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Westland Observer

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Gas leak shuts down City Hall

City Hall is expected to reopen Tuesday after it was closed because of leaking carbon monoxide. The fire department said repairs to the heating system were to be made.

BY DARRELL CLEM
STAFF WRITER

A carbon monoxide leak prompted Westland fire officials Friday to close City Hall, one day after an employee reported becoming ill.

A faulty furnace in the City Hall basement is believed to have leaked carbon monoxide that sent a second-floor personnel department employ-

ee to a hospital for treatment, Fire Chief Michael Reddy said.

No serious injuries were reported, however.

City Hall is expected to reopen Tuesday, after repairs to the building's heating system have been completed, fire officials said. Monday is a holiday, Columbus Day, and City Hall was scheduled to be closed.

The problem was detected Thurs-

day morning after the Westland Fire Department received reports of odors in City Hall, Reddy said.

Carbon monoxide is odorless, but it apparently was released along with other fumes.

"On our investigation, a minute amount of carbon monoxide was detected, deemed below levels allowable according to OSHA (Occupational Safety and Health Administration) standards," fire officials noted in a press release.

Fire officials don't believe that carbon monoxide levels ever rose above the 35 parts per million that can be considered potentially

unsafe, Reddy said.

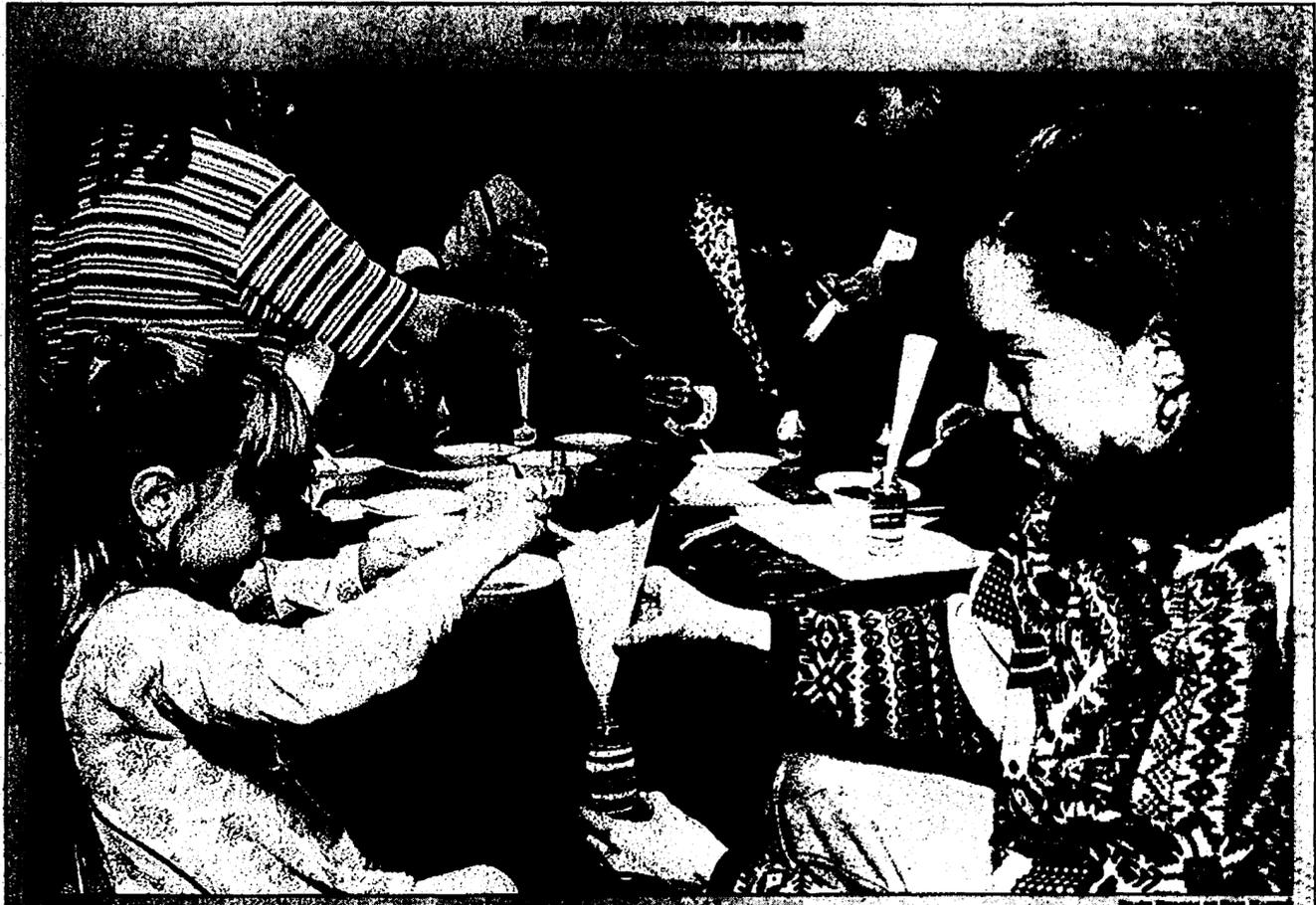
"But some people are more sensitive than others to carbon monoxide," he said.

City officials called in repair crews to work on the furnace Thursday, but employees continued working after carbon monoxide levels were deemed within federal standards, Reddy said.

However, a personnel department employee reported seeking treatment later Thursday evening.

On Friday morning, fire department investigators returned to City

See CITY HALL, 2A



Knitting busy: Crafts were a big hit for youngsters at Thursday night's "Turn Off The Violence" program at Balliol Center. Above, Katie Martin, 3, makes a different color scarf for as Shannon Rich, a recreation department staff member, provides some help. John Glenn High School marching band musicians performed at the anti-violence program. Among the performers were flutists Andrea Brooks (left) and Sarah King. For the story and more photos, see Page 3A.

Foundation boosts Salvation Army's coffers

The Westland Salvation Army received an "early Christmas gift" recently from the newly organized Westland Community Foundation.

The "gift" was a \$15,000 check to defray the cost of the past summer's children's day camp program.

In addition, the foundation donated some \$2,500 worth of food and other items given at the July 18 "Christmas in July" fund-raiser held to benefit the Salvation Army.

But the gift-giving is far from

over.

The foundation, formed nine months ago, expects to donate another \$5,000 to \$7,000 in the near future to the Salvation Army, which opened its new community service center on Venoy at Dorsey two years ago.

The recent donation is the latest in a series that developer Glenn Shaw has arranged for the Salvation Army.

The foundation, of which Shaw is

its charter president, also announced this month that it has established a \$10,000 scholarship fund with money generated by the "Christmas in July" benefit.

The scholarship program will be head by Duane Moore, Wayne-Westland school superintendent, and Randy Liepa, Livonia Public Schools' assistant superintendent for business who held the same position in the Wayne-Westland district for several years.

The objective for the scholarship is to give high school students with at least a 2.2 grade point average a chance to enroll in a vocational career or technical school program.

The foundation is also planning an "Art in the Park" event with the Westland Cultural Society next year and is exploring forming a Westland Economic Club for local businesses. That effort is being led by Sam Colorado, a member of the foundation's

See FOUNDATION, 3A

Girl, 7, reports rape by Westland 11-year-old

BY DARRELL CLEM
STAFF WRITER

Criminal charges are pending against an 11-year-old Westland boy accused of raping a 7-year-old girl and bragging to his friends about it, Police Chief Emery Price said.

The boy, an Adams Middle School special education student, hasn't been placed in custody of juvenile authorities; rather, he is staying with relatives in another city, Price said.

"He is not in a youth home at this point," the police chief said Thursday.

The boy could face criminal sexual conduct charges through a petition that Westland police

filed with juvenile authorities on Monday, three days after the rape was reported.

The incident came to authorities' attention after the girl's grandmother, also her legal guardian, learned of the alleged sexual assault, Price said.

The boy could be placed in juvenile custody until age 19 if he is found guilty of raping the girl, although Price said a lesser punishment also could be handed down.

"This is the first time that he has been in trouble," the police chief said.

The boy allegedly raped the girl after inviting her to his house, apparently to play a video game, Price said.

"The boy allegedly forced her to have sex," he said. "Then he supposedly started bragging about his conquest, and it got back to the grandmother."

Westland police filed a petition with Wayne County juvenile authorities after interviewing the victim and her alleged attacker, Price said.

Juvenile officials are expected to decide on charges within the next two weeks, he said.

In the meantime, the boy isn't attending classes at Adams Middle School.

Instead, he has been placed on a homebound study program pending further investigation, according to the school district administration in Marquette.

Hearing delayed in local rape case

An accused rapist's preliminary hearing was postponed Thursday at the request of attorneys in Westland 18th District Court.

Kenneth M. Lies, a 22-year-old charged with raping a 79-year-old Westland woman at her home on Oct. 2, is scheduled to return to court on Nov. 7.

The hearing will determine whether Lies should stand trial on four counts of first-degree

criminal sexual conduct, one count of second-degree CSC, one count of home invasion and one count of unarmed robbery.

He could face a maximum sentence of life in prison if convicted as charged.

A defense attorney Thursday asked for more time to review the case. Also, a special prosecutor was in another court and needed to have the hearing postponed, court officials said.

Teens say man paid for sexual favors

Two teenage boys have accused a Westland man of paying them to have sex with him three years ago, police Sgt. Michael Terry said.

Allegations against William Lee Lane Jr., 36, recently surfaced when one of the boys, now 17, ended his silence and confided in his mother, Terry said.

A second 17-year-old boy, who is a friend of the first teen, then came forward and made similar allegations, Terry said.

Lane, an 18-year supermarket employee, was arraigned Wednesday in front of Westland 18th District Court Judge C. Charles Bokos on two counts of second-degree criminal sexual conduct.

Bokos entered a not-guilty plea for Lane, who is scheduled

POLICE

to return to court Thursday for a preliminary hearing that will determine whether he should stand trial on the charges.

He could face a maximum 15-year prison term if convicted as charged.

Meanwhile, the defendant remains jailed in lieu of a \$20,000 cash bond, according to a county jail spokeswoman.

The allegations stem from incidents that supposedly occurred three years ago at Lane's Westland residence, Terry said.

"There was an alleged exchange of sex for money," he said.

Both boys were 14 at the time, Terry said.



Gift appreciated: Two youngsters who enjoyed the Salvation Army's summer day camp, Nicole Cantala, nearly 10, and Larry Beach, 7, symbolize the benefits created by the Westland Community Foundation's \$15,000 donation to the program. Taking part in the presentation recently were foundation president Glenn Shaw Jr. (left) and Capt. Mark Welsh of the Salvation Army. The two youngsters are sporting their day camp T-shirts.

STAFF PHOTO BY TOM HAWLEY

Foundation from page 1A

board of directors. Besides Shaw, Corrado, Moore and Liepa, other foundation board members are:

Anthony Marocco of Westland Car Care and Towing; Dennis

LeMaitre of U.S. Print; Michael Gorman, city of Westland finance director; Lauren Jacobi, NBD Bank manager; Thomas Brown, former mayor, city councilman and state legislator;

Robert Kenyon, GSA Property Tax Consultants; Gwen North of North Brothers Ford and Westland Chamber of Commerce president; Sharon Scott, city council member; Mayor Robert

Thomas; Joanna Bennett of Angelo Plakas and Associates law firm; and Joan Noricks, executive director of the Canton Community Foundation.

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City Hall from page 1A

Hall to investigate a possibly continuing leak. Although no problem was detected, fire officials closed City Hall as a precautionary measure.

"A report of an employee who became ill the evening before, suffering from the possible exposure of carbon monoxide, prompted an immediate closing of City Hall," fire officials said in

City Hall is expected to reopen Tuesday morning.

a prepared statement. Reddy noted that carbon monoxide can take 72 hours to dissipate. City Hall's heating system had been serviced on Thursday. Although no carbon monoxide was detected at that time, officials decided Friday to close the

building until work crews complete repairs to the furnace.

"The fire department deemed it was in the best interest of the public that City Hall be closed until the work on the heat system was completed," the press release said.

City Hall is expected to reopen Tuesday morning.

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Student driver? Kurt Kowalski, 2, gets behind the wheel of a Westland fire truck with Sgt. Michael Muscat providing help.



Local families veto violence

BY DARRELL CLEM
STAFF WRITER

Dressed in a tiny firefighter uniform bought in a toy store, 5-year-old Sean O'Rourke shouted and giggled as he watched real Westland firefighters raise a ladder on a big, red fire truck.

"When I grow up, I can be a firefighter at the Westland Fire Department," Sean said, standing with his mother, Debbie, outside of the Bailey Recreation Center.

Sean, a Patchin School kindergartner, has a collection of toy fire engines at home and a video about fire trucks.

A fire truck demonstration was one of many activities that Sean, his mother and hundreds of other Wayne-Westland area children and parents enjoyed Thursday during an anti-violence program at Bailey Center and in nearby Tattan Park.

The free fun also included face-painting, arts and crafts activities, a hot dog and marshmallow roast, a John Glenn marching band performance, a bonfire sing-along, board games, sports contests, a police car demonstration and a viewing of the movie "Home Alone II."

The three-hour, second-annual "Turn Off The Violence" program proved successful Thursday evening as the city offered family activities that organizers say can replace violent behavior.

"We're trying to get families together for some light recreation in a nice environment," Mayor Robert Thomas said. "Maybe next week they'll do something else together, like going to see a movie."

Children like 12-year-old Alicia Martin, an Adams Middle School seventh-grader, gave the program high marks. She said anti-violence programs are needed.

"They're good because kids won't have guns or anything," she said. "Most kids that have guns don't have anything to do. They just want to hang out."

Cindy Bolton brought her sons Daniel, 7, and Nick, 9, because she supports efforts to strengthen family relations and combat



STAFF PHOTOS BY TOM HAWLEY

Fun time: Grace Judge of Westland played the clown Dilly for youngsters at the "Turn Off The Violence" program Thursday. Receiving stickers from the 83-year-old clown were Merinda Sils and children Kyle, 5, Kathryn, 8, and Carolyn Hurst, 11.



Game time: Stacey Sparks, 7, gets ready to throw the ball during a dodge ball game at Bailey Center. Stacey was among local youngsters participating in the "Turn Off The Violence" event, held at Bailey Recreation Center and the nearby Tattan Park.

violence.

"I would like to see our community really rally together to stop violence," she said. "This is a good opportunity for families to get out and spend some time together."

Nick Bolton said anti-violence programs are important "so that we won't have lots of kids going to jail because they kill people and stuff."

Volunteers staffed arts and crafts tables and handed out free popcorn, candy and other treats.

Kristie Solak, 6, joined a line of children who waited to receive a temporary tattoo. She chose a tattoo of a cake with a heart on top of it.

"I like the cake because it has a heart," she said.

Barbara Strauss, a Westland parks and recreation employee, volunteered her time to help out.

"I think it's important to give kids alternatives to running around the streets being bored all the time," she said.

The "Turn Off The Violence" program was aimed at children in kindergarten through eighth grade.

It was sponsored by the Mayor's Task Force on Substance Abuse and Violence, the Westland Rotary, the City of Westland and the Wayne-Westland school district.

Community donations and the city's youth assistance fund helped to pay for the event, which the mayor said will be repeated annually.



Snack time: Dianne Abbott-Madge, the city's community relations contractor, serves popcorn to Joanne Girard and grandson Brandon Girard, 5.

Rocker, ex-Tiger promote passage of ballot proposal

Rocker and outdoor sportsman Ted Nugent, former Tiger Kirk Gibson, and an array of former Detroit Tigers will be featured guests in the area Wednesday at a rally to promote passage of Proposal G and the defeat of Proposal D.

The program, dubbed "Let's Unite for the Fight," will begin 6 p.m. in Laurel Manor, 39000 Schoolcraft, Livonia.

The charge is \$10 per ticket if purchased before Wednesday and \$15 at the door. Seating will be limited to 1,000.

"Be loud and proud that we are the families in touch with nature in defiance of the Hollywood phonies who are CUB," said Nugent, well-known as a bow hunter.

"Please join the Kirk Gibson family and the Ted Nugent family to show our support for America's number one hunting state and the professional wildlife managers."

"We need to let everyone across Michigan know that Proposal G is good because it lets wildlife continue to be managed by professionally trained biologists," said Gibson.

"We need to protect our hunting and fishing heritage so future generations can experience what we

have enjoyed through the years."

Former Tigers will include pitcher Dave Rozema, first baseman Dave Bergman, outfielder Rick Leach, shortstop Alan Trammell and outfielder Jim Northrup.

Bob Garner, host of "Michigan Out of Doors," will conduct an auction. Citizens for Professional Wildlife Management and the Michigan United Conservation Clubs are co-sponsoring the event which will feature venison chili and wieners.

Nugent and Gibson also are participating in urging participants to bring canned goods to help Sportsmen Against Hunger.

"This is going to be a happening, no doubt about it," said Gibson.

Nugent will donate a one-day "Protect Your Heritage" waterfowl hunt. Nugent and Gibson will personally serve as guides on the hunt which will include a spiritual rousing campfire rendition of Fred Bear.

Tickets can be purchased at Laurel Manor, 462-0770, MUCC headquarters, (617) 371-1041 or the Western Wayne Conservation Association at 453-9843.

YMCA 'Fright Fest' to feature lots of scary sights and sounds

The Westland Family YMCA has opened its annual "Fright Fest" for the Halloween season.

The ghosts and goblins will scare youngsters and a few adults starting at 7 p.m. the next two weeks, Friday through Sunday, Oct. 18-20, and Thursday, Oct. 24, through the following Thursday, Oct. 31, at the Y barn, on Wayne Road south of Cherry Hill.

Proceeds from the \$5 admissions help support the Y's programs.

For information, call 721-7044.

Halloween concert

In keeping with the season, the Schoolcraft College Wind Ensemble will perform a Halloween Concert 7:30 p.m. Wednesday, Oct. 30, in the Radcliff Center Community Room.

Donations will be accepted at the door and refreshments will

PLACES AND FACES

be served following the concert. The musicians will be costumed and the audience is encouraged to do likewise.

In keeping with the holiday, the college's Student Activities Clubs will sponsor a Halloween party 8-9 p.m. Thursday, Oct. 31, at the Waterman Campus Center on the college's main campus, on Haggerty between Six Mile and Seven Mile.

Advance tickets are \$6 for children and two parents and \$3 for an additional parent. Children must be accompanied by an adult.

Tickets are being sold at the Student Activities office, in the lower level of Waterman Center, or by calling 482-4422.

The party will include a haunted house, trick or treating,

bobbing for apples, magic show, pumpkin decorating contest, games, prizes, costume contests, face painting and balloons.

Spaghetti dinner

The Westland Senior Resources Department will hold its second annual spaghetti dinner noon to 4 p.m. Friday, Oct. 18, in the Friendship Center, on Newburgh, north of Marquette. There will be a Halloween costume contest with prizes awarded for the best outfits.

Providing the dinner again will be state Sen. Loren Bennett, R-Canton, whose district includes Westland.

Contributions will be accepted at the door.

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OBITUARIES

ELIZABETH A. BRUEGGEMANN
Services for Mrs. Brueggemann, 75, of Garden City were Oct. 12 from the L. J. Griffin Funeral Home, Westland, with burial in Cadillac Memorial Gardens West. The Rev. Neil Cowling officiated.

Mrs. Brueggemann died Oct. 9 at home. Born Nov. 4, 1920, in Washington, Pa., she was a food market cashier.

Survivors include: husband, Edwin; son, Jeffrey; sister, Ethel Novay; and brother, James Dagg.

AARON MICHAEL HELESKI
Services for Aaron Heleski, 14, and a John Glenn High School freshman, were Oct. 11 at the Harry J. Will/Lents Chapel, Wayne, with interment in Parkview Memorial Cemetery, Livonia. The Rev. Gilson Miller officiated.

The youth, born March 21, 1982, died Oct. 8. Survivors include: mother, Beth Heleski; brother, Glen; grandparents, Ben and Eleanor Czerwinski; and numerous aunts, uncles and cousins.

JOHN D. (BUD) KETELHUT
Services for Mr. Ketelhut, 74, of Westland were Oct. 11 from the Harry J. Will/Lents Chapel and St. Mary's Catholic Church, both in Wayne, with interment in Michigan Memorial Park, Flat Rock.

The Rev. Ray Bucon officiated. Mr. Ketelhut died Oct. 7. Survivors include: wife, Mae; sons, Richard (Patricia), Thomas (Pamela) and John (Mary); six grandchildren; and brother, William of Metairie, La. He was preceded in death by a son, Kurt.

WALTER T. HOFF
A memorial service for Mr. Hoff, 79, of Westland was Oct. 14 from St. Stephen's Catholic Church, New Boston. Arrangements were by the Vermeulen Memorial Trust 100 Funeral Home.

Mr. Hoff died Oct. 10 in Westland. Born March 23, 1917, in Boston, Mass., he was a trucking

company driver for 25 years before he retired in 1981. He served in the Army during World War II and was a life member of VFW Harris-Kehrer Post 3323.

Survivors include: wife, Gloria; daughters, Cathy of California, Judy of New Boston, Nancy of Lincoln Park and Carol of New Boston; sons, Thomas of Florida, Gerald of Belleville, Robert of Belleville and Michael of Wayne; 12 grandchildren; one great-grandchild; and a sister, Alice Sercy of Taylor.

Memorials may be made in the form of Mass offerings or donations to any charity.

CHRISTOPHER J. BLASKO
Services for Mr. Blasko, 20, of Wayne were Oct. 12 from Divine Child Catholic Church, Dearborn, with interment in Glen Eden Memorial Park, Livonia. The Rev. Herman Kucyk officiated.

Arrangements were by Uht Funeral Home, Westland. Mr. Blasko died Oct. 8. Born Feb. 15, 1976, he was a landscaper.

Survivors include: parents, Peter and Rebecca Blasko of Wayne; brothers, Brian and Mathew; and grandmother, Frieda McNielly. Preceding him in death were grandparents Robert McNielly and Ann and Pete Blasko.

JOSEPH P. MEADE
Services for Mr. Meade, 74, of Dearborn Heights were Oct. 11 from St. Thomas Aquinas Church with burial in Holy Sepulchre Cemetery, Southfield. Arrangements were by L. J. Griffin Funeral Home, Westland.

Mr. Meade died Oct. 7 in Dearborn Heights. Born March 15, 1922, in Cumming, Iowa, he was a manufacturing and service sales employee.

Survivors include: close friend, Annamay K. Morgan; brother, John; sisters, Carmelita Blackman and Helena Bell; brother, the Rev. Dennis Meade; and several nieces and nephews and great-nieces and nephews.

Memorials may be donated to Karmanos Hospice or the

Capuchin Monastery.

FLORENCE PETERSON
Services for Mrs. Peterson, 82, of Green Oak Township were Sept. 24 from the Schrader-Howell Funeral Home, Plymouth, with burial in Glen Eden Cemetery, Livonia. The Rev. Gilson Miller and the Rev. Melanie Carey officiated.

Mrs. Peterson died Sept. 22 in Westland. Born June 8, 1914, in Englewood, N.D., she was a homemaker, sales clerk, and cook; member of the South Lyon Community Seniors and the Newburg United Methodist Church, Livonia and a member of the church's seniors' organization.

Memorials may be donated to Community Hospice Services.

Survivors include: daughters, Anita Fitzpatrick of California, Karen (Sam) Patterson of Westland and Emilie (Vince) Porcelli of Northville; 12 grandchildren; 11 great-grandchildren; sister, Edna Peach of South Lyon; brothers, Lea (Gladys) Durbin of Florida and Ron (Sandy) Durbin of Wales, Mich.

MARION (ARTHUR) HALL
Services for Mrs. Arthur Hall, 87, of Wayne were Oct. 8 from the Uht Funeral Home, Westland with interment in Glenwood Cemetery, Wayne. The Rev. Chris Edwards officiated.

Mrs. Hall died Oct. 5 at home. Born Aug. 22, 1909, she was a homemaker. Survivors include: son, Fred (Sharon); daughter, Sally (Jerry) Calkins; five grandchildren; six great-grandchildren; brother, Fred Jones; and sisters, Jessie Hill, Jennie Ohlson and Dorothy Dwyer.

MARY LOU PERONE
Services for Mrs. Perone, 52, of Romulus were Oct. 10 from the Uht Funeral Home, Westland,

with interment in Glenwood Cemetery, Wayne. Pastor Wandell Ferguson officiated. Mrs. Perone died Oct. 6 at home. Born Feb. 29, 1944, she was a direct care worker.

Survivors include: husband, Glen; daughter, Patricia Ayers; sons, Ed Musico, Jeff Robbins, Anthony Perone and Glen Perone Jr.; five grandchildren; mother, Gladys Thompson; and brothers, Dennis Matthews and Joseph Matthews.

HATTIE EULA (NELSON) ASHBAY
Services for Mrs. Ashbay, 84, of Canton Township were Oct. 8 from the Santeiu & Son Funeral Home, Garden City, with burial in Cadillac Memorial Gardens West. The Rev. Neil Cowling of Kirk of Our Savior Presbyterian Church officiated.

Mrs. Ashbay died Oct. 6 in Livonia. Born Dec. 2, 1911, she was a licensed practical nurse.

Survivors include: daughters, Norma (Gene) Lance of Garden City and Betty (Clayton) Ayres; 13 grandchildren; 29 great-grandchildren; and two great-great-grandchildren. Preceding her in death were husbands, Robert Nelson, Harold Caves and Victor Ashbay, and a son, Neil Nelson.

Memorials may be donated to Karmanos Cancer Institute, Catherine McAuley Health Center, Oddfellows Home or the Rebekah's organization.

CLAUDE T. BEAGAN
Services for Mr. Beagan, 90, of Detroit were Oct. 9 from the Uht Funeral Home, Westland, with interment in United Memorial Gardens, Plymouth. The Rev. Russell Roberts officiated.

Mr. Beagan died Oct. 6 in Botsford General Hospital. Born Feb. 20, 1906, he was a public utilities maintenance employee.

Survivors include: sons, Thomas, Paul, Edward, David, Joseph, Bill, Robert and Richard; daughters, Nadine Rogers and Ruth Murray; 32 grandchildren; and 42 great-grandchildren.

Forum will focus on incinerator

A public forum on changes proposed for the incinerator that handles municipal waste from five communities including Garden City and Westland has been scheduled for 7-9 p.m. Wednesday in the Inkster High School auditorium.

The high school is located at 3250 Middlebelt. Sponsored by the Wayne County Department of Environment, the meeting is not a public hearing nor part of any permit process.

The forum is intended to hear and address community concerns about public health and environmental impacts from changes in the incinerator operation in Dearborn Heights.

The Central Wayne County Sanitation Authority is involved in a joint venture to modify the plant to a waste-to-energy facility.

