically in such an environment, but Tim's employment income could also be reduced.

By making the effort to diversify into other investment areas, they are broadening the base of their financial security. Should real estate take a downturn, then they would be able to weather the storm until the real estate climate changed for the better.

Tim and Penny have maintained a relatively modest lifestyle. As a result, they have been able to build their assets rapidly. They continue to save almost \$3,000 per month. Given that rate of accumulation, their financial goals appear both modest and readily attainable.

Their insurance coverages are in good shape, except in the disability area. Tim has no coverage protecting his family in case of a long-term disability. Were he to become incapacitated, his employment income could stop. One of Tim's major financial assets is his ability to earn an income over the next 25 years. If this ability were lost, it would be a significant blow.

Tim should purchase an individual disability income protection policy. This policy should cover both accidents and sickness and should provide him with income until age 65, should he be disabled for that length of time. Because he would purchase the policy as an individual, any benefits he received would be tax-free.

LAST YEAR Tim purchased a \$1 million universal life insurance policy. The annual premium is close to \$12,000, and he is concerned that he made a poor decision. "It seemed like a reasonable investment at the time, but I'm not sure I understand it or if I should continue to put my money into it," he said.

Universal life insurance can be an excellent addition to a person's financial situation under the right circumstances. Without seeing and evaluating the actual policy, it is difficult to make a specific recommendation to Tim. But some general guidelines might be helpful.

First, he should check that the amount of insurance coverage is appropriate. Too much coverage unnecessarily depletes the policy's cash values, and it increases the premiums he is required to pay. Too little coverage might leave his family without the resources to maintain their standard of living should something happen to Tim. He should review this with his insurance agent or his financial planner.

We would suggest that he not view this coverage primarily as an investment. Though universal life does have certain investment characteristics and tax advantages, it is first and foremost a life insurance policy.

He should be sure that the policy is with an established, high-quality insurance company. This is important in maintaining the long-term integrity of the policy assumptions.

Lastly, he should work either with his agent or by himself to be fully informed about universal life policies generally, and this policy in particular. He should not be putting substantial assets into something he does not understand.

IN GENERAL, WE believe that universal life policy is probably appropriate for Tim. Given his need for additional diversification and need for coverage to protect his family, it is an appropriate type of policy. But he should review the amount of coverage and other items recommended.

Tim and Penny have indicated a desire to establish educational funding accounts for their son. Since they have 17 years to accumulate money for college, we would suggest a regular, monthly investment in a growth mutual fund account for this purpose. A relatively modest amount such as \$100 per month would be appropriate. It is the regularity of the

## U.S. census is fodder for market researchers

By Gerald Frawley staff writer

"In those days a decree went out from Caesar Augustus that all the world should be enrolled." Luke 2:1

There are almost 250 million people out there, but who are they? That's what the 1990 census wants to find out.

And that's also what local marketing agencies want to find out.

Director of the Bureau of the Census Barbara Bryant — former vice president at Market Opinion Research in Detroit — told Embassy Marketing Association members at the Embassy Suites Hotel in Southfield recently that information gleaned from the census will have a tremendous impact on marketing professionals in the Detroit area.

"Much of the raw data (used by market researchers) really comes from the census, and (market researchers) work with that information," she said. "They all start with our figures."

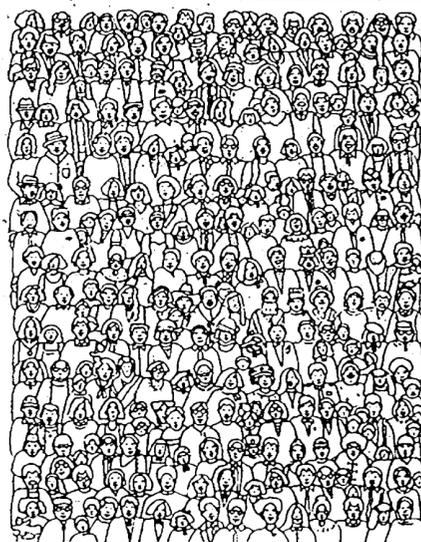
As required by the U.S. Constitution, the census is used to reapportion the seats in the U.S. House of Representatives, Bryant said, but it is much more than that.

"The census has spawned the entire marketing industry," Bryant said.

The census will be taken this spring, using mailed forms and personal visits in an attempt to get the most accurate resident count in census history, Bryant said.

Bryant said the results of the 1990 census will be more accessible than in the past. In addition to printed documentation and computer tape, the census bureau will expand its use of computer on-line information and introduce census documentation on compact disc, the latest in computer information storage.

JAMES LEIMAN, vice president for Market Opin-



Research in Detroit, said while he wouldn't go as far as to say the census spawned the marketing industry, there is no question it provides vital groundwork for what they do.

"It's a tool that lets you know where your basic target is, but we need more," Leiman said. Today, market researchers do additional surveys to enhance the census data, tailoring it to an individual client's needs.

Determining how to direct the message at the desired target and what might appeal to the target is a complicated step, he said.

Subha Ramesh, senior research project director for ESP Inc. in Livonia, said although the census is helpful, marketers do more than just interpret the census. If that were the case, marketing research wouldn't be necessary.

"A lot of what we do is helping companies better sell their products," she said. "The census alone can't do that."

"The problem with the census is that (marketers) are trying to appeal to individuals, and the census data is provided in aggregate," Ramesh said.

The census enables marketing researchers to evaluate trends, population, people per household, racial makeup and expenditure patterns, but it is not specific enough to help marketing research firms in everything they do.

Please turn to Page 2

## Financial Position

### INVESTED ASSETS

#### Fixed Interest Assets

 Savings and Checking	\$5,000
 Money market fund	\$7,000
 Certificate of Deposit	\$25,000
 Life insurance cash value	\$5,500
 IRAs (banks)	\$21,000
 Notes receivable	\$47,000
<b>Total Fixed Assets</b>	<b>\$110,500</b>

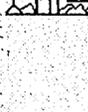
#### Growth assets

 Stocks	\$25,000
 Mutual funds	\$5,000
 Collectibles	\$6,000
 Real estate partnerships	\$400,000
<b>Total Growth Assets</b>	<b>\$436,000</b>

### NON INVESTMENT ASSETS

 Residence	\$85,000
 Automobile	\$4,500
 Other personal assets	\$10,000
<b>Total Non-Investment Assets</b>	<b>\$99,500</b>
<b>Total Assets</b>	<b>\$646,000</b>

### LIABILITIES

 Home Mortgage	\$38,400
 Furniture	\$1,300
 Credit Cards	\$300
<b>Total Liabilities</b>	<b>\$40,000</b>
<b>Net Worth</b>	<b>\$606,000</b>

## The Bottom Line

### Financial strengths

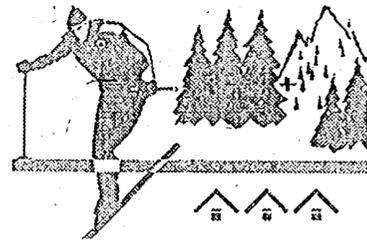
- Excellent net worth for their ages
- Income allows for significant savings
- Adequate life, medical, and property insurance
- Employment offers investment opportunities

### Financial weaknesses

- Investment portfolio not well balanced
- No estate plan in place
- Tim has no disability insurance

Please turn to Page 2

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# Mix your assets

Continued from Page 1

investment, more than the amount, that is important at this point.

The funds would be placed into a custodial account under the Michigan Uniform Gifts to Minors Act. Their son's Social Security number would then be on the account, and any taxallion would flow through to him.

Tim and Penny have no estate plan. This is a critical weakness and should be an immediate priority. They should have a will to allow them to appoint the personal representatives, or executors, of their estate and name a guardian for their son.

Should a joint death occur, they need to have a provision for management of their estate assets for their son. Especially since their combined estate (which includes the life insurance proceeds) is substantial, they should consider incorporating revocable living trusts into their estate planning. This would allow for probate savings, ease of administration, continuity of asset management and greater control of the ultimate asset disposition than might be possible under a typical will.

Before they see an attorney, they should decide who they would like to have handle their affairs should a joint death occur. Who should manage the details of their estate admin-

istration? Who would they like to have serve as their son's guardian? Who should manage the money for their son's benefit until he is old enough to handle it himself? If any of these people are unwilling or unable to serve, who else should be named as their replacement? Having the answers to these questions will be helpful to their attorney in drawing up the best estate plan for them. Obviously, Tim and Penny are in excellent shape financially. Unless something unexpected occurs, they should be able to reach all of their current financial goals. Thus they are, in the position where they can concentrate their energies toward improving the non-financial aspects of their lives. When it comes right down to it, that is the point of all successful financial planning.

Dan Boyce, a certified financial planner, is a past president of the Metropolitan Detroit Society of the Institute for Certified Financial Planners whose practice is in Birmingham. Alan Ferrara is a partner in the Farmington Hills law firm of Couzens, Lansky, Feak, Ellis, Roeder & Lazar. He is a past president and current board member of the Southeast Michigan Chapter of the International Association for Financial Planning.

# Confrontation helps small business



focus: small business

Mary DiPaolo

Confrontation is one way of bringing problems out into the open. Webster defines confrontation as the process of "bringing face to face" and "to cause to meet." Within the small business environment, proper confrontation can resolve differences, correct poor working habits, and eliminate negative feelings that may have built up over days, months or even years.

Little has been written to help small business owners, managers and employees develop good confrontation skills. Many resist confronting altogether for fear of being disliked, creating anger or becoming too emotional. But the most common block to initiating successful confrontation is a lack of proper skills. The good news is that these skills can be developed to produce creative thought and action to resolve problems — while reminding others of their potential and ability to excel.

The most basic confrontation skill is your attitude. What visual images

come to mind then you think of confrontation? Do you think of calmly bringing an issue "face to face" to achieve a satisfactory solution? Or are you automatically upset and tense, imagining yourself in conflict with the other person?

Remember that all confrontation must occur with total respect to the long-term growth of the individual. It is important to build up and not put down. This means approaching positively (from a helpful point of view), not negatively (as a destructive influence).

Because problems with other people often evoke an emotional re-

sponse, successful confrontation involves gaining and maintaining control of your own thoughts and feelings. It also means identifying what you want the confrontation to accomplish. Your goal (the desirable outcome) must be clear before any confrontation is initiated. Do you want the other person to change? Are you willing to change? Is compromise the best solution? If you don't set specific confrontation goals, you will be doing nothing more than unproductive complaining.

To assure that you maintain control of the direction of any confrontation, it is important to plan your

message in writing. Writing it out will help you organize your thoughts, focus more clearly, and understand the entire scope of the problem.

During this process, you will either change your perspective on the situation or be more sure of your original confrontation goal(s). If you don't write out what you plan on saying beforehand, you run the risk of "neutralizing" your actual delivery. Examples include stating what is wrong in such general terms that the other person doesn't know what you mean. It may also result in talking "around the issue" so the other person misses your point completely.

Next week, we will present the remaining guidelines regarding confrontation as a positive management method.

Mary DiPaolo is the owner of MarkeTrends, a Farmington Hills-based business consulting firm. She is also producer and host of the cable television series, "Chamber Perspectives."

# Census is fodder for researchers

Continued from Page 1

Marketers must still analyze, interpret and augment the census data with information from other sources, Ramesh said.

The census is an important tool for marketers, but it is not indispensable, Ramesh said. "If we didn't have the census, it would be more difficult, but we wouldn't go out of business."

JOHN BRAND OF the Brand Consulting Group in Southfield said the census plays different roles depending on the project or the company.

More marketing firms, he said, are getting away from directly

researching the census and instead hire other firms to do the research. Those firms that are involved in census research will be affected far more than the average marketing firm.

Since marketing firms would still need much of the information provided by the census, Brand said, marketing would be a much more costly service without it.

Even though it is impossible to have perfect demographics research — even the census is only a snapshot of the day the census is sent and is outdated before it is released — the census provides the best overall view of the country, Brand said.

## marketplace

The Michigan Auto Insurance Placement facility hired Lovio-George Inc. to handle public relations for the Help Eliminate Auto Thefts program. HEAT is a non-profit organization paid for by insurers to reduce the number and total value of auto theft and arson claims.

Louis A. Wright & Associates Inc. of Plymouth has selected the Berline

Group Inc. as its advertising and public relations agency. Wright & Associates specializes in high-quality, integrated manufacturing control and financial software for IBM mid-range computers.

The Novi Hilton has retained PRMI for specialty promotion and public relations. The first promotion is the "Taste of Mardi Gras" party

featuring Cajun and Creole cooking and the Dixieland music of Doug Jacobs and the Red Garter Band.

R.J. Liddy Moving & Transport Inc. of Plymouth was named the 1989 Agent of the Year for Wheaton World Wide Moving. R.J. Liddy was selected from more than 350 Wheaton agents nationwide. The award was based on customer service,

sales, operating efficiency and excellence in communication.

The Better Business Bureau/Detroit and Eastern Michigan is looking for volunteers to become arbitrators. Arbitrators conduct informal hearings and give final decisions in disputes concerning products and services. For information, call 962-0550.

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# Nobody wants to see the message in 'Roger & Me'

I've seen Roger Smith twice recently, but I still haven't been able to pin down Michael Moore, the filmmaker whose "Roger & Me" purports to document Moore's quest for answers from Smith about Flint's auto unemployment.

I did, however, finally get to see the movie, which is playing in local theaters for a \$745 discount compared to what it would have cost me to attend the Denver Film Festival.

THE FILM uses the auto industry as a comic metaphor for the growing disparity in today's post-industrial society between the haves and have-nots. Moore's satirical essay on his Flint-area upbringing and the economic troubles that hit that town with the force of the Great Depression in the last two decades is superimposed on a series of images of urban poverty and a complacent middle class.

Moore remembers a bucolic Flint of his childhood in the 1950s and con-

trasts it with Flint of today, ravaged by crime and poverty and still suffering from one of the highest unemployment rates in the nation.

MAKING A comedy out of social tragedy is not for the thin-skinned. Moore's comic genius works like a feature-length version of Candid Camera run amok, as he impersonates a television reporter to get interviews from his unsuspecting subjects.

Some of this is hilarious, including a scene in a San Francisco coffee shop where the waitress takes two minutes to list the varieties of caffeine without once mentioning a cup of coffee.

Or a former radio host turned cosmetic saleswoman, infintely concerned about whether her customers' color scheme is "winter" or "summer."

SHOW BIZ nitwits, baton twirlers and Flint's convention recruiting all get jobs, as does a hapless woman



auto talk  
**Dan McCosh**

who raises stew rabbits for some income.

Then the belly laughs are caught short as Moore goes for a gag while a mentally ill man in the street dressed in a Superman cape is gunned down, live, with real bullets.

The scene is enough to cut away the comic veneer and bring home the reality that these are real people, somehow stripped of their real voices, and used as images on a screen, reacting to a stranger pointing a camera, as politely as they know how.

ABOVE IT all floats the image of

GM chairman Roger Smith, whose name and face provide a hook for the movie as a symbol for uncaring corporate America. Sometimes obviously confused by Moore's antics, Smith's voiceless image is set up to take the bitter odds with his record as reinvesting more in blighted urban centers than any other GM chairman in history.

But the movie is not about fairness, or even journalism, despite Moore's pious protests when the manipulative editing is criticized. Perhaps it takes a comedy to bring a taste of America's human tragedy to the screen.

I WOULD also like to think that if nothing else, a movie like "Roger and Me" might bring some awareness of the human cost of industrial dislocation. But so far, there has been far more concern about the death of a stew rabbit in the movie than the aforementioned human being shot down on camera.

Likewise, the movie depends on the notion of a leering, uncaring Roger Smith to personify an otherwise faceless economic system. Smith himself never has a chance, as his face and name are used mercilessly to further the image needed to make the film work.

In the end it is a powerful film, and if you look closely you can see yourself somewhere in it. But be careful; you might not be one of the good guys.

THEN AGAIN, what's this got to do with the auto business, anyway? Well, "Roger and Me" is only the

third movie in general release about autoworkers that comes to mind — others being Charlie Chaplin's "Modern Times" — a far more sympathetic comic portrayal of life on the assembly line — and the recent "Gung Ho" by Ron Howard, another comedy that portrayed a paternal Japanese management painfully educating the likes of Michael Moore's Flint autoworker.

Like its predecessors, the film ultimately will do something to shape what Americans think about GM, the industry and even American cars. Unfortunately, after the laughs die off what is left is a lingering image of an industry run by ogres and employing hapless buffoons who automatically turn to crime when the paycheck is gone.

Which may not be so funny, after all.

Dan McCosh is the automotive editor of Popular Science.

## datebook

### Start a business

Wednesday, Jan. 31 — Free two-hour seminar, "How to Start or Run a Small Business," will begin at 7 p.m. at the Plymouth Radisson, 14707 Northville Road. Reservations will not be accepted in advance. Information: 577-4850. Sponsor: Wayne State University small business development center.

### Inventors council

Wednesday, Jan. 31 — Inventors' Council of Michigan meets at 7 p.m. in the auditorium of the Livonia Civic Center Library, 32777 Five Mile (at Five Mile), Livonia. Non-member

fee for inventors: \$5. Non-member fee for others: \$15. Information: 963-0616 or (800) 468-8871.

### Tax help

Thursday, Feb. 8 — IRS tax-help session offered 6:30-8:30 p.m. at the Livonia Civic Center Library, 32777 Five Mile, Livonia. Information: Linda Morrow, 421-7338 Ext. 618. Sponsor: Livonia Public Library.

### Tax help

Thursday, Feb. 15 — IRS tax-help session offered 6:30-8:30 p.m. at the Livonia Civic Center Library, 32777 Five Mile, Livonia. Information: Lin-

da Morrow, 421-7338 Ext. 618. Sponsor: Livonia Public Library.

### Monaghan lecture

Monday, Feb. 19 — Thomas Monaghan, founder and chairman of the board for Domino's Pizza Inc., will speak on "Entrepreneurship" at 7 p.m. at the Kresge Hall at Madonna College, 36600 Schoolcraft, Livonia. The program is free. Information: 591-5117.

### Non-profit leaders

Tuesday, Feb. 20 — Non-profit Leadership Forum meets for breakfast in Southfield. Information: Accounting Aid Society, 961-1840.

### Tax help

Thursday, Feb. 22 — Free IRS

tax-help session offered 6:30-8:30 p.m. at the Livonia Civic Center Library, 32777 Five Mile, Livonia. In-

formation: Linda Morrow, 421-7338 Ext. 618. Sponsor: Livonia Public Library.

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Win two tickets to see the Pistons vs. Washington Bullets January 31st. Stop by any location to enter. Drawing held January 24, 1990.

**OPM OPTICAL PLUS OF MICHIGAN**

LIVONIA 14555 Levan • Suite E-101 474-7800	TRENTON 2961 West Road 675-5646	SOUTHFIELD 29877 Telegraph Rd. • Suite 100 352-2806
--	---------------------------------------	---

**Large Scale Train Sale**

**20%-30% OFF\***  
(reg. retail list)

G-SCALE 1 GAUGE CLEARANCE:  
Lionel, LGB, Kalamazoo, REA, Sets,  
Engines, Rolling Stock, Track & Structures  
Sale Ends 1-31-90

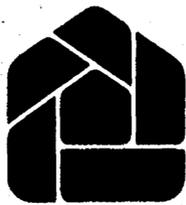
**PLYMOUTH YARD Hobbies & Gifts**  
904 Starkweather • Plymouth  
455-4455

LIONEL 30% OFF    RAILWAY EXPRESS 20% OFF    Kalamazoo 30% OFF    LGB 25% OFF

\*Sale prices do not apply to exchange credits • Charge cards add 5%.

# Positions of Power.

- As a Red Carpet® sales associate, you'll have the power to succeed; backed by the force of a first-rate marketing organization.
- As a Red Carpet manager, you'll receive the professional systems and methods you'll need to maximize your management potential.



**RED CARPET®  
KEIM**

REAL ESTATE

Every advantage in the market.®

EACH RED CARPET OFFICE IS INDEPENDENTLY OWNED AND OPERATED.

# Stocks are worth more over the long haul

I have accumulated a substantial amount of money and plan on leaving trust funds of equal amounts to my two children, to my church and to the Salvation Army. I would like to provide that neither my children nor the charities be able to use anything but the income earned by the trusts for the first 20 years. I have talked to my bank trust department about how the money in the trusts should be invested, and they tell me they would probably invest 60 percent of the money in stocks and 40 percent in bonds or other items that would pay a fixed rate of interest. I have argued that as I read the statistics, what I leave is likely to earn more money and be worth more at the end of 20 years if it is fully invested in stocks. The bank people argue that to be fully invested in stocks would be risky, and they ar-



today's investor

**Thomas E. O'Hara**

of the National Association of Investors Corp.

gue for the split between stocks and bonds. What would you advise me to do?

If your purpose is to have the greatest amount of income and the greatest principal value at the end of 20 years, then I would favor the all-stock fund. In a 60-year study by Ibbotson Associates, the average compound annual return of stocks in the Standard and Poor's 500 Index was 10 percent, and for top-grade bonds was 4 percent.

That difference in rate of return will produce a tremendous difference in value at the end of 20 years. I was in a meeting with a group of trust officers this past week in which they advised their clients that they expected stocks to provide a 13-percent total return over the next two years and bonds to provide a 10-percent return.

THE CASH return from an all-stock portfolio will be substantially smaller to begin with than from one

with a mixture of stocks and bonds. The return from bonds is fixed and occurs with the periodic dates on which interest is paid.

The immediate pay-off from stocks is the range of 2 1/2 percent to 7 percent a year. With that kind of increase, you will eventually reach the point where the dividend income will be greater and still increasing from the all-stock portfolio, compared to the income from a portfolio of both stocks and bonds.

IT IS important to keep in mind that stock prices fluctuate and in a 20-year period there are likely to be times when the price at which the portfolio could be sold would be less than some peak it may have reached in the meantime.

Also, if the 20-year period ends

and a recession is in progress, the value of the portfolio may be depressed. But historically an all-stock fund should provide higher returns than a combined stock and bond fund, for investors willing to assume the higher risk.

Thomas O'Hara welcomes your questions and comments but will answer them only through this column. Readers who send in questions on a general investment subject or on a corporation with broad investor interest and whose questions are used will receive a free one-year subscription to the investment magazine "Better Investing." For a sample copy of "Better Investing" or information about investment clubs, write Today's Investor, PO Box 220, Royal Oak, MI 48068.

## Employment sets record

An all-time record 4.3 million people were working in Michigan during 1989, according to the Michigan Employment Security Commission.

Michigan's economy continued to grow for the seventh consecutive year as statewide employment increased by 101,000, according to preliminary annual estimates prepared for Michigan by the federal Bureau of Labor Statistics.

The state labor force also grew in 1989, climbing by 84,000 to a record 4,664,000. Since 1982, Michigan's labor force has risen by 388,000.

Michigan's average annual unemployment rate in 1989 dropped for the seventh straight year to an 11-year low of 7.1 percent. In 1978, the jobless rate was 6.9 percent.

The number of jobless workers in the state averaged 330,000 in 1989, a drop of 18,000 over the year. Seven years ago, unemployment averaged 15.5 percent with 681,000 out of work, twice the 1989 level.

## business people

John M. Costa of Livonia was appointed corporate banking officer with the Renaissance Center loan group of Comerica Bank-Detroit. Costa joined the company in 1987 as a credit analyst. He has a bachelor of business administration degree from the University of Michigan.

Sherry Foust of Canton Township was elected vice president/account supervisor at D'Arcy Masius Benton & Bowles/Bloomfield Hills. Foust had been account supervisor on the Cadillac account. Before joining the agency, Foust was vice president/account manager with Visual Services. Before that, she worked at J. Walter Thompson in Detroit. She earned a bachelor of arts degree in English from Oakland University.

Kenneth P. Berry of Redford Township was appointed resident manager of the Dearborn office of Roney & Co. In addition to overseeing a staff of 15, Berry will be responsible for increasing the size of operations and recruiting more financial staff members. Most recently, Berry was an account executive at Roney & Co.'s Birmingham/Telegraph office, which he joined in 1988. Before that, he was an assistant vice president at First of Michigan in Southfield.

Janice H. DiNezza was named director of marketing at Ladbroke/DRC race track in Livonia. She will be responsible for sports and event marketing, publicity, public relations and group sales for the track. Before joining Ladbroke, DiNezza had been an independent marketing



Costa



Foust



Berry



DiNezza

consultant. Earlier, she was Michigan regional marketing supervisor for McDonald's Corp. in Detroit.

Dr. Joseph F. Pinto was elected to a one-year term as vice chairman of the board of trustees of the Delta Dental Fund. Pinto, a general practitioner in Garden City, has chaired committees of both the Detroit District Dental Society, of which he is a past president, and the Michigan Dental Association, of which he serves as a member of the legislative committee.

James F. Canham of Livonia was named a vice president at Yaffe & Co, Southfield. Canham is an account supervisor on major retail accounts. Before joining Yaffe in 1985, he was advertising director for ABC Warehouse. Before that, he was advertising sales promotion manager for Radio Distributing Co. in Taylor. He is a graduate of Northwood College in Midland, Mich., where he earned a bachelor of science degree in business administration.

Randy Richmond was hired to manage the Livonia Super 8 Motel.

Richmond graduated in 1985 from Henry Ford Community College with a degree in hotel and restaurant management. Before coming to the Livonia Super 8, he had been rooms division manager for another motel chain in Troy.

Kelly Barlage of Livonia was named communications intern by United Way for Southeastern Michigan. A May 1989 Central Michigan University graduate, Barlage earned a bachelor of arts degree in journalism. She had previously completed an internship with the Metropolitan Detroit Convention & Visitors Bureau.

## SINK OR SWIM?

It's never too late to learn how to swim. Just call us and sign up for a Red Cross swimming class.



American Red Cross

# Infertility:

## Causes and Treatment

Learn the basics regarding infertility, its causes and treatment, from our board certified experts. Topics discussed include evaluations, diagnostic tests, and an explanation of the various therapies available.

Call or write for a free brochure on other upcoming lectures.

<p><b>Thurs., Feb. 1</b> 7 p.m. to 9 p.m.</p> <p>Education Center <b>St. Joseph—</b> <b>Mercy Hospital</b></p>	<p>Registration fee: \$5</p> <p>Register by <b>Tues., Jan. 30.</b> Pre-registration is required.</p> <p>Refreshments served.</p>	<p>To register by phone or for additional information, please call <b>572-5946.</b></p>
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**McAuley Women's Health Lecture Series**

Sponsored by the Religious Sisters of Mercy founded in 1831 by Catherine McAuley

McAuley Services for Women  
P.O. Box 992  
Ann Arbor, Michigan 48106

## "TREATMENT STUDY FOR DEPRESSION"

If you are suffering from sustained depression, anxiety or both, and are in good health, you may qualify for free treatment through the AFFECTIVE DISORDERS UNIT at Lafayette Clinic. Aim of the study is to discover biological factors associated with successful treatment of depressive illness. Please contact:

**Affective Disorders Unit**  
256-9617  
**LAFAYETTE CLINIC**  
Wayne State University

## EX-PRESS CONFERENCE

If you're a former member of the Free Press or News, or just looking for a career change, consider franchising. We're holding a FREE SEMINAR at our new World Headquarters in Bloomfield Hills Jan. 18 from 6-8 p.m. and Jan. 20 from 10 a.m.-noon. Opportunities available in Michigan and the Sun Belt area. Call Peter Goldman at 1-800-548-9050 to register.

American Speedy Printing Centers  
2555 S. Telegraph Rd.  
Bloomfield Hills, MI 48013



600 centers and growing.  
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## Join Alma College alumni and friends for the annual Burns Dinner

Sponsored by the St. Andrew's Society of Detroit at the San Marino Club in Troy

**Sat., Jan. 20 at 7 p.m.**

With remarks by Alma President Alan J. Stone and entertainment by the Alma College Choir

For Ticket Information, Call (517) 463-7307

**ALMA COLLEGE**

Alma, Mi 48801-1599

## Embassy Suites Hotel Livonia offers business travelers a great rate at an unusual time.

### When they can use it.

Many hotels offer special rates on the weekend, when business travelers aren't traveling. During the week, their rates are like the Dow Jones average—the higher, the better.

At the new Embassy Suites Hotel Livonia, we understand business travel. So we're offering a \$79\* rate Sundays through Thursdays.

We also understand the business traveler. So our \$79\* rate includes features to make business trips more pleasant and more productive:

- 2 room suite for the price of a single room
- Convenient I-275 corridor location in Livonia
- 2 hour manager's reception each evening†
- Transportation to local business and shopping centers
- Complimentary cooked-to-order breakfast
- Conference rooms for 10-300 people
- 24 hour pool, whirlpool, sauna, exercise room
- Cascades restaurant and Pahrumps nightclub

**\$79\***  
Sun. through Thurs.

And now a word from the legal department.  
\*\$79 rate available only at Embassy Suites Hotel Livonia. Available Sundays through Thursdays until April 1, 1990. For reservations, call 1-800-EMBASSY. Rate does not include taxes or gratuity. Coupon represents \$30 savings on standard rate. †Manager's reception subject to state and local laws.

**EMBASSY**  
**SUITES**  
HOTEL

*Detroit-Livonia*  
(313) 462-6000 1-800-EMBASSY  
Victor Corporate Park in Livonia  
I-275 at Seven Mile Road East

# Bavarian Village

# SKI SHOPS

# JANUARY SKI SAVINGS

**TAKE UP SKIING**  
IT'S FUN, EXCITING AND  
Bavarian Village WILL HELP  
YOU GET STARTED.



**LET'S GO SKIING**

**BIG SAVINGS ON TOP BRAND SKI BOOTS**

UP TO **40% OFF**

BIG SELECTION

- \*175 DOLOMITE ..... \$99
- \*160 NORDICA ..... \$99
- \*190 SALOMON ..... \$109
- \*240 NORDICA 800 LADY ..... \$119
- \*185 RAICHLER ..... \$119
- \*180 NORDICA ..... \$129
- \*215 HEIERLING ..... \$139
- \*210 SALOMON ..... \$139
- \*260 LADY NORDICA 755/790 ..... \$149
- \*265 HEIERLING ..... \$169
- \*275 NORDICA ..... \$179
- \*265 SALOMON ..... \$199

WE KNOW HOW TO FIT BOOTS

## SKI DEMO DAY

AT ALPINE VALLEY SKI AREA  
SUNDAY, JANUARY 21, 9 AM - 5:30 PM  
Sponsored by BAVARIAN VILLAGE SKI SHOPS

ALL THE TOP SKIS - TRY THEM AT NO CHARGE  
THE TOP SKI COMPANY REPS WILL BE THERE WITH THEIR TECHNICIANS AND DEMO VANS TO ASSIST YOU. GREAT SNOW AND LOTS OF FUN FOR EVERYONE. SPECIAL DISCOUNT LIFT TICKET COUPONS FOR THIS EVENT ARE AVAILABLE EXCLUSIVELY AT ALL

## Bavarian Village SKI SHOPS

### SUPER SAVINGS ON SKIWEAR

**20 TO 40% OFF**

WE'RE SHOWING ALL THE NEW STYLES AND SHOWING SOME GREAT SAVINGS ON SELECTED NEW '90 STYLES TOO. JACKETS, BIBS, BEAUTIFUL SWEATERS & THE HOT NEW STRETCH PANTS.

**20 TO 40% OFF**  
SELECTED MODELS OF CURRENT  
**1990 SKIS & BOOTS**  
OLIN • NORDICA • LANGE  
K-2 • ROSSIGNOL • ELAN  
SALOMON • RAICHLER • PRE  
HEIERLING • DYNASTAR

COMPLIMENTS OF BAVARIAN VILLAGE  
**SKI FOR A DOLLAR**  
MONDAY, JAN. 22, 1990 AT MT. BRIGHTON  
10 A.M.-5 P.M. SKI FOR A DOLLAR COUPONS  
EXCLUSIVELY AT ANY BAVARIAN VILLAGE  
SKI SHOP. YOU MUST HAVE A COUPON TO  
SKI FOR A DOLLAR. NO PURCHASE  
NECESSARY. LIMIT 2 PER PERSON. WHILE  
SUPPLIES LAST.

\*240 NORDICA  
800 LADIES' BOOTS  
**\$119**  
THAT'S 50% OFF  
HURRY! 54 PAIR

LANGE  
XRI TEAM PINK  
RET. \$262  
**\$135**  
HOT BOOTS

JR. SKIS  
& BOOTS  
BIG SAVINGS

ALL KIDS'  
SKIWEAR  
JACKETS/SWEATERS  
PANTS/SHELLS  
**50% OFF**

### PREMIUM SKIS ON SALE

- ELAN COMPLEX • BLIZZARD THERMO V-20
  - ROSSI 7SK KEVLAR • 4M • QUANTUMS • K-2 TNC
  - K-2 5500 CARBONS • OLIN ULTRA SL
  - OLIN EXTREME COMPS • MK-2 • DYNASTAR COUPES
  - PRE M6/5/4 • ATOMIC 733 • FISCHER VACUUM
- CHECK OUR PRICES WE'VE GOT THE SKIS

**THE BEST!**

### BIG SAVINGS ON TOP BRAND SKIS

- \*270 ROSSIGNOL 750 SLALOM ..... \$135
- \*225 ROSSIGNOL 6000 SERIES ..... \$119
- \*340 ROSSIGNOL STS CARBON ..... \$199
- \*375 K-2 5500 CARBON ..... \$269
- \*275 K-2 3800 SPORT ..... \$159
- \*300 K-2 ETS SLALOM ..... \$179
- \*250 K-2 SPORT SKIS ..... \$125
- \*275 OLIN COMP SP ..... \$159
- \*345 PRE 1200 CARBON ELECTRA ..... \$172
- \*330 ROSSIGNOL QUANTUM 757 ..... \$199
- \*330 K-2 UVX CERAMIC ..... \$199
- \*385 OLIN SP-3 SLALOM ..... \$269
- \*325 OLIN SP-2 SPORT ..... \$219

### TERRIFIC SAVINGS ON SKI PACKAGES

**SALOMON/ELAN**  
• ELAN ULTRALITE SKIS ..... \$195.00  
• SALOMON S-447 BINDINGS ..... 120.00  
• LASER SKI POLES ..... 25.95  
TOTAL \$340.95  
**PACKAGE PRICE \$169**

**OLIN/SALOMON**  
• OLIN RC-600 SKIS ..... \$260.00  
• SALOMON S-457 BINDINGS ..... 130.00  
• SCOTT SKI POLES ..... 29.95  
TOTAL \$419.95  
**PACKAGE PRICE \$199**

**K-2 3800**  
• K-2 3800 SPORT SKIS ..... \$275.00  
• SALOMON S-647 BINDINGS ..... 150.00  
• REFLEX MATCHING POLES ..... 34.95  
TOTAL \$459.95  
**PACKAGE PRICE \$269**

**HEAD/TYROLIA**  
• HEAD (SUPRA-MYFLAR-L) SKIS ..... \$275.00  
• TYROLIA 550 D BINDINGS ..... 130.00  
• HOT SCOTT SKI POLES ..... 35.00  
TOTAL \$440.00  
**PACKAGE PRICE \$249**

### WE'RE THE PLACE FOR SKIERS

PRICES GOOD THRU  
JAN. 31, 1990

**OLIN SKIS 50% OFF**  
ASSORTED MODELS  
279 PAIR  
HURRY ON THESE

**SOME NEW 1991 SKIS**  
HAVE JUST ARRIVED AT  
SPECIAL INTRODUCTORY  
PRICES  
SKI ON NEXT  
SEASONS MODEL NOW  
CHECK 'EM OUT

**ALL ADULT SWEATERS 40% OFF**

**ELAN SKIS 50% OFF**  
ASSORTED MODELS  
270 PAIR  
RET. \$295 to \$355

**1/2 OFF ATOMIC**  
535 SKIS  
RET. \$212.50

**NORDICA N981 BOOTS THE BEST**  
RET. \$380  
**\$249**  
MOST SIZES

**ALL CROSS COUNTRY SKIS/BOOTS/POLES 1/2 OFF**

**ALL KIDS SKIWEAR 1/2 OFF**

**TOP OF THE LINE PREMIUM BOOTS ON SALE**

- NORDICA N997/997 COMP • NORDICA 957
- NORDICA N981/881 • NORDICA 955/807
- SALOMON SX-92 • SALOMON SX-92 EQUIPE
- SALOMON SX 92/82/72/62 • LANGE XRI TEAM PINK
- LANGE XSI • LANGE HEAT • ROSSIGNOL R900
- RAICHLER FLEX EQUIPE/RX-870 • ROSSIGNOL R105
- TECNICA TNT/IX

TRY ON A PAIR TODAY  
SKI BETTER IN NEW BOOTS

# Bavarian Village

## SKI SHOPS

- BLOOMFIELD HILLS: 2540 WOODWARD at Square Lake Rd ..... 338-0803
- BIRMINGHAM: 101 TOWNSEND corner of Pierce ..... 644-5950
- LIVONIA/REDFORD: 14211 TELEGRAPH at the Jeffries Fwy ..... 534-8200
- MT. CLEMENS: 1216 S. GRATIOT half mile north of 16 Mi ..... 463-3620
- EAST DETROIT: 22301 KELLY between 8 & 9 Mi ..... 778-7020
- NOVI: TOWN CENTER south of I-96 on Novi Road at Grand River ..... 347-3323
- ANN ARBOR: 3336 WASHTENAW west of U.S. 23 ..... 973-9340
- FARMINGTON HILLS: 27847 ORCHARD LAKE RD. at 12 Mi ..... 553-8585
- FLINT: 4261 MILLER across from Genesee Valley Mall ..... 313-732-5560

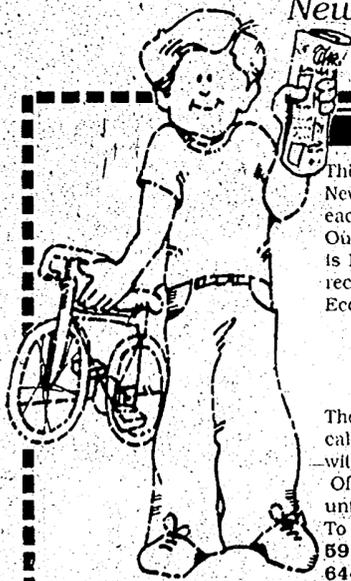
VISA • MASTERCARD • DINERS • AMERICAN EXPRESS • DISCOVER WELCOME  
OPEN DAILY 10-9pm., SATURDAY 10-5:30pm., SUNDAY 12-5pm.

EVERYTHING YOU NEED FOR THE SLOPES AT VERY COMPETITIVE PRICES.

- JACKETS
- PANTS
- BIBS
- SOCKS
- MITTENS
- HATS
- SWEATERS
- GLOVES
- VESTS
- GOGGLES
- T-NECKS
- SKI BAGS
- BOOT TREES
- UNDERWEAR
- STRETCH PANTS
- AFTER SKI BOOTS
- WARM-UPS
- SKI TOTES
- PARKAS
- SKI LOCKS

# This page is worth a rip, clip, or snip

The following information will help you understand The Observer & Eccentric Newspapers. It is designed to help you sort out our various departments and locate specific people. So feel free to snip, clip or rip this page for future use.



## CIRCULATION

The Observer & Eccentric Newspapers are delivered twice each week by carrier and mail. Our current audited circulation is 158,367 (9/29/88). To begin receiving your Observer or Eccentric, call:

**591-0500** in Wayne County  
**644-1100** in Oakland  
**651-7575** in Rochester/Rochester Hills

These also are the numbers to call if you experience a problem with delivery.

Office hours are from 8:30 a.m. until 5:15 p.m.  
 To become a carrier, call **591-0500** in Wayne County or **644-1100** in Oakland County.

FRED WRIGHT is our Circulation Director—**591-2300 ext. 500**.

## ADVERTISING

There are two basic types of advertisements in The Observer & Eccentric Newspapers:

### DISPLAY:

These ads are found in the main sections of the paper and are billed at a column-inch rate. We will provide layout, typesetting, and copywriting if you wish, at no additional charge. Photographs and additional artwork are available for a fee.

Our representatives are happy to visit your place of business and discuss a marketing strategy with you, along with information pertaining to deadlines, contract rates, research data, and upcoming special supplements.

Our display telephone numbers are:  
**644-1100** in Oakland County  
**591-2300** in Wayne County

Monica DiCola heads our Retail Advertising department in Oakland (**644-1100 ext. 348**) and Mark Lewis is our Wayne County Retail Manager (**591-2300 ext. 469**).

### CLASSIFIED:

These ads are found in the Classified sections of the papers and are placed in columns under the appropriate classification for the item that is to be bought or sold. They are billed at a line rate. Our Classified telephone lines are open daily from 8:00 a.m. until 5:30 p.m. Monday through Thursday and from 8:00 a.m. until 5:00 p.m. Friday.

Call:  
**644-1070** in Oakland County  
**591-0900** in Wayne County  
**852-3222** in Rochester/Rochester Hills

Our computerized classified phone system will route your call to one of our ad takers. We suggest that you jot down what you would like to say before calling and have your Visa or MasterCard ready if you plan to use one of them.



Classified ads are also available in display format for Real Estate and Automotive clients and are billed at an inch rate. To arrange for a classified display ad, call:

**644-1100** in Oakland County  
**591-2300** in Wayne County

Jack Padley manages our Classified department (**591-2300 ext. 467**).  
 Dick Brady directs all advertising and promotion for The Observer & Eccentric Newspapers; **591-2300 ext. 400**.

## EDITORIAL

Ever wonder who to call when you have a question or comment about what you've read in your hometown newspaper? Perhaps you've wondered how to let us know about news or photo tips? All news tips should be called to your community editor at the telephone numbers listed in the center column of this page. If you receive no answer, call The Observer—**591-2305** or The Eccentric—**644-1101**.

### LETTERS TO THE EDITOR:

Editorials are published every Thursday. The lead editorial is written by the community editor. Editorials printed below the lead are written by a member of the editorial department. To reach the community editor, call the number listed. To reach the county editorial staff, call the appropriate number. All letters to the editor must be legibly written and signed. Please restrict letters to 300 words. We reserve the right to condense any letter and may refuse publication.

### CLUB AND FASHION SHOW NOTICES:

Notices of club activities appear in the Thursday Suburban Life section. All notices must be written legibly and received by 5:00 p.m. Monday to be included in Thursday's paper. If you have questions, please call the appropriate Suburban Life editor.

### STREET SCENE

**591-2300 ext. 331**  
 This section, which is written for readers in the 18-35 age range, appears in our Monday paper. It focuses on activities and events throughout Detroit as well as in our 12 community circulation area. For further information, call Sue Mason, **591-2300 ext. 331**

### TASTE

**591-2300 ext. 305**  
 This is our food section and appears in the Monday paper. Any questions regarding recipes should be directed to Ethel Simmons, food editor.

### COMMUNITY EDITORS:

Birmingham	Dave Varga—	644-1100	ext. 248
Canton	Jeff Counts—	459-2700	
Farmington	Bob Sklar—	477-5450	
Garden City	Leonard Poger—	591-2300	ext. 307
Lakes	Phil Sherman—	644-1100	ext. 264
Livonia	Emory Daniels—	591-2300	ext. 311
Plymouth	Jeff Counts—	459-2700	
Redford	Emory Daniels—	591-2300	ext. 311
Rochester	Tom Baer—	651-7575	
Southfield	Sandy Abruster—	644-1100	ext. 263
Troy	Tom Baer—	651-7575	
West Bloomfield	Phil Sherman—	644-1100	ext. 264
Westland	Leonard Poger—	591-2300	ext. 307

### SUBURBAN LIFE SECTION EDITORS

Birmingham	Becky Haynes—	644-1100	ext. 264
Canton	Julie Brown—	459-2700	
Farmington	Loraine McClish—	477-5450	
Garden City	Sue Mason—	591-2300	ext. 331
Livonia	Sue Mason—	591-2300	ext. 331
Lakes	Carolyn DeMarco—	644-1100	ext. 250
Plymouth	Julie Brown—	459-2700	
Redford	Sue Mason—	591-2300	ext. 331
Rochester	Susan Steinmueller—	651-7575	
Southfield	Shirlee Iden—	644-1100	ext. 265
Troy	Susan Steinmueller—	651-7575	
West Bloomfield	Carolyn DeMarco—	644-1100	ext. 250
Westland	Sue Mason—	591-2300	ext. 331

### CREATIVE LIVING EDITORS

Oakland County	Co Abatt—	644-1100	ext. 245
Wayne County	Marie McGee—	591-2300	ext. 313

### EDITORIALS

Oakland County	Judy Berne—	644-1100	ext. 242
Wayne County	Sue Rostek—	591-2300	ext. 349



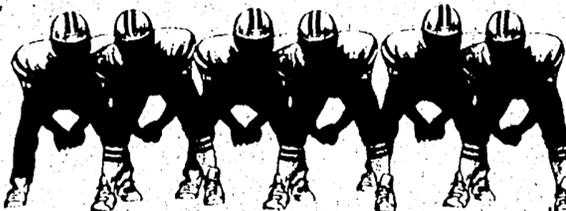
### LETTERS TO THE EDITOR

Birmingham	805 East Maple, Birmingham, MI 48009
Canton	744 Wing, Plymouth, MI 48170
Farmington	33203 Grand River, Farmington, MI 48024
Garden City	36251 Schoolcraft, Livonia, MI 48150
Lakes	805 East Maple, Birmingham, MI 48009
Livonia	36251 Schoolcraft, Livonia, MI 48150
Plymouth	744 Wing, Plymouth, MI 48170
Redford	36251 Schoolcraft, Livonia, MI 48150
Rochester	410 S. Main, Rochester, MI 48063
Southfield	805 East Maple, Birmingham, MI 48009
Troy	410 S. Main, Rochester, MI 48063
West Bloomfield	805 East Maple, Birmingham, MI 48009
Westland	36251 Schoolcraft, Livonia, MI 48150

### SPORTS

Each community has its own sports editor; to report scores, call the appropriate editor:

Birmingham	Marty Budner—	644-1103	ext. 257
Canton	Dan O'Meara—	591-2305	ext. 339
Farmington	Dan O'Meara—	591-2305	ext. 339
Garden City	Brad Emons—	591-2305	ext. 323
Lakes	Bill Parker—	644-1103	ext. 257
Livonia	Brad Emons—	591-2305	ext. 323
Plymouth	Dan O'Meara—	591-2305	ext. 339
Redford	Brad Emons—	591-2305	ext. 323
Rochester	Jim Toth—	644-1103	ext. 244
Southfield	Marty Budner—	644-1103	ext. 257
Troy	Jim Toth—	644-1103	ext. 244
West Bloomfield	Marty Budner—	644-1103	ext. 257
Westland	Brad Emons—	591-2305	ext. 323



### BUSINESS NEWS

**591-2300 ext. 325**  
 The business section is published Thursdays. In addition to the story coverage and columns, the section contains several calendars: *Business People* covers promotions, internal awards and retirements for anyone living or working in our circulation area. We will print photographs if space permits. *Datebook* covers upcoming meetings and courses of interest to business people. *MarketPlace* briefly covers new businesses, new products and other business-related items. Submit items for these in writing by 5 p.m. Monday. For these calendars call Barry Jensen, ext. 325. For all other items call Marilyn Fitchett, **591-2300 ext. 302**

### WEDDINGS, ENGAGEMENTS, ANNIVERSARIES



We publish photographs and announcements of weddings, engagements and major anniversaries of local residents or former local residents. These appear as soon as possible, depending upon available space. Forms for announcing these events are available from any of our local offices, or you may model your announcement on an example you've read in the newspaper.

The best reproduction can be made from a 5" x 7" black and white photo, but others are accepted. Please avoid regular or color Polaroid pictures.

### PHOTOGRAPHS

Reprints of photographs that appear in the paper are not available. However, if a photograph is used and not needed for our files, it will be made available to the first person calling in. Such photographs will be held in any of our offices for two months, awaiting pickup. To inquire about a photograph, please call the editor who ran the picture (i.e.: Sports, Suburban Life, Entertainment, Creative Living, News).

### RELIGION

Religious news is published Thursdays. The religion calendar is published on these pages. Calendar deadline is Monday noon. All material must be in writing. For more information call your local suburban life editor.

### OBITUARIES

We publish obituaries of local residents and former local residents. Most obituary information is received from area funeral homes. If a local funeral home is not involved, please call the community editor at the appropriate telephone number. All obituaries appear at the discretion of the community editor. Obituaries are printed without charge.

### CREATIVE LIVING

News of the arts appears every Thursday. Notices of gallery shows must be legibly written and submitted by the 5 p.m. Monday deadline. For more information, call the appropriate Creative Living editor.

### BUILDING SCENE

**591-2300 ext. 302**  
 Construction and building news appears every Monday and Thursday. All information related to this subject should be submitted to Marilyn Fitchett, editor, one week prior to publication.

### ENTERTAINMENT

**591-2300 ext. 305**  
 Entertainment pages appear Thursday and include feature stories, theater and other entertainment reviews, Table Talk restaurant news column, and the UPCOMING calendar, which deadlines each Thursday (for items to appear the following Thursday). Submit all information to Ethel Simmons, entertainment editor.



### MOVIE REVIEWS

**591-2300 ext. 331**  
 All questions about movie reviews, which appear every Monday in our STREET SCENE section, should be directed to Sue Mason.

Steve Barnaby is Managing Editor of The Observer & Eccentric Newspapers; **591-2300 ext. 300**.

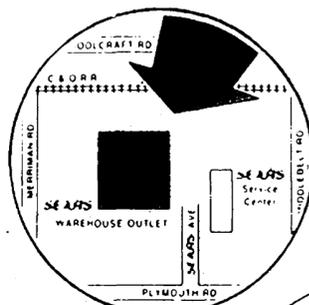
### EDITORIAL OFFICES:

36251 Schoolcraft, Livonia, MI 48150  
 805 East Maple, Birmingham, MI 48009  
 33203 Grand River, Farmington, MI 48024  
 744 Wing Street, Plymouth, MI 48170  
 410 Main, Rochester, MI 48063

THE  
**Observer & Eccentric**  
 NEWSPAPERS

**OPEN MON.-FRI. 9 A.M. TO 9 P.M. SAT. 9 A.M. TO 5:30 P.M.**

# SEARS LIVONIA OUTLET STORE WAREHOUSE



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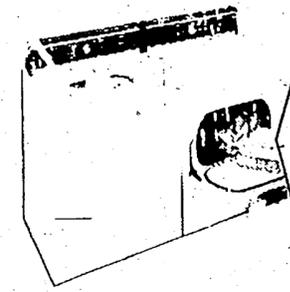
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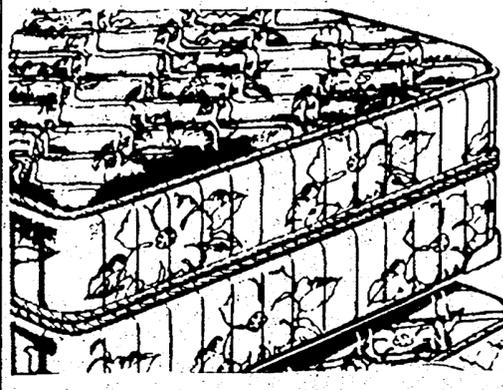
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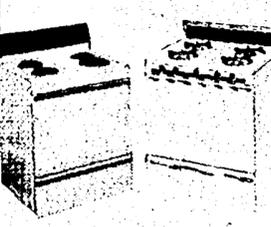
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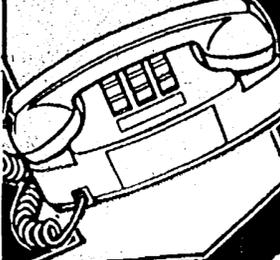
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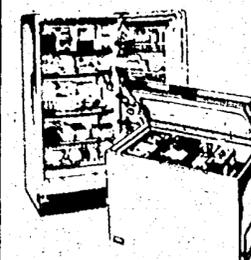
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Sears Warehouse Store

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DISPOSER**  
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STAINLESS STEEL CUTTERS  
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SAVE UP TO  
**20% OFF**  
*our everyday low prices.*

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CAMCORDERS**  
**\$549<sup>88</sup>**  
WAS \$999.99  
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SOME ACCESSORIES MISSING

# Heat bill help available

Aid is available to help low income families, welfare recipients and senior citizens pay winter heating bills.

All utility companies in Michigan offer assistance. Low income renters and homeowners who don't receive Aid to Dependent Children (ADC) or General Assistance (GA) might also be able to qualify for the Michigan Home Heating Credit.

Eligibility details are available through Michigan Department of Treasury offices.

Last winter, more than 800,000 Michigan residents participated in various energy assistance programs. Those seeking help must notify their local utility company or request bill payment through a state-sponsored program.

Additional information is available by calling the local utility or by calling the Michigan Public Service Commission's toll-free number, 1-800-292-5555. Utility customers who are hearing impaired can call 1-800-443-8928.

# Math contest scheduled

MATHCOUNTS, a national competition for mathematics students, will be demonstrated 2 p.m. Monday, Feb. 26, at the Society of Automotive Engineers International Congress & Exhibition, Cobo Hall.

Students from the Bloomfield Hills School district will demonstrate their skill in solving complex math problems.

The competition is sponsored by the SAE, as well as CNA Insurance Companies, the Cray Research Foundation, the General Motors Foundation, the National Council of Teachers of Mathematics, NASA and the U.S. Department of Education.



BILL BRESLER/staff photographer

# Pets of the week

Pretty Mama, a 2-year-old domestic, long hair cat, and Buddy, a 3-year-old male German shepherd mix, need homes. Pretty Mama (Control No. 282414) is described as sweet, cuddly and good with other pets. Buddy (Control No. 282228) is described as an exceptionally friendly dog who loves to go for walks. To adopt these pets or others, or to check for lost pets, call the Westland Kindness Center of the Michigan Humane Society, 721-7300. The center is at 37255 Marquette, Westland.



# Help for rivers is proposed

By Tim Richard  
staff writer

The Rouge and Clinton each would get a state-paid "river partner" under a proposal by Gov. James Blanchard.

Their work will be to help local units "preserve and protect the integrity" of crucial rivers, according to last week's state of the state message.

"The state will provide grants for full-time positions at the local level — in local units — to clean up and protect the rivers," said David Dempsey, the governor's environmental adviser.

**YOUTH EMPLOYMENT** Corps and Conservation Corps workers will be made available for such projects as removal of debris, Dempsey said. Some \$2 million will be in Blanchard's budget, due next month.

The Rouge and Clinton are among eight "crucial rivers" getting this treatment. Others are the Kalamazoo, Grand, Cheboygan, Menominee, Manistique and Saginaw.

Dempsey provided no other detail during a news briefing last week in the State Capitol.

Nor was there any indication of how state grants would be parceled out or what communities might get them.

**THE STATE** will target newsprint and plastics for recycling in its continuing effort to reduce landfilling, said Carol Lintel, another Blanchard aide.

The governor's message said he will designate recycling as a "target industry" for the state, seeking to develop the market for recycled products. Several community programs to recycle newsprint have been discontinued as the demand for recycled newsprint has plummeted.

Blanchard said he will seek laws "to force a reduction in solid waste landfilling and establish mandatory and voluntary targets for recycling and purchase of recycled products."

The goal, he said, is to reduce the amount of trash buried in dumps 70 percent by the year 2005.

# SC sign up continues

Mail-in registration for winter term Schoolcraft College classes continues through Saturday, Jan. 20.

Lifelong learning programs are offered through the college's Continuing Education Services Division.

More than 250 CES classes and workshops are scheduled. Topics include personal finance, photography and stress management, as well as numerous business, fine art and health programs.

A free program list is available by calling 462-4448. Schoolcraft is at 18600 Haggerty, between Six and Seven Mile roads, Livonia.

# O&E Classifieds work!

# NOTICE

Michigan's largest manufacturer of solid oak furniture has opened their new showroom at the Novi Town Center. Established in 1968, we handcraft only the finest in solid oak. Visit our showroom and see what we can build for you.

**RIVER OAKS FURNITURE**  
Corner of Novi Rd. & Gd. River  
**347-1200**

Professional Quality Sheetrock  
**DRYWALL**  
3/8" or 1/2" 4'x8'  
Sale Price  
**\$2.89**  
LIMIT 50  
Take with prices only!

3/4" x 8"  
**BIRCH PLYWOOD**  
Sale Price  
**\$35.00**

Grade Stamped S.P.F.  
**2x4 STUDS**  
Stud Grade  
7 FOOT Sale Price **\$1.05**  
8 FOOT Sale Price **\$1.45**

**AFCO WHITE KITCHEN AND BATH PANEL**  
1/8" x 4' x 8'  
Sale Price  
**\$9.89**

**HANDIMAN PINE**  
6 Foot 1 1/2  
8 Foot 1 3/4  
12 1/2 1 1/2 1 3/4 1 3/4  
12 1/2 1 1/2 1 3/4 1 3/4  
12 1/2 1 1/2 1 3/4 1 3/4  
12 1/2 1 1/2 1 3/4 1 3/4

**Dutch Boy**  
Confidant Interior LATEX FLAT WHITE  
6 year warranty  
Sale Price  
**\$6.77** Gal.  
Reg. Price \$9.99  
Colors .77 gal.

Super **ICE REM**  
5 Lbs. Sale Price **\$2.19**  
25 Lbs. Sale Price **\$9.79**  
Melts top and snow fast. No shoveling, no chipping. Will not harm cars, concrete or lawns.

SYP 15/32" (1/2") 4x8  
**CD PLYWOOD**  
Sale Price  
**\$8.95**

Church's LUMBER YARDS  
1890 1990  
**WHISALE**  
Sale Prices good thru Jan. 24

**Dutch Boy** One Coat Interior **DIRT FIGHTER**  
10 Year Warranty  
Latex Flat White Sale Price **\$9.99** Gal. Reg. Price \$12.99  
Latex Satin White Sale Price **\$11.99** Gal. Reg. Price \$15.99  
Latex Semi-Gloss White Sale Price **\$13.99** Gal. Reg. Price \$17.99  
Colors . . . \$1.00 Extra

**RELIANCE WATER HEATERS**  
WATER HEATER COMPANY  
40 Gallon Gas  
**WATER HEATER \$129.99**  
No. 5-40-NSRT X Sale Price  
5 year warranty • Fiberglass insulated • Glass lined tank • Fast recovery  
No. 540-N KRT STA-KLEEN WATER HEATER \$189.99

**Now American** Double Tub **WHIRPOOL COLLECTION**  
"THE ORIGINAL" White 32"x60"x17"  
No. BTWPM-11 Sale Price **\$470**  
No. BTWPM15 BONE Sale Price 480  
All other styles 20% off  
Not all units stocked at all stores.

**KOHLER VILLAGER BATH**  
No. K71 White  
Sale Price  
**\$250**  
Colors Slightly Extra  
Other colors available at added cost.

Come home to quality  
**Andersen Perma-Shield™ Gliding Patio Door**  
**INSTALLED \$1199.00\***  
For Only  
\*Price for standard installation (Rough Opening 5'-11-1/4"x6'-8")  
•Church's Quality Installation  
•Hi-Performance Glass  
•Screen Included •Gilles Extra  
•Terralene (Brown) Additional

**Nautilus BATH FANS**  
No. N688  
**BATH FAN \$10.99**  
No. N678 BATH FAN with light Sale Price **\$29.99**  
No. N655 BATH FAN with light and heater Sale Price **\$59.99**

**PEERLESS WHITE KITCHEN FAUCETS**  
No. 8200WH  
Sale Price \$44.99  
Mfr. Rebate \$5.00  
FINAL COST **\$39.99**  
No. 8500WH KITCHEN FAUCET w/ 2 spray 49.99 AFTER \$5.00 mfr. REBATE  
•WHITE FINISH •Washersless  
•PEERLESS Faucet and Finish warranty for as long as you own your home

**Your Kitchen goes European with KraftMaid cabinets**  
**MODERNIZE WITH WHITE DOORS!**  
The trim, sleek lines of European style kitchen cabinetry are what many kitchen planners specify. Euro cabinetry gives your kitchen the freshness we all want and enjoy. KraftMaid has a custom look without paying custom prices. Ask to see KraftMaid's Euro 6 series.  
Meet our Kitchen Cabinet Specialists. Experts that can plan your kitchen or bathroom. We also have home delivery and many styles to choose from.

**TRAYCO Sculptured Tile 3 Piece WALL SURROUND**  
No. 35300  
White Sale Price **\$95.00**  
Colors Sale Price **\$105.00**  
•30"x60"x60" can be trimmed to smaller size.  
•3/8" thick  
•Easy to install over existing walls.

**TRAYCO The Mirage I BATH SYSTEM**  
White 60" Tub Sale Price **\$124.95**  
3 pc Wall Panel Set Sale Price **\$119.95**  
Optional Dome Sale Price **\$74.95**  
Made of rigid PVC, these leakproof assemblies take the guesswork out of doing it yourself. Illustrated instructions make installation easy.

**WHITE TOILET BOWL & TANK**  
Sale Price  
**\$40.00**  
•Heavy duty Vitreous china.

**Mayfair SOFT SEAT**  
13D  
Sale Price **\$10.00** White  
Colors \$1.00 Extra

Church's Lumber Yards PROUDLY ANNOUNCES The FREE CENTENNIAL "How To" Do-it-Yourself CLINIC SERIES  
•Trained Experts will demonstrate the use & application of many products to help you with your do-it-yourself home improvement project.  
•Special Offers and Discounts will be available to pre-registered Clinic Attendees.  
•Information Packets will be given to all Attendees.  
•FREE REFRESHMENTS!

Location	1-20-90	1-27-90	2-3-90	2-10-90	2-17-90
ANN ARBOR	KITCHEN PLANNING	DRYWALL FINISHING	PAINT SUPPLIES	TRIM CARPENTRY	PANELLING WALL TREATMENTS
AUBURN HILLS	PANTRY SINKS	TRIM CARPENTRY	PANELLING WALL TREATMENTS	KITCHEN PLANNING	DRYWALL FINISHING
BRIGHTON	KITCHEN PLANNING	DRYWALL FINISHING	PAINT SUPPLIES	TRIM CARPENTRY	PANELLING WALL TREATMENTS
DETROIT	TRIM CARPENTRY	PANELLING WALL TREATMENTS	KITCHEN PLANNING	DRYWALL FINISHING	PAINT SUPPLIES
LANSING	DRYWALL FINISHING	PAINT SUPPLIES	TRIM CARPENTRY	PANELLING WALL TREATMENTS	KITCHEN PLANNING
LIVONIA	PANELLING WALL TREATMENTS	TRIM CARPENTRY	PANELLING WALL TREATMENTS	KITCHEN PLANNING	DRYWALL FINISHING
ST. CLAIR	TRIM CARPENTRY	PANELLING WALL TREATMENTS	KITCHEN PLANNING	DRYWALL FINISHING	PAINT SUPPLIES
STERLING HGTs.	PANELLING WALL TREATMENTS	KITCHEN PLANNING	DRYWALL FINISHING	PAINT SUPPLIES	TRIM CARPENTRY
OAK PARK	PANELLING WALL TREATMENTS	KITCHEN PLANNING	DRYWALL FINISHING	PAINT SUPPLIES	TRIM CARPENTRY
OXFORD	TRIM CARPENTRY	PANELLING WALL TREATMENTS	KITCHEN PLANNING	DRYWALL FINISHING	PAINT SUPPLIES
UTICA	DRYWALL FINISHING	PAINT SUPPLIES	TRIM CARPENTRY	PANELLING WALL TREATMENTS	KITCHEN PLANNING
WATERFORD	DRYWALL FINISHING	PAINT SUPPLIES	TRIM CARPENTRY	PANELLING WALL TREATMENTS	KITCHEN PLANNING
WAYNE	PAINT SUPPLIES	TRIM CARPENTRY	PANELLING WALL TREATMENTS	KITCHEN PLANNING	DRYWALL FINISHING

Saturday 10:00 a.m. to 11:30 a.m.  
For more information and registration STOP in or CALL any Church's Lumber Yards location!

**neptune STAINLESS STEEL DOUBLE SINK**  
HB3322  
Sale Price **\$60** 22"x33"  
Price 7" deep

**KOHLER BROOKFIELD™ SINK**  
K-5942 White  
Sale Price **\$212**  
•Twin 8" deep basin of durable enamel cast iron. Self rimming.  
Colors available at added cost.

