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Westland Observer

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1992 Suburban Communities Corporation

Mayor skips special session; council fumes

By Darrell Clem
staff writer

Westland City Council members lashed out angrily Monday at Mayor Robert Thomas and his department heads for boycotting a special Saturday morning session called to resolve a dispute over a huge senior citizens complex.

The council had expected the mayor's administration to attend the meeting with developers planning to

build high-rise apartments, a nursing home, medical offices and a shopping center on 50 acres north of Marquette, between Carlson and Wayne roads.

"It totally embarrassed us because nobody was there to answer the questions that were supposed to be answered," Councilman Kenneth Mehl told Thomas. "If that's the operation you're going to give us in 1992, I don't want it."

City council members, underscor-

ing the significance of the Westland Regional Senior Campus, called it the city's biggest development since Westland Center was built in 1965.

But Thomas, saying his directors already work some evenings and weekends without extra compensation, called Saturday's session unnecessary because his administration had previously laid out its concerns about the project. City officials had feared that a poor water supply system could virtually cripple the city's

ability to fight fires at the complex, endangering tenants' lives.

On Monday, the council approved the initial phase of the long-delayed project after the developer, Senior Services Development Associates, agreed to pay to install a new water main and sprinkler system to make the complex safer for senior citizens.

But the council's action emerged only after a bitter dispute over the administration's boycott of Saturday's session — a move that not only

drew fire from Mehl, but also from council members Charles Pickering, Sandra Cicirelli, Terri Reighard-Johnson and Sharon Scott. Mehl went so far as to accuse the mayor of violating the city charter.

RESPONDING TO Mehl's accusations Monday, Thomas said, "I'm really getting tired of the administration getting accused of dropping the ball on this project. If anybody's dropping the ball on this project, it's

the developers."

In a Dec. 27 letter to council President Thomas Brown, the mayor had asked that the special session be rescheduled on a weekday. But the council had already agreed on the meeting.

Regardless, Thomas said the council should've known his administration's position because he and his department heads had repeatedly de-

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Thomas objects to Mehl 'insult'

By Darrell Clem
staff writer

An insulted Mayor Robert Thomas accused his arch political foe, Councilman Kenneth Mehl, of snubbing him Monday night during a swearing-in ceremony for Westland City Council members.

Mehl, presiding as master of ceremonies, failed to include Thomas when he introduced local dignitaries who stood, one by one, as Mehl called their names during the ceremony held at the Bailey Recreation Center.

"I think it was a direct, intentional insult not just to me, Bob Thomas, but to the office of mayor," Thomas said later.

Mehl viewed it differently and said, "That's just so petty it's unbelievable."

Mehl introduced such dignitaries as state Rep. Justine Barns, 18th District Judge Gail McKnight and school board President Sylvia Kozorosky-Wiacek — among others. The introductions came before council members Glenn Anderson, Sharon Scott, Thomas Brown and Charles Pickering took the oath of office for terms they won in the Nov. 5 election.

Only later, as the mayor prepared to address the audience of about 60 people, did Mehl introduce him — and then told him to keep his speech short. But Mehl stressed that he also delayed introducing council members Sandra Cicirelli and Terri Reighard-Johnson — holdover council members who didn't have to be sworn in Monday.

Thomas called it "childish politics" that Mehl would bring their political differences into the ceremony.

'I think it was a direct, intentional insult not just to me, Bob Thomas, but to the office of mayor.'
— Mayor Robert Thomas

BUT MEHL said he saw no reason to acknowledge Thomas earlier, since the mayor would be introduced before making his speech. Other dignitaries were singled out because they were special guests, he said.

"The mayor was the only one that was allowed to talk, so I don't know what the hell he wants," Mehl said. "That's the way it's always been done. It's nothing new. If we were going to stick it to him, we wouldn't even let him talk."

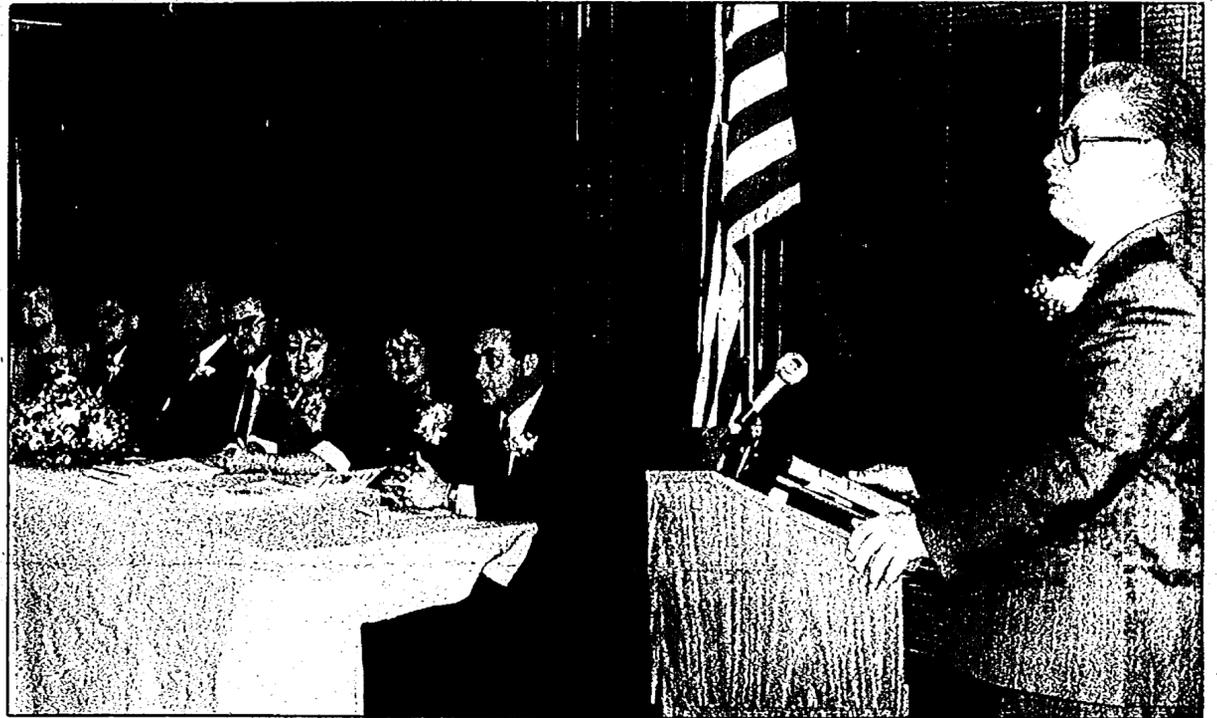
Mehl lashed out at Thomas, saying the mayor criticizes him "no matter what I say." Moreover, Mehl said the mayor must believe "I'm a threat to him."

Mehl's name has been mentioned in some political circles as a possible opponent to Thomas in the 1993 mayoral election. Mehl has not confirmed that he will enter the race but said, "I have been approached by some people."

The mayor accused Mehl of "continuing the confrontation" by snubbing him during Monday's ceremony.

"I went there with a good attitude," Thomas said. "I was big enough not to spall the moment."

Said Mehl: "If that's the way he feels, it's really too bad."



ART EMANUELE/staff photographer

Mayor Robert Thomas (right) was part of the swearing-in ceremony for four city council members Monday night. On hand were (from left) Sharon Scott, Charles Pickering, Tom Brown,

Glenn Anderson, Sandra Cicirelli, Terri Reighard Johnson and Kenneth Mehl. The mayor was upset that Mehl didn't introduce him at the ceremony.

Council chief eyes peacemaker role

By Darrell Clem
staff writer

Charles Pickering admits his initial role as newly elected Westland City Council president will be that of peacemaker.

Political feuding between Mayor Robert Thomas and some council

members, particularly Kenneth Mehl and Thomas Brown, has escalated in recent weeks amid accusations the mayor has clamped down on communication between his department heads and the council.

That rift appeared to widen this week — at least temporarily — when virtually every council mem-

ber voiced disappointment that Thomas and his directors failed to attend a special council session Saturday.

Thomas didn't consider the meeting about a senior citizens complex pressing enough to order his directors to attend. In a letter to Brown, he said his department heads al-

ready work some weekends for no extra pay.

But the controversy followed an earlier dispute in which Thomas came under fire for ordering council members to go through his office to seek reports from his department

Please turn to Page 3

Woman says she was kidnapped, assaulted

By Darrell Clem
staff writer

A 20-year-old mentally impaired Westland woman missing for about 17 hours claimed during a tearful reunion with her parents today that she had been raped.

Janet Alexander sobbed and trembled as she embraced her mother, Marie, after being brought by a cab driver to the Westland police department about 9 a.m. today.

"Just hold me," her mother said. Alexander told Westland police

that she had been held against her will by the cab driver since Tuesday and raped in a Redford Township motel, Sgt. Laura Moore said. Police turned the case over to Redford police after talking with Alexander and her parents late into the morning.

The man who brought her to the police station also was being questioned.

Alexander's return to her parents ended an agonizing search in which her parents combed area neighborhoods and hospitals. Although she's 20, Alexander said the mental and

emotional development of a 15-year-old, her mother said.

Alexander had gone for a walk from her Ellas Street home about 2 p.m. Tuesday. About 2½ hours later, she telephoned her parents from her ex-boyfriend's residence in Livonia, her mother said.

But Alexander didn't come home after making the call. The ex-boyfriend told Alexander's parents that she had taken a taxicab that was supposed to have dropped her off at Palmer and Merriman, not far from her home. Moore said police have

confirmed that Alexander had been staying with the cab driver in a motel room.

Alexander's parents had no idea of her whereabouts until they received a telephone call from Westland police this morning, telling them that they had been notified that Alexander was on her way to the police station.

Alexander fell into her mother's arms as she walked into the police station. Her father, James, also was there.

A police report indicated that Al-

exander might have believed her parents would be angry at her for visiting her ex-boyfriend. The couple had recently broken up after two years, her mother said.

Before Alexander arrived at the station, her parents were visibly worried as they sat in the lobby and waited for her.

"She just didn't come home, and that's not like her," her mother said. "We didn't know if she was warm, or if she had been fed, or if she was OK. As long as she's all right, that's all I care."



Janet Alexander missing woman returned

Gunman threatens apartment residents

By Darrell Clem
staff writer

A masked gunman broke into a Hampton Court Apartments residence early Tuesday morning, raising fears at the complex where three women were raped earlier this year.

A 55-year-old woman and her 16-year-old granddaughter were in the apartment during the 5:08 a.m. incident, but neither was attacked or injured, Westland police Lt. John Reddy said.

The intruder didn't fire any shots or point the gun directly at them, Reddy said. The woman awoke first and found him in the apartment, and then the granddaughter awoke and began screaming, police said.

The intruder warned them not to scream and then turned and fled the apartment, Reddy said.

The break-in alarmed Hampton Court residents who feared a return of a rapist who attacked three women at the complex from late March through June 29.

THE BREAK-IN alarmed Hampton Court residents, whose nerves were rattled when three women were raped at the complex from late March through June 29. Police believe that one man committed all three rapes.

Westland police Sgt. Laura Moore said authorities couldn't say whether Tuesday's intruder was the same

man.

"We don't know," she said. The gunman was described as a 6-foot-tall white male, about 25 years old. He wore a ski mask, which made it virtually impossible for residents to provide police with extensive details that could help identify him, police said.

Westland police continued to in-

vestigate the break-in Wednesday. There also have been no arrests in the rape cases.

Residents became alarmed earlier this year following the three rapes at the 182-unit complex in the Ford-Wildwood area. In July, resident manager Tettele Judzinski said the ensuing news coverage caused undue panic among residents and embarrassment to the victims.

A telephone call to the complex on Tuesday reached only an answering machine.

Police not only believe that the three rapes were committed by the same assailant, but also have linked a fourth incident that occurred nearby. A woman was attacked during the same period at the Woodcrest Villa apartment complex on Wayne Road near Joy.

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NORTH AMERICAN

Special Section
In Today's Issue



Chamber gift

Board of directors of the Westland Chamber of Commerce recently donated an infant crib to the new Wayne County Family Center for families who are temporarily homeless, located on county property in Westland. Accepting the crib, mattress and sheets was

center director Linda Makowski, (third from right). Taking part in the presentation were board members Allan Brooks, James Williams, Fred Mena, Dennis LeMaitre and Joseph Benyo.

Man dies of injuries from holiday wreck

By Darrell Clem
staff writer

Funeral services were held Wednesday morning for a Westland man who died Saturday night of injuries sustained Christmas Day in a two-vehicle accident at the intersection of Merriman and Cherry Hill.

William Swain Jr., 24, died about 11:30 p.m. Saturday at the University of Michigan Hospital in Ann Arbor. Westland police cited multiple internal organ failure.

Swain had been a passenger in a car heading eastbound on Cherry Hill about 8:42 p.m. The car collided with a westbound vehicle that crossed the intersection in an attempt to head south on Merriman, Officer Thomas Hissong said.

The driver of the car that collided with the vehicle carrying Swain

could face possible charges, though none had been filed as of Tuesday afternoon, Hissong said. The driver was described only as a 33-year-old Inkster man.

EACH CAR had two occupants at the time of the accident, Hissong said. Police believe that alcohol may have contributed to the crash, he said.

Swain had initially been taken to Annapolis Hospital in Wayne, but he was transferred about four days later to the University of Michigan Hospital, Hissong said. He had remained in critical condition until his organs failed Saturday night.

The passenger in the other vehicle had been hospitalized at Annapolis Hospital, but was released earlier this week, Hissong said.

Swain's death marked the first in

1992 caused by a traffic accident in Westland, though the accident occurred last year.

Swain is survived by his parents, William and Betty, a brother, Robert; three sisters, Angie Majewski, Debbie Guajardo and Dawn Huntton; and two grandmothers, Mary Swain and Elma Owens.

Funeral services were scheduled for Wednesday morning at R.G. and G.R. Harris Funeral Home in Garden City. Burial was scheduled for Cadillac Memorial Gardens West Cemetery.

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obituaries

ROSELLA HENDERSON

Services for Mrs. Henderson, 91, of Garden City were held Dec. 29 from the R.G. and G.R. Harris Funeral Home. The Rev. Andrew Forsh officiated. Cremation followed.

Mrs. Henderson died Dec. 27 at home. She was born Feb. 13, 1900, lived in Garden City for the past 20 years and was a homemaker.

Survivors are daughter Dorothy Lindsay of Garden City; 17 grandchildren and 28 great-grandchildren.

ROBERT HICKMOTT

Services for Mr. Hickmott, 78, of Westland were held Jan. 8 from Uht Funeral Home. Rev. Robert Millar officiated. Entombment was at Cadillac Memorial Gardens West Cemetery.

Mr. Hickmott died Jan. 6. He was a member of the National Association of Letter Carriers.

Survivors are wife, Julia; son, Robert; four grandchildren; four great-grandchildren and sister, Roberta Tedder.

Memorials may be donated to the American Heart Association.

LEONA BICE

Services for Mrs. Bice of Westland were held Jan. 4 from the Uht Funeral Home. Rev. Raymond Zips officiated with burial in Holy Sepulchre Cemetery, Southfield.

Mrs. Bice died Dec. 30.

Survivors are daughter, Sydney Rooks; nieces, Virginia Weed and Kathleen Maunz; nephew, Donald Schlagbeck Sr.; and eight great-nieces and great-nephews.

CALVIN EDWARD HENNESSEY

Mr. Hennessey, 87, of Westland died Jan. 3 in Wayne. His remains were cremated.

Mr. Hennessey was born Sept. 25, 1904 in Omer, Mich. He was a custodian and office maintenance worker.

Survivors are wife Celesta; son, Calvin J.; and niece Nancy Mitter of Troy.

Arrangements were by Vermeulen Memorial Trust 100 Funeral Home, Westland.

LAWRENCE WALTER HOWTON, JR.

Services for Mr. Howton, 62, of Westland were held Jan. 3 from Uht Funeral Home with the Rev. Paul Panaretos officiating. Interment was in Cadillac Memorial Gardens West Cemetery.

Mr. Howton died Dec. 31 in a Veterans Administration Hospital. He was born Oct. 21, 1929, in Princeton, Ky.

Survivors are daughter Sandy Blasigim; mother Lois Howton; sister Doris Gouff; and brothers Pat and Charles. Preceding him in death was brother Gilbert Dale.

SANDRA RAGER

Funeral services for Mrs. Rager, active in Holy Cross Lutheran Church in Livonia, are scheduled for 11 a.m. Friday in St. Aidan Catholic Church, 17500 Farmington Road north of Six Mile in Livonia. Visitation will be 2-9 p.m. today in Haley Funeral Home, 24525 Northwestern Highway two blocks south of 10 Mile in Southfield. Memorial contributions may be made for cancer research to Providence Hospital Foundation, 16001 Nine Mile, Southfield MI 48037.

Rager died Jan. 6 of breast cancer in Providence Hospital, Southfield. She was 44 and a community volunteer in Huntington Woods for more than 15 years.

She formed and coordinated more than 10 Girl Scout troops, took the lead in planting flowers with the scouts at city hall, helped scouts find useful community service activities, and was a volunteer at Berkley High. She also was active in promoting recycling and composting and served on the Huntington Woods Recycling Education Advisory Committee. She was a member of Holy Cross Lutheran Church in Livonia for more than 12 years. She and husband Fred taught Sunday School at Holy Cross for 10 years. The church in Livonia raised more than \$14,000 toward the goal of \$170,000 for the transplant.

Mrs. Rager, whose breast cancer was diagnosed in 1990, was told in May 1991 by her doctors that a bone marrow transplant operation was needed to save her life. Plans for the operation were progressing well through late December when she was hospitalized. Community fundraising efforts to help offset the cost of the bone marrow transplant (not

covered by health insurance) were initiated in May 1991. The extensive and substantial expressions of community caring and concern were a critical factor supporting Mrs. Rager's courage and determination to get well, a family member said. The family extends its gratitude for the numerous individuals and organizations that contributed.

Survivors include husband, Fred; sons, Michael and Lawrence; daughters, Erin, Cheryl Woodward, Christi Rager-Wise; and sister, Pam Prusak.

Arrangements were by Uht Funeral Home, Westland.

covered by health insurance) were initiated in May 1991. The extensive and substantial expressions of community caring and concern were a critical factor supporting Mrs. Rager's courage and determination to get well, a family member said. The family extends its gratitude for the numerous individuals and organizations that contributed.

Survivors include husband, Fred; sons, Michael and Lawrence; daughters, Erin, Cheryl Woodward, Christi Rager-Wise; and sister, Pam Prusak.

WILBUR W. PARKER

Services for Mr. Parker, 84, of Tipton, Mich., were held Jan. 3 from Uht Funeral Home, Westland. The Rev. Raymond Zips officiated with interment in Parkview Memorial Cemetery, Livonia.

Mr. Parker died Dec. 31 in Tipton. He was born Jan. 18, 1907, in Robinson, Ill.

Survivors are son William E. of Westland; daughter Jerry Sue Green of Tipton; eight grandchildren; nine grandchildren, and sister Kathryn Cobb.

AGNES ROBINSON

Mrs. Robinson, 82, of Ypsilanti died Jan. 3. Her remains were cremated.

Survivors are daughter, Doreen Sinda; son, Raymond; five grandchildren; one great-grandchild; and sisters, Jean Hopps and Irene McKetrick.

Arrangements were by Uht Funeral Home, Westland.

HARRY SHAW, SR.

Services for Mr. Shaw, 92, of Westland were held Jan. 6 from Uht Funeral Home. Rev. Robert Millar officiated with interment in Knollwood Cemetery.

Mr. Shaw died Jan. 2. He was born Sept. 6, 1899.

Survivors are son, Harry Jr., and stepdaughters, Janet Conley and Erlene Hanlon.

HAZEL MAE PRIMEAU

Services for Mrs. Primeau, 87, of Wayne were held from Vermeulen Memorial Trust 100 Funeral Home, Westland, with Rev. Neil Cowling, of Kirk of Our Savior Presbyterian Church officiating. Her remains were cremated and interred at Grand Lawn Cemetery.

Mrs. Primeau died Jan. 4 in Wayne. Born Feb. 26, 1904, in Keeler Township, Mich., she was a homemaker.

Survivors are sons, John of Westland, Fred Seal of Canton Township and Clyde Seal of Marion, Ind.; 10 grandchildren, and brother, Kenneth Hughes of Eau Claire, Mich.

IRENE E. KEECH

A memorial service for Mrs. Keach, 61, of Bayonet Point, Fla., was held Jan. 7 from Kirk of Our Savior Presbyterian Church, Westland, with the Rev. Neil Cowling officiating.

Mrs. Keach died Jan. 4 in Detroit. Born June 1, 1930, in Detroit, she was a homemaker and former Livonia resident before moving to New Port Richey, Fla., in 1979.



Sandra Rager

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TO THE ELECTORS OF THE SCHOOL DISTRICT:
Please Take Notice that the Board of Education of Livonia Public Schools School District, Wayne County, Michigan, has called a special election to be held in the school district on Monday, February 10, 1992.

TAKE NOTICE that the following proposition will be submitted at the special bond election:

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THE LAST DAY ON WHICH PERSONS MAY REGISTER WITH THE APPROPRIATE CITY OR TOWNSHIP CLERKS, IN ORDER TO BE ELIGIBLE TO VOTE AT THE SPECIAL ELECTION CALLED TO BE HELD ON MONDAY, FEBRUARY 10, 1992, IS MONDAY, JANUARY 13, 1992. PERSONS REGISTERING AFTER 5 O'CLOCK IN THE EVENING ON MONDAY, JANUARY 13, 1992, ARE NOT ELIGIBLE TO VOTE AT THE SPECIAL BOND ELECTION.

Persons planning to register with the respective city or township clerks must ascertain the days and hours on which the clerks' offices are open for registration.

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Tom Brown, the dean of Westland politics, was accompanied by wife Dee as he was given the oath of office Monday by city clerk Diane Fritz.



photos by ART EMANUELE/staff photographer

Election winners sworn into office Monday (left), Sharon Scott, Glenn Anderson and night are council members Tom Brown (from Charles Pickering).

Old and new Council election winners give personal touch to swearing-in

By Darrell Clem
Staff writer

Glenn Anderson brought his grandmother's Bible. Thomas Brown kissed his wife. Charles Pickering joked of becoming an elder statesman. And Sharon Scott reveled in the moment's glory.

Each Westland City Council member who won a seat in the Nov. 5 election added a personal touch to a swearing-in ceremony Monday night at the Bailey Recreation Center.

Flanked by family members, they were sworn in, as a crowd of 60 people, including friends and even a few political foes, looked on. The ceremony came before they joined council holdovers Kenneth Mehl, Sandra Cicirelli and Terri Reighard-Johnson for the council's first regular session of 1992.

Anderson, 37, used his grandmother's Bible as he took his first oath of public office. "It sort of meant more to me than just any Bible," he said.

Anderson, the top vote-getter among eight candidates in the Nov. 5 council race, said becoming a council member for a four-year term marked "a culmination of a long desire" to serve the city.

"My family and I care deeply for our community," he said.

BROWN, WESTLAND'S grandfather of local government, welcomed his third four-year council term at

'I look forward to another good year in 1992. Let's all strive to make Westland the best city in the state.'

— Mayor Robert Thomas

age 74. Earlier, he had served an appointed two-year term. The former state representative also had been a Nankin Township supervisor before Westland became a city in 1966. He served as the city of Westland's first mayor after the township incorporated.

"I very definitely will continue to serve to the best of my ability," Brown said.

In celebrating a second council term, Pickering, 48, recalled his earlier four-year stint as Westland's mayor.

"Early on, I was referred to as the kid mayor," he said. "I'm afraid now that I might be considered an elder statesman as time goes on."

On a more serious note, Pickering said the recession-plagued economy and budget constraints will force the city to deal with serious problems in 1992.

"I'm hoping that I can be part of the process of moving our community forward," he said.

SCOTT, 52, called Monday night's swearing-in "a most memorable moment." Scott, a former Wayne-Westland school board member for nine years, earned only a two-year council term because she was the lowest vote-getter among the four winners.

Scott pledged to keep her campaign promise of being "an independent thinker" and vowed to weigh all issues carefully — and listen to all sides — before casting her votes.

As new council members, Anderson and Scott replaced Thomas Artley, who lost his re-election bid, and Ben DeHart, who cited heart problems in his decision to bow out.

In welcoming the council members during a public address Monday, Mayor Robert Thomas said he's pleased with the first two years of his administration.

"I look forward to another good year in 1992," he said, and then told the council, "Let's all strive to make Westland the best city in the state."



Sharon Scott was accompanied by relatives Monday as she was sworn into office by state Rep. Justine Barnes.

Mayor misses special session on complex

Continued from Page 1

mandated that water supply issues be resolved. "Clean out your ears," he told Mehl.

Mehl was angry the mayor's directors couldn't find time to attend Saturday's session, though they often appear with Thomas on evening cable programs that allow viewers to call in their concerns.

"They sure can attend your propaganda meetings once a month on Channel 8," Mehl said.

"I have nothing else to say to you," the mayor retorted.

THE EXCHANGE marked an increasingly bitter public feud between Thomas and Mehl, whose name has been mentioned among some political observers as a potential opponent of Thomas in the 1993 mayoral race. Thomas has accused

Mehl of trying to discredit him before the election. Mehl has denied the accusations and said he hasn't even decided on a mayoral bid.

Political feuding aside, the administration's decision to miss Saturday's meeting also sparked criticism from other council members.

"I was disappointed that our directors were not there," Reighard-Johnson said, adding that the administration and council need to improve communications. "We have enough problems without fighting amongst ourselves."

Cicirelli, saying her main concern about the project is senior citizens' safety, said, "I'm really disappointed that this has turned into such a political thing."

The mayor also clashed briefly with one of the developers, Arnold Shapero, after Shapero said the city should have made its concerns about

water supply known earlier.

"I can tell you one thing," Thomas told Shapero. "You're not going to sit here and cross-examine me."

AT THAT point, Pickering joined the dispute and said the mayor could have avoided the confrontation had he attended Saturday's session.

"Don't throw public safety at me or anybody else on this city council," Pickering said, visibly angered that Thomas had missed the meeting.

Scott, sworn in Monday to her first council term, voiced disappointment that, as a new council member, she couldn't get her questions answered by the administration at the special session.

Mehl had warned Monday that, unless the city acted quickly on the project, the developer's financing plan could fall through. The project has been in the planning stages for three years.

New council president eyes peacemaker role

Continued from Page 1

heads. Thomas implemented the policy because he believed some council members, such as Brown, were trying "to run the city."

PICKERING, ELECTED unanimously by his colleagues to succeed Brown as council president, hopes to bridge the communication gap between the mayor's office and the council. He told the Observer Monday that he plans to meet soon with Thomas to discuss such goals.

His peaceful aspirations may come as a surprise to political observers who recall that Pickering, himself, was widely criticized for his confrontational style when he served a four-year stint as mayor from Jan. 1, 1982, to Dec. 31, 1985. He clashed repeatedly with the council and often refused to compromise.

On Monday, however, Pickering said he's mellowed over the years and has chalked up his mayoral difficulties to inexperience.



Charles Pickering

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Community Corner

This week's question:

Who will win Sunday's football game, Detroit or Washington?

We asked this question of Westland Center shoppers.



Washington, 31 to 10.
— Phil Tamaroglo
Westland



Washington.
— Dawn Anderson
Detroit



Washington, but I hope Detroit wins it. I think it'll be close.
— Eugena Little
Wayne



I think Washington's going to take it, but I'd like to see Detroit win.
— Gary Buckley
Westland



Detroit.
— Tami Noe
Westland



I think Detroit will win. I'm going to be a diehard Detroit fan this time.
— Beth Veresh
Canton Township

Dance benefits historic theater renovation

Y OPEN HOUSE

Saturday, Jan. 11 — An open house will be 9 a.m. to 5 p.m. in Wayne-Westland YMCA, 827 S. Wayne Road. There will be free open swim for the public 11 a.m. to 1 p.m. and 2-4 p.m. as well as free health tests for children. There will also be several speakers on substance abuse and other topics.

INAUGURAL DANCE

Sunday, Jan. 19 — Polka Booster Club of America presents its "Inaugural Dance" 4-8 p.m. in Robert Jones Council Hall, 25160 West Outer Drive, Lincoln Park. Doors open 1:30 p.m. and dinner at 2:30 p.m. Donation \$16. For tickets, call Ann 937-1216, Irene 522-4942, Ray 562-3175.

BENEFIT DANCE

Saturday, Jan. 25 — Palace Theater Company will present a dance at 7:30 p.m. in the Wayne Ford Civic League, on Wayne Road one block south of Ford Road. Proceeds will go toward the restoration of the Historic Wayne Theater. Entertainment will be provided by Steve King and the Dittlies and by D.J. "Live Wire." Beer, pizza and set-ups are included.

In admission cost. Advance tickets are \$8.50 per person and available at local area merchants. Tickets at the door are \$10 per person. For information and ticket locations, call 728-2050.

FOSTER CARE

Youth Living Centers needs people to open up their homes to young people ages 1-14 in Foster Care. Many support services are given to the Foster Parents to ensure the best possible experience for both child and new Foster Parents. For more information, call Dorothy Murphy at 728-3400.

AMBASSADORS

Tuesdays — Ambassador Junior Civitan is seeking young people ages 13-18 for community service activities. The club meets the first and third Tuesday of each month at 7 p.m. in the Westland Historical, Cultural and Community Meeting House, 36993 Marquette, east of Newburgh. For information, call Melissa at 729-5409.

CO-OP

Garden City Co-op Nursery has

community calendar

Non-profit groups should mail items for the calendar to the Observer, 36251 Schoolcraft, Livonia, MI 48150. The date, time and place of the event should be included, along with the name and phone number of someone who can be reached during business hours to clarify information.

openings for 4-year-olds. Sessions are 12:30-2:30 p.m. Monday and Thursday. The nursery is housed in the Garden City Presbyterian Church, 1841 Middlebelt, two blocks south of Ford. For information, call Pam Wright at 425-6257.

CARE CENTER

The YWCA of Western Wayne County Child Care Center is now enrolling children for current school year. Enrollment is for children 2 1/2 to 5-years old. The center is at 26279 Michigan Ave., one mile west of Telegraph. For information, call Michelle Trummel at 561-4110.

NURSERY

Little People's Co-op Nursery has afternoon openings for the 1991-92 school year for 3- and 4-year-olds. Classes are in the Cleveland Elementary School, 28030 Cathedral, in the Joy-Inkster Road area. For information, call Julie Ann at 522-3269.

DENTAL TESTS

Fridays — Free dental screening is available through Newburgh Heights Dental Group, in cooperation with the Senior Resources Department in the Friendship Center, 1119 Newburgh at Marquette.

Screenings are done by appointment only. Anyone interested may register at the center's front desk or call 467-3259.

JAYCEES

Tuesdays — The Westland Jaycees are conducting their annual membership drive for new members ages 21-40. The Jaycees meet 7:30 p.m. the first Tuesday of each month in the Westland Sports Arena, Wildwood at Hunter. For information, call the Jaycees at 729-5083 or 722-1630.

MENTAL ILLNESS

Thursday — A support group for the families and friends of those with chronic mental illness meets 7-9 p.m. the first and third Thursday of every month in Annopolis Hospital-Westland Center Conference Room A, 2345 Merriman Road.

WHY WEIGHT

Mondays — Why Weight, a support group for adults in the process of losing or maintaining weight, meets at 7 p.m. in Garden City Hospital, Room 3 in the basement, 6245 Inkster Road at Maplewood. For information, call 721-6624.

DYER CENTER

The Wayne-Westland school district's Dyer Senior Adult Center has activities Monday through Thursday at the center on Marquette between Wayne Road and Newburgh.

Mondays: Senior Chorus at 1:30 p.m.

Tuesdays: Arts, crafts and needlework at 9:30 a.m.

Wednesdays: Kitchen Band, 10 a.m., bingo at 1 p.m.

Thursdays: Ceramics, arts, crafts at 9:30 a.m.

NURSERIES

North Dearborn Heights Co-op Nursery in Cherry Hill Baptist Church, corner of Gulley and Wilson, has opened enrollment for winter term, now through May. Registration for fall for children, 2, 3 and 4 years old, is also open. For more information, call 274-1572.

TOPS

Thursdays — Take Off Pounds Sensibly meets 10 a.m. Thursdays in the Log Cabin in Garden City Park, Cherry Hill and Merriman. For information, call 422-2297 or 561-9205.

WEIGHT CONTROL

Saturdays — A support group will meet 11 a.m. in Garden City Hospital Room 3, on Inkster Road at Maplewood. Focus is a holistic approach to weight control. For information, call 261-4048.

FITNESS GYM

Monday-Saturday — The Wayne-Westland Family Y will sponsor a fitness gym 6 a.m. to 9:45 p.m. weekdays and 8 a.m. to 3:45 p.m. Saturdays. Daily guest pass is \$5 per visit. For information, call 721-7044.

CARDIAC GROUP

Mondays — A cardiac support group meets 7-8:30 p.m. the second and fourth Monday of every month in Garden City Osteopathic Hospital classroom No. 1, 6245 N. Inkster Road at Maplewood. The group will offer educational and emotional support of cardiac patients and their families.

TRAVEL GROUP

Fridays — The Travel Group meets 12:45 p.m. every Friday in the Westland Friendship Center, 1119 N. Newburgh, unless a trip or special program is planned. Program includes speakers, films, celebration of birthdays and weekly door prizes. There is a \$3 membership fee for residents; \$12.50 for non-residents. For more information, call 722-7632.

SCHOOL GROUP

Fridays — The Wayne-Westland Citizens for Education Committee meets 7:30 p.m. the second Friday of each month in the Westland Historical, Cultural and Meeting House (formerly the Rowe House), 37025 Marquette. The group informs citizens of important issues regarding the community schools. For information, call Dave Moranty at 729-1748.

MEDICAL SERVICE

Fridays — Free medical service, provided by Dr. Stanley Sczeclenski, is available every Friday beginning 9 a.m. (appointments only) at the Friendship Center, 1119 N. Newburgh. Service will include consultation, blood pressure readings, heart and lung check, and ear, nose and throat examination. If a potentially serious problem is found, Sczeclenski will refer you or recommend you go to your own doctor. For information, call 722-7632.

lunch menu for seniors

The senior citizen nutrition program will serve these hot meals on the following days for the week of Jan. 13:

Monday — Chef's Day!

Tuesday — Spaghetti with meatballs, zucchini with corn, tossed salad, orange, milk.

Wednesday — Chicken breast a la orange, buttered rice, chopped spinach, bean salad, honeydew and strawberries, milk.

Thursday — Broccoli cheese soup,

tuna salad on croissant, tossed salad, baked apple, milk.

Friday — Veal patty parmesan, parsley potatoes, peas and onions, Mandarin oranges, roll with margarine, milk.

Meals will be served at noon at the Westland Friendship Center, 1119 N. Newburgh near Marquette; Whittier Center on Ann Arbor Trail between Middlebelt and Inkster Road, and Kirk of Our Savior Church, on Cherry Hill between Wayne Road and Newburgh.

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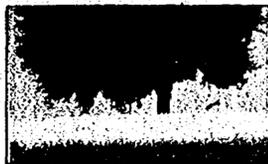
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Engler claims Wayne County 'silent majority'

By Wayne Peal
staff writer

With a jar of nickels on his desk and a year in office under his belt, Gov. John Engler can look back on an extraordinary 12 months in which he has reshaped political debate in Michigan.

Like no other recent governor, Engler has become a political lightning rod. Some have praised the zeal in which he's trimmed a huge, expensive state bureaucracy.

More often, he's been vilified in some quarters as a heartless ogre for cutting general assistance welfare payments and other social programs.

"He's trying to balance the state budget on the backs of the poor and that's just unconscionable," said veteran Westland-area county Commissioner Kay Beard. "The role of government is to do things for people that they can't do for themselves."

But Engler is challenging that philosophy. Like Richard Nixon, also no stranger to public criticism, the governor claims support from a silent majority.

Engler staffers even claim strong backing in Wayne County, the area most affected by recent state budget cuts.

As the governor's second state of the state address approaches, Engler aides boast the governor's message — prosperity through lower taxes and reduced state spending — is gaining favor with Wayne County residents.

"AS I go around the county, I'm finding a lot of support, not just in the suburbs but in Detroit, too," said Susan Heintz, the former Livonia-



'He's (Engler) trying to balance the state budget on the backs of the poor and that's just unconscionable.'

— Kay Beard
Wayne County Commissioner



'As I go around the county, I'm finding a lot of support (for the governor), not just in the suburbs but in Detroit, too.'

— Susan Heintz
director of the governor's southeast Michigan office

area county commissioner who now heads the governor's southeast Michigan office. "But the message has to get out."

During his Jan. 21 address, Engler is expected to reflect on his legislative victories and, perhaps, spell out an agenda for this year's state and local elections.

Some suburban Democrats are already taking heed.

First term county Commissioner Bryan Amann, who represents Canton and other western suburbs, won't make Engler budget cuts an issue in his own re-election bid.

"You don't hear a lot of about it in public, but a lot of people are quietly supportive (of Engler)," Amann said. "I judge it by what I hear coming out of Canton, Wayne and Romulus, and there's a feeling that he's done what he told the people he was going to do."

John Santelu of Garden City is perhaps typical of the governor's quiet supporters.

A 30-year city resident, and operator of a long running family business, Santelu gives Engler credit for grappling with the state's burning property tax issue.

"I THINK he's probably on the right track, but anytime you do the kind of things he's been doing, it's going to be unpopular," Santelu said. "I wouldn't want to be in his shoes, that's for sure."

Engler has even gained grudging respect, if not support, from a potential rival.

Wayne County Executive Edward McNamara, a rumored 1994 Democratic gubernatorial candidate, said Engler appears to be the type of politician not easily swayed by public criticism.

He has a game plan, and it appears he's going to stick to it," McNamara said. (For more on McNamara's assessment of Engler, see related story.)

Recent statements from the governor appear to bear out McNamara's assessment. Presence of a tent city on the Capitol lawn, dubbed "Englerville," hasn't bothered Engler a bit.

"It makes me that much more committed to cutting and capping property taxes and getting the economy moving," he said.

Recalling a 1990 campaign ad, Engler recently showed his nickel jar to reporters, claiming this year's freeze on property tax assessment will save taxpayers some \$388 million. At the

same time, Engler is containing the campaign to put his "cut-and-cap" tax plan on the November ballot.

But while Engler's supporters have been quiet, his foes have been much more vocal.

Jesse Jackson has vowed to keep national attention — and criticism — focused on Michigan throughout this election year.

Another group, calling itself the Emergency Committee for a Moratorium on Evictions and Emergency Shut-Offs, has promised a "State of the People" protest rally outside the capitol while Engler speaks inside.

Criticism is coming from the right, too.

Bill McMaster, head of Southfield-

based Taxpayers United for Michigan, took exception to Engler's nickel jar and tax cut proposal.

"Engler is becoming the master of deception," said McMaster, a one-time ally who is now pushing an alternative tax cut plan. "He's up there with that jar of nickels on his desk claiming he's cutting taxes when it's just not true. The state is spending more now than it did under Blanchard."

If Engler hasn't been able to separate himself from his policies, he's been more successful in separating his policies from their effect.

"I'M HEARING a lot of criticism but the people I'm dealing with are in government," said Livonia Mayor Robert Bennett. "I'm not sure the people know what the budget cuts mean for us."

Livonia has already lost an expected \$700,000 in race track revenue under a program canceled by Engler.

State Attorney General Frank Kelley recently ruled state race track grants can't be transferred for other purposes — a victory for Livonia, Northville and other race track communities — but Bennett said it's uncertain whether the grant money will ever return.

Coupled with reduced state revenue sharing, Livonia could lose as much as \$2 million, 5.5 percent of its \$36 million city budget, Bennett said.

Please turn to Page 6

McNamara on gov: Nice guy, no cash

John Engler is a nice guy but it's tough to get money out of him, said Wayne County Executive Edward McNamara in assessing the governor's first year in office.

"Basically, he's a very nice person," said McNamara, a rumored 1994 gubernatorial rival. "But when you start dealing with his people, their answer to everything is, 'We don't want to spend any money on that.'"

Last month, McNamara and Engler went to the mat over health care payments for indigent county residents.

Engler had canceled the "County-Care" program, which provided health care for an estimated 54,000 county residents through a 1987 agreement between the county and



Edward McNamara
county executive

Please turn to Page 6

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Shuttle bus takes upscale downtown

By Pat Murphy
staff writer

It doesn't take an economic wizard to realize times are tough. It does take, however, something of an entrepreneur to regard the economic doldrums of 1991-92 as the ideal time to start a business.

But that's the way Ronald C. Jackson of Rochester Hills looks at the time frame in which he started The Woodward Corridor Connection.

It's a shuttle service catering to upscale clients who might want to party, or relax, en route to the airport, a hockey game, the theater or other Detroit-area attractions.

Jackson started his service last May, well after the end of Desert Storm when the U.S. economy, including Michigan's, was expected to come out of its war-time sluggishness.

"The economy didn't get better, of course. And as the nation moves into 1992 more and more economists are talking in terms of recession, with no quick turn-about in sight.

BUT THAT DOESN'T bother Jackson, a bachelor in his 40s, whose professional career includes more than 20 years in sales promotion with Chevrolet and time as a part-time chef.

"If a business can make it in hard times," he said, "it can surely make it when things get better."

Jackson's company has three vans for taking groups to places like the Joe-Louis Arena, the Fox Theatre, the Birmingham Theatre, the Pontiac Silverdome and points between.

Many attractions are along Woodward — hence, the shuttle service's name. But Jackson's vehicles will go anywhere in the metro area — including Metropolitan Airport — offering a variety of amenities such as beverages, meals, mobile phone service and newspapers.



JERRY ZOLYNZKY/staff photographer

Jackson's company has three vans for taking groups to places like the Joe Louis Arena, the Fox Theatre, the Birmingham Theatre, the Pontiac Silverdome and points between.

For a price (ranging from \$8 to \$55 per person, group rates), the connection will arrange tickets, meals (in suburban- or downtown restaurants) and door-to-door pick-up and delivery.

For last Sunday's meeting between the Dallas Cowboys and the Detroit Lions, for example, Jackson bought 40 tickets and made them available in various packages. One package — advertised in Texas newspapers — included admission to the game (lower level), roundtrip transportation (from Mr. B's restaurant in Southfield) to the Silverdome, beer and parking... for \$49 per person.

"I've sold a number of tickets in the Birmingham area," he said.

Please turn to Page 12

Gov's local fans quiet, foes vocal

Continued from Page 6

"This is something people will eventually feel," he said.

Poor people are already feeling the effect of budget cuts, according to area social service agencies.

"Demand is going up, but we have less to give," said Bryce Denison of Wayne Metropolitan Community Services Agency, a private, non-profit agency that serves western Wayne and downriver communities.

A \$130,000 home heating assist-

ance program has already been canceled due to declining state money, Denison said. There is also less food at Wayne Metro's nine soup kitchens and Westland food distribution center.

"We've scheduled 15 walkathons to help makeup the loss, but it's tough," Denison said.

Officials at Livonia-based Spectrum Human Services, which helps children in foster home settings, say families are severely affected by

eliminated state programs.

"With elimination of the state's emergency needs program, and parents losing their Aid to Dependent Children as youngsters are placed in foster homes, it's making it difficult for families to have the money to make the kind of changes necessary to get their children back," said agency spokesman Roger Swanger.

Elimination of state adoption subsidies also spells trouble, Swanger said.

"There's less money to pay for children's medical needs, as a result they may go unadopted," he said.

Despite criticism, Engler's future could remain bright, as long as voters don't feel he's gone too far.

"I think people feel things had gone too far in one direction and while Engler might currently be going too far the other way, there's the expectation that, eventually, he will return things to the center," Amann said.

But McMaster, upset over cuts in the budget for children's mental health programs, said the pendulum might never swing back.

"There are things government needs to do, you can't dismantle everything," he said.

McNamara, Engler friendly future foes?

Continued from Page 5

state.

State legislators, however, restored money for the program, with Democrat McNamara crediting other Republicans for keeping CountyCare alive.

"(House Minority Leader) Paul Hillebrands and (Senate Majority Leader) Dick Posthumus were very helpful to us," McNamara said.

Despite the CountyCare issue, McNamara said he enjoys a "very good, open relationship" with Engler.

The governor's low public profile during last year's Tiger Stadium negotiations — Engler called it a local issue best handled by local leaders — couldn't have pleased McNamara more.

"He responded exactly the way we hoped he would respond," McNamara said.

In turn, McNamara has been judicious in his criticism of Engler. In fact, the county executive even expresses some sympathy for the governor.

"People think the governor is responsible for everything, but he's really not," McNamara said.

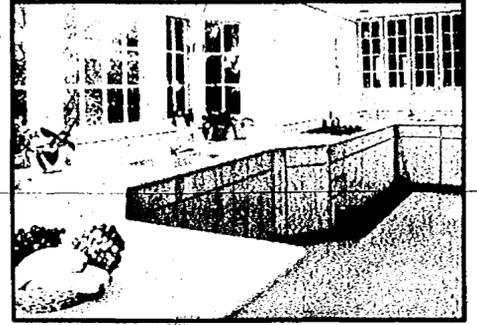
An entrenched public-service bureaucracy and balky legislature are obstacles that can hamstring the ablest of governors, McNamara said.

"I probably have more room as county executive than he does as governor," McNamara said.

As for a potential 1994 showdown, McNamara isn't saying but for now relations between the two appear cordial.

"Heck, I even invited him to my annual prayer breakfast. I told him there's no votes to be gained by anybody at a prayer breakfast," McNamara laughed.

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Livonia	Ceiling Installation	Ceiling Installation	Ceiling Installation	Closet Organizers
Sterling Hgts	Ceiling Installation	Ceiling Installation	Ceiling Installation	Closet Organizers
Waterford	Ceiling Installation	Ceiling Installation	Ceiling Installation	Closet Organizers
Brighton	Ceiling Installation	Ceiling Installation	Ceiling Installation	Closet Organizers
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20% OFF
ANY SPECIAL ORDER
CEILING TILE OR PANEL!

\$1.99
No. 1330
2' x 4' Mesa

59¢
Furring Strips
1 x 3 - 8



Southern Yellow Pine
Sanded Plywood
4'x8' 1/2" BC **\$12.95**
4'x8' 3/4" BC **\$18.95**

\$2.77
Professional Quality
Drywall
8'0" - 4' x 8'
• Delivery extra

For Your Winter Needs, Morton Rock Salt 25lb. Bag **\$1.79**

FREE FREE "HOW TO" DO-IT-YOURSELF CLINIC SERIES
Saturday Mornings - 10:00 - 11:30 a.m.

*Trained experts will demonstrate the use & application of many products to help you in your do-it-yourself home improvement projects.
*Special offers and discounts will be available to pre-registered Clinic Attendees.
*Information packets will be given to all attendees.

Location	January 11	January 18	January 25	February 1
Lincoln Park	Ceiling Installation	Ceiling Installation	Drywall	Closet Organizers
Livonia	Ceiling Installation	Ceiling Installation	Ceiling Installation	Closet Organizers
Sterling Hgts	Ceiling Installation	Ceiling Installation	Ceiling Installation	Closet Organizers
Waterford	Ceiling Installation	Ceiling Installation	Ceiling Installation	Closet Organizers
Brighton	Ceiling Installation	Ceiling Installation	Ceiling Installation	Closet Organizers
Lapeer	Ceiling Installation	Ceiling Installation	Ceiling Installation	Closet Organizers
St. Clair	Ceiling Installation	Ceiling Installation	Ceiling Installation	Closet Organizers

The Sale Prices are effective Jan. 8 thru Jan. 14, 1992

MON	TUE	WED	THUR	FRI	SAT	SUN
		8	9	10	11	12
13	14					

All items may not be in stock at all locations.

Church's Lumber Yards

Your Lumber & Hardware Headquarters

O&E THURSDAY, JANUARY 9, 1992

IN BRIEF

For First Step

A special dance to benefit First Step, the shelter in western Wayne County for battered women and children, is being sponsored this month by a suburban Jaycees chapter.

The group is located on Ann Arbor Trail at Farmington Road.

The dance will be held from 8 p.m. to 1 a.m. Friday, Jan. 24, in Burton Manor, formerly Roma's of Livonia at 27777 Schoolcraft west of Inkster Road. Steve King and the Dittlles will provide the entertainment. The charge is a donation of \$5 in advance or \$7 at the door, which includes complimentary hors d'oeuvres and prizes. A cash bar will be available for those 21 or older.

Tickets are available from participating RE/MAX Realtors or by calling Brian Duggan at 625-6532.

Directs clinic

John O'Leary has been appointed to the position of clinical director at the Haggerty Center of Neurorehabilitation, a satellite of the Rehabilitation Institute of Michigan which is a member of the Detroit Medical Center.

Dr. O'Leary has administrative responsibility for the clinical direction, supervision, and management of the cognitive rehabilitation program. He also evaluates patients' cognitive status, provides individual and family therapy, and works as a part of interdisciplinary teams serving cognitively impaired adults and adolescents.

O'Leary maintains an independent practice in Royal Oak, performs individual and family therapy, and cognitive and disability evaluation. He also holds a faculty position in the department of communication disorders and sciences at Wayne State University. He previously was a neuropsychologist at Beaumont Hospital in Royal Oak and before that a rehabilitation psychologist at Sinai Hospital in Detroit.

The Haggerty Center for Neurorehabilitation is an outpatient accredited day treatment facility specializing in the cognitive rehabilitation of traumatically brain injured individuals. The Rehabilitation Institute of Michigan maintains specialty programs for spinal cord injury, traumatic brain injury, stroke, geriatrics, and amputees.

Lessons in service

A McDonald's restaurant joined with Abington Manor senior residents to make it possible for children in the community to spend time during the holiday season doing something special for senior citizens. On a Saturday in December children served senior citizens with hamburgers, fries and beverages. The children personally delivered the meals to the individual doors at Abington, on Joy west of Newburgh. Kelly Stevens is shown here after delivering a meal to Elna Hanna.



Dad, son give that old college try again

Several western Wayne County residents, including a father-son team, are among those returning to college to broaden their skills to become more competitive in the job market.

Jeff Klenk earned a degree in business administration from Eastern Michigan University and now works in retail sales, a segment of the economy hit hard by the recession.

Klenk's long-term goal is a position in industrial sales and marketing. Eventually he'd like to own a small business, so Klenk signed up for the master of business administration program at Lawrence Technological University in Southfield to sharpen his communication skills.

"The professors at Lawrence Tech are active professionally," said Klenk. "They really know how to apply presentation, problem-solving, and decision-making skills in a work environment."

HIS FATHER, Ron Klenk, is a strategy and planning specialist in the powertrain operation quality and reliability department at Ford Motor Co. where he has worked 25 years.

Ron Klenk holds a degree in industrial management from Lawrence Tech but he, too, returned to pursue an MBA and get a fresh perspective.

"I have 15 years to go before retirement," said Klenk, "and I plan to continue to progress in the organization. The classes I am taking now build on my background and give me a new point of view that is very useful."

William Gregg of Livonia earned a degree in ancient

history from the University of Michigan and a degree in math and computer science from Lawrence Tech.

Gregg is a programmer/analyst at Ford Motor Co. where he was tapped for the prestigious Ford College Graduate Program that aims to help employees develop their management potential through a broad range of assignments.

"Staff cutbacks are a real issue in many companies today," said Gregg. "Employers want to hire people who can do more with less and have a broad range of technical skills and the ability to work with people. I want to be systems analyst so I enrolled in the MBA program to get the broader understanding of engineering, manufacturing, and management that I need to achieve that goal."

ROBERT ELLIS, provost of Lawrence Tech, said if there is any good news in these challenging times it is the growing demand for both top- and mid-level managers who know how to increase productivity and cut costs.

"Old hiring patterns are changing. As companies restructure they are seeking employees with a broader skill base than ever before. Managers that stick to the old ways of doing things are at risk in this fast-paced, commodity-based market.

"The white collar job market is particularly competitive," said Ellis. "Even longtime employees find they can't take their jobs for granted. They have to demonstrate that they deserve to be retained. Applicants for the openings that occur when underperforming managers are cut have to be outstanding in order to be noticed."

"As competition grows, and the opportunities in investment banking and brand management get harder to come by, more and more college graduates are opting for an advanced degree in business administration that links the study of efficient manufacturing operations with traditional management courses.

"Learning about shortening the product development cycle to become the lowest cost producer, and developing new distribution channels to build market share and revive America's competitiveness is the key."

Ellis said that both younger and more experienced professionals in the work force today realize that they may be especially vulnerable to layoffs in this economic environment.

SUGGESTIONS ELLIS makes includes:

- Pursue an advanced degree to obtain expertise to make your employer's operation more competitive;

- Learn a second job in your area. Many organizations are eliminating positions so if you can demonstrate you have the knowledge and skill to handle more than one set of responsibilities you will be more valuable;

- Take continuing education or professional development classes to update your skills, and give you a new perspective.

"Manufacturing technology, management techniques, and marketing strategies are changing rapidly as global competition grows," said Ellis. "In this kind of job market it's important to continue to learn the skills you and your employer need to be competitive. If you're not learning and growing, you're going to fall behind."

Michigan Eyecare Institute At The Forefront Of Ophthalmology



The Michigan Eyecare Institute is known for its pioneering breakthroughs. Staffed by specialists who have developed and refined the latest medical techniques, the Michigan Eyecare Institute specializes in treating and eliminating disabling eye disease.

As founders of The Michigan Eyecare Institute, Dr. William Myers and Dr. Mark Rubinstein have been at the forefront of Ophthalmologic breakthroughs. They were the first Ophthalmologists in the state to develop or utilize:

- YAG laser surgery for treatment of secondary cataracts
- Nova Curve lens, designed especially for the YAG laser surgery
- Excimer laser surgery for treatment of glaucoma
- Radial Keratotomy for correction of nearsightedness

These laser surgeries are fast, virtually painless and they require no hospital stay or recovery time.

The founders of Michigan Eyecare Institute conduct courses in surgery and have lectured on their state of the art surgical techniques to other physicians throughout North America, Europe, Russia and the Far East. If you are nearsighted, farsighted, or suffer from cataracts or glaucoma, Michigan Eyecare Institute can help.

Complete quality eye care at affordable prices.
5 convenient neighborhood locations to serve you:

29877 Telegraph, Suite 100
Southfield, MI 48034
352-2806
1-800-248-4643

1455 Levan
Suite E 101
Livonia, MI 48154
464-7800

5050 Schaefer
Dearborn, MI 48126
582-7440

2861 West Road
Trenton, MI 48183
675-5600

Fisher Building
Suite 874
Detroit, MI 48202
872-2626

STARTING THURSDAY, JANUARY 9
FURTHER REDUCTIONS

50-60% OFF
OUR ORIGINAL PRICES

**OUR FAMOUS
SEMIANNUAL
SALE**

NOW EVEN GREATER SAVINGS

Hurry in to the Talbots store nearest you for additional savings on a special selection of fall and winter clothing and accessories for misses and petites.

Quantities are limited.
Intermediate markdowns may have been taken.

Talbots

SPECIAL STORE HOURS: Open Sunday, January 12, 12 noon-5 p.m.
Our Twelve Oaks Mall store will keep regular hours.
Ann Arbor, 514 East Washington Street, Tel. 994-8686 • Birmingham, 255 South Woodward Avenue, Tel. 258-9696 • Grosse Pointe, 17015 Karchevol Street, Tel. 884-5595
Twelve Oaks Mall, Novi, Tel. 349-6500

Companies can collect in data loss liability suits

Continued from next page.

low companies to seek claims for lost data?

The dispute traces back to 1982 when Independent Management Systems Inc., a small computer service firm that has been located in Birmingham since 1975, sold and installed computers and software to a florist in St. Louis. After Independent guided its client through several system updates, the florist struck out on its own by purchasing a new disk drive from a third party in 1986, but apparently failed to inform Independent of the move.

In the resulting confusion, the florist continued to back up on the new system, but was unaware that a por-

tion of its business records were not being copied. A year later, the disk drive failed and the florist sued both Independent and the third party claiming damages for the cost of reconstructing part of its records and for lost profits and customer good will.

UNDER THE TERMS of its policy, Independent notified its insurance carrier, State Farm Insurance Co., to handle the defense of the action, which is still pending in the St. Louis court system. The insurer entered into the suit in May 1989, but three months later, State Farm filed a separate suit in Oakland County Circuit Court against its client, stating the policy did not provide cover-

age for the florist's claims against Independent.

"The case really boils down to whether insurance companies are liable to their clients when it comes to lost computer data," said Kator. "In the matter of Independent, our position is the policy should cover the client in cases where they are sued for allegedly contributing to the loss of data."

"In a more general scope, the case can also be grounds for companies to seek damages under a general liability insurance policy when a computer accident does occur. It all depends on the terms of the policy."

While Kator won the opening round in the Oakland County courts, State Farm appealed the ruling to

the Michigan State Court of Appeals. The appellate court is expected to make a ruling later next year. In its brief to the court, State Farm claims it is not liable to oversee the defense of its client because the policy only covers property losses, or more precisely, a physical injury to tangible property. Because computer data is stored as a series of numbers on a tape, the carrier contends the loss of data is outside the bounds of the policy.

But in what could be considered a victory for every U.S. company that uses computers to run daily operations, a recent appellate court ruling in Minnesota stated that businesses are entitled to insurance coverage for lost data.

"THERE'S NO question cases like these will become more and more common," said Bruce Burns, founder and president of the Lighthouse Group, a computer service firm in Plymouth.

"In estimates I've seen so far, a computer's hard disk will fall in the first five years of operation. Knowing the extensive damage a faulty computer can do to a company, whether it's a small or large operation, I always stress the need to back-up software programs (computer data) on a day-to-day basis. Otherwise you risk the potential of bringing your company to its knees in a matter of days."

For computer users unaware of how to record daily entries on a sep-

arate floppy disk or tape, Burns recommends consulting the owner's manual or hiring a computer service firm to adopt a program. What's more, Kator recommends companies consult with their insurance representatives to see if they are covered from computer accidents, whether it be from an electric surge that can wipe out several files or a disgruntled employee seeking revenge.

In addition, with the recent proliferation of computer viruses, Burns advocates a number of preventive strategies: tighter control over new programs introduced to computers, the use of write-protect tabs on all floppy disks and booting only from hard disks.

datebook

USING A TELEPHONE
Tuesday, Jan. 14 — "Effective Telephone Techniques" 9 a.m. to 4:30 p.m. at the American Society of Employers, 23815 Northwestern Highway, Southfield. Non-member fee: \$225. Information: Pat Murphy, 353-4500.

SIVA
Tuesday, Jan. 14 — the Special Interest Video Association, Michigan Chapter, announces its Inaugural Meeting at 6 p.m. in the Kingsley

Inn. Producers, television and cable station personnel, studios, post production, agencies, packagers, printers, and duplicators are invited. Call 391-2107.

TAX ADVANTAGED INVESTMENT
Wednesdays, Jan 15-29 — a series of tax advantaged investment seminars focusing on how to take advantage of money saving opportunities will be at the Livonia Civic Center Library.

CREW TRIP
Wednesday, Jan. 15 — Commercial Real Estate Women, Inc. is sponsoring a tour of One Detroit Center for members beginning at 6 p.m. Call 256-7628.

CPM
Wednesday, Jan. 15 — The Institute of Real Estate Management January membership meeting will present and Outlook for 1992 at the Embassy Suites Hotel in Livonia at 8 a.m. Call 767-4890.

BLACK MANAGERS FORUM
Wednesday, Jan. 15 — A live national videoconference for non-minority and minority managers will be

conducted on Martin Luther King Jr.'s birthday in the Varner Recital Hall by the Oakland University Division of Continuing Education.

DIGITAL IMAGING
Wednesday, Jan. 22 — the Society for technical communication, southeastern Michigan chapter, will discuss the technology and potential of digital imaging, including photo scanning, at its meeting in the Holiday Inn Livonia West. Call 434-1505.

ETHICS IN REAL ESTATE MANAGEMENT
Thursday, Feb. 13 — everyday ethical challenges facing property managers will be the focus of a sem-

inar sponsored by the Institute for Real Estate Management at 9 a.m. at the Clarion Hotel in Farmington Hills.

SECRETARY DEVELOPMENT
In January, Schoolcraft College in Livonia will begin a Certified Professional Secretary Certification Preparation Program that consists of Saturday morning courses. Contact continuing ed at 462-4448.

SMALL BUSINESS DIRECTORY
Copies of the free "Small Business Resource Directory" are available at all National Bank of Detroit offic-

es. The booklet, produced by New Detroit and NBD, offers resource information for operators of small business.

Send information for Datebook to the business editor, Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48150. Information must be received by Monday to be published in the coming Thursday issue. Publication is not guaranteed. Information should contain a daytime telephone number where information can be verified. If your item is about something to happen several weeks in the future, it may be run more than once, space permitting.

business people

Ronald Tront of Rochester Hills and Rosaline Malone of Detroit were recently honored by United Parcel Service, regionally headquartered in Livonia, for completing 25 years of service with the company; Robin Redd of Livonia was honored for safety achievement for completing 20 years without a lost-time injury.

Lawrence Rzepka of Westland has been named assistant director of annual giving at the University of Michigan-Dearborn.

Richard L. Goldzer has joined the Plymouth-based planning/engineering/landscape architecture consultant firm of Dietrich, Bailey and Associates.

Robert DeVoe of Farmington Hills has been named Deli Merchandiser for the Michigan Marketing Area of Livonia-based Kroger Co.

Jeanette Moore of Westland has been promoted to director of surgical services at Mercy Memorial Hospital in Monroe.

Janet C. Drass of Plymouth has been appointed vice president of human resources for MIDA Dental Plans in Southfield.

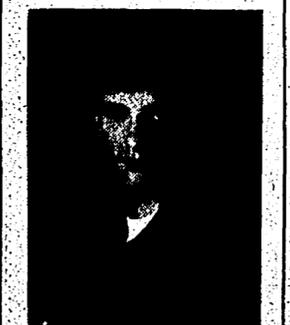
Robert M. Cawley of Westland has been appointed trust officer of Trust Information Services, and Lisa Mar-

ie Takacs, formerly of Livonia, has been appointed Consumer Banking Officer in Consumer Loan-dealer Financial Services in the Institutional Trust and Investment Management Division of Manufacturers Bank in Detroit.

Thomas C. North has been appointed general sales manager of North Brothers Ford in Westland.

James M. Sexton of Livonia has been appointed vice president, Corporate Banking, and Mark B. Grover has been appointed assistant vice president, Central Loan Administration of the Detroit-based bank holding company Comerica Inc.

Please submit black-and-white photographs, if possible, for inclusion in the business people column. While we value the receipt of photographs, we are unable to use every photograph submitted. If you want your photograph returned, please enclose a self-addressed, stamped envelope. Indicate in a margin on the front of the photograph that you want it returned. We will do our best to comply with your request. Send information to: Business Editor, 36251 Schoolcraft, Livonia 48150. Please include city of residence and a daytime telephone number where information can be verified.



A Man's Gotta Do What A Man's Gotta Do

All young men have one responsibility in common. They have to register with Selective Service within 30 days of their 18th birthday. It's quick. It's easy. And it's the law.

A public service message of this publication and Selective Service System

TASTE'S GREAT!
Every Monday

COUPON
VALET AIRPORT PARKING
Park Any 6 Days...
Pay For 5
Only \$3.46 Tax Per Day
With coupon
24 Hour Security
24 Hour Shuttle
Special Room Rates Available With Parking
Only 5 Minutes From Airport
Long Term Corporate Rates Available
728-7900
Exp. Dec. 31, 1992

Need A NEW FURNACE?
Call Us!!!
FOR FREE ESTIMATE
bryant
CALL
Denmark Heating & Cooling
722-3870

"Please, my little girl needs blood."
Imagine if you had to ask for blood to save the life of someone you love. Next time the American Red Cross asks, give blood, please.
GIVE BLOOD, PLEASE

ARE YOU LOSING INTEREST IN YOUR HOME?
Call us today!
0 point refinancing
Low rates; Low costs
Excellence in service
OMEGA MORTGAGE CORP.
34441 Eight Mile
471-6000

MACAULEY'S OFFICE PRODUCTS

SAVE

Letter/Legal Storage Box
Size 12" x 10" x 15"
B2-PEK-7025
List 4.40 ea.
SALE 1.99 ea.

8 1/2" x 11" Legal Pads
SPEC-20-220
List 11.88 dozen
SALE 3.96 dozen

Brother Word Processor
Features page layout view, data merge and a floppy disk drive for unlimited memory.
WP7600
List \$99.95 ea.
SALE 29.90 ea.

THE BEST PRODUCTS AT THE BEST POSSIBLE PRICES EVERY DAY!

Brother P-Touch III
Electronic Labeling System
PT-10
List 249.95 ea.
SALE 145.00 ea.

Brother Fax Machine
Automatic 10-page document feeder. Exclusive Electronic Cover Page Feature.
Fax 380
List \$99.95 ea.
SALE 49.90 ea.

3M Diskettes 10/bx.
5-1/4" DS/DD MI-02234
List 14.50/bx.
SALE 5.99 bx.

Sharp Compact Desk-Top Copier
Enlargement and Reduction Copy Ratios. Letter and Legal-size Paper. Up to 50 continuous copies.
List \$299.99 ea.
SALE 79.90 ea.

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12-digit display with 3-digit punctuation.
EL-1197G
List \$89.99 ea.
SALE 49.00 ea.

Swingline Stapler, Staples and Staple Remover Kit
S23-99559
List 13.84 ea.
SALE 4.99 ea.

Brother P-Touch III
Electronic Labeling System
PT-10
List 249.95 ea.
SALE 145.00 ea.

Pentel Pens
Choose your favorite Pentel Pen.
Rolling Writer P7-R100X
Super Ball Writer P7-R206X
Micro Super Ball Writer P7-R204X
List 15.48 dz.
SALE 4.98 dozen

Peak Quality White Correction Fluid
W2-PEK56401
List 1.59 ea.
SALE 0.49 ea.

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Business

Marilyn Fitchett editor 93-2102



8B*(R,W,G-9A)

O&E Thursday, January 9, 1992

Auto show offers chance for comparison shopping

By Gerald Frawley
staff writer

Maybe, just maybe, you're thinking of buying a new car this year. OK, the economy isn't so hot. OK, the auto industry is in the doldrums. And OK, maybe consumer confidence is low, and no one else is planning on buying a car.

But that doesn't mean you can't take a look at the North American International Auto Show Saturday through Jan. 19 at Cobo Conference and Exhibition Center in Detroit.

Despite all the entertainment and hoopla, the real reason for the show is still the cars.

Dan Hayes, executive vice president of the Detroit Auto Dealers Association, based in Troy, said auto dealers have changed their attitude regarding auto shows in the past few years.

While auto manufacturers have always considered the auto show to be a marketing tool, it wasn't until several years ago that they realized how important shows had become.

But in 1987, the DADA surveyed more than 1,200 show attendees. One question asked how many people were planning to buy a car in the next year.

The answer was 71 percent. "When we did a followup survey in September of that year, the numbers (of people who had actually bought cars) turned out to be about 70 percent."

It's obvious, he said, that auto shows do more than engender public relations and exposure; people are using them as a way to begin comparison shopping.

Hayes said it's worth noting that auto show attendance can be indicative of how auto sales will be in the following year.

"I've always maintained that you can tell how the year is going to be by 5 o'clock on the first day."

LARRY WEISS, public affairs spokesman for Ford Motor Co., said the auto shows are one of the best selling tools the manufacturers have.

"It is absolutely a marketing tool — it does help to sell vehicles."

— Larry Weiss

Ford Motor Co. spokesman

"It is absolutely a marketing tool — it does help to sell vehicles."

"It doesn't matter if they buy in three weeks or three months, the auto shows are often a person's first exposure to a vehicle," he said.

"One of the biggest problems we hear from salespeople is, 'If we could only get them into the showrooms.'"

By creating a non-threatening, but exciting, entertaining environment, the auto shows can do something that advertising sometimes cannot — get people to look at cars.

The auto show is also taking on greater importance in today's competition with the foreign automakers. Many people who buy foreign cars haven't given U.S. made cars a second look for the past decade.

"The auto show gives us an opportunity to get those people — no matter how slim an opportunity — to get them to take another look at what we have to offer."

"It's a big opportunity to show our competitive products — they may not be giving us credit for what we're doing today."

Finally, auto shows are a tool in domestic auto manufacturer competition. An important part of competition, Weiss explained, is what auto manufacturers call "conquest sales." Are the auto companies cannibalizing their own market or are they capturing market from another manufacturer?

How to do this and why buyers switch over is important to manufacturers. Auto shows help give some indication of this by surveys and general questions asked by consumers of show staff, he said.

GORDON STEWERT, a co-chair-

man for the 1992 show and a Garden City Chevrolet dealer, said the fact that the auto show is not a sales floor is why it is so well suited for comparison shopping.

"Actually, it isn't price that people are comparing (at the shows)," Stewart said. Manufactured suggested retail price stickers are in the windows, but that doesn't include options, rebates or other variables that affect the price of cars.

"What we try to do at the auto show is provide a non-threatening environment where people can compare cars without feeling obligated to negotiate a sale," he said. "We provide information — everything but the price."

"Once you start talking price, negotiating enters into the process," Stewart said. Negotiating, he said, can be threatening to some people.

"This is a time to educate yourself — physical appearance, cubic feet, head room, passenger carrying ability, features like anti-lock brakes, all-wheel drive — if you have questions, ask them."

People staffing the displays are often salespeople, but they aren't there to sell, Stewart said. They are there because they are generally the most knowledgeable people about the cars. Some displays are manned by people from the automobile manufacturer.

Stewart said a good way to approach the auto show is to make a brief checklist of the main features that are important in a car and prioritize that list.

That generally means size, style, manufacturer, number of doors, gas mileage, and perhaps even color. "That way, the buyer can check the competition's comparable models."

1992 GRAND PRIX SE COUPE

ENGINE: 3.1 LITER V-6 MPFI ENGINE PAINT: BRIGHT WHITE PRIMARY
AUTOMATIC TRANSMISSION 4-SPEED TRIM: GRAPHITE

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CITY MPG	19	HIGHWAY MPG	29
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ACTUAL MILEAGE 1992 GRAND PRIX SE COUPE FOR COMPARISON SHOPPING

ESTIMATED ANNUAL FUEL COST \$818

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Pontiac is hoping visitors to the auto show will find its window stickers consumer friendly. Breakdown includes (1) standard vehicle price; (2) option package; (3) value option package

— those options aimed at enhancing the "excitement" factor; (4) total vehicle plus options price; (5) package savings; (6) factory savings; and (7) total price.

Features like air conditioning, power steering, power brakes, stereo and the like can be dealt with after breaking down the list of possible to probable cars.

MICHAEL MESTER, a salesman at Jack Demmer Ford in Westland and an auto show display person for several years, said when he works a display, he doesn't go down with the idea of selling a car.

"Most of the people aren't even from your area, so it's the wrong attitude to take."

But most sales people don't discourage sales. "Realistically, they're not going to come (from a different side of town) to Jack Demmer Ford after the show, but if

they do, I'm always glad to help them out.

"But when I'm down there, I'm the answer man, not the salesman," he said. "When you're down there, it's like a fast-paced game show."

Mester said some people will make a choice on what car to buy at the auto show and head to a dealer soon after without ever having driven the car.

"They sit down in the car with the whole family and can generally tell right away if they like or don't like it," he said. Still, he advises people to take a test drive before buying.

People looking for a car run the gamut from people who know exactly what class of car they're looking for — say, a mini-van or a station

wagon — and then go to the auto show to check out those specific vehicles, he said. Other people will go with little more than an idea — like, something with four doors.

Some people will have a very set idea about the car they want, sit in it, and find it just isn't right for them, he said.

Some people will ask questions about gas mileage, drive train warranties, trunk size and about specific features, Mester said, while others won't ask any questions.

From the auto show perspective, there isn't a right or a wrong way to approach the first steps toward buying a car.

"Whatever works for the people is the best approach."

Foland's future shaky

By Doug Funke
staff writer

While employees at Foland's stores in Livonia, Southfield and Rochester took inventory behind closed doors earlier this week, top management and their advisers pulled together financial reports and pondered the company's future.

Foland's, a privately owned catalog showroom retailer founded in 1973 and headquartered in Livonia, closed Jan. 3 for 11 days.

Management plans to re-open the stores Tuesday "to complete customer layaway transactions and processing of customer repairs," according to a statement issued by the company.

But there was no indication from the statement or from a high-ranking company official whether merchandise would be offered for sale at that time.

Creditors apparently will decide Foland's immediate future, said David Castlegrant, director of store operations.

"Our creditors requested that we close so we could do a physical inventory and summarize other accounting work for them," he said. "We're doing our best to work with the creditors. We're trying to do this in a very orderly, organized manner. We're trying to keep peace with everyone now."

CREDITORS CAN agree to a restructuring of debt or force liquidation. Foland's creditors, who met

with management Jan. 3, will do so again Monday, Castlegrant said.

"We're really not sure what the complexion of our business will be on the 13th," he said. "We are in earnest planning to re-open our doors. With this situation, the complexion changes daily. It's anybody's guess what's going to happen."

Holiday sales were disappointing, Castlegrant said. He declined to provide specific numbers or discuss information from financial statements.

James McTevia, a management consultant to Foland's, confirmed only that he has been advising the retailer for some time. "We have been working with them on their financial difficulties," he said.

A couple of employees reached by phone Monday expressed uncertainty.

One, who identified herself as Linda, said an inventory crew including herself was working in the Livonia store at Wonderland Mall.

"THERE'S A number of people here," she said. "After Thursday (today), we don't know anything."

Jennifer Shouel, who normally works in data processing but was answering calls for top management said, "We don't know if we're here for a week or for good."

Jim Simmons, an assistant manager at the Southfield store across from Northland Mall, said there had been no layoffs as of Monday.

"We're just closed for inventory. We'll re-open," he said. "Everything's fine, no problem."

Both Claudia Frederick, manager of the Winchester Mall in Rochester, and Joseph Thomas, mall manager at Wonderland, said they haven't been tipped off as to Foland's plans.

"I haven't heard anything," Frederick said. Foland's occupies some 28,000 square feet of the 240,000 available in Winchester, she said.

"I'M SURE we wouldn't be able to fill it immediately (if Foland were to close for good)," Frederick said. "It would be a good location. I'd like to think they will be able to work this out. I understand this is one of their better producing stores."

Foland's leases more than 50,000 square feet at Wonderland, which encompasses just under a million, Thomas said.

"In today's retail market... a lot of major retailers are finding themselves in financial difficulty," Thomas said. "Nobody out there is exempt any more. Most people have a way of working it out. It's a matter of working with creditors."

Thomas said he doesn't anticipate a problem leasing Foland's space if the company were to go out of business.

Foland's, which also has stores in Dearborn, Warren and Clinton Township, employs about 450, Castlegrant said.

"The spirits of our employees are very high," he said. "We're doing the best we can. We've always been blessed with good employees. They're super people."

Who's liable for data loss?

By R.J. King
special writer

What happens if a computer service technician accidentally hits a wrong key at the office and wipes out a personnel file of more than 1,000 employees?

Or what if a computer virus shuts down a medical clinic for days because of a secret instruction that doubles all entries until the system refuses to operate?

While much of the data lost in such accidents can easily be restored with back-up tapes, there are no guarantees the tapes will work as advertised or even that employees will make copies of their daily entries. What's more, the costs of lost data, down time and recovery from

a computer accident could cost a company thousands of dollars, both in continuing to pay idle employees and signing off on bills from a computer service firm hired to restore the system.

While in the past operations stalled by faulty computers left businesses with few avenues of redress, there are growing signs that companies can collect damages from such accidents through general liability insurance policies.

"It's a frightening prospect to consider that one innocent mistake with a computer could bring a multi-million-dollar company to a standstill," said Mary Kator, an attorney with the firm of Kaufman & Payton in Farmington Hills, which specializes in insurance litigation. "But the

prospect of a computer crash is very real. Even if a company faithfully makes copies of its daily operations on back-up tapes, there is no guarantee the back-up tapes will work or copy everything that they should."

AND KATOR should know. In a case that will have national implications for computer users, insurance companies and computer service firms, Kator is representing a Birmingham client in a dispute with its insurance carrier over coverage for lost computer data.

While the case points out the need to back up even the most routine of computer tasks, it also addresses an infant issue in computer law: Does a general liability insurance policy al-

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Opinion

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10A(W)

O&E Thursday, January 9, 1992

Low scores MEAP tests' action plan set

THE MICHIGAN Education Assessment Program test scores for Wayne-Westland school district students continue to be disappointing.

But the school administration isn't moaning about the factors out of its control which contribute to the modest scores.

The curriculum staff has developed an action plan for boosting scores this year and next.

Residents should be aware that while the Wayne-Westland scores are modest at best, they weren't much different than those of the Taylor and Romulus school districts.

The community should also be conscious of the high turnover rate of students which impedes improvements in test results.

In one elementary school, there was an incredibly high turnover of 70 percent. Other schools have a smaller turnover which makes it hard for building principals and teachers to plan a curriculum for students who haven't been exposed to the same curriculum as classmates who have been in the district for their entire school lives.

Like football and basketball teams planning

strategies for upcoming opponents, the school district is doing the same for next year's MEAP tests.

"WE ARE aiming for improvement, not perfection," Norine Blake, new associate superintendent for curriculum and instruction, told the school board last month.

Among the strategies for boosting scores next year are to have building principals and teachers develop a specific needs profile for their school; train teachers more in the areas which show academic weaknesses, and buy new math texts, which have been a problem in recent years.

The community which pays most of the bills for the local educational system and its students deserve more. The best news coming out of the MEAP scores is that there is a plan to improve scores in the future.

There's no sense in complaining about low scores. It wastes time and energy.

What most parents want is a plan to improve academic test scores and a full-scale effort by everyone — administration and teachers — to improve scores.

Council chief Pickering: new political role

THE SELECTION of Charles Pickering as Westland's new city council president Monday represents a major turnaround.

Those with good memories will remember that Pickering, mayor from 1982 through 1985, was at constant war with the city council — many fights resulted in civil lawsuits.

Pickering lost his bid for re-election in 1985 — one factor leading to Pickering's defeat was his perceived inability to get along with the council.

Pickering returned two years later, winning a city council seat and won re-election in Novem-

ber to a second term on the city council.

SINCE RETURNING, Pickering has gone through a political transformation. He is less confrontational and more focused on identifying problems and suggesting solutions.

His selection as council president shows movement towards a more business-like approach and a closer political relationship with Mayor Robert Thomas, who supported Pickering last fall.

With Pickering as council leader, the business of running the legislative branch of city government should run more smoothly and efficiently.

First Night B'ham builds warm tradition

THANK YOU BIRMINGHAM and the Birmingham-Bloomfield Cultural Council for giving us an exciting, refreshing, low-cost, family-oriented way to spend New Year's Eve.

More than 9,000 people from many parts of metro Detroit roved the community, choosing among 125 live performances at more than a dozen sites at the second annual First Night/Birmingham '92 arts festival.

They gathered at midnight in the center of the city to view a laser light show, to count down the old year and to raise their voices (and kazooos) in the traditional Auld Lang Syne.

Birmingham is among 75 cities throughout the United States and Canada which this year put on the alcohol-free First Night celebration.

It's a heady undertaking, requiring tremendous leadership and organization, fund-raising abilities, an army of volunteers and a city willing to put its liability, safety, emergency and clean-up services on the line.

Birmingham is among 75 cities throughout the United States and Canada which this year put on the alcohol-free First Night celebration.

BIRMINGHAM GETS its share of knocks from those on the outside looking in on this seemingly wealthy community. It has a reputation for in-breeding and conservatism, for racism and for prejudice.

But it has taken its strengths — its strong arts community, heritage of volunteerism and the beauty of its buildings and grounds — and offered them, for this night, to everyone.

In doing so, Birmingham is helping us throw out the old and stale and build a new, warm tradition for celebrating New Year's Eve.