Plans also call for the installa-

tion of improved air pollution control equipment that will control the emissions from all three incinerator units. The common control equipment will consist of a selective non-catalytic reduction system, spray dryer absorber, an activated carbon injection system and a fabric filter.

Representatives of the federal Environmental Protection Agency, Agency for Toxic Substance and Disease Registry, Michigan Department of Environmental Quality, the CWCSA and county environmental department will be available at the forum to answer questions about the facility.

The incinerator also handles waste from Dearborn Heights, Inkster and Wayne. Under the waste-to-energy plan, waste from other communities might be processed for a fee.

Store opens doors

Churchill High School, which serves the northwestern section of Westland, opened the "Big Red Shed" — its all new and improved school store.

The students of the general merchandising class developed the concept of the school store and made sure it was prepared for the grand opening held last week.

The store was painted and laid out, the merchandise ordered, and the publicity generated.

While the store will contain regular items such as school supplies, spirit items and candy, new items that can be purchased include sweatpants, cards, plush animals, and incense.

The student body and faculty members no longer will see an ordinary school store but an updated, modernly-decorated retail outlet loaded with merchandise all ready for purchase.

The store, once known as the "British Corner" but renamed

the "Big Red Shed," opened Oct. 4 with a grand opening/ribbon cutting ceremony which took place in front of the store.

Guests attending included: Susan Clulow, member Livonia Board of Education; Dr. Kenneth Watson, superintendent of schools; Pat Kasinski from the mayor's office; Rodney Hosman, principal; the assistant principals at Churchill, the principal of the Livonia Technical Career Center, and the business education department chair.

Speakers included Hosman, the marketing education teacher, business education chair, and store committee chairs Nathan Jerome, Rene Sheehan and Dan Passeggiato.

Don Donnelly, a Churchill senior, was recognized as the first-place winner of the "Name the School Store Contest." Second-place winners were Dave Kerby and Nicole Beaudoin.

First Citizen nominees are sought

The deadline has been extended for nominations in the 11th annual First Citizen of Westland community service award.

To allow more persons or groups to nominate candidates, the new deadline is 5 p.m. Monday, Oct. 21.

The award will be announced in early November with the First Citizen to be publicly honored at the Westland Chamber of Commerce's monthly luncheon-program on Tuesday, Nov. 12.

The award will be awarded to someone who has donated time and energy to one or more groups and has made an impact on the quality of life in the community generally or a segment of the community, such as children, handicapped people or senior citizens.

Anyone who qualifies can be nominated by the 5 p.m., Monday, Oct. 21. Residency isn't a requirement or factor.

In past years, the First Citizens have rep-

The award was initiated in 1986 by its co-sponsors, the Westland Observer and the Westland chamber. Purpose of the award is to honor a volunteer who has made an impact on the community or a segment of the city.

resented a wide range of activities, such as government; schools, business, scouting and recreation.

Past First Citizens have included Joseph Benyo, Thomas Brown, Sam Corrado, Linda Pratt, Sharon Scott, Margaret Harlow, Sue Price, and last year's winner Dennis LeMaitre.

The award was initiated in 1986 by its co-sponsors, the Westland Observer and the Westland chamber.

Purpose of the award is to honor a volunteer who has made an impact on the community or a segment of the city.

Nominations should include as much specific information on the impact the nominee has had as possible.

Judges will meet in late October to review the nominations and pick the First Citizen.

Nominations may be either mailed to the Westland Observer Editorial Department, 36251 Schoolcraft, Livonia 48150 or faxed to 591-7279.

Chamber or Observer employees are not eligible. Those who were nominated in past years may be renominated.

Police track down man in train thefts

BY VALERIE OLANDER STAFF WRITER

A hobby apparently turned into an obsession for a Beverly Hills man, who was as busy as a locomotive Tuesday, allegedly stealing miniature train components from five different hobby shops in Canton, Westland, Livonia and Farmington.

The alleged train robber, John Jerome Macgillis, 30, was derailed by Canton Police at Rider's Hobby Shop on Ford Road in Canton.

Rider's manager Scott Walter said he watched as Macgillis concealed a \$71.99 HO scale train and detailing accessories in his coat pockets. Then, he attempted to walk out the door, Walter said.

"The alarm went off and he walked out as if he didn't even hear it," said Walter. "He started to come back when I yelled to him, but as soon he got near the door he bolted."

Walter caught up to him and detained him until Canton Police arrived. Macgillis attempted to flee again while in police custody.

"He ran on us, but we stopped

him in his tracks," quipped Detective Rick Pomorski.

After arresting Macgillis, officers found a paper grocery bag inside his car that was full of train accessories he allegedly stole from The Hobby House in Westland, Joe's Hobby Center Shop in Farmington, Merri-Seven Trains in Livonia and Nankin Hardware and Hobby Do-It Center in Westland.

Altogether the stolen merchandise added up to \$287.63, police said.

"He admitted to stealing all of it that day from four different places. Rider's was the fifth," Pomorski said.

Macgillis was released on \$100 bond and is scheduled to appear in 35th District Court Nov. 7 to face a charge of retail fraud.

But that wasn't the last officers saw of Macgillis. He returned to the police station two days later and turned over a box full of other stolen miniature railroad accessories taken from the same stores, said Pomorski. The merchandise was valued at about \$300.

"He said he just started collecting the miniature train sets not too long ago," Pomorski said.

CITY OF GARDEN CITY RESIDENTIAL REHABILITATION PROGRAM INVITATION TO BID
Proposals will be received in the City Clerk's Office, City Hall, 6000 Middlebelt Road, Garden City Michigan 48135 on or before 5:00 p.m., October 28, 1996, in individually sealed envelopes marked 'SEALED BID FOR RESIDENTIAL REHABILITATION PROGRAM - CASE #...'

CITY OF GARDEN CITY NOTICE OF PUBLIC HEARING OCTOBER 21, 1996
NOTICE IS HEREBY GIVEN that the Mayor and Council of Garden City will hold a Public Hearing on October 21, 1996, at 7:25 p.m., in the Council Chambers at the City Center, 6000 Middlebelt Road, Garden City, Michigan. The following ordinance is known as the Part-Time Temporary Employees Salary Ordinance.

Publish: October 14, 1996

CITY OF LIVONIA SYNOPSIS OF MINUTES BOARD OF EDUCATION Livonia Public Schools 15125 Farmington Road September 16, 1996
The following is a summary, in synopsis form, of the Board of Education's regular meeting of September 16, 1996; the full text of the minutes is on file in the office of the superintendent, 15125 Farmington Road, Livonia and in the principal's office of each school and is available on request.

High court to decide local police pension case

BY TIM RICHARD
STAFF WRITER

The Michigan Supreme Court will decide whether Plymouth Township police officer Shawn Corbett can collect both worker's compensation and his lump-sum pension.

The issue is major: Stroh Brewery and McLouth Steel are appealing similar cases involving "coordination of benefits" — or, as employers prefer to call it, "double dipping."

Six lawyers lined up Oct. 8 for oral arguments before the seven justices. The high court may decide to rule by Dec. 31 because the terms of one (or two) justices will be ending.

"In a nutshell," said Corbett's attorney, Robert F. James of Southfield, "(Corbett) was rewarded for having been seriously injured while protecting the public in the line of duty by having his pension fund misappropriated by the (township) to cover its workers comp liabilities."

James added: "This could encourage pressure on employees to take pensions in a lump... Companies could raid pension funds to leave Michigan. This is not some esoteric argument. It has happened."

Replied Livonia attorney William Buie for the township: "(Corbett's) method frustrated the intention of the act because

it allows double-dipping."

The injury

Corbett joined the township police department in June of 1985. In February of 1987 he suffered a badly fractured leg and gashed chin when his police car crashed as he was answering a call to an armed robbery at a bank, James' brief said.

Five months later, Corbett returned to work but left a year later, in July 1988, because of what doctors termed psychiatric "panic attacks." In March of 1991, Corbett cashed out his pension and got a check for \$14,800, including \$11,000 contributed by the township and \$3,800 of his own contribution. He paid tax on the \$11,000 and had about \$8,400 left. At stake in this case is the township's contribution.

A worker's comp magistrate ordered that Corbett's weekly

benefit be reduced by 43 percent, from \$282 to \$161, for a full year so that his after-tax pension sum of \$8,400 could be recouped. A worker's comp appeals commission upheld the magistrate, 2-1, and the Court of Appeals declined to take the case.

So Corbett went to the Supreme Court, where James argued the agency used an "improper ad hoc" procedure that amounted to "a different procedure for different persons similarly situated. That is wasteful of judicial resources."

James suggested another method of calculation: The high court should consider the lump-sum pension amount "as income

only in the week it was receiving," costing Corbett only one week's comp benefit.

Another case

James' brief revealed another step in the Corbett vs. Plymouth Township story.

Corbett's doctors said he could return to work if he were phased in in a "desensitization program," but the township refused. So Corbett filed a complaint with the federal Equal Employment Opportunity Commission alleging violation of the Americans with Disabilities Act. EEOC agreed.

The township "finally acquiesced in (Corbett's) return to

work" on late summer of 1994, but without his vested pension, James said.

In the Stroh Brewery case, attorney Daniel O'Leary offered his suggestion on how a worker could avoid correlation of benefits: "All he had to do to receive full worker's compensation was to leave his pension fund in there."

An attorney in the McLouth case said it was fairly simple to coordinate benefits when all are paid weekly or monthly. "But when there's a lump sum (pension), how do you coordinate benefits?" asked Murray Gorchow.

That question also puzzled

Justice Conrad Mallet Jr., who wondered if Corbett's attorney wasn't asking the court to "graft on" a new result to the worker's comp law.

The court

The justices' questions provided no hint of how they might decide the case.

Yet labor issues have deeply divided — even polarized — the Michigan Supreme Court over

See COURT, 6A

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County roadwork winding down

BY KEN ABRAMCZYK
STAFF WRITER

Motorists inconvenienced by road closures throughout Wayne County can expect relief soon.

That's because contractors expect to end their work for the construction season by Nov. 30 on several projects. Much of the roadwork has been completed, according to John Roach, public information manager with Wayne County's department of public services.

Here are some of the projects and anticipated completion dates:

■ Merriman Road between Plymouth and Schoolcraft. The first phase of this \$6 million project in Livonia calls for the addition of a left turn lane and the resurfacing four lanes and will be completed in late November, according to John Roach, public information manager with Wayne County's department of public services.

"Some of the restoration work will be done in the spring, but the resurfacing will be done this year," Roach said.

Roach said contractors were

See COUNTY, 9A

Madonna hosts peace symposium

As part of Madonna University's Peace and Justice Week - Oct. 13-19, a peace symposium will be held at 7:30 p.m. on Thursday beginning in Kresge Hall. The public is invited.

Bishop Thomas Gumbleton will talk about working for peace, hunger and poverty, and Dave Bydlowski, a science teacher, will present a "Science Explosion Show." Each of these speakers, along with Sister Angela from the St. Christine's Soup Kitchen, will receive the San Damiano Cross for their work promoting peace and justice in the world.

Members of the St. Mary's Antiochan Orthodox Church Choir will perform, and other special guests will include representatives from the Franciscans International and Habitat for Humanity.

Following the symposium will be a candlelight procession to the Gazebo where an interfaith prayer service will be held. Refreshments will then be served.

For more information, contact the campus ministry office at (313) 492-5419. Madonna University is located in Livonia at I-96 and Levan Road.

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State panel hears concerns about pain management

BY TIM RICHARD
STAFF WRITER

Patients and doctors accuse insurers and employers of being short-sighted about paying for pain management.

And they had sympathetic ears in members of a legislative panel that met Oct. 10 in Livonia.

"I understand Michigan is one of the worst states to get treatment for chronic pain," said Charise Copeland, a Plymouth resident who 15 years ago suffered a severe neck injury and broken facial bones, has undergone 14 neck operations and has been to every doctor at several hospitals.

"The majority of my life I spend crying in bed. You want help. You don't want to fight with insurance companies," she told Rep. Gerald Law, R-Plymouth, and members of a House Health Policy subcommittee.

But fighting with insurance companies is precisely what many patients say they do.

Insurers and employers, represented by the Michigan Chamber of Commerce, don't want to pay to send them to regional centers that specialize in pain management, such as Dr. Joel Saper's in Ann Arbor or St. Mary Hospital's in Livonia.

Lobbyist Nancy McKeague, writing in the Michigan Chamber's magazine, argued that a Law bill "has the potential to be the most costly of the myriad of mandated benefit bills." McKeague also dislikes including pain management reimbursement as a worker's comp medical benefit.

Law, usually a friend of business, replied that the chamber is looking at it wrong. "Business doesn't take in to account the lost time and lost productivity (of ailing workers). Nancy glosses over this. Are people supposed to just take Tylenol and try to work?" Law said in an interview.

No insurers or businesses testified in the 75-minute session.

Law and committee chair John Jamian, R-Bloomfield Township, see pain management as an alternative to the kind of relief given by Dr. Jack Kevoorkian, the assisted suicide specialist.

Witnesses gave Law plenty of ammunition. They supported his arguments that insurers' failure to cover specialized pain management results in 1) squandering money on pills that don't work and doctors who can't help and 2) losing time from the job. Samples:

Witnesses gave Law plenty of ammunition. They supported his arguments that insurers' failure to cover specialized pain management results in 1) squandering money on pills that don't work and doctors who can't help and 2) losing time from the job.

LeeAnn Stotts, Interlochen nurse with a painful bladder disease: "Insurance companies do not want to pay for measures to alleviate pain. They cost money. Yet one hears or reads in the news too often that someone has ended his or her life to escape pain."

"Insurers and employers should realize that if a physician recommends an intrathecal (Morphine) pump or a spinal cord nerve stimulator for a patient, the patient's pain may decrease or cease. He or she may be able to return to the work force, pay taxes and purchase consumer goods. . . That's just the practical advantage. Think of the emotional burden that is lifted!"

Gar Schumacher, Ann Arbor resident and former mental health worker who was hit in the head by a baseball bat five years ago: "I used all my sick time and annual time. I lost my job. I lost my fiancée. I've been on 40 different medications. I spent \$1,500 out of my own pocket. I don't have anything."

Care Choices has refused to let me see someone in a clinic like Dr. Saper. Care Choices

spent more money on doctors than if they had let me go to a clinic."

Timothy Kinder, Whittaker, suffering from head pains and high blood pressure: "I went seven days to the emergency room for pains in the head. . . They gave me a bagful of drugs. They won't prescribe the Denadol because it's addictive—a narcotic."

"I'm part of a HMO (health maintenance organization) so I couldn't go to Dr. Saper's clinic. Finally, after 90 days I was demoted. I was no longer a supervisor. I make \$10,000 less. They wasted gobs of money on these 'bags of drugs that didn't help me.'"

Dr. Joel Saper, Ann Arbor, member of the Michigan Council on Pain and head of a regional pain management clinic: "Not every doctor can deal with trauma or pain. Advanced care centers are in the public good. Critics say the costs are exorbitant. We need to look at how much mismanagement of pain is costing government and business."

Saper quoted a national expert

See PAIN, 8A

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Court from page 5A

the years. They are one reason the Michigan Chamber of Commerce has targeted that election in 1996.

Justice Charles Levin, 70, an independent who tends to side with labor, must retire because of age. Chief Justice James Brickley, 67, a Republican appointee, is seeking reelection. His GOP-nominated running mate is Oakland Circuit Judge Hilda Gage. Business groups are heavily supporting the Brickley-

Gage ticket, at the chamber's urging.

Democrats have nominated two Court of Appeals judges, William Murphy of Grand Rapids and Marilyn Kelly of Bloomfield Hills. They are supported by labor and the trial lawyers' association.

Supreme Court practice is to decide a case within one calendar year of hearing oral arguments.

If the Corbett and related

cases are decided before Dec. 31, all seven current justices, including Levin and Brickley, will participate.

If Brickley is reelected and the case drags into 1997, six justices will take part in a court divided 3-3 between the parties. The newly-elected justice, regardless of party, won't take part because he or she hadn't taken part in hearing oral arguments or the following discussions.

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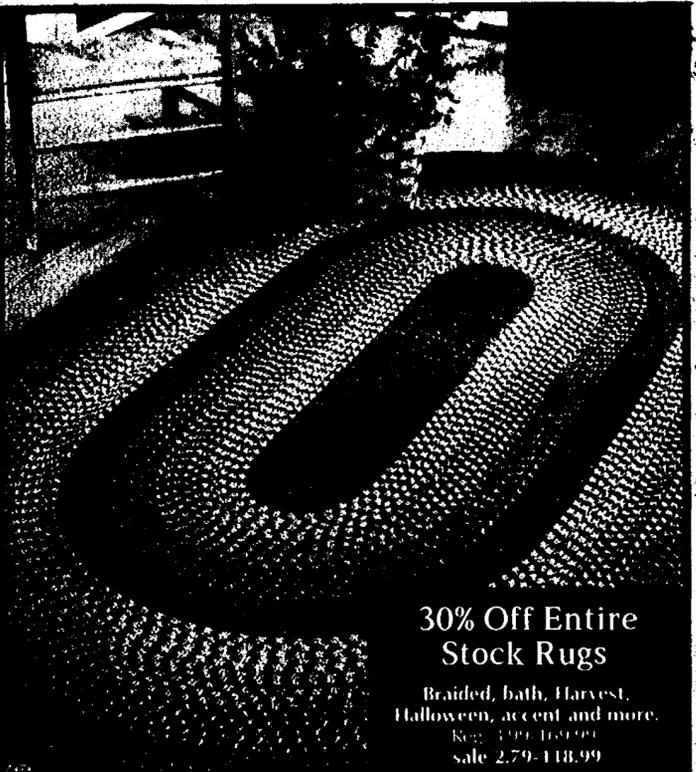
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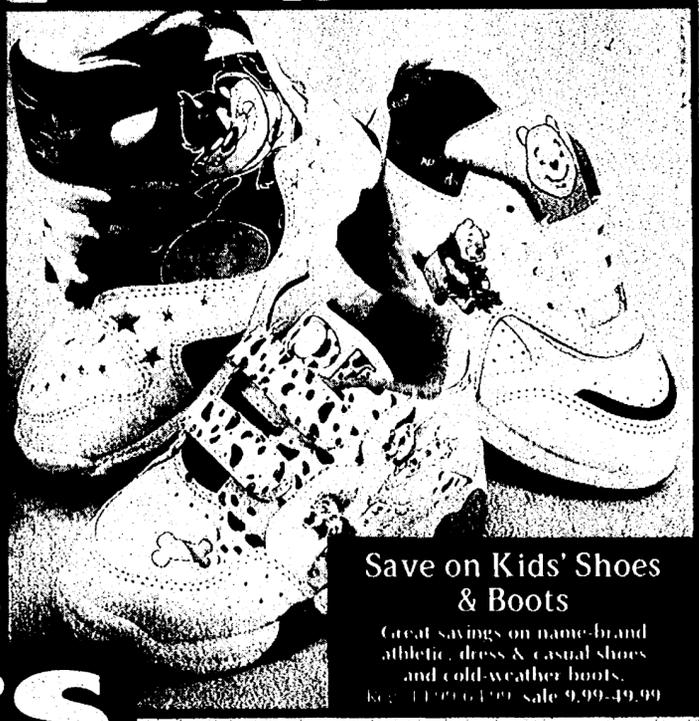
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Pain from page 6A

who said that 90 percent of 23 million back surgeries performed each year are unnecessary. "This bill will channel high-cost patients to the most advanced centers of care. This bill will save money."

■ Dr. Timothy A. Wright, medical director of the pain management center at St. Mary Hospital in Livonia: "I'm in favor of the bills overall. They are long overdue. The spirit of the bills is to open up services for pain

patients.

The bill package

The subcommittee plans hearings Oct. 29 in Grand Rapids and another in Lansing on these bills:

■ House Bill 5944 (sponsored by Law) defines "intractable pain" as severe, persistent recurring pain that is disabling. Defines "center for advanced care" as an accredited facility with a medical director certified

in pain medicine. (This is the central bill to which the others are attached, or "tie-barred.")

■ HB 5939 (sponsored by Rep. Penny Crissman, R-Rochester) would amend the public health code to recognize that treatment of intractable pain requires coverage under health care contracts and insurance policies; it says controlled substances may need to be used to control intractable pain.

■ HB 5940 (Rep. Michael Griffin, D-Jackson) requires a physician to advise a patient to consider being referred to a center

for advanced care when diagnosed with intractable pain.

■ HB 5941-43 (Crissman, Kirk Profit, D-Ypsilanti, and Beverly Hammerstrom, R-Temperance) requires insurers to provide coverage of intractable pain at specialized centers of pain management. Multiple bills are needed to cover commercial insurers, HMOs and the Blues.

Refer to HB 5939-44 when writing to your state representative, State Capitol, Lansing 48909.

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Blanket days

Red Cross seeks donations for homeless

The Southeastern Michigan Chapter of the American Red Cross along with World Medical Relief are hoping to keep the homeless a little warmer this winter through their annual Blanket Days for the Homeless campaign.

The organizations hope to collect more than 7,500 blankets, 1,000 crib blankets and 5,000 towel/washcloth sets and distribute them to more than 100 shelters in the tri-county area.

"Last year more than 6,000 blankets were distributed and this winter it appears similar assistance will be needed," says

Dick Kelly, volunteer chairman of the Blankets for the Homeless Committee.

Recipients include the homeless, victims of domestic abuse, runaways at shelters in Detroit and the suburbs.

The eighth annual campaign again this year received a grant of \$500 from the Detroit Industrial School which specifically targets its gift to be used to benefit homeless children.

Blanket Days was started in 1988. The first year, more than 300 blankets were distributed to more than 20 shelters.

"This campaign gives everyone

a chance to do something for their community and the homeless," says Barbara O'Neill of the Red Cross.

Cash donations of any amount are preferred, however donations of new, washable blankets are also appreciated. Blankets may be dropped off at any Red Cross Service Center. Call 1-800-552-5466 for the nearest center in your area.

Checks should be made payable to: American Red Cross, Southeastern Michigan Chapter, and sent to P.O. Box 33351, c/o Barbara O'Neill, Detroit, Mich. 48232-5351.

Candidate forum

The Canton Economic Club will feature 13th District Congressional candidates Lynn Rivers and Joe Fitzsimmons at noon on Wednesday, Oct. 16.

Tim Richard of the Observer Newspapers will moderate questions from panelists Dale Yagella, executive director of Growth Works in Plymouth Township; Carleigh Flaherty, executive director of the Canton Chamber of Commerce; Kathleen Kittle of Mission Health and Tom Yack, Canton Supervisor.

The forum is in the Summit on the Park. Cost is \$15 for lunch and program. Call Joan Noricks at 981-3002 for reservations.

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County

from page 5A

still excavating two lanes and still needed to pave them. "Traffic is restricted to one lane in each direction," Roach said.

■ Seven Mile between I-275 and Newburgh. This \$750,000 project will widen 7 Mile from four to five lanes and resurface it.

Motorists can expect continued backups over the next several weeks as the road is reduced to one lane in each direction so crews can work on the west-bound lanes, Roach said.

Seven Mile will be closed, possibly on Oct. 20, to install a drain culvert. That date depends on how soon contractors finish road construction. "That (work) can't be done while traffic is going over the road," Roach said.

Roach suggests motorists use Six Mile or Eight Mile as alternate routes.

■ Ridge Road and Powell in Plymouth Township: This \$1.3 million project was expected to be finished Oct. 12, then reopened to traffic.

Ridge was a gravel road. It now will be paved. The construction will be financed by a special assessment district for 75 percent and the remaining 25 percent through Wayne County funds.

■ Beck Road from Cherry Hill to Geddes in Canton Township: This road is expected to reopen by the end of October, Roach said. The surfacing of the gravel road has been completed and the contractor is working on ditches.

This project was expected to cost \$1.6 million financed through a special assessment district on nearby residents.

■ Bridge on Beech Daly between Joy Road and Warren, just south of Redford Township. Contractors expect to complete the bridge within three weeks for this \$650,000 project.

Pavement will be poured over the next two weeks on each side of the bridge. Reinforcements also were installed, Roach said.

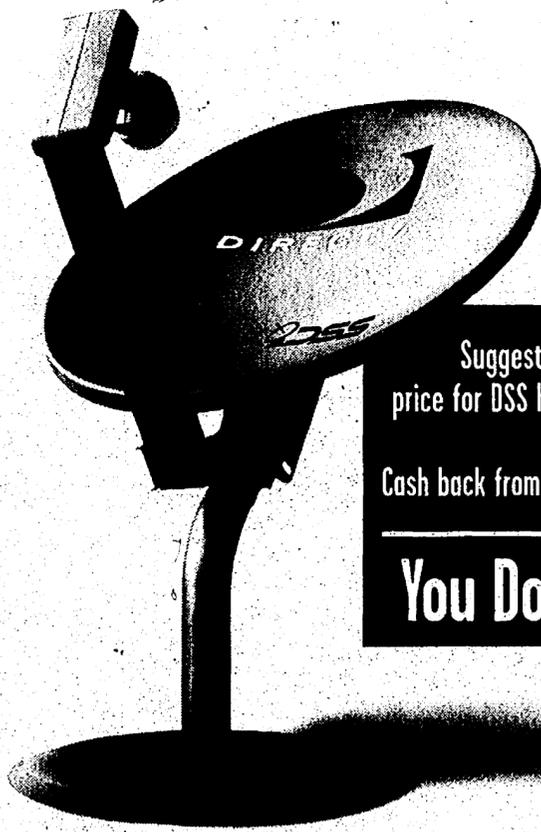
■ Motorists inconvenienced by road closures throughout Wayne County can expect relief soon.

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Deer-vehicle crashes rise, caution urged

Catching up on Michigan's world of natural resources:

Deer-related auto accidents in Michigan were up 10.4 percent in 1995, says the Michigan Association of Insurance Agents - more than 62,500.

And since 1986, vehicle-deer crashes have leaped 182 percent.

Eight people were killed and 2,153 injured last year. Average collision claim cost: \$1,700. Highest county totals: Kent (Grand Rapids), 1,976; Jackson, 1,699; Calhoun (Battle Creek), 1,615.

Advice from the insurance people:

- Be cautious and slower when deer are on the move, such as October through December.
- Brake hard but stay in your traffic lane. It's safer to hit the deer rather than swerve off the road or risk hitting another vehicle.
- Worst times: dawn and sunset. Dim your instrument panel lights to make it easier to spot deer.

Michigan has 1.8 million deer.

Chelsea open house
One of southern Michigan's least-known attractions is the Gerald E. Eddy Geological Center in the Waterloo Recreation Area. Take I-94 west of Chelsea in Washtenaw County to exit 157 and follow the signs.