**Armstrong CEILING TILE AND PANELS**  
MESA No. 1341 12"x12" Sale Price **35¢**  
WINDSTONE No. 237 12"x12" **55¢**  
BRIGHTON No. 266 2'x2' **1.19**  
MESA No. 1303 2'x4' **1.29**  
TEXTURED No. 401 2'x4' **1.29** Fiberglass backed  
SHASTA No. 421 2'x4' **1.29** Fiberglass backed  
**20% OFF ALL WHITE CUSTOM GRID SYSTEM**

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ANN ARBOR 301 N. Maple Rd. Hours: MON-SAT 7:30am-7pm SUN 10am-6pm <b>668-0030</b>	LANSING 276 S. Grand Ave. M-21 & Oregon Hours: MON-SAT 7:30am-7pm SUN 10am-6pm <b>664-8581</b>	OXFORD 100 S. Washington near Draper Hours: MON-SAT 7:30am-7pm SUN 10am-6pm <b>628-4848</b>	STERLING HEIGHTS 33655 Sterling Rd. near 147th Hours: MON-SAT 7:30am-7pm SUN 10am-6pm <b>268-3440</b>
AUBURN HILLS 107 S. Grand near 24th Hours: MON-SAT 7:30am-7pm SUN 10am-6pm <b>852-4000</b>	LIVONIA 31225 Livonia Ave. near Market Hours: MON-SAT 7:30am-7pm SUN 10am-6pm <b>476-7420</b>	PONTIAC 151 Oakwood near Wood Track Hours: MON-SAT 7:30am-7pm SUN 10am-6pm <b>334-1594</b>	UTICA 4444 Utica Rd. at Auburn Hours: MON-SAT 7:30am-7pm SUN 10am-6pm <b>731-2000</b>
BRIGHTON 8540 Grand River #119 of Chassis Hours: MON-SAT 7:30am-7pm SUN 10am-6pm <b>227-9722</b>	OAK PARK 11555 E. 9 Mile near Greenfield Hours: MON-SAT 7:30am-7pm SUN 10am-6pm <b>371-2100</b>	ROMEO 410 E. St. Clair (32 Mile Rd.) Hours: MON-SAT 7:30am-7pm SUN 10am-6pm <b>752-3511</b>	WATERFORD 3545 Highland (M-59) at Coles Rd. Hours: MON-SAT 7:30am-7pm SUN 10am-6pm <b>682-3040</b>
DETROIT 11550 E. 9 Mile at Livonia Hours: MON-SAT 7:30am-7pm SUN 10am-6pm <b>371-2100</b>	ST. CLAIR 2275 Ford W. Moore Hwy. near King Rd. Hours: MON-SAT 7:30am-7pm SUN 10am-6pm <b>967-2200</b>	WAYNE 31231 Michigan Ave. near Merriman Hours: MON-SAT 7:30am-7pm SUN 10am-6pm <b>329-4781</b>	WAYNE 31231 Michigan Ave. near Merriman Hours: MON-SAT 7:30am-7pm SUN 10am-6pm <b>722-7300</b>

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Robert Tubbs • Rochester Eccentric



Michael Whipstock • Garden City Observer

# Our Twelve Top Teens

**Thanks to Our Carriers!**

Thanks and a trophy to these twelve terrific young men--our **Carriers of the Year**

Throughout the year, these twelve Observer & Eccentric carriers have delivered their hometown news twice each week in all kinds of weather. They have done a super job in keeping their collections organized and settling their accounts promptly. We select carriers who have exceptional collection records, carriers who have been Carrier of the Month. Their length of service, their diligence, character and commitment to their work are all qualities that we consider when the time comes to honor these special carriers with a trophy and a dinner.



Scott Will • Troy Eccentric



Brian Smith • Southfield Eccentric



Todd Price • Canton Observer



Stephen Boudreau • Plymouth Observer



Anurag Tandon • West Bloomfield Eccentric

THE  
**Observer & Eccentric**  
NEWSPAPERS

**TO BECOME A CARRIER CALL 591-0500**



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Jo'mar Heard • Farmington Observer



Mike Smith • Birmingham Eccentric



David Skowronski • Redford Observer



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**Help Wanted** G

**Home & Service Directory** G

**Merchandise For Sale** G H

**Real Estate** E

**Rentals** F

**MORE CLASSIFIEDS**

This classification continued from Page 5H.

**888 Ford**

NO CREDIT CHECK

Mustang 1988 LX 5.0

Escort 1988 GT, GL, plus LX

T-Bird 1988 Turbo coupe.

Many other autos to choose. Down payment plus take over payments. National.

328-4488

**TAURUS** 1987 LX. Loaded. Excellent condition. \$7500. Call 427-7334.

**TAURUS** 1989. 6 cylinder, good condition. \$11,500. Call 427-7334.

**BILL BROWN USED CARS** 522-0030

455-5566

**COUGAR 1984** - automatic, air, stereo, new wire wheels; excellent condition. 50,000 miles. \$3500. Call before noon or after 6pm. 261-0371

**GRAND MARQUIS 1980**, \$1500. Bloomfield Twp. area. Evening. 628-5841

**Grand Marquis 1983**, good condition. 81,000 mi. new tires, shocks, exhaust; asking \$3300. 420-2325

**GRAND MARQUIS LS: 1987**, Loaded! Great condition. 49,000 miles. \$8700. Call 328-5284

**GRAND MARQUIS 1981 Wagon**, excellent running condition, new tires. \$1,850. After 5pm 462-2275

**GRAND MARQUIS 1988** - loaded. \$6,500 or best offer. Call after 5pm 278-8280

**GRAND MARQUIS 1982**, Loaded, leather, high miles. \$1,500. 349-1021

**GRAND MARQUIS 1987 LB Wagon**, loaded, excellent condition. \$4,000. Highways/miles, new rubber. \$8,000. 553-4927

**LIN 1982**, new exhaust & muffler, runs excellent, needs no major repair. Everything works. \$600. Call before 5pm 538-8382

**LIN 1983 Charcoal/black**, 55,000 miles on engine, 5-speed. \$2,200 or best. 281-2353

**LYNX-1981, LB, 2 door**, automatic, power steering and brakes. \$695. 422-7489

**LYNX-1981, LS, 2 door**, automatic, power steering and brakes. \$695. 422-7489

**MARQUIS 1984 wagon**, excellent condition. \$2,400. 459-9227

**MERCURY GRAND MARQUIS 1985** V-6, Automatic, air, power windows, locks, seat, cruise, wirewheels, tan carpet, sunroof, one owner car. Even only \$5,995.

**CRESTWOOD DODGE** 421-5700

**874 Mercury**

LYNX 1984, needs transmission, \$450. 427-5448

LYNX, 1984, power steering, brakes, 5 speed, air, cruise, stereo, 70,000 miles. After 4pm. 825-6527

**MARQUIS BROUGHAM**, 1984, loaded, 83,000 miles, excellent condition, 208 owner. \$2,500. 752-5191

**MARQUIS 1978**, air, stereo, very clean, rustproofed, new tires, much more. \$1,500. 454-1404

**MARQUIS: 1985; 2 door**, Black. Loaded! Excellent condition low miles. \$4,200. 425-4669

**MERKUR XR4Ti**, 1986 - Loaded including hill switch, low miles. Excellent condition. \$7,000. 356-2168

**MONARCH-1977**, excellent condition inside & out. New brakes, start-up, & more. \$1,000. 473-1425

**MONARCH, 1977, 4 door**, air, locks, and runs good. \$650. After 4 PM. 622-0438

**SABLE LB 1988**, automatic, silver, excellent condition, loaded, power steering/brakes/locks, air, electronic dash, climate control, hill switch. 52,000 miles. \$5,800. 477-7925

**SABLE LS - 1987**, Loaded. 40,000 miles. Very good condition. \$7,700 or best offer. 477-7925

**SABLE 1988 LB**: Loaded, excellent condition. Asking \$7,495. 728-6927

**876 Oldsmobile**

CUTLASS CIERA 1984, power steering/brakes, air, cassette, cruise, defog, excellent condition. \$2600. 348-2692

CUTLASS 1978, runs good, body fair, excellent transportation. \$600/best. After 3:30pm. 261-8928

CUTLASS 1978, Tennessee car, no rust, good condition. \$1850. 722-6668

CUTLASS 1982, am/fm stereo, air, rear defogger, V-6 automatic. \$1800. 2A-25752

CUTLASS: 1982, cruiser wagon, auto, air, new tires, exhaust. Excellent! \$2350/best. Call 424-4904

CUTLASS, 1982, Supreme, 2 door, 2 door, loaded, runs excellent, new tires/rust touch up. \$800. 642-5965

**DELTA 88 BROUGHAM**, 1980, 2 door, loaded, runs excellent, new tires/rust touch up. \$800. 642-5965

**DELTA 88 ROYALE 1987** 4 door, automatic, air, only \$7,990. 522-0438

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**OLDS CALAIS 1986** - 2 door, automatic, air, lit. 38,000 miles. \$5,495. 476-0500

**OLDS FIRENZA LX 1988** - 2 door, fully loaded, black with red interior. Sharp. \$5,295.

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**OLDS '88 REGENCY - 1987**, 42,000 miles, charcoal gray in & out. Air, stereo with tape & equalizer, 60-40 electric seats, 4 new tires, excellent condition. 363-3792

**OMEGA BROUGHAM 1982**, 2 door, automatic, air, 49,000 mi., excellent condition. \$2900. 541-7385

**OMEGA 1981**-Excellent transportation. \$700 or best offer. Call after 6pm. 685-2327

**OMEGA**, 1981, runs good, \$1507. 680-4221 or 348-8810

**REGENCY**, 1985, Brougham. Absolutely mint condition. In/out, 31,000 miles, warranty. \$7650. 455-1313

**1985 Oldsmobiles custom cruiser wagon**, V-6, Automatic, air, power windows and locks, lit, cruise, 9 passenger, one owner, mint condition. Only \$4,995

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TO 3 1981, needs new brake pads. Clean. 87,000 miles. \$150/best. Shady after 5. 851-5528

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BONNEVILLE SE 1987, excellent, all options. Weekdays. 258-7150

Evenings. 477-3729

**CIERA BROUGHAM 1986** 4 door, loaded, including split power 4x4 and 10-tube paint. After 6:30. 474-9074

**LOU LARICHE CHEVY/SUBARU** Plymouth Rd. - Just West of 1275 458-4600

**FIERO GT 1985**, black, excellent condition, loaded, sunroof, new tires. Adult owned. \$3,895. 453-0093

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**FIERO-1984**, with '88 engine installed by dealer, good condition. \$3,000. 721-5063

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FIREBIRD ESPRIT 1977, Georgia, black on black, wide orange stripe, new tires/engine/transmission, T-top, GM security system. \$2700. 388-1040 or 617-593-2848

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**GRAND AM LE 1986**, 2 door, V6, AM-FM, loaded, excellent condition. \$5400. After 6PM. 484-9454

**GRAND AM: 1988**, 2 door, 4 cylinders, tick, air, power windows, brakes, black. \$5000. 227-4839

**GRAND AM 1987 LE**, 4 door, sedan, loaded, all options, 58,000 actual miles, reduced from \$5,899...1st \$5,120 takes

**TYME AUTO** 399-3003

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GRAND AM 1988 - 2 door, sunroof, air, cassette, rack, low miles. \$7000. 699-2565

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\*Closed end lease for qualified customers based on 48 months, 1st month payment & refundable \$350 security deposit, 60,000 mile limitation, 8¢ or 10¢ per mile over 60,000 miles. Lessee has no obligation to purchase vehicle at lease end, but has purchase option to be determined at lease inception. Lessee is responsible for excess wear and tear depreciation. Lessee subject to 4% use tax plus license, plates & fees. Lessee responsible for \$250 disposition fee. All lease prices with \$0 down.

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<b>1988 CAPRI</b> Automatic, air. <b>\$4995</b>	<b>1988 CAMARO</b> V4 engine, power windows and brakes, cruise control, air, 8000 miles. <b>\$10,400</b>
<b>1988 MEDALLION</b> 18,000 1 owner miles. <b>\$4995</b>	<b>1985 DODGE COLT TURBO</b> Automatic, air. <b>\$5495</b>
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Power door locks, reclining seat backs, air, exterior bright eye mirrors, rear axle 3.23, 4.3 liter EFI V-8 engine, 4 speed automatic transmission, Pro-775R18 tires, AM/FM stereo, rally wheels, 8 person seating, glass complete standard body, solid paint, value package, blue cloth bench seat, night blue. Stock #C240.

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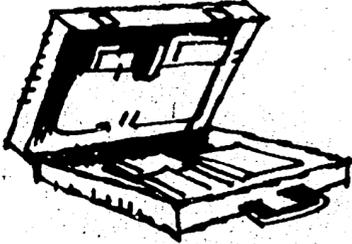
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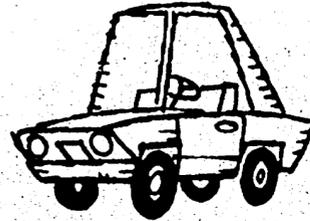
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• Air Conditioning  
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• Tilt Wheel  
• Cruise Control  
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**NEW 1990 DODGE CARAVAN**  
• V-6  
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• 7 Passenger  
• Automatic  
• AM/FM Stereo  
• Rear Defrost  
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• Full Size Spare

**Family Value Package**  
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**1990 DAYTONA 2 DOOR HATCHBACK**  
• Automatic  
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**ONLY \$9640\***

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7 passenger, automatic, air, cruise, power windows/locks, sunroof, 11,000 one owner miles. \$6988

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Automatic, air, cruise cassette, power windows and locks, sunroof, 11,000 one owner miles. \$7495

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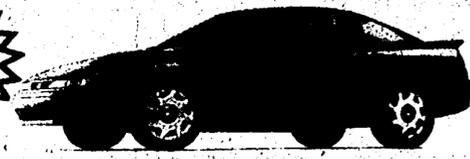
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<p><b>\$1,000 REBATE</b></p>  <p><b>1990 PREMIER 4 door LX</b> V-6 engine, automatic, air, cruise control, tilt wheel, power door locks, power deck lid release, keyless entry, illuminated entry, defogger, stereo. Was \$17,202. Stock #72536. <b>\$13,995*</b> <small>\$288.28 per month lease** (\$10,095.60 Total obligation, includes tax) \$275 Security Deposit</small></p>	<p><b>\$500 REBATE</b></p>  <p><b>1990 COMMANCHE SHORTBED</b> 4 cylinder engine, 4 speed transmission, dual remote control mirrors, power steering, P1196-75R15 tires. Stock #85057. <b>\$7995*</b></p>	<p><b>\$1,000 REBATE</b></p>  <p><b>1990 JEEP WRANGLER 4x4</b> 2.5 liter engine, 5 speed transmission, carpeting, rear seat, power steering. Stock #81007. <b>\$9,995*</b></p>

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**1990 PONY 2 DR. H.B.** **\$1,000 REBATE**

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# Sports

Brad Emons, Dan O'Meara editors/591-2312



Thursday, January 18, 1990 O&E

(L,R,W,G)D

## League leader

### Wayne cages Tigers for 1st place

By Brad Emons  
staff writer

Wayne Memorial used survival tactics Tuesday to stay atop the Wolverine A League basketball pack.

The Zebras were far from sharp, but managed to gain a 55-46 victory over visiting Belleville in a battle for first place.

Both teams entered the league showdown at 5-0, but the game was far from championship caliber.

The Tigers, one of the few teams not blown out this season by No. 1-ranked Detroit Southwestern, shot a dismal 10 of 54 from the field (18 percent), but kept things close by making 19 of 25 free throws (72 percent).

Wayne was not quite as futile from the floor, hitting 23 of 59 shots (38 percent). The Zebras made nine of 16 from the line (56 percent), but senior guard Larry Johnson (18 points) hit four straight in the final minute to preserve the win.

"THE GAMES with Belleville are usually characterized by hard play instead of great play," said Wayne coach Chuck Henry, whose team shared the title last season with Belleville and Monroe. "The teams are so even. They (Belleville) point to us and we point to them. It's a lot of defense and little high-percentage shooting. The players know each other and that furthers the rivalry."

Wayne led 16-7 after one quarter and by as many as 13 early in the second period.

But when 6-4 senior center Kevin

**Both teams entered the league showdown at 5-0, but the game was far from championship caliber.**

Hankerson (14 points, 11 rebounds) went to the bench with his third foul midway through the second, Belleville began to chip away.

Despite hitting only five of 27 shots in the first half, the Tigers were only down by only five, 26-21.

Belleville pulled even at 28-all with 3:32 remaining in the third quarter on a basket by Bengie Goldston, but the Tigers could never gain the lead.

Wayne regained control in the fourth quarter, going up by eight, 49-41, on a free throw by Reggie Brandon with 1:58 to play.

BELLEVILLE, however, answered with five straight points, including a three-pointer by 6-5 junior Derrick Boles (21 points) with 56 seconds to play, slicing the Wayne lead to 49-46.

Things got sticky when Johnson, trying to beat the Belleville press, fumbled the ball near mid-court.

A mad scramble ensued with Belleville guard Paul Gardette being called for a foul. He was guilty of piling on.

Johnson converted a pair of free throws to put Wayne up by five (51-46) at the 50-second mark. Belleville then turned the ball over when Gar-

dette was called for traveling, and Johnson went back to the line, sinking two more to put the game away.

"I thought Johnson kicked it first and then double-dribbled it," said Belleville coach Mike Garland, whose team is 7-4 overall. "It was a loose ball and it should have been anybody's ball, but they called it a foul."

"But that's not the reason we lost. We lost because Wayne played a very fine game and our shooting stunk up the place."

Garland was astonished by his team's lackluster offensive output.

"With our shooting, our offense never got into sync," said the Belleville coach. "We hit the offensive boards hard, but when you get 'pups' (layups), you've got to make those shots. In the first half we had wide open shots. We couldn't ask for better shots."

WAYNE'S PROBLEMS developed when Hankerson, the team's top scorer and rebounder, was saddled with three early fouls. (He fouled out late in the game.)

"We played it by ear and tried to get him (Hankerson) through to the fourth quarter," said Henry. "It's the first time he's been in foul trouble this year, but he was hard-pressed because of Belleville's inside size and strength inside."

Hankerson and Wayne, however, survived the Belleville run and took a big step toward winning another Wolverine A crown.

A win by the Zebras on Friday, Feb. 23 at Belleville would go along way toward another league crown.



Pierre Hixon (left) of Wayne Memorial tries to swipe the rebound away from Belleville's Derrick Boles during Tuesday's Wolverine A League basketball clash. Wayne prevailed, 55-46, despite Boles' 21 points.

### Steffi vs. Carrie

Livonian Carrie Cunningham opened Monday's Australian Open against the world's No. 1 women's player in West Germany's Steffi Graf. Cunningham fought valiantly against the top seed, falling 6-2, 7-5. The 17-year-old senior at Churchill High School held a 5-2 lead in the second set before dropping the next five games. Cunningham, playing under amateur status, competed in three pro tournaments down under.



STAFF PHOTO

## Spencer paces Glenn by Farmington in OT

By C.J. Risk  
staff writer

It may not have looked it, but really, the outcome of Tuesday's basketball game between Westland John Glenn and Farmington was no big surprise.

● Glenn started fast and Farmington started horribly — as usual.

● Glenn went suddenly dry and Farmington started its comeback from a huge deficit (17 points) — again.

● Farmington got to the very edge of victory with some hard-nosed defense and determined (if not good-shooting) offense — then folded at the free throw line, again.

● With their collective backs to the wall, the host Rockets recovered

just in time to eke out a 57-50 overtime triumph — again, as usual.

"It's always a challenge with this team," said Glenn coach Bob Killingbeck, whose team may be as inconsistent as Farmington, but at least it's headed in the right direction. The Rockets improved to 6-1 overall, 2-1 in the Western Lakes Activities Association's Lakes Division.

THE FALCONS, on the other hand, are making seemingly impossible comebacks rather passe. They were down 42-24 at halftime at North Farmington last Friday but tied the Raiders three times in the last quarter before bowing 64-61. And last month, Farmington battled back from a 56-40 deficit after three quarters at Redford Union before

eventually losing 66-65.

"We've got to learn to play two halves of basketball," said Farmington coach Bob Kaump after his team slipped to 2-5 overall, 0-2 in the Lakes. "This was nothing different (tonight). We just can't play first-half basketball."

There's something else your team can't do, coach: shoot. The Falcons dug what looked to be an early grave against Glenn by missing their first nine floor shots. Six of those were from three-point range. By the time Farmington got its first basket — Erin Miller scored it — there was 1:59 left in the first quarter and Glenn was ahead 16-1.

If that was nothing different for the Falcons, what was ahead for Glenn was no big shock, either. For a

quarter-and-a-half, the Rockets looked unbeatable. They made nine-of-16 from the floor in the first quarter and led 20-7. Eric Spencer, who followed a first-quarter slam with a three-pointer, had 15 points with more than half a quarter to play.

THEN SOMETHING happened. "We've done this fairly consistently," said Killingbeck of his team's dry spell. "This wasn't new to us. We did it (in a loss) against Stevenson; we were outscored 25-2 in the second quarter."

Fortunately for Glenn, Farmington doesn't have Stevenson's kind of firepower. But the Falcons were good enough to score the final eight

Please turn to Page 2

## Soccer fans: 'Put up or shut up'

THERE'S A FLYER being circulated around town these days — you can find it in Nick O'Shea's Soccer Store and More in Livonia — calling for all soccer fans to write into their favorite newspaper.

Yes, from USA Today to even the Observer & Eccentric chain, fans are told to lobby for more soccer coverage on all levels.

It seems unfair that the O&E and even myself, Brad Emons, is lumped into this group.

Maybe the News, Free Press and USA Today don't give a hoot about soccer, but if anybody says the O&E doesn't care about soccer, you can come down and see a stack of papers I've accumulated (just on soccer) during the past six years.

It contains items ranging from the "under-10 Wolves," to "soccer tryout" announcements, to "Vardar II and II." We've run the gamut covering youth soccer. If somebody finds something in that is newsworthy, 99 percent of the time it will appear in this newspaper.

The folder is so heavy you need a crane to lift it off my desk.

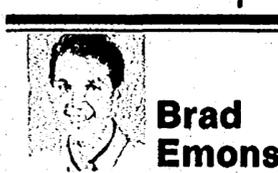
I hope such people as Kathy Coyne, Bruce Thomas, Ruth Dober, Chris Morano and Don Montgomery can tell you that the O&E covers soccer.

Their press releases sent to me over the years certainly outweigh those earmarked from the University of Michigan Sports Information Department.

WHICH BRINGS US to this weekend's big soccer event — 2 p.m. Saturday at Joe Louis Arena.

It's the Soviet Red Army against the American Indoor Soccer Association All-Stars.

The event is being promoted and staged by Detroit's newest franchise, the Rockers, named recently in a contest by 8-year-old Mike Skolnik, a student at Livonia's Kennedy Elementary School.



Brad Emons

Personally, I hope this new franchise succeeds. The game hopes to attract more than the casual soccer fan and will serve as an appetizer for the 1990-91 season when Detroit becomes a full-fledged member of the AISA.

It's a dream realized by three local investors — Livonian Paul Scicluna, a longtime area high school and youth soccer coach; along with Angus Moffat of Farmington Hills and Brian Tinnon of Rochester, both former professional players with the Detroit Express.

Scicluna is the president of the new franchise. Moffat is the GM and Tinnon will be the coach.

During the past two months they've barnstormed the metro area, promoting the league and selling this game.

THEY'RE PROMOTING the game to the thousands of youngsters who are heavily involved in the sport.

Hopefully, if their moms and dads tag along, Saturday's All-Star Game could approach 10,000 mark.

Although it's an international game, they're selling it as American, no foreigners allowed.

The indoor game has caught fire as a participation sport. Scicluna, Moffat and Tinnon are partners in four successful indoor franchises, located in Farmington Hills, Southfield, Royal Oak and St. Clair Shores.

"The soccer purists will be there on Saturday," said Scicluna. "They're the same ones who followed the old Express (which played

in the North American Soccer League back in the 1970's). They were the heart and soul and are still now."

"But now we're hoping the young people playing today can carry us into the 1990s, and I think they're ready. Whether the turnout for this game is big or small, I think we're ready for (pro) soccer."

The Rockers promise to make their venture exciting and entertaining for the fans.

"We don't want the stigma that softball has where people play and don't watch," Scicluna said. "We're going to try and put the best product we can on the field."

SATURDAY'S ALL-STAR game will give the fans merely a preview.

But there is something more at stake than just an indoor soccer match between a bunch of Russians and a group of guys from Canton, Atlanta, Hershey and Milwaukee.

The people who are writing about the lack of soccer coverage from the media better be down there on Saturday. Don't blame the media if there is a meager turnout.

Wouldn't it be wonderful if 16,000 or 17,000 showed up?

That would certainly open Mitch Albom's eyes, get a mention from J.P. McCarthy or even a blooper from Bernie.

If soccer is looking for identity in this town, then Saturday is the day. A show of force might turn a few heads.

If you really care about soccer, you'll call Ticketmaster (645-6888) and order a \$14, \$10 or \$6 ticket. The cost is half-price for children 14 and under (on the \$14 and \$10 tickets).

Writing letters to your favorite newspaper, especially this one, isn't going to work in this case.

But 16,000 or 17,000 fans Saturday afternoon in Joe Louis Arena might.

Buying a ticket is just not enough, but being there is.

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# Lady Ocelots trip Oakland

With a minute left and his team down 63-61, it seemed a strange strategic move for Schoolcraft College women's basketball coach Jack Grenan to remove his top scorer, sophomore center Barb Krug, from the lineup and insert a freshman in her place.

## basketball

But Krug was in foul trouble and struggling (she totalled just eight points and four rebounds in the game), and her replacement, Mo Merritt, was hot. Besides, if the move works, who's going to complain?

And it did work; Merritt scored four points in that final minute, draining a 12-foot jumper from the corner for the game-winning points in a 67-64 SC triumph over visiting Oakland CC.

The win kept the Lady Ocelots in first place in the Eastern Conference at 5-1. They are 10-3 overall. OCC dropped to 4-3 in the conference, 13-5 overall.

Merritt's contributions started with an offensive rebound with a minute left and SC down 63-61. She was fouled on her putback attempt, but converted both free throws to knot the score.

OCC regained the lead when Stephanie Niebauer made one-of-two foul shots with :10 left, but Merritt came through again with her 12-foot game-winner with :02 remaining. An OCC turnover and Lisa DePlanche basket at the buzzer gave SC its three-point margin of victory.

Merritt finished with 10 points and four offensive rebounds, all coming in the second half. DePlanche's 28 points and 10 boards paced SC; she hit 10-straight free throws. Ann Hardy added 10 points and eight rebounds. OCC got 25 points from Niebauer and 18 from Jenny Fritts.

SC trailed 33-28 at the half and Grenan said "we were fortunate it wasn't worse than that. Their press didn't hurt us, but we were standing around on offense."

The Lady Ocelots regrouped during the intermission and quickly tied it at 33 early in the second half. They eventually pulled in front by 10 with 8:00 left, but Fritts' blitz — she got 15 of her

points in the second half — got OCC back in the hunt.

SC-OCC MEN: there was one thing SC's men's team could ill-afford at OCC Saturday. With only seven eligible players, foul trouble had to be avoided.

It wasn't. Center Al Hudson went to the bench with his fourth personal foul with 17 minutes left, and in the final four minutes the backcourt starters, Tony Rumble and Ken Fuster, both fouled out. Which is why the Raiders were able to pull away to an easy 94-68 win.

The Ocelots, now 8-13 overall and 2-5 in the Eastern Conference, were able to make a game of it for a little while in the first half. Then OCC coach Lynn Reed went to his very deep bench.

"We were in the ballgame until Ed Pasque came in," said SC coach Dave Bogataj. "He came in in the first half and scored 10 quick points, and all of a sudden we're 12, 13 points down and trying to catch up."

SC did pull to within 38-31 at the half, but Hudson's departure early in the second half wrecked any up-set hopes. The Ocelots never got closer than eight, as OCC avenged a homecourt loss to Macomb CC suffered three days earlier.

The win kept the Raiders, now 4-2 (12-3 overall), a game behind Macomb in the conference race. Jerry Prieskorn's 22 points topped OCC; Michael Bailey added 13, and Tim Roberson, Pasque and Bobby Dinges each had 12. Prieskorn and Bailey each had 10 rebounds, and Pasque had five assists.

Ed Hudson topped SC with 14 points. Al Hudson had 12 and 12 boards; Fuster and Rumble had 12 points each.

# North fends off Spartans, 71-68

Senior guard Matt Hoffman's 22 points helped lift North Farmington to a 71-68 basketball victory Tuesday over visiting Livonia Stevenson.

Hoffman guided a Raider attack, which was without the services of guard Brian Temple and forward Jon Sturtz. Both players were out with injuries.

"I thought we really pulled together as a team and compensated for the injuries," North coach Tom Negoshian said. "That is a credit to the players."

Besides pouring in 22 points, Hoffman also dished out eight assists.

"Hoffman really played well," Negoshian said. "What can I say? He's consistent."

Junior guard Chris White also tossed in 11 points for North. Junior forward Bill Chwalk added 10 points and 12 rebounds.

The Spartans played from behind throughout most of the game, trailing 42-36 at halftime and 55-53 after three quarters. Stevenson's three-point attempt at the buzzer failed to hit the mark, giving North the victory.

Steve Leonard and Rick Laven paced the Spartans with 13. Roh Baran contributed 12 and Glenn Szeman 10.

"This was a total team effort," Negoshian said. "A good win for us at a tough time."

North connected on nine of its 16 free throw attempts, while Stevenson made good on eight of 18.

The Raiders are 5-2 overall and 2-0 in the Lakes Division of Western Lakes Activities Association. The Spartans are 3-4 overall and 1-2 in the Lakes.

**HARRISON 70, FRANKLIN 60:** After trailing 31-27 at halftime, Tuesday, Farmington Harrison bounced back to beat visiting Livonia Franklin.

Harrison outscored the Patriots 21-9 in the third quarter and 22-20 in the fourth quarter to secure the victory. The Hawks shot 65 percent in the second half and 53 percent in the game.

"I think the third quarter was the key to the game," Harrison coach Mike Teachman said. "We really played well."

Junior forward Andy Smith led the Hawks with a game-high 24 points. Sophomore center Paul Gilvydis added 16 points and 10 rebounds.

Harrison converted nine of 15 free throws and Franklin 11 of 19.

Senior forward Steve McCool led Franklin with 18

points and sophomore guard Keith Roberts chipped in 14. Senior center John Santl added 13 points, seven rebounds and six steals in the losing effort. Craig Overalls had six assists.

Harrison improves its record to 4-3 overall and 1-1 in the Western Division of the WLA. Franklin is 3-4 overall and 1-1 in the division.

**CHURCHILL 67, NORTHVILLE 61:** Livonia Churchill, thanks to 20 points Tuesday from senior guard Kevin Hannigan, defeated visiting Northville in a WLA Western Division encounter.

Junior forward Mike Thomas also contributed 15 points for the Chargers. Mike Juodawikis collected all 10 of his points in the second half.

Churchill found itself trailing 34-32 at halftime, but a surge early in the second half put the Chargers ahead 51-45 at the end of three quarters.

"The third quarter really gave us a lift," Churchill coach Fred Price said. "I rested a lot of my guys in the second quarter, so they were fresh in the third."

The Chargers hit 15 of 20 free throws, while the Mustangs made 15 of 24.

Senior forward Scott Meredith led Northville (4-3, 1-1) with 18 points.

Churchill improves their mark to 4-3 overall and 1-1 in the Western Division.

**TAYLOR KENNEDY 63, GARDEN CITY 52:** Taylor Kennedy raised its record to 8-2 overall by defeating the host Cougars.

The game remained close in the first half, as Kennedy led 25-22 at halftime. But the Eagles outscored the Cougars 21-15 in the third quarter and 17-15 in the fourth quarter to seal the victory.

Senior forward Mike Giacomantonio led Kennedy with a game-high 21 points. Senior guard Brian White chipped in 17.

Rick Morton's 19 points led the Cougars. Senior center Bud Barnett contributed 14.

"The last two games, we have really shot poorly," Garden City coach Bob Dropp. "When the shooting goes, everything goes."

Garden City (1-8) connected on 15 of 22 free throws. The Eagles hit 17 of 23.

**THURSTON 65, MELVINDALE 30:** Redford Thurston jumped out to a 33-10 halftime lead Tuesday, while thrashing the visiting Cardinals.

D.J. Kellogg led the Eagles with a game-high 17 points. Kbari Spence added 12.

Don Kujaj led Melvindale with 11 points in a losing effort.

Melvindale (1-7, 1-5) made just 10 of 29 free throws, while the Eagles converted on a solid 14 of 17.

"This was a good win," Thurston coach Mike

Schuelte said. "They were just cold in the first half." Thurston improves their mark to 6-3 overall and 5-2 in the Tri-River League.

**ST. AGATHA 62, ST. HEDWIG 61:** Redford St. Agatha, coming off a 56-41 win Friday over Mt. Clemens Cardinal Mooney, won its second straight Tuesday with a win over host Detroit St. Hedwig. Ken Kroll's layup with 12 seconds remaining secured the victory for St. Agatha.

"It was a real emotional game," St. Agatha coach Jim Murphy said. "Our team pulled together and gave a solid effort. It was the first time this season they have played like I want them to play."

Junior center Jeremy MacNicolle led the Aggies with 14 points and 11 rebounds. Kroll and junior forward Brian Kutch added 12 points and junior forward Jared Kresnak contributed 10.

Guard Kwesi McGill led St. Hedwig with a game-high 24 points.

"I think the key was that we shut down McGill in the second half," Murphy said. "He had no fourth quarter points."

St. Agatha (2-8), made just six of 14 free throws. St. Hedwig (7-1) hit 11 of 23.

**AVONDALE 90, CLARENCEVILLE 75:** Deshawn Mallory poured in 22 points and pulled down 19 rebounds Tuesday, leading visiting Auburn Heights Avondale past Livonia Clarenceville in Metro Conference game.

Avondale (8-1, 2-1) outscored the Trojans 18-16 in the first quarter and 30-12 in the second quarter to build up a 48-28 halftime lead.

Derrick Herr led Clarenceville with 20 points and 12 rebounds. Chris Foss had 13 points, Kendrick Harrington 12 and Frank Juncal 10 in the losing effort.

The Trojans made 16 of 25 free throws and Avondale 13 of 15.

Clarenceville's record falls to 3-4 overall and 0-2 in the Metro Conference.

**ROMULUS CHRIST 59, GC UNITED 58:** Senior guard Brian Thompson's free throw with no time left on the clock gave Romulus Christian the victory Tuesday at Garden City United Christian.

Thompson led Romulus Christian with 21 points. Paul Bishop chipped in 15.

Pat Avery led Garden City United Christian with a game-high 25 points and 16 rebounds.

Romulus Christian hit 16 of 23 free throws and Garden City United Christian seven of 14.

Romulus Christian improves to 3-3 overall and 2-3 in the Michigan Association of Christian Schools Metro Christian Conference. Garden City United Christian is 3-6 overall and 3-3 in the conference.

# Rockets hold off Farmington in overtime, 57-50

Continued from Page 1

points of the second quarter, trimming a 30-13 deficit to 30-21.

Both teams opened the second half the same way they ended the first. Farmington was hardly on fire offensively — the Falcons made six-of-26 (23 percent) from the floor in the first half, 16-of-56 (28.6 percent) for the game — converting just four-of-15 third-quarter shots (26.7 percent).

But Glenn was worse. The Rockets

missed nine-straight shots to open the half, and by the time Tony Dobbins made a layup, only 1:27 remained. They had gone 9:47 without scoring a point — and, somehow, still had the lead, 32-27.

Glenn wasn't over the hump yet, however. A P.J. Green triple with :11 left pulled the Falcons to within 34-32 going into the final quarter, and the battle was on.

kept challenging, but never caught Glenn until just :35 remained in regulation. Green made an acrobatic layup and was fouled with 7:07 left; his free throw would have knotted it at 35. He missed. The Falcons, 53 percent free throw shooters for the season, were 13-of-23 from the line — and three-of-seven in the fourth quarter.

After Green's miss from the line, Glenn scored six-straight points, four by Dobbins. The Rockets had a seven-point lead with 4:10 left, but Farmington hit two triples — Green got the first at 4:10, Chris Schmid hit the second at 2:30 — to get to within 45-43.

Mistakes could have killed either team down the stretch. Farmington turned the ball over twice and missed a layup in the last 2:07. But Glenn matched that with a pair of turnovers and two missed layups. Spencer's two free throws with 1:35 left put the Rockets up 47-43.

Schmid answered with two free throws for Farmington at 1:09. Then

Glenn, trying to play for the last shot, coughed it up again. Farmington's Miller stepped in front of a pass from Gamal Ahmed, turning the steal into the game-tying basket with :35 left. Ahmed made matters worse for Glenn by fouling Miller.

BUT MILLER missed the go-ahead free throw. The Rockets got three shots at the basket in the final five seconds, but couldn't convert, forcing OT.

When the extra session started, the Glenn team from the first quarter reappeared. Spencer nailed a jumper — he finished with a game-high 23 points — 14 seconds into OT, and that was that. The Rockets had eight points on the board before Schmid popped in a trey with :14 left, Farmington's only points of the three-minute extra period.

Green led the Falcons with 16 points. Schmid had 15. Ahmed got 11 for Glenn and Dobbins netted 10.

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# Chargers, Blazers seize tourney titles

Livonia Churchill proved to be tournament tough Saturday, winning the Bloomfield Hills Invitational co-hosted by Andover and Lahser high schools.

Churchill, now 8-0 on the season, defeated Lahser in the championship match, 15-11, 15-10.

The Chargers captured the first game behind the play of Christina Garry (five blocks) and Janine Sproul (three kills off the bench). Amy Baron also made some excellent sets.

In the second game, Churchill wrapped up the title behind the serving of Sproul and Baron (six points each), along with effective back-row setting of Kerry Hawkins.

Churchill advanced to the finals by beating West Bloomfield, 15-0, 15-9, as Janice Polega and Stephanie Speen each recorded five digs.

In pool play, Lori Place scored six points and Polega added four kills in a 15-1, 15-10 triumph over Farmington.

In an 18-16, 15-6 win over Lahser, Garry and Alyssa Belaire each had five kills in the first game as Churchill erased deficits of 14-12 and 16-15. Kelly Musalla added three aces in the second game.

Fran Priebe and Place each had four kills in a 15-7, 15-6 triumph over Harrison.

Churchill is the defending Western Lakes Activities Association champs.

**LIVONIA LADYWOOD**, defending state Class A champs, captured the Delta College Invitational on Saturday with a 15-8, 15-6 triumph over state-ranked Bay City Central.

The Blazers opened with victories in pool play over Bay City Handy (15-7, 15-6), Hemlock (15-1, 15-10), Saginaw (15-8, 15-8) and Chesaning (15-0, 15-3).

Ladywood survived its stiffest test in the quarterfinals, eliminating Elkton-Pigeon-Bayport, 8-15, 17-15, 15-8.

The serving of junior Kell Haeger (six straight points) helped erase a 14-8 deficit in the second game.

"The team showed a lot of heart to win that game," said Ladywood coach Tom Tejlers.

In Monday's 15-12, 15-7 Catholic League Central Division win over Harper Woods Regina, junior Rebecca Willey

recorded 12 kills while hitting at nearly an .800 clip in a match played at Madonna College.

Senior co-captains Peggy Knittel and Kari Domanski added 10 and seven kills, respectively.

Defensively, senior Janice Koneczal had nine digs, while junior Julie Wilson added eight. Senior Marsie Spender also played a vital role in the win.

Ladywood, now 8-1 overall, returns to action at 7 tonight at Birmingham Marian.

**REDFORD THURSTON** ran its Tri-River League mark to 3-0 Monday with a 15-2, 15-7 victory over visiting Taylor Truman.

Thurston, now 11-2 overall, got sterling performances from Daune Koester (seven kills) and DeDe Dzlubak (five).

Playing in the back row, senior Laura Kress contributed eight digs. Teammate Carla Harmon contributed 14 assists, while Lorraine Kujawa, served seven aces.

On Saturday, Thurston lost to eventual champion Tecumseh in the semifinals of the Madonna College Tournament, 15-1, 15-6. (Tecumseh beat Dearborn Divine Child for the championship.)

Dzlubak was the Eagles' leading hitter on the day with 20 kills.

Harmon, meanwhile, had only three bad sets in 54 attempts (.950 percentage).

Thurston recorded wins in pool play over Redford Union (15-5, 15-3), Ypsilanti (15-12, 15-11), South Lyon (15-3, 15-13) and Walled Lake Western (17-15, 17-15).

**GARDEN CITY** out-spiked Woodhaven in a Northwest Suburban League encounter, 15-11, 15-0, 15-0 (best three-of-five).

Tina Emery, voted GC's Player of the Month by the area Jaycees, sparked the host Cougars with nine kills.

Diane Allison and Krystal Matesic added four each. Matesic also recorded five aces serves, while setter Lona Plaise collected 20 assists.

"It was a good all-around performance by our players," said GC coach John Groves, whose team is 29-7 overall (in games).

In another NSL match on Monday, Dearborn Edsel Ford pounded Redford Union, 15-2, 15-4, 15-6.

**WESTLAND JOHN GLENN** pulled a mild upset Monday, defeating visiting Walled Lake Central in a WLLA match, 9-15, 15-9, 15-12, 15-8.

Kara Beeny paced the Rockets, now 2-0 in the WLLA and 5-6 overall, with six kills. She was 10 for 10 spiking.

Nikki Wojcik added four kills on 7-of-8 spiking. Michelle Myers and Jennifer



BILL BRESLER/Staff photographer

Teresa Sarno of Livonia Stevenson bumps the ball during Monday's Western Lakes Activities Association match against Plymouth Salem.

Massey collected six and four digs, respectively.

"We played consistently," said Glenn coach Linda Jimenez. "We were scrappy and made a lot of nice plays. This is kind of an upset. We have a young team and we were hoping to score at least 10 points in each game. We turned around and won three of four."

**LIVONIA STEVENSON** ran its WLLA record to 3-0 and 5-2 overall with a well-earned 15-3, 16-14, 15-13 triumph Monday over host Plymouth Salem.

Kolleen Lawrence served eight points and added nine digs in a losing cause for the Rocks, now 4-7 overall.

**LIVONIA FRANKLIN** could not stop WLLA foe Walled Lake Western, falling

Monday to the host Warriors, 15-9, 15-4, 15-12.

Shawna Schlimgen paced the winners, now 2-0 in the WLLA and 10-5 overall, with 11 ace serves, five kills and eight digs.

Angie Gilbert contributed five aces, five kills and four digs. Senior setter Amy Schuneman collected four aces, 17 assists and three digs.

"We got all 15 girls in the game," said second-year Western coach Shannon Miller. "We're coming on real strong at the beginning, which we didn't do last year. We're using a lot of quick plays and jumping out in front. We're coming out and wanting to win. It's like a totally different attitude."

# Madonna cruises to lopsided victory

One problem Madonna College women's basketball coach Bob Belf wants his team to overcome is its identity crisis. And the sooner, the better.

The Fighting Crusaders showed a lack of identity Saturday at University of Michigan-Dearborn, which muscled its way to a 70-82 victory. The loss dropped Madonna to 1-6 overall; UM-D is 5-16.

"I think we got pushed around," said Belf. "We allowed them to play the way they needed to play (to win). We did not establish ourselves, out tempo. We never got physical enough."

One look at the rebounding totals was enough to figure out how this game was decided. UM-D outboarded Madonna by a whopping 61-25 margin. The Lady Wolves had 24 offensive rebounds to the Crusaders' five.

"Every game, there's something that bites us," agonized Belf, citing consistency as another problem. "We had a hard time attacking what (UM-D) was giving us."

The reason, Belf maintained, was that Madonna allowed the Lady Wolves to dictate the personality of the game. Two things kept the Crusaders close, in spite of their dismal rebounding: They made half as many turnovers (UM-D had 20, Madonna 10) and they converted 20-of-35 free throws to 12-of-19 for the Lady Wolves.

## basketball

Lisa Kline led Madonna with 18 points and seven rebounds. Becky Poszywak had 13 points. UM-D got 21 points and 22 rebounds from Barb Kulfan, 19 points from Lisa Sokolowski and 10 points from Melissa Long.

ON TUESDAY, the Crusaders got matters turned around in their favor by blasting Michigan Christian College 89-46, never allowing their foes to assert themselves.

Of course, Michigan Christian only had seven players to begin with, easing Madonna's concerns. The Crusaders rolled to a 41-24 halftime lead and never "lost focus," according to Belf. They made 39-of-74 floor shots (53 percent) and all 11 of their free throws.

Theresa Ternes and Kline led the assault with 20 points apiece, Ternes making 10-of-12 from the field and Kline grabbing 16 rebounds. Poszywak got 15 points and Holly Murphy had 10. Pam Zink led Michigan Christian with 18 points; Boise Walker scored 10.

The win improved Madonna's record to 2-6 overall, 1-5 against NAIA adversaries.

# Eagle diver sets mark

Redford Thurston diver Gordie Christian broke a 29-year-old school record in diving, but Redford Union won its third boys swim meet in a row Tuesday, routing host Eagles, 115-56.

Christian took first with 244.5 points, but Panthers captured eight of 11 events to run their record to 3-2.

Rick Hammond captured two events for the victors, winning the 200-yard individual medley (2:25.86) and 100 breaststroke (1:12.0).

Other RU individual winners included Herb Gaylor, 200 freestyle, 2:09.7; Ken Podina, 100 butterfly, 1:08.0; Bryan Johnson, 100 freestyle, 54.07; and David Keyes, 100 backstroke, 1:08.1.

Keyes, Podina, Johnson and James Murphy teamed up to win the 200 medley relay in 1:55.2. RU also took the 400 freestyle relay as Chris Rosseler, Shawn Collins, Greg Muller and Gaylor were clocked in 4:01.07.

Jeff Marcira was the top Thurston swimmer with wins in the 50 and 500

## swimming

freestyles with times of 23.5 and 5:14.0, respectively.

**WAYNE MEMORIAL** won nine of 11 events Tuesday, dunking host Livonia Franklin in a non-league dual meet, 102-69.

The Patriots (1-1) emerged victorious in just two events, both by Paul Hokett, who captured the 200 IM (2:12.1) and 100 butterfly (59.3).

Tony Boon figured in three first-place finishes for the Zebras.

He won the 200 freestyle (1:57.9) and 500 freestyle (5:23.6). Boon also teamed up with Tim Savers, Jason Bodden and Ray Blankenship to gain first in the 400 freestyle relay (3:46.0).

Other Wayne winners included: Roger Hurd, 50 freestyle, 23.3; James Jackson, diving, 192.65; Savers, 100 freestyle, 52.28; Bodden, 100 backstroke, 1:09.2; and Bill Donahue, 100 breaststroke, 1:14.0.

Ray and Bill Blankenship teamed up with Bodden and Mike Kmet to win the 200 medley relay in 1:55.2.

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# Blind bowling leagues have long history in metro area

**M**Y ATTENTION WAS focused on Harry as he stood at the approach and went into his delivery. The ball traveled smoothly, hooked well and drove into the pocket for a strike. Not bad, I thought, especially since Harry is 76 years of age and totally blind.

The site was Garden Lanes on Warren Road in Garden City. At 4 p.m. Saturday, the Blind Bowlers League holds its competition.

There are several organized blind leagues in the Metropolitan Detroit Area, as well as statewide and nationally.

The blind bowlers are ABC and WIBC sanctioned, competing under the same rules and regulations as non-blind bowlers.

Plenty of family involvement takes place, as Harry's son and grandson make up the rest of the team.

Blind bowling started in the Detroit area in the 1930's and of course Harry was around to participate. He designed the guide rail which is set up at each lane to let bowlers get their directional bearing.

The league I watched, has been going since the 1940s. It has nearly 50 members, mostly from western Wayne County.

Each team has at least one bowler with sight. It's their job to let blind team members know what pins are still standing.

Some of the bowlers are partially blind and can see the outline of the lanes and in some cases the pin deck.

Averages tend to vary, with totally blind bowlers shooting in the 80s or 90s and partially blind bowlers in the 160s or women in the 120s.

This is a very social group. Each week, following competition, members participate in a pizza party and they all have lots of fun and exuberance.

Some of the league members I watched included Florence Cunningham of Redford, Dick Krause of Westland, Carol Gienkirk of Garden City, Pauline Brandenberger of Livonia and Elmer and Mae Kapp of Plymouth.

The instructor of the league is Ed Ritz, who has helped many blind participants over the years in learning to bowl and use the guide rail.

The American Blind Bowlers Association is the nationwide organization and Hunter is also a past president of the ABBA.

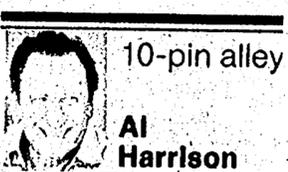
Anyone who wants more information on the Metro Blind Bowling League can call Denise Hunter at 278-8782.

Country Lanes in Farmington Hills featured Linda Turman rolling a 624 set on games of 233-298-195 in the Ladies Noon Classic. Shirley Beagle added a 615 series on games of 204-189-222; Lori Craig had a 608 set with 189-209-210 games; Lil Vandervennet, a 561 set with games of 225 and 213; and Lucy Sosnowski, a 560 series with a 210 high game.

In the Greenfield Mixed League, Phil Szonye continued his hot streak with games of 236-219-247 for a 702 set. Bill Pietrzyk rolled a 682 set and 279 high game; Lee Snow had a 686 series and 288 best; Chuck O'Rourke, a 677 set and 247 high game; Jack Zahn, a 640 set and 246 best; Paul Lafleur, a 638 set with games of 257 and 218; Steve Mushinski, a 232 high game; Maxine Franklin, a 205 high game; and Katie Szonye, a 552 set and 213 high game.

In youth league action, Team No. 10 won the first half with Conor Krause rolling a 416 set; Rob Ashton, a 431 series; Ken Weatherby, a 482 set; and Chris Brugman, a 449.

In other prep action, Curin Green had a 418 set; Brian Csonka, a 424 set; Dale



10-pin alley  
**Al Harrison**

Parker, 358 series; Greg Ferri, a 151 high game.

The Juniors Division featured Team No. 8 winning the first half with Joe Milkovic rolling a 482 set; Jeff Holiday, a 316 set; Jason Holowicki, a 472 set; and Chris Herrin, a 493 set.

Other scores in the Juniors found Kandice Prieskorn rolling a 346 set with games of 167 and 183; Jarud Pope, a 429 set and 180 best; Suzanne Carlson, a 500 set with games of 179 and 167; and Krista Snow, a 552 set with games of 195-173-184.

In the High School Division, Craig Chalmers had a 586 set with games of 234 and 204, and Scott Wright a 548 set with games of 189 and 192.

The Beginners League had Jerry Lema 87 pins over average with a 336 set. Dustin Harriman, 126 pins over average, shot a 276.

At Bel Aire Lanes in Farmington, the Senior House league featured Dave Halstead rolling a 697 set and 267 high game; Gary Rosenthal, a 689 set; with games of 265 and 183; Ron McKenzie, a 674 set with games of 257 and 247; Jay Burke, a 659 series; Ted Goldberg, a 641 set; Clark Falcone, a 640 series; and Paul Koening, a 643 set.

In the Bel Aire Friday Mixed League, Chuck Barstow Jr. rolled a 300 game.

The Saturday Alternates had Jan Gerebics with a 549 set and 229 best.

In the Retirees League, Louise Cole had a 527 set and 199 best; Verla Allen, a 518 series and 186 top game; and John Cedinek, a 544 set and 199 best.

The league, which competes at 10 a.m. Fridays, is searching for a few more bowlers who are age 55 or over.

At Drakeshire Lanes in Farmington Hills, the Lads & Lassies Mixed League, featured Kirk Hein with a 264 game and 634 series.

In the Tuesday Men's Junior House League, Brian Reamy rolled games of 258-224-237 for a 719 series.

At Merri Bowl in Livonia, the Nottingham Mixed League was led by Ron Bartoszek with a 684 series on a block of 216-247-201. John Foster was 120 over average with a 618, including a 237 game. Doug Bingham shot a 210, while Scott Belobryadic was 138 over average with a 451 and Paul Lemieux shot a 569 series with a 228 game.

Fran Worosz took over ladies high series with a 531. Sue Foster was 80 over average at 476. Cindy Bingham was 109 over average at 484. Kathy Stage was 116 over with a 455 and Monica Tannery finished 91 over with a 475 series.

In the Merri Bowl Senior House League, Jim McFall Jr. shot a 747 series and Ken Nikkila had a 737.

In the Right Approach Scratch Trio, Steve Paulus rolled a 717 and Charlie Riffle rolled a 714.

In the Lost Weekenders, Clarence Bishop Jr. fired a 672 series on a block of 235-231-206. Jim Dust had a 200-227-225 for a 652 and Dennis Lindsey finished with a 651 on games of 221-216-214.

Ed Malinowski fired a 706 series in the Devonshire Mixed.

Leaders in the Golden Eagles included Dave Tome, who rolled a 243-223-224/689; Dennis Archer, 212-237-198/647;

Tom Pritchard, 237-258-199/694.

In the K of C Men's, Tom Demetsenare hit 279, while Bill Demblec added a 660 series. Hank Kazmer (208-207/565) led the Senior Guys and Dolls, while Alfred Guntzville (200-211/571) was best in the Senior Left-overs.

At Westland Bowl, Ted Bester hit a perfect game, his first sanctioned 300, en route to a 711 series in the Ford Motor Men's League. Other top scorers include Dave Tarbet, a 276 in 737 series; Gary Asher (279), Bob Ashcraft (269) and Chuck O'Rourke (258).

At Super Bowl in Canton, D. Kuhner (254 game) led the Ford General Parts League (No. 1), while Terry Edwards, rolling a 716 set on a block of 203-258-255, paced the No. 2 circuit.

In the Van Born Auto Wrecking Ladies Trio, 158-average bowler Jerry Kilgo rolled a 238-219-246/701 set. In the Wednesday Morning Men's, Bob Chamberlain had a 226, while Scott Nelson led the Wednesday Nigh Men's with a 741 series (255-239-247).

In the West Side Luther League at Redford Lanes, Mike Faith was the leader with a 255/461. Right behind was Ron Bruehan (248/629), Kevin Chambers (617), Dave Cornwell (242/607), Mark Raltz (6-7), Don Johnson (608) and Ron Williams (601).

At Woodland Lanes in Livonia, Doris Macorkingdale led the Afternoon Delights with a 236 game.

High scorers in the Men's Senior House League: Jim Gagnon (712), Greg Wizgo (741) and Ron Turner (701). Chuck Simmons added a 289/699, in the Church of the Holy Spirit.

Top scorers in the Men's Trio League include Dave Norwick (278/770), Bill Stillwell (289/729), Mark Payne (268/707). Jerry Allen paced the Hygrade League with a 280/739.

In Lyndon Meadows, Sue Ducharme rolled a 233 game, while Marty Bacon brought home a 703 series in the Ford Parts League.

At Mayflower Lanes in Redford, 73-year-old Nick Drogomir came through with a 299 game in a 719 series, while 76-year-old Jarve Woehke led with a 254-246-258/756. (Woehke also bowls Thursday night in the West Lutheran League.)

At Wonderland Lanes in Livonia, Gloria Mertz led the Senior House Ladies with a block of 228-224-196.

Bob Pniewski rolled a 704 series to lead his team in a 3,316 series with a 1,174 game. Bob's line was 227-213-284.

Meanwhile, John McGraw of the Hollowell Engineering team, had a 761 series on games of 248-257-258.

The Country Lanes team was led by Bob Mertz, who had a 689 series, including a 275 game. Other high scorers for the Country Lanes squad included Doug DeMarois (246/683) and Bob Borth (245/652).

Leading Swagelok Co. was Rick Siedlaczek, who fired a hot 705 with a block of 220-224-241.

The Fischer Buick Mazda team individual leaders included Den McDonald (227-268-228/721), Dennis Arend (279/692), Jack Boyd (244/690), Brian Meyers (247/688), Mark Ivancik (245/682) and Harry Fill (233/673).

## CC SKIERS SURPRISE

For the first time in three years, the Redford Catholic Central ski team has beaten Brighton.

Peter Lombardi's ninth place finish broke the tie, giving CC (2-0) a 27-28 triumph Tuesday at Mount Brighton. (Lombardi's time was 53.03.)

Other CC skiers in the top 10 include Jeff Turnas, second, 38.73; Steve Witke, third, 38.85; Mark Tomas, fifth, 39.8; and Chris Jones, eighth, 48.43.

CC also beat East Lansing, 13-30, as Turnas took first and Witke was second. Tomas and Jones finished fourth and sixth, respectively.

In a giant slalom meet last week at Mount Brighton, CC finished third overall.

Peter Kent's first-place finish in 33.15 paced Brighton to the team title. The Bulldogs scored 19 points in the nine-team meet followed by East Lansing (46) and CC (47).

Turnas of CC was third overall in 34.14. Other finishers for the Shamrocks included Witke, 10th, (35.45); Matt McIntosh, 16th (36.17); and Lombardi, 18th (37.24).

## RU GIRLS HOOPS

The Redford Union Schools is offering fifth and sixth-grade girls the opportunity to learn basketball skills 9-11 a.m. each Saturday (through March 10).

RU head girls coach Gary Fulks will conduct the eight-session clinics along with the varsity squad. Each player will have the opportunity to play a full-court game each session. All players will be given a T-shirt and will participate in an exhibition game during halftime of an RU boys game.

For more information, call 592-3408 or 591-3409.

## NACE GETS RIPPED

North American Computer Equipment (NACE), Redford's entry in the North American Junior Hockey League (16-19 year-olds), lost last week to the Detroit Junior Wings, 7-1, in a game played at the Redford Ice Arena.

Left winger Pat Hultman had the only goal for NACE, now 8-11-7.

NACE returns Friday to home ice to meet the Niagara-Falls (N.Y.) Scenics. Game time is 8 p.m.

## GC SOCCER CLUB

Final walk-in registration for the Garden City Soccer Club will be 6-8:30 p.m., Friday, Jan. 19; 6-9 p.m., Thursday, Feb. 8 and Wednesday, Feb. 28.

All new players must have a non-returnable copy of a birth certificate, along with a Social Security number. All new players (born 1981 and older) must present a small school picture (identification card).

For more information, call Jim Godbout (427-2322), Cindy Grace (421-1228), Tom Keller (422-7342) or Marilyn Kudanian, before 5 p.m. (425-4317).

## BASEBALL REGISTRATION

Baseball registration for youths ages 9-14 living in the Livonia or Clarenceville school districts will be at 10 a.m. Saturday, Feb. 3, at the following locations: Oriole and Blue Jay units, Churchill High; Eagle, (old) Bentley; and Falcon, Stevenson.

## sports roundup

## BEAT THE STREETS

A benefit four-mile, one-mile and auction for cancer patient Andy Chochol will be at 10 a.m. Sunday, Jan. 21, at Selfridge Air National Guard Base, at the foot of M-59 just east of I-94, in Mount Clemens. The Redford Road Runners are co-sponsors of the event.

Race day registration is from 8:30 until 9:45 p.m. at the George Street Gymnasium. Donations are \$10. (Checks should be made payable to Andy Chochol.)

Trophies will be awarded to the first 10 men and women finishers, along with medals to the top 100 finishers. T-shirt swap and auction will also be held.

Pre-registration and auction items should be sent to: Riders Sport Foot, 1977 E. Wattles, Troy 48098 (call 528-3040), or Runners World, 20641 Mack Avenue, Detroit 48236 (call 882-1325).

For more information, call commissioner Ernie Caudle at 464-2959.

## TANANA TO SPEAK

Madonna College and sponsor Big Bill's Sporting Goods will conduct its annual baseball clinic, Jan. 26-27.

Guest speakers include Frank Tanana of the Detroit Tigers, Gordie Gillespie, coach of three-time NAIA champion St. Francis (Ill.) College, former Tiger and PASS broadcaster Jim Northrup, Plymouth Canton High coach Fred Crissey, and former Redford Thurston High standout and Dearborn Divine Child High head coach Mark Falvo.

The cost is \$15 per player (Saturday only), \$20 (Saturday coaches only) and \$30 (Friday and Saturday coaches only). Included in the fee is a coaches reception (Friday night), free T-shirt and lunch (Saturday).

For more information, call Madonna College coach Mike George at 591-5029 (office) or 537-1130 (home).

For more information, call 592-3408 or 591-3409.

## MCCLAIN TO SIGN

Madonna College will stage a baseball card and memorabilia show, 10 a.m. until 8 p.m. Saturday (Feb. 3), and from noon to 6 p.m. Sunday (Feb. 4). The school is at 36660 Schoolcraft Road, Livonia (at Levan).

On hand to sign autographs on Saturday will be California Angels pitcher Dan Petry (noon to 2 p.m.) and Tiger pitcher Mike Henneman (2 to 4 p.m.).

On Sunday, former Tiger pitcher Denny McLain (1-3 p.m.) and Atlanta Braves pitching prospect Steve Avery (3 to 5 p.m.) will sign autographs.

For more information, call Mike George at 591-5029 (office) or 537-1130 (home).

## RU ALUMNI HOOPS

The annual Redford Union High School Alumni Basketball Game will be at 7 p.m. Saturday, Jan. 20.

Highlighting this year's game will be the unveiling of the new banners representing the 1937, 1938, 1940, 1942 and 1954 State Golf Championship teams, as well as the banners for the 1969 state championship track team and 1947 runner-up state cross country squad.

RU invites members of those teams to be present at the halftime ceremony.

Former RU basketball players interested in participating in the game, should contact athletic director Jim Gibbons at 592-3408.

For more information, call 592-3408 or 591-3409.

## COACHES WANTED

Redford St. Agatha needs a varsity girls track coach and boys varsity baseball coach for the upcoming season.

Those interested should contact athletic director Jim Murphy at 535-1200 (between 9 a.m. and 5 p.m.) or 533-5094 (after 5 p.m.).

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# Sports statistics / 591-2312

## Brother Rice makes statement against CC

Out-skated, out-hustled and out-checked from the start, Redford Catholic Central was no match Saturday for rival Birmingham Brother Rice, losing a Michigan Metro High School Hockey League clash before 1,200 fans at Redford Arena, 7-1.

With the victory, Rice should move up in the state rankings. The Warriors are 9-1-1 overall and 6-0-1 in league play.

CC, which played without top scorer Keith Bozyk (broken finger) and starting goalie Matt Fennelly (knee problem), fell to 8-2-2 overall and 3-1 in the Metro.

Senior Craig Sherby paced the winners with a pair of goals.

Rice jumped out to a 3-0 first-period lead on goals by Tim Capaldi, Steve Morrow and Brian Hartwell. The Warriors added two more in the second, one each by Sherby and Matt Green. In the third period, Sherby and Anthony Jalaba scored.

CC averted the shutout at 8:42 of the final period when Jesse Hubenschmidt beat Rice goalie Paul Saunders (14 saves). Matt Keenan and Paul Pirronello assisted on the play.

## hockey

**CHURCHILL 2, LAKELAND 2:** In a penalty-filled non-league game Saturday at the Lakeland Arena, Livonia Churchill (5-4-2) and host Milford Lakeland battled to a draw.

The Chargers jumped out to a 2-0 first-period lead on goals by Mark Michels (unassisted at 13:59) and Tony Schuer (from Paul Pagnani and Marty Croll at 8:57).

Lakeland rallied for a pair of second-period goals, one each by Jeff McCauley (unassisted at 3:42) and Eric Tunison (from Jason Leist at 1:23).

In the third period, Churchill goalie Dave Watson came up with a couple of key saves to preserve the tie.

"We had too many penalties (15) that we had to kill," said Churchill coach Rudy Varvari. "There was no tempo to the game and our power-play didn't click."

Lakeland was whistled for 12 penalties.

## rankings

The following is the result of an unscientific poll conducted by the Observer sports staff. Teams are rated according to strength of schedule, overall season performance, and record. Schools eligible must be located in the Observerland coverage area: Livonia, Redford, Wayne-Westland, Garden City, Plymouth-Canton, Farmington and Walled Lake.

### BOYS BASKETBALL

1. Redford Bishop Borgess
2. Wayne Memorial
3. Plymouth Salem
4. North Farmington
5. Livonia Stevenson

### GIRLS VOLLEYBALL

1. Farmington Hills Mercy
2. Livonia Ladywood
3. Livonia Churchill
4. Wayne Memorial
5. Livonia Stevenson

### WRESTLING

1. Plymouth Salem
2. Redford Catholic Central
3. Westland John Glenn
4. Plymouth Canton
5. Redford Union

### BOYS SWIMMING

1. Redford Catholic Central
2. Livonia Stevenson
3. Plymouth Salem
4. Plymouth Canton
5. North Farmington

### GIRLS GYMNASTICS

1. Plymouth Canton
2. North Farmington
3. Plymouth Salem
4. Livonia Clarenceville
5. Farmington

### BOYS HOCKEY

1. Redford Catholic Central
2. Livonia Stevenson
3. Livonia Churchill
4. Livonia Franklin

**BOYS BASKETBALL**  
Thursday, Jan. 18  
H.W. Notre Dame at Redford CC, 7:30 p.m.  
Red. Temple at Warren Bethesda, 8 p.m.

Friday, Jan. 19  
Wayne Memorial at Trenton, 6:30 p.m.  
Liv. Clarenceville at Del. Luth. West, 7 p.m.  
Liv. Churchill at Liv. Franklin, 7:30 p.m.  
Westland Glenn at Liv. Stevenson, 7:30 p.m.  
Ply. Canton at Northville, 7:30 p.m.  
H. Farmington at Ply. Salem, 7:30 p.m.  
W.L. Central at Farmington, 7:30 p.m.  
Farm. Harrison at W.L. Westland, 7:30 p.m.  
Redford Union at Garden City, 7:30 p.m.  
Taylor Center at Red. Thurston, 7:30 p.m.  
Warren DeLaSalle at Bishop Borgess, 7:30 p.m.  
M.C. Holy Cross at St. Agatha, 7:30 p.m.  
N. Branch Wesleyan at Luth. Wsd., 7:30 p.m.

## the week ahead

B.H. Rooper at Huron Valley, 8 p.m.  
Red. Temple at Del. Evangel, 8 p.m.  
Saturday, Jan. 20  
Redford Union Annual Game, 7 p.m.

**PREP HOCKEY**  
Thursday, Jan. 19  
Redford CC at Riv. Gab. Redford, 6 p.m.  
Friday, Jan. 19  
Liv. Stevenson vs. Bloomfield Lahser at Livonia's Edgar Arena, 6 p.m.

Saturday, Jan. 20  
Liv. Stevenson at Howell, 7 p.m.  
Liv. Franklin vs. Milford High at Lakeland Ice Arena, 7:30 p.m.  
Redford CC at Grosse Pte. North, 8 p.m.  
Liv. Churchill vs. Port Huron at P.H. McMoran Arena, 8:30 p.m.

### MEN'S COLLEGE BASKETBALL

Saturday, Jan. 20  
Siena Hts. JV at Schoolcraft, 7:30 p.m.  
Oakland CC at St. Clair CC, 7:30 p.m.

### WOMEN'S COLLEGE BASKETBALL

Thursday, Jan. 18  
Madonna at Northwood Institute, 5:45 p.m.  
Saturday, Jan. 20  
Schoolcraft at Adrian College JV, 1 p.m.  
Siena Heights at Madonna, 5 p.m.