Education Voters say yes to high-tech

INNOVATION IN EDUCATION will be a key to enhancing the economic viability of this nation. Parents, teachers and administrators should take a close look at the Plymouth/Canton district if they want to experience a taste of the future.

Voters in that western Wayne County district recently approved a bond issue that included \$12 million for a high technology package that would wean students away from printed books and onto the computer terminal that would feed them the latest information more rapidly and efficiently.

Interactive video, laser discs and computer links to university libraries will give students in this district a leap ahead in learning how to do business on a global scale.

Taxpayers will save money in the long run. School districts adapting this system will free themselves from purchasing tons of paper in the form of new textbooks every five years or so.

Students also will have a better ability to keep up with rapid global changes that today leave traditional publishers far behind.

Replacing books with technology may seem

As a nation that cares for its children's future, we must experiment and innovate.

radical to those who want to stick with "back-to-basic" education. But as a nation that cares for its children's future, we must experiment and innovate.

Administrators in that district are working with consultants in attempts to design a program that will be applicable to future computer changes and educational needs.

With sound planning, this program very likely will succeed. But even if it fails, the district has taken a correct step. To improve education, we must encourage the educators to take risks and, yes, even fail when taking them.

The Plymouth/Canton district is to be commended for this leap into the 21st century. Administrators there hope to make their district a model the nation can follow. We wish them good fortune in this endeavor and hope that other districts follow suit.



Competitive troubles signal need to change

IT WAS A lousy way to come into the New Year.

The University of Michigan football team got decisively whupped in the Rose Bowl by the vastly superior Washington Huskies. And the aftershocks of General Motors' announced plant closings and work force reductions were still rattling around the state.

U-M and GM are traditionally among Michigan's strongest assets. That both should face similar competitive troubles at the same time should serve as a cautionary tale.

AS TO THE Wolverines, the suspicion had been growing for years in Ann Arbor that the U-M football program, though successful, was a long way from the top national rank of the 1940s through the '70s.

There was a growth of competition. As population moved to the warmer climes of California and Florida, high school football programs there grew and flourished.

The best competitive test: the Big Ten's continued record of failure in the Rose Bowl against the Pacific Ten. It wasn't just Bo Schembechler's fault; most football observers say the Big Ten simply isn't in the same league.

Bo had a wonderful run in his 21 years as head coach. But like the corporate momentum built up over the years at GM, his long tenure at Michigan may have solidified habits that were once good but are now uncompetitive.



Philip Power

GM FACES a similar challenge for similar reasons.

The rise of competition — first from Europe, then Japan — changed the face of the market.

GM looks as bad against the Japanese as the Big Ten in the Rose Bowl. In 1979 GM commanded 46 percent of the American auto market; in 1991, only 35 percent.

Like Bo stubbornly running play after play into the line, GM first tried to solve the competitive problem by a traditional method: Throw money at it. The company spent \$77 billion in new plants and equipment to reduce labor costs. But as *Fortune* Magazine recently concluded, "Nobody spent as much as GM and got so little for it."

Finally, like Gary Moeller installing a modern diversified offense at Michigan, GM realized it had to fix its uninspired and poor quality product line. In the last two years, it has introduced a record-setting number of new products to uniform raves from the automobile press and consumers.

But with a recession on and the company still 40 percent less productive than Ford, more fundamen-

tal steps were required. Hence GM's decision to close six assembly plants, 15 other factories and shrink the labor force by 74,000 blue- and white-collar jobs.

THAT BOTH U-M and GM face fundamental problems of succeeding in today's world can be seen from two quotes:

• U-M star offensive tackle Greg Skrepanak: "We definitely need an adjustment to take our game to the next level." Possibly "adjustment" understates what needs to be done.

• Japanese Prime Minister Miyazawa: "GM is like the Stars and Stripes to the United States, so it comes as a great shock to Americans that GM has been defeated by Japanese cars." Possibly "defeated" is too strong, but make no mistake. GM's downsizing indicates quite clearly that the corporation has no plans to regain traditional U.S. market share in the foreseeable future.

Times change. More times than not, the competition improves. And all too often, the old ways that brought past success do little but hinder future accomplishment. Fundamental change is necessary, if only for survival.

Gary Moeller knows this at U-M, just as Bob Stempel knows it at GM. Let's all hope for their success in this New Year and the future.

Philip Power is chairman of the company that owns this newspaper. His award-winning column will appear periodically.

from our readers

'Fear' letter is criticized

To the editor:

We would like to respond to the letter that appeared in the December 19 paper, "Don't let fear control" written by Madeline J. Sanford.

For eight months now we have gone on a fact finding mission, in order to inform ourselves of all the information that has been available on the Cooper landfill site.

We know that according to a Wayne County Health Department memo dated Aug. 2, 1984, "It would be unwise to assume only household refuse was brought to the site during its operation life."

We have seen test results which show that there are high levels of toxins and heavy metals at this site. These toxins pose a real and pervasive threat to children, who because of their age and size are most at risk.

We also know, that to date, no risk assessment has been done to determine what risk our children, who attended Cooper Elementary, are faced with.

How Ms. Sanford can take the cancer study, which did not take into account the toxins found at the Cooper site, the mobility of cancer patients, or the source of exposure and by the words of the Michigan Cancer Foundation, that the results should not be used to interpret any association of the risk factors and cancer incidence in relation to the landfill, is beyond comprehension.

We cannot and should not consider the study to be anything more than preliminary. It by no means gives the Cooper site a clean bill of health.

Ms. Sanford seems to feel comforted by the fact that Wayne County has refused to fence their portion of the landfill. A fence which was requested by the Michigan Department of Natural Resources. Would she still feel comforted to know that Wayne County has done soil testing at this site, yet has so far refused to release the results, or even return phone calls from the Michigan Department of Natural Resources, or the community, regarding this issue? Is this refusal to release the results because the site is safe or due to fear of the heavy costs incurred to protect the community from the landfill?

We do agree with her on one aspect of her article; our environment is very fragile. But to use the rationale that our children are exposed to carcinogens daily, so that we should allow them the risk of having to attend school atop a toxic landfill, is ridiculous. Even Andrew Horgarth of the MDNR stated at a public meeting on August 8, "It's simply not compatible to have an elementary school in the middle of a landfill."

It's sad to think that not only are our children at risk from toxins but also from the unfortunate attitude of some members of our community, who like Ms. Sanford, have failed to look at all the facts.

We would like to suggest to Ms. Sanford, and to the entire Cooper community that they inform themselves of all information, not just selective information, as you might

receive from Livonia Public Schools, (as stated by the Livonia Public Schools in a December 5 Observer article) before jumping to any conclusions.

If we can get anything out of this nightmare, it's that our community and legislators realize that concern for our children's future, far outweighs any benefits of having a school operated on or near a toxic landfill.

In conclusion, to use a familiar quote, "If you don't stand up for something, you'll fall for anything." Our children are worth standing up for.

Charles and Katherine Pare
Westland

County told: 'have a heart'

To the editor:

This is in response to your Dec. 30 article "Family Tree" (telling of a Westland mother ordered to remove crosses planted along the Hines Drive to mark the spot of her daughter's traffic death) and is directed to the county recreation department.

A grieving mother is ordered to remove two sad little crosses, placed in loving tribute to her dead daughter and daughter's friend, because the park "isn't a cemetery."

Who would it hurt? Who would it even bother?

Have a heart.

Gina Dege
Westland

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points of view

Educators should teach ethics

Q: When I was in high school and college in the early sixties it was clearly wrong to lie, cheat or steal. It not only was embarrassing but dishonorable. Recently, I heard that 50 percent of high school students admit to cheating in school. Have we lost some of the old time ethics or am I just out of touch?

A: A recent survey reported in the Boston Globe reported that 75 percent of all high school students admit to cheating. For college-age students the number is 50 percent.

You question if there is a difference in ethics and honesty between your generation and today's generation. Look at stealing? A U.S. News and World Report survey asked college-age students if they would steal from their employer. Thirty-four percent said they would steal. Only six percent of people over 45 said they would steal from their employer.

One college ethics professor was amazed to hear one of his class discussions conclude that torture may be wrong from our viewpoint but not necessarily wrong for those in other cultures.

A Harvard University history professor coined the term, "no-fault history" when a majority of students in one class viewed the Holocaust as a natural cataclysm - it was inevitable and unavoidable - a "freak" oc-

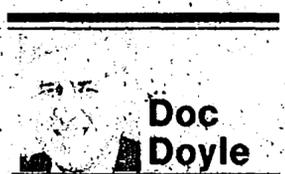
currence of human nature.

THE PROFESSOR concluded that these students, if they were sitting in judgment at a 1991 Nuremberg trial, would have let everyone off. Obviously, the Holocaust didn't personally impact on them or their loved ones. What a sad state of affairs.

What's the problem besides the obvious breakdown of the family in this country, a 50-percent plus divorce rate, Savings and Loan crooks in the pockets of politicians, a \$50 billion tab for taxpayers to support disability insurance for a population in which half are not disabled. And where has education fit into all this? Has education contributed to this mind set?

Back in your day, morals and ethics were directly taught in literature and social studies and often role modeled by teachers. Many teachers today still work in infusing sound ethical and moral values. But speak too loudly about morals and you may be labeled a religious fanatic.

Today, high school and college students discuss and debate social morality issues such as capital punishment, euthanasia, the ethics of transplant surgery. Critical societal issues students need to sort through. But what ever happened to the issue of one's own private morality - the questions of honesty, decency,



Doc Doyle

personal responsibility, the pitfalls of hypocrisy, physical and (worse) verbal cruelty to others.

There doesn't seem to be any right or wrong in this "rap" culture - just get a "feel good" for the moment high. If it's cheating on a test, so what says 75 percent of our high school population.

IF IT IS SEX - don't sweat it. Yet, look at the Price Magic Johnson has to pay. Should health educators come right out and say, "not safe sex ... but save sex for marriage." Have I lost it in my gracefully aging years. What an anachronism.

Besides, we have value clarification in schools. Let's ask children what they like or dislike for their own personal preferences in making decisions.

Chemistry teachers don't allow children to fend for themselves in the chemistry lab because they have knowledge of chemicals. Vocational education teachers don't allow children to operate welding gear or elec-

tronic equipment before they are trained. And teachers can teach ethics and morals if they chose to do so.

One student in a college psychology class I taught plagiarized his entire term paper. He cheated. I didn't fire him. Teachers are there to teach, not fail kids. We talked. He agreed to do a second term paper on "The Psychological Factors Inherent in Cheating in School and in Life." An excellent piece of research resulted.

Today, he is very successful in the insurance business and still takes me to lunch once a year.

Can teachers teach moral and ethical standards? I say yes.

Children, from their early elementary years should read and discuss stories that reinforce kindness, goodness and character. In high school, studying and discussing moral classics should not be looked at as old-fashioned.

And administrators and teachers should not be accused of being part of a police state or face lawsuits when they insist on honest and decency from their students.

James "Doc" Doyle, a former teacher/school administrator/university instructor, is president of Doyle & Associates, an educational consulting firm.

Facts dispel myths about legal system

By Jeff Stewart
special writer

IT'S HARD to pick up a newspaper or magazine these days without seeing an article claiming that America is swimming in product liability and malpractice claims that are destroying the country's competitiveness and health care system. However, the facts just don't bear this out and people ought to know that before they give away rights that have evolved over two centuries. Let's look at some of the myths that are being repeated so often they are beginning to pass for fact.

● MYTH 1: America is losing its competitive edge due to the filing of millions of lawsuits per year nationwide.

THE FACTS: Americans file fewer lawsuits per capita than did our forefathers in colonial times, and the population rate is rising faster than the rate of case filings. According to the National Center for State Courts, only 2.4 percent of cases filed in the U.S. are tort claims, the balance include every kind of case imaginable including real estate, divorce and business to business cases. When it comes to product claims, the United States Consumer Product Safety Commission estimated in 1988 that 33 million Americans suffered product related injuries resulting in more than 29,000 deaths. Less than 3 percent of these victims ever filed a claim.

A 1991 Rand Institute Civil Justice Report estimated that in 1989 alone, non-fatal injuries cost the U.S. economy \$176 billion with only about 10 percent of the compensation paid passing through the tort liability system. This means that 90 percent of the cost of these injuries was passed on to society as a whole and borne by all citizens collectively, while only 10 percent was attributed to wrongdoers. In the medical malpractice field, a 1990 Harvard Medical School study in New York City showed that less than 10 percent of the victims of malpractice ever filed claims.

The Rand Corp. also recently compared the number of claims made by Americans with those of other democracies having similar tort law. They found that the differences in the number of claims filed were statistically insignificant. In fact, while America's product liability tort system is under attack in this country, it is being modeled in Europe. The European Community Council directive of July 25, 1985 calls for American style product liability law to be adopted by each member nation by 1992.

● MYTH 2: Damage awards are getting out of hand, often paying millions of dollars for minor injuries.

THE FACTS: In a study performed by the General Accounting

Office (Congress's watchdog agency), a review of product liability verdicts from every case tried in a five-state sample showed that "in general, damage awards were not erratic or excessive... the size of compensatory awards (which include both economic and non-economic damages), is strongly associated with injury severity and the amount of the economic loss. In every single award topping \$1 million, either death or serious, permanent injury had occurred.

When 20 years of product liability awards were reviewed by Consumer Reports magazine, relying on data from the independent research service by Jury Verdict Research Inc., it was found that the size of verdicts had just barely exceeded (the Consumer Price Index as of August 1986 ("The Manufactured Crisis," August 1986).

● MYTH 3: Medical costs are out of control and doctors are being driven out of the state of Michigan by malpractice claims and the high cost of insurance.

THE FACTS: Medical liability costs add about 1 percent to the cost of medical care. As for doctors fleeing the state, a June 1990 report prepared by the Office of Health and Medical Affairs, Michigan Department of Management and Budget, shows that Michigan retains almost exactly the same percentage of its obstetrician/gynecologist physicians (92.4 percent) as its physicians in other specialties (92.5 percent).

Studies showing that doctors educated here tend to flee the state upon graduation disregard the fact that Michigan is one of the leading medical training centers in the country and imports medical students, interns and residents who naturally leave to return to their home states.

● MYTH 4: The country has way too many lawyers with 70 percent of the world's attorneys, even though we have 5 percent of the population.

If the U.S. calculated the number of litigating attorneys the same way the other countries do, there would be about the same relative number of litigators per capita, approximately one for each 14,000 citizens. The article "The Myth of Japan as a Land Without Lawyers" in the International Bar News shows that Japan has about the same number of people performing legal services as the U.S., approximately one for each 700 citizens.

It is time to recognize that the battle over tort reform is a political one, not a moral, ethical or even economic one. When the facts are examined, it is hard to see the basis for overhauling a civil justice system that has been evolving for 200 years.

Jeff Stewart is an attorney who lives in West Bloomfield Township. He is a member of the West Bloomfield Board of Education.

Jesse Jackson dishes out baloney

JIM BLANCHARD pegged the Rev. Jesse Jackson perfectly at the 1988 Democratic National Convention: "left-wing baloney... warmed over McGovernism."

Jackson is still dishing out baloney, this time plaguing Blanchard's successor, Gov. John Engler, over the General Assistance welfare issue.

Jackson contends that the cure for welfare is jobs.

On his recent visit to Engler's Detroit office, a reporter asked Jackson about "welfare dependency." His floundering reply indicated he didn't know what the guy was talking about.

GENERAL ASSISTANCE, the program Engler and the Legislature ended Oct. 1, 1991, had been funded by the counties - some of them, anyway - until 1976 when state funding and rules were phased in.

GA paid adults with no children, some disabled people ineligible for formal disability programs, those whose unemployment benefits ran out, and parents who no longer were eligible for AFDC because their kids reached 18 and the parents still hadn't learned a job skill.

But go back to Jackson's and the

political left's proposition: That job creation reduces the need for welfare.

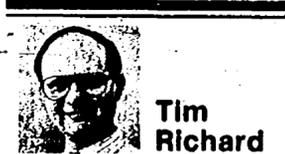
Here is the average General Assistance caseload for adults without kids and those on the Job Start program:

Fiscal Year 1980	74,937
Fiscal Year 1981	104,873
Fiscal Year 1982	103,920
Fiscal Year 1983	127,119
Fiscal Year 1984	141,956
Fiscal Year 1985	124,684
Fiscal Year 1986	109,704
Fiscal Year 1987	98,191
Fiscal Year 1988	93,310
Fiscal Year 1989	92,714
Fiscal Year 1990	100,722
Fiscal Year 1991	99,959

Blanchard became governor in Fiscal Year '83 and four years later was campaigning for re-election on the basis that 600,000 new jobs had been created.

About half those jobs were filled by people in the unemployment line. A few were filled by previous AFDC recipients. And a very few were filled by those who had been on General Assistance.

In short, Blanchard's "Michigan Miracle" only dented the welfare caseload - which wasn't Blanchard's fault.



Tim Richard

GENERAL ASSISTANCE had a life of its own.

Unemployment today is in the 9 percent ballpark versus 16 to 18 percent in the bottom of the 1979-83 recession. Yet the GA level was nearly the same in FY '90.

The Rev. Lloyd Thiel recently reported that in 1978 the Capuchin Soup Kitchen in Detroit distributed 179,000 meals, and in 1990 it distributed 1,212,000 meals.

If your calculator isn't handy, I'll save you the trouble: a 677 percent increase.

"Anyone who comes to our kitchen six months or more will come the rest of their lives," said Thiel.

Or as the old saying goes: "Give a man a fish, and you make him a dependent slave. Teach him to fish, and you make him free."

Jackson can't grasp that. When

Jackson returns Jan. 15, Engler needs to preach to him, not the other way around.

THIS LEAVES us in a dilemma: ● God-fearing folks don't like to see others go hungry, so they give. Even agnostics and atheists are known to share this view.

● But the more and longer we give, the more who wind up as perpetual clients. To pay for the ever-increasing burden, we short-change our schools, colleges, natural resources and the arts.

Far from being a scissorhands, Engler has replaced GA with a new disability program, EDGE (Educational Design for Gainful Employment), a \$60 million emergency shelter program, and so on.

Essentially he juggled the programs to maximize federal matching grants. The result of his allegedly conservative action was a \$5.9 billion social services bill - the highest in Michigan history.

The cure for welfare dependency? I don't know. But at least some of us know the cancerous phenomenon exists. Jesse Jackson doesn't.

Tim Richard reports regularly on the local implications of state and regional events.

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Continued from Page 6

"People want to avoid the hassle of driving and parking."

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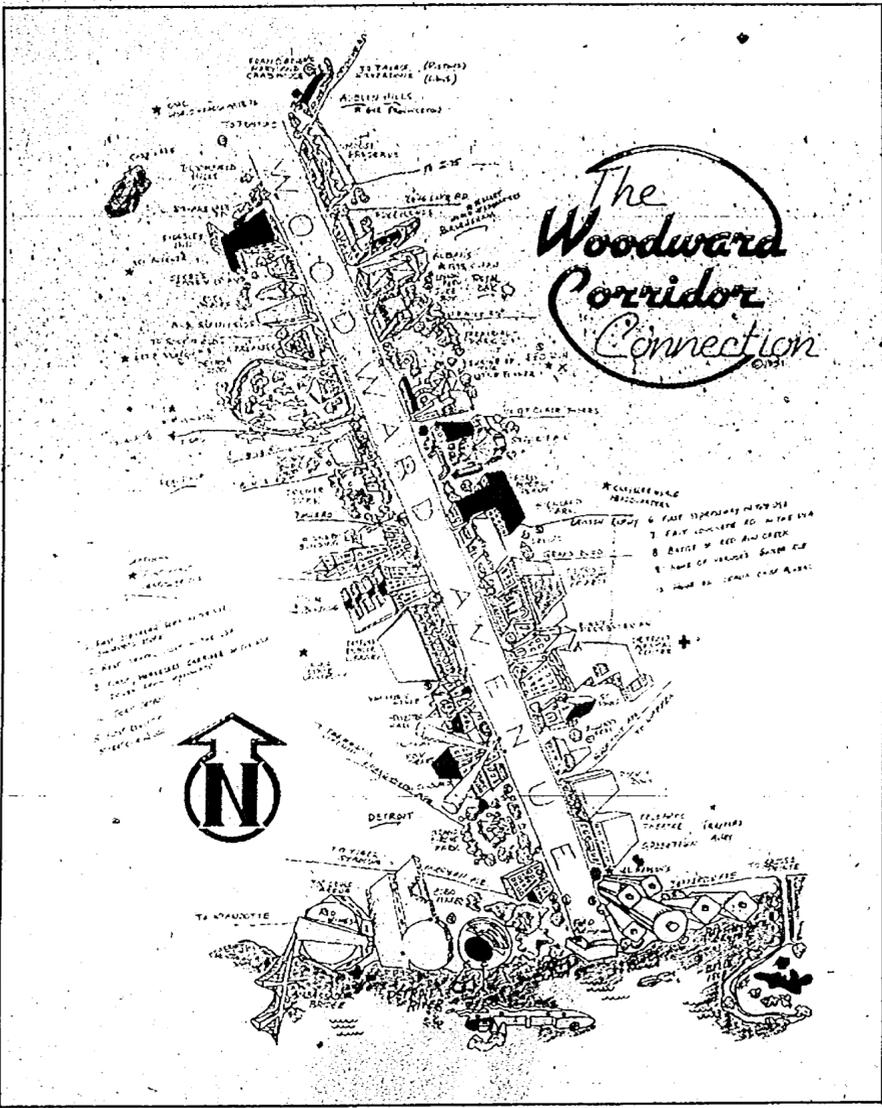
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That's when the idea — and marketing plan — for the Woodward Corridor Connection took shape.

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Benefit rummage sale set

The Madonna University Women's Softball Team will hold a rummage sale 10 a.m. to 4 p.m. Saturday and Sunday, Jan. 24 and 25 in the Activities Center on campus, 1-96 and Levan roads.

All sale proceeds will go toward the team's spring training, during the semester break in Florida. Rummage sale contributions may be

received 6-10 p.m. Friday, Jan. 24, and 7-10 a.m. Saturday, Jan. 25, at the Activities Center Stage.

Admission is \$1 at the door. A \$1 grab bag can be purchased on Sunday, Jan. 26 only.

For more information about donating items for sale, call Jan Lewis at 591-5135.

Class targets care for elderly

Issues In Aging will be offered at Madonna University as part of the continuing education program for winter term.

The class focuses on the continuum of care. Practitioners in gerontology will present the range of programs, services and resources available for older adults and family.

The course meets 6-10 p.m. Friday, Jan. 17 and 9 a.m. to 5 p.m. Saturday, Jan. 18, Feb. 8, March 14 and April 4. Cost is \$399 for three hours of academic credit or \$215 for 4.5 continuing education units with an additional 16 hours to be arranged with the instructors.

For more information, or to register by telephone with a credit card, call 591-5188.

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Continued from Page 6

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Benefit rummage sale set

The Madonna University Women's Softball Team will hold a rummage sale 10 a.m. to 4 p.m. Saturday and Sunday, Jan. 24 and 25 in the Activities Center on campus, I-96 and Levan roads.

All sale proceeds will go toward the team's spring training, during the semester break in Florida. Rummage sale contributions may be

received 6-10 p.m. Friday, Jan. 24, and 7-10 a.m. Saturday, Jan. 25, at the Activities Center Stage.

Admission is \$1 at the door. A \$1 grab bag can be purchased on Sunday, Jan. 26 only.

For more information about donating items for sale, call Jan Lewis at 591-5135.

Class targets care for elderly

Issues in Aging will be offered at Madonna University as part of the continuing education program for winter term.

The class focuses on the continuum of care. Practitioners in gerontology will present the range of programs, services and resources available for older adults and family. The course meets 6-10 p.m. Friday,

Jan. 17 and 9 a.m. to 5 p.m. Saturdays, Jan. 18, Feb. 8, March 14 and April 4. Cost is \$399 for three hours of academic credit or \$215 for 4.5 continuing education units with an additional 16 hours to be arranged with the instructors.

For more information, or to register by telephone with a credit card, call 591-5188.

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Sports

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Thursday, January 9, 1992 O&E

(L.W)B

Shamrocks find Justice

By Brad Emons
staff writer

Redford Catholic Central was hurting Tuesday, but newcomer Eric Justice helped relieve the pain.

The Shamrocks rallied in the second half to gain a 62-54 Catholic League basketball win at Redford Bishop Borgess in the Central Division opener for both schools.

Justice, a 5-foot-7 point-guard eligible to play his first game after transferring from Dearborn Heights Fairlane Christian, netted only two free throws, but was instrumental in quarterbacking CC to the come-from-behind win.

CC, now 5-1 overall, played most of the night without top scorer Chad Varga, who started, but played sparingly because of a sore upper shoulder.

The Shamrocks were also without starter Brian Paluk, who is out three weeks with a broken thumb.

"He (Justice) definitely gave us a boost," CC coach Bernie Holowicki said of the transfer. "The first time he got out there (second quarter) he was kind of out of control, but when he keeps it in order, like he did in the second half, he can drive, dish and go to the basket. His quickness means a lot. He got trapped a lot, but he was able to split the seams and we got some three-on-two breaks. And he (Justice) caused it."

WITH THE emergence of Justice, 6-6 Bob Kummer was able to go inside and outside.

basketball

The senior forward finished with a game-high 20 points, including four 3-pointers to go along with a nice two-hand slam dunk to open the fourth quarter.

The Shamrocks also had three others score in double figures: Tom Laco (16), Mark Gondek (11) and Will Marcoux (10).

A pair of free throws by Gondek with 4:36 to play put CC ahead for keeps, 51-49.

The Shamrocks capped their pivotal six-points on Laco's tip-in with 3:04 left to make it 55-49.

Justice's feed inside to Marcoux with 1:53 remaining gave CC a seven-point cushion, 59-52, and sewed up the win.

"Will (Marcoux) was playing for Chad (Varga) and played the game of his life," Holowicki said. "And when you play the other kids, the next time they're going to be more into it."

On the flip side, Borgess was out of it during the final 16 minutes of action. The Spartans were outscored 37-20.

Borgess trailed during the early stages of the game, but outscored CC 21-11 in the second quarter to take a 34-25 halftime lead.

BORGESS, which led by as many as 13 in the first half, went cold in the second half hitting only seven



JIM JAGDFELD/staff photographer

Jermaine Parker (right) of Bishop Borgess dribbles past Catholic Central's Dave Frieitas during Tuesday's Central Division clash.

of 27 shots from the floor (25.9 percent).

"In the middle of the third quarter we lost a step of intensity," said Borgess coach Mike Fusco, whose team fell to 2-2 overall. "We had the shots, but we didn't put it down."

"We didn't get back what we had established in the first half. We always talk to our players about playing for the moment. In the second half our minds were not on the moment. We have to maintain consistent levels of performance."

Senior guard Lamar Westbrook scored 16 in a losing cause, while Jermaine Parker (off the bench) and Darwin Cegers contributed 15 and 11, respectively.

"This was a great win because we were reeling at halftime," Holowicki said.

One key statistic on the night was turnovers.

CC had 13 at intermission, but had only seven in the second half.

Borgess, meanwhile, had 21 on the game.

Stevenson gains new frontier vs. Pioneer

Livonia Stevenson on Tuesday handed visiting Ann Arbor Pioneer its first loss of the boys basketball season, 58-48.

The non-league win improved Stevenson to 3-1 overall. Pioneer fell to 4-1 overall.

"We had four decent quarters of effort," Stevenson coach Jim McIntyre said. "The kids came out and matched Pioneer with intensity. All the kids did the little things necessary to control the tempo and handle Pioneer's pressure. Pioneer's got enough talent to make a dent in its league (South Central)."

After playing to a 15-15 tie after one quarter the Spartans outscored Pioneer, 18-9, in the second period to take a 33-24 halftime lead. Stevenson raised the lead to 43-32 after three quarters and held off Pioneer in the fourth quarter.

Senior guard Matt Grodzicki led Stevenson with 17 points, including eight in the second quarter. Senior forward Collin Stockton scored 16 points, while senior guard Ryan Furkas contributed 11 points.

Furkas sank three 3-point field goals and Grodzicki buried two. The Spartans had six for the game.

Dan Okonko led Pioneer with 15 points and Adam Comstock added 12.

FRANKLIN 64, REDFORD UNION

58: Senior Jeff Wilkowski made a 3-pointer with 1:57 left to give Livonia Franklin a 54-53 lead Tuesday, and the visiting Patriots outscored the Panthers 10-5 the rest of the way for the non-league win.

The Patriots are 3-1 overall, while RU fell to 2-3 overall.

The Patriots helped assure the victory with clutch free-throw shooting down the stretch and they finished the game making 21-of-26 from the line.

"That was the best free-throw shooting we've had in my five years as coach," Franklin coach Rod Hanna said. "Our seniors (Wilkowski, Keith Roberts, Russ Keberly and Jeff Hunt) really played hard the last four minutes. RU is not a bad team, but we made mistakes defensively and didn't do a good job rebounding."

Roberts led the Patriots with 23 points, including two 3-pointers, while Keberly contributed 15. Junior forward Jason Facione had 10. Wilkowski scored all seven of his points in the fourth quarter.

Senior guards Bill Malecki and Paul Nowak paced RU with 17 points apiece, but the Panthers could not hold 45-39 advantage after three periods.

WAYNE 71, TRENTON 37: After playing evenly for two quarters Tuesday at Trenton, Wayne Memorial showed its strength in the second half against its Wolverine A League opponent.

The Zebras, who led only 29-28 at halftime, outscored Trenton, 25-3, in the third quarter and 17-6 in the fourth to win easily. Four players scored in double figures for the Zebras, led by DeMarco Robinson's 16 points and Donte Prewitt's 15.

The Zebras improved to 4-1 overall and 2-0 in the Wolverine A. Trenton is 2-3 overall and 1-1 in the league.

Wayne seniors Rick Barnes and Greg Harrison contributed 12 and 10 points, respectively.

HURON 70, JOHN GLENN 36:

Westland John Glenn made only 13-of-52 field goal attempts and shot even worse at the free-throw line (7-20) Tuesday in losing this non-league game at Ann Arbor Huron.

The Rockets trailed only 16-13 after one quarter but Huron outscored Glenn, 14-6, in the second quarter to open up a 30-19 halftime lead. The onslaught worsened in the third quarter when Huron enjoyed a 19-11 edge to take a commanding 49-30 lead.

Junior forward John Miller led Glenn with 12 points.

Huron outrebounded Glenn, 32-22, and got a game-high 19 points from Zane Phillips. Teammates Demone Brown and Noah Maurer contributed 16 and 11, respectively.

CLARENCEVILLE 79, TRINITY

59: Dan Nunney led three Livonia Clarenceville players in double figures with 24 points Tuesday as the Trojans routed host Detroit Trinity Baptist.

The win moved Clarenceville's record to 3-1 overall. Trinity is 7-3 overall.

Johnny Kalaj scored 15 points and Mario Ivezaj added 10 for the Trojans, who led 42-32 at halftime.

OAKLAND CHRIST 77, LUTH.

WESTLAND 46: Lutheran Westland couldn't overcome a 23-3 deficit after one quarter Tuesday and suffered the lopsided loss at Auburn Hills Oakland Christian.

Senior guard Scott Mehlberg led Oakland with 21 points and teammate Mike Carter added 20. Junior forward Rich Mobley had 15 points for Lutheran Westland. Junior center Kevin Nelson contributed 12.

The loss dropped Lutheran Westland to 1-4 overall, 0-1 in the Michigan Independent Athletic Association. Oakland Christian improved to 4-0 overall, 1-0 in the MIAC.

Churchill girls continue winning ways at Saline

Defending state Class A volleyball champ Livonia Churchill, despite losing five starters from a year ago, isn't about to roll over and play dead in 1992.

The Chargers ran their overall record to 6-1 with a 15-5, 16-14 victory Saturday over Dearborn High in the finals of the Saline Invitational.

The victory avenged Churchill's only loss of the season.

"We've been making steady progress," Churchill coach Mike Hughes said. "We're going uphill, even though we're not going to threaten anybody of consequence at this time of the season."

The Chargers went 2-1 to finish second in pool play, defeating Ypsilanti Lincoln (15-8, 15-4) and Dexter (15-6, 15-8). They fell to Dearborn (9-15, 9-15).

The Chargers beat the host Hornets in the semifinals (15-10, 15-10) before downing Dearborn for the title.

"We played much better defense," Hughes said. "It was nice to come back to beat Dearborn and win the tourney. We switched our middle hitters. We made a small change, we tipped and rolled the ball more and I think it changed the tenor of the game. We had more variety in our attack."

Setter Kristi Szymanski sparked the victo-

volleyball

ry with strong contributions coming from starters Ellen Lessig, Julie Campau, Vicki Lucas and Chrissy Daly.

Churchill, which started the year with victories over Westland John Glenn and Wayne Memorial, plays Saturday in the Portage Northern Invitational.

LIVONIA STEVENSON reached the finals of

the 15-team Temperance-Bedford Invitational before losing to defending state Class C champ Hanover-Horton, 15-3, 15-4.

The Spartans earned a trip to the finals with a quarterfinal win over Monroe St. Mary's and a semifinal victory over Grosse Pointe South (15-6, 12-15, 15-9).

"We played exceptionally well all day," said Stevenson coach Lee Cagle, whose team is 8-2 overall. "We improved as the day went along. There were some individual points where we looked awful, but we came through at the right time and played very well."

Leading the Spartans were setter Patty Diamond and senior middle hitter and blocker Teresa Sarno.

Outside hitters Kristen Drabicki and Karen Groulx also lended good support, along with the play of Julie Martin and Heather Taylor.

LIVONIA LADYWOOD, a two-time state champion, opened its season Monday with a 15-5, 15-11 triumph over visiting Harper Woods Regina in a Catholic League (Central Division) match.

Junior Mary Jo Kelly recorded six kills in 13 attempts. Teammate Andrea Putti, also a junior, added five kills in eight attempts. (Each had one error.)

Nancy Burr added three kills and two service aces. Liz Gunn also contributed two ace serves. Junior setter Valerie Adzima registered 13 assists, while Michelle Wilson recorded six digs.

New Wing optimistic

By Brad Emons
staff writer

Chris Tancill was in the middle of unpacking.

"My next task is to connect the VCR," he said. "Then I have to set up the stereo, but we had a pretty long practice today and after driving back all night from Springfield (Mass.) we're not settled in quite yet. It's been pretty hectic, but it's part of the business."

Tancill, a Livonia Stevenson High grad who starred on the University of Wisconsin's 1990 NCAA Championship team, is now property of the Detroit Red Wings.

The right winger was traded Dec. 18 by the Hartford Whalers to the Wings for Daniel Shanks.

Tancill, who has had two short stints during the past two seasons with the NHL Whalers, simply changed American Hockey League affiliates, going from Springfield to the Wings' top farm club in Adirondack (N.Y.).

Shank, who was playing at Adirondack, was brought up Hartford.

The trade took Tancill and his bride of six months, Jill, somewhat by surprise.

"IT GOT PRETTY crazy being that it was around the holidays," Tancill said. "My wife had to quit her job (as an occupational therapist) in Springfield, and it was a very good job. But she realized when she married me that this would happen. Right now she's going to take off a couple of months and see where I end up, then get a job wherever I go."

The trade, ironically, was rumored only days before it came off.

"My parents read something about it in the Free Press and I kind of laughed it off," Tancill said. "I ran the gamut of emotions from surprised, to shocked, to nervous, to excited, to being happy to be there. I

hockey

'I ran the gamut of emotions from surprised, to shocked, to nervous, to excited, to being happy to be there.'

— Chris Tancill

had mixed feelings coming to Detroit because they are so good (first place in the NHL's Norris Division), and I was leaving friends that I had fought many wars with (at Hartford and Springfield). It was tough."

WHILE SHANK gives the Whalers a physical presence, Tancill brings to the Wings smarts, speed and skating ability.

Since he joined Adirondack, the Wings are 4-5.

"We won three right away, then lost the next three," Tancill said. "The team is kind of struggling at the halfway point, but this is a very talented team."

Tancill is paired on a line with Sheldon Kennedy and Keith Primeau, each former high draft choices by Detroit.

"They (Adirondack) told me to contribute any way you can," he said. "They expect me to contribute offensively and score goals. They said just keep doing the things you've been doing and play hard. They are a skating, up-tempo type of team and that suits my style."

In 26 AHL games this season, Tancill has 18 goals and 15 assists. Adirondack is currently in third place in the Northern Division of the AHL with an 18-20-1. (Springfield, the de-

fending Calder Cup champs, lead the division at 19-16-5.)

"Hartford is trying to find the right chemistry and a lot of guys were going back and forth (from Springfield)," Tancill said. "If you're up there and you're not winning... boom, you're gone."

"The day I was sent down to Hartford they just told me to keep working hard. I didn't think it (the trade) would happen, so that's why it was quite a shock."

TANCILL SAID the transition has been made easier by the fact that couple of familiar faces are on the Adirondack roster in former Wisconsin teammate Gary Shuchuk, along with ex-Compuware teammate Chris Luongo.

"It's a crazy game, but these guys have been great and they've made it easy to fit in," Tancill said.

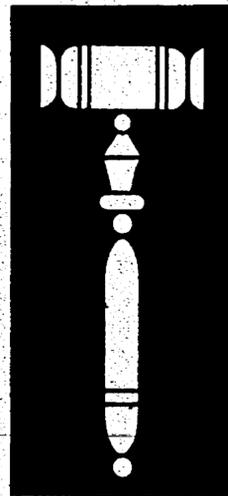
Meanwhile, where does Tancill fit into Detroit's future plans?

"They have a lot of centers and a lot of right wingers, too," said Tancill of the first-place NHL Wings. "It's a tough lineup to crack, but you have to look at it that good things happen to good teams. I've heard nothing but positive things about the organization. And if there was any place to be traded, that's where I'd want to be."

"I know it sounds corny, but you always want to play for the team you rooted for and watched most of your life. I would hope I could finish my career in Detroit. And with expansion coming up there may be some holes in Detroit, but right now all I can do is prove my worth."

And despite the sudden move, Tancill is starting to get comfortable in his new surroundings.

"With the holidays over and once I've moved in, I'll be able to concentrate more on hockey," he said. "Actually we're in a condo on a lake. It's pretty picturesque. My wife thinks it's a nice place."



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hockey

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Team	W	L	T	P	OF	GA
Andover	4	2	0	0	8	25
Franklin	3	1	1	7	24	27
Stevenson	3	0	0	6	35	11
Churchill	3	1	0	6	28	10
Wyandotte	1	3	1	3	19	22
Lafayette	1	3	0	2	24	34
Lafayette	0	5	0	0	16	30

SCORING LEADERS

Player	G	A	Pts.
Bernard (Franklin)	5	9	14
Goslin (Andover)	5	5	14
Ton (Lafayette)	5	5	14
Sedaczek (Churchill)	5	5	11
Pharis (Stevenson)	5	6	11
Corneau (Stevenson)	4	2	10
Hastings (Franklin)	3	7	10
Mastromeo (Stevenson)	3	7	10
Breer (Lafayette)	3	7	10
Bette (Lafayette)	5	4	9
Beresh (Franklin)	1	8	9
Levitt (Franklin)	7	2	9

LEADING GOALIES

Player	GP	GA	Ave
Watson (Churchill)	2.0	4	2.0
Nemiec (Churchill)	2.0	5	2.5
Williams (Stevenson)	6.7	2	2.9
Lafontaine (Stevenson)	2.3	9	3.8
Peterson (Wyandotte)	1.0	4	4.0
Stepaniak (Wyandotte)	2.6	11	4.2
Zemlin (Lafayette)	3.9	21	5.3
Huber (Franklin)	4.4	24	5.4

OVERALL AREA RECORDS

Redford Catholic Central	6-1-1
Livonia Franklin	7-1-1
Livonia Stevenson	5-1-1
Livonia Churchill	5-4-0

CC icers draw blanks

By C.J. Risak
Staff writer

Slumps are something athletes are all too familiar with.

Any member of Redford Catholic Central's hockey team can supply a vivid, first-person description. The Shamrocks are mired in the middle of goal-scoring slump; eight periods without a goal. The last three, Saturday night at Redford Arena, saddled them with their first loss of the season, 3-0 to Trenton.

When you're going against the No. 2-ranked team in the state (Trenton), you need the breaks going in your favor. CC, ranked fourth, was going to have trouble containing the Trojans anyway. But when a team's slumping, this kind of stuff happens.

Trailing 2-0 in the second period, a lazy Shamrock shot from the blue line seemed to fool Trenton goalie Jim Blackledge. It went right past him — then hit the post. It bounced out behind Blackledge toward CC's on-charging Bill Baaki on the right side, and ended up going right over his stick.

Down 3-0 four minutes into the third period, Mike Seiler carried the puck around a Trenton defenseman toward the net, but Seiler couldn't maintain possession. The puck rolled off his stick toward the goal — once again getting past Blackledge and bouncing off the goalpost.

CC's best chance to score was, unfortunately, completely missed. Three minutes into the game, Blackledge mistakenly thought a penalty had been assessed against CC and raced to the Trenton bench for an extra attacker. Upon reaching it, one of the team's five coaches greeted him, asking, "Where are you going?" CC, though, never got a shot at the empty net.

"We had some opportunities," said Shamrock coach Jack Gumbleton, whose team slipped to 6-1-1. "We just couldn't finish. We're having trouble putting the puck in the net."

Why? "I don't think we shoot enough," Gumbleton answered. "We try to work it in too close, and you can't do that."

GUMBLETON FIGURED to beat Trenton (now 5-1-2). CC "had to keep them in their end. We had to fore-check and keep them bottled up." But the team that did the bottling was Trenton.

The Shamrocks had problems getting the puck out of their own end. Trenton's tough blueliners, led by senior Mike Lazorka, excelled at keeping the puck in CC's zone.

Trojan coach Skip Howey had one concern entering the game: "We've been off 10 days for the holidays, and you never know what kind of effect that will have."

He got the answer early: None at all. Trenton scored 45 seconds into the game when Sean Slater took possession of the puck at center ice and sped down right wing, unleashing a hard shot at CC goalie Mike Brusseau. The blast went over Brusseau's right shoulder and Trenton was up 1-0.

PERSISTENCE PAID off for Trenton in the second period. Brusseau had made several tough saves, killing off three successive penalties, but no sooner had that been accomplished than Damian Frederick finished off a play started by teammates Keith Kneiding and Lazorka, who kept the puck in CC's end.

Frederick poked at the puck once, twice, thrice — and in it went, making it 2-0.

The final goal came with 2:32 left in the second period, and it, too, benefited from a CC mishap. Two Shamrocks collided, leaving the puck for Slater to carry in and push past a prone Brusseau.

"CC had some chances," admitted Howey, "but they just couldn't put the puck in the net. They have a lot of good young talent, though. They won't have any trouble scoring."

Gumbleton wants to believe that. "This may be a wake-up call for us," he said hopefully.

G.D.P. wins Esso

Detroit G.D.P., a Pee Wee AAA Major hockey club, swept five straight games recently to capture the coveted Esso Challenge Cup Championship in North York, Ontario.

G.D.P., the first Michigan team and only the second American club ever to win the Cup, defeated Markham, the Toronto Red Wings, Kitchener, Quinte and Wexford to claim the North American crown.

Coached by Neil Carnes of Livonia, G.D.P. placed three players on the tournament all-star team including Josh Carter (Plymouth), Doug Schmidt (Grosse Ile) and Brian Rogers (Flint).

Rogers was also named tournament MVP, the first goalie to be honored in the 14-year history of the tourney.

G.D.P.'s 1991-92 overall record is 39-3-1, including a 13-0 mark in the Michigan National Hockey

League. Tourney championships include Markham, the Christie Cup and the Esso Challenge.

Rounding out the G.D.P. squad: Erik Anderson (Plymouth), Jason Cannon (Toledo), Ryan Fultz (Rochester Hills), Mike Gladchun (Port Huron), Robby Hodge (Grand Rapids), Storm Kirschenbaum (Franklin), Scott Matzka (Port Huron), Adam Patterson (Canton), Joe Rakowicz (Dearborn Heights), Rick Smith (Brighton), Tim Tracy (Grosse Pointe Farms) and Mike York (Waterford).

The coaching staff also includes John Baffy (Livonia), Mike Costello (Birmingham), Rick Anderson (Plymouth) and Tripp Tracy (Grosse Pointe Farms).

G.D.P. returns to tourney action next month at the International Silver Stick in Port Huron and the International Pee Wee in Quebec City, Quebec.

No. 1 Brother Rice topples Churchill, 9-4

Livonia Churchill stayed with the state's top-ranked Class A hockey team for a period, but that was the extent of it as Birmingham Brother Rice cruised to a 9-4 triumph Saturday at Compuware Arena in Oak Park.

Churchill (5-4 overall) trailed only 2-1 after one period thanks to Jamie Allen's goal from Todd Siedlaczek and Larry Allen.

But the unbeaten Warriors (7-0) struck for six unanswered goals in the second and third periods to put the game away.

Matt Green and Dale Romlnski each scored twice for Rice. Mike Jalaba added one goal and three assists.

Churchill scored three times in the final period — Dan Imperati from Flo Jentzmlk and Dan O'Connor, Mike Johnson (unassisted) and

Siedlaczek (unassisted). Troy Henderson and Dave Watson split time in the Churchill nets.

FRANKLIN 4, HARTLAND 1: Livonia Franklin coach Terry Jobbitt called it "an ugly victory" after the Patriots won Saturday against the host Eagles.

Franklin, which outshot Hartland by an incredible 52-5 count, led 3-0 after two periods.

Matt Leirstein scored twice for the winners, while Rick Bernard added a goal and two assists.

Justin Osman also scored for the victorious Patriots, now 7-1-1 overall.

Shane Hastings contributed two assists, while Darren Catanzarite, Joe O'Connell and Jeremy Klosowski each had one.

Goalie Joe Huber lost his shutout bid, on a breakthrough in the final period.

The Patriots were able to fight off a four-minute, two-man disadvantage behind the penalty killing of Mike Nutting, Bernard, Hastings and Klosowski.

Borgess football coach Bazylewicz retires

By Steve Kowalski
Staff writer

Walt Bazylewicz, who kept the Redford Bishop Borgess football program going the last three falls, has decided to make a move of his own.

After guiding Borgess to a three-year record of 12-15, the 69-year-old Bazylewicz on Monday confirmed he has resigned as head coach of the Spartans.

Bazylewicz said he made up his mind prior to the first game last fall but didn't let his players know until the end of the season. Despite dwindling enrollment and a small coaching staff to work with, Bazylewicz

led the Spartans to a 5-4 record last fall and a 6-3 finish in 1990.

Borgess suffered through a 1-8 campaign in 1989, his first at the helm.

"I felt this was going to be the last year (at Borgess), win, lose or draw," Bazylewicz said. "I came there to help restore the program and I felt I did what I could do and it's time to move on. I really enjoyed it. It got me back in the fire of it and I really felt good about coaching and teaching."

WORKING LONG hours, even in the off-season, helped Bazylewicz decide to resign. Although he has ruled out head coaching again, Bazylewicz said he hopes to land a job as an assistant on the high school level for the 1992 season.

"I was there (at Borgess) in the winter, getting a weight program going, making sure the kids were going to class, running the concessions on Bingo nights . . . in the Catholic League you fund raise, do everything you have to do to keep a program going," Bazylewicz said. "I said, 'Gee, I'm putting too much time into this job.'"

Bazylewicz, who also coached football at Redford St. Mary's, Harper Woods, Notre Dame, Dear-

born Heights, Riverside and Detroit St. Thomas, has a career record of 172-61-5.

Bazylewicz came out of retirement to take over the Borgess job after being the Catholic League Director for 15 years. He also was a professional football scout for several years in the 1970s and 80s.

BORGESS ATHLETIC director Mike Fusco appreciated the job Bazylewicz did.

"He basically saved our football program," Fusco said. "Those are very difficult shoes to fill because he's a well-known football person."

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the week ahead

BOYS BASKETBALL

Friday, Jan. 10

Satine Christian at G.C. United, 7 p.m.
Clarenceville at Avondale, 7 p.m.
Liv. Churchill at N. Farmington, 7:30 p.m.
Liv. Franklin at Phy. Salem, 7:30 p.m.
Farm. Harrison at Liv. Stevenson, 7:30 p.m.
Phy. Canton at Westland Green, 7:30 p.m.
W.L. Western at Farmington, 7:30 p.m.
Woodhaven at Garden City, 7:30 p.m.
Don. Edsel Ford at Redford Union, 7:30 p.m.
Metairie at Red. Thurston, 7:30 p.m.
Wayne Memorial at Lincoln Park, 7:30 p.m.
Bishop Borgess at H.W. Notre Dame, 7:30 p.m.
U-D Jessit at Redford CC, 7:30 p.m.
Wyan. Mt. Carmel at St. Agatha, 7:30 p.m.
Liv. Westland at St. Field Christ, 7:30 p.m.
Phy. Christian vs. Wisk. Huron Valley at Lower Junior High, 7:30 p.m.
Saturday, Jan. 11
G.C. United at Rom. Cornerstone, 7:30 p.m.

MEN'S COLLEGE BASKETBALL

Saturday, Jan. 11

Alpena CC at Oakland CC, 7:30 p.m.
St. Clair CC at Schoolcraft, 7:30 p.m.

WOMEN'S COLLEGE BASKETBALL

Thursday, Jan. 9

Madonna at Aquinas College, 6 p.m.
Saturday, Jan. 11

Madonna at Siena Heights, 3 p.m.
Schoolcraft at St. Clair CC, 7:30 p.m.

PREP HOCKEY

Thursday, Jan. 9

Liv. Franklin vs. Bloomfield Andover at Det. Skating Club, 6:30 p.m.
Friday, Jan. 10

Liv. Franklin vs. A.A. Pibner, Liv. Churchill vs. Liv. Stevenson at Livonia's Edgar Arena, 4 and 6 p.m.
Saturday, Jan. 11

Redford CC vs. Allen Pk. Central at Redford Ice Arena, 8 p.m.

sports roundup

AAU HOOP SIGNUP

Select caliber basketball players looking to participate in an AAU program (grades 7-11) should contact coach Rick Topous to secure a tryout spot at 347-3574. The season begins in late February or early March.

COACH WANTED

Livonia Ladywood High School is seeking a junior varsity soccer coach for the upcoming season.

For more information, call varsity coach Ron Predmesky (425-6408) or athletic director Kim Linenger (591-1846).

SOCCER SIGNUP

Spring registration for the Livonia Youth Soccer Club (boys and girls ages 5-18) is from 8 a.m. to 5 p.m. Monday through Friday at the Livonia Parks and Recreation Department.

The season begins in mid-April and runs until late June. The cost is \$65 per person (includes shirt, shorts and socks).

For more information, call 525-0663 (after 6 p.m.).

RU PITCHERS CLINIC

The Redford Union High School varsity baseball staff will conduct pitching clinic for students in grades 5-8 from 10:30 a.m. until noon, Saturday, Jan. 18 and 25, and Feb. 1 and 8 at Hilbert Junior High (south gym). The cost is \$30.

For more information, call Rick Berryman (592-3427 or 455-8623) or Shawn McGowan (425-6267).

NEW YEAR'S AEROBICS

The "New You," New Year's Aerobic Marathon Class, will be held from 10 a.m. until noon Saturday, Jan. 18 at Racquetime Health Club, 36600 Plymouth Road, Livonia.

The one-hour Power-Low Impact and one-hour New Step Reebok classes will benefit the Goodwill Industry Organization, providing clothing and shelter for the homeless. The class is open to members and non-members.

In order to participate, clothing articles must be provided for women, men, children or infants. Collections will take place from 8 a.m. to 10 a.m.

For more information, call 591-1212.

EMU HOCKEY SERIES

The Eastern Michigan University Eagles Hockey Club (7-5-0) will play a home-and-home weekend series against Central States Collegiate Hockey League rival UM-Dearborn (11-1-0).

The Eagles will meet the Wolves at 7:30 p.m. Friday at the Plymouth Cultural Center. Admission is \$4 for adults, \$2 for students and senior citizens (children under 12 are free).

The two teams meet again at 6 p.m. Saturday at the UMD Ice Arena.

For more information, call Doug Waack at 552-8696 (days) or 981-6144 (evenings).

TENNIS TOURNAYS

The Grosse Ile and Health Club will stage an adult tennis tournament on Jan. 17-19. The entry deadline is 9 p.m. Wednesday, Jan. 18 (\$20 fee for singles and \$30 per doubles).

On Jan. 24-26, Grosse Ile will hold a junior tourney. The entry deadline is 9 p.m. Wednesday, Jan. 22 (\$15 for singles and \$25 for doubles).

For more information, call 675-6272.

Teeters breaks record in CC dual meet victory

Posting five state qualifying times, Redford Catholic Central rolled to a 60-33 boys swim triumph over Northville in a dual meet Tuesday at Farmington Hills Mercy High.

Randy Teeters was the catalyst, figuring in three of the five qualifying times including a school record clocking of 59.33 in the 100-yard breast stroke. He eclipsed the mark of 1:00.77 held by Jim Surowiec since 1986.

Teeters also captured the 200 individual medley (2:02.07) and teamed up with Steve Reinke, James Leslie and John Brogan to win the 200 medley relay (1:42.97).

Other state qualifying times were posted by Reinke in the 100 butterfly (4:50.93) and Leslie in the 500 freestyle (4:50.93).

swimming

Other CC individual firsts were recorded by John Brogan in the 50 and 100 freestyles with times of 23.06 and 51.25, respectively, and Reinke in 100 backstroke, 57.89.

The foursome of Brogan, Devon Fekete, Paul Magoullick and Kevin Markell took the 200 freestyle relay (1:35.81), while the quartet of Leslie, Markell, Reinke and Teeters added a first in the 400 freestyle relay (3:28.43).

CC is 1-1 overall.

The Shamrocks were beaten Saturday in their season opener by Toledo St. Francis, 202-176.

Kelley leading by example

By Ray Setlock
staff writer

The temptations are there — sex, drugs and alcohol. But University of Detroit-Mercy basketball star Dwayne Kelley chooses to ignore them.

Kelley, a former standout at Redford Bishop Borgess, said he'd rather concentrate on playing basketball.

"As a college basketball player, you are targeted more than most," Kelley said. "A lot of people are jealous of the recognition you get and they want to take you down a couple of notches by suckering you into trouble."

"Me, I want no part of that. If I get into trouble, my reputation is not only tarnished, but the reputation of the U-D Mercy basketball program is hurt as well, and I don't want any part of that."

Kelley said he had a difficult time earlier this season when Titans coach Ricky Byrdson scheduled 6 a.m. practice sessions.

Was getting up that early tough on Kelley?

"Tough is not the word," Kelley said. "Those three weeks were terrible. Getting up at 6 is tough, but getting up and going to practice at that hour is a whole different story. I worked hard in those practices, but I'm sure glad that time is over."

KELLEY'S WORK ETHIC has paid off and he has 2½ seasons

college sports

worth of statistics to back it up.

Kelley, a junior, is presently fourth in the Midwestern Collegiate Conference (MCC) in scoring, averaging 15.2 points per game, including 22 three-pointers.

Last season, the 6-foot-4 guard was fourth in the MCC scoring race, averaging 15.9 points per contest, including 41 three-pointers. He was selected as an honorable mention all-regional player by Basketball Times and Basketball Weekly magazines.

As a freshman, Kelley averaged 10 points per game. His 47 three-pointers set a U-D Mercy freshman record.

U-D Mercy forward Michael Lovelace said Kelley is successful because he works diligently on his game.

"Dwayne is a pretty low-key guy and keeps to himself off the court, but on the court his work ethic is unmatched," Lovelace said.

"Dwayne is a veteran who leads by example and everyone seems to respond. Dwayne is one of the reasons that we are having a successful season."

KELLEY SHOULD crack the U-D Mercy top 10 assist leaders list Wednesday when the Titans host Butler. He has 238 and needs just

one to pass Brendan McNamara, who tallied 237 from 1988 to 1991.

Kelley has also passed Archie Tullos (1985-88) and Bill Wood (1987-90) this season to become the U-D Mercy all time three-point leader. Tullos netted 104 career triples, while Wood made a school record 107. With his three treys in an 89-81 loss at Eastern Michigan Dec. 30, Kelley has a career total of 110.

"I'm in a great situation playing here at U-D Mercy," Kelley said. "This is the best team we've had since I've been here. Hopefully we can enjoy a successful season."

The Titans are 6-5 heading into the MCC portion of their schedule, but three losses have come against Big Ten Conference opponents in Michigan, Michigan State and Minnesota.

Kelley said his upbringing and successful prep career at Borgess are responsible for his success both on and off the court in college.

"I'm doing well in school and playing good basketball," he said. "Borgess was great for me. It says a lot for the school when they turn out so many successful Division I players."

rankings

These unscientific rankings are compiled each week by the Observer sports staff. Schools eligible to be ranked must come from the following coverage areas: Plymouth-Canton, Farmington, Livonia, Westland, Redford and Garden City.

BOYS BASKETBALL

1. Redford Catholic Central
2. Farmington Harrison
3. Wayne Memorial
4. Plymouth Canton
5. Livonia Stevenson

GIRLS VOLLEYBALL

1. Livonia Ladywood
2. Farmington/Hus Mercy
3. Livonia Stevenson
4. Plymouth Salem
5. Livonia Churchill

WRESTLING

1. Redford Catholic Central
2. Plymouth Salem
3. Farmington
4. Plymouth Canton
5. Livonia Churchill

BOYS SWIMMING

1. Redford Catholic Central
2. Livonia Stevenson
3. Plymouth Salem
4. Plymouth Canton
5. Farmington

HOCKEY

1. Redford Catholic Central
2. Livonia Stevenson
3. Livonia Franklin
4. Livonia Churchill

GIRLS GYMNASTICS

1. Plymouth Canton
2. Plymouth Salem
3. North Farmington
4. Livonia Clarenceville
5. Westland John Glenn

swimming rankings

OBSERVERLAND BESTS BOYS SWIMMING/DIVING

Following are the best swimming times and diving scores recorded by athletes at area high schools. Plymouth Canton coach Hooker Wellman will compile the list weekly for the Observer. Coaches should call him with updates between 2:15 and 4 p.m. at 451-6600, Ext. 313.

200 MEDLEY RELAY (state cut 1:43.91)

Redford CC	1:42.97
Plymouth Canton	1:44.83
Livonia Stevenson	1:45.89
North Farmington	1:46.54
Plymouth Salem	1:48.02

200 FREESTYLE (state cut 1:49.99)

Bryan Morrison (Stevenson)	1:47.74
Chris Knoche (N. Farmington)	1:48.64
Jonathan Kershaw (N. Farmington)	1:48.74
Mike Orris (Canton)	1:49.86
Aaron Berlin (Salem)	1:56.52
Pat Lancaster (Canton)	1:56.88
Eric Peterson (Stevenson)	1:58.0
David Yun (Canton)	1:58.26
Matt Tentel (Canton)	2:00.21
Craig Steshetz (Canton)	2:01.13

200 INDIVIDUAL MEDLEY (state cut 2:03.19)

Randy Teeters (Redford CC)	2:02.07
Mike Dretles (N. Farmington)	2:02.96
Aaron Rieder (Stevenson)	2:04.14
Mike Orris (Canton)	2:07.38
Rich Bennets (Stevenson)	2:11.73
Ryan Freeborn (Stevenson)	2:12.10
Craig Steshetz (Canton)	2:13.33
Drew Sopha (N. Farmington)	2:14.74
Matt Tentel (Canton)	2:17.25
Matt Erickson (Salem)	2:20.32
Brett Petroskey (Salem)	2:21.59

50 FREESTYLE (state cut 22.59)

John Brogan (Redford CC)	23.06
Jeff Clark (Canton)	23.12
Bryan Morrison (Stevenson)	23.45
Alex Goecke (Stevenson)	23.93
Greg Piddock (Salem)	24.51
Mark Esloanea (Canton)	25.32
Keith Lee (N. Farmington)	24.91
Dave Bracht (Salem)	25.24
Jeff Snody (Stevenson)	26.18
Scott Stevens (Canton)	26.45

DIVING

Steve Sathany (Salem)	231.00
Brandon Richardson (Farm.)	228.80
Nick Atwell (Canton)	220.45
Ben Bodenheimer (Stevenson)	188.35
Jeff Stevens (Stevenson)	186.95
Chris Marting (Farm.)	182.85
Mike Benck (Stevenson)	181.45
Justin Richardson (Salem)	166.55
Mark Schmitter (Harrison)	158.05
Daryl Baltos (Canton)	148.40

100 BUTTERFLY (state cut 55.59)

Mike Dretles (N. Farmington)	54.35
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Steve Reinke (Redford CC) 54.86

Mike Gravinga (Stevenson)	58.41
Mark Ealovega (Canton)	58.96
Matt Erickson (Salem)	1:01.24
Keith Lee (N. Farmington)	1:01.87
Joe Foster (Canton)	1:01.92
Aaron Carlisle (Stevenson)	1:04.68
Andy Wons (Stevenson)	1:12.46
Joe Bazurus (Canton)	1:14.96

100 FREESTYLE (state cut 50.19)

Chris Knoche (N. Farmington)	48.36
Bryan Morrison (Stevenson)	49.56
Mike Orris (Canton)	49.95
John Brogan (Redford CC)	51.25
Pat Lancaster (Canton)	52.24
Jeff Clark (Canton)	52.30
Aaron Rieder (Stevenson)	52.43
Eric Peterson (Stevenson)	54.42
Scott Helmstader (Salem)	54.86
Brett Petroskey (Salem)	55.38

500 FREESTYLE

Bryan Morrison (Stevenson)	4:50.90
James Leslie (Redford CC)	4:50.93
Mike Orris (Canton)	5:01.69
Aaron Berlin (Salem)	5:12.02
Eric Peterson (Stevenson)	5:25.17
Pejar Gutensberg (N. Farmington)	5:25.19
Matt Tentel (Canton)	5:31.65
Tom Sabzewz (Salem)	5:39.04
Bob Innes (Stevenson)	6:08.26
Bryan Lang (Canton)	6:14.12

200 FREESTYLE RELAY (state cut 1:31.99)

North Farmington	1:33.52
Livonia Stevenson	1:34.48
Redford CC	1:35.81
Plymouth Canton	1:35.98
Farmington	1:38.64

100 BACKSTROKE (state cut 57.29)

Steve Reinke (Redford CC)	57.89
Jonathan Kershaw (N. Farmington)	54.37
Mike Orris (Canton)	57.26
Aaron Rieder (Stevenson)	57.96
Ryan Freeborn (Stevenson)	58.72
Ricky Bennets (Stevenson)	1:00.83
Scott Helmstader (Salem)	1:01.62
Mike Gravinga (Stevenson)	1:02.18
Bryan Lang (Canton)	1:03.16
Pat Lancaster (Canton)	1:03.68

100 BREASTSTROKE

Randy Teeters (Redford CC)	59.33
Alex Goecke (Stevenson)	1:05.45
Craig Steshetz (Canton)	1:05.55
Mike Orris (Canton)	1:07.65
Drew Sopha (N. Farmington)	1:08.80
Aaron Carlisle (Stevenson)	1:09.42
Ryan Henkel (Canton)	1:12.64
Phil Hoffmeyer (Salem)	1:12.74
Andy Detting (Salem)	1:12.85
Neil Ebrer (Stevenson)	1:13.05

400 FREESTYLE RELAY (state cut 3:22.79)

North Farmington	3:28.40
Redford CC	3:28.43
Livonia Stevenson	3:31.45
Plymouth Canton	3:33.59
Plymouth Salem	3:42.93

Madonna no match for Manchester

The trials and tribulations of a resurrected team. Madonna University is finding out how difficult they can be. The Fighting Crusaders' women's basketball team, resuscitated after being forced to cancel their 1990-91 season, have been battered all season long; they've won just one of 13 games.

Their latest setback came at the hands of Manchester College (North Manchester, Ind.). The host Crusaders

fell behind 35-20 at the half and never recovered, losing 65-37 Monday.

Sophomore guard Jill Burt's 12 points paced Madonna. Lyndell Ingalls added 11. Manchester was led by Ann McGuire's 12 points and Beth Boon's 11.

It won't get easier. Madonna visits Aquinas College at 6 p.m. tonight.

Shanlikian wins title

Mike Shanlikian came away with the 160-pound title, leading Livonia Churchill to a fifth place finish Saturday in the 11-team Dearborn Fordson Invitational wrestling tournament.

Grosse Ile took the team title with 167 points followed by the host Tractors (12½), Grosse Pointe North (108), Dearborn Divine Child (101) and Churchill (95).

Shanlikian won his weight class with a 9-2 decision over John Sanom of Berkley.

The Chargers also gained a pair of second place finishes. Damian Taucher (119) lost his bid to Divine Child's Brian Beckeleure, 8-4, while Craig Shepley (130) was denied against Grosse Pointe North's Keith Giannico, 6-2.

Four other Churchill wrestlers earned fourths: Matt Cooper (125), Scott Doerr (140), Ali Ramlawi (171) and Shawn Donaldson (189).

wrestling

PLYMOUTH SALEM WRESTLING INVITATIONAL (Saturday at Plymouth Salem)

TEAM STANDINGS

1. Ypsilanti, 186; 2. Portage Central, 178; 3. Plymouth Salem, 164; 4. Trenton, 152½; 5. Ann Arbor Pioneer, 140½; 6. Belleville, 135½; 7. Woodhaven, 131; 8. Jenison, 124; 9. Plymouth Canton, 113½; 10. Novi, 108; 11. Garden City, 82; 12. Livonia Franklin, 79; 13. Livonia Stevenson, 54; 14. Southgate Aquinas, 44; 15. Wayne Memorial, 38.

INDIVIDUAL RESULTS

- Heavyweight: Eric Boersma (Portage) defeated Rich Bertrand (Y), 14-2; third: Jason Peterson (GC) pinned Mike Ramsey (WM), 4:03; fifth: Brian Wolfheit (N) pin Jeff Hope (T), 0:32.
- 103 pounds: Jay Williams (AAP) def. Andy Strahan (PC), 7-2; third: Muhammad Attawhidi (Y) pin Randy Tedora (WM), 3:30; fifth: Chris Middleton (Portage) pin Kyle Young (B), 2:09.
- 112: Tony Bannister (Portage) def. Eric Broad (WM), 7-3; third: John Moran (PS) def. Joe Chiaramonte (J), 8-0; fifth: Mark Drendzel (GC) pin Pat Richter (AAP), 4:34.
- 119: Scott Martin (PS) def. Bryan Bercl (LS), 12-1; third: Terry Morrow (Portage) def.

Regan Rukledge (AAP), 3-0; fifth: Jim Reeves (WM) pin Brian Davis (J), 2:00.

125: Dan Bonnett (PS) pin Matt Solomon (WM), 2:28; third: Brian Ross (SA) pin Mark Armstrong (PC), 2:28; fifth: Jason Sterling (T) pin Ron Kane (N), 2:13.

130: Drew Pukien (AAP) pin Nick Spano (PC), 1:33; third: Derek Bernardo (WM) pin Tu Velaz (Y), 0:27; fifth: Dan Phillips (PS) def. Ross Schueler (J), 4-2.

135: Steven Davis (B) pin Chris Gorak (GC), 4:55; third: Jason Burnette (Y) pin Hector Casteneda (AAP), 4:30; fifth: Adam Ruetz (T) def. Todd Aleksynas (J), 9-6.

140: Jim Muscato (Y) pin Jeff Shumate (PS), 3:38; third: Bryan Boarman (J) def. Fred Vargas (LF), 5-3; fifth: Dustin Rowland (T) def. Shane Joyce (N), 16-2.

145: Assad Nimer (Y) def. Billy Yuhas (B), 15-6; third: Mike Boroshko (N) def. John Marshall (LS), 17-2; fifth: Mike Stephenson (Portage) default over Joe George (T).

152: Jason Lovell (J) pin Mike Rochon (B), 1:28; third: Tony Scappalico (N) def. Matt Schodey (Y), 7-1; fifth: Rick Jason (Portage) def. Scott Rukowski (SA), 11-1.

160: Daman Dyer (T) def. Ben Leece (LF), 9-0; third: Bob McLaughlin (WM) def. Craig Tapley (N), 5-3; fifth: Jason Ha (Portage) def. Lonny Bryant (Y), 4-0.

171: George Young (PC) def. Mike Komarow (B), 10-3; third: John Cahalan (WM) def.

John McClair (AAP), 3-1; fifth: Phil Priebe (T) pin Aaron Davis (GC), 2:09.

189: Greg Simmons (T) def. Aaron Shaktarian (LF), 15-6; third: Carter Vaughn (Y) def. Phil Haynes (PS), 10-1; fifth: Josh Wolfson (AAP) pin Scott David (WM), 0:59.

Payne match off

A scheduled six-round pro boxing match between Livonia heavyweight Craig Payne (3-0-1) and Robert Smith (9-3) of Wisconsin did not go off Tuesday night at the Palace of Auburn Hills.

"They (Smith's camp) pulled out at the weigh-in Monday because he had a cut over his left eye and they didn't want to take a chance," Payne said. "I'd like to apologize to all the people. There were about 400 people who had bought tickets to see me. I tried to get a hold of everybody, but for those who went out there, I apologize. It was unfortunate, but I couldn't help it."

Payne is not sure when the bout will be rescheduled.

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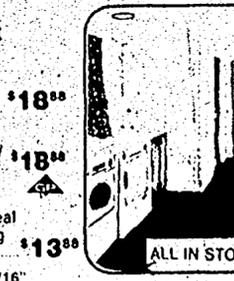


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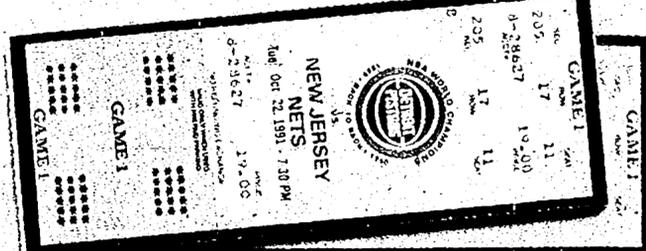
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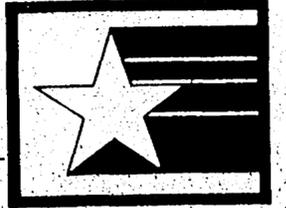
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Entertainment

Keely Wygonik, editor/953-2105



O&E Thursday, January 9, 1992

Pure fun 'Babes in Arms' dazzles audience

Performances of the Birmingham Theatre production of "Babes in Arms" continue through Feb. 2. For ticket information call the box office at 644-3533. The theater is at 211 S. Woodward, Birmingham.

By Barbara Michals
special writer

SONGS 10, plot 0, but who cares when the songs are vintage Rodgers and Hart, enhanced with dazzling tap dancing by the talented young cast of "Babes in Arms" at the Birmingham Theatre.

Following last month's production of "The Wizard of Oz," the Birmingham is again offering a bubbly concoction of musical nostalgia that is pure fun.

WHILE "BABES in Arms" is considered an early attempt to have a musical where the songs actually advance the plot, there really isn't much plot to advance. A group of summer theater apprentices are planning to end the season with a show of their own.

Complications include a mean-spirited employer (Carlton Carpenter), multiple romantic entanglements and misunderstandings and a visiting movie star (Michelle Blakeley) and her domineering mother (Lucille Naar), but the plucky young performers see that the show does go on.

ALONG THE way "Babes" features five major hit songs — "I Wish I Were in Love Again," "Where or When," "My Funny Valentine," "The Lady Is a Tramp," and "Johnny

One Note." The remaining six numbers include the lovely ballads "You're Nearer" and "I Didn't Know What Time It Was," plus an amusing "Way Out West on West End Avenue."

Director/choreographer Randy Skinner has created wonderful dance routines that repeatedly draw applause on their own, and the whole show moves along with effervescence. Some of the corny 1937 dialogue is handled with just the lightest touch of camp, and the cast is so endearing that one cares about them despite their thinly drawn characterizations.

As Bunny, co-owner of the theater but struggling to hold on to it, Teri Gibson has a powerful voice that really belts out great renditions of "Way Out West," "The Lady Is a Tramp," and "Johnny One Note." She also delivers her lines with a pleasantly flippant comic style.

Blakely is convincingly vulnerable as Jennifer, the former child film star still living in terror of her mother's wrath, and her voice is lovely in the "Where or When" and "I Didn't Know What Time It Was" duets.

MICHELE PIGLIAVENTO puts lots of heart into Susie as she sings the plaintive "My Funny Valentine," Val (short for Valentine) is the song-writing apprentice Susie is stuck on, but he regards her as "just a kid" and instead pursues Jennifer.

David Gunderman is very fine as Val, singing and dancing in a majority of the numbers and featured in "Where or When" and "You're Nearer." The same for Kevin Pettito's



Teri Gibson (left to right), David Gunderman, Michele Pigiavento and Jeffrey Kubiatowicz in the Rodgers and Hart musical "Babes in Arms" at the Birmingham Theatre.

Gus, who sings "I Wish I Were in Love Again" with Jeanna Schweppe's Terry and also dances up a storm.

Schweppe is cute as the gal who plays hard-to-get. Kim Morgan is hopelessly perky as the slightly bubble-headed Libby, and Jeffrey Kubiatowicz and Sam Samuelson also add good support to the singing and dancing apprentices.

Carpenter is amusing as the Scrooge-like boss who keeps threatening to fire everyone, and he is well-matched with Naar's shrewish mother. Oliver Woodall is good as a

conceited writer/director/actor, but Scott Willis is weak as Jennifer's true love despite his good voice.

In addition to all the wonderful song-and-dance numbers, "Babes" has one hilarious farcical scene where everything goes wrong for the apprentices backstage and screws up

the onstage performance.

Barbara Michals is a retired Southfield English teacher. A theater critic for the last 17 years, she is an inveterate playgoer who regularly catches up on all the New York productions.

'How to Succeed in Business Without Really Trying' works

Performances of the Jewish Community Center and Nancy Gurwin production of "How to Succeed in Business Without Really Trying," continue through Jan. 19 at the Aaron DeRoy Theatre at the JCC, 6800 W. Maple Road, West Bloomfield. For ticket information call the JCC at 661-1100 or Gurwin at 354-0545.

By Barbara Michals
special writer

Exuberant music and a top-notch cast make a winning combination for "How to Succeed in Business Without Really Trying," the current Nancy Gurwin production at the Jewish Community Center.

The Frank Loesser-Abe Burrows Pulitzer Prize-winning musical satirizes the world of big business where everyone strives to do as little as possible, mediocrity is highly prized, and one climbs the corporate ladder based on who you know and cultivate.

AT THE Park Avenue headquarters of World Wide Wicket Company a brash young man named J. Pierrepont Finch (Danny Gurwin) applies for a job in the mail room. Finch was a window washer until a little "How to..." booklet inspired his assault on big business. After unabashedly buttering up all the right people and trading on the inside knowledge he acquires, Finch maneuvers his way up the corporate ladder in record time.

Gurwin is outstanding as Finch. In addition to his strong singing voice, he has a vivacious style and enormous poise. His affable grin and occasional feigned bouts of humility make him a lovable rascal, a reminder that Finch is only capitalizing on the foibles of others. Finch's greatest asset is his unshakable faith in himself, ably conveyed by Gurwin in a winsome rendition of "I Believe in You."

JAC CORTES is very funny as company president J.B. Biggley, letting

Though 'How to Succeed' is now 30 years old, the satire remains fresh and pertinent today as exemplified by the bouncy numbers 'Coffee Break,' 'The Company Way,' 'A Secretary Is Not a Toy,' and 'Brotherhood of Man.'

ting his lively eyes and facial expressions speak volumes. Filled with self-importance and romancing a young floozy on the slide, Cortes shows Biggley at his silliest when he extolls his alma mater "Grand Old Ivy" in a duet with Gurwin.

Missy Gallant exudes sweetness and wholesomeness as Rosemary, the secretary enamored of Finch, but often ignored. Her pleasant vocal skills enhance "Happy to Keep His Dinner Warm," "Been a Long Day," and "Rosemary," the latter two with Gurwin.

Susan Friedman is excellent as Smitty, the competent and bespectacled secretary that men never seem to notice.

Elaine Keinert is amusing as Miss Jones, Biggley's secretary, whose glacial exterior is quickly melted by

Finch's endearing charm.

SAM JUNGERMANN is wonderful as Twimble, the mail room head who only thinks "The Company Way." Jungermann also doubles as Womper, the plain-spoken chairman of the board.

Charles Greenia is hilarious as Bud Frump, Biggley's whiny nephew and Finch's constant rival at World Wide Wicket, barely suppressing his wicked glee beneath his mild-mannered demeanor.

Among the talented supporting cast of businessmen and secretaries, Richard Schultz as Gatch and Mark Honeyman as Bratt stand out.

As Hedy LaRue, the floozy who tries to be a secretary, Jane Shaffmaster ably captures the stilted enunciation but never quite conveys

Hedy's warmth and sex appeal.

Though "How to Succeed" is now 30 years old, the satire remains fresh and pertinent today as exemplified by the bouncy numbers "Coffee Break," "The Company Way," "A Secretary Is Not a Toy," and "Brotherhood of Man."

Director/choreographer Kathi Bush does a fine job throughout, and cannot be faulted for the tedious 24 scene changes that slow things down even though they are handled very efficiently.

The small combo under music director Roger Bingaman sounds fine. The very simple, representational sets work very well. With only a few special costumes required, the evening gowns for the "Paris Original" number are the one amateurish flaw to this stylish production.

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Plymouth ice spectacular draws culinary artists

Culinary artists like Certified Master Chef Dan Hugeller, an instructor at Schoolcraft Community College in Livonia, will help turn downtown Plymouth into a winter wonderland Jan. 15 to 20 during the 10th Annual Plymouth International Ice Sculpture Spectacular.

Over 400,000 pounds of block ice will be transformed into dazzling displays by ice carvers from the metro Detroit area, and from as far away as Osaka, Japan, and Moscow.

Some of America's finest professional and student ice carvers will create "one-of-a-kind" displays throughout the town square area of Plymouth.

The carvers will be competing for thousands of dollars in prizes in competitions sanctioned by the National Ice Carvers Association with the winners of team competition qualifying for the National Ice Carving Classic in May.

A celebrity charity carving competition is scheduled 2 p.m. Wednesday, Jan. 15. First prize is \$500 to be donated to the celebrity's favorite charity.

Two-man professional team competition is 5-8 p.m. Friday, Jan. 17 in

Kellogg Park. Judging follows at 8 p.m.

Individual professional competition will be in the Central Parking Structure on Main Street 9 a.m. to noon Saturday, Jan. 18. Judging is at noon.

Student competition is in the Central Parking Structure on Main Street, 9 a.m. to noon, Sunday, Jan. 19. Judging follows at noon.

In addition to ice carving, special events are planned throughout the Ice Sculpture Spectacular.

There will be a light show every night in Kellogg Park and the Gathering, 6-9 p.m. The Grace Notes singers will perform in the Gathering in downtown Plymouth noon to 1 p.m. Friday, Jan. 17.

Learn about cold weather cooking as celebrity chefs cook hearty fare, 1-2 p.m. Jan. 15 to 20 at Sideways, 505 Forest, 953-8312 in downtown Plymouth.

For more information, call 459-3264.

WinterFest '92, a 10-day festival celebrating winter activities and ice carving, will be Jan. 24 through Feb. 2 at the Michigan State Fair Grounds in Detroit.



Blocks of ice will be transformed into dazzling displays like this ship during the 10th Annual Plymouth International Ice Sculpture Spectacular, Jan. 15-20 in downtown Plymouth.

table talk

Roma's

Roma's/CKLW Big Dance Party, Buffet Dinner, 6:30-8 p.m. Saturday, Jan. 25. Salad Bar, Buffet dinner with Fettucine Alfredo, Ravioli, Baron of Beef (carved to order), Roast Chicken, Boston Baked Scrod, Red Skin Potatoes, Mixed Italian Vegetables, bread, rolls, coffee, dessert table. Dinner and dance \$24.95 per person. Tickets for dance only

\$10. Dancing to The Emil Moro Band is 8 p.m. to midnight. Advance reservations recommended. Call Romas of Bloomfield, 2101 South Telegraph, north of Square Lake Road, Bloomfield Hills, 332-9237. Tickets at the door to dance only \$12.50. Cash bar, light snacks.