The Department of Natural Resources will hold a public listening and open house from 7-9 p.m. Tuesday, Oct. 22, at the Eddy center, named for the geologist who once headed DNR.

People can discuss resource issues with staff fisheries biologists, foresters, conservation officers and park staffs.

The center has exhibits on how glaciers shaped the Michigan landscape and affected everything from giant animals to bugs. Books and gift stones are on sale. This is the 11th in DNR's series of open houses.

Questions? Call DNR's Denise Mogos at (313) 953-1528 in Livonia. Disabled? Call James Hayes at (616) 685-0002 to request mobility, visual, hearing

See CRASHES, 11A

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Appeals court reverses county judges

BY TIM RICHARD
STAFF WRITER

A state Court of Appeals panel praised Southfield attorney Alexander Kelin for "well-pleaded allegations" in his effort to try a police brutality case against the city of Taylor and two officers.

The state's second highest court reversed, 3-0, Wayne Circuit Judge James R. Chylinski's dismissal of a civil suit by Kelin's client, Clarence Stamps Jr., whose knee was fractured during an arrest.

Chylinski was told to analyze further a deal in which the city agreed not to prosecute Stamps for trespassing at his girlfriend's home in exchange for his agreement not to sue the city for civil damages. Stamps signed the deal but sued anyway. Chylinski granted the city's motion for summary judgment in the city's favor.

"(R)elease-dismissal agreements should be analyzed on a case by case basis," said Judge Richard Allen Griffin, writing for the appellate panel that included Judges Harold Hood and John Foley.

Summoned in 1993 by Stamps' girlfriend, Taylor officers Timothy Culp and Rory Johnson talked Stamps into leaving her home and then arrested him "after a loud and profane protest. Plaintiff (Stamps) alleges that as he was being

Judge Richard Allen Griffin's panel told Chylinski to look at the issue of 'prosecutorial overreaching' by having the prosecutor show its action arose from concern for the public interest 'rather than a concern for the private interests of government officials.'

forced into a police vehicle, one of the officers struck (his) lower thigh, causing plaintiff's knee to fracture," Griffin wrote.

The appeals court cited a Michigan precedent from 1976 that was changed by a 1987 U.S. Supreme Court ruling.

The Michigan ruling against the city of Galesburg invalidated release-dismissal deals. Among the reasons was "a desire on the part of the prosecuting authority to extract police officers from possible liability offers an undeniable temptation to concoct or exaggerate the charges against the defendant to exaggerate his (prosecutor and police) bargaining position."

The U.S. Supreme Court, however, called for case-by-case analysis. Before enforcing a release-dismissal deal, a trial court should determine "(1) the agreement was voluntary; (2) there was no evidence of prosecutorial misconduct; and (3) enforcement of the agreement will not adversely affect relevant public interests," said Griffin,

quoting other cases.

The trial court, in assessing the voluntariness of the deal, should consider "(1) the sophistication of the criminal defendant; (2) whether the signer of the release was in custody at the time of signing; (3) whether the signer was represented by counsel; (4) whether the signer had ample time to consider the agreement before signing it; (5) whether the signer expressed any unwillingness; and (6) whether the release is clear on its face."

Griffin's panel told Chylinski to look at the issue of "prosecutorial overreaching" by having the prosecutor show its action arose from concern for the public interest "rather than a concern for the private interests of government officials."

Attorney Kelin could not be reached by press time for an update on the status of the case in circuit court.

Detroit sued

In another case, a different

Court of Appeals panel reversed Wayne Circuit Judge Edward M. Thomas' decision against two minors who sued Detroit in a police pursuit case. Thomas dismissed the suit.

Marlon Cooper and Martell Morris "were passengers in a stolen Jeep Cherokee driven by Damian Collins, 14. A police pursuit of the vehicle ended when it crashed into the porch of a house. Collins was killed, and Cooper and Morris were injured," the opinion said.

Cooper and Morris sued, alleging the officers were grossly negligent and reckless in their pursuit. The city filed a third-party complaint against driver Collins' estate.

The Court of Appeals said Judge Thomas erred in ruling for the city "on the basis that they owed no duty to plaintiffs." The panel said Thomas erred in ruling the city was protected by the doctrine of governmental immunity; "reasonable minds" should have concluded the officers should have recognized Collins wouldn't stop when he drove at high speeds, the wrong way down a one-way street, ignored traffic signals and sideswiped two other cars.

The opinion was signed by Judges Maureen P. Reilly, Michael J. Kelly and Calvin L. Bosman. The case goes back to circuit court.

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(SPECIAL) A drug that is exciting researchers in the treatment of pain has been formulated into a new product known as "Arthur 100" and is being called a "Medical Miracle" by some, in the treatment of debilitating conditions such as arthritis, bursitis, rheumatism, painful muscle aches, joint aches, simple backache, bruises, and more. Although the mechanism of action is unclear, experiments indicate that Arthur 100 relieves pain by first selectively attracting and then destroying the messenger chemical which carries pain sensations to the brain, thus eliminating pain in the affected area. Arthur 100 is an odorless, greaseless, nonstaining cream, and is available immediately without a prescription and is guaranteed to work.

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Crashes

from page 10A

or other assistance, preferably a week in advance.

Wood cutting cut

Permits to gather firewood from state forests are discontinued from Oct. 1 through next March 31, DNR announced.

When they're available, they're valid for 90 days, cost \$20 and entitle you to five standard cords of wood. Wood may be collected only for personal use (no resale) from downed or designated trees.

Think summer

Campgrounds in Michigan State Parks are so popular that it's a good idea to reserve a spot by telephone and credit card. It's far cheaper than searching in frustration through crowded campground the first evening of your vacation. You may reserve 11 months in advance.

"By planning now, campers can make sure they get their first choice of parks, especially for holiday weekends," said O.J. Scherschligt, DNR chief of parks and recreation.

Know what park you want to use, and have alternative dates and places in mind if your first choice isn't available.

Be ready to provide your name, address, camping equipment size and type, Visa or Mastercard number, and telephone number of a contact person. Or you may ask for a mail-in reservation form from any state park or the toll-free number.

The toll-free number is 1-800-5432-YES between 8 a.m. and 11 p.m. weekdays and 8 to 5 on weekends.

County hosts Halloween fest in Hines

Youngsters are invited to come out and enjoy the Wayne County Parks Halloween Festival 1-3 p.m. Saturday, Oct. 26 in Hines Park's Nankin Mills Picnic Area.

Youngsters ages 4-12 will be treated to a costume contest, games, candy hunt, hay rides and puppet show.

"The Boo Brothers Puppet Show of Funny Frights," presented by Pippin Puppets is planned 1:30-2 p.m. From 2-2:30 p.m. "The Red Rug Puppet Theater" will entertain.

Festival admission is free, however, a nominal fee will be charged for the hay ride. Food concession will be available.

For more information, or to reserve a spot, call Wayne County Parks at (313) 261-1990. Nankin Mills is on Hines Drive, just east of Ann Arbor Trail.

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TASTE

MONDAY, OCTOBER 14, 1996

B

TASTE BUDS



CHEF LARRY JANES

Homemade bread sticks, that's Italian

My introduction to making Italian-style bread sticks occurred a few years ago when Nick Malgieri, the man who wrote the book on "How To Bake," (copyright 1996, Harper-Collins Publishers, \$37.50) appeared at a national food conference that I attended.

Nick told the assembled group of foodies about watching a baker in the Piedmont region of Italy make bread sticks. The Grissini were so good that Nick solicited a rudimentary recipe on the spot. He then shared the recipe with the group. I recently found the recipe while purging my desk of mounds of recipes, publications and press releases that have gathered dust through the years. You get the idea. It's all those clippings of things that you say to yourself "gee, this sounds too good to pass up, I must make it," and seldom do, or find the time, or make the effort, or whatever. Until now.

The best reason to make homemade bread sticks is the assumption that bread stick recipes are rather easy to follow, somewhat forgiving, and that bread sticks are many things to many people. Everyone who loves bread sticks thinks of his or her favorite version — thick or thin, tender or crisp, seasoned, salty or plain — as their own personal favorite.

Lack of recipes

When I began my search for information to write this article, I was surprised by the lack of recipes available in cookbooks. Malgieri's book doesn't even contain one, and most of the recipes I did stumble across in other publications were nothing more than a basic white bread cut down to thin strips. After searching through about 20 different bread and baking books, here's what I discovered:

Some of the most basic differences among bread sticks stem from the type of fat that is used in the recipe. Olive oil, butter and lard all impart a different and distinctive flavor and texture. Olive oil will contribute a deep, fruity flavor and is an excellent choice when making herb bread sticks.

Butter is rich and delicate, and helps make the perfect plain, yet sweet bread stick, the kind that lends itself to a veil thin slice of Prosciutto wrapped around its exterior.

Lard, perhaps the best fat for crisp bread sticks, offers an assertive, rustic taste. As with any good bread recipe, it is always best to use an unbleached all purpose flour or better yet, a standard bread flour. Standard all purpose bleached flour has been chemically bleached and is sold mainly because it also contains bromates which have a tendency to bake light and airy breads.

Whole grains, especially those that are naturally stone ground will produce a more robust, textured bread stick with a chewier texture. Bread flour is made from hard winter wheat with a higher protein level. Bread flour should not be used for quick breads, cakes and pastry crusts because it will make for a heavier dough.

Yeast

It was once said by an old philosopher that "yeast, like man, luxuriates in warmer temperatures."

When it comes to making bread sticks, you're only as good as the yeast. Whereas, many moons ago when I was young and naive, I thought that packets of quick active dry yeast available in tri-packs in the cool dairy section was the only way to go. Any baker knows that the yeast you use is critical, and it is the yeast that is the spark that ignites the fire that fuels the engine of fermentation. Pros suggest purchasing dry bakers yeast that is sold in 4 ounce jars, or airtight bags. It is free of preservatives and rapid rise agents.

Bread sticks, like good bread, should never be rushed. Fermentation with fast rising, double powered yeast robs bread and bread sticks of good texture and flavor. Don't confuse bakers yeast with nutritional or brewers yeast.

Last, but certainly not least, use the best ingredients money can buy. Garlic powder will never replace fresh garlic and newly purchased caraway seeds will fare much better than those that have been sitting in your spice rack for the past 11 years.

Chef Larry Janes is a free-lance writer. He welcomes your calls and comments. To leave a message for him, dial (313) 953-2047 on a touch-tone phone, mailbox 1886. See recipes inside.

LOOKING AHEAD

What to watch for in Taste next week:

■ Oregon's King Estate wines here at last

KOSHER FOODS ARE 'SOUPER'

BY PEGGY MARTINELLI-EVERTS
REGISTERED DIETITIAN

To many, kosher foods and kosher cooking mean good, pure, healthy food. The word "kosher" is a derivation of the Hebrew word "kasher" meaning "proper" or "pure."

In recent years, kosher food has enjoyed a surge in popularity as we all — regardless of our religious or ethnic background — look for healthy, wholesome food products.

Matzo ball soup is a wonderful comfort food, bagels are so mainstream now that bagel factories pop up almost as fast as coffee shops and it's difficult to resist some of those fabulous pastries that come fresh from local Jewish bakeries.

A food is deemed kosher if it conforms to strict Jewish biblical laws pertaining not only to the type of food that may be eaten, but to the kinds of food that can be combined at one meal. But there are misconceptions associated with kosher products.

So what exactly is kosher food and what separates these food items from other non-kosher foods? Within the Jewish dietary law, kosher usually refers to food that is fit to be eaten, as opposed to food that is "tref," or forbidden.

Forbidden foods include pork, horse flesh, shrimp, crabs and oysters. Kosher fish are those that have scales and fins.

Kosher dietary laws require that the slaughtering of animals and fowl be done in a manner that prevents unnecessary suffering. Meat must be soaked and salted to remove all blood. Milk and dairy products must not be eaten with meat. This means at some meals dairy that keep kosher are lacto/ovo/pescos (dairy/egg/fish) vegetarians.

Some foods are labeled "pareve" or "parve" which means that they are neutral foods. The term describes food made without animal or dairy ingredients. According to kosher dietary laws, animal food cannot be consumed at the same meal as dairy food, but a pareve food may be combined or eaten with either. In order to be pareve, breads or cakes must be made with vegetable oils and not with butter or other animal fat.

According to Franklin Claire, vice president of sales for B. Manischewitz Co., a kosher food manufacturer, in order for packaged goods to receive the kosher certification, they must be produced under the strict supervision of a rabbi. He adds that a rabbi must be present at the production facility to supervise and certify that all ingredients, equipment and the manufacturing process are within the strict requirements of Jewish dietary law. This involves insuring that pure ingredients are used in a clean environment with strictly enforced quality controls in place.

Because kosher products must pass these



strictly monitored standards, many people believe that kosher foods are healthier than non-kosher fare. Please remember that whether a food is kosher or not, you must still read the nutritional content label to be sure it fits into your daily dietary requirements. As with most any eating pattern, if you make good choices, you can be assured a healthful diet.

Here are some guidelines to follow if you choose kosher foods:

■ Foods prepared with added fat, whether it's butter (for a dairy meal) or margarine/oil (for a meat meal) should be eaten in limited amounts.

■ Fatty cuts of meat such as beef ribs, fish packed in oil or sour cream, whole fat dairy products, egg yolks and organ meats will contain significant amounts of saturated fat and cholesterol and should be eaten in limited amounts.

■ Meat-based soups should have the fat skimmed off. Cream soups should be prepared with the lowest fat dairy product available. Soups made with barley, peas, lentils and vegetables such as cabbage or beets can be a fully satisfying meal if served with fresh, crusty bread.

■ Individuals monitoring their salt intake may want to limit pickled or smoked meats or fish such as salmon or haddock, or pickled vegetables such as cucumbers and cabbage.

■ Traditional cooking techniques of meat, poultry, fish or eggs such as boiling, baking, grilling or steaming, are lower fat alternatives to frying or preparation in a cream sauce.

■ Enjoy desserts and pastries in limited amounts and look for those made with the lowest fat ingredients such as meringues, fruit tarts, skim milk puddings, plain cakes and baked fruits.

■ Baked products such as bread, rolls and bagels fresh from one of the many local kosher bakeries are wonderful. However, they can be high in calories so enjoy them in limited amounts.

■ Eggs are a basic ingredient in many kosher food products. An egg is an excellent source of high-quality protein, but also contains more than 200 milligrams of cholesterol and up to 7 grams of fat. Watch for eggs in the ingredients list and adjust your diet accordingly.

So go ahead and enjoy the wonderful variety of wholesome kosher foods, but just remember to use good judgment.

Peggy Martinelli-Everts of Clarkston is a registered dietitian and director of clinical operations for HDS Services, a Farmington Hills-based food service and hospitality management company. See recipes inside.

Learn more about kosher foods at fair

If you're interested in learning what kosher food is all about, and you enjoy trying new foods, visit The Neighborhood Project and Jewish Community Center's fifth Kosher Food Fair 1-4 p.m. Sunday, Oct. 20, at the Jewish Community Center's Jimmy Prentiss Morris Building, 15110 W. 10 Mile Road, Oak Park.

Admission is one kosher food item or a cash donation to Yad Ezra Kosher Food Pantry, an organization that feeds the hungry. For more information, call (810) 967-1112.

Fair coordinator Marion Freedman said the fair offers something for everyone whether you're Jewish or not.

Kosher cooking demonstrations by chef and cooking instructor, Annabel Cohen and Matt Prentice of Unique Restaurant Corp., and a display of holiday and Sabbath table settings provide glimpses into Jewish traditions and food preparation. The fair also features storytelling and activities for children, and healthful eating tips provided by the Barbara Ann Karmanos Cancer Institute and Weight Watchers.

A soup contest will be the highlight of the "souper" fair. All soup cook-off entries must be made with kosher ingredients, and recipes must adhere to kosher dietary laws. Judging will take place at 2 p.m. There's no charge to enter the contest, and first, second and third place prizes will be awarded. For contest information, call the Neighborhood Project Office (810) 967-1112.

According to Freedman, the biggest draw of the Kosher Food Fair is the food sampling area. She expects 2,000 to 3,000 people will sample the kosher cuisine from 23 different booths. There will be kosher candy, nuts, pizza, stir-fry chicken, herring, kugels, brownies, rolls, and a host of other specialties.

The fair is sponsored by The Neighborhood Project, the Jewish Community Center, Franklin Bank, and B. Manischewitz Co.



There's a trick to making pumpkin bread a treat

BY LAURA L. SYKES
SPECIAL WRITER

October always makes me think of all the different smells of fall. There are delicious odors of wet leaves after a rain, smoke from a fireplace, straw from a hayride and a home filled with the scent of cinnamon and spices coming from the oven.

This month's recipe is for a low fat pumpkin bread. It is a terrific recipe to make a large batch of and freeze for future gift giving. Or, you can package all the dry ingredients together, put a nice holiday bow on it, attach the recipe, and present it as a gift. Either way, family and friends will love this unique present.

The major changes I made involve the one cup of oil and four eggs. One

cup of cooking oil has 1,928 calories and 218 grams of fat. Because this is a vegetable oil it contains no cholesterol. If it had come from animal fat, such as lard, it would have been packed with cholesterol. The benefit of using a vegetable oil over an animal oil is that it contains no cholesterol. But, it still has the same amount of fat and calories!

I replaced the eight ounces of oil with 6 ounces of non-fat vanilla yogurt. The amount of yogurt is decreased slightly because it contains water and the oil doesn't. If I had used an equal amount of yogurt the recipe would have contained too much liquid and would not have risen correctly. By simply replacing

See BREAD, 2B

PUMPKIN BREAD (ORIGINAL VERSION)

- 3 1/3 cups flour
- 1/2 teaspoon baking powder
- 2 teaspoons baking soda
- 2 2/3 cups sugar
- 1 cup oil
- 4 whole eggs
- 2 cups canned pumpkin
- 1 teaspoon ground cinnamon
- 1/2 teaspoon ground cloves
- 2/3 cup water

Preheat oven to 350 degrees F. Sift flour, baking powder, baking soda and sugar together. Blend in remaining ingredients. Mix well. Divide between two loaf pans. Bake for 1 hour or until knife inserted in center comes out clean. Makes 20 servings (10 per loaf).

Nutrition information: Calories 299.2 kcal, Fat 12.2 grams, Protein 3.7 grams, Cholesterol 43 mg, Carbohydrates 44.8 grams, Sodium 160 mg. Percent calories from fat - 36.1%

PUMPKIN BREAD (LOW FAT VERSION)

- 3 1/3 cups flour
- 1/2 teaspoon baking powder
- 2 teaspoons baking soda
- 2 2/3 cups sugar
- 6 ounces non-fat vanilla yogurt
- 8 egg whites
- 2 cups canned pumpkin
- 1 teaspoon ground cinnamon
- 1/2 teaspoon ground cloves
- 1/3 cup water

Preheat oven to 350 degrees F. Sift flour, baking powder, baking soda and sugar together. Blend in remaining ingredients. Mix well. Divide equally between two non-stick loaf pans. Bake for one hour or until knife inserted in center comes out clean. Makes 20 servings (10 per loaf).

Nutrition information: Calories 202.3 kcal, Fat 0.3 grams, Protein 4.3 grams, Cholesterol 0 mg, Carbohydrates 46.3 grams, Sodium 165 mg. Percent calories from fat - 1.3%

Simmering soups chase fall chills away

See related story on Taste front.

Kitchen," published in 1992 by the National Council of Jewish Women, Greater Detroit Section.

Drop into boiling water and boil uncovered for 30 minutes. Can be added to warm chicken soup or can be frozen. Serves 8.

Recipe from "Generation to Generation," kosher cookbook published by the Sisterhood of Congregation Shaarey Zedek, Southfield.

TOMATO BASIL SOUP

- 3 tablespoons oil or parve margarine
- 1 large onion, thinly sliced
- 1 small carrot, shredded
- 2 stalks celery, sliced
- 5 large ripe tomatoes, peeled, seeded and coarsely chopped
- 1/2 cup fresh basil leaves, lightly packed
- 3/4 teaspoon sugar
- 1/4 teaspoon white pepper
- Dash cayenne pepper
- 1/2 cup chicken broth

- Dash salt
- Fresh basil leaves for garnish

Heat oil or melt margarine, in a 3 quart pot. Add onions, celery and cook, stirring frequently, until they are soft.

Stir in tomatoes, basil, sugar and pepper. Bring to a boil, stirring often.

Cover the pot, reduce heat and simmer until very soft (10-15) minutes. Puree mixture in blender or food processor until smooth.

Return to pan, add broth and salt. Heat until steaming. Serve garnished with fresh basil leaves. Serves 8.

Recipe from "Generation to Generation," kosher cookbook published by the Sisterhood of Congregation Shaarey Zedek, Southfield.

CABBAGE SOUP

- 3 tablespoons vegetable oil
- 2 medium onions, halved and

- sliced crosswise
- 1/2 cup golden raisins
- 1/3 cup lemon juice, freshly squeezed
- 2 tablespoons brown sugar
- 1 tablespoon honey
- 1 medium cabbage, cored, quartered and sliced into 1/4-inch strips (about 8 cups)
- 1 1/2 teaspoons minced garlic
- 1 teaspoon kosher salt
- 1 teaspoon paprika
- 1 (2 pound 3 ounce) can tomatoes with juice
- 3-4 short ribs or flanken
- 3 1/2 cups water
- 1/4 cup ginger snaps, crumbled
- Fresh ground pepper to taste
- Fresh lemon juice to taste
- Chopped parsley to garnish
- Heat oil in heavy saucepan and

cook onions 10-15 minutes until tender. Stir together raisins, lemon juice, brown sugar, and honey and reserve.

Add cabbage to pan and toss to coat with oil. Steam cabbage covered over medium heat until wilted, about 6 minutes. Add garlic, salt, paprika and tomatoes. Tuck in meat, add water to just cover ingredients. Heat to boiling and skim off foam.

Reduce heat and simmer, partially covered for 1 to 1 1/2 hours. Remove meat and bones. Shred meat and return to pot. Stir in ginger snaps and simmer 5-10 minutes. Add pepper and extra lemon juice to taste. Garnish with chopped parsley, if desired. Serves 4-6.

Recipe from Arlene Redfield, "Still Fiddling in the Kitchen," published in 1992 by the National Council of Jewish Women, Greater Detroit Section.

CHICKEN SOUP

- 5-6 pounds Kosher stewing chicken, quartered
- 1 large leek, washed well
- 1 parsnip
- 5 carrots, peeled and cut into serving-size pieces
- 2 stalks celery
- 1 tablespoon salt
- 5 peppercorns
- Fresh dill, optional

Cover chicken, vegetables, and seasonings with water in an 8-quart soup pot bringing water level 3-4 inches above the chicken. Cook 3-4 hours until chicken falls apart.

Strain into a large bowl using a linen dish towel as a strainer. Return carrots to soup and serve.

Recipe from Wendy Wagenheim, "Still Fiddling in the

MATZO BALLS

- 3 eggs
- 5 tablespoons club soda
- 3 tablespoons oil or parve margarine
- 3/4 cup matzo meal
- 3/4 teaspoon dehydrated parsley
- 1/4 teaspoon white pepper
- 3/4 teaspoon salt

Beat eggs. Add club soda, oil, matzo meal, salt, parsley and pepper. Stir until well blended.

Let mixture stand in refrigerator several hours or overnight.

In a large pot, bring water to a boil and add a little chicken bouillon.

With wet hands, form matzo ball mixture into balls (about the size of golf balls).

Bread from page 1B

the oil with yogurt I have eliminated 1,864 calories and 218 grams of fat! I also reduced the 2/3 cup of water to 1/3 cup to

account for the liquid in the yogurt.

Eggs contain 75 calories and 5 grams of fat. Two egg whites

equals one whole egg. Therefore, I replaced the original four eggs with the egg whites of eight eggs. This substitution com-

pletely eliminates the fat from the eggs and reduces the calories from them from 300 to 136.

Amazingly, only 1.3 percent of the calories in the low fat version come from fat! The recipe makes two loaves of bread with 10 servings per loaf. The American Heart Association and The American Cancer Society suggest only eating foods that have under 30 percent of their calories coming from fat. The Pumpkin Bread recipe definitely fits that criteria!

Here's another one of my favorite fall recipes.

CHICKEN CACCIATORE

- 4 medium boneless, skinless chicken breasts

- 2 1/4 cups fat free chicken broth
- 1/2 cup cooking sherry
- 15 ounces no-salt added stewed tomatoes
- 6 ounces fresh mushrooms, sliced
- 1/4 package Good Seasons Italian dressing mix
- 1/4 cup green peppers, finely chopped
- 1 tsp. Italian seasoning
- 1 clove garlic, minced
- 1 whole bay leaf
- Brown rice or No-Yolk brand egg noodles

Boil chicken until done. Remove chicken from water and cut into bite-size pieces; discard water. Place chicken, chicken broth and

sherry in a large non-stick skillet. Add tomatoes, mushrooms, Italian dressing mix, green peppers and other seasonings. Bring to a boil and simmer for one hour until sauce thickens. Serve chicken over rice or noodles. Serves 4.

Nutrition information: Calories 282.5 kcal, Fat 3.0 gm, Protein 46.8 gm, Cholesterol 96 mg, Carbohydrates 12.8 gm, Sodium 438.0 mg, percent calories from fat 10.2%

For more low-fat and fat-free recipes from "Laura's Fat-free Kitchen," and her 8-page monthly newsletter, send a \$24 check or money order for 12 issues to PS Publications, PO Box 7687, Bloomfield Hills, MI 48302-7687.



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Cook out on Columbus Day

You say your grill is now covered with leaves? You think it's too cold to cook outside anymore? You just know the neighbors will think you are crazy? Well, that's the same sort of thing they said about Christopher Columbus, and look what happened when he looked beyond the traditional boundaries.

Cookbook author and lifelong grilling aficionado Melanie Barnard, speaks from her own Italian heritage and suggests that you follow Columbus's lead — look beyond summer for your grilling pleasure. In fact, autumn can be the best grilling season of all, maintains Barnard.

The weather has changed from blistering heat to a welcome coolness that restores summer's flagging appetites. You may have had your fill of burgers and barbecued chicken until next spring, but autumn is the time to approach grilling in a new and heartier way.

Try grilling Cornish game hens for a tailgate party, or pork tenderloin fragrant with herbs to reenergize the family after a day of raking leaves. Grilled turkey breast is a perfect warm up for the Thanksgiving feast to come, and a grilled marinated steak is a welcome surprise any time of year.

One of the best ways to cele-

brate the season is to grill those wonderfully sweet, last-of-the-harvest vegetables. Team them up with spicy Italian sausages for a tantalizing Grilled Sausage and Vegetable Pizza.