Andy Lang (Canton) 53.78  
Mark Watis (Churchill) 54.70  
Joe Petrilo (Stevenson) 55.07

### 500 FREESTYLE

(state cut: 4:55.79)  
Ron Orris (Salem) 4:37.95  
Troy Shumate (Catholic Central) 4:54.39  
Scott DeWolf (Stevenson) 4:55.80  
Aaron Reider (Stevenson) 5:05.68  
Deyon Fekete (Catholic Central) 5:13.16  
Ryan Freeborn (Stevenson) 5:15.50  
Brett Meek (Salem) 5:19.51  
Eric Peterson (Stevenson) 5:20.80  
Steve Geddes (Canton) 5:22.35  
Joe Petrilo (Stevenson) 5:26.40

### 100 BACKSTROKE

(state cut: 57.09)  
Ron Orris (Salem) 55.80  
Mike Hoeflein (Catholic Central) 57.99  
Aaron Reider (Stevenson) 58.10  
Scott DeWolf (Stevenson) 1:00.52  
Ryan Freeborn (Stevenson) 1:00.85  
Deyon Anderson (Canton) 1:02.15  
Curt Withhoff (Salem) 1:03.80  
Robert Sneath (Salem) 1:04.16  
Rich Bennett (Stevenson) 1:04.70  
Dave Neff (Canton) 1:06.00

### 100 BREASTSTROKE

(state cut: 1:03.59)  
Alex Goecke (Stevenson) 1:03.50  
Randy Teeters (Catholic Central) 1:05.80  
Deyon Fekete (Catholic Central) 1:06.10  
Bryan Keppen (Salem) 1:07.72  
Mark Erickson (Salem) 1:07.74  
Ron Trosin (Canton) 1:07.74  
John Stridron (Salem) 1:08.54  
Eric Peterson (Stevenson) 1:09.70  
Kevin Beach (Canton) 1:10.14  
Chris True (Catholic Central) 1:10.93

### 400 FREESTYLE RELAY

(state cut: 3:23.99)  
Plymouth Salem 3:27.33  
Redford Catholic Central 3:27.69  
Livonia Stevenson 3:30.34  
Plymouth Canton 3:38.51  
Livonia Churchill 3:47.43

## swimming

John Brogan (Catholic Central) 23.67  
Taki Caranicolas (Stevenson) 24.00  
Joe Pawluszka (Salem) 24.06  
Alex Goecke (Stevenson) 24.20  
Mike Goecke (Stevenson) 24.35  
Mark Watis (Churchill) 24.63  
Dave Edwards (Churchill) 24.70

### DIVING

(regional cut: six firsts)  
Pat McManaman (Salem) 240.00  
Jason Horrid (Stevenson) 225.25  
Kevin Cox (Churchill) 195.50  
Nek Atwell (Canton) 170.15  
Jon Sterling (Canton) 158.70  
Steve Sahanev (Salem) 167.90  
Ben Boedghimer (Stevenson) 167.10  
Dennis Leahy (Churchill) 167.00  
Chris Berg (Canton) 160.45  
Jon Bonk (Canton) 149.65

### 100 BUTTERFLY

(state cut: 55.59)  
Ron Orris (Salem) 52.90  
Troy Shumate (Catholic Central) 55.11  
Scott DeWolf (Stevenson) 55.20  
Bryce Anderson (Canton) 56.72  
Taki Caranicolas (Stevenson) 58.20  
Mike Hoeflein (Catholic Central) 58.29  
Albert Sneath (Salem) 59.78  
Scott DeWolf (Salem) 1:02.17  
John Brogan (Catholic Central) 1:02.42  
Mike Gravin (Stevenson) 1:02.78

### 100 FREESTYLE

(state cut: 49.78)  
Ron Orris (Salem) 47.28  
Mike Hoeflein (Catholic Central) 51.17  
John Brogan (Catholic Central) 51.86  
Alan Alfsari (Catholic Central) 52.31  
Joe Pawluszka (Salem) 52.43  
Chris Colica (Salem) 52.83  
Brian Dwyde (Catholic Central) 53.16

### OBSERVERLAND BOYS SWIMMING/DIVING LIST

Following are the best boys swim times and diving scores, recorded by area swimmers. Coaches, or designated representatives should report updates to Plymouth Salem coach Chuck Olson at 451-6447 from 3 to 4:30 p.m. weekdays. Olson compiles the list weekly for the Observer.

### 200 MEDLEY RELAY

(state cut: 1:43.99)  
Redford Catholic Central 1:44.92  
Plymouth Salem 1:44.94  
Livonia Stevenson 1:45.41  
Plymouth Canton 1:48.32  
Livonia Churchill 1:54.60

### 200 FREESTYLE

(state cut: 1:49.29)  
Ron Orris (Salem) 1:44.92  
Troy Shumate (Catholic Central) 1:49.35  
Scott DeWolf (Stevenson) 1:51.00  
Alan Alfsari (Catholic Central) 1:52.69  
Mike Goecke (Stevenson) 1:52.90  
Kevin Markell (Catholic Central) 2:00.75  
Craig Wilsner (Salem) 2:00.76  
Brett Meek (Salem) 2:02.12  
Matt Tertel (Canton) 2:02.21  
Eric Peterson (Stevenson) 2:02.40

### 200 INDIVIDUAL MEDLEY

(state cut: 1:49.29)  
Ron Orris (Salem) 2:04.10  
Aaron Reider (Stevenson) 2:04.10  
Troy Shumate (Catholic Central) 2:04.90  
Scott DeWolf (Stevenson) 2:07.17  
Randy Teeters (Catholic Central) 2:08.83  
Devon Fekete (Catholic Central) 2:09.41  
Ryan Freeborn (Stevenson) 2:12.60  
Eric Bunch (Salem) 2:13.55  
Curt Withhoff (Salem) 2:14.59  
Steve Geddes (Canton) 2:15.42

### 50 FREESTYLE

(state cut: 22.69)  
Ron Orris (Salem) 21.73  
Troy Shumate (Catholic Central) 23.18  
Chris Calioia (Salem) 23.22

## hockey standings

SUBURBAN HIGH SCHOOL HOCKEY LEAGUE STANDINGS						
(As of Jan. 15)						
Team	W	L	T	Pts	GF	GA
Stevenson	4	1	0	8	36	6
Churchill	4	1	0	8	29	12
Wayneville	4	2	0	8	33	30
Franklin	3	3	0	6	21	33
B.H. Anderson	2	4	0	4	24	30
SF Lathrup	1	4	0	2	17	28
B.H. Lahser	1	4	0	2	15	34

SCORING LEADERS			
Player	G	A	Pts
Daniel Wyan	8	12	20

Coach	W	L	T	Pts
Cochran (Stev.)	11	7	18	18
Cochran (Wayne)	8	10	18	18
Lansky (Anderson)	10	7	17	17
Boke (Lathrup)	9	4	13	13
Somers (Wayne)	6	5	11	11
Slovis (Frankl.)	6	5	11	11
Zanier (Anderson)	6	5	11	11
Shanley (Frankl.)	4	7	11	11
Brodhun (Stev.)	4	5	9	9
Bruce (Anderson)	4	5	9	9
McKay (Frankl.)	6	2	8	8
King (Church.)	5	3	8	8
Skoures (Lathrup)	3	5	8	8
Jackson (Church.)	2	6	8	8
Labadie (Stev.)	2	6	8	8
Bennard (Frankl.)	2	6	8	8
Clark (Stev.)	3	4	7	7
Robertson (Wayne)	1	6	7	7

## Glenn's Kuban top grappler in Lathrup dual meet tourney

Westland John Glenn and Redford Union finished one-two respectively in a round-robin dual meet wrestling invitational Saturday at Southfield-Lathrup.

Glenn went unbeaten in five dual meets, defeating RU (49-15), Highland Park (63-9), Lathrup (45-19), Livonia Stevenson (51-11) and West Bloomfield (40-16).

The win increases the Rockets' overall dual meet record to 15-2.

Going unbeaten on the day for was Glenn 171-pounder Kraig Kuban, who scored a 21-4 technical fall against 1989 state qualifier Aristotele Wilson of Highland Park. Kuban leads the Rockets with a 26-1 overall record.

## wrestling

Other unbeaten Glenn grapplers included 140-pounder Cory Buckalew, now 21-7 overall; 152-pounder Zac Bozanic; 189-pounder Garnett Woody, now 25-4; and heavyweight Jason Dunn.

Those earning second place spots for Glenn included 103-pounder Jeremy Samples, 112-pounder Damian Tucker, 125-pounder Karl Pace (now 21-5), 130-pounder Eric Ewing (now 20-5) and 145-pounder Wesley Lopez.

REDFORD UNION also made a strong showing, winning four of five matches to up its overall dual-meet mark to 11-3.

The Panthers scored wins over Stevenson (30-24), West Bloomfield (45-27), Lathrup (42-31) and Highland Park (51-17).

Senior Eric Buckberry, a 145-pounder, increased his record to 17-7 overall with two pins among his five victories. He was voted Team MVP for the day.

Freshman heavyweight Pat Stock went 1-1 with three holds.

Posting 3-2 records on the day were: junior Craig LeTourneau (130), senior Jim Blalock (152), sophomore Kevin Haus (160) and junior George DeBates (171).

Both LeTourneau and DeBates are 18-4 overall.

One of DeBates' losses came against Kuban of Glenn.

## Top schools invade CC Invitational

Redford Catholic Central wrestlers will try to keep their winning streak intact Saturday at the 26th Annual Catholic Central Invitational.

The Shamrocks have won their tournament the last three years but will have to best a tough field to repeat.

CC's chief threat is No. 1-ranked and defending state champion Temperance Bedford. The two, in fact, have historically dominated the tournament. The Shamrocks have won it 11 times, the Mules 10.

The 12-team lineup also includes Berkeley, Birmingham Brother Rice, Davison, Grand Edge, Holt, Lansing Eastern, Milford Lakeland, Mount Clemens, Warren Lincoln and Wayne Memorial. Bedford was second last year and Rice third.

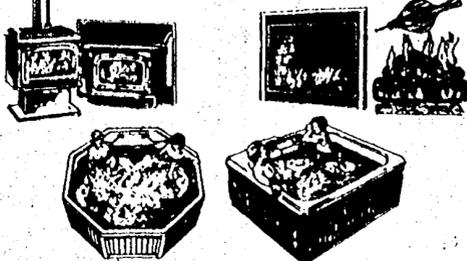
The wrestling begins at 11 a.m., and the finals are tentatively scheduled for 7 p.m. Admission is \$3 for the entire day.

NINE STATE champions participated in the invitational last year, and six also were winners at the CCI. The six doubles winners were CC's Jay Helm (140), Flint Kearsley's Tony Hill (112), Rice's Kevin Kinane

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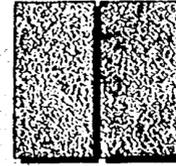
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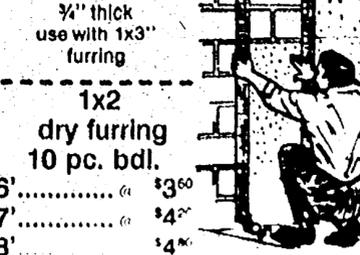
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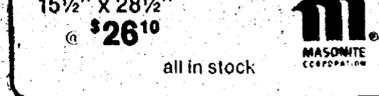


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## upcoming things to do

**● JAMES TATUM**  
Jazz pianist James Tatum will be the solo performer at the Detroit Public Library's 46th annual Hackley Concert at 7 p.m. Wednesday, Feb. 7, at Friends Auditorium at the Main Library at the Cultural Center

in Detroit. Tatum is a pianist, composer, educator, recording artist, and director of the James Tatum Trio Plus. There is no admission charge for the concert.

**● AFRICAN-AMERICAN**  
The Detroit Public Library will

open its month-long salute to African-American history and culture with a program at 7 p.m. Wednesday, Jan. 31, at Friends Auditorium at the Main Library in Detroit. Lawrence C. Patrick Jr., president of the Detroit Board of Education, will deliver the keynote address. The program will feature the New Graystone Jazz Orchestra, Alvin Aubert presenting folktales and poetry, and Sundiata Keita with the Omowale African Dancers and Musicians. There is no admission charge.

**● TOM PETTY**  
Rockers Tom Petty and the Heartbreakers will appear at the Palace of Auburn Hills at 8 p.m. Sunday, Feb. 11. Special guest Lenny Kravitz will open the show. Tickets at \$20 (reserved) are on sale at the Palace box office and all Ticketmaster outlets. Tickets also may be charged by calling 645-6666. For more information, call the Palace box office at 377-8600.

**● MYSTERY-COMEDY**  
Performances of the Clarkston Village Players production of "Sherlock's Last Case," a mystery comedy in two acts, continue Friday-Saturday, Jan. 19-20 and 26-27. The play deals with the relationship between Holmes and Watson and their arch-rival Moriarty. Jack McCaffrey is director; Holly McCaffrey, producer. Cast members are Al Bartlett, Larry McGee, Vern Vackaro, Mary Beth Bovea and Karen Gottwald. Ticket price is \$6 at Tierra Arts in Clarkston or call 681-3937 after 5 p.m.

**● CIVIC THEATER**  
Ann Arbor Civic Theatre's Main-Street Productions presents the drama "A Lesson From Aloys" by Athol Fugard, directed by Anne Ko-

laczowski Magee. Performances are at 8 p.m. Thursday-Saturday, Feb. 1-3, 8-10, 15-17, at the AACT building in Ann Arbor. General admission tickets are \$8; Thursday tickets are two for one. Tickets are on sale at the AACT box office. For ticket information call 662-7282 (Monday-Friday, 1-4 p.m., also taking reservations at this box office) or call 763-TKTS.

**● NEW KIDS**  
Due to re-routing and travel logistics, the New Kids on the Block upcoming concert Tuesday, Jan. 23, at the Palace of Auburn Hills has been rescheduled for Wednesday, June 27. All tickets purchased for the original concert date will be honored. Refunds for those ticketholders unable to attend the rescheduled date will be available at point of purchase through Wed., Feb. 7. New Kids on the Block was honored recently in Billboard as the number one artist of 1989 for having the most charted albums and singles (10) on the national record charts. The group's current album, "Hangin' Tough," has sold in excess of seven million copies.

**● BLUEGRASS MUSIC**  
NewTradition Concerts Inc. hosts bluegrass group Doyle Lawson and Quicksilver who will perform at 8 p.m. Saturday, Jan. 20, at the Lila R. Jones Theater at the Royal Oak Campus of Oakland Community College. Tickets at \$12 general admission are available at all Ticketmaster outlets, or charge by phone at 645-6666. Tickets also are on sale at the OCC Royal Oak Campus bookstore.

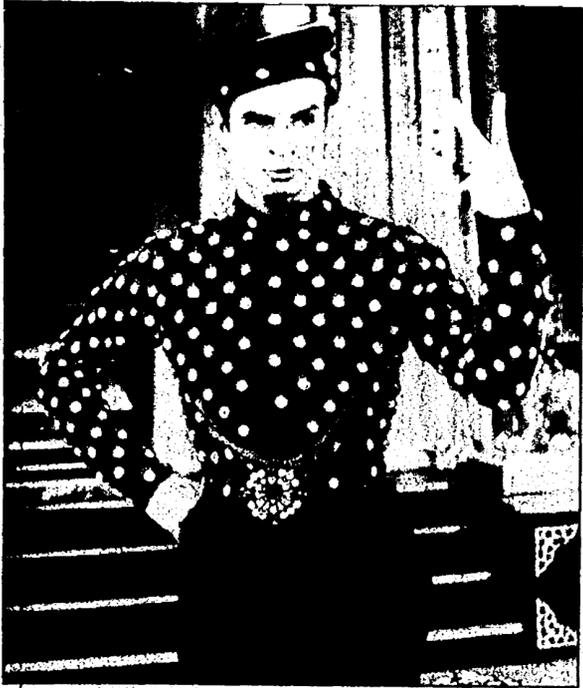
**● ST. DUNSTAN'S**  
"The Secret Affairs of Mildred Wild" will be presented at 8:30 p.m.

Friday-Saturday, Feb. 9-10 and 16-17, and Thursday-Saturday, Feb. 22-24, at St. Dunstan's Playhouse in Bloomfield Hills. The comedy stars Nina Kircher as would-be Hollywood superstar Mildred Wild. Tickets are \$10 for adults; \$5 for students. For reservations call 644-0527.

**● 'BERKSHIRE MADNESS'**  
The Berkshire Hotel & Tap Ltd. (Theatre Arts Productions of Farmington Hills) presents the first edition of the murder mystery "Berkshire Madness" at the hotel in Southfield. The production continues every Saturday through March, with

cocktails at 7:30 p.m., dinner at 9:30. The show starts during cocktails and finishes after dinner. Dinner and show only is \$89 per couple.

**● FILM SERIES**  
The film "The Front" will be the final presentation in a three-part film series sponsored by the Adat Shalom Adult Study Commission and arranged by film critic Dan Greenberg. "The Front" will be screened at 7 p.m. Sunday, Jan. 21, at the synagogue in Farmington Hills. Coffee and discussion will follow. The series is open to the public without charge. For more information call 851-5100.



Rodolf Nureyev is the King in the musical "The King and I," through Sunday, Jan. 21, at Detroit's Fox Theatre.

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The Walt Disney Company

# Entertainment

Ethel Simmons editor/644-1100



Thursday, January 18, 1990 O&E

## He finds his star on 'Guiding Light'

By Cathie Bredendach  
special writer

ACTOR WILLIAM BELL SULLIVAN came home from New York over the holidays to visit his parents, Sully and Jonnie Sullivan in West Bloomfield.

He sat in their homey kitchen while chicken browned in the oven and homemade rolls kept warm atop the stove, and he spoke of the career in film and television he has built since graduating in the '70s from West Bloomfield High School.

Now an established actor, he began like many unknown hopefuls begin — by uprooting and heading west for California, land of dreams and disappointments. Last September, Sullivan signed a three-year contract to star as Gary Swanson in "Guiding Light," the CBS afternoon soap opera. His sixth film, "The Hunt for Red October" starring Sean Connery, is due out this spring.

In the thriller based on Tom Clancy's best seller, Sullivan says, "I play a feature role as submarine captain, Lt. Commander Mike Hewitt." He says it's not a gigantic part, but he couldn't turn down a chance to work with stars like Sean Connery, Alec Baldwin and James Earl Jones.

SULLIVAN MAY credit Lady Luck for part of his success, but in the acting business, luck smiles on those with proven talent, accumulated acting experience, and sheer persistence.

Sullivan has paid his dues. His resume is crowded with an impressive list of credits he has earned through the years — credits in films, live theater and TV guest appearances on prime-time network shows such as "Designing Women," "Dynasty" and "Three's Company."

Now with a starring role on TV and a part in, as they say in the business, "a major motion picture," Sullivan has emerged from the mass of hopefuls who swarm to Hollywood and New York looking for a break and willing to take any job that comes along just to be able to act.



*'Each day when I go in, I can approach the character in a different way. I can be mean in a nice way, nice in a mean way. I'm gradually learning what it's like to be Gary Swanson, charming, charismatic and fun.'*

— William Bell Sullivan

magnitude star, but a hopeful no longer. From Montana to Maryland, devoted soap opera fans across the country recognize his face; he gets daily fan mail, and a wardrobe mistress took him to Saks and spent \$20,000 on clothes just for his character.

Sullivan remembers his early days as a hopeful taking bit parts on television and playing in B movies, and he is happy about the three-year "Guiding Light" contract.

THE ARRANGEMENT offers him security, yet allows flexibility. "I wouldn't put myself in a position to be owned by one person," he says. Sullivan likes playing the role, even though he doesn't always like Gary Swanson, the dark, handsome engineer and troublemaker he plays. In fact, he originated the role and shaped the character.

"Swanson's a character I completely created from a plotline," he explains. Sullivan maintains he isn't anything like the charmingly unscrupulous manipulator he plays, but he finds the role intriguing because of "how creative he (the character) can be in manipulation and how other people, even the most intuitive person, can instantly become blinded" to Swanson's true motives.

Beyond Sullivan's attachment to the role he originated, he welcomes the three-year contract as an acting challenge. Every afternoon the passions and troubles boiling on the

soap-opera set present characters with new situations.

In an ongoing story, love, jealousy and tragedy may be predictable staples, but characters constantly face new challenges, leaving the actor the opportunity to reveal fresh aspects of a character and to make his character develop. Sullivan says, "Each day when I go in, I can approach the character in a different way. I can be mean in a nice way, nice in a mean way. I'm gradually learning what it's like to be Gary Swanson, charming, charismatic and fun. He's industrious and motivated, with a mission to get to the top, but he's also an S.O.B. who's not too scrupulous about how he gets there."

How did the graduate of West Bloomfield High School find himself wearing \$220 shirts on camera as a soap opera star? In the '70s the Sullivans moved from Baltimore to West Bloomfield where he finished high school.

Sullivan says, "I felt frustrated in high school. I kept to myself and my dreams. I had a need to be what I really am" — and that was an actor. He explains, "I was an actor before I knew what an actor was."

AFTER GRADUATION, he attended Northern Michigan University for two years on a partial theater scholarship, but he resented structures in the education system that frustrate curiosity and thwart learning rather than foster it. "I don't



William Bell Sullivan relaxes during a recent visit with his parents in West Bloomfield. He wanted to be an actor since childhood and pursued his dream after graduating from West Bloomfield High School.

want to hear about prerequisites and requirements," says the man who continues to follow his interests in law and psychology.

The road from West Bloomfield to New York via California began with a stroke of pure luck in five figures. When Sullivan bought his "first ever" lottery ticket back in the '70s, he instantly won \$10,000. Ironically he doesn't buy lottery tickets now. "I won. I beat it," he says.

The windfall enabled him to cut loose from his holding pattern at Northern Michigan University and pursue his dream of becoming an actor by moving to California. There he hired an agent and began to accumulate credits. On stage he has sampled the dramatic gamut, playing such disparate roles as Tom in Tennessee Williams' "The Glass Menagerie," Lucentio in Shakespeare's "Taming of the Shrew" and the Danny in the musical "Grease."

Sullivan briefly did his own show for a cable network, a dramatic series called "Our Group" based on

group therapy. Having his own show remains a dream, but he says, "Our Group" was the wrong time and the wrong market."

He won guest spots on a lineup of network TV shows and soap operas including "General Hospital," "Days of Our Lives," "As the World Turns," "All My Children" and "Guiding Light." He describes daytime TV as surreal. "It combines reality with fantasy with exaggeration and energy."

THE DAYTIME audience is predominantly female, but Sullivan says there is a much larger population of male viewers than most people assume. His character Gary Swanson is gaining a following, and Sullivan gets fan mail from "little old ladies, schoolgirls and middle-aged women."

He says, "I read every single piece of mail and respond personally." He marvels that despite Swanson's ruthless qualities, "My mail is solely complimentary." He gets "the whole

nine yards," from delicate proposals "filled with female flowery words" to direct propositions.

During filming of "The Hunt for Red October," he was fascinated by discussions between the director and actors on how to approach scenes. "The director might want a scene to be emotional or melancholy," he says, and sometimes an actor would have a different interpretation. He found it most interesting to watch how an actor with strong convictions could say "no" to the director and how all of them as professionals "would step on their own egos to get the best" for the picture.

Looking at replays of roles he has done through the years sometimes frustrates him. "It's lousy looking at what I did and realizing what I could have done," he says. But the realization that, "In each job I get better. It's like stepping stones," minimizes the frustration. A new contract, a new film — they are stepping stones in a career that is moving along smartly.

### upcoming things to do

● **MUSICAL 'BRIGADOON'**  
Plymouth Theatre Guild presents the musical "Brigadoon" by Lerner and Loewe at 8 p.m. Friday-Saturday, Feb. 9-10, 16-17 and 23-24, and 2 p.m. Sunday, Feb. 11, at Water Tower Theatre on the campus of North-

ville Regional Hospital. Tickets are \$7 for adults, \$6 for seniors and students. For more information call 420-2161.

● **CASTING CALL**  
Marquis Theater in Northville

seeks actors and actresses, adults and children (ages 9-14) for a children's play, "Aladdin and the Magic Lamp," opening March 10 and closing April 11 — approximately 50 performances. Those auditioning should be prepared to dance and to

read from the script. Children's Audition is Saturday, Jan. 20, 11 a.m. to 4 p.m. Adults' Auditions are Sunday, Jan. 21, 2-5 p.m., and Monday, Jan. 22, 7-9 p.m. For more information call 349-8110.

● **'PLAZA SUITE'**  
Schoolcraft College's Theatre Department invites area residents and Schoolcraft College students to audition for its production of Neil Simon's comedy "Plaza Suite." Twelve parts are available for men

and women of varying ages. Auditions are scheduled at 7 p.m. Tuesday, Jan. 23, and Wednesday, Jan. 24, at the Liberal Arts Theatre on campus in Livonia. For further information call 462-4100, ext. 5270.

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**table talk**

**Ice theme**

Cafe Bon Homme is incorporating the theme of the Plymouth Ice Spectacular into a special dinner at 7:30 p.m. Thursday, Jan. 18, at the restaurant in Plymouth. The dinner package includes five courses, with appropriate wines. Main course will be Roast Loin of Provençal Veal with Forest Mushrooms. Entertainment will be provided by an alternating harpist and pianist. Cost is \$60 per person. Patrons may view Plymouth's Ice Spectacular afterwards.

media personalities each created an original pizza tasted by contest judges. Smilovitz's seafood pizza with crabmeat will be on the menu the week of Monday, Jan. 22, at the pizza cafe. Talbert's Coney Island pizza will be featured the week of Monday, Jan. 29.

Proceeds go to the winners' favorite charities. Smilovitz selected the Michigan Special Olympics, and Talbert chose the Oakland County Association of Retarded Citizens as the recipients.

**Lion dance**

The colorful Lion Dance will be performed at 6 and at 8:30 p.m. Thursday-Saturday, Jan. 25-27, at the Oceanja Inn at Meadow Brook Village Mall in Rochester Hills. Paul Leung, manager, said the celebration of the Chinese New Year also will feature a nine-course dinner, at \$11.50 per person, to be served Thursday, Jan. 25, to Sunday, Feb. 4.

A minimum of four people is required.

**At new hotel**

The new Sheraton Southfield Hotel (the remodeled, former Michigan Inn) has added two restaurants, Seasons Cafe and Ginger's Eatery.

Seasons is the hotel's upscale dining establishment, which offers traditional American cuisine. Tables overlook a garden walkway and pond. Prices range from moderate to high. Ginger's, the hotel's all-day dining outlet, has a casual atmosphere and contemporary food selections. The dining room is airy with open skylights and a fountain. Prices are moderate to low.

Nichols Lounge also has opened inside the hotel. Just off the hotel's main lobby, it features six wide-screen video monitors. Disc-jockey-controlled music video plays each day after 5 p.m. Sports videos are aired during the day, and major

sporting events may be viewed during their normal broadcasts.

**Chef de cuisine**

Chef Steven Allen has taken over day-to-day operations of the kitchen at the Golden Mushroom in Southfield, freeing Master Chef Milos Chelka to spend more time working on food concepts and presentations. Chelka is now chef patron, or chairman of the kitchen board. Allen recently returned from a six-month externship in Paris, where he worked with Master Chef Michel Guerard at Eugene les Bains. Guerard is famous for Cuisine Minceur (slim cuisine).

Featured are fresh Gulf Coast seafood dishes, whiskey Bayou ribs and chicken, and "Spanish Tuesday" specials. Other regional dishes include catfish beignets, alligator voodoo, po-boy sandwiches, and crawfish. Fishbone, a tuba-playing chef, is the hypothetical proprietor of the restaurant. His image adorns the menu, coasters and napkins.

For more information, call the Lark at 661-4466.

**River Place**

The restaurants of River Place Inn, Detroit's next small luxury hotel, feature fresh cheese, meat and produce flown in from all parts of Michigan. Executive Chef Victor Gentile says he may buy products at the Eastern Market or have products flown in from the Upper Peninsula if they aren't available locally. Among his specialties are whitefish soup, and veal sweetbreads sauteed with oyster mushrooms, pine nuts and artichoke hearts. Menus in the River Room and the Tavern are revised daily.

**Special cuisine**

A Hawaiian and French Polynesian Dinner is planned for 7 p.m. Monday-Tuesday, Jan. 29-30, at the Lark in West Bloomfield. Featured will be foods of those cultures, blending Polynesian, French and Oriental influences. The price is \$62.50 per person.

**Pizza Cafe**

Detroit Free Press columnist Bob Talbert and Bernie Smilovitz of WDIV-TV, Channel 4, emerged as the winners in a gourmet pizza-making contest Monday at Mike Ilitch's American's Pizza Cafe in Southfield. Talbert and Smilovitz tied for first prize in a contest where a group of

**Fishbone's cafe**

Food of the Louisiana Bayou is featured at Fishbone's Rhythm Kitchen Cafe, which opened recently in downtown Detroit's Greektown.

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# Creative Living

Marie McGee editor/591-2300



Thursday, January 18, 1990 O&E

(P.C.W.G)1E

## 'Fire buff' turns author

By Bridget Daniel  
staff writer

**W**HEN BUYING old cars started getting too expensive, Matthew Lee switched his hobby to collecting old fire trucks and recently compiled a photo-history of the Detroit fire department's vehicles.

The owner of nine old fire trucks, Lee is a textbook writer and training developer for General Motors and part-time instructor at Schoolcraft College in Livonia. Lee published a book on the history of fire apparatus in the Detroit Fire Department.

At 270 pages, the book sticks to technical descriptions of the trucks displayed in the book's more than 500 photos.

While a few pages are devoted to explanations of the difference between a fire buff and a fire bug and to the changing of the fire truck's colors, most of the text is listing of the trucks' model numbers, weights, prices, purchase years and sizes.

"ONE REVIEWER SAID it was 'all white meat,'" Lee said. "There's no fluff in it, just the facts. That's what people want to know. The book is written in factual format, not wordy. That's my nature. It's the unique thing about it."

Lee said the Fire Apparatus Journal said it is the best documentation of any fire department.

The pictures in the book range from the early horse-drawn fire trucks to modern trucks, bought in 1986.

The book also shows pictures of fire boats, fires and fire truck accidents.

Lee has a collection of more than 40 binders that contain about 6,000 old photos of fire trucks, fires and fire buildings. Many of the photos he received through donations and many are Detroit Fire Department prints.

**THE BIGGEST** motivation for writing the history now is the scheduled destruction of the Detroit Fire Department headquarters, Lee said.

"I was afraid much of the history will get misplaced, stolen."

Lee, who calls his book a labor of love, said 2,500 copies originally were printed and now half of them are sold. He said most of those who



JIM JAGDFELD/staff photographer

Matt and Nancy Lee with their personalized firefighter hats.

buy his book return for extra copies, and 70 percent of his sales have been to out-of-state fire buffs.

"The book is better than half paid for, so my wife doesn't think I'm a fool anymore," Lee said.

Lee claims his wife is the greater fire buff and he is more of a mechanic.

Early in his book, Lee said a fire buff "is a person who studies the fire scene and the actions of the firefighter . . . The true fire buff is an aid to the fire department and the firefighters. His aim is to assist firefighters where possible and document the efforts of the department. He is never to be confused with the 'fire bug' whose only motivation is thrills."

**SEVENTEEN YEARS** ago, Lee bought his first pumper, a Reo-Howe model, which he still owns. Since then he has expanded his collection to include a ladder truck, several pumpers, a chief's car and a rescue vehicle.

While old cars are getting expensive, Lee said he bought most of his fire vehicles for less than \$3,000. The ladder truck cost him \$1800, and the rescue truck was only \$800.

Lee displays his trucks about five times a year in parades and other events. Every summer he takes his trucks to Greenfield Village. This past summer, he drove people around the village on the ladder truck.

"I get called all the time, (to show

the trucks). Now I only do things that interest me — the poster kids, Easter Seals, weddings for friends," Lee said.

Lee's fire truck business is called "Same Day Fire Service" and he has painted the name on all his fire trucks and his family has custom-made T-shirts.

He said he just came out with the name one day and his two boys loved it, so he kept it.

Lee is working on a few other books including a picture dictionary of fire apparatus. Seagrave, a company that makes fire apparatus and trucks, has invited Lee to come speak to them in January about writing their company history.



JERRY ZOLYNSKY/staff photographer

Jim Taylor and his wife, Dede, are shown in the breakfast room of the home which they recently enlarged and remodeled to showcase their collection of antiques.

## Collector/dealer shares expertise

By Corinne Abatt  
staff writer

Launching an antique show for the first time calls for determination and expertise.

The committee for first ever antique show hosted by St. James Episcopal Church of Birmingham, Friday and Saturday, has the determination. And they—wisely—looked to Jim Taylor of Birmingham for the expertise. He calls himself a dealer/adviser.

Taylor is not only a school teacher in Birmingham, he is a well known antique dealer who does a number of shows each year and is an avid collector. He and his wife, Dede, and their two daughters live in a home of remarkable beauty that is furnished with antiques, many of the more formal areas in the Williamsburg style. They moved into the home about a year ago after doing extensive remodeling and putting on a substantial addition. All of the woodwork and trim is painted a soft celestion/pewter (trade color, red iron gray) with the plaster walls an off-white. The hardwood floors were given a gleaming finish and oriental rugs are used through the house. Much of the furniture, corner cupboards, tables, cabinets and desks are maple and/or curly maple.

"IT REALLY turned out better than we dreamed," she said as she walked from the new family room at the back up two stairs to the

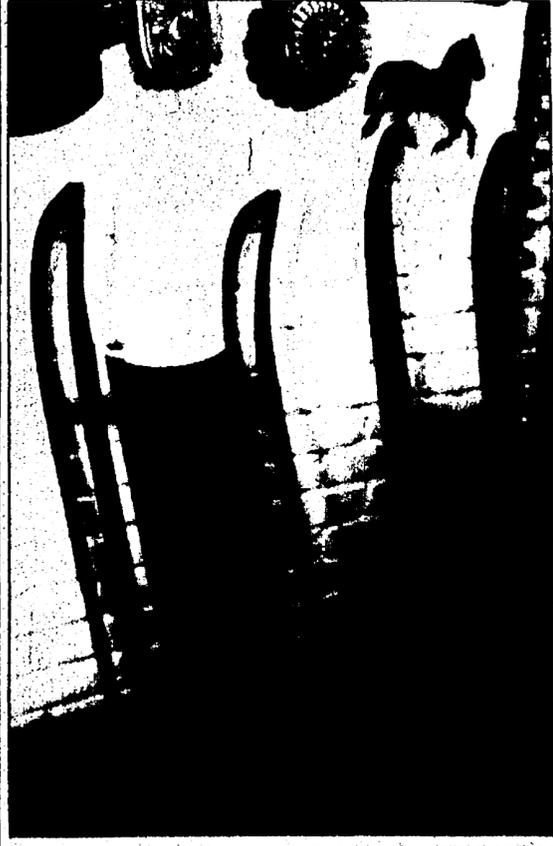
new breakfast room.

Both the Taylors are very much involved in the antiques. He said that for the St. James show, they will have a lot of American blue spatterware, copper molds, brass, small items and a collection of 100-year old sleds and push sleighs. Many of the sleds and small sleighs have the original paint. Taylor said they were made in South Paris, Maine and he and his wife found all of them in Maine. He said the designs on the painted seats part "were stenciled on." The wooden runners were left natural.

There will be 30 exhibitors in the show, many of whom, Taylor said, have some outstanding pieces, but seldom, if ever, do shows. Among the specialties of the dealers are English pine, toys, linens and laces, rare books and antique jewelry. Charles Klingensmith will do antique appraisals and there will be chair caning.

There will be two seminars in conjunction with the show. At 2 p.m. Friday in the chapel, Jane Barton, Birmingham painter, will give a program on antique china, "The Nanking Cargo" and at 1 p.m. Saturday, Wally Wilmot will discuss, "Antique Clocks."

Dorothy Conley and Barbara Stokel are chairwomen of the event. Show hours are 11 a.m. to 9 p.m. Friday and 11 a.m. to 5 p.m. Saturday. The church is at 355 W. Maple in downtown Birmingham. Admission charge.



JERRY ZOLYNSKY/staff photographer

A collection of wooden sleds made more than 100 years ago in Maine will be in the booth of Jim and Dede Taylor at the St. James Church antique show Friday and Saturday.

## Which one's on vacation

Sculptor Duane Hanson, middle, creates sculptures so real that people are forever trying to ask them questions and exchange pleasantries. His tourists, 1988, are part of an exhibit of Hanson's people (and one sleeping dog) at Cranbrook Academy of Art Museum through April 1. Hanson received his masters from Cranbrook Academy of Art in 1951. His masterful trompe-l'oeil figures attracted more than a million people on an earlier tour. He casts directly from live models and using rubber and plaster, makes the mold in sections. Hours are 1-5 p.m. Tuesday-Sunday, 600 Lone Pine, Bloomfield Hills.



STEPHEN CANTRELL/staff photographer

## briefly speaking

**Chorus auditions**  
Madonna College in Livonia will have open auditions for the college's Community Chorus. Auditions and rehearsals will be 7-9 p.m. Tuesdays beginning Jan. 16 in Room 186. No one has to sing alone; small groups may go together. For more information, call John Redmon, 591-5997. The first major concert will be April

**VAAL classes**  
Winter term classes by VAAL (Visual Arts Association of Livonia) will begin Monday, Jan. 22. Registrations are now being accepted in classes in acrylics, oil, watercolor, and printing. Workshops in mixing color, linocum printing, Chinese brush painting, exploring watercolor and watercolor washes are also

being offered. For more information, call 464-6772.

**Fair Lane Music Guild**  
The Fair Lane Music Guild will sponsor a concert by the Franciscan String Quartet at 7:30 p.m. Sunday, Jan. 23, in the Pool at the Henry Ford Estate on the campus of the University of Michigan-Dearborn.

Founded in 1932 at the San Francisco Conservatory, the Franciscan is quartet-in-residence at the Hopkins Center, Dartmouth College. The quartet gained widespread recognition when it won first prize at the 1926 Banff International String Quartet Competition. It has gone on to win several distinguished awards every year thereafter.

Tickets may be bought at the door: \$10 general admission, \$9 senior citi-

zen and \$6 student. For more information, call 593-5000.

**Photographic exhibit**  
Madonna College will present a creative photography exhibit in the gallery of the library wing through Tuesday, Jan. 30, courtesy of Bruce Harkness. There is no admission charge. Madonna is at I-96 and Levan Road, Livonia.

**Vintage clothing**  
The clothes that set the style in years past will be showcased in the new acquisition area in Henry Ford Museum at Greenfield Village, Dearborn. There is no additional charge beyond regular admission. Admission for the museum and village are separate: adults, \$10.50; senior citizens, 62 and over, \$9.50; children, 5-13, \$5.25. Combination tickets, featuring two days unlimited admission to the museum and village, are also available. For more information, call 271-1620, Ext. 216.

**dance faculty concert**  
Eastern Michigan University Dance Division faculty, in conjunction with student choreographers, will present the annual dance faculty concert at 8 p.m. Thursday-Saturday, Jan. 25-27, in Quirk Theater on the EMU campus in Ypsilanti. General admission is \$6; student tickets, \$5 with current ID; and tickets for senior citizens and children under 12, \$2. Tickets are available in the Health, Physical Education, Recreation and Dance Department office at 235 Warner Building or Quirk Theater box office on the campus. For more information, call 487-0099 or 487-1221.

**Dance sampler**  
Detroit Dance Collective will have a Dance Sampler Day 10 a.m. to 1 p.m. Saturday, Jan. 20, in Oakland Community College, Royal Oak Campus. Classes in modern dance, ballet, and jazz will be taught for adults, pre-teens and teens. Creative

dance classes for children age 5 and up will also be taught. Fee for the dance sampler day is \$5, which includes all the classes. The creative dance classes for children are free. To register and/or information, call 548-9664. The campus is on the corner of Washington and Lincoln in downtown Royal Oak.

**All that jazz**  
Olivia Street Stompers will be making an appearance at the Kelsey Museum Jazz Benefit Friday, Jan. 26, sponsored by the Associates of the Kelsey Museum and all proceeds will go to the Kelsey Museum of Archaeology. Old-time jazz, ragtime and Dixieland music will be featured with dancing and desserts of ancient Rome. Tickets are \$20 per person, unreserved seat; \$25, reserved; \$8 for students. Music will begin at 9 p.m. in the ballroom of the Michigan

League, 911 North University. For more information, call 763-3559.

**KODO performances**  
By popular demand, KODO returns to Ann Arbor for its fourth visit, this time giving two performances at 8 p.m. Friday and Saturday, Jan. 26-27 in the Power Center for the Performing Arts. This one-of-a-kind Japanese drum, ensemble is presented by the University Musical Society.

Tickets range from \$12-18. For availability, contact the musical society, Burton Memorial Tower, 764-2538. The Japanese company KODO draws from the rich tradition of Japanese music and centers its performances on the "taiko" — the traditional Japanese drum. A KODO performance uses drums of several sizes, the most majestic being the "odaiko," a huge, decorated drum weighing 800 to 900 pounds, mounted on a platform and played by two men.

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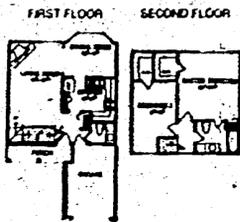
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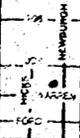
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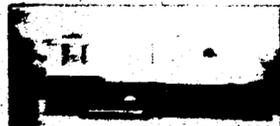
**LOCATED** in Old Roseale of Livonia is this 3 bedroom Colonial. Dining room, family room, big kitchen, basement, center entrance, 1st floor laundry plus much more. \$127,900. 464-7111.



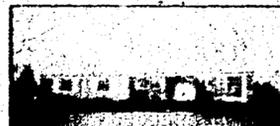
**LOVELY** 2 bedroom Townhouse Condo. Large kitchen, dining room, fireplace in living room, enclosed patio, 2 1/2 baths, basement, and 1 car garage. \$93,000. 464-7111.



**NEW CONSTRUCTION.** Great room with family room and oak mantel fireplace. Center island kitchen, 3 bedrooms, 2 baths, full basement, and 2 car attached garage. \$114,900. 464-7111.



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**BEAUTIFUL** family Colonial in nice subdivision. 4 bedroom, family room and fireplace, 1st floor laundry, dining room, hardwood floors, 2 1/2 baths, finished basement, and 2 car garage. \$172,900. 464-7111.



**IMMEDIATE OCCUPANCY** on this beautifully maintained 4 bedroom with den Colonial. 2 1/2 baths, family room and fireplace, 1st floor laundry, dining room, basement, and 2 car garage. \$169,900. 464-7111.



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DESIRABLE RANCH, 3 bedrooms

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CONDO. 2 spacious bedrooms with master bath and plenty of closet space. Living room, dining area in complex...

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HOME WARRANTY. 3 bedroom, 1 1/2 bath ranch on corner lot with new carpeting in kitchen and living room...

CHARMING AROUND IN THE CITY. This 4 bedroom, 2 1/2 bath home has a formal dining room, library and first floor laundry...

CONTOUR. 3 bedroom, brick and aluminum ranch with 2 car garage and fenced yard...

SPACIOUS RANCH. Beautifully private Wood Creek Farms. Large lot. Updated home for today's living...

TRILEVEL with three bedrooms, 2 full baths, family room, nice size lot with pool, two car garage with opener...

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MOVE INTO this spacious Cape Cod and enjoy the great outdoors...

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CONTOUR. 3 bedroom, brick and aluminum ranch with 2 car garage and fenced yard...

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NOTTINGHAM WEST SUB. Dutch Colonial with 4 bedrooms and 2 1/2 baths, and 2 full baths. Ample closet space...

HOME WARRANTY. 3 bedroom, 1 1/2 bath ranch on corner lot with new carpeting in kitchen and living room...

CHARMING AROUND IN THE CITY. This 4 bedroom, 2 1/2 bath home has a formal dining room, library and first floor laundry...

CONTOUR. 3 bedroom, brick and aluminum ranch with 2 car garage and fenced yard...

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TRILEVEL with three bedrooms, 2 full baths, family room, nice size lot with pool, two car garage with opener...

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BRICK CAPE COD home features updated kitchen with new stainless steel, built-in cabinets, extra large dining room, newer carpeting and finished basement...

BUSY AREA, LIMITED AREA. One of few lots remaining on Ann Arbor Trail. This lot, however, has a 3 bedroom house on it that is zoned commercial. Great investment opportunity...

20/20 INVESTMENT VISION. Focus your eyes on possibilities in this 3 bedroom house situated right on Ann Arbor Trail in Livonia. Located on a large 90 x 228 lot with possibility of adjacent lot also for sale...

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NORTHVILLE COMMONS. Super sharp large 3 bedroom tri-level with 3 baths, family room with fireplace, 3 car attached garage, rec room, formal dining room, central air and more...

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CONDO. 2 spacious bedrooms with master bath and plenty of closet space. Living room, dining area in complex...

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TRILEVEL with three bedrooms, 2 full baths, family room, nice size lot with pool, two car garage with opener...

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IDEAL FAMILY HOME on Lake Orion. Energy efficient, private dock, passive solar heat, 2 1/2 car attached garage, 3 bedrooms, 2 ceramic baths, closets galore. JENN-AIRE ISLAND kitchen. \$314,900

BRICK CAPE COD home features updated kitchen with new stainless steel, built-in cabinets, extra large dining room, newer carpeting and finished basement...

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20/20 INVESTMENT VISION. Focus your eyes on possibilities in this 3 bedroom house situated right on Ann Arbor Trail in Livonia. Located on a large 90 x 228 lot with possibility of adjacent lot also for sale...

IMMEDIATE OCCUPANCY. Move right into this 3 bedroom ranch includes all major kitchen appliances, newer carpeting, 2 car garage and for your future comfort - central air...

FANTASTIC CURBSIDE APPEAL. This home is high on a hill with a lovely view. Master suite has dressing area, fireplace and his and her closets. Full finished basement. New central air and the underground sprinklers are a plus...

NESTLED AMONGST MATURE TREES! Sit in this lovely ranch on Indianwood rd. Very private setting. Professionally landscaped property. 4 bedrooms, 2 1/2 baths and 2178 (est) sq. ft. of comfortable living space...

HOME WARRANTY. Sharp well maintained 4 bedroom Colonial in Lathrup Village features 2 1/2 baths, family room with fireplace, library, 2 1/2 car attached garage and professional landscaped yard...

A ROOM FOR EVERYONE in this 6 bedroom, 4 1/2 bath Colonial in Prestigious Lakes. Extras include central air, 1st floor laundry, full finished basement with kitchen and more...

SUPER GARAGE LEVEL CONDO with 2 bedrooms and 2 baths. Includes all appliances. Has central air, central vacuum, new carpeting, 1st floor laundry, updated kitchen and bath...

SUPER CLEAN. Upper ranch condo end unit. Has 2 bedrooms, 2 baths, laundry room, great room, gourmet kitchen with appliances, central air. Private balcony. Immediate occupancy...

CONDO - LOWER RANCH. 2 bedrooms, 2 baths. Large master bedroom. Great floor plan and ready for move-in...

NORTHVILLE COMMONS. Super sharp large 3 bedroom tri-level with 3 baths, family room with fireplace, 3 car attached garage, rec room, formal dining room, central air and more...

BEAUTY. Builders special with 4 bedrooms, 2 1/2 baths, 2 wood burning fireplaces, family room, great room, gourmet kitchen and much more in this 2,500 sq. ft. home...

FROZEN YOGURT. Almost new frozen yogurt business, located in the New Pine Ridge Mall. Great potential for the creative mind, other product line and equipment included. All fixtures and equipment included...

HOME WARRANTY. 3 bedroom, 1 1/2 bath ranch on corner lot with new carpeting in kitchen and living room...

CHARMING AROUND IN THE CITY. This 4 bedroom, 2 1/2 bath home has a formal dining room, library and first floor laundry...

CONTOUR. 3 bedroom, brick and aluminum ranch with 2 car garage and fenced yard...

SPACIOUS RANCH. Beautifully private Wood Creek Farms. Large lot. Updated home for today's living...

TRILEVEL with three bedrooms, 2 full baths, family room, nice size lot with pool, two car garage with opener...

RAMBLEWOOD SUBDIVISION. Dare to fall in love with this elegant, custom built quiet level home...

SPACIOUS RANCH. Beautifully private Wood Creek Farms. Large lot. Updated home for today's living...

QUIET AREA - no through streets. Here sits a custom brick ranch with immediate occupancy on a nice deep lot...

CONDO. 2 spacious bedrooms with master bath and plenty of closet space. Living room, dining area in complex...

NOTTINGHAM WEST SUB. Dutch Colonial with 4 bedrooms and 2 1/2 baths, and 2 full baths. Ample closet space...

HOME WARRANTY. 3 bedroom, 1 1/2 bath ranch on corner lot with new carpeting in kitchen and living room...

CHARMING AROUND IN THE CITY. This 4 bedroom, 2 1/2 bath home has a formal dining room, library and first floor laundry...

CONTOUR. 3 bedroom, brick and aluminum ranch with 2 car garage and fenced yard...

SPACIOUS RANCH. Beautifully private Wood Creek Farms. Large lot. Updated home for today's living...

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NOTTINGHAM WEST SUB. Dutch Colonial with 4 bedrooms and 2 1/2 baths, and 2 full baths. Ample closet space...

HOME WARRANTY. 3 bedroom, 1 1/2 bath ranch on corner lot with new carpeting in kitchen and living room...

CHARMING AROUND IN THE CITY. This 4 bedroom, 2 1/2 bath home has a formal dining room, library and first floor laundry...

CONTOUR. 3 bedroom, brick and aluminum ranch with 2 car garage and fenced yard...

SPACIOUS RANCH. Beautifully private Wood Creek Farms. Large lot. Updated home for today's living...

TRILEVEL with three bedrooms, 2 full baths, family room, nice size lot with pool, two car garage with opener...

RAMBLEWOOD SUBDIVISION. Dare to fall in love with this elegant, custom built quiet level home...

IDEAL FAMILY HOME on Lake Orion. Energy efficient, private dock, passive solar heat, 2 1/2 car attached garage, 3 bedrooms, 2 ceramic baths, closets galore. JENN-AIRE ISLAND kitchen. \$314,900

BRICK CAPE COD home features updated kitchen with new stainless steel, built-in cabinets, extra large dining room, newer carpeting and finished basement...

BUSY AREA, LIMITED AREA. One of few lots remaining on Ann Arbor Trail. This lot, however, has a 3 bedroom house on it that is zoned commercial. Great investment opportunity...

20/20 INVESTMENT VISION. Focus your eyes on possibilities in this 3 bedroom house situated right on Ann Arbor Trail in Livonia. Located on a large 90 x 228 lot with possibility of adjacent lot also for sale...

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FROZEN YOGURT. Almost new frozen yogurt business, located in the New Pine Ridge Mall. Great potential for

# Photographers 'click' at workshop

Photographers of all description — shutterbugs, snaphooters, camera collectors, professionals and beginners — will meet for the day-long Detroit Super Camera Show and Model Shoot Sunday, Jan. 28, in the Holiday Inn-Fairlane, 5901 Southfield Service Road at Ford Road in Dearborn.

The camera show will be open to the public 10 a.m. to 4 p.m. Admission is \$4.

Photorama USA will operate a hot line to provide further information from Tuesday, Jan. 23 up to the day of the show. The number is 884-2242.

MORE THAN 60 dealers will display new and used photo equipment, including cameras and lenses, as well as antique and collectible photography.

A workshop on model photography will be Sunday, conducted by Allan Lowy, well-known area fashion photographer.

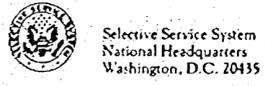
Admission to the workshop is free with an admission ticket to the show. Times of the workshops will be announced during the show.



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**SITUATED IN WALNUT CREEK...**  
Just west of Plymouth City this superb home has many amenities including a one of a kind kitchen with island work area, 4 bedrooms, library, family room, inground swimming pool with automatic attachments. Completely redecorated! \$269,900!

**OUT WHERE THE AIR IS FRESH & CLEAN**  
(and quiet!) Nearly five acre, well developed, multi-farm - three bedroom ranch with nice family room, dining room, additional bedroom in basement, horse barn, chicken coop, completely fenced, many trees and flowers, turn-around drive, live with mother nature! \$129,900.

**DON'T MISS OUT!**  
On this clean, beautifully decorated home in Plymouth. This bi-level features four bedrooms, 1 1/2 baths, family room and many updates. Truly in move-in condition! Central air, 2 car garage and home warranty. Call for details. \$114,900!

**INVESTORS - PLYMOUTH DUPLEX**  
Each unit is almost identical in this rare brick ranch. Two bedrooms, large kitchen, and separate basements in each. 3 year old roof and separate utilities. Stoves and refrigerators stay. Low maintenance - won't last long at \$129,000.

**TRAIL WOOD COLONIAL**  
Large 4 bedroom, 2 1/2 bath Colonial in popular Trailwood Sub. home has extra large kitchen, good sized family room with fireplace, hardwood floors. Extras include burglar alarm, central air, sprinklers and more.

**FANTASTIC PLYMOUTH COLONIAL ON THE COMMONS**  
This home has four bedrooms, 2 1/2 baths, den, family room with fireplace and wet bar, gorgeous deck with hot tub. Large country kitchen with large bay window, upgraded - neutral carpeting, formal dining room and full basement. Call for info. \$189,900.

**PLYMOUTH TOWNSHIP RANCH**  
Come see this two bedroom (could be easily converted to three bedrooms), 1 bath home with family room, full basement, all neutral decor, large lot, 2 car attached garage and much more! Many possibilities with this home! Only \$109,900.

**PERFECT FOR YOUNG FAMILY**  
Fine neighbors and pleasant neighborhood compliments this handsome brick front Colonial. 3 good sized bedrooms, 1 1/2 baths, roomy country kitchen, family room with natural fireplace, basement, attached garage. SOUND GOOD? \$100,000

**WONDERFUL NORTHVILLE COLONY COLONIAL**  
Great home for the growing family. 4 good sized bedrooms, 2 1/2 baths, large comfortable family room with natural fireplace, professionally finished basement, central air, 1st floor laundry, kitchen has also down eating area with doorwall to patio. \$164,900!

**OUTSTANDING VALUES**  
This quality built 3 bedroom, 2 1/2 bath brick ranch on quiet court is Plymouth's best buy. Family room with fireplace with view of patio, formal dining, finished basement, 1st floor laundry, central air, sprinklers and newer roof. Only \$169,900.

**PLYMOUTH TOWNSHIP**  
Stately Tudor two story. Just 3 years young, neutral decor and meticulously maintained! 4 or 5 bedrooms, main floor laundry and den, dining room, family room, country kitchen, full basement, attached garage, well landscaped premium lot. \$237,000.

**PLYMOUTH COLONIAL**  
Superb home at a super price. Lovely four bedroom home with 2 1/2 baths, library, 1st floor laundry, full basement, central air and private rear yard with many spruce trees. Great home for a large family! Call for more info! \$183,900!

**LUXURY RANCH CONDO!**

FIRST OFFERING! END UNIT RANCH Condominium just West of Sheldon with an extraordinary location overlooking a flowing stream and a wooded nature area. 3 bedrooms, 3 full baths, formal dining, open wood staircase to a fully finished walk-out lower level, fireplace, extensive decking, and attached 2 car garage. **The only one of its kind!** \$189,500. (453-8200)

**NEVER BEFORE OFFERED! PLYMOUTH!**

A beautiful treed setting frames this center entrance welcoming Williamsburg Colonial in "RIDGEWOOD HILLS". The exterior colors, landscaping, and brick certainly create a favorable first impression. 4 bedrooms, 2 1/2 baths, formal dining room, family room with fireplace, oak flooring in foyer and kitchen area, a study, 1st floor laundry, and side entrance 2 1/2 car garage. A WONDERFUL FAMILY HOME. \$239,900. (453-8200)

**PLYMOUTH! A premium lot on a court**  
East of McClumpha. Recently completed Tudor with 4 bedrooms, a stained oak foyer floor, a library, open staircase, Great room with fireplace, 2 1/2 baths, island counter kitchen. \$221,900. (453-8200)

**PLYMOUTH! "RIDGEWOOD HILLS".**  
Just three years old and so perfectly done. A 29 ft. Great Room with fireplace, highest quality carpeting, 2 1/2 baths, formal dining room, oversized side entrance garage. 1st floor laundry, a new wood foyer floor, etc. \$229,500. (453-8200)

**OPEN SUNDAY 2 to 4**

9539 HILLCREST, PLYMOUTH! "Ridge-wood Hills". North off Ann Arbor Road just West of Beck. Exponently indulged with the best of interior selections. 4 bedrooms, 2 full, 2 half baths, 22 x 20 family room with a fieldstone fireplace, glassed Garden room. **BE SURE AND VISIT ON SUNDAY!** \$214,900. (453-8200)

**CANTON! FIRST OFFERING!**

Just a year old, this 1 1/2 story Cape Cod boasts a refreshing floor plan: a main floor master suite, 3 bedrooms up in addition to a 23 ft. loft, 2 1/2 baths, 1st floor laundry, a 20 x 18 family room with a fireplace, basement, and attached 2 1/2 car garage. **YOU'LL BE PLEASED!** \$129,900. (453-8200)

**RANCH CONDO! PLYMOUTH!**

Less than 2 years old, this un-occupied one floor condominium has pleasing views, plush carpeting, and a one car enclosed garage. There are 3 bedrooms, 2 full baths (a master), a formal dining area, 1st floor laundry, fireplace, a security system, appliances to remain, and Central Air. **QUITE A VALUE AT \$114,900.** (453-8200)

**PLYMOUTH! A charming picket fence**  
expresses a friendly welcome. Original owner home on a quiet court West of CANTON CENTER ROAD. 3 bedrooms, 2 1/2 baths, formal dining room, family room with fireplace, 1st floor laundry, basement, central air, exceptional landscaping. \$179,900. (453-8200)

**OPEN SUNDAY 2 to 5**

12897 PORTSMOUTH CROSSING, PLYMOUTH! South off N. Territorial just 1 Mile West of Sheldon. A custom built ranch tucked among towering trees in a highly prized location within WALNUT CREEK. 3 bedrooms, 3 baths, extravagant new kitchen, family room with fireplace... every desired amenity. **VISIT ON SUNDAY!** \$278,000. (453-8200)

**OPEN SUNDAY 1 to 4**

46310 ACADEMY DRIVE, PLYMOUTH! South of Ann Arbor Trail and East of McClumpha. **Location means so much!** Impeccable with 3 bedrooms, 2 1/2 baths, oak foyer floor, formal dining room, family room with fireplace, 1st floor laundry, Central Air, sprinklers... **BE SURE AND VISIT ON SUNDAY.** \$176,900. (453-8200)

**OPEN SUNDAY 2:00 to 5:00**

12841 PORTSMOUTH CROSSING, PLYMOUTH! South off N. Territorial just 1 Mile West of Sheldon. **A priceless setting among towering trees in "WALNUT CREEK".** This original owner has enjoyed the best of care. 4 bedrooms, 2 1/2 baths, formal dining room, family room with fireplace, a study, 1st floor laundry, basement, and side entrance 2 1/2 car garage. **Thoroughly pleasing. BE SURE AND VISIT ON SUNDAY.** \$254,000. (453-8200)

**PLYMOUTH! Luxurious end unit ranch**  
condominium...recently completed off N. Territorial. Large rooms, deluxe kitchen, opulent baths, (2) fireplaces, walk-out basement, \$25,000 of upgraded features, impressive views... **BE THE FIRST TO OCCUPY!** \$294,000 or rent III (453-8200)

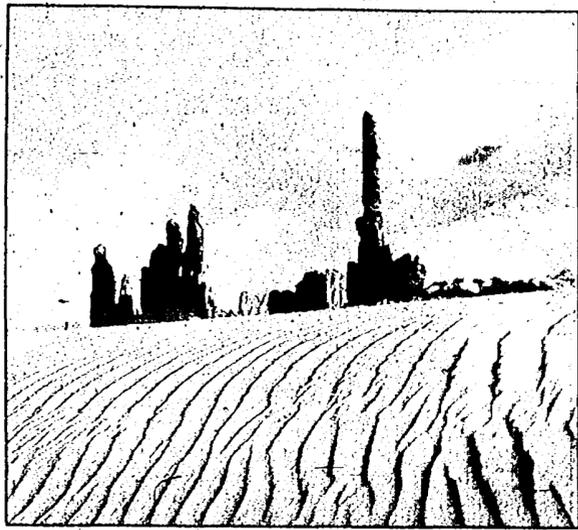
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photography



**Monte Nagler**



**Has camera, is traveling**

When Monte Nagler goes on vacation, he always takes his camera. Right now he's wandering about in New Mexico and Arizona. He'll be bring back with lots of exciting photographs to use with his columns. The photo at left taken on an earlier trip out west is a sample of things to come. It's of the Yebiechi Rocks in Monument Valley, Ariz.

**New Year brings new look at art 'gift'**

By now, most of us have returned the toys that didn't work, clothes that didn't fit and stuff we basically didn't want. Also, by now every father knows to never buy any toy which has on its box the notice: "Some assembly required."

Of course, for me, all of the holiday foods are reoccurring memories — I think of them every time I try to button my pants. My goal is to make the button reach the hole. But I still have at least two pounds left of my all-time most favorite treat: Brach's chocolate covered peanuts. That gift from one of my neighbors is probably the gift. I most often open and open and reopen.

Perhaps one of the greatest gifts that many are given is a gift that is often overlooked: the gift of art, which is first a gift of sensitivity. Then the sensitivity is brought forth in artistic expression. What a versatile gift. One finds expression in clay and another by painting, still another finds ventilation in prose or rhyme, one in dancing, another in acting,



**artifacts**  
**David Messing**

one must sing while another finds an empty page a challenge for his or her writing abilities.

**BUT WHATEVER THE avenue**, it is a shame to overlook the gift.

Many of you reading this article have barely tugged at the ribbon of your gift while others have opened up and enjoyed the expression that any art form offers. Of all the arts, the one of two dimensional and three dimensional representation gives you a second chance. By that, I mean, even if you haven't opened your gift of art ability or further developed your art for many years, it is still not too late to start.

Fortunately, our gifts from God require no batteries and come without assembly instructions. Often new students of mine will whisper to me, "I haven't drawn for 30 years, but I used to be pretty good in high school." What they are pleased to find is that when their gift of art ability was reopened, it was untarnished by its dormancy.

I mentioned earlier that the gift of art ability is first a gift of sensitivity. Perhaps it is a gift within a gift. I once opened a small package and found it was a new wallet. But when I opened the wallet, I found a \$10 bill

inside. Very often a gift we receive requires that we learn how to use it. Of course, art ability requires instruction for improvement. Even the few "gifted" artists out there require technical training to better use their gift.

With the New Year barely under way, it's a particularly fitting time to take a first or perhaps a second look at your gift of art ability.

*David Messing is an art teacher, who also owns the Art Store & More in Livonia.*

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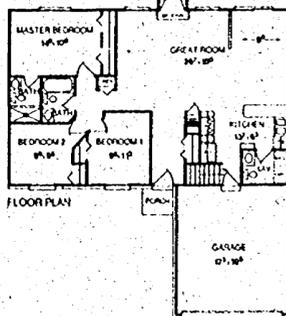
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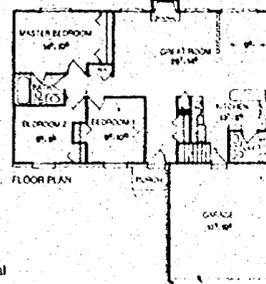


**The Justin**

**STANDARD FEATURES**

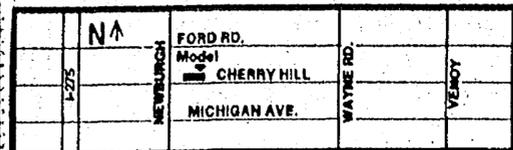
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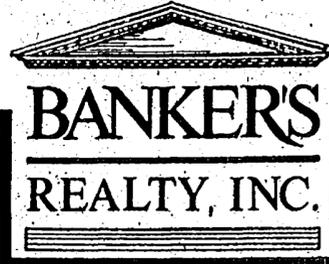
**BELLE CONSTRUCTION CO. -721-2951**



### Quiet approach

Like many artists, Farmington artist Edee Joppich paints in two distinct styles. Two upcoming exhibits will focus on those techniques. Her realistic watercolors are currently on display in the Quiet Room in the Farmington Library through January. These 16 works include still life, figurative studies and landscapes painted on location during seminars she conducts for Michigan artists on the

Leelanau peninsula. A one-woman show of her new abstract collage paintings will open in the Troy Gallery on Feb. 10. A teacher with VAAL (Visual Arts Association of Livonia), Joppich teaches classes and workshops, juries art exhibitions for art clubs and colleges and lectures extensively. She is also the owner and director of Joppich's Bay Street Gallery in Northport.