Max & Erma's

Jazz at Max Erma's Restaurants,

31205 Orchard Lake Road, Farmington Hills, 9:30 p.m. to midnight Sundays. Jan. 12 Bugs Beddow Band, Jan. 19 Brian Krinek, Jan. 26 Superbowl Sunday. Call 855-0991 for information.

Concerts in the Garden

Straight Ahead, a jazz ensemble will perform in Southfield's Concerts in the Garden series, 10:30 a.m. Sun-

day, Jan. 12 in the atrium of the Prudential Town Center. Continental breakfast served at 10 a.m. and reserved seating - \$7.50. Concert and coffee only \$4. Free parking available at 2000 Town Center off of Evergreen Road. For information, and reservations, call 354-4717.

Carlos Murphy's

Carlos Murphy's is introducing several new items and reducing prices

on several popular items. New items include iguana eggs, fajita melt sandwiches and chicken Caesar salad. Iguana eggs are an appetizer

of jalapenos stuffed with cream cheese and deep fried to a golden brown. They are served with sweet chili sauce for dipping.

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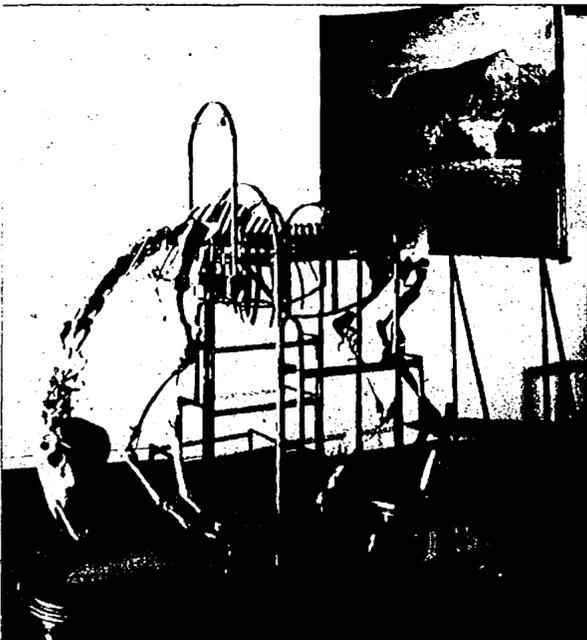
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upcoming things to do

Deadline for the Upcoming entertainment calendar is three weeks ahead of publication. Send items to be considered for publication to: Keely Wygonik, Entertainment Editor, the Observer & Eccentric, 36251 Schlotcraft Road, Livonia 48150.

● POLKA BOOSTER CLUB
Polka Booster Club of America presents their Inaugural Dance, 1:30 p.m. Sunday, Jan. 19. Music by Stas Bulanda from Chicago. Doors open 1:30 p.m., sit down dinner, 2:30 p.m., dancing 4-8 p.m. at Robert Jones Council hall, 25160 West Outer Drive, Lincoln Park. Donation \$16, open bar. For tickets call, Ann, 937-1316; Irene, 522-4942 or Ray, 562-3175.

● HENRY V
"Henry V," Shakespeare's patriotic historical drama celebrating England and its king, will be shown 1:30 p.m. and 7:30 p.m. Thursday, Jan. 30 at Kresge Hall on the campus of Madonna University. The public is invited and admission is free. Madonna University is at the corner of I-96 and Levan in Livonia.

● SECOND CITY
The Second City Touring Company returns to the Attic Theatre, 8 p.m. Jan. 10 and 17, 7 and 10 p.m. Saturday, Jan. 11 and Jan. 18 and 7 p.m. Sunday, Jan. 12 and 19. Tickets are \$19.50 for Friday and Saturday performances, and \$16.50 for Sunday performances. For tickets, call 875-8284 or TicketMaster outlets, 645-6666. Members of The Second City will teach workshops on comedic improvisational techniques Tuesday, Jan. 14 and Wednesday, Jan. 15 in conjunction with the Attic Theatre Conservatory. Each workshop lasts three hours and includes two 90 minute sessions. Each session costs \$50 and is limited to 15 people. Registration is on a first-come, first-serve basis. To register or for more information, call 875-8285.

● PLYMOUTH THEATRE GUILD
The Plymouth Theatre Guild will

be holding auditions for "On Golden Pond" 7:30 p.m. Friday, Jan. 17 and 2:5 p.m. Saturday, Jan. 18 at the Water Tower Theater on the campus of Northville Regional Hospital, 41001 W. Seven Mile Road, west of I-275 between Haggerty and Northville roads. The cast consists of three men (ages 35 to 60), one boy (age 12-16) and two women (ages 35 and 60). Performance dates March 13, 14, 15, 20, 21, 22, 27, and 28. Help is also needed behind the scenes. Call 349-7110.

● TARTUFFE
Triality House Theatre of Livonia announces open auditions for "Tartuffe" to be performed Feb. 28-March 28. Auditions, 7:30 p.m. Monday and Tuesday, Jan. 6 and 7 at Trinity House Theatre, 38840 W. Six Mile Road, Livonia, corner of I-275 and Six Mile. Callbacks, Wednesday, Jan. 8. Roles available, seven men and five women of varying ages, script used will be the verse translation by Richard Wilbur. Wear casual, comfortable clothes. Performance dates, 8 p.m. Thursdays, Fridays and Saturdays, Feb. 28 to March 28, except Thursday, March 26. For information, call 464-6302.

● DANCE LAB
Saturday classes for dancers and would-be dancers open at Wayne State University, Jan. 11 with a new twist: An Afro-Haitian dance workshop has been added. The workshop is open to the community and runs Jan. 11 to April 4. Classes for ages three through high school are held in Old Main, Cass at Warren. For more information, call 577-4273.

● MOVIES AT THE REDFORD
New Winter series at the Redford, 17360 Lahser Road. Films start 8 p.m. with organ overtures and intermissions at 7:30 p.m. Jan. 10 and 11, "The Sound of Music." Guest organist for the overture and intermission, Tony O'Brien. Tickets \$2.50 each. Call 487-9638.

● GREENFIELD VILLAGE
Winter in Greenfield Village, Jan.

2 through March 17. Village building interiors will be closed, Jan. 2 through March 17, but visitors can enjoy walking among the historic homes, shops and workplaces. Weather permitting, there will be sleigh rides or horse-drawn carriage rides. Call 271-1620 for information.

● MOVIE MAKERS CLUB
Michigan Movie Makers club meets the third Wednesday of every month. Meeting scheduled 7:30 p.m. Wednesday, Jan. 15 at the Detroit Historical Museum, 5201 Woodward, Detroit. Call, Donald MacKenzie, 838-1788, 10 a.m. to 5 p.m. or Allen MacFadyen, 549-1820, 9 a.m. to 9 p.m. for information.

● MOZART CELEBRATION
All-Mozart celebration, 8 p.m. Friday, Jan. 17 at First Presbyterian Church of Dearborn, 600 North Brady, Dearborn. Dearborn Symphony Orchestra, "Magic Flute Overture," "Concerto for Flute and Harp in C Major, K. 299 "Requiem, K. 626". Tickets adults, \$10, students, \$4. Call 565-2424 for information.

● NORTHVILLE PLAYERS
Auditions for Northville Players production of Neil Simon's "Plaza Suite," an adult comedy, 7:30 p.m. Monday and Tuesday, Jan. 6 and 7 at the United Methodist Church, (Eight Mile and Taft) Northville. Production dates, March 6 and 7. Parts for 7 males (3 major), and 5 females (4 major). Major roles have a 30 to mid-40 age range. Call Jacquie Rundle for information, 344-1969.

● THEATER SCHOLARSHIPS
Auditions and interviews for scholarships for incoming freshmen to Wayne State University's Department of Theatre will be Jan. 18 and March 28 in the Studio Theatre (downstairs at the Hilberry). To schedule an appointment, or for information, call 577-3508. Or write: Robert McGill, Department of Theatre, Wayne State University, Detroit, MI 48202-3489.

● ORCHESTRA HALL
Pre-concert lecture, Pete Schoen-



The Second City National Touring Company. Top row: Aaron Rhodes, Jimmy Doyle. Bottom row: John Hildreth, Nancy Schmid, Kyle Kolerider-Krugh, John Theis, Nia Vardalos, and Tracy Thorpe. Perform Jan. 10-12, and Jan. 17-19

at the Attic Theatre in Detroit. They will also teach workshops on comedic improvisational techniques, Jan. 14 and 15. For information, call 875-8295.

bach, 8 p.m. Thursday, Jan. 9, pre-concert conversation, 9 p.m. Friday, Jan. 10, moderator Tom Gulick, guest Oscar Shumsky. Concert 8:30 p.m. Saturday, Jan. 11. Detroit Symphony Orchestra, Neeme Jarvi, conductor. "Sinfonietta" by Roussel. Call 962-1000 for information.

● FISHER
Tommy Tune stars in "Bye Bye Birdie" at the Fisher Theater, Jan. 28 through Feb. 9. Tickets on sale now. Call 645-6666.

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Thursday, January 9, 1992 O&E

(W.G)1C

A call to arms?

Her life includes firearm

By Larry O'Connor
staff writer

One thing Kathleen Camps doesn't want people to think is she's paranoid or some gonzo gun-toting zealot just yearning to pull the trigger.

The pistol she possesses is a by-product of fealty.

A single woman and mother of two grown daughters, Camps hears and reads the endless stories of crime and its continuing trail of victims — females more times than not.

Those news clips are real. So, too, are the fears they breed.

Like when a car pulls up next to her on the freeway while she's driving home from work, Camps wonders if the occupant has a gun. Or when she's stopped at a light, she worries someone might pull a weapon and steal her car.

"It's a shame you have to think along those lines, but that's the way the world is," said Camps, a Westland resident who works as a secretary in Detroit. "But if you don't think along those lines, you're blocking yourself out from reality."

For Camps and a growing number of women, such every day reality has forced them to turn to the security of a cold piece of steel nestled in a night stand.

Camps owns a .38 caliber five-shot revolver, which she's had for



photo illustration by JIM JAGDFELD/staff photographer

four years.

SHE KEEPS a firearm in her home. She never has been the target of a serious crime. Her neighborhood is not one riddled with robbery or murder.

Such fate doesn't offer solace to a woman living alone apparently as much as a gun does. The anxiety and feelings of vulnerability constantly lurk like a shadow.

"You would have to be a woman to understand," she said.

While many toy with the idea of having a gun as an instrument

of self-protection, few actually follow through on the idea. Usually, a crime to them or someone they know leads them to buy one.

A domestic dispute involving her daughter's disgruntled boyfriend prompted her to buy a revolver for protection.

The incident occurred after the two had broken up. One day, a series of firecrackers went off outside her home. When Camps went to investigate, she found a dead animal of unknown origin doused with ketchup.

"OK, I thought, there's a real person out there thinking of

harming us," Camps said, "and that's when I bought a gun."

Even before then Camps considered buying a firearm for security. Divorced and raising two daughters by herself, she likened her family situation to being "sitting ducks."

SOMEWHAT intimidating was the process of buying a gun.

Friends and family members — with the exception of her parents — initially tried to sway Camps from getting a firearm. Others refused to take her seriously.

Please turn to Page 2

For women, safety has shape of a gun

By Larry O'Connor
staff writer

In life threatening situations, apparently it's women who want to be the ones left holding the gun.

According to Gun News magazine, women account for 50 percent of the gun sales in this country in 1991 and an estimated 12 million own them. The numbers grow every day.

Since applications for handgun permits are not registered according to sex, statistics of gun ownership among women in this area are difficult to obtain. A sample of registrations done by the Livonia Police Department revealed 7 percent of women own handguns in that community while Redford Township had 14 women apply and receive handgun permits in 1991.

The numbers are the result of another statistic: Crime.

Women are the victims of some 2.5 million violent crimes (assault, rape or robbery) each year, according to the Bureau of Justice Statistics. Such figures don't even include domestic assaults committed against women.

Understandably, women are feeling threatened and want to protect themselves.

"Usually, they've been associated with a crime, like a break-in, threats, angry sons-in-law," said Roger Little, store manager of Shooters' Service in Livonia. "I've heard them all."

LITTLE ESTIMATES that two out of every 10 customers are usually women. John Simon, manager of Northwest Gun Shop in Redford

Township said there's also been a fair amount of women buying guns in the past five to six years.

They tend to be single and less likely to be vocal about handgun ownership. Several women who are registered handgun owners in this area declined to be interviewed.

"They're just scared," said Sister Angela Hibbard, a spokeswoman for the Detroit branch of the Anti-Handgun Association.

Nonetheless, a now round has opened up the age-old debate on the right-to-bear arms issue to sway women's opinions on owning handguns.

Anti-handgun advocates quite readily cite statistics such as the one that shows a gun is 43 more times likely to be used against a family member in the home. Or the one that shows only 3 percent of handguns are actually used against an aggressor.

Those in favor of owning handguns tend to use anecdotes. Like, for example, the woman in Wisconsin whose estranged husband threatened to kill her. She tried to buy a gun, but was told there was a two-day waiting period.

She was killed along with her two sons, 17 and 3, the following day.

"WE'RE OPPOSED to any proliferation of any handguns," said Jeff Muchnick, legislative director for the Coalition to Stop Gun Violence. "We take a dim view of women owning handguns."

Please turn to Page 2

She's at the top at TOPS

By Sue Mason
staff writer

WHEN BETTY DOMENOE and her sister went to their first TOPS meeting in 1955, she had no idea she would eventually get a watch for being in longer than any other person in the United States.

Nor did she think she'd end up as president of the corporation's board of directors.

Well, that's what happened to the 67-year-old Westland resident.

"I never thought I'd be president," Domenoe said. "But I love TOPS; I believe in TOPS. It worked for me."

In December, Domenoe was elected president of the board of directors of TOPS (Take Off Pounds Sensibly) Clubs Inc. last month. She is only the second person to hold that title in the organization's 43-year history, succeeding founder Esther Manz who stepped down because of health problems. Manz remains chairman of the board.

TOPS, the oldest major weight control group, was founded in 1948 by Manz, a Milwaukee homemaker. Manz' idea was clubs that would help overweight people attain and maintain physician-prescribed weight goals through group support and fellowship while promoting a sensible approach to weight control.

Today, TOPS has 300,000 members and 11,600 chapters worldwide. For Domenoe, her introduction to TOPS was a 1955 newspaper article about the first chapter formed on the eastside of Detroit. When a second started in the Joy-Evergreen area of Detroit, she called her sister, who, like herself, was overweight.

TODAY, SHE admits that if it hadn't been for her sister's dedication, she wouldn't have stayed with the program. The weight recorder quit shortly after they joined, so members had to remember their previous weight for the weekly weigh-ins.

"It wasn't as organized as clubs now are," Domenoe said of the first meetings. "But then maybe I was looking for an excuse to go home and eat."

Domenoe had 45 pounds to lose. It took seven months and one weight gain to reach her goal. Her sister had 95 pounds to lose. She, too, reached her goal, but later dropped out of TOPS and has since gained back the weight.

Eventually, Domenoe was elected club leader, the first step in her career with TOPS.

"I remember when I got to be leader and had to speak in front of 40 women," she said. "I asked a friend how I did and she said, 'Fine, but next time try to smile.'"

In 1959, Domenoe was elected to the organization's board of directors and worked as a coordinator, signing up new members. In 1965, TOPS created the position of regional director and Domenoe moved into a niche, training coordinators in different states.

SHE IS still a regional director, working with TOPS people in Michigan, Florida and Kentucky. One bedroom of her two-bedroom apartment serves as her office.

Her territory may be far-flung, but Domenoe doesn't mind the travel. Unlike a traveling salesman, she doesn't have a set route to travel, visiting the states for workshops and state recognition days (recognizing TOPS members for their weight losses).

She also doesn't mind being president of a company whose headquarters is in Milwaukee, Wis. As a board member, she has had to travel to Milwaukee several times a year for meetings, a plan she'll continue as president.

"I'm not planning to move there," she said. "If I'm going to move, it's going to be in the opposite direction."

Under the TOPS program, members who reach their weight goals become KOPS (Keeping Pounds Off Sensibly). Their weight can fluctuate up to 10 pounds (seven under or three over) before KOPS revert back to being TOPS.

Today, of TOPS has 300,000 members and 11,600 chapters worldwide, 40,000 are KOPS, a testament to the success of the TOPS program, according to Domenoe.

"WE HAVE incentive programs to help inspire members and a book to help them with their food exchanges," she said. "We don't talk calories, we talk exchanges to limit fat in their diet. There's a lot of camaraderie in the groups, so it's more fun losing weight."

Domenoe has fluctuated between TOPS and KOPS over the years, having a hard time keeping within the 10-pound limit.

"I blame it on the traveling, but I'm always looking for a way to cop out," she said. "I don't bring things into the house I know I'll eat. I don't bring in peanut butter unless my great-grandsons are coming over."

"I'm not to be trusted with peanut butter; it's a real disaster for me."



Betty Domenoe

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Lions' All-Pro Bennie Blades is attentive to details

Congratulations to the NFL Central Division Champion Detroit Lions.

Today we are featuring the handwriting of All-Pro football star Bennie Blades. Not only is he a remarkable football player, he is a young man of intelligence.

His mind is fast and fluent, and he is assiduously attentive to details. He has learned to use his time wisely. These are valuable assets in all areas of life.

As a free safety for the Detroit Lions, he utilizes these traits effectively. Whether studying game film or reading his opponents' strategies during practice or games, his mind and memory come into play.

His legible signature with unadorned capitals speaks of a strong sense of pride in accomplishment. He is a team player who is happy to share the spotlight with his teammates.

This handwriting sample was collected from Bennie Blades when he was a youth speaker for the Unteens youth group at Unity of Livonia. He shared his time and motivating ideas with the teen group.

Dear Ms. Green,
On Sept. 19, 1991, you printed your analysis of my best friend, P.W. of Detroit. I have her exactly! She has been the most loyal and empathetic person I know. We've been friends for around 15 years. I cannot tell you what her friendship has meant to



graphology

Lorene Green

On Sept. 19, 1991 you printed your analysis of my best friend, P.W. of Detroit. You done her exactly! She has been the most loyal & empathetic person I know. We've been friends for around 15 years. I can't tell

me. Will you please analyze my handwriting so I can see what type of friend I have been in return.

I'm right handed and 39 years of age. Thank you.

B.C., Westland

This is the handwriting of a very sensitive and caring young woman. She has a deep desire to be helpful to others. I think she would be especially kind and patient with children and older persons.

Our writer is also emotional. She often wears her heart on her sleeve.

If I tell her a sad story, she can empathize with it. By the same token, if I tell her a happy story, she can become elated right with me. Her emotions seem to vacillate at times, going from the peaks to the pits.

Raised in a home where self-discipline was ingrained early in life, she is conscientious and dependable. She exerts undue pressure on herself by striving for perfection.

Her choice is a routine lifestyle. A conservative nature has her clinging to the tried and the true. This tends to impede her creativity. She also has a rather narrow philosophy and

is not actively searching for any other.

This may sound paradoxical, but she has made a break with some aspect of her past. However, her security needs are so strong that she continues to adhere to much of her early conditioning.

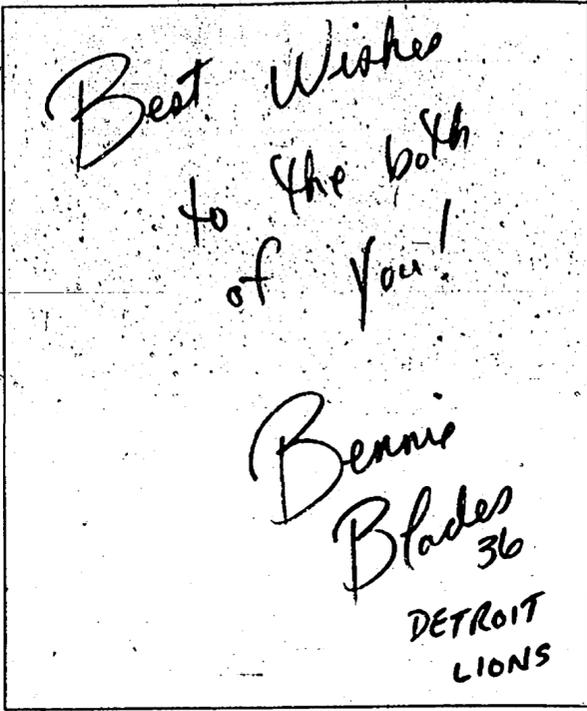
There is a tenseness to this handwriting. It would be difficult for her to completely let herself go and just relax.

It is very important to our writer that she receive approval from those around her. She would probably be much happier, if she could find this within herself.

Authority figures are held in respect. Friction and/or confrontation is unsettling to her. Our writer seems to be a tad possessive of her friends. The green-eyed monster may creep in when new members invade her old friendships.

The humor I see here delights me. When I see humor, I almost intuitively know she also likes to laugh and can see the lighter side of life.

If you would like your handwriting analyzed in this newspaper, write to Lorene C. Green, a certified graphologist, at 36251 Schoolcraft, Livonia 48150. Please use a full sheet of white, unlined paper, writing in the first



person singular. Age, full signature and handedness are all helpful. And objective feedback is always welcome.

The feel of a gun provides a new security for women

Continued from Page 1

Muchnick believes the gun market for males was exhausted by the mid-'80s and manufacturers have simply found a new avenue for sales. For example, Smith & Wesson has introduced a Ladysmith line of handguns and other manufacturers have followed suit.

Spiraling crime statistics are the best advertisement, but added Muchnick: "What they're selling is fear."

Women & Guns Magazine, which is published by the Second Amendment Foundation, hit newsstands recently. The premiere issue last September featured Geena Davis and Susan Sarandon of "Thelma & Louise" fame on the cover.

Inside are several articles on self-defense and gun ownership issues regarding women. Also, there are advertisements for bra holsters and sandwich styled purses to carry concealed weapons in addition to fouting the latest line of small re-

volvers and semi-automatic weapons.

The magazine recently conducted a reader survey. Seventy-nine percent of respondents said they have guns out of concern for personal safety.

"I THINK it's mainly the self-knowledge that you can protect yourself," said Peggy Tartaro, associate editor of Women & Guns Magazine. "People in this country have been conditioned that there are outside forces to protect them, but the reality has intruded on them — You're the last line of defense."

Tartaro said women who own guns feel more confident, especially after formal training. They feel more secure about working late or driving at night to relatives.

Lisa Hale understands the fears women have. After all, the officer with the Garden City Police Department carries a gun 24 hours a day.

Hale believes, though, women should consider all the pros and cons before buying one.

"I'm very open to women I talk to," said Hale, "and I ask them, 'Do you have children in the home; how are you going to secure the weapon?'"

Is this going to be more detrimental to you than a help?"

"Where's that weapon going to be when you need it? Is it going to be accessible?" Just because you have it, doesn't mean it's always going to be there for you."

HALE REGULARLY conducts classes in the area on sexual assault. She points out the average rapist is not armed. A woman who pulls a gun or a knife could have it wrestled away from her by the perpetrator.

Hale also wonders if many women would fire the gun when actually threatened.

"Females, by and large, do not have the instinct to kill," Hale said. "A weapon could give them a false sense of security. I have a gun. I could use it if I had to."

"But unfortunately, the mind set is not there. If they were backed into the corner, a lot of women would not pull the trigger."

Hale paints a scenario where a woman feels endangered, buys a gun and puts it into a drawer. She does not fully know how to use it properly unless she receives training.

State law doesn't require training in order to receive a handgun permit.

Simon of Northwest Gun Shop said he often refers new gun owners to National Rifle Association regional safety course.

"If they don't know anything about guns," said Simon, manager of the outlet, "they're more than willing to learn."

The reality of today prompted purchase

Continued from Page 1

After walking into one shop by herself, Camps spotted a .38 revolver she wanted. The sales clerk was condescending, instead trying to convince her to buy a smaller .22 caliber hand gun.

"They said a .22 doesn't do as much damage," Camps said. "I was furious. They're going to tell me to buy a gun and not be able to kill someone with it. If someone is breaking into my house, I want to kill them."

Camps walked out. The next time, she took her father with her to another shop where she found the same type of gun and bought it. The owner of the Dearborn Heights store also had a shooting range next door and offered training.

She had shot a gun only once before. At first, the kickback took some getting used to, but Camps soon found herself in command of the weapon.

Instead of feeling powerless, for a

change Camps experienced a sense of accomplishment.

After the initial training, though, Camps admits she hasn't been back to the range.

"I'VE BEEN a little lazy, I guess," she said. "I figure if I need to use it, I'm not going to have to make a long distance shot. I figure they'll be in the same room."

Owning a gun has changed her attitude about the right to bear arms issue, adopting the NRA's theory of "outlaw guns and only outlaws will have guns."

Her tone is not bolterous nor apprehensive. Camps talks calmly, directly about using a gun — if necessary — to kill someone who enters her home to harm her.

She's quick to make the distinction, though, about using a gun to protect herself against an attacker and brandishing a firearm to fend off a robbery. Admittedly there's a fine line, but once crossed she has no hesitation about firing.

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WRC serves lunch, dinner

The Women's Resource Center of Schoolcraft Center is serving up lunch and dinner this winter season.

The WRC will kick off its winter luncheon series Friday, Jan. 31, with social worker Sandy Bauman who will help participants remember the things they want to remember with "I Forgot Where I Put My Memory."

On Friday, Feb. 21, Colette Bielot of Sparr's Gardenhouse in Plymouth will provide the how to and how not to of caring for plants in "How Not to Kill Your Plants and How to Arrange Your Flowers."

The final program will be Friday, April 3, with "18th Century Tea" by Roger Kerr, a member of the 64th Regiment of Foot. Kerr will be dressed in appropriate period costume and will describe the intricate design of the formal tea. He also will have 18th century teacups and utensils on display.

The luncheons will be 11:30 a.m. to 1:30 p.m. in the Waterman Campus Center-West End. The meals — appetizer, salad, fresh bread and rolls, entree, vegetable, dessert and beverage — will be prepared by the college's food service program.

The cost is \$10 per lunch. Seating is limited and pre-paid registration is required. Tickets will be distributed on a first come-first-serve basis.

The WRC advisory board will be serving up dinner, its annual spaghetti dinner and wine glow Tuesday, March 24, at the Waterman Center.

The annual fundraiser kicks off at 6 p.m. with the wine glow. Dinner will be served at 7 p.m.

Entertainment will be by the Livonia Civic Chorus. Door prizes will include a weekend for two at the Mayflower Hotel in Plymouth, two roundtrip airfares to Chicago from World Travel Inc. of Plymouth and four tickets to a Detroit Pistons game from Dick Scott Buick of Plymouth.

Tickets cost \$45 for sponsors — two dinner tickets and a listing in the program — and \$17.50 for individuals. Tables for eight are available. Reservations must be made by Monday, March 16.

Checks for both the luncheon series and the spaghetti dinner should be made payable to Schoolcraft College. Paid reservations can be sent to the Women's Resource Center, Schoolcraft College, 18600 Haggerty Road, Livonia 48152-2696.

If you need to sell something, put it in the Observer & Eccentric classified section.



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THE **Observer & Eccentric** NEWSPAPERS
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clubs in action

Clubs in Action appears Thursdays. Deadline for items is noon the previous Friday.

• DAR

The John Sackett Chapter of the National Society of the Daughters of the American Revolution, will meet at noon Saturday, Jan. 11, at the residence of Cynthia Cote. Carroll Jackson, executive director of the Greater Detroit Society for the Blind, will present "Overview of Services to the Visually Impaired from Revolutionary Times to the Present." Members should bring school supplies for the boys at the Michigan Mooney Goddard Cottage.

The Three Flags Chapter of the DAR will hold its monthly meeting at noon Monday, Jan. 13, at the residence of Harriet Tindal of Lathrup Village. Tindal, the state DAR chairman for the Columbus Quincentennial Committee, will give a presentation on "Columbus: The Admiral of the Ocean Sea" and discuss some of

the changes following his 1492 discovery. Hostesses will be Beverly Outright of Royal Oak and Irene Foster of Novi. For information, call 559-4109.

The Colonel Joshua Howard Chapter of the DAR will meet 7 p.m. Tuesday, Jan. 21, at the McFadden Ross Museum, 915 Brady, Dearborn. Kurt Sebaly of the Penickton Center for Blind Children will be the guest speaker. For information, call Mary at 721-7227 or Hilary at 278-1181.

• MUSIC CLASSES

Schoolcraft College has expanded its professional level music instruction in voice, piano, guitar, violin for high school and college students. Professional teaching and peer involvement in a private setting will be available, beginning Saturday, Jan. 11. To register, call the music department at 462-4400, Ext. 5225. Schoolcraft College is at Haggerty and Seven Mile roads, Livonia.

• TORTICOLLIS SUPPORT

The Torticollis Support Group will meet at 1 p.m. Saturday, Jan. 11, at Peace Lutheran Church, 11701 E. 12 Mile Road, just east of Hoover, Warren. The speaker will be Woody Swartz, who will discuss "Turning Stress into Your Ally." For information, call 462-0663 or 534-8539.

• LOLA VALLEY GARDEN

The Lola Valley Garden Club will meet at the home of Mrs. Russell Shedd Tuesday, Jan. 21. The program will be a garden video by Kathy Frank. For more information, call 532-7017.

• NEWCOMERS AND NEIGHBORS

New and current members are invited to attend the monthly meeting of the Livonia Newcomers and Neighbors at 8 p.m. Tuesday, Jan. 21, at the Civic Center Library, Five Mile east of Farmington. The guest speaker will be Anne Borrusch of Botsford Hospital's Health Develop-

ment Network. The topic will be "Positive Health - Mind and Body." For more information, call Julie Way at 522-5146.

• HOSPICE VOLUNTEERS

Hospice of Southeastern Michigan is offering training for hospice volunteers Saturday, Jan. 25, at the Northville United Methodist Church, 777 W. Eight Mile, Northville. To register or for further information, call Shirley Moore, 559-9292.

Hospice of Washtenaw County needs volunteers to assist with program support or direct care of terminally ill clients and their families. For information, call Maureen at 741-5777.

• CRAFT FAIR

Artisans and crafters are needed for a spring arts and crafts fair April 4-5, sponsored by Northwestern Community Services. Hours will be 10 a.m. to 5 p.m. both days at UAW Local 157 Hall, 29841 Van Born Road, Romulus. For information,

call Shirley or Denise at 425-7977 between 8 a.m. and 4 p.m.

• NICOTINE ANONYMOUS

Nicotine Anonymous/NICA meets at 7 p.m. Saturdays at Botsford Hospital Administration Building, 28050 Grand River, Farmington Hills. The group offers a 12-step program to help quit smoking and stay quit. For more information, call Becky at 728-9123.

• WATCH

WATCH (Wives and Their Cheating Husbands), a support group for women coping with and/or recovering from their spouse's extramarital affairs, meets at 6:45 p.m. the first and third Wednesdays of the month at the Novi Public Library, 45245 W. 10 Mile Road. For information, call 357-5856.

• ARTHRITIS SUPPORT

The Dearborn-Dearborn Heights Arthritis Support Group meets 10:30 a.m. to 12:30 p.m. the last Thursday of the month in Room 5 at the Henry Ford Medical Center-Fairlane, 19401 Hubbard Drive, Dearborn. The meetings feature group discussions and support, speakers, videos and range-of-motion exercises. For information, call 350-3030.

• TOASTMASTERS

The Dearborn Dynamic Toastmasters Club meets at 6:30 p.m. Tuesdays at the Ram's Horn Restaurant, Plymouth and Telegraph roads, Redford. The clubs help develop members' presentation skills. For more information, call Al Albee at 533-5518 or 347-3954.

The Holy Smoke Toastmasters Club meets at 6 p.m. Thursdays at Denny's Restaurant, 7725 N. Wayne

Road, Westland. For more information, call 455-1635.

• LAMAZE CHILDBIRTH

Lamaze Childbirth Education Association of Livonia offers a six-week class for new parents, the choice of a two- or four-week refresher class, and a monthly breastfeeding class. Weekly classes are 7-9:30 p.m.; Saturday classes are 9-11:30 a.m. Classes offer information about pregnancy, labor and delivery. Classes are in Livonia, Garden City, Redford and Novi. For information, call 937-0665.

Lamaze childbirth preparation classes are offered at St. Mary Hospital in Livonia 7-9 p.m. Mondays through Thursdays. There is a \$50 fee. For information on class dates and to register, call 464-4800, Ext. 2297.

• WRITERS GROUP

The Livonia Writers Group meets 7-9 p.m. the second Tuesday of the month in the Jenkins Conference Room of the Livonia Civic Center Library, Five Mile Road east of Farmington Road, Livonia. The group critiques both fiction and non-fiction written for adults and children. For information, call Lisa Wroble at 451-1458.

• RELATIONSHIPS ANONYMOUS

Relationships Anonymous, a 12-step program for both men and women dealing with co-dependency in troubled relationships, meets 6-7:30 p.m. Fridays at the Livonia Counseling Center, 13325 Farmington Road. For information, call 535-2196.

singles connection

• VOYAGERS

Voyagers, a group for those 45 and older, will meet 7:30 p.m. Friday, Jan. 10, at St. Paul Presbyterian Church, 27475 Five Mile Road, Livonia. Kim Sharkey of Corporate Travel Service Inc. will discuss various special events and overnight trips available. Fliers will be distributed. The meeting will include refreshments. The meeting is open to the public. For information, call 591-1350.

• MEETING PLACE

The Meeting Place will have a dance party 8 p.m. to 1:30 a.m. Friday, Jan. 10, at the Karas House, Plymouth Road, east of Telegraph Road, Redford. For information, call 397-3992.

• WESTSIDE

Westside Singles will have a dance 8 p.m. to 1 a.m. Friday, Jan. 10, at Burton Manor, formerly Roma's, Schoolcraft Service Drive, west of Inkster Road, Livonia. Dressy attire required. For information, call 562-3160.

• SATURDAY WESTSIDE

Saturday Night Singles Westside

will have a dance 8 p.m. to 1 a.m. Saturday, Jan. 11, at Burton Manor, Schoolcraft Service Drive, west of Inkster Road, Livonia. Dressy attire required. For information, call 277-4242.

• GRIEF SUPPORT

New Start, a group people who are widowed, will meet 7:30 p.m. Tuesday, Jan. 12, in the chapel of Ward Presbyterian Church, 17000 Farmington Road, at the corner of Six Mile, Livonia. Attorney Robert Perry will discuss some of the health laws recently passed by Congress. Grief support groups continue at 10:30 a.m. Wednesdays, Jan. 15 and 29, and 7:30 p.m. Thursdays, Jan. 9 and 23. These groups are sponsored by Single Point Ministries, a singles ministry of Ward Presbyterian Church. For information, call 422-1854.

• BETHANY BOWLING

Bethany bowling league needs single bowlers for mixed league in the Livonia area. For information, call 522-2394.

• FUN-SEEKERS

The Fun-Seekers is planning

events for 1992 and would like to include couples and singles older than 21 in its plans. The group meets the first and third Saturdays of the month and does "something different" every time. Last year's events included skiing, wallyball, moonlight bowling, hayride, road rally and mystery trips. For more information, call 522-2166.

• NEW SINGLES

New singles beginner square dance class takes place 7:30-9:30 p.m. Tuesdays at Burger Center, Beechwood and Dillon, Garden City. Admission is \$3. For information, call 485-0918 or 422-6079.

• SUNDAY NIGHT SINGLES

A dance party is every Sunday night at Roma's of Garden City, 32559 Cherry Hill at Venoy. Arrive before 10 p.m. and eat an assortment of hot and cold hors d'oeuvres. Admission is \$3, 8:30 p.m. to 12:30 a.m., cash bar, DJ entertainment, ages 25-55. Call 425-1430.

• MICHIGAN SINGLES

Michigan Singles Club will have a dance 7:30 p.m. to 1:30 a.m. Fridays at the Barnstormer, 9411 E.

Nine Mile, one mile west of U.S. 23. Admission is \$5 for men; \$4 for women. For information, call 277-8077.

• WEDNESDAY SINGLES

Wednesday Suburban Singles will have a dance 8 p.m. to 1 a.m. Wednesdays at Bonnie Brook Country Club, Telegraph south of Eight Mile, Detroit. Admission is \$3. For information, call 642-0443.

• CHERRY HILL SINGLES

Cherry Hill Singles has moved its Wednesday suppers to Big Boy's Banquet Room, Ford Road, west of Southfield. The meetings are 6-7:30 p.m.

• STARLITERS

Starliters 40 and older club will have a dance 9 p.m. to midnight Fridays at the Northwest YWCA, 25940 W. Grand River, near Beech Daly. Price is \$3.75 and includes a live band and refreshments. For information, call 776-9360.

• BY MYSELF

By Myself Singles, a Plymouth-based group, meets 7 p.m. the first Tuesday of the month at the Plymouth Library, Main Street. For information, call 680-7765.

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8. Heritage Hospital
9. Ingham Memorial Hospital
10. Macomb Memorial Hospital
11. Mack Centre Hospital
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16. Mack Centre Hospital
17. Mack Centre Hospital
18. Mack Centre Hospital

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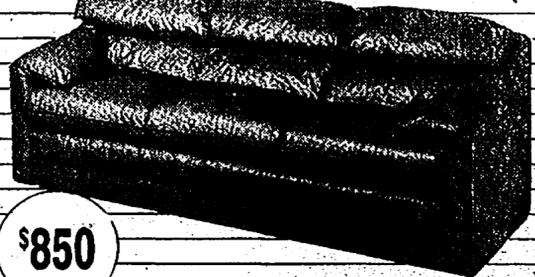
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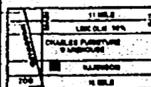


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36251 Schoolcraft, Livonia 48150
CHURCH PAGE: 953-2153, Mondays 9:00 a.m.-12 Noon

BAPTIST

BETHEL BAPTIST TEMPLE
29475 W. Six Mile, Livonia
525-3684 or 261-9276

Sunday School..... 10:00 A.M.
Morning Worship..... 11:00 A.M.
Evening Worship..... 6:00 P.M.
Wed. Family Hour..... 7:30 P.M.

January 12th
11:00 A.M. & 6 P.M.
Guest: Rev. Steve Leathley

H.L. Petty
Pastor
"A Church That's Concerned About People"

Redford Baptist Church
7 Mile Road and Grand River
Redford, Michigan
533-2300

ABC/USA
9:30 AM Worship
January 12th
Betty Houghton preaching

10:45 AM Church School for all ages
Wednesday 6:45 P.M. - Mid-Week Service

Staffed Nursery
Rev. Wm. E. Nelson
Senior Pastor

Children & Youth Programs
Mrs. Doris Glasson
Director of Music

First Baptist Church
45000 NORTH TERRITORIAL ROAD
PLYMOUTH, MICHIGAN 48170
455-2300

9:40 A.M. Sunday School
11:00 A.M. Morning Worship
"A New Look for a New Year"
Rev. Paul F. White preaching

6:30 P.M. Evening Service
Pastor Paul preaching

Pastor Paul F. White
Cheryl Kaye, Music Director

GRACE BAPTIST CHURCH

Welcomes You!
"AN INDEPENDENT BAPTIST CHURCH"

SCHEDULE OF SERVICES
425-6215 or 425-1116

SUNDAY SCHOOL.....SUN. 10:00 A.M.
MORNING WORSHIP.....SUN. 11:00 A.M.
EVENING WORSHIP.....SUN. 6:00 P.M.
WEDNESDAY BIBLE STUDY.....WED. 7:00 P.M.

KENNETH D. GRIEF
PASTOR

28440 LYNDON, LIVONIA, MI



EPISCOPAL

ST. ANDREW'S EPISCOPAL CHURCH
16360 Hubbard Road
Livonia, Michigan 48154
421-8451

Mon. - Fri. 9:30 A.M. Holy Eucharist
Wednesday 6:00 P.M. Dinner & Classes
Saturday 5:00 P.M. Holy Eucharist

Sunday 7:45 & 10:00 A.M. Holy Eucharist
9:00 A.M. Christian Education for all ages
Sunday Morning - Nursery Care Available

The Rev. Robert Clapp, Rector
Every knee shall bow and every tongue
confess that Jesus Christ is Lord.
Phil. 2:11

EPISCOPAL CHURCH OF THE HOLY SPIRIT
9083 Newburgh Road
Livonia • 951-0211

The Rev. Emery F. Gravetto, Vicar

Sunday Services
9:30 a.m. Holy Eucharist
10:30 a.m. Family Eucharist & Sunday School

A Barrier Free Facility for the Handicapped

SAINT JOHN'S EPISCOPAL CHURCH
574 S. Sheldon Road
Plymouth 453-0190

The Rev. Robert S. Shank, Jr.
Rector

SERVICES
7:45 A.M. Holy Eucharist
10:00 A.M. Holy Eucharist
Church School
Nursery Care

First Saturday of Each Month:
5:00 P.M. Holy Eucharist
Wednesdays:
10:30 A.M. Holy Eucharist

Barrier Free Facility for the Handicapped

CHRISTADELPHIANS

Sunday Memorial Service 10:00 A.M.
Sunday School 11:30 A.M.
Bible Class, Wednesdays 8:00 P.M.

36518 Parkdale, Livonia • 425-7810

NORTHWEST BAPTIST CHURCH
23845 Middlebelt 116 Bks. S. of 10 Mile • 474-3353

Sunday School 9:45 A.M.
Morning Worship 11:00 A.M.
Evening Worship 7:00 P.M.
Wednesday Service 7:00 P.M.

Nursery Provided
Rev. Richard L. Karr, Pastor

Livonia Baptist Church
32940 Schoolcraft • Livonia

SBC
Bible Study for all ages 9:45 A.M. Sundays
Sunday Worship 11:00 A.M. & 6:00 P.M.

Pastor Gilbert Sanders Ph.D.

CATHOLIC

ST. JOHN NEUMANN
44800 Warren • Canton • 455-5910

Father George Charney, Pastor

MASSES
Saturday 4:30 & 6:30 P.M.
Sun. 7:30, 9:00, 11:00 A.M. & 1:00 P.M.

Nursery Provided

SAINT ANNE'S CHURCH (in Redford)
Society of St. Pius X - Traditional Latin Mass
23310 Joy Road
8 Bks. E. of Telegraph • 534-2121

Mass Schedule:
Sunday Mass 12:15

Rosary & Confession before Mass

OUR LADY OF GOOD COUNSEL
1160 Penniman Ave.
Plymouth • 453-0326

Rev. James Wysocki, Pastor

Masses: Mon.-Fri. 9:00 A.M., Sat. 5:00 P.M.
Sunday 8:00, 10:00 A.M. and 12:00 P.M.

RESURRECTION CATHOLIC CHURCH
981-6800

Rev. Richard A. Perletto, Pastor

Sunday Mass 10:00 a.m.

Pioneer Middle School
Ann Arbor Rd. between Canton Center Rd. and McCumpha Rd.

St. Thomas a'Becket
981-1333 • Canton
555 South Lilley Road
Rev. Ernest Porcan, Pastor

Mass Schedule
M, T, Th, F - 9:00 a.m.
Saturday 4:30 p.m.
Sunday 8:00, 10:00 a.m. & 12 Noon



LUTHERAN CHURCH MISSOURI SYNOD

CHRIST OUR SAVIOR LUTHERAN CHURCH
14175 Farmington Rd. (Just N. of Jeffries X-Way)
Livonia Phone: 622-6830

Rev. Luther A. Werth, Pastor
Sunday Worship 8:30, 11:00 A.M.
Sunday School & Bible Class 9:45 A.M.
Week Day School, Pre-School, Kindergarten

Sharing the Love of Christ

ST. PAUL'S LUTHERAN MISSOURI SYNOD
High & Elm Streets, Northville
T. Lubeck, Pastor
L. Kinne, Associate Pastor
Church 349-3140 - School 349-3146
Sunday Worship 8:30 & 11:00 A.M.
Sunday School 9:45 A.M.
Saturday Vespers: 6:00 P.M.

HOSANNA-TABOR LUTHERAN CHURCH & SCHOOL
9600 Levee - So. Redford - 937-2424

Rev. Glenn Kopper
Rev. Lawrence Wingo
WORSHIP WITH US
Sundays 8:30 & 11:00 A.M.
Monday Evening 7:00 P.M.
Sunday School & Bible Classes 9:45 A.M.
Christian School - Pre-School-5th Grade

Mrs. Pat Sadler 937-2233

ST. MATTHEW LUTHERAN Church & School 5885 Venoy
186 N. of Ford Rd., Westland 425-0260

Divine Worship 8 & 10:45 A.M.
Bible Class & SS 9:15 A.M.
Monday Evening Service 7:30 P.M.
Ralph Fischer, Pastor
Gary D. Headolph, Associate Pastor

EVANGELICAL LUTHERAN CHURCH IN AMERICA

ST. MICHAEL LUTHERAN CHURCH
Worship Service
8:00, 9:30 & 11:00 A.M.
Saturday Service 5:30 p.m.

Jerry Yamell, Sr. Pastor
David Woodby, Pastor
Drex Morton, Pastor
Darrell Smith, Youth Minister
7000 N. Sheldon, Canton Twp. • 459-3333
(Just South of Warren Rd.)

Timothy Lutheran Church
8820 Wayne Rd.
(Between Ann Arbor Trail & Joy Road)
Livonia • 427-2290

Worship Service: 10:45 a.m.
Sunday School: 9:30 a.m.
Rev. Mary T. Oltvaanti, Pastor
261-0766

GRACE LUTHERAN CHURCH MISSOURI SYNOD
25630 GRAND RIVER at BEECH DALY
532-2266 REDFORD TWP.

Worship Service
9:15 & 11:00 A.M.
Sunday School
9:15 & 11:00 A.M.
Nursery Provided

Rev. Victor F. Halboth, Pastor
Rev. Timothy Halboth, Assoc. Pastor

UNITED METHODIST

ST. MATTHEW'S UNITED METHODIST
30900 Six Mile Rd. (Bet. Merriman & Middlebelt)
Chuck Songquist, Pastor • Kearney Kirby, Assoc.

10:00 A.M. Worship & Church School
11:15 A.M. Adult Study Classes
Nursery Provided • 422-6038

CHERRY HILL UNITED METHODIST CHURCH
Rev. Randy Whitcomb

8:30 A.M. and 11:00 A.M. Morning Worship
9:30 A.M. - Sunday School

321 Ridge Road
Just South of Cherry Hill in Canton

First United Methodist Church of Plymouth
45201 N. Territorial Rd. • 453-5280

Worship at 9:00 & 11:00 A.M.

Ministers:
John N. Grenfell, Jr. • Dr. Frederick C. Vosburg
Kevin L. Miles

NEWBURG UNITED METHODIST CHURCH
36500 Ann Arbor Trail
Livonia's Oldest Church
422-0149

9:15 and 11:00 A.M. Worship Service and Sunday School

January 12th
"Baptism is Just the Beginning"
Dr. David E. Church preaching

Ministers:
Dr. David E. Church,
Rev. David Evans Ray,
Nursery Provided

ALDERSGATE UNITED METHODIST CHURCH
(Redford Twp.)
10000-BEECH DALY ROAD
Between Plymouth and West Chicago
Redford, MI 48239 937-3170

Worship Services
8:30 & 11:00 A.M.
Sunday School for all Ages
9:45 A.M.

January 12th
"Sex and the Bible"

Nursery Available
Pastors M. Clement Parr and
Bufford W. Coe
Robin Knowles Wallace, Organist

Clarenceville United Methodist
20300 Middlebelt Rd. • Livonia
474-3444

Worship Services
8:45 & 11:15 A.M., 7:00 PM
Church School • 10:00 AM
Wednesday Enrichment
Dinner at 8:00, Classes at 7:00

Rev. Lester McCabe Nursery Provided

UNITED CHURCH OF CHRIST

Salem United Church of Christ
33424 Oakland Ave. • Farmington 48335
(313) 474-6880

Church School for all ages - 9:30 AM
Divine Worship and Worship
Education 10:45 AM

Child Care Available Barrier-Free Sanctuary

BAHA'I FAITH

"And when the appointed time was fulfilled and the hour had struck, the Word shone forth above the horizon of the Will of God. Beware, O followers of the Sun, that ye cast it not behind your backs."

BAHA'I FAITH
International Meeting Each Friday
418-5516

CHURCHES OF THE NAZARENE

PLYMOUTH CHURCH OF THE NAZARENE
45801 W. Ann Arbor Road
Plymouth, Michigan 48170

Sunday School at 9:45 A.M.
Sunday Worship - 11:00 A.M. & 6:00 P.M.
Tues. Ladies' Bible Study - 9:30 A.M.
Wed.: Family Night - 7:00 P.M.

J. Mark Barnes - Senior Pastor
Robert Kring - Associate/Youth
James Talbot, Sr. - Minister of Music
Lisa Taylor - Children's Ministries
Jeff Crowder - Outreach Assistant

New Horizons for Children Day Care:
455-3196

EVANGELICAL PRESBYTERIAN

Ward PRESBYTERIAN CHURCH
Farmington Road and Six Mile
422-1150

SUNDAY SERVICE BROADCAST
9:30 A.M. WMUZ-FM 103.5

SUNDAY, January 12, 1892
8:00, 9:15, 10:45 a.m. and 12:05 p.m.
Worship and Sunday School

8:00, 9:15 and 10:45 a.m.
"HANDLING DISCOURAGEMENT"
Dr. Richard J. Alberta

12:05 p.m.
"A NEW YEAR'S RESOLUTION:
I Will Pray With Enthusiasm"
Rev. John B. Grimmins

7:00 p.m.
"A GOD PLANNED LIFE: (Part 2) The Lordship of Christ"
Rev. Brian Tweedie

Continuous Shuttle Bus service each Sunday from
Stevenson High School from 7:30 a.m. to 1:30 p.m.

Wednesday - 7:00 p.m.
SCHOOL OF CHRISTIAN EDUCATION
(Activities for All Ages)
Nursery Provided at All Services

APOSTOLIC LUTHERAN

FIRST APOSTOLIC LUTHERAN CHURCH
26325 Halstead Road at 11 Mile
Farmington Hills, Michigan

Services Every Sunday at 10:30 A.M.
Also, 1st & 3rd Sunday at 7:00 P.M.

Sunday School - 9:15 A.M.
Bible Class - Tuesday 7:30 P.M.
Song Services - Last Sunday
of Month 7:00 P.M.

TRINITY PRESBYTERIAN CHURCH
10101 W. Ann Arbor Rd., Plymouth
at Gottfredson & Ann Arbor Rd.

Worship Services
8:30 A.M. and 11:00 A.M.

SUNDAY SCHOOL FOR ALL AGES
9:30 A.M.

Dr. Wm. C. Moore - Pastor
Rev. Wm. Branham - Associate Pastor
Nursery Provided
Phone 459-9550

PRESBYTERIAN (U.S.A.)

Rosedale Gardens Presbyterian Church, (U.S.A.)
Hubbard at W. Chicago • Livonia • 422-0494

10:30 A.M. Worship Service and
Sunday School

Rev. Richard I. Peters
Rev. Jennifer Saad

Nursery Care Available

VILLAGE PRESBYTERIAN CHURCH
25350 West Six Mile
Redford • 534-7730

Paul S. Bousquette, Pastor

Worship
Sunday - 10:00 A.M.
Congregation of Faith, Fellowship and Friends
*Nursery Provided • Wheelchair Accessible

ST. TIMOTHY CHURCH
16700 Newburgh Road
Livonia • 464-8844

Sunday School 9:30 A.M. All Ages
Worship 11:00 A.M.

Children's Choir Musical
"God Made Me A Speciality"
Janet Noble, Pastor
A Creative Christ Centered Congregation
Nursery Provided • Barrier Free

FIRST PRESBYTERIAN CHURCH
Main & Church
PLYMOUTH
013 453-6467

Worship, Church School & Nursery
9:00 A.M. & 11:00 A.M.

Philip Rodgers Magee Minister
Leland L. Seese, Jr. Associate Minister
"We have been contemporary since 1835"

PENTECOSTAL

FULL GOSPEL CHURCH OF PLYMOUTH
291 E. SPRING ST.
2 Blocks N. of Main - 2 Blocks E. of Mill
SUNDAY WEDNESDAY
9:00 AM 11:00 AM 9:00 AM 11:00 AM
Worship 11:00 A.M. and 6:00 P.M. (Classes for all ages)
Pastor Frank Howard • Ch. 453-0323

CHURCHES OF CHRIST

MEMORIAL CHURCH OF CHRIST
(Christian Church)
35475 Five Mile Rd. 464-6722

MARK MCGILVREY, Minister
Steve Allen, Youth Minister

Celebrating 50 Years of Service

BIBLE SCHOOL (All ages) 9:30 A.M.
8:15 A.M. Service • Morning Worship 10:45 A.M.
Evening Worship & Youth Meeting 6:30 P.M.

ASSEMBLIES OF GOD

Brightmoor Tabernacle
Assemblies of God
26555 Franklin Rd. • Southfield, MI
(1-996 & Telegraph - West of Holiday Inn)

A Charismatic Church where people of many denominations worship together

MORNING WORSHIP 8:30 A.M. & 11:00 A.M.
SUNDAY SCHOOL 10:00 A.M.
Celebration of Praise - 8:30 P.M.
7:30 P.M. Wed. Adult, Youth & Children
11:00 A.M. Worship Service "Live"
ON WLOV 1500 AM

Church: 552-6200 Franklin Road Christian School K-Grade 7
Nursery provided at all services

Need Prayer? 552-6208
CALVIN C. RATZ, PASTOR

TRI-CITY ASSEMBLY OF GOD
2100 Harman Rd., Canton
328-0330

Btw. Michigan Ave. & Palmer
Pastor Rocky A. Barra
Sunday School 9:45 A.M.
Morning Worship 8:30 and 11:00 A.M.
Evening Worship 8:00 P.M.
Wed. Family Night 7:00 P.M.



Reaching out

Renovation project opens church's doors to all in community

By Julie Brown
staff writer

The doors of the First Presbyterian Church of Plymouth have long been open to the community, but getting through those doors has become easier for disabled people.

Making the building accessible to all is the primary goal of a reconstruction project at the church in downtown Plymouth. The project includes adding ramps to improve accessibility for those who use wheelchairs or walkers.

An entrance on the west side of the building provides easier access for disabled people, including access to the elevator.

That elevator won't be in place until early March, said the Rev. Philip Rodgers Magee, senior minister of the congregation. It will provide access to all three levels of the church.

Church members voted several years ago to remain in downtown Plymouth "and to update and adapt our building to the needs of the future." They wanted to continue to provide whatever ministry of compassion they could at that site.

THEIR PRIMARY concern was making the building accessible to disabled people, not all of whom are senior citizens.

"We've got some very young people who are encumbered and need access. We want to make our building totally accessible to everyone."

Church leaders set a fund-raising goal of \$500,000, began the Vision 2000 campaign in June 1991 and are close to reaching that goal. Dr. Robert Evans served as chairman for the financial campaign. Linda Luke and Harve Bock lead the church's building and grounds committee. They're working with other church members on overseeing the renovation project.

The reconstruction work began in early September and is close to completion.

"Of course, this was a dream of mine," said Magee, a Plymouth resident who's in his 20th year as pastor of the church and plans to retire this summer. "This is one of my fondest dreams." He's pleased to know the work will be done when he retires.

The project includes restoration and preservation of the building's

exterior brick and mortar. That work is just about done, Magee said, although a repellent coating will need to be added in the spring when it's warmer outside.

The project also includes an extension on the main entryway to the new stairway. That provides access from the main floor to the fellowship hall in the basement, and was done to enhance fire safety, he said.

ABOUT 20 PERCENT of the money raised through Vision 2000 will be used for mission work in the U.S. and overseas. A portion of that will be used to assist in building a wing for Alzheimer's patients at Presbyterian

Village of Detroit.

Church members are pleased they'll be able to remain in downtown Plymouth for worship and other church activities. The First Presbyterian Church, Our Lady of Good Counsel Catholic Church and St. Peter's Evangelical Lutheran Church have remained downtown, Magee said, although many other churches have moved out of the downtown area as their membership has grown.

The Presbyterian congregation was established 156 years ago in Plymouth, Magee said, and has been in different buildings at the same site on Church Street since that time.

A 1935 fire did extensive damage to the building, which was reconstructed in 1937. Three renovation efforts, including the current one, have since taken place.

The project has been a bit of an inconvenience for church members and staffers, some of whom moved to the nearby Dairy King to work. The construction work created a great deal of dust, and there was concern about that causing breathing problems, so some staffers moved around the corner to the ice cream shop.

"They camped out there," said

Magee, who remained at the church site with several other staffers. Those at the Dairy King jokingly complained that no ice cream was available; that business was closed for the season and was made available to the church during the reconstruction.

Those staffers will soon return to the church building. Magee knows that God doesn't have a problem with their working temporarily in an ice cream shop.

"Absolutely no problem at all. I don't think God minds particularly where people meet."



Phil Tobie and Dwight McCauley of Edwards Glass install new exterior doors in the vestibule at the First Presbyterian Church of Plymouth.



Church secretary Judie Ford and some of her colleagues have temporarily been working in the Dairy King, which is closed for the season. They'll soon move back to the church.

photos by BILL BRESLER/staff photographer

Yuletide fund-raising a success for Salvation Army

Generosity isn't a rare commodity in the Plymouth-Canton community. Contributions to the Salvation Army this Christmas season show that area residents have generosity to spare.

Contributions made during the red kettle campaign totaled \$96,060.01 for Canton, Plymouth and Northville, said Lt. Jeffrey Beachum, corps commander for the Salvation Army. That's about \$30,000 over what was raised last year and about \$15,000 over this year's goal.

"It was an incredibly successful effort," Beachum said of the kettle campaign, which ran from late November through Dec. 24. Money was collected by bell ringers at 18 sites throughout the community.

"Thousands of volunteer hours" made the 1991 kettle campaign a success, said Beachum, a Canton resident. Many service club members, church members, students, business representatives and other volunteers helped to staff the kettle sites.

A MAIL APPEAL ran concurrently with the kettle campaign and will continue through mid-January. That too is going well, he said, and organizers anticipate reaching the goal of \$125,000.

The kettle campaign was coordinated by Paul Ross, community center director for the Salvation Army, and Cindy Merrifield, an advisory board member. The kettle campaign and Christmas mail appeal are tremendously important, said Beachum, who leads the Plymouth-Canton-Northville Sal-

vation Army with his wife, Lt. Aleta Beachum.

"A lot of people give to us largely at Christmastime." Money and non-cash contributions help the Salvation Army provide much-needed services all year long, he said.

Beachum was a little nervous early on during the fund-raising campaign. He feared that the economy's slump might mean reduced contributions to the Salvation Army, but found residents and businesspeople were willing to go the extra mile to help those in need.

Some people are, however, a bit surprised to learn that needy people do live in the Plymouth-Canton community. They assume everyone who calls the area home is doing just fine.

"That's not true. There are all kinds of people that have difficult times," Beachum said. "Those are the people that we see."

Some people have lost their jobs and need short-term help from the Salvation Army, he said. Some have been abandoned by the family breadwinner and need help making

ends meet. Some area residents need help this time of year making utility payments. The Salvation Army's "PeopleCare" program is a cooperative effort undertaken with utility companies to assist those who have difficulty paying utility bills.

The Salvation Army and other local churches provide such help so needy families don't lose their homes and end up on the street.

"We try to keep them from becoming that way," Beachum said.

religion calendar

Items for the religion calendar should be submitted no later than noon Friday the week prior to publication.

DISCUSSION GROUP

Newburg United Methodist Church, 36500 Ann Arbor Trail, Livonia, will have Bible study and discussions 9:30 a.m. Tuesdays, starting Jan. 14. The small, informal class will use the Maxie Dunham study "That's What the Man Said." A short video will precede reading and discussion of the teachings of Jesus. Child care will be provided. For information, call 261-5489.

MARRIAGE SEMINAR

"Communications for Change," offered by Dr. Richard Angwin Ministries, will be presented through Sunday, Jan. 12, at Prayer Baptist Church, 855 S. Edwin, Westland. The seminar is free. For information, call 728-3600.

POTLUCK

Carol Kent will speak at the January potluck sponsored by Women's Ministries 6:15 p.m. Tuesday, Jan. 28, at Ward Presbyterian Church, 17000 Farmington Road, at Six Mile in Livonia. Kent is the author of two books, "Secret Passions of the Christian Woman" and "Speak Up With Confidence." Ticket price for the potluck is \$2, and those attending should bring a dish to pass. Tickets will go on sale Sunday, Jan. 12. For information, call 422-1826.

FILM SERIES

Adat Shalom Synagogue, 29901

Middlebelt, Farmington Hills, will begin its 10th annual film series 7 p.m. Sunday, Jan. 12, at the synagogue. On Jan. 12, "The Garden of the Finzi-Continis" will be shown. The 1971 Oscar-winning film depicts the gradual disintegration of Jewish family dignity in fascist Italy.

Other films in the series will include 7 p.m. Sunday, Jan. 19, "Revolt of Job," and 7 p.m. Sunday, Feb. 2, "Triumph of the Spirit." Admission is free. For information, call 851-5100.

PRAYER BREAKFAST

Main Street Baptist Church, 8500 N. Morton-Taylor in Canton, will host a prayer breakfast for men and boys 8 a.m. Sunday, Jan. 12. A home-cooked breakfast will be served. There is no charge for the meal, although donations will be accepted.

The program will feature a prayer emphasis on foreign missions and local ministry projects. The breakfast meeting is sponsored by the Brotherhood of Main Street Baptist Church. For information, call 453-4785.

BIBLE STUDY

Hosanna-Tabor Lutheran Church, 9600 Leverage, Redford, will present a winter session of Bible study 7-8:30 p.m. Thursdays, Jan. 9 through Feb. 27. Three classes will be offered: "Parenting the Child," Haroldine Witto; "Working Women," Pat Sadler; and "Law and Gospel," Dean Wachholz and Gerald Schnuell.

Special classes will be offered for children age 5 through sixth grade. A youth program for seventh through 12th graders is also planned. For information, call 937-2424.

ADULT CLASSES

Christ Our Savior Lutheran Church, 14175 Farmington Road, Livonia, will offer adult information classes for those who want to learn more about the Christian faith and the Lutheran church. Sessions will be led by the Rev. Luther Werth, senior pastor. They will begin 7-8:30 p.m. Tuesday, Jan. 21, and will run for 12 consecutive Tuesdays. Child care will be provided. For information, call 522-6830.

GOLDEN GIRLS

Christ the Good Shepherd Lutheran Church, 42690 Cherry Hill in Canton, will hold a get-together for "God's Golden Girls" noon Friday, Jan. 17. The meeting for women over age 50 will include lunch, Bible study and crafts. Reservations should be made by Tuesday, Jan. 14. Lunch is free. For reservations or information, call 981-0288.

SCRIPTURE EXPERT

The Rev. Jack Castelot, a well-known Scripture expert and speaker, will discuss Luke's Gospel 8 p.m. Wednesdays, through Jan. 29, at St. Edith Parish, 15089 Newburgh, Livonia. The focus of the series will be Luke's Gospel as compared to Matthew, Mark and John. Castelot holds a doctorate in sacred theology from Catholic University of America and a Licentiate in sacred Scripture from the Pontifical Biblical Institute of Rome. For information, call 464-1222.

TIBETAN BUDDHISM

The Detroit Area Kagyu Study Group offers meditation and discussion of Buddha's teaching. Free meditation instruction can be arranged by appointment. Weekly meditation and discussion takes place Thursdays in Redford. For information, call 538-1559.

CHARISMATIC PRAYER

Singing, praise and Scripture are

featured 6-7:30 p.m. Sundays at the Patis Classroom No. 1 at the Madonna University Center, 14221 Levan, north of Schoolcraft in Livonia. The meetings are open to the public.

ORGAN CONCERT

The First United Methodist Church of Plymouth, 45201 N. Territorial, west of Sheldon, will present an organ concert 8 p.m. Friday, Jan. 17. Organist David Wagner will perform in the second in a series of concerts dedicating the new Zimmer pipe organ, which was installed last spring.

Wagner is the afternoon music host and program director of classical radio station WQRS-FM in Detroit. He hosts the syndicated radio program, "The Classical Countdown." He earned a doctor of musical arts degree from the University of Michigan and has performed as a soloist and with the Detroit Symphony Orchestra. Wagner is director of music at St. Paul Church, Grosse Pointe Farms. For reservations or information, call the church office, 453-5280.

NORTHWEST SOFTBALL

The Northwest Christian Women's Softball League is looking for additional churches. The league will have its first meeting Tuesday, Jan. 21. The NCWS is a low-competitive, recreational league that emphasizes fellowship and cooperation among its teams. For information, call 478-4929.

SUBSTANCE ABUSE

Main Street Baptist Church, 8500 N. Morton-Taylor in Canton, has begun a new ministry to help those whose lives have been affected by substance abuse. The Overcomers Outreach program meets several times each month for both the chemically dependent and their families. A support group meeting for families will be 7 p.m. Tuesday, Jan. 21. Those with drug and/or alcohol

problems can attend the substance abusers group meetings 7 p.m. Fridays, Jan. 17 and 31. Help will be offered to those seeking a Christian perspective in handling the hurt and manipulation associated with dysfunctional relationships. Meetings are open to the public. For information, call 453-4785.

NEW BEGINNINGS

New Beginnings, a support group for those who have lost a loved one, meets 7-9 p.m. Thursdays at St. Matthew United Methodist Church, 30900 W. Six Mile, east of Merriman, Livonia. For information, call 476-1842 or 422-0957.

EMPLOYMENT HELP

ACTION Ministry provides support and practical help for people who are unemployed or changing careers. Meetings are 7 p.m. the second and fourth Mondays of the month at Ward Presbyterian Church, 17000 Farmington Road, Livonia. For information, call 422-1826.

SENIOR FELLOWSHIP

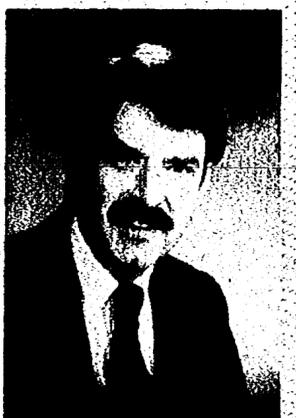
Bethel Baptist Temple, 29475 W. Six Mile, Livonia, sponsors meetings for senior citizens and retirees for the first and third Tuesday of the month. For information, call 525-3684.

TOUGHLOVE

Toughlove is a group for parents who have troubled teenagers. It meets 7:30 p.m. Thursdays at St. Paul Lutheran Church, 21915 Beech, at Monroe in Dearborn. For information, call 285-0823 or 295-0080.

NEW BEGINNINGS

New Beginnings, a grief support group, meets 7-9 p.m. Mondays at the Plymouth Church of Christ, 9301 Sheldon, just south of Ann Arbor Road, Plymouth. Meetings are open to those grieving as a result of a death or divorce. Admission is free. For information, call 453-7630.



Organist David Wagner will perform in an 8 p.m. concert Friday, Jan. 17, at the First United Methodist Church of Plymouth, 45201 N. Territorial. To reserve tickets, call the church office, 453-5280.

WOMEN OF THE WORD

Women of the Word, a women's Bible study group, meets 9:15-11:15 a.m. Tuesdays at Detroit First Church of the Nazarene, 21260 Haggerty, off I-275 and north of Eight Mile, Farmington Hills.

RESALE STORE

The Women's Association at the First Presbyterian Church of Plymouth operates a thrift shop on East Liberty in Plymouth's Old Village. The resale store is open 10 a.m. to 4 p.m. Thursdays and noon to 4 p.m. Saturdays for shopping. It is open 9-11 a.m. Tuesdays for donation acceptance only. Clothing and small household goods are needed. All proceeds support mission work of the First Presbyterian Church of Plymouth.

Men, if you're about to turn 18. It's time to register with Selective Service at any U.S. Post Office.

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International exchange program seeks host families for students

ASSE International Student Exchange Programs seeks local host families for high school exchange students from Scandinavia, Europe, Japan and Australia. Students are 15-18 and will arrive for the 1992-93 school year. They are fluent in English and bring their own insurance and spending money. Exchange students arrive in late August or early September and return to their native countries at the

conclusion of the school year. Students are screened and sponsored by ASSE, a nonprofit organization affiliated with the Swedish and Finnish Departments of Education. ASSE also cooperates with the Canadian Provincial Ministries of Education and is approved by the Australian and New Zealand departments of education. Host families may select the student of their choice from extensive student applications, photos and

biographical essays. ASSE also seeks local high school students interested in becoming exchange students abroad. Candidates must have a good academic record and a desire to explore foreign culture. Those interested in becoming a host family, or in studying abroad, can call local ASSE representative Colleen Christensen, 981-2446 or call 1-800-736-1760.

McNamara to address construction execs

Wayne County Executive Edward McNamara will be the featured speaker at the Engineering Society of Detroit celebrity luncheon 11:30 a.m. Tuesday, Jan. 14 at the Rackham Memorial Building, Detroit.

Wayne County is the fourth most populous county in the U.S. McNamara will discuss its role as an economic generator. The luncheon is sponsored by the ESD's construction activities committee, a consortium of statewide construction industry executives.

Tickets are \$22 for ESD members, \$25 for non-members. Reservations can be made by calling 832-5400.

Madonna offers GRE, GMAT prep courses

Madonna University will offer a preparation course for taking the GRE and GMAT beginning March 14. Class meets from 9 a.m. to 1 p.m. Saturdays, March 14, 21, 28 and

April 4. The class offers a review of the format and content of the GRE and GMAT exams with the goal of improving student performance on the tests. Verbal and quantitative skills measured by the exams will be emphasized and the student will be provided instruction and exercises to develop skills areas.

Cost is \$130. For more information, or to register by phone with a credit card, call 591-5188.

Roll Call Report

Members of the 1991 session of Congress were faulted for almost everything from worsening the recession to bouncing their personal checks at the House bank.

But whatever they did right or wrong during the 11-month legislative term, they cannot be accused of avoiding roll call votes on the House and Senate floors.

Once again in 1991, the great majority of lawmakers registered high attendance at record votes conducted in the two chambers, according to a survey by Roll Call Report Syndicate.

This includes Michigan's senators and House members from the Observer & Eccentric area.

In the House, where 428 roll calls were held, the average member's voting attendance was 95.1 percent. In the Senate, which conducted 280 roll calls, the average was 97.4 percent. Lawmakers had to cast a yea or nay to be counted in attendance.

Eight House members and 19 senators recorded 100 percent attendance and overall legislative competence. But they support the notion that incumbents who are excessively truant invite political trouble ranging from newspaper editorials to negative television commercials.

SEN. CARL LEVIN, D-Mich, was one of those senators with 100 percent voting attendance. Sen. Donald Riegle, D-Mich., was close behind, with 99 percent voting attendance.

All of Michigan's U.S. representatives had at least 90 percent attendance.

In the Observer & Eccentric area, Sander Levin, D-Southfield, was highest with 99 percent. Dennis Hertel, D-Harper Woods was next with 97 percent; William Broomfield, R-Birmingham, had 96 percent; Carl Pursell, R-Plymouth, had 92 percent and William Ford, D-Taylor, was lowest of all Michigan's state representatives, posting 90 percent.

The lowest attendance among all House members — 36 percent — was registered by Rep. Larry Hopkins, R-Ky., who spent much of the year back home in a losing campaign for governor of Kentucky.

Rep. Mel Levine, D-Calif., ranked second from the bottom with 60 percent attendance. An undeclared candidate in the 1992 U.S. Senate race in California, he attributed most of his misses to the demands of getting his campaign under way.

Voting absenteeism was an issue in the 1990 California race for governor. Republican Pete Wilson, then a U.S. senator, caught so much flak for missing votes that he left the campaign trail only weeks before election day to return to Capitol Hill.

Levine's aides sought to downplay their boss's absenteeism. "He's had excellent attendance" throughout his 10-year House career, said a spokesman. "Mel's been asked this question before, and one of his responses always is that he never misses votes that are close."

Ranking third from the bottom, with 64 percent attendance, was Rep. Robert J. Mrazek, D-N.Y., whose misses also resulted mainly from getting an early start on a 1992 U.S. Senate campaign.

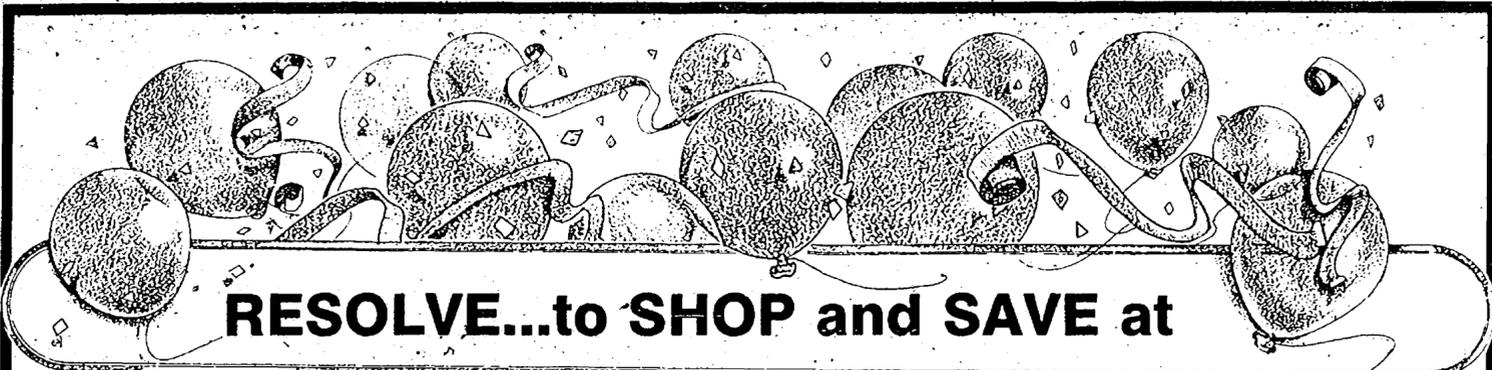
ANOTHER NEW YORK Democrat, freshman Rep. Jose Serrano, acknowledged "politically there could be a problem" over his 87 percent attendance.

Most of his 55 no-shows occurred when he remained in his South Bronx district to speak at more than two dozen school graduations, "telling the kids to stay in school, stay off drugs, showing them what I've done with my life."

Serrano doesn't feel he missed much on Capitol Hill, because "there are a lot of votes that I wonder why the heck they're being taken."

Rep. Ron Marlenee, R-Mont., who voted 84 percent of the time, feels many votes are staged for political posturing. He, too, often preferred working in his district to returning to Washington for roll calls.

An aide pointed to "the congressman's growing displeasure with the (Democratic) establishment in Congress" over its scheduling of House business. "He has constituents in Montana, he has family in Montana and he has events that he's invited to in Montana" that sometimes take precedence over House votes.



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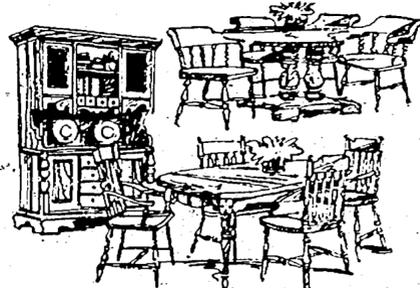
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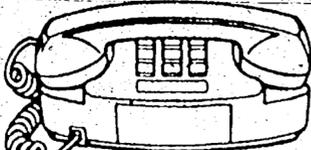
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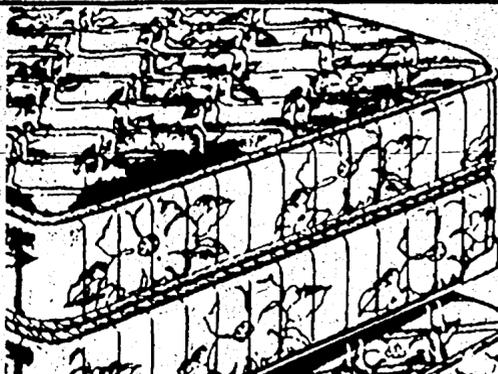
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Bob Sklar editor/953-2113

CLASSIFIED REAL ESTATE



Thursday, January 9, 1992 O&E

★ 10

Art Beat

Film crew works magic with festival

By Mary Klemic
staff writer

Those who were involved with a film project over the last two years in a small Michigan town had the magic touch — literally.

Beth Winsten of Birmingham, Pamela Conn of Plymouth and Sue Marx of Detroit, all of Sue Marx Films Inc., are co-producers of "It's Magic," a film for National Geographic Television's "Explorer" series. It will air at 9 p.m. Sunday on Turner Superstation WTBS.

The annual "magic get-together" that takes place each summer in Colon, Mich. ("The Mag-

ic Capital of the World") is the subject of the 16-minute film. It is the first National Geographic co-production with a Michigan company.

The women are thrilled and excited about the film, its subject and its setting, a small community (population 1,200) near the Irish Hills.

"It's just a feel-good film," Winsten said. "It's not going to save the world, but it might make it a little more cheerful."

"It was a good story about Michigan," Marx said. "It was a story that relatively few people knew about."

"The whole experience of making the film itself and doing the filming at Colon was wonderful," Conn said. "I do enjoy the place a lot. The whole film, the whole experience was fun, it was just plain fun."

"IT'S MAGIC" presents acts and looks behind the scenes of the festival. It features a gamut of performers, young and old. Among those are one whose whole act consists of tearing a newspaper, a funeral home director who calls himself a "gentleman planter," a man who "preaches the message of Jesus" and an English visitor who has the patter down — pat.

Conn told about the pig that presented a special challenge. "There was this pig backstage they tried to dress up like a rhinoceros," she said. "It kept alleviating itself backstage."

"It's just all so magical," Winsten said. "Almost everyone there is a character in their own right. It's more of a sense of the entire place."

The film project came together almost like — well, like magic.

Principal filming took place in August 1990, with final photography completed in 1991.

Please turn to Page 4

Artbeat spotlights vignettes from the suburban arts scene. Send news leads to: Artbeat, Creative Living, Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48150.

It's called Very Special Arts Michigan.

And its intent is to hone the artistic skills of physically and mentally disabled students.

Observerland schools interested in taking part in this very special program should call Livonia Arts Commission chairman Jack Olds, Very Special Arts' southeast Michigan chapter treasurer and a state board chairman, at 591-0842.

Affiliated with Kennedy Center for the Performing Arts in Washington, Very Special Arts Michigan "has never been strong," said Olds, who chairs the statewide programs committee.

"It's the victim of stops and starts. But we've always stuck in there and tried to make it work."

Chapter highlights include scholarships to art camp, an art festival, bringing professional artists into the classroom and helping professional artists build recognition.

Olds, former Michigan Council for the Arts' assistant program director, hopes to bring Very Special Arts' southeast Michigan chapter art festival to Livonia this spring.

The festival draws entries in a variety of media: ceramics, glass, textile, jewelry, prints, paintings. Regional winners will move on to state competition at Western Michigan University and possibly national competition. This year's national competition theme: "The White House."

Olds' motivation for working with Very Special Arts? "It's a feeling of doing something for the community. After all the years I worked on the outside with the Michigan Council for the Arts, this now gives me a chance to work on the inside."

Did you know that three American Revolutionary War soldiers lived in Livonia?

A state historic marker at the Edward A. McNamara Bicentennial Park on Seven Mile honors that.

David Dean was born in 1763 and enlisted in the New York militia in 1778. He settled in Livonia about 1836 and died two years later.

A Connecticut native, Salmon Kingsley belonged to a company of minutemen who aided in the defense of Boston. He came to Livonia in 1825 and died two years later.

Born in New York about 1763, Jeremiah Klumph was a messenger in George Washington's Army. He lived in Livonia from 1836 until he died in 1855.