Pizza baked or grilled in wood-fired stoves are an Italian classic, and they are certainly the last word in avant-garde casual dining in America these days. With your backyard grill, you can have a piping hot, contemporary-style grilled pizza in about as much time as the local pizzeria delivery service will take one to your door. And better yet, you can personalize the pizza for everyone.

There are endless variations for this pizza. Make a trendy "white" pizza with fresh or canned clams sprinkled on grilled bread that has been flavored with bottled Italian dressing.

Our pizza uses green bell peppers and onions, both of which grill to a sweet woody flavor. Equally delicious toppings would be grilled sliced eggplant, zucchini, portobello mushrooms, broccoli, or even potato slices.

Or, make a classic Italian pizza Margharita with thinly sliced fresh tomatoes, fresh basil leaves and a drizzling of bottled Italian dressing. Evoke images of the Rivera with a Nicoise

pizza of roasted peppers and sliced black olives. Even the traditional cheese and pepperoni is made more interesting when grilled.

GRILLED SAUSAGE AND PEPPER PIZZAS

- 3/4 pound lean hot or sweet Italian sausage links or turkey Italian sausage links
- 1/2 cup bottled Italian dressing
- 2 teaspoons chopped fresh rosemary or 1 teaspoon crumbled dried rosemary
- 2 medium green bell peppers, seeded and quartered
- 1 large sweet onion, such as Vidalia, cut crosswise into 1/2-inch slices
- 2 packages (8 ounces each) individual Italian Bread Shells, or 4 sandwich size English muffins, split
- 1 cup prepared marinara or pizza sauce
- 1 cup (about 4 ounces) shredded Mozzarella cheese

Prick the sausages with a fork, then place in a skillet. Add about 3/4 cup of water, cover the skillet and steam over medium heat, turning once, until the sausages are no longer pink, about 10 minutes. (The sausages can be steamed a few hours ahead and refrigerated. Return to room temperature

before continuing).

In a small bowl, combine the Italian dressing and rosemary. Split the sausages lengthwise. Brush the sausages, peppers, and onions with about half of the Italian dressing. Grill the sausages and vegetables over medium coals, turning once until the sausages are rare browned, and the vegetables are tender, 7 to 10 minutes. About 2 minutes before the vegetables and meat are done, grill the tops of the bread shells or cut sides of the English muffins until lightly toasted.

Remove bread, sausages, and vegetables from the grill. Quickly slice the sausages and peppers into large chunks, and separate the onions into rings. Turn bread, toasted side up, spread with marinara sauce, top with the sausages and vegetables, drizzle with remaining Italian dressing, and sprinkle with cheese.

Return the pizzas to the grill. Cover and grill until cheese melts and underside of bread is toasted, about 1 minute. (If you don't have a covered grill, it will just take a bit longer to melt the cheese, or you can finish melting the cheese under the broiler). Garnish with sprigs of rosemary, if desired. Serves 4.

Recipe compliments of Wish-Bone Dressing.



Fall cookout: Grilled sausage and pepper pizza is a tasteful way to celebrate the season.

Homemade bread sticks worth the effort

See related Taste Buds column on Taste front.

TENDER SALTY BREAD STICKS

- 3 cups unbleached all purpose flour
- 1 1/2 teaspoons sugar
- 1 1/2 tablespoons salt
- 1 cup warm water (95-105 degrees F.)
- 2 1/2 teaspoons bakers yeast
- 2 tablespoons unsalted butter or olive oil
- Egg wash made by beating 1 large egg with 1 tablespoon water
- 2 tablespoons Kosher salt for sprinkling

In a bowl, mix together the flour, sugar and salt. In a small bowl, whisk together the water, yeast, and butter or oil. Add yeast mixture to flour mixture and work into a dough.

Place dough on a lightly floured surface and knead until smooth and elastic, about 8-10 minutes. Place dough in a lightly greased bowl, turning to coat, and let rise, covered tightly with plastic wrap, until doubled in bulk, about 1 hour.

Line two jelly roll pans or large baking sheets with parchment paper or foil. Turn dough onto a lightly floured surface and punch down. Shape dough into a 12 by 3-inch rectangle and cut crosswise into twelve 3 by 1-inch strips. Roll each strip with palms of hands until six inches long and in the pans arrange 2 inches apart. Cover pans loosely with plastic wrap or a kitchen towel and let sticks rise until doubled in bulk, about 1 hour.

Preheat oven to 375 degrees F. Brush sticks with egg wash and sprinkle with Kosher salt. Bake sticks in upper and lower thirds of the oven, switching positions of pans halfway through baking, until well risen and golden, about 20-25 minutes. Cool sticks in pans on racks. Makes 12 somewhat large bread sticks.

CLASSIC ITALIAN GRISSINI

- 2 scant tablespoons dry bakers yeast
- 2 1/2 cups warm water (about 105 degrees F.)
- 2 tablespoons olive oil
- 2 tablespoons honey
- 2 teaspoons salt
- 5 1/2 to 6 1/2 cups unbleached flour

Sesame seeds, poppy seeds, caraway seeds, coarse salt or a combination, if desired, for a topping.

In a large bowl, soften the yeast by dissolving it in the water. Add the oil, honey, salt and 2 cups of the flour. Beat vigorously with a dough whisk or a heavy handed spoon for 2 minutes. Gradually add more of the remaining flour, 1/4 cup at a time, until the dough forms a mass and begins to pull away from the side of the bowl. Turn the dough out onto a floured surface. Knead the dough, adding more flour, a little at a time, for 8-10 minutes or until you have a smooth, elastic dough and blisters begin to develop on the surface.

Place the dough in an oiled bowl. Cover with kitchen towels and

allow to rise for 1 hour or until doubled in size. Turn the dough onto a lightly oiled surface. Divide into 48 pieces for thick bread sticks or 72 pieces if you prefer the more classic, thin Italian Grissini. Roll each piece into a 10 inch rope.

If desired, scatter one or more of the toppings over the work surface. Place the bread sticks one inch apart on a baking sheet covered with parchment paper. Cover with a towel and allow to rise for 30 minutes. About 15 minutes before the end of the second rise, preheat oven to 400 degrees F. Bake thicker bread sticks for 20 minutes, thinner bread sticks for 10-12 minutes. Immediately remove bread sticks from the baking sheets to a rack.

For extra crisp bread sticks, cool the oven to 200 degrees F. and place the bread sticks in the oven for 20 minutes more. Makes 48 or 72 bread sticks, depending on their size.

BUTTERY CHEESE BREAD STICKS

- 1/2 pound (2 sticks) unsalted butter, at room temperature
- 3-4 cups unbleached flour
- 1 tablespoon dry bakers yeast
- 1/4 cup warm water (about 105 degrees F.)
- 1 large egg, beaten
- 1 cup warm milk, about 105 degrees F.
- 1/4 cup sugar
- 1 1/2 teaspoons Kosher salt
- 8 ounces Parmesan cheese, grated, (about 2 cups)

Combine the butter with 1/2 cup of flour. Make a heavy paste and roll it out thin on waxed paper or parchment paper. Place it in the refrigerator while the dough is prepared.

In a large bowl, soften the yeast in the warm water and mix until dissolved. Add the egg, milk, sugar, salt, 2 cups of flour and 1 cup (1/2) of the cheese to the yeast mixture. Beat vigorously for 2 minutes. Gradually add more flour, about 1/2 cup at a time until the dough begins to pull away from the sides of the bowl.

Flour your hands and roll a small marble sized ball of dough. If it rolls into a ball but then disintegrates into a sticky glob, it is the right consistency. Too much flour at this point makes it hard to roll the bread sticks later. Cover the bowl with plastic wrap. Refrigerate for 30 minutes.

On a lightly floured surface, roll the dough into a 9 by 24-inch rectangle. Remove the butter mixture from the refrigerator and carefully position it over the dough. Peel off the paper and fold the dough into thirds. Roll the dough again into a 9 by 24-inch rectangle and fold it into thirds.

the remaining Parmesan cheese and place the strips on parchment lined baking sheets about 1 inch apart. Cover with a towel and allow to rise for 45 minutes. About 15 minutes before the end of the rise, preheat oven to 400 degrees F.

Carefully twist the ends of the bread sticks in opposite directions. Bake bread sticks for 15 minutes or until golden brown. Remove

from baking sheets and cool on a wire rack. Makes 48 bread sticks. **Chef's Secret:** Now that you think this recipe is far too complicated, try making it with puff pastry sheets that can be purchased from the grocer. Simply defrost the sheets and roll into 9 by 12-inch rectangles.

Cut into 24 half inch strips, dip in melted butter, then roll in fresh grated Parmesan. Bake as directed in recipe above.

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COOKING CALENDAR

Send items to be considered for publication to: Keely Wygonik, Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48150, or by fax (313) 591-7279.

SPECIAL EVENTS

The Ritz-Carlton, Dearborn
Decanter Imports of Novi presents Gala Tasting 4-8 p.m. Monday, Oct. 14 featuring 26 top wine producers from California, who will be pouring and talking about their wines and the situation of the California wine industry today at the Ritz-Carlton on Fairlane Plaza in Dearborn. All Star Wine Maker Tasting and Dinner sponsored by the Ritz-Carlton and Decanter Imports 6-8 p.m. Tuesday, Oct. 15. The Oct. 14 wine tasting is \$25 per person, the dinner on Oct. 15 is \$75 per person. Call (313) 441-2100 for information.

Old World Market
At the Southfield Civic Center, 10 a.m. to 8 p.m. Friday and Saturday, Oct. 18-19; 10 a.m. to 6 p.m. Sunday, Oct. 20. The market showcases the best local international performers, crafters and import vendors for a weekend of entertainment, cultural sharing and international shopping. International food and pastries will also be offered for sale. Admission is \$4 adults, \$3 senior citizens and children, \$10 family tickets. For more information, call (313) 871-8600 weekdays.

CLASSES
Cajun Cooking
Taught by New Orleans native Vanshana Francois, 6:30-9:30 p.m. Fridays, Oct. 25 to Nov. 1, in the staff lounge of Henry Ford Community College's Dearborn Heights Center. The cost is \$55, call (313) 845-9865 or (313) 845-6390.

Kitchen Glamor
Cuisinart's Celebrity Chef Fabrizio, 6:30 p.m. Tuesday, Oct. 15 (Novi); 1 p.m. Wednesday, Oct. 16 (Redford); 1 p.m. Thursday, Oct. 17 (West Bloomfield); 6:30 p.m. (Rochester). Next week, Side dishes, perfect for Thanksgiving. Chef series features Lorraine Platman of Sweet Lorraine's 12:30 p.m. Sunday, Oct. 20. at the West Bloomfield kitchen. Call (313) 641-1244 for information.

TRAVEL
All Aboard Travel
Join Chef Larry Janes on Costa Cruises' new flagship the MS Costa Victoria for a cruise designed for gourmets who enjoy great tasting, low-fat foods. All Aboard Travel has organized the complete package, which includes cooking demonstrations, cruise, meals, entertainment and ports of call. Fifty cabins have been set aside for the March 90, 1997 sailing at \$845 per person, based on double occupancy, for an outside ocean view cabin. Port taxes are \$121 per person, air travel from Detroit (round trip) was \$329 at the time of this release. Call (313) 591-3322 for a descriptive brochure.

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MOVIES

'The Phantom' returns to Redford Theatre

Redford Theatre is presenting the 1925 silent film classic, 'The Phantom of the Opera,' starring Lon Chaney, 8 p.m. Friday, Oct. 18. The film, including the original two-color Technicolor masked ball sequence, will be accompanied live by Tony O'Brien performing his original musical score at the Barton theatre pipe organ with soprano Deborah Frontczak at the Redford Theatre, 17360 Lahser Road, (north of Grand River) in Detroit.



Film classic: Lon Chaney and Mary Philbin star in 'The Phantom of the Opera' to be presented Friday at the Redford Theatre.

Tickets are \$8, and available at Hammell Music in Livonia; Evola Music Centers in Bloomfield Hills and Plymouth; the Poster Gallery in the Fisher Building, Detroit; Royal Oak Music Center, Little Professor Book Center, Dearborn; and Township Hardware in Redford. Call (810) 258-5806 or (313) 537-2560 for more information. There is no charge for lighted, guarded parking.

In this landmark film, Chaney plays the deranged musician, Erik, who haunts the subterranean caverns beneath the Paris Opera House. Mary Philbin is the opera's beautiful young singer, Christine, whom he plots to abduct as his bride.

The son of deaf-mute parents, Chaney became skilled in the art of pantomime early in life. He was considered a genius in the application of make-up, and the unmasking scene, accompanied by the throbbing pipe organ, has not been equaled.

The 35mm print used in this presentation was made from the master archive print by the International Museum of Photography at George Eastman House. It contains the last surviving footage of the original two-color Technicolor sequences, that of Chaney, disguised as Red Death, making a nightmarish

entrance to the masked ball, preserved by the UCLA Film and Television Archives.

So costly and so well built was the five-story set of the Paris Opera House constructed at Universal Pictures for this film that it was never struck. It stands today on Stage 28 and is seen every year by thousands of sightseers.

Tony O'Brien of Livonia has accompanied 'The Phantom of the Opera' in both solo performance and with symphony orchestras, most recently with the Lawton (Oklahoma) Philharmonic and at the Chautauqua Institution in New York State.

Deborah Frontczak, who will sing 'The Jewel Song' from 'Faust' as the story unfolds on the screen, is a graduate student at Wayne State University in voice performance. An active member of Grosse Pointe Theatre, she has been seen in 'Nun-

sense,' 'Evita,' and 'Into the Woods,' and just performed the role of Susanna in 'Le Nozze di Figaro,' at WSU.

The program is being presented by two non-profit groups, the Detroit Theatre Organ Society and the Motor City Theatre Organ Society, which share the common goal of preserving the theater pipe organ, an instrument installed in movie houses across the country in the 1920s to accompany silent films.

The Detroit Theatre Organ Society, founded in 1961, owns the Wurlitzer pipe organ installed in the Fisher Theatre in 1928, which is now in the Senate Theatre, 6424 Michigan Ave., Detroit.

The Motor City Theatre Organ Society, organized in 1964, purchased the Redford Theatre in 1978 to preserve the 1928 Barton pipe organ in its original home.

GUIDE TO THE MOVIES

A large grid of movie listings for various theaters including AMC Theatres, AMC Hamilton 4, AMC Albany 14, AMC American West 6, AMC Lincoln Park 10, AMC Woodland 6, AMC Woodland 8, AMC Woodland 9, AMC Woodland 10, AMC Woodland 11, AMC Woodland 12, AMC Woodland 13, AMC Woodland 14, AMC Woodland 15, AMC Woodland 16, AMC Woodland 17, AMC Woodland 18, AMC Woodland 19, AMC Woodland 20, AMC Woodland 21, AMC Woodland 22, AMC Woodland 23, AMC Woodland 24, AMC Woodland 25, AMC Woodland 26, AMC Woodland 27, AMC Woodland 28, AMC Woodland 29, AMC Woodland 30, AMC Woodland 31, AMC Woodland 32, AMC Woodland 33, AMC Woodland 34, AMC Woodland 35, AMC Woodland 36, AMC Woodland 37, AMC Woodland 38, AMC Woodland 39, AMC Woodland 40, AMC Woodland 41, AMC Woodland 42, AMC Woodland 43, AMC Woodland 44, AMC Woodland 45, AMC Woodland 46, AMC Woodland 47, AMC Woodland 48, AMC Woodland 49, AMC Woodland 50, AMC Woodland 51, AMC Woodland 52, AMC Woodland 53, AMC Woodland 54, AMC Woodland 55, AMC Woodland 56, AMC Woodland 57, AMC Woodland 58, AMC Woodland 59, AMC Woodland 60, AMC Woodland 61, AMC Woodland 62, AMC Woodland 63, AMC Woodland 64, AMC Woodland 65, AMC Woodland 66, AMC Woodland 67, AMC Woodland 68, AMC Woodland 69, AMC Woodland 70, AMC Woodland 71, AMC Woodland 72, AMC Woodland 73, AMC Woodland 74, AMC Woodland 75, AMC Woodland 76, AMC Woodland 77, AMC Woodland 78, AMC Woodland 79, AMC Woodland 80, AMC Woodland 81, AMC Woodland 82, AMC Woodland 83, AMC Woodland 84, AMC Woodland 85, AMC Woodland 86, AMC Woodland 87, AMC Woodland 88, AMC Woodland 89, AMC Woodland 90, AMC Woodland 91, AMC Woodland 92, AMC Woodland 93, AMC Woodland 94, AMC Woodland 95, AMC Woodland 96, AMC Woodland 97, AMC Woodland 98, AMC Woodland 99, AMC Woodland 100.

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Is a bank or a credit union the best deal for you?

By MICHAEL KELLY

In the last year consumer

advocates and business analysts have been warning consumers

about rising fees and other consumer costs at banks. Often, they advise joining a credit union instead of doing business at a bank. Why? Isn't a credit union just like a bank?

In short, the answer is no. For most people, most of the time, credit unions are a much better deal than banks. A recent study by the Public Interest Research Group (PIRG) on fees starkly demonstrates some of the differences between credit unions and banks. Need to stop payment on a check? The average bank fee is \$14.43, while the average credit union charges \$5.52. "No fee" checking? The bank average is \$2.94 monthly charge with 9 free checks then 20¢ per check. The credit union average is a 27¢ monthly charge with 19 free

checks and then 1¢ per check. Some difference.

An explanation may be that the banking industry has been reporting record profits in recent years and, according to a recent survey by the Conference Board, top banking industry executives are now the highest paid executives in the nation (with a median salary of \$953,000 a year!).

"The bankers still have their hands buried deep in our wallets," stated Ed Mierzewski, Director of the PIRG Consumer Program, "Consumer bank fee increases once again defied gravity, rising at twice the inflation rate from 1993 to 1995." Mierzewski cited the rising cost of an interest-bearing NOW checking account. In 1990, a consumer had to leave a \$135 bal-

ance in his interest-earning NOW checking account to cover fees. By 1993 that had risen to \$725. By 1995, the required balance had reached \$1,123.

Then there are loan and savings rates. According to 1995 figures, banks charged 9.56% for new car loans while credit unions charged 8.49%. Banks charged 18.21% for credit card loans and credit unions charged 13.14%. For savings, banks paid 4.92% on a one year certificate and credit unions paid 5.97%.

The key reason for this contrast is the different purposes of banks and credit unions. Banks are businesses created to make money from their customers and give it to their stockholders. Credit unions are member-

owned financial cooperative which exist to provide services. Any money earned beyond the cost of operation just goes back to the members, usually through lower interest rates on loans, higher interest rates on savings, or lower service fees.

There are times for banks, of course. If you are a corporation seeking a line of credit, a business wanting a loan to build inventory or developer seeking a few million to construct a new subdivision, credit unions won't be much help. But if you just want a car loan, a checking account, an ATM card or other individual services, a credit union is probably the best deal for you.

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Five ways to join a credit union

If you already belong to a credit union, you know about the exceptional financial service and value you find there. If you or your friends and family don't belong to a credit union, but would like to, here's

how to find a credit union to join:

1. **Ask the boss.** Often you'll find that the company where you work offers access to a credit union. Many employers offer direct deposit of part

or all of your paycheck to the credit union. This service helps you save regularly, make efficient deposits to your checking account and even make loan payments.

2. **Poll your family mem-**

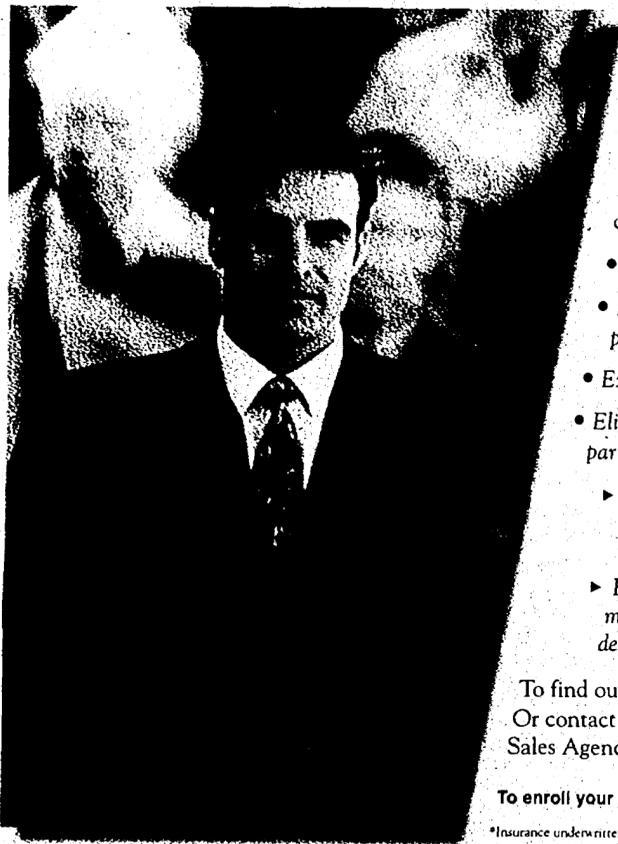
bers. If your employer doesn't sponsor a credit union perhaps your spouse's employer does. Or a parent, brother, sister or child might work at a company offering a credit union. Most credit unions allow credit union members' families to join the credit union also. Different credit unions may define "family" differently though. At some, members of your immediate family — spouse, parents, and children — are eligible. At other credit unions, family may include extended family members like cousins, uncles and aunts.

3. **Quiz the neighbors.** Many credit unions have a "community" field of membership serving a region defined by geography rather than by employment or some other association. Ask friends in the community if they know of a credit union you may join.

4. **Read the yellow pages.** Look in the Yellow Pages under "Credit Unions." You may be surprised to find some credit unions near where you live or work. Call to see if you are eligible to join. Sometimes a credit union that originally served only employees of one company has since extended its field of membership to other companies.

5. **Call 800-474-JOIN.** The Michigan Credit Union League offers a service to help you find a credit union by calling (800) 474-JOIN. You'll hear an electronic message that asks for some information that will help find a convenient credit union you are eligible to join. You'll then receive additional information in the mail.

Credit unions are for everyone, but the law places some limits on the people each particular credit union may serve. While most Americans are eligible to join a credit union many don't realize it.



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Credit unions serve those who need it most

By SONJA TERBUSH

The honeymoon was over and my husband and I sat down for our first budget discussion. We had charged the majority of our trip, the wedding had taken most of our savings and our lease was expiring soon. Like most naive newlyweds, we had visions of purchasing our first home, maybe even a new car or some things for the house. And, like most newlyweds, we quickly discovered that between our credit card debt and student loans, those goals were far out of reach.

But, with youth comes confidence. We approached our bank and asked if they would consider us for a mortgage. Very politely, they explained that at this time we would not be eligible and that we should come back in say 10 or 15 years. Well, that was not an option. Our next step was asking for enough money for the down payment from our parents. More bad news, neither could afford to help nor did they seem all too thrilled by the request.

My parents suggested we talk to someone at their credit union. Credit union? We

already went to the bank, what could a credit union do? Feeling hopeless, we went and met with one of their loan officers.

Our fears were confirmed that we were not eligible for a mortgage, but with the proper financial planning we could be in just a couple of years. The credit union helped us consolidate our current credit cards at a lower rate, set up a savings plan and a budget which allowed us to pay the bills, save money and still have a little left over. Two years later, we've financed a used car, paid off our debt and are ready to hit the housing market.

My story is not uncommon and since joining a credit union, I know much more about how they work and why we have them. Rather than customers at a bank, credit unions have members who share a common bond, called their "field of membership." Credit union members pool their savings, lend them to one another, and cooperatively own the organization. And, unlike banks, the members, not stockholders, establish the policies and procedures of their credit union.

They provide traditional financial services such as checking and savings accounts, credit cards, certificates of deposit, mortgages and various other types of loans. However, unlike traditional financial institutions, they don't concentrate on profits. Therefore, they are willing to work with people from all income levels and backgrounds. In fact, the Federal Reserve Board recently reported that credit unions approved mortgage applications for minority groups at a rate of 83.3% last year, while banks approved only 72.4% of minority applications, S&Ls approved 72.5% and mortgage companies approved 72.4%. The approval rate for credit unions were much higher in every minority category, including African-Americans, Hispanics, Asian-Americans and Native Americans.

Member education is one of the reasons that credit unions will reach out to individuals who are so often turned away from banks and it is another key benefit in joining a credit union. Credit unions recognize that when their members do well, so does the credit union. In turn, when the credit union

does well, its members benefit in the form of lower interest rates and higher dividends paid. Therefore, they strive to teach good financial habits.

Credit unions have always been there to help their members. It's not a new marketing technique. In fact, credit unions came to be in the 19th century as a means of economic survival for those struggling during the European revolutions.

There are over 500 credit unions in Michigan that serve nearly 40% of the state's population, including a generous portion of the 14.5% of low-income residents. Credit unions in Michigan are proud to continue with the founding principle of People Helping People.

Because credit union members cross all ethnic, racial, sexual, age and economic borders, you'll find them located everywhere: cities, affluent and low-income neighborhoods, churches, work places and even in high schools—serving students and faculty. Credit unions are there serving those who need it most.

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ANN ARBOR OFFICE
4141 Jackson Road
Ann Arbor, Michigan 48103
Telephone: (313) 761-7505

Service also available through 17 Credit Union Family Service Center* offices. Contact Wayne Out County Teachers Credit Union for locations near you!

Which picture reminds you of talking to your financial institution?

If you chose the picture on the right, you probably belong to a credit union. You've been exposed to a whole different picture of honest, personal attention - from the people who set the standards for service.

As not-for-profit financial cooperatives, credit unions are dedicated to treating every member like they own the place... because they do! Credit union members get the kind of advice and assistance that "customers" never receive any where else. In addition, members enjoy the benefits of the most competitive financial services you'll find - with the reassurance of knowing that their money is safe and secure.

If you feel stuck with your financial institution, talk face-to-face with someone at a credit union - you'll see a whole different picture of what service can mean!

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MALLS & MAINSTREETS



STAFF PHOTO BY SHARON LEMIEUX

Kid stuff: A new addition to Twelve Oaks mall features foam structures in a padded play area where little ones can crawl around jumbo crayons, rulers and blobs of spilled glue. Fun? Just ask Alexandra Arnold 2 1/2 of wixom and Tom Berry 3 1/2 of South Lyon.

Northland manager moves to Novi mall

BY SUSAN DEMAGGIO
STAFF WRITER

After nine eventful years as general manager of the Northland Center in Southfield, Catherine O'Malley is leaving the mall to manage operations at the Twelve Oaks mall in Novi.

O'Malley said she was recruited for the job by the mall's owner, The Taubman Co. "They certainly offered me an opportunity to continue to grow with the project," she said. "And it was time to leave Northland for a new challenge."