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HERITAGE HILLS - MILFORD

Home on 1 acre has Master whirlpool bath, oak hardwood floors in foyer, kitchen & nook. 2 fireplaces, alarm, intercom, full brick, wood windows - all excellent quality with lighting & carpet allowances. \$234,900



DURHAM LAKE ESTATES

Double wing colonial on wooded greenbelt on Durham Lake. 4 bedrooms, 2 1/2 baths, 2 car attached garage, decking, sauna room, too many features to print. \$274,000



NEW CONSTRUCTION - MILFORD

Heritage Hills, 1 acre, great room, foyer, kitchen & nook have oak hardwood flooring, intercom, alarm, central air and whirlpool bath in master suite are only a few of the quality features. \$224,900



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Model located on the West Side of Farmington Rd., S. of Grand River and N. of 9 Mile

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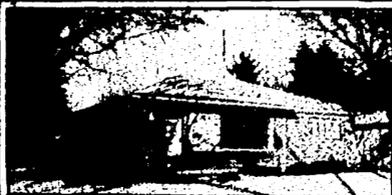
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OPEN HOUSE

IN THE HEART OF PLYMOUTH Sunday 3 to 5 p.m. at 640 Ross Street, north of Ann Arbor Road, east of Main. Three bedroom brick ranch, immaculately clean with neutral decor, attached garage and screened porch. ML#00328 \$125,990 455-6000



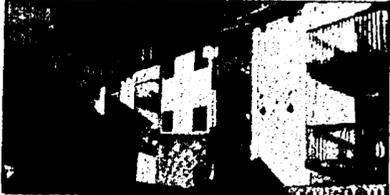
OPEN HOUSE, PLYMOUTH

Stop by for free coffee and see this home during the Ice Festival, Sunday 2 to 5 p.m. at 13412 Glenview, south of N. Territorial, east of Beck, quad-level on half acre lot, lots of extras. ML#99431 \$196,500 455-6000



DON'T WAIT TO SEE

This three bedroom, one and a half story contemporary nestled on a wooded lot, spacious room with cathedral ceilings, large windows allow you to enjoy the privacy of woods, unfinished walkout lower level. ML#00184 \$197,900 455-6000



HIDDEN RIDGE

Beautiful two bedroom condominium, neutrally decorated with oak cabinets, gas FIREPLACE, central air, one car garage, stove, dishwasher and refrigerator included. ML#95131 \$93,850 455-6000



QUAKERTOWN COLONIAL

Three bedroom two bath home in Livonia, great location within subdivision, clean, neutral decor, large kitchen and family room with studio ceiling and FIREPLACE, first floor laundry, immediate occupancy! ML#97528 \$163,900 455-6000

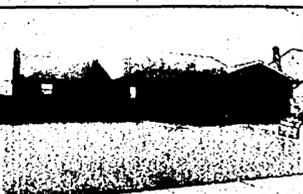


FARM STYLE COLONIAL

Spacious home in Beacon Estates offers four bedrooms, family room with FIREPLACE, country kitchen, formal dining room and living room, side entrance garage and much more. ML#93484 \$204,900 455-6000



FRANKLIN VILLAGE - Charm, plus location. A true "Doll House" in immaculate condition. Formal dining room, cozy family room with bookshelves and brick fireplace. Rarely does a house this nice become available. \$189,900. 642-0703



LIVONIA - Super brick 3 bedroom ranch with master bath, fireplace and vaulted ceiling in Great Room, 1st floor laundry, full high basement, 2 car attached garage. Great location. \$137,000. 642-0703



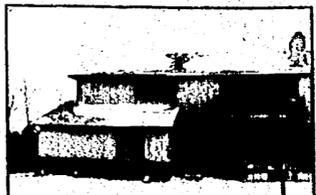
MILFORD - Impressive home on approximately 2 acres. Country setting, 3 bedrooms, 3 full baths, main floor laundry, fireplace in family room, deck. Close to downtown Milford and close to schools. \$144,900. 553-8700



WEST BLOOMFIELD - Sharp updated ranch surrounded by trees. Rear bordered by small brook. Two-way fireplace in large living room and formal dining room. Second fireplace in charming family room with French Door to private patio. If you want a nice home, this is it! 553-8700



WEST BLOOMFIELD - Brand New 2 story Contemporary on large treed lot. Doorwalls to wood deck from Great Room and Formal Dining Room. Large walk-in pantry, 1st floor laundry. West Bloomfield Schools. \$198,900 642-0703



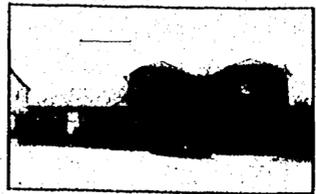
WEST BLOOMFIELD - MAPLE PLACE WOODS CONDOS. One story upper boasts 3 bedrooms, 2 baths, attached garage, laundry off kitchen, and basement. Sharp. The most for your money in West Bloomfield. Location! Location! \$134,900. 553-8700



LIVONIA - Four bedroom, 2 1/2 bath Colonial with neutral decor, fieldstone fireplace in family room, rec. room, sauna, fenced yard, maintenance free exterior, attached garage. \$154,900. 642-0703



COMMERCE TWP. - ACROSS FROM GOLF COURSE. Three bedroom, 1 1/2 bath ranch, family room with custom wet bar. New landscaping and lawn, 2 car attached garage. Must be seen! \$127,600. 553-8700



FARMINGTON HILLS - Spacious in over 3,300 sq. ft. of well-planned home. Over-size garage, full basement, underground sprinklers, central air. \$219,900. 642-0703



### THOMPSON-BROWN REALTY

FARMINGTON HILLS  
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BIRMINGHAM/BLOOMFIELD  
642-0703

LIVONIA  
261-5080

# Area Interlochen auditions scheduled

Interlochen Center for the Arts, often referred to as Michigan's "Fame in the Woods," will hold auditions in Detroit for the National Music Camp and Interlochen Arts Academy.

Music auditions will be 9 a.m. to 4 p.m. Feb. 17 in Room 1 at Orchestra Hall, 3711 Woodward. For more information, call Helen Manuel at 547-3111.

Dance auditions will be Feb. 11 at Julie Marie's Art of Dance, 6331 Orchard Lake Road, West Bloomfield. They will be combined with Ballet Aspen auditions. Hours are 1-3 p.m. for 11-13-year-olds and 3-6 p.m. for 14-18-year-olds.

Students unable to audition in Detroit can audition at Interlochen at 2 p.m. Feb. 12 in the H. Lewis Dance Building.

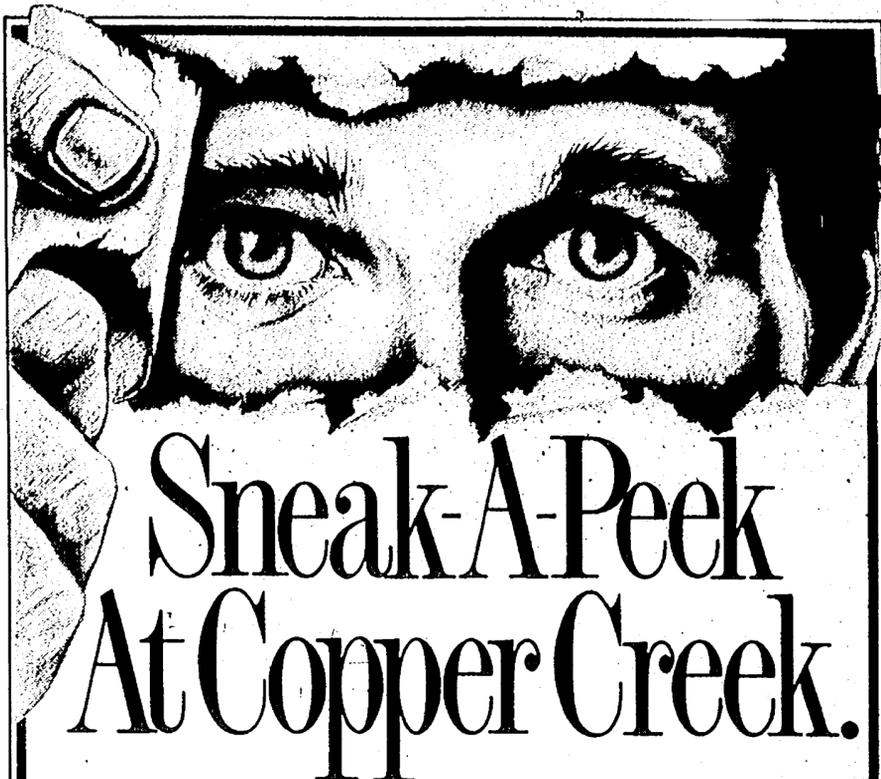
Music applicants must be between the ages of 8 and 18. They will be required to perform a movement, or movements, from a standard concerto, sonata, or solo piece, limited to eight minutes. Memorization isn't necessary. Piano accompaniment, provided by the applicant, is allowed.

companiment, provided by the applicant, is allowed.

**DANCE APPLICANTS** must be qualified intermediate and advanced students. They must perform ballet and jazz combinations and submit an 8-by-10 photo, resume, and references to the registrar. A \$7 fee for a master class and the audition will be due at registration.

Interlochen Center for the Arts is the umbrella organization for the National Music Camp, Interlochen Arts Academy and WIAA-FM. The 1,200-acre campus is 16 miles southwest of Traverse City in northwest Michigan.

For more information on Interlochen, write Carlene Peregrine, director of admissions, National Music Camp, or Katherine Murdock, director of admissions, Interlochen Arts Academy, Interlochen Center for the Arts, P.O. Box 199, Interlochen 49642 or call (616) 276-9221.



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Incredibly low prices for beautiful new homes — \$109,990.

Come to our Greenpointe Sales Office and feast your eyes on Copper Creek's most affordable new homes. Those who buy now — during pre-construction — will get a pocketful of savings on these gorgeous, 2 bedroom, 2½ bath condominium homes.

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**Shenandoah**  
A BREATH OF FRESH AIR

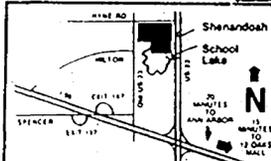
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Shenandoah offers you the quality lifestyle that you deserve at an affordable price. Over 140 lots to choose from...rolling, walkouts, trees, open, southern exposure.

Models are now open by three of the area's most exceptional builders: • Gordon Builders • Blackburn Builders • Gonyou Building Co.

Home prices range from \$155,000 including lot.

The impressive combination of amenities include excellent schools, recreation, underground utilities and easy access to I-96 and US-23 expressways.



Model Hours:  
Tues, Wed, Thurs 2-5 pm  
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For more information call:  
(313) **227-4600**

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When crack moved into a row house on a quiet block of Stanton Park, folks decided to serve an eviction notice.

They met with police to find out what they could do to keep drugs out of their neighborhood.

The cops told them to keep an eye out--to let police know whenever something suspicious happened. They began to notice faces. They wrote down li-



**Everything you need to close down a crackhouse.**



cense numbers of strange cars. They noted the times of odd behavior. They worked with each other. They worked with the police. Armed with field glasses, note pads and telephones, folks kept track of the neighborhood.

Within one month, enough evidence had been gathered. Police moved in. Crack moved out. Citizen

participation beat crime in D.C. It can do the same for you. For more success stories, write: **The McGruff Files, 1 Prevention Way, Washington, D.C. 20539-0001.**

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**312 Livonia**

**The Prudential**  
Harry S. Wolfe,  
REALTORS  
421-5660

Independently Owned and Operated

**BRIGHT & BEAUTIFUL OPEN SUN, 1-4**

Newly listed, spacious, 3 bedroom brick ranch, 1 1/2 baths, sharp finished basement with gas fireplace & extra rooms. Bay window in kitchen, garage, 493,900. S. of Plymouth, W. of Wayne, 34850 W. Chicago. 484-5660

**RACHEL RION 348-3000**  
RE/MAX 100

BY OWNER - Clean 3 bedroom brick ranch, 2 1/2 baths, many new updates, furnace, air, windows, carpet, kitchen. \$91,500. 525-2887

By Owner - Immaculate tri-level, 5 1/2/levan area, 3 bedrooms, 1 1/2 bath, 2 1/2 car garage. Completely re-decorated. New furnace/water heater, air, new carpeting. Many extras. Buyers only, quick occupancy. \$127,900. 525-4242

BY OWNER - Job relocation, E of Middlebelt, S of Lyndon, 3 bedroom brick ranch, family room, fireplace, 1 1/2 baths, basement, attached garage, dishwasher, disposal, range, attic fan, ceiling fan, fenced corner lot, sprinklers. 12 year old sub. 1300 sq. ft. \$116,900. 525-4242

**COVENTRY GARDENS-Beautiful 3 bedroom, 1 1/2 bath on large wooded lot. \$133,900. 622-9018**

**First Showing**

This Livonia 3 bedroom brick ranch sparkles! Finished basement, garage, new energy saving furnace with central air, new vinyl windows, remodeled kitchen with split oak cabinets, neutral decor with new carpeting and more. MUST SEE INSIDE \$175,900.

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**FOUR BEDROOM** bungalow, full basement, good condition, Plymouth, Inkster roads area. \$45,000. Assume land contract. 698-2750

**FRANCISVILLE SUBDIVISION** - 4 bedroom colonial, first floor laundry, central air, finished basement, 10448 Myron, \$165,000. 422-8508

**Gorgeous View** of woods behind this immaculate one owner home. It's freshly painted inside and has had a new roof and furnace. Large living and family, 3 bedrooms, den and 2 car garage. A lot of house for \$179,500.

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**312 Livonia**

**KIMBERLY OAKS ESTATES**  
Beautiful Tri-Level, 3 bedrooms, 2 baths, central air, new furnace. By owner. \$116,900. 427-0728

**LIVONIA**  
Lovely 4 bedroom colonial in shopping location, walking distance to school. Formal dining room, huge family room with fireplace, 2 car attached garage, patio, gas grill and workshop in basement. Convenient to expressway. **CALL ESTHER BAXTER MAYFAIR 522-8000**

**LIVONIA-NEW CONSTRUCTION**  
Super 3 bedroom ranch with 1 1/2 baths, first floor laundry, 2 car attached garage, large lot. Call for further information. \$109,900.

**LIVONIA**  
Lyon's desirable Rosedale Gardens, 3 bedroom ranch totally re-decorated throughout. Great finished basement with 4th bedroom and sauna. Nice and clean and very well maintained. Not a drive-by. \$95,900.

**LIVONIA**  
Deal Fall-Must Sell 3 bedroom, 1 1/2 bath Livonia brick ranch with basement and 2 car garage. 10% down conventional buyers only. \$62,900.

**FARMINGTON HILLS**  
Aly & open floor plan 3 bedroom ranch boasts 2 1/2 car attached garage with workshop, 2 full baths, family room and a large lot. Swim and tennis club membership available. Kendaewood Sub. \$128,900.

**PLYMOUTH**  
OPEN SUN, 2-5pm  
19414 LAMING  
Almost 1/2 acre treed lot Custom built 3 bedroom brick ranch. Country kitchen, full basement and attached 2 car garage. Livonia schools. \$99,500

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**312 Livonia**

**Alluring Homes**

**GET READY!**

To see this beautiful large 3 bedroom brick ranch in popular Rosedale, features: stunning remodeled kitchen, 2 full baths, finished basement, 2 car garage, \$84,900.

**"IT'S IDEAL!"**

Fabulous great room, complements this spacious 3 bedroom brick ranch with 2 1/2 baths, gourmet kitchen, Florida room, finished basement and attached 2 car garage, nice treed area. \$124,900.

**SEE IT NOW!**

Before it's sold, this beautiful & spacious 1979 built 4 bedrooms, 2 1/2 bath brick colonial. Offers entertaining size family room, natural fireplace, full floor laundry, covered patio, custom patio & landscaping. \$117,900.

**Century 21**  
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**ATTRACTIVE 4 bedroom colonial** with den, living, dining & family rooms. In newer W. Livonia sub. Many extras. \$182,000. 484-1787

**BELL CREEK FARMS**  
Exceptional quality in completely updated brick ranch in Livonia. Large garage, central air, 2 1/2 car garage. \$194,900.  
JIM CHRISTIE REAL ESTATE 565-1000

**BEST EVER BRICK RANCH** with king size master bedroom, full finished basement, 2 1/2 car king size garage with door opener, fenced yard, asking \$84,900. \$5,000 cash obtain 9% conventional rate if qualified. Call today!

**COUNTRY SETTING** with unique all-most new brick ranch. Earth-tone exterior with oversized attached garage, tiled deck, treed yard, European kitchen in light mono beige coloring with oak accents, 2 full baths, full basement. Asking \$119,900. \$4,000 down on conventional terms. Taxes \$2,280 prepaid. \$0 down closing costs call.

**One Way Realty**  
475-5500

**BIG RANCH DINING ROOM**  
OPEN SUNDAY 1-4PM  
Immaculate 1800 sq ft brick ranch. Featuring formal dining room, first floor laundry, 2 full baths, family room, fireplace, central air, basement 2 car attached garage. \$139,900. Located E. of Lyman & S. of 8 Mile at 10237 Wayne Rd. Call

**PAT MURPHY**  
Realty Professionals 476-5300

**312 Livonia**

**ABSOLUTELY GORGEOUS**, 4 bedroom custom colonial, huge wooded lot. \$176,900. Open Sunday 1-5 17921 Fairfield 261-2613

**1/2 Acre with Stream**  
In the setting for this 3 bedroom ranch. Newer Anderson windows, carpet & furnace, beautiful home in a beautiful setting. 1 year home warranty. Motivated seller. Bring offers. \$89,900.

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HOMETOWN REALTORS  
420-3400

**A 3 BEDROOM RANCH CHARM** - Living room, country kitchen, finished basement. Lot 6 x 298. Open House, Full floor laundry, covered patio. Help-U-Sell Real Estate 454-9535

**ENJOY** Country atmosphere of this sparkling 3 bedroom, 1 1/2 bath colonial, formal dining room. Attached garage. King size lot. \$116,900.

**WARM & CHEERY**  
Enjoy the cheerful atmosphere of this 3 bedroom, 2 1/2 bath colonial complete with den, 1st floor laundry. Newer deck. \$149,900.

**PRESTIGE RANCH**  
Beautiful floor plan & quality construction. 3 bedrooms, 2 1/2 baths, large great room & formal dining room. Kitchen has bay window and cupboards galore. Main level laundry. \$176,900.

**Century 21**  
Hartford South  
464-6400

**EXCELLENT BUY** - Immediate occupancy, lovely 3 bedroom brick ranch, dining area, large kitchen, family room, rec room, 2 1/2 car garage. \$76,950

**Century 21 - Cole**  
937-2300

**First Home Favorite**  
Livonia bargain 3 bedroom brick ranch. Finished basement with full bath, new 2 car garage, aluminum trim, newer carpeting and kitchen appliances all stay. Move in condition and immediate occupancy. \$84,500

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**FOUR BEDROOM** bungalow, full basement, good condition, Plymouth, Inkster roads area. \$45,000. Assume land contract. 698-2750

**FRANCISVILLE SUBDIVISION** - 4 bedroom colonial, first floor laundry, central air, finished basement, 10448 Myron, \$165,000. 422-8508

**Gorgeous View** of woods behind this immaculate one owner home. It's freshly painted inside and has had a new roof and furnace. Large living and family, 3 bedrooms, den and 2 car garage. A lot of house for \$179,500.

**312 Livonia**

**GREAT STARTER** - 3 bedroom, 2 bath, car garage in Livonia. \$57,000. Call

**Century 21**  
CHALET 477-1800

**Four Bedroom Ranch**  
Family pleaser in Central Livonia. This brick home has it all with a private master bath, finished basement, garage, high efficiency furnace, and new Steinmaster carpet. \$107,500

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**A Desirable Livonia Sub**  
Magnificent 4 bedroom colonial with 2 1/2 baths, gracious entertaining finished basement, 2 full baths, first floor laundry, central air, underground sprinkling system. This brick home has it all with a private master bath, finished basement, garage, high efficiency furnace, and new Steinmaster carpet. \$107,500

**HUGE LIVONIA RANCH**  
2700 sq. ft., 3 bedrooms, 2 1/2 baths, Eatable sized room! Brick & stone w/ aluminum trim, wood windows, extra insulation, new roof, 3+ car attached garage, on 1/4 acre corner lot in quiet neighborhood. 1st floor laundry, lots of storage, many updates. In-Door hot-tub/swim spa! The most house for your money! Nice & clean! \$155,000. 478-7654

**IMMACULATE 3-4 BEDROOM** brick ranch, 12x20 ft. sun porch, attached garage, central air, treed lot. \$142,900. Buyers only. 427-0134

**KITCHEN CONSCIOUS**  
Wait 'til you see this great remodeled kitchen in this newly listed 3 bedroom brick ranch, 1 1/2 baths, finished basement, 2 car garage, popular State Street Area. Just listed, \$91,900.

**MARLENE KLIMECKI**  
473-8200 477-8557  
RE/MAX FOREMOST, INC.

**LAUREL PARK SOUTH**  
Newly listed "Widow Model" 4 bedroom colonial, living room, dining room, family room and fireplace, den, 1st floor laundry, full basement, oversized attached garage. Won't last - \$189,900.

**MARLENE KLIMECKI**  
473-8200 477-8557  
RE/MAX FOREMOST, INC.

**LIVONIA - JUST LISTED**  
**FANTASTIC RANCH**  
Act now on this beautiful 3 bedroom brick ranch. Full basement. Mechanics "DREAM" garage. Close to Xerox, Richard's, Lumberjack.

**Century 21**  
HARTFORD NORTH  
525-9600

**312 Livonia**

**LEVIN - St. Mary's hospital section. "New Listing"** If you have been looking for a home, I'd bet you have not seen a cleaner home than this one! It is a brick ranch with an attached 2 1/2 car garage with auto opener, 1st floor laundry, remodeled kitchen with lots of oak cabinets, doorwall in family room & glassed in porch, a private wood deck, rec room with an extra kitchen, central air. At \$131,900 you can just move in and enjoy. \$8722 Market by appointment or Open Sun., 1-3. Call Bill Willis to see.

**MAYFAIR 522-8000**

**LIVONIA - Nottingham West**, 4 bedroom colonial, 2 1/2 baths, family room & den, large kitchen. Located on a 9 acre commons, many extras, immediate occupancy, L.C. terms available. \$185,900/591-0794 or 348-4340

**LIVONIA**  
OPEN SUN, 1-4  
You'll say "Good Buy!" instead of "Hello!" when you inspect this 2200 sq. ft., 4 bedroom colonial, 2 1/2 baths, first floor laundry. Enjoy the treed lot through the 2 bay windows. Finished rec room, more. 14071 Riverside, \$150's. Fairlane Realty Inc. 278-8200

**LIVONIA \$45,900**  
Super for singles, right for retirees. Hard to find in a good area. 2 bedroom with a 1 1/2 car garage. Newer furnace. Call  
**BRENDA LEE FANDRE!**  
MAYFAIR 522-8000

**LIVONIA**  
8819 Melrose, Open Sun. 1-4, 3 bedrooms, 1 1/2 bath in Rosedale Gardens. Large living room with fireplace, formal dining room with French doors to screened porch, central air. \$114,900. Call  
**ERA RYMAL SYMES**

**MUST SELL**  
**REDUCED \$11,000**  
OPEN SUN, 1-4pm  
Family room & study. Fantastic lot. 2 car attached garage. Country atmosphere. \$114,900. Buyers Century 21 Hartford North 525-9600

**312 Livonia**

**NEW CONSTRUCTION**  
Moderate price, 100% quality workmanship and materials in central Livonia. Brick 3 bedroom great room ranch with 2 1/2 baths, brick colonial, 1 1/2 baths, French doors, 1st floor laundry, full basement, 2 car attached garage, oak cabinets, wood windows and carpeting. \$139,650

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**No Need to Wait in Line**  
When you buy your four bedroom home in N.W. Livonia because it has a master bath. If also has a large family room, remodeled kitchen and central air. It even has a finished basement. \$129,900

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**OPEN SUN, 2-5pm**  
Exceptional beautiful 3 bedroom brick bungalow, full basement, all newly remodeled, wood deck, 1 1/2 car garage, immaculate large lot. \$22,900. Call Karen Burns. 425-3830

**Ravine With Stream**  
Very large 1978 built brick 4 bedroom home in Northwest Livonia's Francisville Sub. 2 1/2 baths, dining room, 1st floor laundry, finished basement, central air and multi-level deck. \$187,300

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**REDUCED FOR A QUICK SALE**  
3 bedroom, 1 1/2 bath ranch with vinyl floor, full basement, fireplace, on 1 acre lot, with 2 car attached garage. Only \$94,000.

**HEPPARD**  
478-2000

**312 Livonia**

**OPEN 1-4 SUN.**  
Cindy - \$3450 Stunning 3 bedroom brick colonial, 1 1/2 baths, huge family room with fireplace, deck, partially finished basement, attached 2 car garage. \$114,900. S. of Plymouth Rd. - W. of Farmington Rd.

**PRIME LOCATION** near 6 Mile & Newburgh. Inviting home with neutral decor and beautiful yard. Large 2 1/2 baths, 2 full bedrooms, 5 bedrooms to den, unique family room fireplace. Ready to view. \$172,900.

**ROBERT BAKE**  
Realtors  
453-8200

**PROBLEM WITH CLOSING COSTS?**  
Understanding seller will help with closing costs. Sharp 3 bedroom ranch on oversized lot. \$85,800.

**LIVONIA BRICK RANCH**  
with 3 bedrooms, 2 1/2 baths, country kitchen, large living room deck and more. \$98,700.

**Century 21**  
Hartford South 261-2000

**312 Livonia**

**Updates Galore**  
can be found in this Castle Gardens home complete with finished basement and two car garage. 2 yr. old furnace and central air, all new kitchen, new windows, Florida room and even a new driveway. Just listed. \$115,000

**The Prudential**  
Harry S. Wolfe,  
REALTORS  
474-5700

Independently Owned and Operated

**313 Canton**

**ALMOST 2,300 SQ. FT.**  
Huge Canton quad with unique floor plan, 3 bedrooms, 2 1/2 baths, country kitchen plus dining room, family room is 33x22 with fireplace & wet bar, plus much more! \$122,900. Ask for:

**Lynda F. or Julie**  
REAL ESTATE ONE  
455-7000

**BE FIRST!**  
To see this stunning 1988 built great room colonial, 3 bedroom brick ranch, with vaulted ceiling and gourmet kitchen, full basement & attached 2 car garage. \$122,900. Call CENTURY 21 TODAY! 261-2000

**CANTON COUNTRY**  
3 bedrooms, 2 1/2 bath with large living room, formal dining room, country kitchen, central air & a huge lot. \$129,900. Call for an affordable \$89,900.

**REMERICA**  
COUNTRY PLACE 454-4400

**CANTON** - 3 bedroom, 2 1/2 bath full finished basement, 2 1/2 car attached garage, full brick ranch, many extras. A must to see. Work. 583-1922

**COUNTRY COLONIAL - 13 ACRES**  
1534 34th St. 6 full rooms, 5 bedrooms. Extra clean. \$122,900. OWNER 397-3970

**ULTIMATE HOME** - Huge Colonial 4 bedrooms, country kitchen, walk-in pantry, study. \$139,900. OWNER 453-7635

**TERRIFIC TRI-LEVEL** in Mayfair Village Sub. 3 bedrooms, 1 1/2 bath, central air. OWNER 454-0271

**SUNFLOWER VILLAGES** Finest Colonial. 4 bedrooms, living, family and formal dining. 2 1/2 baths. \$143,000

**OPEN HOUSE SUN 1-5PM** - Immaculate 1800 sq ft brick ranch. 3 bedrooms, dining room, 1 1/2 baths, air. OWNER 453-3583

**312 Livonia**

**The Prudential**  
Harry S. Wolfe,  
REALTORS  
474-5700

Independently Owned and Operated

**JANUARY JUBILATION**  
Get excited about this 4 bedroom, 2 1/2 bath, Kimberly oaks colonial. Freshly decorated, new windows second floor, new range and more. Sprinkler system, two car attached garage. \$129,900

**LARGE COUNTRY LOT**  
Three bedrooms, one bath ranch, 2 1/2 car garage, central air, newer roof, security system. \$49,900

**The Prudential**  
Harry S. Wolfe,  
REALTORS  
421-5660

Independently Owned and Operated

**RED CARPET**  
**KEIM**  
SUBURBAN  
261-1600

**312 Livonia**

**LEVIN - St. Mary's hospital section. "New Listing"** If you have been looking for a home, I'd bet you have not seen a cleaner home than this one! It is a brick ranch with an attached 2 1/2 car garage with auto opener, 1st floor laundry, remodeled kitchen with lots of oak cabinets, doorwall in family room & glassed in porch, a private wood deck, rec room with an extra kitchen, central air. At \$131,900 you can just move in and enjoy. \$8722 Market by appointment or Open Sun., 1-3. Call Bill Willis to see.

**MAYFAIR 522-8000**

**LIVONIA - Nottingham West**, 4 bedroom colonial, 2 1/2 baths, family room & den, large kitchen. Located on a 9 acre commons, many extras, immediate occupancy, L.C. terms available. \$185,900/591-0794 or 348-4340

**LIVONIA**  
OPEN SUN, 1-4  
You'll say "Good Buy!" instead of "Hello!" when you inspect this 2200 sq. ft., 4 bedroom colonial, 2 1/2 baths, first floor laundry. Enjoy the treed lot through the 2 bay windows. Finished rec room, more. 14071 Riverside, \$150's. Fairlane Realty Inc. 278-8200

**LIVONIA \$45,900**  
Super for singles, right for retirees. Hard to find in a good area. 2 bedroom with a 1 1/2 car garage. Newer furnace. Call  
**BRENDA LEE FANDRE!**  
MAYFAIR 522-8000

**LIVONIA**  
8819 Melrose, Open Sun. 1-4, 3 bedrooms, 1 1/2 bath in Rosedale Gardens. Large living room with fireplace, formal dining room with French doors to screened porch, central air. \$114,900. Call  
**ERA RYMAL SYMES**

**MUST SELL**  
**REDUCED \$11,000**  
OPEN SUN, 1-4pm  
Family room & study. Fantastic lot. 2 car attached garage. Country atmosphere. \$114,900. Buyers Century 21 Hartford North 525-9600

**312 Livonia**

**NEW CONSTRUCTION**  
Moderate price, 100% quality workmanship and materials in central Livonia. Brick 3 bedroom great room ranch with 2 1/2 baths, brick colonial, 1 1/2 baths, French doors, 1st floor laundry, full basement, 2 car attached garage, oak cabinets, wood windows and carpeting. \$139,650

**The Prudential**  
Harry S. Wolfe,  
REALTORS  
421-5660

Independently Owned and Operated

**No Need to Wait in Line**  
When you buy your four bedroom home in N.W. Livonia because it has a master bath. If also has a large family room, remodeled kitchen and central air. It even has a finished basement. \$129,900

**The Prudential**  
Harry S. Wolfe,  
REALTORS  
474-5700

Independently Owned and Operated

**OPEN SUN, 2-5pm**  
Exceptional beautiful 3 bedroom brick bungalow, full basement, all newly remodeled, wood deck, 1 1/2 car garage, immaculate large lot. \$22,900. Call Karen Burns. 425-3830

**Ravine With Stream**  
Very large 1978 built brick 4 bedroom home in Northwest Livonia's Francisville Sub. 2 1/2 baths, dining room, 1st floor laundry, finished basement, central air and multi-level deck. \$187,300

**The Prudential**  
Harry S. Wolfe,  
REALTORS  
421-5660

Independently Owned and Operated

**REDUCED FOR A QUICK SALE**  
3 bedroom, 1 1/2 bath ranch with vinyl floor, full basement, fireplace, on 1 acre lot, with 2 car attached garage. Only \$94,000.

**HEPPARD**  
478-2000

**312 Livonia**

**OPEN 1-4 SUN.**  
Cindy - \$3450 Stunning 3 bedroom brick colonial, 1 1/2 baths, huge family room with fireplace, deck, partially finished basement, attached 2 car garage. \$114,900. S. of Plymouth Rd. - W. of Farmington Rd.

**PRIME LOCATION** near 6 Mile & Newburgh. Inviting home with neutral decor and beautiful yard. Large 2 1/2 baths, 2 full bedrooms, 5 bedrooms to den, unique family room fireplace. Ready to view. \$172,900.

**ROBERT BAKE**  
Realtors  
453-8200

**PROBLEM WITH CLOSING COSTS?**  
Understanding seller will help with closing costs. Sharp 3 bedroom ranch on oversized lot. \$85,800.

**LIVONIA BRICK RANCH**  
with 3 bedrooms, 2 1/2 baths, country kitchen, large living room deck and more. \$98,700.

**Century 21**  
Hartford South 261-2000

**312 Livonia**

**Updates Galore**  
can be found in this Castle Gardens home complete with finished basement and two car garage. 2 yr. old furnace and central air, all new kitchen, new windows, Florida room and even a new driveway. Just listed. \$115,000

**The Prudential**  
Harry S. Wolfe,  
REALTORS  
474-5700

Independently Owned and Operated

**313 Canton**

**ALMOST 2,300 SQ. FT.**  
Huge Canton quad with unique floor plan, 3 bedrooms, 2 1/2 baths, country kitchen plus dining room, family room is 33x22 with fireplace & wet bar, plus much more! \$122,900. Ask for:

**Lynda F. or Julie**  
REAL ESTATE ONE  
455-7000

**BE FIRST!**  
To see this stunning 1988 built great room colonial, 3 bedroom brick ranch, with vaulted ceiling and gourmet kitchen, full basement & attached 2 car garage. \$122,900. Call CENTURY 21 TODAY! 261-2000

**CANTON COUNTRY**  
3 bedrooms, 2 1/2 bath with large living room, formal dining room, country kitchen, central air & a huge lot. \$129,900. Call for an affordable \$89,900.

**REMERICA**  
COUNTRY PLACE 454-4400

**CANTON** - 3 bedroom, 2 1/2 bath full finished basement, 2 1/2 car attached garage, full brick ranch, many extras. A must to see. Work. 583-1922

**COUNTRY COLONIAL - 13 ACRES**  
1534 34th St. 6 full rooms, 5 bedrooms. Extra clean. \$122,900. OWNER 397-3970

**ULTIMATE HOME** - Huge Colonial 4 bedrooms, country kitchen, walk-in pantry, study. \$139,900. OWNER 453-7635

**TERRIFIC TRI-LEVEL** in Mayfair Village Sub. 3 bedrooms, 1 1/2 bath, central air. OWNER 454-0271

**SUNFLOWER VILLAGES** Finest Colonial. 4 bedrooms, living, family and formal dining. 2 1/2 baths. \$143,000

**OPEN HOUSE SUN 1-5PM** - Immaculate 1800 sq ft brick ranch. 3 bedrooms, dining room, 1 1/2 baths, air. OWNER 453-3583

**312 Livonia**

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can be found in this Castle Gardens home complete with finished basement and two car garage. 2 yr. old furnace and central air, all new kitchen, new windows, Florida room and even a new driveway. Just listed. \$115,000

**The Prudential**  
Harry S. Wolfe,  
REALTORS  
474-5700

Independently Owned and Operated

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Huge Canton quad with unique floor plan, 3 bedrooms, 2 1/2 baths, country kitchen plus dining room, family room is 33x22 with fireplace & wet bar, plus much more! \$122,900. Ask for:

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455-7000

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To see this stunning 1988 built great room colonial, 3 bedroom brick ranch, with vaulted ceiling and gourmet kitchen, full basement & attached 2 car garage. \$122,900. Call CENTURY 21 TODAY! 261-2000

**CANTON COUNTRY**  
3 bedrooms, 2 1/2 bath with large living room, formal dining room, country kitchen, central air & a huge lot. \$129,900. Call for an affordable \$89,900.

**REMERICA**  
COUNTRY PLACE 454-4400

**CANTON** - 3 bedroom, 2 1/2 bath full finished basement, 2 1/2 car attached garage, full brick ranch, many extras. A must to see. Work. 583-1922

**COUNTRY COLONIAL - 13 ACRES**  
1534 34th St. 6 full rooms, 5 bedrooms. Extra clean. \$122,900. OWNER 397-3970

**ULTIMATE HOME** - Huge Colonial 4 bedrooms, country kitchen, walk-in pantry, study. \$139,900. OWNER 453-7635

**TERRIFIC TRI-LEVEL** in Mayfair Village Sub. 3 bedrooms, 1 1/2 bath, central air. OWNER 454-0271

**SUNFLOWER VILLAGES** Finest Colonial. 4 bedrooms, living, family and formal dining. 2 1/2 baths. \$143,000

**OPEN HOUSE SUN 1-5PM** - Immaculate 1800 sq ft brick ranch. 3 bedrooms, dining room, 1 1/2 baths, air. OWNER 453-3583

**Grand Opening to Absolute Freedom**

*Just 35 opportunities to live in this exclusive community where distinctive new homes make room for old trees.*

You've earned the right to select the place and manner in which to live. And for you—it's freedom. Freedom to skip a stone across the lake or roam the woods when the fancy strikes you. To take in the pool and play tennis on a sunny day. Freedom from tending the yard and shoveling snow. Freedom to watch the leaves fall without having to rake them up. Freedom to play cards with good friends in front of a crackling fire in the clubhouse. And, perhaps most importantly, freedom to sit back in the seclusion of your individual property and do nothing at all.

Fairlane Woods is just such a place, where you live in a 127-acre lakeside community surrounded by a 43-acre nature preserve. Where every individual home is unique and where quality is still something intrinsic. Fairlane Woods. Where the air is clean and the birds are singing. And where people share in at least one perspective—absolute freedom. It's what makes life worth its living.

Come tour three tastefully decorated models from 1,900 square feet to over 2,500 square feet. Select from various ranch and two-story residences. Patios. Fireplaces. Decks. All with an attached garage and available Fairlane Club memberships.

**Please join us during our Grand Opening 10:00 a.m. to 6:00 p.m. daily.**

Located one-half mile west of the Southfield Freeway, the Ford Rd. exit, south side of Ford Rd. on Auto Club Drive. Phone 441-5350 for more information.

**FAIRLANE WOODS**  
PRIVATE LUXURY HOMES FROM \$300,000. IN DEARBORN.

**Change your LIFESTYLE not your LIFE SAVINGS**

**Holiday Special**

• HOMES FROM THE MID \$20,000's

• SITE RENTAL FROM \$285 MONTH

• HURON VALLEY SCHOOLS

• OAKLAND COUNTY-WIXOM AREA

**OPEN 7 DAYS**

OWN A NEW 3 BEDROOM 2 BATH HOME FOR AS LOW AS:

PURCHASE PRICE (6x4 PM)	23,965
10% DOWN PAYMENT	2,397
LOAN AMOUNT	21,568
INTEREST RATE	12.5%
MONTHLY LOAN PAYMENT	245
MONTHLY SITE RENTAL	285
<b>TOTAL MONTHLY COST</b>	<b>530</b>

LOAN IS BASED ON A 30 YR. BIWEEKLY LOAN US90 A 60% INTEREST RATE OF 12.5% APR IS 18.75%. INTEREST RATES ARE SUBJECT TO CHANGE

**COMMERCIAL MEADOWS**  
The New American Lifestyle  
ALL NEW MANUFACTURED HOME COMMUNITY  
684-2767  
Four miles north of I-96, on Wixom Rd

**800 sites and only 81 left to choose from**

**IMMEDIATE OCCUPANCY**

**Make An Offer**  
4 bedroom, 2 1/2 bath, living room, family room, 2 car attached garage & basement. Formal dining room, central air, breakfast room, newer kitchen, full basement, 1st floor laundry, 1st floor laundry, 1st floor laundry, 1st floor laundry. \$117,000. Sellers are extremely motivated—bring all offers.

**REMERICA**  
HOMETOWN REALTORS  
420-3400

**Need More Space?**  
4 bedroom quad with 1 1/2 baths, fireplace in family room, 2 car garage, double car garage, 1st floor laundry, 1st floor laundry, 1st floor laundry, 1st floor laundry. \$159,900. Call...

**RUTH MARTIN**

**REMERICA**  
HOMETOWN REALTORS  
420-3400

**REDUCED - MUST SELL** Owner moving, immediate occupancy. 2400 sq. ft., 4 bedroom colonial. Many extras. \$117,700/best offer 397-2650

**Open Sat-Sun 1-4pm**

- SWIM
- ICE SKATE
- SHOWMOBILE
- VOLLEYBALL



**317 Redford**  
CUTE AS A KITTEN  
You'll love this sharp 3 bedroom ranch with a very unique floor plan. Carpeted, central air, basement, 2 car garage. Won't last. \$74,900

**RED CARPET KEIM SUBURBAN**  
261-1600

**DREAM KITCHEN**  
All new kitchen addition (16x12) with oak cabinets, built in dishwasher, 12" counter, door, 3 bedrooms, 2 baths, newer furnace, central air, finished basement with wet bar. Garage, mechanics dream 29x25. Many upgrades. Immediate occupancy. \$5000 plus you'll love it. Call Mary Kelly. 348-6877  
REAL ESTATE TODAY 261-1407

Home Protection Plan  
2 bedroom home in top condition. Much updating done to include all new plumbing, bathroom & kitchen. All windows replaced. \$14,900. ERA ACCENT REALTY 421-7040.

**317 Redford**  
ALUMINUM RANCH  
2 car garage, no basement. Asking \$37,900. Low down payment, low taxes. Requires earnings per month of \$1750.

**GREAT VALUE**  
Full basement, 2 car garage, 3 bedrooms, Grand River and Beach. Asking \$49,900, offer FHA/VA, low down payments. Requires income of \$2375 per month. Call 473-5500

**One Way Realty**  
BUNGALOW - 3 bedroom, aluminum sided, basement. \$47,000. Drive by 1846 Glenmore (Seven Mile & Beech) Call 531-6447

**CUTE COZY BRICK RANCH**  
3 bedroom, 2 1/2 car garage, fenced yard, new oak cabinets, newer furnace, hot water heater, new roof on home & garage, low utility bills. 25705 Penna. CENTURY 21 TODAY, 538-2000

**OPEN HOUSE**  
By Owner, 28399 8 Mile, 11am-5pm. Fit-Sun. Custom built 3 bedroom brick ranch. Large corner lot. 695-1770

**317 Redford**  
OPEN HOUSE in great South Redford neighborhood. 3 bedrooms, 2 bath, basement and garage. \$58,582. Call for details.

**CENTURY 21 CHALET 477-1800**

**OPEN SUNDAY 1-4**  
S. of 8 Mile, E. of Beech Day. TERMS PLUS 3 bedroom bungalow, move in condition, full remodeled kitchen, granite built, first floor laundry, 1 1/2 car garage. Owner is anxious to live in an effort. CALL DON LAQUE  
MAYFAIR 522-8000

**REDFORD - OPEN SUN. 1-4**  
SO MUCH FOR SO LITTLE  
4 bedroom Cape Cod with very spacious rooms, equaling 2700 sq. ft. Formal dining room, library, breakfast room, 2 1/2 car garage with full finished basement with wet bar, newer carpeting, roof, wood flooring in huge country kitchen, 2 full baths, 2 half baths. No drive thru. Come see this S. of 5 Mile, W. of Beech Day. CALL DORIS KOTICKI  
MAYFAIR 522-8000

**317 Redford**  
LAND CONTRACT - EASY TERMS  
\$20 down, 2 bedroom, aluminum walk to grade school, 2 car garage, 1 1/2 baths. Vacant. Move right in!  
NEW LISTING  
Beach and Schofield. Sharp brick ranch, 3 bedrooms, 1 1/2 baths, finished basement, 2 car garage. Natural fireplace. Priced right, \$69,900.  
CALL JAY HUGHES

**MAYFAIR 522-8000**

**CLEAN & READY TO MOVE** in 3 bedroom brick ranch, near Western Golf & Country club. Newer carpet and kitchen floor, Florida room, 2 1/2 car garage. \$76,900  
Century 21 Cook & Assoc 328-2600

**318 Dearborn Dearborn Heights**  
CLEAN CRISP BRICK RANCH!  
Pella Windows, fresh beige carpet, full carpeted basement. Asking \$84,900. Move now!  
422-LIST  
Century 21 - Cole 937-2300

**317 Redford**  
BRICK RANCH, \$64,900. Excellent 3 bedroom location, 3 bedrooms, walk to grade school, 2 car garage, 1 1/2 baths. Vacant. Move right in!  
NEW LISTING  
Beach and Schofield. Sharp brick ranch, 3 bedrooms, 1 1/2 baths, finished basement, 2 car garage. Natural fireplace. Priced right, \$69,900.  
CALL JAY HUGHES

**MAYFAIR 522-8000**

**CLEAN & READY TO MOVE** in 3 bedroom brick ranch, near Western Golf & Country club. Newer carpet and kitchen floor, Florida room, 2 1/2 car garage. \$76,900  
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Pella Windows, fresh beige carpet, full carpeted basement. Asking \$84,900. Move now!  
422-LIST  
Century 21 - Cole 937-2300

**318 Dearborn Dearborn Heights**  
NICELY LANDSCAPED  
4 bedroom Bi-Level, newly decorated bath, well maintained house, large lot with fruit trees, low assumption mortgage. \$51,900.  
CENTURY 21  
Your Real Estate: 625-7700

**THREE BEDROOM BRICK RANCH** with basement & garage, has new furnace, central air, Crestwood Schools. Only \$84,900. Call: RED CARPET KEIM PLUS 277-7777

**320 Homes Wayne County**  
TAYLOR - 4 bedroom bungalow, central air, 1 car garage, Goddard & Telegraph area. \$40,000. Assume land contract. 698-2750

Classrooms Work Buy It, Sell It, Find It, Call Today 644-1070 691-0900

**302 Birmingham Bloomfield**  
ARTS & CRAFTS RENOVATION with contemporary touches in downtown Birmingham. 2 story, 3 bedrooms, 2 1/2 baths, large kitchen, hardwood floors, 3 natural stone fireplaces. Exceptional living spaces, all new fixtures. \$152,900. 943-4187  
For appointment: 640-2622

**AVAILABLE IMMEDIATELY**  
4 bedroom ranch, walk to Lahar high school, Hilde setting, 1/2 acre lot. \$154,500.  
Realty World, Mc Inyre Assoc Realtors 642-7747

**BEVERLY HILLS - 3 bedroom brick ranch** w/ren, finished basement with bath, beautifully updated. Private fenced yard \$108,000. 640-6074

**BEVERLY HILLS - 6 bedroom colonial**, Birmingham schools. Walk-out to private enclave, patio, a sophisticated contemporary with Birmingham schools. H-49198

**HANNETT, INC. REALTORS 646-6200**

**INVESTOR'S DREAM!** Positive cash flow. Lease to October 1990 for \$650. All appliances included and located in Birmingham. Excellent location. Easy, early pickup. \$84,500. \$47,900. 647-9000

**302 Birmingham Bloomfield**  
CONVENIENTLY LOCATED 15 & Lahar, spotless 3 bedroom, 2 bath ranch, family room, 2 1/2 car garage, hardwood floors, 3 natural stone fireplaces. Would consider Land Contract. Immediate occupancy. \$152,900. 943-4187

**DETACHED RANCH IN VILLAGE PINES \$329,000**  
Lovely location for this detached ranch with spacious open design. Outdoors extras include fireplace with marble and mirror to ceiling, contemporary kitchen with adjoining private enclave, patio, a sophisticated contemporary with Birmingham schools. H-49198

**HANNETT, INC. REALTORS 646-6200**

**WELL MAINTAINED HICKORY HEIGHTS RANCH**  
Features 3 bedrooms, 1 1/2 baths, formal dining room and large kitchen with separate breakfast area. Finished basement, \$142,500. 647-1900.

**IMMACULATE ROBERTSON RANCH**  
Move in and unpack. Family room has new carpet, brick fireplace with raised hearth. Pool. Overlook to back lot. Lovely lawn and landscaping with sprinkling system. Hardwood floors in living and dining room. \$210,000. 647-1500.

**SPACIOUS COLONIAL** with a natural fireplace in family room. Some carpeting, attic fan, security system with smoke and heat alarm, new deck off master bedroom, circular driveway. Bloomfield Hills schools. \$175,000. 647-1900.

**303 West Bloomfield Orchard Lake**  
ABSOLUTELY WONDERFUL family neighborhood. Large Suburban. Great location. Large garage, tennis courts, 4 bedrooms, 2 1/2 bath, wrap around private treed lot. \$399,900. Ask for Sharon Kerr 843-9000

**Prudential Great Lakes Realty 628-9100**

**BY OWNER OPEN SUN. 1-5**  
Beautiful W. Bloomfield 3 bedroom, all brick, custom built 2600 sq ft Ranch. Large Great Room w/cathedral ceiling. 2 1/2 baths with Body Jet, den, dining room, large kitchen, 1st floor laundry, 2 1/2 car garage, full basement, central air. Many extras. \$229,900. 628-4650

**ENJOY YOUR OWN PRIVATE WATERFALL!** 4 bedroom home located near Maple and Orchard Lakes. Almost 2000 square feet, 3 1/2 baths, 2 1/2 car garage, walk-in like landscaping, walkout lower level. Hurry, won't last long at \$159,900. 851-6700.

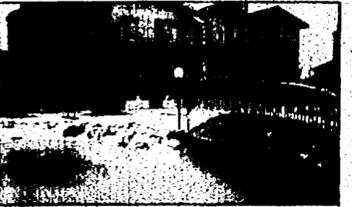
**LET'S DEAL!** Contemporary 4 bedroom colonial private backyard, white terrazzo kitchen, alarm, finished basement, West Bloomfield schools, lake privileges, motivated sellers. \$179,900. 851-6700.

**NEW 2,400 SQUARE FOOT COLONIAL**  
Custom features, great room with fireplace, formal dining room with french doors, gourmet kitchen with built in bay window, 2nd floor laundry, immediate occupancy. \$209,900. 851-6700.

**Schweitzer Better Homes and Gardens Real Estate, Inc.**



**PLYMOUTH GREAT LOCATION**, great buy for this generous all brick ranch in Plymouth on beautiful double lot. Hardwood floors in dining room, living room and hall. Living room with natural fireplace, formal dining room and spacious kitchen. A must to see \$81,900 (P57HOL) 453-6800



**NORTHVILLE** - The perfect package with all the extras included in this lovely two bedroom Ranch Condo in the Coves of Northville. The fireplace Great Room has access to the patio for a view of the beautifully landscaped pond. Attached two car garage with direct entry. \$144,900 (N38B0U) Call 349-1515



**LIVONIA** - Preview showing in Livonia! Showplace 3 bedroom brick ranch with 1 1/2 baths, family room, Merriat oak cabinets in kitchen, basement and 2 car garage. Excellent Value at \$92,900 (L41WEN) Call 522-5333



**BEVERLY HILLS** - 3 bedroom cape cod, 2 fireplaces, new kitchen, family room, and master bedroom suite. \$179,000. 648-4818

**BEVERLY HILLS** - 3 bedroom brick ranch w/ren, finished basement with bath, beautifully updated. Private fenced yard \$108,000. 640-6074

**BEVERLY HILLS - 6 bedroom colonial**, Birmingham schools. Walk-out to private enclave, patio, a sophisticated contemporary with Birmingham schools. H-49198

**HANNETT, INC. REALTORS 646-6200**

**WELL MAINTAINED HICKORY HEIGHTS RANCH**  
Features 3 bedrooms, 1 1/2 baths, formal dining room and large kitchen with separate breakfast area. Finished basement, \$142,500. 647-1900.

**IMMACULATE ROBERTSON RANCH**  
Move in and unpack. Family room has new carpet, brick fireplace with raised hearth. Pool. Overlook to back lot. Lovely lawn and landscaping with sprinkling system. Hardwood floors in living and dining room. \$210,000. 647-1500.

**SPACIOUS COLONIAL** with a natural fireplace in family room. Some carpeting, attic fan, security system with smoke and heat alarm, new deck off master bedroom, circular driveway. Bloomfield Hills schools. \$175,000. 647-1900.

**CENTURY 21 MUL CORPORATE TRANSFEREE SERVICE 851-6700**

**GREAT LOCATION**  
For this spotless 4 bedroom, 2 1/2 bath tri-level with huge family room & den, finished decor, Farmington Schools. \$145,900. Ask for:

**Dorothy Kay REAL ESTATE ONE 851-1900 628-9958**

**MIDDLE STRAITS LAKE** Access! Fine home features 4 bedrooms, 2 full baths, family room on a 125 ft. lot. Beautiful breakfast room and 1st floor laundry complete the home. \$88,900.



**SIT BY THE FIRE** and enjoy this maintenance free brick ranch, all aluminum trim, newer windows and doorwall, fully fenced yard with newer landscaping. It's waiting for you! \$103,900 (P02BIS) 453-6800



**HORSE COUNTRY!** Ten plus acres of rolling terrain with hay fields, horse barn, equipment building and delightful three bedroom home with walk-out basement and wrap around deck. And...FREE GAS to heat the house. Shown by appointment only. \$189,900. (N40CUR) Call 349-1515



**LIVONIA - FAMILY COLONIAL!** You'll be proud to call this home! Original owner offering 4 bedrooms, formal dining room, bow window in living room, family room overlooks treed yard and patio. Full finished rec room with full bath, wood insulated windows and stained woodwork. IMMEDIATE OCCUPANCY for the transferred family. QUALITY \$152,900 (L18RIC) Call 522-5333

**OWNERS ARE SELLING... WE ARE MARKETING...**

1283 Motton ... \$105,000  
In-town, Birmingham brick ranch with 3 bedrooms, basement garage, A/C, fenced yard, plus upgraded kitchen & bath. Convenient location, corner of Eton. For appl. ... 258-0852

39231 Embassy ... \$149,000  
Beverly Hills ranch has 3 bedrooms, 2 1/2 baths, family room plus den, basement & attached garage on 3/4 acre with Birmingham schools. Owner ... 540-1047

30355 Stillman ... \$144,500  
4 bedroom ranch, also having family room, 2 baths & Birmingham schools on 160x195 property in Beverly Hills. For appl. ... 258-0852

**SALES CONNECTION, INC. 258-0852**

**BIRMINGHAM**, best buy in Quanton Lake Estates. Country French architectural beauty. Updated in 1988. 3 bedrooms, 1 1/2 bath, large wooded back yard. Ideal for adding on. Call in Quanton Schools. 1650 Oak. \$229,900. By appointment. 648-3708

**BIRMINGHAM** Brick Ranch, 3 bedrooms, dining room, TV room, eat-in kitchen, fireplace, large fenced yard, garage. Good neighborhood. \$112,000. 540-3303

**BIRMINGHAM**  
Gracious Quanton Lake Estates home with 4 bedrooms, 3 full and 2 half baths. Hardwood floors, newer kitchen. \$489,000. Call: Janette Engelhardt 644-6700  
Max Brock, Inc., REALTORS

**BIRMINGHAM**: Walk to town from immaculate 3 bedroom, 1 1/2 bath Colonial. Family room, central air, many extras. \$174,900. 644-0828

**BIRMINGHAM**  
3 bedroom brick ranch. Mint condition. Tree-lined corner lot. \$118,500. 645-5602

**BIRMINGHAM** - 3 bedroom, 2 bath / w new kitchen & baths, hardwood floors, screened porch, fenced yard. \$129,900. Call: Yorkville, N. of Maple, W. of Coodege. Open Sun. 12-5 or by appointment. 649-1433

**BLOOMFIELD BARQAIN**, charming 3 bedroom, 3/4 bath colonial, many extras. \$153,000. Asking \$148,900. 658-7773

**BLOOMFIELD HILLS Schools**, Long Lake Estates, 5000 sq ft., wooded private yard, 20x40 pool, gourmet kitchen, \$419,000. 655-5318

**BLOOMFIELD HILLS**, By Owner, 4 bedroom lake level, screened porch, finished rec room, den, family room, beautiful dining room, living room, cathedral ceiling, immaculate Bloomfield Hills Schools. \$225,000. 642-6242

**HICKORY HILLS** - Hickory Heights Ranch, 3 bedrooms, family room, completely updated and exceptionally clean, large lot, many extras. \$142,500. 645-5304

**BLOOMFIELD HILLS**  
Sider seat "make offer" Contemporary Pool Guest House! 1.9 acres! \$279,500. Call: Ann Fenner Spiegel 644-6700  
Max Brock, Inc., REALTORS

**BLOOMFIELD**, Prime Bloomfield location. Beautiful country French ranch on 1.75 acres. Near Cranbrook. Features include: 1988 including top of the line kitchen with all amenities. Gilbert Lake privileges. \$545,500

**ERA ORCHARD HILLS 737-2000**

**Modern And Meticulous**  
Job transfer requires a move to a 1 year old West Bloomfield colonial, 4 bedrooms, 2 1/2 baths, 1st floor laundry, dining room, step down 2nd floor, central air, central air, landscaping and custom deck. \$159,900

**The Prudential Harry S. Wolfe, REALTORS 421-5660**  
Independently Owned and Operated

**NEW LISTING!**  
Bloomfield Hills! Double wooded lot. Pine Lake area. Outrageous! Great for entertaining. 4 bedrooms, many extras. \$699,900. Call for appointment. 681-0060

**NEW LISTING**  
SPECTACULAR! Absolutely gorgeous, move in condition, new contemporary, wonderful maintenance and the decor done in great taste. \$220,900. 851-6900.

**RALPH MANUEL**

**NEWLY DECORATED** four bedroom custom colonial, 2 1/2 baths. Central air, beautifully landscaped. \$199,500. After 5pm 628-2012

**OPEN HOUSE - Sun. Jan 21, 2-5**  
6120 Corners Dr., W. Bloomfield. Birmingham Schools. Corner lot. 3200 sq ft. 4 bedroom, 2 1/2 bath Colonial. Family room, den, finished basement, 2 car garage. 851-7564  
Days, 851-7567

**OPEN HOUSE 1-4PM**  
6525 Castlebury, West Bloomfield. 6 of Maple Rd., W. of Halsted. Dream contemporary, exquisite, 3 1/2 baths, 3 fireplaces, 3 car garage, new kitchen. \$259,000.  
Ask for Gail Cramer

**Prudential Great Lakes Realty 648-6000 or 540-4765**

**OPEN SUN 1-4PM - 584 Raymond Court** (S. of Square Lake, E. of Oyster Lake). 4 bedroom, 3 1/2 bath Tudor colonial. In-ground heated swimming pool, family room with fireplace, 3rd floor laundry, carpeted basement with 2 additional bedrooms. Full bath, play room and recreation room with wet bar. Window treatments, quality carpet, kitchen appliances, central air, 3 car attached garage. \$489,900. 644-6700

**GOODE REAL ESTATE**  
A Good Deal - A Good Buy!  
1411 N. Woodward. 647-1838

**PRICE REDUCED**  
Wonderful family home, colonial. Holy Name area. Walk to town, Quanton Lakes. 4 bedroom, 2 1/2 bath, living room, dining room, 3rd floor family room, first floor laundry, Butler's pantry, sunroom. Immediate occupancy. Agents welcome. \$259,500. Open Sun. 2-5. 642-3423

**Spacious 3 bedroom ranch** with 2 car attached garage, basement, 1st floor laundry, central air, deck and fireplace. Price just reduced to \$209,000. Immediate possession! ASK FOR DOROTHY HARRINGTON 647-1900

**SCHWEITZER REAL ESTATE BETTER HOMES & GARDENS**

**SUNDAY OPEN HOUSE 12-4PM**  
1990 Custom French Colonial. 60 Kingsley Manor Dr., Bloomfield Hills. 2 1/2 baths, 3 bedrooms, 2 car garage, West side of Woodward, Sparta. \$249,000. 790-3944

**WALNUT LAKE PRIVILEGES**  
Bloomfield Square Subdivision, 4-5 bedroom, 3 1/2 bath optional, 2 full baths, large master suite, formal dining room, formal living room, family room, dining room, breakfast room, 1st floor laundry, sun room, 2nd floor laundry, gourmet kitchen, breakfast room overlooking family room with fireplace, library, fantastic deck, 2 car garage, many bay windows, deluxe security system. Professional landscaping, numerous trees, sprinklers. BEST QUALITY! \$225,000. 647-1900

**WE WILL S-T-R-E-T-C-H TO MAKE A DEAL**

**ALL NEW INTERIOR** plus premium in TOWN BIRMINGHAM location. Equitable master suite with fireplace, master bath with jacuzzi and walk-in closets. Both gray and white interior with lovely marble entrance. Heated glass entry door and spacious 3 car garage. \$189,900. THE MONTH OF JANUARY, we will install a Bricks Alarm System as our gift to you! Call for information.

ASK FOR BEVERLY CLARK  
Borden Realty Inc 647-8030

**NEWLY LISTED**  
Bloomfield Village Colonial. Charming, 4 bedroom, library, 2 fireplaces, updated. Excellent condition. \$349,000.  
CALL SUZANNE 540-3678 or 647-7100  
RALPH MANUEL

**NEW LISTINGS**  
CHARM ABOUND HERE! Newer brick ranch in top location. Large master suite with fireplace, 6 bedrooms, formal dining room and Florida room. \$219,500. 647-7100.

**LOVELY SETTING** in Bloomfield Hills. Wonderful additions and updating kitchen, 6 bedrooms, 3 1/2 baths and huge family room. \$315,000. 647-7100.

**RALPH MANUEL**  
By Owner - 8. of Maple E. of Lahar. Custom ranch on beautiful lot in Westchase. Open Village with Birmingham schools, 5 bedroom, 2 1/2 bath, living room with fireplace, family room with fireplace, den/library, cathedral ceiling, new kitchen, new hardwood floor in den/library, new neutral carpeting elsewhere, new exterior. Call Cops Lake Rd./Case more. Must see \$165,000. 640-9027



**NEAT AS A PIN.** Move right in this starter home, all neutral decor, large family room with fireplace. Doorwall off master bedroom leads to deck and fenced back yard. \$97,600 (59BRI) 453-6800



**LOOKING FOR THE BEST BUY IN NOVI? LOOK NO FURTHER**, this three bedroom Ranch offers a Florida room and a two car attached garage for only \$86,000. (N20MEA) Call 349-1515



**LIVONIA** - We've got location, charm, seclusion, trees, and more. Over 2700 sq. ft. in this pillar Colonial, 4 bedrooms, 3 full baths, large study, 1st floor laundry, gas logs in family room fireplace, loads of built-ins. Walk to BURTON HOLLOW SWIM CLUB. Only \$172,900 (L75FAI) Call 522-5333

**OPEN SUN. 12-4**  
1216 Robson Lane, S. of Square Lake, E. of Adams. 4 bedroom, 2 1/2 bath ranch on beautiful lot w/ many mature trees. Dining room, family room, 2 fireplaces, large kitchen, fireplace, 2nd floor laundry. \$169,900. ASK FOR CLAUDETTE REBANT

**Prudential Great Lakes Realty 648-6000**

**OPEN SUN. 1-4pm**  
Charming 4 bedroom colonial in Fox Hills. Move-in condition! Deck, gas grill, security system, first floor laundry, lovely yard. A perfect family home. 1834 Hunter's Ridge, E. of Spooky, S. of South Blvd. \$156,900. Ask for:

**Karen Remy REAL ESTATE ONE 644-4700 334-0632**

**OPEN SUN. 2-5**  
588 Southfield Rd., Birmingham. Spectacular in-town renovation. Built 1890. The best of everything! One of a kind home that combines the elegant detailing of the past with the best of today. A must see home! \$224,000.  
HOWARD T. KEATING ASSOC. REALTORS 644-6700

**OPEN SUN 1-4PM**  
1185 Woodland, Birmingham. Equitable colonial, totally redone in the last 2 yrs. 4 bedrooms, 4 1/2 baths, 3 fireplaces, 3 car garage, new kitchen. \$279,000.  
Ask for Gail Cramer

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1990 Custom French Colonial. 60 Kingsley Manor Dr., Bloomfield Hills. 2 1/2 baths, 3 bedrooms, 2 car garage, West side of Woodward, Sparta. \$249,000. 790-3944

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Bloomfield Square Subdivision, 4-5 bedroom, 3 1/2 bath optional, 2 full baths, large master suite, formal dining room, formal living room, family room, dining room, breakfast room, 1st floor laundry, sun room, 2nd floor laundry, gourmet kitchen, breakfast room overlooking family room with fireplace, library, fantastic deck, 2 car garage, many bay windows, deluxe security system. Professional landscaping, numerous trees, sprinklers. BEST QUALITY! \$225,000. 647-1900

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**DO IT NOW!** Call to see this attractive, nicely updated 3 bedroom Colonial. Charming, comfortable and cozy. Family room with fireplace, oak cabinets in kitchen, newer windows, finished basement, 2 car garage. Great Family Home. \$109,000 (P42SEL) 453-6800



**IT'S A NO-NO!** No painting, no fixing, no yard work in this spacious three bedroom townhouse. Two full, two half baths and a large family room in the walk-out lower level. View the Commons area from your private deck. A lot of enjoyable living here for \$122,900. (N38YOR) Call 349-1515



**LIVONIA - SHARP** 3 bedroom bricks and aluminum ranch. Features finished basement with wet bar, family room, 1 1/2 baths, newer updates include carpet, furnace and shingles. 2 car garage. City park within walking distance. \$85,900 (L88HAT) Call 522-5333

**OPEN SUN. 2-5**  
Sider seat "make offer" Contemporary Pool Guest House! 1.9 acres! \$279,500. Call: Ann Fenner Spiegel 644-6700  
Max Brock, Inc., REALTORS

**BLOOMFIELD**, Prime Bloomfield location. Beautiful country French ranch on 1.75 acres. Near Cranbrook. Features include: 1988 including top of the line kitchen with all amenities. Gilbert Lake privileges. \$545,500

**RED CARPET KEIM MAPLE INC 642-6500 653-5888**

Charming updated starter ranch perfect for the empty-nester or young family. Family room/sun room with skylight and atrium door, 20x20 double tier w/wooden deck, 3 bedrooms (master with bath, new roof. \$114,800 H-54189

**HANNETT, INC. REALTORS 646-6200**

**FRANKLIN WOODS SUB**  
OPEN SUNDAY 1-5  
Bloomfield Hills Schools. Charming quad. 4 bedrooms, library, 2 1/2 baths, 1 acre private setting, pool, in-ground fireplace, security alarm system. \$243,900. 7185 Fairhill Rd. W. of Franklin, S. of Maple. 851-4387

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CALL SUZANNE 54

303 West Bloomfield Orchard Lake
W BLOOMFIELD 5308 Norma Lane, Ranch on 1/2 acre of mature woods, 3 bedrooms, 2 1/2 baths near Maple/Dyke roads. Recently updated features \$175,000 cash. 681-2547

304 Farmington Farmington Hills
ADORABLE 3 bedroom bungalow, completely remodeled, 1500 sq. ft. ranch, 2 1/2 baths, 2 car garage. Must see interior to appreciate. \$139,500. 478-1587

304 Farmington Farmington Hills
BY OWNER, Lincolnshire Estates, 11 Mile & Middlebelt, 2200 sq. ft. ranch, 3 bedrooms, 2 1/2 baths, family room, formal dining room, fireplace, laundry, basement, 2 car attached garage, newly redecorated. \$142,900. 478-8731

304 Farmington Farmington Hills
ROLLING OAKS SUB - Spectacular custom 4 bedroom colonial, family room, library, dining room, fireplace, 1000 sq. ft. finished basement. All amenities. Reasonably priced \$225,000. 681-0303

307 South Lyon Milford-Highland
BY OWNER Milford Twp. 1989 built 3 bedroom ranch w/walk-out, 2 bath, 1st floor laundry, 2 decks, landscaped, beautiful view. \$143,000. 685-7741

308 Rochester-Troy
CUSTOM BUILT 1985-Crete room Ranch, Rochester Hills. 3 large bedrooms, 2 full baths, hardwood floors, neutral colors, enclosed heated Florida room, full basement, attached garage, professionally landscaped. Asking \$179,000 after 6pm. 652-7340

310 Wixom-Commerce Union Lake
COUNTRY HOME with Fox Lake access. 3 bedrooms, 1 1/2 baths, fireplace in living room, large family room, motivated seller, \$99,500. (615) 45-1111. ERA COUNTRY RIDGE REALTY 320-0450

311 Homes Oakland County
WOOLLY PRESTIGE This 2100 sq. ft. 3 bedroom, 2 bath home sits on a fantastic 1 1/2 acre site with stocked trout stream crossing property. 4 fireplaces, one in master bedroom, vaulted ceiling in family room with treped windows for a wonderful view of nature. Almost 1,000 sq. ft. of unpeeled porcupine and 3 car garage. Many amenities too numerous to mention. Brandon Schools \$179,900. WARE-PIDDINGTON 627-2846

325 Real Estate Services
REAL ESTATE BROKERS INVESTORS CONTRACTORS Property Analysts Reporters 10 yr. performance projections complete with grant for Single Family, Existing Multi-Family Units, New Multi-Family Units & Existing Commercial. REASONABLE RATES. Call Frank Kimber at Dartmouth Properties 427-5140

WEST BLOOMFIELD PRIVATE ESTATE
Four plus acres provide a secluded, magnificent setting for this 3 bedroom, 3 bath ranch home with hardwood floors, plaster walls, 2 fireplaces, central air and much more. Possible land split for one or more building sites. Call now for details! \$425,000. 851-9770 ERA RYMAL SYMES

ARBOR FARMS NEW SUB CLOSEOUT
2 BUILDER SPECS AVAILABLE From \$89,800 Model 471-5422 Open Weekdays 9-6pm Weekends 11-5pm Follow Folson East off Orchard Lake Road to Ambeth, head west on Ambeth.