"These men were a few of the many Revolutionary veterans who settled in the West. All three journeyed with their families and settled in this area," relates the historic marker, erected in 1976 to commemorate the U.S. bicentennial.



photos by ART EMANEULE/staff

Watercolorist Billie Thompson of Livonia enjoys painting on the family's kitchen table. Thompson began watercolor classes with Edee Joppich of Farmington Hills in 1972. She has been a Farmington Artists Club member ever since. Thompson continues to study watercolor and sharpen her skills under the tutelage of Donna Vogelheim and Alice Nichols, both of Farmington.

Exhibition will showcase full spectrum of media

Exhibitions: 3D

By Linda Ann Chomin
special writer

WITHIN THE broad spectrum of art media, bronze and watercolor undoubtedly seem to fall at opposite ends.

But one can be as alluring as the other to the viewer as both must hold to the same principles of design, relationship of shapes and mastery of the medium.

Bronze sculpture takes the viewer into a world of three dimensions while the two-dimensional medium of watercolor delights the eye with a full palette.

Like night and day, the strength of line in James Bouchey's abstract bronze sculpture, "Ascension," complements the vibrant palette of Billie Thompson's watercolor, "Fall Festival."

Their artwork, on exhibit Jan. 15-20 in downtown Plymouth, are part of 43 pieces chosen for Plymouth Community Art Council's statewide fine arts competition, Michigan Art '92.

"I'm very excited about being in the show. This is the first time I'll

be showing this piece," Bouchey said. "Ascension" was done in memory of my mother."

Bouchey's mother died two years ago after a lengthy illness. The contemporary piece, "Ascension," is the second sculpture in tribute to

his mother, who strongly encouraged pursuit of his dream to become an artist.

AFTER SIX years of study at
Please turn to Page 2

Plymouth to host statewide art fest

By Linda Ann Chomin
special writer

Plymouth Community Arts Council will exhibit winning and selected artwork from Michigan Art '92, its third statewide fine arts competition Wednesday through Monday, Jan. 15-20, in Saxton's Showroom, 587 W. Ann Arbor Trail, adjacent to Kellogg Park.

Running concurrently with the Plymouth Ice Sculpture Spectacular, the exhibit features 30 two- and three-dimensional pieces by fine artists working in a variety of media through Michigan.

Exhibited media include oil, acrylic, watercolor, colored pencil,

clay and bronze sculpture, lithograph and mixed media.

"The Plymouth Community Arts Council is very excited about presenting Michigan Art '92. It gives people a chance to see what Michigan artists are doing and there's a variety of media there. It's a very high quality show," said Doris Chatterley, event co-chairman with Janet Campbell.

Juror for Michigan Art '92 is Mary Stephenson, assistant curator for the Department of Twentieth Century Art at the Detroit Institute of Arts.

"Mary Stephenson has been gra-
Please turn to Page 2



Livonia artist James Bouchey created the contemporary piece, "Ascension," in cast bronze. The 90-pound abstract sculpture stands about 40 inches high. It is priced at \$2,500.

Arts commission homes in on exhibit gallery at library

MONTHLY ART exhibits probably will adorn the Livonia Civic Center Library gallery by spring.

Friends of the Library and the Livonia Arts Commission are poised to split the \$16,000 cost to equip the glass-enclosed, second-floor gallery with suitable display panels.

"Once we get the panels, we'll have a very fine exhibition area," said Jack Olds, arts commission chairman and liaison to the Friends. "It's a key project right now."

The city council will consider the arts commission's share of the cost next Wednesday. The money will come from the commission's trust fund, not the city's general fund.

The freestanding, slatwall display panels will be expensive enough to accommodate a typical 45-piece individual exhibit and versatile enough

to showcase three-dimensional pieces like sculpture and jewelry.

"SHOWS WILL be similar to what we do in the city hall lobby," said arts commissioner Dorothy Wilshaw, who will team with Olds to coordinate art exhibits at the library.

"The gallery will give us more opportunity to showcase artwork although it's probably not big enough for large club shows.

"A lot of people who come to the library don't necessarily have reason to go to the city hall so they miss out on the art exhibits there," she added. "And the library is open evenings and weekends."

Wilshaw hopes the gallery opens in early spring with an invitational exhibit and reception for Livonia artists.

A COMMITTEE is looking into



Bob Sklar

whether the arts commission should consider hosting an annual fine art show at the library gallery. Such a show would be different from the commission's spring Arts and Crafts Festival at Greenmead.

"We'd be able to buy high-quality art at two city-sponsored shows under this scenario, giving us another chance to add to our city collection of artwork," Olds said.

An arts commissioner for 15 months, Olds brings an impressive

resume to the commission chairmanship, which he assumed Dec. 1.

He retired about 1 1/2 years ago after 10 years as Michigan Council for the Arts assistant program director. Before that, the former University of Northern Iowa art professor headed the Iowa Arts Council for 12 years.

He's also a regional treasurer with Very Special Arts Michigan, which brings the arts to special education students.

OLDS, AN unassuming ambassador for the arts, sees the arts commission as a source of "excitement in the community."

"A city the size of Livonia," he said, "should be involved in everything from art in public places to special art events for children, the elderly and the general citizenry."

"Art's an enhancement for our quality of life. The arts commission ought to be a leader in providing this type of service."

Working with an \$18,000 annual budget, the 15 commissioners, appointed by the mayor, provide such diverse programming as chamber concerts to Music Under the Stars. The Library Show Series ranges from art lectures to magic shows.

The commission has lent a financial lift to selected cultural groups, including the Livonia Symphony, Livonia Public Schools theater students and the Livonia-Redford Theatre Guild.

Says Olds: "We support other arts groups to help them succeed in what they're doing but we also try to initiate activities not done by others."

AN ARTIST himself, Olds likes to

do wood cuts (social justice issues ranging from civil rights to women's rights) and watercolors — (often scenes from his camping trips across the country).

On a recent three-week trip to France and Spain, he made a wealth of sketches, from small towns along France's Loire River to Spain's sidewalk cafes. He hopes these drawings provide fodder for his watercolors.

Livonia Mayor Robert Bennett says Olds "has developed a real good rapport on the art commission and should do a nice job as chairman."

"He's working with an energetic commission that's very conscientious," the mayor added. "I'm looking forward to a very productive year from them."

Bob Sklar is assistant managing editor for special projects.

Exhibition will showcase full spectrum of media

Continued from Page 1

the Center for Creative Studies in Detroit, where he experimented in a variety of media. Bouchey turned to bronze in search of permanence. "I had to find a niche and I found it in sculpture," Bouchey said.

He favors bronze for his sculptures because execution of a piece requires completion of a variety of tasks before reaching a final state. "It's a wonderful medium to work in and it involves a very complex process," Bouchey said. "Bronze will outlive me and it'll be here for generations. It's been around for thousands of years."

Bouchey began the long process of creating "Ascension" by sculpting it in wax first. The wax model included a framework of channels, built around what would eventually become the actual sculpture. The channels would ensure an absence of air pockets once the molten bronze had been poured and cooled.

"You can sketch in three dimensions with wax," he said.

Over a period of months, Bouchey built up a ceramic shell around the wax, a layer at a time. Once the shell had completely dried, he burned out the wax in a kiln, using what is referred to as the lost wax method.

BOUCHEY THEN cast the piece in bronze. After it cooled, he proceeded to remove one by one the framework of channels necessary for pouring a nearly pit-free surface. Filing and finishing concluded the extensive process.

The contemporary piece was cast at Center for Creative Studies with the help of Jay Holland, professor of sculpture, and Todd Erickson, head of the foundry. In "Ascension," two vertical lines starting at the base thrust upwards. Geometric shapes at angles leading upward crisscross the vertical lines carrying the eye around and through the space, as should a strong three-dimensional piece.

The hard, smooth element of the bronze contrasts the texture provided by a piece of rope, which binds but does not deter vertical movement. "The rope is the binding that's still bonding the family she left behind here on Earth," Bouchey said.

Bouchey's family supports his decision to become an artist. "My father has been very encouraging throughout my career."

TO PAY bills a year ago, Bouchey began a business with his wife, Tracey, also a CCS graduate. Metro Art specializes in security locks for artwork. It also deals in packaging and transporting of art.

"Eventually, I'd like to do commissions full time," Bouchey said.

"When he takes a commission, he puts his whole heart and soul into it," Tracey said.

"I can't think of any better way to make a living than to do something you love," Billie Thompson said.

"Fall Festival," as with all of Thompson's work, is an evolutionary process. Starting with a watercolor wash as a base, she builds up her color through a series of glazes allowing each to dry. "It's better for me to take my time. Your first layer is very light."

Subsequent glazes of watercolor methodically build intensity until vibrant reds, greens and yellows dazzle the eye.

"I like to push a piece as far as it will go, to go for broke," Thompson said. "Watercolor shines through and you can only get that with watercolor. That's something that just seems to fascinate me."

THOMPSON BEGAN her art career taking drawing classes in Farmington's adult education program 20 years ago. From 1972 until 1975, she took acrylic painting classes with Edee Joppich of Farmington Hills. From 1979 through 1988, watercolor classes with Joppich turned the tide for Thompson. It has been watercolor ever since.

She has been a member of the Farmington Artists Club since 1972. In October, Thompson exhibited work in the annual watercolor show at the Scarab Club in Detroit. Now she's involved with painting murals on walls at Roosevelt Elementary School in Livonia.

Thompson believes that to keep growing, she must continue to study. She's taking painting classes in watercolor with Donna Vogelheim and Alice Nichols, both of Farmington.

"I think composition is very important. I will continue learning composition, learning to repeat size and shape," Thompson said. "I seem to do a lot with foliage, leaves and plants. I like some texture and I particularly like nature. Their texture and the color excites me."

IN "FALL Festival," deep red veins in beet leaves shine through the translucent green. A sectioned bunch of carrots divides the roots into dark, lighter and medium values of orange.

The watercolor montage of beets and carrots, some with greater transparency than others, contrasts an opaque green pepper. In the center of the composition, an autumn yellow square of color, ties it all together.

"I used the yellow to keep pushing it back. I admire the Impressionists, Cezanne and Van Gogh, their use of color," Thompson said. "I will continue pushing this palette, continue to use this palette, and fine new ways to use it."

Bouchey's bronze, Thompson's watercolor — as different as they are alluring.

OTHER OBSERVERLAND residents appearing in Michigan Art '92 include:

- Plymouth — Tivador Balogh, sepi pencil; Mark Evers, watercolor; Toni Stevens, watercolor.
- Farmington Hills — Janus Benda, watercolor, monoprint; John Harnois, lithograph.
- Farmington — Thomas Keno, pen and ink.
- Canton — Connie Lucas, watercolor.



"Fall Festival" by Billie Thompson of Livonia is one of 43 pieces exhibited in Michigan Art '92. The watercolor was selected in the third statewide fine arts competition sponsored by the Plymouth Community Arts Council. It is priced at \$450.

State focus Plymouth hosting art fest

Continued from Page 1

scious enough to come out Sunday and help us set up the exhibition the way she envisioned it when jurying the competition," Chatterley said.

STEPHENSON HAS been an assistant curator and Michigan Artists Program coordinator at the DIA since 1987. She earned master of arts and master of fine arts degrees at Wayne State University and a certificate of museum practice at Horace H. Rackham School of Graduate Studies, University of Michigan.

She has served as a juror for the Ella Sharp Museum in Jackson, Buckham Art Center in Flint, Kalamazoo Institute of Arts, the Scarab Club in Detroit and Detroit Artists Market. She has worked with the Cranbrook Academy of Art Museum, Smithsonian Institution and the Michigan Commission on Art in Public Places.

A Michigan Art '92 kick-off luncheon at 11:30 a.m. Monday, Jan. 13, hosted by Cafe Bon Homme in Plymouth, will feature Stephenson as guest speaker. She will discuss her role as a fine arts competition juror, including what factors she considers in the selection process.

"Mary Stephenson will tell how and why she chose certain pieces. Then she'll do a walking tour through the exhibition," Chatterley said.

Tickets for the luncheon, including the exhibition tour at Saxton's, are \$15. Since seating is limited to the first 50 reservations, call the arts council's office about buying tickets early.

AT AN opening reception 7-9 p.m. Tuesday, Jan. 14, the arts council will honor winning artists with awards, including a Best of Show and a Purchase Award, totaling \$2,000. The \$250 Purchase Award will honor a painting selected to permanently include in the arts council's Art Rental Gallery.

Stephenson will pick the Best of Show. She'll work with Therese Gall, gallery chairwoman, to present the Purchase Award.

A sponsor since the competition's inception, Michigan National Bank contributed in part to making cash awards possible.

The Michigan Council for the Arts also is an event supporter.

"Many local businesses including Michigan National, Saxton's and Cafe Bon Homme have contributed in kind to making Michigan Art '92 a reality," Chatterley said.

All artwork in the exhibition is for sale. Prices range from \$150 to \$3,000.

"We hope the competition and exhibition will become an annual event," Chatterley said. "It originally started because we thought the arts council should encourage young fine artists and Michigan artists in general. There are many talented fine artists in Michigan."

Exhibition hours, beginning Jan. 15, are 11 a.m. to 6 p.m., Wednesday, Thursday and Monday; to 8 p.m. Friday and Saturday; and noon to 5 p.m. Sunday.

For more information on Michigan Art '92, call the Plymouth Community Arts Council, a non-profit group promoting and serving the arts since 1969, 455-5260.

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Make resolutions in photography



Resolve to bundle up and take more outdoor shots this winter. Monte Nagler took this dramatic scene near Empire, Mich.

A new year is upon us, and as you make up your list of resolutions, don't forget to include your photography.

Begin with that new camera, lens or flash unit you found under the tree by resolving to thoroughly read the instruction manuals and familiarize yourself with all controls and functions.

Check out your existing equipment to make sure everything is in good working order. Now is an opportune time to change all batteries in all of your equipment to avoid a possible future problem.

Been procrastinating on insurance for your camera gear? How about resolving this year to check into an insurance policy? Premiums are inexpensive when compared with the financial and emotional losses if some of your equipment is lost or stolen.

RESOLVE TO take a photography class in 1992 to improve your knowledge and appreciation of photography. Many fine classes are available in the area, probably in your own community.

Browsing through photography books at your favorite bookstore will be a most valuable experience. This year especially has produced a terrific crop of photography books.

And don't forget the many fine photo galleries where you can really begin to look and learn from photographs. I can't overemphasize the importance of looking at pictures and the rewards you can gain by doing so.

photography



Monte Nagler

'MOST IMPORTANT, make that all-meaningful resolution to take more pictures in 1992. The more you shoot, the more photographic knowledge you'll gain. Branch out in new areas, too, by including shots of subjects different from what you're used to.

Begin to concentrate more and try to look deeper through the viewfinder. Tune into your feelings and think about what you want to "say" with your photographs. Get into the frame of mind that you are making a photograph, not simply taking a snapshot.

Resolve to take some of your favorite negatives or slides, have them enlarged, get them matted and framed and hang them on your walls. You will find that living with photographs will inspire you to go out and take even more.

To all of my readers, please accept best wishes for a joyous, prosperous and photo-filled New Year!

Monte Nagler is a professional photographer based in Farmington Hills.

exhibitions

Send calendar items about Oakland County art gallery exhibitions to The Eccentric, 805 E. Maple, Birmingham 48009. Send items about Wayne County exhibitions to The Observer, 36251 Schoolcraft, Livonia 48150. Attention: Creative Living editor.

● ATRIUM GALLERY

Livonia resident Barb Demgen's oils, watercolors and acrylics. Portraits, landscapes, still life. Her on-location landscapes include Maybury State Park and Lake Charlevoix. Also, Donguale Yurgitis of Farmington Hills, who studied in Europe, has on display paintings from her "Michigan Landscapes" series and mixed media works from her "Reflections" series. Other local artists featured: Marilyn Blinder with mixed water media. Raku works by Suzanne Young, Jack Martin and Jeff Hale. Blown glass by Bruce Boatman includes his new perfume bottles. Hours: 10 a.m. to 8 p.m. weekdays, 10 a.m. to 6 p.m. Saturdays and noon to 5 p.m. Sundays through the holidays. 113 N. Center, Northville.

● THE ARTISTS' GALLERY

Thursday, Jan. 9 — "Beginnings," a new show for 1992, featuring the works of well-known artists Lil Langerman and Iris Czajkowski, will run through Feb. 29. A party open to the public will take place 5-8

p.m. Thursday. The show will include oils, watercolors and collage, as well as works by gallery regulars. Hours are 10 a.m. to 5 p.m. Monday-Saturday, until 8 p.m. Thursday, in Applegate Square on Northwestern Highway between 12 and 13 Mile in Southfield, 353-4707.

● SCARAB CLUB

Thursday, Jan. 9 — The 1991 Annual Printmaking and Works on Paper Exhibition will run to Jan. 25. Opening reception and awards 6-8 p.m. Thursday. The purpose of the display is to recognize achievement among Michigan and Ontario artists. Also at the Scarab Club, prize-winning sculptor Phillip Newton Kellogg of Detroit will be featured in a one-man exhibit through Jan. 31. The exhibit is a retrospective show of sculpture in wood, steel and bronze. Opening reception 6-8 p.m. Thursday. Kellogg's work has been shown in many major museums throughout the United States, and is in private collections in Rochester, Royal Oak and Pleasant Ridge. Hours are noon to 5 p.m. Wednesday-Saturday, 217 Farnsworth at John R in Detroit's Cultural Center. Call the office at 831-1250 between noon and 5 p.m. Tuesday-Friday.

● DETROIT FOCUS

Friday, Jan. 10 — The gallery reopens after the holidays with Group II from the

Review Committee Selections. Two of these Michigan artists — Marcia Freedman and Jacquelyn Ruttinger — placed work on the wall. Works by the other two — Pi Benio and Tzufen Liao — were installed. The exhibition will run to Feb. 8.

Freedman's mixed media drawings are a personalized expression of grief. Using various textures and dark, introspective tones, she creates a somber, thoughtful mood. Ruttinger uses interweaving of form and space, along with airbrushed glazes of interference and iridescent pigments to create works that evolve with regard to the viewer's perspective.

Benio created an installation using linen paper and life-size handmade paper figures. Her work is a response to her frustration with the spirit's ability to soar while the body is incapable of mobility. Liao sardonically juxtaposes fake fur and steel to create a tool whose presence speaks of a kind of illogic.

Opening reception 5:30-8:30 p.m. Friday. Hours are noon to 6 p.m. Wednesday-Saturday, 743 Beaubien, Detroit, 962-9025.

● DETROIT ARTISTS MARKET

Friday, Jan. 10 — The Detroit Artists Market announces its 60th anniversary with the "Select 5 Collect" exhibition by Michigan photographers John Carney, Joanne Leonard, Bill Sanders, Michael Sarnacki and Carl Toth, running to Feb. 7. The

exhibit is to honor the artists, inform the audience and encourage the collecting of Michigan photography. Opening reception 5-7:30 p.m. Friday. Picked work by Dusty Fleming, Cynthia Greig and Carole Zak in the upper gallery. Gallery hours 11 a.m. to 5 p.m. Tuesday-Saturday, 1452 Randolph, Detroit, 962-0337.

● SYBARIS GALLERY

Friday, Jan. 10 — One-person show of sculpture by New York artist Susan Martin, who works with such materials as wax, wood, plaster, lead and paper to create minimal and sensuous forms, will continue to Feb. 8. Opening reception for the artist 6-8:30 p.m. Friday. Hours are 11 a.m. to 5 p.m. Tuesday-Saturday, 301 W. Fourth, Royal Oak, 544-3388.

● DETROIT GALLERY OF CONTEMPORARY CRAFTS

Friday, Jan. 10 — "Time Marches On," second annual show featuring unusual clocks, will run to Feb. 15. Handcrafted in a variety of media including wood, copper, forged iron and papier-mache, the works range from traditional and architectural styles to whimsical animal heads by artists from across the country. Hours are 10 a.m. to 6 p.m. Monday-Friday, 11 a.m. to 5 p.m. Saturday. Call for additional evening hours. 104 Fisher Building, Detroit, 873-7888.

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10110 CREEKWOOD CIRCLE, PLYMOUTH! The perfect address in a most beautiful neighborhood. Important recent upgrades. 4 bedrooms, 2 1/2 baths, formal dining room, a study, crown mouldings, family room with a fireplace, 1st floor laundry, side entrance 2 1/2 car garage. West off Sheldon! \$189,900 (453-8200)

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CANTON! SPECIALLY PRICED!

A very quiet setting in a desirable neighborhood combined with fresh neutral interior colors. There are 3 bedrooms, 2 1/2 baths, formal dining room, family room with a woodburning fireplace, 1st floor laundry, full basement, Central Air, and attached 2 1/2 car garage with opener. \$129,900 (453-8200)

CANTON! A priced address on a quiet court. Faultlessly maintained showcase Colonial with 4 bedrooms, 2 1/2 baths, a formal dining room, family room with a fireplace, premium floor coverings, 1st floor laundry, basement, endless designer qualities, raised oak cabinetry, etc. \$144,900 (453-8200)

PLYMOUTH! NEVER BEFORE OFFERED!

Original owner, Gerish built with many special custom features. A lovely open foyer with red oak flooring, 4 large bedrooms, 2 1/2 baths, solid wood interior doors. French doors to a study with bookcases, wooded rear yard, oversized family room, etc. \$259,900 (453-8200)

FIRST OFFERING! PLYMOUTH!

An enduringly popular neighborhood west of Sheldon sets the pattern for this well maintained Dutch Colonial. A welcoming foyer with oak flooring, 4 bedrooms, 2 1/2 baths, a study with built-ins, formal dining room, family room with a fireplace, Security system, sprinklers, 1st floor laundry and side entrance 2 1/2 car garage. SO VERY COMPLETE! \$189,900 (453-8200)

PLYMOUTH! A coveted wooded setting on a quiet court. Lush landscaping combined with extensive decking and brick walkways. There are 4 bedrooms, abundant crown mouldings, open staircase, formal dining room, family room with fireplace, a study, 1st floor laundry, sprinklers, Security system, etc. \$259,900 (453-8200)

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OPEN SUNDAY 1:00-4:00

1260 LINDEN, CITY OF PLYMOUTH! "HOUGH PARK"...South off Ann Arbor Trail and East of Sheldon. Supremely livable brick ranch surrounded by lowering trees. Extensively updated: new Andersen windows, a spectacular new kitchen, (2) fireplaces in living and family rooms, 4 bedrooms, 2 1/2 baths, etc. \$269,900 (453-8200)

CANTON! Lavishly appointed and unrivaled Colonial backing into a wooded commons area. Designer appointments throughout. 4 bedrooms, 2 1/2 baths, formal dining room, a study, 1st floor laundry, family room with a fireplace, a private patio with a brick wall, etc. OUTSTANDING! \$159,900 (453-8200)

OPEN SUNDAY 1:00-4:00

34450 BRETTON, CITY OF LIVONIA! North off Seven Mile Road onto Gill Road. Follow our directional signs to this exceptional 5 year old brick ranch featuring 3 master-sized bedrooms, 2 1/2 elegant baths, a gourmet kitchen, formal dining, a large Great room with fireplace, 1st floor laundry, etc. \$234,500 (453-8200)

PLYMOUTH'S BEST VALUE Four bedroom colonial in Ridgewood Hills. Very neutral decor, six panel doors, family room with FIREPLACE, formal living and dining rooms, first floor laundry, professionally designed landscaping. ML#178308 \$219,900 455-6000

GREAT FAMILY AREA Spacious four bedroom colonial in Canton's Windsor Park adjacent to park, curved stairway off foyer, open family room with FIREPLACE, bright and cheery kitchen, partially finished basement, Hulsing Elementary School within sub. \$122,900 455-6000

COLONIAL FOR RENT. Spacious four bedroom furnished home in quiet wooded area, hardwood floors in living and dining room, kitchen appliances included, close to shopping, schools and expressways. ML#193985 \$1,400 month 455-6000

LOTS OF POTENTIAL Small duplex with in-town Northville location, walk to shopping and festivals, great starter home, needs to be updated, has full basement. ML#191629 \$65,000 455-6000



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New TV movie features tricks and treats

Continued from Page 1

The festival has been taking place for about 53 years. It occurs the second week in August in Colon, the home of the Abbott Magic Co.

About 1,000 magicians and fans from around the world attend the event. Among them is world-famous magician Harry Blackstone Jr., a Michigan native.

Famed magicians Doug Henning and David Copperfield have attended. Blackstone told about the time Arsenio Hall couldn't get a ticket and he let him in. Years later, the magician appeared on Hall's TV show.

"We all agreed we love magic," Marx said. "We all fell in love with Harry Blackstone," Winsten said.

"We saw Harry Blackstone Sr. perform," Marx said. "So we decided we would see what this was all about. We just hopped in the car."

THE TRICKS brought many treats. The festival delighted the women.

"We loved it," Marx said. "We said, 'There's a movie here.'"

It happened that a reporter from a New York magazine was at the same event.

"We knew we were on to a great story," Marx said.

The tricks at the festival are more traditional, less flashy, Conn said.

They liked the community, too.

"The people in Colon are so friendly," Marx said.

"A small child can talk to Harry Blackstone on the street and he'll do a trick," Winsten said.

And they got to know Blackstone and his family.

"They're special. Very special," Marx said.

IT WAS hard to get financing for the film because it wasn't about a serious subject.

"In the past we would go to the Michigan Coun-

cil for the Arts but it's not there any more," Marx said.

At one point it didn't look as though the project would be completed.

But then Mary Jo Bales of Consumers' Power set up a meeting with John Clark, senior vice president of Consumers' Power and president of Consumers' Power Foundation.

"We see 'It's Magic' as a way of offering a striking visual message; that documents why Michigan is such an outstanding place in which to live and do business," Clark said.

"The opportunity to work with Michigan's only Oscar-winning documentary company and reach 57 million households on WTBS through the prestigious National Geographic 'Explorer' series is a very exciting partnership for us."

"For a company like Consumers' Power to step forward... is a major statement," Winsten said.

NATIONAL GEOGRAPHIC read about the festival in the New York magazine and called to see "It's Magic." It was impressed that film was used instead of videotape.

"Sue Marx Films is a perfect fit for us," said Patrick Prentice, senior producer of the Explorer series.

"They make top-quality documentaries and they work in film. We look forward to doing other projects with them."

Lawrence Marshall was co-editor of the film. Members of the all-Michigan crew included Tom Campau, Kevin Hewitt, Jim Jordan, Lawrence Marshall (camera), Jeff Jones (audio), Darryl Dusbiber, Mark Strachan (gaffers), Dave Brush, Paul Scaglione, Steve Heldt (camera assists), Donna Scarpuzza, Pamela Jarvi (production assists); and the late Vivian Lieberman (script, makeup). "It's Magic" will be rebroadcast on WTBS. Sue Marx Films plans on having a premiere in the future.

One Abbott employee told the filmmakers that there's no magic, it's all props. But the project could turn anyone into believing in a special magic.



PAMELA JARVI

Pamela Conn (back row) of Plymouth, Beth Winsten of Birmingham and Sue Marx of Detroit, all of Sue Marx Films Inc., are shown here with famous magician Harry Blackstone Jr. The women met Blackstone and other performers while making "It's Magic," to be seen on WTBS Sunday night.

creative impressions

Send creative arts-related calendar items to: *Creative Impressions, Creative Living, Observer & Eccentric Newspapers*, 36251 Schoolcraft, Livonia 48150. Allow at least three weeks for publication.

ART LECTURES

"But I Like It," a five-part lecture series starting Sunday, Jan. 12, will help new collectors in developing confidence in selecting artwork.

Experts will cover photography, painting, decorative arts, sculpture and prints and drawing. The series will conclude with a visit to a personal collection that contains many works bought at the Detroit Artists Market.

The lectures will take place at 3 p.m. Sundays at the Detroit Artists Market, 1452 Randolph, in Detroit, in conjunction with the current exhibition. The cost per person is \$25 for the series and \$7 per lecture.

Light refreshments will be served. Space is limited for some events. Call 962-0337 for information.

The scheduled events are:

— Jan. 12, with the "Select Five Collect and Pieced Work" exhibition. Speaker will be Hope Palmer, adjunct professor in art and art history, at Henry Ford Community College.

— Feb. 16, with the Soma/Psyche exhibition and Hilberry/Tsaris collection. Gerry Craig, Artists Market art director; architect John Hilberry, Soma/Psyche curator; and attorney Andronike Tsaris will show their international collection of 20th century art.

— March 22, with the "Message and Medium" exhibition. Bill Porter, instructor of history of design at Wayne State University and the Center for Creative Studies, will be the speaker.

— April 26, with the "Image/Text: Language in Art" exhibition. MaryAnn Wilkinson, associate curator of the Department of 20th Century Art at the Detroit Institute of Arts, will be the speaker.

— Oct. 18, a private off-site tour, open to Artists Market members only. Collectors Gayle and Andrew Camden will open their home for viewing and discussion of their collection, built by many Artists Market purchases.



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Sharon Barber - Assoc. 313-498-2563
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Ranch style home on 10 acres mt. Three bedrooms, 1 1/2 baths, fireplace, cathedral ceiling, finished walk-out basement, 2 1/2 car attached garage, deck, patio, pool and pole barn. \$135,000.00 C-613

Newly redone quadlevel home on 1 acre mt. 3 large bedrooms, 2 full baths, beautiful fireplace in the family room, decks, new furnace, 2 car garage and many more new features. \$95,900.00 C-590

Enjoy country living in this three bedroom in-level home on 7 acres mt. Home has kitchen, dining, living, family room, breezeway & attached garage. Also central air, deck and fenced yard. \$109,900.00 C-611

Comfortable ranch with 1554 sq. ft. mt on 1.28 acres mt. Home features kitchen with dining, living room, family room, three bedrooms, 1 1/2 baths and screened porch. Also full basement, central air and detached garage with attached garage area. \$95,900.00 C-610

Lovely brick & wood 3 bedroom ranch on 3.5 mt. 1500 sq. ft. home features double fireplace between living room & kitchen, first floor laundry, 1 1/2 baths, 2 bedrooms on main floor and 1 bedroom & sitting room in lower level. Attached garage & central air. \$119,900.00 C-607

Great family home! Great neighborhood! Come see this 3 bedroom home on corner lot. Formal dining, first floor utility, enclosed front porch, sunroom, solar & more! Immediate occupancy! \$179,900.00 S-202

Three bedroom, 1 1/2 story home on 6 lots in the village of Gregory. Aluminum siding, natural gas heat, 2 car garage. \$59,900.00 G-612

Vacant 2 1/4 acres mt with 200 foot road frontage on a paved road in the Stockbridge School District. \$25,000.00 V-561

Vacant 8.46 acres mt on a paved road in the Stockbridge School District. \$24,900.00 V-616

ALMOST NEW (1990) built Colonial with pretty decor and clean floors and walls. Don't accept an older outdated house when you can own this home for only \$139,900. CENTURY 21 Taylor & Associates 451-9415

COUNTRY COLONIAL Here in the city, 3 bedrooms, family room with wood plank floor, great country fireplace, 1st floor laundry and more. \$115,900 CENTURY 21 Taylor & Associates 451-9415

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SHARP 1985 Colonial offers many upgrades. custom deck fence, plus owner to pay \$2,000 towards allowable closing costs. \$97,900 CENTURY 21 Suburban, Plymouth 455-5880

OPEN SUNDAY 1-4, 2545 Hampton Ct. S. of Wixom, W. of Glenary. New construction! 3 bedroom, 2 1/2 bath contemporary home in area of fine homes. Jacuzzi, walk-out, wood windows are just a few of many amenities offered by this home. \$184,900 Rob Kassab CENTURY 21 West, Inc. 349-6800

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REAL CHARMER! Cape Cod, fireplace, 2 bedrooms. Cute, clean, move-in condition. 2 car garage and land contract terms. \$34,000 Call Lori Nordman, CENTURY 21 At The Lakes 698-2111

N.W. DETROIT BRICK RANCH with newer roof, hot water heater and carpet. With FHA terms. Call CENTURY 21 Chalet 477-1800

FARMINGTON LOCATION. Beautiful 3 bedroom colonial on a tree-lined street, new carpeting, 1 1/2 baths, dining room, family room with fireplace, central air, basement and 2 car attached garage. Only \$129,900. CENTURY 21 Row 464-7111

REDFORD. Wonderful starter home. 2 bedrooms with unfinished upstairs, brick and aluminum home. Basement had finished rec. room. Wet plaster, hardwood floors, kitchen updated and all for \$54,900 in S. Redford. (688) 462-2930

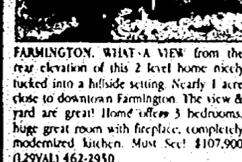
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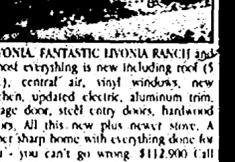
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LIVONIA. FANTASTIC LIVONIA RANCH! and almost everything is new including roof (5 yrs), central air, vinyl windows, new kitchen, updated electric, aluminum trim, garage door, steel entry doors, hardwood floors. All this new plus newer stove. A super sharp home with everything done for you - you can't go wrong. \$112,900 Call today! (928) 451-5100



FARMINGTON. WHAT A VIEW from the rear elevation of this 2 level home nicely tucked into a hillside setting. Nearly 1 acre close to downtown Farmington. The view & yard are great! Home offers 3 bedrooms, huge great room with fireplace, completely modernized kitchen. Must See! \$107,900 (LS) 462-2930

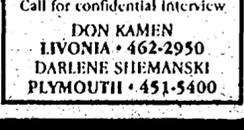
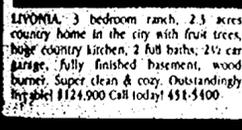


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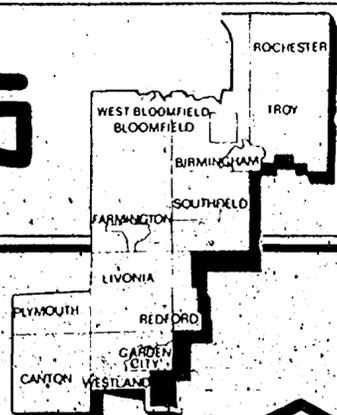
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<p>BERKLEY NEW 3 bedroom, 1 1/2 bath colonial, built by Franklin Hill Homes. Many features to choose from. If you act now. Call Mark Brown for Details. CENTURY 21 Northwood 399-0400</p>	<p>FARMINGTON HILLS OPEN SUNDAY 1-4, 29521 Kings Pointe Ct. N. of 13 Mile, W. of Farmington. 4 bedroom tri w/ storage galore. Oversized family room and more! \$179,900 CENTURY 21 Premiere 626-8800</p>	<p>INKSTER ECONOMY with charm! Well maintained bungalow with vinyl siding, 4 bedrooms, updated kitchen all on double lot. \$33,900 CENTURY 21 Suburban, Plymouth 455-5880</p>	<p>PLYMOUTH KISS YOUR SEARCH GOOD-BYE with this 3 bedroom bungalow in the heart of downtown Plymouth. Full basement, hardwood floors, updated kitchen. Asking \$96,900 CENTURY 21 Suburban, Plymouth 455-5880</p>	<p>SOUTHFIELD MAGNIFICENT 3 acre treed ravine lot on cul-de-sac. 2 bedroom, 2 1/2 bath, 2400 sq. ft. ranch with walk-out basement & 2 1/2 car attached garage. \$149,900 CENTURY 21 M/J Corporate Transferee Service 851-6700</p>
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301 Open Houses

FARMINGTON HILLS - Open Sun. 1-4
1-4, Kimberley Sub. 30233 Fiddlers Green, 11 Hills/Midwest, 4 bedrooms, den, 3 baths, family room w/ fireplace. Newly remodeled kitchen, new built-in appliances. Screened-in porch, walk to all schools. Move in condition. Immediate occupancy. \$148,000. 477-5333

301 Open Houses

MILFORD NEW BRICK RANCH
OPEN 1-5, Jan. 11-12
3 bedroom, 2 1/2 bath, 1 story + 169,900. 313-684-2521

301 Open Houses

ROYAL OAK - OPEN SUN 2-5pm
3 bedrooms, dining room, 2 full baths, garage, finished basement, newly decorated \$15 N. Blair. 544-1382

302 Birmingham Bloomfield

BEAUTIFUL RANCH on 1/2 acre, great room, living room, dining room, library, many updates, 2600 sq. ft. \$229,900. 855-6508

302 Birmingham Bloomfield

BEVERLY HILLS - area of large homes on country size lots. Updated, sharp & ready to move in. \$199,500. SALES CONNECTION - 258-0852

301 Open Houses

DEARBORN
OPEN SUN. 2-5PM
Sharp 3 bedroom bungalow with fireplace, large kitchen, 2 1/2 car garage. Only \$179,500. 353-7170

OPEN 1-4 SUN.

WHITMORE LAKE - 11470 EAST SHORE DR. Colonial, large bedrooms, 2 full baths, library of den, completely remodeled in 1991. Florida room, dock & boat well. \$140,000. N. of 8 Mile, E. of Whitmore Lake.

301 Open Houses

OLA DUNN
RE/MAX In The Hills
Call 648-5000 or 338-3500

301 Open Houses

NOV - OPEN SUN 12-3pm
10 MI & TAYLOR 3 bedroom Ranch w/finished basement & great room. \$155,000 348-3180

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301 Open Houses

DEARBORN
OPEN SUN. 2-5PM
Sharp 3 bedroom bungalow with fireplace, large kitchen,

CROSSWORD PUZZLER

- ACROSS**
- Chinese pagoda
 - Proverb
 - Ordinance
 - My Children
 - Flower part
 - Honest
 - Willie
 - Winkle
 - Quarrel
 - Hints
 - Behold
 - Lead symbol
 - Sea eagle
 - Waits on
 - High mountain
 - Newspaper column of opinion
 - Meadows
 - Baseball stat
 - Berra of baseball

Answer to Previous Puzzle

PEAR ATONE APE
LEA LEGAL LEA
TAMPER PARENT
ACRE NI
CHAT ISM ARSE
ROT ATTORNEYS
IN APONETRS
MONSTROUS DIE
EROS YAM ALAN
EM TELL
COTTON NOTICE
ABB TESTS OOE
BIB SWISS AWL

- DOWN**
- Shooting marble
 - Ginger
 - Baldwin
 - Confirm
 - Ona
 - Unlaid by another
 - Imitates
 - Wander about
 - Idly
 - Spanish article
 - Circuit
 - Arabian garment
 - Damp
 - Wrong Number
 - French article
 - The Lion
 - Tropical trees
 - Talk complainingly
 - Posted
 - Musical instrument
 - Ardent
 - Playground feature
 - Young salmon
 - Arrogant
 - Rigid
 - Frozen water
 - Writing tablets
 - Army off.
 - Poison
 - Mop
 - Base
 - Be in debt
 - In addition
 - Buddy
 - Hasten
 - Poem
 - O-T linkup

- ACROSS**
- 12 Tropical trees
 - 15
 - 18
 - 20
 - 22 Talk complainingly
 - 24 Posted
 - 25 Musical instrument
 - 26 Ardent
 - 27 Playground feature
 - 29 Young salmon
 - 31 Arrogant
 - 32 Rigid
 - 33 Frozen water
 - 34 Writing tablets
 - 42 Army off.
 - 43 Poison
 - 46 Mop
 - 48 Base
 - 49 Be in debt
 - 50 Buddy
 - 52 Hasten
 - 53 Poem
 - 55 O-T linkup

302 Birmingham Bloomfield
BLOOMFIELD, 3 bedroom ranch, 1 1/2 baths, fireplace, 2 1/2 car garage. Deck. Priced to sell! \$113,900.
SAVE THOUSANDS! Helping Sellers Sell "By Owner" from \$1,950.
HELP-U-SELL
Birmingham/Bloomfield 648-6670

OPEN SATURDAY & SUNDAY 1-4 PM
Just Listed
Super sharp, three bedroom bungalow on a pretty boulevard street. Newer kitchen with quartz tile floor. Florida room, garage. \$149,900.
1641 Stanley N. of 14 Mile Rd., E. of Southfield Rd.
HALL & HUNTER
644-3500

OPEN SAT. & SUN. 1-4
171 E. Lincoln
(n. of Lincoln, W. of Woodward)
Refurbished, bedroom-in-law. Tur. \$164,900.
642-2400
COLDWELL BANKER
Schweitzer Real Estate

OPEN SUN. 1-4
17350 Locherba, E. of Southfield, S. of 14 Mile, Birmingham schools. Sharp 3 bedroom ranch, new kitchen, family room, \$158,000.
LYRA BROWN
848-1400
MAX BROOK, INC., REALTORS

UNIQUE RANCH with separate master suite, updated country kitchen with granite, 3 1/2 baths, 2 fireplaces on main floor. Many features include wet plaster, fully finished lower level with walk-out, bath & fireplace. Two third acre lot with Bloomfield Hills address & schools. Great value at \$209,000. By owner. Call days 653-8638. 654-9002 or after 5pm 363-3304

303 W. Blmfd. Keego Orchard Lake
CONTEMPORARY RANCH, white interior, new ceramic kitchen, bath, laundry, Cass & Sylvan Lake privileges. West Bloomfield schools. \$173,900. 15BEE.
MAX BROOK, INC. 628-4000

DESPERATE SELLER
RELOCATING
4 acre W. Bloomfield Estate With Upper Strata Lake privileges. 40 ft. great room with vaulted ceiling & 3,000 sq. ft. living area. Large family room with coral, 2 full & 2 1/2 bathrooms & professional. Many extras \$245,000. By Owner. For immediate sale. Principals Only. 363-3304

MISSION SPRINGS ON DARB LAKE subdivision Fabulous 4 bedroom colonial, 2 story foyer plus circular staircase. Gourmet kitchen with island. Master suite with fireplace and glamour bath. Wooded setting. W. Bloomfield Schools. Reduced to \$299,900.
Ralph, Janet West. Ask for Eileen Young. 851-8900.
WEST BLOOMFIELD RANCH with 2 car attached garage & parklike setting. Stunning decor and many extras. \$139,900. 61FAR
MAX BROOK, INC. 628-4000

302 Birmingham Bloomfield
BLOOMFIELD HILLS
Bloomfield Oak Drive - New Listing! In mint condition with 3 1/2 bedrooms, 3 1/2 baths, family room, library, walk-out lower level, roof room. \$159,900.
JANETTE ENGELHARDT
644-8700
MAX BROOK, INC., REALTORS

302 Birmingham Bloomfield
OPEN SUN. 1-4pm
2312 Bedford, N. of Square Lake (at Rutherford), E. of Woodward. Bloomfield Hills Schools. 3 bedroom, 2 1/2 bath ranch, half acre treed lot, gourmet kitchen, dining room, family room with loft, partial basement. \$127,900. Ask for:
Gladys Cilelli
REAL ESTATE ONE
644-4700 334-7603

302 Birmingham Bloomfield
OPEN SUN. 2-5
Bloomfield Hills Schools. 3 bedroom, 1 1/2 bath ranch, large updated family room, finished basement, central air, garage, new deck. 128 Eileen, Bratton Rd., N. of Sq. Lake Rd. W. of Woodward, \$138,000.
RALEIGH MANUEL,
647-7100

303 W. Blmfd. Keego Orchard Lake
GORGEOUS West Bloomfield Contemporary. White interior, marble, custom mirrors and carpet. Park setting. \$339,000. 64FAR.
MAX BROOK, INC. 628-4000

GREAT HOUSE: RANCH
GREAT LOCATION: W. BLMFD. GREAT SCHOOLS: BIRMINGHAM. GREAT PRICE: \$131,500.
Call for your private showing today, tomorrow may be too late!
CALL GAIL LINDEH
THE MICHIGAN GROUP
REALTORS INC.
851-4100 642-0138

W. BLOOMFIELD - Mild contemporary open floor plan, natural view, privacy. 1 1/2 acre, 3 bedroom, 2 1/2 bath, \$179,900. Owner. 360-0372

W. BLOOMFIELD - Open Sun. 1-5. Birmingham schools, spacious 4 yr old 3 bedroom ranch. Family room, many extras. \$229,000. 655-8149

304 Farmington Farmington Hills
ALMOST AN ACRE
Upgrades & updates galore in this traditional 4 bedroom, 2 1/2 bath colonial. Beautifully remodeled kitchen, solid 6 panel doors, fieldstone fireplace, master bath with tub and shower. \$120,000.

A SUPER HOME!
Gorgeous, wooded lot perfectly located on a low traffic street. Nicely maintained and charming 4 bedroom, 2 1/2 bath colonial, side entry 2 car attached garage. Motivated sellers are asking only \$199,900.

NEW CONSTRUCTION
Only 30 days to finish this absolutely gorgeous 4 bedroom, 3 1/2 bath cape cod on a treed 1/2 acre lot in area of expensive homes. Many premium trims, extras and upgrades! 1st floor, master suite, 3 car attached garage. Ask for \$286,900.

MARY MCLEOD
CENTURY 21 ROW 664-7111

ATTENTION: - Transfer for the sale of this beautiful colonial in a great family neighborhood. 4 bedrooms, 2 1/2 baths, family room, 1st floor laundry, partially finished basement, nice corner lot, huge walk-in closet in master bedroom. Take advantage of the low interest rates now! \$179,900. 28553 Lake Park, ASK FOR RANDALL GOODSON THE PRUDENTIAL GREAT LAKES REALTY 628-9100 662-1121

FARMINGTON HILLS - Open Sun. 1-4. 3 bedroom ranch, finished basement, 2 full baths, central air, family room with fireplace, tools, pool. \$112,000.
HEPARD & ASSOC. 855-6570

CUSTOM BRICK RANCH - maintenance free exterior, 2 bedrooms, 2 bath, brick home offers master suite, large great room with cathedral ceiling & oak beams. Wood burning fireplace, oak mantle & gas hook up, dream kitchen w/ window & oak cabinets. Breakfast room, 1st floor laundry, formal dining room, full bathroom, sprinkling system. Gorgeous corner lot. Attached 2 car side garage \$148,900.

FIRST OFFERING - Sharp 3 bedroom, 1 1/2 bath brick ranch. New oak cabinets in bright kitchen, new tile in kitchen & dining room, doorwalk to deck, finished basement with bar. Convenient location. 2 1/2 car garage. \$89,900.

PICTURESQUE SETTING on a large treed lot. 3 bedroom, aluminum sided home. Remodeled kitchen with oak cupboards & no wax floor, formal dining room, patio, screened in porch, fenced yard. Oversized 2 car garage with workshop. \$79,900.

LOTS OF CHARM - 3 bedroom, 2 bath home. Florida room. Built-in china cabinet in formal dining room, fireplace in living room, nice lot, attached garage. \$75,900.

303 W. Blmfd. Keego Orchard Lake
CONTEMPORARY RANCH, white interior, new ceramic kitchen, bath, laundry, Cass & Sylvan Lake privileges. West Bloomfield schools. \$173,900. 15BEE.
MAX BROOK, INC. 628-4000

DESPERATE SELLER
RELOCATING
4 acre W. Bloomfield Estate With Upper Strata Lake privileges. 40 ft. great room with vaulted ceiling & 3,000 sq. ft. living area. Large family room with coral, 2 full & 2 1/2 bathrooms & professional. Many extras \$245,000. By Owner. For immediate sale. Principals Only. 363-3304

MISSION SPRINGS ON DARB LAKE subdivision Fabulous 4 bedroom colonial, 2 story foyer plus circular staircase. Gourmet kitchen with island. Master suite with fireplace and glamour bath. Wooded setting. W. Bloomfield Schools. Reduced to \$299,900.
Ralph, Janet West. Ask for Eileen Young. 851-8900.
WEST BLOOMFIELD RANCH with 2 car attached garage & parklike setting. Stunning decor and many extras. \$139,900. 61FAR
MAX BROOK, INC. 628-4000

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BLOOMFIELD HILLS
Bloomfield Oak Drive - New Listing! In mint condition with 3 1/2 bedrooms, 3 1/2 baths, family room, library, walk-out lower level, roof room. \$159,900.
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RALEIGH MANUEL,
647-7100

304 Farmington Farmington Hills
BY OWNER - Newer Farmington Hills, open floor plan, 3 bedrooms, 2 1/2 baths, jacuzzi, 4 bedrooms, security, air, sprinklers, decks, extras. Beautifully landscaped. \$199,900. 473-0029.
BY OWNER, Kendallwood, 3 bedroom ranch, 2 1/2 baths, 1 1/2 acre lot, 2 car garage. Buyers only. \$110,000. 553-8945

BY OWNER - 3 bedrooms, 2 1/2 bath brick ranch in desirable, Kendallwood sub. Nicely decorated, new carpet, furnace & central air. Pool room & office in basement. \$124,900. Leave Message 489-7020

COUNTRY VIEW - 4 bedroom, 2 1/2 bath Colonial, oversized lot, 1900 sq. ft. of living space. Central air, entry 2 car garage. Only \$142,900. 8-3/4% interest. \$15,000 down. If qualified.

One Way Realty 473-5500
FARMINGTON HILLS - 38125 3 bedroom, 2 1/2 bath, 1 1/2 acre lot. Extra large 4 bedroom colonial, 2 car garage, family room, 2 fireplaces, 2 1/2 baths, maintenance free, 2 1/2 car garage. \$173,900. 655-8149. Call 642-0703

FARMINGTON HILLS - IT HAS IT ALL! Fabulous 3 bedroom, 2 1/2 bath, large treed fenced yard, fresh turquoise, central air, new roof, fresh decorated in neutral colors. Great family area. Call today! \$105,900. Call 642-0703

Thompson-Brown
FARMINGTON HILLS
BRICK RANCH 3 BEDROOM, 1 1/2 baths, family room, 2 fireplaces, 2 car attached garage. Inground pool, short walk to elementary school.
RED CARPET KEIM MAPLE, INC.
851-8010 553-5888

FARMINGTON HILLS
KENDALLWOOD - beautifully updated home on this lovely treed lot. Kitchen has cupboards & granite, family room with fireplace, 3 bedrooms, 1 1/2 baths, air, 2 1/2 car attached garage. Affordable tack sharp finish.

AL DUBAY
RE/MAX EXECUTIVE 737-5800

FARMINGTON RIDGE SUB
Open Sun. 2-5. 3894 Lancaster, 13 1/2 acres, built in 1920. Beautiful colonial on premium lot back to private commons. 3 bedrooms, 2 1/2 baths, spacious master bedroom, 4 walk-in closets, 2 story, 2 car garage, finished basement. Great room with natural fireplace, den, 1st floor laundry, finished basement, large deck w/ hot tub. Central air conditioning. \$185,500. 681-2644

FLEXIBLE C. TERMS \$134,900
- Fabulous New Construction. 1852 sq. ft. 3 bedroom brick ranch, 2 1/2 baths, attached garage, family room w/ natural fireplace, oak mantle & gas hook up, dream kitchen w/ window & oak cabinets. Breakfast room, 1st floor laundry, formal dining room, full bathroom, sprinkling system. Gorgeous corner lot. Attached 2 car side garage \$148,900.

PAUL OR GERRY
Century 21 Ellie 622-7628

GORGEOUS
3 bedroom 2 1/2 bath Williamsburg colonial built in 1984. Features formal living & dining room, family room with fireplace, central air, 1 1/2 baths, air, 2 1/2 car attached garage. \$185,500. 681-2644

GREEN HILLS - Immaculate 3 of 4 bedroom, 2 1/2 bath colonial w/ extras. 2400 sq. ft. Pool, tennis court, walking trails. Sacrifice sale! Asking price \$169,000. 477-2144

303 W. Blmfd. Keego Orchard Lake
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RALEIGH MANUEL,
647-7100

304 Farmington Farmington Hills
OPEN SUNDAY 1-5
3 bedroom, 2 1/2 bath, attached garage, \$92,000. Call for information or appointment. 641-7659
141 FARMINGTON - 4 bedroom Colonial. Library, finished basement, prime location. Near Forest Elementary. \$179,900. 651-9018

305. Brighton-Hartland Howell
BRIGHTON AREA - Country atmosphere, mature woods & pond. Horses okay. 3 bedroom bi-level, newly decorated, jacuzzi. Close to freeways. \$129,500. (617) 848-3004
BRIGHTON TWP. 5 year old 3 bedroom custom built home on approx. 1/2 acre. 2 1/2 car garage. Central air, upgrades throughout. Flamingo skating pond. Brighton schools. \$224,900 or offer. 313-229-8069

HARTLAND - 2560 sq. ft. 2 story contemporary on 1/2 acre. Features open floor plan, great room w/ cathedral ceiling, master suite with jacuzzi, 2 1/2 baths, 2 1/2 car garage, wood, deck and more. \$233,000.
ERA GENTRY REAL ESTATE 887-1500

HOWELL - attractive 4 bedroom 2 1/2 bath farm style colonial situated on 1/2 acre. 2 1/2 car garage, finished basement, 2 1/2 car garage, woodwork, master bedroom suite, 3850 2 story barn with 200 sq. ft. of storage. \$165,900. #8397.
CALL RANDY MEEK
THE MICHIGAN GROUP REALTORS INC. 313-227-4600 Ext. 220

HOWELL - Older 1 1/2 story home in the city. 3 bedrooms, 1 1/2 baths, large front porch on a double corner lot. \$149,900. \$10,000 down. (LHP6950)

HOWELL - Beautiful 2000 sq. ft. bi-level, 3 bedrooms, 2 1/2 baths, attached garage. Park-like setting on 10.9 acres. \$149,900. (CO66940)

COLDWELL BANKER BRIGHTON TOWN & COUNTRY
227-1111

MINI HORSE RANCH - on 10 acres (with acre available), featuring 1900 sq. ft. brick built in 1920. Andersen basement, large front porch, out building. Only \$139,800. RNN-8432.
CALL NICK NATOLI
THE MICHIGAN GROUP REALTORS INC. 227-4600 Ext. 278

306 Southfield-Lathrup
BELL RD. AREA
Fabulous 4 bedroom colonial with everything \$235,000. C-21 Today. 1/2 acre lot. \$14,730 or 655-2000
HELP-U-SELL of NWAC - 425-8881

GREAT BUY! 2 bedroom ranch, 85 x 125 lot. \$119,900. 655-2000
HELP-U-SELL of NWAC - 425-8881

JUST LISTED!
Mint 4 bedroom, 2 1/2 bath colonial in desirable "Twickenham" features fireplace, central air, new carpet, security system, 2 1/2 car garage, security system, new roof and much more! \$145,900.
BROKER 353-7170

LATHRUP VILLAGE
Renovated & ready for your family. Lovely 1900 Sq. Ft. 4 bedroom Cape Cod style home. 2 car garage, 2 fireplaces, finished basement & beautiful yard. \$112,000.

Vintage updated Colonial with 3 bedrooms, stunning new kitchen, finished basement & double lot. \$109,900.

Classic brick Colonial with new furnace, central air, vinyl windows, hot tub, 2 car garage. Charming throughout. \$99,900.

Immaculate 3 bedroom Colonial just listed! 2 1/2 car garage. Formal dining room, separate family room with fireplace, 2 car attached garage & gorgeous decor. \$109,900.

What a Tudor! 3 Bedrooms, library, refinished oak floors, 2 car garage. Mint condition & full of character. \$129,900.

PLEASE CALL LAURIE BELL
CENTURY 21 TODAY
668-1054 or 646-7100

NEWLY LISTED!
Sharp 3 bedroom, 2 1/2 bath ranch with cathedral ceilings, fireplace in living room, central air. New kitchen! \$129,900.
BROKER 353-7170

OPEN SUN. 1-4PM
SOUTHFIELD RAVINES
23310 THORNCLIFF
(S. of 10. E. of Inlander)
Impressive 4000 sq. ft. Tri-Level, 4 1/2 bedrooms, 3 1/2 baths, 2 car garage. Call PAMELA WRIGHT
Chamberlain, Realtors 544-4692

OPEN SUN. 1-4
22055 Beech, S. of 9
Approximately 1/2 acre trees, privacy and serenity 13 bedroom brick ranch, family room, formal dining, fireplace, full basement, 2 car attached garage, 2 1/2 car garage. Eady & Assoc. 626-4711

SOUTHFIELD
BIRMINGHAM SCHOOLS - SO NICE! Totally updated beautiful 2 bedroom ranch, 1 1/2 baths, family room with fireplace. Partially finished basement, contemporary decor throughout. Beautiful landscaping. \$189,500.
553-8100 or 358-4870

SOUTHFIELD - 17011 Coral Gables, 4 bedroom, 2 1/2 bath, open floor plan, double car garage, fenced yard, \$149,900. 553-8100 or 358-4870

SOUTHFIELD - 17011 Coral Gables, 4 bedroom, 2 1/2 bath, open floor plan, double car garage, fenced yard, \$149,900. 553-8100 or 358-4870

SOUTHFIELD - 18549 Midross, 4 bedroom, over-sized garage, deep lot, carpeting throughout, land contract. \$100,000 down. 534-4472

STUNNING 4 bedroom brick colonial - 2 1/2 baths, 2 car garage, fireplace, 2 1/2 car garage. Land contract possibility.

THREE BEDROOM BRICK 1 1/2 bath, huge lot, 2 car garage, 2 1/2 car garage, move-in condition. Call Pranis! **MCGLAUN** 559-0990

306 Southfield-Lathrup
BELL RD. AREA
Fabulous 4 bedroom colonial with everything \$235,000. C-21 Today. 1/2 acre lot. \$14,730 or 655-2000
HELP-U-SELL of NWAC - 425-8881

GREAT BUY! 2 bedroom ranch, 85 x 125 lot. \$119,900. 655-2000
HELP-U-SELL of NWAC - 425-8881

JUST LISTED!
Mint 4 bedroom, 2 1/2 bath colonial in desirable "Twickenham" features fireplace, central air, new carpet, security system, 2 1/2 car garage, security system, new roof and much more! \$145,900.
BROKER 353-7170

LATHRUP VILLAGE
Renovated & ready for your family. Lovely 1900 Sq. Ft. 4 bedroom Cape Cod style home. 2 car garage, 2 fireplaces, finished basement & beautiful yard. \$112,000.

Vintage updated Colonial with 3 bedrooms, stunning new kitchen, finished basement & double lot. \$109,900.

Classic brick Colonial with new furnace, central air, vinyl windows, hot tub, 2 car garage. Charming throughout. \$99,900.

Immaculate 3 bedroom Colonial just listed! 2 1/2 car garage. Formal dining room, separate family room with fireplace, 2 car attached garage & gorgeous decor. \$109,900.

What a Tudor! 3 Bedrooms, library, refinished oak floors, 2 car garage. Mint condition & full of character. \$129,900.

PLEASE CALL LAURIE BELL
CENTURY 21 TODAY
668-1054 or 646-7100

NEWLY LISTED!
Sharp 3 bedroom, 2 1/2 bath ranch with cathedral ceilings, fireplace in living room, central air. New kitchen! \$129,900.
BROKER 353-7170

OPEN SUN. 1-4PM
SOUTHFIELD RAVINES
23310 THORNCLIFF
(S. of 10. E. of Inlander)
Impressive 4000 sq. ft. Tri-Level, 4 1/2 bedrooms, 3 1/2 baths, 2 car garage. Call PAMELA WRIGHT
Chamberlain, Realtors 544-4692

OPEN SUN. 1-4
22055 Beech, S. of 9
Approximately 1/2 acre trees, privacy and serenity 13 bedroom brick ranch, family room, formal dining, fireplace, full basement, 2 car attached garage, 2 1/2 car garage. Eady & Assoc. 626-4711

SOUTHFIELD
BIRMINGHAM SCHOOLS - SO NICE! Totally updated beautiful 2 bedroom ranch, 1 1/2 baths, family room with fireplace. Partially finished basement, contemporary decor throughout. Beautiful landscaping. \$189,500.
553-8100 or 358-4870

SOUTHFIELD - 17011 Coral Gables, 4 bedroom, 2 1/2 bath, open floor plan, double car garage, fenced yard, \$149,900. 553-8100 or 358-4870

SOUTHFIELD - 18549 Midross, 4 bedroom, over-sized garage, deep lot, carpeting throughout, land contract. \$100,000 down. 534-4472

STUNNING 4 bedroom brick colonial - 2 1/2 baths, 2 car garage, fireplace, 2 1/2 car garage. Land contract possibility.

THREE BEDROOM BRICK 1 1/2 bath, huge lot, 2 car garage, 2 1/2 car garage, move-in condition. Call Pranis! **MCGLAUN** 559-0990

306 Southfield-Lathrup
BELL RD. AREA
Fabulous 4 bedroom colonial with everything \$235,000. C-21 Today. 1/2 acre lot. \$14,730 or 655-2000
HELP-U-SELL of NWAC - 425-8881

GREAT BUY! 2 bedroom ranch, 85 x 125 lot. \$119,900. 655-2000
HELP-U-SELL of NWAC - 425-8881

JUST LISTED!
Mint 4 bedroom, 2 1/2 bath colonial in desirable "Twickenham" features fireplace, central air, new carpet, security system, 2 1/2 car garage, security system, new roof and much more! \$145,900.
BROKER 353-7170

LATHRUP VILLAGE
Renovated & ready for your family. Lovely 1900 Sq. Ft. 4 bedroom Cape Cod style home. 2 car garage, 2 fireplaces, finished basement & beautiful yard. \$112,000.

Vintage updated Colonial with 3 bedrooms, stunning new kitchen, finished basement & double lot. \$109,900.

Classic brick Colonial with new furnace, central air, vinyl windows, hot tub, 2 car garage. Charming throughout. \$99,900.

Immaculate 3 bedroom Colonial just listed! 2 1/2 car garage. Formal dining room, separate family room with fireplace, 2 car attached garage & gorgeous decor. \$109,900.

What a Tudor! 3 Bedrooms, library, refinished oak floors, 2 car garage. Mint condition & full of character. \$129,900.

PLEASE CALL LAURIE BELL
CENTURY 21 TODAY
668-1054 or 646-7100

NEWLY LISTED!
Sharp 3 bedroom, 2 1/2 bath ranch with cathedral ceilings, fireplace in living room, central air. New kitchen! \$129,900.
BROKER 353-7170

OPEN SUN. 1-4PM
SOUTHFIELD RAVINES
23310 THORNCLIFF
(S. of 10. E. of Inlander)
Impressive 4000 sq. ft. Tri-Level, 4 1/2 bedrooms, 3 1/2 baths, 2 car garage. Call PAMELA WRIGHT
Chamberlain, Realtors 544-4692

OPEN SUN. 1-4
22055 Beech, S. of 9
Approximately 1/2 acre trees, privacy and serenity 13 bedroom brick ranch, family room, formal dining, fireplace, full basement, 2 car attached garage, 2 1/2 car garage. Eady & Assoc. 626-4711

SOUTHFIELD
BIRMINGHAM SCHOOLS - SO NICE! Totally updated beautiful 2 bedroom ranch, 1 1/2 baths, family room with fireplace. Partially finished basement, contemporary decor throughout. Beautiful landscaping. \$189,500.
553-8100 or 358-4870

SOUTHFIELD - 17011 Coral Gables, 4 bedroom, 2 1/2 bath, open floor plan, double car garage, fenced yard, \$149,900. 553-8100 or 358-4870

SOUTHFIELD - 18549 Midross, 4 bedroom, over-sized garage, deep lot, carpeting throughout, land contract. \$100,000 down. 534-4472

STUNNING 4 bedroom brick colonial - 2 1/2 baths, 2 car garage, fireplace, 2 1/2 car garage. Land contract possibility.

THREE BEDROOM BRICK 1 1/2 bath, huge lot, 2 car garage, 2 1/2 car garage, move-in condition. Call Pranis! **MCGLAUN** 559-0990

307 South Lyon Milford-Highland
ANTIQUE COVER 8 DREAM
Decorate for your taste, display those wonderful antiques you've been collecting, and the comfortability in this spacious home of yesterday. Located in Sibley Township. \$109,900. Call 455-6400.

308 Rochester-Troy
BRAND NEW IN '91
Almost done 1,450 sq. ft. great room ranch in Rochester Hills. 3 bedroom, full basement, 2 car garage, 2 bath, many extras for your selection. \$128,000.

Other locations from \$89,900! Exclusive plans & programs for new homes in the New Year. Ask for Debra, Realty Executives. 651-5101

OLDER 5 bedroom, 2 bath, Rochester Hills. Country kitchen, 1st floor laundry, new 2 car attached, basement. 1 acre. \$124,900. 652-4270

Priced to sell 3 bedroom ranch, 1 1/2 baths, fireplace, basement, 2 car garage. \$134,000. HELP-U-SELL of Birmingham/Bloomfield 648-6670

ROCHESTER HILLS - 2 master bedroom ranch, brick face, air, attached garage, 8 yr. old, immediate occupancy. \$115,000. 652-0641

ROCHESTER HILLS - By Owner. 2600 sq. ft. 3 bedroom, 2 1/2 bath, \$171,900. Call for appointment. 652-2364

ROCHESTER - Oakland Twp. New construction, oak 4 bedroom executive home, large woodwork, carpeting, finished basement, Heat Tech Center. \$359,000. 651-7899

SELLER TO PAY \$4,000 TOWARDS CLOSING COSTS! Beautiful Cape Cod has 1st floor master suite and 3 bedrooms up, great room fireplace and French doors lead to treed lot. 2 1/2 baths, spacious open floor plan. Professionally landscaped 2 car garage. \$199,900.
WEIR, MANUEL, SNYDER & RANKE 889-7300

TROY - Birmingham Schools. Spacious 3 bedroom, 2 bath ranch, cathedral ceiling, open floor plan, custom fireplace, large lot. \$119,900. Many extras! \$153,500. By Owner 642-8122

TROY - New Blistel 4 bedrooms, 2 1/2 baths, fireplace, central air, finished basement, 2 car garage, immaculate condition. Must see! \$189,900. Birmingham/Bloomfield 648-6670

\$14,000 Below Appraisal! 2600 sq. ft. 3 bedroom, 2 1/2 bath, 2 1/2 car garage, finished basement, 2 car garage, 2 1/2 baths, family room, basement, attached garage. Move in condition. \$149,900. \$10,000 down. \$120,700. Willicker Homes, Inc. 313-437-0097

MILFORD AREA - Great opportunity to own home farm. Charming old farmhouse on 30 acres plus wooded area with 60 stall stable w/ fenced paddock area. Call for private showing. \$475,000.
Call 553-8700

Thompson-Brown
MILFORD - 3 bedroom, 2 1/2 bath custom built ranch on almost 2 acres. \$199,900. Owner/financed real estate agent. 684-2402

PUT THIS ON YOUR LIST! - Immaculate 3 bedroom colonial in great neighborhood. Beautiful fireplace in family room, 2 1/2 baths, 2 car garage. \$200,000. w/ private beach on Duck Lake w/ view from your boat and dock. A pleasure for \$126,900.

VERY SPECIAL HOUSE! - You'll love entertaining family & friends in this 3 bedroom home. Open floor plan, beautiful fireplace in great room, easy-living family room w/ woodburner for cozy evenings. Private back yard & privileges of gorgeous Dunham Lake. \$143,500.
ENGLAND REAL ESTATE 474-4330

CLASSIFIED REAL ESTATE



309 Royal Oak-Park
Huntington Woods
OPEN SUN 1-4PM
1483 BORGMAN
(W. of Colgate, N. of Lincoln)
Super sharp contemporary Colonial
with 3 large bedrooms, 1 1/2 baths,
full basement & attached garage.
Updated white kitchen with base-
cabinets, Berkeley Schools \$39,900.
ASK FOR RUTH LEVY
CENTURY 21 TDDAY 443-7100

310 Wilcox-Commerce
Lakes Area
COMMERCIAL
OPEN SUN 1-4PM
8273 TAMARSON
N. of Richardson, W. of Union Lk.
GOLF COURSE VIEW - Custom
built Contemporary offers a park
like back yard. This 4 Year Old in
requested floor plan. Hurry on this
one! 1st offering at \$197,000

The Michigan Group Realtors
851-4100

CONTEMPORARY Ranch, wooded
lot, 3 bedrooms, 2 1/2 baths, Jacuzzi,
fireplace, 2 car garage, sprinkler
system, appliances, many extras.
Washed Lake \$149,500.
HILLER & COOLEY LAKE ROAD
Family subdivision, contemporary 3
bedroom, 2 1/2 bath, full basement,
central air, sidewalks, sprinklers,
too many extras to list.
Move right in! \$115,888
After \$600 883-0099

NEW IN 1990 - 3 bedroom brick
center Ranch. Has it all - 2 1/2 baths,
Less if you wish with owner/agent,
call \$729 or beep me at 810-2473

VILLAGE OF COMMERCIAL Ranch
shows like a model, 3 bedrooms, 1 1/2
baths, basement, full granite area,
Only \$89,900. 33COM.
MAX BROOK 628-4000

311 Homes
Oakland County
SELLER TO PAY \$3,000 TOWARDS
CLOSING COSTS. Two bedroom
bungalow with covered porch plus
deck. Refinished hardwood floors.
Floor is unfinished (15 x 9), could be
3rd bedroom, 2 ceiling fans, 2 car
garage, \$35,000.
WEIR, MANLY, SNYDER & RANKE
689-7300

ULTIMATE
IN EXECUTIVE LIVING
Custom built 3450 sq. ft. Colonial on
6 wooded acres, 4 bedrooms, 3 1/2
baths, plus 2 1/2 baths, 5 fireplaces,
in-ground heated pool with jacuzzi
and dock plus much more! Reduced
\$50,000 for fast sale! CALL
OVERMYER for information and pri-
vate showing.
MAYFAIR 522-8000

312 Livonia
ALIVE WITH PAZZAZZ
Whether entertaining friends in the
formal living room, a dining room,
spending a quiet evening by the fire-
side in the family room or relaxing in
the hot tub, this home is a luxury
you won't want to miss. 4 bed-
rooms, 2 1/2 baths, full basement,
remodeled kitchen and baths, picture
perfect country size yard all in the
heart of Livonia - \$199,900. For
more information or a private show-
ing call
MARY GATTO
Realty Professionals 478-5300

BIG SAVINGS
Unbelievable savings on this 4 bed-
room, 2 1/2 bath Colonial in beautiful
Lakewood Park South. Immediate
occupancy. Premium setting, backs to
trees. First floor laundry & den.
Every feature worth a look. Decorate
to your theme. \$184,900.
MARLENE KLIMECKI
473-6200 477-8557
RE/MAX FOREMOST, INC.

312 Livonia
Alluring Homes
COUNTRY LIVING!
Beautiful 3 bedroom, 1 1/2 story home
offers many attractive updates plus
garage & huge lot. Only
\$61,500.

"NOTHING FINER"
Absolutely charming 3 bedroom
brick ranch in popular area features
energy windows, family room with
natural fireplace, central air, deck,
finished basement & attached 2 car
garage. Only \$129,500.

LUXURIOUS LIVING!
Enchanting new DEER CREEK 4
bedroom, 2 1/2 bath 2 story with cus-
tom sun room, 3 car attached gar-
age, extensive landscaping & deck
work. This home offers all the ex-
tras.

Century 21
Today 462-9800

Century 21
Award Winning Office
1986, 87, 88, 89, 90 & 91

BEGINNERS BENEFIT, practical
Cape Cod with fireplace, garage,
dining room, 3 car attached gar-
age, \$150,000 down or \$0-down Veterans
or FHA \$1,600 down or cash.
Flexible occupancy - convenient to
bus line.

One Way Realty
473-5500

BEST BUY
LIVONIA
Country in the city 100 x 300 ft. lot.
Brick Ranch with maintenance free
exterior & natural fireplace. Com-
plete with breezeway & attached fire-
place. MUST SEE! Asking \$89,900.
Call today, ask for:
JIM CRAVER
473-6200
RE/MAX FOREMOST, INC.

Family Room Fireplace
Selling just modestly priced North
Livonia bedroom with fireplace, 1 1/2
baths, 2 car attached garage, remod-
eled bath, and oak kitchen. \$86,900.

Best Investment
High growth area of central Livonia
to build your future. Brick 3 bed-
room, full basement, central air, full
kitchen, basement, 2 car attached gar-
age, and oak kitchen cabinetry.
Priced below market. \$105,900.

Deer Creek Ranch
Open Sunday 1-4
Glamorous 1987 built 4 bedroom,
2 1/2 bath in Northwest Livonia. For-
mal dining room, 1st floor laundry, tub
and shower facility, bath, deck,
security, and security system.
\$229,900.

Waary Execs
Open Sunday 1-4
Will enjoy coming home to their very
own backyard paradise. This North-
west Livonia 1985 built Tudor colonial
at 4500 sq. ft. features 4 1/2 in-
ground granite heated pool and me-
luciously landscaped yard with
deck and apron, 2 1/2 baths, 1st
floor laundry, dining room and
more. \$229,900.

The Prudential
Harry S. Wolfe,
REALTORS
421-5660
Independently Owned and Operated

BUDGET STRETCHER
Livonia schools, new windows, new
carpet, new kitchen, central air,
basement, 3 bedrooms, 2 baths, 2
car garage, Joy & Farmington area.
RE/ESTATE TODAY 427-5600

BY OWNER - 6 Mile, Farmington Rd.
area, 4 bedrooms, 2 1/2 baths, kit-
chen, living room, dining room, family
room, den, attached 2 car garage,
wooded lot \$179,900. 476-7220

312 Livonia
BY OWNER, Reduced for quick sale.
3 bedroom ranch, attached garage,
newer kitchen & windows, huge lot &
pool. \$75,000. 425-1655

Cozy and Elegant
described. 3 1/2 bedroom ranch,
with 1 1/2 in finished basement, cus-
tom cabinets in kitchen, with many
additional features. 1 1/2 baths on
main floor, 2 1/2 car garage.
CALL MARIE ZDUNOWSKI
Home Master Realty 425-8330

EVERYTHING'S DONE
Immaculate brick 3 bedroom ranch
with full basement and possible 4th
bedroom, sparkling hardwood
floor, updated kitchen and bath
with double sink vanity, newer fur-
nace, decor, carpeting, roof shingles.
FHA welcome. \$88,900. Call:
HELEN YABS

CENTURY 21
ROW
464-7111

IMMACULATE BRICK CONTEMPORARY
N. West location, 2 baths,
central air, 1,600 sq. ft. \$124,900.
HELP-U-SELL of NWWC 425-8881

IMMACULATE
Original owner 4 bedroom colonial,
newer Pella windows, formal dining
room, 1st floor laundry, 2 1/2 baths,
fireplace in beamed ceiling family
room, natural wood floors through-
out. Extra large deck! Basement. No
outside maintenance. Newer garage
door with opener. Home warranty.
Offered at \$159,900. Call
WANDA SCHAFFER
CENTURY 21
ROW
464-7111

CONVENTY GARDENS SPECIAL
This sprawling brick ranch sits on 3
wooded lots and has a finished
basement and 2 car attached gar-
age. Asks for just over \$100,000.
Call today, ask for:
The Prudential
Harry S. Wolfe,
REALTORS
474-5700
Independently Owned and Operated

LIVONIA - JOY/MDOLEBELT
2 1/2 large bedrooms, formal dining
room, 2 1/2 baths, central air, \$84,900.
Land contract terms. \$27-812

LIVONIA - Mint condition, formal
dining room, private balcony, super
location, bring all offers! \$49,900.
Call today, ask for:
HEPPARD & ASSOC. 655-6570

LIVONIA OPEN HOUSE SUN 1-5
Ranch, 4 bedrooms, 3 baths, air,
larger family room, fireplace, in-
ground pool, 2 car garage, \$177,000.
N. of 6 Mile, E. of Levan,
114701 Parklane. Owner: 484-4283

LOVELY CLEAN - 3 bedroom ranch
Hardwood floors, central air, fenced
backyard, 1/2 mile & Middlebelt rd.
\$65,900. 255-9827

Old Fashioned Charm
Abundant 2 1/2 bedrooms, 4 bed-
room, 2 bath brick ranch, huge L-
shaped kitchen with granite area
and unfinished stand up attic.
Call today, ask for:
LIVONIA RANCH
JUST LISTED
Charming 3 bedroom ranch, Neutral
decor, newer roof, fenced yard, 2
car garage with door opener, large lot.
\$82,500.

NEW CUSTOM
BUILT RANCH
On a large wooded lot, approximately
1900 sq. ft., 3 bedrooms, full bath,
formal dining room, great room with
vaulted ceiling and fireplace. Large
kitchen with breakfast nook. 2 car
attached garage.

TRUE ELEGANCE
New 2900 sq. ft. colonial in N.W.
Livonia, 4 bedrooms, 2 1/2 baths, mas-
ter bedroom with walk-in closet, in-
stant, huge kitchen with appliances,
dramatic family room and much,
much more. \$249,900.

Country Setting
7 acres is the perfect setting for
this all brick Cape Cod with 4 bed-
rooms and 2 1/2 baths in move-in con-
dition. Sharp remodeled country
kitchen with granite, stainless steel
energy efficient furnace and central
air. Lovely fireplace in living room,
large utility room, loads of storage
and 2 car garage. Call this ad and
ask today. \$95,900.

Ask About the Land Contract Terms
Now available on this contemporary
style 3 bedroom, 2 bath home situ-
ated on a wooded 1/2 acre lot that
offers lots of room and lots of pri-
vacy. This lovely 1/2 acre lot was
completely remodeled in 1989. Solid oak
cabinets, cream gourmet kitchen
with Jennie appliances, huge up-
stairs master, suite with whirlpool
tub and down to deck. Large liv-
ing room with wood-burning stone
fireplace, formal dining room with
fireplace, first floor laundry, and garage.
\$229,000.

The Prudential
Harry S. Wolfe,
REALTORS
462-1660
Independently Owned and Operated

312 Livonia
Just Reduced \$5,000
Owner has moved home to sell.
Sharp 3 bedroom full brick ranch in
N. Livonia. Full basement & at-
tached garage. Large country kit-
chen, all new windows, immediate
occupancy. Only \$84,900. Call:
GARY JONES or
PATTY STROPS

Remerica
HOMETOWN REALTORS
459-6222

LIVONIA
Custom built colonial on
park-like lot. Quality
throughout. Shows like Bel-
ter Homes & Garden.
\$199,900.
CALL JOE BAILEY
MAYFAIR 522-8000

LIVONIA
HURRY! First time buyers - Don't let
this one get away! Living room, 3
bedrooms, gorgeous family room,
garage. Most terms available.
Clean! Only \$79,900.

AL DUBAY
RE/MAX EXECUTIVE 737-6800

Location, Quality & Space
Tremendous Roseade Gardens
location offers this spacious colonial
with many desirable features. The
price reflects a real bargain at
\$152,900. It's your call!

WHY U.S.A.
ALL AMERICAN PROPERTIES
476-1600
WHERE 8900 SELLS HOMES!