For the past few months, Twelve Oaks has been under the direction of manager Miles McFee who has been reassigned to the corporate leasing department at Taubman headquarters in Bloomfield Hills. McFee came to Twelve Oaks in June from the Fairlane Town Center when longtime Twelve Oaks manager Phil Morosco was transferred to a Taubman mall in Virginia.

As manager of Fairlane, McFee saw the mall through the controversial Saturday night closings plan in May, which drew criticism from some merchants and community members, but which the mall has retained. Prior to his stint as manager of Fairlane, McFee was general manager at the Lakeside Mall in Sterling Heights.

O'Malley's successor at Northland is yet to be determined.

She has been lauded for leading Northland mall through a rough time - winning back the support of Detroit shoppers, improving safety issues, providing opportunities for independent retailers, and last year, taking the 30-year-old shopping center through a multi-million dollar remodeling which culminated in a spectacular family holiday program.

O'Malley sits on the board of a dozen community and civic organizations including Goodwill Industries, Providence Hospital,

and the Boys and Girls Clubs which she said she will continue to serve.

"It's a good time to leave Northland," she said. "We've made some successful turnovers. It's in good hands. It's enjoyable a high position."

The Northland Center is owned by Equitable Real Estate Investment Management and managed by Compass Retail Inc.

Looking back on her Northland career, O'Malley said she's most proud of "my relationships with the tenants, the community and the staff."

20 years in the biz

She pointed out that said she is celebrating her 20th anniversary in the retail business, and was part of the Dayton Hudson team that opened Twelve Oaks "out in the fields" 20 years ago, before the Taubman Company bought into the center.

"I'm sure my new responsibilities will unfold once I get to Twelve Oaks," she said. "The mall has just gone through some renovating and it's a new company for me, so I've got to learn all the policies and procedures. I'm anxious to meet all the tenants."

A native Detroit, O'Malley attended Cass Tech High School and Wayne State University. She is a resident of Grosse Pointe. Her two adult daughters have also chosen careers in retailing.

When she can get away from her "new challenges" at Twelve Oaks, she enjoys golfing, reading and music.



Catherine O'Malley

Twelve Oaks mall completes a \$7 million renovation task

BY SUSAN DEMAGGIO
STAFF WRITER

Twelve Oaks in Novi celebrates its 20th anniversary next year with a three-phase project designed to update the regional center for state-of-the-art customer service.

The initial phase was completed in August, after seven months of work. The \$7 million remodeling project included a padded toddler playground, unisex family restroom, barrier-free entrances and elevators, an expanded customer service center, canopied valet station, and

new lighting and mall signage.

Remaining phases will be geared to giving the 1977 mall a 1997 appearance.

McFee said the center is completely leased and room for even holiday gift wrap stations will be hard to come by this year. Twelve Oaks has enjoyed tremendous sales records for many of its stores, including anchors Hudson's and Sears. Until the Somerset Collection North opened in August, Twelve Oaks held many exclusive-to-Michigan leases.

"We noticed a drop in our business in August when Somerset

opened," McFee admitted. "But now our traffic is back up. It's right where we expect it to be."

McFee said a Warner Bros. Studio Store is coming to the center in time for the holidays, and the mall's award-winning Crystal Forest exhibit will again delight holiday shoppers.

"Twelve Oaks is well recognized within the community as a place where families gather to shop, eat and enjoy special activities and entertainment throughout the year," said manager Miles McFee. "So when we began planning renovations, it seemed natural to maintain our family

focus by adding family-centered conveniences and attractions."

McFee said Twelve Oaks is the third of the three local Taubman shopping malls to install a giant toddler play area. Lakeside and Fairlane malls have enjoyed the gleeful giggles of children and the appreciative notes from parents for building the fanciful playscapes.

Twelve Oaks also updated its wood-and-bar banisters throughout the center with contemporary glass-and-steel handrails. The upper level columns have been wrapped in stainless steel.

Parade floats sought

Livonia Mall hosts the 14th annual holiday parade, Saturday, Nov. 23, at 9 a.m. at Six Mile and Middlebelt. This year's parade is "Santa's Spectacular Reindeer" and features floats, inflatables, marching units, school bands and lots of costumed walkers. Corpora-

tions, businesses and groups who enter floats are automatically entered into the float contest. First place receives \$1,500; second place \$1,000; and third place \$500.

To enter a float, call the Mall office at (810) 476-1166.

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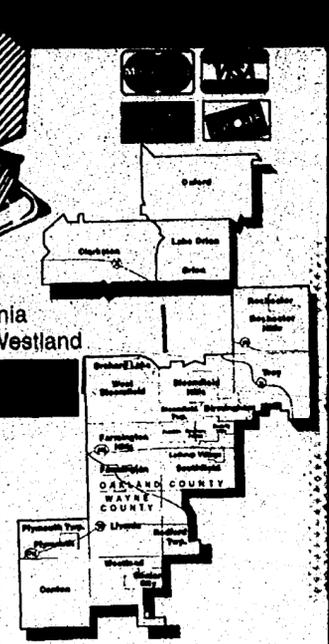
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Autos under \$2,000	878	
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<p>305 Birmingham/Bloomfield</p> <p>BEVERLY HILLS - 3 bedroom, 2 bath brick ranch, 2 car garage, finished basement, immaculate. Must see! \$179,900. (810) 645-0827</p> <p>BIRMINGHAM: Open Sun. 12-3, 3 bedroom ranch in Parkside Park area. Close to town/shopping. \$149,000. (810) 649-3968</p> <p>BLOOMFIELD HILLS RANCH in Foxhills Sub. 2200 sq ft., 3 bedroom, 2 1/2 bath w/4th bedroom & full bath in finished basement. Wonderful open living area w/ vaulted ceilings. Must be seen! New in the last year, window siding, furnace, central air & finished basement. Pool, tennis & preschool in sub. By Owner. Buyers Agents 3%, \$192,500. 644 8. Spring Wheel. Call anytime (810) 649-3968</p> <p>BLOOMFIELD - \$125,000, 3 bedroom ranch, 1 1/2 bath, 2089 Devonshire, (810) 253-9123 Square Lk. & Woodward By Appr. Only</p> <p>BY OWNER - 7512 Watford Dr., W. Bloomfield, off I-14 between Hagerly & Haledale, 2,500 sq ft, built 1987, 4 bedroom, 2 1/2 bath, living room, dining room, family room, sunroom & separate, fenced backyard, large deck & wooded back yard. \$270,000. Must see! By appointment. (810) 661-9899</p> <p>HAMMOND LAKE FRONT - Stunning 3200+ sq. ft. contemporary on large wooded lot. 11/2 of sandy beach. Outstanding entertaining, many renovations, new kitchen, full master bedroom, 2 bedrooms in condition. \$525,000. For appointment. 810-335-0644</p> <p>WESTCHESTER VILLAGE - Fabulous totally updated ranch, with finished basement, new flooring throughout, fresh paint & oak. New windows, beautiful 10 foot, maintenance free pool, w/ self cleaning filter. \$230,000. (810) 855-6508</p> <p>CLEAN OUT THE Attic. Clean The Garage. Have A Sale! Call 313-591-0900 CLASSIFIEDS WORK</p>	<p>306 Brighton</p> <p>BRIGHTON IMMACULATE 3 yr. old colonial, on quiet cul-de-sac, 3 bedroom, full basement, professional landscaping & sprinkler system, brick patio, new carpet, blinds and updates. 2 car garage, with new door & opener. \$164,900. (810) 231-2778</p> <p>BRIGHTON WHITE BRICK ranch, 3 bedrooms, 1 1/2 baths, full basement, finished basement, central air, landscaping package includes deck!</p> <p>Brighton Lake Rd. to Bracken Ridge Sub. Call 810-221-4600 Mary at Ext. 345</p> <p>OPEN SUN. Oct. 14. Colonial in the city of Brighton. 3 bedroom, 1 1/2 baths, family room with fireplace, central air, deck with spa. Full basement. \$152,900. 810-227-2365</p> <p>2018 sq ft. 4 bedroom ranch, 2 1/2 baths, 2 car attached garage on 1.3 acres Great location, N. of 96, E. of 23. 3 of 59 close to I-194 parking ground. \$180,000 810-227-1189</p> <p>308 Canton</p> <p>FAIRWAYS OF PHEASANT RUN - ROYAL POINTE New construction. LSB Homes/Custom Builders offers 2 new exciting floor plans up to 3,100 sq. ft. Cathedral ceilings, wood floors, master bedroom, full bathroom, 3 car garage and much more. Call today for more information. (313) 844-5500</p> <p>FOUR BEDROOM, 2 1/2 bath quad, 2200 sq. feet, 1996 roof, Air, wood windows, masterbed room exterior. New carpet. \$165,000. Call: Days: 313-513-4500 Eve: 313-961-8968</p> <p>IMMACULATE 3 bedroom home. Only \$4,047 down. Private, fenced back yard, quiet street. \$918,000. 30 years, 8.7% APR. Remerica Hometown One, 24 hours: (313) 397-7868 or call Gordon at: (313) 458-8222</p> <p>MOVE RIGHT IN! New white kitchen with an island. Beautiful hardwood floor inoyer. New central air furnace, and roof. Plus 3 bedrooms, 1 1/2 baths, family room with fireplace. Formal dining room. Wooded lot. \$152,900. (770-0)-</p> <p>REMERICA HOMETOWN ONE REALTORS 313-453-0012</p> <p>UPDATES THROUGHOUT This 3 bedroom, 2 1/2 bath colonial in desirable Northwood Park. Newer carpet, kitchen, central air, furnace, and roof. Hardwood floors. Immediate occupancy. Basement, 2 car garage. \$184,900. 86250. 7370 Longate.</p> <p>308 Canton</p> <p>CHERRY HILL/LAKLEY: 0% Down, \$1511/month, 30 years, 7 3/4% APR. For a premium better than new home with over \$22,000 in upgrades & improvements. Call: CRANBROOK ASSOCIATES 24 Hour Hotline: (810)290-9070</p>
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<p>308 Canton</p> <p>WOW WHAT A BASEMENT! 4 bedroom, 1 1/2 bath colonial featuring finished basement w/room, pool table, bar, bedroom, upstairs offers living room, family room w/ fireplace plus much more - \$127,900</p> <p>Century 21 CASTELLI & LUCAS (313) 453-4300</p> <p>4522 GLENDARY, outstanding 4 bedroom, 1992 Contemporary Colonial, 2478 sq. ft., \$254,900. HELP-U-SELL 313-454-9535</p>	<p>314 Farmington/Farmington Hills</p> <p>OPPORTUNITY KNOCKS! In Farmington Hills, large colonial, 3 bed, 2 bath, circular drive. Needs cosmetic work. 30K under market. Asking \$234,900. Must see! 30337 Woodstream. Call: Ray 810-309-9224</p> <p>PURE SERENITY 3 bedroom, 2 1/2 bath ranch has stunning great room, partially finished walkout, & 2-level deck w/brn-in benches. Visit today! Call Diane Braykovich RE/MAX 100 INC. 810-348-3000</p>	<p>328 Northville</p> <p>HIGHLAND LAKES COLONIAL, Desirable Highland Lakes 3 bedroom, 2 bath, w/ing room, dining room, full basement. New windows, door w/ any kitchen w/ central air, private patio, whole house painted in '94, all neutral colors. Asking \$96,000. \$250 sq. ft. \$399,900 Call 313 416-8184 (810) 349-8869-E</p>	<p>334 Plymouth</p> <p>DEER CREEK One of Plymouth's most prestigious lots! Newly landscaped, full finished basement, oversized 2 car garage. Newer vinyl windows, newer roof. Call for details. Asking \$68,500.</p> <p>PLYMOUTH PLEASURE 3 bedroom, 1 1/2 bath brick ranch with professionally finished, finished basement, gorgeous family room with fireplace, 3 season sunroom, full finished basement, 3 1/2 car garage, beautiful landscaped yard and just a walk to downtown. \$158,900. (TDSI-F). Ask for Teresa or Shan.</p> <p>REMERICA HOMETOWN ONE REALTORS 313-453-0012</p>	<p>335 Redford</p> <p>REDFORD Sharp 2 bedroom ranch on a double lot. Newly landscaped, full finished basement, oversized 2 car garage. Newer vinyl windows, newer roof. Call for details. Asking \$68,500.</p> <p>WOLVERINE Properties, Inc. (313) 532-0600</p> <p>REDFORD Super sharp 3 bedroom brick ranch with 4th bedroom in loft. Dining room, breakfast room, full basement, attached garage, all appliances & much more. Move in condition. Asking \$69,900.</p> <p>WOLVERINE Properties, Inc. (313) 532-0600</p> <p>REMERICA HOMETOWN ONE 313-453-0012 \$102,500, 3 BEDROOM RANCH 12833 CHOSELY, REDFORD</p> <p>Spacious Brick Ranch 3 bedrooms, 1 1/2 baths, finished basement, central air, new windows and mechanical, attached garage, insulated, heated & drywalled. Many other updates. Call Today! \$109,900</p> <p>REMERICA HOMETOWN REALTORS 313-459-6222</p>	<p>336 Rochester/Auburn Hills</p> <p>R/R: 4 bedroom/2.5 bath Tudor, 2500 sq. ft. Formal living/dining room, den, family room w/wet bar. \$239,900. By app! (810) 375-9303</p> <p>ROCHESTER - private, sanctuary, corner site, 2 1/2 acres home, 3 car garage, horse barn, gardens. \$200,000. Owner. (810) 356-0230</p> <p>337 Royal Oak/Oak Park/Huntington</p> <p>HUNTINGTON WOODS - 10644 Talbot, 3 Bedroom, 2 bath bungalow, 2 car garage, \$172,000. Open Sat. & Sun. 10-4, or app! (810) 547-2003</p> <p>ROYAL OAK - 1408 Hickory, 3 bedroom, 1 bath, brick ranch. Many updates! Great neighborhood. By owner. \$142,000. (810) 288-6842</p> <p>ROYAL OAK - Open Sat. & Sun from 1 to 5. 3412 Normandy, E. of Woodward off 134. 4 bedroom, 2 baths. Colorful. Newly remodeled. 1440 sq. ft. 2.5 car garage. Central air. \$148,000. (81</p>
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CROSSWORD PUZZLER

ACROSS
1 Kiss of the Spider Woman star
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15 Planted a concealed microphone
17 Streep, et al
19 Goller Sam
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23 London or New York City district
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Answer to Previous Puzzle

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ULVA USE ALOE
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DOWN
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2 Son of --
3 Instigate (2 wds)
4 Lawful
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7 do plume
8 Her slogan is "Get With the Program"
9 Home town of
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12 Paradise
13 Comedian
14 Philps, et al
15 Twisted fabric
16 Ms. Hagen
17 Court matter
18 Roman 1,049
19 Ms Arthur
20 Direct at a target
21 Mel Gibson
22 Fire truck apparatus
23 Thomas -- Edison
24 Uttered a sharp, shrill cry
25 Thaws
26 Growing
27 Pains' star
28 "All -- Jazz"
29 New Rochelle College
30 Girl's name
31 49 Km to jump
32 That woman
33 Yes (Sp.)

Compliments of The Birmingham Bloomfield South Oakland Association of REALTORS

339 Southfield-Lathrup
28735 BROOKS LANE, Twyckingham Valley Sub - Tri-level (3410 sq ft), 4 bedroom, 3 full baths, 2 1/2 car garage & huge sunken patio. \$239,900. Seller has brought home. Eligible vels can purchase for \$10,000 total move-in cost. Agent 810-641-5300. REMAX EXECUTIVE

340 South Lyon
BEAUTIFUL 2655 sq. ft. 2 story home featuring many amenities. Nestled on a 1/4 acre landscaped lot. The 3 car garage and masters suite Jacuzzi and air conditioning a/dt/dt. Includes \$244,325. A.J. Vanoyen Bkrs., 810-229-2085

341 Troy
FORESTVIEW SUB - Updated 3 bedroom brick Colonial air, family room, fireplace. Immediate occupancy. \$166,900. (810) 932-5419

344 W. Bloomfield-Orchard Lk-Keego
W. BLOOMFIELD -- New construction, 4 bedroom, brick exterior, full basement, 2200 sq. ft., city water & sewer. \$199,900. Century 21 Town & Country, Chris or Maddy Dishon, (MACPL), (810)363-1200.

NEWER COLONIAL
Immaculate 3 bedroom built in 1988. Vaulted family room with fireplace, oak cabinetry throughout, beech carpet main floor, 2 car attached garage, central air, all appliances include washer & dryer. A must see! \$167,500. ASK FOR MIKE WICKHAM 810-704-2749

UPPER LONG LAKE - Completely renovated colonial with spectacular view fronting private All Sports Lake. Dock your boat in your backyard. Immaculate & bright. Originally listed for \$479,000, dramatic! Reduced for immediate sale. By Owner. \$369,000. 810-335-6432

345 Westland/Wayne
ACRE LOT on private road. Mint condition cape cod. 35575 Oakwood Lane, Cheryl Hall & Wayne Rd. \$159,900. (313) 320-0495

W. BLOOMFIELD - ACT NOW, bucker just completed this 3580 sq. ft. transitional style, large windows, soaring ceilings, 2 marble fireplaces, jacuzzi/master suite, all white throughout, many upgrades included. 2 furnaces for separation of floor, 2 hot water heaters, ceramic & oak accents, will consider lesser price if some in trade or assist with allowance. OneWay Realty 810-473-5500

W. BLOOMFIELD - Farmington schools, 2,300 sq. ft. foot ranch, 4 bedrooms, 2 baths, 2 fireplaces, lots of storage. \$169,000. 7370 Cornwall Ct. (810) 851-0784

344 W. Bloomfield-Orchard Lk-Keego
W. BLOOMFIELD -- New construction, 4 bedroom, brick exterior, full basement, 2200 sq. ft., city water & sewer. \$199,900. Century 21 Town & Country, Chris or Maddy Dishon, (MACPL), (810)363-1200.

358 Lakefront/Waterfront Homes
BEAUTIFUL view of White Lake in 1600 sq. ft. brick ranch, full basement. \$175,000. Pictures & video available. 616-759-0283

374 Manufactured Homes
ALMOST SOLD OUT! ONLY 2 REMAIN
\$397/mo includes lot rent!
1996, 14x70, 3 bedroom, 2 full bath, 10% down, APR 10.5%, 240 mo. Call Carol at HOMETOWN USA 313-595-9100

375 Mobile Homes
TAYLOR - 1992 Pace Arrow 37J Model. Fully loaded plus extras.
After Epm: 313-295-2452

388 Cemetery Lots
NOVI - Oakland Hills Memorial Gardens - 2 choice lots on Seman Dr. The Mount. Cost: \$190 each. Sell both for \$2500. (810) 437-8302

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Telegraph & Quanton Rds.
Newly Remodeled
Low Move In Costs
1 & 2 Bedroom Apts.
FROM \$730
HEAT INCLUDED

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359 Other Suburban Homes
DRYDEN TWP. - Acreage, rolling 10 acres w/ree, 2450 sq. ft., Contemporary Colonial, 4 bedrooms, 2 1/2 baths, 2 1/2 car garage. Offers family living & entertainment. Walkout basement, Family room, beams, fireplace, include roof, central air & maintenance free. Excellent value at \$105,900. Contact Jim and Mikki Anderson Today! Century 21 Dynamic (313) 728-7800

376 Homes Under Construction
BUILDERS MODEL 4 bedroom colonial, corner lot, \$279,900, immediate occupancy, includes air, Lyndon Village Building Co. (313) 451-2869

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GREAT LOCATION!
This fantastic 3 bedroom brick ranch offers family room, finished basement, 2 car garage. Updates include roof shingles, maintenance-free trim, central air, furnace and freshly painted. Don't Wait! Century 21 Dynamic (313) 728-7800

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FIND OUT how much house you can afford. Call 1-800-536-2487 ANY TIME to pre-qualify for a mortgage. Fast, easy and FREE! National City Mortgage, Northville

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\$476 a month, includes house payment & lot rent. LITTLE VALLEY HOMES 810-474-6500 10% down, 240 months at \$274 10/25 APR

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\$355 per month! (includes lot rent)
DOUBLE WIDE, lowest price in town. 1995, 28x48, huge country kitchen, 3 large bedrooms, 2 full bath, spacious living room, 10% down, APR 10.50, 360 months. Call Carol at HOMETOWN USA 313-595-9100

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2 Bedroom, 2 bath, refrigerator, stove, central air, dishwasher, disposal, washer & dryer & much more.
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348 Wixom/Walled Lake/Commerce
COMMERCIAL - new 3 bedrooms, 2 1/2 baths, jacuzzi, brick exterior, full basement. Walled Lake Schools. \$193,400. Century 21 Town & Country, Chris or Maddy Dishon, (MACFOX), (810)363-1200.

372 Condos
BERKLEY - 1 1/2 & Woodward 2 bedroom, private basement, new kitchen/bath. \$59,000. Leave message at (810) 546-0724

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COMMERCIAL TWP. - 2900 sq. ft. Dutch Colonial, 4 bedroom, den, 2 1/2 bath, family room, finished basement, car on 1.5 acre. \$245,900. Call Broker 810-363-2138

FARMINGTON - Downtown. Completely renovated, 1 bedroom. Perfect for singles or seniors. club house, indoor pool, \$33,000. Call (810) 474-8425. (810) 474-2032

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349 Ypsilanti/Belleville
ALMOST NEW
3 bedroom, 2 1/2 bath colonial w/all the upgrades, 2 skylights in living room, French doors leading to patio, kitchen w/breakfast room, basement, 2 car garage - \$184,500

FARMINGTON HILLS - sharp contemporary 2 bedroom, 2 bath, studio ceiling, custom features throughout, appliances, finished basement, wet bar, workout area, garage, \$135,000. DAN PROPERTIES (810)737-4002

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352 Livingston County
GREGORY, WILLIAMSVILLE lake property, 3 bedroom, chateau. New roof, windows, freshly painted. Excellent condition. New shed, 18x12x12, craftsman, natural gas & more. Must see. Won't last! priced to sell. \$88,500. Call 313-498-3852

WESTLAND - 1 bedroom, appliances, new carpet, air, covered carport. Near Westland Mall & Meijer's. 7350 Woodview Dr #2. 313-513-7556

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\$355 per month! (includes lot rent)
DOUBLE WIDE, lowest price in town. 1995, 28x48, huge country kitchen, 3 large bedrooms, 2 full bath, spacious living room, 10% down, APR 10.50, 360 months. Call Carol at HOMETOWN USA 313-595-9100

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8:30 am-12:30 pm
1:00 pm-5:00 pm

Sunday, October 27

9:00 am-1:00 pm
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America West



PHOTO BY CHERYL VATCHER

In the business: Kimberly Parsons shows off some of the Undercover Wear merchandise she has available.

Business a top-drawer success

Westland's Kimberly Parsons has become a successful business woman since she's been with the company Undercover Wear.

She had many shows booked during the summer months and is eager to work with customers.

"I let people pick which days are good for them. Some will pick a Saturday or Sunday to have a show," she said.

Parsons has been with Undercover Wear since January of 1996. She said that the first couple of months were slow. She said that the company likes it when an agent has at least eight shows a month.

"I'll do 30 shows a month if I can," she said.

To enhance her business, she's passed out fliers that look for future Undercover Wear agents. The hostesses can earn some free lingerie, and the company offers them monthly specials before the customer sees them.

"We get a monthly briefing, and we receive a catalog with the monthly specials," she said.

Parsons said that she buys all her clothes to

display at the shows. When she first started her business she had over 100 pieces, with a retail of over \$2,000.

"It's not expensive to get started in Undercover Wear," she said.

She said that when you are first in business, that your friends usually book shows.

"When you book a show and have a sale of \$2000, you earn free lingerie," she said.

There are different levels of earnings and there are different classifications, such as assistant manager.

Originally when she got involved in this company, she just need a fun night out.

"I started out doing it for a little bit of extra money, now I am bound and determined to make our dreams come true," she said.

She said that she's hoping to earn points to win a trip to Hong Kong or Australia.

"The money that I earn is really great. I like the lingerie, I like meeting new people, and I also like learning from other people," she said.

For more information on Undercover Wear call Parsons at (313) 729-5032.



Send your boss, co-worker, or house to the SLAMMER and support the March of Dimes Campaign for Healthier Babies

October 14-15

9:00 a.m. - 6:00 p.m.

HOW CAN I HAVE SOMEONE TO TIME?

Call (810) 952-3200 to book your time.

The March of Dimes will issue an official warrant for your "slammer."

The March of Dimes will place the warrant on the account and take you/her to the nearest court.

Once in court, the March of Dimes Court will hear the case and the judge will send you/her to jail.

Behind the jail, the one hour hard labor will be used to raise the money for the March of Dimes.

All inmates are released after raising their bail.

First! March of Dimes Police will turn the offender to the normal court.

MAIL SLAMMER: MONDAY-FRIDAY

Telephone Mail Slammer: Detroit, Flint, Ann Arbor, Jackson, Kalamazoo, Livonia, Warren, Westland, Dearborn, Farmington Hills, Grosse Pointe Woods, Grosse Pointe Park, Grosse Pointe Shores, Harper Woods, Oakwood, Roseville, St. Clair Shores, Sterling Heights, Warren, Westland, Dearborn, Farmington Hills, Grosse Pointe Woods, Grosse Pointe Park, Grosse Pointe Shores, Harper Woods, Oakwood, Roseville, St. Clair Shores, Sterling Heights.

MAIL SLAMMER: FRIDAY ONLY

Barry's, Noble's, Sellers, Western Hills, Prudential, Towne, Southfield, Five Star, Line, The Observer & Eccentric, with Observer-Online, Business Information, about the March of Dimes, its products and services in Southfield, Michigan. http://www.marchofdimes.com/online/press.html can also be found in your "slammer" via the Internet. Just click on "Complete Slammer" when you also book your arrest at (810) 952-3200. For more information, contact the March of Dimes at (810) 952-3200.

The young people who deliver your hometown newspaper could one day be famous.

Walt Disney, Bing Crosby, Bob Hope, Red Skelton, John Wayne, Carl Sandburg, John Glenn, Tom Brokaw, Wayne Gretzky, Dr. Norman Vincent Peale, Dwight D. Eisenhower, Herbert Hoover, Martin Luther King, Jr. and Harry Truman are just a few of the famous personalities who are part of the Newspaper Association of America's Carrier Hall of Fame.

Who knows? The young person who delivers your Observer Newspaper could be our next president, screen star or famous athlete.

But whether or not a single one of them goes on to great heights isn't as important as their current commitment to their route and their achievement of customer satisfaction. We appreciate their energy and determination as they deliver the hometown news week after week regardless of what, in Michigan, can be some pretty extreme weather. We hear a lot about character these days and we think a carrier route is a great way to build good character.