BRAND NEW TUDOR
Huge 4 bedroom colonial, 2 1/2 baths, formal dining room, family room with fireplace, first floor laundry, side entry garage, central air, wood-ed, private location, almost complete. \$184,900.

ERA FIRST FEDERAL 478-3400
SPACIOUS FARMINGTON HILLS COLONIAL, 4 bedrooms, 2 1/2 baths, neutral decor, central air and more! \$162,499

307 South Lyon Milford-Highland
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308 Rochester-Troy
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304 Farmington Farmington Hills
A BRISK WALK TO DOWNTOWN FARMINGTON 3 bedroom ranch finished basement, attached garage, \$113,900. (P331A FH) ERA - COUNTRY RIDGE 474-3303

NEW CONSTRUCTION
Unbelievable Tudor colonial, 3 bedrooms, large master suite, 2 1/2 baths, family room with fireplace, first floor laundry, full basement, side entry garage, central air, wood-ed. \$134,900.

SPACIOUS QUALITY
Lovely 3 bedroom ranch located on corner treed lot Over 1500 sq. ft. plus basement & side entry garage. Asking only \$128,500.

HEPPARD 478-2000
STUNNING HOME WITH GRACE & CHARM This 1924, 4 bedroom, 2 1/2 bath colonial is ready for you. Don't miss this one, it has a lot of unique & special touches. Offered at \$228,500. Call for personal showing.

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AMERICAN
as apple pie. Lovely colonial great elevation, oak kitchen, dining room, bright family room, ample basement, attached garage, terraced backyard deck.

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Century 21 Home Center 478-7000
A HONEY FOR THE MONEY
Just reduced, contemporary fair 3000 sq. ft., 4 bedrooms, 3 baths, new Florida country kitchen, 2 fireplaces, 2nd kitchen on walk-out lower level, Jacuzzi tub, back to school, immediate possession. \$184,500. ASK FOR ARLENE BIRSA

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Century 21 Home Center 478-7000
A HONEY FOR THE MONEY
Just reduced, contemporary fair 3000 sq. ft., 4 bedrooms, 3 baths, new Florida country kitchen, 2 fireplaces, 2nd kitchen on walk-out lower level, Jacuzzi tub, back to school, immediate possession. \$184,500. ASK FOR ARLENE BIRSA

SPACIOUS QUALITY
Lovely 3 bedroom ranch located on corner treed lot Over 1500 sq. ft. plus basement & side entry garage. Asking only \$128,500.

HEPPARD 478-2000
STUNNING HOME WITH GRACE & CHARM This 1924, 4 bedroom, 2 1/2 bath colonial is ready for you. Don't miss this one, it has a lot of unique & special touches. Offered at \$228,500. Call for personal showing.

307 South Lyon Milford-Highland
BY OWNER Milford Twp. 1989 built 3 bedroom ranch w/walk-out, 2 bath, 1st floor laundry, 2 decks, landscaped, beautiful view. \$143,000. 685-7741

308 Rochester-Troy
CUSTOM BUILT 1985-Crete room Ranch, Rochester Hills. 3 large bedrooms, 2 full baths, hardwood floors, neutral colors, enclosed heated Florida room, full basement, attached garage, professionally landscaped. Asking \$179,000 after 6pm. 652-7340

310 Wixom-Commerce Union Lake
COUNTRY HOME with Fox Lake access. 3 bedrooms, 1 1/2 baths, fireplace in living room, large family room, motivated seller, \$99,500. (615) 45-1111. ERA COUNTRY RIDGE REALTY 320-0450

311 Homes Oakland County
WOOLLY PRESTIGE This 2100 sq. ft. 3 bedroom, 2 bath home sits on a fantastic 1 1/2 acre site with stocked trout stream crossing property. 4 fireplaces, one in master bedroom, vaulted ceiling in family room with treped windows for a wonderful view of nature. Almost 1,000 sq. ft. of unpeeled porcupine and 3 car garage. Many amenities too numerous to mention. Brandon Schools \$179,900. WARE-PIDDINGTON 627-2846

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COURTNEY'S ORNER Remember the "Star" in REMERICA HOMETOWN REALTORS
CHRIS COURTNEY
CANTON - 3 bedrooms, 2 1/2 bath, ranch, 2 car attached garage, basement. \$109,000.
LIVONIA - 3 bedrooms, 2 bathrooms, finished basement, 2 car detached garage. \$79,900.
WESTLAND - 3 bedrooms, 2 bath, bungalow. Hardwood floors, large lot. \$59,500.
FARMINGTON HILLS - 4 bedrooms, 2 1/2 bath, colonial. 2 1/2 car attached garage. Partly finished basement. \$154,900.
Call Chris Courtney 420-3400

NEW HOME UNDER CONSTRUCTION. Move In For The Holidays! Country Colonial with wrap-around porch. 3 bedrooms, 1 1/2 baths, first floor laundry, full basement, 2 car attached garage, 2x6 construction on large wooded lot. Brighton schools. \$116,900 Village Builders 313-437-8003 313-227-7350

Top Sales Agent December 1989 Congratulations! George Breck RED CARPET KEIM SOUTH, INC. REAL ESTATE 453-0012

RED CARPET KEIM Congratulations! Sam Dibble, Jr. Top Sales Associate 1989 Plymouth Office 453-0012

We are pleased to announce that Douglas G. Mason has recently affiliated with Coldwell Banker Real Estate located in Plymouth. Doug is a Plymouth resident with an undergraduate degree from Michigan State University and a Masters degree from Wayne State University. A multi-million dollar producer with a winning track record, give Doug a call if you are looking for a true professional to handle your Real Estate needs. 459-6000 44644 Ann Arbor Road, Suite A Plymouth, Mich.

Century 21 Premiere 626-8800
LARGE 4 BEDROOM COLONIAL formal dining, library, completely remodeled kitchen, 3 car side on-entrance garage, double lot, many extras. Large finished basement, \$194,500. Owner/Broker. Call for appointment. 851-5255

Realty World EXCELLENCE 661-8181
OLDE FRANKLIN TOWNE- 4 bedroom, 2 1/2 bath colonial. This home is completely updated & clean. Very contemporary. \$189,000. 851-2210

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308 Southfield-Lathrup
DOUBLE LOT Large 3 bedroom brick ranch, 2 1/2 baths, large finished basement, formal dining room, central air, security system, screened porch, finished basement, 2 car garage. \$85,900.

HEPPARD 855-6570
EXTRAS GALORE! Large, 4 bedroom, partially finished basement, maintenance free, new furnace, new roof, attached garage. Perfect for growing family. \$108,000.

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308 Rochester-Troy
CUSTOM BUILT 1985-Crete room Ranch, Rochester Hills. 3 large bedrooms, 2 full baths, hardwood floors, neutral colors, enclosed heated

326 Condos ABSOLUTE LUXURY! OPEN SUNDAY 1-4 PM WEST BLOOMFIELD-3 bedroom, 3 bath walk-out ranch overlooks woods. Fabulous great room, outstanding master suite, dream kitchen, library, delightful family room, 6405 Noble, Addisonbrook, W. of Drake, S. of Walnut Lake, 3 years old. Call for details. ROBERT WOLF COMPANY 352-5555 RES. 628-0363

326 Condos CHELSEA BRIDGE TOWN CONDOMINIUMS 2-3 bedrooms for \$110,000 Located in the quaint village of Chelsea, 15 miles W. of Ann Arbor. Models Open Daily 12-5pm (313) 475-7810

326 Condos LYONIA CONDOMINIUMS Sharp 3 bedroom, 2 1/2 bath townhouse, basement, 2 car attached garage. Fireplace in living room and first floor laundry. Many upgrades. THE WOODS 644-8141

326 Condos TROY New Listing! Ranch, End Unit Neutral-Fireplace \$87,500. Call: Ann Finger Spiegel 644-8141

332 Mobile Homes For Sale FARMINGTON-1990 Fairmont, 14x65, 2 bedroom, front kitchen, bath garden tub. Excellent park. Age 50+ park. 474-9380

334 Out Of Town Property For Sale CROSWELL AREA, new listing. 3 bedroom, 1 1/2 bath 1 1/2 acre home on 2 acres with finished basement, attached 2 car garage and 2 additional sheds, 2 docks, exits from all 3 floors, swimming pool, 10 x 33, kitchen landscaped property just off blacktop road in quiet area, 669,000.

339 Lots and Acreage For Sale CARILLON HILLS Prime Bloomfield Hills location, across from Kirk in The Hills, half acre walk-out sites. Contact: BOSCO BONDURA 628-5455

342 Lakefront Property For Sale ELIZABETH LAKE-4 huge bedrooms, 3 bath full level on lake. Fabulous decking and hot tub. New kitchen, tiled w/many extras. Must see. \$425,000. 681-8142

352 Commercial / Retail For Sale CANTON - 2300 sq. ft. brick building ready to convert to commercial office use. Many different possibilities. 1.65 acres at 8325 Liberty. Call for details. FENHOLD REAL ESTATE 453-7600

ABSOLUTELY STUNNING OPEN SUN, 1-4 PM W. Bloomfield, 1980's Builders model, contemporary 2 bedroom, 2 1/2 bath townhouse, in park like setting. Dramatic 2 story open, dream kitchen, beautiful family room, beautiful fireplace between living room and separate dining room. Luxurious master suite with luxurious bath & closets. Pebblecock, 14 Mile W. of Orchard Lake, 7133 Ridgeway, inquire at grade house-no. 184-9000. ROBERT WOLF CO. 352-5555 RES. 628-0363

EMERALD POINTE Westland's unique adult oriented community. Features 3 bedrooms, 2 full baths, 2 car attached garage & much more. Open Mon-Fri 10am-5pm. Weekends: 12-4 Priced from... \$89,900 451-1030

FARMINGTON HILLS Pendleton Club Senior Condos Across from Shopping Middlebelt, just south of 11 Mile 41 Ranch style, one and two bedroom units. All appliances, central air, carports, excellent landscaping. \$69,900 to \$84,900

NEW LISTINGS NEWLY UPDATED and tastefully decorated in neutral tones. Move out! Air conditioning, kitchen and bathroom flooring and new window treatments. \$69,900. 851-6900

WALLED LAKE - Dovershills ranch, 2 bedroom, attached garage, built 1987, sharp. \$68,000 669-9539

336 Southern Property CHARMING ST. AUGUSTINE Condos, homes, land. Mary McVeigh Realtor, 804-824-9605 P. O. Box 214, St. Augustine, FL 32085

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A GREAT BUY CITY OF BLOOMFIELD HILLS Spacious Hunt Club Manor and unit with private 2 bedrooms, 2 baths, large living room and dining area with balcony. Master bedroom with bath and 3 closets. \$123,900 H-1159

FARMINGTON HILLS Premium Location! 2 bedrooms, 2 full baths, 2 car attached garage & much more. Open Mon-Fri 10am-5pm. Weekends: 12-4 Priced from... \$89,900 451-1030

EXCELLENT LOCATION with pond view, 2 bedrooms, 2 baths, never carpeting, kitchen flooring wood treatments and mirrored doors. Close to shopping. \$79,900. 851-6900

WALLED LAKE On Pontiac Trail and Leed 2 bedroom, 1 1/2 bath, all appliances. The best unit in new luxury condo. 2 bedroom, 2 bath, library, centrally located, many upgrades, partially finished basement. \$162,000. Appointment.

333 Northern Property For Sale CHARLEVOIX - 1 bedroom lakefront condo with pool, hot tub, 1 1/2 car port. Seller transferred. Anxious to sell at 1985 prices. \$79,900. Beckman Properties. 655-3300

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HANNETT, INC. REALTORS 646-6200 BEAUTIFUL Plymouth ranch condo on attached garage, fireplace, large bedrooms, basement, close to shopping and shopping. Reduced to \$106,900. Call for details.

CONTINENTAL REALTY 855-0101 FARMINGTON HILLS - Crosswinds. Gorgeous new carpeting, skylights, fireplace, wood floors, kitchen, dining room, pool. Price reduced to \$92,900. By owner. 681-6340, 878-8515

DESIRABLE RANCH with beautiful landscaped yard, 3 bedrooms, 2 1/2 baths, first floor laundry and done in neutral decor. \$147,600. 851-6900

WEST BLOOMFIELD - Stunning 3 bedroom detached condo with private pool, hot tub, 1 1/2 car port. Open Sun. 1-4. For directions call Sharon Dreyer REAL ESTATE ONE 851-1900 477-5316

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HANNETT, INC. REALTORS 646-6200 Bingham Woods Open Sun. 1-4pm 30335 OKVIEW WAY, 8 off 13 Mile W. of Telegraph. Outstanding PRIVATE SETTING! Ravine & lawn views. Spacious floor plan featuring 3 bedrooms & 2 1/2 baths. Master bedroom with fireplace & deck. Lovely courtyard area. Clubhouse, pool & tennis courts. Don't miss this one! \$284,900. Call for details.

HEPPARD 855-6570 FARMINGTON ORCHARDS OPEN SAT-SUN 12-4PM OR BY APPT. New ranch condos. Featuring 2 bedrooms, 2 full baths, 2 car garage, appliances, central air. Private wooded lots. On Orchard Lake, 1/2 mile N. of Mile. From \$89,900.

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### PLYMOUTH

**WOODLORE** — Beautiful wooded lot in Plymouth's Woodlore Subdivision is where this elegant colonial is located. Fantastic walk-out basement, ideal for entertaining, 4 big bedrooms, plus den. One year home protection plan. **\$219,000** **455-7000**



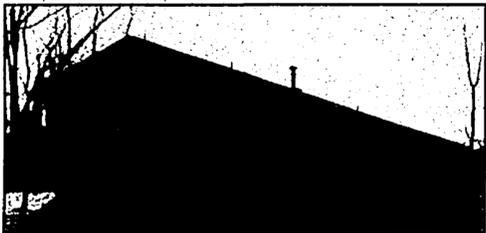
### CANTON

**SHARPLY DECORATED 3 BEDROOM** — New carpets, new kitchen floor, large family room with wet bar. Above ground pool with privacy fence. **\$98,900** **455-7000**



### FARMINGTON

**IN-TOWN FARMINGTON** — Desirable location for this charming three bedroom, 1 1/2 bath brick bungalow with oak floors, full basement, 2 car garage. Walk to park, shopping, schools. **\$119,500** **477-1111**



### PLYMOUTH

**SECLUDED CONTEMPORARY** — Open floor plan and neutral decor make for decorators dream in this newly built, Plymouth 3 bedroom + study split level. Featuring passive solar design. **\$112,000** **455-7000**



### PLYMOUTH

**UNIQUE FIND** — 5 acres treed. Beautifully appointed, 3 bedrooms, stone and brick front ranch with huge lower level, carpeted, wood paneled family room with stone fireplace. **\$169,900** **455-7000**



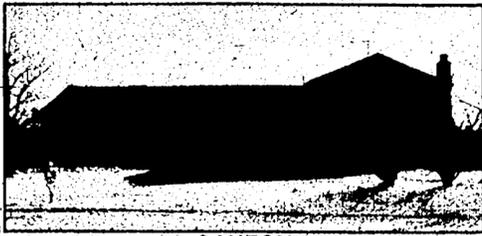
### PLYMOUTH

**CUSTOM BUILT RANCH** — Young professionals will love this cozy, 3 bedroom, brick home. Features include 2 fireplaces, hardwood floors, central air, security system, newer carpet, 2 full baths. Fin. room with skylight, partially finished basement and attached garage. **\$114,000** **455-7000**



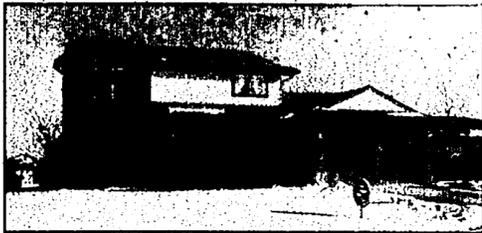
### PLYMOUTH

**STATELY PLYMOUTH COLONIAL** — Dynamic curb appeal. Inviting home has everything including 4 bedrooms, den, 1st floor laundry. Spacious rooms for holiday entertaining. Freshly painted with 6 panel doors. **\$193,900** **455-7000**



### CANTON

**SHARP CANTON TRI-LEVEL** — Located on a 1/4 acre fenced lot. Newer central air, beautiful remodeled kitchen, 1/2 bedrooms, 2 car attached garage plus 24'x28' utility garage for extra storage. A Must See! **\$119,900** **455-7000**



### CANTON

**DESIRABLE LOCATION** — A beautiful 4 bedroom, 2 1/2 bath colonial in Canton. Featuring living room, formal dining room, country kitchen and family room with fireplace. Library/den and 1st floor laundry are a definite plus. **\$132,500** **455-7000**



### WESTLAND

**SPACIOUS IS THE WORD** — This four bedroom tri-level. Has country kitchen with ceramic tile floor. Take the first step to better living — call us now. **\$89,900** **326-2000**



### WESTLAND

**THIS 3 BEDROOM RANCH** — with many custom features including underground sprinklers, marble sills, new kitchen with extra cupboards, rec room and 2 1/2 car garage. **\$89,900** **326-2000**



### WESTLAND

**JUST LISTED A REAL BUY** — 3 bedroom brick ranch. Lot 175 feet deep. Basement, 2 car garage, large country kitchen. **\$84,900** **326-2000**



### WESTLAND

**MAXIMUM LIVING** — 3 bedroom brick ranch, 1 1/2 baths, full basement, country kitchen, attached garage, nice yard backs to wooded area. **\$80,900** **326-2000**



### NORTHVILLE

**LOVELY 3 BEDROOM COLONIAL** — Sits on a beautiful wooded corner lot. 1 1/2 bath, family room with fireplace, dining room that overlooks a ravine. Walk to schools and downtown Northville! Great Location!! **\$135,900** **344-6430**



### LIVONIA

**CONDO-TOWNHOUSE** — Condo in the "Woods". Close to Jacobson's and other fine stores. Easy access to freeway. Clubhouse with sauna, exercise area and indoor pool. Call for appointment to see. **\$93,500** **261-0700**



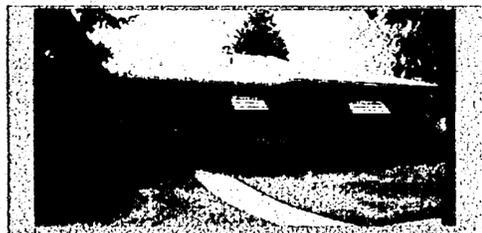
### LIVONIA BRICK RANCH

**LIVONIA SCHOOL SYSTEM** — Room for the large family. 4th bedroom in basement, family room and 12x16 deck makes this one of the best buys in the Livonia area. Easy access to Rt. 98. **\$91,900** **261-0700**



### REDFORD

**NEW LISTING!** — Mint, mint condition! Brick ranch with 3 bedrooms, new kitchen, windows and carpet. Back porch with skylights and Franklin stove. Sprinkler system, finished basement, wooded cul-de-sac, Neighbors Golf Course. **\$83,500** **261-0700**



### REDFORD

**LOOKING FOR MORE SPACE?** — This 5 bedroom, 2 1/2 bath brick home has it all! Large country kitchen, dining room, family room with fireplace, security system, sprinklers, newer furnace, central air and roof to name a few. **\$116,900** **261-0700**



### REDFORD

**GREAT VALUE** — Newly updated two bedroom home in good Redford area. Freshly decorated, enclosed front porch and covered patio, finished basement, garage, double lot and fenced yard. **\$42,500** **261-0700**



Our 61<sup>st</sup> Year

For more information on these or any other homes in your area, call the Real Estate One office nearest you.

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 Sales, full or part time. Also need 3 managers for 20 yr. old environmental products company. Earn up to \$100,000 the first year. Whithead & Assoc. 689-5849  
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**GIFT SHOP** in luxury Oakland County. Home for sale, owner leaving state. Excellent location, pleasant clientele, superb arrangement for couple or single with some part time help. Present owner will train. Principals only, please. To box #164, Observer & Chronicle Newspapers, 32811 Schoolcraft Rd., Livonia, Michigan 48150  
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 In prime Troy hi-rise location, health forces sale. 227-4091  
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**VENDING ROUTE** for sale. \$10,000. Candy, pop and coffee. West Sub. Urba. Call 462-1281  
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 No layoffs, small investment, job of the future. Call today. Guaranteed work, good future. 352-2270  
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 Livonia. Excellent location for this family-owned operation. Never equipped - good condition. Next to Secretary of State. For details, contact: Joe Durso 281-1400  
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 Call today & ask about our special 645-1191  
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**BIRMINGHAM AREA**  
 2 bedroom, 2 bath luxury Apt. available. \$930 per mo. including heat. 1 yr. lease. No pets. Call: 642-9560  
**BIRMINGHAM**  
 Newly remodeled 2 bedroom townhouse, private entrances, fireplace, central air, patio, great location. 1 mo. free rent to new residents for limited time. Please call 841-1300  
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 Apartments available. 1 bedroom, 2 bedroom, deluxe bldg. Rents start at \$795 per month. 1 year lease. Please call 642-9000

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 One bedroom apartment available. Newly remodeled interior includes verticle blinds, heat & water. 644-1300  
**Relax in the City with nature.**  
 NATURALLY. Centrally located to your everyday needs. Cathedral ceilings, mini-blinds, microwaves, garages, etc. can reflect your luxury style of living. Rents from \$545.  
**ASK ABOUT OUR MOVE-IN SPECIALS!**  
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 A Village Green Community  
**BIRMINGHAM**  
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 In heart of town - Newly remodeled Vertical Blinds - Dishwasher - Disposal - Central Air  
 1 Bedroom - From \$580  
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**\$299 MOVES YOU INTO BIRMINGHAM**  
 Lovely comfortable 2 bedroom apartments with a fresh new look. New appliances, new light fixtures, new carpeting, new verticals and much more. All located in quiet old Birmingham across from a beautiful neighborhood park. But hurry! LIMITED offer. Call 649-6909  
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 1 bedroom flat: \$495  
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**BLOOMFIELD HILLS** - Charming carriage house providing seclusion, beauty, terrace, self contained laundry, garage & private guest parking. References required. credit report, owner prefers 2 year lease. \$850 month. 1 1/2 months security deposit. No pets. 647-5034  
**Bloomfield Twp.**  
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 1 & 2 Bedroom new construction, luxury apartments. Each with waterfront view. 1/2 mile E. of Telegraph, just S. of Orchard Lake Rd. on Golf Pkwy. 355-6622

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**CANTON** - 1 bedroom, stove refrigerator & carpet. \$400 month includes heat. Immediate occupancy. Lease & security. 455-0391  
**CANTON - BROOKVIEW VILLAGE APARTMENTS**  
 1 & 2 bedroom apartments and 2 bedroom-1 1/2 bath townhouses. Newly painted, central air, carpeted, all appliances, washer, dryer. No pets. From \$400 to \$475 + security. CALL OFFICE HOURS (9AM - 6PM, MON-FRI) 729-0900  
**CANTON**  
**FRANKLIN PALMER**  
 Best Value In Area From \$445 Free Heat  
 Quiet country setting - Spacious Sound-conditioned apartments Pool, Sauna, Cable, Large Closets Pet section available  
 On Palmer, W. of Lilley 397-0200  
 Sat & Sun. 12-4 Other Times By Appointment  
**WINDSOR WOODS LUXURY APARTMENTS**  
 1 & 2 Bedroom Apartments From \$475 with carpet Vertical Blinds Throughout Quiet Soundproof Construction Walk to Shopping  
 Also available - barrier free 1 bedroom apartment. Off Warren between Sheldon/Lilley Mon. Fri. 9-5pm, Sat. & Sun. 1-5pm Evening appointments available 459-1310  
**CANTON**  
 1 Bedroom Unfurnished & Furnished Apts. Available  
**FEATURING**  
 \*Apts. that feel like a home  
 \*Single story living  
 \*Utility room with attic storage  
 \*Excellent access to freeways  
 Call or visit Mon.-Fri. 12-6  
**HEATHMOORE APTS.**  
 981-6994, Ext. 7  
**CLARKSTON GREENS LAKE APTS.**  
 LAKEFRONT LIVING  
 Private beach, boats, storage & ramp, winter sports. 1 & 2 bedroom, 1 & 1 1/2 baths  
 FROM \$445 (Security Deposit only \$150)  
 Doble Hwy. at M-15 Mon.-Fri. 9am-5pm Weekends 1-5 625-4800  
**1832 FARMINGTON RD.**  
 In the heart of Livonia, 1 & 2 bedroom spacious Apartments available for immediate occupancy. Vertical Blinds + laundry hook-up. Dishwasher + Garbage Disposal Individual Separate Entrances Central Air + Cable ready Balconies & Patios  
 Model Hrs: Mon. 12-5; Wed. 10-2 & Sat-Sun. 12-5 or by appt. 651-9755  
**DETROIT SCHOOLCRAFT/OUTER DRIVE AREA**  
 Studio, 1 & 2 bedroom apartments. Heat, carpet, verticals, appliances, air conditioning. From \$285. 531-8100

**400 Apts. For Rent**  
**BLOOMFIELD AREA** - Spacious 1-2 bedroom apartment, from \$425 includes heat, gas & water. Blinds included. Pool + laundry facilities & more. Short term furnished units available. Open 7 days 332-1848  
**CANTON CARRIAGE COVE LUXURY APTS.**  
 (LILLEY & WARREN)  
 1 1/2 MONTH FREE RENT (New Year Special)  
 Private entrances  
 One Bedroom - \$485, 900 sq. ft.  
 Two Bedroom - \$568, 1100 sq. ft.  
 Verticals. We offer Transfer of Employment Clauses in Our Leases. Rose Doherty, property manager: 481-4190  
**CANTON**  
**FRANKLIN PALMER**  
 Best Value In Area From \$445 Free Heat  
 Quiet country setting - Spacious Sound-conditioned apartments Pool, Sauna, Cable, Large Closets Pet section available  
 On Palmer, W. of Lilley 397-0200  
 Sat & Sun. 12-4 Other Times By Appointment  
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 1 Bedroom Unfurnished & Furnished Apts. Available  
**FEATURING**  
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**CLARKSTON GREENS LAKE APTS.**  
 LAKEFRONT LIVING  
 Private beach, boats, storage & ramp, winter sports. 1 & 2 bedroom, 1 & 1 1/2 baths  
 FROM \$445 (Security Deposit only \$150)  
 Doble Hwy. at M-15 Mon.-Fri. 9am-5pm Weekends 1-5 625-4800

**400 Apts. For Rent**  
**BLOOMFIELD CLUB**  
 SPECIAL SPACIOUS  
 1 & 2 Bedrooms (From 850 to 1240 sq. ft.)  
 From \$470  
 1 MO. FREE RENT  
 • Carports  
 • Bloomfield Hills location  
 • Thru-unit design  
 • Dishwashers  
 • Laundry facilities  
 • Storage facilities  
 • Beautifully landscaped  
 • Pool  
 Call Gerry 335-8810  
**BLOOMFIELD WEST "DECOU PROMOTION"**  
 Only \$850 per mo. for a 1400 sq. ft. 2 bedroom, 2 bath apt. We have 450 ft. of storage area, enclosed garage, individual washer & dryer, window treatments. Private patios & balconies, walk to shopping & all conveniences. 10-6 weekdays & 12-4 Sat. & Sun. Seen in Apt. Shoppers Guide 626-1608  
**CANTON Bedford Square Apts.**  
 NOW TAKING APPLICATIONS FOR Spacious 1 & 2 Bedroom Apts. Small Quiet, Safe Complex Ford Rd. near I-75 STARTING AT \$455 981-1217  
**CANTON FAIRWAY CLUB Golfside Apts**  
 1 & 2 Bedroom Free Golf Heat & Hot Water Free Carport included 728-1105  
**CLAWSON WALDEN GREEN APARTMENTS**  
 Close to downtown Birmingham & Troy. Quiet neighborhood setting. 1 & 2 bedrooms from \$450 N. of 14, E. of Crooks 455-0450  
**CURTIS CREEK APTS.**  
 1832 FARMINGTON RD. In the heart of Livonia, 1 & 2 bedroom spacious Apartments available for immediate occupancy. Vertical Blinds + laundry hook-up. Dishwasher + Garbage Disposal Individual Separate Entrances Central Air + Cable ready Balconies & Patios  
 Model Hrs: Mon. 12-5; Wed. 10-2 & Sat-Sun. 12-5 or by appt. 651-9755  
**DETROIT SCHOOLCRAFT/OUTER DRIVE AREA**  
 Studio, 1 & 2 bedroom apartments. Heat, carpet, verticals, appliances, air conditioning. From \$285. 531-8100

**400 Apts. For Rent**  
**CANTON VILLAGE SQUIRE**  
 Free Heat  
 From \$450  
 \$200 Moves You In  
**OPEN UNTIL 7:00pm**  
 Great Location - Park Setting  
 Spacious - Bike Trail - Heat  
 Pool - Tennis - Sauna  
 Sound Conditioned - Cable  
 On Ford Rd., JUST E. of I-75  
 981-3891  
 Daily 9-7  
 Sat 11-6 & Sun. 11-5  
**COOLIDGE & 14 MILE**  
 1 and 2 bedroom apartments, heat included, from \$550 331-5772 or 293-5799  
**COUNTRY HOUSE APTS**  
 7 Mo. Telegraph. One bedroom with heat. Microwave - Dishwashers - starting at \$410. Move in before Feb. 1 & get 1st mo. free. 533-1121  
**DEARBORN HEIGHTS DEARBORN CLUB**  
 FROM \$440  
 FREE HEAT  
 Heat + Air - Pool - Cable  
 Some 2 bedrooms + 1 1/2 baths  
 Townhouses Available  
 Just N. of Ford Rd 5728 Lincoln Rd 581-3593  
 Open Daily 12-7PM  
 Sat. & Sun. 12-4PM  
**DEARBORN - 1ST MONTH FREE**  
 Dorchester Apts. 1 & 2 bedroom units - from \$465. includes heat, w/c, air, appliances, laundry, spacious, lots of closets, carports Michigan Greenfield area. \$1 6570  
**FARMINGTON CHATHAM HILLS**  
 1ST MONTH FREE \$200 SECURITY DEPOSIT  
 FREE GARAGE  
 On Selected Units FREE HEAT + CLUB MEMBERSHIP  
 Heated Indoor Pool - Saunas Sound & Fireproofed Construction Microwave - Dishwashers Free Health Club Memberships Luxurious Living at Affordable Prices FROM \$520  
 On Old Grand River bet Drake & Halstead 476-8080  
 Open Daily 9am-7pm Sat 11am-5pm Sun 11am-4pm  
**FARMINGTON HILLS BOTSFORD PLACE GRAND RIVER - 8 MILE**  
 Behind Botsford Hospital  
**SPECIAL**  
 1 Bedroom for \$489  
 2 Bedroom for \$589  
 3 Bedroom for \$709  
 PETS PERMITTED  
 Smoke Detectors Installed  
 Single's Welcome  
 Immediate Occupancy  
 We Love Children  
 HEAT & WATER INCLUDED - Quiet prestige address, air conditioning, carpeting, storage & refrigerator, all utilities except electricity included. Warm apartments. Laundry facilities. 311-8100  
 For more information, phone 477-8464  
 27883 Independence Farmington Hills

**400 Apts. For Rent**  
**BIRMINGHAM** - Central location. 1 bedroom including window treatments, heat, hot water. Adult building. No pets. \$450 mo. 647-0715  
**BIRMINGHAM** - Downtown district. 3 bedroom apartment with garage & utilities. Call 255-3433 or after 5pm 648-2199  
**BIRMINGHAM/Royal Oak**  
 One bedroom apartment available. Newly remodeled interior includes verticle blinds, heat & water. 644-1300  
**Relax in the City with nature.**  
 NATURALLY. Centrally located to your everyday needs. Cathedral ceilings, mini-blinds, microwaves, garages, etc. can reflect your luxury style of living. Rents from \$545.  
**ASK ABOUT OUR MOVE-IN SPECIALS!**  
**CRANBROOK PLACE PHASE IV.**  
 A Village Green Community  
**BIRMINGHAM**  
**TIMBERLAKE APARTMENTS**  
 In heart of town - Newly remodeled Vertical Blinds - Dishwasher - Disposal - Central Air  
 1 Bedroom - From \$580  
 2 Bedroom - From \$680  
 268-7768 even/weekends 645-6736  
**Birmingham**  
**\$299 MOVES YOU INTO BIRMINGHAM**  
 Lovely comfortable 2 bedroom apartments with a fresh new look. New appliances, new light fixtures, new carpeting, new verticals and much more. All located in quiet old Birmingham across from a beautiful neighborhood park. But hurry! LIMITED offer. Call 649-6909  
**BUCKINGHAM MANOR**  
**BIRMINGHAM** - 1 bedroom apartment. parking central air, downtown. Needs sublet thru May 1990. 642-3662  
**BIRMINGHAM**  
 1 & 2 bedroom townhouses Walking distance to downtown  
 1 bedroom flat: \$495  
 2 bedroom townhouse. \$565  
 Beneicke & Krue 642-6886  
**EHO**  
**BLOOMFIELD HILLS** - Charming carriage house providing seclusion, beauty, terrace, self contained laundry, garage & private guest parking. References required. credit report, owner prefers 2 year lease. \$850 month. 1 1/2 months security deposit. No pets. 647-5034  
**Bloomfield Twp.**  
**Crystal Lake Apts.**  
 1 & 2 Bedroom new construction, luxury apartments. Each with waterfront view. 1/2 mile E. of Telegraph, just S. of Orchard Lake Rd. on Golf Pkwy. 355-6622

## The Grandest of Openings in North Farmington Hills

THE BLUE RIBBON, MEDALLION, GOLD CUP AND GRAND PRIZE!

What kind of rental community has garnered so many prize floor plans? Come and see Citation Club, but be prepared to be surprised!

Everything you'd expect, and even more that you wouldn't.

- Ceramic tile flooring in foyers and kitchens
- Dramatic cut away walls
- Double soaring cathedral ceilings
- Entertainment centered kitchens with eating space, pass bars and fabulous chic white cabinetry

& Yes, fireplaces, oversized balconies and patios, covered parking, private laundry room with washer/dryer included and 24 hour manned entry gate.

But also, a million dollar club house featuring the usual banquet room, library, exercise room, plus the unusual natatorium, sudatorium. Don't know what they are - come let us show you. But hurry - some of our prizes have been awarded through February.

PRIVATE • COMPLETE • UNCOMMON

661-2900

Located at the intersection of 14 Mile & Hartsville Roads  
 2950 Citation Club Circle • Farmington Hills

## Tree Top Meadows

Tree Top Meadows, a luxury apartment complex located in New (10 Mile & Meadowbrook Rds) offers quiet, convenient living at affordable prices

1 BEDROOM (950 Sq. Ft.) \$515      2 BEDROOM (1050 Sq. Ft.) \$585

These newer apartments offer oversized rooms and balconies, deluxe kitchens, covered parking, hot water included, walking distance to shopping, restaurants and Houses of Worship.

OPEN Daily 10-6  
 Sat 10-6 - Sun 12-5

348-9590 • 642-8686  
 Beneicke & Krue

## SHARE OUR VIEW OF BLOOMFIELD HILLS

For you, great style is a way of life. Fulfill your expectations at Fox Hills. Classic apartments and rental townhomes. Distinctive amenities. Incomparable natural beauty. A prestigious address. Plus immediate accessibility to I-75, Birmingham, Troy and Rochester.

Residences from just \$530!

Open Daily & Weekends  
 Perfectly Located Off Opdyke Rd.  
 Just N. of Square Lake Rd. at I-75.  
**332-7400**  
 Superior Living by Manchester Properties, Inc.

1 Month Free Rent Plus Reduced Rate On Selected Units

## The Crossings At Canton.

Apartment living just got better.

We're making The Crossings a better place to live and a better value. You'll feel it in the new hallways and newly refurbished clubhouse. You'll see it in the plush landscaping when you enter the grounds. And that's just the beginning. It's the new look and feel of The Crossings at Canton—and it's for you.

The Crossings at Canton offers 19 different floorplans with 1 to 4 bedrooms. And whether you choose a 2-level townhome or a luxury apartment, the renewed beauty of this charming rental community shines through in every one—the result of our recent Capital Improvements & Upgrading program. These apartments and townhomes are the largest in the area, yet are still incredibly affordable.

Discover these features at The Crossings at Canton!

- Dens & Fireplaces
- Fully-applianced Kitchens
- Patios or Balconies
- Central Air Conditioning
- A Clubhouse with sauna, indoor pool, exercise room, a new party room and more!

Visit The Crossings at Canton today. We're just 20 minutes from Ann Arbor and downtown Detroit, yet comfortably away from it all. From I-75, just exit Arbor Rd. West to Haggerty Rd., follow south to Joy Rd., then east to The Crossings. Open Mon.-Fri., 10-6, Sat. 10-5, Sun. 12-5 Phone 455-2424 today.

See real agent for details

## Enjoy Lakeside Living Without Getting Soaked.

Luxury apartments from only \$485/mo. — including gas heat!

Beachwalk is for those who can't live without water — but don't want to get soaked with high rents! Here, you can plunge into a terrific, affordable lakeside lifestyle — which includes enviable apartments and a for-residents-only swimming pool. Plus, a setting with a private path to the lake, where you can fish, sail, skate and ski. Visit our decorated models today!

624-4434

## beachwalk

1 & 2 bedroom apartments

Just Northwest to 14 Mile, W. on 14 Mile, 5 miles to Beachwalk... a walk from Walled Lake.

Open 10-5 weekdays, 12-4 weekend.

## LIVE AMONG THE RARE AND BEAUTIFUL...

Aldingbrooke - West Bloomfield's premier rental community — has always attracted its own special flock. Our magnificent estate-like grounds are home to a collection of geese and swans. And to many of metropolitan Detroit's most discerning individual and families. Set in a gated community with residences up to 2800 square

Incl. Aldingbrooke features luxury 1, 2 and 3 bedroom rental terrace apartments and townhomes. It is indeed rare and beautiful. On Drake Road between Maple & Walnut Lake Roads. West Bloomfield

661-0770  
**Aldingbrooke**  
 "The Best Is By Next!"

**400 Apts. For Rent**  
 GRAND RIVER - MIDDLEBELT  
 GREAT LOCATION  
**CEDARIDGE**  
 Deluxe 1 & 2 bedroom units  
**FROM \$510**  
 Immediate Occupancy

Includes:  
 Vertical blinds, carpeting, patios or balconies with downspouts, Hotpoint appliances, security system, storage within apartment.  
 Enter on Turbine 1 block W. of Middlebelt on the S. side of Grand River.  
 Near Botsford Hospital, Livonia Mall & downtown Farmington.

**471-5020**  
 Model open daily 1-5  
 Except Wednesday  
**OFFICE: 775-8200**  
 BEST APARTMENT VALUE

**FARMINGTON HILLS**  
**TIMBERIDGE**  
 DELUXE  
 2 BEDROOM UNITS  
 \$555

Includes appliances, vertical blinds, carpeting, pool, close in Farmington Hills location.  
 Enter East of Orchard Lake Rd. on Folsum S. of Grand River.  
 Model open daily 9-5  
 Except Wednesday  
**478-1487 775-8200**

**Boulder Park**  
 Spacious 1500 sq. ft., 2 bedrooms, 2 1/2 baths, security system, ample storage, modern kitchen, carports in 18 unit complex.  
**\$845**  
 Ask about our Specials  
 32023 W. 14 Mile Rd.  
 (W. of Orchard Lake Rd.)  
**932-0188**

**FARMINGTON HILLS**  
 NEAR  
**DOWNTOWN**  
**FARMINGTON**  
 Super Location

Small 60 unit complex  
 Very large 1 bedroom unit with patio - \$485

Includes: carport, all appliances, carpeting, verticals, sliding glass door.  
 Shopping nearby.

**STONERIDGE MANOR**  
 Freedom Rd. W. of Orchard Lake  
**478-1487 775-8200**

**FARMINGTON HILLS**  
 Walnut Creek Apt. 1/2 Mile & Middlebelt. Large 1 bedroom, from \$425, plus utilities. **471-4558**

**FARMINGTON HILLS**  
**RIVER VALLEY**  
**APARTMENTS**  
 31600 Nine Mile, just W. of Orchard Lake Rd., 1 bdr., Hot Freedom Rd.  
**RENT NOW & SAVE \$3**  
 Call or stop in for specials on luxury 1 & 2 bedroom from \$540. (Pets OK)  
 Mon-Fri. by appointment only  
 Sat-Sun. 1-5pm  
**473-0035**

**FARMINGTON HILLS** - Luxurious 1 bedroom, carport, huge closet, dishwasher, newly decorated.  
**Wood Huss 737-9093**

**FARMINGTON HILLS**  
**RENT FREE 'TIL FEB 1ST**  
 New 1400 sq. ft., 2 & 3 bedroom townhouses, 2 1/2 baths with Office English architecture, Spacious main bedroom suite, washer, dryer, blinds and carpeting.  
**FOXPOINTE TOWNHOUSES**  
 Halsted & 11 Mile  
**473-1127**

**FARMINGTON HILLS**  
 FOR THE DISCERNING CLIENT  
 3,000 sq. ft. of living space in prestigious Farmington Hills. 2 or 3 bedroom ranch or townhome, elegantly designed with whirlpool tubs, private basement and your own 2 car attached garage. 1 or 2 year leases. Private Appointments Available  
**COVINGTON CLUB**  
 14 MILE & MIDDLEBELT  
**851-2730**

**FARMINGTON HILLS** - 1 bedroom \$445. Includes heat, appliances, carpeting & air. **471-6597**

**FARMINGTON HILLS** Apt., ideal location, 1700 sq. ft., 2 bedrooms, 2 baths, laundry room, beautiful, 10 spots, 1 car. \$750/mo. **473-0035**

**FARMINGTON HILLS**, 12 Mile & Orchard Lake, large 1 bedroom condo-apartment for rent. \$500 per month. **653-3378**

**FARMINGTON HILLS** SUBLET - Modern spacious 2 bedroom, vanity, balcony, 3rd floor, great location. \$525/mo. 474-9322 or 939-0552

**FARMINGTON HILLS** - Beautiful 1000 sq. ft., 2 bedroom, private entrance, laundry room, much more. **6678 Redcrest Apts. 338-8228**

**FARMINGTON HILLS** - Luxurious 2 bedroom, 2 bath. Excellent location. \$595 per month + security. Tenant desires to assign lease on/before March 1. **471-8217**

**FARMINGTON/ LIVONIA**  
 Self Cleaning Oven, Frostfree Refrigerator, Dishwasher, Microwave, Vertical Blinds, Carpeting.  
**SEE NEW MODELS**  
**HEAT INCLUDED \$435**  
**MERRIMAN PARK APTS.**  
 On Merriman Rd. (Orchard Lake Rd.) 1 BR. 8. of 8 Mile Rd.  
**473-3743**

**FARMINGTON** - Luxury/quiet 1 bedroom apt. Walk to town \$495 per month plus heat. Possible garage. No pets. **477-0137**

**FARMINGTON MANOR**  
 1 bedroom apt. Tenant pays gas & electric, 1 1/2 months security deposit. **474-2552**

**FARMINGTON PLAZA APTS.**  
 31823 Shilohess. Spacious 2 bedroom. Carpeted, appliances. Pool. Heated. \$515 month. **478-8722**

**FERRISDALE** - 8 Mile W. of Woodward. Very quiet 1 bedroom apartment. \$425 month, heat provided, private parking, carpet & air. Call 9am to 7pm. **845-8483**

**GARDEN CITY** - furnished basement apt. for non smoking man. kitchening/bedroom combo, a garage. \$70 w/m. **423-2621**

**GARDEN CITY TERRACE**  
 1 bedroom apartments, \$400 per month, includes Heat & Water. Office hours: 9am-5pm, Monday thru Friday only. **622-0480**

**400 Apts. For Rent**  
**FARMINGTON HILLS**  
**RENT FREE 'TIL FEB 1ST**  
 1400 sq. ft., 2 bedroom, 2 bath w/ walk-in closets, covered parking, washer/dryer, and vertical blinds, attended gatehouse and a 24 hr. monitored intrusion and fire alarm.  
**SUMMIT APTS.**  
 NORTHWESTERN & MIDDLEBELT  
**628-4398**

**JOY - 20830 E. of Telegraph**, 1 bedroom, \$305 plus heat. Clean, quiet, no pets. Fenced parking & cable available. **837-8290**  
 Call for appointment.

**LASHER & MILE AREA**  
 Nice 1 bedroom, carpeting, heat, air. Newly decorated. **837-8290**

**LIVONIA**, \$515. All utilities included. Large bedrooms on 5 Mile (9 farm. \$500 deposit). After 4. **454-6546**

**LIVONIA**  
 Suburban Luxury  
 Apartments  
 One Bedroom - \$450  
 Two Bedroom - \$525  
 Carpeted throughout, appliances, disposal, air conditioning. Heat & water included. Parking.  
**14850 FAIRFIELD**  
**728-4800**

**LUXURY** 1 and 2 bedroom apartments and town homes with full-size washer/dryer, lighted tennis, racquetball, tanning salons and exercise rooms. Adjacent to Ford Motor and shopping.  
**FAIRLANE**  
**MEADOW GROVE AND CANTON**  
**338-5995**

**400 Apts. For Rent**  
**GARDEN CITY**: 2 bedroom, balcony, doorman, heat & water included, air, appliances, laundry facilities in basement. No pets. \$475. **478-7640**  
 Apts. **478-7640**

**LIVONIA** - Deeded Wgs. - Bright & Spacious 1 and 2 bedroom apartments. No security deposit, 1 months free rent. Move-in cost as low as \$570. **476-8668**

**NEW ENGLAND PLACE**, Maple Rd. Clawson. 2 bedroom, heat and water included, 1,000 sq. ft. **435-5430**  
 Livonia

**\$600 REBATE**  
 Lovely large 2 bedroom apartment with 2 large baths, large walk in closet in master bedroom. Minutes from the Livonia Mall and I-696. Call **477-8448** today.  
**WOODRIDGE APTS.**  
 Madison Heights

**SPECIAL \$100 SECURITY**  
**GREAT LOCATION**  
**LEXINGTON VILLAGE**  
 1 BEDROOM APARTMENT  
 Includes:  
 • Heat  
 • Stove & refrigerator  
 • Pool  
 • Newly decorated  
 • Smoke detectors  
 • FROM \$435  
 1-75 and 14 Mile across from Oakland Mall  
**535-4010**

**400 Apts. For Rent**  
**GARDEN CITY**: 1 bedroom, includes appliances, carpeting, air, 2nd floor. Storage area & 1st floor laundry. No pets. \$395. Available after Feb. 1st. Agent. **478-7640**

**LIVONIA/WESTLAND**, Joy & Hix Rd. 1 bedroom, new carpet, freshly painted, free washer & dryer, \$425 mo. plus utilities & security deposit. Pets considered. **453-8374/55-2018**

**LIVONIA** - 1 & 2 bedroom spacious apartments. Individual washer & dryer. Window treatment and 6 MO. lease available on 1 bedroom unit. Call **474-7655**

**MERRILLWOOD ARMS APART.**  
 MENTS-Studio & 1 bedroom apartments available. \$365-\$715/mo. 1 year lease. Please call **642-7400**

**NEGOTIABLE SUBLET** - 1 bedroom apt. in luxurious Southfield complex. Wash/dry, etc. \$559/mo. thru Aug. 31. **641-0400, ext. 131**

**NEWPORT CREEK APTS**  
**WINTER SPECIAL**  
 Free Heat  
 Free Carport  
 One Bedroom from \$460  
 Farmington Hills/Livonia Area  
**477-7920**

**Northville Forest Apartments**  
 1 & 2 Bedrooms  
 from \$487  
**AVAILABLE NOW!**  
 Includes porch or balcony, swimming pool, community building, storage area.  
**OPEN DAILY**  
**WEEKENDS: BY APPOINTMENT**  
**420-0888**

**\*NOVI/LAKES AREA\***  
**WESTGATE VI**  
 from \$475  
 AREA'S BEST VALUE

• Quiet Spacious Apartments  
 • Attractively Landscaped - Lakes Area - Near Twelve Oaks & Central Air-Port/Carport/Walk-in Closets  
 • Patios and Balconies  
 Off Pontiac Trail bet. Beck & West Min. from I-696, E278  
 Daily 9am-7pm • Sat. & Sun. 12-4pm  
**624-8555**

**400 Apts. For Rent**  
**Madison Heights**  
**WINTER SPECIAL**  
**CONCORD TOWERS**  
 1 & 2 BEDROOM APARTMENTS  
 Includes:  
 • Stove & refrigerator  
 • Dishwasher  
 • Carport  
 • Intercom  
 • Newly decorated  
 • Smoke detectors  
 • Sprinkler system  
 • FLOORING  
 I-75 and 14 Mile  
 Next to Abbey Theater  
**689-3355**

**400 Apts. For Rent**  
**NOVI/NORTHVILLE**  
**TOTALLY HOT**  
 Modern European style 1 bedroom apt. available. Light grey carpet, white walls, cathedral ceiling & custom track lighting. Balcony, built in microwave & large walk in closet. \$550 per month.

**WOODLAND GLEN**  
**349-6612**

**400 Apts. For Rent**  
**NORTH ROYAL OAK**: 1 & 2 bedroom. \$440 & \$550. Carpeting, appliances. No pets. Off street parking. Call after 5pm. **398-0960**

**NORTHVILLE AREA**  
 1 bedroom Apt. available, \$485 per Mo. including heat. 1 Yr. lease. **348-9250**

**400 Apts. For Rent**  
**NORTHVILLE** - Large deluxe 1 bedroom. Fireplace, dock overlooking stream. \$500/MO., heat included. Walk to downtown. **347-5565**

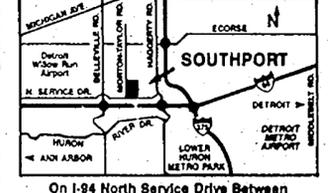
**OLD REDFORD** on Lusher. Modern 2 bedroom, fenced parking lot with gate opener. Carpeting, no pets. \$330. Leave message **1-360-3662**

**Scotsdale Apartments**  
 Newburgh between Joy & Warren  
 From \$445  
**FREE HEAT**  
**FREE COOKING GAS**  
 1 & 2 Bedroom • 1 1/2 Baths • Central Air • Pool • Tennis • Carports • Clubhouse • Laundry & Storage • Cable Ready  
 Model Open 9-5 Daily  
 12-5 Weekends  
 Model Open 9-5 Daily  
**455-4300**

**Northville**  
 PLEASE TO THE EYE  
 If you like what you see, our apartments are what you're looking for. Some with woods view. Pleasing to the pocketbook, too. EHO  
 Heat Included  
 1 Bedroom \$485  
 2 Bedroom \$525  
**347-1690 348-9590**

**A Luxurious Residential Community in the Northville/Novi Area**  
**NORTH HILLS VILLAGE APARTMENTS**  
 Lavish See-Thru Units... Hotpoint appliances, air conditioning, sliding doorwalls and closets galore, separate storage area plus laundry room. Special Features... including tennis courts, swimming pool, community building, scenic pond, and private balcony or patio.  
**2-BEDROOM APARTMENTS**  
 INCLUDES 1200 sq. ft., 2 baths & carport.  
 MODELS OPEN DAILY 10 am to 5 pm; SAT & SUN. 11 am to 5 pm  
 PHONE: 348-3060  
 OFFICE: 358-5670

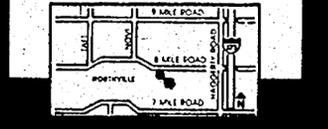
**Farmington Hills - CHATHAM HILLS**  
 1st Month Free  
 \$200 Security Deposit  
**FREE GARAGE**  
 with selected units for 1 year  
**Free Health Club Membership**  
 Heated Indoor Pool • Sound & Fireproofed Construction • Saunas • Microwave • Dishwashers  
 From \$520  
 On Old Grand River between Drake & Halstead  
 Daily 9 a.m.-7 p.m. • Sat. 11 a.m.-5 p.m.  
 • Sun. 11 a.m.-4 p.m.  
 Call **476-8080**

**NOW LEASING**  
**NEW SOUTHPORT**  
 LAKE FRONT APARTMENTS  
 from \$470  
 • Heat Included in Rent  
 • All Lakefront Apartments  
 • Washer & Dryer in Every Apartment  
 • Thru-Unit Design for Maximum Privacy and Cross Ventilation  
 • Cathedral Ceilings Available  
 • Central Air Conditioning  
 • Private Balcony or Patio  
 • Modern Kitchen with Open Bar Counter  
  
 On I-94 North Service Drive between Haggerty Rd. & Belleville Rd.  
 Leasing Office Open  
 Mon. - Fri. 10-6  
 Sat. 10-5, Sun. 12-5  
**697-8742**

**Bristol Square APARTMENTS**  
**ATTRACTIVE 1 & 2 Bedroom Apartments**  
 from \$445  
 • Cable TV Available  
 • Private Balcony / Patio  
 • Walk-in Storage Room Within Apartment  
 • Central Air Conditioning  
 • Swimming Pool  
 • Social Activities  
 Convenient to Expressways & Twelve Oaks Mall  
 On Beck Rd., just north of Pontiac Trail in Wixom  
**624-1388**  
 Open Mon. - Sat. 9 - 6 Sun. 10 - 6

**Stone Ridge**  
 New "on the Water!"  
**1 and 2 Bedroom Apartments** from \$395  
 "Less than 5 minutes from Novi & Farmington Hills"  
  
 • Convenient to Twelve Oaks Mall  
 • Cable TV Available  
 • Dishwasher  
 • Pool  
 • Private Balcony/Patio  
 • Variety of Floor Plans Available  
 • Air Conditioning  
**624-9445**  
 Open Monday - Friday, 10 - 6 Weekends, 11 - 5

**FREE HEAT MICROWAVE**  
**1 Bedroom "Ranch House" \$440**  
**2 Bedroom "Townhouse" \$520**  
**3 Bedroom "Townhouse" \$605**  
 Pool • Spacious Rooms • Clubhouse  
 Air Conditioning • 1 1/2 Baths  
 WEST OF PERRY AT WALTON NEAR I-75  
 ADJACENT TO AUBURN HILLS  
**373-0100**  
 MON.-FRI. 8-5

**GRANDVILLE TOWNHOUSES**  
**THE PERFECT PLACE**  
  
**THE PERFECT LOCATION**  
**THE PERFECT PRICE**  
 Spacious 1 & 2 Bedroom Apartments From \$610  
 Featuring:  
 • Private entrances • Individual washers/dryers • Carports • Microwave ovens  
 In charming Northville, close to I-275, I-96, Twelve Oaks Mall. Only 18 minutes from Southfield, 25 minutes to Metro Airport.  
**348-3600**  
 Open Mon. thru Sat. 9 a.m. - 5 p.m.  
 Sun. 12 noon - 5 p.m.  
 Developed by Mark Jacobson & Associates

**WINTER IN WESTLAND CAN BE GLORIOUS**  
 Welcome to the warmth of our indoor heated pool, clubhouse and free health club!  
**HEAT INCLUDED**  
**IDEAL LOCATION**  
**WESTLAND TOWERS APARTMENTS**  
**721-2500**  
 Models Open Daily.  
 Located on Yale Rd., one block W. of Wayne Rd., between Ford & Warren Rds.  
 Limited Offer. New Residents Only.