MOVING TO FLORIDA? Make offer
3 bedroom ranch, large lot, big
kitchen, basement. \$78,900

FREE - Weekly list of properties For
Sale "By Owner" with prices, de-
scriptions, addresses, owner's
phone numbers, etc. Call:
HELP-U-SELL of NWWC
425-8881

NEW CONSTRUCTION
NEW/URBAN 7 1/2 MILE
2,000 sq. ft. brick ranch, 2 1/2 baths,
formal dining room, 1st floor laun-
dry, open great room floor plan,
deck, walk-in closet, \$149,900.
FIREPLACE! 100x168 ft. lot. Other
plans available. Broker participation
welcome. \$214,100.
Hurley Homes, Inc. 442-7700

OPEN SUN 12-3
MID \$60'S PRICED HOME
NEW ON THE MARKET!
Remodeled and beautiful. Owner is
leaving and moving to the west.
VA/FHA mortgages. 11600 Hafer,
E. of Middlebelt, N. of Plymouth.
(313) 451-4229

OPEN - SUN 1-4 14660 Cavell,
Come see & appreciate this beauti-
ful 1983 custom 3 bedroom ranch
with many extras. 261-2493

PRICED TO SELL 3 bedroom
ranch, quiet area, 3,375 sq. ft. Imme-
diate occupancy, \$68,500.
HELP-U-SELL of NWWC 425-8881

OWNER TRANSFERRED
Don't miss this opportunity! 3 bed-
room colonial priced to sell.
Hurry before this one is gone.
\$94,400. (313) 451-6100
COLDWELL BANKER
Schweitzer Real Estate

RIGHT PLACE
RIGHT AREA
RIGHT TIME
Great Livonia ranch with 3 bed-
rooms & full basement. Family room
with fireplace, newer 1 1/2 bath, roof
garage door & opener. Some newer
windows. Great neighborhood for
schools. Call today! \$119,900. (752) 0771 Call
DORIS RORABACHER

The Prudential
Harry S. Wolfe,
REALTORS
462-1660
Independently Owned and Operated

Remerica
HOMETOWN REALTORS
420-3400

312 Livonia
NEW - NEW - NEW, describes this
stunning Park level, everything re-
placed in the last 2 yrs. Oak crown
moldings, central air, sprinkler sys-
tem, much more. \$118,500.
\$100,000. Call: 462-9409

OPEN SUNDAY 1-4, 11835 May-
field, 3 bedroom ranch, Roseade
Garden Sub, like new, \$84,900
motivated. \$89,900.
HELP-U-SELL of NWWC 454-9535

OPEN SUN 1-4PM
Private home, 3 bedroom, 2 1/2
baths, 3 1/2 car garage, 33129 Grove, 8-9th mile W of Farm-
ington, gorgeous 3 bedroom ranch,
large country kitchen, family room,
fireplace, 1 1/2 baths, a family room
with fireplace, attached garage, move
in condition, new listing \$127,900. By
owner. 464-4493

OPEN SUN 1-4PM
27148 VARGO
N. of 6 Mile, E. of Northrup
"IMPRESSIONS" best describes this
stunning French chateau. Lead to the
glass atrium and 2 tiered deck. Pro-
fessionally finished basement offers
2nd fireplace, Jenn. Aire grill, 5th
bath, large sitting area, 2nd floor
dining and all the features makes
this the perfect home for your family.
\$184,900.
CALL BILL DEMPSEY AT:
CENTURY 21

OPEN SUN 1-4PM
20213 WHITBY
South of Eight, East of Old
Super Northwest neighborhood.
Good construction and well main-
tained all wrapped up in this 4 bed-
room, 2 1/2 bath, 2 car garage, 2,400 sq. ft. home. Open floor plan,
2 1/2 car garage, \$217,900.

STATELY COLONIAL
Charm, neutral decor, maintenance
free exterior, updated kitchen, newer
furnace, air and much more!
2,000 sq. ft. of living area plus addi-
tional unfinished 700 sq. ft. over gar-
age for office or studio, 4 bed-
rooms, 3 1/2 baths and a sauna. \$199,900.
Call: 465-5500

SHARP RANCH
Move in condition on this clean,
neutral, decorated, 3 bedroom
brick ranch with 3 bedrooms, 2 1/2
baths, updated kitchen with built-in
dishwasher, newer roof and central
air. Hardwood floors, 2 car garage.
\$84,900.
MARY MCLEOD
CENTURY 21 ROW 464-7111

OUTSTANDING VALUE
4 bedroom, brick ranch, family
room, 2 1/2 baths, full finished base-
ment, central air, 600 sq. ft. car
garage, and much more! Great family
room with fireplace, huge kitchen w/
nook. Asking \$119,900. (525) 433.

EXCELLENT LOCATION
Beautiful, 4 bedroom, 2 1/2 baths,
full finished colonial, 2 1/2 car attached
garage. Asking \$137,900. 981-6502

OPEN SUN 1-4-30PM
34444 GROVE
(S. of W. of Farmington)
Give yourself a New Year's treat in
this attractive location. Two brick
homes, 4 bedrooms, 2 baths, large
living room & family room. Attached
2 car garage, newer carpet.

MAKE THE NEW YEAR SPECIAL!
For only \$89,900 you have a large
remodeled kitchen, updated bath,
new roof, 3 bedrooms, finished
basement, 2 1/2 car garage. All in
mint condition and neutral decor.

TREAT YOURSELF TO PLYMOUTH
\$7,000 will put you into this 2 bed-
room curvy. Well maintained home
with 5 appliances, freshly painted,
carpeted, lots of storage, deep
fenced yard & garage. \$72,900.
ROSEMARY FIRESTONE
473-6200
RE/MAX FOREMOST, INC.

STOP LOOKING!
This is the ranch you've been look-
ing for. Three bedrooms, 2 1/2 baths,
finished basement, large kitchen w/
appliances, open floor plan, giant family
room, 2 car garage. Hurry, this one won't
last! Call Faye 478-3400

JUST WAITING FOR YOU!
This large 4 bedroom Custom Built
Tudor is absolutely stunning w/
many custom features. A true bar-
gain at \$229,900.
For more information, call:
ERA First Federal Realty 478-3400

THREE BEDROOM BRICK RANCH, new
windows, 3 bedrooms, finished
basement, Roseade Gardens Sub.
For appointment: 522-5460

VERY HOT BUY!
3 bedroom ranch w/finished base-
ment, 2 1/2 baths, 2 car garage, 2
bathrooms, \$125,500.
HELP-U-SELL of NWWC 425-8881

WHAT A VIEW!
Look down on a large ravine lot
when you open the door of this brick
bungalow. Don't build 'em like this
anymore! \$104,900.

HIGHLY MOTIVATED SELLER
This "MUST SELL" property offers
an absolute low interest VA loan.
Features include newer furnace,
central air, 2 covered patios, family
room & fireplace. \$119,900.

312 Livonia
NEW - NEW - NEW, describes this
stunning Park level, everything re-
placed in the last 2 yrs. Oak crown
moldings, central air, sprinkler sys-
tem, much more. \$118,500.
\$100,000. Call: 462-9409

OPEN SUNDAY 1-4, 11835 May-
field, 3 bedroom ranch, Roseade
Garden Sub, like new, \$84,900
motivated. \$89,900.
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2nd fireplace, Jenn. Aire grill, 5th
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dining and all the features makes
this the perfect home for your family.
\$184,900.
CALL BILL DEMPSEY AT:
CENTURY 21

OPEN SUN 1-4PM
20213 WHITBY
South of Eight, East of Old
Super Northwest neighborhood.
Good construction and well main-
tained all wrapped up in this 4 bed-
room, 2 1/2 bath, 2 car garage, 2,400 sq. ft. home. Open floor plan,
2 1/2 car garage, \$217,900.

STATELY COLONIAL
Charm, neutral decor, maintenance
free exterior, updated kitchen, newer
furnace, air and much more!
2,000 sq. ft. of living area plus addi-
tional unfinished 700 sq. ft. over gar-
age for office or studio, 4 bed-
rooms, 3 1/2 baths and a sauna. \$199,900.
Call: 465-5500

SHARP RANCH
Move in condition on this clean,
neutral, decorated, 3 bedroom
brick ranch with 3 bedrooms, 2 1/2
baths, updated kitchen with built-in
dishwasher, newer roof and central
air. Hardwood floors, 2 car garage.
\$84,900.
MARY MCLEOD
CENTURY 21 ROW 464-7111

OUTSTANDING VALUE
4 bedroom, brick ranch, family
room, 2 1/2 baths, full finished base-
ment, central air, 600 sq. ft. car
garage, and much more! Great family
room with fireplace, huge kitchen w/
nook. Asking \$119,900. (525) 433.

EXCELLENT LOCATION
Beautiful, 4 bedroom, 2 1/2 baths,
full finished colonial, 2 1/2 car attached
garage. Asking \$137,900. 981-6502

OPEN SUN 1-4-30PM
34444 GROVE
(S. of W. of Farmington)
Give yourself a New Year's treat in
this attractive location. Two brick
homes, 4 bedrooms, 2 baths, large
living room & family room. Attached
2 car garage, newer carpet.

MAKE THE NEW YEAR SPECIAL!
For only \$89,900 you have a large
remodeled kitchen, updated bath,
new roof, 3 bedrooms, finished
basement, 2 1/2 car garage. All in
mint condition and neutral decor.

TREAT YOURSELF TO PLYMOUTH
\$7,000 will put you into this 2 bed-
room curvy. Well maintained home
with 5 appliances, freshly painted,
carpeted, lots of storage, deep
fenced yard & garage. \$72,900.
ROSEMARY FIRESTONE
473-6200
RE/MAX FOREMOST, INC.

STOP LOOKING!
This is the ranch you've been look-
ing for. Three bedrooms, 2 1/2 baths,
finished basement, large kitchen w/
appliances, open floor plan, giant family
room, 2 car garage. Hurry, this one won't
last! Call Faye 478-3400

JUST WAITING FOR YOU!
This large 4 bedroom Custom Built
Tudor is absolutely stunning w/
many custom features. A true bar-
gain at \$229,900.
For more information, call:
ERA First Federal Realty 478-3400

THREE BEDROOM BRICK RANCH, new
windows, 3 bedrooms, finished
basement, Roseade Gardens Sub.
For appointment: 522-5460

VERY HOT BUY!
3 bedroom ranch w/finished base-
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bathrooms, \$125,500.
HELP-U-SELL of NWWC 425-8881

WHAT A VIEW!
Look down on a large ravine lot
when you open the door of this brick
bungalow. Don't build 'em like this
anymore! \$104,900.

HIGHLY MOTIVATED SELLER
This "MUST SELL" property offers
an absolute low interest VA loan.
Features include newer furnace,
central air, 2 covered patios, family
room & fireplace. \$119,900.

313 Canton
APPEALING RANCH
Back to the subdivision park, 3
bedrooms, 2 full baths, large coun-
try kitchen, family room with fire-
place, finished basement & central
air & some of the features. \$92,500
A charmer at only

THINK SUMMER
When you see this fabulous in-
ground pool that goes with this 3
bedroom, 2 1/2 bath colonial, a very
sharp home with a long list of fea-
tures. Call for more information.
Only \$144,900

Century 21
J. Scott, Inc.
453-4300

BEST BUY, MUST SEE! 3 bed-
rooms, new windows, large lot, large
garage. \$82,900
HELP-U-SELL of NWWC 454-9535

BETTER THAN NEW
Builder's model built 1990 3 bed-
room, 2 1/2 bath colonial, contempo-
rary decor, living room, great room
with cathedral ceiling opens to din-
ing area and modern kitchen, first
floor laundry, central air, partially
finished basement, 2 car garage. One
look and it's sold. \$138,900. Call
Diane Howard
REAL ESTATE ONE
455-7000 451-1518

CANTON
43737 FREDERICKSBURG, Well
maintained 3 bedroom, 1 1/2 baths,
redecorated with Marfil light oak
cabinets, almond counters, built-in
cathedral ceiling opens to din-
ing area, large eating area, 1750
sq. ft. car garage, cement driveway,
\$99,900. Call: 465-5500

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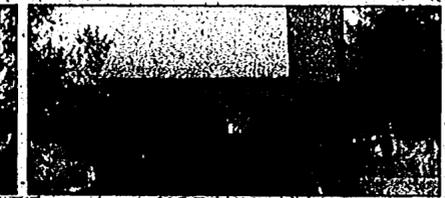
LIVONIA
GREAT FAMILY HOME: Library, 4 bedrooms, 2 1/2 baths, traditional living room and dining room, large country kitchen and breakfast room, family room with fireplace, brick patio, 1st floor laundry, attached 2 car garage.
 \$152,000 261-0700



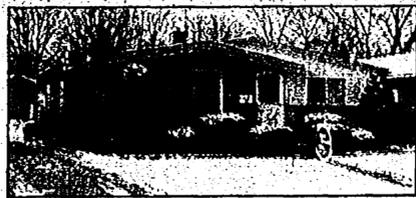
NOVI
CONTEMPORARY LAKEFRONT on all-sports Walled Lake. Over 1950 sq. ft. of living space. Magnificent pine cathedral ceilings and floors in upper level. This is truly a must see!
 (E.L.A) 348-6430



WESTLAND
WEIGH THE VALUE HERE in this 3 bedroom brick and aluminum tri-level in Westland. 1 1/2 baths, large country kitchen with dining room, family room with fireplace, 2 car attached garage.
 \$89,900 326-2000



NORTHVILLE
1990 CONTEMPORARY. Dramatic 2 bedroom Northville home. Great room w/cathedral ceiling to 2nd story balcony. Quality wood windows and numerous custom cupboards. Energy efficient and affordable.
 \$115,900 (S-46067) 455-7000



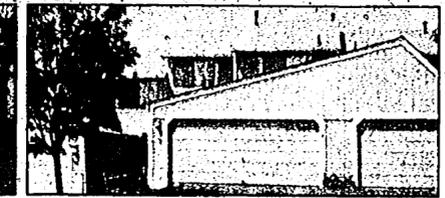
LIVONIA
GREAT PRICE & LOCATION. Three bedroom Ranch has updated kitchen, den off living room. Beautiful deck, furnace is just a year old, has maintenance free exterior and is priced to sell.
 \$89,444 261-0700



NOVI
PRICE DRASTICALLY REDUCED on this beautiful rambling ranch!! Over 3,000 sq. ft. of living space, plus 2.9 acre lot with mature trees make this home country living at its best, yet close to everything!!
 \$189,900 (E.L.E) 348-6430



GARDEN CITY
GOT THE GIFT to customize? There's potential here! 3 bedrooms, updated kitchen, basement, stone fireplace, dry bar, and a 2 1/2 car heated garage on a large corner lot. A talent teaser.
 \$83,500 326-2000



NORTHVILLE
LEXINGTON CONDO with 3 bedrooms and 2.2 baths. Townhouse offers location and space plus custom amenities. Extra large master bedroom and family room w/walk-out lower level that opens to patio.
 \$119,900 (W-01080) 455-7000



LIVONIA
SPACIOUS LIVING. Desirable Kimberly Oaks four bedroom Colonial. Master bath, updated open kitchen with ceramic tile floor, patio doorwall off family room, natural fireplace, bay window in living room.
 \$138,500 261-0700



LIVONIA
A NORTH LIVONIA BEAUTY. Lovely four bedroom, 1 1/2 bath Burton Hollow Colonial. Large living room, spacious family room, and formal dining room provide room to roam. A true family home value.
 \$134,700 261-0700



LIVONIA
CONVENIENT IS THE word for this 3 bedroom brick Livonia Ranch, with full basement and 2 car garage. Neutral throughout. All appliances and new furnace.
 \$79,900 326-2000



PLYMOUTH
A LOT FOR A LITTLE. 3 oversized bedrooms, 1 car detached garage, large basement for family fun. All this in the charming Plymouth area.
 \$75,900 (J-01210) 455-7000



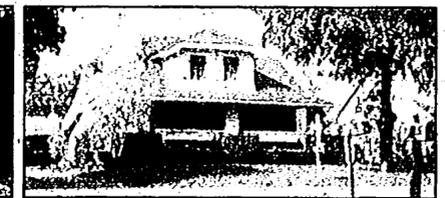
REDFORD
PERFECT STARTER OR RETIREMENT HOME. Two bedrooms, no-maintenance vinyl siding, and on a large lot with many nice plants and trees. A doll house!
 \$51,000 261-0700



FARMINGTON HILLS
DOCTORS, INTERNS walk to Botsford Hospital from this sharp condo. Many upgrades in last few years. Verdant views of woods and stream. Inground pool.
 \$48,900 (EIG) 477-1111



WESTLAND
BRAND NEW RANCH. Pick your own colors and some options. Features 3 bedrooms, great room with ceiling fan, cathedral cabinets, 80-plus furnace prepped for air conditioning, basement prepped for bath.
 \$78,800 326-2000



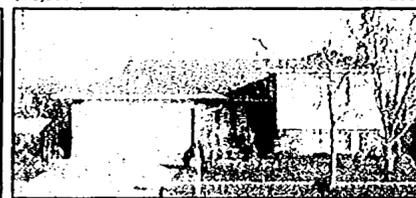
PLYMOUTH
UNIQUE ARCHITECTURAL DETAILS found only in older homes makes this home one of a kind. Large rooms, oak moldings and oak flooring throughout. 4 bedrooms, 2 baths, large walk-in closets. Fireplace in living room.
 \$175,000 (SM-9267) 455-7000



REDFORD
EVERYTHING IS NEW! Carpeting, paint, kitchen cabinets, sink, furnace, insulation, vinyl windows, and back door. Corner lot, next to school, good area. Fireplace in rec room in basement. Home Warranty.
 \$56,900 261-0700



REDFORD TOWNSHIP
REDFORD BRICK RANCH! 3 bedrooms, 1 1/2 baths, hardwood floors, Florida room basement, garage. Good access to expressways, central air, spacious lot with trees. Home Warranty. 10K.
 \$83,500 (FEN) 477-1111



CANTON
MUST BE SOLD. Super size 4 bedroom, 2 1/2 bath quad-level. Features include king size family room with fireplace and formal dining room. All located in a great area of Canton on a well landscaped lot.
 \$119,900 455-7000



PLYMOUTH
PLYMOUTH STARTER. Double lot with privacy and room to expand! 2 bedrooms, new oak bath and usable basement with finished room and walk-out. Super opportunity.
 \$69,900 (J-00986) 455-7000



LIVONIA
LARGE FIVE BEDROOM COLONIAL. Great family home! Close to shopping and schools, 2 1/2 baths, 1st floor laundry and many more features that would appeal to larger family. Fenced yard and 2 1/2 car attached garage.
 \$189,900 261-0700



WESTLAND
WHAT A GEM! Very nicely maintained ranch in a great family oriented sub. 3 bedroom, 1 1/2 bath with 4th bedroom in fully finished basement, family room with wet bar in basement. Great for first time buyers!
 \$69,900 (FOR) 477-1111



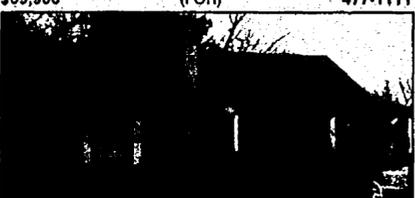
NORTHVILLE
PRESTIGIOUS EDENDERRY. 4 bedroom Northville Colonial features hardwood floors, updated kitchen, (2) fireplaces, spacious living room, formal dining room, abundant use of custom moldings and a lovely lot.
 \$319,000 (P-45911) 455-7000



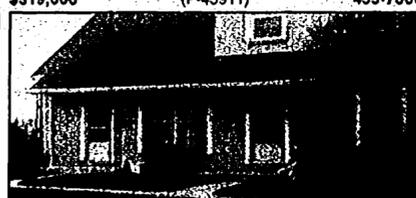
PLYMOUTH
CAPE COD. Custom built, 4 bedrooms, 2 1/2 baths, ceiling to floor windows, brick wall fireplace in living room and family room. Hardwood pegged floors. Furnace ('85), air ('86), roof ('83). Lots of trees.
 \$169,900 (S-09456) 455-7000



LIVONIA
DESIGNED WITH DISTINCTION. King-size comfort in this charming brick Tudor in prestigious Summer Creek. Four bedrooms, 2 1/2 baths, den, 1st floor laundry, full basement, private cul-de-sac, immediate occupancy.
 \$236,900 261-0700



REDFORD
VERY MOTIVATED SELLERS offer brick Ranch on large, scenic, privacy lot. Newer furnace, carpet, water heater. Living room has natural fireplace, dining room, 3 bedrooms, basement and garage. Ready to move in!
 \$62,900 261-0700



CANTON
CAN'T BE BEAT! Super loft style townhouse. Newer re-faced kitchen cabinets in white formica complements the grey carpeting. Spacious upper bedroom overlooks living room. Appliances include blinds throughout. Price Buster!!
 \$48,900 455-7000



PLYMOUTH
LOCATION, LOCATION, LOCATION. This spacious 3 bedroom, 2 full bath condo, located in Plymouth and a short jog to downtown, has so much to offer. Don't let this pass you by.
 \$101,900 (S-11745) 455-7000



REDFORD
GARAGE HOLDS FOUR CARS! Maintenance-free brick ranch. Natural brick fireplace with mantle, huge 70x235 wooded yard, plaster walls, new roof, marble sills, Florida room, central air - come see!
 \$79,900 261-0700



GARDEN CITY
OLD WORLD CHARM is yours in this Garden City Cape Cod Colonial. 3 bedrooms, beautiful fireplace, basement, 2 car garage, family room or mother-in-law apartment, 2 baths. 10K.
 \$85,900 326-2000



CANTON
ALL THE BEAUTY OF PERFECTION. Spacious 4 bedroom canton quad quality designed. Has brick ceramic tile in large open foyer, fireplace in family room, lovely bay window in living room. Extra wide driveway.
 \$134,900 (O-07226) 455-7000

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 A NEW COMMUNITY
 NEW MODELS
\$114,990
 2 bedrooms, 2 1/2 baths, 2 car
 attached garage. Fireplace, central
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326 Condos
 NOW! easy access Ranch, 2 bed-
 room, 2 baths. All others considered.
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 FARMINGTON, townhouse, 2 bed-
 room, 2 1/2 baths, fireplace, garage.
 Immediate occupancy. Land Con-
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 CANTON, exquisite fresh up to date
 (two-house, move-in condition, FHA
 \$2,500 down, possible for 20% com-
 mitment \$4,000 down, selling \$79,900.
 FARMINGTON, Ranch model, Great
 floor with tile, large dining room,
 large master suite with bath,
 large basement, large 2 car garage,
 reasonable price.
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326 Condos
BUY ME!!
 Cute 2 Bedroom Townhouse needs
 a new owner. Central air, finished
 basement, fireplace, central air.
 \$62,500. Call
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332 Mobile Homes
For Sale
 WORK AREA - 12x20, 2 bedrooms,
 all appliances, new carpeting,
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333 Northern Property
For Sale
 MACKINAC ISLAND - WEST BLUFF
 2nd floor, 2 bedrooms, furnished,
 4th floor, 2 bedrooms, furnished.
 Call for details. \$109,000.
 \$109,000 down. Call 608-847-6337
 OWNER SAYS "I Have to Sell My
 Cottage." One of the nicest water
 views in the area. Call for details.
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For Sale
 NORTHVILLE/NOVI
 2 premium heavily wooded lots on a
 dead end street in one of Novi's
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 MARY MCLEOD
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 4.8 acres (69x238) Hutton with
 view of new 27 hole golf course. Can
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 participation welcomed. 424-7700
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 108 FEET OF PRIME LAKE FRONT
 CONTEMPORARY FEATURING:
 5 bedrooms, 2 baths, fireplace,
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 Includes private membership of 36
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365 Business
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 With Residential/Commercial
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 All the equipment needed to start a
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 Make money. High weight loss, high
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 sublease 400 + sq. ft. two-office plus
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 Carpeted, excellent parking.
 Includes utilities and sharing of con-
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 Includes spacious parking facilities,
 1st floor. Experienced Secretaries,
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 fices. Answering service available.
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 Farmington Rd. 1200 sq. ft. general
 medical office. Only \$1,350 per mo.
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 Various sized, deluxe offices, on
 Grand River. Available at bargain
 rates. Utilities included. 476-5050
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 near 18200 ft. Fenced frontage
 large display lot 143,100 sq. ft. 26,920
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 LIVONIA - Office space for lease.
 One 2 room suite, one 1 room suite.
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 room. 12 mos. lease. \$1,200/mo.
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 BRIGHTON Downtown - excellent
 Main Street location. Commercial
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 room. 12 mos. lease. \$1,200/mo.
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 1200 sq. ft. separately. 349-1122
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 attached garage. Fireplace, central
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 Immediate occupancy. Land Con-
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 (two-house, move-in condition, FHA
 \$2,500 down, possible for 20% com-
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 floor with tile, large dining room,
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 Cute 2 Bedroom Townhouse needs
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For Sale
 WORK AREA - 12x20, 2 bedrooms,
 all appliances, new carpeting,
 new kitchen, \$4,900 must sell.
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333 Northern Property
For Sale
 MACKINAC ISLAND - WEST BLUFF
 2nd floor, 2 bedrooms, furnished,
 4th floor, 2 bedrooms, furnished.
 Call for details. \$109,000.
 \$109,000 down. Call 608-847-6337
 OWNER SAYS "I Have to Sell My
 Cottage." One of the nicest water
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 2 premium heavily wooded lots on a
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 2-3 homes. Call for details. \$150,000.
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 MARY MCLEOD
 CENTURY 21 ROW 464-7111
 NOVI
 4.8 acres (69x238) Hutton with
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 be split again. 192,000. \$100,000. \$100,000
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 CENTRAL MICHIGAN
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 108 FEET OF PRIME LAKE FRONT
 CONTEMPORARY FEATURING:
 5 bedrooms, 2 baths, fireplace,
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 After 5pm: 375-1818
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Sale/Lease
 DOWNTOWN PLYMOUTH
 sublease 400 + sq. ft. two-office plus
 secretarial suite in lower building.
 Carpeted, excellent parking.
 Includes utilities and sharing of con-
 ference room and other facilities.
 \$450/mo. plus \$500 security. 12 mos.
 deposit, available March

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HUNTER ARMS APARTMENT
 GREAT LOCATION
 2 Bedroom, 2 bath, \$920/mo. 2
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1 & 2 BEDROOM APTS.
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 Window Treatments

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 Selected units.

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 NOW TAKING APPLICATIONS FOR
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STARTING AT \$475
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FREE HEAT.
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 You'll be glad you did!

BIRMINGHAM Very large bright 1
 bedroom. Small friendly building.
 Hardwood floors, window coverings.
 Near Maple & Coode shopping
 \$225 per month includes heat & hot
 water. No pets. 693-7797 731-7781

BIRMINGHAM 1 bedroom & 1 bed-
 room w/den. From \$375. Includes
 heat, garage, hardwood floors. Oak
 & Woodward. Glen 358-0300

BIRMINGHAM 2 bedroom, 1 1/2
 baths, dishwasher, central air,
 washer and dryer, 2nd floor
 near park. \$650 mo. 253-9042

BIRMINGHAM - 789 Ruffner
 1 bedroom, carpet, all appliances,
 garage, utility allowance. \$525
 month. 849-2703

BLOOMFIELD GATE HOUSE
 Suitable 1 person. \$750 monthly,
 utilities not included. Personal de-
 tails: Box 748, Observer & Eccentric
 Newspapers, 38251 Schoolcraft
 Rd., Livonia, Michigan 48150

BIRMINGHAM 2 bedroom, 1 bath,
 dining room, 2 walk-ins, carpet, 4e-
 curity alarm, balcony, \$575/mo. water
 included. After 5pm, 649-3829

BIRMINGHAM 2 bedroom town-
 house, 1 1/2 bath, newly decorated,
 new appliances. Garage. Call
 close to town \$760 645-2437

BIRMINGHAM 2457 E. Maple, 1
 bedroom, dishwasher, walk-in closet,
 central air, carpeting, blinds.
 Carpet Lease \$500 645-4478

BLOOMFIELD HILLS
 Tellegrove & Quorton Rd. Sublease
 available Feb. 1 thru Aug. 31. 2nd
 floor, 1 bedroom. Includes: heat,
 microwave, private balcony, lighted
 carport, locked foyer entry, walk-in
 closets. Full size washer/dryer
 within building. Pets welcome. \$835
 per month. 848-8378

BLOOMFIELD private estate Gate-
 house, 1 1/2 bath, swimming pool, 2
 bedrooms, 2 baths, \$635 per
 month, all new interior with new ap-
 pliances. 855-5037

Bloomfield Twp
BIRMINGHAM
FARMS
 1 Bedroom
 Heat Included
 \$450
 851-2340

Bloomfield West Apts
FREE RENT
 \$500 MOVES YOU IN
 2 bedrooms at 1400 sq. ft. Private
 basements, garage with opener, full
 size washer/dryer. Pets welcome
 628-1508

CANTON
BROOKVIEW VILLAGE
APARTMENTS
 1 & 2 bedroom apartments & town-
 houses. Central air, carpeted, all ap-
 pliances, washer, dryer. No pets.
 CALL OFFICE HOURS
 (9am-5pm MON-FRI ONLY)
 729-0900

TROY 680-9090
 3728 Rochester Rd.
SOUTHFIELD 354-8040
 29286 Northwestern Hwy.
CANTON 881-7200
 42711 Ford Rd.
NOVI 348-0540
 Across from 12 Oaks Mall
CLINTON TWP. 791-8444
 3870 Garfield
ANN ARBOR 677-3710
 2377 Carpenter

APARTMENTS UNLIMITED
 The Easiest Way To Find
 A GREAT PLACE!

CANTON
FAIRWAY CLUB
 Golfside Apts.
 1 & 2 Bedroom
 Free Golf
 Heat & Hot Water Free
 Carport Included
 728-1105

NO OTHER FEES
 Private Entrances
 One Bedroom - \$505, 900 sq. ft.
 Two Bedroom - \$580, 1100 sq. ft.
 Vertical blinds & carport included

Near X-ways, shopping, airport.
 Rose Doherty, Property Manager.
 881-4490

CANTON - 2 bedrooms, refrigerator,
 stove, carpet, curtains & blinds.
 \$470 mo. Includes heat & water.
 One bedroom \$400. 455-0331

CARRIAGE HOUSE APARTMENTS
 Haggerty, N. of Joy, Plymouth Twp.
 HOLIDAY SPECIAL - LIMITED TIME
 1 & 2 bedrooms from \$421. Free
 credit check. Security deposit \$200.
 Model Open Daily 12pm-6pm daily.
 Call for more information 425-0930
 *Non-resident only

WINDSOR WOODS
LUXURY APARTMENTS
 1 & 2 Bedroom - Townhouses
 From \$475 with carport
 Vertical Blinds Throughout
 Covered parking
 Quiet Soundproof Construction
 Walk to Shopping
 Swimming pool & cabana

Off Warren between Sheldon/Lilley
 Mon.-Fri. 9-5, Sat. & Sun. 12-5pm
 Evening appointments available
 459-1310

DEARBORN HEIGHTS
DEARBORN CLUB APARTMENTS
 1 Bedroom
 \$450
ONE MONTH FREE FREE HEAT
 Ceiling Fans - Cable Ready
 On 10 Mile just North of Ford Rd.
 Mon.-Fri. 12-7pm Sat. 12-4pm
 561-3593

NEW YEAR'S SPECIAL!
1 MONTH FREE RENT Plus A FREE WEEKEND!

Sign up at one of the outstanding apartment communities listed below during the month of January and receive 1 MONTH FREE RENT plus:

WEEKEND GET-AWAY 3 DAY/2 NIGHT PACKAGE

Choose from 6 Weekend Packages. Offer expires January 31, 1992.

Office Hours
 Mon.-Fri. 9-5 • Sat. & Sun. 12-4

 357-1761	 358-1885	 357-0437
 350-9053	 354-3930	 354-0331

ROSLIN COMMUNITIES

BIRMINGHAM Very large bright 1
 bedroom. Small friendly building.
 Hardwood floors, window coverings.
 Near Maple & Coode shopping
 \$225 per month includes heat & hot
 water. No pets. 693-7797 731-7781

BIRMINGHAM 1 bedroom & 1 bed-
 room w/den. From \$375. Includes
 heat, garage, hardwood floors. Oak
 & Woodward. Glen 358-0300

BIRMINGHAM 2 bedroom, 1 1/2
 baths, dishwasher, central air,
 washer and dryer, 2nd floor
 near park. \$650 mo. 253-9042

BIRMINGHAM - 789 Ruffner
 1 bedroom, carpet, all appliances,
 garage, utility allowance. \$525
 month. 849-2703

BLOOMFIELD GATE HOUSE
 Suitable 1 person. \$750 monthly,
 utilities not included. Personal de-
 tails: Box 748, Observer & Eccentric
 Newspapers, 38251 Schoolcraft
 Rd., Livonia, Michigan 48150

BIRMINGHAM 2 bedroom, 1 bath,
 dining room, 2 walk-ins, carpet, 4e-
 curity alarm, balcony, \$575/mo. water
 included. After 5pm, 649-3829

BIRMINGHAM 2 bedroom town-
 house, 1 1/2 bath, newly decorated,
 new appliances. Garage. Call
 close to town \$760 645-2437

BIRMINGHAM 2457 E. Maple, 1
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 central air, carpeting, blinds.
 Carpet Lease \$500 645-4478

BLOOMFIELD HILLS
 Tellegrove & Quorton Rd. Sublease
 available Feb. 1 thru Aug. 31. 2nd
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 microwave, private balcony, lighted
 carport, locked foyer entry, walk-in
 closets. Full size washer/dryer
 within building. Pets welcome. \$835
 per month. 848-8378

BLOOMFIELD private estate Gate-
 house, 1 1/2 bath, swimming pool, 2
 bedrooms, 2 baths, \$635 per
 month, all new interior with new ap-
 pliances. 855-5037

Bloomfield Twp
BIRMINGHAM
FARMS
 1 Bedroom
 Heat Included
 \$450
 851-2340

Bloomfield West Apts
FREE RENT
 \$500 MOVES YOU IN
 2 bedrooms at 1400 sq. ft. Private
 basements, garage with opener, full
 size washer/dryer. Pets welcome
 628-1508

CANTON
BROOKVIEW VILLAGE
APARTMENTS
 1 & 2 bedroom apartments & town-
 houses. Central air, carpeted, all ap-
 pliances, washer, dryer. No pets.
 CALL OFFICE HOURS
 (9am-5pm MON-FRI ONLY)
 729-0900

Autumn Ridge
SPACIOUS 1 & 2 BEDROOM APARTMENTS
EXCITING NEW FITNESS CENTER INCLUDING AEROBICS

• Pets Welcome
 • Swimming Pool
 • Vertical Blinds
 • Washer/Dryer hook-up
 • Self-cleaning oven

FROM
\$515
FREE HEAT
 397-1080

Open 7 days
 Cherry Hill at I-275
 Canton Township.

FURNISHED EXECUTIVE APTS. AVAIL.

FREE HEAT MICROWAVE
 1 Bedroom "Ranch House" \$430
 2 Bedroom "Townhouse" \$520
 3 Bedroom "Townhouse" \$595

Pool • Spacious Rooms • Clubhouse
 Air Conditioning • 1 1/2 Baths
 • Pets Allowed

WEST OF PERRY AT WALTON NEAR I-75
 ADJACENT TO AUBURN HILLS

373-0100
 Mon.-Fri. 8-5
 Sat. 12-5
 Closed Sun.

FARMINGTON
CHATHAM HILLS
 Luxury Living

• Attached Garages • Dishwashers
 • Extra Large Apartments • Indoor Pool

ONE MONTH FREE
 Call for Details

478-8080

On Old Grand River between Drake & Halstead
 Mon.-Fri. 9-7 Sat. 11-5 Sun. 11-4

Southfield
HIDDEN OAKS APARTMENTS
1992 SPECIAL!

2 MONTHS FREE*
 (1st & Last Month)
 & FREE BLINDS INSTALLED

OE appliances, ceramic bath, central air, carports
 available, intercoms, patios/balconies. Cable ready,
 large storage area, laundry facilities.

1 BEDROOM from ... \$495
2 BEDROOM from ... \$580

Daily 11-6; Sat. 9-2 **557-4520**
 (Closed Thurs. & Sun.)
 *Based on 13 month occupancy. New tenants only.

GRANDVILLE
TOWNHOUSES

NORTHRIDGE
MANOR
 Prestigious Northville

1-2 BEDROOM
 from \$580
 Free Rent Special

• Verticals • Eat-In Kitchen
 • Walk-In Closets • Carport
 • Washer/Dryer Available

Open Daily 8-4
 Saturdays 10-4

One Mile W. of I-275
 off 7 Mile, Northville
 348-9616

FRANKLIN SQUARE
APARTMENTS
 Immediate Occupancy

REDUCED SECURITY DEPOSIT
 A quiet & quiet apartment community in
 Livonia, close to great shopping, restaurants,
 I-96 access & Metro Airport.

\$600 Rent Credit

Attractive 1 and 2 Bedroom Apartments
 from **\$515 \$415**

HEAT AND VERTICAL-BLINDS INCLUDED

Located on 5 Mile Rd.
 Just East of Middlebelt
 in Livonia.

OPEN 7 DAYS
427-6970

*100 of 1 & 2 bedrooms
 for 1st 6 months
 of 1 yr. lease new
 residents only.

Windemere
 Apartments

LIVING YOU CAN AFFORD TO ENJOY

• Central Air Conditioning
 • Convenient To Shopping And Expressways
 • Cable TV Available
 • Private Balcony/Patio
 • Kitchen With Open Bar Counter
 • Dens Available
 • 1 1/2 Baths Available
 • And More... Visit Us And See For Yourself!

On Halsted 1/2 Mile North of Grand River
 In Farmington Hills

FROM \$475

OPEN Mon. - Fri. 9 - 6; Sat. 10 - 5; Sun. 12 - 5
471-3625
 EQUAL HOUSING OPPORTUNITY

There's a New Spark at
DEARBORN PARK
 1 and 2 Bedroom
 Apartments Now Available for Lease!

1 Bedroom starting at \$385!
2 Bedroom starting at \$450!

Call Us For Details At
562-4623

• Air Conditioning
 • Heat Included
 • Laundry Facilities
 • Ceiling Fans
 • Window Blinds
 • Balconies/Patios
 • Children Welcome
 • Small Pets Welcome

Daily 8 - 5 p.m., Sat. 11-4 p.m.
 Located on the North side of Michigan Ave.
 Between Beech Daly and John Daly.

FRANKLIN SQUARE
APARTMENTS
 Immediate Occupancy

REDUCED SECURITY DEPOSIT
 A quiet & quiet apartment community in
 Livonia, close to great shopping, restaurants,
 I-96 access & Metro Airport.

\$600 Rent Credit

Attractive 1 and 2 Bedroom Apartments
 from **\$515 \$415**

HEAT AND VERTICAL-BLINDS INCLUDED

Located on 5 Mile Rd.
 Just East of Middlebelt
 in Livonia.

OPEN 7 DAYS
427-6970

*100 of 1 & 2 bedrooms
 for 1st 6 months
 of 1 yr. lease new
 residents only.

The Village
 APARTMENTS

LIVING YOU CAN AFFORD TO ENJOY!

1 & 2 BEDROOM APARTMENTS FROM \$360 HEAT INCLUDED

Beautiful Setting in a Great Location!

• Swimming Pool
 • Air Conditioning
 • Sound Activities

Models Open - Mon - Sat 9-6 • Sun 11-5
624-6464

NOB HILL APARTMENTS

rent from **\$395**

Microwave Oven
 Air Conditioning
 Pool & Tennis
1 & 2 Bedroom
 Apartments

Paid Gas Heat
 Great Location
 Spacious Rooms
1 1/2 Bath In
2 Bedroom
 Apartments

Pets allowed with permission
 Walton Corner at Perry
 Adjacent to Auburn Hills
 Mpn.-Fri. 8-5, Weekends 12-5

373-5800

Living at it's Finest!
Bristol Square
 APARTMENTS

ATTRACTIVE ONE & TWO BEDROOM APTS. from **\$405**

CONVENIENTLY LOCATED NEAR EXPRESSWAYS & TWELVE OAKS MALL
 On Beck Rd., Just North of Pontiac Trail in Wixom
624-1388
 OPEN MON. - FRI. 9-6 • SAT. 10-5 • SUN. 11-5
 Equal Housing Opportunity

The Village
 APARTMENTS

LIVING YOU CAN AFFORD TO ENJOY!

1 & 2 BEDROOM APARTMENTS FROM \$360 HEAT INCLUDED

Beautiful Setting in a Great Location!

• Swimming Pool
 • Air Conditioning
 • Sound Activities

Models Open - Mon - Sat 9-6 • Sun 11-5
624-6464

Preview Showing
Tree Tops
 New concepts in living for today's lifestyle

Located on the west side of
 Novi Rd., just north of
 Eight Mile, Northville, MI

featuring...

- In apartment laundry
- Frost free refrigerator
- Self cleaning oven
- Balconies and patios
- Microwave
- Central air
- Expanded Eurostyle Kitchen
- Heat included
- Covered parking

\$595/mo. First 6 Months
 (6650 Last 6 months)
Open Daily 12-6
Sat. 10-5, Sun. 12-5
Closed Thursday

For other showings, call for appointment

Expanded one bedroom with Studio

Presented by
The Benecic Group (313) 347-1690

Clarita Park
 Apartments

Life As It Should Be...
 Quiet Yet Convenient.

2 Bedroom, 1 & 1/2 Bath Apartments,
 Featuring:

- Fully Appliance Kitchens
- Balcony/Patio
- Vertical Blinds
- Large Walk-in Closets
- Washer/Dryer Hookup
- Cable Ready
- Private Entrances
- Located near schools, shopping & major highways
- Starting at \$599

Call Today For More Information
473-0690
 Office Hrs. Monday-Friday 10-6, Saturday 10-4
 29566 Clarita Avenue
 Off Middlebelt, Just South of Seven Mile
 Managed By The FOURMIDABLE Group

APARTMENTS

400 Apts. For Rent
GRAND RIVER - MIDDLEBELT GREAT LOCATION
CEDARIDGE
 Deluxe 1 & 2 Bedroom Units
FROM \$510
 New Years Special
 LIMITED TIME OFFER
 1 month free rent with 13 month lease. New tenants only.
 INCLUDES:
 Vertical blinds, carpeting, patios or balconies with doorwells, Hotpoint appliances, security system, storage within apartment.
 Enter on Tudor 1 block W. of MackStreet on the S. side of Grand River.
 Near Botsford Hospital, Thorndike Mall & downtown Farmington.
471-5020
 Model open daily 11-5
OFFICE: 775-8206
 FARMINGTON - beautiful, well maintained apartment is available in downtown Farmington. Walking distance to shopping district. Easy access to I-696 freeway. Rent includes heat, vertical blinds, assigned parking space & much more. One month free rent. No security deposit required. Call Jeanne at: **474-4698**

400 Apts. For Rent
Farmington Hills
BOTSFORD PLACE
GRAND RIVER - 8 MILE
 Behind Botsford Hospital
SPECIAL
 1 Bedroom for \$419
 2 Bedroom for \$519
 3 Bedroom for \$689
PETS PERMITTED
 Smoke Detector installed, Single Welcome
 Immediate Occupancy
 We have Children
HEAT & WATER INCLUDED
 Quiet prestige address, air conditioning, carpeting, stove & refrigerator, all utilities except electricity included. Warm apartments. Laundry facilities.
 For more information, phone **477-8484**
27883 Independence
 Farmington Hills
FARMINGTON HILLS
 2,000 SQ. FT. OF PURE LUXURY
 Elegantly designed 2 or 3 bedroom ranch, or 3 bedroom townhouses, 2 1/2 baths, whirlpool tub, full basement, 2 car attached garage. From \$1500.
COVINGTON CLUB
 14 Mile & Middlebelt
 851-2730
 Managed by Kaitan Enterprises Inc.

400 Apts. For Rent
 Dearborn Heights
CARRIAGE PARK APTS.
 2701 CARRIAGE DR.
YOU FOUND IT... AFFORDABLE APARTMENT LIVING
 Free Heat, Water, Air
 1 & 2 BEDROOMS
 New Carpet, Vertical Blinds, Spacious Closets, Balconies! All Appliances, Intercom, Storage Area, Pool, Clubhouse, Minutes away from Freeways and Shopping. Landscaped Park-Like Atmosphere.
OPEN DAILY 9-5 SUN: 11-4
274-7277
SEVEN MILE/Telegraph, 1 bedroom \$400 a-up, 2 bedroom - \$495, Jan. special. Studio - \$350 includes heat & water.
 534-9340
DETROIT, Telegraph & 7 Mile area.
 Very large 1 bedroom, across from golf course. \$345 per month, heat included.
 633-7994
FARMINGTON HILLS
\$865 Moves You In
 (ON SELECTED UNITS)
 1600 sq. ft. 2 bedroom garden apartment, 2 bedroom townhouses with full basements, 2 bath walk-in closets, covered parking, washer/dryer, vertical blinds, attended gatehouse, and a 24 hour monitored intrusion and fire alarm.
SUMMIT APTS.
 NORTHWESTERN & MIDDLEBELT
 628-4399
 Managed by Kaitan Enterprises, Inc.

400 Apts. For Rent
 DETROIT - 7 Mile/Lahso, Nice bedroom apts. Newly decorated, carpeted, heat and air. \$225/mo. Call: **255-9831**
Farmington Hills
NEAR DOWNTOWN FARMINGTON
 Super Location
 Small 60 unit complex
 Very large 1 bedroom units from \$485
 Includes: carpet, all appliances, carpeting, vertical blinds, sliding glass door. Shopping nearby, etc.
NEW YEARS SPECIAL
 1-Month Free Rent
 With 13 Month Lease
 (new tenants only)
STONERIDGE MANOR
 Freedom Rd. W. of Orchard Lake
478-1437 775-8208
FARMINGTON HILLS
ORCHARD CREEK APARTMENTS
 1300 sq. ft. 2 bedroom/2 bath with individual entrances, gas fireplace, GE appliances, including washer/dryer, monitored fire & intrusion alarm, plus much more.
\$780 MOVE-IN*
 855-1250
 Located on Orchard Lake Rd. 1/2 mile South of 14 Mile
 *on selected units only

400 Apts. For Rent
DETROIT - 7 Mile/Lahso, small building in good area, 1 bedroom, \$375 includes heat & air appliances.
 255-9831
Farmington Hills
THE HOUSE OF BOTSFORD
 1 & 2 BEDROOMS PLUS TOWNHOUSES FROM \$475 FREE HEAT
 Spacious apartments with air conditioning, locked foyer only, fully equipped kitchen and basement storage. Lighted parking and carport.
 20810 BOTSFORD DRIVE, Grand River
 Directly behind Botsford Inn. Adjacent to Botsford Hospital
477-4797
FARMINGTON HILLS - Spacious bedroom, air, appliances, blinds, balcony, carpet, washer & dryer, hook up. \$465 per month 348-5263
FARMINGTON HILLS - huge 2 bedroom 2 bath apartment with washer & dryer for short term sub-lease or fully lease. Great area. 476-2687
FARMINGTON HILLS - Newly decorated 1 bedroom at \$445. 1 month free rent. Includes heat, appliances, carpeting and air. Cable available. No security deposit. 473-2064
FARMINGTON HILLS - Greenwood Apartments. On 8 Mile, W. of Farmington Rd. 1 bedroom apt. light beige carpeting, vertical blinds, almond appliances. Close to shopping. No pets. 478-9380
FARMINGTON HILLS - sublease 2 bedroom Mulwood Apt., no deposit. appliances, carpet, security health club. \$595 mo. July 553-0346
FARMINGTON HILLS - Beautiful 1000 sq ft 2 bedroom apartment. Private entrance, laundry room, small complex. \$700/month. Rolcast Apartments. 338-8226
FARMINGTON MANOR
 Newly decorated studio & 1 bedroom apartments starting at \$390. Now available 1 Month Free Rent. Carpeted, vertical blinds, central air, appliances. No pet. Call: **474-2552**

400 Apts. For Rent
FARMINGTON HILLS - 4 bedroom, washer/dryer, blinds included. Rent \$K \$510 per month. 532-1137 or 532-6638
FARMINGTON/LIVONIA
ASK ABOUT SPECIALS DELUXE
 Beautiful 1 Bedroom, 1 Bedroom Plus Den and 2 Bedroom Apts.
HEAT INCLUDED
 • New white Formica kitchen & vanity
 • Vertical Blinds
 • Intercom
 • Dishwasher, Self-cleaning Oven & Range, Frost-free Refrigerator, Microwave
 • Swimming Pool - Clubhouse
Merriman Rd. (Orchard Lake Rd.)
 Just 1 blk. S. of 8 Mile Rd.
MERRIMAN PARK APTS.
477-5755
FARMINGTON PLAZA APTS
 31625 Shawnessee, 2 bedrooms, new kitchen & appliances. Heat, \$530/mo. Ask for specials. **478-8722**
FARMINGTON PLAZA APTS
 31625 Shawnessee, 2 bedrooms, new kitchen & appliances. Heat furnished, pool, \$540/mo. **478-8722**
FARMINGTON
\$489 Moves You In
 (ON SELECTED UNITS)
 FREE HEAT - Large 1 & 2 bedrooms. Clean, quiet community. Orchard Lake Rd., N. of 8 Mile. VILLAGE OAKS APARTMENTS
474-1305
 Managed by Kaitan Enterprises, Inc.
FERNDALE - WEST 9 MILE
 1 & 2 bedroom. Heat, hot water, air. Near shopping and transportation. \$400 and up. **544-1828**
FLORAL DESIGNER EXPERIENCED ONLY
 Heavy wedding & party work.
464-1036
GARDEN CITY AREA - Spacious 1 & 2 bedroom apartments with terrific move-in deals. Call for details.
 328-5382
GARDEN CITY - Large, modern 1 & 2 bedroom, all appliances, large closets, near schools, cable, more.
 \$415. Call: **484-3847 or 421-2148**

400 Apts. For Rent
GARDEN CITY duplex ranch, 1 bedroom, heat sharp, like new, freshly painted, new carpet, private driveway/yard, appliances, air conditioning, 1st floor living, \$425. No pet.
 913-254-1159
GARDEN CITY
 Ford/Middlebelt Area
 Spacious 1 bedroom apartments. American made.
 • Owner Paid Heat & Water
 • Central Air
 • Intercom System
 • Garage Disposal
 • Laundry Facilities
 • Window Treatments/Mini Blinds
 From \$410 monthly
CALL ABOUT OUR FALL SPECIAL GARDEN CITY TERRACE
 622-0480
GARDEN CITY - large 2 bedroom apt. with balcony, appliances, freshly painted, heat & water included.
 \$425/month. After 5. **851-8219**
GARDEN CITY
 Large 1 bedroom. Private entrance. Near shopping. Quiet neighborhood. **313-885-9788 or 937-3718**
GARDEN CITY - large 1 bedroom duplex ranch. Private entrance, newly decorated, utilities paid, no pet.
 \$425/mo. **681-3871**
GARDEN CITY - on Cherry Hill 1 bedroom, 2nd floor w/balcony, newly remodeled. \$425. mo. includes heat & water. 1st. last security deposit required. No pet.
 420-2079
GARDEN CITY - 1 bedroom, appliances, \$350 a month.
VAN REKEN REALTY, 841-0790
GARDEN CITY - 1 bedroom-\$410 mo. \$500 security. Heat, water, appliances, air, laundry facilities, carpeting.
 425-3587 or 553-2165

400 Apts. For Rent
Huntington Woods
DELUXE TOWNHOUSES
 Enjoy a superb location with easy access to I-696. Our newly renovated 2-story townhomes feature:
 • Full basement with full size washer/dryer hook-up
 • New modern kitchen with built-in microwave, frost-free refrigerator, dishwasher & self-cleaning oven.
 • Individual intrusion alarm optional.
 • Beautiful landscaped courtyards.
 • Rentals from \$635.
OUTSTANDING VALUE!
 Located on 10 Mile S. of I-696 between Coolidge & Woodward.
Village Green of Huntington Woods
547-9393
Livonia
FAIRFIELD ARMS SPECIAL!
 \$100 OFF 1ST MONTH RENT
2 BEDROOM - \$430
ONE MONTH FREE RENT
ON SECURITY DISCOUNT
 Amenities include:
 • Heat & water
 • Appliances
 • Carpeting & blinds
 • Laundry facilities
 • Storage
 • Cable ready
 • Air conditioning
 • Private patio/balcony
 • Secured common area
 • 24 hour emergency service
728-4800
 14550 Fairfield.
 Between Farmington & Merriman
 1/2 blocks S. of 5 Mile
LIVONIA - Plymouth/Merriman area, 2nd floor 2 bedroom apartment, newly decorated. Non-smoker. \$450 mo.
 421-9990
Livonia
SPECIAL
 Curtis Creek Apts.
 Farmington Rd. at 6 1/2 Mile
 1 bedroom \$410-420 to \$490-420
 2 bedroom \$548-33 to \$588-33
 Includes Private Entrance
 Vertical Blinds, Appliances
 Central Air, Washer & Dryer
473-0365
LIVONIA - 7 MILE RD.
 1 & 2 Bedroom
 Starting at \$575
 Includes washer & dryer in each apartment. Carpeting, vertical blinds, deluxe appliances, balcony, patio, swimming pool, tennis courts, community room. Near shopping.
CANTERBURY PARK
 7 mile Rd., corner Mayfield between Farmington & Merriman Rds.
473-3983
 Model open daily 9-5
 except Wednesday
MADISON HEIGHTS
\$450 Moves You In
 • FREE HEAT
 • Clean, Quiet 1 Bedroom
CHATSFORD VILLAGE
 John R. & 13 Mile
 528-1486
 Managed by Kaitan Enterprises

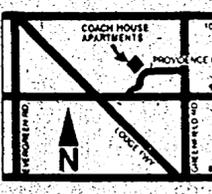
400 Apts. For Rent
NEW YEARS SPECIAL
 1 month free rent with 13 month lease. New tenants only.
 INCLUDES:
 Vertical blinds, carpeting, patios or balconies with doorwells, Hotpoint appliances, security system, storage within apartment.
 Enter on Tudor 1 block W. of MackStreet on the S. side of Grand River.
 Near Botsford Hospital, Thorndike Mall & downtown Farmington.
471-5020
 Model open daily 11-5
OFFICE: 775-8206

Life's A Breeze

HARBOR COVE CLUB
APARTMENTS & BEACH CLUB
On Whitmore Lake
NEW 2 BEDROOM - 2 BATH HOMES
 from \$659
 Ideal for Roommates, Couples & Guests
PRIVATE BEACH CLUB
 Beachhouse, Gazebo, Sun Deck, Docking
 Large 1 Acre w/Pool & Balconies
 Bi-level Lofted Homes - Skygates
449-5520
 9321 Harbor Cove Circle - Whitmore Lake

GRAND OPENING
HERE'S SOMETHING TO GET YOU MOVING!
 2 Bedroom/2 Bath Villas
 1, 2 and 3 Bed. Apts.
 • Washer & Dryer in unit
 • 24-hour Gatehouse
 • Swimming Pool
 • Tennis Court
 • Fitness Center
FREE HEAT
 Dearborn Heights area at Beech Daly, south of Cherry Hill
562-3988
Canterbury WOODS
FURNISHED EXECUTIVE APTS. AVAIL.

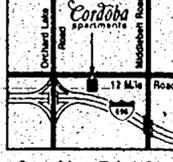
WESTLAND HAWTHORNE CLUB
ONE MONTH FREE
FROM \$450 Including Heat
 • Vertical Blinds • Pet Section
 • Microwave • Short Term Lease
7560 Merriman Rd.
 Between Warren & Ann Arbor Trail
 Daily 9-6; Sat.-Sun. 12-4
522-3364

COACH HOUSE APARTMENTS
 Attractive 1 & 2 Bedroom Apartments & 2 Bedroom Townhouses Available
 from **\$515**
Security Deposit \$200 on selected units only
HEAT INCLUDED • VERTICAL BLINDS
 FEATURING
 • Clubhouse
 • Sauna
 • Air Conditioning
 • 2 Swimming Pools

 23600 Lamplighter Lane on Providence Drive
 Just North of W. Nine Mile Rd. in Southfield
 (one block West of Greenfield Rd.)
Open Daily
557-0810
 *on selected units only

The Springs APARTMENTS
Where We Have Something For Everyone!
You choose the amenities you want.
 • HEAT INCLUDED
 • 12 UNIQUE FLOOR PLANS
 • WASHER & DRYER IN APARTMENT
New 1 & 2 Bedroom Lakefront Apartments
 from **\$415**
 LOCATED IN NOVI ON PONTIAC TRAIL 1 MILE EAST OF BECK ROAD
OPEN DAILY 9-6 • SUNDAY 12-5
669-5566
 EQUAL HOUSING OPPORTUNITY.

NOVI PAVILION COURT
ONE MONTH FREE
\$695 Including Carport
 Fully Equipped Health Club
 • Separate Entrances • 2 Full Baths
 • Washer & Dryer in each Unit
 on Haggerty Road
348-1120
 DAILY 9-7 SAT.-SUN. 11-4

Downtown Northville
MAINCENTRE
 Luxury Apartments • Retail Shops
 Professional Space
(313) 347-6811
 Apartment Models Open Daily
 11 am-5 pm
 Corner of Main & Center Sts.
JANUARY SPECIALS
 A Singh Development

Spend Less Time Driving!
Quiet Setting in the Hub of Farmington Hills
Cordoba
 Attractive 1 & 2 Bedroom Apartments from **\$475**
 Minutes... from I-696
 Northwestern Highway and many of the Metro areas most popular shopping, restaurant and entertainment districts.

 Open Mon.-Fri. 1-6 Sat. & Sun. 12-5 **476-1240**
 Conveniently located on 12 Mile Rd. between Middlebelt & Orchard Lake Roads.
 EQUAL HOUSING OPPORTUNITY

WAYNEWOOD APARTMENTS
Security Deposit Special!
1 Bedroom - \$200
2 Bedroom - \$300
 Bright, Alry, Extra-large Rooms.
 Heat & Vertical Blinds Included
 Ceiling Fan Bedroom or Dining Area
6737 N. WAYNE RD.
 WESTLAND
 South of Westland Mall
FURNISHED MODEL ON DISPLAY MON.-SAT.
326-8270
 *\$50 off for 1st 6 months of 1 year lease for new residents only

Ask About Our 1 and 2 Bedroom Special WOODCREST VILLA
APARTMENTS & ATHLETIC CLUB
 Spacious 1 & 2 bedroom apartments, each with a fireplace, mini-blinds and balcony or patio. Private athletic club featuring year-round indoor-outdoor pool, sauna, steam bath, whirlpool and exercise room. Secluded setting amidst woods and duck ponds. Pets welcome. Senior citizen discount.
261-8010
 CONVENIENTLY LOCATED OFF WAYNE RD.
 BETWEEN WARREN & JOY, NEAR THE WESTLAND SHOPPING MALL.
 RENTAL OFFICE AND MODEL OPEN 10 A.M.-6 P.M.
IMMEDIATE OCCUPANCY

Now Leasing Phase III Lakefront Units
On The Water
No Security Deposit Starting at **\$610**

LAVISH 1 and 2 BEDROOM APARTMENT HOMES
 • 16 Contemporary floor plans
 • Euro-style cabinetry
 • Ceramic tile bath and tub enclosures
 • Cathedral ceilings
 • Individual washer and dryers
 • Microwave ovens
 • In unit storage
 • Private covered parking
 • Fully equipped clubhouse
 • work-out room
 • Aerobic classes
 • Walking/jogging trail
 • Sauna & jacuzzi
 • Pool with lap markers
 • Tennis courts
 • Volleyball pit
 Directly accessible to I-275, I-96, M-14
EXPERIENCE THE ELEGANCE OF...
 An exquisitely panoramic 105 acre community perfected on the shores of Lake Success, nestled into scenic timbered views, Park Place of Northville establishes a tradition of unsurpassed excellence in apartment home living.
IMMEDIATE OCCUPANCY
348-3600
 Mon.-Fri. 9-6
 Saturday 9-5
 Sunday 12-5

BIG AS A HOUSE
3 Bedroom Townhomes
THE CHOICE IS YOURS!
1 MONTHS FREE RENT -OR-
\$695 PER MONTH
455-2424 Saturday 10-5
 Mon.-Fri. 10-6 Sunday 12-5
INCLUDES:
 • FREE-GAS HEAT (Most Units)
 • DENS
 • FIREPLACES
 • CATHEDRAL CEILINGS
 • SPIRAL STAIRCASE
 • CARPORTS
 • SMALL PETS WELCOMED
 • FITNESS CENTER
 • OLYMPIC INDOOR HEATED POOL
 • SAUNAS
 • CLUB ROOM
ALSO AVAILABLE 1 & 2 BEDROOM APTS.
 A charming rental community just 20 minutes from Ann Arbor and downtown Detroit, yet comfortably away from it all. From I-275, exit Ann Arbor Rd. west to Haggerty Rd., follow south to Joy Rd. then east to The Crossings.

The CROSSINGS AT CANTON
 Professionally Managed by Dolben
 *New Residents Only
 Certain Conditions Apply

Stone Ridge
"On the Water"
1 and 2 Bedroom Apartments from \$375

"Less than 5 minutes from Novi & Farmington Hills"
 • Convenient to Twelve Oaks Mall
 • Cable TV Available
 • Dishwasher
 • Pool
 • Private Balcony/Patio
 • Variety of Floor Plans Available
 • Air Conditioning
624-9445
 Open Monday - Friday, 10 - 6 Weekends, 11 - 5
 EQUAL HOUSING OPPORTUNITY

You'll Love The Space!
You'll Love The Price!
You'll Love The Life!
DRAKESHIRE
477-3636

 Open Mon.-Sat. 9-5; Sun. 11-4

APARTMENTS

400 Apts. For Rent

ONE-DERFUL!
If you've been searching for a terrific one bedroom apt. your search is over! We have the perfect place to call home for only \$495 and walk until you see what comes with it.

- Vertical Blinds
- Fully equipped kitchens
- Covered Parking
- Small pets welcome
- \$200 security deposit
- Limited time offer, call now while they last!

477-6448
WOODRIDGE
on Middlebelt, between 8 & 7 Mile
2 Bedroom, 2 full baths also available

LIVONIA'S FINEST LOCATION
Merriman corner 7 mile

Large deluxe 1 bedroom unit with washer & dryer within apartment

- Self cleaning range
- Vertical blinds
- Pool
- Nearby shopping

\$575/mo.
MERRIMAN WOODS
Model open 9-5 except Thursday
477-9377 Office: 775-8208

Madison Heights
WINTER SPECIAL
CONCORD TOWERS
1 & 2 Bedroom Apartments

- Stove & refrigerator
- Dishwasher
- Carport
- In-floor
- Newly decorated
- Smoke detectors
- Sprinkler system
- FROM \$400

1-75 and 14 Mile
Next to Abbey Theater
589-3355

Madison Heights
GREAT APTS. GREAT LOCATIONS
\$50 Security Deposit For 1 Bedroom Apts.

RENT INCLUDES HEAT

CALL FOR SUPER SPECIAL ON FIRST MONTH'S RENT

8 month or 1 year lease. Well maintained. Newly decorated. Features: Air conditioning, refrigerator, range, smoke detectors, laundry facilities & extra storage. Swimming pool. Cable available.

ALSO 2 BEDROOM APTS.
LEXINGTON VILLAGE

PET SECTION AVAILABLE
1 bedroom apts. from \$445
1-75 and 14 Mile
Opposite Oakland Mall
585-4010

PRESIDENT MADISON APTS.
1 & 2 Bedroom Apts. \$450
1 Block E. of John R.
Just S. of Oakland Mall
585-0580

HARLO APTS.
1 Bedroom Apt. \$450
Warren, Mich.
West side of Grand Rd.
Just N. of 13 Mile
Opposite GM Tech Center
939-2340

MARGO CAPRI, 28408 Warren, near Middlebelt. Spacious 1 bedroom, carpet, blinds, appliances. Immediate occupancy. 425-9319

MILFORD
2 bedroom apt. gas heat included, appliances. Call for tour. 685-8064

NORTHVILLE
TREE TOP LOFTS
One bedroom apartment, deluxe kitchen, walk-in closet, balcony, central air, \$495/mo. EHO
Located in the cozy village of Northville, close to shopping & expressway on Hwy 10, just 8 miles.

THE BENECKE GROUP
348-9590 347-1690

NORTHVILLE - 1 bedroom apartment near downtown. Heat included. Immediate occupancy. \$450/mo.
Novi

AFFORDABLE? YOU BET!
Huge, beautiful 1 & 2 bedroom apts starting at only \$495! Too good to be true... wait! There's more...
• Vertical Blinds
• Fully equipped kitchens
• Private patio/balcony
• Exciting new clubhouse with large screen TV & video library
• Exercise room with saunas
• Great location - near 96 & 275
• Only \$300 security deposit

349-8200.
Limited time offer call now they won't last long!

NOVIRIDGE
On 10 Mile between Novi & Meadowbrook Rds.
Novi

FREE APARTMENT LOCATOR
1-800-777-5616

Save Time & Money
Open 7 Days
Color Video
All Areas & Prices
Turn 3 Days into 30 Minutes
Over 100,000 Copies

NOVI 348-0540
Across from 12 Oaks Mall
SOUTHFIELD 354-8040
1288 Northparkway Hwy.
CANTON 881-7200
42711 Ford Rd.
TROY 680-9090
3728 Rochester Rd.
CLINTON TWP. 791-8444
36870 Garfield
ANN ARBOR 877-3710
2877 Carpenter

400 Apts. For Rent

NORTHVILLE GREEN
Large 2 bedroom deluxe apartment on Midland at 8 Mile. 1/2 Mile W. of Skokholm Rd. Walk to downtown Northville. RENT \$820 includes carport. Security Deposit, \$200
348-7743

NOVI - River Oaks West. Luxurious 2 bedroom, 2 bath apartment. Cathedral ceilings & garage. Sublet 6 months. \$850/month. 347-7837

NOVIRIDGE - Meadowbrook & 10 Mile
Tree Top Meadows
\$70 PER MO.
RENT REBATE SPECIAL
On 2 bedroom from \$595
Call for Details

These spacious newer 2 bedroom apartments feature: oversized rooms, large balcony or patio, central air, deluxe kitchen, vertical blinds, double bath. Beautiful grounds, walking distance to shopping & places of worship. Easy access to 3 expressways. Lease EHO. Seniors Welcome

Also available:
1 bedroom from \$535
OPEN SAT. 9-5
CALL FOR APPOINTMENT
THE BENECKE GROUP
348-9590 347-1690

PLYMOUTH-BROUGHAM MANOR SPECIAL
ONE MONTH FREE!
1 & 2 BEDROOMS
Year Lease. Heat & Water included.
455-1215

PLYMOUTH HERITAGE APTS - N. TERRITORIAL-SHELDON - SPECIAL
NO SECURITY DEPOSIT
1 FREE MONTH'S RENT
\$25 discount/month for 12 months
Rent from \$405-\$460
When ad is presented.
Heat included.
455-2143

PLYMOUTH MANOR
1 & 2 Bedroom Apts. lots of charm.
HOLIDAY SPECIAL
PAY NO RENT
UNTIL 2/1/92
455-3880
York Properties Inc.

400 Apts. For Rent

NOVI - River Oaks, Spacious, 1300 sq. ft., 2 bedroom, vaulted ceiling, fireplace, pet o.k., \$1,020/mo. 348-4283 or office 348-7870

PLYMOUTH - AFFORDABLE Senior Citizen Specials. Spacious 1 & 2 bedroom apartments in quiet adult community. Walk to shopping. Central air, dishwasher, vertical blinds, carport, pool. Available to qualified applicants. 453-8811

PLYMOUTH - downtown: 1 bedroom, new complex, patio, laundry, storage, carport, walk-in closet. Available Feb. 1, \$450/mo. 455-4356

PLYMOUTH HOUSE APTS.
LOW SECURITY DEPOSIT
HOLIDAY SPECIAL
Modern decor in a serene setting

Spacious 1 & 2 bedroom apts. Private community atmosphere. Minutes from downtown Plymouth. Heat included

453-6050
A York Properties Community

PLYMOUTH LIVE ON THE PARK
40325 PLYMOUTH RD.
MANAGER 101
SPECIAL!
\$100 OFF FIRST MONTH RENT
1 BEDROOM - \$345
ONE MONTH RENT SENIOR DISCOUNT

Amenities include:
• Heat & water
• Appliances
• Carpeting & blinds
• Laundry facilities
• Central air & pool
• Security

455-3682
Plymouth Rd. near I-275

PLYMOUTH Mayflower Hotel, \$750/month. Daily room service, 24 hour message service. Color TV. No leases. Immediate occupancy. Green or Marie. 453-1600

PLYMOUTH reduced rent/newly blinds. 1 bedroom apt. \$450 plus utilities. 1/2 month security deposit. 303 Rose Street. (Walking distance from downtown Plymouth). Mon thru Fri. 9-5. 282-0450. Eve & weekends. 451-2082

400 Apts. For Rent

Plymouth Square Apartments
1 & 2 BEDROOM APARTMENTS
STARTING AT \$455
9421 Marguerite
(Off Ann Arbor Rd., 1 block West of Skokholm)
MON. THRU FRI. 9-5
455-6570

Plymouth Hills Apartments
748 S. Mill St.
Washer/Dryer in each unit
• Easy Access to I-275
• Air Conditioned
• Fully Carpeted
• Walk to Downtown
• 1 & 2 Bedroom

From \$435
1 Month Free
OPEN 12 - 6PM
455-4721 278-8319

PLYMOUTH - 1 & 2 bedroom on 1st floor. Plymouth Road & Hot Brook. New carpet & decorations. Stove, refrigerator, air, drapes, walk to town. Available immediately. \$435-445 + utilities. 453-5873

PLYMOUTH - Newer spacious 1 bedroom, all appliances, washer/dryer in unit, air conditioning. Feb. 1, \$550/mo. 471-1459

PLYMOUTH - Nice 3 year old 1 bedroom with blinds, air, laundry. Close to downtown. Available Jan. 15, \$435/mo. No pets. 453-1743

PLYMOUTH Spacious 1 bedroom, all appliances, heat included, immediate. 1 yr. lease. \$457/mo. 453-6981 or 453-0885

PLYMOUTH - 1 bedroom, \$445/mo. Includes heat & water. Short walk to downtown. Washer & dryer available. Security deposit \$245. No pets. 459-3310 or 454-4263

PLYMOUTH - 1 & 2 bedroom ALSO FURNISHED 1 BEDROOM CALL FOR SPECIALS!
Featuring quiet single story, private entrance, patio, utility room with washer/dryer hookup, attic storage. Princeton Court Apts. On Wilcox off Haggerty 453-6040

400 Apts. For Rent

PLYMOUTH-LIVONIA. Small 1 bed room, heat & electric included. \$103 weekly security. 451-0228

PLYMOUTH MANOR
1 & 2 Bedroom Apts., lots of charm.
HOLIDAY SPECIAL
PAY NO RENT
UNTIL 2/1/92
455-3880
York Properties Inc.

Enjoy the lifestyle you deserve in a quiet, mature residential neighborhood. Exclusive 1 and 2 bedroom apts. starting at ONLY \$495.

Fully equipped kitchens
• Vertical blinds
• Large closets
• Laundry facilities
• 24 hr emergency service
• Bike/jogging trails
• Convenient to expressways and downtown Plymouth
• Small pets welcome

ONLY \$200 Security Deposit
(Limited time only)
453-2800
TWIN ARBORS
(Limited # of apts. available)

PLYMOUTH - 1 bedroom apt. \$425 per mo. heat included. No security. Pets okay. Carpet & appliances. Available immediately. 451-0228

PLYMOUTH, 1 bedroom, Maple & Fairground, large room sizes, stove and refrigerator. Walk to town! Senior discount. Available immediately. \$435 including utilities. 459-5875

PLYMOUTH - 2 bedroom, refrigerator, stove, washer & dryer, blinds & curtains. \$550 a month. All utilities included. 1 year lease. 455-0931

ORCHARD LAKE ROAD near Telegraph. Beautifully wooded setting. 1 bedroom apt. Carpet. Air conditioner, heat included. FROM \$375
ORCHARD WOODS APTS. 334-1878

REDFORD AREA
\$399 Moves You In
(On Selected Units)
• FREE HEAT
• Clean, Quiet Building
• Large 1 & 2 Bedrooms
• Walk-In Closets
• Intrusion Alarm System
• Senior Discount
Telegraph 1/2 mile S. of I-96
GLEN COVE APTS. 638-2497
Managed by Kahan Enterprises

REDFORD - Lovely 1 bedroom, air condition, stove, refrigerator, furnished, excellent storage, utilities included. Family neighborhood. \$375/mo. 464-8882

400 Apts. For Rent

THE MOST space for YOUR \$\$\$ NOTHING can compare

PLYMOUTH - 2 bedroom modern apt. 1 bath, central air in unit washer & dryer, security door, dog door. Decorated, quiet carpet, air conditioner, blinds; heat included. For mature, professional people with references. From \$375. 837-6654

PLYMOUTH - 2 bedroom upper, stove, refrigerator, carpeting, \$495/mo + utilities. Available immediately. 349-8318

PONTIAC - Franklin Blvd. Historic District. Studio plus extra room. \$375/mo. including utilities. No pets. Mr. Bmth. 335-9100

REDFORD AREA - Jov/Tregeaph. Clean 1 bedroom, carpet, air, locked entrance. \$325. Fenced parking available. No pets. 972-5511

REDFORD TWP. LOLA PARK MANOR. A charming & quiet apartment community in Redford township has a spacious 1 bedroom apartment available.

FREE HEAT & WATER
Swimming pool and picnic area. Cable TV & Carports available. UNDER \$500/MO.
Please call: 255-0932

400 Apts. For Rent

REDFORD AREA
Telegraph 1/2 mile S. of I-96. 1 & 2 bedroom, clean, decorated, quiet carpet, air conditioner, blinds; heat included. For mature, professional people with references. From \$375. 837-6654

PARKSIDE APTS.
532-9234

REDFORD MANOR
SOUTH REDFORD
Dearborn/Haggerty/Wood Ave. Deluxe 1 bedroom apartment, small, quiet complex. Exceptional storage and cable TV. 937-1880 559-7220

ROCHESTER HILLS RIVER'S EDGE LUXURY TOWN HOME
2 Months Rent Free!
2 Bedroom luxury townhome (rentals starting at \$750). Resort living on the Clinton River. 1200 Sq. Ft. fitness center, and nature trails. Hamlyn Crooks Rd. (follow Streamwood). Minutes from I-59 & I-75. Immediate occupancy. CALL: 652-8060

400 Apts. For Rent

PLYMOUTH - 2 bedroom modern apt. 1 bath, central air in unit washer & dryer, security door, dog door. Decorated, quiet carpet, air conditioner, blinds; heat included. For mature, professional people with references. From \$375. 837-6654

PLYMOUTH - 2 bedroom upper, stove, refrigerator, carpeting, \$495/mo + utilities. Available immediately. 349-8318

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FREE HEAT & WATER
Swimming pool and picnic area. Cable TV & Carports available. UNDER \$500/MO.
Please call: 255-0932

400 Apts. For Rent

REDFORD AREA
Telegraph 1/2 mile S. of I-96. 1 & 2 bedroom, clean, decorated, quiet carpet, air conditioner, blinds; heat included. For mature, professional people with references. From \$375. 837-6654

PARKSIDE APTS.
532-9234

REDFORD MANOR
SOUTH REDFORD
Dearborn/Haggerty/Wood Ave. Deluxe 1 bedroom apartment, small, quiet complex. Exceptional storage and cable TV. 937-1880 559-7220

ROCHESTER HILLS RIVER'S EDGE LUXURY TOWN HOME
2 Months Rent Free!
2 Bedroom luxury townhome (rentals starting at \$750). Resort living on the Clinton River. 1200 Sq. Ft. fitness center, and nature trails. Hamlyn Crooks Rd. (follow Streamwood). Minutes from I-59 & I-75. Immediate occupancy. CALL: 652-8060

Scotsdale Apartments
Newburgh between Joy & Warren
From \$455
FALL SPECIALS \$440
FREE HEAT FREE COOKING GAS VERTICAL BLINDS
1 & 2 Bedroom • 1 1/2 Baths • Central Air • Pool • Laundry & Storage • Tennis • Carport • Clubhouse • Cable Ready
Model Open 9-5 Daily 12-5 Weekends
455-4300
Equal Opportunity Housing
*Limited time. Based on 12 mo. occupancy. New residents only.