Saturday, October 12, 1996 is International Newspaper Carrier Day. We salute our carriers and want each of you to know that while you have a few more years before you achieve fame and fortune,

each of you is a star today.
The Observer
NEWSPAPERS

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SPORTS

MONDAY, OCTOBER 14, 1996

L/W **C**

OBSERVER SPORTS SCENE

Madonna splikers win

After suffering a four-set loss to Oakland University last Tuesday, Madonna University's volleyball team bounced back and staged a comeback to beat the University of Windsor 15-12, 16-18, 4-15, 15-8, 15-11 Thursday at Madonna.

The win boosted the Lady Crusaders' record to 22-3.

Kelly McCausland (from Redford Union), who suffered through a below-average performance at OU was red-hot against Windsor. She finished with 26 kills and a .408 attack percentage, with two service aces, 16 digs and four blocks.

Karin Sisung was also on target, collecting 16 kills, three service aces, 15 digs and three blocks, while Julie Martin (Livonia Stevenson) had 13 kills, nine digs and six blocks. Meg Paris totaled 47 assists to kills and three blocks, and Erin Comment had a team-high 24 digs.

Macomb boots Ocelots

Schoolcraft College's men's soccer team let a lead slip away in the second half and lost, 3-2 at Macomb CC Wednesday.

The defeat dropped the Ocelots to 4-2 in Region 12 play, 6-6-3 overall. Macomb is 4-1-1 in the region.

Bill Krips put SC on the board first, getting a goal at the 30-minute mark, with an assist going to Chris Jaskolski (Plymouth Salem). That was the only marker of the opening half, but the Monarchs quickly evened it in the second half, scoring after three minutes.

They made it 3-1 with goals at the 20 and 25 minute mark of the second half before SC got a score from Mike Dean with seven minutes left. Mike Minicilli (Livonia Stevenson) assisted.

Proposal G rally

Rock singer Ted Nugent and former Detroit Tiger outfielder Kirk Gibson will be among the featured guests at a Wednesday, Oct. 16 rally in Livonia.

The program, "Let's Unite For The Fight," a wildlife issue promoting the passage of Proposal G, will begin at 6 p.m. at Laurel Manor, 39000 Schoolcraft Road. The cost is \$10 per ticket (if purchased prior to Wednesday) or \$15 at the door. Seating will be limited to the first 1,000.

Also scheduled to appear along with Gibson and Nugent are ex-Tigers Dave Rozema, Dave Bergman, Rick Leach, Alan Trammel and Jim Northrup.

Bob Garner, host of the television program "Michigan Out of Doors," will conduct an auction.

For more information, call Laurel Manor at (313) 462-0770.

Racewalker finishes 1st

Julie Chapin-Hecksel, a 1980 Livonia Churchill High graduate, won the Senior Women's division (ages 20-40) with a time of 57:04 at the 10-kilometer Alongi International Racewalk, Sept. 28 in Dearborn.

Chapin-Hecksel was the 1995 Women's Racewalk Division winner at last year's Free Press International Marathon where she is scheduled to compete again on Oct. 19.

Schoolcraft harriers 4th

In a nine-team field that included just two other two-year schools, Schoolcraft College's women's cross country team finished a respectable fourth at the 16th annual Roadrunner Invitational, hosted by Southwestern Michigan College on Oct. 4.

SC scored 99 points. Hope College was first (33), followed by Hillsdale (43) and Cornerstone (91).

The Lady Ocelots who scored were Stacy Moore, 13th overall (20:12); Cris Lawrence, 18th (20:25); Kelly Passino, 21st (20:32); Tera Teran, 29th (21:17); and Kelly Prais (Livonia Stevenson), 33rd (21:31).

Bachelor sets record

Wayne State University freshman Dean Bacheller (Livonia Stevenson) set a Tartar record Oct. 5 with a 78-yard punt in a 26-7 football loss to Ferris State. It is also believed to be the longest punt recorded this season in collegiate football.

Hole-in-one club

Charles Wiese, 63, of Livonia, carded an ace on the 137-yard, No. 17 hole Oct. 5 at Idyl Wyld. He used a 9-wood.

It was his first ace in 35 years of golf.

Youth baseball tryouts

The Michigan Bulls, a 14-and-under Little Caesars travel baseball team is staging tryouts throughout the month of October for the 1997 season. For more information, call Cris Hansen at (313) 584-7077.

To obtain information about off-season conditioning sessions for next summer's 12-year-old Pee Wee Reese travel baseball team, players should call Mike Radakovich at (810) 476-4203.

Glenn rallies past Central, 17-7

BY NEAL ZIPSER
STAFF WRITER

Last season, Westland John Glenn was cruising to a 4-0 start and looked like a sure bet to make it into the Class AA playoffs.

But then the Rockets got upset by Walled Lake Central 21-20, and went on to lose two more and miss the playoffs.

And for one half Friday night, it looked like *deja vu* as the Vikings took a 7-0 halftime lead.

Glenn made the necessary adjustments and came out looking the part of a top-ranked team as it rallied for a 17-7 victory.

With the win, the Rockets improved to 6-0 and 4-0 in the Lakes Division of the Western Lakes Activities Association. Central slipped to 3-3 overall and 2-2 in the division.

Central coach Darrell Harper said his team had nothing to be ashamed of.

"They're a little better of a team than we are, but they got lucky tonight," Harper said. "Yes, they're one of the best teams in the state, but they got a few lucky plays and a couple good runs by (Reggie) Spearmon."

FOOTBALL

"I thought we had them confused. We were changing coverages and coming with stunts. You have to give them credit because they did make the adjustments and came back."

The Vikings looked like the state ranked team in the first half, putting together several nice drives, but failed to find the end zone. Glenn, meanwhile, committed several costly penalties which stalled its drives.

Central's Bill Sanders intercepted a Justin Berent pass to stop another Glenn threat. The Rockets countered when Todd Viceli picked off an Adam Bruce pass.

The Vikings opened the scoring midway through the second quarter on a five-play drive. Bruce completed a short pass to Gary Sparks, who broke a tackle and outran the Glenn defense for a 42-yard scoring play. Bill Kandilian's point after made it 7-0.

"This was the first time anyone had led them at halftime; teams are usually down 31-0," Harper said.

Bruce completed 12 of 18 passes for 213 yards despite playing with a sore shoulder.

"He was playing at about half speed and played on heart," Harper said. "He won't be able to lift his arm tomorrow."

Glenn came out in the third quarter looking like a different team. The offense was sparked by sophomore Reggie Spearmon. The tailback, who was held to 28 yards in the first half, ran wild in the second half and finished with 149 yards on 28 carries.

"We expected a hard game; we consider this a war," senior lineman Jon Becher said. "We know that the game isn't decided by the first half alone."

"Our offensive line started blocking better in the second half and creating some openings for Reggie. Reggie doesn't need much of a hole to break through."

Glenn got on the board on a 32-yard pass from Berent to Jason Crofton. Steve Paling's extra point tied the game at 7-7.

On the night, Berent completed 10 of 19 passes for 176 yards.

The Rockets got the ball back at the Central 33 after a 12-yard punt.

A 28-yard run by Spearmon put the ball at the 5. Two plays later, Spearmon scored the go-ahead points on a 3-yard run.

The Vikings then drove to midfield but Matt Griglio jarred the ball loose from Central's Nathan Bruce. Spearmon recovered the ball at the Glenn 49.

Paling added a 22-yard field goal to make it 17-7.

"They caused some problems early, but I think we made the necessary adjustments at halftime," Glenn coach Chuck Gordon said. "We tried to spread things out and get the running game going. Once that happened, it helped our passing."

Central wasn't finished as it took the kickoff and drove 75 yards in just a minute. The Vikings put the ball at the Glenn 1 with just one second left.

But the Rockets, who lined up like the state title was on the line, ended the game when Becher sacked Bruce.

"It was the greatest tackle I ever made. I kind of felt like Rudy," Becher said.

Western spanks Franklin, 32-20

BY BRAD EMONS
STAFF WRITER

Livonia Franklin's football team found two obstacles on its trip Friday night to Walled Lake Western.

First, the Patriots encountered a bottleneck with the rush hour traffic heading up I-96. But it was much worse when they arrived as Western administered gridlock against the Pats, rolling to a convincing 32-20 victory.

It was really no contest in the battle for first place in the Western Division of the Western Lakes Activities Association as Walled Lake's defense registered eight sacks and held Franklin to a net rushing total of 6 yards.

Western, now 5-1 overall and 4-0 in the division (with one game remaining Friday at Plymouth Canton), will meet Lakes Division champion Westland John Glenn (6-0, 4-0) for the WLAA championship, Friday, Oct. 25 at Western.

It will be a rematch of the second-week meeting between the two teams when Glenn won the WLAA crossover, 28-17.

"Our defense has set the tone all year," Western coach Chuck Apap said. "They play with a lot of speed. We want them to fly at a low altitude and break the sound barrier, or they don't play."

"I owe a lot to my defensive coordinator, Mike Zdebski. I stay away and let those guys handle everything."

The Warriors were impressive despite losing All-State kicker Pat Gibson, who sat out because of a school-related disciplinary suspension and starting center-linebacker Nick Gerhard, the latter whom broke his hand on the third play of

the game.

Western, which chewed up Franklin with its Wing-T offense, built a 14-0 lead early in the second quarter on a 14-yard touchdown run by sophomore tailback Dave Johnson (20 rushes for 145 yards) followed by a 59-yard TD jaunt by Jason Bishop.

The Patriots, however, hung close, trailing 14-7 at halftime behind the efforts of 6-foot-3, 180-pound senior wide receiver Paul Terek, who finished the night with six catches for 222 yards.

Terek burned the Western secondary by hauling in a 51-yard TD pass from Brian Facione.

And on the last play before the half, Terek, despite going against a prevent defense, nearly tied it when he was nailed at the Western 1 after going 53 yards after a catch.

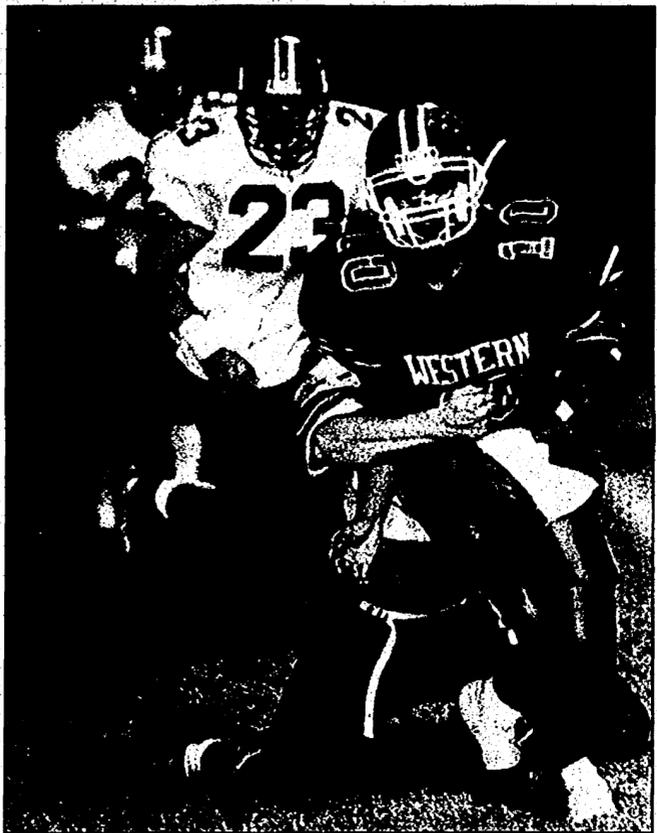
"I was still confident going into the second half because I knew we could move the football," Apap said. "We had run our belly series to the strong side (the first half) and I knew they'd be overplaying us, so then we started going to the weak side in the second half."

Western, added two more TDs in the third quarter, including a 65-yard run by quarterback Frank Stanford and a 7-yard run by Scott Naz to make it 26-7.

Donny Davis, who filled in as placekicker, made it 32-7 with 4:25 left in the game on a 71-yard run.

For the game, Western racked up a total of 318 yards on the ground.

"They (Western) run that Wing-T real well and we knew that going in," said Franklin coach Rick Lee, whose team dropped to 4-2 overall and 3-1 in the division. "They (Western) are the real deal because they have so much team speed. They've



Hanging on: Walled Lake Western quarterback Frank Stanford gets hauled down for a loss by Franklin's Brandon Bell.

got power and finesse.

"Give credit to Western because they run the Wing-T to perfection. There's a lot of deception in their scheme and we missed a few tackles."

The Patriots scored a pair of TDs in the final 2:40 when Facione hit Ryan Davis for 7 yards and Terek for 52. The junior quarterback passed for 310 yards, but was only 13 of 36.

Part of the problem was the con-

stant pressure applied by the likes of Gary Butzke (11 first hits) and 6-4, 220-pound defensive end Keyin Crane.

"We're platooning most of our kids, only two or three go both ways," Apap said. "Franklin is a good team and we were concerned about their bigness. But we wanted to wear them down with fresh people and go at them."

"It was a great effort by our kids. And they wanted it bad."

Twietmeyer's 29 propels Lady Warriors

GIRLS HOOPS

Westland coach Ron ...

... improved to 11-1 overall and 9-0 in the Metro. North dropped to 10-4 overall and 5-1 in the conference.

The difference in the game was ...

... North coach Kyle Karsten was ...

... quarter. Both teams struggled ...

once I drew the defense. But I wasn't attracting the defense."

"Jenny has to play a different role for us this season," Gents said. "We don't have a pure ball handler. Jenny is actually a better number two guard, but the other players aren't there with their ball handling yet. We were setting picks for her and trying to role Janell and Ser off, but they never picked her up."

North coach Kyle Karsten was disappointed with the way his team played Twietmeyer.

"We played a good first quarter and dominated, but then we let ourselves down," he said. "Jenny is a great player, but she has an ability to shoot the ball. We just didn't shoot the ball well. We just didn't shoot the ball well."

... quarter. Both teams struggled ...

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Spartans score late to unplug Chargers

BY BRAD EMONS
STAFF WRITER

Livonia Stevenson capitalized on two scoring opportunities late in the match to defeat rival Livonia Churchill, 2-0.

The victory gives the Spartans a 12-1 overall record in boys soccer, while Churchill falls to 10-5.

Freshman Thomas Eller scored what proved to be the game-winner with 21:11 left after Mark Dietrich stole a pass in the Churchill end. Ryan Broderick made the play when he pressured a Charger defender.

With 2:49 left, Stevenson sewed up its 12th straight win when Eller crossed the ball to Dietrich, whose header banged off the crossbar. Paul Tokarsky then drilled home the rebound.

Early in the first half, Churchill's Rob Bartoletti was denied on a penalty kick when his shot deflected off the post.

Stevenson goalkeeper Eric O'Neil later stopped a breakaway.

Both plays proved to be pivotal.

BOYS SOCCER

"I played club (Livonia Wings) with Rob and all I was trying to do (on the penalty shot) was look at his feet," O'Neil said. "I moved a little to my left and then I came across to my right. There just wasn't any room left and it hit the post.

Churchill carried the play, particularly during the first 20 minutes.

"I talk to Jason Roy (senior defender) and tell him what I see," O'Neil said. "We had been somewhat unsituated. We needed to back mark."

Churchill coach Chad Campau saw his team sag during the second half.

"I thought we played real well the first half, but in the second we played too much kickball," he said. "Half of the balls were going to their feet. I think they outworked us."

All five of Churchill's losses have come against state-ranked teams, although the Chargers upset Ann Arbor Pioneer only

five days earlier.

"That showed me we could play with any team in the state," Campau said. "The Pioneer game was a great pick-me-up. Almost every one of our losses we've been right in it."

Stevenson, however, is somewhat of a surprise after losing four first-team All-Observer picks off an 18-1-2 regional finalist team.

"We felt this year we have no superstars, but everyone is pulling their weight and we play with a lot of heart," O'Neil said.

*FRANKLIN 1, NORTHVILLE 1: On Wednesday, the two Western Division teams in the Western Lakes Activities Association battled to a draw at Northville.

Franklin (7-9-1, 2-1-1) took a 1-0 lead 11 minutes into the second half on a goal from Ayman Atwa from Steve Fineran.

Northville's Sam Vida tied it on a solo effort with only 10 minutes remaining.

*LUTH. WESTLAND 2, CRANBROOK 1: Lutheran Westland improved to 9-7 overall and 4-6 in the Metro Conference with a win Thursday over visiting Bloomfield Hills Cranbrook.

Junior forward Ben Heiden and senior sweeper Chris Walls had goals for the winners. Senior midfielder Ivan Popov added an assist.

Goalkeeper Andrew Glieman made 11 saves.

*REDFORD CC 3, CHIPPEWA VALLEY 1: Redford Catholic Central (8-6-2) its regular season with a loss to Mount Clemens Chippewa Valley on Friday at Bell Creek Park.

Kyle Langlois, John Zaleski and Mike Connolly scored for Chippewa Valley, which improved to 10-4-1 overall.

Larry Schmid and Brian Lindsay scored goals for CC. The Shamrocks fell behind 3-1 before Lindsay made things interesting, converting a corner kick by Brad Wipflow with about five minutes remaining.

Mike Juarez assisted on Schmid's goal. *HURON VALLEY 3, FAIRLANE 0: Westland Huron Valley Lutheran (5-10) got a pair of goals from Joel Hartley in a Michigan Independent Athletic Conference win over visiting Dearborn Heights Fairlane Christian.

Adam Davidson had the other goal from Hartley. Nick Wisniska and Tom Husby assisted on Hartley's goals.

Goalkeeper Jared Ridenour, who made 11 saves, posted his third shutout for the Hawks, now 5-10 overall and 4-4 in the MIAC.

On Thursday, Hartley's two goals and one assist went in vain as Warren Immaculate Conception scored a 5-3 non-league win over Huron Valley.

Petro Pawlak scored four goals for the victorious Bengals (7-6).

Adam Davidson added a goal for the Hawks, while Nick Wisniska and Tommy Husby each added one assist.

2nd-half surge lifts Stevenson gridders

BY C.J. RISAK
SPORTS EDITOR

ROUNDUP

Turning points — sometimes they turn up in the strangest places.

Talk to either Livonia Stevenson coach Tim Gabel or Plymouth Salem coach Tom Moshimer, and you wouldn't get an argument over what the turning point was in Friday's Western Lakes Activities Association football game.

It came with 6:51 remaining in the third quarter; the play was a pitch to Salem's Tony Bernhardt. He raced around left end, outrunning his Spartan pursuers and racing untouched 77 yards to the end zone.

The touchdown boosted the Rocks' lead to 21-7. But that's not the way it went. From then on, Stevenson dominated. The Spartans put three touchdowns on the board, all scored by Gade Clark, in a span of 6:08 to take a 26-21 lead.

Kurt Bearer's 30-yard run on a counter play off the left side with 1:59 left capped Stevenson's comeback in its 33-21 triumph at Salem.

The win boosted Stevenson's record to 4-2 overall, 3-1 in the WLA's Lakes Division. Salem is 4-2 as well, 2-2 in the division.

"We had 'em down and we shouldn't have let 'em up," said Moshimer. "We got that one touchdown in the second half and then let up."

Stevenson, however, did march 64 yards on 12 plays in the game's opening possession, with quarterback Chris Colley tossing a 3-yard scoring pass to Mike Allison. But Salem answered with a 59-yard, 11-play drive for a TD, Teono Wilson darting 6 yards for the score.

The Rocks upped their advantage to 14-7 with another 11-play, 59-yard drive, Wilson again getting the score on a 2-yard pitch to the end zone.

Stevenson also reached the Salem 6, but on fourth down the Spartans were penalized for delay of game. On fourth-down-and-7, Seth Carriere's field goal attempt was wide left, and Salem's 14-7 lead was preserved.

Gabel, however, remained optimistic. "The kids were very determined at halftime," he said. "We didn't talk about adjustments, we talked more about mental attitude."

"I told them to make sure you have fun out there. But they turned it up a notch and played even harder."

After Bernhardt's third-quarter scoring run, Stevenson went to work as Clark scored on TD runs of 10 and 6 yards, cutting

the deficit to 21-19 (the two-point try failed).

Allison, whose 37-yard punt return set up Clark's first of three TDs, made another big play on Salem's ensuing possession, this time tipping a Nate Gray pass and intercepting it, then returning it 8 yards to the Salem 27. Five plays later Clark was diving into the left corner of the end zone for the go-ahead score on a 5-yard gainer.

Kurt Bearer, who contributed the 30-yard TD clincher, finished with 127 yards rushing on 19 tries, while Clark had 98 on 24 attempts and caught two passes for 43. Colley had an outstanding passing day, hitting 12-of-15 passes for 132 yards with one TD; Jason Borregard caught four for 36 yards.

Salem was led by Bernhardt, who gained 106 yards on four carries.

Stevenson outgained Salem, 363-203.

*CANTON 40, CHURCHILL 19: Plymouth Canton scored the first three touchdowns Friday and rolled to a WLA Western Division victory over host Livonia Churchill.

Quarterback Rob Johnson scored one touchdown and passed for another, and halfback Nick Allen rushed for two first-half touchdowns.

The Chiefs started the game with a pair of long scoring drives, covering 86 yards in 11 plays and 82 yards in 12 plays.

Byron Miller ran 4 yards for the first TD and Allen 1 yard for the second. Matt Marcos kicked four extra points for Canton, which led 13-0 early in the second quarter.

Johnson's 65-yard punt return made it 20-0, but Churchill quarterback Nathan Jerome countered with a 90-yard scoring run on first down. Matt Valentino added the extra point.

Allen capped an eight-play, 59-yard drive with a 3-yard run that put the Chiefs in front 27-7 at halftime.

Johnson passed 7 yards to Eric Sarraut for a third-quarter touchdown, ending a 90-yard drive in nine plays.

The Chargers sandwiched a pair of fourth-quarter scores around one final touchdown by the Chiefs — a 12-yard run by Kwaku Dankwa that gave Canton a 40-13 lead.

Churchill drove 47 yards in nine plays and later 81 yards in eight plays. Brandon Henderson scored on a 2-yard run and Jerome on a 5-yarder.

Canton had 397 total yards, Churchill 282.

Johnson had 102 of his team's 287 rushing yards on nine carries, and he completed six of 16 passes for 110 yards. Dankwa added 57 yards on the ground in 11 attempts.

Jerome rushed 16 times for 144 yards and was 5-of-15 passing for 78 yards. Henderson, a linebacker on defense, had 16 tackles.

The Chiefs improved to 3-3 overall and 2-2 in the Western Division of the Western Lakes Activities Association. The Chargers are 0-6 and 0-4.

Observer & Eccentric/Whispering Willows Golf Tournament

CHAMPIONSHIP FLIGHT

Name	Scores/Total
Alan Mendez	72-74/147
Paul Deedler	71-77/148
Chris Lemmon	71-78/149
John Burr	73-79/152
Alex McLuckie	72-78/152
Dale Fawkes	72-78/152
Paul Rys	75-78/153
Kevin Cavanaugh	79-75/154
Kevin Ennis	78-77/155
Jim Van Loozen	79-76/155
Razmig Boghikian	82-75/157
Steve Ponke	77-81/158
Steve Postal	82-77/159
Harry Wheeler	77-84/161
Jerry Thomas	82-80/162
Mark Agabashian	84-78/162
James Allie	80-84/164
Matthew Sica	84-80/164
Gary Davis	78-89/167
Andrew Ponke	78-90/168
Kevin Furlong	84-86/170
David Polvi	86-86/172
Steve Geanides	85-88/173
John Radziszewski	87-86/173
Scott Miller	88-88/176
Cary Sitrer	96-92/188
Gary Cautillo	81-DNF
Mike Obidzinski	89-DNF
Kurt Goetzke	82-DNF
Jack Black	DNF
John Buchheister	DNF

SECOND FLIGHT

Name	Scores/Total
Bob Viviano	87-85/172
Craig Senkowski	87-85/172
Dennis Furlong	87-86/173
Fred Gunderson	87-86/173
Michael Letrewicz	90-83/173
Chris Geovassilis	88-86/174
Gerard Wheeler	88-86/174
Craig Nehasil	89-89/178
Mike Morris	93-86/179
Craig Catalo	93-87/180
Stephon Pilon	97-85/182
Al Patrasch	88-95/183
Richard Bray	93-94/187
Dale Cordes	96-93/191
Craig Trigg	93-99/192
Brian Crisp	95-101/196
Kip Swihart	96-100/196
Robert Hoekstra	94-DNF
Jeffrey Stomber	91-DNF
Jeffrey Clemence	DNF

THIRD FLIGHT

Name	Scores/Total
Mark VanArmeide	85-89/174
Matthew Kubit	88-90/178
Howard White	86-95/181
Vinko Ramljak	88-97/183
Alan Teeter	88-96/184
Gordon Stefanick	93-92/185
Bill Campbell	92-96/188
Robert Curtis	101-88/189
Rick Fink	96-95/191
Chris Gustafson	94-98/192
Dan Stachelak	94-98/192
Danny Winegard	97-95/192
Mike Harris	100-95/195
Michael Kupfers	112-111/223
Ken Flozak	90-DNF
Timothy Polok	94-DNF

DNF: Did Not Finish

Patriots break out, snap losing streak against Churchill

GIRLS HOOPS

Livonia Franklin snapped a five-game losing streak Thursday with a 48-37 girls basketball victory over visiting Livonia Churchill.

The Patriots are now 4-9 overall and 2-5 in the Western Lakes Activities Association. Churchill, meanwhile, dips to 3-10 and 1-6.

Franklin built 38-21 advantage through three quarters to earn the victory.

Randi Wolfe led the Patriots' scoring attack with 21 points. Tera Morrill added 11, while Lori Rynkiewicz connected on seven free throws in the second half.

Franklin made 12 of 21 free throws, while Churchill was seven of 13.

Stacey Supanich led Churchill and all scorers with 14. Jessie Jenkins added 11.

*STEVENSON 44, N. FARMINGTON 41: Senior forward Jackie McClowry scored 13 points, including a key hoop late, to spark Livonia Stevenson (5-8, 2-5) to a WLA victory Thursday over host North Farmington (4-8, 3-4).

The Spartans outscored North 16-8 in the decisive final quarter to notch their second straight win.

McClowry added eight rebounds. Stevenson also received strong performances off the bench from sophomore forward Stephanie Dulz (eight points) and sophomore guard Erica Simon (seven points).

Junior guard Kellee Fournier led North and all scorers with 16 points. Senior center Tricia Traczyk added 10.