77 beautiful acres of park and recreational paths - Four Seasons of activity with comfortable living in a special neighborhood atmosphere in Farmington Hills. Excellently serviced and maintained 1 and 2 bedroom apartments and townhouses. Easy and quick access to I-96 and I-275 - direct routes to the airport, downtown Detroit and Birmingham/Southfield areas. 9 Mile Road 1 1/2 miles west of Farmington Road.  
**A UZINIS DEVELOPMENT**  
**CALL TODAY 478-4664**  
**green hill APARTMENTS**  
 Mid-Winter Open House January 20-21  
 Furnished short term leases are available

**Call For One Bedroom Specials**  
**Picture This In Northville...**  
 Imagine a wooded, country setting...  
 near I-275, with  
 tennis, swimming, trails for jogging, plus exciting rental residences... All with washer/dryer, microwave, window treatments... Many with fireplaces and cathedral ceilings.  
**Cedar Lake**  
 Located on 6 Mile between Northville and Haggerty Roads  
 Leasing Center open Mon.-Fri. 10-6; Sat. 12-4.  
 Phone: **348-1830** \*Limited 6 mos. Leases available at no extra Premium!  
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**The luxury of a condominium, without the responsibilities**  
 Innsbrook. The best and the brightest apartments, fresh with new details to complement your lifestyle. And now there's Phase II, with luxuries typically found in luxury homes.  
 • Fireplace • Ceramic tile  
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**Innsbrook Apartments**  
 18800 Innsbrook Drive  
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**STARTING AT \$465**  


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**Apartments & Townhouses**  
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**WITH ALL THESE LUXURY FEATURES:**  
 • Central Air Conditioning  
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 • Recreation Areas  
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 • Plenty of Parking  
 • Bus Transportation Available  
 • Willow Creek  
 NEWBURGH ROAD 1 BLO. K SOUTH OF FORD ROAD IN WESTLAND  
 Call Today **720-0630**  
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 We Accept Certificates and Vouchers  
**Equal Housing Opportunity**  
**Equal Opportunity Employer**

**400 Apts. For Rent**  
**PLYMOUTH - BROUGHAM MANOR APTS.**  
 1 BEDROOM \$435  
 2 BEDROOM \$475  
 Year Lease, Heat & Water Paid Adults. No Pets.  
 455-1215

**400 Apts. For Rent**  
 PLYMOUTH - Available now, 1 bed-room, fully carpet, appliances, private entry & parking, heat included, \$425 mo.  
 PLYMOUTH CITY: Upstairs bed-room, living room, dining area, kitchen, appliances, air. Security deposit. No pets. After 4:30, 464-1589

**400 Apts. For Rent**  
**NOVI'S AWARD WINNING COMMUNITY**  
**SADDLE CREEK**  
 1 and 2 bedroom apartment homes designed with a private entry that leads you to a world of gracious living. For your convenience a washer and dryer along with a refrigerator are included. Clubhouse with planned activities and exercise room await you.  
 On Novi Rd., between 9 and 10 Mile Rd., just S. of 12 Oaks Mall.  
 Call 344-9966

**400 Apts. For Rent**  
**LIVONIA'S FINEST LOCATION**  
 Merriman corner 7 Mile  
**MERRIMAN WOODS**  
 Immediate occupancy.  
 Large 1 & 2 bedroom deluxe units  
 From \$560 per month  
 (Ask about our special limited time offer)  
 • All appliances  
 • Vertical blinds  
 • Pool  
 • Nearby shopping  
 Model open 9-5 except Thursday  
 477-9377 Office: 775-8200

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**FREE APT LOCATOR**  
 "One Stop Apt. Shopping"  
 Save time & money!  
 We've personally inspected all the properties for you; and we'll help you find the best!  
 Over 100,000 Choices  
 All Prices & Areas  
 Complete Info. & Photos  
 Free, personal service. Preview apartments from the comfort of our office.  
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**400 Apts. For Rent**  
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**WATERVIEW FARMS**  
 from \$435  
 Country setting, Lakes Area, Near Twelve Oaks Mall. Spacious, Sound Conditioned, Central Air, Pool, Tennis, Cable, Lots of Closets.  
 Pontiac Tr. bet. West & Beck Rds.  
 624-0004  
 OPENTIL 7PM  
 Daily 9-7 • Sat. & Sun. 12-4  
 • PLYMOUTH •  
**Plymouth Hills Apartments**  
 746 S. Mill St.  
 Modern 1 and 2 Bedroom  
 • Washer-Dryer in Each Apt.  
 • Easy Access to I-275  
 • Air Conditioned  
 • Fully Carpeted  
 • Dishwasher & Disposal  
 • No Pets  
 From \$445  
 Daily Mon.-Sat. 1-5pm (except Wednesday)  
 455-4721 278-8319  
 PLYMOUTH - Quiet, quiet 1 bedroom, spacious. Lots of closets. Heat included. \$450 per month plus security. 459-5507  
 PLYMOUTH'S FINEST Carriage House Apts. 1 bedroom includes heat, starting at \$435. 10 brand new 2 bedroom units also available. Call 425-0930  
 PLYMOUTH-STUDIO apartment, second floor, includes electric, fridge, stove, Off street parking, \$300 mo. Before 2pm, 348-2659

**400 Apts. For Rent**  
**Plymouth Square Apartments**  
 QUIET COMMUNITY IN PARK SETTINGS  
**1 BEDROOM APT. WITH BALCONY**  
 • Vertical blinds throughout.  
 • Neutral carpeting  
 • Washing distance to shopping.  
 • Dishwasher & disposal  
 • Central air & heating  
 • Pool  
 • No pets.  
**\$460 PLUS UTILITIES**  
 9421 MARGUERITE  
 (On Arbor Rd., 1 block W. of Shovelton)  
**MON THRU FRI. 9 TO 6PM**  
 Closed Sat. and Sun.  
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 PLYMOUTH - 1 bedroom, converted city location, quiet adult senior complex, redecorated, carpet, appliances, air, storage, heat included. Only \$425 per month. 348-7880  
 PLYMOUTH - 1 bedroom, carpeted, near Telegraph. Beautifully wooded setting, 1 bedroom apt. Carpet, air conditioning, heat included. Full basement. Access to main expressways. Close to Summit Place Mall. Call Mon.-Fri. 9-12noon & 1-5pm. 338-2000.  
**ORCHARD WOODS APTS.**  
 334-1878  
**REDFORD AREA - FIRST MONTH FREE FROM \$376**  
 • Free Heat  
 • Large 1 & 2 Bedrooms  
 • Cable Ready  
 • Walk-in Closets  
 • Lighted Parking  
 • 1 or 2 Year Lease  
 • Intrusion Alarm System  
**GLEN COVE**  
 538-2497  
**REDFORD AREA**  
 Telephone 5 Mile, 1 & 2 bedroom, clean, decorated, quiet, carpet, air conditioner, blinds, heat included. For mature, professional people with references. From \$365.  
**PARKSIDE APTS**  
 532-9234

**400 Apts. For Rent**  
**\$600 REBATE**  
 Lovely 1 bedroom apartments with FREE HEAT, minutes from I-275 & I-96. Quiet private residential area with neighbors you will treasure. Call 453-2800 Today  
**TWIN ARBORS APARTMENTS**  
 PLYMOUTH - 1 bedroom newly remodeled, carpeted, \$390/mo., 1 1/2 MO. security, immediate occupancy. No pets. After 7pm 478-8239  
 PLYMOUTH - 1 bedroom, carpeted, all utilities - stove & refrigerator included. No pets. Parking space. \$410/month. 473-6492  
 PLYMOUTH - 1 bedroom, stove, refrigerator, private entrance, air conditioning, \$400/mo. + utilities 348-6082  
 PONTIAC: gracious studio apartment, nice kitchen, in historic district. No pets. \$350/mo. including utilities. Call Mrs. Smith, 333-9190  
 PONTIAC  
**WALTON PARK MANOR**  
 CO-OPERATIVE  
 1 & 2 bedroom units, immediate openings. Starting at \$345 month. Heat included. Newly carpeted. Appliances included. Full basement. Access to main expressways. Close to Summit Place Mall. Call Mon.-Fri. 9-12noon & 1-5pm. 338-2000.  
**REDFORD AREA**  
 Fenkel - 23230  
 E. of Telegraph  
**SPECIAL \$200 DEPOSIT**  
 (With approved credit & 1st yr. ad.)  
 Safe building with secure fenced parking. Large extra clean, newly decorated. 1 bedroom from \$335 includes heat, air. Cable available.  
 638-8637  
**Redford Manor**  
 Joy/Inkster Road  
**FREE 1ST MONTHS RENT**  
 Deluxe 2 bedroom apartments. Must have excellent job & credit. 1 yr. lease required.  
 637-1880  
**REGENCY APARTMENTS**  
 From \$445. Includes heat, carpet, window treatment & appliances. Call 9-5pm 548-5254

**400 Apts. For Rent**  
**REDFORD THEATER AREA** (8/Grand River). Unique rental opportunity. Restored, 1 bedroom, hardwood floors, appliances, heat included, call ok. \$280, \$420 deposit. Available now. Beautifully clean. 572-8828  
**REDFORD TWP.**  
 Beautiful 1 bedroom apartment. Swimming pool, cable TV, heat included, carpet available. 255-0932  
**ROCHESTER - Attractive 1 bedroom apartment. Newly remodeled, cable ready, \$435/month. Call after 4pm 652-4390**  
**ROCHESTER HILLS - superb 2 bedroom, \$500/month. 265-0912**  
**ROCHESTER HILLS - Discounted \$625 from \$785. Luxury River Oaks 1 bedroom. View, fireplace, cathedral ceiling. Move! Assume lease. Eye. 373-9181**  
**NORTH OAK OAK: Quiet & Clean 1 & 2 bedroom apartments. Heat! Included. No Pets. \$430 & \$295 per month 528-9008**  
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**NEWLY REMODELED**  
 Absolutely perfect newly remodeled 2 bedroom townhouses with stretch out space. Built-in microwave, dishwasher & self cleaning oven/range. Mini blinds, individual intrusion alarms & full basement. Easy access to I-596. Rent \$475 from \$375.  
**VILLAGE GREEN OF HUNTINGTON WOODS**  
 547-9393  
**ROYAL OAK CAMELOT APTS.**  
 Quiet, 1 & 2 bedrooms. Dishwasher, skylight, pantry, walk-in closets, dining room, deck, blinds, pool. Heat included. From \$290 288-1544  
 Rochester/Troy  
**FREE APT LOCATOR**  
 "One Stop Apt. Shopping"  
 Save time & money!  
 We've personally inspected all the properties for you; and we'll help you find the best!  
 Over 100,000 Choices  
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 Complete Info. & Photos  
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**Canton**  
**VILLAGE SQUIRE**  
 From \$450 - Free Heat  
**\$200 Moves You In**  
 Great location • Park setting  
 Spacious • Balcony • Pool  
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 Clubhouse • Tennis  
 On Ford Road just E. of I-275  
 Open Until 7 P.M.  
**981-3891**  
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**PLYMOUTH HILLCREST CLUB**  
 Free Heat  
**ONE BEDROOM SPECIAL \$200 MOVES YOU IN**  
 (Limited Time Only)  
 • Park setting • Spacious Suites  
 • Air Conditioning • Outdoor Pool  
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 • Best Value in Area  
 Near Plymouth & Haggerty  
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 453-7144  
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**PLYMOUTH LIVE ON THE PARK**  
 1 Bedroom - \$435  
 Heat & water included; carpeted living room & hall, central air, kitchen, built-in parking, pool, ready for occupancy. See Manager.  
 40325 Plymouth Rd., Apt. 101  
 455-3882

**PLYMOUTH MANOR & PLYMOUTH HOUSE APTS.**  
 Spacious 1 & 2 bedroom apts.  
 • Private community atmosphere  
 • Close to downtown Plymouth  
 • Pool & other amenities  
 • Heat included  
 Lilley Rd. just S. of Arbor Rd.  
 Call - 455-3880  
 A York Property Community

**PLYMOUTH'S FINEST**  
 Carriage House Apts. 1 bedroom includes heat, starting at \$435. 10 brand new 2 bedroom units also available. Call 425-0930  
**PLYMOUTH-STUDIO** apartment, second floor, includes electric, fridge, stove, Off street parking, \$300 mo. Before 2pm, 348-2659

**REDFORD AREA - FIRST MONTH FREE FROM \$376**  
 • Free Heat  
 • Large 1 & 2 Bedrooms  
 • Cable Ready  
 • Walk-in Closets  
 • Lighted Parking  
 • 1 or 2 Year Lease  
 • Intrusion Alarm System  
**GLEN COVE**  
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**REDFORD AREA**  
 Telephone 5 Mile, 1 & 2 bedroom, clean, decorated, quiet, carpet, air conditioner, blinds, heat included. For mature, professional people with references. From \$365.  
**PARKSIDE APTS**  
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**ROYAL OAK CAMELOT APTS.**  
 Quiet, 1 & 2 bedrooms. Dishwasher, skylight, pantry, walk-in closets, dining room, deck, blinds, pool. Heat included. From \$290 288-1544  
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 We've personally inspected all the properties for you; and we'll help you find the best!  
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 Quiet, 1 & 2 bedrooms. Dishwasher, skylight, pantry, walk-in closets, dining room, deck, blinds, pool. Heat included. From \$290 288-1544  
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**\$25 DISCOUNT**  
 FOR THE FIRST 6 MONTHS ON A 1 YEAR LEASE

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 Whirlpool appliances; self-cleaning oven; 14 cubic foot self-defrosting refrigerator, dishwasher, garbage disposal and microwave oven • Insulated steel entry door with dead bolt security lock • Sound conditioned floors & walls • Private patios & balconies • Swimming pool  
 • Choice of spacious 1 or 2 bedroom apartments with one or two baths • Washer & dryer in each apartment • Private entrance to each apartment • Kitchen complete with  
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 APARTMENTS  
 Experience luxury apartment living at its finest. Tastefully designed, conveniently located, securely protected...this is Fountain Park Westland. You'll be proud to call it your home.  
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 Located adjacent to naturally wooded Hines Park, economical, 1 and 2 bedroom apartments and townhouses. Comfortable living with air conditioning, private balconies, huge closets, heat included. Also Cable TV, 2 swimming pools and aerobics fitness center. SMART stop at the front entrance.  
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 A UTILITY DEVELOPMENT  
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**We don't need gimmicks. We have exactly what you're looking for!** Choose from seven locations; many floorplans; Studio, One, Two, or Three Bedroom Units; and a very attractive range of prices. All are designed for your total comfort and convenience and include air conditioning, pool, and all the amenities to fit your lifestyle.  
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**Country Court** **Maple Tree** **The Pines**  
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phone **CENTRAL LEASING CENTER**  
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**Successful People Live in the woods.**  
 Some people say that  
**FAIRLANE WOODS APARTMENTS**  
 is the most exciting new rental community in the Metro-area. We happen to agree — there is nothing like us Anywhere! Nestled in a lush forest amongst a maze of man-made lakes, waterfalls and trails, our beauty and value go unmatched!  
 • PRIVATE ENTRANCES  
 • GATEHOUSE ENTRY  
 • INDIVIDUAL WASHER/DRYERS  
 • GARAGES  
 • UNIQUE HI-TECH CLUB & FITNESS CENTRE  
 • AND MUCH, MUCH MORE!  
 NEW APARTMENTS AND TOWNHOUSES STARTING AT...\$695  
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 Just minutes from Livonia, Novi, Farmington & W. Bloomfield

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 LUXURY APARTMENT LIVING IN FARMINGTON HILLS  
 • Lush 18 hole golf course  
 • Washer & dryer in every apt.  
 • Large walk-in closets  
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 • Plus much, much more!  
 • Presidential & Corporate Suites Available  
 Call or Stop By Today!  
**SBE "THE PEOPLE WHO CARE"** Grand River at Halstead Roads  
 477-0133  
 HOURS: Sun.-Sat. 10 a.m.-7 p.m.  
 presented by Mid America Mgt. Corp.

**REBATE**  
 Choose a luxurious one-bedroom apartment in the charming residential community of Plymouth, with free heat and many comforts of home. The location is near I-275 and I-96, shopping, banks and restaurants, too. There's a Clubhouse for year 'round fun. And a beautifully landscaped backyard you'll love. Call 453-2800 and you're on your way to being \$600 richer.  
**Woodridge**  
 Or choose an extra-large two-bedroom apartment right near the Livonia Mall and I-696. They offer two large baths. The master bedroom has a large walk-in closet. There's covered parking for your convenience. And a fully-equipped all-electric kitchen including a dishwasher. Call 477-6446 and start thinking of all the ways you'd like to spend \$600.

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 • GATEHOUSE ENTRY  
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 • UNIQUE HI-TECH CLUB & FITNESS CENTRE  
 • AND MUCH, MUCH MORE!  
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**441-5350** Open 7 days 10-6  
**FAIRLANE WOODS APARTMENTS**  
 Just minutes from Livonia, Novi, Farmington & W. Bloomfield

**NEW 1 MONTH FREE!**  
**FULL WASHERS IN YOUR SIZE & DRYERS APARTMENT**  
 • Free Heat  
 • Senior Citizen Discount  
 • 24 Hr. Manned Entrance  
 • Magnificent Clubhouse  
 • Free Garages & Covered Carports  
 • Relaxing Saunas  
 • Lap Pool  
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**2 BEDROOMS - 1600 sq. ft.**  
**TOWNHOUSES**  
 From 1795 to 2600 sq. ft.  
 23275 Riverside Dr. • Southfield  
 East on Was Mill Rd. between Lahar & Telegraph  
 Opposite Plum Hollow Golf Course  
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**SUTTON PLACE**

**For a measly \$299 you can move into Birmingham.**  
 Your home is your palace in the quaint residential area of Birmingham in the private splendor of Buckingham. Here, you have a park complete with rolling countryside, tall trees, walking trails, just across the moat. Here, the interiors are fresh and new from the most modern appliances to the best lighting fixtures...from designer carpeting to contemporary verticals. Here, too, a two-bedroom apartment offers much more than is commonly expected. With just \$299 in move-in costs. Hurry. Don't miss out on this royal offer.  
**Buckingham Manor Apartments**  
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**MUIRWOOD "MY FIRST CHOICE"**  
 And for so many reasons!  
 "The 24-hour manned gates, my own washer and dryer and the attached carport is terrific! So are the windows and eating space in the kitchen."  
 And then there is the clubhouse and all those scheduled activities, the resort-like pool and spa and the most beautiful grounds believable.  
 Muirwood... First Choice! Call today and let us tell you why it should be yours too!  
**478-5538**  
**MUIRWOOD**  
 LUXURY RENTAL APARTMENTS  
 Located at the corner of Grand River and Drake Road in Farmington Hills  
 "The Best in My District"

400 Apts. For Rent

ROCHESTER ARMS APARTMENTS... 421-423 Parkside at Elizabeth...

400 Apts. For Rent

SOUTHFIELD... SOUTHFIELD, Apple Wood Apartments...

400 Apts. For Rent

SOUTHFIELD 8 Mile & Telegraph... HEAT INCLUDED From \$5.15...

400 Apts. For Rent

TROY 8 nicest 1 bedroom apartments... WAKEFIELD APARTMENTS...

400 Apts. For Rent

Westland... FREE APT LOCATOR... Save time & money!

400 Apts. For Rent

WESTLAND... HUNTINGTON ON THE HILL... On Ann Arbor Trail...

400 Apts. For Rent

WESTLAND... WESTLAND... SECURITY DEPOSIT \$200...

400 Apts. For Rent

Westland... WESTLAND... 6200 North Wayne Rd...

401 Furniture Rental

FURNITURE FOR YOUR 3 Room Apartment For \$110 Month...

ROCHESTER HILLS APARTMENTS

ROCHESTER HILLS APARTMENTS... JANUARY SPECIAL!

SOUTHFIELD FRANKLIN POINTS

SOUTHFIELD FRANKLIN POINTS... Spend Your Winter In Our Hot Tub...

TROY I-76 & BIG BEAVER

TROY I-76 & BIG BEAVER... SPECIAL WINTER OFFER FROM \$499...

WALLED LAKE AREA

WALLED LAKE AREA... WALLE LAKE - 1 bedroom apt...

WESTLAND SECURITY DEPOSIT \$200

WESTLAND SECURITY DEPOSIT \$200... WESTLAND AREA SPACIOUS...

WESTLAND WARRIS FARMS APARTMENTS

WESTLAND WARRIS FARMS APARTMENTS... Spacious 2 bedroom, bath...

WESTLAND BLOOMFIELD

WESTLAND BLOOMFIELD... A BRAND NEW LUXURY 2 BEDROOM APARTMENT...

401 Furniture Rental

401 Furniture Rental... CLASSIFIED ADS GET RESULTS...

NOVI WATERVIEW FARMS

NOVI WATERVIEW FARMS... Country Selling • Large Area • Near Twelve Oaks Mall...

ROYAL OAK VILLAGE GREEN

ROYAL OAK VILLAGE GREEN ON FRANKLIN... 746 0020

SOUTHFIELD \$499 MOVE-IN SPECIAL

SOUTHFIELD \$499 MOVE-IN SPECIAL... 1 bedroom apartment at a great price...

SUNNYMEDE APTS. 561 KIRTS

SUNNYMEDE APTS. 561 KIRTS... (1 blk. S. of Big Beaver...

WESTLAND PARK APARTMENTS

WESTLAND PARK APARTMENTS... Across from City Park (Cherry Hill)...

WESTLAND WOODS APTS

WESTLAND WOODS APTS... Spacious 1 and 2 bedroom apartments...

HAMPTON COURT APARTMENTS

HAMPTON COURT APARTMENTS... The Place To Live In Westland...

VENOY PINES APTS.

VENOY PINES APTS... A beautiful place to live Centrally located in Westland...

BEST APARTMENT VALUE IN FARMINGTON HILLS

BEST APARTMENT VALUE IN FARMINGTON HILLS... Charming 1 & 2 Bedroom Apartments...

Cordoba

Cordoba... Located on 12 Mile Road between Middlebelt & Orchard Lake Roads...

ROYAL OAK 11 MILE & MAIN ST.

ROYAL OAK 11 MILE & MAIN ST... Beautiful, spacious 1 & 2 bedroom apartments...

TOWN & COUNTRY APTS

TOWN & COUNTRY APTS... Spacious studios and one bedrooms...

TROY SOMERSET AREA

TROY SOMERSET AREA... Spacious decorated 1 and 2 bedroom apartments...

WESTLAND PARK APARTMENTS

WESTLAND PARK APARTMENTS... Across from City Park (Cherry Hill)...

WESTLAND WOODS APTS

WESTLAND WOODS APTS... Spacious 1 and 2 bedroom apartments...

THE HUNT IS OVER.

THE HUNT IS OVER... Newly designed 1 bedroom, 1 bedroom plus den, and 2 bedroom apartments...

Merriman Park APARTMENTS

Merriman Park APARTMENTS... Open Daily 10-6 p.m., Sunday Noon-5 p.m.

Beautiful 1 & 2 Bedroom Apartments

Beautiful 1 & 2 Bedroom Apartments... From \$360... HEAT INCLUDED...

THE SPRINGS

THE SPRINGS... 1 & 2 Bedroom Lakeland Apartments... from \$425...

ROYAL OAK 2 BEDS

ROYAL OAK 2 BEDS... 2 bedrooms, 1 1/2 bath, full kitchen...

LAURELWOODS APARTMENTS

LAURELWOODS APARTMENTS... Spacious studios and one bedrooms...

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SPECIAL LEASE OFFER!



BOB DUSSEAU

LINCOLN MERCURY MERKUR

SPECIAL LEASE OFFER!

"YOUR DISCOUNT DEALER"

"SHORT TERM LEASE SALE!" ONLY 2 YEARS...NO MONEY DOWN

1990 CONTINENTAL. Leather Seats, Aluminum Wheels, Keyless Entry, AM/FM Cassette, Power Windows & Locks. Stk. #00224. Starting At \$533.44\* per month. 12 To Choose at Similar Savings.

1990 MARK VII LSC. Leather seats, Loaded. Stock #00170. \$599.67\* per month. 6 To Choose at Similar Savings.

1990 COUGAR LS. 262 Package, Dual Power Seats, Cruise, Cast Aluminum Wheels, AM/FM Cassette, Power Windows & Locks. Stock #00286. \$323.19\* per month. 27 To Choose at Similar Savings.

1990 SABLE GS. Cast Aluminum Wheels, Cruise, Rear Defrost, Power Windows & Locks, Air. Stock #00339. Starting at \$330.25\* per month. 20 In Stock at Similar Savings.

1990 GRAND MARQUIS GS. Cruise, AM/FM Cassette, Cast Aluminum Wheels, Power Driver Seat, Light Group, Power Windows & Locks. Stock #00030. Starting at \$375.16\* per month. 14 To Choose at Similar Savings.

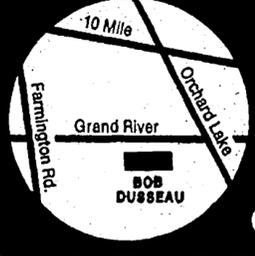
1990 TOPAZ GS. Automatic, Air, Rear Defrost, Tilt, AM/FM Stereo. Stock #00140. Starting at \$246.51\* per month. 15 To Choose at Similar Savings.

NEW 1989 COUGAR XR7 "SUPERCHARGED". 6 At Similar Savings. Tilt, Cruise, Power Locks & Windows, Power Antenna, Keyless Entry. Stk. #90994. WAS \$22,441. NOW \$16,441\*\* SAVE \$6,000.

474-3342 PLUS...DON'T MISS THESE HAND SELECTED USED CARS!!! 474-3170

Table listing various used cars: '88 FORD BRONCO XLT, '87 JEEP SPORTRUCK, '85 GMC STARCRAFT, '87 FORD T-BIRD TURBO, '83 FORD T-BIRD HERITAGE, '88 LINCOLN CONTINENTAL, '88 LINCOLN TOWN CAR, '88 MARK VII LSC, '89 FORD CONVERSION VAN, SIX MERCURY GM LS TO CHOOSE FROM 1986-1988 MODELS.

MANY MORE AVAILABLE AT SIMILAR SAVINGS



BOB DUSSEAU LINCOLN • MERCURY • MERKUR

Grand River at Orchard Lake Rd. Farmington Open Mon. & Thurs. 'til 9 P.M.

Our Specialty A, X, Z, & B Plans!

474-3170

4.8% A.P.R. FINANCING On Selected Models

HUGE DISCOUNTS • HIGHEST TRADE-IN ALLOWANCES • OPEN SATURDAYS THE BIGGEST SALE EVER

1400 CARS & TRUCKS IN STOCK

'90 FORD TEMPO 4-DR. \$54\*\* LEASE PER WEEK. \$8790\*

'90 FORD TEMPO 4-DR. 2.3 HSC. EFI Engine, 11C Automatic Transaxle, front Wheel Drive, P.S., P.B., P. Locks, Air Conditioning, Rear Defrost, Light Group, Dual Electric Remote Mirrors, Tilt Steering Wheel, Speed Control, Decked Luggage Rack, Backrest AM/FM Stereo/Cassette/Clock, Polycast Wheels, Special Paint Stripe, Cloth Reclining Seats, Side Window Defrosters, Interval Wiper, P185/70R14 Performance/All Season Tires, Luxury Sound Insulation, Body Side Protection Molding. Stk. #1610

GET \$1000 Cash\* Bonus On America's Best-Selling Cars and Trucks. Taurus Thunderbird Tempo Probe Mustang 2.3L Engine Up To \$750 on F Series '1250 on Bronco II '760 on LTD Crown Victoria '600 on Club Wagon

'90 AEROSTAR WAGON. \$13,390\*

'90 AEROSTAR WAGON. 3.0E V6, Auto O/D, P.S., P.B., P. Windows, P. Locks, P. Mirror, Air Cond., Dual Captain Chairs w/2 Removable Benches, Privacy Glass, Dual Storage Comp. Cont./Tilt, AM/FM Stereo/Cass., 110C, Def., R. Wiper/Washer, Stk. #1713

Table listing car models and prices: '88 FESTIVA "L" \$4990, '80 ESCORT "LX" 3-DR \$6590, '80 ESCORT "PONY" \$5990, '90 PROBE "GL" \$10,990, '90 TAURUS STATION WAGON \$12,690, '90 TAURUS 4 DOOR \$11,890, '90 CROWN VIC 4-DOOR \$14,590, '90 THUNDERBIRD COUPE \$12,990, '88 T-BIRD SUPER COUPE \$15,990.

STARCRAFT SALE SAVE \$7000!! '90 STARMASTER WE DARE YOU TO COMPARE OUR PRICE AND EQUIPMENT ANYWHERE. CHASSIS INCLUDES: 5.0 E.P.I., Auto O/D, P.S., P.B., Pwr Locks, P. Windows, Option 3 Payload, P235x15 WSW, Aux. Tank, Swingout Side and Rear Glass, Speed Control, Tilt Wheel, AM-FM Stereo/Cass., AIR COND., Light/Convenience Group, Handling Pkg., Hinged Side Door, Sport Wheel Covers. CONVERSION INCLUDES: Four Captain Chairs, Convertible 64" Sofa, 5 Way Adjustable Luggage Ledge, Floor Mats, Pedestal Table, Ten Inch Color TV, Indirect Lighting, Oak Valances, Oak Dash Accents, Oak Door Accents, Vista Bay Windows w/Screens Molded Spare Tire Cover, Painted Exterior, Graphics, T.V. Roof Rack and Ladder, Running boards, Rear Air Cond. and Heat. Stk. #1905

Table listing car models and prices: '90 F-150 "XLT" SUPERCAB \$11,190, '90 RANGER "XLT" PICKUP \$7590, '90 RANGER "S" PICKUP \$6390, '90 F-150 "XLT" 4x4 \$12,690, '90 F-250 4x4 \$15,990, '90 BRONCO "XLT" 4x4 \$15,690, '90 F-150 "XLT" \$9990, '90 F-250 "XLT" SUPER CAB \$14,990, '90 BRONCO "XLT" 4x4 \$14,290.

3480 JACKSON AT WAGNER ANN ARBOR, MI I-94, EXIT #172, TURN LEFT 996-2300 ANN ARBOR

Varsity Ford MICHIGAN'S "A" PLAN HEADQUARTERS

FREE TANK OF GAS WITH EVERY PURCHASE OPEN MON & THURS 9-9 TUES, WED, & FRI 9-6 OPEN SATURDAY 9-5 CALL TOLL FREE 1-800-875-FORD

**402 Furnished Apts. For Rent**  
 BIRMINGHAM - Central location. Completely furnished, 2 bedroom including heat, hot water, TV, Adult building. No pets. \$550. 647-7116  
 COOLIDGE & 14 Mile, Royal Oak. Furnished 1 and 2 bedroom apartments, heat included, from \$525. 331-5772 or 293-5799  
 FARMINGTON HILLS - 1 bedroom for single person at \$307.11 grand furnished including utilities for \$385 per month. 476-1572

**402 Furnished Apts. For Rent**  
**SUITE LIFE**  
 Beautifully Furnished - Birmingham - Royal Oak - Monthly Lease - Immediate occupancy - Lowest Rates  
**549-5500**  
 Westland  
**FULLY FURNISHED CORPORATE SUITES**  
 Westland Towers

**402 Furnished Apts. For Rent**  
**ABBINGTON LAKE**  
 Relocating? Temporary Assignment? We have corporate apartments for short term lease. Fully furnished with linens, housewares, utilities, television, stereo and microwave. From \$395. Conveniently located in western suburb, easy access to all ways and airport. Pets welcome in selected units. Call anytime. 459-9507

**404 Houses For Rent**  
 ARTESIAN, 13514, nice 2 or 3 bedroom, garage, \$375 plus. Also appliances, \$350 plus security. 622-0878  
 BIRMINGHAM - Attractive 3 bedroom, close to downtown, redecorated, 2 car garage, appliances, 1 bath, nice, \$875 mo. 626-7333  
 BIRMINGHAM - Charming 4 bedroom, 2 1/2 bath, 2,000 sq. ft. home. Appliances, 2 car garage, \$1600/mo. Days, 986-1348, evas, 851-9519  
 BIRMINGHAM - GUEST HOUSE - Small, private & secluded, 1 bedroom, 1 bath, kitchen, living room, workroom, carport. Many new appliances. No pets. \$575/mo. Call after 6pm. 647-1664  
 BIRMINGHAM - Ideal modern 3 bedroom ranch, walk to town, schools, YMCA. Woodward-Lincoln area, \$600 per month. Call 737-2114

**404 Houses For Rent**  
 BIRMINGHAM - Great in town location, Master bedroom with sitting room and skylight in master bath. Hardwood floors, 2 additional bedrooms, 2 1/2 baths, 2 car garage. No pets. \$1600/mo. Call Kathy Wilson 644-9700  
 Max Broock, Inc., REALTORS  
 BIRMINGHAM - Charming Cape Cod with 3 bedrooms, 2 baths. Newer kitchen, porch. 1 car garage. \$1200/mo. Frannie Woodcut 644-8700  
 Max Broock, Inc., REALTORS  
 BIRMINGHAM - Walk to town. Newly decorated 3 bedroom, 2 bath, remodeled kitchen. Garage and basement. \$950/mo. 646-0235  
 BIRMINGHAM - 2 bedroom newly remodeled, vaulted ceilings, loft, spacious deck, 2 car garage. \$800 mo. 645-6917 or 642-2445  
 BIRMINGHAM - 2 bedrooms, kitchen appliances, fully decorated, full basement, fenced yard, \$700 per month. 674-1116  
 BIRMINGHAM - 2-3 bedroom updated, bungalow, new appliances, kitchen appliances, fully decorated, full basement, fenced yard, \$700 per month. 674-1116  
 BIRMINGHAM - 3 bedrooms, 1 bath, new appliances, carpet, garage, \$750/mo. After 5pm, 360-2610  
 BIRMINGHAM - 3 bedrooms, 2 1/2 bath, new appliances, carpet, full basement, fenced yard, \$725/mo. 649-0878  
 BIRMINGHAM - 3 bedroom, 1 bath ranch, attached garage, family room, appliances. 642-2187  
 BIRMINGHAM - 710 Waterloo 2 bedroom + bedroom loft, 2 baths, all appliances, skylight. \$1100/mo. 646-2103  
 BIRMINGHAM - 2 bedrooms, 1 bath, new appliances, carpet, full basement, newly decorated. 807 Bennettville, \$800. Available 2-1-90. 338-6047

**404 Houses For Rent**  
**Cranbrook**  
 Assoc. Inc. Realtors  
 CANTON - 1,400 sq. ft. 3 bedroom quad, 1 1/2 baths, family room, fireplace, fenced yard, \$795 per month. Call after 6pm. 459-4056  
 DEARBORN - Michigan/Outer Drive area. Spacious, freshly painted 3 bedroom bungalow, new kitchen, new carpet, basement. No pets. \$500 per month. 323-7837  
 DEARBORN - 3316 Southfield Rd. 3 bedroom brick ranch, full basement, no garage. References, security deposit, \$500. rent \$500. Call 278-2119  
 TELEGRAPH/SCHOOLCRAFT, 2 bedroom, carpeted, fenced yard, no pets. \$525 per month. First, last, security. 523-7837  
 DETROIT-NORTHWEST - Jeffries & Outer Dr. 3 bedroom, \$335, & 435 security. Also, 2 bedroom, \$265, \$335 security. 531-7158  
 DETROIT - Oil Jeffries expressway, 2 bedroom, newly painted, carpeted, \$325 mo + security, utilities, & references. 533-0597  
 DETROIT - Warren & Evergreen area, 4 bedrooms, dining room, kitchen with no wax floor, basement, garage, very clean. \$495. Call Dave, 255-5678 or 417-8409  
 DETROIT - W. Outer Dr. very clean 2 bedrooms, appliances, basement, carpet, fenced yard, \$350/mo. \$500 security. After 6pm. 538-3925  
 DOWNTOWN FARMINGTON - Large, immaculate 2-story, 3 bedrooms, 2 bath, fireplace, appliances & more. \$1100/mo. 476-6095  
 FARMINGTON - Historic 2 bedroom home in downtown Farmington. Great location Big yard. \$925/mo. Leave message. Mike. 476-8073  
 FARMINGTON HILLS - Option to buy 3 bedroom ranch, 1 1/2 car garage, newly decorated. \$550 per month. 628-0111  
 FARMINGTON HILLS - 3 bedroom 2 1/2 bath colonial. Family room with fireplace, all appliances, central air, sprinklers, finished basement, carpet, fenced yard, \$850/mo. \$500 security. Available now at \$1450.  
 ROCHESTER HILLS (Levernols/Walton area) - 4 bedroom, 2 1/2 bath colonial. Family room with fireplace, library, kitchen appliances, central air, carpet, drapes, attached 2 car garage. Available now at \$1150.  
 TROY (Square Lake/Levernols Area) - 4 bedroom, 2 1/2 bath colonial. Family room with fireplace, 2 car garage, carpeting, attached 2 car garage/owner. Available Feb. 16 at \$1200.  
**GOODE 647-1898**  
 REAL ESTATE

**404 Houses For Rent**  
 FARMINGTON HILLS - 8 Mile-Halsted, 4 bedroom brick executive home, 2 1/2 baths, appliances, central air, 2 fireplaces, 1,600 sq. ft. upper level deck, without lower level, 2 car garage, \$1395 + security. Days, 474-5150. Evas, 478-9778  
 FARMINGTON HILLS - 3 bedroom brick, 800 sq. ft. fenced, stove, refrigerator, central air, basement, 4 bedrooms, 2 1/2 baths, family room, very clean, \$695 + security. Days, 474-5150  
 FARMINGTON/LEASE - Great location inside family sub, 3 bedroom, 2 bath, 1,800 sq. ft. brick, tile-level, family room with fireplace, central air, attached garage, \$1095 per mo. Ask for Pat. 471-4872  
 FARMINGTON & OTHER AREAS - TROY 4 bedroom colonial, 1 1/2 baths, family room with fireplace, attached 2 car garage, formal dining room, full basement, new carpeting, \$2,000/mo.  
 FARMINGTON, Livonia & Southfield - 3 bedroom ranches starting at \$700/month  
**HARRISON REAL ESTATE 471-6560**  
 FARMINGTON - 10 Mile-Orchard - 3 bedroom colonial, 1 1/2 baths, appliances, carpeting, \$150 plus security. 647-1827  
 FOR RENT - month to month, 4 bedroom, 2 1/2 bath colonial in Troy. \$900 per month. 651-1040  
 HAMBURG, Southfield, 3 bedrooms, basement, kids, angles, pets okay. 273-0223  
 HAZEL PARK - 3 bedrooms, newly decorated interior, \$500/mo. first, last & security, possible option to buy. 681-3750  
 LAKE FRONT FOR LEASE - Charming three bedroom on Palmdale. Updated 3 bedrooms, 1 1/2 baths, fireplace, appliances, finished basement, 2 car attached garage. Available Feb. 1st, \$1100 + deposit. 543-7110  
 PLEASANT RIDGE - Small 2 bedroom, \$480 per mo plus first and last. 687-3686  
 PLYMOUTH - Beautiful country house on 10 acres. 3 bedrooms, 2 1/2 baths, full basement, security, occupancy. Call 475-0140  
 PLYMOUTH - cute 1 bedroom, appliances, treed lot, walking distance to town, full basement, security, \$650 monthly, 455-7168 or 231-1100  
 PLYMOUTH - Downtown, 2 bedroom, smoke alarm, stove, refrigerator, washer/dryer included, \$600 per mo, 1 1/2 month security deposit. 1 year lease. Call Duane at 475-0140  
 PLYMOUTH - Exceptionally well cared for Colonial in a wonderful family-oriented residential neighborhood. 4 bedrooms, 2 1/2 baths, family room with fireplace, 1st floor laundry, etc. All the desired features, \$1,500 a month. Ask for Robert Baker. 476-7008  
**ROBERT BAKE**  
 Realtors  
 453-8200  
 PLYMOUTH - Lovely home in nice neighborhood, close to town. Large living room, dining room, family room, 2 bedrooms, 2 baths, 2 fireplaces. All built-ins in kitchen. Large finished room in basement, 4 bedroom, 2 1/2 baths, immaculate, beautiful, fully decorated and furnished. Central air, 2 car garage, and lots more. \$1400/mo. 453-3673  
 PLYMOUTH - Near downtown, 3 bedrooms, basement, appliances, new carpeting & paint, garage. No pets. \$500 + deposit. 453-2835  
 REDFORD - Cozy 2 bedroom brick bungalow w/ fireplace, 2 car garage, 19360 Wakenen, 7 & Beach Daily. Showing Sunday, 1-21, 11am-2pm.  
 ROCHESTER - Clean 3 bedrooms, new carpet, full basement, attached garage. Close to cidor mt. \$800 monthly. No pets. No smoker. Call Monica. 476-7008  
 NOVI - 4 bedrooms, 2 baths, basement & garage, 2500 sq. ft. immaculate occupancy, \$850. 4810 Grand River Ave. Newdownmanagement 348-5400  
 NOVI - 2 bedroom house, stove & refrigerator, gas & electric included. No pets. 2 month security deposit. Available Jan. 20, 1990. \$575 per month. Call Brian at 359-2500

**404 Houses For Rent**  
 LIVONIA - 3 bedroom, 1 1/2 baths, family room, central air, gas, fenced yard, desirable sub. Security deposit, references, \$920/month. After 6pm. 477-8194  
 LIVONIA, 8 Mile-Farmington Rd. area, 3 bedroom home, full basement, \$575/month. Call after 6pm. 517-516-1104  
 NORTH ROYAL OAK - Clean 3 bedroom, garage, basement, family room, Nicely located, \$800/mo. Call 474-5150  
 NORTHVILLE - 2 bedroom lower flat, \$495/mo. Excellent older home. Walk to downtown. 547-6565  
 OAK PARK - Attractive 3 bedroom, newly decorated, garage, utility room, fenced yard. Pets ok. \$810. 628-4337 or 354-1434  
 OAK PARK - Small 2 bedroom homes, private, enclosed porch, basement, small kitchen, fenced yard, 1 1/2 car garage. Ready to move in. 3 of 696, E of Coolidge, \$490/mo. + deposit of same. 540-6900 or 647-3468  
 OAK PARK, 3 bedroom, carpeted, air, appliances, references & security, basement, \$700 per month. 547-1937 or 932-3147  
 OAK PARK-3 bedroom, central air, newly decorated, new carpeting, working couple, \$1200 to move in, \$600 per month. 359-3568  
 OLD REDFORD, 3 bedrooms, no pets. \$225 + security deposit. 1831 Trinity. Evas. 648-1847  
 ORCHARD LAKE, 2 bedroom home on Upper Straits Lake, \$800 per month. Daytime, 627-3510. After 6pm, 681-4751  
 ORION TWP - Lake front, Oakland County, Elkhorn Lake. Extra large lot w/ deck on Palmdale. Updated 3 bedrooms, 1 1/2 baths, fireplace, appliances, finished basement, 2 car attached garage. Available Feb. 1st, \$1100 + deposit. 543-7110  
 PLEASANT RIDGE - Small 2 bedroom, \$480 per mo plus first and last. 687-3686  
 PLYMOUTH - Beautiful country house on 10 acres. 3 bedrooms, 2 1/2 baths, full basement, security, occupancy. Call 475-0140  
 PLYMOUTH - cute 1 bedroom, appliances, treed lot, walking distance to town, full basement, security, \$650 monthly, 455-7168 or 231-1100  
 PLYMOUTH - Downtown, 2 bedroom, smoke alarm, stove, refrigerator, washer/dryer included, \$600 per mo, 1 1/2 month security deposit. 1 year lease. Call Duane at 475-0140  
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 PLYMOUTH - Near downtown, 3 bedrooms, basement, appliances, new carpeting & paint, garage. No pets. \$500 + deposit. 453-2835  
 REDFORD - Cozy 2 bedroom brick bungalow w/ fireplace, 2 car garage, 19360 Wakenen, 7 & Beach Daily. Showing Sunday, 1-21, 11am-2pm.  
 ROCHESTER - Clean 3 bedrooms, new carpet, full basement, attached garage. Close to cidor mt. \$800 monthly. No pets. No smoker. Call Monica. 476-7008  
 NOVI - 4 bedrooms, 2 baths, basement & garage, 2500 sq. ft. immaculate occupancy, \$850. 4810 Grand River Ave. Newdownmanagement 348-5400  
 NOVI - 2 bedroom house, stove & refrigerator, gas & electric included. No pets. 2 month security deposit. Available Jan. 20, 1990. \$575 per month. Call Brian at 359-2500

**404 Houses For Rent**  
 REDFORD TWP., home information center has a free rental housing bulletin board.  
 REDFORD TWP-7 Mile/Beach area, 2 bedroom, living, dining, kitchen, full bath, central air, \$440/mo plus security. No pets. 644-1578  
 REDFORD TWP - 7 Mile & Inxter, 4 bedroom, 1 1/2 bath, fireplace, garage, newly renovated, \$695/mo. plus 1/2 month security. 655-3657  
 REDFORD - 19542 Imperial Hwy, 6 bedroom brick bungalow, totally remodeled, 1 1/2 car garage, great neighborhood. Redford schools. \$100/mo. Available Feb. 1, 1990. Days 953-3688. After 5pm 353-6560  
 RENT WITH OPTION TO BUY - 3 bedroom, living room, kitchen & 2 baths, finished basement, fireplace & patio lot. 285-9592  
 ROCHESTER HILLS - Brick 1823 sq. feet, 1 1/2 bath, 3 bedrooms, paved driveway, 2 car garage. \$500/mo. 652-3404  
 ROCHESTER HILLS - 3 bedroom brick ranch, attached garage, all appliances, central air, \$1050 per month. 652-3404  
 ROCHESTER - Ranch home with 0 bedrooms, 1 1/2 bath, central air and finished basement. 1 car garage, fenced yard, excellent condition. \$975/mo. Call before 5pm 978-4400. After 5pm 652-3404  
 ROCHESTER - Short term rent, 3 bedroom, total new interior, new 2 1/2 car garage, negotiable. 546-6026  
 N ROYAL OAK - Small 3 bedroom ranch, 1 car detached. No basement, fenced yard, \$500/mo. No pets, all appliances. Minimum 18 month lease. \$655 plus security deposit. Good references. No big dogs. 588-5597  
 ROYAL OAK - Clean 3 bedroom, no basement, fenced yard & garage, no pets. \$675 mo. References & security. 1st yr. lease. 588-5597  
 ROYAL OAK - Close to downtown, 1 bedroom, with great room, central air, carpet, treed lot. Fr. \$400. \$450/mo. \$425 mo. 545-1181  
 ROYAL OAK - 175-1596, 2 bedroom, modern interior, appliances, private fenced yard. No pets. February 1, 1990. \$500/mo. Call 475-0140  
 ROYAL OAK - 4 bedroom house. W/AT. Basement, full bathroom. Great location, perfect for family. 343-2623  
**ROYAL OAK**  
 2 bedroom Ranch, 1 1/2 car garage, large kitchen & living room. New paint & carpeting, circular driveway, 2 car garage, central air, new utilities & security. 644-3262  
 ROYAL OAK - 3 bedrooms, 1 bath ranch, 1 car garage, central air, \$650/mo. 642-1620  
 ROYAL OAK-3 bedroom, dishwasher & appliances, carpeting. No pets. \$500/mo. 648-0667  
 SOUTHFIELD - Large 2 bedroom, 1 bath, 1 acre, country setting, 1 car garage, including water, pets, HW & Franklin. \$500. 354-2384  
 SOUTHFIELD-Midway & Evergreen, 5 room house, carpeted, newly decorated, appliances, 2 car garage, \$575 + security. 557-4676  
 SOUTHFIELD - nice & clean 3 bedroom ranch, garage, N of 8 Mile, E of Inxter, \$800/mo. 553-8138  
 SOUTHFIELD - Prime location - Charming 3 bedroom, 2 1/2 bath, 3 bedroom ranch, fireplace, full basement, 2 car garage. \$995. 289-1574  
 SOUTHFIELD - 2 bedroom brick ranch. Freshly painted, garage and full basement. Available immediately. \$550 a month + security. 648-0213  
 SOUTH LYON - 2300 sq. ft. newer walk-out ranch, 3 1/2 baths, family room, fireplace, sauna, wet bar, 4 bedrooms, lake privilege. \$1200/mo. Call 476-7008  
 D & H PROPERTIES 737-4002  
 SYLVAN LAKE - Clean, cute 3 bedroom, lake privileges. Stove/refrigerator. Available Feb. 15. References. Days 644-3011. Evas 644-3200  
 TAYLOR - 4 bedroom, newly decorated. New carpet. No pets. \$725-5645  
 TROY - Older home 4 bedroom, 1 1/2 bath, large kitchen, living & dining room. Quite clean \$800 per mo. 540-0193  
 TROY - 18/Coolidge, 4 bedrooms, 2 1/2 bath colonial. Short term lease available. \$1150/mo. 524-1287  
 TROY - 2 bedrooms, newly decorated, stove, refrigerator and carpeted. \$450 plus security. N. of 18 MI, just off Rochester Rd. 548-2377  
 TROY - 3 bedroom, modern kitchen, all appliances, fireplace, 2 car attached garage, \$600/month. 524-1287  
 TROY - 3 bedroom brick ranch, 2 car attached garage, 1 1/2 baths, appliances, basement, air, \$900. No pets. 878-7099  
 TROY - 875 East Maple (Near Rochester), 2 bedroom, living room, dining room, kitchen. Needs handyman who wants a great deal on rent. 3 bedrooms, 2 1/2 baths, full basement, \$300/month. Call Mon. - Fri. for further information. 540-0193  
 WALLED LAKE - Lakelont, 2 bedroom cottage, stove & refrigerator, drapes, \$500 plus utilities. 659-4926  
 WALLED LAKE - 2 bedroom, washer/dryer, newly decorated, lake access, paved street, city water & sewer, \$575/mo. No pets. 624-0418  
 WATERFORD - All sports lakefront. Close to M59 and 175. 3 bedrooms, 2 1/2 baths, full basement, \$1150/mo. Call 214-6622. March 1st, \$1150.  
 WAYNE - Nice brick home, 3 bedrooms, no pets. \$600 per month + deposit + 1st & last month rent. Call after 6pm. 722-6719  
 WAYNE - 2 bedroom, garage, very clean, \$495 plus security. No pets. Call Vick. 728-9210  
 WESTLAND - Clean, 3 bedroom home on quiet street. Newly redecorated. All appliances, easy attic storage. \$600 plus security. 337-9792  
 WESTLAND - Livonia schools, 3 bedroom brick ranch, 2 baths, finished basement, garage, \$180/mo. plus security. 452-9225  
 WESTLAND (Merriam/Dorsey), attractive 2 bedroom duplex, unfurnished. Immediate occupancy. \$410/mo. Call Mon-8pm. 214-6622  
 WESTLAND - 3 bedroom, basement, 1 1/2 baths, appliances, garage, 33115 Melton, Cherry Hill/Venoy area. \$560/mo. After 3pm. 421-0563  
 YPSILANTI - apartment 2 bedroom, Van Buren School District, fenced yard, \$550/month. Call Lyne. 461-9075

**NOVI - FARMINGTON**  
**Pavilion Court**  
 FULLY EQUIPPED HEALTH CLUB  
 \$200 SECURITY DEPOSIT  
 Complete GE Kitchens Washer/Dryer in Unit  
 Abundant Storage Window Treatments  
 Cathedral Ceilings Carpets Included  
 New Construction  
 From \$660  
 Open Until 7 p.m. 348-1120  
 Open daily 9 a.m. - 7 p.m. Sat & Sun 11 a.m. - 5 p.m.  
 Pavilion Drive off Haggerty Rd., between 9 & 10 Mile

**BIRMINGHAM SCHOOLS**  
 BIRMINGHAM - 2 bedroom updated, bungalow, new appliances, kitchen appliances, fully decorated, full basement, fenced yard, \$700 per month. 674-1116  
 BIRMINGHAM - 2-3 bedroom updated, bungalow, new appliances, kitchen appliances, fully decorated, full basement, fenced yard, \$700 per month. 674-1116  
 BIRMINGHAM - 3 bedrooms, 1 bath, new appliances, carpet, full basement, fenced yard, \$725/mo. 649-0878  
 BIRMINGHAM - 3 bedroom, 1 bath ranch, attached garage, family room, appliances. 642-2187  
 BIRMINGHAM - 710 Waterloo 2 bedroom + bedroom loft, 2 baths, all appliances, skylight. \$1100/mo. 646-2103  
 BIRMINGHAM - 2 bedrooms, 1 bath, new appliances, carpet, full basement, newly decorated. 807 Bennettville, \$800. Available 2-1-90. 338-6047  
 BIRMINGHAM - 2 bedrooms, brick, new carpeting, appliances, gas heat, appliances, garage, Pierce School, clean, \$719/mo. After 6pm 332-2319  
 BIRMINGHAM - 2 bedroom, remodeled, appliances, garage, basement, private yard, \$675 plus security. Days, 645-3683. Eve. 628-9821

**STUDIO**  
 Furnished studio apartment, downtown Royal Oak. Separate heating and cooling, laundry and storage facilities. Off-street parking. Adult building. No pets. Applicants must earn \$18,000 a year or more to apply. \$400 per month lease. Call Resident Manager, 399-0539

**CLARKSTON OR UNION LAKE - WEST BLOOMFIELD**  
 1 & 2 bedroom apartments complete with everything (dishes, pots & pans, linens, etc). Bring your suitcase & groceries & move right in! Utilities included. From \$875. Leases from 3 months. 628-4800  
 Call Martha: 628-4800

**DOWNTOWN PLYMOUTH, 2** furnished apartments, utilities included. \$700 and \$500 a month. Contact Mr. Creon Smith. 453-1620

**DEARBORN HEIGHTS**  
 Newly Remodeled  
 1 & 2 bedroom apartments  
 From \$495  
 • Verticals • Eat-In Kitchen  
 • Walk-In Closets • Carport  
 • Washer/Dryer Available  
 Handicapped units available  
 Open Daily 9-5  
 Saturdays 10-4  
 348-9616

**DIAMOND FOREST APARTMENTS**  
 From \$625 and up  
 One Month Free Rent  
 • Complete Kitchens with microwave.  
 • Utility room with washer/dryer.  
 • Furnished Executive Rentals  
 • Private Entrances.  
 • Nature jogging trail.  
 • Swimming Pool with spa & tennis courts.  
 • Handicap Units  
 Between Grand River & 9 Mile on Halsted  
 Farmington Hills 471-4848  
 Mon. thru Sat. 10:5 - Sun. 12-5

**NOW RENTING NEW LUXURY TOWNHOUSE**  
 Westbury Village, a new luxury rental townhouse community. Large two and three bedroom designs with an enticing combination of New England architecture, beautiful landscaping and covered parking. Inside, enjoy formal dining, a spacious dinette, 2 1/2 baths, complete kitchen and full size washer and dryer.  
 Each offers you a full health club, refreshing pool, spa and tennis courts. Ideally located in the Avondale school district near Oakland Technology Park.  
 Call today 852-7550.  
 Squirrel Road between Auburn & M-59  
 AUBURN HILLS/ROCHESTER  
 Managed by Kahan Enterprises

**WE'LL HELP YOU DECIDE**  
 The quickest & easiest way to find an apartment. It's complete with maps, rates, pictures, descriptions & much more.  
 Pick up your free copy at Kroger, 7-Eleven, and Perry Drug Stores  
 or call 313-355-5326 Weekdays

**NORTHVILLE**  
 Prestigious Northville  
 1-2 BEDROOM from \$495  
 • Verticals • Eat-In Kitchen  
 • Walk-In Closets • Carport  
 • Washer/Dryer Available  
 Handicapped units available  
 Open Daily 9-5  
 Saturdays 10-4  
 348-9616

**DEARBORN HEIGHTS**  
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 • Handicap Units  
 Between Grand River & 9 Mile on Halsted  
 Farmington Hills 471-4848  
 Mon. thru Sat. 10:5 - Sun. 12-5

**Here's What's HOT**  
 In Westland  
**2 bdrms @ \$445**  
 Stay warm & cozy this winter. Our special reduced rates provide extra cash for winter heat bills. On Warren road, west of Wayne road.  
**WOODLAND VILLA**  
 Open 7 days 422-5411

**FRANKLIN SQUARE APARTMENTS**  
 UNBELIEVABLE!  
 A quaint & quiet apartment community in Livonia, close to great shopping, restaurants, I-96 access & Metro Airport.  
**Reduced Security Deposit!**  
 Attractive 1 and 2 Bedroom Apartments from \$500  
 HEAT AND VERTICAL BLINDS INCLUDED  
 Located on 5 Mile Rd. Just East of Middlebelt in Livonia.  
 OPEN 7 DAYS 427-6970

**NORTHWOOD**  
 ROYAL OAK  
 WOODWARD NORTH OF 11 MILE  
 1 & 2 Bedroom Apartments  
 • FREE HEAT, WATER & BASIC CABLE  
 • Swimming Pool • Air Conditioning  
 • Appliances • Carpeting • Laundry & Storage Facilities • Carports  
 Office Hours: Daily 8:30-5:00  
 541-3332

**HILLCREST CLUB**  
 FREE HEAT  
 One Bedroom Special  
 200 Moves You In (Limited Time Only)  
 • Quiet Park Setting • Spacious Suites  
 • Outdoor Pool • Air Conditioning  
 • Immaculate Grounds & Buildings  
 Call today, we'll give you a gift.  
 12350 Risman 453-7144  
 Daily 9-6 Sat 12-4  
 OTHER TIMES BY APPOINTMENT

**Parkway**  
 A peaceful, friendly community  
 Spacious 1 & 2 Bedroom Suites  
**FREE HEAT**  
 \*1st Month Rent \$19.90  
 Patrolled security, cable TV available. 24 hour maintenance, laundry and storage, vertical blinds, air conditioning, ceiling fans, package receiving, 2 swimming pools, small pets welcome. Walk to shopping, adjacent to golf, tennis, indoor ice skating, and bike trails. 11th-131-90  
 Come join our family!  
**357-2503**  
 Corner of Beach and Shilawassoo  
 1 Bk. N. of 8 Mile in Southfield

**Country Ridge APARTMENTS**  
 On Haggerty Rd. Between 13 & 14 Mile Balcor Property Management. 661-2399

**ASK ABOUT OUR SPECIALS**  
**Country Living at its Best!!!**  
 Starting at \$595  
 • Spacious 1 & 2 Bedroom Units  
 • Private Entrance  
 • Washer/Dryer Hook-ups  
 • Lighted Tennis Courts & Jogging Trail  
 • Patio or Balcony  
 • European-Style Cabinets w/Complete Appliances Package  
 • Swimming Pool, Jacuzzi, Clubhouse

**Fairmont Park**  
 In Farmington Hills  
 One and two bedroom apartments and terraces featuring:  
 • Hardwood floors  
 • Full kitchen  
 • Full bathroom  
 • In-unit laundry  
 • Storage space  
 • Pet friendly  
 • Close to schools and shopping  
 • Call today for more information  
 474-2510

**COACH HOUSE APARTMENTS**  
 Attractive 1 & 2 Bedroom Apartments & 2 Bedroom Townhouses Available from \$505  
 HEAT INCLUDED with Vertical Blinds  
 FEATURING  
 • Clubhouse  
 • Sauna  
 • Air Conditioning  
 • 2 Swimming Pools  
 23600 Lamplighter Lane on Providence Drive just North of W. Nine Mile Rd. in Southfield (one block West of Greenfield Rd.)  
 Model On Display 7 Days  
**557-0810**  
 \*1 Year Lease - New Residents - Select Units Only

**Century 21 HOME CENTER**  
 ROCHESTER HILLS - 3 bedroom Ranch, 1 bath, family room, 2 car attached garage, \$600/month. No pets. \$1150/mo. 524-1287  
 TROY - 2 bedrooms, newly decorated, stove, refrigerator and carpeted. \$450 plus security. N. of 18 MI, just off Rochester Rd. 548-2377  
 TROY - 3 bedroom, modern kitchen, all appliances, fireplace, 2 car attached garage, \$600/month. 524-1287  
 TROY - 3 bedroom brick ranch, 2 car attached garage, 1 1/2 baths, appliances, basement, air, \$900. No pets. 878-7099  
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 YPSILANTI - apartment 2 bedroom, Van Buren School District, fenced yard, \$550/month. Call Lyne. 461-9075

**To Ring in the New Year**  
 The Woods of Westland, a brand new senior citizen apartment community, is now available for occupancy. Move into your new apartment home in time to enjoy the new year.  
 Optional Meal Program • Community Areas • Emergency Call System • Naturally Wooded Site • Activities • Solarium • Landscaped Courtyard • On-Site Management • Mini-Models Available • 1 & 2 Bedroom Floor Plans from \$550/month (Inc.)  
**THE WOODS OF WESTLAND**  
 Come home to The Woods of Westland!  
 Model Hours: Mon-Sat 10-4 Sun 12-4  
 313-454-9838 Conveniently located on Joy Road between I-196 and I-275 in Westland

404 Houses For Rent
WESTLAND
3 bedroom duplex, full basement, private drive, updated kitchen and appliances. Convenient residential area. \$500/month. 721-8111

WESTLAND
2 bedroom duplex, private drive, full basement, new kitchen and appliances. Convenient residential area. \$500/month. 721-8111

WESTLAND
3 bedroom brick ranch, appliances, livable school, \$600. Available now! 742 Harrison, N. of Warren, E. of Ardmore, off Leathers showing Sat. 2-5pm. BUCKNER & ASSOC. 348-5100

W. BLOOMFIELD, B. of Walnut Lake, W. of Farmington. Well maintained 3 bedroom colonial base immediate occupancy. Fireplace in family room and master bedroom suite, 2nd floor laundry, finished rec room and 1/2 bath. Minimum 1 yr. lease, \$1400 a month. Ask for Mimi Miller, 851-3388. CHAMBERLAIN REALTORS

405 Property Management
ABLE PROPERTIES specializing in single family leasing and management, over 20 yrs. experience. Call about our rates, etc. 814-3232

ABSENTEE OWNER
We personalize our service to meet your leasing & management needs. Broker-Bonded. Specializing in corporate transfers. Before making a decision, call us! D & H Income Property Mgmt. Farmington Hills, 737-4002

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Don't Want To Sell?
Check out complete property management services recommended by many major corporations. Over 25 years experience, reasonable rates. GOODE REAL ESTATE A Goode Listing is a Good Buy! 7411 N. Wooding, 647-1898

406 Furnished Houses For Rent
BIRMINGHAM: A Rare Find In-town 2 bedroom, living room with fireplace, dining room, kitchen with eat-in area, 1 1/2 bath, full basement, garage, appliances. Available now, \$1,200/mo. Includes utilities. Security required. 647-8635

ROCHESTER HILLS - Month to month, 200 sq. ft. location, 2 bedrooms, 2 1/2 bath, full basement, replacement wet bar, finished basement, 2 car attached garage, \$1000/month. D & H PROPERTIES 737-4002

406 Duplexes For Rent
BIRMINGHAM - beautiful 2 bedroom, new all new decorated, carpet, appliances, drapes, fireplace, carpeting, air, garage, 1 1/2 baths, 3 beds to downtown, close to shopping, \$700 a month, vacant, Call. 648-7287

BIRMINGHAM - 2 bedroom duplex, charming upper flat in downtown Birmingham duplex, 2 bedrooms, 1 bath, 1 1/2 bath, no pets. \$600/mo. Call: Kathy Wilson, 644-8700

BIRMINGHAM - 2 bedroom duplex, 2 bedrooms, 2 1/2 bath, full basement, fireplace, dining room, rec room, garage. Small pet \$700. 647-3635

BIRMINGHAM - In-town, 1778 Hayes, New paint, clean as a white sheet, 2 bedrooms, 2 1/2 bath, full basement, fireplace, air, \$785/mo. Available now. 977-2812. 641-1578

BIRMINGHAM - Lower 2 bedroom, dining room, appliances, hardwood floor, fireplace. No pets. \$415-1689

BIRMINGHAM - 2 bedroom duplex, appliances furnished, garage, \$700 per month. 334-8418.