Suburban Luxury
Lake Pointe Village
APARTMENTS PLYMOUTH, MICHIGAN
ONE & TWO BEDROOM APARTMENTS
from \$482 per month
INCLUDES:
• Free Gas Heat and Water
• Porch or Balcony
• Swimming Pool
• Community Bldg.
• Basement Storage
Call Manager at: 453-1597
OPEN DAILY AND SUNDAY

Grand Opening Offer
YOU'LL LOVE IT!
All Brand New - Scenic - Ideally Located
CANTON - WAYNE - WESTLAND AREAS
Rent from \$530 per month
Ask About Our Move-In Special
2 Bedroom Deluxe Units
EVERY UNIT INCLUDES:
• Washer and Dryer
• Window Treatments
• Deluxe Cabinets and Appliances
• Sound Protection
• Great Floor Plan
• and much more!
GREYBERRY APARTMENTS
Ask About Our MOVE-IN SPECIAL
Located off Hannan Rd. Just north of Michigan only 1/2 mile East of I-275
Model Open Daily 12-6 except Th. & Sun. 326-1530
Business Office Weekdays 8-5 399-4642

PLYMOUTH CANTON
Village Squire
Apartments
ONE MONTH FREE ON 1 & 2 BEDROOMS FREE HEAT
• Private Area & BBQ's • Youth Courts • Pool & Saunas • Storage Units • 24 Hr. Security • In-Unit Laundry • Children's Play Area • Vertical Blinds • Pet Friendly Available
• Spacious, newly decorated units with dishwashers
• Individually controlled heat & air
• Short Term Leases Available
• Job Transferers Welcome
981-3891
Mon-Fri 10-6 Sat 11-5 Sun 11-5
On Ford Road, just east of I-275
Daily 9-7 Saturday 11-4 Sunday 11-5

NEW YEAR SPECIALS!
Glens of Cedarbrooke
• Vertical Blinds • Pool/Picnic Area
• Central Air • Lighted Carports Inc.
• Walk-In Closets • Patio & Balcony
478-0322
*New Residents Only Expires Jan. 15, 1992

WESTLAND HUNTINGTON ON THE HILL
ONE MONTH FREE
• Spacious Suites • Dishwasher
• Vertical Blinds • Free Heat
Short Term Leases Available
Ann Arbor Trail (W. of Inkster)
425-6070
Mon-Fri. 9-7; Sat. 10-2; Sun. 12-4

ROOMMATE PERFECT
2 BEDROOM SPLITS (2 BATH) OVER 1,000 SQ. FT. *PER PERSON
• 30 Acres of Campus Style Living
• 13 Foot Beam Ceilings
• Engraved Style Kitchen
• River Front Athletic Club Membership & Indoor Pool Included
• Appliances, Carpeting & Window Treatment Included
• Amended Parking in Covered Garage Included
• 24 Hour Security Service Included
500 River Place • Detroit • 239-5666 • TDD 352-0322

River Bend APARTMENTS
Located adjacent to naturally wooded Hines Park, economical, 1 and 2 bedroom apartments and townhouses. Comfortable living with air conditioning, private balconies, huge closets, heat included. Also Cable TV, 2 swimming pools and aerobics fitness center. SMART stop at the front entrance.
1 MONTH FREE RENT!
Call Today 421-4977

77 beautiful acres of park and recreational paths - Four Seasons of activity with comfortable living in a special neighborhood atmosphere in Farmington Hills. Excellently serviced and maintained 1 and 2 bedroom apartments and townhouses. Easy and quick access to I-96 and I-275 - direct routes to the airport, downtown Detroit and Birmingham/Southfield areas. 9 Mile Road 1 1/2 miles west of Farmington Road.
Washers and Dryers in certain apartments
A UZNS DEVELOPMENT
CALL TODAY 478-4664
1 Month Free Rent!
green hill APARTMENTS

WESTLAND
Low Move-In Costs
1 & 2 Bedroom Apts. Microwaves & Window Treatments
from \$350*
HINES PARK APTS.
425-0052
Heat Included
OPEN SAT. & SUN. 11:00 AM-3:00 PM Mon-Fri. 9-5
*Limited time. First 6 months of a 1 year lease. Selected units. New residents.
Equal Housing Opportunity

SENIORS
BEAT THE WINTER BLUES
\$500 REBATE
MOVE TO...
Westhaven Manor Retirement Community
Four blocks north of Ford Road
Four blocks east on Wayne Road
From \$600 Per Month
CALL NOW OR STOP BY THE LEASING OFFICE FOR A PERSONAL TOUR
729-3690
*Move by February 1, 1992 and we will give you \$500 to help pay your moving expenses.
Equal Housing Opportunity

NOVI/LAKES AREA WATERVIEW FARMS
IMMEDIATE OCCUPANCY.
Spacious 1 Bedroom
ONE MONTH FREE
From \$410
624-0004
Pontiac Trail Between West and Beck Roads
Daily 9-7 Sat.-Sun. 12-4

WESTGATE VI
WINTER SPECIAL
1 MONTH FREE
From \$475 Includes Carport
624-8555
Off Pontiac Trail between West & Beck Roads. Minutes from I-696 and I-275
Daily 9-7 Sat.-Sun. 12-4

Lakefront Apartment Living
• Cable TV Available
• Convenient to Westland Shopping Center
• Thru-unit design for maximum privacy & cross unit ventilation
• Swimming Pool & Clubhouse
• Storage in apartment
• Balcony or patio
• Air conditioning
• Dishwashers available
ATTRACTIVE 1 & 2 Bedroom Apartments from \$400
THE LANDINGS
Located on Warren Rd. between Wayne & Newburgh Rds. in Westland
Open Mon. - Sat. 10 - 6, Sun. 12 - 6
Phone: 729-5680
EQUAL HOUSING OPPORTUNITY

THE GATE TO GREAT LIVING!
Golden Gate APARTMENTS
From \$380
• Great Location
• Spacious Apartments
• Swimming Pool
• Central Air Conditioning
• All this and More...
Come and See for Yourself!
On Pontiac Trail just West of Beck Road
Mon. - Fri. 10 - 6 • Sat. 10 - 5 • Sun. 11 - 5
624-1388
EQUAL HOUSING OPPORTUNITY

CANTON/PLYMOUTH FRANKLIN PALMER ESTATES
ONE MONTH FREE
FROM \$445 Includes Heat
397-0200
On Palmer, West of Lilley
HILLCREST CLUB
ONE MONTH FREE
FROM \$530 \$510 Includes Heat
12350 Rismann
S. of Plymouth Rd., E. of Haggerty
453-7144
Mon-Fri. 9-7 Sat.-Sun. 12-4

PEACEFUL, PRIVATE PRETTIER THAN EVER.
It's everything you ever dreamed.
Beautiful 1 bedroom, 1 bath plus den, and 2 bedroom apartments.
Self-cleaning oven, frost-free refrigerator, dishwasher, microwave, verticals, pool.
Ask About Specials Heat Included
Come Visit Us Today!
On Merriman Road (Orchard Lake Road) 1 Block South of 8 Mile Road
Merriman Park APARTMENTS
Open Daily 10-5:30 p.m., Sunday Noon-4 p.m.
477-5755

This is the indoor pool you'll find at most apartments...
Come see ours!
Warm up to these other fabulous features:
• FREE HEAT
• 1 & 2 Bedroom High-Rise Apartments
• Panoramic Balcony Views
• Vertical & Mini Blinds
• Tennis Courts
• Community Room
• Planned Activities
• Controlled Access TV & Intercom
WESTLAND TOWERS APARTMENTS
Models Open Daily
Located One Block West of Wayne Road, Between Ford and Warren Rovers.
721-2500

APARTMENTS

400 Apts. For Rent
REDFORD - Plymouth & Beach
 1 bedroom apartment, very close over restaurant. Micro, fr., oven \$380/mo. after \$pm, 477-9188
REDFORD TWP. Efficiency cabin, all utilities included, \$90/mo. + security. (313) 981-1845
REDFORD TWP. AREA COUNTRY HOUSES
 1 & 2 bedroom apartments
 • Carpet
 • Verticals
 • Kitchen Appliances
 • Pool
 • Cable ready
 FROM \$430
 1ST MONTH RENT FREE*
 533-1241
 Hours: Mon.-Fri. 9-5

ROCHESTER AFFORDABLE COMFORT
 \$435-\$650 mo.
 1 & 2 bedroom apt. & townhouses
 • Carpet
 • Frig./Range
 • Dishwasher
 • Carport
 • Immaculate
OAK HILL APTS. 651-9751
 ROCHESTER City of - Beautiful 1 & 2 bedroom apts., air, carpeting, etc. 1 bedroom from \$450, 2 bedroom from \$520. 626-4899, 254-6092

ROCHESTER CLOSE TO DOWNTOWN
 2 spacious bedrooms, rent includes heat, water, appliances, laundry & storage facilities, balcony or patio. 1 YEAR FREE CABLE. \$515/month.
ROCHESTER PARK APARTMENTS
 658-0567 or 689-8744
 ROCHESTER HILLS - Lovely 2 bedroom, 2 bath condo, near Winchester Mall. Carpeted, blinds, all appliances including washer/dryer. Central air, dining room, fireplace floor plan. Excellent for single adults to share. Families welcome also. \$595. Majestic Properties Inc. 332-6500

ROCHESTER HILLS - Accepting applications on 2 bedroom apartments from \$485. No pets. Avon Court Apartments: 651-7980
 ROCHESTER HILLS - 2 bedroom, 2 bath apt. for sublease. Call Sara Richards. 288-3683 (Times Mirror or Sara)
 ROCHESTER - Large 1 bedroom apartment, \$475 per month. Heat, water including, walking distance to downtown. 628-3368
ROCHESTER LUDLOW APTS.
 1 & 2 bedroom apts. available. Starting at \$445/month. Ask about security deposit. 651-7270

ROCHESTER ROCHES- TERS SQUARE
 ONE MONTH FREE FROM \$455 Includes Heat
 AIR-CONDITIONED MINI BLINDS
 DISHWASHERS
 LAUNDRY FACILITIES
 CABLE AVAILABLE
 PICKUP AREA
 Short Term Leases Available
 678 Main Street
 652-0543
 Daily 9:30-6:00 Sat. 12-4

ROMULUS - Luxurious large 1 & 2 bedroom, heat, water, appliances furnished. No security deposit & flexible leasing.
 Olympia Village East 325-4450
 Olympia Village West 555-4615
 N. ROYAL OAK - 1 bedroom apt., balcony, carpet, drapes. Free heat & water. \$450/mo. 879-6943
 ROYAL OAK - Beautiful Hospital area, 3 bedrooms, appliances, pool, no pets. \$500/mo. Call after 5pm. 332-5026
 Royal Oak/Clawson/Troy Variety, Variety, Where art thou Variety? At Amber Apartments 280-1700

APARTMENTS BY CONSOLIDATED INVESTMENTS IMMEDIATE OCCUPANCY
 1 bedroom from \$390*
 2 bedrooms from \$421.67*
 Security Deposit only \$250
 *Limited time special offered to new tenants only.
 3 LOCATIONS TO SERVE YOU
 Luna Apartments & Village Apartments...on Venoy at Warren Carriage House Apartments...on Haggerty at Joy
 Spacious floor plans • 24 hour maintenance • Vertical blinds • Cable ready • Ask about our Pet Policy
 Call or visit us at our Main Office & Model 7040 Venoy Road #112 at Warren Ave. 425-0930
 Hours: Mon.-Sat. 10-6, Sun. 12-6

Now Open... PARKCREST APARTMENTS
 Westland's Newest Complex
 On Warren Ave., E. of Newburgh
 1/2 Mile W. of Westland Mall & other major shopping
 1,000 sq. ft. of luxury space, offering 2 bedrooms, 1 or 2 baths, designed for privacy & sharing. Private laundry rooms, vertical blinds, dishwashers & Whirlpool appliances. Balconies or patios. Cats allowed.
 Ask About Our Specials!
 Senior Citizen Discount Available
 Mon.-Sat. 10-6
 Sun. Noon-6 p.m. 522-3013

DIAMOND FOREST APARTMENTS
 From \$640 and up
 Call for our Specials.
 • Complete Kitchens with microwave
 • Utility room with washer/dryer.
 • Furnished Executive Rentals.
 • Private entrances.
 • Nature jogging trails.
 • Swimming Pool with spa & tennis courts.
 • Handicap Units
 Between Grand River & 9 Mile on Halstead Farmington Hills 471-4848
 10 to 6 Mon.-Fri. 12 to 5 Sat. & Sun.

400 Apts. For Rent
OAKBROOK VILLA
 2 and 3 bedroom townhouses
 Ranging from \$399 to \$500
 Includes all utilities
 Open Mon., Wed, Fri. 9am-5pm
 Tues & Thur. 11am-2pm
 Sat. 11am-2pm
 15001 BRANDT 841-4097

AMBER APARTMENTS PERFECT FOR PET LOVERS!
 1 & 2 bedrooms in Royal Oak
 From \$495 including heat
 Beautiful setting across
 From huge park & golf course
 280-1700
ROYAL OAK AMBASSADOR EAST
 1 block South of 13 Mile on Greenfield Rd. Lovely 2 bedroom apartments. New carpeting, vertical blinds.
 1/2 OFF 1ST MONTH LOW DEPOSIT
 288-8115 559-7220

ROYAL OAK/CLAWSON/TROY
 One-Stop apartment shopping.
 Come Sunday, Jan. 12th, 1pm-4pm.
 Office building at 4000 Crook, Royal Oak or call for appointment.
 Pats? Ask!
AMBER APARTMENTS 280-1700
ROYAL OAK - DOWNTOWN
 • FREE HEAT
 • Spacious 1 & 2 Bedroom
 • Walk-in Closets
FROM \$475
LAFAYETTE COURT
 114 & Main Area
 641-2053
 Managed by Kalfan Enterprises

ROYAL OAK DOWNTOWN
 Studio apartment fully furnished \$400 per month, in quiet, secured, adult complex. 1 year lease, (flexible). You pay electric, we pay heat. No pets. Call for parking, storage lockers, and on premise laundry facilities.
 258-8200 OR 642-9559
ROYAL OAK LUXURY APARTMENTS
 \$500-600
 Call: 644-3122

ROYAL OAK 13 Mile & Coolidge
 1 & 2 Bedroom Apartments FROM \$384 HEAT INCLUDED
WOODWARD NORTH APARTMENTS
 549-7762
 Mon.-Fri. 9-5
 *Limited time, first 6 months of a 1 year lease. Selected units.
EXTRA, EXTRA LARGE APARTMENT
 Luxurious 1 bedroom apartments in a premier Southfield location. Carport included in rent. Pool, sauna, tennis room, clubhouse and facilities.
WALDEN WOOD APARTMENTS
 1 1/2 bks. E. of Telegraph on 10 Mile
 353-1372
 Come See Us Today!

SOUTHFIELD FREE HEAT, Clean 1 bedroom with walk-in closet, intrusion alarm, 24 hr. maintenance, \$450.
 Lusher, near 8 1/2 Mile WELLINGTON PLACE 354-4003
 Managed by Kalfan Enterprises, Inc.
SOUTHFIELD/FRANKLIN
 2 or 3 bedroom spacious townhouses, elegant formal dining room & great room with natural fireplace, 2 1/2 baths, master bedroom suite, full basement, 2 car attached garage. From \$1285
WEATHERSTONE TOWNHOUSES
 350-1296
 Franklin Rd., S. of 13 Mile
 Managed by Kalfan Enterprises

SOUTHFIELD \$555
 • FREE HEAT
 • Clean, quiet 1 bedroom
 • Walk-in closets
 • Covered Parking
 • 24 hr. monitored intrusion alarm
 12 Mile & Lusher
 TWYCKINGHAM VALLEY 354-4003
 Managed by Kalfan Enterprises, Inc.
SOUTHFIELD
 11 Mile between Lusher & Evergreen
LOW MOVE-IN COSTS
 Spacious 2 Bedroom Apts.
FROM \$610*
 Heat Included
 Knob In The Woods Apartments 353-0586
 Mon.-Sat. 9-5 Sun. 12-5
 *Limited time, first 6 months of a one year lease. New residents. Selected units.

WESTLAND WILDERNESS PARK APARTMENTS
 Warren Ave., 1/4 mile E. of Newburgh. Minutes from Westland Mall & other major shopping centers.
 Spacious 1,000 sq. ft., 2 bedroom apartments with 1 or 2 baths, private laundry room, vertical blinds, dishwasher, balconies or patios. Cats allowed.
ASK ABOUT OUR SPECIALS!
 Senior Citizen Discount Available
 Mon.-Sat. 10-6
 Sun. 12-6 425-5731

NORTHVILLE FOREST APARTMENTS II
 Plymouth, MI
 Includes:
 • Water
 • Porch or Balcony
 • Swimming Pool
 • Community Bldg.
 • Basement Storage
 from \$497 per month
 Call Manager at: 420-0888
 OPEN DAILY AND SUNDAY

400 Apts. For Rent
ROYAL OAK - Super clean & quiet complex. Lots of closets & extra storage, air, pool, balcony, no pets. 1 bedroom \$485/mo. 2 bedroom \$495/mo. includes water. 435-2314
SOUTHFIELD
CAMBRIDGE SQUARE APTS
 2 BEDROOM - 2 BATH & 1 BEDROOM FROM \$535
 Charming apartment with a neighborhood leading nearby. We have all amenities of home, including shopping and transportation within walking distance. Come and stay with us.
 Greenfield Road - 1 Block N. of 11 Mile Office open daily, Sat. & Sun. 557-6460

SOUTHFIELD FINEST APARTMENTS MT. VERNON TOWNES
 2 & 3 BEDROOM TOWNHOUSES
 FROM \$785 - HEAT INCLUDED
 Lushly landscaped 1402-1781 sq. ft. townhouses featuring: Central air conditioning, fully equipped kitchen with pantry and eating area, master bedroom suite with walk-in closet, 2 1/2 baths - much more!
 Co. Mt. Vernon Blvd. (9 1/2 Mile Rd.) Just W. of Southfield 569-3222

SOUTHFIELD LAUREL WOODS APARTMENTS
 Corner of 12 Mile & Lusher. Upper 2 bedroom, 2 bath, utility room & storage off kitchen, very spacious, clubhouse, pool, carport. Stop by at 22200 Laurel Woods Dr. or call for information. 357-3174
SOUTHFIELD
 1 Bedroom Apts. From \$438* HEAT INCLUDED
HIDDEN VALLEY APARTMENTS
 358-4379
 Mon.-Fri. 9-5 Sat. 9-Noon
 *Limited time, first 6 months of a 1 year lease. New residents. Selected units.

SOUTHFIELD
 12 MILE & TELEGRAPH SAVE UP TO \$745
 RENT FROM \$575 SECURITY DEPOSIT \$150
 Luxurious 1 & 2 bedroom apts. with plush carpet, vertical blinds, gourmet kitchen, soft cleaning oven, frost free refrigerator, dishwasher, intercom system, lots of closets & carport, community center, exercise room, steam & heated pool, double entrance, intrusion alarm system.
 356-0400
SYLVAN LAKE - 2 bedrooms, no pets, utilities included, \$550, 6 months lease
 2 bedroom/2bath, 1291 sq. ft. 3 bedroom/2bath, 1537 sq. ft. Full basement
 South Lyon
NEW CONSTRUCTION
 • 1 & 2 Bedroom
 • Luxury Apartments
 • From \$425.
 Call Oxford Manor Apartments 488-1736

TROY SUNNYMEDE APTS. GREAT LOCATION I-75 AT BIG BEAVER
 Beautifully landscaped grounds • Ideal location with easy access to I-696
 • Close to Birmingham shops • Also available:
 • Cathedral ceilings & walk-in closets
 • Mini & vertical blinds
 • Microwaves & dishwashers
 • Garages
 • Studio from \$425
 • 1 bedroom from \$500
 • 2 bedroom from \$655
 13 Mile, 1 blk. W. of Southfield Rd.
Cranbrook Place Apartments
 644-0059
 A Village Green Community
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 • Covered Parking
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 UNIQUE-QUIET-SECLUDED
 NEW YEARS SPECIAL \$595 - 2 BEDROOMS + 2 BATHS + 1ST DEPOSIT \$150 SECURITY DEPOSIT
 Luxurious 1 & 2 bedroom apartments with plush carpet, vertical blinds, gourmet kitchens, den, locked foyer, entry, refrigerator, range, 24 hr. maintenance, central heat and air conditioning, carport, tennis courts, swimming pool, cable TV available, laundry facilities. No pet restrictions.
 On Wallace between Crook & I-75 362-4088
WAYNE AREA - WHAT A DEAL
 We're in the process of remodeling and looking for new tenants to help brighten the place. Special rates!
 1500 W. Lusher (9 1/2 Mile Rd.) 579-4000
WAYNE - Newly remodeled 1 & 2 bedroom apartment, \$425/mo. \$430 security deposit. All utilities included, no pets. 427-7453

400 Apts. For Rent
ROYAL OAK/Troy Areas Full Spectrum Selection at Amber Apartments 280-1700
SOUTHFIELD FINEST APARTMENTS MT. VERNON TOWNES
 2 & 3 BEDROOM TOWNHOUSES
 FROM \$785 - HEAT INCLUDED
 Lushly landscaped 1402-1781 sq. ft. townhouses featuring: Central air conditioning, fully equipped kitchen with pantry and eating area, master bedroom suite with walk-in closet, 2 1/2 baths - much more!
 Co. Mt. Vernon Blvd. (9 1/2 Mile Rd.) Just W. of Southfield 569-3222

SOUTHFIELD
 12 Mile & Telegraph
SPACIOUS 2 & 3 Bedroom Apartments
 FROM \$725 HEAT INCLUDED
Lancaster Hills Apartments
 352-2554
 Mon.-Fri. 9-5 Sat. 9-Noon
SOUTHFIELD
 2 BEDROOM/2 BATH APTS. FROM \$695* SECURITY DEPOSIT \$150
 Includes washer, dryer, carport, private entrance & lots of storage.
 Civic Center Dr. Between Lusher & Telegraph S. Lyon
PARKLANE APTS.
 355-0770
 *selected units only - 1/yr. lease

PONTRAIL APARTMENTS \$100 Move-In Special 1 Month FREE & FREE HEAT
 1 Bedroom.....\$390
 2 Bedroom.....\$485
 Ask about our Senior Program
 On Pontiac Trail N. of S. Lyon Between 10 & 11 Mile Aids. 437-3303
Buckingham Square Apartments
 Large 1 & 2 bedroom apartments, that face the courtyard, available in a quiet, peaceful community in the heart of Troy. All amenities plus wonderful neighbors. Call today! 649-5680
TROY/CLAWSON
 New Expansive Place Apartments. Special Offer - 1st month rent 50% off and no security deposit. 2 miles east of Birmingham. Woodburning fireplace, heat & water included. 1,000 sq. ft., 2 bedroom, \$570-\$590. For rental information call: 435-5430
TROY/CLAWSON WALDEN GREEN APTS.
 1 & 2 bedroom apartments from \$480 per month. Near downtown Birmingham, heat & water included. Quiet neighborhood setting. N. of 14 Mile, E. of Crooks. Ask about our rental incentives. 435-5430

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400 Apts. For Rent
SOUTHFIELD
 FROM \$455
 • 1 & 2 Bedrooms
 • Lowly residential area
 • Covered parking
 • Pool & clubhouse
 • Intrusion alarm
ROYAL OAK/CLAWSON/TROY
 1700 W. Lusher (9 1/2 Mile Rd.) Sublet. 1 bedroom plus den, January - May 31. Paid, covered parking, \$550/month. 334-9490
 Managed by Kalfan Enterprises, Inc.
SOUTHFIELD
 FROM \$245
 Plus 1/2 utilities. Be one of our 15 Southfield homes. Private room, phone, lock, laundry, kitchen, etc. No pets. No smoke. No pets. Please call: 746-9237

SOUTHFIELD
 A Great Deal in Apartment Living. SPECIAL OFFER!
 Lease an Apt. at Carline Tower Now & Pay No Rent until February, 1992!
 Spacious 2 & 3 Bedroom from \$699
 FREE HEAT
 23300 Providence Dr. (9 1/2 Mile Rd.) CALL NOW (313) 559-2111
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REAL ESTATE NEWS

Check insurance, taxes after mortgage transfer

Don't be surprised if at some point during the life of your mortgage the lender sells or transfers the servicing of your account to another financial institution.

And don't worry, either, if that happens, advises the Mortgage Bankers Association of America.

It's a common practice that shouldn't effect terms and conditions of your mortgage including interest rate, monthly payment and due date. The only thing that should change is where you mail the check.

Financial institutions generally sell off the servicing of mortgage accounts to raise cash. Others buy to earn the fraction of a percentage point for servicing and interest on the escrow accounts.

A mortgagor doesn't need your permission to transfer the servicing.

But several procedural things should happen when a transfer occurs.

Expect a termination letter from the institution with which you've been doing business. That letter should identify by name, address and telephone number the firm that will service your mortgage and exactly when you should start sending payments there.

YOU ALSO should receive a letter from the new servicing agent instructing you when and where to mail payments.

If you receive notification only from a new servicer, warns the Mortgage Bankers Association, contact your original servicer to verify that your loan actually has been transferred.

If you have been paying your mortgage through an electronic

funds transfer or automatic check draft each month, it's up to you to fill out forms for payment to be sent directly to the new servicer.

The old servicer should notify homeowners insurance companies and taxing authorities about a transfer to a new servicer. But it never hurts to follow up yourself to make sure that's been done.

Remember that escrow accounts also will transfer.

"The transfer servicing market is becoming much more professional," said Daniel B. Smith, vice president and Plymouth branch manager for Republic Bancorp Mortgage. "There were a lot of problems initially. The biggest blitch I hear is taxes and insurance not being paid and in a timely manner."

Republic, which isn't selling mort-

gage accounts now, has sold about 65 percent of its accounts over the past three years, Smith said.

"IF A LOAN is sold, a customer should take precaution for the first year and really keep an eye on things," he advised. "Make sure taxes are paid on time and make sure payments are posted properly as to interest versus principal."

Toll-free telephone numbers often are provided by servicers, but be aware that larger institutions may be difficult to reach, Smith said.

Standard Federal Bank, the largest in Michigan in terms of mortgage dollar volume, also buys the right to service other mortgages.

"There's nothing another lender can do to alter the (original) contracts," said Robert Spehar, vice president for loan administration

and acquisition at Standard Federal.

"It is a normal business transaction," he said, adding that a transfer isn't a reflection on an individual borrower's credit position.

Spehar passed along other advice. "If their loan is subject to electronic transfer, they want to see if that can continue. It's not contractual, but an accommodation banks make."

"Also, life insurance and disability insurance is not part of a mortgage contract. Most can be transferred but check."

"Pay attention to those hello and goodbye letters. They want to be real concerned about the effective date of transfer, especially at the end of the year, so they get proper credit," Spehar said.

THE MORTGAGE Bankers Asso-

ciation offers the following consumer checklist:

- Keep your servicer informed of changes in your address and telephone number.

- When a transfer occurs, be sure you receive both a goodbye and a welcoming letter. Carefully read those letters and note the new servicer's name, address, telephone number, contact person and payment schedule.

- Make sure that your taxing authority and insurance company know about the transfer.

- Find out which company will be reporting mortgage interest paid for income tax purposes.

- Ask questions and iron out details as close to the time of transfer as possible. If problems subsequently arise, contact the new servicer.

Condo's redeeming qualities has owner confused

I am a co-owner in a condominium whose lien has been foreclosed on by the condominium association. A sheriff's sale was conducted, and I have six months to "redeem" the property. I am not sure what that means. Do I have any recourse?

What apparently has happened is that the association is foreclosing on its lien for non-payment of assessments and has conducted a public auction with respect to your unit. Presumably, the association was the highest bidder at the Sheriff's sale, but that cannot be determined without checking the records.

The redemption period, as it re-

lates to the sale, means that you would have within six months from the date of sale to repay the Register of Deeds the amount bid at the sheriff's sale, together with interest on the amount bid.

It is highly advisable that you contact an attorney. If you do not redeem the property within the appropriate statutory period, you will lose the property outright. If there is equity in the unit, that is, if the value of the unit is in excess of the amount that you owe to any secured creditors, including the mortgage company and the condominium association, that money will be lost if you do not redeem the property.

You should consider selling the property if you cannot afford to pay off the redemption amount before the expiration of the redemption period so that you can use the sale proceeds to pay off the amount owed, thereby at least keeping part of your equity in the property. You should also confirm exactly how long you have to redeem the property before you will have lost your rights.

Our condominium complex is a conversion from an apartment with both upper and lower units. The developer, upon the sale of the two lower units, authorized removal of two existing balconies for replace-



condo queries
Robert M. Melsner

ment with 9-X-15 decks. After turnover of the complex to the association, the remaining balconies were found to be unsafe and were replaced with decks, the same size as the original 5-X-8 balconies. A recent buyer has requested approval to enlarge his balcony-deck to match the two larger decks. There are may

contrary opinions in regard to the propriety of this action. The question presented by an opposing co-owner is: Does the board have the authority to approve an encroachment onto a limited common element with the enlarged deck?

If the limited common element area in which the deck is to be expanded is that of the co-owner who has asked to expand the deck, it is more than likely that the condominium bylaws would allow such extension, subject to approval of the board of directors. But an analysis of the condominium master-deed and by-laws would have to be made to as-

sure this fact. If the deck was extended onto general common element property, the board would not have that authority unless specifically given that right in the condominium documents, which is generally not the case as it would be deemed an expropriation of property. You are best advised to get a written legal opinion on this issue before the board grants any approval to any modifications.

Robert M. Melsner is a Birmingham attorney concentrating his practice in the areas of condominiums, real estate and corporate law.

MAKE THE MOVE NOW!!

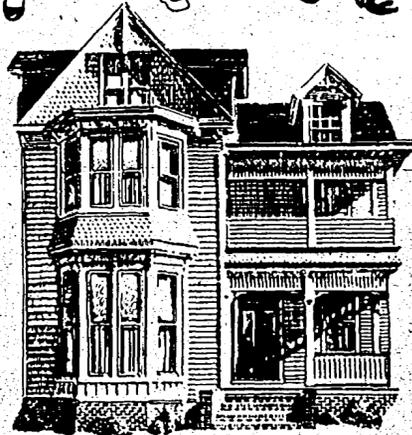
THERE'S NO BETTER TIME TO BUY

If you've been thinking about moving from your current residence to the house of your dreams or from an apartment to a starter home, this is the time to do it.

- The selection is excellent.
- Low interest rates are available.
- There are many financing options available.



Go ahead, make the move. Now is the right time to buy a home.



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Purchasing a home has always been a wise decision, but current market conditions are making it even more attractive to buy now.

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Interest rates are lower, and mortgage lenders are offering a wide variety of financing options. Low interest rates mean you can get more for your money.

- 30-year fixed mortgages are still available as well as many other financing alternatives.
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YOUR HOME IS YOUR BEST INVESTMENT

Purchasing a home is the best way to build a solid financial foundation. A home not only provides you with warmth and comfort, it also serves as a secure investment.

- Today, homes in the area continue to be a wise investment.
- Equity in your home can be used as collateral, thus providing you with additional financial security.
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404 Houses For Rent

DEARBORN HEIGHTS - 3 bedroom, new appliances, carpet, kitchen, fireplace, \$600/mo. Call 478-1142

DEARBORN Hts. - 2 story, 3 bedrooms, dining room, utility room, fenced yard, immediate occupancy. \$480/mo. (1/2) mo. security. 622-4400

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TELEGRAPH/SCHOOLCRAFT - 2 bedroom, fenced yard, \$430/mo. (1/2) mo. security. No pets. 533-7270 or 532-2370

S.W. WARREN at Evergreen on Skook. 2 bedroom, basement, garage, \$550/mo. \$500 security. Call before 5pm: 478-5348

DETROIT 19th & Outer Drive - 3 bedroom bungalow, basement, 3 bedrooms, 2 1/2 baths, \$475/mo. Call 478-1142

DETROIT - Warren/Ann Arbor - 2 bedrooms, carpet, kitchen, appliances, garage, \$495/mo. \$475 security. 478-5841

DETROIT - W of Telegraph - 2 bedroom, 2 1/2 bath, \$425/mo. \$325 security. No pets. 531-8222

DETROIT - Ford Rd. & Evergreen area. 3 bedroom bungalow, \$375/mo. plus security. Call 478-1142

DETROIT - 15347 Riverdale - near 5 Mile, E of Telegraph, 3 bedroom ranch for \$375/mo. garage, fenced yard. Open Sat. Jan. 11, 1:20pm or call 537-3318

FARMINGTON - For rent or lease, 2 1/2 bath, swimming pool. For details call: 474-2701

FARMINGTON HILLS - large 3 bedroom, 1 1/2 bath, basement, garage, immediate occupancy, \$1150/mo. 320577 Dohann Meadowmanagement 348-5400

FARMINGTON HILLS - 3 bedrooms, finished basement, fireplace, air, fenced yard, \$1100/mo. 320577

FARMINGTON HILLS - 12/Farmington, 3 bedroom, 1 1/2 bath, full basement, attached garage, \$985/mo. security & references. 478-7138

FARMINGTON HILLS - 2-3 bedroom, stone, refrigerator, garage, fenced yard, \$815 + security. 478-7493 or 474-5907

FARMINGTON HILLS - Small 2 bedroom, shed, family room, carpeted, appliances, \$575 plus security. 628-1873

FARMINGTON HILLS COLONIAL - 3 bedroom, 2 1/2 bath, full basement, 1st floor laundry, central air, fireplace, 1st floor laundry, \$1300. 681-2026

FARMINGTON HILLS - 9 mile & Middlebelt, 2 bedroom single family home, \$600 month plus 1 month security. 478-1142

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FARMINGTON HILLS - 9 mile & Orchard Lake area, 3 bedrooms, 1 1/2 bath, 1st floor laundry, lots of storage space, refurbished interior, rent \$700. Direct inquiry to Gary P.O. Box 254, Farmington Hills, MI 48332.

FARMINGTON HILLS - 10 Mile & Orchard Lake area, 2 bedrooms, 2 1/2 bath, 1st floor laundry, \$650/mo. 478-1142

FARMINGTON, IN-TOWN - 3 bedroom, basement, garage, newly decorated, \$975 per month, immediate occupancy. 644-9170

FARMINGTON/SOUTHFIELD - 8 Mile & Inxter, 20749 Poinciana, 2 bedroom, appliances. Open 12:30 to 6:30pm. \$700/mo. \$252/mo. + security. 478-7813

FARMINGTON - Very clean brick ranch 3 bedrooms, newer kitchen with appliances, finished basement, 1 1/2 bath, fireplace, fenced yard, \$650/mo. No pets, security. 478-7813

FERRINALE - Rent to own 9 mile & Hilton area, 2 bedroom, basement, no pets. Available Jan. 15, \$225/mo. 645-9350

FIVE MILE TELEGRAPH area, 2 bedroom, large fenced yard, \$300/mo. plus \$350 security. \$475/mo. great starter home. 313-7282-3930

GARDEN CITY - Ford & Inxter, 3 bedroom, carpeted, fenced, no pets. \$550/mo. security. Jan. 15, 478-4922 or 528-8455

GARDEN CITY - 27843 SHERIDAN, 3 bedroom, dining room, basement, \$450/mo. plus security. \$500 security deposit. References. 313-832-5373

GARDEN CITY - 3 bedroom brick ranch, full basement, fenced yard, \$750/mo. No pets, 478-1142

GARDEN CITY - 3 bedroom brick ranch, full basement, appliances, car garage, no pets, good schools, \$600/month + security. 472-1728

INKSTER - Avondale/Henry Rd., 3 bedroom, 2 1/2 bath, \$600/mo. \$400 security. After 5pm 434-9084

INKSTER - large 3 bedroom brick, garage, sunporch, \$985. 981-7433

INKSTER - 2 bedroom ranch, \$370/mo. dining room, basement, \$450, immediate occupancy. Option to buy available on both. 788-1223

LAKE ORON - Kensington Sub. single family dwelling, all sports lake, 250 acres, privileges, 2400 sq. ft. over 1000 sq. ft. bedrooms, 1 1/2 baths, 2 1/4 car garage, 3 miles from I-75. References. No pets. Non smokers. \$1900/mo. 391-0739

LAKE ORON - 3500 sq ft executive home, 3 bedrooms, 3 1/2 baths, pool, sun deck, fireplace, good location, 5 & M Properties. 625-9205

LIVONIA AREA - Merriman/West Chicago area - 3 bedroom, brick ranch, newly decorated, 1 1/2 bath, 2 1/2 car garage, \$650/mo. \$450 security. Call 478-1142

LIVONIA - Beautiful 4 bedroom Colonial near schools, \$1500 per month. For information call: 484-1317

LIVONIA RANCH HOMES - 2 bedroom, 1 1/2 bath, \$475/mo. \$400 security. Call 471-1077

LIVONIA SCHOOLS - new 3 bedroom, large lot, first floor laundry, 2 1/2 bath, basement, garage, rent or option, \$925. 653-0331

404 Houses For Rent

LIVONIA - Church District, Wayne & Plymouth Rd. area, 2 bedroom, basement, full bathroom, large lot, immediate occupancy, \$665/mo. 535-9142

One Way Realty - 473-5500

LIVONIA - Clean 2 bedroom, small no basement or garage, no pets, \$500/mo. plus security. Appliances, new carpet, \$475/mo. 478-1142

LIVONIA - Plymouth & Farmington Rd. area, 3 bedroom brick ranch, fireplace, appliances, garage, \$800/mo. + security. 423-9223

LIVONIA - Plymouth Rd. & Middlebelt, 2 or 3 bedroom, semi-finished basement, full bathroom, fireplace, \$700/mo. Call 474-4976

LIVONIA - 3 bedroom, garage, basement, fresh paint, new carpet, lawn, private, tree lot, \$550 plus utilities. After 3pm 584-7628

LIVONIA - 3 bedroom brick/aluminum ranch, 2 car garage, all major appliances & window air, \$775/mo. + security. No pets. 553-8412

LIVONIA - 3 bedroom brick ranch, 2 1/2 bath, finished basement, appliances, large fenced yard, \$485-500. 648-1000

RICHTER & ASSOC. - 478-1142

LIVONIA - 3 bedroom brick ranch, 1 1/2 bath, finished basement, central air, fireplace, garage, \$750/mo. 217-8250.

RICHTER & ASSOC. - 478-1142

LIVONIA - 8 Mile/Delebet (1913 Parkview) - Full basement, 2 bedrooms, 1 1/2 bath, garage, fenced yard, \$410/mo. \$115 security. 348-0365

NORTHVILLE - 2 bedroom, large lot, basement, stove & refrigerator, ready to move in. \$600/mo. full basement. After 6: 451-2206

NORTHVILLE - 2 bedroom townhouse, appliances, carpeted, basement, no pets. Security deposit. \$625/month. After 4pm. 348-5698

NOVY RANCH - 3 bedrooms, family room, fireplace, attached garage, \$950/mo. 737-1015

NOVY - 3 bedrooms, 2 car garage, porch, large kitchen, large yard, on Grand River, \$950/mo. \$400 security. (218) 944-8490

N.W. OAK PARK - 2 1/2 car garage, 3 bedrooms, 2 1/2 bath, \$725/mo. 644-8888 or 642-1620

OAK PARK - 3 bedroom brick bungalow, full basement, modern kitchen, 2 1/2 bath, 2 car garage, \$650/mo. 478-1142

OAK PARK - 3 bedroom bungalow near 20000, 2 1/2 bath, 2 car garage, \$650/mo. 478-1142

OAK PARK - 9 Mile/Scotts area, 2-3 bedroom, 1 1/2 bath, appliances, car garage, fenced yard, \$625/mo. 352-1494

PLEASANT RIDGE - 3 bedroom house, fenced yard, garage, all appliances, \$625 month + heat & electric. Available Feb. 1st. 435-3328

PLYMOUTH - beautiful 4 bedroom home, living room, family room, fireplace, 2 1/2 bath, central air, walk to downtown Plymouth, \$1200/month. After 5pm 455-7295

PLYMOUTH - Prime area near Back & Territorial, 2000 sq. ft. ranch on 1/2 acre, 3 bedrooms, 3 1/2 bath, walk out basement, 2 1/2 car garage, partially furnished. Month to month. 471-1548

PLYMOUTH - Wonderful location 4 bedroom, 2 1/2 bath, 2 car garage, Brookwood Drive West of Sheldon. All the amenities combined with a wooded setting. No pets, please. \$1,000/mo. \$400 security. 478-1142

PLYMOUTH - 2 bedroom with utility room, \$695 per month with option to buy. Call after 5pm. 878-7451

PLYMOUTH - 3 bedroom brick ranch, finished basement, all appliances, immediate occupancy. \$715. Call after 5pm. 484-4558

OLD REDFORD - Brick Cape Cod, 2 bedroom, 2 1/2 bath, \$450/mo. 728-2337 or 330-1808

REDFORD - A lovely 3 bedroom brick bungalow, carpeted, finished basement, \$595. Majestic, properties. No pets, security. 332-6500

REDFORD - 2 bedroom, 1 1/2 bath, \$450/mo. 317-4711-5545

TROY - 4 bedroom executive home, Capable neighborhood, (Croskott/Walton Rd.) with pool, \$1000/mo. 559-6332 or 771-3416

UPPER STRAITS LAKEFRONT - Double lot, newly renovated, 3 bedrooms, basement, and garage. 851-4881

WALLED LAKE - right on the water, 2 bedrooms, 2 1/2 bath, 2 car garage, kitchen/lavatory, appliances, blinds, ceiling fans, gas heat/air, 748-9789

CANTON - 3 bedroom, air, fenced yard, 2 1/2 car garage, \$725/mo. 453-4000

CANTON - 3 bedroom, air, fenced yard, 2 1/2 car garage, \$725/mo. 453-4000

CANTON - 3 bedroom, air, fenced yard, 2 1/2 car garage, \$725/mo. 453-4000

WAYNE - 2 bedroom, freshly painted, very neat. Large fenced lot & shed. \$550 per month + all utilities. Merriman/Michigan area. 722-8435

WAYNE - 2 bedroom, fenced, no garage, shed, close to schools, \$450/month, \$875 security. 722-4317

W BLOOMFIELD - Small 2 bedroom with appliances and Walnut Lake privileges. \$345/mo., references & security required. 627-8728

WEST BLOOMFIELD - 2 story Colonial, 4 bedrooms, 2 1/2 bath, 2 car garage, central air, 2 fireplaces. West Bloomfield Schools. 788-1511

WESTLAND - brick, 2 bedrooms, large upstairs room, large finished basement, 2 1/2 bath, 2 car garage, \$800/mo. + deposit. 281-3342

WESTLAND - large 1 1/2 & 2 bedroom apt. 3 blocks to Westland Mall from \$400 a mo. \$275 security deposit. 329-1827

WESTLAND - Livonia schools. Clean 2 bedroom, fenced yard. \$550 + security. \$1500/mo. 651-7895

WESTLAND - Livonia schools, 2 bedrooms, 2 1/2 car garage, fenced, freshly painted, new carpet, no pets. \$715 + security. 471-8548

WESTLAND-LIVONIA SCHOOLS - 3 bedroom brick ranch, carpeting, basement, fenced yard. Available 1/15/92. \$700. 348-5100

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WESTLAND-LIVONIA SCHOOLS - 3 bedroom brick ranch, carpeting, basement, fenced yard. Available 1/15/92. \$700. 348-5100

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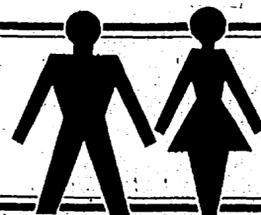
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WESTLAND - Livonia schools, Clean 2 bedroom, fenced yard. \$550 + security. \$



EMPLOYMENT

500 Help Wanted

BONDED LICENSED AGENCY
All our jobs are full time, permanent positions with excellent pay and benefits. For those who are self-motivated and willing to learn a skill.

- Accountant \$18-24K
- Account Executive \$18-24K
- Assemblers \$6-8/hr
- Bank Teller \$6-8/hr
- Chalkers \$5.50-6.50/hr
- Customer Service \$6-8/hr
- Driver (Local or OTR) \$7-14/hr
- Engineers (All) \$24-50K
- Factory \$6-14/hr
- Food Prep \$6-7/hr
- General Labor \$7-11/hr
- Gliders (D/O/O) \$7-11/hr
- Hi-Lo \$8-11/hr
- Keychain \$8/hr
- Laborers \$6-10/hr
- Machine Operators (All) \$8-12/hr
- Maintenance \$10-12/hr
- Managerial Training \$12-18K
- Office Manager \$6-8/hr
- Production \$6-8/hr
- Screen Printers \$8-12/hr
- Security \$7/hr
- Warehouse \$7-12/hr
- Welders \$8-9/hr

AND MANY MORE...

C.E.A.

100% Refundable \$95 Fee
CALL 730-9227
C.E.A. will refund the \$95 fee if you are not hired through C.E.A. We are not affiliated with other agencies. Our three year servicing Michigan. Bonded/Licensed/Reputable

A CAREER IN REAL ESTATE
SALARY WITH US IS A "REAL JOB". Our programs and support systems are so effective, we guaranteed you a minimum annual income of \$25,000 with unlimited potential.

DON'T GAMBLE WITH YOUR FUTURE. CALL MET MORTGAGE
INDIANA/BARRI 77-1111
REAL ESTATE ONE, INC.
Farmington-Farmington Hills

Accepting Applications
Opportunities for responsible individuals for CASHIERS & DELI. Experience helpful but not required. Company will train. Must be available for full shift, full or part time.

LaRose Market
5 Mile & Meridian, Livonia

ACCOUNTANT

Our midsize company is in need of an Accountant for its Finance Department. The ideal candidate would be a recent Accounting Graduate with a Bachelor's Degree and excellent written and oral communication skills. A vision of the future of Lotus 123 and Word Perfect plus. The qualified individual will handle financial statements, monthly reports, implementation and maintenance of budget systems, along with other designated special projects. Please send resume to: **SALARY REQUIREMENTS** or apply in person at: Human Resources Department

AMERICAN YAZAKI CORPORATION

6700 Haggerty Road
Canton, MI 48187

No Phone Calls Please
An Equal Opportunity Employer

ACCOUNTANT

Universal Standard Medical Labs is seeking an Accountant to prepare financial statements, journal entries, variance analysis & account reconciliations. 4 year accounting degree & Lotus 1-2-3 required with 1-3 years experience. Seasonal overtime benefits. Send resume with salary requirements to:

UNIVERSAL STANDARD MEDICAL LABS

2105 E. River
Southfield, MI 48075
Attn: HRD

ACCOUNTING CLERK/ADMINISTRATIVE ASSISTANT

Residential building looking for detail oriented, dedicated and non-smoking person for small office. Experience with computerized accounting systems and office management experience desirable: payroll, accounts payable, bank reconciliation & general office duties. Permanent full time position. Salary commensurate with experience. Send resume and cover letter to: Office Manager, 10300 N. Center Blvd., Bloomfield Hills, MI, 48304.

ACCOUNTING MANAGER

Local accounting firm looking for a manager with 8+ years experience in public accounting. Qualified candidates must also have a Bachelor's Degree in Accounting, possess excellent managerial and organizational skills, have extensive computer experience and be computer knowledgeable. Salary commensurate with experience. Please send resume to: **ACCOUNTING MANAGER**, Box 744 Observer & Economic Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150.

ACCOUNTING

PARAPROFESSIONAL
Full time position available with national CPA firm. Minimum 5 years solid background including bookkeeping through trial balance, payroll tax returns and computer experience required. Public accounting experience required. Seasonal overtime required. Mail or fax resume including salary history to:
755 West Big Beaver Road #1700
Troy, MI 48064-0178
FAX: (313) 382-4459

GENERAL LABOR ASSEMBLERS & PACKAGERS

Immediate Openings
Day & afternoon shifts
Long term positions

We are looking for reliable workers. Must have your own transportation & be able to work in the Livonia, Plymouth & Canton area. Call today for an interview appointment.

SOMEBODY SOMETIME

18320 Middlebelt
477-1262

Adista Corporation is in need of the following:
TECHNICAL ACCOUNT EXECUTIVE
Sales position within the Information Systems Division. Responsible for promoting info systems products and services on existing accounts and new accounts not currently serviced. Skills necessary:
• Degree in Info Systems or Computer Science
• 3 years direct outside sales
• Professional demeanor and presentation abilities
• Pleasant, organized
• Able to work independently under strict time constraints
PC PROGRAMMER
Seeking qualified individual with minimum 2 years programming experience. Skills necessary:
• Degree in computer science helpful
• dBase/ParPro experience preferred
• Good knowledge of Novell networks
• Good communication
CLERICAL POSITION
Full time general clerical with a variety of responsibilities. To include data entry, phone calls, typing 30-40 wpm. All positions include excellent benefit package. Please forward all resumes to:
ADISTRA CORPORATION
101 Union
Plymouth, MI 48170
Attn: Staffing
EOE

500 Help Wanted

ASSISTANT MANAGER
For W. Bloomfield luggage store.
Call for appointment:
855-3180

AEROBIC INSTRUCTORS

Needed for a Livonia health club
Call 591-1212

AEROBICS INSTRUCTOR

For luxury apartment community in Farmington Hills
Please call Sharon at 474-6243
An Equal Opportunity Employer

AFTER SCHOOL

Telephone survey part time, evenings. No selling. No experience. Ask for Kendra:
427-9321

AIDE - Full or part time for Rochester Hills retirement community.

Includes light housekeeping & general care duties. Hours 7am-3:30pm or 3pm-11pm. Call:
375-2500

ALL MAJORS

Flex schedules. Great experience.
\$7.25 TO START. 458-8377, 9:30pm

ANN ARBOR COMPANY

has the following positions available:

1. CUSTOMER SERVICE SUPPORT in a retail office servicing department.

2. ACCOUNTANT for accounting department.

Positions are entry-level and require a candidate with a positive attitude, good work ethics & attention to detail.

Please send letter of introduction, resume & indicate which position you're applying for on the envelope to:

WASHEEN MORTGAGE

315 E. Eisenhower, Ste. 12
Ann Arbor, MI 48108

ANNOUNCING JOB TRAINING

ITT Career Training Center
This program is funded through the Job Training Partnership Act.
Equal Opportunity Employer/Vet.
Minority/Female/Handicapped

APARTMENT MANAGER COUPLE

for 2000 apartment complex. Must have 3 years experience and references. Apartment & utilities included. Send Resumes to: Box 634 Observer & Economic Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150.

ASSEMBLY

Continued growth with established progressive, stable manufacturer in 275' corner. Clean plant. Good work. Great people. Pleasant atmosphere. Required manufacturing experience, manual/mechanical aptitude, quality focus, strong work ethic, flexible/co-operative nature. Start \$8.25-\$8.75/hr + raises & comprehensive company paid benefits. Please send resume in confidence to Box 768 Observer & Economic Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150.

ASSISTANT DIETARY SUPERVISOR PART-TIME

3 days per week. Experience preferred in food ordering, inventory and supervisory skills. Apply St. Anthony Nursing Care, 31830 Ryan Road, Warren, MI.
An Equal Opportunity Employer

YAMAZEN INC.

25165 Dequindre
Madison Heights, Michigan 48071
(313) 541-9950
(313) 541-9954 (Fax)

ARE YOU A VICTIM OF AUTOMOTIVE LAYOFFS?

DO YOU HAVE 3 YRS. EXPERIENCE IN GENERAL COILS, PAPER WRAPPING, BA, PA, OR IF YOU ARE A LOYAL & DEDICATED HARD WORKER, WE MAY HAVE A JOB FOR YOU!

AUTOMOTIVE STEEL WAREHOUSE

has immediate openings for:
CRANE OPERATORS
PLANT SHIPPING/RECEIVING
SHIPPING/RECEIVING CLERK

Qualified candidates must be willing to work any shift & reasonable overtime, weekdays & weekends, as well as a high school diploma or equivalent. Excellent benefit package.
Apply in person: 6837 WYOMING AVE. DEARBORN
equal opportunity employer

COLLECTORS

Earn weekly commissions for your results! Start at \$500 per week for professional 2 week training program. Top Collectors Earn \$900 Weekly!

Our nationwide telephone collection department works Monday through Thursday 2-11 pm Saturday 9-6 pm

Computerized collection system is designed to assist you and simplify the collection process. Company paid deluxe insurance and benefits program.

Call for telephone interview or Apply daily 9-7 pm

NATIONAL CREDIT CORPORATION

7091 Orchard Lake Road at 14 1/2 Mile West Bloomfield
313-855-1655

500 Help Wanted

ASSISTANT MANAGER
For W. Bloomfield luggage store.
Call for appointment:
855-3180

ASSISTANT MANAGER TRAINEES

Start immediately with International Corporation. Must be 16, neat, courteous and able to start immediately. Call Jim at:
422-9321

ATHLETIC APPAREL

To \$20,000/yr. Management trainee. Can be store manager in 1/4 & earn \$35,000/year up. Full benefits.
Employment Center Agcy., 568-1838

ATTENDANT

Part time attendat for leather recycling site in Farmington Hills.
Please call Sue at: 542-1171

ATTENTION HI-LO DRIVERS

Positions available for experienced drivers with a good work record. A license is a big plus for these 2-term jobs. Call to arrange for an interview appointment.

421-3448

All applicants required to show Social Security card & Michigan drivers license or State ID.

ATTENTION HOMEOWNERS

Clean hallways & apartment communities. Any work, car needed, 2nd holidays & vacations. \$5.25 to \$5.50 per hr. Call Mon. thru. Fri. 8am to 3:30pm.
427-4343

ATTENTION

Ideal for homemakers or hand-capped who cannot get out to work. Work part time calling for Purple Heart. Call 9-5, Mon-Fri. 728-4572

ATTENTION

Need extra money? Looking for a new career? Offer the exciting field of network marketing! 100% Commission. Call:
439-9642

ATTENTION: Olan Mills is now hiring full & part time help, no experience necessary, will train. Contact Diana, 3-30-2000

ATTENTION: We're looking for the best and so should you. Olan Mills Telemarketing Dept. is now hiring fast paced, well organized, self-motivated, good oral and written communication skills. We offer paid training, benefits & career opportunities. If you qualify call between 9-5, Mon-Fri. 261-1854 Equal Opportunity Employer M/F

ATTENTION!

Would you enjoy...
• Dealing with people?
• Working on your own 60% of the time?
• A quick paced day, getting out of the office by 2:00?
• Working outdoors?
• Becoming a Catering Truck Operator?
Douglas Foods Corp. has openings for established suburban routes that operate Mon-Fri. Our current Drivers & Cooks are earning between \$500-\$500 per week. Good driving record, math ability, congenial personality required. We'll teach you the rest. Apply at Douglas Foods Corp., 32418 Industrial Rd., Garden City, 427-5300

AUTHORIZATION OPERATORS

Established service company and industry leader has permanent part time positions available for evenings and weekends in Southfield area. We seek mature individuals with good typing skills and phone voice. Mrs. Bean or Mr. Leonard, 334-5000

AUTO BODY shop needs body repair person full time at its Livonia location. Must be experienced.

Apply at: Mr. Cr. Collins, 11900 Middlebelt, Livonia.

AUTO MECHANIC needed for full service shop. Must be State Certified, ASE preferred. Flat rate \$22.50 for qualified person.

505-4640

AUTO PORTERS

needed to move and clean vehicles and to perform other general labor jobs as assigned. Competitive wages and benefits. Interview at: 17000 Northville Rd., Northville, for this office and consideration at our Detroit, Taylor & Garden City locations. Must be drug-free, have good driving record and be mature enough to schedule much of own work as needed.

AUTO RECONDITIONING - Car detailing, interior/exterior, cleaning.

Full/part time, experience preferred, will train. Plymouth. 459-8088

PRINTING COMPANY NEEDS experienced bindery help. Good driving record a must. Farmington Hills.

473-1414

500 Help Wanted

AUTO REPAIR GARAGE needs person for Parts department. EXPERIENCE necessary. No over the counter sales. 45 hours per week. Mon. thru. Fri. Apply: 28335 Five Mile Road, Livonia.

AUTO SERVICE STATION

needs part time person for afternoons & weekends. Minor repairs & shop maintenance. 12 mile & Farmington Road. Call Jim:
553-8121

WYNDHAM GARDEN HOTEL

is now hiring Banquet Servers, Front Desk, Housekeepers, Cooks & Dishwashers. Apply in person, 41200 Crescent Blvd., Novi

BILLING AGENT - experienced in medical insurance billing: Medicare, OPC, 3rd party insurance billing.

Computer literacy essential; especially WordPerfect 6.1 & O/P/O, requires knowledge in accounts receivables & good math aptitude. Send resume and references to: Family Service, 24123 Greenfield, Southfield, 48075

BLUEPRINT HELPER

20390 W. 8 Mile Rd., Southfield.
Branch Manager Position Excellent compensation. Inquiries confidential. Must have real estate experience. Call Mr. Barlett, 851-2600
An Equal Opportunity Employer

BRIDGEPORT OPERATOR

Day shift, minimum 2 years experience, overtime, benefits. Livonia area.
474-5280

CABLE INSTALLERS

Metrovision of Livonia has a full time entry level position available. Technical background helpful but not necessary. Full benefits package. Send resume and references to: Family Service, 24123 Greenfield, Southfield, 48075

CARD SHOP - in W. Bloomfield needs more part time work part time.

Days: 628-1171
Evenings: 333-3739

CARPET & UPHOLSTERY cleaning

positions, experienced, applications Tuesday. Fit between 12 noon and 1:00. 1049 Hillton, Farmdale 541-8482

NOW HIRING - full or part time cashiers. Excellent benefits and advancement opportunities, competitive wages. Apply at: 261-1854

Equal Opportunity Employer M/F

CASHIER, DELI, STOCK

Operates retail store. Competitive wages. Full & part time. Birmingham market, Kelly 644-6060

CASHIER

Needed, part time for Afternoons & evenings. Fit between 12 noon and 1:00. 1049 Hillton, Farmdale 541-8482

YAMAZEN INC.

25165 Dequindre
Madison Heights, Michigan 48071
(313) 541-9950
(313) 541-9954 (Fax)

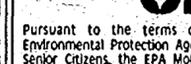
WORK WITH WINNERS OPEN HOUSE

Saturday, January 11, 1992 - 8 am-1 pm
Cintas will be accepting applications for:

- PROFESSIONAL SALES REPRESENTATIVES
 - 2-3 years outside sales experience
 - "New Business" mentality
 - Enthusiasm, intensity and positive attitude a MUST.
- OFFICE MANAGER & CLERICAL
 - Computer, customer service and people skills
 - Clean working environment with friendly people, benefits, profit sharing, job security & competitive wages.

39145 Webb Dr., Westland
Take 275 to Ford Rd. East, follow to Hix, turn left to Webb Dr.

Senior Environmental Program



Pursuant to the terms of a grant between the U.S. Environmental Protection Agency and the National Council of Senior Citizens, the EPA Motor Vehicle Emissions Lab in Ann Arbor is seeking qualified persons, AGE 55 or OVER, to work under this program in the following capacities on a full- or part-time basis:

ENGINEERS

Several positions are available which involve assisting in the technical and regulatory evaluation of automotive and small engine emission control systems under Federal emission regulations and standards, performing engineering analysis, testing and auditing of fuel economy activities. Mechanical or automotive engineering degree, knowledge of automotive engines, emission control systems and ADP applications preferred. Some positions require knowledge of concepts and practices specific to smaller horsepower engines (50 HP and below) and equipment.

ENVIRONMENTAL ANALYST

Performs economic and market analyses in support of regulatory development efforts. Professional knowledge of economic and financial aspects of the non-road engine industry is required, as well as knowledge of concepts and practices specific to smaller horsepower engines 150 HP and below and equipment is necessary.

TEST PROCESS DOCUMENTATION SPECIALIST

Coordinates the documentation of existing or proposed automotive emission and/or chemical laboratory processes. Professional level organizational, planning, scientific analysis, written communication, coaching and training skills are required. Knowledge of chemical, automotive or mechanical laboratory operations is needed.

SECRETARY/ADMINISTRATIVE POSITIONS

Assists with administrative office duties, handles requests for information from the public and coordinates communication issues among various offices: Wordprocessing and/or computer experience is required. Please indicate which position you are applying for and your date of birth. Send your resume to:

Jeannie Heinrich
U.S. Environmental Protection Agency
Human Resources Office
2565 Plymouth Road
Ann Arbor, MI 48105
An Equal Opportunity Employer

500 Help Wanted

CARETAKER - for apartment at 6 Mile E. of Telegraph. Apartment plus \$500/mo. Light cleaning/maintenance. Reply to: BPA, P.O. Box 624, Kenojo Harbor, MI 48320

CARPENTER

Must be dependable, hard working & have commercial & finish experience. Must have good transportation & be necessary. Approximate 3 month assignment, shift work. Minimum \$12/hr. Call: Pat from 9am-12 noon only: 565-8222

CAR PREP - Full/part time. Flexible scheduling, must be at least 21 with good driving record. Apply at Enterprise Rent A Car, 1124 N. Wayne Rd., Westland. 729-5600

CASHIER/CLERK

Part time, evenings & weekends. See Bicy at Red Wagon Wine Shop, corner of Rochester Road & Auburn.

CASHIER

Experienced, part time/full time. Good wages & benefits. Apply at: Hoba Mart, 3004 Union Lake Road, Commerce Twp. 455-3231

CASHIER POSITIONS

Part time positions available for days and evenings at Durrman & The Hide/News. Call for an appointment: 462-0668

CASHIER/RECEPTIONIST

Leading optical company needs responsible, personable, enthusiastic individuals to join our team. Busy retail environment. Flexible hours. Troy & Novi locations. Call Jennifer: 585-5830

CASHIERS

Farmington Hills company has full or part time positions available. \$5/hr. plus bonuses. Blue Cross/Blue Shield available. Apply in person: Orchard 14 Car Wash, 30500 Orchard Lake, Farmington Hills, 48334 (S. of 14 Mile), Farmington Hills.

CASHIERS

FULL OR PART TIME SALES Dependable & Pleasant Call: 333-3999 10 Mile & Telegraph 357-5059

CASHIERS & FURNITURE SALES

Several positions open. Apply in person: Kidde Kidde, 37025 Grand River, Farmington

CASHIERS/STOCK

We need people who can work flexible hours at our family dollar store located at 1-96 and Telegraph, Apply Mon-Fri, 9-5pm

FAMILY DOLLAR STORE

14070 Telegraph Rd., Detroit, 48239

CASHIER WANTED

for Airport Parking Lot. Attention: 729-3999

C & C TURNING MACHINE

operated only. Set-up, operate & inspect parts. Call between 9am-12 noon only. 344-0101

CHILD CARE TEACHER & COOK

All time & substitutes. Benefits include medical, dental, life insurance, tuition assistance, paid holidays & vacation days. Kinder Care Learning Centers, Farmington Hills & Northville locations. Call for details: 477-4040

500 Help Wanted

CHANGE YOUR LIFE!
Start a new career in real estate today. Call Lisa Dunas at 356-7111
REAL ESTATE ONE



EMPLOYMENT

500 Help Wanted

CONSTRUCTION
SENIOR MANAGER
Established general contractor working in the insurance restoration field needs to fill the following position: Senior Manager with overall responsibility for estimating, job supervision, & sales. High income potential to start with further advancement based on merit. Resumes only please to: Personnel Department, 87 South Skyway Road, Auburn Hills, MI 48326

CONSTRUCTION LABORERS
Masonry Cleaners
Caulk Applicators
Wiring to work. Must have valid drivers license & transportation. Call 9am-5pm, 645-1777

CUSTOMER SERVICE Representatives needed in Novi area. Part time, flexible hours. Previous experience as cashier helpful. Good telephone skills and computer knowledge a plus. Must be between 18-21 as a resident of Wayne County (not Detroit). Call for an appointment. 464-1660 An Equal Opportunity Employer

Customer Service Reps

Part Time Temporary Opportunities
Highland Supermarkets has part time temporary opportunities for individuals with excellent customer service skills. Telephone skills to work at our Corporate Office in Plymouth. This is a great opportunity if you enjoy assisting customers in a challenging, fast paced retail environment.
You must be available to work:
MONDAY THROUGH SATURDAY:
10AM-3:30PM
OR:
3:30PM-9PM
and also be available to work:
SUNDAY, 12 NOON-5PM!

We offer a generous employee discount plan. Please immediately send resume or apply in person to:
Highland Supermarkets
Corporate Human Resources-C9
909 N. Sheldon
Plymouth, MI 48170
An Equal Opportunity Employer

CUSTOMER SERVICE REP. - Farmington Credit Union is looking for a part time CSR. Applicant must be able to deal pleasantly with public and have previous experience in opening accounts, certificates, IRAs & other member related services. Send resume to: Human Services Manager, 22981 Farmington Rd., Farmington, MI 48336

C.P. STUDIOS is now hiring permanent part time Customer Reps. Job requires: Telephone skills and some customer contact. Experience in these areas helpful but we will train. Pay salary, commission plus bonus incentive. Room for advancement. Deal for homemakers, teachers and college students. Flexible hours. Bedford Park Road, Farmington, MI 48336. Call: 464-1660

DESKTOP PUBLISHER - Must have extensive knowledge of QuarkXPress 3.0 and Adobe Photoshop 3.0. Experience with Adobe Photoshop 3.0. Please send resume and other applications helpful. Reply to: Desktop Personnel, 1376 W. 12 Mile Rd., Suite 345, Southfield, MI 48076-2590

500 Help Wanted

DANCE INSTRUCTOR NEEDED
Part time evenings. Will train. No experience necessary. Call after 5pm, Northville 349-1133 Sterling Heights 977-2121

DAY CARE ASSISTANT NEEDED
Lyonia area. Flexible part time hours. Monday-Friday. 422-9107

DELIVERY DRIVERS
Needed for upcoming job in Metro-Detroit area. Must have chauffeur license and clean driving record. To schedule an interview call:
TEMPEREXCHANGE
537-8500 469-3000
Southfield, MI 48034

DESK RECEPTIONIST
Needed for Lyonia health club. Part time evenings & weekends. Call 591-1212

DETAIL ORIENTED PEOPLE - for entry level position in Bellevue area. Must be between 18-21 as a resident of Wayne County (not Detroit). Call for an appointment. 464-1660 An Equal Opportunity Employer

DIETARY AIDES
FULL TIME COOKS
Part time positions available for Dietary Aides and Full time cooks. Experience helpful but not necessary. Assist Dietary Department in providing meals to long-term care residents. Please apply: St. Anthony Nursing Care, 1180 Ryan Road, Warren, MI. An Equal Opportunity Employer

DIRECT CARE STAFF
Midnight shift, all female clients. Canton area. 451-9528

DIRECT CARE STAFF
Well managed group homes need caring persons with high school diploma to assist developmentally disabled adults. Competitive wages and BC/BS insurance. Call: UAC, 28356 Franklin Rd., Southfield, MI 48034. An Equal Opportunity Employer

DOMESTIC CLEANING SERVICE
needs 4 part time or 4 full time individuals to clean Mon thru Fri during the day in Farmington Hills & W. Dearborn. Must be self motivated, detail oriented & a neat appearance is a must. Reliable transportation required. 471-5794

DRAPERY SALES
Creative & experienced window treatment salesperson/Designer wanted. Base salary & commission. Send resume to: Peoples Interiors, 530 Main at Rochester, MI 48307

MATURE DRIVER for doctor's office, Plymouth area. Must have excellent driving record and be able to work flexible hours. 459-7850

AIRPORT DRIVERS wanted full and part time. Must have in-city area, have a Chauffeur's license and good driving record. Max between \$300-\$400 a week. Applications will be taken on Wednesdays, 10am-12 noon at 21901 Northwestern Hwy., Suite 120, Southfield, MI. 48078

DIRECT CARE WORKERS
Needed for Lyonia, Canton, Bellevue group homes. Full time & part time positions available. Must be 18 yrs of age with high school diploma or GED. Good driving record. LYONIA 425-8377
CANTON 425-8377
BELLEVUE 763-3171

DIRECT CARE WORKERS
WAYNE - new home opening, all shifts available, \$4.00 start, \$6.25 trained. Medical Dietary program Coordinator position available \$6.50 trained, good benefits.

BELLEVUE - afternoon direct care workers needed, \$ 8.00 start, \$6.25 trained, benefits.

CANTON - midnight shift, 3 - 10 hrs shifts per wk., prefer trained \$6.25 start, benefits. Linda, 9-4, 699-9289

500 Help Wanted

DIRECT CARE PLUS
Weekends (some evenings)
On-call direct care
DOW (full time afternoons)
Residential specialist (with med or program coordinator experience)
\$5.25 - \$6.25 per hour based on position & background. Growing agency. Apply to: JARO, 28306 Franklin Rd., Southfield, MI 48034

DIRECT CARE STAFF
Needed to work with adult clients with a speech, hearing, injury. Experience preferred. Reliable transportation. Full & Part-time positions available. Benefits to full time. Apply in person to:
PERSONAL THERAPIST INC
33300 Plymouth Rd., Suite 291
Livonia, MI 48154

DIRECT CARE STAFF
Previous experience with developmentally disabled preferred. Excellent benefit package available, plus training provided for those who qualify. \$5.25 thru \$6.50 to start. For further information call between 11am & 2pm weekdays.
Lyonia Group Home
Cathy 591-0272
Conly 591-9239
Debbie 478-5856
Canton Group Home
Diane 397-2877
Main Office 471-5810

DIRECT CARE
Supported Independence Program: Direct Care workers to provide daily care assistance for developmentally disabled semi-independent residents. Duties include physical care, meal preparation, medications, etc. Afternoons, evenings, weekends.

Supported Independence Program: Counselor to train & assist developmentally disabled women in semi-independent living program. Full time, afternoon & evening hours. 2 years related college required.

ELECTRICIAN'S HELPER/Apprentice wanted. Send resume to: 1401 S. Woodward, Birmingham, MI, 48011.

Electronic Technician
Experience in PC hardware and software preferred. Full time - full benefits. Call for details. 422-3730
Call or send resume to Don Smith: GUARDIAN ALARM, 20600 SOUTHWFIELD RD., SOUTHWFIELD, MI 48075 423-1000

ENTRY LEVEL STAFF
DESIGNER POSITION
For a Fine Furniture Store - Grose Pointe and Bloomfield Hills. Strong board skills a must! Minimum 1 yr. retail experience. Degree and portfolio required. Please apply in person:
SCOTT SHUPTINE
43000 Woodward Drive
Novi, MI
or call
Jolana Peard 349-0044

EXCEL - Microsoft Word teachers. Computer teachers needed for Troy Area Education. Microsoft Word & Excel. Classes begin Jan. 27. Contact Elbe 879-7599

EXPANDING 20-year-old Southfield Agency in the Town Center area. Needs 4-6 yr. school grad. Minimum of 2 yrs. experience on Sabra for: Lease Agents, Corporate Accounts, In-Plant Agents. Also seeking to fill Corporate Sales & Marketing & Advertising & Secretarial positions.

Full benefits including dental. Do Not Phone! Mail resume with salary requirements to: Travel Unlimited, P.O. Box 721081, Berkeley, MI 48072

FACILITIES/REGISTRATION DIRECTOR
needed to manage Home Care Association clubhouse. Home care area facilities in premier Canton area. Excellent verbal & written communication skills. Personal computer & property management experience desired. Send resume to: Home Care Association, 45956 Oakbrook, Canton, MI 48104

FIELD CONSULTANT - To \$28,000/yr. Multi-unit experience or strong regional sales background. Beneficial Territory Opportunity. Employment Center Agency, 569-1638

FITNESS USA HEALTH SPAS
Monday/Wednesday/Friday
7877 Wayne Road
(Westland Center, Westland)
1400 Park Road, Taylor

FLORIST SHOP: Innovative business seeking energetic and experienced retail manager and designer. Call Ms. Schmidt: 332-8430

FRENCH & SPANISH TEACHERS - Part time (2-3 hours per week). Please send resume to: French & Spanish, 354-5531, Wayne 348-3111

FRIENDLY, COURTEOUS persons wanted for counter, kitchen & delivery. Flexible hours, no nights or weekends. Call Westside Deli, Novi 337-5665

FULL OR PART TIME LABORER needed in a Novi saw mill. Good job for college student. 349-2359

FUND RAISING
No Deposit or Investment
STAR BOON 1992
(Your "Local" Savings Book)
50% PROFIT
Sales Area
721-5999

GATEHOUSE ATTENDANT
Needed for luxury apartment community in Southfield. Must be able to work evenings and weekends. Position requires: 15 room property. 1 1/2 blocks. E. of Telegraph on 10 Mile. GENERAL ADMINISTRATION
Position requires basic knowledge of office administration & ability to implement & manage internal policies & procedures. Resume: Becker, 4201 Ann Arbor Rd., Plymouth, MI 48170

GENERAL HELPER
Full time for Birmingham apartment complex. Call: Mon-Fri, 9am-5pm, 645-9880
An Equal Opportunity Employer

GENERAL LABORER for small manufacturing company. Must be responsible and dependable. Competitive wages. Benefits. Apply in person 9-4pm at: AVO 41133 Vincent Ct., Novt, 477-1594

500 Help Wanted

DRIVER TO TRANSPORT Special People. Must know Oakland County area, have good driving record, strong & dependable. Experience preferred, but not necessary. Send resume to: Northville Medical Transportation, 17421 Telegraph, Ste. 110, Detroit, MI 48219

DRIVER \$6.00/HOUR
Full time, benefits after 90 days. Time and a half for overtime. Must have valid driver's license & driving record over the last 5 years. Excellent opportunity for advancement. Call: Novt area, 469-1436
Employment Center Inc.

DRIVEWAY ATTENDANTS
Customer Service Representatives for Day & Afternoon shifts. Hourly. 7-11am. No experience needed. Will Train. Apply: P & F Farmington Amoco, 442-2022

EASY MONEY
If you can walk & you can talk, we'll pay you \$5/hr. plus bonus for door-to-door survey work. 471-5600

EASY MONEY
It just takes a lot of hard work. We're looking to find a few more people to help us with our real estate business. E.O. Call John Bulluss 281-0700

REAL ESTATE ONE
EDUCATION Assembly Coordinator. Temporary. Enthusiastic person to assist in educational activities. Public speaking skills necessary, teaching experience a plus. Must have own vehicle. Position available the month of February. A Send resume by Jan. 20 to: MS Service, 26111 Evergreen #100 Southfield, MI 48034
Attention: L. Comben.

ELECTRICIAN'S HELPER/Apprentice wanted. Send resume to: 1401 S. Woodward, Birmingham, MI, 48011.

Electronic Technician
Experience in PC hardware and software preferred. Full time - full benefits. Call for details. 422-3730
Call or send resume to Don Smith: GUARDIAN ALARM, 20600 SOUTHWFIELD RD., SOUTHWFIELD, MI 48075 423-1000

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FULL OR PART TIME LABORER needed in a Novi saw mill. Good job for college student. 349-2359

FUND RAISING
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STAR BOON 1992
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50% PROFIT
Sales Area
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Position requires basic knowledge of office administration & ability to implement & manage internal policies & procedures. Resume: Becker, 4201 Ann Arbor Rd., Plymouth, MI 48170

GENERAL HELPER
Full time for Birmingham apartment complex. Call: Mon-Fri, 9am-5pm, 645-9880
An Equal Opportunity Employer

500 Help Wanted

FURNITURE MANUFACTURER
Shop Area
1275/14000 Ave. Area
Immediate openings on day shift \$4-\$6 per hour to start plus liberal benefits program. Eight week evaluation period. Includes work record & background check. No history of back problems. Some woodwork experience. Good progressive attitude are a must! Call for an appointment: 697-3000.

GENERAL LABOR
Machine shop in Farmington Hills, working days & nights. Benefits, \$4.50-\$6.00 per hour at 10500 Industrial Dr. N. of Grand River between Hogarty and Halsted.

GIANT LIFETIME OPPORTUNITY
Start your own life. Exciting income. Call 24 hr. recorded message. 513-486-1043

HAIR DRESSER - MATURE
Part time, no weekends or evenings, working with seniors in Farmington Hills. Commission 474-1504

HAIRDRESSER WANTED
Commission or rent for Lyons Salon
421-1057

HAIRDRESSER WANTED
New Year-New Look
Good working conditions. Call Tues, Wed, Fri & Sat at: 595-3288 or after 6pm, ask for Irma 422-7054

HAIR STYLIST
experience only. Full part time. Birmingham. Ask for Irma, 645-1118

HAIR STYLIST
Full time preferred. 5+ years experience. Call for details. 422-3730
Dearborn Heights area. 474-6522

HAIR STYLIST
for progressive Plymouth salon. For appointment please call 455-3100

HAIR STYLIST
Looking for a change? Need someone with some clientele or rent a chair. Full or part time. Call Paul for details. Lyonia 422-3730

HAIR STYLIST needed immediately, some clientele waiting. W. Bloomfield and Lake area.
Call Janice 624-4631

HAIR STYLIST - Needed start immediately. Must have some clientele. Westland area. Call 9am-5pm Tues thru Sat. 328-1470

HAIR STYLISTS - full or part time. Duke's Family Hair Shop, clientele waiting. Redford/Livonia area. 531-6597

HAIR STYLISTS
RENTAL SPACE
DOWNTOWN BIRMINGHAM
642-7777

HAIR STYLISTS (2) needed full or part time, experience & some clientele preferred. Incentives, paid advertising, etc. Call: 478-2129

HAIR STYLISTS
Barbers or Beauticians? We need you! We are looking for Hair Stylists. We offer excellent wage package, commission & a whole lot of extras. Call Lori or Sabrina. 729-9260

HAIR STYLISTS
Barbers or Beauticians? We need you! We are looking for Hair Stylists. We offer excellent wage package, commission & a whole lot of extras. Call Lori or Sabrina. 729-9260

HAIR STYLIST wanted for modern salon in valued busy shop. Clientele preferred but not necessary. Good pay. Call: 669-5100

HAIR STYLIST, licensed and career minded, excellent earning potential with excellent benefits package. Call: Artistic Hair Salon, 474-5844
Wolverland 427-1580

HALLMARK SHOP
Needs mature sales person, part time, steady. Apply 10 till 4 at Ber's Hallmark, 529 E. Big Beaver at Rochester Rd.

HANDYMAN Help Wanted
Home & plant for group home company. (Male/Female). Send letter with 2 reference names to: Ann Arbor Rd., Plymouth, MI 48170

HANDYMAN NEEDED - Will accept the lowest rate. Need references and transportation. 650-0781 594-6994 or leave message.

500 Help Wanted

HOUSE CLEANER - North Plymouth Township cleaning company now hiring mostly residential. No evenings, no weekends. Full or part time. Call evenings 420-4000

HOUSE INSPECTION JOB
\$750 + possible per week. Your area. Will train. For information call: 1-219-322-8823, Ext. H-3231 (7 days per week)

HOUSEKEEPER
Permanent part-time housekeeping position is available. Day shift, flexible hours. Please apply in person: 105 Hogarty Rd. Plymouth

IMMEDIATE OPENING for Management in new office in Livonia/Novi area. Excellent benefits. Opportunity for rapid advancement. Call for interview: 953-5507

INSURANCE
Account Executive, property/casualty license, commercial or personal experience. Inside/outside. Salary to \$25,000 or commission.
KING PERSONNEL
1700 West Ten Mile St 125
Southfield, MI 48075
425-3224

INSURANCE COMMERCIAL CSR
At least 3 yrs. experience
Experience on Insumet System
Property & Casualty experience in premium volume
Position available immediately
NON SMOKING OFFICE

INSURANCE-EXPERIENCED ONLY
As insurance specialists since 1975. We know when agencies & companies need you. Producers, claim reps, underwriters & sales. So, call us for assistance.
Company Paid Fees
Ann Bell Personnel, Inc.
30000 Woodward Drive, Suite 30715
Bingham Farms, MI 48025
640-3355

INVENTORY WORKERS
Four Locations - Madison Heights, Pontiac, Uxarie, Warren for Wednesday, January 15, 5:15pm-10:30pm. High school & college students 16 yrs and older and credits welcome. Call:

OLSTEN
Temporary Services
DEARBORN 441-3182
TROY 583-3232
SOUTHFIELD 354-0555
EOE No Fee

JANITORIAL Progressive company needed for Westland area. community operation and clubs. 5:30 to 11:30 pm. Mon. thru. Fri. Own transportation & be willing to work. Starting: \$3.25. 353-3302

JEWELRY MANAGEMENT
Are you a jewelry professional with 5+ years of proven retail management experience looking for a change to a strong growth-oriented level? If so, we want to talk to you today about career opportunities.

In return for your proven experience, we offer competitive salary plus bonus package, career advancement, and a comprehensive benefits package.

If you are ready for a new challenge, send your resume to:

EXECUTIVE RECRUITING
43533 Oak Dr.
Novi, MI 48237
Equal Opportunity Employer
Minority/Female/Handicapped/Vet

KEYPUNCH KEYTYPE OPERATORS
Experience required. Days and evenings. Farmington Hills, MI. Call: 474-1138

KINDERCARE
America's first name in childcare, seeks an energetic, mature individual with proven leadership, administrative, supervisory & communications skills, to manage a learning center in the Detroit Metro. area. Must be a self-starter, thrive on challenge. Minimum requirements: 12 hours college credits in early childhood education or closely related field & 60 college credits. Send resume, daytime hours. Opportunity for advancement. Send resume to: KinderCare Learning Centers, Inc. 35125 14 Mile Rd. Farmington Hills (between Halsted & Hogarty) 661-5850

KINDERCARE Learning Center: is seeking qualified teacher for children 2-2 1/2 years old. Full time position available. Benefits include: health, dental, vision, 401K, paid holidays, vacation, etc. Send resume to: KinderCare Learning Centers, Inc. 35125 14 Mile Rd. Farmington Hills (between Halsted & Hogarty) 661-5850

LABORER/CARPENTER HELPER
Must be dependable, hardworking & honest. Must have good driving record & be able to pass pre-employment drug test. Must have some experience, some tools & good transportation. Minimum \$6.50/hr. Call Paul from 9am-12 noon only. 682-2221

LABORER - for satellite installations. Must be mechanically minded, reliable transportation, good appearance, part/full time. 427-1364

LIFEGUARD for swimming instructor, part time, private club. 953-9200

LOAN OFFICERS
Fleet Mortgage Corp. the nation's second largest Mortgage Banker has great opportunities for experienced Loan Officers. Our compensation package includes: experience, 401K, medical, dental & vision insurance.
FLEET MORTGAGE CORP.
Bret Hoffman
482-2041

LONG TERM POSITIONS
Press Operators - Day Shift
Factory - Midnight Shift
Data Entry - Day & Evening Shifts
Word Processing Secretaries - Day Shift
File Room
EXPRESS SERVICES
643-8590 NO FEE

500 Help Wanted

LEASING CONSULTANT
Luxurious Novi apartment community looking for results-oriented leasing consultants. Call: 448-1809

LICENSED IN REAL ESTATE
Our students have a 90% pass rate on the State Exam. We GUARANTEE your money back if you don't pass the State Exam. Classes starting soon. Call: Lisa Dumas at 358-7111 for details. SOUTHEASTERN INSTITUTE, 421-8141

LIVE-IN NANNY/HOUSEKEEPERS
Must have children. Great pay. At least 1 year experience. 648-1956 or 397-5311

LOAN OFFICERS
Excellent compensation, schedule and benefits program. Premier lending. Manufacture/Wholesale: 38701 7 Mile, Livonia, MI 48152. Call or send resume. 313-482-4940, ask for LAD

LOAN PROCESSORS
Established Southfield based mortgage company seeks experienced loan processors. The processor must be familiar with FHA/VA and FNMA/FHLMC underwriting guidelines. For more information call: Between 10am - 11pm, Mon. - Fri. ask for Kim or Greg. 354-2070

LOOKING FOR A SECOND INCOME
without jeopardizing your main profession? Call Signature International, ask for Kathy 474-7996

Mac Designer
Dynamic, full service ad agency in Troy looking for a computer graphic design professional. The candidate must be familiar with Pagemaker & Quark, and have a cover letter (no phone calls, please) to: Mac Designer, V.P. Creative Services, Deaneham & Company, 189 East Bag Beaver Rd, Troy, MI 48068

MACHINE OPERATORS
Full time, steady employment for machine operators in Farmington Hills precision metal machine shop. Experience helpful. Call Mon. thru Thurs. 9-3 473-9305

MACHINE OPERATORS
needed for Machine Hils automotive firm. Some experience with press machines, drilling & tapping. Will train. \$6.10/hr. Interested candidates please apply at: 2525 Westland Ave. Suite 14, 4001 R area, 9am-3pm Mon-Fri.