*SALEM 81, JOHN GLENN 21: Five players scored in double figures Thursday as state-ranked Plymouth Salem (10-3, 5-2) cruised to the Western Lakes win over visiting Westland John Glenn (0-12, 0-6).

Andrea Pruitt led the assault with 22 points, seven rebounds and five assists.

Angie Sillmon and Amanda Abraham each contributed 16 points. Sillmon also had six assists, while Abraham grabbed 10 rebounds.

Laurel Weinman had 10 points, five rebounds and five assists. Merritt Walker also scored 10 points, while Janelle Sterling chipped in with six assists.

Freshman Samantha Crews led Glenn, which trailed 41-8 at intermission, with 12

Warriors from page 1C

Leslie McAlpine, who led the Mustangs with nine points. Gentz credited Stephanie Davis with the tight defense on the 20 plus per game scorer.

Twietmeyer said the highly-spirited crowd also helped spur the Warriors. Gentz, a teacher-by-day told his classes that if they showed up to the game, they would be spared homework over the homecoming weekend.

Both coaches are now looking forward to the other circled game — Nov. 7 at North.

"I hope the win tonight doesn't get us overconfident for that game," Gentz said. "I'll remind the team about Lutheran Northwest, who we beat by 31 early in the year and then squeaked by with only a three-point win last week."

"This will just set up our game Nov. 7 when they come to our place," Karsten said. "That game is now a must win just to be conference co-champs."

points, including three 3-pointers.

*WAYNE 49, TRENTON 41: Wayne Memorial added senior Yolanda Holt's 22 points and 13 rebounds on Thursday, downed the visiting Trojans in a Mega Conference-Red Division encounter.

Wayne is now 8-4 overall and 3-1 in the Mega-Red. Trenton slips to 7-4 and 3-2.

Rica Barge contributed nine points and 12 rebounds, while Natalie Garrison added eight points and six rebounds.

Kristina Rogers scored 11 points to lead Trenton, which was outscored 19-10 in the second period.

Both teams shot 50 percent from the foul line — Wayne 11 of 22 and Trenton eight of 16.

*LIGGETT 48, CLARENCEVILLE 28: Livonia Clarenceville couldn't overcome a 23-9 half-time deficit and two of 11 shooting from the free throw line Thursday in a Metro Conference loss at Grosse Pointe University-Liggett.

Junior Michelle Berry scored 10 points to pace the Trojans, who slipped to 2-10 overall and 1-7 in the Metro.

Senior center Raven Lewis led Liggett, now 7-8 overall and 6-3 in the Metro, with 12 points. Sophomore guard Holly Morrison added 10.

*REGINA 59, LADYWOOD 29: In a Catholic League Central Division encounter on Friday, host Harper Woods Regina got 13 points from junior forward Sarah Judd to beat Livonia Ladywood (2-9, 0-6).

Sophomore point guard Erin Hayden scored six for the Blazers, who trailed 38-12 at intermission.

*HURON VALLEY 48, BETHESDA 18: On Friday, junior center Sara Tacia scored 11 points and sophomore forward Kim Nielson added 10 as host Westland Huron Valley Lutheran (8-4, 5-1) downed Warren Bethesda in a Michigan Independent Athletic Conference game at Marshall Middle School.

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THE SMOKING GUM

As if smokers needed another reason to quit their unhealthy habits, research reveals that smokers are more likely to develop gum disease. If the excessive plaque is not removed, the gums become infected and pull away from the teeth. Researchers believe that nicotine and other substances in tobacco may weaken the body's immune response to harmful bacteria and reduce blood flow to the gums. As the bacteria in plaque attack the tissues and bone that support the teeth, the stage is set for loosened teeth and tooth loss, a problem more common among smokers than nonsmokers. To add insult to injury, the tooth implants that may be used to replace lost teeth are also more problematic in smokers. Call it a smoking chain reaction.

If you have not stopped smoking, maybe this week's column can offer some additional incentive. If you do not have a dentist at this time and are looking for a family dentist who understands your concerns, we hope you will consider us. At LIVONIA VILLAGE DENTAL ASSOCIATES, we think you will be delighted with the treatment and counsel you receive. Make the most of your smile! We're located at 19171 Merriam Road. To schedule an appointment please call 478-2110. Hrs: Mon, Tue, Thu & Fri 8-5, Wed til 9 p.m. Smiles are our business.

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Stevenson's Block breaks own course mark at Cass

Rob Block broke his own school record on the Cass Benton Park course Thursday, leading Livonia Stevenson to a 26-31 boys cross country win over Plymouth Salem.

Both teams are now 3-1 in the Lakes Division of the Western Lakes Activities Association. Walled Lake Central leads the dual meet race with a 4-0 mark.

Block's 5,000-meter time of 16:37 eclipsed his previous best of 16:52. He is a junior. Teammate Mike Felczak, who finished second, ran a personal best 16:57.

Two Salem harriers followed, Jon Little in 17:09 and Jeff Chrzanowski in 17:13.

Other Stevenson finishers included Scott Kwiatkowski, fifth (17:39); Brad Carroll, sixth (17:56); and Matt Nizol, 12th (18:42).

The Stevenson girls, behind first-place finisher Kelly McNeillance, also emerged victorious against Salem, 18-43.

Stevenson, ranked No. 1 in Class A, is now 4-0 in the Lakes. Salem falls to 3-1.

McNeillance, a junior, posted the third best time ever on the Cass Benton course for a Stevenson girl with a clocking of 19:12. Only teammate Kelly Travis and ex-Spartan Bridget MacKinnon had posted better times.

Sister Kim McNeillance, a sophomore, was second in 20:09, while freshman Andrea Parker took third in 20:34.

Other Spartans in the top 10 included Christy Tzilos, fifth (20:49); Danielle Harris, seventh (21:09); Leslie Knapp, eighth (21:10); Julie Sachau, ninth (21:29); and Delia Dumitrescu, 10th (21:29).

Nicole Bolton was fourth for Salem in 20:41, while Kristie Giddings was sixth in 20:53. Stevenson closes out its dual meet season today vs. North Farmington at Cass Benton.

OTHER BOYS RESULTS

WALLED LAKE CENTRAL 25 WESTLAND JOHN GLENN 33
Oct. 10 at Central City Park
Glenn finishers: 1. Joe Wojtowicz, 17:04; 4. Paul Galbraith, 17:22; 6. Justin Keyes, 18:10; 10. P.J. Wolocok, 18:37;

ROUNDUP

12. Kevin Durigon, 18:54.
Dual meet records: Glenn, 2-3 overall and 1-3 WLAALakes Division; Central, 4-0 Lakes.

Glenn's next meet: 4 p.m. Tuesday vs. Farmington at Oakland CC.

WALLED LAKE WESTERN 16 LIVONIA FRANKLIN 48

Oct. 10 at Willis Park
Individual winner: Jason Aspinall (Western), 17:08.

Franklin finishers: 6. David Fry, 19:15; 9. Sasha Knight, 19:31; 10. Chris Jaskot, 19:32; 12. Steve Dudley, 19:48; 15. Kevin Schneider, 21:21.

Franklin's dual meet record: 2-4 overall and 1-3 WLAALakes Division.

Franklin's next meet: 4 p.m. Tuesday vs. Farmington Hills Harrison at Nankin Mills.

PLYMOUTH CANTON 18 LIVONIA CHURCHILL 47

Oct. 10 at Cass Benton Park
Top 10 finishers: 1. Sanjay Sharma (PC), 17:41.6; 2. Shaun Moore (PC), 17:44.9; 3. Adam DeGiorgio (PC), 17:56.2; 4. Jason Vergari (PC), 17:59.5; 5. Jason Diamond (PC), 18:18.8; 6. Ed Rossetto (LC), 18:19.9; 7. Jerry Reynolds (PC), 18:26.7; 8. Chris December (LC), 18:53.4; 9. Bob Mayer (PC), 19:04.9; 10. Matt Minor (LC), 19:09.7.

Churchill's dual meet record: 0-5 overall and 0-4 WLAALakes Division.

Churchill's next meet: 4 p.m. Tuesday vs. Northville at Cass Benton.

OTHER GIRLS RESULTS

PLYMOUTH CANTON 23 LIVONIA CHURCHILL 38

Oct. 10 at Cass Benton Park
Top 10 finishers: 1. Ashley Filion (LC), 19:05; 2. Becky Wolfom (PC), 19:52; 3. Beth Knight (PC), 20:14; 4. Renee Kashawic (LC), 20:19; 5. Angkana Roy (PC), 20:49; 6. Lori Schmidt (PC), 20:59; 7. Christiana Bradford (PC), 21:17; 8. Jeannette Martus (LC), 21:27; 9. Jamie Vergari (PC), 21:30; 10. Darcy Crain (PC), 21:42.

Dual meet records: Canton, 5-0 overall and 4-0 WLAALakes Division; Churchill, 3-1 WLAALakes Division.

Churchill's next meet: 4 p.m. Tuesday vs. Northville at Cass Benton.

WALLED LAKE WESTERN 18 LIVONIA FRANKLIN 43

Oct. 10 at Willis Park
Top 10 finishers: 1. L. Repicky (WLW), 21:16; 2. A. Repicky (WLW), 21:58; 3. Jenny Fuitong (LF), 22:37; 4. A. Busher (WLW), 23:10; 5. J. Keifer (WLW), 24:01; 6. K. Dean (WLW), 24:07; 7. Jill Richard (LF), 24:16; 8. K. Faber (WLW), 24:39; 9. C. Schantz (WLW), 24:42; 10. J. Reagan (WLW), 24:54.

Other Franklin finishers: 11. Daina Reed, 25:02; 12. Kerry Welsh, 25:08; 13. Alaina Whitefoot, 25:24.

Franklin's next meet: 4 p.m. Tuesday vs. Farmington Hills Harrison at Nankin Mills.

THE WEEK AHEAD

PREP FOOTBALL

Friday, Oct. 18
Luth. East at Clarenceville, 7:30 p.m.
Churchill at Northville, 7:30 p.m.
Harrison at Franklin, 7:30 p.m.
N. Farmington at Stevenson, 7:30 p.m.
RU at Garden City, 7:30 p.m.

Saturday, Oct. 19
John Glenn at Farmington, 1 p.m.
Thurston at Annapolis, 1 p.m.
Luth. Westland at Cranbrook, 1 p.m.
Wayne at Fordson, 1:30 p.m.
Redford CC vs. U-D Jesuit at Clarenceville, 7:30 p.m.
Bishop Borgess vs. Aquinas at Garden City Jr. High, 7:30 p.m.

GIRLS BASKETBALL

Monday, Oct. 14
Macomb Christian at Agape, 4:30 p.m.

Tuesday, Oct. 15

Kingswood at Clarenceville, 6:30 p.m.
Luth. West. at Luth. East, 6:30 p.m.
Mercy at Ladywood, 7 p.m.
Marian at Bishop Borgess, 7 p.m.
St. Alphonsus at St. Agatha, 7 p.m.
Churchill at Salem, 7 p.m.

Franklin at Stevenson, 7 p.m.

W.L. Western at John Glenn, 7 p.m.

Canton at N. Farmington, 7 p.m.

Harrison at W.L. Central, 7 p.m.

Northville at Farmington, 7 p.m.

Garden City at Wayne, 7 p.m.

Monroe at Redford Union, 7 p.m.

Thurston at Taylor Truman, 7 p.m.

Thursday, Oct. 17

Harper Wds. at Clarenceville, 6:30 p.m.

Luth. West. at Kingswood, 6:30 p.m.

Ladywood at Bishop Borgess, 7 p.m.

Divine Child at Mercy, 7 p.m.

St. Agatha at A.A. Richard, 7 p.m.

Huron Valley at Fairlane, 7 p.m.

W.L. Western at Churchill, 7 p.m.

Franklin at Northville, 7 p.m.

Salem at Stevenson, 7 p.m.

John Glenn at W.L. Central, 7 p.m.

N. Farmington at Farmington, 7 p.m.

Harrison at Canton, 7 p.m.

Wyandotte at Redford Union, 7 p.m.
Monroe at Wayne, 7 p.m.
Thurston at Belleville, 7 p.m.

BOYS SOCCER

Monday, Oct. 14

Agape vs. Macomb Christian at Fiegeli Elementary, 4 p.m.

Thurston at Taylor Truman, 4 p.m.

Garden City at Allen Park, 7 p.m.

Salem at Churchill, 7 p.m.

Farmington at Franklin, 7 p.m.

Tuesday, Oct. 15

Monroe at Garden City, 4 p.m.

Luth. North at Clarenceville, 4:30 p.m.

Luth. Westland at Liggett, 4:30 p.m.

Flint Valley at Huron Valley, 5 p.m.

Wednesday, Oct. 16

Redford Union at Thurston, 4 p.m.

Taylor Truman at Wayne, 4 p.m.

(Western Lakes Championship)

Stevenson at Canton (CEP), 7 p.m.

Thursday, Oct. 17

Luth. East at Luth. Westland, 4:30 p.m.

Huron Valley at Mt. Zion, 4:30 p.m.

Friday, Oct. 18

Belleville at Garden City, 4 p.m.

MEN'S COLLEGE SOCCER

Wednesday, Oct. 16

Delta at Schoolcraft, 4 p.m.

Friday, Oct. 18

Madonna at Purdue-Calumet, 3:30 p.m.

Saturday, Oct. 19

Schoolcraft at Cuyahoga (Ohio), 1 p.m.

Madonna at Trinity (Ill.), 1:30 p.m.

WOMEN'S COLLEGE SOCCER

Sunday, Oct. 20

Schoolcraft at W. Michigan, 2 p.m.

WOMEN'S COLLEGE VOLLEYBALL

Tuesday, Oct. 15

Schoolcraft at Henry Ford, 7 p.m.

Thursday, Oct. 17

Schoolcraft at Macomb, 7 p.m.

Madonna at Tri-State (Ind.), 7 p.m.

Saturday, Oct. 19

Madonna Univ. Classic, TBA.

TBA... time to be announced.

Shamrocks capture Class A regional

Who can figure out this Redford Catholic Central boys golf team?

Three days after finishing fourth at the Catholic League meet at St. Johns Golf Course in Plymouth, the Shamrocks on Friday stunned most observers by winning the Class A regional at the Pontiac Country Club.

CC won the team standings with 311 strokes, eight less than Grand Blanc, the No. 2 ranked Class A school in the state.

Also qualifying for the state meet as a team was Davidson, which finished third at 322.

Junior Adam Peters took third place with a round of 76, one stroke behind the winner.

Junior Mike Pedrys and senior Nick Watts tied for fifth place with 77s and Ryan Ossenmacher pitched in with an 81 for place.

Watts' performance pretty much sums up CC's unpredictability. At the Catholic League Meet, he shot a 91.

BOYS GOLF

CC coach Phil Heyer is hoping the Shamrocks can save some magic for the state meet Friday and Saturday at Michigan State University's Forest Akers Golf Course.

The Shamrocks finished fourth as a team last year during miserable weather conditions at the state meet.

"We golfed probably the worst we have at the Catholic League meet and then turn around and do this," Heyer said. "It was a little bit of a surprise, but I'll take it. I don't know who will show up from tournament to tournament. We always seem to play well at Forest Akers and we're real confident right now. We'll see what happens."

Peters had three birdies but three double bogeys kept him from being match medalist.

"He and Mike Pedrys have

been our most consistent golfers," Heyer said. "Adam had a little downfall at the Catholic Meet (shooting 88), but other than that he's been real strong."

CLASS A BOYS GOLF REGIONAL TOURNAMENT

Oct. 11 at Oak Pointe

TEAM STANDINGS: 1. Howell, 308; 2. Brighton, 314; 3. Hartland, 316; 4. South Lyon, 318; 5. Novi, 326; 6. Walled Lake West-ern, 327; 7. Plymouth Salem, 329; 8. Livonia Churchill, 331; 9. Livonia Stevenson and Westland John Glenn, 333; 11. Swartz Creek, 335; 12. Pinckney and Northville, 337; 14. Plymouth Canton, 351; 15. Milford, 354; 16. Farmington, 357; 17. Livonia Franklin, 373; 18. Garden City, 384.

AREA TEAM RESULTS

Plymouth Salem (329): Ryan Deschaw, 78; Brian Fox, 79; Jeff Lear, 84; Adam Wilson, 88; Mark Runchey, 88.

Livonia Churchill (331): Gary Kraus, 76; Matt Van Buren, 83; Chris Lavaque, 85; John Grech, 87.

Livonia Stevenson (333): Steve Polanski, 82; Brett Reinhart, 83; Justin Kerr, 84; Nick Kouba, 84.

Westland John Glenn (333): Scores not available.

Plymouth Canton (351): Eric Arlen, 83;

Adam Allen, 86; Ben Tucker, 89; Derek Lineberry, 93.

Farmington (357): Scores not available.

Livonia Franklin (373): Tony Fotlu, 91; Mark Pribe, 91; Scott Warra, 94; Caesar Oando, 87.

Garden City (384): Brett Pichla, 84; Brian Harnos, 97; Brad Morris, 98; David Reynolds, 105.

INDIVIDUAL RESULTS

State qualifiers: 1. Lary Hess (Howell) and Geoff Vincent (Howell), even-par 71; 3. Eric Wahlfeld (Brighton), 73; 4. Adam Krukowski (Hartland), 74; 5. Chris King (Walled Lake Westem), 75.

Note: The top three teams and top five individuals qualify for the Class A tourney.

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GIRLS SWIMMING RESULTS

LIVONIA STEVENSON 150 PLYMOUTH SALEM 76

Oct. 10 at Salem

200-yard medley relay: Stevenson (Anne Aristeo, Jordyn Godfroid, Adrienne Turri, Becky Noechel), 1:54.26; 200 freestyle: Jessa Hala (PS), 2:03.59; 200 individual medley: Meghan Mocerl (LS), 2:17.71; 80 freestyle: Godfroid (LS), 26:13; diving: Laurel Dolin (LS), 201.90 points; 100 butterfly: Turri (LS), 1:02.85; 100 freestyle: Maria McKenzie (LS), 57.85; 200 freestyle relay: Stevenson (Aristeo, Turri, Godfroid, Noechel), 1:42.62; 100 backstroke: Aristeo (LS), 57.73; 100 breaststroke: Kellyann Williams (PS), 1:13.05; 400 freestyle relay: Stevenson (Jessica Makowski, Mocerl, Aristeo, Godfroid), 3:46.41.
Stevenson's dual meet record: 8-0.

PLYMOUTH CANTON 111 LIVONIA CHURCHILL 75

Oct. 10 at Churchhill

200-yard medley relay: Canton (Meagan Dowd, Kate Jackson, Jaclyn Bernard, Amy Sonnantine), 2:03.63; 200 freestyle: Adrienne Doyle (LC), 2:07.53; 200 IM: Teri Hanson (PC), 2:19.03; 80 freestyle: Lisa Cunningham (LC), 27.43; diving: Bridget Christenson (LC), 200.25 points; 100 butterfly: Hanson (PC), 1:01.75; 100 freestyle: Bernard (PC), 1:00.87; 100 freestyle: Doyle (LC), 53.82; 200 freestyle relay: Canton (Dowd, Hanson, Sue Fanning, Angie Frost), 1:49.52; 100 backstroke: Dowd (PC), 1:08.99; 100 breaststroke: Karen Coulter (LC), 1:17.18; 400 freestyle relay: Canton (Hanson, Fanning, Bernard, Frost), 4:01.51.
Dual meet records: Canton, 3-5; Churchill, 3-3.

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Livonia, MI 48150
emaher@hfi.net
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Needed a good man for a high volume tire dealer. Certified in alignment, suspension & brakes. Hourly rate plus bonus. Hospitalization plus benefits. Call Michael (313) 261-6151

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in Redford needs utility person including driving light truck. 4-5 HRS. per day. \$6.15-\$7.35/hr. Good driving record. Drug screening. (313) 531-7180

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Off Pontiac Trail Between West and Beck Rds.
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APARTMENTS

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InterFirst, a Division of Standard Federal Bank, has an immediate opening for a Unix Programmer/Analyst and a PC Network Support Analyst in Ann Arbor.

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Candidates must have a working knowledge of relational database design and experience in C language, SQL, and Unix shell programming. Must have a minimum of 1 year programming experience using relational database in a Unix environment. A four-year computer science degree is preferred.

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Individual must have a working knowledge of PC and Server hardware, peripherals, as well as all Microsoft Networking and operating systems such as NT and Windows. Must be familiar with Office Automation applications, for example Word Perfect, Lotus, Word for Windows and Excel. Will be responsible for installation of equipment and support for a large scale LAN. A minimum of 3 years experience is required.

We are looking for self-starters seeking a challenging opportunity. Flex-time, paid overtime and a complete flexible benefits package are included. Please send resume indicating salary requirements to:

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APPLICATIONS PROGRAMMER
Troy based telecommunications company looking for 2 years experience in visual basic. Prior experience in voice and/or fax applications development is helpful. Full-time, benefits offered. Please fax resume to: (810) 740-4665

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\$8.00 HR.
National company located in Madison Heights now has part-time & full-time openings in our Scheduling Department. Will train.

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National dental company needs sharp, articulate individuals. Part-time & full-time flexible hours. Pleasant working environment. Livonia area. No cold calling. (313) 422-8222

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\$7 plus commission.
Own transportation a must.
Call Sherry or Maria
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computer and good math skills required. CAD skills a plus.
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Husband & wife team to manage medium size apartment community in suburban area. Prior apartment manager experience a must. Excellent salary and benefits to right candidates. No pets. Call for appl. Tues-Thurs. from 11am-5pm
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\$7.00 An Hour To Start
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Day Shifts 6-3 & 9-6
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We are looking for well groomed, personable individuals who will enjoy a blend of retail sales, design and picture framing. Experience preferred, we will train individuals with potential. Full time with benefits or part time.
Please apply in person at:
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31000 Five Mile Livonia corner of Five Mile & Merriman in the Merriman Plaza
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Day and Afternoon Shifts. Prerequisites: art, mechanically inclined, have own tools, understand blueprints, use precision measuring tools, weld, grinding and a minimum background in plus. Competitive wages based on ability and performance. Excellent benefits. EEOC Employer. Indicate position and send resume to: Voest-Alpine, 28975 Smith Rd., Romulus, MI 48174. Attn: A.D.G.

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Manufacturing firm has immediate opening for a full time assembler. Salary plus benefits. Apply in person.
ACE CONTROLS, INC. FLAIRLINE DIVISION
23435 Industrial Park Drive Farmington Hills, MI (behind the Holiday Inn at 10 Mile Rd. & Grand River Ave)
Use front entrance at east end of building or call Dean Veder at Farmington: (810) 478-3330

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Small Rochester business needs assembler and/or plastic printer. Training on job. Good wages. Working hours 7am-3pm.
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Immediate positions in the Canton, Ypsilanti & Bellevue areas. 1st & 2nd shifts available.
CALL TODAY!
Norrell
(313) 981-3351

500 Help Wanted General

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Immediate openings for 2nd shift. Great starting pay. 313-441-3180

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35 Assemblers Needed Immediately!
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\$7.00 per hour plus shift premium
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\$8.98-\$9.48 to start
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Good work. Good people. Clean, hi-tech plant. Requires manufacturing experience, quality focus, strong work ethic and flexible, cooperative nature. Offers raises, bonus eligibility, great benefits package, retirement plan and more. Convenient location near Canton in I-275 corridor. Replies confidential. Please FAX work history to: 313-387-7330 or fax to: PLANT: Box #1110 Observer & Eccentric Newspapers 36251 Schoolcraft Rd. Livonia, MI 48150

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needed to assemble bikes and other products at major retail stores in Farmington, Novi, Livonia and surrounding areas. Must have transportation and basic hand tools. Paid training. Benefits available. For interview, friendly people call: 1-800-950-5577 EOE

ASSEMBLY WORKERS
For manufacturing company in Westland. Full time good pay and benefits. Reliable transportation a must. \$6.50 an hour to start. (810) 239-0363

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For Troy based display manufacturer. Reliable transportation a must. \$6.50 an hour to start. (810) 239-0363

ASSISTANT/ NAIL TECH
Full or part time. On-site training. Contact Debra: (313) 730-5100

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Toddler & Pre-school. Downtown Detroit Childcare Center, On Jefferson, 1/2 mile East of Ren-Cen. Experience required. Must have transportation education desired. Great benefits. Free parking. (313) 259-5115

500 Help Wanted General

ASSISTANT MANAGER
Outstanding career opportunity for entry level management position for luxury apartment community in the Farmington Hills area. Position includes: customer accounting and administrative tasks. Sales background helpful. Excellent benefits and opportunity for advancement. Highly motivated professionals seeking challenge and career opportunity. Send resumes to:
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Livonia, MI 48150

ATTENTION CUSTOMER SERVICE
Local branch office at midwest largest sports market. Work in a fast paced environment. We are looking for individuals to fill AS SOON AS POSSIBLE. We service sports teams, hotels, and entertainment industry. Paid training provided from day one. \$300-\$500 weekly to start. No experience necessary! All positions must be filled. Call Amanda at: (810) 299-9451

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Bonuses & Overtime Available
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Audio/visual company seeking dependable technician/drivers. Neal appearance, good driving record a must. Experience helpful. Resume to: Carpenter Communications, 21775 Melrose Ave., Southfield, MI 48075. Attn: Kurt Douglas

AUTO BODY PERSON
State certified. See Mike in the Body Shop at Olson Olds in Detroit. (313) 534-7200

AUTO BODY SHOP ASSISTANT PERSON
Olson Olds in Detroit. Some computer knowledge. See Mike in the Body Shop. (313) 534-7200

AUTO BODY SHOP
Collision shop in Walled Lake needs experienced detailer. Good pay/benefits. (810) 960-3777

AUTO BODY TECHNICIAN
Good pay/benefit package. Car-O-Liner equipment. High volume shop. Keford Collision, 39586 Grand River, Novi. 810-478-7815

AUTO DETAILERS
Full time, experienced. Apply: Pro-Glaze, 24327 Ann Arbor Trail, Dearborn Heights. (313) 977-4444

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needed for well established auto repair facility. Unintended pay potential and benefits. Call 810-360-8551

AUTO MECHANIC
\$21 base rate/hour + parts percent + benefit package + guarantee. Tune & brake certification. 810-258-1990

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Auto Tire/Service Sales
BELLE TIRE Continues to expand! Opportunities now available in the Metropolitan Detroit area. Experienced tire & service sales professionals earn up to \$50K. Must have demonstrated track record in retail sales. Only highly motivated, enthusiastic individuals need apply. Get on your Management Career Track and Come Join The BELLE TIRE Team! Call the Belle Tire Career Connect! Hot Line, 1-800-879-4440 ext. 212

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Oil Changer needed full time if you are dependable we offer you top pay. We are willing to train the right person. Farmington Hills, 810-553-7111

AUTOMOTIVE
Oil Changers and Light Service Technicians. Earn \$400 to \$500 per week. Apply in person. Novi Move Inc. 21530 Novi Road, between 8 & 9 Mile Roads.