CANTON, spacious 3 bedroom, 1 1/2 bath, large kitchen, full basement, formal dining room, private deck, central air, no pets. \$800 + 1/2 month security deposit. 981-4710

CANTON - 3 bedroom, full basement, good heating/air conditioning system. Excellent location, \$1700. Security deposit. 553-8224

DETROIT- EVERGREEN/WARREN area, beautiful 2 bedroom duplex, appliances, garage. No pets. \$450 + security. 665-9353

GARDEN CITY, 3 bedrooms, 1 1/2 bath, central air, full basement, newer unit, \$700 per month. Call: Ralfary Real Estate 665-8900

410 Flats
BIRMINGHAM, old area, in town, lower 2 bedroom, dining room, air, blinds, appliances, basement, garage. 478 Park, #725. 648-9712

FARMINGTON HILLS - Spacious 2 bedroom low unit. Large kitchen, new carpet, central air, large yard. \$515 per month. 628-2998

GARDEN CITY
2 bedroom upper, newly decorated, heat included, no pets, \$450 plus security. 422-6638

PALMER PARK - 7 mile W. Woodford, beautiful 6 room upper flat, 400 month plus utilities & security deposit. References. 648-2784

VACANT - 7248 VAUGHAN
OPEN SUN 12-3
4 room upper, \$350 includes utilities, basement, appliances 272-2545

WAYNE - large, clean, 2 bedroom flat, basement, yard, no pets. \$425 month plus utilities, \$450 security. 328-0534

412 Townhouses- Condos For Rent
AUBURN HILLS - Adams/South Blvd. 3 large bedrooms, dining room, central air, deck, appliances. \$585. 651-3338

AUBURN HILLS
SOUTHFIELD
2 & 3 bedroom townhouses & ranches, full amenities. KAFTAN ENTERPRISES 352-3800

BIRMINGHAM CONDO
View right in this recently updated 1 bedroom unit. Close courtyard. No pets. \$650 mo. Call: Kathy Wilson, 644-8700

Max Brock, Inc. REALTORS
BIRMINGHAM, near town, beautiful 1 bedroom condo, \$375/mo. includes heat, water, air, carpet, appliances. Immediate occupancy. 642-1620. After 5pm, 655-9990

BIRMINGHAM
Newly remodeled 2 bedroom townhouse, private entrances, fireplace, central air, patio, great location, 1 mo. free rent to new residents for limited time. Please call. 644-8000

BIRMINGHAM'S BEST
GETS BETTER
1 BDRM/1 BATH/1 KIT/1 CARPORT/2 of 3 BDRM/2 APTS. & Townhomes (with Full Basements) From \$700 Month. Immediate occupancy. \$600 off 1st month rent. Leasing Hours from 9am-5pm Daily. Sat. 12noon-3pm or call. 644-8000

BIRMINGHAM-1 bedroom condo, new appliances, \$600 per mo. Includes heat & water. Pool. Close to downtown & Birmingham. 669-2005

BIRMINGHAM - 2 bedroom, 1 1/2 bath, dinette, large living room, new carpet, dishwasher, refrigerator, wet bar, finished basement, 2 car attached garage, \$1000/month. D & H PROPERTIES 737-4002

406 Duplexes For Rent
BIRMINGHAM - beautiful 2 bedroom, new all new decorated, carpet, appliances, drapes, fireplace, carpeting, air, garage, 1 1/2 baths, 3 beds to downtown, close to shopping, \$700 a month, vacant, Call. 648-7287

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BIRMINGHAM - 2 bedroom duplex, 2 bedrooms, 2 1/2 bath, full basement, fireplace, dining room, rec room, garage. Small pet \$700. 647-3635

BIRMINGHAM - In-town, 1778 Hayes, New paint, clean as a white sheet, 2 bedrooms, 2 1/2 bath, full basement, fireplace, air, \$785/mo. Available now. 977-2812. 641-1578

BIRMINGHAM - Lower 2 bedroom, dining room, appliances, hardwood floor, fireplace. No pets. \$415-1689

414 Townhouses- Condos For Rent
DISNEY/SOUTLAND: Fully furnished 2 bedroom, 2 bath in town Condo, 3 pools, jacuzzi, pool, tennis. Week-ly/monthly. 459-0425 or 881-5180

Florida-Ormond Beach, luxury ocean front condo, 2 bedrooms, 2 1/2 bath, jacuzzi, pool, tennis. Week-ly/monthly. 681-3444

FRIPP ISLAND - 2 bedrooms, ocean front villa, 2 bedroom, 2 1/2 bath, golf course at back door, pool, tennis. Call: 421-7040

HUTCHINSON ISLAND, FLA. - oceanfront, 2 bedrooms, 2 bath, fully furnished. Pool, tennis, 3 cars. Mar. 18-Apr. 8. 851-6589

NAPLES Florida-Foxfire Golf Course Community, 2 bedrooms, 2 bath, microwave, washer & dryer, dishwasher, pool, tennis, heated pool, jacuzzi. Fully furnished. Call: 203-248-2523

ORLANDO/DISNEY - 2 bedroom, 2 bath, condo, pool, tennis. Special price. February only. 539-4533

PHOENIX Garden Apartment, 2 bedroom, 2 bath, pool, exercise, Central & Camelback. March, April, May, Monday, weekly. 474-1530

SAVING BEACH - Beautiful 2 bedroom, 2 bath, oceanfront, 2 bedrooms, 2 1/2 bath, weekly. Amenities including pool and tennis. 323-2777

SANIBEL ISLAND, FLA. week of March 23-30, beautiful 2 bedroom, 2 bath, condo, right on the Gulf, 2 tennis courts, large swimming pool, hot tub, whirlpool bath, large master bedroom suite, \$1500 a week. 421-7040

SARASOTA - Lido Beach, 1 bedroom apartment, available 14, March 10 to beach Jan. 24, 14, March 15 to May 1. 540-6771

415 Vacation Rentals
BOYNE - Bed & Breakfast. Fireplace, cable, gourmet meals. Year around. 618-582-7855

BOYNE/CHARLEVILLE - Lakefront condo, sleeps 2-12. Jacuzzi, fireplace, winter & summer available. 655-3392

BOYNE CITY CONDO
2 bedroom, 2 bath, 5 minutes from Boyne Mountain, 30 minutes from Highlands/Hubbs. 648-2809

BOYNE CITY, 2 bedroom, 2 bath, lakefront condo, sleeps 8, fully equipped, 295 weekend. 647-8157

BOYNE COUNTY, 3 bedrooms, 2 1/2 bath, ranch home, on Walcott Lake, 4 miles S. of Petoskey. 5 days: 575-7478. Eves. 642-5731

BOYNE HIGHLANDS - Luxury chalet, 4 bedrooms, 3 full baths, sleeps 10. Heated garage. Wood or weekend. 541-0682

BOYNE HIGHLANDS - Nubs Hubbs area, 2 BDRM/2 BATH/2 CAR. Rent for 10 days. 939-8538

BOYNE/HUBBS NOB AREA
1 1/2 BDRM/2 BATH/2 CAR. Rent for 10 days. 939-8538

BOYNE/KEYS, SKI chalet, 4 bedrooms, 2 1/2 bath, full kitchen, fireplace, pool, hot tub, 2 cars. Call after 6pm, 932-9229

414 Southern Rentals
DISNEY/SOUTLAND: Fully furnished 2 bedroom, 2 bath in town Condo, 3 pools, jacuzzi, pool, tennis. Week-ly/monthly. 459-0425 or 881-5180

Florida-Ormond Beach, luxury ocean front condo, 2 bedrooms, 2 1/2 bath, jacuzzi, pool, tennis. Week-ly/monthly. 681-3444

FRIPP ISLAND - 2 bedrooms, ocean front villa, 2 bedroom, 2 1/2 bath, golf course at back door, pool, tennis. Call: 421-7040

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SARASOTA - Lido Beach, 1 bedroom apartment, available 14, March 10 to beach Jan. 24, 14, March 15 to May 1. 540-6771

415 Vacation Rentals
BOYNE - Bed & Breakfast. Fireplace, cable, gourmet meals. Year around. 618-582-7855

BOYNE/CHARLEVILLE - Lakefront condo, sleeps 2-12. Jacuzzi, fireplace, winter & summer available. 655-3392

BOYNE CITY CONDO
2 bedroom, 2 bath, 5 minutes from Boyne Mountain, 30 minutes from Highlands/Hubbs. 648-2809

BOYNE CITY, 2 bedroom, 2 bath, lakefront condo, sleeps 8, fully equipped, 295 weekend. 647-8157

BOYNE COUNTY, 3 bedrooms, 2 1/2 bath, ranch home, on Walcott Lake, 4 miles S. of Petoskey. 5 days: 575-7478. Eves. 642-5731

BOYNE HIGHLANDS - Luxury chalet, 4 bedrooms, 3 full baths, sleeps 10. Heated garage. Wood or weekend. 541-0682

BOYNE HIGHLANDS - Nubs Hubbs area, 2 BDRM/2 BATH/2 CAR. Rent for 10 days. 939-8538

BOYNE/HUBBS NOB AREA
1 1/2 BDRM/2 BATH/2 CAR. Rent for 10 days. 939-8538

BOYNE/KEYS, SKI chalet, 4 bedrooms, 2 1/2 bath, full kitchen, fireplace, pool, hot tub, 2 cars. Call after 6pm, 932-9229

415 Vacation Rentals
PETOSKEY HARBOR SPRINGS
Take advantage of outstanding ski conditions in Boyne County. Fully furnished 1, 2, 3 & 4 bedroom condos weekly rental air. 425-5238 or 1-693-5704

PROFESSIONAL MALE wanted to share spacious home in Southfield. Call Tom at: 425-5238 or 1-693-5704

PROFESSIONAL FEMALE seeks non smoking roommate to share her 3 bedrooms, 2 1/2 bath, fully furnished home. 262-1547. Eves: 649-6337

ROCHESTER AREA-Single or married couple to share large home. 11 apartment of Rochester, 11445 E. 6th, 628-6164 or 295-2935

ROCHESTER HILLS, woman over 50 will share 2 bedroom townhouse with responsible person. \$75 week includes utilities. 652-8493

ROOMMATE FOR FEMALE (25) with child to share room in 3 bedroom home. Call: 681-1130

ROOMMATE to share 2 bedroom apartment on Cass Lake, with professional single white male, 31 years old. Call Dan: 683-1622

ROOMMATE WANTED to share house in Southfield. Large house, 3 bedrooms, 2 1/2 bath, full kitchen, full laundry, full basement, full garage. Call Mike: 681-1130

ROYAL OAK - female to share house with 2 other females, 2550 per month plus one-third utilities. 335-5127

SCHOOLCRAFT BEACH AREA. Nice set up for lady or college student. Non-smoker, non-use. After 5pm. 534-0076

SEEKING FEMALE, non-smoking roommate to share home. Furnished room available, pets welcome. \$250. SHARAH AREA. 522-9974

SHARAH ORCHARD LAKE CONDO
2 bedroom, 2 bath, full kitchen, full laundry, full basement, full garage. \$250/month + utilities 338-0958

SOUTHFIELD: Furnished room, kitchen, laundry, employed mature female, non-smoker preferred. Available now. \$250/mo. 330-0021

TELEGRAPH & 14 Mile, 2500 sq. ft. 2 bedroom, 2 1/2 bath, full kitchen, full laundry, full basement, full garage. Call Mike: 681-1130

TROY-Professional female, non-smoker to share apartment. \$250 per month. 680-1358

WATERFORD share home, all appliances. Male or female professional. \$225 per month. 258-0269

WEST BLOOMFIELD - Young professional male seeks professional to share 2 bedroom, 2 bath, full kitchen, full laundry, full basement, full garage. 768-2870

WESTLAND - Professional, room in nice house with lots of amenities, \$300 + utilities. Non-smoker. After 5pm. 728-8552

YOUNG COUPLE looking for a mate to share a large home in a quiet area in an elite Farmington Hills neighborhood. \$400 mo., utilities included. Please call: 474-2971

421 Living Quarters To Share
MALE/FEMALE or Couple to share bedroom home in Garden City. Will negotiate. 422-7871

PROFESSIONAL MALE wanted to share spacious home in Southfield. Call Tom at: 425-5238 or 1-693-5704

PROFESSIONAL FEMALE seeks non smoking roommate to share her 3 bedrooms, 2 1/2 bath, fully furnished home. 262-1547. Eves: 649-6337

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434 Ind./ Warehouse Lease or Sale
REDFORD - 196/10k sq. ft. For lease: light industrial, multi-tenant, 12000 sq. ft., from \$500 per month. Free rent 1st month. (313) 399-2317

436 Office/Business Space
ACCESSIBLE Birmingham medical building, small suites available now. \$500 each. Large suite available Feb. 1 - \$2000. Call 9-5 - 645-5839

ACCOMPLISH SUCCESS of your Business in prestigious Birmingham. SHARED OFFICE CONCEPTS, Inc. provides full-service Secretarial, telephone answering, conference room, reception & business office. Choose from a variety of Executive Office Suites, located at: 355 S. Woodward, Ste. 1000. Call Joanne Binetta, 433-2070

ANNOUNCING SERVICED OFFICE SPACE - Now Locations throughout the Metro Area for smaller Executive Office needs. Suites from 150 sq. ft. with shared telephone answering, secretarial services & conference facilities. Flexible short-term leases & growth options to conventional space. BAYVIEW/215 & Ford Rd. \*FARMINGTON HILLS, Western \*TROY, Big Beaver Rd. \*ANN ARBOR, S. State St. \*POWERSVILLE, I-75 & Sterling Hts. In prestigious Sterling Town Center. International Business Centers 637-2400

ATTENTION Birmingham executives, 100-300 sq. ft. executive offices. Secretarial & telephone answering services available. Call 647-8633

BIRMINGHAM Approximately 300 sq. ft. large windows, easy parking. \$385 plus utilities. Weekdays 6:45-10:00 Eves/weekends 288-4213

BIRMINGHAM DOWNTOWN - Upstairs space ideal for office or retail. Approx. 12' x 12' immediate occupancy. \$285 per month. 682-4762

BIRMINGHAM - excellent location, corner office & second smaller office available. Receptionist with secretarial skills available. Parking available. 800-1300

BIRMINGHAM Suites of 1,200, 1,500 & 2,700 sq. ft. Will divide Call today! Slater Management 540-6288

Birmingham, Fr. Gross Rent \$700 E. of I-75, Prima Office Space Heart of Downtown Birmingham \$285 to 2288 Sq. Ft. Suites from 12' x 12' Immediate occupancy. \$285 per month. 682-4762

YOUNG HARDWORKING FEMALE, looking for a mate to share a large home in a quiet area in an elite Farmington Hills neighborhood. \$400 mo., utilities included. Please call: 474-2971

YOUNG MALE professional looking for a quiet 2 bedroom home with garage, Plymouth & Livonia area with easy access to I-75. \$450/mo. 523-2681 Eves 769-7386

WANTED TO RENT: Garage/Warehouse, Livonia, Plymouth area. 453-2019

424 House Siting Serv.
RETIRED Man will house sit and take care of plants while you are on vacation. References upon request. 10am-9pm. 421-9327

427 Foster Care
ADULT FOSTER CARE HOME for child, non-smoking, no pets, no alcohol. Send private rooms. Oxford Twp. 628-7302

429 Garages & Mini Storage
LARGE STORAGE 600 sq. ft. - \$285 9 Mile & Farmington 474-2290

432 Commercial/ Retail For Rent
BEECH DALY 7 MILE Redford Cor. Shopping Plaza 1500 sq. ft. and 6000 sq. ft. spaces for retail, restaurant or service oriented businesses. 525-8400

BY METRO AIRPORT, 8000 sq. ft., corner office & second smaller office available. Receptionist with secretarial skills available. Parking available. 800-1300

434 Ind./ Warehouse Lease or Sale
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436 Office/Business Space
LIVONIA DOWNTOWN DETROIT
Attractive Individual Offices
Individual offices & suites. Full time or as needed with complete business services: telephone answering, word processing, conference room, FAX & more. Call or Stop By HQ SERVICES & OFFICES Laurel Park Place, Livonia Opening Mid January 591-7799

REnaissance Cir. Tower 400, Suite 500 259-5422

LIVONIA
Farrington & 5 Mile 1500-1600 sq. ft. Immediate occupancy. 425-5252

LIVONIA - Medical space 1165 sq. ft. Willow Wood Professional Village. Schoolcraft & Meridian. 3 treatment rooms, private office, reception & business office. Ask for Jan. 261-7802

LIVONIA OFFICES - 3 locations: 7 mile/Middlebelt, 5 mile/Middlebelt, 5 mile/Farmington. From 2 rooms to 5549 sq. ft. suites. First class space from \$10 sq. ft. Call Ron Hulse at: 478-2085. Days: 625-0920. Eves: 261-1211

LIVONIA office space, 1 or 2 room suites on 8 Mile near Farmington. Secretarial & telephone answering service. 478-2448

LIVONIA Office to sublet, 800 sq. ft., available now until the end of Feb. Increase low rent. Asking \$500 per mo. negotiable. 473-5300

LIVONIA - OFFICE
Great Visibility, Signage, Good traffic counts. Finished to suit. Complete office. 2000 sq. ft. 1200, 2000 and up to 3,000 square feet. One-story walk-out building. CALL RUTH HONICK Thompson-Brown 553-8700

LIVONIA - ONE ACRE
Zoned office or suitable for any office use. Possible child-care location. South of I-75. Call: RUTH HONICK Thompson-Brown 553-8700

LIVONIA PAVILION
Executive suites, \$225-\$255 month. Free conference room. Call 478-7667

LIVONIA PAVILION
Specializing in office space under 1,000 sq. ft. Lowest rates in Livonia. Free conference room, on-site restaurant. 478-7667

LIVONIA-PLYMOUTH area. Private office, \$250 monthly, lease includes phone answering, secretary service available. 484-2960

LIVONIA - 2,000 sq. ft. flexible office space for lease. Schoolcraft & Meridian. 2000-10000 sq. ft. Call: RUTH HONICK Thompson-Brown 553-8700

LIVONIA - 6 Mile & I-75 Executive office with full secretarial support. Available KBS. 644-3700

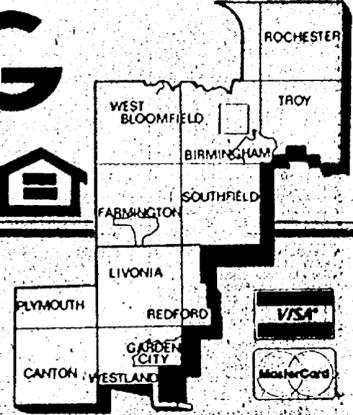
# CLASSIFIED ADVERTISING

REACH MICHIGAN'S FINEST MARKET  
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644-1070 Oakland County 591-0900 Wayne County 852-3222 Rochester/Rochester Hills



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YOU MAY PLACE A CLASSIFIED ADVERTISEMENT FROM 8:00 A.M. - 5:30 P.M. MONDAY - THURSDAY AND FROM 8:00 A.M. - 5:00 P.M. FRIDAY DEADLINES FOR CLASSIFIED "LINERS" MONDAY ISSUE: 5 P.M. FRIDAY THURSDAY ISSUE: 5 P.M. TUESDAY

All advertising published in The Observer & Eccentric is subject to the conditions stated in the applicable rate card, copies of which are available from the Advertising Department, Observer & Eccentric Newspapers, 36251 Schoolcraft Road, Livonia, MI 48150, (313) 591-2300. The Observer & Eccentric reserves the right not to accept an advertiser's order. Observer & Eccentric Ad-Takers have no authority to bind this newspaper, and only publication of an advertisement shall constitute final acceptance of the advertiser's order. The Observer & Eccentric will issue credit for typographical or other errors only on the first insertion of an advertisement. If an error occurs, the advertiser must notify the Customer Service Department in time to correct the error before the second insertion.

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#### 500 Help Wanted

##### PATIENT FINANCE CLERK

CHM has immediate openings for full time Patient Finance Clerks in the Patient Accounting Department at our Troy location. Candidate must possess a high school diploma or equivalent and have 1 year accounting clerical or health care billing experience. If qualified, apply or send resume to: Department of Human Resources CHILDRENS HOSPITAL OF MICHIGAN 3901 Beaubien Detroit, MI 48201 Equal Opportunity Employer Male/Female/Handicapped/Vet

##### ACCEPTING APPLICATIONS

for permanent part time. Office cleaning, evening hours, couple, 8-11, 10 Mts & Telegraph. 891-1755

##### ACCEPTING APPLICATIONS

National Promotional Campaign, retail marketing and sales. Entry level and many positions available. Must be sharp and energetic. Base salary, \$1300-\$2000. No benefits package and training. Call 857-1112

##### ACCOUNTANT

A growing CPA firm in N. Suburban area is seeking individual with 2-3 yrs public accounting experience. Excellent benefits. Send resume to Carol At 16267 W. 14 Mile, Birmingham, MI 48009.

##### ACCOUNTANT

Experience with general ledger analysis and payroll. Full time. Full benefits. Private school in Birmingham. Call Mrs. Gailford. 648-7988 Deloitte Country Day School

##### ACCOUNTANT - NE

suburban CPA firm requires person with 2 or more yrs experience. Excellent opportunity. 471-7890

##### ACCOUNTANT

Part time. Experienced with computers for established Farmington area law firm. Flexibility. 628-5000

##### ACCOUNTING CLERK

Accurate, detail oriented individual experienced in accounts receivable and payroll. Full time. Full benefits. Excellent benefits, salary negotiable. Employment subject to drug screening. Apply: Almand & Associates, Inc., 12001 Lerich Rd, Livonia

##### ACCOUNTING - ENTRY LEVEL

A fast paced, growth oriented manufacturing company is looking for talented individuals to join our team. We currently have several entry level accounting positions available at all headquarters. Please send resume to: Accounting Manager P. O. Box 2500 Plymouth, MI, 48170

##### ACCOUNTING MANAGER

For progressive mortgage banking company in Bloomfield Hills, degree accountant with 1-2 years experience. Send resume to: P. O. Box 333, Bloomfield Hills, Mich. 48303-0333

##### ACCOUNTING STUDENT

to establish & maintain a PC-based accounting system for a small firm in Oxford. Flexible hours. Full benefits. Part-time position. Salary open. Call Jay at 628-5400

##### Accounting Supervisor/Office Manager

Small overnight express service company, 13 Mile & Telegraph area, needs strong individual with accounting background, financial statements, systems analysis, design & implementation & management of all main office functions. Person must be a take-charge individual who is detail oriented, conscientious, energetic, willing to take on their share & get the job done. Computer literacy, minimum of Associates in Accounting or equivalent, & supervisory experience required. Salary commensurate with experience. To schedule an interview call Tim Turner at 642-5050

#### 500 Help Wanted

##### ACCOUNTANT

Entry level position available in small, private company located in Birmingham. Applicant must have completed college level accounting courses. Payroll & computer experience a plus. Send resume to: Raymond S. Harris, 231 S. Woodward, Suite 216, Birmingham, MI, 48009.

##### ACCOUNTANT/STAFF

for fast paced development & management company. Close ledger, reconcile accounts with alarm or electronic background. Mon-Fri. 8:30-5:00. 537-5201

##### ANSWERING SERVICE

looking for reliable help. Mornings, afternoons & evenings. Referrals required. Call Mon-Fri. 9am-5pm. 848-9874

##### APARTMENT GROUNDSKEEPER

for beautiful Chatham Hills apartment complex in Farmington. \$4.50 hr. to start. 40 hours per week. 476-8060

##### APARTMENT LEASING AGENT

Needed for afternoons and weekends. 20 hours a week. Farmington Hills area. Call Mon - Fri. 9-5. 476-1240.

##### APPLY NOW & OBTAIN A JOB IMMEDIATELY

At Future Force Temporary Help Service you can be placed in a light industry or factory job the same day you apply.

- All shifts available
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- No experience required, will train

Bring your driver's license & social security card & apply today. Must be 18 yrs old.

WESTLAND 728-9770  
REDFORD 537-5560  
TAYLOR 381-3006

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Never a fee

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Local office of national organization needs 2 full time career minded persons, willing to work hard. We offer training, earn while you learn, choice of locations. Potential first year earnings in excess of \$30,000. Call Carl at 451-1151

Are you looking for a company that offers a future? We have begun a new expansion and require talented and senior level professionals in the following categories:

##### ALARM INSTALLERS:

Several openings for experienced professionals. Also, trainees needed (must have electronics or building trades background)

##### CENTRAL STATION OPERATORS:

Full and part time openings. Duties include monitoring burglar and fire alarms with light clerical. Training offered with any of the following: Admin./Acctg., clerical, computer operations, retail. Must be self-motivated, recent graduates, references.

Call Arlan Ross at: 313-559-7100. Or send resumes to: P.O. Box 721252, Berkley, MI 48072.

##### VIGILANTE SECURITY, INC.

Alarm Systems

##### ASSISTANT BUYER

Wholesale distributor has full time opening for mature individual. Excellent math ability and calculator skills needed. Must have previous office experience. MBA knowledge helpful. Excellent communication skills needed. Salary to commensurate with experience. Send resume including salary requirements to: Attention: Buying Dept., P.O. Box 5091, Southfield, MI 48035

#### 500 Help Wanted

##### APARTMENT MANAGER COUPLE

for outside suburban apartment complex. Must have at least 3 years experience. Apartment and utilities sales person with alarm or electronics background. Mon-Fri. 9am-5pm. 537-5201

##### ARCHITECTURAL DETAILER

Needed for Northville based architectural and low-rise designer with 5 years experience on commercial & institutional facilities. Contact or resume to: Architectural Referrals, P.O. Box 6, Mio, Northville, Mich. 48167. 344-4254

##### ARTIST/JEWELRY DESIGNER

The Charles Kent Reaver Co. has a rare position and opportunity open for artist and jewelry designer with exceptional, natural ability. Experience preferred but will train exceptional candidate, who can conceptualize in second and third dimension in our progressive and effective training program. This position is restricted to ambitious, career minded people who project professional or artistic image, and are disciplined and enjoy public contact, to help our customers with jewelry design. This will develop into a professional position and has excellent income potential. Graduate of Health, Life, Disability, Hospital and Dental. High School graduate in jewelry, jewelry design or Art school preferred. Non smokers only. Call Mr. Muncie, Tues, Thru Fri. 1pm to 5pm. 357-4558

##### ASSEMBLERS & packagers

for major automobile supplier, reliable transportation a must. Twelve 8:20am. Ideal for homemakers. \$220/wk. Call Uniforce at 473-2931

##### ASBESTOS ABATEMENT ESTIMATOR/PROJECT MANAGER

Individual with 3 years of estimating/project management experience. Individual to assist regional team at Livonia. Must have a minimum of bid information & project management from start to finish. Working knowledge of computerized estimating program a plus. Math aptitude & previous supervisory experience. Send resume, salary history, references & cover letter no later than Jan. 22nd to: Human Resources Administrator Burdco Environmental Inc. 20000 E. Grand Ave. #2000 Traverse City, MI 49665 EOE/AA

##### Assistant Maintenance Person

For private country club. Apply in person Mon, thru Fri. 9am to 12 noon at: 40441 W. 4 Mile Rd., Northville. Ask for Drew.

##### ASSISTANT MANAGER ROZ & SHERM

Aggressive experienced individual with good intra-personal relations. Must have strong background in high fashion, cosmetics & assembly. Benefits including Blue Cross & dental. No evenings or Sundays. Call Karen: 855-8855

#### 500 Help Wanted

##### Area Manager Trainee

### \$ TOP PAY \$

MANAGEMENT/CAREER \$1,800/mo.

Nationally recognized youth-oriented car company in Metro area. Looking for sharp, aggressive individuals for career opportunity positions and full time, minimum 5 years experience on commercial & institutional facilities. Contact or resume to: Architectural Referrals, P.O. Box 6, Mio, Northville, Mich. 48167. 344-4254

##### ASSISTANT DIRECTOR of large human services agency operating in group homes, other programs related to mental health, B.A. with minimum 2 years administrative experience, or 2 years college credit with 5 years management experience. Administrative position to assure high-quality client services, strong personal management, fiscal accountability and successful agency operations overall. Beginning salary, \$32,000. Please call 313-747-1200 by 12:00 noon to arrange an interview.ASSISTANT FOREMAN Now accepting applications for future position with plastic thermoforming plant. Seeking ambitious, hard working individual for manufacturing position. Mechanical and electrical background. 352-1558 ASSISTANT MANAGER for large vehicle fleet Must be reliable, at least 18 yrs old, experience helpful. Apply at 6555 Telegraph, Dearborn Hills. 356-6781 ASSISTANT MANAGER Position available for Motel. Must have 18 months hotel maintenance experience. \$8 per hr. 356-6781 ASSISTANT NEEDED - West Bloomfield Home Day Care Call between 8-5pm 681-0722 ASSISTANT SUPERVISOR of Shipping & Receiving Company located at Metro Airport. Part time: 24 hrs. weekly \$6 - \$8.50 per hr. Must be between 18-21 and live in Western Wayne County. (or Detroit) Call Employment & Training Dept. 425-1290 ASST. STORE MANAGER STORE MANAGER to \$32,000 Previous retail experience in grocery, hardware, convenience store, or health & beauty aids a plus. Full benefits and bonus. Employment Center, Inc. 569-1638 ATTENDANTS Full time positions available for male or female. Apply in person: Colony Car Wash, 302 W. Ann Arbor Rd., Plymouth. 455-1011 ATTENTION STUDENTS WINTER OPENING: \$8.10 TO START Full & Part time, may become permanent. Sales/Marketing Dept. Call now, 9am-5pm, 425-7037

#### 500 Help Wanted

##### ART VAM FURNITURE DISPLAY

Openings in retail store layout. Must have 2-3 years experience in retail display, interior design or degree in design. Excellent opportunity for recent graduate. Requires ability to coordinate and display furniture groupings and creatively accessorize. Must be capable of taking in-store orders and translating into finished product. Salary commensurate with experience. Benefit package includes major medical, dental paid vacations, profit sharing. Experienced only need apply. Call Randy Regan 639-2100

##### ATHLETIC SUPPLY RETAIL

Can earn to \$35,000 in less than 2 years. Full benefits. Previous sales experience or recent college grad wishing career. Employment Center, Inc. 569-1638

##### FAST GROWING metro Ford dealership

is looking for Automotive Dealer with no experience necessary. Apply in person: Tom Holzer Ford, 39300 W. 10 Mile, Farmington Hills. 591-1111

##### AUTOMOTIVE PAINT HELP

FinishMaster, Inc., a leader in the automotive paint industry, is expanding its operations in the Farmington Area and is in need of OUNTER, PAINT MIXERS, STOCKERS, AND DRIVERS. No experience necessary. HARD PARTS AND AUTOMOTIVE BACKGROUND A PLUS. We offer a competitive salary and benefits package. To be considered, please fill out an application in person at the following store location between the hours of 8:00 am - 5:00 pm, Monday - Friday.

FINISHMASTER INC. 24600 Drake Road Farmington Hills, MI 48018 An Equal Opportunity Employer

##### AUTO OIL CHANGE TECH & Management Trainee

Now hiring. Competitive starting wage based on experience & motivation. Rapid advancement opportunity. Apply: Uge Ed's Oil Shop 38471 Plymouth Rd., Livonia 421-1830

### CLASSIFIED DIRECTORY

Auto For Sale	F-C
Help Wanted	G
Home & Service Directory	G
Merchandise For Sale	G H
Real Estate	E
Rentals	F

#### 500 Help Wanted

##### AUTO MECHANIC

Certified & experienced with diagnostic equipment. Hourly, over time and bonus. Sparks 478-1135 Lou-Dearbom

#### 500 Help Wanted

##### AUTO MECHANIC

Certified in alignment. Must have known good pay, benefits. Ask for Ron or Lou-Dearbom 277-7200

#### \$ ACT FAST \$

### PACKAGERS

We have immediate openings at a major video company. Must be able to work long term in the Westland area. You must have a reliable car. Don't miss this excellent opportunity. Apply Mon. - Fri. 9-3:30

#### SOMEBODY SOMETIME

18320 Middlebelt Parkway, Farmington Hills 471-1282

#### ADAPTIVE PROGRAM COORDINATOR

Must be a high school graduate or have college degree. Preferred: will plan and implement programs for the mentally impaired teens and adults. Applications accepted on week, evenings and/or weekends. \$17 to \$8 per hour. Apply now to: City of Troy, Personnel, 600 W. Big Beaver Rd., Troy, MI. An Equal Opportunity Employer.

#### AEROBIC INSTRUCTORS

needed for new health club opening soon. 648-1111

#### WORK WITH WINNERS!

### OPEN HOUSE

Fri., Jan. 19, 1990, 8 am-5 pm.  
Sat., Jan. 20, 1990, 8 am-2 pm.

We are accepting applications for our new Westland facility.

- Clerical
- Production
- Service Salespeople

We offer a clean working environment with friendly people, benefits, profit sharing, job security and competitive wages. All positions are full time.

### SEE YOU THERE!!

39145 Webb Drive  
Take I-275 to Ford Road East, follow to Hix, turn left to Webb Dr.

#### CLERK CASHIERS STOCK CLERKS PART TIME

Must be 18 years or older. Heavy lifting required. Good pay.

#### GROCERY BAGGERS

also needed part time. Must be 16 years or older.

Apply at:  
**SHOPPING CENTER MARKET**  
425 NO. CENTER ST.  
NORTHVILLE

#### RALLY'S HAMBURGERS

14244 LOWE DR.  
WARREN, MI 48093  
ATTN: PERSONNEL DIRECTOR  
293-6396

Equal Opportunity Employer

#### CREDIT CLERK

We are seeking an individual, experienced in credit and collections to work in our Livonia business office. Effective customer telephone skills plus the ability to work with figures and calculator a must. Some basic computer input and switchboard experience required. We offer a liberal salary program and fringe benefit package. Applications accepted.

#### Observer & Eccentric

NEWSPAPERS, INC.  
36251 Schoolcraft  
Livonia, MI 48150  
We are an equal opportunity employer.

### GANTOS

Gantos is one of the nation's leading women's specialty chains. Our unwavering commitment to high standards and quality merchandise has enabled us to grow to over 140 stores in 22 states.

We are opening a store soon in LAUREL PARK. The following full and part-time positions are now available:

- SALES
- CASHIERS

Gantos is the kind of place where you can make a difference, make a success, and make your mark.

Accepting applications Monday, Jan. 22 - Wednesday, Jan. 24 from 10 a.m.-6 p.m.; Thursday, Jan. 25 and Friday, Jan. 26 from 10 a.m.-9 p.m.; and Saturday, Jan. 27 from 10 a.m.-8 p.m. in front of our store located in Laurel Park.

### AT&T

Authorized Value Added Reseller

### TELEPHONE SUPPORT SYSTEMS, INC.

AT&T FAX Authorized Dealer

### PRODUCTS GROUP

START THE NEW YEAR IN THE EVER GROWING COMMUNICATION INDUSTRY

☆☆☆ POSITIONS AVAILABLE ☆☆☆

- OUTSIDE SALES
- INSIDE SALES
- TELEMARKETING
- INSTALLATION
- ELECTRONICS TECHNICIANS
- CLERICAL
- SECRETARIAL
- JANITORIAL

CALL OUR VOICE MAIL SYSTEM FOR AVAILABILITY AND A BRIEF DESCRIPTION  
**489-0148**  
CUT OUT THIS AD FOR FUTURE OPENINGS

### SOUTHFIELD Marriott

27033 Northwestern Highway, Southfield, Michigan 48034 (313) 336-7000

is looking for an outgoing, creative person with knowledge of food, wine and what's happening in Detroit. We want a Concierge. This is an entry level, hourly position.

We also have openings for the following positions:

- Restaurant Servers
- Room Service Servers
- Health Club Attendants
- Gratuity Positions

If service is your highest aim, and hospitality your highest aim, Southfield Marriott wants you! Applications accepted Mon. thru Fri. 9 am-5 pm or evenings by appointment.

**27033 Northwestern Hwy.**  
An Equal Opportunity Employer W/F/V

#### Accounting Supervisor/Office Manager

Small overnight express service company, 13 Mile & Telegraph area, needs strong individual with accounting background, financial statements, systems analysis, design & implementation & management of all main office functions. Person must be a take-charge individual who is detail oriented, conscientious, energetic, willing to take on their share & get the job done. Computer literacy, minimum of Associates in Accounting or equivalent, & supervisory experience required. Salary commensurate with experience. To schedule an interview call Tim Turner at 642-5050

#### ARBOR DRUGS CASHIERS & STOCK

Full and part time opportunities available for mature, dependable persons in one of America's fastest growing drugstore chains. Arbor Drugs offers flexible hours, paid benefits, employee discounts and a clean pleasant atmosphere. Cashiers must be at least 18 years of age. Apply in person:

- 27365 Cherry Hill/Inkster
- 133 E. Dunlap/Centerville
- 3044 Walton Blvd./Adams
- 33230 14 Mile/Farmington Rd.
- 4399 Orchard Lake/Pontiac Trail
- 29588 7 Mile/Allenpark
- 43301 Joy Rd./Marion-Taylor
- 10880 Belleville Rd./E-94

### ARBOR DRUGS, INC.

An Equal Opportunity Employer

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- 43301 Joy Rd./Marion-Taylor
- 10880 Belleville Rd./E-94

### ARBOR DRUGS, INC.

An Equal Opportunity Employer

500 Help Wanted

AUTO MECHANIC
Good working conditions.
Buy shop. Apply at: 3655 Ann Arbor Rd. Livonia.

AUTO MECHANIC
GM experienced for light and heavy repairs. Also automatic transmission person. Potential earnings \$35,000. Excellent benefits, holiday pay, pension, health insurance. Apply in confidence to: Service Manager, Dealer Chevrolet Co., 20811 W 8 Mile Rd., 634-1400

AUTOMOTIVE SERVICE ADVISOR MALE/FEMALE
Immediate opening for customer oriented individual. Must be GM experienced, excellent wages and benefits. Apply in person. Date October 18, 21710 Woodward Ave., Ferndale

Murray's Discount Auto Stores IN Westland CASHIERS STOCKERS
No experience necessary. Flexible scheduling. Growth opportunities. Excellent benefits for customer oriented individual. Superior health insurance. Outstanding profit sharing. Paid sick days. Comprehensive insurance plan. Call 729-8903 Ask for John or Pat

AUTO PARTS
2 hard workers. Bill Brown Ford, 32222 Plymouth Rd., Livonia. Ask for Lu. 421-7000

AUTO RECONDITIONING
Experienced help needed. \$300 + weekly. Southfield Area. Call between noon-3pm. 354-6666

Auto Technicians & Mechanics
Certified with tools. Make \$500 per week. Call Mike, 451-7330 or 721-4889

AVIATION
Aviation related services. Reliable person interested in aviation to maintain, hangar and service airplanes. Please send resume to: P. O. Box 300, Southfield, MI 48037

BAKER
Part-time, experience necessary. Farmington Area. Call 474-1581

\$100 BONUS - 90 DAYS
Average \$6.00-8.00 an hour. No evenings, weekends. Nation's largest housecleaners. Car necessary. Apply in person only at Service Center, 471-0930

BANK TELLERS
\$8.25 an hour up. Full and part time positions. All areas. Fee paid. Employment Center, Inc. 569-1638

FARMER JACK and A & P SUPERMARKETS
IMMEDIATE OPENINGS FOR ENTRY LEVEL POSITIONS NO EXPERIENCE NECESSARY
Join the No. 1 Supermarket Team
Promotional opportunities
Flexible schedules
Scheduled wage increases based on seniority
A clean, friendly work environment
Apply at your nearest Farmer Jack or A & P Supermarkets and see the Store Manager for additional details.
An Equal Opportunity Employer

DECORATING REPRESENTATIVE
GOT A HEAD FULL OF DECORATING IDEAS? PUT THEM TO GOOD USE
We are expanding our custom decorating centers at our Detroit Metropolitan locations. We need decorating representatives to sell our complete decorating services, including carpeting, draperies, wall coverings and accessories. Previous commission sales experience preferred.
WE OFFER:
Paid Training Program
Draw Against Commission
Car Expenses
Liberal Health Care Benefits
Paid Vacation
Employee Discount
Company Paid Retirement Plan
Company Sponsored Saving Plan
Send Resume to:
JCPenney
Attention: Joan Cole
P.O. Box 497
New Baltimore, MI 48047
Equal Opportunity Employer Male/Female

500 Help Wanted

BOX OFFICE ATTENDANT
40 hr. week, 7 day operation, alternate for tool room, personality essential, cashier experience helpful, some typing, must be mature and dependable. Start \$4.00. Apply in person to: 317-3300 An Equal Opportunity Employer

BRIDGEPORT & LATHE Operator
over time & full benefits, part time inspector for tool room, minimum 5 yrs. experience. Apply at: Rocks Tool & Machine, 45145 S Mile Rd., Plymouth MI 48170

BRIDGEPORT OPERATOR - must have at least 5 yrs experience in jobbing shop. No other need apply. Full benefits including 401K, Redford area. 937-2000

BRIDGEPORT, Surface Grinder, Shoper, 5 yrs minimum experience. Apply in person: R.E.B. Engineering, Inc. 38400 Abruzzi Dr., Westland, MI 48186

GABINET SHOP needs Laminator, 1-2 yrs experience, full time, Livonia area. 421-5322

CANVASSEERS - Survey work, experience preferred, work in your spare time and earn salary and commission. Milford Mich. 669-8800

CARPENTER for rough carpentry work in new homes, experience necessary. 665-0424

CARPENTER HELPER
Reliable transportation a must! Apply at: 18638 Beech Blvd., Redford, 9am-5pm daily

CARPENTERS and Carpenter helper. Concrete setting, experienced dependable people with variety of skills. Full time, hourly position in Redford. Apply: Call 9am till 4pm Mon., thru Fri. depending on experience and ability. Call 9am till 4pm Mon., thru Fri. and set an appl. for interview. 442-4272

CARPENTERS/Laborers wanted for residential rough carpentry. Wages commensurate with experience. Benefits. 517-546-1402 313-887-7271

CASHIERS
A Farmington Hills company has full or part time position open. Flexible hours, perfect for students. Earn up to \$5 an hour. Blue Cross available. Call: 655-3840

CASHIERS - for self serve gas station. Convenience stores, full & part time, days & evenings, good job for retirees, good starting pay, apply in person only. Dancy Gas Stations, 27350 7 Mile at Inlander and 31426 Ann Arbor Tr., at Meritman.

CASHIERS - full or part time, all shifts available, come grow with Amco. Apply at Middlebelt & Ann Arbor. For information please apply in person to: Dancy Gas Stations, 27350 7 Mile at Inlander and 31426 Ann Arbor Tr., at Meritman.

CASHIERS - People who are dependable, take pride in their work, can work without close supervision & would like an opportunity for advancement are hereby invited to join the SPEEDWAY TEAM. We have part time full time positions available. Full time would include benefits: paid vacation, health insurance, merit pay, etc. Starting wage \$4.00 per hour with regular schedule, merit pay, etc. Apply Mon., thru Fri. at the following Speedway locations in Plymouth: Ann Arbor Rd. & Sheldon 5 Mile & Sheldon Main & Main

CARPENTER - experienced for remodeling & repairs. Steady work. 477-4170.

CHILD CARE ASSISTANT
Part time, flexible hours. Creative Child Care, Maple & Telegraph, Birmingham. 648-5770

CHILD CARE ASSISTANT
Needed part-time, Redford Union School. Contact Laura, at 592-3448

CHILD CARE ASSISTANTS
Full time position: Looking for warm, nurturing adults, experienced and/or education preferred. Immediate openings. Livonia area. 591-6412

500 Help Wanted

CARPENTERS
Looking for a change? Full or part time positions open at growing outdoor furniture shop. Excellent pay, benefits. Phil, 427-5202

CASHIER NEEDED at local service station. Afternoons and nights. Must be neat, clean, friendly. Apply in person at 12 & Evergreen Street.

CASHIERS needed, full & part time, start at \$4.25. Apply in person at Johnston's Car Wash, 33520 Michigan Ave., Wayne. 628-3110

CASHIERS: Jay Kar Wash, one of the nation's largest car wash operations & 6 locations is looking for dependable and enthusiastic Cashiers. Neat appearance must, also must be available weekends. Benefits include: Competitive starting wage, paid training, paid vacation, life & health insurance, free weekly car wash, pleasant working conditions, uniform and ask about our 35 hr. guarantee for full time cashiers. Interview please apply in person to: 28845 Telegraph Rd., Southfield, across from Tel-Twelve

CHEMICAL FLUID Inplant Service Engineer - Phil, MI Degree Chemical or Mechanical Engineering. Shop experience desirable. Reply: For information please write to: Dr. Farmington Hills, MI 48331

CHILD CARE AIDE
Part time, flexible hours. Creative Child Care, Maple & Telegraph, Birmingham. 648-5770

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Needed part-time, Redford Union School. Contact Laura, at 592-3448

CHILD CARE ASSISTANTS
Full time position: Looking for warm, nurturing adults, experienced and/or education preferred. Immediate openings. Livonia area. 591-6412

CHILD CARE - Looking for creative, caring people. Lead Teachers, \$4,500/month. Teachers Aides, \$4,000/month. For information please contact: Mrs. Roger between 8AM-3PM. 277-6711 Ex 220 3PM. An Equal Opportunity Employer

CHILD CARE STAFF and Assistant Director - Full, MI Degree Education - Full, MI Degree Education. Experienced only. Good wages and benefits. Send resume to: Great Lakes Title 17187 Park Dr., Ste. 210 Livonia, MI 48152.

CLOSURE DOCUMENT PREPARATION person for local office. Experienced only. Good wages and benefits. Send resume to: Great Lakes Title 17187 Park Dr., Ste. 210 Livonia, MI 48152.

COLLECTOR FULL TIME
Progressive bank located in Hamtramck. National Collection Agency looking for full time collector. Candidate must have a diversified Collection background preferably from a finance company or financial institution. Excellent verbal and written communication skills. Salary commensurate with experience. Send resume to: Human Resources-OE, Troy, MI 48067-5823 Equal Opportunity Employer M/F

COLLECTOR(S) EARN \$30,000 PLUS
National Collection Agency located in Southfield area has openings for collector(s). We are offering collector(s) to work in an atmosphere that is conducive to success. Hourly wage, generous bonus and benefits. Call Mr. Cohen 635-8268

COMPUTER OPERATOR NEEDED, IBM System 38. Experience helpful. Days 8:30-5:30. Afternoon 1:30-5:30. Excellent benefits. Send resume to: Box 102, Choket, 48000. Excellent opportunity. 36251 Schoolcraft Rd., Livonia, Michigan 48150

CONSTRUCTION
Laborers, foreman, fishers & carpenters needed for large construction work. Opportunity for growth and advancement. Apply in person 8AM-4PM or send resume to: 28850 W. Eight Mile, Ste. 200 (near Grand River), Farmington Hills, MI, 48024. Equal Opportunity Employer M/F

CONSUMER RESEARCH Interviewing positions open, part time in Birmingham, no sales strictly in research, weekend help especially needed. Call: 640-5332

CLAIMS ANALYST for a Southfield P.A. Minimum 2 yrs. experience paying medical dental and vision claims. 353-5800 ext. 5713

CLEAN HOMES with the old Maid Service. Personalized employment with homes selected by your ability and area. 349-5171

500 Help Wanted

CLEANING PERSON
for an apt. community in Canton. Full time position Mon-Fri. Applicants call Mon-Fri. 728-1105

CNC OPERATOR
For sheet metal punching press. Apply in person: National Tool & Die, Livonia 15340 Merriman Rd.

COLLECTION/INSURANCE SPECIALIST
We are U.S. leasing the nation's first Heating and Air Conditioning and a part of the Ford Financial Services Group. We are seeking a career-oriented individual to fill a sales position in our Dearborn office.

COMPUTER SUPPORT DEPT.
Need computer firm seeking career minded person with good communication skills for customer service dept. Computer repair experience a must. Please send resume to: Personnel, 31275 Northwestern Hwy. Suite 140, Farmington Hills, MI 48031, or call 248-455-8111

COREY'S JEWEL BOX
Michigan's leading fashion jeweler is looking for full & part time Sales Associates. Now is your chance to earn \$1,000.00 per month. We are looking for an experienced salesperson. Excellent benefits available. Apply in person only.

COREY'S JEWEL BOX LIVONIA MALL
Michigan's leading fashion jeweler is looking for full & part time Sales Associates. Now is your chance to earn \$1,000.00 per month. We are looking for an experienced salesperson. Excellent benefits available. Apply in person only.

CORPORATE FUND RAISER
Michigan Opera Theater seeks an experienced professional as Director of Corporate Relations. 3-5 yrs. corporate fund raising experience. Must have excellent verbal and written communication skills. Send resume, salary requirements and a writing sample to: Steve Suskin, Director of Development, Michigan Opera Theater, 6519 Second Ave., Detroit, MI 48202. An Equal Opportunity Employer

COSMETOLOGIST
with own clientele wanted for full service salon. Northville. Call Gail 349-6050

COUNTER HELP for Dry Cleaners in Birmingham. Afternoons. 647-0440.

COUNTER HELP
For Plymouth dry cleaner. Full time, full train if necessary. Call Mon-Fri, 9am-1pm 455-9171

CLEANER HELPER WANTED at dry cleaners located in Farmington Hills & Dearborn. Full and part time positions. Experience helpful but will train. Call: 457-8500

CUSTOMER SERVICE REPRESENTATIVE
Derot Forging Facility desires individuals with strong communication skills. Emphasis on customer relations, telemarketing and coordinating customer activities with engineering and manufacturing. Candidate will possess 1 yr. experience with a technical background. Send resume to: Box 102, Choket, 48000. Excellent opportunity. 36251 Schoolcraft Rd., Livonia, Michigan 48150

CUSTOMER SERVICE
Sharp Customer Service Representative wanted! Dynamic, progressive firm looking for a special individual who can work in a fast-paced environment, maintain a sunny disposition, and possess excellent verbal and written communication skills. This full time position is an excellent opportunity for a team player who enjoys helping people. Send resume in confidence to: Ms. L. Bontkowski, P.O. Box 490, Troy, MI 48069

DATA ENTRY
Word Star. Excellent office skills. Experience necessary. 665-5600

DATA PROCESSING SOFTWARE SUPPORT
Entry Level
Small software development firm in Southfield requires a mature person to assist with customer phone support & various office clerical duties. Experience helpful but will train. Call: Data Entry, P.O. Box #451, Lathrup Village, MI, 48078

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500 Help Wanted

COMPUTER OPERATOR
Americus Companies, a leader in the property/casualty insurance industry has an immediate opportunity available for an experienced computer operator to work our night shift. This position is full time and includes all the benefits package including medical, dental, life, disability, tuition reimbursement and much more! The ideal candidate will be familiar with IBM 3081, MVS/ESA, JES2, JCL, TSO and have 1 or more years experience as a computer operator. Qualified candidates please submit a resume to: N. Wyonics, Americus Companies, 25200 Telegraph, Southfield, MI 48034. An Equal Opportunity Employer

COMPUTER PROGRAMMER
Need computer firm seeking career minded person with good communication skills for customer service dept. Computer repair experience a must. Please send resume to: Personnel, 31275 Northwestern Hwy. Suite 140, Farmington Hills, MI 48031, or call 248-455-8111

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500 Help Wanted

COUNSELOR
FOR INDEPENDENT LIVING
Train & counsel developmentally disabled adults in semi independent living programs. Full time with evenings. 2 years college. \$18,775 to \$8,750 per hour plus benefits. Apply to: JARC, 28386 Franklin Rd., Southfield, MI 48033. 352-7121. An Equal Opportunity Employer

COUNTER CLERK
Dry cleaners, part time. Perfect for mature, dependable person. For interview, call Mr. Hootzel at 473-9111

COUNTER CLERKS - Full and part time for dry cleaners in Farmington & Southfield areas. Paid holidays and vacations. Somerset Cleaners, 644-4800

COUNTER PERSON
For dry cleaners, great wages, 7am-2pm. 1pm-7pm shifts available. Farmington area. 478-3098

COURT REPORTER WANTED for prestigious Bloomfield Developer. Last 3 quarters promoted within the company. Must have a minimum 2 yrs. experience. Career ideal applicant is clean cut, dependable, & dresses neat. Send resume or stop by office in person or call: 1400 N. Woodward (near Long Lake) Suite 150, Bloomfield Hills, MI 48303. Call 444-5530.

CREATIVE MARKETING/ADVERTISING PERSON
Part time, with outgoing personality and computer experience. Referrals welcomed. Eneon 354-9187

CUSTOMER SERVICE/STOCK
Full time for busy Livonia office. Process orders, friendly and courteous. People oriented. Call 525-2211

CUSTOMER SERVICE REP. - to service accounts by phone. 24 hrs. 7 days. Evenings \$5.00/hr. plus commission. Call: 457-2872

DANCE INSTRUCTORS
ARTHUR MURRAY Dance Organization offers an opportunity to dance & teach all styles of Social Dancing. Send resume or stop by office for meeting the public. No experience necessary. Paid training for qualified applicants. Northville & Livonia. 949-1133

DANCE INSTRUCTOR for ballroom, latin, and disco dancing. 757-6300

DANCING TEACHERS WANTED
Outgoing individuals for jazz, tango, tumbler, pompadour & ballroom classes. Experience helpful but will train the right people. Nov area. Call: That's Dancing at 349-5330

DATA COLLECTIONS
NO SALES
Part time evenings and occasional weekends. Clerical background preferred. Must have excellent reading skills. Call: Laska weekdays only. 9:30am-3:00pm. 455-2550

DATA ENTRY OPERATOR
Progressive high tech firm in Southfield is seeking an individual for on-line Computerized Data Entry. The ideal candidate will have recent computer data entry experience. Word processing experience is helpful but not a requirement and not necessary. Full time afternoons. Call: Data Entry, P.O. Box #451, Lathrup Village, MI, 48078

DATA ENTRY
Word Star. Excellent office skills. Experience necessary. 665-5600

DATA PROCESSING SOFTWARE SUPPORT
Entry Level
Small software development firm in Southfield requires a mature person to assist with customer phone support & various office clerical duties. Experience helpful but will train. Call: Data Entry, P.O. Box #451, Lathrup Village, MI, 48078

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500 Help Wanted

DELIVERY/WAREHOUSE PERSON
Part-time position available for delivery & warehouse set-up for corporate housing company. Must have own car & be able to work evenings & weekends. Contact Lee 358-8700

DESK CLERK
We need professional people to answer incoming calls from customers responding to our nationally advertised products. We offer \$6-\$8/hr. your own desk & complete training, benefits & a luxurious environment. Call 351-8700

DIETARY AIDE - PART TIME
Apply in person: Marygrove Manor, 15475 Middlebelt, Livonia. 423-9175

DIGITAL READ-OUT
REPAIR TECHNICIAN
Leading manufacturer of Linear Encoders & Digital Read Out. Immediate opening for an individual to answer customer technical questions and repair products in house. Some travel may be required. Formal electronic training and/or related DRG experience necessary. Competitive salary and benefits package. Send resume to: Futaba Corp., 14499 Sheldon Rd. Suite 350, Plymouth, MI 48170

DIRECT CARE STAFF
needed for group homes located in Northville & Canton. For more info, call Northville, Elizabeth 358-2848, Canton, Elizabeth 358-2848

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500 Help Wanted

DIRECT CARE WORKER Full or part time to work with handicapped adults in Westland area. No experience necessary. \$5 an hr. to start. Promotion available. Call Greg Bennett at 695-3253

Discover The Joys Of Becoming A Kinder Care Professional
Due to increased enrollment in 1990, Kinder Care has positions available for Assistant Directors, Teachers, Kindergarten Teachers and Cooks. Kinder Care provides excellent benefits like paid vacation, life, health & dental insurance, child care discounts and tuition reimbursements. For more information on positions open in Canton, Farmington and Livonia please call: 553-7530, 477-4040, 421-0830 or 981-4774. The Center Director will arrange a personal appointment.

Does Early Retirement Have You Wondering What To Do?
Join the staff of Assisting Professionals and put your years of experience and knowledge to work.

We're a temporary help firm that specializes in finding & sending positions where professionals and their talents are needed. And, we pride ourselves in matching our people with their projects.

Choose a work schedule that's convenient and feel confident that Assisting Professionals will take a personal, yet professional, approach in meeting your needs.

Call today and let us begin assisting you professionally!

Assisting, Inc.
2000 N. Woodward Ave., Ste. 250
Bloomfield Hills, MI 48303
647-9800

DRIVER/EXPEDITOR
Division of Masco seeking self motivated individual to perform a variety of duties. Must be a professional driver with excellent driving record and chauffeur license to transport critical tooling to outside processors. Position also requires a valid driver's license, blueprint reading, and the ability to use measuring instruments for inspection of tooling. Company offers attractive wage & benefits package. Send resume to: Forming Technology Co., 2727 W 14 Mile Rd., Royal Oak, MI 48073. All Tool Department

DRIVER - FULL TIME
position for Profit-sharing company. Over time required. Excellent record. Must start \$6/hr. Raises & promotions based on performance. Excellent benefits. Send resume to: 27451 Schoolcraft, Livonia

DRIVER
Full time for Livonia AV Company. Auto visual experience preferred. Familiar with Metro Area. 522-7165

DRIVER
Good driving record a must! Will also function as X-ray assisting technician for portable X-ray company. Excellent training provided with good benefits. Apply in person only Mon. - Fri. 9am-3pm. The Nursing Home Group, 24293 Telegraph, between 9 & 10 Miles, Southfield, MI

DRIVER
Leading beverage operation looking for experienced delivery driver for route sales position. G.I. or Chauffeur's license required. Dependability a must. 5 day work week. Good benefits. Send resume to: Retail Sales Manager, Plymouth, MI, 48170

DRIVER/MESSANGER WANTED
Mon. thru Fri. Maximum 5 hrs. per day for busy construction firm. Must have good driving record, good driving record & familiar with Detroit Metro Area. 489-2025

DRIVER - Reliable, conscientious, prefer person 25 or older to drive school bus. Must have current G.I. or Chauffeur's license. Must have 3 years experience helpful. Must be responsible & capable of following instructions. Good benefits. Call Mon-Fri 8am-12pm. (313) 561-2011

DRIVER/SALES PERSON
Route work. Must be reliable. Salary plus other benefits. Five days. Ask for John Sutherland 837-7110

DRIVERS: For Dental Lab. Ambulance. Dental. Prescription Plan. Orchard Lake Rd. Farmington, or Call 477-5900

DRIVERS
For growing call company. Call for application. 477-4335

DRIVERS NEEDED
To drive our cars. Days. Southfield Business Center. Call Mon-Fri, 10am-4pm. 657-4739

DRIVERS - Part Time. Must know N. Oakland & Middlebelt. Acoustic. Send resume to: P.O. Box 27108, 2601 John R. Madison Hts. MI 48071.

500 Help Wanted

DRIVERS WANTED
Domino's Pizza in Wayne. Earn up to \$11 per hour. Must be 18, work nights & weekends. Have own car with good driving record. Full or part-time. Call 424-2400 or 10pm-12midnight. 722-9208

EARN \$67-\$93
(Demostrating products in local supermarkets. 640-2020)
ELECTRICAL ASSEMBLY TRAINING
E-position available. Apply in person to: Control Technique West 1470 Clear, Plymouth. 451-0277

ELECTRICAL BUILDING MECHANIC IV
CITY OF LIVONIA
The City of Livonia is seeking qualified blacks and other minority applicants as well as white applicants for employment without regard to race or ethnicity. For more information, call 451-2211.

FLORAL DESIGNER
Entry level, full time. Sales floor experience preferred, some delivery required. Southfield. 262-1234

FLORAL DESIGNER NEEDED
Lyonia area. Experience required, full or part time. Friendly atmosphere. Call between 9:30-5:30. 421-2888

FLORAL DESIGNER
Experienced designer, innovative, creative, possible managerial position. A variety of floral arrangements. Flexible hrs. Farmington Hills. 553-7699

FLORIST DESIGNER experienced, full or part time. 682-9211.
FLORIST - HELP WANTED
Design experience preferred but not necessary. Full or part time. Call Kelly, 8-5pm. 455-8272

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500 Help Wanted

GENERAL LABOR
A Farmington Hills company has full or part time position open. Flexible hours. Perfect for students. Earn up to \$5 an hour. Blue Cross available. Call: 655-3840

GENERAL LABOR
Machine Shop, Farmington Hills. Full-time, overtime available. Benefits. Start \$8.50 per hour. Apply: 216-5011, N. Industrial Dr., North of Grand River between Haggerty & Halsted. Call: 655-3840

GENERAL LABOR
General labor needed for interior manufacturer, full time. Some heavy lifting required. Full company benefits. Applications being accepted at: 9900 Ann Arbor Road, Plymouth. 451-0277

GENERAL LABOR
Redford manufacturer seeks individual for assembly of component parts to finished product. General machining experience a plus in the tool & die industry.

GLASS & MIRROR INSTALLERS
Wanted for well established glass company needs quality classroom individuals for immediate position. Experience preferred. Willing to train. Good wages and full benefits. Call 353-5779

GRINDER NEEDED Set up, operate centerless. 5 years experience. Pay based on experience. Apply 5701 S. Sheldon in Canton 5. of Michigan Ave. Call 327-1020.

GROUPS FOREMAN
To perform supervisory over a group of workers engaged in the maintenance of the Township parks, grounds and recreation. Must have drivers license and excellent driving record. Experience in a variety of parks and grounds maintenance. Experience preferred. Which are in a supervisory capacity preferred. \$26,500 per year plus excellent fringe. Apply at: Canton Township, 30000 Canton Rd., before February 2, 1990 at 4:00PM. An Equal Opportunity Employer.

GROUPS PERSON
Full time position available with fast growing property management firm. Start the new year off right call 474-6243

GROUPS PERSON - for large apt. community in Canton, must enjoy working with people. Good salary. Sheraton Southfield Hotel, 16400 1/2 Hudson Dr., Southfield, MI 48075

HAIR DRESSER - experienced hairdresser with clientele preferred. 628-8020 Wayne. Call: 451-2888

HAIR DESIGNERS/HAIR TECHS
with clientele. Farmington Hills salon. Orchestral Hair Salon, 21650 E. Grand Ave., Canton, MI 48104. Call: 328-7608 or 729-3000

HAIR RESSER APPRENTICE
wanted, 2 yr. program, full time. No tuition, income while you learn. Call: 451-2888

HAIR STYLIST as receptionist. Licensed. Great benefits. 474-8844

HAIR STYLIST
Be Your Own Boss. Start your hair styling Salon. Reasonable. Call: 422-6970

HAIR STYLIST
Barber/Cosmetologist. Excursive salon in Troy. Part-time/weekend. Call: 451-2888

HAIR STYLIST/Barber or Beautician
wanted at very busy shop. Clientele waiting. The name of the shop is Share Your Hair. 27726 Plymouth Rd., Livonia. 425-5440

HAIR STYLIST, experienced, must be a career motivated person with progressive salon. Benefit program. Artist Wonderland 427-1350 Westland

HAIR STYLIST & MANICURIST. Clientele preferred. Great commissions. Spacious salon in downtown Rochester. Call Frank. 452-7208

HAIR STYLIST/MANAGER
for Canton Salon. 70% and paid vacation. For interview, call: 459-0100 459-2343

500 Help Wanted

HEALTH CARE PROFESSIONALS
We need caring people with good health care skills to provide foster care for adults with mental retardation. Share your home and earn almost \$12,000 per year. Call: Homebased in Oakland, 332-4110.

HOLIDAY INN - SOUTHFIELD
Now Hiring
PM Desk Clerk
Night Auditor
Apply in person at
Telegraph & 11 Mile 353-7700

HOMEOWNERS & RETIREES
Are you bored? Help earn \$5.00/hr. in your home. Earn \$5.00/hr. + bonuses + commission. 30300 30m. 628-2636

HOTEL PONTCHARTRAIN
We have limited openings for the following positions:
● Servers - food & cocktail
● Bus Host - prior experience preferred
● Bell Person - part time position available
● Bell Person - part time position available
● Engineering Dept. - we have a full time position available for a general maintenance person.

HOTEL PONTCHARTRAIN
2 WASHINGTON BLVD
DETROIT, MI 48226
WYNN PERSONNEL
An Equal Opportunity Employer

HOTEL POSITIONS AVAILABLE
The Wyndham Garden Hotel in Novi has the following openings:
● DISHWASHERS
● NIGHT AUDITOR (part time)
Excellent benefits & wages. Please call for information. 451-8500
EOE M/F/H

HOTEL
The newly renovated Sheraton Southfield Hotel has openings for the following:
● ACCOUNTS PAYABLE
● SALES MANAGER
● SALES SECRETARY
● HOSTESS
● BARTENDER

HOUSE CLEANERS
for cleaning service, part/full time, great starting pay. We fit anyone's schedule. Call not a meter. 452-0353

HOUSEKEEPER
Apply in person: Bahama Motel, 28051 Grand River, Farmington Hills or call 474-8591

HOUSEKEEPER 5 days a week for Rochester family. Must enjoy chit chat and cleaning. Apply: 271-2600

HOUSEKEEPING ASSISTANT
Contingent
To work every other weekend and holiday on the day shift. For details contact: 544-8247

JEWELRY REPAIR-Experienced bench person needed for repair work and setting. Very pleasant one person shop. Must be able to work independently. Call: 737-2533

KITCHEN HELP
Dependable Dietary Aides for PM shift. Flexible schedule. No experience necessary. Will train. Students welcome. Call: 38137 W. Warren, Westland.

KNITTERS
Hand or machine. Call: 642-2876

LAB/OPERATOR
Call Darlene for interview

LABORER - knowledgeable in all phases of commercial construction. Start \$8.00 hour. Leave message at: 522-7159

LANDSCAPE FOREMAN
experienced. Must supply best personnel. Call: 937-0280. 887-8848

LATHE HAND
With minimum of 2 yrs experience on large lathe, days. Good benefits. Call: 425-9292

LAUNDRY/PORTER person
needed for hotel. Must be experienced. Call: 425-9292

500 Help Wanted

LEASING CONSULTANT
We are a corporation of the Independent Insurance Agents of Michigan. We are seeking experienced sales representatives, raters, producers and underwriters for the metropolitan area.

LEASING CONSULTANT
Full time position available for Birmingham based property developer. Must be experienced in residential leasing & real estate. Familiarity with North area preferred. Send resume to: P.O. Box #3078, Birmingham, MI 48009

INSURANCE
Rating & entry position available in commercial, multi-line insurance company located in Troy. Position entails using computerized ratings & entry systems. Some manual rating involved. Minimum 3 yrs. commercial insurance experience. Excellent benefits & pleasant working conditions. Call Human Resources Dept. 637-0800 Great American Insurance Co. a subsidiary of American Financial Corp. Equal Opportunity Employer M/F/H

INSURANCE
RATER - PROCESSOR
Large insurance agency is seeking a qualified insurance rater. The ideal candidate should be ISO trained & have computer knowledge. Excellent benefits

NON SMOKING OFFICE
Please submit written letter describing work experience & abilities.

O ECHOMO
MEADOWBROOK INSURANCE
24370 Northwestern Hwy
Southfield, MI 48075

INSURANCE SALES
A multi-line agency is seeking individuals that are self-motivated and have the desire to earn high levels of income. No experience necessary. Full training program, financing available for qualified individuals. Call: 451-1544

INTERIOR DESIGNER with education, experience, and clientele. Must be well-versed in interior design studio handling high-end residential projects. Generous commission, many benefits. Ideal setting. Call: 451-1544

JANITORIAL - Good part time evening help. Plymouth/Canton. Highest, responsible persons only. Starting \$5.00 per hour. 454-9127

JANITORIAL POSITIONS open
for midnites. Must be responsible and have desire to advance. Please call: 429-3400

JANITORIAL
Responsible individual to perform light janitorial work and miscellaneous duties. Hours are, 8am to 4pm. In person at: Canton, Oakland Mall

JANITORS-All areas Call 544-8247

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Dependable Dietary Aides for PM shift. Flexible schedule. No experience necessary. Will train. Students welcome. Call: 38137 W. Warren, Westland.

KNITTERS
Hand or machine. Call: 642-2876

LAB/OPERATOR
Call Darlene for interview

LABORER - knowledgeable in all phases of commercial construction. Start \$8.00 hour. Leave message at: 522-7159

LANDSCAPE FOREMAN
experienced. Must supply best personnel. Call: 937-0280. 887-8848

LATHE HAND
With minimum of 2 yrs experience on large lathe, days. Good benefits. Call: 425-9292

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OPTICAL ASSISTANT
20 hours/week. Farmington Hills. Will train. 626-8029

OPTICIAN DISPENSER
Experienced. Full or part time. Excellent hours and salary. 665-5600

OPTICIAN ASSISTANT
Full Time, 8:30 am - 5:30 pm. Mon - Fri. 9am - 5pm. Farmington area. 477-1689

OUTSTANDING OPPORTUNITY
for RETAIL MANAGERS/ ASSISTANT MANAGERS in the Southfield area

MANAGERS
We are a 40 year old established car wash, our purpose is to give quality & excellent service. We need a manager that is energetic, self motivated & dedicated.

MANAGER TRAINEE
Nationwide company has 2 full time openings in the Detroit area for Associate Managers. The individuals we are seeking must have professional attitude and experience. Weekend work, job maintenance, simple bookkeeping, computer use, customer service and product knowledge. If you are a young person with a dynamic growth potential, send resume and salary history to: 451-4000

MAINTENANCE MECHANIC
Must be experienced in N-Ho, maintenance work. Call: 451-4000

MAINTENANCE PERSON for apartment complex, Farmington Hills area. Experienced and must have a variety of skills. If you are interested please contact the Personnel Department at 626-8300, ext 405

MAINTENANCE MECHANIC
Must be experienced in N-Ho, maintenance work. Call: 451-4000

MAINTENANCE PERSON for apartment complex, Farmington Hills area. Experienced and must have a variety of skills. If you are interested please contact the Personnel Department at 626-8300, ext 405

MAINTENANCE PERSON
Plumbing and maintenance experience. Must have transportation. Call: 721-8111

MAINTENANCE PERSON
Experienced in electrical & plumbing. Full-time for a property management company in Southfield. Good benefits. Call: 355-1030

MAINTENANCE PERSON - Metal stamping plant seeks person - Metal stamping plant seeks person - Metal stamping plant seeks person

MAINTENANCE PERSONS needed for electrical & mechanical work. Position may also be available for spouse as office manager. Apartment complex. Call: 451-4000

MAINTENANCE PERSON
Must be experienced in apartment complex. Call: 451-4000

MAINTENANCE PERSON - Full time position in Rochester Hills with Birmingham based property developer. Must be experienced in residential leasing & real estate. Familiarity with North area preferred. Send resume to: P.O. Box #3078, Birmingham, MI 48009

MAINTENANCE PERSON - Full time position in Rochester Hills with Birmingham based property developer. Must be experienced in residential leasing & real estate. Familiarity with North area preferred. Send resume to: P.O.



500 Help Wanted

USED CAR PORTER - nice Plymouth location, room for advancement. Ask for Kyle. FOXHILLS Chrysler-Plymouth 455-8740 984-3171

WANT CASH? WE'RE READY TO ROCK

We've got jobs waiting right now with good pay in a professional office setting (no pizza sauce!) As you need some spare time you can earn money for the car, cash, and checks you've been waiting.

We're offering evening and night hours, flexible, valuable experience, and a career opportunity after graduation.

We're ready to go right now. Don't miss this chance. Let us hear from you. Call 421-7435 or 559-4330 after 5pm.

WAREHOUSE/DRIVER to handle shipping and receiving for small business. Seven Mile/Farmington area. Experience helpful. Call Gloria 652-3200

WAREHOUSE HELP Our warehouse needs mature, dependable, responsible individuals to pack, pack and process orders. Good working conditions. Flexible hours. Full & part time available. \$8.00 weekly to start. Apply in person Mon. thru Fri. 10am-4pm at Heslop's, 22150 E. Grand Ave., Farmington, Mich. 48331

WAREHOUSE HELP WANTED Full time position. Must have good math skills and be a high school graduate. \$7.35 per hour with full benefits. Send resume to: Personnel Dept., P.O. Box 02659, Detroit, MI, 48209. An Equal Opportunity Employer

WAREHOUSE HELP Quick response team being formed. We are setting up a quick response picking/replenishment operation at our distribution center. We need energetic & energetic flex timers to work a minimum 4 hours per day. Mon. thru Thurs. between 7am-9am. Excellent opportunity for homemakers, students & retirees to earn a competitive wage with steady hours & a merchandise discount in our stores. Apply now at Dunhams, 38170 Amherst Rd., Livonia, W of Newburgh.

WAREHOUSE HELP PM shipping team being formed. We need a select group of energetic flex timers to staff an evening cross loading trucks to our stores. Flex time hours from 3pm-9pm. Mon. thru Thurs. are available for students or persons seeking a part time job to supplement their part time income. We offer a merchandise discount in our stores. Apply now at Dunhams, 38170 Amherst Rd., Livonia, W of Newburgh.

WAREHOUSE MANAGEMENT If you are mature, responsible, hard working, ambitious, a self starter, can lead & motivate people and have the desire to learn and grow with a young, fast moving organization contact us immediately. We are in need of such a person for the position of Receiving Department Manager in our warehouse. Send resume to: Mr. J. Boduch, c/o Heslop's, Inc., 22190 Hoslip Drive, Northville, MI, 48050. State salary requirements.

WAREHOUSE PERSON Full time position for responsible person. Experience helpful but not required. Apply in person to: NIMAX, 32713 Schoolcraft Rd., Livonia, Mich. 48150

WEEKEND HELP \$3.60-\$8.80/Hr. Westland office. Flexible hours. No experience. Paid weekly. Must have pleasant phone voice and be at least 18. Call Mr. Bear, 427-9348

WE HAVE immediate openings for a telephone sales representative, excellent compensation for outstanding performers. Make full time money working part time in a fast paced, high energy environment. Bob Jones after 12 noon 421-0610

WELDER MIG & TIG required. Minimum 2 years experience. Apply in person: Marston Tool & Welding, 13340 Meridian Rd., Livonia.

WELDER Tig experience on steel & aluminum. Overtime - Redford shop. Air conditioned.

500 Help Wanted

WAYNE COUNTY INTERMEDIATE SCHOOL District now accepting applications for the following positions: 1) PERMANENT SUB TEACHERS for the Emotionally Impaired - Immediate through June 15, 1990. AFT Salary schedule. Valid Michigan Teaching Certificate and full endorsement in area of Emotionally Impaired.

BEHAVIOR SPECIALIST II - \$14,744. 10 months per year. Four years college coursework, and excellent verbal and written communication skills. Must have experience with emotionally impaired children, ages 5-13.

Please send applications and credentials/transcripts to: Teresa D. Center, 33500 Van Buren Road, Farmington Hills, MI, 48334. January 22, 1990.