MACHINIST - Growing instrument manufacturer has an opening for a CNC lathe/vertical machining center operator. This position requires a vocational certificate in machine tool as well as assembly. Call: 471-2839

MACHINISTS, MACHINISTS with benching experience & Benchhands needed for mold shop (system sub-assembly). Day 8 or night shift. 348-5155

EMPLOYMENT

500 Help Wanted MORTGAGE PROCESSOR/UNDERWRITER For progression, friendly, fast growing Southfield non conforming lender. Excellent job stability & benefits. Must be capable of writing 1 yr. mortgage experience. 353-4555 MP'S WANTED 65 For New Taylor National Guard Army, Parline No experience required. Will train. Bob Nelson or Dave Hill 522-5608 DISPATCH AUTO SERVICE CENTERS Seeking experienced management. Ask for Paul or Mike 355-1034 OPTICAL LAB TECHNICIAN Trained in field area. Part time, flexible hours. Great opportunity for intelligent, hard working and ambitious person. Must be between 18-21 and a resident of Wayne County (not Detroit). Call for an appointment 464-1600 An Equal Opportunity Employer COMPANY SEKS experienced in electrical, mechanical, plumbing, etc. Electrostatic experience a +. Steady employment, 40 hrs. + per wk. Call between 9-4pm. 453-8822 PAID TRAINEE TO BRASS Call Today 557-1200 Free \$95.00 JMI Agency PETRO PROCESSORS, INC. The Midwest's foremost mobile on-site oil recycling services. Petro Processors Detroit area offices March 1. Seeks internal operations manager to schedule work crews and jobs, work with sales rep. or administrative. Some customer contact. Interviews to be held week of Jan. 20th. Detroit location TBD. Resumes, salary requirements to: Petro Processors, Inc. 500 W. Army, Suite 129 Southfield, MI 48074 PHARMACIST for fast paced West Bloomfield independent. Approximately 30 hours per week. Excellent benefits. Call David Eros for appointment. 626-3400	500 Help Wanted ORDER DESK DO YOU WANT \$6-\$8/HR? How about a great office environment with your great skills? We need enthusiastic people to answer incoming calls from customers re: responses to our mail order. We offer a verified position. Complete training plus benefits. FULL TIME ONLY Call Personnel 351-8700 PHOTOGRAPHER Experienced in weddings, all freelance. Call 477-4107 PHONE SURVEYORS No sales. Permanent part time. 8PM-10PM Mon-Fri. (flexible). Good communication skills. Immediate opening. Please send resume to: CSI Associates, 21700 Northwestern Blvd., Suite 400, Southfield, MI 48075. No calls please. PHOTO LAB TECH. 2 positions open. Part time, one morning plus one afternoon. Good for college student. Apply in person. Birmingham Campus, 16 Woodward, Downtown Birmingham. PHOTO \$18-25,000 + 1st Yr. PCA INT'l Traveling Photographers. Call Sue at our HQ on Mon, Tues. 800-992-8313, ext. 2427 to schedule interview or apply in person Tues. 11-7:00pm at the Signature Inn, 11500 Eleven Mile Road, Warren, MI. Must have driver's license, proof of auto insurance & social security card at interview. EOE PLANT CARE TECHNICIANS - part time, must have reliable transportation. Must be personable, patient & willing to work. Please call Mon, thru Fri, 10-1 358-0944	500 Help Wanted PLASTICS ENGINEER An expanding automotive supplier of plastic components and decorative assemblies has openings in engineering. Individuals will be responsible for product design and/or assembly from initial design thru to production. Capabilities: Successful completion of a minimum 2-year Associate Degree and/or related experience. Strong injection molding (tooling) background, strong processing background, thorough working knowledge of S.P.C. Ability to interface with related departments and customers. Send job history and salary requirements to Personnel Department, Andover Industries, 2825 Southfield Rd., Southfield, MI 48075 POSITIONS IN DEMAND We have long & short term assignments available: • Openings for word processing secretaries • Telemarketing • Phone survey work (no sales) • Light industrial work Call for an appl. today. TROY AREA - 362-4770 FARMINGTON HILLS/SOUTHFIELD - 471-1870 MANPOWER TEMPORARY SERVICES The World's Largest Temporary Service PRINTING BACKGROUND PREFERRED - for this part time, 5 day a week position, we require supply department located in Southfield. Work entails maintaining inventory, making printing purchases and recording receipts. Must have computer inventory experience, and be capable of light typing. Other job responsibilities include taking phone orders, assisting with order fulfillment and becoming knowledgeable about products sold. Experience in a print shop environment making purchases and maintaining inventory helpful. Please send resume with references to: Kimberly Ellis, Personnel Coordinator, P.O. Box 5210, Detroit, MI 48235. PRODUCT MANAGER A leading container manufacturer seeks an aggressive, self-motivated, sales & marketing person with knowledge of production processes and packaging systems. A Bachelor's Degree is required. Product management experience with P.L. exposure helpful. Submit resume, introductory letter and salary history to: Plastipak Packaging, Inc., Human Resources/CM Dept., 11000 E. River Road, Farmington Hills, MI 48334. Equal Opportunity Employer M/F	500 Help Wanted OFFICE CLEANING PART TIME - EVENINGS Expanded, dependable individual needed for work in a professional cleaning team for Farmington Hills office. Will be from approximately 4:30-8:00pm Mon. thru Fri. Hourly rate is \$8.50. Must be capable of performing all general cleaning functions efficiently & quickly. Office days: Potentially long term position for the right person. Solid references required. Must be knowledgeable. Please send resume to C.J. or complete application to: Paul Hinn, Job Control, 50095 Northwestern Hwy., Farmington Hills, MI 48333 PHOTOGRAPHER Freelance, wedding & dance. 353-3939 PRESS OPERATOR Experienced. 2 color. All Dick, Ryobi and Itek presses. Send resume or name and phone number to Box 802 Observer & Electronic Newspapers, 10100 Woodward Rd., Livonia, Michigan 48150 PRODUCTION MANAGER Full time for exhibit company. Experienced in production management, job control, scheduling and trade show organization. Send resume to: Box 794 Observer & Electronic Newspapers, 10100 Woodward Rd., Livonia, Michigan 48150 PROPERTY MANAGER A leading container manufacturer seeks an aggressive, self-motivated, sales & marketing person with knowledge of production processes and packaging systems. A Bachelor's Degree is required. Product management experience with P.L. exposure helpful. Submit resume, introductory letter and salary history to: Plastipak Packaging, Inc., Human Resources/CM Dept., 11000 E. River Road, Farmington Hills, MI 48334. Equal Opportunity Employer M/F	500 Help Wanted PACKAGING DEPT. Fast growing company has full time afternoon shift available. Candidate should be personable, intelligent & able to lift 10 to 15 lbs. Although this is an entry level position, the right person will have the ability to move up rapidly within our company. Please send resume to: PAYSCH, INC., Suite 110, 6560 Orchard Lake Rd #4322 W. Bloomfield Hills, MI 48302 PROGRAMMER ANALYST SYBASE OR AS/400 RPL III OR RPL Q40 TO \$50,000 CALL NOW 563-3030/2147 Fax 569-8641 GENERAL EMPLOYMENT 1717 WEST 9 MILE SUITE 1039 SOUTHFIELD, MI 48075 PERSONNEL AGENCY FEE PAID PROGRAMMER/ANALYST \$30-40K plus excellent benefits, including health, dental and 401K. COBOL, CICS, OS/VS, MVS/XL, Major insurance company. PROTECH Personnel Service 2926 Maple St., Troy, 46064 PROOF OPERATORS Immediate openings for experienced proof operators. Familiarity with NCR/Burroughs machines helpful. Attention to detail. 528-8100 PROPERTY MANAGEMENT Position available for experienced apartment manager in Southfield. Candidate should possess management leasing & people skills. Reference to: P. O. Box 433, Bloomfield Hills, MI 48303-0433 P.C. PROGRAMMER Small but growing computer firm seeks a full time P.C. Program Manager. DATABUS experience preferred but willing to train the right person. Novel experience and 95 hrs. week. Excellent benefits. Send resume & cover letter to: Superintend, 1030 N. Hunter Blvd., Bloomfield Hills, MI 48304. Please individuals only.	500 Help Wanted PLYMOUTH based carpet cleaning company has full time positions available. experience helpful but not necessary. 459-8663 POSTAL JOB \$11.78-\$14.90/hour plus benefits. For an application & information call 7 days: 219-922-8823, ext. 3x81 PRODUCTION MACHINE OPERATOR Four-Side Experience a plus. 459-8520 REAL ESTATE Appraisers Wanted. Immediate openings for state licensed or certified appraisers. Good pay & working conditions. Earning potential \$4500-\$8000/yr. Call or write to: THE APPRAISAL COMPANY, 29230 Orchard Lake Rd., Suite 204 Farmington Hills, MI 48334 FAX: 313-628-3273 RECENT LAW SCHOOL Graduate wanted for administrative/marketing position in related field. Send resume to: Learning Services, 1555 Northland Blvd., Suite 207, Southfield, MI 48075 Or call: (313) 557-1524 RECEPTIONIST Outgoing, organized and motivated person for a challenging position in a veterinary hospital. Excellent math, phone and spelling skills essential. Send resume to: Veterinary Hospital, 4415 Grand River, Farmington, MI 48334 RECEPTIONIST/ACCOUNTANTS Payable Clerk. Full time Salary \$12,000 per year. Send resume to: 5600 W. Maple St., Room 201, W. Bloomfield, MI 48322 RESIDENTIAL CONSTRUCTION SUPERINTENDENT Looking for experienced Superintendent responsible for complete construction of single family home project. Only very qualified need apply. Salary commensurate with experience. Please send resume & cover letter to: Superintendent, 1030 N. Hunter Blvd., Bloomfield Hills, MI 48304 ROOFER Experienced in single ply systems. Own car & must. Call only Thursday & Friday, 12 noon-3pm 669-8181	500 Help Wanted PROGRAM MANAGER Program Manager for innovative Detroit based food processor is looking for candidates for the position of Production Supervisor. Minimum requirements are an Associate Degree, prior supervisory experience in a manufacturing or food processing plant, willingness to work any shift, excellent interpersonal & communication skills. If interested, individuals should submit resumes to: Box 772, Observer & Electronic Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150 Equal Opportunity Employer M/F/H REAL ESTATE CAREER AMBITIOUS? CONSCIENTIOUS? WE WANT YOU! We will train you and start you on a long term high-income career. Call Julie Dudek, Westland REAL ESTATE ONE 328-2000 RESIDENT MANAGER COUPLE wanted for luxury apartment complex in Lafayette Park section of Detroit. Salary, apartment and hotel-restaurant. Must be a resident of Wayne County (not Detroit or Downriver). 100 W. 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RN/HEALTH CARE MANAGERS - Due to our rapid growth and development, a well established for-profit home health care and staffing organization has the following positions available: HOME HEALTH CARE LICENSURE AND ACCREDITATION SPECIALIST QUALITY IMPROVEMENT PROGRAM MANAGER CLINICAL SERVICES MANAGER HOME CARE COORDINATOR

Administrative Assistant - One of the nation's largest growing home health care companies is seeking a highly directed individual to manage administrative services in our Southfield office.

Medical Assistant - Full time, profit sharing, excellent benefit package. For more information, please call: 424-3630

Medical Assistant - Full time, profit sharing, excellent benefit package. For more information, please call: 424-3630

Medical Assistant - Full time, profit sharing, excellent benefit package. For more information, please call: 424-3630

STARS ON ICE TICKET WINNERS - Please call the promotion department of the Observer & Eccentric before 4 p.m. Friday to claim your free tickets. 591-2300, ext. 2153

504 Help Wanted Office-Clerical
BUSY FINANCIAL PLANNING office needs Administrative Assistant with extensive computer knowledge.

504 Help Wanted Office-Clerical
DETROIT based manufacturing company has an immediate opening for a part time secretary.

504 Help Wanted Office-Clerical
LEGAL
Corporate Legal Departments
Temporary - Long or Short Term

504 Help Wanted Office-Clerical
NEW YEAR! NEW JOB!
Top pay, temp-and insurance, holiday pay and bonuses for your office.

504 Help Wanted Office-Clerical
RECEPTIONIST - PART TIME
Video print firm needs part timer to greet clients, vendors, phones, light typing, general office.

504 Help Wanted Office-Clerical
RECEPTIONIST
Exciting opportunity in Reggio Harbor for an experienced Receptionist.

504 Help Wanted Office-Clerical
SECRETARY
Experienced secretary needed for audit group of large, local CPA firm.

504 Help Wanted Office-Clerical
SECRETARY
Charter Township of Northville is looking for an individual for full time position.

506 Help Wanted Sales
A CAREER IN REAL ESTATE SALES WITH US IS A "REAL JOB".

CLERICAL
Part time needed at Corporate Office in Birmingham. Includes and must type 60 wpm, have computer experience.

EXECUTIVE ASSISTANT
Experienced person with above average secretarial skills and computer/multimedia skills.

PERSONNEL AT LAW
Male of your resume in confidence to: 3000 Town Center, Ste. 6540

SNELLING TEMPORARIES
Livonia, 464-2100.
Southfield, 352-1300.
NEVER A FEE

RECEPTIONIST/TYPIST
Typical for property management company. Knowledge of WordPerfect & Lotus 1.2.3.

SECRETARY - Full time for Real Estate
Candidate must be a team player, computer friendly & professional in manner.

SECRETARY
Two temporary to permanent positions available in Farmington Hills.

MANAGER
COUNTEY ATTORNEYS
for sub shop in Livonia. 477-5784.

A CAREER IN REAL ESTATE SALES
With us is a "REAL JOB". Our programs and support systems are so effective we guarantee you a minimum annual income of \$25,000.

CLERICAL (PART-TIME, 4 DAYS)
Permanent part-time position available immediately in beautiful Southfield office.

EXPANDING SERVICE oriented
Firm has immediate opening for an entry level position. Typing a must.

LEGAL SECRETARY
Full time position for Southfield law firm. Excellent clerical skills needed.

OFFICE MANAGER/BOOKKEEPER
Position in Plymouth construction company. Requires typing, accounting, computer knowledge.

RECEPTIONIST/SECRETARY
Motivated, well organized, pleasant telephone manner with Word Perfect 5.1 and Datasoft experience.

SECRETARY - Full time for Real Estate
Candidate must be a team player, computer friendly & professional in manner.

SECRETARY
Two temporary to permanent positions available in Farmington Hills.

MANAGER
COUNTEY ATTORNEYS
for sub shop in Livonia. 477-5784.

A CAREER IN REAL ESTATE SALES
With us is a "REAL JOB". Our programs and support systems are so effective we guarantee you a minimum annual income of \$25,000.

CLERICAL/SECRETARIAL, part-time
Flexible hours. Please remit resume to: 30600 Telegraph Rd., Ste. 3345, Birmingham, MI 48025.

EXPANDING SERVICE oriented
Firm has immediate opening for an entry level position. Typing a must.

LEGAL SECRETARY
Full time position for Southfield law firm. Excellent clerical skills needed.

OFFICE MANAGER/BOOKKEEPER
Position in Plymouth construction company. Requires typing, accounting, computer knowledge.

RECEPTIONIST/SECRETARY
Motivated, well organized, pleasant telephone manner with Word Perfect 5.1 and Datasoft experience.

SECRETARY - Full time for Real Estate
Candidate must be a team player, computer friendly & professional in manner.

SECRETARY
Two temporary to permanent positions available in Farmington Hills.

MANAGER
COUNTEY ATTORNEYS
for sub shop in Livonia. 477-5784.

A CAREER IN REAL ESTATE SALES
With us is a "REAL JOB". Our programs and support systems are so effective we guarantee you a minimum annual income of \$25,000.

CONVENTION SECRETARY
N.W. Detroit (Old Redford area) technical association seeks a non-smoking detail oriented secretary who is well organized, has excellent communication skills.

EXPANDING SERVICE oriented
Firm has immediate opening for an entry level position. Typing a must.

LEGAL SECRETARY
Full time position for Southfield law firm. Excellent clerical skills needed.

OFFICE MANAGER/BOOKKEEPER
Position in Plymouth construction company. Requires typing, accounting, computer knowledge.

RECEPTIONIST/SECRETARY
Motivated, well organized, pleasant telephone manner with Word Perfect 5.1 and Datasoft experience.

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Candidate must be a team player, computer friendly & professional in manner.

SECRETARY
Two temporary to permanent positions available in Farmington Hills.

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With us is a "REAL JOB". Our programs and support systems are so effective we guarantee you a minimum annual income of \$25,000.

DATA ENTRY & FILE CLERKS
Needed for long term positions. Good pay. Call to arrange an interview appointment. Don't miss this outstanding opportunity.

EXPANDING SERVICE oriented
Firm has immediate opening for an entry level position. Typing a must.

LEGAL SECRETARY
Full time position for Southfield law firm. Excellent clerical skills needed.

OFFICE MANAGER/BOOKKEEPER
Position in Plymouth construction company. Requires typing, accounting, computer knowledge.

RECEPTIONIST/SECRETARY
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SECRETARY - Full time for Real Estate
Candidate must be a team player, computer friendly & professional in manner.

SECRETARY
Two temporary to permanent positions available in Farmington Hills.

MANAGER
COUNTEY ATTORNEYS
for sub shop in Livonia. 477-5784.

A CAREER IN REAL ESTATE SALES
With us is a "REAL JOB". Our programs and support systems are so effective we guarantee you a minimum annual income of \$25,000.

BENCHMARK
DATA ENTRY for Accounts Receivable. Full time. Send resume to: P.O. Box 1158, Troy, MI, 48069.

EXPANDING SERVICE oriented
Firm has immediate opening for an entry level position. Typing a must.

LEGAL SECRETARY
Full time position for Southfield law firm. Excellent clerical skills needed.

OFFICE MANAGER/BOOKKEEPER
Position in Plymouth construction company. Requires typing, accounting, computer knowledge.

RECEPTIONIST/SECRETARY
Motivated, well organized, pleasant telephone manner with Word Perfect 5.1 and Datasoft experience.

SECRETARY - Full time for Real Estate
Candidate must be a team player, computer friendly & professional in manner.

SECRETARY
Two temporary to permanent positions available in Farmington Hills.

MANAGER
COUNTEY ATTORNEYS
for sub shop in Livonia. 477-5784.

A CAREER IN REAL ESTATE SALES
With us is a "REAL JOB". Our programs and support systems are so effective we guarantee you a minimum annual income of \$25,000.

DATA ENTRY OPERATORS
Daoban based national company has immediate opening for data entry operators who can type 60 wpm. Great working conditions & benefits.

EXPANDING SERVICE oriented
Firm has immediate opening for an entry level position. Typing a must.

LEGAL SECRETARY
Full time position for Southfield law firm. Excellent clerical skills needed.

OFFICE MANAGER/BOOKKEEPER
Position in Plymouth construction company. Requires typing, accounting, computer knowledge.

RECEPTIONIST/SECRETARY
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SECRETARY
Two temporary to permanent positions available in Farmington Hills.

MANAGER
COUNTEY ATTORNEYS
for sub shop in Livonia. 477-5784.

A CAREER IN REAL ESTATE SALES
With us is a "REAL JOB". Our programs and support systems are so effective we guarantee you a minimum annual income of \$25,000.

ENTRY LEVEL COLLECTION
CLEAN, safe, exciting and profitable. Credit Union experience a plus. Apply at: Livonia Community Credit Union 15425 Farmington Road, Livonia, MI 48150.

EXPANDING SERVICE oriented
Firm has immediate opening for an entry level position. Typing a must.

LEGAL SECRETARY
Full time position for Southfield law firm. Excellent clerical skills needed.

OFFICE MANAGER/BOOKKEEPER
Position in Plymouth construction company. Requires typing, accounting, computer knowledge.

RECEPTIONIST/SECRETARY
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SECRETARY - Full time for Real Estate
Candidate must be a team player, computer friendly & professional in manner.

SECRETARY
Two temporary to permanent positions available in Farmington Hills.

MANAGER
COUNTEY ATTORNEYS
for sub shop in Livonia. 477-5784.

A CAREER IN REAL ESTATE SALES
With us is a "REAL JOB". Our programs and support systems are so effective we guarantee you a minimum annual income of \$25,000.

RED WING TICKET WINNERS
Janey Rowe 4053 Thomas Berkley 48072
Jeanne Daniel P.O. Box 630382 Livonia 48153

EXPANDING SERVICE oriented
Firm has immediate opening for an entry level position. Typing a must.

LEGAL SECRETARY
Full time position for Southfield law firm. Excellent clerical skills needed.

OFFICE MANAGER/BOOKKEEPER
Position in Plymouth construction company. Requires typing, accounting, computer knowledge.

RECEPTIONIST/SECRETARY
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SECRETARY - Full time for Real Estate
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SECRETARY
Two temporary to permanent positions available in Farmington Hills.

MANAGER
COUNTEY ATTORNEYS
for sub shop in Livonia. 477-5784.

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With us is a "REAL JOB". Our programs and support systems are so effective we guarantee you a minimum annual income of \$25,000.

Congratulations! 591-2300, ext. 2153

506 Help Wanted Sales
BOOK LOVER - telemarketing position. Must have retail experience. Apply at: 2722 Plymouth Rd.

A CAREER IN REAL ESTATE
Experienced or new licensees. New draw on listings. You can be paid within hours. Call for interview: O'Riley Realty 889-8844

Century 21 J. SCOTT, INC.
Has recently opened its second office in the heart of Canton. We have openings for a few good people to grow with us.

Call: Roger or Sup Davis
Century 21 J. SCOTT, INC. 453-4300

COUNTER SALES POSITION
Full & part time available. Major distributor. 32545 Schoolcraft, Livonia

CUTTING TOOL SALESPERSON
Required for West Metro area. Must have sales & application experience in carbide & high speed tooling.

EARN \$100K & up monthly. New European company forming in Michigan area. Interviews now being taken. Call for an appl. 313-355-9457

EDUCATIONAL SALES manager/trainer, salary & commission bonus & benefits. Full & part time. Call M. Tinsley 755-2828

EDUCATIONAL SALES - teaching background helpful. part/full time, salary, benefits, flexible hours. 478-5497

ENTRY LEVEL SALES with prestigious fine art gallery in Oakland County. Duties include setting appointments, and calling on corporations. Must be reliable. 550-2968

ENTRY LEVEL SALES positions. Full or part time, flexible schedules, will train. Call for appointment 313-437-9775

EXPERIENCED - retired industrial office sales person for telephone lead generation. \$8.00 per hr. plus commission, plus benefits. Mornings 9am-12:30 or afternoons 1:30-5:00. Flexible days. Troy. 585-0439

FORTUNE 500 COMPANY OFFERS excellent sales & management opportunities. #1 educational materials. Interview. 478-2419

FINANCIAL SERVICES
New York Life has an opening in the area of financial services. 3 year training program. We pay training allowance subsidy for 3 years. Group benefits & expense reimbursement programs available. For spot contact Barbara 313-271-0100 An Equal Opportunity Employer

FOUR COLOR plus multi color, offset printing company is seeking experienced sales person. Must have established customer base & 5 years experience commercial printing. Sales/Service Dept. Century Design & Printing, 15 Bedford, Call Tim 553-7432

A CAREER IN REAL ESTATE?
• FREE TRAINING
• FLEXIBLE HOURS
• FABULOUS COMMISSION
• FANTASTIC SUPPORT STAFF
Call to see how you can become a part of our successful team!

Northville 349-1212 ask for Sharon
Plymouth 455-5880 ask for Larry

INTERESTED IN A REAL ESTATE CAREER?
Let us teach you how to list and sell in our training classes. 100% Commission Program. Pre-license classes begin February 18, 1992. Classes held Tuesday & Thursday 6-10 p.m. For confidential interview, or information, call:

Bette Ball 647-6400
Chamberlain REALTORS
Since 1948
A name you can depend on in Real Estate!

CAREER SALES OPPORTUNITY
For over 41 years a tradition of quality Real Estate Brokerage has been our Hallmark at:

WEIR, MANUEL, SNYDER & RANKE, INC.
Work with some of Michigan's highest earning Real Estate Sales Associates. A limited number of sales positions are currently available. OFFICES IN ROCHESTER, TROY, BIRMINGHAM, PLYMOUTH AND WEST BLOOMFIELD. IN-HOUSE TRAINING PROVIDED TRAINING CLASSES START REGULARLY. For more information and confidential interview with Phyllis Goodrich, Director of Career Development call 851-5500.

WEIR, MANUEL, SNYDER & RANKE, INC. REALTORS

506 Help Wanted Sales
GROUP/TOUR SALES
Can-Am Travel, Inc. (est. 1989) is seeking a mature, assertive person to become our sales manager - group tours. The successful applicant will have a minimum of 2 yrs. experience for each position. Group sales experience in a competitive sales oriented atmosphere. Combination salary plus commission. Please send your resume in the low \$20K's. Apply in person: Can-Am Travel, 3000 Northland Center, 478-2100. Steven J. Girone Personnel 473-7210

506 Help Wanted Sales
INDUSTRIAL TOOL SALES
Tired of the order desk? If you are a self-motivated, assertive person with a minimum of 5 years industrial tooling knowledge, we have a sales position with a commission inside position open. Call 532-1515

506 Help Wanted Sales
INDUSTRY LEADER expanding, we need sales people, experienced production & sales. Life insurance license needed, for interview call Tony. 1-800-432-0853

506 Help Wanted Sales
INSIDE SALES
Customer service problem solving. Resumes, Tools, Price, PO Box 509, Plymouth, MI 48170

506 Help Wanted Sales
INSIDE SALES
Call on commercial accounts and build a base of customers that will be regular. Salary & bonus. Must have 5 years experience. Full & part time available. \$125 includes car & phone. Call John at 478-9453

506 Help Wanted Sales
INTERESTED IN SELLING REAL ESTATE?
Experienced agents, ask about our exciting new program. DAVE SHELLEY 492-1811 453-3138 COLDWELL BANKER Schwitzer Real Estate 19 Offices Expect the best!

506 Help Wanted Sales
IT NEW - MLM 14K First Jewelry Weekly bonus check! No activity required! Upline sponsors below! A great group of people to work with. A competitive benefits package. Heslop's is the premiere chain/jewelry leader in Michigan. Only those interested in helping us make Heslop's famous for customer service need apply. If you want to learn more about retail jewelry sales or would like to grow with us, we should talk.

506 Help Wanted Sales
IF YOU HAVE a good phone voice & are interested in helping us make Heslop's famous for customer service need apply. If you want to learn more about retail jewelry sales or would like to grow with us, we should talk.

506 Help Wanted Sales
IF YOU LOVE SELLING
We would like you to join our team. True salesperson is a rare and special breed. They are not motivated by their desire to succeed. They do not need incentives or bribes. They are motivated by their desire to succeed. They are a master at their art. They know knowledge is useful, but ambition is everything. They are magnetic. They know how to sell. They are motivated by years and challenged by no's. If you think you are this person, please do not apply. If you know you are this person, please take a moment to contact our office and arrange for a personal interview. Your success. If you are a member of the American Protective Alliance, call 864-8600

506 Help Wanted Sales
IMMEDIATE OPENING
EXPERIENCED SALES MANAGER
Send resume to: Nancy Fritch, Coldwell Banker Brighton Town & Country, 102 E. Grand River, Brighton, MI 48116

506 Help Wanted Sales
IMMEDIATE POSITIONS - 30 needed. Dependable, self-motivated, clear speaking. Hourly plus bonus. 9am-5pm, Mon-Thurs. 478-2206. Ask for Barb W. 669-2206

506 Help Wanted Sales
Join the professionals at Real Estate One! Our program and support system are so effective we guarantee you a minimum annual income of \$25,000 with unlimited potential. Don't Gamble With Your Future Call Dan Egan 648-1600

506 Help Wanted Sales
LOOKING FOR A BETTER PAYING CAREER?
Our program and support system are so effective we guarantee you a minimum annual income of \$25,000 with unlimited potential. Don't Gamble With Your Future Call Dan Egan 648-1600

506 Help Wanted Sales
MAKING MORE MONEY FULL OR PART-TIME
Men and women needed to sell our Profitable Life of Calendars, Pens and Advertising Gifts to Business Firms in your immediate business area. Earn Weekly Commission. Sell your own hours. Prompt. Friendly. Service from 83 year old AAA-1. No investment. No Collections. Previous sales experience not required. Write: Robin Hand NEVTON CO. Dept. A24541 Newton, Iowa (515) 792-4121

506 Help Wanted Sales
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THE BEST REAL ESTATE NEWS IN YEARS! NOW is the time to consider a career in Real Estate.

506 Help Wanted Sales
• Interest Rates are down.
• Prices are down and buyers are buying!
• We offer free comprehensive training.
• Advertising and marketing support.
• Start the year off right - Call Betsy Lassanske to find out how to begin your Real Estate career.

506 Help Wanted Sales
The Prudential Great Lakes Realty Independently Owned and Operated

506 Help Wanted Sales
Village Green Management Company 30833 Northwestern Highway, suite 300 Farmington Hills, MI 48334 Attn: Bernice Alberts EQUAL OPPORTUNITY EMPLOYER

506 Help Wanted Sales
PAYROLL SERVICE - looking for experienced outside sales personnel familiar with 1st county area. Ideal candidate must have knowledge of payroll & general accounting procedures. Send resume to: ACS, 41590 Joy Rd, Plymouth, MI 48170. Attn: C. Ruffo.

506 Help Wanted Sales
PRINTING SALES
Backlog! Excellent opportunity with growing Troy area based company. Commission based. Send resume to: Foxglove Dr. West Bloomfield, MI 48323.

506 Help Wanted Sales
REAL ESTATE CLASSES
Learn how to obtain your Michigan Real Estate license. Our classes are taught by experienced professionals. State of the art facility. Day and PM classes available. \$125 includes tuition and materials. Call for more information call during business hours. 1-800-889-8121

506 Help Wanted Sales
REAL ESTATE SALES
Energetic self-starter to learn from top trainers with nationwide real estate company. Call today to begin your successful career. We offer a variety of commission plans, including 100% in Plymouth call: Pat Ryan 453-6800 Coldwell Banker Schwitzer Real Estate 19 Offices Expect the best!

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506 Help Wanted Sales
SALES/ASSISTANT MANAGER - Women's clothing, strong experienced salesperson wanted. Full time. Homebased. Send resume to: 478-2100

506 Help Wanted Sales
SALES HELP - Full or part time for homebased sales position. Must have experience in homebased sales. Call for details: 478-2100

506 Help Wanted Sales
SALES PERSON
Mature, energetic non-smoker, for busy retail store, 8:30am to 6:30pm, full or part time. 792-7070

506 Help Wanted Sales
SALES REPRESENTATIVE
Exciting position in new company for enthusiastic individual to provide sales & public relations on a commission basis. Send resume to: 478-2100

506 Help Wanted Sales
SELECT the best opportunity for success in Real Estate Sales! We offer a variety of commission plans, including 100% in Plymouth call: Pat Ryan 453-6800 Coldwell Banker Schwitzer Real Estate 19 Offices Expect the best!

506 Help Wanted Sales
TELEMARKETERS (4)
Excellent pay. Hourly/commission. Experience preferred. Call Mrs. Holt 557-3000

506 Help Wanted Sales
TELEMARKETERS - EXPERIENCED
Mostly telemarketing. \$10 to \$20 per hour. Experience preferred but will train. Please call for interview. 478-0092

506 Help Wanted Sales
TELEMARKETERS
Excellent closer needed to market long distance services. Must be enthusiastic, outgoing, & possess outstanding communication skills. \$8/hr. Plus Commission. Top performers earn \$14/hr. + Full time day & evening shifts available. Monday-Friday. Call Elizabeth 591-1100 ACRO SERVICE CORP.

506 Help Wanted Sales
TELEMARKETERS - Business to business, health care related. Base pay plus commission. Flexible part time hours. 453-5510

506 Help Wanted Sales
TELEMARKETERS WANTED
Full time pay, part time hours. Monday-Friday. Experienced telemarketers only apply. For details: Lawrence 659-3415

506 Help Wanted Sales
TELEMARKETING
National company. Expect \$8-10 an hour. We provide full and part time hours. \$5 an hour base salary, daily cash bonuses, & full benefits. Full time & part time. 478-2206

506 Help Wanted Sales
TELEMARKETING - Need highly motivated individuals part time or full time. Livonia location. 551-1070. Call Sue at: 591-4595

506 Help Wanted Sales
TELEMARKETING. Local distributor in the Troy area is seeking aggressive, experienced telemarketers. Individual, flexible hours with base pay & incentive. Call Mr. Baird 524-2930

506 Help Wanted Sales
TELEPHONE SALES
Raise your income as a Michigan Veteran. Easy sale for pros or newcomers. We train and pay cash daily. A career, start today. 478-5225

506 Help Wanted Sales
THE RIGHT CHOICE
A career and growth opportunity for you. We offer a challenging opportunity to help people, a much more rewarding career. Let us help you get the right start with a FREE pre-license training course for individuals. Make the right choice! Call Darlene Sherman in Livonia 482-2950

506 Help Wanted Sales
QUALITY REAL ESTATE, INC. BETTER HOMES & GARDENS
TOP NOTCH entertainment agency seeks energetic, self-motivated individuals to sell entertainment products. Must have 5+ years experience in sales. Send resume to: 313-553-7661 or call Yessy! Music, ask for Cathy 313-553-4044

506 Help Wanted Sales
TRENDSETTERS, A LEADER in service to convenience stores is seeking experienced individuals to sell sunglasses and novelties. Excellent pay and insurance. Route sales experience required. (616) 842-6400

506 Help Wanted Sales
WANTED - Hungry, hardworking individuals to sell homebased products in Southeastern Michigan for established material handling company. Experience in industrial sales preferred. College preferred. Send resume in confidence to: Box #680, Observer & Electronic News, 478-2100

506 Help Wanted Sales
WANT TO SELL REAL ESTATE?
We offer nationwide referrals, extensive training, and a variety of commission plans, including 100% in Birmingham. Call: James Riley 647-1900

506 Help Wanted Sales
COUNTER CLERKS
Part time for after school & Sat. for 478-2100. 4307 Orchard Lake Rd., Crosswicks, MI 48307. Call for details: 478-2100

506 Help Wanted Sales
EXTRA INCOME
Part time position available to work with America's largest insurance company. Must be available to work anytime. 10 key experience required. Call for details: 478-2100

506 Help Wanted Sales
FAST GROWING RETAIL STORE
Seeking enthusiastic outgoing person to join our team. Will pay the right price for the right person. Apply to: 478-2100

506 Help Wanted Sales
LADIES BELL UNDERWEAR
Starting at home parties. \$50-\$150 starting fee. Call for details: 478-2100

506 Help Wanted Sales
PART TIME - Mornings preferred for typing and assembling of reports. Flexible hours. 478-2100

506 Help Wanted Sales
RECEPTIONIST NEEDED
For tax season, Mon, Wed, & Sat. 9am-5pm. 473-0101

506 Help Wanted Sales
WALLPAPER STORE NEEDS sales person for homebased. 5PM-9PM, week days. Livonia. Call: 427-5600

506 Help Wanted Sales
SECRETARY, permanent part time, assist State Farm Manager with reports, meetings, social events, etc. Flexible hours. 680-0590

506 Help Wanted Sales
STORE STOCKER - SOFT DRINKS
Flexible hours, car needed, 2 positions available. 617-0900

506 Help Wanted Sales
THE WALL STREET JOURNAL
The Wall Street Journal has immediate openings for part time carriers Monday thru Friday beginning at 2am in the Livonia area. Salary \$5.00 per hour. Must be 18 yrs of age & have minimum automobile coverage. For application call: 1-800-878-8239

506 Help Wanted Sales
VETERINARY CLINIC
Box #1155, Westland, MI 48185

506 Help Wanted Sales
VETERINARY TECHNICIAN for evening work. Will train. Mon. thru Fri. 5pm-9pm. Sat. 8am-5pm. Or 18. 549-8888

506 Help Wanted Sales
WELL RESPECTED SOUTHFIELD
Immediate opening for part time telephone interviewers. Interesting work. Pleasant working environment. Flexible hours. Evening shifts only Mon. thru Fri. 7:00am-10:00pm. Flexible scheduling. Send resume to: 478-2100

506 Help Wanted Sales
WESTLAND insurance office needs part time telemarketer. No sales. 729-0000

507 Help Wanted
COUNTER CLERKS
Part time for after school & Sat. for 478-2100. 4307 Orchard Lake Rd., Crosswicks, MI 48307. Call for details: 478-2100

507 Help Wanted
EXTRA INCOME
Part time position available to work with America's largest insurance company. Must be available to work anytime. 10 key experience required. Call for details: 478-2100

507 Help Wanted
FAST GROWING RETAIL STORE
Seeking enthusiastic outgoing person to join our team. Will pay the right price for the right person. Apply to: 478-2100

507 Help Wanted
LADIES BELL UNDERWEAR
Starting at home parties. \$50-\$150 starting fee. Call for details: 478-2100

507 Help Wanted
PART TIME - Mornings preferred for typing and assembling of reports. Flexible hours. 478-2100

507 Help Wanted
RECEPTIONIST NEEDED
For tax season, Mon, Wed, & Sat. 9am-5pm. 473-0101

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WESTLAND insurance office needs part time telemarketer. No sales. 729-0000

508 Help Wanted Domestic
CHILD CARE needed for our 8 mo old in our home or yours. 3 days/week, 7am-4pm. References, non-smoker. 5 Mile/Newburgh area. 452-0106

508 Help Wanted Domestic
CHILD CARE, part time - days for 1 year old girl, in my Birmingham home. References, non-smoker. 648-8609 or Days, 334-0588

508 Help Wanted Domestic
CLEANING Birmingham home, one afternoon a week. Prefer person 20 or over. 641-1163

508 Help Wanted Domestic
CLEANING LADY - Once a week or more. References, non-smoker. 281-1376

508 Help Wanted Domestic
DAY CARE needed in my Farmington Hills home for 1 & 6 yr olds. Teachers hours. Transportation required. Please call: 651-0842

508 Help Wanted Domestic
ENERGETIC BABYSITTER - in our Westland home, Mornings, non-smoker, own transportation. 659-8992

508 Help Wanted Domestic
ENERGETIC BABYSITTER needed 2-3 days/week. Flexible hours. References required. 644-4255

508 Help Wanted Domestic
EXPERIENCE CHILD care giver/parent to care for 2 children in my Westland home. Part time. References required. (Leaves message): 222-1306

508 Help Wanted Domestic
EXPERIENCED WOMAN to care for infant in our Birmingham home. Looking for loving, happy, dedicated person. Flexible hours. References required. Weekdays 6am-5:30pm. Start Sat. 642-6651

508 Help Wanted Domestic
FEMALE live in companion for 78 yr. A older with transportation. Mother's Little Helper 562-0211

508 Help Wanted Domestic
GROSSE POINTE EMPLOYMENT AGENCY 885-4578

508 Help Wanted Domestic
60 YEARS RELIABLE SERVICE
Needs Housekeeper, Gardeners, Butlers, Couples, Nurse Aids, Comptrols and Day Workers for private homes. 18514 Mack Avenue 562-0211

508 Help Wanted Domestic
HELPI Mother of twin 2 yr. olds needs mature, loving woman to care for 2 children 2 days a week. Your home or mine (13 Mile & Drake). 553-2333

508 Help Wanted Domestic
HOUSECLEANER - Experienced, hard working person to clean Birmingham residence on a weekly basis. References required. 617-0900

508 Help Wanted Domestic
HOUSEKEEPER - Experienced. Non-smoker. 1-2 days per week. Own transportation. References required. Farmington Hills 681-1033

508 Help Wanted Domestic
HOUSEKEEPER needed for house in Dearborn Heights (Ford & Beech). References required. 313-951119

508 Help Wanted Domestic
HOUSEKEEPING/LAUNDRY 5 days (Mon-Fri) for busy household in Farmington Hills. Flexibility a must. Own transportation a must. Call for details: 478-2100

508 Help Wanted Domestic
INFANT CAREGIVER - Plymouth area. Loving, experienced full time infant care for one 3 mo. old baby in excellent health & temperament for work. 617-0900

508 Help Wanted Domestic
LIVE-IN aide of couple for elderly live in down river area. Light housework. Good cooking, companionship. Salary & room & board. Experience preferred. 478-3721

509 Help Wanted Couples
APT. MANAGER COUPLE
Homebased & time taken to manage luxury apartment community in Farmington Hills. Prior apartment manager experience a must. Excellent salary & benefits to right candidate. Call for appointment: Kaffan Enterprises, Inc. 352-3800

509 Help Wanted Couples
ASSISTANT MANAGER COUPLE
Responsible couple needed to assist in management of attractive apt. community located in Dearborn. Hgt. Maintenance experience required. Good salary, apt. benefits. 214-4765

509 Help Wanted Couples
CARETAKER COUPLE
Needed for medium size apartment complex in Westland. Call: 728-4020

509 Help Wanted Couples
CARETAKER COUPLE
Needed for beautiful apartment complex & time taken to manage. Includes apartment and utility allowance. 478-9080

509 Help Wanted Couples
COUPLE WANTED
To manage 60 unit apartment complex in Warren. Must be personable and pleasant. Salary plus commission. Call for details: 757-8700

509 Help Wanted Couples
Sales Opportunities
LAUNCH NEW European skin care & cosmetics in metro area. Excellent training. References. 642-3034

509 Help Wanted Couples
NEW ENTERTAINMENT
Have a successful party. Any occasion. Make it unforgettable. Bring Karaoke to you. For everyone's enjoyment. 642-3034

509 Help Wanted Couples
ATMOSPHERE Sound Productions
Music for any & all occasions. For rates call: 567-2719 or 855-6117

509 Help Wanted Couples
AVAILABLE FOR SUPERB TV or Night Club 7. TV with Big Sound. 478-2100

509 Help Wanted Couples
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Solo Pianist or Duo/Trio/Quartet. Bach to Boogie, Jazz & Classical. All Occasions. Lessons also. 851-3574

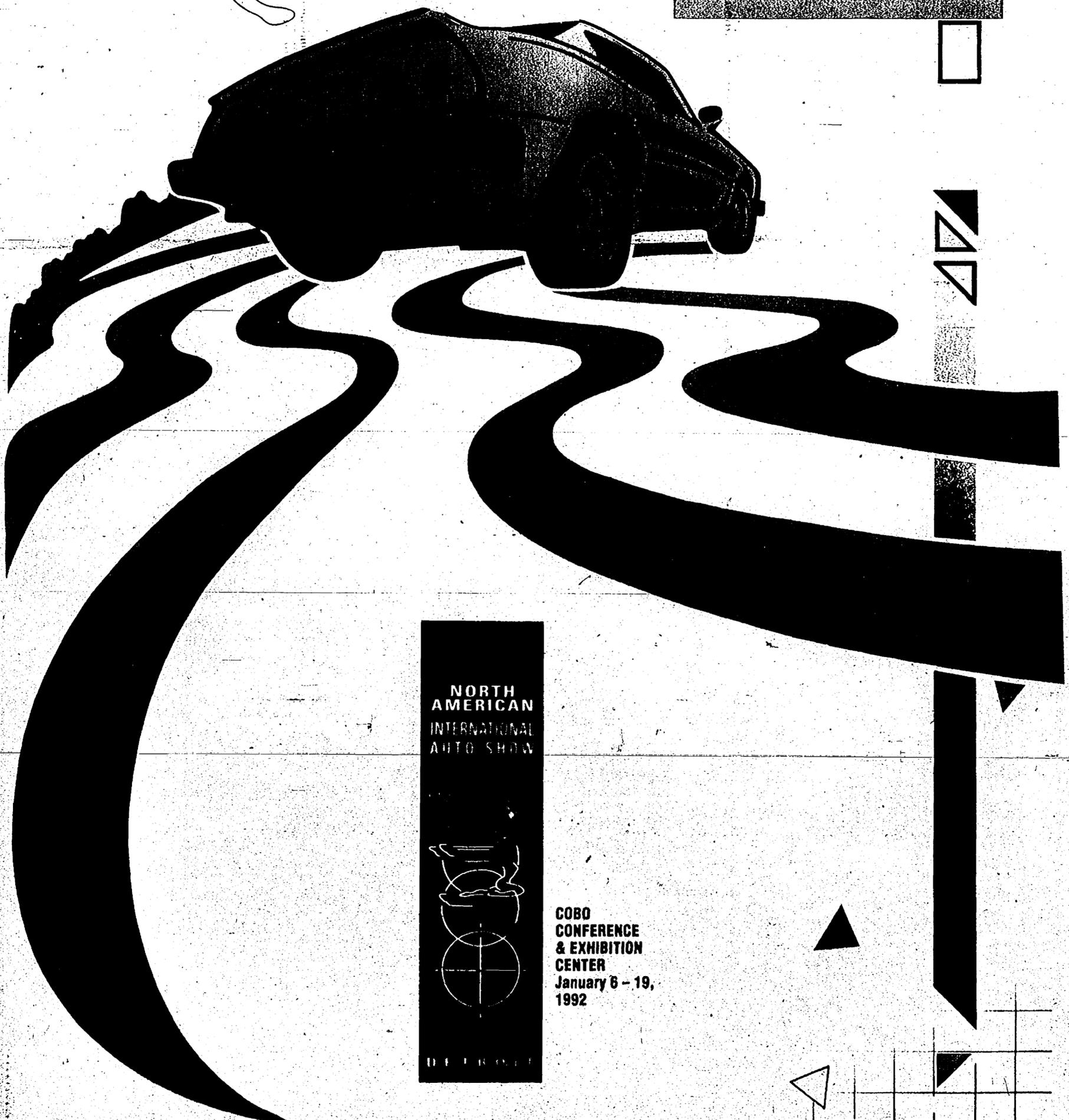
509 Help Wanted Couples
CHILDREN HAVING FUN
Make your child's dreams come true. Arrange a visit by their favorite character. 1-519-258-8126

509 Help Wanted Couples
FOR ALL OCCASIONS
Best music. Lights & rates. 533-2617

509 Help Wanted Couples
EXPRESSIVE INTERLUDE - Piano, flute & vocal. For wedding ceremonies, dinner and cocktail music. 349-8255 or 471-1958

THE
Observer & Eccentric
NEWSPAPERS, INC.

Thursday, January 9, 1992



**NORTH
AMERICAN
INTERNATIONAL
AUTO SHOW**



**COBO
CONFERENCE
& EXHIBITION
CENTER
January 6 - 19,
1992**

Charity bash to pave way for auto fest

□ **Celebrity Weekend slated:**
Page 11

By Janice Tigar-Kramer
special writer

ONCE AGAIN, Detroit's North American International Auto Show (NAIAS) begins Hollywood-style with a black-tie charity preview in the Cobo Conference & Exhibition Center the eve of opening day.

This year's star-studded event, which includes a sneak preview of the show itself, is hosted by television actor Robert Ulrich (star of the recent series "Spenser: For Hire"), Detroit's own Grammy award-winning singer Anita Baker, who returns to the show for a second year, and Detroit radio personality J.P. McCarthy.

Joining Ulrich and Baker in the two-hour special are the Hinton Battle Dance Troupe and four supermodels from the United States and Europe, who'll add more glamour to an already flashy lineup of new production cars and concept vehicles.

The Oak Ridge Boys will appear



Robert Ulrich
actor

via a prerecorded performance. Jason Priestly and Jennie Garth of the television hit, "Beverly Hills 90210," also will be on hand.

For the second consecutive year, WKBD-Channel 50 will produce and televise the charity bash live from Cobo Center, 7-9 p.m. Friday, Jan. 10. The show's producer is Sam Riddle, producer of the well-known show "Star Search."

For the second consecutive year, WKBD-Channel 50 will produce and televise the charity bash live from Cobo Center, 7-9 p.m. Friday, Jan. 10. The show's producer is Sam Riddle, producer of the well-known show "Star Search."

SPONSORED BY the auto show and the Detroit Auto Dealers Association (DADA), the charity preview, the auto show's traditional kickoff, brings together executives from the Big Three, auto manufacturing leaders from Germany, Japan, England, Sweden and France, local financial and government leaders and national celebrities.

Besides attracting the automotive bigwigs and other notables, the annual charity event this year is expected to raise \$1 million for eight local children's charities, according to DADA.



Anita Baker
singer

"We're excited again about the charity preview. Last year, we raised over \$700,000 for children's charities and this year will be even better," said Rod Alberts, DADA associate vice president. "Support from manufacturers and dealers is tremendous, so in general it's a great event for the city and local communities."

Besides the live and prerecorded interviews with leaders of the Big

Three, automotive designers and members of the show's organizing committee, viewers at home will see many of the 1992 production cars and trucks and concept vehicles displayed at the fourth annual auto show. The show is open to the public Jan. 11-19.

"MOST OF all the show is for a good cause. But what we've tried to do is bring an entertainment value to the automotive product. All of the entertainment segments have an automotive theme and some numbers are even done on the show floor around or on the cars," said Toby Cunningham, WKBD director of creative services and local programming.

Show coverage continues on Channel 50 Saturday, Jan. 11, with live updates and an hourlong special hosted by Ulrich, said Cunningham.

Besides the local coverage, highlights of the charity preview will be edited for a one-hour auto show special being sold to about 200 television stations nationwide. This syndicated show airs around the country in February or March.

Tickets for the charity preview are \$125 per person. Proceeds from



J.P. McCarthy
radio host

ticket sales go to the charity selected by the purchaser.

Charities benefiting from ticket sales include Barat Human Services, Boys and Girls Clubs of Metro Detroit, The Children's Center, Detroit Institute for Children, Easter Seal, March of Dimes, Children's Services of Northeast Guidance Center-Assistance League and the Detroit Police Athletic League.

Chrysler's dream car, Viper, marks Motor City debut

By Janice Tigar-Kramer
special writer

CHRYSLER'S SPORTY Dodge Viper RT/10 has come a long way in just three years when it dazzled spectators as a concept car at Detroit's North American International Auto Show.

Production of the two-seater muscle car, with a mighty all-aluminum 8.0 liter V10 engine, began Nov. 18 at the company's high-tech New Mack Avenue Viper

Assembly Plant.

Though the Viper's worldwide debut was at the Los Angeles auto show Jan. 2-3, Viper's hometown debut will be during the Detroit auto show Jan. 11-19.

The car displayed at Cobo Center will be the second production version made at the Mack Avenue assembly plant.

HOW DOES a dream car like Viper (patterned after the classic

Please turn to Page 10

Showtime

• **What:** The fourth annual North American International Auto Show, sponsored by the Detroit Auto Dealers Association.

• **When:** Saturday, Jan. 11 through Sunday, Jan. 19. Saturdays 10 a.m. to 10:30 p.m.; Sunday, Jan. 12, 10 a.m. to 10:30 p.m.; Sunday, Jan. 19, 10 a.m. to 8 p.m.; Monday through Friday, 2-10:30 p.m.

• **Where:** Cobo Conference/Exhibition Center, at the foot of Woodward, downtown Detroit.

• **Who:** More than 40 of the world's auto manufacturers will display 750 cars and trucks at the show, covering America's Big Three and international nameplates ranging from Acura to Volvo.

• **Domestic Car Exhibits:** Buick, Cadillac, Chevrolet, Chrysler-Plymouth, Dodge, Ford,

Jeep-Eagle, Lincoln-Mercury, Oldsmobile, Pontiac, Saturn.

• **Domestic Truck Exhibits:** Chevrolet, Dodge, Ford, GMC.

• **Import and Specialty Car and Truck Exhibits:** American Sunroof, Acura, Alfa Romeo, Audi, Duo Power, Honda, Hyundai, Infiniti, Isuzu, Jaguar, Lamborghini, Lexus, Lotus, Mazda, Mercedes-Benz, Mitsubishi, Monte Carlo, Nissan, Pininfarina, Porsche, Range Rover, Rolls Royce, Saab, Sterling, Subaru, Suzuki, Toyota, Volvo.

• **Tickets:** Adults \$6. Seniors (65 and older) \$3. Children younger than 12, free with adult, \$3 without adult.

• **Parking:** Cobo Garage, Cobo Roof and Arena Garage, Ford Auditorium Garage, Riverfront Parking next to Joe Louis Arena

and other nearby facilities. People Mover monorail system provides easy access to parking facilities.

• **Special Events:** Black-tie charity preview with television stars in Cobo concourse, 7-9 p.m. Friday, Jan. 10, \$125 per person. Complimentary champagne, wine, non-alcoholic punch. Proceeds benefit children's charities. For tickets, call the charity of your choice: Barat Human Services, 833-1525; Boys & Girls Clubs of Metro Detroit, 894-8500; The Children's Center, 831-5535; Detroit Institute for Children, 832-1100; Easter Seal Wayne County 477-1970, Oakland County 338-9626, Macomb County 468-7000; March of Dimes, 423-3200; Children's Services of Northeast Guidance Center-Assistance League, 824-8000 ext. 246; Detroit Police

Athletic League (PAL) 336-9655 ext. 117.

• **Special Displays:** Center for Creative Studies; Ford/UAW GM Corporate and Michelin; Worldwide, North American and concept car introductions; a look into automotive's future, featuring manufacturers, international design houses and coach builders; a major van conversion show in Cobo's lower level; 25 radio stations broadcast live from the show.

• **Credits:** Bob Sklar coordinated this Observer & Eccentric Newspapers supplement, with assistance from special writer Janice Tigar-Kramer and photographer Guy Warren. O&E representatives Laura Verrast and Robert Dodd oversaw advertising. Direct queries to Bob Sklar: 953-2113.

AUTO SHOW SPOTLIGHT SPECIALS

SEE THE ALL NEW 1992 ECLIPSE VAN CONVERSION



Stay Warm! Shop Inside! On Monday & Thursday Evenings from 6:30 'til 8:30 p.m. Our garage will be packed with vans!

Act Now! We have a few special purchase 1991's still available!



Our business philosophy is very simple. To provide our customer the very best product available with integrity, best product available with material craftsmanship and quality market choice. Our commitment to product excellence is only overshadowed by our total dedication to customer satisfaction and paramount business ethics.

Terry J. Pilsner
Vice President

SAVE THOUSANDS

THE BEST QUALITY FOR THE MONEY. No haggle - all vans have discounted prices on the windshield. Special interest rates available.

The Owner of Eclipse Vans will be here to help you pick out the van that meets your family's needs. And to make Great Deals!

COME SEE ALL THE BIG SAVINGS YOU'LL GET ON A NEW 1992 FORD CAR OR TRUCK AT...



1991 Extended Eclipse

AEROSTAR CONVERSIONS

Air, cruise, tilt wheel, tinted glass, power windows and locks, light group, power mirrors, stereo cassette, 4 captain chairs, rear seat bed, running boards, unique designer paint, mag wheels and more. Stock #5699.

This Week's Special Was \$25,012
Now Only \$16,794*

1992 Explorer Sport

Raven black, air, P235OWL all terrain tires, speed control, tilt steering, radio electric premium sound with cassette/clock, luxury aluminum wheels, cloth captain's chairs. Stock #8049.

Was \$19,387 You Pay \$14,993*

A Plan Lease \$298** 24 Months

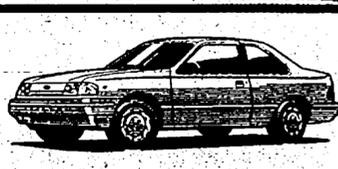


1992 Ranger XLT Power steering, sliding rear window, chrome rear step bumper, cast aluminum wheel, stereo cassette.

Was \$12,302

You Pay \$7853*

A Plan Lease \$128** 24 Months



1992 Tempo GL 2 Door Package 226A, air, light group, dual electronic control mirrors, tilt front center armrest, rear window defroster, rear floor mats, power lock group, electronic AM/FM stereo cassette/clock, poly cast wheels, 2.3 liter EFI HSC 4 cylinder engine, automatic, transaxle, deck lid luggage rack. Stock #2-8278.

Was \$11,737

You Pay \$8787*

A Plan Lease \$174** 24 Months



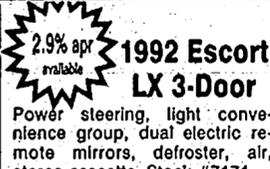
1992 Aerostar XL Plus

7 passenger with dual captains chairs, air, privacy glass, speed control, tilt wheel, automatic overdrive transmission, P215/70R-14SL BSW all-season, electric rear window defroster.

Was \$18,372

You Pay \$13,883*

A Plan Lease \$235** mo.



1992 Escort LX 3-Door Power steering, light convenience group, dual electric remote mirrors, defroster, air, stereo cassette. Stock #7171.

Was \$11,082

You Pay \$8585*

A Plan Lease \$177** 24 Months



1992 Thunderbird

6-way power driver's seat, luxury group, speed control, tilt wheel, dual electric remote mirrors, cast aluminum wheels, rear defrost, stereo with cassette, 70R15 BSW tires, floor mats, power window/lock group. Stock #7294.

Was \$18,596

You Pay \$14,586*

A Plan Lease \$289** 24 Months



1992 Crown Victoria LX Speed control, leather wrapped steering wheel, rear defogger, stereo radio with cassette, power lock group, cornering lamps, cast aluminum wheels, illuminated entry, power windows and seats. Stock #7054.

Was \$22,281

You Pay \$17,388*

A Plan Lease \$287** Mo.

1992 Taurus GL Air, rear defroster, speed control, floor mats, light group, power door locks, power side windows, clear coat. Stock w7469.

Was \$17,722

You Pay \$14,189*

A Plan Lease \$289** 24 Months



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#1 AVIS FORD IN CUSTOMER SATISFACTION

SPECIAL OF THE WEEK

\$500 REBATE



**NEW 1992 TAURUS L
4 DOOR SEDAN**

Power steering, power brakes, tinted glass, air conditioning, rear window defroster, automatic transmission, air bag, AM/FM stereo, tilt steering, child safety locks, body side moldings, interval wipers, instrumentation, courtesy lights, digital clock, dual electric remote control mirrors. Stock #1826.

WAS \$16,481
IS \$13,252*

NEW 1991 FESTIVA GL

\$1,000 REBATE



Power brakes, automatic transmission, rear window defroster, air conditioning, body side moldings, cargo cover, console, gauges, AM/FM stereo, reclining bucket seats, courtesy lamps, side window demister. Stock #10281.

WAS \$9307
IS \$7443*

**NEW 1992 TEMPO GL
2 DOOR**

\$500 REBATE



Power steering, power brakes, tinted glass, body side moldings, console, electronic AM/FM stereo, interval wipers, air conditioning, light group, tilt steering wheel, rear window defroster, alloy cast wheels, dual electric controlled mirrors, luxury sound package. Stock #2145.

WAS \$10,616
IS \$8080*

**NEW 1992 MUSTANG
HATCHBACK LX 2 DOOR**

\$750 REBATE



Hatchback, power equipment group, speed control, AM/FM stereo cassette, illuminated vanity mirror, automatic, air conditioning, rear window defroster and cast aluminum wheels, premium sound system, clear coat paint, power steering, power brakes, tinted glass, air bag, console. Stock #1789.

WAS \$14,486
IS \$11,177*

NEW 1992 PROBE GL

\$1,000 REBATE



Power steering, tinted glass, rear window defroster, power steering, power brakes, tinted glass, rear window defroster, tilt steering, flip-up open air roof, speed control, body side moldings, performance instrument cluster. Stock #1781.

WAS \$15,476
IS \$12,321*

NEW 1992 THUNDERBIRD

\$750 REBATE



Power steering, power brakes, tinted glass, 6-way power driver's seat, luxury group, speed control, tilt steering wheel, cast aluminum wheels, rear window defroster, automatic transmission, power lock group, premium sound package, air conditioning, AM/FM stereo cassette, power windows, console. Stock #1543.

WAS \$18,791
IS \$14,701*

**NEW 1992 CROWN
VICTORIA LX**

UP TO \$2,000 REBATE



Automatic transmission, cast aluminum wheels, speed control, AM/FM stereo with cassette, power door locks, illuminated entry, rear window defroster, power windows, tinted glass, air bag, air conditioning, interval wipers, light group, decor package, power 4 wheel disc brakes, speed sensitive power steering. Stock #1720.

WAS \$23,109
IS \$17,025*

**NEW 1992 ESCORT
2 DOOR HATCHBACK**

\$500 REBATE



Rear window defroster, AM/FM stereo radio, body side moldings, cargo area cover, console, reclining bucket seats, power brakes, side window demister, tinted glass, stabilizer bars, rack and pinion steering, interval wipers. Stock #1207.

WAS \$9,202
IS \$7770*

**NEW 1992 ESCORT
LX 5 DOOR**

\$500 REBATE



Power steering, light convenience group, rear window defroster, air conditioning, body side moldings, cargo area cover, console, power brakes, reclining bucket seats, tinted glass, child safety locks, interval wipers. Stock #1538.

WAS \$11,365
IS \$9072*

**NEW 1992 ESCORT
LX WAGON**

\$500 REBATE



Power steering, power brakes, tinted glass, light convenience group, rear window defroster, wagon group, rear window washer/wiper, air conditioning, deluxe luggage rack, body side moldings, console, luxury wheel covers, cargo area cover, child safety locks, AM/FM stereo and interval wipers. Stock #2076.

WAS \$12,199
IS \$9802*

NEW 1992 ESCORT GT

\$750 REBATE



Power disc brakes, power rack and pinion steering, sport handling, interval wipers, fog lamps, dual electric remote controlled mirrors, body side moldings, rear spoiler, styled aluminum wheels, cargo area cover, tinted glass and AM/FM stereo cassette, light group, rear window defroster, luxury convenience group, tilt steering wheel, speed control, tachometer, clear coat paint. Stock #1344.

WAS \$13,365
IS \$10,612*

NEW 1992 RANGER 4x2

\$750 REBATE



Power brakes with rear anti-lock, tinted glass, fold-away mirrors, spoiler, courtesy lights, instrumentation, scuff plates, interval wipers, clear coat paint, overdrive transmission, radio. Stock #1710T.

WAS \$9535
IS \$7934*

**NEW 1992 RANGER 4x2
SUPER CAB**

\$750 REBATE



Power steering, power brakes with rear anti-lock, tinted glass, XLT trim, electric AM/FM stereo cassette, rear jump seat, sliding rear window, V-8 engine, overdrive transmission, chrome rear step bumper, speed control, tilt steering, super engine cooling, clear coat paint, light group instrumentation, spoiler, interval wipers. Stock #2180T.

WAS \$15,402
IS \$11,531*

NEW 1992 F-150 4x4

\$500 REBATE



Power steering, power brakes, with rear anti-lock, tinted glass, courtesy light, cargo box, light, chrome front bumper, instrumentation, scuff plates, interval wipers, vent windows, XLT trim, aluminum wheels, AM/FM stereo, overdrive transmission, convenience package, air conditioning, sliding rear window, argent rear step bumper. Stock #2202T.

WAS \$18,607
IS \$14,203*

**NEW 1992 AEROSTAR
EXTENDED XL PLUS**

\$750 REBATE



Power steering, power brakes, anti-lock brakes, tinted glass, air bag, spoiler, body side moldings, interval wipers, convenience group, instrumentation, AM/FM stereo, scuff plates, super cooling, XL trim, 7 passenger with dual captain chairs, air conditioning, privacy glass, speed control, tilt steering wheel, automatic transmission, clear coat paint, electric rear window defroster. Stock #1532.

WAS \$19,557
IS \$15,601*

**NEW 1992 EXPLORER
XLT 4x4**

\$750 REBATE



XLT trim, power steering, power brakes, tinted glass, privacy glass, speed control and tilt steering wheel, air conditioning, premium sound, automatic transmission, performance axle, tilt-up air roof. Stock #2089.

WAS \$23,545
IS \$20,284*

**NEW 1992 CHATEAU
CLUB WAGON**

\$750 REBATE



Power steering, power brakes, tinted glass, instrumentation, AM/FM stereo cassette, light group, convenience group, forged aluminum wheels, handling package, power door locks, power windows, 6-way power driver's seat, privacy glass, V-8 engine, automatic transmission, trailer towing package. Stock #21134T.

WAS \$25,376
IS \$21,578*

SPECIAL OF THE WEEK

\$750 REBATE



**NEW 1992 AEROSTAR
XL PLUS WAGON**

Power steering, power brakes, tinted glass, rear anti-lock brakes, air bag, 7 passenger with dual captain chairs, air conditioning, privacy glass, speed control, tilt steering wheel, automatic transmission, clear coat paint, electric rear window defroster, AM/FM stereo cassette, power convenience group, interval wipers, courtesy light, super cooling. Stock #1263.

WAS \$19,032
IS \$14,323*

*Plus tax, title, license and destination. Rebate, if applicable, included. Retail sales only. Picture may not represent actual vehicle. SALE ENDS 1-31-92



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or
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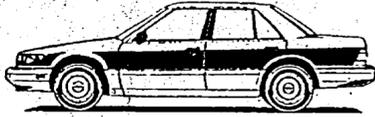


Antilock brakes, air, automatic transmission, AM/FM cassette, power locks, pulse wipers and more.

ZERO DOWN **\$199** Per Mo. **LIMITED TIME OFFER**
48 Mo. SMARTLEASE



1992 STANZA XE



LEASE \$239⁰⁰* FOR "No Money Down"

*Based on a 1992 Stanza XE, 4 door, automatic, equipped with air, stereo cassette, cruise, full power. The lease is a 48 month closed end lease with approved credit. Lease includes 45,000 miles with 15¢ penalty. Customer responsible for excess wear & tear. Customer has option to purchase at termination. Total cost is monthly payment times 48. First month's rent, use tax, plates and refundable security deposit due at lease inception.

Suburban Olds
643-0070 • 1810 Maplelawn

Suburban Nissan
649-2300 • 1800 Maplelawn

CAMRY - All New for 1992 Well Equipped - Not Stripped!

Was \$16,631
Now **\$14,591***



Automatic transmission, tinted glass, air conditioning, carpeted floor mats, power steering, rear defrost, air bag, full spare, stereo cassette, split-folding rear seats, full wheel covers. Stock #6264.
*Just add Tax, Title, License and Destination. All vehicles subject to prior sale.

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1992 VOLVO 240 DL SEDAN
*Payment plus 4% use tax, 48 month lease with 12,000 miles per year, total payment of \$14,926.00. Residual is \$10,700.00. Due at inception is \$900.00. Additional equipment affects the price. Sale ends January 31, 1992.

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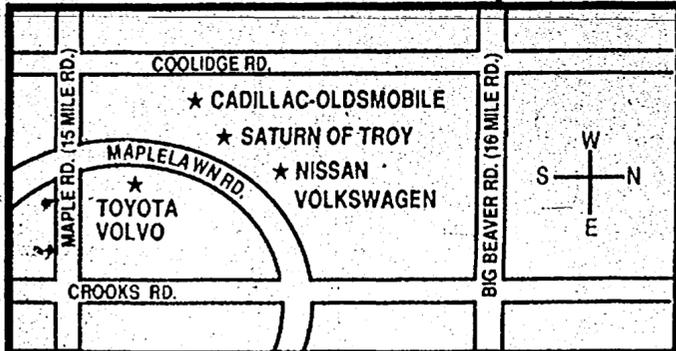


Once in a while, we show off our dent-resistant fenders and doors by banging on them. Just to show you how well a Saturn resists dents in, say, parking lots. This always impresses the kids. Even more than balloons. But what impresses the adults? Well, that's a toss-up. Between the test drive and the price.

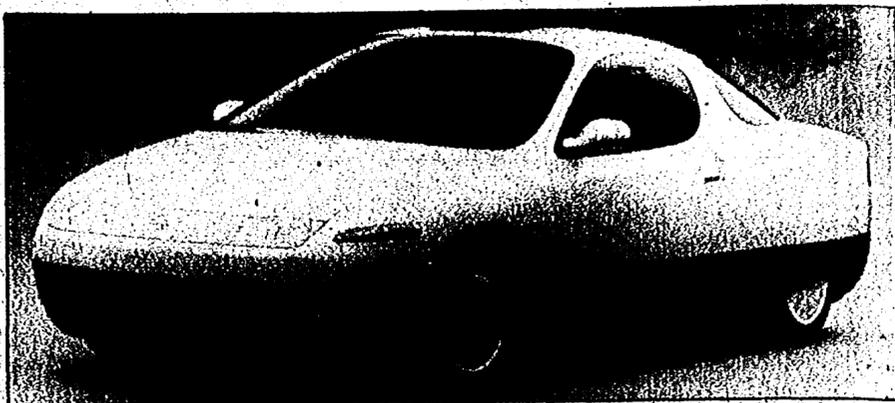
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Saturn 643-4350

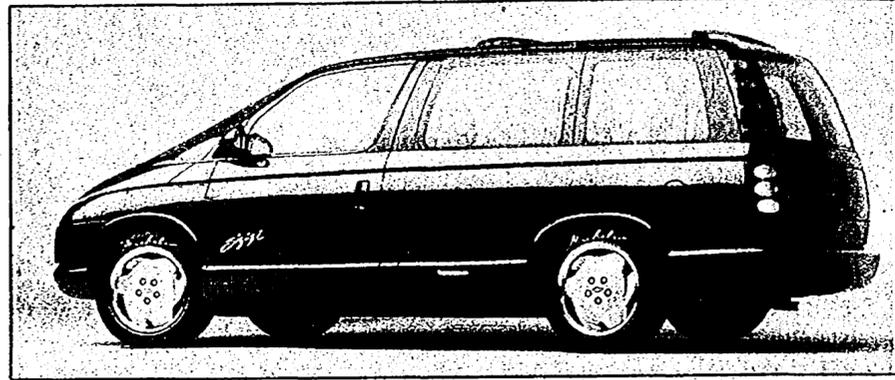


The Nissan FEV electric concept car has sufficient range for normal daily urban use.

Nissan displays future electric car

DETROIT WILL see the North American introduction of Nissan's new Future Electric Vehicle at the North American International Auto Show. The FEV is an urban family car that can be re-charged to 40 percent capacity in six minutes and 100 percent capacity in under 15 minutes, one-fifth to one-fourth the time of conventional systems. The concept vehicle is a 2+2 coupe with sufficient range for normal daily urban usage. It has creature comforts and conveniences to which car buyers are accustomed, including ample interior and luggage space.

The FEV was specifically designed as an electric vehicle and features an aerodynamic design. Powered by an advanced high torque electric motor, the coupe provides performance comparable to today's high mileage economy cars. It boasts a top speed of 81 mph and a cruising range of 100 miles at approximately 45 mph. The FEV's advanced Super Quick Charging battery system, weighing only half as much as conventional electric car batteries, not only reduces re-charging time but cuts vehicle weight and increases range.



Chevrolet's Sizigi could be the family van of the future. Special features include reversible seats and tracks that allow seats to slide forward for more storage space.

Chevrolet unveils futuristic family van

CCHEVROLET WILL unveil Sizigi, a concept Lumina all-purpose vehicle, at the Detroit auto show. Presented as a future possibility for family transportation, Sizigi has advanced convenience and flexibility. Special features include reversible seats, track seating, dual sunroofs, a sliding table with a TV and VCR, a credit-card-type ignition, hidden running boards and halo lighting. Track seating allows the second and third row of seats to slide forward to provide storage space. Or the

seats can be removed for even more cargo room. Driver and passenger seats also have storage space underneath. The second row of seats revolves 360 degrees so that rear passengers can use a table that slides along a track down the center of the van. The driver isn't disturbed by halo lighting around the perimeter of the passenger area. Outside, Sizigi has a rounded nose and a curved glass windshield. Running boards provide easy entrance and exit.

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1992 F150 4x4 REGULAR CAB FLARESIDE
XLT Lariat trim, light convenience group, air, power door & locks, speed control, tilt wheel, chrome 3/4 side wheel, trailer towing package, sliding rear window, bright electric mirrors, AM/FM stereo cassette with clock, chrome rear step bumper. Stock #18574
LIST PRICE \$22,125 SALE PRICE \$18,785
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1992 TEMPO GL 4 DOOR SEDAN
Manual control air, light group, dual electronic control mirrors, tilt wheel, front center armrest, rear window defrost, front floor mats, rear floor mats, power lock group, AM/FM stereo cassette with clock, poly-cast wheels, 2.3L EFI HSC engine, FLC auto trans axle, P185/70R14 BSW tires, decklid luggage rack. Stock #14506
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1992 RANGER XLT REGULAR CAB PICKUP
XLT trim, AM/FM stereo cassette with clock, power steering, sliding rear window, chrome rear step bumper, 2.3L EFI 14 engine, 5 speed manual overdrive transmission, cloth 60/40 split bench seat, manual SVP, cast aluminum deep dish wheels. Stock #19569
LIST PRICE \$12,856 SALE PRICE \$8604*
\$750 Rebate or 7.9% APR Financing

1992 TAURUS L 4 DOOR SEDAN
Manual air, rear window defrost, 3.0L EFI V6 engine, automatic overdrive, P205/70R14 BSW tires. Stock #15585
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1992 CLUB WAGON CHATEAU
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Still flashy

Economy no setback for 1992 auto show

By Janice Tiger-Kramer
special writer

FROM THE looks of this year's North American International Auto Show at Detroit's Cobo Center, you'd never guess the nation is in the thick of an uncertain economy. Participating in the flashy show isn't cheap, yet foreign and American nameplate passenger cars and trucks will be displayed with the same pomp and circumstance as ever. And as usual, it's still the best place in town (or in the world for that matter) to see almost every foreign and domestic vehicle that automakers produce or hope to under one roof.

This year, 57 manufacturers will parade more than 700 production and concept cars and trucks before the public Jan. 11-19 to kick off what car dealers and manufacturers hope will be a robust buying year.

But even if you're not in a buying mood, the show is well worth the \$6 admission, said Carl Fischer, show co-chairman and owner of Fischer-Buick-Mazda-Suzuki in Troy.

DETROIT AUTO show goers will see 16 worldwide or North American introductions and 23 concept cars and trucks.

For starters, Chrysler Corp. will debut its sporty Dodge Viper RT/10 (a product of Detroit's high-tech Mack Avenue Viper Assembly Plant) before a waiting audience that will remember Viper as a concept car that stole the show in 1989.

Mercedes will make a worldwide introduction outside Germany for the first time in its history. The prestigious automaker will premiere the Mercedes S Class Coupe priced somewhere between a cool \$125,000-\$150,000. BMW will unveil two new models here and Ford shows three concept trucks.

"There will be a lot of 'firsts' at the show this year, but no disappointments," Fischer said.

Because of the show's international status, more production and concept cars are introduced in Detroit than in any other host city in the United States.

This year marks Detroit's fourth international show, a status granted in 1989 by a coalition of Detroit auto dealers and industry leaders "who decided it was time to redefine Detroit's position as the center of the auto industry," said Gordon Stewart, show co-chairman and owner of Gordon Chevrolet-GEO in Garden City, Stewart Chevrolet-GEO in Trenton and two dealerships in south Florida.

"A TRUE international show didn't exist in North America at the time, and we found the likes of Ford, Chrysler and GM very supportive of the idea," Stewart said. "I think the big turn came when it was decided that both Lexus and Infiniti would be introduced worldwide at our show."

And because the Motor City show produces an abundance of company executives, it draws an increasing number of "important" foreign and domestic auto writers who not only have influence over which cars consumers check out, but which ones they eventually will buy, Stewart said.

"We really have two shows, a press show and a design show," said Stewart, adding that it is not a "selling show" like Chicago's, for example.

"The show was created to give consumers a non-threatening place to compare cars. Dealers are forbidden to sell at the Detroit show," he said.

Maybe you can't place orders here, but the show tends to start the selling season early by dangling flashy new vehicles before hungry consumers like juicy beef

tenderloin. And wise dealers and manufacturers try to get as much mileage as possible from the show, hoping it will generate sales far longer than the nine show days.

WHAT'S THE outlook for passenger car and truck sales? "We're in an industrywide down period right now. But it's the

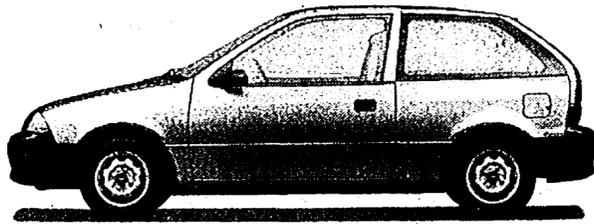
nature of the business to go in cycles and that will never change," Fischer said.

"This is a high-priced consumer item, but people have a love affair with the automobile. The good news is that we have a good product today and the quality gap between domestics and imports is narrow."



'We're in an industrywide down period right now. But it's the nature of the business to go in cycles and that will never change. This is a high-priced consumer item, but people have a love affair with the automobile.'

— Carl Fischer



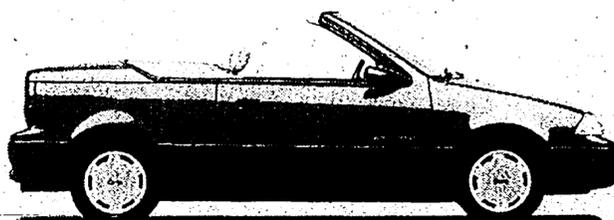
Geo Metro Xfi. EPA est. MPG city 53/hwy. 58.



Geo Prizm. EPA est. MPG city 28/hwy. 33.



Geo Tracker. EPA est. MPG city 25/hwy. 27.



Geo Metro Convertible. EPA est. MPG city 41/hwy. 46.



Geo Storm. EPA est. MPG city 30/hwy. 36.

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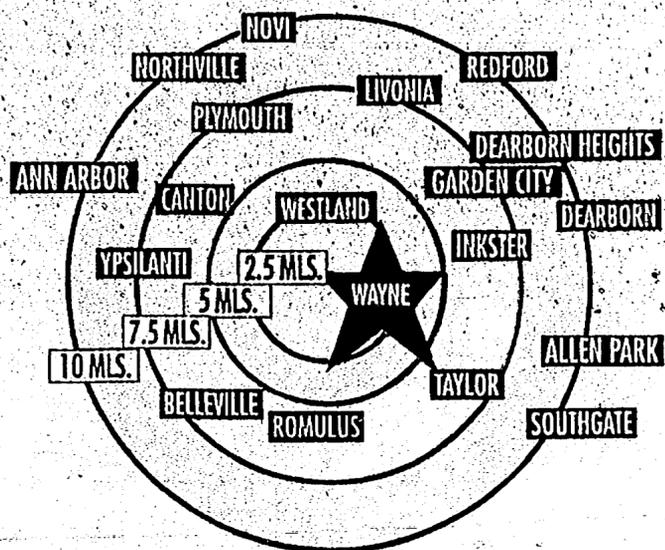
Get to know the fun, fuel-efficient line of Geos at the Chevrolet/Geo exhibit.



'The show was created to give consumers a non-threatening place to compare cars. Dealers are forbidden to sell at the Detroit show.'

— Gordon Stewart

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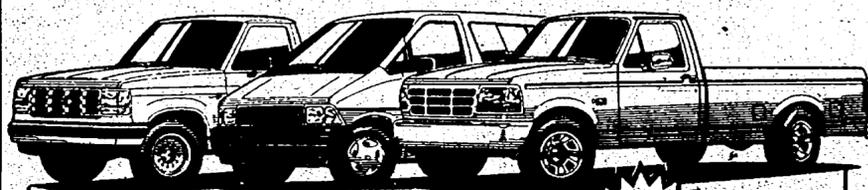
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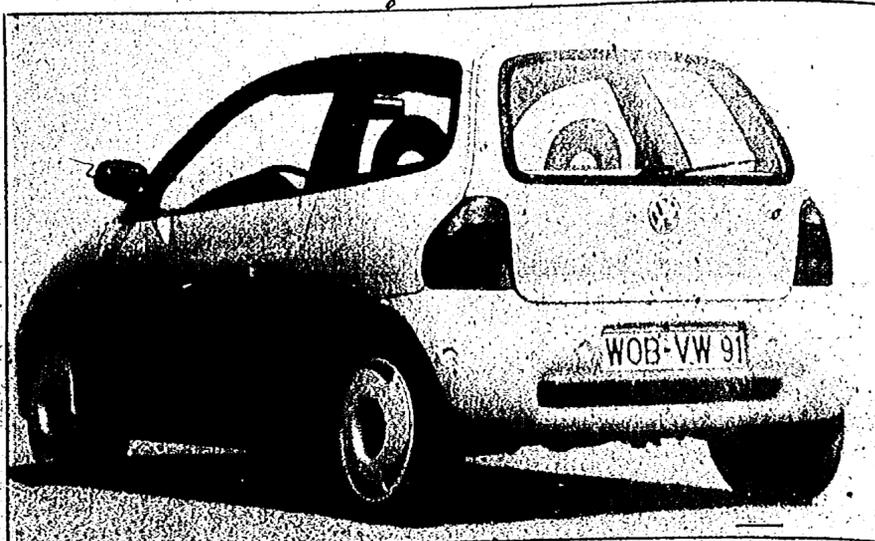
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time of 19 seconds. Small, light and fuel efficient, the prototype seats two adults comfortably in the front compartment and two small children in back. A 2.1-cubic-foot, low-entry trunk expands to 21 cubic feet when the rear seat is folded forward.