WELDER/MECHANIC - Pig-mig arc. Stainless-steel, cast iron. Knowledge of metallurgy helpful. Resume to: P.O. Box 377, Wixom, 48099

WELDING & SHEET METAL FABRICATOR Growing electrical manufacturer has great opportunity for someone with experience in sheet metal electrical enclosures (NEMA 12), ability to read blueprints. Excellent pay and benefits. Apply 8:30-3pm at: DYNAPOWER CORP., 26000 E. Grand Ave., Farmington Hills, MI 48331

WESTLAND OFFICE NOW HIRING \$3.60-\$8.80/HOUR Must have pleasant phone voice. Part time. 5.00-9.30 Evs. Must be at least 18. Paid weekly. 427-9335 Call Sam 427-9335

WRECKER DRIVERS Westland Car Care is now accepting applications for experienced drivers. Apply in person at 7668 N. Wayne Rd., Westland.

502 Help Wanted Dental-Medical ACCOUNTS Payable/Receivable Clerk for Plymouth area. Minimum 2 years experience. Computerized accounting system. Full benefits/401K. Send resume & wage requirements to: Box 150, Observer & Eclectic Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

ACTIVITIES ASSISTANT Full time position available to work with Elderly in Nursing Home. Seeking outgoing, creative individual. Apply in person: Michigan Nursing Center, 14900 Middlebelt Rd., Livonia, MI, 48154

ACTIVITY ASSISTANT Assist Director with resident activity program development implementation and documentation. MHS Regional Care Facility, High School diploma or equivalent required. Experience with activities preferred. Part time, evenings and weekends. Apply in person: Wayne Total Living Center, 4277 Wayne, 48124 An Equal Opportunity Employer

ALLERGY TECH MEDICAL ASSISTANT Experience in lab procedures & preferably allergy, however will consider motivated person. Northeast area. Part or full-time. Salary negotiable with experience. Phone Mon., Wed., Fri. for Salary. 478-5221

ANIMAL HEALTH TECHNICIAN Licensed. Experience necessary. Call: 478-9560

ASSISTANT/MEDICAL. Full time position open for right person. Must be hard worker, have pleasant personality & be dependable & responsible. Call: 478-4839

BILLER FOR OB/GYN OFFICE In Troy full time. Computer experience helpful. Call Marilyn or Lois. 828-6061

BILLER - Full time with computer and medical insurance experience. Send resume to: Box 1222, Observer & Eclectic Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

CHIROPRACTIC Receptionist/Assistant needed for Royal Oak office. Full & part time positions available. Willing to train eager person. Call: 549-0140

CLERICAL HELP needed, mature woman for part time work in Southfield. No experience. Paid weekly. Must have pleasant phone voice and be at least 18. Call Mr. Bear, 427-9348

COMMUNITY HEALTH NURSE - BSN preferred, experience required, part time or contract, arrange your own schedule. Call: 363-6650 Professional Community Health Service

DENTAL Appointment Secretary. Dependable, free day person wanted for charging full time position in busy Troy dental practice. Some dental knowledge preferred, but will train. 589-9012

502 Help Wanted

CLINICAL ASSISTANT for Dermatologist in Birmingham area. Salary negotiable. Willing to train recent graduate. Full or part time. Call Kelly, 647-5752

COUNTER/CASHER for Jewish-style Deli opening in Troy. Must have at least 1 year experience. No necessary. Must be working with the public & have own transportation. \$4.50 to \$5.25 an hr. Full or part time. Flexible hours. For interview, call: 478-2182 or apply in person at: Bain's Deli, 36000 E. Grand Ave., Farmington Hills, MI 48334

ORAL SURGERY OFFICE - surgical assistant/part time. Experience preferred. Plymouth/Canton area. 455-0710

DENTAL ASSISTANT Enjoy dentistry? Call us. Full time. Experienced. Top salary & bonus. Also flexible hours. 478-2182

DENTAL ADMINISTRATIVE Assistant to the Dentist. Full time. Experience necessary. Evening hours area. 641-8280

DENTAL ASSISTANT Underused? Unappreciated? Call for free resume audit. Full time. Experience. Full time. 40 hrs. Farmington Hills. 851-6448

DENTAL ASSISTANT Full time. Energetic person. Experience in expanded duties. Excellent salary & benefits. For Farmington Hills office. 474-2280

DENTAL ASSISTANT/Receptionist For oral surgery office. Full time with excellent fringe benefits. Experience in dental preferred. 547-8836

DENTAL ASSISTANT - Full time, OADR/A or experienced only. High salary & benefits. An Arbor. Leave message 668-3112

Seeking an exceptional Team Player to focus on leadership, sales & communication. Emphasis on continuing education, caring & quality. Should be career-minded, personally motivated, & able to communicate. Dental resumes to: Box 104, Observer & Eclectic Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

DENTAL ASSISTANT Full time. OADR/A or experienced only. High salary & benefits. An Arbor. Leave message 668-3112

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502 Help Wanted

DENTAL ASSISTANT Growing Canton practice seeking energetic, responsible person to assist in four handed dentistry. Excellent opportunity for right person. Part time, afternoons & evenings. Salary negotiable based on experience. Call: 981-1228, 981-1228, 981-1228

DENTAL ASSISTANT-Part time. Livonia. Mature, chaise experience preferred. Great opportunity to learn the work force. 822-8770

DENTAL ASSISTANT, experience preferred. Approximately 20 hrs per week, no weekends, Oak Park/Huntington Woods area. 548-2233

DENTAL ASSISTANT - Experienced. Minimum 2 years. 4 days, no weekends. Medical position, benefits, call after 7pm. 278-8218

DENTAL ASSISTANT, motivated, hardworker, for fast growing dental practice. Medical position, benefits, call after 7pm. 278-8218

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502 Help Wanted

DENTAL HYGIENIST, progressive Canton office, looking for an enthusiastic, people oriented person to join our progressive team. Full or part time. 981-5455

DENTAL HYGIENIST A full or part-time position is available for an individual interested in dentistry & a pleasant working environment. Call: 352-5440

DENTAL HYGIENIST bright, articulate hygienist who will fit into our happy BE Livonia office atmosphere. Full or part time. 622-5520

DENTAL HYGIENIST for Rochester general practice, part time. Tues. & Wed. 3pm-5pm. Alternate Sat. 6am-1pm. Call: 478-2182

DENTAL HYGIENIST Rochester area 2-3 days per week. In dental office. Call for interview. 651-8491

DENTAL HYGIENIST Needed 3-4 days. Pleasant prevention oriented. Yearly office. 51-3190

DENTAL HYGIENIST Part-time. Prevention oriented family practice seeking enthusiastic individual to complete our team. Northville area. Please call: 348-7997

DENTAL HYGIENIST - part time, ambitious individual who desires to grow. Southfield office. Tel. 12 area. 357-5540

DENTAL HYGIENIST: Experienced hygienist with good technical & working ability. Excellent opportunity in growing Southfield office. Tel. 12 area. 357-5540

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502 Help Wanted

DMC-WOODLAND HEALTH CARE CENTERS Receptionist, Pediatrics, full time, Nov. LPN/MA, full & part-time, Nov. LPN, Internal Medicine, Nov. LPN/MA - Rheumatology, Nov.

Attiliated with The Detroit Medical Center Contract #47-8100 An Equal Opportunity Employer

DMC-WOODLAND Health Care Center NW AREA

NUCLEAR TECHNICIAN - Part time, registered or eligible. Call 347-6100

X-RAY TECHNICIAN - 2 positions available. Full time, no evenings. Call: 338-4700, Ext. 579

X-RAY TECHNICIAN - Part time in Southfield. Attiliated with The Detroit Medical Center An Equal Opportunity Employer

DOCTOR'S ASSISTANT-General practice in Livonia. Will train. Some experience needed. Vena puncture, injections, ECG, PFT. Call: Mon. Tues. Thurs. 9am-12pm. 425-5820

E.M.T. AMBULANCE DRIVER Full time only, with benefits. Call after 6pm only. 981-0876

HYGIENIST Full time. Large group practice. Excellent working conditions. Plymouth. Call: 348-7997

HYGIENIST wanted in NW suburb. Detroit GP office. Excellent opportunity. Salary negotiable. Call: 348-7997

DENTAL RECEPTIONIST and business manager. Experience preferred but will train. Good work habits and ability to work in a fast paced environment. Call: 348-7997

DENTAL RECEPTIONIST - Full time professional for friendly family office. Experience, must type and be willing to work with computers. Will train. Call: 348-7997

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502 Help Wanted

LPNS AFTERNOONS/EVENINGS FULL OR PART TIME Good starting salary & benefits. Mrs. Martin, Director of Nursing 261-5030

NIGHTMORALE WEST 8345 Highway Rd. Westland, near Joy Rd. An Equal Opportunity Employer

MEDICAL ASSISTANT Part time. Rochester Hills. Internal medicine & obstetrics. EKG after 6pm. 643-6923

MEDICAL ASSISTANT For busy urology office. Microscopic experience required. Call: 478-7117

MEDICAL ASSISTANT - experienced for W. Bloomfield pediatric office. 557-1170

MEDICAL ASSISTANT Full or part time. 2 positions. Experience & plus. 721-8150

MEDICAL ASSISTANT needed for OB/GYN family planning office in Farmington. Comfortable hours. Experience preferred. 478-1232

MEDICAL ASSISTANT needed for Internal Medicine Office. Experience in Venipuncture. EKG, X-Rays, P.F.T. needed. 474-3650

MEDICAL ASSISTANT or LPN, full time for medical clinic. X-ray, phlebotomy & EKG experience helpful. 644-8328



504 Help Wanted Office-Clerical

CUSTOMER SERVICE REP. - Wendt Grinding Corp., an international manufacturer of super abrasives grinding wheels & specialized grinding machines, has an opening for an experienced customer service rep. Ideal qualifications: 3-5 years customer service experience, preferably in an abrasive wheel and/or machine tool industry. Ability to handle more than 1 project at a time. Ability to solve technical problems and deal effectively with customers, sales reps and inside personnel. A take charge person with excellent computer skills and an excellent computer literate. We offer excellent benefits, health and pension programs. Please send resume to: 2051 Commerce Dr., Rochester Hills, MI 48069

504 Help Wanted Office-Clerical

EXECUTIVE SECRETARY - Professional Office associated with the food processing industry. Organized, flexible & available for immediate start. Team-oriented. Word Perfect, Lotus 1-2-3 & Shorthand preferred. Attractive salary & benefits. Please send resume to: Lisa Summerton, 25501 Orchard Lake Rd., Farmington Hills, MI 48031

504 Help Wanted Office-Clerical

HELP NEEDED for small Farmington Hills Rep. firm. Job involves extensive phone work, expediting, tracking & confirming orders, along with various office duties. Hours 10AM-2PM with flexibility. Bond required only to R.E.P. Associates, 20000 Westgate Dr., Suite 304, Farmington Hills, MI 48031

504 Help Wanted Office-Clerical

LEGAL PLACEMENT Temporary & Permanent Opening Southfield in demand CROSSMATCH PERSONNEL Southfield-352-7555 SANDY McHROE 462-1987 28 Foss Employer Paid

504 Help Wanted Office-Clerical

OFFICE TEAM PLAYER needed with organizational, computer, telephone and math skills to work with public. Call 354-9167

504 Help Wanted Office-Clerical

RECEPTIONIST/CASHER NEEDED for Albany practice in West Bloomfield, 32 hours per week and alternate Saturdays mornings. Compensation includes a flexible salary & benefits discussed at time of interview. Please send resume to: Albany Associates, PC, 6330 West Bloomfield Rd., Suite 110, West Bloomfield, MI, 48222

504 Help Wanted Office-Clerical

RECEPTIONIST Full time permanent position available with a growing company. Days, Monday thru Friday. Good telephone & filing skills required. Some light typing or data entry needed. 9am-4pm, Mon-Fri. 28244 University City, between 9am-4pm, Mon-Fri. JIPA FUNDED

504 Help Wanted Office-Clerical

RECEPTIONIST The Charles Kent Reaver has a rare full time position greeting our customers, answering calls, booking appointments, typing memos, and working with gemstones. Experience preferred but will train right person with good work ethic, nice appearance, pleasant personality, good voice, able to work under pressure and can type 40wpm. Non smokers work. Mr. Lewis, Tues-Fri, 9:30-4:30pm at 657-4553

504 Help Wanted Office-Clerical

RECEPTIONIST/ Clerk Typist Immediate openings in Downtown Detroit and Suburban Area for receptionist with switchboard experience and excellent communication skills. Working 40-45 wpm, with good filing ability. Call 9am-4pm for appointment.

504 Help Wanted Office-Clerical

DATA PROCESSOR - Mastercraft Leather seeks Data Processing Clerk to process shipping paperwork. Candidate must have computer experience and be able to work independently. Working hours are 3:30pm to 10pm. Mon-Fri. Apply in person or send resume to: 2930 Auburn Rd., Rochester Hills, MI 48039

504 Help Wanted Office-Clerical

GENERAL CLERICAL Full time, full benefit package, for office in Westland Lake. 669-2900

504 Help Wanted Office-Clerical

GENERAL OFFICE Full & part time mature person with basic office skills. Computer exp. Ref: 255-0150

504 Help Wanted Office-Clerical

LEGAL SECRETARIES Let our 25 years of service and experience work for you. For professional placement services, please contact us for a free information packet. ALL FEES EMPLOYER PAID

504 Help Wanted Office-Clerical

PHONE ORDER PROCESSORS Heavy customer contact, light report keeping. Part time could lead to full time dept. of large retail store could make between \$2-47 per hour. Great position for students. Merit, health, retires. For: 746-7355

504 Help Wanted Office-Clerical

RECEPTIONIST/ Switchboard Operator CIGNA Companies are leading providers of insurance and related financial services. Currently, we have a part-time position in our Southfield office for a Receptionist/Switchboard Operator.

504 Help Wanted Office-Clerical

RECEPTIONIST/ Assistant Excellent opportunity in Plymouth for responsible organized person in the design fabric & wallcovering field. Pleasant phone personality, solid typing skills, organizational capabilities mandatory. Training in N.Y. City & benefits to right energetic person. Call 459-4140

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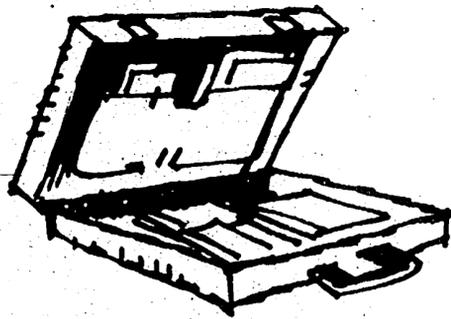
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# WRITE IT AND REAP!



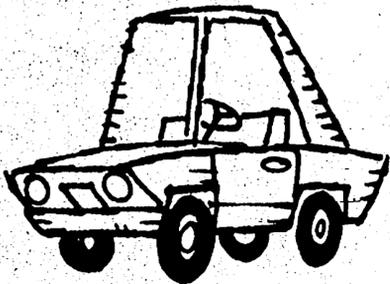
**1. Give the reader specific information.** Pretend you are someone reading the classifieds. What would you like to know about the item, service or job you are advertising? Be sure to add details such as color, size, condition, brand name, age, features and benefits. Be accurate! Don't embellish your ad with misleading information. Stick to the facts and reap the rewards!



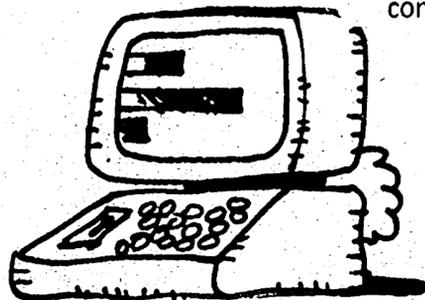
**2. Include the price.** Don't waste your time or a potential buyer's time. If you advertise the price of the item or service you offer, the people who respond to your ad will be those who are genuinely interested. Surveys show that readers are more interested in those items and services they know are within their price range.



**3. Avoid abbreviations.** Don't make a potential customer work too hard! Although you may be tempted to cut down on the cost of your ad by using abbreviations, surveys indicate that many people don't understand such abbreviations as EIK (eat-in kitchen) or WSW (white side wall) tires and won't take the time to figure them out. A confused reader is a disinterested reader. Get the most for your money and use complete words.



**4. Include phone number and specify hours.** Be sure to let potential customers know when and where to call. Surveys show that even if a person is very interested in your item or service, he or she will not call back after the first attempt. Stay near the phone during the hours you indicate you will be available. Don't risk missing a sale!



**5. Run on consecutive days.** Your ad will not get results if people don't see it! Therefore, it is important to set up a consistent and consecutive ad schedule with your telephone salesperson or outside sales representative.

NAME _____	PHONE _____
ADDRESS _____	
MESSAGE _____	
_____	
_____	
_____	

Use this form to write your classified advertisement before you call...or fill it in and mail to:

The Observer & Eccentric  
Newspapers  
36251 Schoolcraft  
P.O. Box 2428  
Livonia, MI 48151-0428

Observer & Eccentric  
classified  
ads

505 Help Wanted Food-Beverage

ACCEPTING APPLICATIONS for V. Not Yours at Laurel Park Place Mall on Sat. Jan 20 & 27, between 10am-1pm. Make females full part time. Morning positions also available.

ACCEPT THE CHALLENGE with a growing team increasing sales creating positions for Cook, pay \$8 to \$7 depending upon experience and benefits. 10% Adv. Advantages of our excellent corporate benefits - health, life insurance, paid vacation & meals. Apply in person between 2-5pm.

THE GROUND ROUND 3310 N. Woodward, Royal Oak. APPLICATIONS now being accepted at Vaya's Flame Broiled Chicken. Join our winning team. Enthusiastic and working employees needed full & part time. Cashier, counter, kitchen prep positions. Apply Mon-Fri 9-4, located at 2959E Seven Mile Rd. next to Crowleys, Royal Oak, MI. 474-9370

ATTENTION The Original Pancake House is seeking ambitious & energetic individuals to join our high quality team. Immediate openings for all positions. Flexible hours, great pay plus benefits. Apply in person between 2-4 pm at 19355 W. 10 Mile Rd. Southfield.

THE CLARION HOTEL of Farmington Hills is currently seeking qualified banquet and restaurant staff members. One year hotel and/or food & beverage experience is required. Please call 525-0200 between 9am-5pm Monday thru Friday or send resume to:

The Clarion Hotel 31525 Twelve Mile Rd Farmington Hills MI 48018

BANQUETS Part time positions, mostly Sundays, available with suburban banquet facility. Experienced waiters/waitresses. Send resume to Suite 594, 29555 Northcoast Hwy., Southfield, MI 48034.

BAR PERSON - DEARBORN HTS. Tavern Nights. Mon-Fri. Lots of work involved. Good benefits. Weekend work also must be able to keep up with fast pace. Must be reliable & have dependable transportation. Top income potential for right person. If interested, call Mike, Mon-Fri 10-6pm 277-2258

BAR PERSON or Wait Person - part time, evenings & weekends. Work in a lively, fun atmosphere. Plymouth Rd. Redford.

BATES HAMBURGERS 33406 S. 5 Mile, Livonia. Help wanted all shifts, full & part time, meals & uniforms furnished. Apply in person between 9am-5pm, 8am & 11am & 2pm & 5pm.

BUDDY'S - FARMINGTON HILLS NOW HIRING WAIT STAFF - HOST/STRESS CARRY OUT Flex hours, excellent working conditions. Apply Buddy's, Northwestern at Middlebelt.

BURGER KING - Livonia franchise is looking for both part & full time employees for all shifts. We are also looking for managers. Excellent benefits. Homemakers, Sr. citizens & students are all welcome. Call Mr. Salem after 2pm 522-3311

CHI CHI'S - restaurant of Livonia. Hiring for the following positions: Cocktail Servers, Bartenders, Barbacks, Wait staff, Bus persons, Host/Hostesses, Line Cooks, Dishwashers, Prep & Cook. Preparation person full & part time day & night positions available. Apply in person, corner of Middlebelt & Schoolcraft N. 958. A fun place to work with flexible hours.

COCKTAIL WAIT STAFF - Part-time. Have fun while you work. Wait train. Apply in person, 10am-7pm at Chaplin's Comedy Club, 16390 Telegraph Rd. just S. of 6 Mile.

505 Help Wanted Food-Beverage

BOB EVANS - SOUTHFIELD 455448 Now hiring experienced servers and experienced grill cooks, AM & PM. Apply 10% Mile & Telegraph.

BUS BOYS - for days & afternoons, excellent pay & working conditions. Golden Lantern, 33261 8 Mile

BUSSESS/FULL TIME Day taster for Chuck Mue's Up-Lon. Please apply Mon, Thu, Fri, between 2 & 4 at 1111 W. 14 Mile Rd., Madison Heights.

BUSSESSPERSON Full or part time, some lunches required. \$7 per hour guaranteed. 453-1632

CHEERFUL WAIT PERSONS needed immediately for Detroit's premier theatrical restaurant. Apply in person 1-3pm, Backstage Restaurant, Complex, 17630 Woodward Ave., Detroit.

COOK Full time. Will train. Call for information. 433-3000

COOK Full time, mostly short order. Must know soups, sauces, pizzas, Omelets, etc. Apply in person, 24555 North Rd. (just N of 10 Mile).

COOKS - DISHWASHERS & WAITSTAFF - Good pay & benefits. Apply in person, Mr. B's Farm, 24555 North Rd. (just N of 10 Mile).

COOKS - for days & afternoons, excellent pay & working conditions. Golden Lantern, 33261 8 Mile

COOKS, PANTRY & BUSSESS Competitive wages & benefits at Oakland County's finest. R. I. K., 85-9899

COOKS/PANTRY/PREP/ and dishwashers 2 yrs. experience. March 4. 259-2208

COOKS (Said Person) Nights. Must have experience and a desire for very high quality. Apply in person Mon-Fri 9am-5pm. The Skyline Club, 2000 Town Center Dr., Ste. 2800, Southfield, MI 350-9938

COOKS, WAIT STAFF, BUS PERSONS Full and part time. Both shifts. Thomas's, 33971 Plymouth Rd., Livonia.

COOK (Said Person) Nights. Must have experience and a desire for very high quality. Apply in person Mon-Fri 9am-5pm. The Skyline Club, 2000 Town Center Dr., Ste. 2800, Southfield, MI 350-9938

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505 Help Wanted Food-Beverage

DETROIT & NO. 1 COMEDY CLUB, Mark Ridley & Company, are accepting applications for the following positions: Waitstaff, Bar Staff, Reservationists and Bus Staff. Call 545-9901

DOHUT FISHER Full or part time, midnight shift, will train. Livonia area. The Looney Baker 425-8569

EXPERIENCED BROILER COOK for the Hudson River Hunting & Fishing Club in Farmington. Full time position with benefits. For interview appointment call Tues.-Sat. 2-5pm at 477-1000

HOLIDAY INN LIVONIA WEST is accepting applications for the following positions: • Coffee Break Attendants • Banquet Set-Up • Room Service Attendants • Line Cooks • Host persons

Apply in person at Trussardi Restaurant, 2150 Haggerty Rd., W. Bloomfield MI 48033. 624-0200

SHERATON OAKS is now accepting applications for: • AM SERVERS • AM/PM BUSSESS • COCKTAIL WAIT STAFF • MAINTENANCE PERSON (Must be mature & have experience with A/C & heating)

Apply in person Mon-Fri, 9am-5pm 2700 Sheraton Dr., Novi An Equal Opportunity Employer

STEAK & ALE PLYMOUTH is now hiring for the following: • Lunch Wait Staff • Service Assistants • Dishwashers • Prep Personnel

Pay rate up to \$7 per hour Apply in person Mon-Fri 2-4pm: 40347 ANN ARBOR RD. (at 275)

WAITPERSON - Full time experienced for breakfast. Apply in person at Northville Crossing or call 348-4220

WAIT PERSON Full-time experience necessary. Must be mature & have experience. 37097 W. 8 Mile, Livonia

WAIT PERSON Must be hard worker. Chatters Lounge, 7640 N. Wayne Rd., Westland.

WAIT PERSONS Bus Persons/Dish washers must be experienced, full or part-time. Days or even. Now local. Call Jim 948-1800

WAITPERSONS, part time positions, weekend only. Apply at Samson's Coney Island Restaurant, 29469 5 Mile Rd./Middlebelt, Livonia

WAITRESSES/Waiters & working conditions. Golden Lantern, 33261 8 Mile

WAIT STAFF Full & Part Time Positions Immediate employment, to work in one of our new & exciting restaurant complexes. Excellent working conditions. Will train. Benefits. Meals & uniforms furnished. APPLY IN PERSON: Franklin Club Apts 28301 Franklin Rd. Southfield 353-2057

WAITSTAFF Lunch & dinner shifts available. Experience necessary. Apply in person 2-5pm: OCEAN GRILLE 730 N. Woodward Birmingham 648-7001

WAITSTAFF WANTED No experience necessary. Night shift. Apply in person. 729-8040

WAITSTAFF WANTED Apply in person. Private club. Cooper Arms, 306 Main St., Rochester. 651-2266

506 Help Wanted Sales A BEAUTIFUL JOB, region manager for Contempo Fashions. \$200 week to start. Minimum 3 yrs. real estate management experience. 841-9222

AGENTS WANTED Farmington Hills area is one of Michigan's hottest real estate markets. Become a part of it today by joining America's premier real estate company. Coldwell Banker, the Home Selects.

Over 1800 offices across North America • Over 60 offices in Michigan • Extensive beginner training • Advanced agent training • National referral company • HAP insurance • Management opportunities • Plus much more!

Call John today for details COLDWELL BANKER 737-9323

505 Help Wanted Food-Beverage

RYAN'S FAMILY STEAK HOUSE is coming to Westland. We are currently hiring for all positions. We offer good starting pay and excellent benefits. Apply in person Mon-Fri, 9 am and Sat. 9-12, 2145 Warren Rd. corner of Warren & Wayne Rds. The Looney Baker 425-8569

SEEKING PROFESSIONAL individuals for the following positions: • Party/Prep • Line Cooks • Wait Persons • Host Persons

Apply in person at Trussardi Restaurant, 2150 Haggerty Rd., W. Bloomfield MI 48033. 624-0200

SHERATON OAKS is now accepting applications for: • AM SERVERS • AM/PM BUSSESS • COCKTAIL WAIT STAFF • MAINTENANCE PERSON (Must be mature & have experience with A/C & heating)

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Over 1800 offices across North America • Over 60 offices in Michigan • Extensive beginner training • Advanced agent training • National referral company • HAP insurance • Management opportunities • Plus much more!

Call John today for details COLDWELL BANKER 737-9323

506 Help Wanted Sales

BETTER HOMES AND GARDENS Office provides FREE PRE-LICENSE training to Qualified individuals and FREE TRAINING after licensing. Call our NORTHBVILLE office manager: CHUCK FAST 348-1515

SCHWEITZER REAL ESTATE - BETTER HOMES AND GARDENS 21 OFFICES

ABLE person, excellent dicton. 9am-5pm. Top hourly rate. Experienced only. Redford, Mich. 634-0040

A FANTASTIC SALES Opportunity! Water & Air Situation. 321-8230

A GREAT PLACE TO WORK CONSIDER IT? WE WANT YOU!! Investigate the exciting world of real estate with MICHIGAN'S LARGEST REAL ESTATE COMPANY

Complete Training Program Call Joe Meloni, Mgr. Plymouth/Calton 455-7000

Mary/Terry Westland/Garden City 328-2000

ALLSTATE Career Opportunities New neighborhood Office Agent Program. We need high achievers to operate their own offices. Degree preferred. Call Lew LaPugh 477-3700

Equal Opportunity Employer M/F

ALVIN'S Real estate sales seeking experienced salespersons. Prefer mature, fashion conscious individuals. Apply in person Birmingham, 249 Pierce St.

ALVIN'S Responsible person for full time sales position at Alvin's Bride in Birmingham. Must have experience. Call Maggie or Laura, 844-7492

A NEW CAREER! ROUTE SALES Brand new concept, recently written up in the Oakland Press. We offer salary plus commission, paid vacation, benefits & retirement opportunities. Current people earning \$25,000-\$35,000. For interview call: 823-2600 or Fax 1-524-41

Between 10am-4pm NICKOLA FOODS ARE YOU LOOKING FOR Excellent Income Advancement Opportunity Dynamic Product

WE PROVIDE QUALIFIED LEADS TO AGGRESSIVE PEOPLE 12-15 min. & wages are being solicited now. For interview call: 540-8282

ASSISTANT MANAGER wanted for Jr. sportswear shop. Must be reliable, responsible & energetic. Prefer retail management experience, own transportation. Call Val at NonTime 659-9924

ATTENTION - 70K Sales experience preferred but will train right person. Executive Search Firm. 648-3696

506 Help Wanted Sales

"APPRAISAL TRAINING" Local office of National Organization needs (2) full time career minded individuals willing to work hard. We offer Training Earn-While-You-Learn choice of location. Potential 1st year earnings in excess of \$32,000. Call ROY HACKER 476-7000

ARE YOU COMPETITIVE? Looking for a challenging and rewarding career in real estate? At EGA COUNTY RIDGE we offer a "FREE" pre-license class, on the job training, 100% commission program. Call for a confidential interview. Ask for Kimberly Smith, 248-0787, Wayne County. OR: Barb Walkowicz, 474-3303, Oakland County. \*Small materials charge.

ASBESTOS ABATEMENT Experienced sales person wanted. Minimum 3 years construction related experience necessary. Asbestos experience preferred, but not required. Must possess good people and communication skills. Salary commensurate with experience. Will train. Bond resume with cover letter, references and salary history no later than Jan. 22nd to: Human Resources Administrator, Buroc Environmental Inc. PO Box 1064 Traverse City, MI 49885

ASSOCIATE SALES Prestigious national company selling to businesses looking for experienced outside sales person. Benefits, bonus, expenses & salary. Will train. Applies only to 15718 Farmington Rd., Livonia, MI 48154

ATTENTION EXPERIENCED SALES AGENTS! Real estate sales opportunity in Detroit. Reach your highest earnings potential & become part of a winning team. Call for confidential interview. West Bloomfield 881-5700 REAL ESTATE ONE

BE THE BEST! Do you strive to be the BEST at what you do? Would you like to be trained by MICHIGAN'S LARGEST REAL ESTATE COMPANY? Potential first year earnings in excess of \$25,000. Call Gus Seeger 477-1111 REAL ESTATE ONE, INC.

BIRMINGHAM'S traditional mens clothing & accessories store. Person. Call Mr. Roeseke, 647-8150

BRANCH MANAGER Experienced Manager to lead a high volume office. Excellent compensation. Inquiries confidential. EOE. Call Mr. Bartlett 625-2600 REAL ESTATE ONE

CAMEO LINGERIE offers you a Party Plan business for just a \$17, investment. Part or Full-Time. Call now! 427-8713 or 454-8908

CAREER NIGHT JAN. 18, 7-9 PM Looking for a new career? Looking for a challenge? Invest 2 hrs. of your time to find out all about the #1 system in real estate - CENTURY 21. Free admission. Limited seating. Call for reservations. Licensed agents welcome. Ask for Jack Lutz or Mike Orr 525-7900 Century 21 - Castelli 1812 Middlebelt, Garden City

CHINA'S GIFT SALESPERSON Heslop's at 12 Oaks Mall is looking for Homemakers and other motivated persons to full and part time. Sales & Stock positions. Competitive pay & benefits. Apply in person.

WORK WITH THE BEST! Century 21 Advantage We are members of the Board of Realtors and an award winning office. Be aware of how successful you can be. Call for details: 528-9920

CORPORATE MARKETING MANAGER Leading national asbestos abatement contractor seeks a highly motivated individual for corporate marketing manager. Individual must possess background in telemarketing, advertising and agency layout. Strong organizational skills coupled with insight to help lead the company into the 1990's. Resume, salary history, references and cover letter no later than Jan. 22nd to Box 200, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150 EOE/AA

506 Help Wanted Sales

CAREER OPPORTUNITY We are looking for a person who has never sold but wants to get into a fascinating sales job. If you qualify, we will train you for a quality, professional sales position in the cemetery business. For personal interview call George 522-2200

EDUCATORS, LIBRARIANS, Paralegals wanted for sales management positions with international company that publishes educational materials for preschool and school age children. Training provided. Part time or full time. Flexible hours. Guaranteed income, insurance and other benefits available. 648-1599 An Equal Opportunity Employer

IS 100% REALLY 100%????? ASK YOURSELF..... DO YOU PAY A DESK FEE MONTHLY???????? DO YOU PAY A SECRETARY FEE MONTHLY???????? DO YOU PAY FOR ADVERTISING MONTHLY???????? DO YOU PAY FOR SIGNS OR INSTALLATION???????? DO YOU PAY A BUSINESS PHONE BILL MONTHLY???? IS SOMEONE AVAILABLE IF PROBLEMS OCCUR???? DO YOU FEEL PRESSURED WHEN BILLS ARE DUE???? IF YOU HAVE ANSWERED YES TO EVEN ONE OF THE ABOVE QUESTIONS - IT'S TIME TO CALL FOR AN APPOINTMENT TO DISCUSS WITH THE PROFESSIONALS AT CENTURY 21-J. SCOTT THEIR UNUSUAL AND UNIQUE COMMISSION SCALE..... DON'T WAIT WHILE BILLS PILE UP, CALL AND ASK FOR JOANNE OR PAM TODAY.

CENTURY 21-J. SCOTT INC. 522-3200

CAREER OPPORTUNITY Nationally prominent company has a career sales opportunity in the Detroit Suburban area. Sales direct to selected clientele backed by national advertising. Excellent training program including formal classroom instruction for product knowledge in all lines of insurance, and sales techniques. This is a tailored position with an incentive bonus plan, expense account, liberal benefits, local travel and advancement opportunities. College degree helpful, some business experience, drive, integrity, sales personality and stable background are important attributes. If you desire a challenging and rewarding career send confidential resume to: Human Resources Office, PO Box 80001, Novi MI 48050. An Equal Opportunity Employer

CAREER SELLING I need a sales associate with a proven record of outside sales experience. Elegant products, national company, expenses, bonus & salary. Resumes only to: 15718 Farmington Rd., Livonia, MI 48154

CEMETERY SALES Everybody needs it. 721-7161

CHINA'S GIFT SALESPERSON Heslop's at 12 Oaks Mall is looking for Homemakers and other motivated persons to full and part time. Sales & Stock positions. Competitive pay & benefits. Apply in person.

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CORPORATE MARKETING MANAGER Leading national asbestos abatement contractor seeks a highly motivated individual for corporate marketing manager. Individual must possess background in telemarketing, advertising and agency layout. Strong organizational skills coupled with insight to help lead the company into the 1990's. Resume, salary history, references and cover letter no later than Jan. 22nd to Box 200, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150 EOE/AA

CEMETERY SALES Everybody needs it. 721-7161

CHINA'S GIFT SALESPERSON Heslop's at 12 Oaks Mall is looking for Homemakers and other motivated persons to full and part time. Sales & Stock positions. Competitive pay & benefits. Apply in person.

WORK WITH THE BEST! Century 21 Advantage We are members of the Board of Realtors and an award winning office. Be aware of how successful you can be. Call for details: 528-9920

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506 Help Wanted Sales

CAR PHONES
Salaried positions calling on business...

ALLSTATE CELLULAR
COMPUTER SALES

COMPUTER SALES
Computer Dealer in Troy seeking additional sales representatives...

RAINBOW COMPUTERS
797 E Big Beaver Troy, MI 48063

Considering A Real Estate Career?

A few openings for real estate agents...

Grand Realty Group

COUNTER SALES/Telemarketing Sharp person for Troy area distributor...

ELECTRONIC COMPONENTS

A Michigan based manufacturer representative is seeking for an experienced...

INSIDE SALES

Inside sales service position (no telephone solicitation) for electronic component...

FULL TIME PAY PART TIME HOURS

Teaching, PTA, sales, or similar background helpful. Management development program...

GIFT SALES REPRESENTATIVE

Needed to cover eastern Michigan territory. Call collect (616) 784-2426.

GLAMOUR/FASHION Industry

Needed to cover eastern Michigan territory. Call collect (616) 784-2426.

GO FROM HOME MAKER TO MONEY MAKER

IN A FEW SHORT WEEKS Local real estate office is expanding...

GO FUR IT!

Hudson's Oakland & Livonia seeks energetic salesperson with a zest for sales...

A GREAT PLACE TO WORK

We will train you & start you on a long term, high income career.

506 Help Wanted Sales

GOOD SALESPEOPLE aren't born, they learn to be that way...

Thompson-Brown
GROWING 100% ANNUALLY National record management firm...

MARKETING REPRESENTATIVE
Seeking energetic individual to promote our ophthalmology community service program...

HONDA CITY MOTORCYCLES
sales position. Career opportunity. Apply 26355 Michigan Ave...

SALES MANAGER
Career opportunity with a full service hotel for an experienced, enthusiastic individual...

INDUSTRIAL SALES
Growing company has an immediate opening for an experienced salesperson...

Home Marketing Specialist 656-3030

NUTRIMETRICS - INTERNATIONAL
recruiting real estate agents, experience preferred but will train right candidate...

PC SALES/SERVICE CO. sales managers position will be yours when you prove your ability...

PHARMACEUTICAL COMPANY
looking for outstanding personality to join telemarketing sales force...

IN NEED HELP!
My business is exploding! Work at \$400-\$1200, part-time; \$3000-\$6000, full-time. Call 458-6333

INSIDE SALES PERSON
Young & dynamic computer memory distributor looking for experienced sales person...

INSIDE SALES - STEEL Mill plant
Steel Service Center is looking for an enthusiastic person for experienced position...

INDUSTRIAL SALES EXPERIENCE
position for a quality person. Please send your resume for either position to Greg Rastbach...

INSIDE SALES
Well established national company needs aggressive inside sales people...

INSIDE SALES
Immediate opening for experienced real estate professionals. Free seminars each month...

REAL ESTATE OPPORTUNITY
Openings available for confident people willing to learn while learning...

REAL ESTATE SALESMAN
In Nice Livonia retail store. Ability to paint on events helpful but not necessary...

REAL ESTATE SALES MANAGER
National building company desires experienced salesperson for new construction...

RETAIL SALES
Growing beverage company seeking a sales person for pre-sell position...

MARKETPLACE MAGAZINE
is looking for aggressive individuals with a minimum of 1 year advertising sales experience...

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is looking for aggressive individuals with a minimum of 1 year advertising sales experience...

MARKETPLACE MAGAZINE
is looking for aggressive individuals with a minimum of 1 year advertising sales experience...

506 Help Wanted Sales

MANAGEMENT FINANCIAL SERVICES
Met Life is a world wide leader in financial services with over 120 billion in assets...

REAL ESTATE OPPORTUNITY
Career Seminar
Attend our FREE seminar at 7pm Wed, Jan 24, or at noon, Sat, Jan 27...

REAL ESTATE PRE LICENSED CLASS
Begins Feb. 15, 8-10pm, Royal Oak office...

OFFICE
Charlene Chucas 851-4400
Nancy Leavenworth 647-6400

RETAIL DEMONSTRATORS
We need top notch demonstrators who want to see top notch selling results...

RETAIL SALES-Vanco Uniforms,
men's products and accessories. Full time and part time positions...

RETAIL SALES Assistant Manager
of shoe music department. Full time with benefits...

SALES ASSOCIATE
Michigan's largest real estate company has openings at its Livonia and Redford Office...

REAL ESTATE ONE 281-0700
Opportunity to join successful business broker. Training and commission position. 642-1117

SALES ENGINEER
Growing Michigan representative seeks individuals with knowledge of low cost analytical values...

SALES HELP needed immediately.
Experienced, excellent program, straight commission. You'll see upwards of \$300-\$500 per day if you want to work. Good company to work for. Call Bill 932-3030

SALES LEADERS WANTED
with ability to recruit & train others. High income potential. 748-9648

SALES MANAGER TRAINEES
Learn to market business. Great opportunity, \$5.80 per hr. + bonus. Call Mr. Brock, 477-1180

SALES - Part-time openings available
at friendly casual furniture store. Both locations. Hourly, plus commission. Mature adults & students welcome. Will train. Call Birmingham, 844-1919; or Livonia, 522-9200.

SALES PERSON
Mature with outside sales background for auto company. Experience preferred. 748-1500

SALES PERSONNEL
Part time evenings. Earn up to \$50 or more for 4 hour shift selling one of America's fast growing services. Professional training, qualified leads and customer acceptance. Offer you high income opportunity. Call Orkin Lawn Care, 471-2922

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Mature with outside sales background for auto company. Experience preferred. 748-1500

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506 Help Wanted Sales

REAL ESTATE ASSOC. BROKER or Salesperson wanted. Experienced in apartment buildings & commercial sales - suburbs. Self-motivated, energetic. Send resume to: 4000 Town Center, Suite 190, Southfield MI 48075

REAL ESTATE OPPORTUNITY
Career Seminar
Attend our FREE seminar at 7pm Wed, Jan 24, or at noon, Sat, Jan 27...

REAL ESTATE PRE LICENSED CLASS
Begins Feb. 15, 8-10pm, Royal Oak office...

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RETAIL DEMONSTRATORS
We need top notch demonstrators who want to see top notch selling results...

RETAIL SALES-Vanco Uniforms,
men's products and accessories. Full time and part time positions...

RETAIL SALES Assistant Manager
of shoe music department. Full time with benefits...

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506 Help Wanted Sales

SALES MANAGER - To \$40,000 to start. 4 yrs. territory sales management experience required. 473-7110 Steven J. Greene Personnel

BALESMAN NEEDED at Japanese Bearing Manufacturer in Plymouth. Bachelors degree required. Send resume to: American Bearing Corp., 11411 Oak St., Plymouth MI 48170

SALES/MARKETING REP: To \$30K 1st yr. Protected area. Benefits, Salary & commission. 473-7210 Steven J. Greene Personnel

SALES
Osten is a national leader in the temporary industry and we are seeking a unique individual who possesses:

OLSTEN
TEMPORARY SERVICES
3 Parklane Blvd. Suite 103W Dearborn, MI 48127

SALES/PERSON
Excellent opportunity with high salary plus commission, excellent benefits, etc. Central Park area. Full benefit package. Send resume to: D. Ford, Corrosion Fluid Products, PO Box 337, Farmington Hills, MI 48332

SALES/PERSON needed to promote skin care products and full benefit package. In dermatology practices located thru out the Metropolitan area. Full or part time, sales experience required. Top drive plus commission. Call Mike or Loby 737-7111

SALES/PERSON WANTED for window replacement company. Plenty of leads. Top drive plus commission. Call now, ask for Kirk 722-3333

SALES REPRESENTATIVE
For largest home installation co. in MI. Needs motivated, service oriented person to handle growing customer base. Call 549-8350

SALES REPRESENTATIVE
Experience in the following is of great value: - Installation Banking - Financing Auto Sales - Insurance Sales

SALES REPRESENTATIVE
Company provides extensive training for the right individual with opportunity for advancement. Unlimited potential, salary plus commission. Send forward resume to: P.O. Box 300, Southfield, MI, 48037

SALES REPRESENTATIVE
Full time for Gourmet Food Co. in Livonia. Some delivering. 281-7211

SALES REPS required to sell display advertising in metro area. \$300 weekly salary plus commission plus bonus. Ground floor opportunity. Call 425-9533

SALES - SALES MANAGEMENT SALES REPRESENTATIVE
MANAGEMENT TRAINEES
30 year old sales corporation looking for team oriented, assertive, self motivated individuals who desire to control their income. We offer quality appointments for new & existing accounts. No cold calls. Full training, advancement, benefit package. \$35K plus 1st year average income. Opening in Oakland & Wayne County. Interview by appointment only. Ask for Mr. Morris 462-9230

STRONG MINDED, well versed salesperson needed for well established travel corporation in Southfield. No experience necessary. Must be well organized. Earn good money for successful sales. Call 559-8878

TEACHERS/NURSES
Social Workers & Business Managers earn extra income by helping people save money on their phone bills. Some part-timers are earning \$1,000's per month. Full & part time management positions are available. Call 958-1777

506 Help Wanted Sales

SALES REPRESENTATIVE NEEDED
For national temporary service. Experience preferred. Highly motivated self-starter. Get the job for you. \$150 weekly guaranteed versus commission with the opportunity of making \$500-1000 weekly. Call David, Mon. thru Fri. 9am-5pm. 642-3913

TELEMARKETING-Entry level position. Excellent work conditions and good pay. Telephone experience helpful. Mon. thru Fri. 9am-5pm. 642-3913

TELEMARKETING - customer service. Southfield, 2 shifts, \$200/wk. plus commission, immediate opening, call Ingrid at Uniforce 357-6038

TRUCK MANAGER
Large metropolitan GM Dealership has immediate opening for and aggressive individual to increase sales and profits. Must have truck experience. Must be a top producer. Excellent pay and benefits. Reply in confidence to: BOYD, 2812 Old Schoolcraft Rd., Livonia, Michigan 48150

WOMEN-MEN-EARLY RETIREES
Profitable career. Control your own income as a personal recruiter using your sales & business experience. Should have entrepreneurial spirit. No travel. Flex Time for Downs Recruiters. 751-6333

507 Help Wanted Part Time
A busy real estate office in north-west suburbs needs mature secretary-receptionist to work days, some evenings and weekends, requires good typing skills and word processing experience. Send resume and salary requirements to: Box 148 Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

THE WYNDHAM GARDEN HOTEL
In North County looking for a part time janitor. Must be available Fri & Sat. nights from 11pm - 7am. Prior audit or bookkeeping experience preferred. Send resume to: Box 219, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

BOOKKEEPER, part time, good pay, flexible hours, small Southfield firm. Must be experienced. Please write to: Box 219, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

BUILDING & GROUNDS MAINTENANCE WORKER
Previous experience in landscaping and custodial work preferred. Must be high school graduate or equivalent and have good attendance and driving record. 24 hours per week. \$12.00 per hour. Applications will be accepted until Jan 31, 1990. Apply in writing or in person to: Dept. of Public Works, 27245 Halsted Rd., Farmington Hills, MI 48018

CALL TODAY for reservations on how to get started in a career in real estate sales. Asked for Carol Yost, Century 21 A&B, Rochester Hills, 853-6600

CASHIERS-Work 2-3 times a wk. 11am-3pm or 4pm-10pm. Dishwashers, Mon-Fri, 9am-3pm. Call & ask for John, 522-4500

COMMISSIONED SALES/PERSON
For advertising specialty business in 13 MI/Southfield Rd. area. Flexible hours, no travel. Call Pat 540-8010

COUNTER SALES
And light clean up duty. Flexible hours. Homemakers & retirees welcome. 534-4900

DRIVE-IN TELLER needed to work Mon, Wed, Thurs, Fri. 11am-7:30pm. Dishwashers, Mon-Fri, 9am-3pm. Call & ask for John, 522-4500

TELEMARKETING
We need Telemarketing Pros who can turn an incoming call into an appointment that shows if you have enthusiasm, a clear phone voice & are dependable, we have a career for you. We need 3 highly motivated pros for our information center. Hourly plus bonus. Call Lisa between 9am-3pm. 559-3827

TELEMARKETING
Setting appointments for sales consultants. Salary plus commission plus bonuses. Call Lynn at 832-3032

TELEPHONE SALES - Full or part time. Must have good oral, phone voice, correct grammar, spelling & typing required. For appointment call Mary Crumley, Times Herald Independent Newspapers, 584-4000

TRAVEL AGENCY - Outside Sales
Requires sales background. Commission plus travel benefits. Call Pat for details. 721-1700

507 Help Wanted Part Time

CHILDREN'S STORE
Wonderland Center. Assistant Manager needed, mostly days, hours flexible. Experience preferred but not necessary. 281-2212

CLASSIC FARE, ARA Services, off-premise catering Division, is looking for part time service & catering personnel. Please send your resume or call note to: Classic Fare, 1900 Hubbard Dr., Livonia, 48150 or call 823-8998.

DESK PERSON FOR luxury high rise lobby, part-time weekend hours, \$5.25 per hour. Southfield area. 853-6522.

EARN EXTRA MONEY
delivering magazines on established routes. Flexible hours. No selling or collecting. Ideal for retirees.

American Field Marketing 946-8520

FLEX HOURS, Dunkin' Donuts now hiring counter persons, bakers, porters. Apply in person. 8811 Telegraph Rd., Redford Twp; or 26433 For Rd., Dearborn Hgts.

FURNITURE
Block Handling/Display Flexible hrs. Apply at Newton Furniture, 15950 Middlebelt, Livonia, Michigan 48150

GENERAL MAINTENANCE/pickup and delivery, part-time, \$5 per hour, 8am-noon, 2 days per week. Light building and grounds maintenance, minor handyman work. Some know removal with own equipment. Ideal for retirees. 751-6333

CREDIT UNION ONE 398-1210
An Equal Opportunity Employer

GENERAL OFFICE - Some office experience needed, light typing, good phone skills. Small fast paced office. Livonia/Redford area. Call Mr. Hart 12PM-4PM, 533-9300

HIRING
Retirees, Students & Homemakers if you would like to earn up to \$7.50 per hour, this is the job for you! Looking for people who like to talk on the phone and make money while doing it. Immediate openings for the right people and you just might be one of them. Check it out! 2 shifts available 9:30am-3pm and 4pm-8pm. Call today, between 10am-6pm. Ask for Tim. 478-2784

HOUSEKEEPERS - flexible hours 1-5 days. Domestic Services. 477-5307

HOUSEKEEPERS
Energetic flexible persons to do light housekeeping for Senior Citizens in their own home. Flexible hours \$4-\$5.20/hr. plus mileage to start. Apply in person at Civic Park Senior Center, 15218 Farmington Rd., Livonia.

SHOES SALES of custom interior shutters and blinds. Excellent position in Birmingham. Flexible hours. The Shutter Shop. Call Mr. Hart 12PM-4PM. 633-9300

INSTRUCTOR, part time, William D Ford Vocational Technical Center announces position openings in the following areas: Auto body repair, accounting & computing, office work processing. Applicants must possess vocational certification and 2 yrs. related work experience within past 5 yrs. Send resume to: Mary M. McGowan, Executive Director, Wayne Westland Community Schools, 38745 Marquette, Westland, MI 48185

LADIES give yourself the perfect gift, your own business. Call today! Undercover/Work Lingerie at home parties. Unlimited earnings, free training, small investment. 349-6225

LEGAL SECRETARY, Southfield general practice attorney needs experienced person with good secretarial skills and Wang or other word processing experience to work Mon & Tues thru end of April. 358-3932

NATIONAL HEALTH Agency offers temporary positions to individuals with sales experience. Recruit special events by phone. 18-20 hours per week. 381-3838

OFFICE ASSISTANT - Good work skills, good personality, great work environment. W. Bloomfield area. For further information & to arrange for interview call. 661-1000 ext. 317

OFFICE WORK/PART TIME
Daily part time, flexible hours. Mature person to answer phones, filing and light typing. Send resume: McWilliams Machinery, 23890 Freeway Park Dr., Farmington Hills, MI, 48024. Attn: Service Department.

ORDER CLERKS - needed in our Livonia office 9am to 2pm. Mon thru Thur. \$5.50 an hour to start. Call Mr. Rogers, 9am-2pm, 477-1190

ORGANIST/CHOIR DIRECTOR
St. Timothy Presbyterian Church, Wed. evening choir at 7:30pm. One Sun service. Call 1-484-8341

PART-TIME DRIVER/Try, Mon-Fri, 9-3. No experience necessary. 1564 for homebased or retired persons. Valid drivers license required. Send letter about yourself to Box 172, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

PART-TIME CLERICAL & Salesperson, needed to work afternoons & Saturdays. No phone interviews. Apply Volunteering Materials, 30175 Ford Rd., Garden City.

PART-TIME DRIVER/Try, Mon-Fri, 9-3. No experience necessary. 1564 for homebased or retired persons. Valid drivers license required. Send letter about yourself to Box 172, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

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PART-TIME DRIVER/Try, Mon

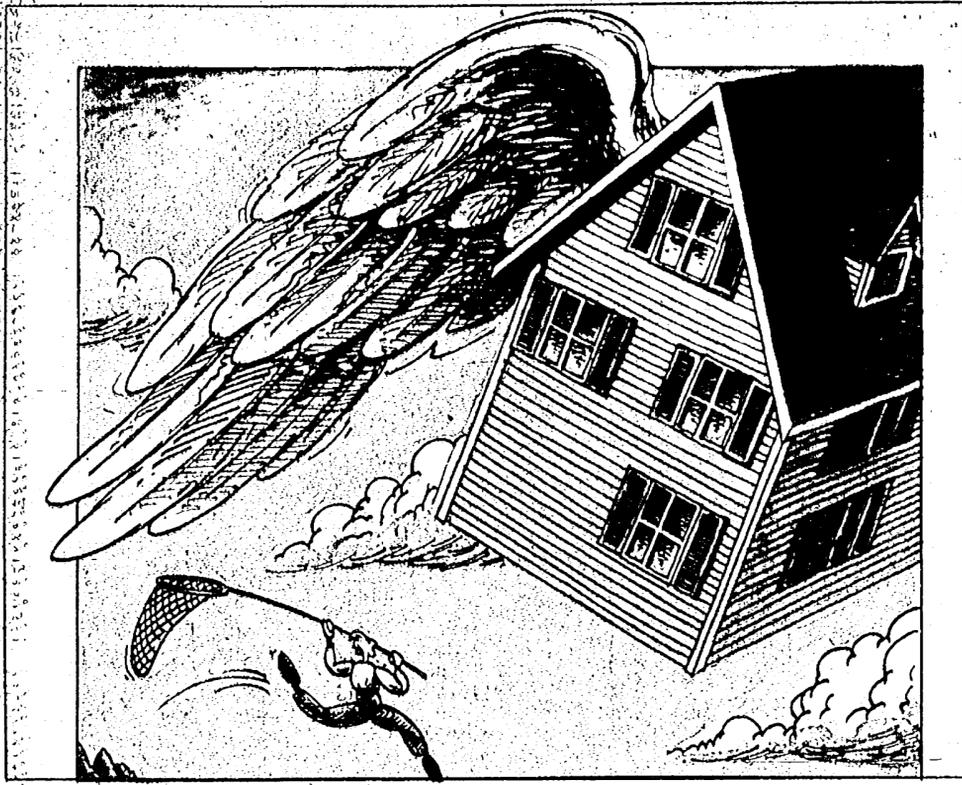
# Building Scene

Marilyn Fitchett editor/591-2300



Thursday, January 18, 1990 O&E

★ 14



## Land costs escalate price of new homes

By Gerald Frawley  
staff writer

Bigger homes with more amenities are driving up the cost of new homes. If buyers would demand less and builders would include less, the housing affordability crisis could be eliminated.

That's the gist of a new congressional study federal legislators used to help determine whether to expand federal housing aid by setting higher loan limits for federal housing administration (FHA) mortgage insurance.

But local developers say the study is too simplistic.

According to "Bigger and Better Homes," the report compiled by Congressional Research Service, Congress' in-house think tank, housing prices are actually not much higher than 25 years ago after subtracting inflation and amenity costs.

Using a U.S. Census Bureau statistical tool called "a 1982 house" that examines 10 housing characteristics at constant 1982 prices, one can "time warp" housing prices back to 1963 when a 1982 house would have sold for \$22,700, compared to the actual 1963 average house cost of \$19,300.

After factoring in inflation, that same 1982 house would cost \$101,200 in 1988; far less than the real average home price of \$145,500. After subtracting the amenities included in 1988 homes, prices could be reduced to approximately \$100,000, the study argues.

BUT DEVELOPERS counter that it is land costs and local demands that add to home prices.

"Whoever's doing that study is doing a lot of cherry picking with the statistics to come up with the numbers they want," according to Classic Construction president Sam Blumenstein. Classic Construction is the developer of Maple Place Villas in West Bloomfield and the Maples of Novi.

Blaming housing affordability woes on inflation and amenities is far too simplistic, he said. Hard costs — those associated with the actual home materials, may not have increased much in the past 20 years, but building and land costs have increased 25 percent in that same time. "It's not bigger and better housing at all."

If a home costs \$85 to \$100 a square foot to build, the extra amenities probably cost \$5, Blumenstein said.

The real culprits in the housing affordability crisis, he said, are increased land and development prices. Restrictions on developers — woodlands and wetlands ordinances, for example — are also costly to builders.

BUILDERS WHO want to build affordable homes are forced to go to extreme measures to build them, Blumenstein continued. Classic Construction buys and rezones land, builds the subdivision infrastructure, and then builds the homes.

Traditionally, one person buys the land and rezones it, a developer purchases it and develops the subdivision infrastructure, and then builders purchase individual lots, Blumenstein said. "Very few do all three."

Walter Cohen of Charter Development Co., one of metropolitan Detroit's largest residential builders, said few developers are building low-end housing.

Cohen said he doubts there is as much of a demand for low priced housing as many politicians and other groups claim. "There are beautiful homes in Detroit for very little money that go unsold."

"Everyone says there's a crisis. But come on, if that's true, people would buy them," he said.

If there is truly a need for more affordable homes, builders will address that need eventually, Cohen said, adding that building is a "lag industry," meaning it slowly responds to consumer demands.

"There's no question the amenities are costing more, Cohen added, "but local construction codes are higher in every community too."

Charter Development doesn't build low-end housing anymore because there isn't enough demand. "People don't want to buy rock bottom housing."

LAWRENCE GOSS, vice president at the Burton-Katzman-Share/Abbey Group, said simple supply and demand economics also come into play. Because many builders are concentrating on multi-family or high-end residential developments there's a lack of affordable homes.

That lack, he said, has resulted in increased competition and higher prices for the lower-end homes.

"The problem is the profit margins on affordable housing are far less, so builders aren't as willing to build them," Goss said. "The risk is still the same, but the potential for profit is lower."

Goss said many builders aspire to build larger homes because of profit potential and status.

Despite the risks and lower profits, Goss said his firm is moving ahead under the assumption there is a sufficient — and growing — demand for affordable homes.

DEVELOPERS MAY not be able to build affordable homes in Farmington Hills or West Bloomfield, Goss said, but areas like Walled Lake, Van Buren and Canton townships remain good possibilities.

## Houses larger with more features

By Gerald Frawley  
staff writer

Home construction trends support the assertion of "Bigger and Better Homes," a study by Congressional Research Service, Congress' own in-house think tank, that today's homes are larger and filled with more amenities.

Whether more amenities and inflation are the real cause of home price increases and the current housing affordability crisis, however, was debated by U.S. congressmen when they decided the merits of settling higher loan limits for federal housing administration mortgage insurance late last year.

Higher limits will allow first-time home buyers to take out larger federal government-backed loans. Although FHA loan limits vary from area to area, the cap was increased from \$100,000 to \$125,000.

The average price of a home in 1988, according to the U.S. bureau of the census, was more than \$140,000.

According to "Characteristics of New Housing: 1988," a report compiled by the U.S. departments of commerce and housing and urban development, and the bureau of the census, the percentage of larger homes in the Midwest with more amenities included during construction has steadily increased since 1985.

NEW HOUSES in the Midwest that are 1,599 square feet and less have become increasingly rare since 1984, according to the report. In 1984, 50 percent of new homes were larger than 1,600 square feet; by 1988, 59 percent were larger than 1,600 square feet.

Along with a growth in square feet has been a growth in

height, the report said. In 1985, only 40 percent of new homes had two stories or more; in 1988, 46 percent had multiple stories.

In 1985, when 156,000 single-family homes were built in the Midwest, only 55 percent had central air conditioning installed during construction. In 1988, 71 percent of the 191,000 new homes included central air conditioning, according to the report.

The percentage of homes with multiple bathrooms also has increased. In 1985, only 31 percent of new homes had 2.5 bathrooms or more and 32 percent had two bathrooms, the report states. By 1988, 45 percent of new homes had 2.5 bathrooms or more and 35 percent had two bathrooms.

THE NUMBER of bedrooms per home also continues to climb, according to the report. In 1985, only 21 percent of new homes had four bedrooms or more and 54 percent had three bedrooms. By 1988, 28 percent of new homes had four bedrooms or more and 56 percent had two bedrooms — more than any year since 1985 except 1987 when 57 percent all new homes had 3 bedrooms.

The percentage of homes with fireplaces also has increased over the years. In 1985, 54 percent of new homes had fireplaces, but by 1988, 63 percent new homes had fireplaces, the report said.

The percentage of new homes with full or partial basements, although steady at 77 percent from 1984 through 1987, increased to 81 in 1988, according to the report.

The percentage of homes with two-car garages in the Midwest has also increased in the past 5 years. In 1984, the report states, 70 percent of all homes had two-car garages, but by 1988, 84 percent of all new homes had two-car garages.

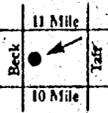
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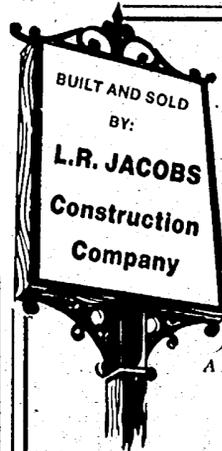
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# Out-of-towners discover local market

By R.J. King  
special writer

It happened in the automotive industry. It happened in the advertising industry. And now, after years of ignoring the metropolitan Detroit market, large multi-national companies are waking up to a hot market.

The product this time is commercial real estate. Its most likely forms are office buildings, hotels and retail centers and research and development complexes. And while local companies have been left to themselves here for years, today the market is becoming increasingly competitive at a time when land is becoming scarce.

"WHEN I first got into the commercial real estate business 15 years ago, metropolitan Detroit was not considered a national market," said Robert Moon, 47. Moon recently resigned as president of the Morris & Moon Real Estate Group in Blingham Farms to join Cushman & Wakefield in Southfield, one of the nation's largest commercial real estate brokers.

"We had the market all to ourselves, but more and more, the large national companies began to see Detroit and its suburbs as a major hub for commercial real estate, and slowly they began to take on more and more opportunities.

THE RECENT growth in commercial real estate, like so many other industries in the United States, came about due to the economic expansion eight years ago in which strong growth in consumer spending led the nation out of recession.

"The growth in commercial real estate since 1982 has been tremendous," said Steven Morris, president of Morris Real Estate Group. "We've seen a boom in every sector — office, industrial, retail and residential — and with that growth came more activity from the big brokerage firms."

During the last several years, the commercial real estate landscape here has seen the addition of such large national companies as Grubb & Ellis, and Coldwell Banker, both with regional headquarters in Southfield, and stepped-up efforts by Cushman & Wakefield, which arrived in 1983.

FOR MORRIS, the last few years have brought increased competition unprecedented for an industry that traditionally was well served by hometown connections.

"The national brokers have brought more professionalism, higher standards and increased educa-



Robert E. Moon  
Local players  
face competition

tion to the market, which local independent companies must compete with if they are to survive," Morris said.

Gross commissions last year were slightly less than \$2 million. Morris projected 1990 commissions would not rise to much more than that, leading him to assess today's marketplace as "more active but with less business."

ANOTHER PRESSING concern for the small independent broker is a growing trend by area developers and tenants toward using national brokerage companies to expand into new markets, including not only U.S. cities but locations in Europe and the Pacific Rim countries.

Because an organization's real estate often comprises more than 25 percent of its total assets, more and more companies are recognizing national brokerage companies have the expertise and economies of scale to tackle complicated expansion plans.

"For a company located in Birmingham that wants to open an office in Tokyo, a small local broker may not be able to help them," Bud Kasselmann said. He is vice president and branch manager of Cushman & Wakefield.

"BUT FOR us, we have an established interna-

tional group that not only can assess the Japanese market but offer management and financial assistance as well."

Kasselmann wouldn't reveal the company's income, but he did say the company has seen double-digit revenue growth over the past several years.

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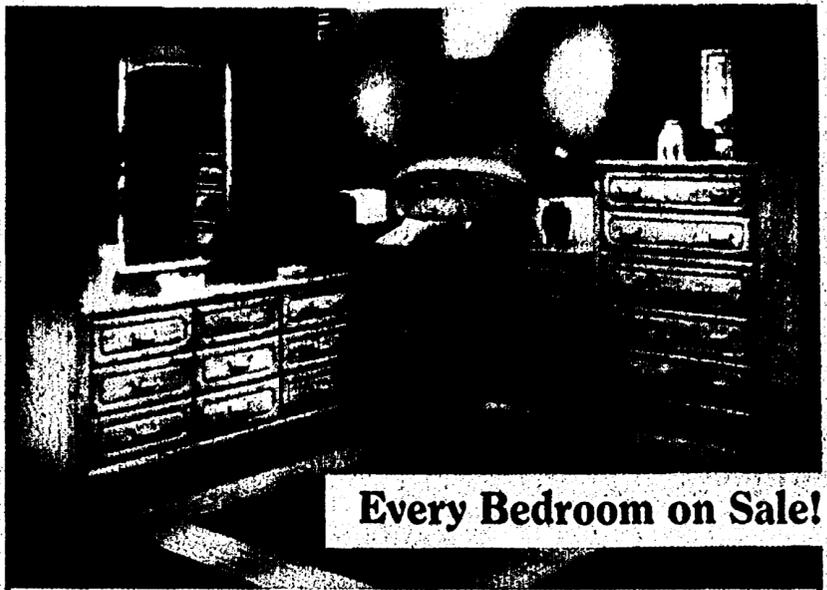
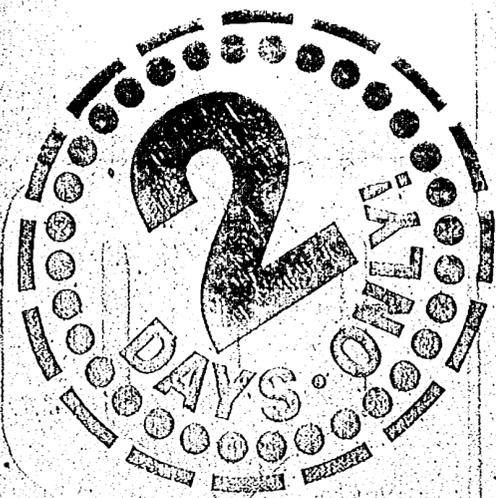
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