Concept cars — wild and practical

By Dan McCosh
special writer

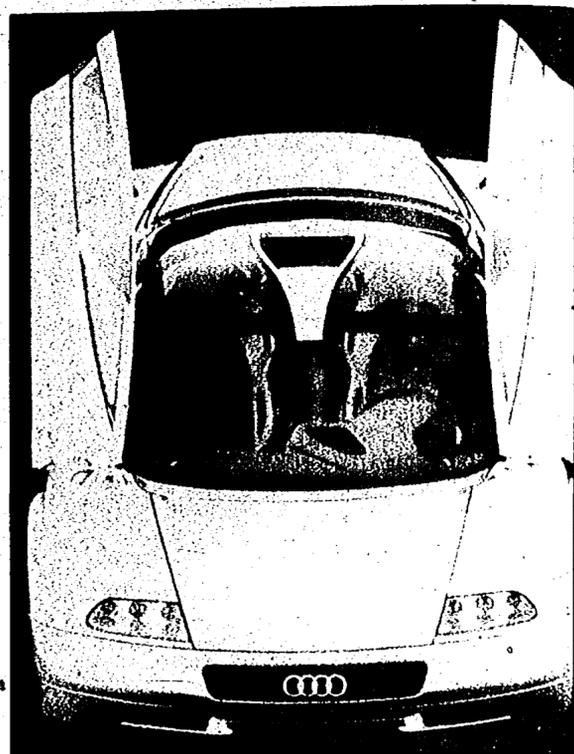
WHY DON'T they build that? That's the most-asked question in reaction to the concept cars that salt the aisles of any major auto show. Why, indeed?

The role of one-of-a-kind concept cars — once known as dream cars — is more or less unique to the auto industry.

One could scarcely imagine someone in the computer business putting some future product on display in an environment where new products are born, grow old and die off in discount catalogs within the space of a few months.

In fact, future-oriented concept cars often seem deliberately designed to mislead competitors

Please turn to Page 12



The Audi AVUS Quattro concept car, named after the AVUS race track in Berlin, is an all-aluminum, pewter-tone recyclable vehicle. The entire exterior weighs 220 pounds. The 12-cylinder, 6.0-liter, 60-valve, rear-mounted engine, covered with a see-through plastic, produces 309 hp. The AVUS Quattro accelerates from zero to 60 mph in three seconds and can reach a top speed of 180 mph.



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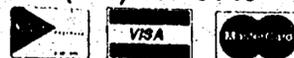
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Preview days mix suppliers, car makers

By Janice Tigar-Kramer
Special writer

SUPPLIER PREVIEW Days at Detroit's North American International Auto Show is one way to bring automotive suppliers face-to-face with the world's automakers — and a darned good way, says Daniel Hayes, show general manager and Detroit Auto Dealers Association executive vice president.

Supplier Preview Days (formerly called Industry Trade Days) will be held Thursday and Friday, Jan. 9-10.

The event gives automotive suppliers worldwide a chance to examine the new cars and trucks firsthand and meet with the automakers and dealers in a central location. It's also an opportunity for suppliers to tour the show with customers and point out their company's contribution to the production and concept vehicles on display.

"First of all, it's an opportunity

for the automotive suppliers to see the show and state-of-the-art manufacturing without the crowds," Hayes said. "These days give suppliers a chance to stand back and see the part they play in the whole automotive picture."

THE PROGRAM for suppliers only started just last year after DADA representatives saw how well supplier days worked at other international auto shows. But unlike the other shows, Supplier Preview Days in Detroit is sponsored by the DADA, not the suppliers.

"Three years ago, when we saw the success of Supplier Preview Days in Frankfurt (Germany) and England, we decided it was only logical to do the same in Detroit, where locally there are so many

automotive suppliers," Hayes said. "Last year, we called it Industry Trade Days, but no one knew what that meant. So we formed an advisory committee and decided to make it simple. We're calling it Supplier Preview Days, like Germany does."

In spite of its name, last year's two-day program brought 2,325 representatives to the show from nearly 400 automotive supplier companies. This year, requests for credentials (at \$30 a head) should reach 4,000, Hayes said.

What makes Supplier Preview Days unique is its informal agenda. Unlike the annual Society of Automotive Engineers (SAE) show, where suppliers attend scheduled conferences to learn about new manufacturing techniques and materials used in

the automotive industry, Supplier Preview Days encourages suppliers to roam through the show at their own pace to examine the finished products and talk with company representatives.

"I'm sure there will be an exchange of ideas. This is an excellent opportunity for suppliers and manufacturers to interface," Hayes said. "Suppliers might introduce new products to manufacturers, but that's up to the suppliers."

AFTER LAST year's successful premier of Supplier Preview Days, the DADA set up a committee of supplier charter members to discuss how to expand the range of this two-day event.

The involvement of charter members "proves the suppliers see this as an important function in

their business practice, above and beyond normal contacts," said Carl Fischer, show co-chairman.

For Joe Bactor, business development and marketing vice president at American Sunroof Corp., last year's Supplier Preview Days was an education.

"By creating new ideas on current production vehicles, as opposed to building futuristic concept cars, we can show the customer the final product right there on the floor. This also offers us the opportunity to bring in components and parts and not just the whole car," Bactor said.

PPG Industries, a major supplier to the automotive industry, will return to preview days this year.

"We saw six months worth of people in two days," said a company spokesman.



Daniel Hayes
show general manager

Concept pickup debuting

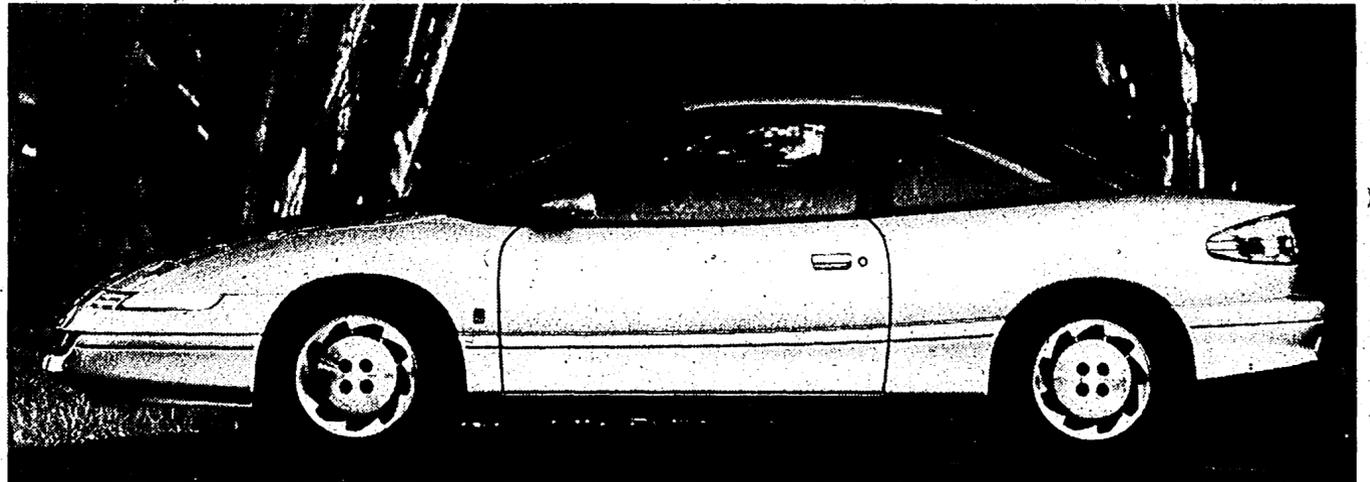
THE FORD F-150 Super Flarside, a concept vehicle based on the Ford Flarside pickup truck, will make its worldwide introduction in Detroit.

The vehicle has a cobalt blue exterior finish with purple highlights. The color is carried through to the grille and bumpers as well as to the cab and seven-foot long pickup box.

Dual Power comes in the hood continue the theme as does a new combination front bumper/brush guard with integral fog lights, a unique cab step bar/roll bar with airfoil driving lights, a dual exhaust and 17-inch wheels and tires.

The Super Flarside's tailgate is modified and includes a new "duck tail" spoiler that opens to the pickup box.

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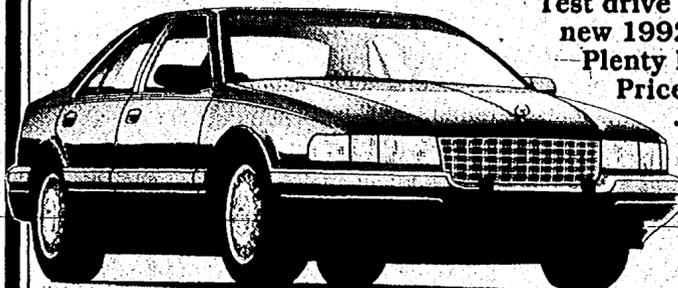
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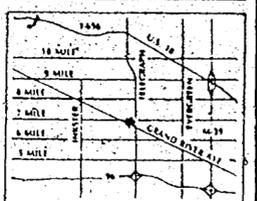


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Domestic cars span price spectrum

By Janice Tigar-Kramer
special writer

NEW CAR buyers or just browsers will have plenty to take in at this year's North American International Auto Show, where about 700 American nameplate and import cars and light trucks will be packed under one roof.

And if you're a serious car buyer, the show is the only place in North America to see almost every car made on display.

Price-conscious buyers still can find a handful of American nameplate cars under \$10,000, but expect a wider selection of new cars with a base sticker price of about \$14,000-\$18,000.

For car buyers looking for price, fuel economy, reliability and good performance (you determine the order), there's the Ford Festiva. The L model, two-door hatchback,

has a modest price tag of \$6,941, making it the lowest-priced American nameplate car.

Festiva has no new exterior styling for 1992, but look for three new exterior colors — bright aqua, cayman green and brilliant blue.

Standard are front-disc brakes, steel-belted radial tires and a MacPherson-strut front suspension. Festiva comes with a five-speed manual transmission, or add \$515 for automatic.

FORD INTRODUCED Festiva to North American consumers in 1987, hoping to attract first-time and import-oriented car buyers; nearly 200,000 cars have been sold in the past three years.

Besides price, part of Festiva's appeal is its outstanding highway fuel-economy rating of 43 miles per gallon, possibly the highest in its class.

Festiva's sportier GL model, also

a two-door hatchback, is \$7,980. Look for a new GL sport option, including aluminum wheels, six-tape-stripe designs, a rear-roof-edge spoiler and sporty fabric for seats and door panels. Power steering isn't available on the L or GL models.

"Our goal is to deliver a reliable, fuel-efficient, sporty car at a practical price to first-time buyers," said Ross Roberts, Ford Motor Co. vice president and Ford Division general manager.

IF PRICE is no object, consider the Cadillac Allante with a price tag of \$58,470 for the convertible model and a whopping \$64,090 for the convertible hardtop (the most expensive of the American nameplates).

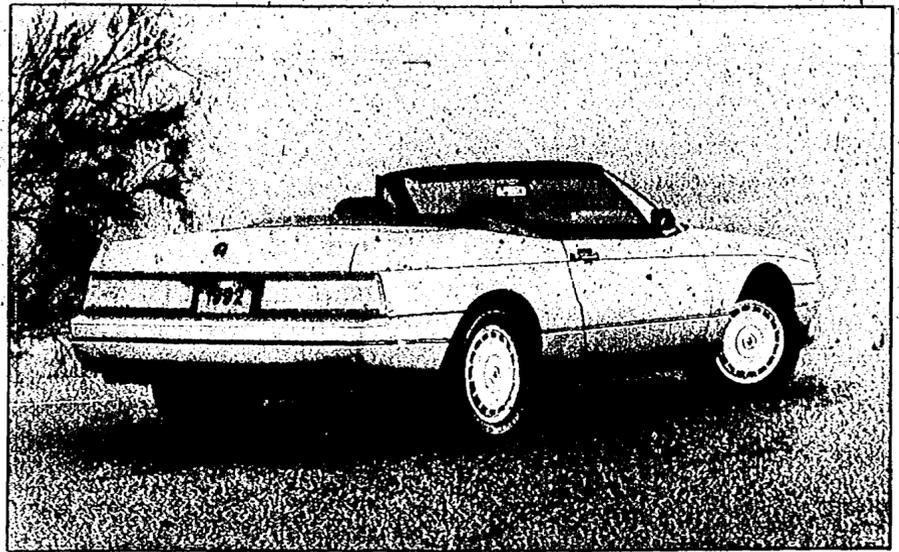
The Allante, Cadillac's flagship vehicle, begins its sixth model year in 1992. (The 1993 model makes its worldwide debut at the Detroit show and should be in dealer showrooms in April).

For 1992, Allante keeps its 4.5-liter, tuned port-fuel-injected V8 engine and Traction-Control System. Allante is capable of reaching more than 130 mph and zero to 60 mph in just eight seconds. Its fuel economy rating is 15 miles per gallon for city driving, 22 miles per gallon on the highway.

The 1992 model features a folding soft top with a gas spring-assisted cover and power latch designed for driver convenience. Allante can be equipped with a removable hardtop. Tops are fitted to handcrafted bodies made by Pininfarina of Italy.

Cadillac has boosted Allante's standard Delco-Bose Gold Series Symphony system (including AM/FM stereo, compact disc and cassette player) to 200 watts.

Other features include a Bosch, III anti-lock brake system, multiplex wiring, forged aluminum wheels and 10-way seats.



The 1992 Cadillac Allante, the highest priced American nameplate, is available with a folding soft top or a removable hard top.



The Ford Festiva, the lowest priced American nameplate, is Ford's most efficient small car.

Steer into future at Safety Theater

By Janice Tigar-Kramer
special writer

VISITORS TO the North American International Auto Show will get a glimpse of what it's like driving in the year 2010 at the General Motors Corporate display featuring a simulated driving course.

The GM Safety Technology Theater, which allows show goers to experience GM's present and concept safety features and technology, represents a windshield and instrument panel measuring approximately 50 feet long and 13

feet high.

Throughout the nine-day auto show, visitors will take their places before the open theater for a 10-minute narrated "drive" through the roads of today and tomorrow.

Using video and film, the automaker shows the head-up device, onboard navigation, vision enhancement, crash avoidance and holograms for traffic control.

Head-up, an option on GM's 1992 luxury cars, projects turn signals, low fuel warning and other

Please turn to Page 11



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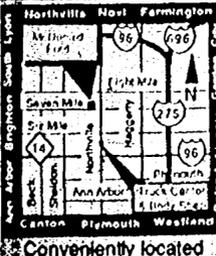
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<p>\$1000 CASH BACK</p> <p>OR</p> <p>4.8%** Financing for up to 48 months Annual percentage rate</p> <p>1992 PROBE 31 Available</p>	<p>1992 PROBE</p> <p>Air conditioning, automatic transmission, power door locks, cruise control, electric defogger, AM/FM stereo cassette, power antenna, premium sound system, tinted glass, aluminum wheels, illuminated visor mirrors, much more.</p> <p>WAS\$16,063 DISCOUNT\$2064 REBATE\$1000</p> <p>NOW \$12,999*</p> <p>SK # 22129</p>	<p>1992 PROBE</p> <p>Air conditioning, automatic transmission, power door locks, cruise control, electric defogger, AM/FM stereo cassette, power antenna, premium sound system, tinted glass, aluminum wheels, illuminated visor mirrors, much more.</p> <p>LEASE FOR \$31801** 24 months</p> <p>Base monthly payment \$318. Monthly use tax \$12.60. Total monthly payment \$330.60. Refundable security deposit \$50. Total of payments \$7,937. Total due at inception from customer \$702. Plus \$1000 rebate, title and plate fee. 30,000 miles allowed. Mileage penalty 11¢ per mile. Closed end lease.</p> <p>SK # 22129</p>	<p>\$750 CASH BACK</p> <p>OR</p> <p>7.9%** Financing for up to 48 months Annual percentage rate</p> <p>1992 MUSTANGS 5 Available</p>
<p>\$750 CASH BACK</p> <p>OR</p> <p>7.9%** Financing for up to 48 months Annual percentage rate</p> <p>1992 AEROSTAR 21 Available</p>	<p>1992 AEROSTAR</p> <p>7 passenger, automatic transmission, air conditioning, power windows, power door locks, cruise control, 81 wheel, electric defogger, rear wiper washer, privacy glass, power mirrors, power steering, power brakes, much more.</p> <p>WAS\$18,082 DISCOUNT\$2833 REBATE\$750</p> <p>NOW \$14,499*</p> <p>SK # T2219</p>	<p>1992 AEROSTAR</p> <p>7 passenger, automatic transmission, air conditioning, power windows, power door locks, cruise control, 81 wheel, electric defogger, rear wiper washer, privacy glass, power mirrors, power steering, power brakes, much more.</p> <p>LEASE FOR \$31992** 24 months</p> <p>Base monthly payment \$319. Monthly use tax \$12.60. Total monthly payment \$331.60. Refundable security deposit \$50. Total of payments \$7,956. Total due at inception from customer \$712. Plus \$750 rebate, title and plate fee. 30,000 miles allowed. Mileage penalty 11¢ per mile. Closed end lease.</p> <p>SK # T2219</p>	<p>\$500 CASH BACK</p> <p>OR</p> <p>7.9% Financing for up to 48 months Annual percentage rate</p> <p>1992 TAURUS 19 Available</p>
<p>\$750 CASH BACK</p> <p>OR</p> <p>7.9%** Financing for up to 48 months Annual percentage rate</p> <p>1992 RANGER 25 Available</p>	<p>1992 RANGER</p> <p>XLT Package, power steering, power windows, cast aluminum wheels, 7 ft bed, sliding rear window, chrome step bumper, AM/FM stereo cassette, headliner, 4500 GVWR Package, much more.</p> <p>WAS\$12,673 DISCOUNT\$2942 REBATE\$750</p> <p>NOW \$8999*</p> <p>SK # T2482</p>	<p>1992 RANGER</p> <p>XLT Package, power steering, power windows, cast aluminum wheels, 7 ft bed, sliding rear window, chrome step bumper, AM/FM stereo cassette, headliner, 4500 GVWR Package, much more.</p> <p>LEASE FOR \$17937** 24 months</p> <p>Base monthly payment \$179. Monthly use tax \$12.60. Total monthly payment \$191.60. Refundable security deposit \$50. Total of payments \$4,476. Total due at inception from customer \$1150. Plus \$500 rebate, title and plate fee. 30,000 miles allowed. Mileage penalty 11¢ per mile. Closed end lease.</p> <p>SK # T2482</p>	<p>\$500 CASH BACK</p> <p>OR</p> <p>7.9% Financing for up to 48 months Annual percentage rate</p> <p>1992 TEMPO 20 Available</p>
<p>\$750 CASH BACK</p> <p>OR</p> <p>7.9%** Financing for up to 48 months or \$500 cash back on LX and STD models. Annual percentage rate</p> <p>1992 ESCORTS 57 Available</p>	<p>1992 ESCORT</p> <p>Air conditioning, automatic transmission, AM/FM stereo cassette, dual electric mirror, power steering, power brakes, front wheel drive, rear defogger, light group, cloth reclining seats, cup tray, body moldings, tinted glass, much more.</p> <p>WAS\$11,905 DISCOUNT\$1706 REBATE\$500</p> <p>NOW \$9699*</p> <p>SK # 2073</p>	<p>1992 ESCORT</p> <p>Air conditioning, automatic transmission, AM/FM stereo cassette, dual electric mirror, power steering, power brakes, front wheel drive, rear defogger, light group, cloth reclining seats, cup tray, body moldings, tinted glass, much more.</p> <p>LEASE FOR \$22342** 36 months</p> <p>Base monthly payment \$223. Monthly use tax \$8. Total monthly payment \$231. Refundable security deposit \$250. Total of payments \$8364. Total due at inception from customer \$1000. Plus \$500 rebate, title and plate fee. 45,000 miles allowed. Mileage penalty 11¢ per mile. Closed end lease.</p> <p>SK # 2073</p>	<p style="text-align: center;">FORD EMPLOYEES And RELATIVES</p>
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Change Spectacle boasts a checkered history

By Janice Tigar-Kramer
special writer

VISITORS TO Detroit's fourth North American International Auto Show may wonder "What recession?" as they roam through the expansive — and expensive — displays of nearly 60 of the world's leading auto manufacturers.

As usual, Cobo Center will be filled with elaborate displays that accentuate, spotlight, dramatize and sometimes suspend the new production cars and trucks and innovative conceptual vehicles.

And this year's show will have more worldwide and North American introductions than ever before, promises Carl Fischer, show co-chairman.

When did it begin? Detroit's show, one of the oldest in the U.S., goes back to 1899 when it was billed as a livestock and car show at the Light Guard Armory.

A year later, the first National Auto Show was held in New York. In 1907, the Detroit Auto Dealers Association (which still sponsors the show) put together its first show in Beller's Beer Garden.

THE DETROIT auto show has come a long way from a primitive beginning when it shared floor space with beef tenderloin.

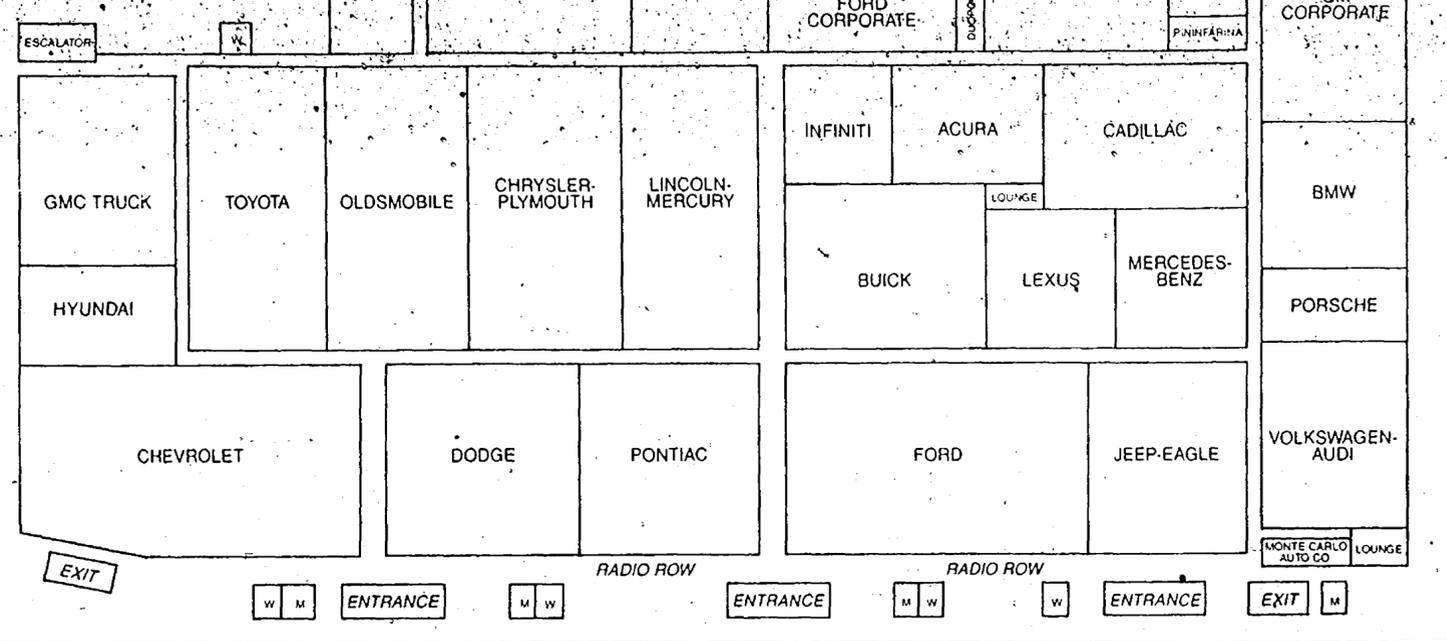
Just four years ago, the show was granted international status when a coalition of Detroit area dealers and auto manufacturing leaders decided to escalate it beyond a big arena for the local dealers to sell cars.

Ford, Chrysler and GM supported the idea and the imports followed. The show's big boost came when Lexus and Infiniti decided to make worldwide introductions in Detroit.

What makes the Detroit show special — besides its international status — is that it's the only

Finding Your Way

You might need some help finding your way around the 1992 North American International Auto Show. Now in its fourth year, the show will feature more than 40 manufacturers displaying 750 vehicles. This map shows where the exhibits will be located at Cobo Conference/Exhibition Center.



Map by GWEN DETROIT

international show under one roof. (The Frankfurt and Tokyo shows, for example, are housed in several buildings).

And the environment of Detroit's show is designed for browsers — some want to compare the prices and engineering offered by the American and import automakers; others simply want to see what's new in automotive technology.

THIS IS the second year the DADA will sponsor Supplier Preview Days (formerly Industry Trade Days), giving automotive suppliers a chance to see the show and tour the displays with their customers for two days before the show opens to the public Jan. 11.

In just four years, the show's influence has grown throughout the world. Last year's show brought nearly 700 corporate representatives to Detroit from 27

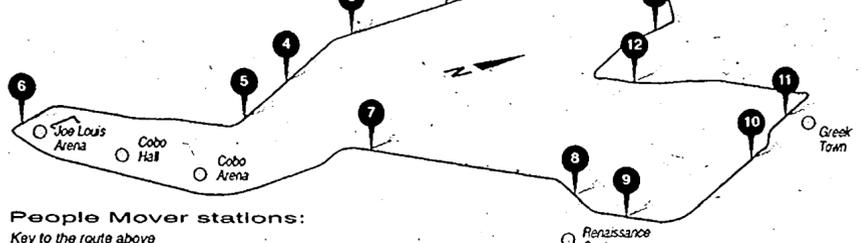
import automobile manufacturers.

And because the Detroit show includes the Big Three as well as the major import car makers, it draws an increasing number of important journalists who write the "buff books," or auto trade magazines. Last year, more than 250 foreign journalists from 19 countries covered the event. Overall, 967 members of the press attended; at least 1,800 are expected this year.

This year, 600,000 people are expected to attend the show, literally put together by about 13,000 people, including electricians, assemblers, models and automotive reps.

Not in a position to buy? Even so, for just \$6 show goes again will be entertained, enlightened and informed by displays put together by the automotive geniuses of the world.

People on the move

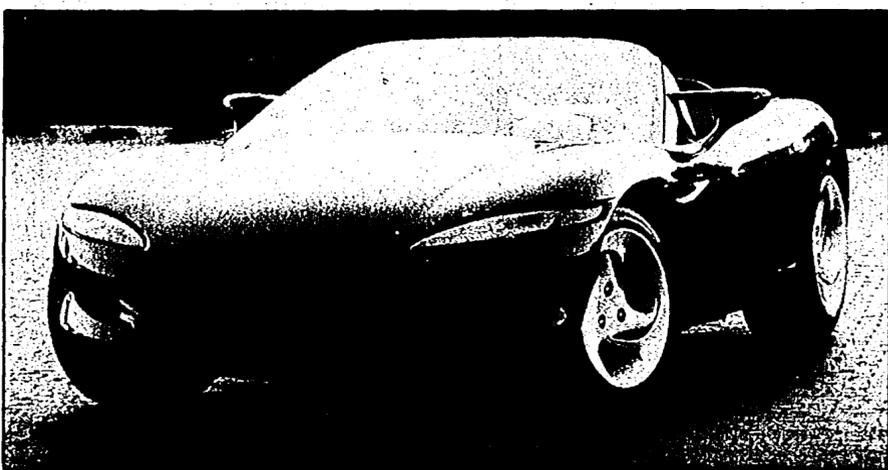


People Mover stations:

Key to the route above

- 1. Grand Circus Station
- 2. Times Square Station
- 3. Michigan Station
- 4. Fort/Cass Station
- 5. Cobo Station
- 6. Arena Station
- 7. Financial Station
- 8. M-Bender Center Station
- 9. Renaissance Station
- 10. Bridgeway Station
- 11. Greentown Station
- 12. CasZac Center Station
- 13. Broadway Station

Map by TAMME GRAVES/Observer & Eclectic



The Chevrolet Corvette Sting Ray III concept car that move with a memory for pre-set positions and features dramatically angled headlights, pedals a longer wheelbase.

Futuristic 'vette taps best of past

THE CHEVROLET Corvette Sting Ray III concept car incorporates the best of past Corvettes while surging into the future.

Born at General Motors' Advanced Concept Center in California, Sting Ray III represents a substantial change from the already exotic Corvette platform. A coil-over shock front suspension design replaces the transverse leaf spring version.

The design contemplates use of a sophisticated and powerful engine usually found in a Corvette. The gear box is positioned between the rear wheels for more even weight distribution.

And Sting Ray III's stance is even more aggressive than a production Corvette. The wheelbase is nearly seven inches longer, yet the overall length is two inches shorter.

Lower side sills ease entry and exit and passenger room is greater.

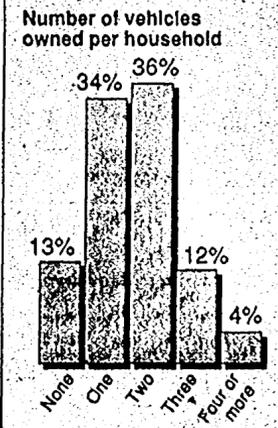
FROM THE front, Sting Ray III's dramatically angled headlights point up the car's extraordinary styling. Even the color is different — dark black cherry.

Inside, there's more room and a cockpit-like area for the driver. Efforts at optimizing driver comfort include the outside armrest being on the seat rather

than the door. The seat itself is fixed, but the pedals move with a memory for preset positions. The height of the center console can be adjusted.

Instruments are viewed over the steering wheel rather than through it.

CARFACTS



SOURCE: U.S. Department of Energy, Energy Information Agency
Copley News Service

Auto insights

TIDBITS ABOUT automobiles from Copley News Service:

• Save the environment by driving a well-maintained car. Make sure tires are inflated properly to cut fuel consumption, keep the engine tuned and replace the air filter every 15,000 miles.

• Driving at 55 mph on the highway burns at least 15 percent

less fuel than driving at 65.

• Most of the materials in old cars that end up in junkyards and landfills can be recycled for new automobiles. BMW is experimenting with recycling techniques at a plant in Landshut, Germany.

• High-tech developments will make it easier for motorists to navigate through traffic. Computerized navigation systems with display terminals will alert drivers to traffic snarls and suggest alternate routes.

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or up to \$2,000
Rebates on select models

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- Air conditioning • Power steering.

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\$2,000

Rebates

1991 CUTLASS SUPREME SEDAN

BYP appearance package, automatic, aluminum wheels, radio, AM/FM stereo/cassette, cruise control, electric mirrors. Stock #1368

\$13,870*

1991 BRAVADA

Loaded, trailer package, leather interior, GM company car. Stock #1086

\$19,995*

1991 CUTLASS CALAIS

1st Time Buyer

\$9495*

Amount to finance by GMAC

1991 CUTLASS CIERA

Electric rear defogger, air, tilt wheel, pulse wipers, power door locks, AM/FM stereo. Stock #1502.

\$11,995*

*Closed end lease to qualified customers. 48 monthly lease payments, 60,000 mile limit, 10¢ per mile for excess miles. Lessee has option to purchase at lease end for previously negotiated price. Lessee responsible for wear & tear, \$300 security deposit plus 1st monthly payment in advance. To get total payments multiply lease payment x 48, subject to 4% use tax plus title and license. Rebates assigned to dealer.

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The sporty Viper RT/10 makes its worldwide debut at the Detroit show. Chrysler unveiled the two-seater as a concept car at the 1989 show.

Dodge rallies around Viper

Continued from Page 2

Shelby Cobra) become a reality in just three years?

"It's simple," said Tony Cervone, public relations manager for design and motorsports. "The public demanded that we build it."

After Viper's overwhelming reception at the Detroit, Chicago and New York shows in 1989, Chrysler was besieged with mail from consumers wanting to know when Viper — a lightweight, classically styled sports car reminiscent of the 1960s — would be available.

Chrysler responded by forming "Team Viper," a volunteer group whose job was to decide if it was feasible to make the car. And could it be done with a sticker price of around \$50,000? It could. And in May 1990, Chrysler chairman Lee Iacocca gave Viper the green light.

THE RESULT is a car almost identical to the concept model that wowed spectators in 1989.

Besides the powerful engine packed under a fiery red hood, the rear-drive sports car will pioneer an all-new, six-speed manual transmission that won't be available on other vehicles until 1993.

Twin side exhausts make the car look fast even in a parking lot — acceleration time is 0-60 mph in just 4.5 seconds. A first for Chrysler is the engine's bottom-fed fuel injection system.

Most exterior body parts are made with a resin transfer molding (RTM) composite process, a first for an American-made car. Chrysler also used structural urethane foam trim throughout the interior, another first for a U.S.-produced car. Viper also sports a Chrysler-patented, single-piece windshield frame that becomes a part of the inside instrument panel.

TO CUT the car's development time, Chrysler used preformed tubular steel (a material as strong as stamped steel) for the frame.

To reduce speed from 100 mph

to a standstill in under five seconds (if you dare), Viper features a breaking system generally found on race cars.

Viper's two-piece cast aluminum wheels (17 in. x 10 in. in front and 17 in x 13 in. rear) reduce the car's unsprung weight.

The soft, fixed top snaps on and stores in the trunk. First-year production is limited to 200-300 cars, available only in bright red. Next year production could be as high as 2,000-3,000 with additional colors available.

Viper should be available at selected dealers by March or April, said Cervone.

Described by Chrysler as the "definitive example of a classic high performance car," Viper was a bold experiment for the automaker.

UNLIKE OTHER new-production groups from the Big Three, the Viper group included under 100 designers and engineers who worked on a tight budget and production schedule in an unassuming building on Detroit's west side.



The 1993 Ford Probe makes its worldwide debut in Detroit. The new Probe (not available at dealers until June) has an all-new aerodynamic design and powerplant.

Style

New, redesigned cars in spotlight

First of two parts.

HERE'S THE line-up of most of the new and redesigned American nameplate passenger cars you'll see at this year's North American International Auto Show in Detroit's Cobo Center Jan. 11-19:

● BUICK

● Skylark — Completely redesigned coupe and sedan feature a 2.3-liter single overhead cam shaft engine and the highest level of standard equipment ever offered in compact Buicks.

Skylark Gran Sport coupe and sedan include a 3300 V6 engine.

New standard equipment includes anti-lock brakes, power door locks, split-folding rear seat and manual remote trunk and fuel-filler door releases.

● LeSabre — The redesigned full-size LeSabre is three inches longer and 2½ inches wider than last year's model. Besides an all-new interior and exterior, LeSabre Custom and Limited sedans have a new powertrain — 170 hp 3800 V6 with tuned port injection and an electronically controlled four-speed automatic transmission.

Anti-lock brakes are standard on the Limited, optional on the Custom. New features include a wrap-around instrument panel and flush-mounted glass to reduce wind noise.

● CADILLAC

● Eldorado — Eldorado is more than 11 inches longer, two inches wider and almost an inch higher than last year's model. Rear-seat comfort is improved with an increase in the seat's back angle. There also is more rear seat room and increased knee clearance.

The new model again has the 200 hp, 4.9-liter V8 and 4T60-E four-speed automatic transmission.

Wood-like plastic accents are replaced by real wood features on the doors and instrument panel. You'll see less lettering and ornamentation on the new model.

● Seville — The five-passenger Seville is more than 13 inches longer than the previous model. Wheelbase is increased three inches. Overall roof height is

slightly increased.

All exterior panels are new and not shared with other Cadillac models. Only the front windshield is common to Eldorado and Seville. Upfront, Seville features composite headlamps and wrap-around parking, signal and cornering lamps. An all-new grille is chrome plated with light gray inserts.

Front and rear seats are redesigned for increased back support. Base interior features electronic instruments, a column shift transmission, knit cloth seating, power window and door locks and the express-down driver-side window.

The new model has the 4.9-liter V8 engine and 4T60-E four-speed automatic transmission.

● FORD

● Probe — The 1993 Probe will make its worldwide debut at the Detroit show. It's distinguished by an all-new aerodynamic design and all-new powerplants. The new model will be offered in a single configuration (2 + 2) in two series, Probe and Probe GT. For 1993, Probe is lower with a wider track and has a cowl (base of windshield) almost three inches lower than the current model.

● Taurus — The 1992 model receives the greatest redesign since its introduction in 1986. The sedan has an all-new body (except doors) and new interior and mechanical improvements.

There are four Taurus four-door sedan series: L, GL, LX and SHO. The car's corners are softened and horizontal lines are emphasized. For a sporty look, the wheel openings are fully radiused. Overall length is increased by 3.8 inches, with a slight increase in trunk volume. There are nine new colors and detail changes such as tinted outside rear-view mirrors, new aluminum wheels and wheel covers.

The interior is also redesigned, improving safety and driver comfort. Driver's-side air bag is standard on all models.

● Thunderbird — Ford's 1992 standard and LX models feature an aerodynamic front-end similar to the Super Coupe model. Also new are color-keyed body-side moldings on the standard, LX and

Sport models and full-width, tail-lamp illumination. There are four new exterior colors.

The standard 3.8-liter, V6 electronic fuel-injected engine will continue as the base powerplant for the LX while a 200-hp, five-liter V8 is standard on the Sport. A 210-hp, 3.8-liter supercharged V6 engine is standard on the Super Coupe.

● Crown Victoria — In the first major redesign since 1979, Ford softens Crown Victoria's lines to create a sleeker more aerodynamic car.

Among the standard equipment is a driver's-side air bag, four-wheel disc brakes, child safety latches on rear doors, 4.6-liter, SEPI overhead cam V8 engine, tinted glass, air conditioning and an AM/FM cassette stereo radio with door mounted speakers.

A six-passenger Touring Sedan is added to the 1992 line. Functional features include a high performance overhead cam V8 engine, anti-lock brakes with traction assist, performance tires and a touring suspension with special springs, shock absorbers and anti-sway bars for flatter cornering.

The sedan features contemporary styling, cast-aluminum wheels and unique interior appointments, including standard cloth-and-leather seats.

● MERCURY

● Sable — Sable receives its first redesign since its introduction in 1985. Sable has all-new sheet metal on every exterior panel except the roof. The new model features a sleeker front end with more streamlined bumpers and headlamps. The backlight angle is reduced.

The interior also is redesigned to improve driver comfort and safety. Variable assist power steering and brake shift interlock are standard.

Other changes include a redesigned instrument panel, illuminated switches on power windows and door locks and new radios with a control function that returns the radio to a middle setting each time the car is turned off. Variable Assist Power Steering is standard on all models.

You'll also find significant improvements to decrease noise and vibration.

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The all-new 1992 Buick Skylark includes the highest level of standard equipment ever offered in compact Buicks.

GM hosts simulated driving course

Continued from Page 8

readouts about six feet beyond the windshield; this lets drivers keep their eyes on the road instead of the instrument panel. GM is the world's first automaker to include this safety feature on production cars.

AS THE ride reaches the turn-of-the-century, when there are few gauges on the dashboard, the narrator introduces a concept safety feature called onboard navigation, a map that pinpoints

the vehicle's location. And if the driver is approaching a traffic jam, the "navigator" suggests alternate routes.

Into the 21st century, show goers will experience vision enhancement, a concept system that adjusts driver's vision in glare, fog, snow or rain.

By the year 2010, viewers experience crash avoidance, a futuristic radar that alerts drivers to another car or object in the vehicle's way. If an oncoming car crosses the center lane, "Lanelok" automatically steers your car away

from danger; "Lanelok" then steers your car back into the proper lane.

The ride ends with holograms showing Hughes satellites that one day may predict traffic data, control toll booths, regulate the traffic on expressway ramps, control street lights and raise and lower train gates.

GM's display, in the northeast corner of Cobo Center between BMW and Isuzu, also includes a concept vehicle and examples of the automakers current and concept engine technology.



An experimental two-stroke engine powers Toyota's ultra-lightweight AVX-IV concept car.

Toyota concept car: ultralight commuter

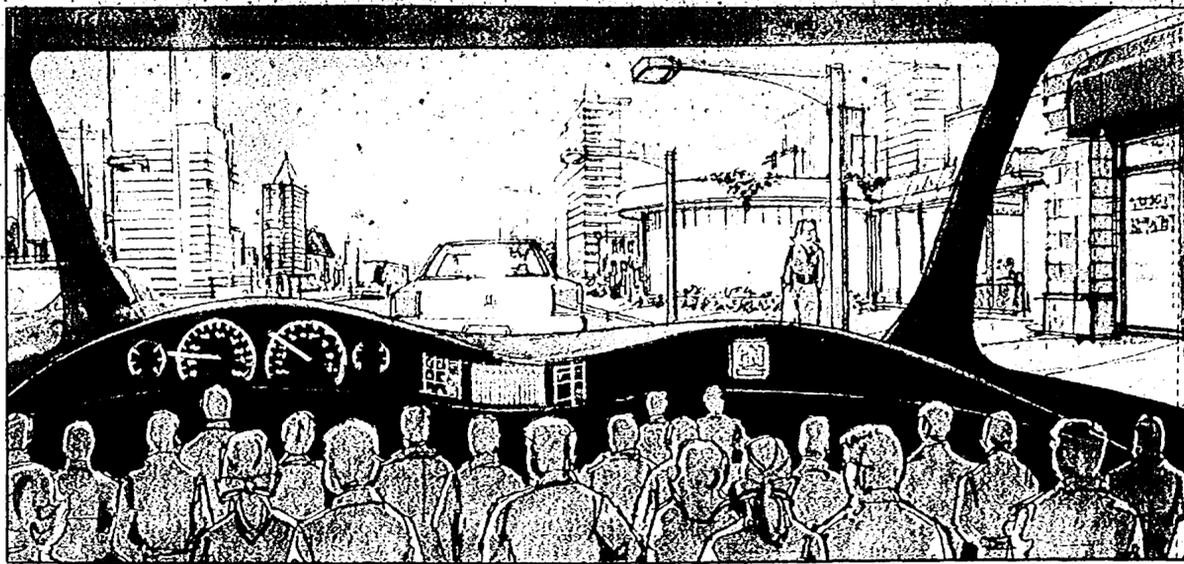
THE TOYOTA AVX-IV concept vehicle will be the highlight of a display focusing on the automobile and the environment.

The AVX-IV, making its North American introduction in Detroit, is an ultra-lightweight commuter designed to give high fuel economy without sacrificing driving performance and comfort.

It is powered by Toyota's experimental S-2 804 cc two-stroke engine. Aluminum,

magnesium and other lightweight materials are used extensively in AVX-IV's body.

Other features of the environmental exhibit include Toyota's chlorofluorocarbon (CFC) refrigerant recovery machine, designed to remove ozone-threatening CFCs from air conditioning systems before servicing and a new environmentally sound coolant, HFC-134a, which will be used in all new Toyota vehicles equipped with air conditioning by 1994.



The GM Safety Technology Theatre tracks the roads of tomorrow through the world's biggest windshield.

Celebrity Weekend in works

By Janice Tiger-Kramer
special writer

THE 700-PLUS cars and trucks displayed at Detroit's North American International Auto Show will share the stage with local and national sports and radio and television celebrities, who will meet the fans, sign autographs and field questions from show goers on opening weekend, Saturday and Sunday, Jan. 11-12, at Cobo Center and the adjoining Joe Louis Arena.

Celebrity Weekend features television star Robert Urich, host of the show's charity preview Friday, Jan. 10, who returns to the show Saturday for an appearance on Cobo's television stage. Show goers will meet Miss America, Carolyn Sapp, at the Chevrolet exhibit 10 a.m. to 2 p.m. Saturday.

"While we are proud of the increasingly international stature of our show, we never want to lose sight of the local flavor of the event," said Gordon Stewart, show co-chairman. "The presence of Detroit-area sports and media personalities enables us to retain the hometown spirit of the show."

ON OPENING day, Saturday, Jan. 11, look for former Detroit Tigers Milt Wilcox and Willie Horton on Stage Two and Tigers shortstop Alan Trammell on Stage One.

The Detroit Pistons will be well represented. Joe Dumars will meet fans at the GMC truck display 10 a.m. to 2 p.m. Sunday. Isaiah Thomas appears at the Toyota display 2-4 p.m. Sunday. Pistons Darrell Walker and Orlando Woolridge also will make guest appearances opening weekend.

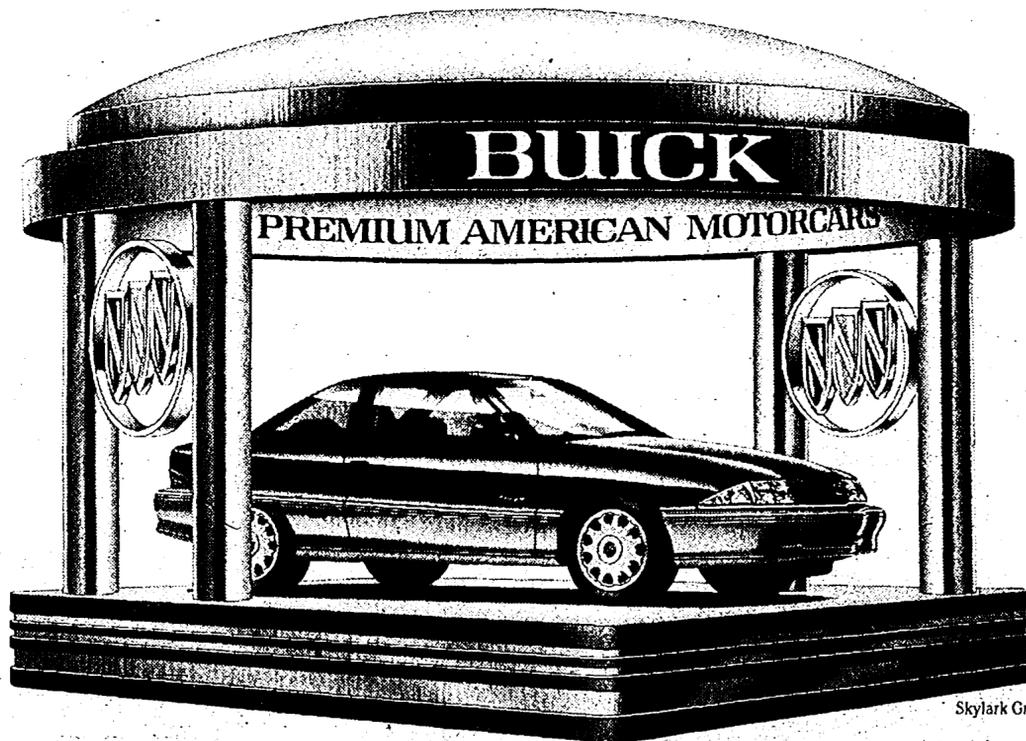
Professional golfer Johnny Miller meets the fans 2-4 p.m. Sunday at the Chrysler display. Golfer Wayne Levi will appear at the Buick display.

Visitors will meet race drivers Bill Elliott 10 a.m. to noon and Geoff Bodine noon to 2 p.m. at the Ford display. Driver Carroll Shelby and downhill skier Billy Kidd will greet fans at Chrysler. Driver Dave Rosenblum also is scheduled to appear.

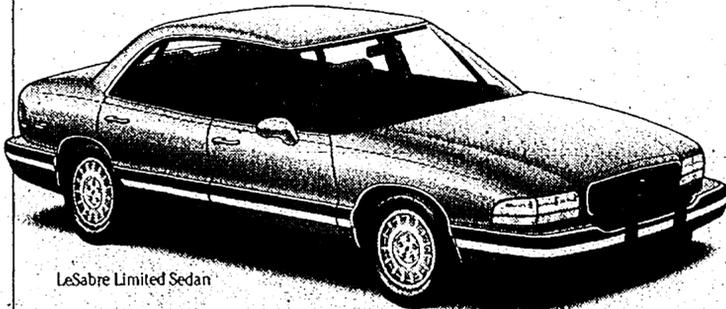
"Detroit is synonymous with two things: cars and sports. Given this fact, it only seems natural to bring these two important elements of our community together at an event that showcases our city to the rest of the country and the world," said Carl Fischer, show co-chairman.

Besides local celebrities and athletes, show goers will see television stars Jason Priestly and Jennie Garth, from the hit show "Beverly Hills 90210," at 11 a.m. Saturday at an upbeat music-oriented fashion show of trendy clothing for teens, sponsored by Twelve Oaks Mall, in Joe Louis Arena.

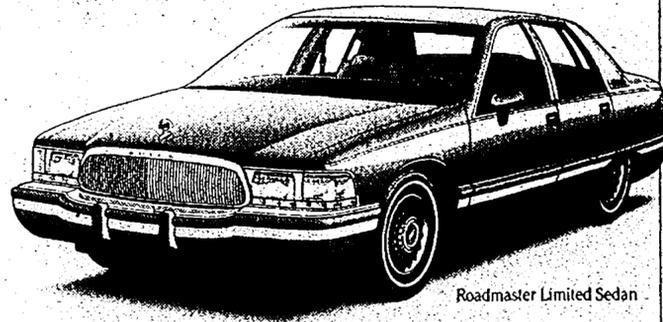
See a display of Buick quality.



Skylark Gran Sport



LeSabre Limited Sedan



Roadmaster Limited Sedan

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Discover the all-new 1992 Skylark. It will change a lot of impressions about Buick. You'll also see the completely redesigned LeSabre, a distinctive automobile with a solid reputation for quality

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After the show, be sure to visit your Buick dealer for a test drive. You'll experience another fine display of automotive excellence.



BUICK

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In America.

1992 Detroit International Auto Show
January 11-19, 1992
Cobo Hall
Detroit, Michigan

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Concept cars serve varying roles

Continued from Page 6

about an auto company's future intentions, since so few of the far-out designs ever make the showroom.

Regardless, to auto buffs there is nothing quite as visceral as viewing a well-thought-out experimental car that embraces either some outrageous performance specification, or genuinely innovative features.

The lack of practical restraints often lets the designer's imagination run wild, with the result a study in impracticality.

BUT OFTEN, the best concept cars are a demonstration of the abilities of the manufacturer — sometimes answering questions that are only beginning to be asked.

The North American International Auto Show in recent years has become both a showcase for new concept cars and a stopping point for some cars that were first introduced overseas and now are making the rounds of the major auto companies.

Nationalism, always implicit in any multinational auto show, is even stronger than usual this year, as a few highly charged efforts by the Germans, Japanese and Americans make clear statements about the future intentions of their respective creators.

One reason is the pending unification of Europe — an event that has most major European carmakers pondering the effect on their futures.

Some, including Peugeot, have already withdrawn from the U.S. to concentrate their resources in their home markets. But others, particularly the major German carmakers, are attempting to establish some clearly European goals that mesh with the future when Europe becomes one huge coordinated market.

BUT THE major goals clearly are in conflict. Audi's awesome high-performance sports car, the AVUS Quattro, is an all-aluminum technological tour de force that evokes images of pre-World War II Germany: high horsepower and high technology.

But it's high-performance theme is a long way from the goals of the growing environmental movement in Europe that threatens to set speed limits on the Autobahn network where a car like the AVUS could be driven flat-out.

The so-called green movement has put considerable pressure on the likes of BMW, Mercedes and Audi. The German automakers built their image mainly on high-performance, the main factor that separated them from the upstart Japanese.

But the upper echelons of speed conflict badly with the environmentalist movement that already has unified Europe on its own. The result is the odd juxtaposition of the monstrous AVUS against the tiny Volkswagen Chico or the BMW E1 electric vehicle — two cars obviously developed to make their manufacturers look soberly responsible.

MEANWHILE, THE Japanese are under the strongest pressure in decades to stabilize world trade routes, but are likewise anxious to demonstrate that their technical capability is being used to solve the world's automotive problems.

The result is a combination of gadgetry (epitomized by the Mitsubishi project car that operates without foot pedals) and technical solutions to air quality, including multifuel vehicles and an electric car by Nissan.

Interestingly, the main pressure to produce environmentally harmless vehicles is coming from the U.S. and Europe, but Japanese carmakers still are anxious to take the lead in developing responsible technology that will prove useful in their export markets.

One result of the European and Japanese efforts is that for perhaps the first time, concept cars brought to the show by offshore car companies will dominate rather than the exercises done by the U.S. Big Three.

THE FEW domestic trendsetters are particularly, however, Chrysler has put together a new coupe powered by an intriguing new two-stroke engine, as well as an electric minivan. More than any other car company, Chrysler seems interested in using concept cars as a basis for its real

future product line. Proof is in the introduction of the new Viper, which had its origins in Detroit as a concept car just three years ago.

But the U.S. companies mainly are anxious to launch new cars, not concepts. Chrysler will unveil its striking new LH car lines, as well as the Viper, while GM highlights its new intermediates. Ford is introducing a new range of trucks, plus a new Probe and minivan.

In the midst of this auto recession, it's hardly surprising that the first concern is not future concepts, but raising public interest in the here and now.



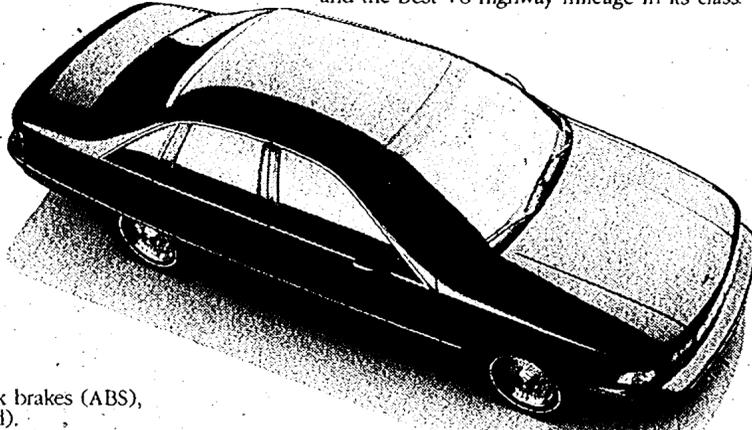
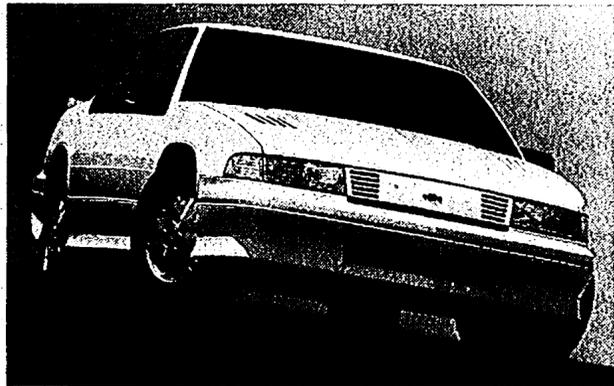
BMW's first "purpose built electric car," the E1, is powered by a sodium-sulphur, high-energy battery and an electric motor. It's designed to meet the strictest U.S. environmental standards. The four-passenger E1 can reach a top speed of 75 mph and has a range of more than 155 miles under ordinary driving conditions. A standard power supply can recharge the vehicle in 6-8 hours. Classic styling includes the kidney-shaped grille and circular headlights. Air bags and anti-lock brakes are standard on all BMWs.

AT THIS YEAR'S AUTO SHOW, SEE THE CARS AND TRUCKS DESIGNED TO STOP YOU IN YOUR TRACKS.



The all-new Chevy Suburban. Standard anti-lock brakes (ABS) and the most available towing,* passenger and cargo capacity in its class.†

Chevy Lumina Z34. Standard four-wheel anti-lock brake system (ABS) and the power of a 210-horsepower, fuel-injected 24-valve V6.



Caprice Classic. Standard four-wheel anti-lock brake system (ABS), six-passenger seating, and the best V8 highway mileage in its class.**

The completely redesigned full-size Chevy Blazer. Standard anti-lock brakes (ABS), plus more people room and towing capacity* (when properly equipped).



*When properly equipped. Includes people, cargo, trailer and equipment. †Includes other GM vehicles. **Data as of 1991. See your dealer for details. This method of testing is not used by Chevrolet, Cadillac, Lumina, Caprice, Suburban, Blazer and Corvette. Chevrolet, Cadillac, Lumina, Caprice, Suburban, Blazer and Corvette are registered trademarks and Chevy and Lumina are trademarks of the GM Corp. © 1991 GM Corp. All Rights Reserved. Trucks of America.

CARFACTS

Ways Americans use their motor vehicles

- Earning a living (commuting to work, school, using on the job, etc.) 30.8%
- Family and personal business (shopping, errands, etc.) 30.5%
- Cliv, educational and religious trips 5.9%
- Social and recreational (visits to friends, relatives, vacations and pleasure driving) 22.5%
- Other 1.3%

SOURCE: U.S. Department of Transportation, Federal Highway Administration

Copley News Service

This year, Chevy equips more models with standard four-wheel anti-lock brakes (ABS) than any other company. We even make them standard on

our least expensive Cavalier. But that's not all you'll want to see. Both Suburban and the full-size Blazer are completely new for '92. And the 1992

Corvette comes standard with a new 300-horsepower LT1 engine. Plus every 1992 Chevrolet has a full-coverage, non-deductible 3-year/36,000-mile

Bumper to Bumper Plus Warranty†† So stop by and see all the new 1992 Chevrolets. See, touch and feel why Chevrolets are the cars and

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Marilyn Fitchett editor/953-2102

Thursday, January 9, 1992 O&E

★10

Jobs translate to building growth

Glieberman sets goals for BASM

By Doug Funke
staff writer

More jobs and more people will lead to more building activity.

That's the philosophy and focus of Bernard Glieberman, a West Bloomfield builder and incoming president of the Builders Association of Southeastern Michigan.

He succeeds James Bonadeo, a Plymouth builder, who served as BASM president for an unprecedented three years.

"My main goal is to create jobs in Michigan. That's my thrust," Glieberman said. "Every new job represents a housing start."

Glieberman, 52, who said he's been a BASM member for some 20 years, estimates that he's constructed 8,000 residential units during that time. He's president of Crosswinds Communities and was selected Builder of the Year in 1991 by the association.

"Demographers say there's no population influx in Michigan; people are just moving around," Glieberman said. "We've got to change that. When EDS came to town, housing boomed. We need to bring more jobs to Michigan. To me, that's my most important job as president of BASM."

GLIEBERMAN SAID he intends to meet regularly with county and state commerce officials to promote southeastern Michigan.

"I told the county I'm willing to sit down with a prospect and show them what a town we have," Glieberman said. "I think a businessman gets a comfort there. I think I can get other builders to join me and help out."

"We have a state here when you compare it with other parts of the

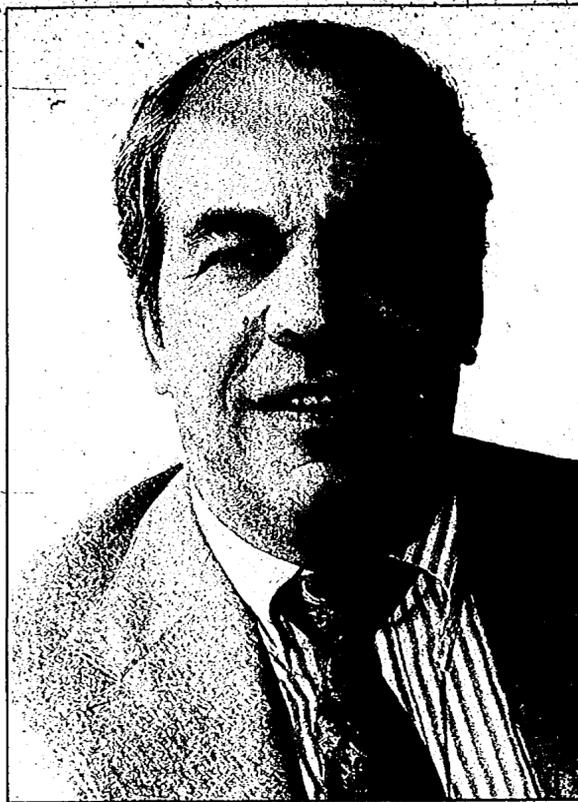


Photo by ART EMANUELE/staff photographer

Bernard Glieberman: "Builders and communities have learned there's a middle ground we can go down to live happily ever after. I think that happens in more and more communities."

country and quality of life here, you've got everything you want — great recreation, good schools, culture, very affordable housing, affordable water, affordable utilities," he said.

"We have to shake the bushes and make companies understand we have a good supply of skilled labor."

Glieberman also intends to keep active on other fronts that affect the professional association of builders, suppliers and others affiliated with the construction industry.

"I'm going to propose to our board of directors that we get more directly involved with legislators," he said. Areas of concern impacting employ-

ment generally and the building industry by extension include import/export restrictions, workers compensation and the single business tax.

BASM, WITH some 2,000 members, is the third-largest nationally in terms of numbers even though building activity volume here ranks only 15th or 16th nationally, Glieberman said. "I want to remain number three or move up in membership."

Membership offers all kinds of benefits from informational meetings to reduced-cost medical insurance, he said.

"You join because of networking. When you first join, you talk with other builders, hear what they're doing, attend seminars, meet sub-contractors to further your knowledge of the business. If you look at the BASM schedule, there's about a meeting a day."

Technical service staff also is available to provide information on product use, he added.

Builders and community activists concerned about overbuilding still eye each other cautiously, Glieberman added, but both sides seem to have taken a hard edge off their positions.

"We're starting to learn how to co-exist," he said. "Builders and communities have learned there's a middle ground we can go down to live happily ever after. I think that happens in more and more communities."

Glieberman assured that his avocations — ownership of the Ottawa Rough Riders professional football team and an extensive car collection — won't interfere with his building business and his BASM leadership responsibilities.

"As a businessman in Michigan my goal is to get other people here now," he said. "The state of Michigan should have as its number one priority to do whatever it takes to get more jobs in."

And more jobs means more people and more people means more building opportunities.



Survey seeks dream home specifications

If house designers would just ask me, you may have thought, I could tell them what people really want in a house.

Well, here's your chance. Landmark Designs, in partnership with Observer & Eccentric Newspapers, is asking you to tell them exactly what features and amenities you would include in your dream house. Now in its 15th year of designing houses and writing a house design column, Landmark Designs has learned that readers can always teach them a thing or two. Or more.

WHETHER YOU plan to build a house, filling out the form can help clarify your preferences. And it's an opportunity to let your imagination soar. Landmark Designs has provided the accompanying survey form that includes the same questions architects, designers and real estate agents ask to determine clients' wants and needs. Readers are encouraged to attach letters, sketches or other comments — the more detailed, the better.

Once the nationwide results of the survey are tallied, Landmark will design a national dream house. And because regional preferences vary widely, Landmark will design a house to meet the specifications preferred by Observer & Eccentric readers.

FLOORPLANS AND artist's renderings of the dream houses will appear on these pages in the spring.

Following publication of these plans, Landmark will provide a free set of working drawings to the first person who is willing to build one of the dream houses and open it to public display for a limited time.

Mail forms to Landmark Designs, Dept. 92, P.O. Box 2307, Eugene Or. 97402. There is no charge to participate in the survey. But those interested in receiving a copy of the national survey results must include \$4 to cover the cost of postage and printing. Those persons must include their name and mailing address.

Local builders' optimism triggered

By Doug Funke
staff writer

Last year wasn't exactly a banner one for residential construction here, according to leadership of the Builders Association of Southeastern Michigan, but several factors are in place for a turnaround during 1992.

That was the message Tuesday during BASM's annual news conference on the state of the local building industry.

BASM leaders pin their optimism on declining mortgage rates and a boost in consumer confidence and pent-up demand.

"With lower interest throughout 1991 — really plummeting, especially during the last quarter — and with mortgage companies being extremely cooperative, buyers can find some really sweet deals in new homes," said Robert Halperin, a BASM vice president and Birmingham real estate agent.

According to figures provided by BASM from the Southeast Michigan Council of Governments, single-family building permits in southeast Michigan fell to 9,200 last year from 10,700 in 1990 and 12,400 in 1989.

"I THINK that customer confi-

dence, consumerism, was the single biggest factor," Halperin said. "That has been one thing that put a hold on (housing starts) more than anything else. I don't think we even thought of it, absolutely."

Bernard Glieberman, BASM president and a West Bloomfield builder, while not committing to a specific number, said he anticipates that residential building permits issued this year will at least match the 10,700 issued in 1990.

"With interest rates as low as they are, with the movement we already are, beginning to see in the marketplace and given competition in the business, there's a window of opportunity right now to get more value at less cost than we have seen in 20 years," Glieberman said.

"A look at Wall Street tells us things are beginning to move," he added. "The stock market usually is about six months ahead of the marketplace, and it has just achieved its highest level ever."

BASM will do its part to stimulate the market by sponsoring three Homearamas this year.

ONE IN Oakland Township will include a Smart House featuring an

electronic automation appliance control system. The second will be in Detroit, the first subdivision built there in three decades. And the third, a planned unit development in Sterling Heights, will feature both condominiums and houses.

BASM annually also sponsors the largest local building and home show in North America, Glieberman noted.

"Our goal is to help consumers make informed decisions about new homes and financing so that they can take advantage of market opportunities this year," Glieberman said.

Mark Guidobono, BASM vice president and a Novi builder, briefly spoke about what buyers specifically are looking for in new homes.

"Openness is a feature many seek today, with soaring two-story foyers and great rooms that provide a feeling of spaciousness," he said. "A lot of people want special areas such as media rooms and fitness rooms."

"There also is a trend toward multi-purpose areas that serve as computer or office space, a child's play room and at times a guest room."

"BUILDERS ARE adding more skylights and windows not only for

light and air but to enhance the design element of the home," he said. "We are seeing more fireplaces that serve two rooms at the same time, accent lighting in kitchens and steeper roof pitches."

Other touches mentioned by Guidobono — video security systems, motion sensors in rooms and more energy efficient furnaces.

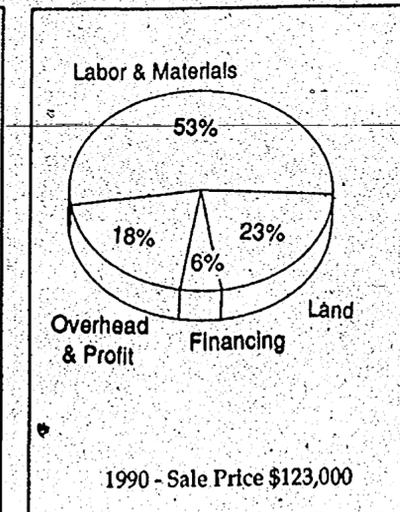
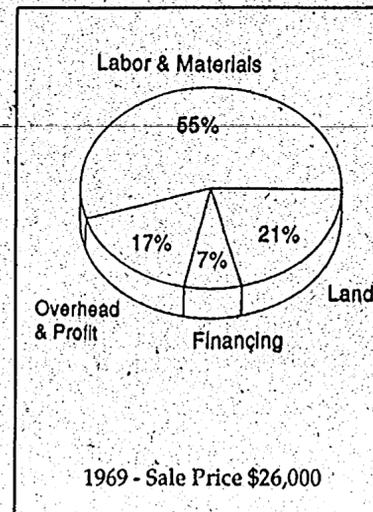
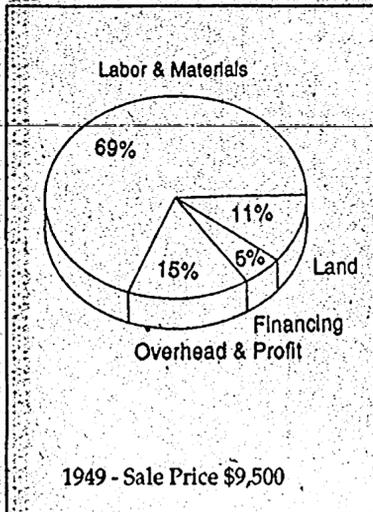
Other topics were addressed.

• Abe Ran, BASM vice president and a Troy developer, noted that developers are aware of the need for more residential lots. They're responding by preparing land in Novi, Canton, West Bloomfield and Sterling Heights in particular.

"Every builder we deal with, they want lots," Ran said.

• Peace seems to have been made between developers and no-growth community advocates, at least from BASM's perspective.

"Planners have to be aware of a happy medium. We do, too," said Irvin H. Yackness, BASM executive vice president and general counsel. "Environmentalists and builders recognize there has to be a balance. Growth is an affirmative thing. It means more jobs, more prosperity for everybody."



SOURCE: NATIONAL ASSOCIATION OF HOME BUILDERS.

These charts show the impact of land costs on the price of a new single-family house. Recent technological advances in house building have significantly increased efficiency and reduced the proportionate costs of labor and materials. In 1949,

labor and materials accounted for 69 percent of the cost of a new house. By 1990, the total had dropped to 53 percent. But the drop was offset by a sharp increase in the cost of a developed lot.

1992 DREAM HOME SURVEY

GENERAL INFORMATION

Type of Home
 One Story Two Story Split Level Basement

Size of home
 1000 & less 1001 to 1500 1501 to 2000
 2001 to 2500 2501 to 3500 3500 & up.

Budget for home (land excluded) \$ _____

Lot location
 Standard Lot Acreage Other _____

Exterior style
 Contemporary Country Spanish Ranch
 English Tudor Colonial Victorian Other _____

Exterior material
 Brick Stone Wood Stucco Other _____

Garage
 Number of cars _____ Shop Storage RV Parking

LIVING AREAS
 In addition to kitchen and living area I would like the following rooms in my home:
 Formal Entry Formal Dining Recreation Family Room
 Media Room Exercise Office Den
 Guest Suite Library Utility Nursery
 Number of Bedrooms _____ Number of Baths _____
 Other rooms _____

KITCHEN FEATURES
 Style and Shape
 Country U-shaped Walk-Thru Other _____
 Amenities (in addition to standard appliances)
 Breakfast nook Pantry Eating Bar Recycling Center
 Appliance Center Island Double Oven Trash Compactor
 Garden Window Freezer Grill Other _____

MASTER SUITE FEATURES
 Isolated from OR Adjacent to other bedrms. Patio Sitting Room
 Private bath with the following features:
 Tub/Shower comb. Bathlub Shower Oversized Tub
 Two wash basins Skylight Bidet Spa Other _____

MAIN BATH FEATURES
 Tub/Shower comb. Bathlub Shower Oversized Tub
 Two wash basins Skylight Bidet Other _____

SPECIAL REQUESTS
 Fireplace Woodstove Spa Indoor Swim Pool
 Computer Center Deck/Patio Atrium Security System
 Vaulted Ceilings Skylights Other _____

I would conserve energy by taking advantage of:
 Minimized Windows Passive solar Active solar Extra insulation

DEMOGRAPHICS
 Number in Household _____ Age _____ Marital Status _____
 Do you own a home? Yes No Are you going to build a home? Yes No

Mail completed survey to:
LANDMARK DESIGNS, INC.
 Department 92
 P. O. Box 2307
 Eugene, OR 97402

the envelope please

'Tis the season for building awards.

The Livonia-based Masonry Institute of Michigan in cooperation with the Michigan Society of Architects will host its 17th annual awards banquet on March 7 at the Northfield Hilton in Troy.

The masonry industry will honor Michigan architects for their accomplishments in design. In cooperation with Lawrence Technological University, the ninth biennial student masonry design competition will also take place.

A photo display of winning entries and architectural students' projects will be featured during the cocktail reception beginning at 6:30 p.m. A slide presentation of all entries and the presentation of honor awards will follow dinner.

ESD — The Engineering Society is taking entries for its 18th annual construction and design awards program from professionals in architecture, engineering, general contracting and ownership for projects completed after Jan. 1, 1988.

Entries are evaluated on these topics: land use/environmental considerations; appropriateness of materials; innovative construction materials; quality of overall design; unique engineering systems features; degree of energy consciousness; and end use/socio-economic impact on Michigan.

Entries will be accepted until Feb. 28. Judging will be in mid-March. Awards be presented at ESD's 97th annual meeting in June at the Chrysler Technology Center in Auburn Hills.

Michael J. Genrich has joined **Garrison Co.**, a Farmington Hills-based design/build general contracting firm as project manager. He previously had been a project manager with the **R.A. DeMatia Co.**

The **Detroit Metro Commercial-Investment Division**, a division of the South Oakland County Board of Realtors, has named its officers and board of governors.

building news

They are: chairman **Robert Pliska**, president of **Horton Commercial Realty Services**; vice chairman **Scott Elliott**, senior vice president, **CB Commercial Real Estate Group**; secretary **Terrance Bixler**, industrial sales agent, **Signature Associates**. Governors are **Kathleen Grudnick**, associate broker, **Lambrecht Co.**; **Craig Mercer**, vice president, **Burger-Easton-Mercier-Rideout & Co.**; **David Miller**, vice president, **Trelice Tosto Colliers International**; **Craig Schmidt**, president, **Jarvis J. Schmidt and Co.**; **Richard Southern**, chief projects coordinator, **Oakland County Economic Development**; **Harold Stulberg**, vice president, **Fatman/Stein Co.**

• The **Builders Association of Southeastern Michigan** offers three workshops in January. They are:

• On Jan. 15, **Mike Wickett**, president of his own company, will discuss methods to develop a winning sales approach 8-11:30 a.m. at the Northfield Hilton, Troy.

• On Jan. 16, **Anita Kremer**, president of **Resident Marketing Concepts**, and **Stacy Starling**, leasing consultant and marketing director, will discuss leasing and management techniques for maximum property potential from 8 a.m. to 5 p.m. at the **Kingsley Inn**, Bloomfield Hills.

• On Jan. 17, **Larry Cohen** of **Cohen & Associates**, will explain what factors influence developers when they choose a particular site, what a developer looks for in a community, and what a buyer wants in a development from 8:30-11:30 a.m. at the **Radisson Plaza Hotel**, Southfield.

For registration information, call 737-4477.

Going down . . .

(AP) — Average interest charged on 30-year, fixed-rate mortgages has dropped to its lowest level in more than 18 years, according to a national survey.

Fixed rates this week averaged 8.24 percent, down from 8.35 percent the previous week, the Federal Home Loan Mortgage Corp. said. It was the lowest since rates averaged 8.18 percent during the week ending July 27, 1973.

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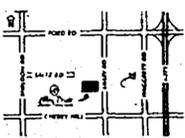
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Take advantage of mortgage interest and property tax deductions and build equity in your own home at the same time.

New models now open. Three deluxe floor plans. All appliances including washer, dryer and microwave.

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President of the Board of Trustees

President of the Faculty

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Whispering Winds

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Grand Opening

OF PHASE III

Sneak Preview



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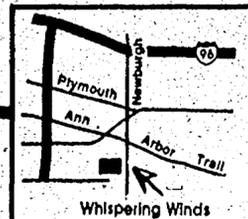
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B & K DEVELOPMENT COMPANY, INC.

Hotness index registers gains

By Doug Funke
staff writer

Single-family residential building activity is on the rebound nationally and in the eight-county metro Detroit area, according to an analysis of figures compiled by U.S. Housing Markets, a Livonia-based research/reporting service.

Building permits issued nationally for single-family houses and townhouses July through September increased 4.4 percent from the corresponding period last year, the service reported.

In Detroit/Ann Arbor, single-family permits increased 9 percent during the third quarter of 1991 compared to 1990.

(The Detroit/Ann Arbor area includes Oakland, Wayne, Macomb, Monroe, Washtenaw, Livingston, St. Clair and Lapeer counties.)

But when multiple-family construction, basically apartments and condominiums, is included, building permits nationally slipped 4.1 percent and in Detroit/Ann Arbor 7.9 percent during the third quarter

when compared to the same period in 1990, U.S. Housing Markets reported.

A hotness index — units permitted per 1,000 population — also indicates an improving market.

In Detroit/Ann Arbor, the hotness index, including the first three quarters this year and the last quarter of 1990, is 3.0 per 1,000. That compares to an index of 2.3 per 1,000 for the first half of this year and the second half of last year and 2.6 for calendar year 1990.

THE HOTNESS index improved dramatically during the third quarter for all nine other Midwest metro areas surveyed by U.S. Housing Markets.

- Chicago jumped from 2.1 to 2.8 per 1,000.
 - Cincinnati 3.4 to 4.9.
 - Cleveland 2.3 to 2.8.
 - Columbus 4.0 to 5.7.
 - Indianapolis 4.6 to 5.6.
 - Kansas City 3.9 to 4.6.
 - Milwaukee/Racine 2.3 to 4.6.
 - Minneapolis/St. Paul 4.6 to 5.3.
 - St. Louis 2.7 to 3.2.
- The numbers show a moderate

but unmistakable single-family upturn in most cities across the country," said Gene H. Bishop, president of Mortgage USA, which publishes U.S. Housing Markets. "The single-family sector is carrying the whole load, however. Multi-family construction is still in a state of collapse."

Lack of financing for multiple-family construction has put the lid on that activity, U.S. Housing Markets reported. Declining mortgage rates have put more first-time buyers in the game.

THE KEY ingredient in the turnaround is the long-suffering, first-time buyer, who now has a reasonable opportunity to become a homeowner after years of being knocked out of the marketplace," said Jess Hay, chairman of Lomas Financial Group, parent company of Lomas Mortgage.

The hot air is gone from the resale market after years of hyperinflation in many metropolitan areas," Hay said. "More home builders are returning to the grass roots of housing and addressing the needs of first-time buyers and other buyers

of more moderate means." Brian Bragg, editor of U.S. Housing Reports, attributed the improvement in the building outlook to a couple of factors.

"What we've got nationally was inventories worked off," he said. "Builders are not putting up speculative homes any more. You don't take out a whole bunch of permits and wait for sales to catch up. Permits and sales run parallel."

"Now, we're looking at five or six years since the last wave of building nationally. The Midwest was a little later, 1987. People in those houses are ready to move up. Interest rates are down. First-timers are able to buy off somebody who wants to move up, and they buy off somebody who wants to move up. It's a domino effect."

In spite of the third-quarter comeback, residential construction permits of all kinds issued through the first nine months of this year are down 19.1 percent nationally and 22.7 percent in Detroit/Ann Arbor compared to the January-September period of 1990, U.S. Housing Markets reported.

Bedroom as hideaway

AP — When deafened by the roar of the busy working world, come home to quiet comfort. Slip into a bedroom decorated in eloquent and understated tones, suggests Better Homes and Gardens magazine.

Begin with a sense of simplicity derived from the out-of-doors. Imagine dropping out of the rat race and letting a decorating style grow naturally. Then take these simple steps toward creating a relaxing room:

- Unclutter the view. It's a good idea to pare down from time-to-time, clearing the decks of non-functioning possessions. Sell or trade them, or store them until donating them to a better use.

- If privacy isn't necessary, uncover windows to let nature's panorama entertain. For privacy, hang simple roller shades or miniature blinds that disappear during the day.

- Brandish the brush. To simplify the room, paint the walls and furnishings white. Coat the ceiling with white enamel that will reflect the light around the room. Then, add white accessories. The beauty of an all-white room is not having to worry about coordinating colors. Also, white cleans and purifies, sets the room aglow, and helps the space seem larger than it really is.

- Touch with whimsy. Hang on to a sense of humor and include it in the bedroom. For tickling the eye, choose one or two accessories that make tongue-in-cheek statements.

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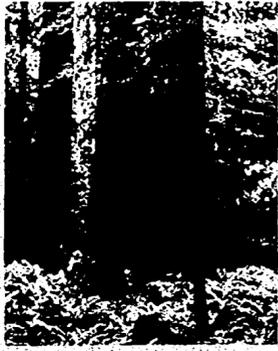
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