AUTOMOTIVE SERVICE ADVISOR
Busy auto repair facility seeking enthusiastic, computer friendly individual to run a service team & communicate with customers. Must have a working knowledge of automotive repair. Top pay & benefits. Novi Move Inc. 21530 Novi Road, Novi, MI 48375

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Bruce Campbell Dodge has immediate openings for auto technicians in all six categories. Successful applicants must be state certified with their own tools. We offer a very competitive pay plan with benefits including hospitalization, dental, paid vacation and 401K. Interested applicants call Bill Griffin at: 313-538-1500 or Bruce Campbell Dodge Inc.

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Now hiring automotive technician for Chevrolet Dealership. Health, dental & retirement available. Apply in person: Holiday Chevrolet, 30250 Grand River, Farmington Hills, (810) 474-0500.

AUTOMOTIVE TECHNICIAN
Due to our rapid growth, Ann Arbor Acura/Hyundai is looking for a motivated, reliable and quality-minded technician to fill an immediate opening. Join our winning team. No late night hours. Excellent pay. Working environment and benefits. Import experience preferred. Drug screen required. Apply in person: 3975 Jackson Road, Novi, Ann Arbor, MI.

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Starting Wage \$6.50/hr
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Customer-focused, Hays Home Delivery Services is a worldwide player in the transportation industry, more than \$1.5 billion strong. Our substantial company growth is a direct result of our commitment to our customers and our employees!

We're seeking independent contractors with strong customer service skills to deliver goods for a leading Detroit/Livonia area retailer.

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Own or Lease A 26' Truck!
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If you're interested in this outstanding opportunity, call today:
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Experienced Tire installers earn up to \$4 per hr. If you're one of the best and are a hardworker, we have a position for you! Entry level Trainee positions also available.
"Come Join The Belle Tire Team" Apply at:
BELLE TIRE
West Bloomfield: 810-851-4600
Farmington: 810-474-5042
Livonia, North: 810-477-1100

AUTO PARTS DELIVERY DRIVER
25-30/hr/week. Plymouth area. Retirees welcome. B & F Auto Supply, 1100 Star/Weather, Plymouth (313) 453-7200

AUTO PARTS DRIVER/STOCKPERSON
We need hard working person to represent our dealership on the road and deliver parts to our customers. Must have valid driver's license and good driving record. Knowledge of the Detroit metro area helpful. Apply in person: Infiniti of Farmington Hills 24355 Haggerty Road Novi, MI 48375 (810) 471-2220

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•AUTO PARTS DRIVER•
Westside GM Dealer has immediate opening. Contact John Jeannotte at: Bob Jeannotte Pontiac-GMC Truck 114949 Sheldon Road, Plymouth (313) 453-2500

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We need motivated, hard working person to clean cars. Must have valid driver's license and good driving record. Full time position, good wages for the right individual. Apply in person at:
Infiniti of Farmington Hills 24355 Haggerty Road Novi, MI 48375 (810) 471-2220

AUTO PORTER
Contact Jim Thomas at Tennyson Chevrolet - Geo, 32570 Haggerty Road, Livonia. (313) 425-6500

AUTO PORTER - Full time
Must have basic knowledge of cars. (810) 544-7022
ASK for Matt.

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Certification in any of light repair, air, drivability, trim, suspension. Full benefits package including hospitalization. No Saturdays. No Sundays. Top Pay - Lots of work - Contact Steve Clement at:
Lou LaRiche Chevrolet 48875 Plymouth Plymouth, MI 48170 313-453-4600

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AUTO TECHNICIANS
luxury import dealer accepting applications for technicians. Must be state certified, ASE preferred. Great pay and benefits available to top performers. Contact Service Manager at: (313) 207-7800

AWNING & enclosure manufacturer
looking for responsible & reliable help in all shop areas. Experience with power tools, glass handling & cutting, screen repair & general construction knowledge helpful. Opportunities for advancement for qualified & dependable people. apply in person at: 28300 W. 5 Mile Rd. Southfield.

500 Help Wanted General

AUTO PORTER
Ford dealer needs self-motivated Porter. Excellent wages. Must have good driving record. Offers benefits & full-time. Paid vacations. Apply at: Royal Oak: Ford, BODY SHOP, 25502 N. Woodward, Farm. Fr., 8am-5pm.

AUTO PORTER
For large volume auto dealership. Good driving record a must. Full time position. Benefits. Blue Cross, Blue Shield & 401K. Apply in person only: See Steve Shapley, Pat Milbrandt, 9600 Telegraph Road, Redford, MI.

AUTO PORTER
Must have valid driver's license. Duties: clean cars, keep building clean, assist technician. Uniforms, benefits. Kellard Collision, 59588 Grand River, Novi. 810-478-7815

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For full time employment in collision shop. Good benefits. Apply at: HOLIDAY CHEVROLET 30250 Grand River Farmington Hills See Alan or Adora

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Ryder Transportation Services, a nationally recognized leader in the truck rental & leasing industry, has a Part-time Porter position currently available in the Troy area. Responsibilities include cleaning of vehicles, checking in and out of vehicles & proper lot arrangements. The candidate must have good customer service skills, some mechanical aptitude & possess a valid driver's license. For consideration, please send your resume to: Ryder Transportation Services, 7555 Stephenson Court, Troy, MI, 48063. Attn: Rental Supervisor

AUTO PORTER
Several positions available in New Car Get Ready and Service Department. Start immediately - full or part-time. Must have excellent work history and driving record. Full benefits - \$5 per hour with bonus. Ask for Steve Clement at:
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Certification in any of light repair, air, drivability, trim, suspension. Full benefits package including hospitalization. No Saturdays. No Sundays. Top Pay - Lots of work - Contact Steve Clement at:
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luxury import dealer accepting applications for technicians. Must be state certified, ASE preferred. Great pay and benefits available to top performers. Contact Service Manager at: (313) 207-7800

AWNING & enclosure manufacturer
looking for responsible & reliable help in all shop areas. Experience with power tools, glass handling & cutting, screen repair & general construction knowledge helpful. Opportunities for advancement for qualified & dependable people. apply in person at: 28300 W. 5 Mile Rd. Southfield.

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Temporary, permanent and part time hours available.
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If you meet our requirements and want to be part of a growing dynamic organization, please apply at the Carleton Plant.

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Carleton, MI 48117-9706

CASTING CALL!

CAST OF CHARACTERS WANTED FOR HOLIDAY PRODUCTION AT SOMERSET COLLECTION.

This probably isn't going to be your big break where Broadway takes notice. But we are looking for people who can bring enthusiasm and some acting ability to help make the Santa visit and photo a memorable experience for children and parents. (You'll be playing the part of a Renaissance lord or lady). You must be available from November 17 thru December 24, either days or evenings.

And you must like kids.
To schedule an audition, please call Amy at
(810) 643-6360.

SOMERSET COLLECTION

AGENCY DEVELOPMENT SPECIALIST

Here's a great way to make the most of your skills with a growing industry leader—Nationwide Insurance.

We're currently looking for an Agency Development Specialist in the Novi area to solicit appointments for agents by phone, gathering information from customers and informing them of our products and services. You'll also be called upon for general office support and other customer service functions. To qualify you need to be a self-starter with at least 2 years' office experience and good phone personality, keyboard and interpersonal skills. Some evening hours required.

This could be a great way to grow professionally... while enjoying an attractive starting salary. Interested? Send resume today to: **NATIONWIDE INSURANCE**, Attn: Jim Hazel, 28400 Lahser Road, Suite 116, Southfield, MI 48034. Fax: 810-352-1163.

NATIONWIDE INSURANCE
Nationwide is on your side
An Equal Opportunity Employer M/F/D/V

ARE YOU LOOKING FOR AN EXCITING CAREER OPPORTUNITY? WHY NOT CONSIDER RETAILING?

VALUE CITY DEPARTMENT STORE
MAY BE THE ANSWER.

We are looking for reliable, conscientious people to join our winning team. Flexible schedules. Must be available to work some evenings & weekends.

CASHIERS
GENERAL MERCHANDISERS
STOCK HELP
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FULL-TIME & PART TIME POSITIONS AVAILABLE

We Offer:
Medical
Dental • Vision
Profit Sharing/401K
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To all Full-time associates PLUS Associates Discount to all associates
Apply in person:
MONDAY THRU FRIDAY 10am to 6 pm at:
VALUE CITY DEPARTMENT STORE
39001 Warron Rd.
The Crossing at Westland
Westland

GET ON THE ROAD TO GREAT OPPORTUNITY!

Customer-focused, Hays Home Delivery Services is a worldwide player in the transportation industry, more than \$1.5 billion strong. Our substantial company growth is a direct result of our commitment to our customers and our employees!

We're seeking independent contractors with strong customer service skills to deliver goods for a leading Detroit/Livonia area retailer.

OWNERS/OPERATORS
Own or Lease A 26' Truck!
• Home Every Night
• Health/Disability Insurance Options
• Excellent Annual Earnings Potential
• Vehicle Lease/Purchase Options Available
If you're interested in this outstanding opportunity, call today:
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Hays Home Delivery Services Inc
EOE
equal opportunity employer

Circuit City is hiring for our new store coming to WESTLAND!

We seek highly ambitious, energetic, and flexible individuals to fill our full-time, part-time, and seasonal Sales Counselor positions in the Video, Mobile Electronics, Computer, Major Appliances, Audio, and Portable Consumer Electronics departments at our new Westland location. Full-time Sales Counselors with at least one year of service typically earn 17-30K a year. Top performers can earn significantly more. We also have opportunities for CD/Misc. Specialists. Retail experience is a plus - however, we will give you the training you need to be successful! We offer competitive pay and for our full-time associates, a comprehensive benefits package. Our full-time associates also enjoy a comprehensive benefits package. Call our Job Line, Monday - Friday from 8:30 am - 5 pm and Sat from 1 - 5 pm ET, for your personal phone interview:
1 800 555-HIRE
Only if you cannot call, fax your resume to: 800-627-4006
We promote a drug free workplace. EOE

CIRCUIT CITY

NOW HIRING

Old Navy Clothing Co. offers you the remarkable opportunity to be part of our exciting growth in the family value-priced clothing market.

SALES ASSOCIATE POSITIONS ARE AVAILABLE.

We offer unlimited opportunities to learn, promotion based on talent and ability, and great personal satisfaction.

WE ARE NOW HIRING FOR OUR STORES AT HUNTERS SQUARE IN FARMINGTON HILLS AND AT WINCHESTER SHOPPING CENTER IN ROCHESTER HILLS.

HUNTERS SQUARE
APPLY IN PERSON AT
BEST WESTERN
(12 Mile Rd. & Orchard Lake Rd.)
10/17 - 10/20 9 a.m. - 7 p.m.

WINCHESTER SHOPPING CENTER
APPLY IN PERSON AT
OLD NAVY
(Avon Rd. & Rochester Rd.)
Tues.-Sun. 9 a.m. - 6 p.m.

OLD NAVY CLOTHING CO.
EOE/M/F/D/V

500 Help Wanted General AUTO TECHNICIANS Are you tired of rolling your foot box from shop to shop searching for the right company to plan your future with? We have the answer. Expanding growth has created new opportunities for EXPERIENCED pros. Outstanding pay, benefits and career growth. Park your tool box for the last time. "Come Join the Best Tire Team" • Plymouth: 313-453-5300 • Farmington: 810-474-5042 • Novi: 810-348-4348 • Livonia North: 810-477-1100 Other Areas: Call the BELLE TIRE Career Connect Hotline at 1-800-879-4440, ext 212

500 Help Wanted General BLOCK LAYER Experienced. Steady work with overtime. Call: 810-752-4032 BOO! Fall your pumpkin with CASH. Treat yourself to one of our exciting packaging or light assembly jobs in the Livonia, Plymouth and Canton areas. \$7.00 per hour and up. Immediate openings on all three shifts. Excellent full-time opportunities. Don't Be Scared Come in and Meet The Staff at ARCADIA STAFF RESOURCES 18320 Maddebelt Livonia (810) 477-0900

500 Help Wanted General BRICK PAVING INSTALLERS Experience preferred but not necessary. Call John, evenings at (313) 261-5672 BRIDGEPORT OPERATOR Experienced on precision machined aircraft parts. Full benefits. Hyatt Manufacturing Inc. Garden City (313) 261-8030 BRIDGEPORT OR LATHE HAND 5 yrs minimum detail experience. Excellent wage & benefits. Call: Ato Manufacturing, 313-455-1111

500 Help Wanted General Documentation Analyst Comerica Bank, a leading financial institution, has an immediate opening for a full-time Documentation Analyst at our Livonia location. The successful candidate will perform a comprehensive review of commercial loan collateral documents as well as other related legal documentation involved with disbursed loan transactions. Additional responsibilities include ensuring executed transactions are consistent with the loan approval, reporting and monitoring all legal, compliance and credit policy violations, recommending corrective action to appropriate lending personnel, and clearing exceptions from the Commercial Loan and collateral Documentation Exception System. We require knowledge of relevant banking, regulatory and commercial loan documentation issues, broad knowledge of banking and wholesale lending, strong analytical skills, good verbal and written communication skills and at least one year of experience in commercial loan and collateral documentation review. A legal assistant degree is also required. We provide an excellent salary, flexible benefits and career growth opportunities. Please submit your resume, including salary requirements to: Comerica Bank, 29000 Woodward Ave., Dept. SW, P.O. Box 75000, Detroit, MI 48275-7522. Comerica Bank supports a drug free environment. Drug testing is a required step in the employment process. Equal Opportunity Employer.

500 Help Wanted General BUYER to purchase metal toolings and equipment for OEM automotive supplier. Finds local benders and prepares monthly reports. 1-3 years purchasing experience required. Please fax or send resume to: Harada Industry of America, Inc., 28333 Telegraph, suite 215, Southfield, MI 48034. Fax: 810-356-1520. (no phone calls please) CAD A growing manufacturing company has an immediate opening for a draftsman to operate a CAD system. Requirements include an associates degree & auto CAD experience. This person will be involved in all aspects of engineering drawing records. PC experience is a must. Send resume & salary requirements to: Flairline Fluid Ray Products P.O. Box 439 Farmington, MI 48332-0439 CAD DESIGNER UG V-10 and V-11 with automotive experience. Send resume, Senior Engineer, 7778 Market St., Warren, MI 48187 or fax 313-207-7875 CAD OPERATOR Design/Detail of Automation components and End Arm tooling for auto industry. AutoCAD experience required. Excellent opportunity for growth. Fax resume to: (313) 454-1536 OR Call 8am-3pm, CPI Products, Plymouth (313) 454-1090

500 Help Wanted General CARPENTERS NEEDED Minimum 2 yrs. experience in rough carpentry. \$10-\$17/hr. Full health & life insurance. Farmington Contracting, Inc. (810) 477-9485 CARPENTERS Rough Top pay. (810) 476-4478 CARPENTERS Some experience necessary. Insurance work. Own tools & transportation. Call between 8am-5pm 810-551-2140 CARPENTERS WANTED For rough residential framing. Experience required. Full time positions. Union benefits offered. Call: 313-513-5960 CARPENTERS WINDOW INSTALLERS LABORERS For established contractor. Full benefits. Apply in person between 11am & 5:30pm. 24663 Mount, Warren. (313) 846-6135, Ext. 3040 CARPENTRY CREW For large volume design/build firm. Residential and commercial renovation. References required. Contact Glenn at: (313) 846-6135, Ext. 3040 CARPENTRY Person willing to learn the rough carpentry trade with R/Wing Construction. Looking for individuals willing to start now. 40 hrs/week. Vacation, holiday pay & BCR BS. Must have own transportation to Brighton. (810) 629-1997 or (313) 670-3786 CARPET/TAIR DUCT CLEANERS Full time, dental & life. Full time & overtime w/advancements & unlimited paid potential. We will train great career opportunities. AMERICA'S FREEDOM CLEANERS (810) 472-9300 CARPET CLEANERS SEARS we have immediate openings in your area. We provide you with all jobs, equipment, chemicals, and training. Potential to earn \$500+ per week, depending on your performance. Van, truck or hatchback needed. Call Dave at 313-261-8790 CASHIER Full or part time. Apply in person. We are seeking a friendly, outgoing individual to work at our Orchard Lake Rd. location. CASHIER - Full Time (outgoing & personable). Experience preferred, but will train right person. Call Carolyn at: 810-644-8400 CASHIERS For self-serve gas station/ convenience store. Full & part-time days, afternoons & midnights. Good pay for retirees. Good starting pay. Apply in person only. Marston Gas Station, 27350 7 Mile at Inquirer. CASHIERS IMMEDIATE openings for days, afternoons & midnights. Starting pay \$6 an hr. Paid training, benefits & college tuition. Full & part time. Opportunity for advancement. Apply in person at: Mobile Oil, 1545 Ann Arbor Rd. at Sheldon, Plymouth Twp. E.O.E. CASHIERS - Midnight cashiers needed. Full & part time. Send resume to: Farmington & 6 Mile Sd. 207, (313) 425-0420 CASHIERS NEEDED full and/or part-time. Check our benefits available for full time positions. Please contact Colleen at Dan: 2015 St. Clair, Ann Arbor. (313) 665-7555 CERTIFIED DRIVER TRAINER INSTRUCTOR NEEDED Call Linda Bowman at South Lyon High School (810) 437-2031 CHARTER TWP. OF PLYMOUTH POSITIONS AVAILABLE ADMINISTRATIVE ASSISTANT COMMUNITY DEVELOPMENT ADMINISTRATIVE ASSISTANT PUBLIC SERVICES DIVISION The Charter Township of Plymouth is currently accepting applications for the position of Administrative Assistant in the departments of COMMUNITY DEVELOPMENT and PUBLIC SERVICES DIVISION. Applicants must be High School graduates with two years of college or business/vocational school, three to five years previous related experience, minimum typing speed of 65-70 wpm, and knowledge of Microsoft Office Products. Applications and job specifications are available at the Charter Township Clerk's Office, 42350 Ann Arbor Rd., Plymouth, Michigan, 48170. Application deadline is 3:30 PM, Friday, October 18, 1996. No phone calls.

500 Help Wanted General CHAUFFERS Hiring full & part-time. Send resume to: 4772 Tara Ct. West Bloomfield, MI 48323. TEACHERS/TEACHER AIDES Private school in Bloomfield Hills seeks substitute teachers and a permanent Nat'l teacher pay. Call Laura 810-645-2540 CHILD CARE ASSISTANT needed to work in a quality Livonia center with infant toddlers. Must be nurturing, flexible, caring & energetic. Full/part time. Benefits (313) 591-6440 CHILD CARE CENTER In Wayne needs warm, caring, teacher aide. Experience helpful. Hours: 9-6 Please call: 313-595-8700 CHILD CARE Providers needed for infants, toddlers & pre-schoolers. Farmington Hills 810-471-1022 SITE DIRECTOR Direct and teach school aged children in an educational & recreational program before and after school in a Beverly Hills school. Call 313-640-4830 SITE ASSISTANT Assist in the teaching of school aged children in an educational & recreational program before and after school in a Birmingham or Beverly Hills school. Call 313-640-4830 CHRISTMAS DECORATORS needed for Award winning party to decorate homes. Full & part-time. (810) 661-1515 CLASS 'B' COL DRIVER Livonia company is seeking a class 'B', CDL Driver. Two years experience preferred. Please send letter of interest to: Human Resources, P.O. Box 51142, Livonia, MI, 48151-5142. CLEANERS NEEDED for evening office cleaning. Couples welcome, w/train. (810) 615-1112 CLEANERS NEEDED Part-time. Early AM, 48th, Telegraph & South. Free agency. Full & part-time. Also, Eves 55th, Michigan & Telegraph. (810) 759-3700 CLEANING HELP WANTED Residential & Commercial cleaning. Part-time, days. Must have own car. (810) 358-4485 CLEANING MOLLY MAID Due to increased demand for our home cleaning services, Molly Maid is seeking conscientious, dependable, conscientious persons full time. No experience required. • Company uniforms • Company car • Advancement • Company car • Advancement • Training • Benefits JOIN OUR COMPANY NOW AND QUALIFY FOR BONUS. Call 810-305-7070. CLEANING OFFICES Garden City, Dearborn Southfield, • \$6-\$7/hour • Benefits 313-262-0839/After 6pm 281-2727 CLEANING PERSON - part time Redford, 3-4hrs. Sat. 8am-12pm. \$6.50. (810) 853-8254 CLEANING POSITION - AM Busy restaurant & banquet facility. Good pay, excellent working environment. For more information call: (810) 650-8170 or (810) 650-1389 CLEANING STAFF Part-time for offices in Farmington & Livonia. \$6 an hour. Immediate hire! 810-615-3554 CLOSING AGENT for new home builder. Duties include preparation of closing documents and building contracts. Customer contact required. Minimum 2 years mortgage experience. Send resume & references to: (810) 851-1531, or Send resume to: P.O. Box 1195, Observer & Eccentric 36251 Schoolcraft Rd, Livonia, MI 48150

500 Help Wanted General CNC LATHE OPERATOR experienced program/turn operator. Sanco Control. Excellent opportunity for qualified person. Redford area. 313-937-3550 CNC MACHINE Operators First & second shift. Experience needed. Group benefits. 401(k) plan. Apply at: MRL Engineering, 41160 Joy Rd., Plymouth. CNC OPERATORS Experience CNC Mill Operators needed. Must be able to produce quality & maintain efficiency. Apply in person to: Double H Mfg. Inc. 6171 Commerce Dr., Westland (313) 729-3450 CNC PROGRAMMER Serious candidate should have a minimum of three years of progressive experience with Camax Machining Software to support G.M. and valued customers with 3D machining prototype dies. Familiarity with MS-DOS and UNIX, as well as post detail work, is desirable. Must be able to work in a fast paced team environment and meet short deadlines. We offer an attractive wage, comprehensive fringe benefits program, profit sharing and 401K. Please forward your resume to: Human Resources Department, Hy-Tom Products, Inc. 35588 Veronica Livonia, MI 48150 313-464-3811 Ext. 1014 CNC SET UP OPERATOR For 2nd shift. Must be familiar with Fanuc Controls. Send resume to: Box #1130 Observer & Eccentric Newspapers 36251 Schoolcraft Rd., Livonia, MI 48150

500 Help Wanted General COMMUNICATIONS TRAINER Execute Business Systems, a communications company in Troy, has openings for individuals possessing experience in instructional techniques, public relations or coordination of projects to facilitate a train our customers in the use of their communications systems. Excellent opportunity available for those experienced in telecommunications with professional attitude and reliable transportation. Call: (810) 649-1100 x 8009 An Equal Opportunity Employer COMPUTER DOCUMENTATION Experienced Windows and WordPerfect individual needed for the Documentation Dept. of a Tier 1 automotive game supplier. Please send resume to: AD Dept. 48150, Attn: Training & Documentation Dept. Computer NETWORK SPECIALIST FIELD SERVICE Knowledgeable in installation, trouble shooting and repair of LAN's, PC's and Laser Printers. Must be able to travel. 401K. Mail or fax resume to: RDSC, 21577 Telegraph Road, Suite 1151, Southfield, MI 48034. Fax: (810) 857-7197 COMPUTER RENAISSANCE has full & part-time Sales & Technical positions in Ann Arbor & Farmington Hills. Excellent opportunities. Fax resume to: 313-994-1030 or call: 313-994-1030 COMPUTER REPAIR TECH Entry level position with great computer firm. Exp. helpful but not required. Compulize, 24029 Reservoir, Dearborn, MI 48124. Fax: (810) 615-4550 or fax: (810) 615-4540 COMPUTER SYSTEMS ADMINISTRATOR For a growing multi location building materials dealer. Position requires help desk support for users, system administration, Desktop Publishing, and technical support for hardware. To be considered for this challenging career opportunity, send your resume to: 6450 E. 8 Mile Rd., Detroit, MI 48234 or Fax: 313-891-1725 COMPUTER TECHNICIAN SPECIALIST One full-time and one part-time position. Computer degree required. Experience with word processing, spreadsheet, database, statistical and graphics programs. Familiarity with network systems, Windows, and Ability to program and download data. Send cover letter, resume, transcripts and three employment references with dates to: Henry Ford Community College, Human Resources Office, 2000 Evergreen, Dearborn, MI 48128-1495. AAEOE COMPUTER WIZARD - needed to maintain PC's on Novus. Network hardware experience a must. \$25-\$30K. Benefits, full time. Please send resume to: General Manager, 11700 Belden Ct., Livonia, MI 48150 or fax to 313-425-7865 CONSTRUCTION COMPANY hiring experienced Spray Painters, Caulkers and Laborers. (810) 624-7333 CONSTRUCTION LABORER Commercial contractor looking for hardworking individual with opportunity to become tradesman. Starting \$8/hr. Call 9am to 5pm 313-458-1800 CONSTRUCTION Managers & Superintendents Livonia based general contractor specializing in quality health care construction seeks professional project managers & superintendents with industrial & commercial work. Duties to include field construction superintendent, scheduling, estimating and follow up with architects, engineers & clients. Send resume and references to: CPM, P.O. Box 252324, N. Bloomfield, MI, 48325

500 Help Wanted General TELLER/CUSTOMER SERVICE FULL PART TIME LONG TERM Family atmosphere neighborhood locations in Franklin, Southfield and Troy looking for long term employees. Ideal position. To \$8.25/hr to start plus benefits and 401K. Call Tracy today 646-7652 Advantage Staffing BICYCLE ASSEMBLERS needed from Brighton down to the Michigan border. Reliable transportation & basic tools required. Call Continental Retail Services 800-526-4963, leave name, location, area code & phone number. We'll call back for interview.

500 Help Wanted General BOOKKEEPER For Farmington Hills Construction company. Computer experience required. Fax resume to Pam at 810-851-1577 BRICK LAYER Experienced, full time for Southfield Property Management Company. Benefits. Call Mon-Fri 9am-5pm 810-356-1030 An Equal Opportunity Employer BRICKLAYER 5 yrs experience needed. Good pay, lots of hours. (810) 477-9973

500 Help Wanted General BRIDGEPORT OPERATOR Experienced on precision machined aircraft parts. Full benefits. Hyatt Manufacturing Inc. Garden City (313) 261-8030 BRIDGEPORT OR LATHE HAND 5 yrs minimum detail experience. Excellent wage & benefits. Call: Ato Manufacturing, 313-455-1111 BUILDING MAINTENANCE ASSISTANT with basic handyman experience. Afternoon/evening shift. Apply in person. Franklin Fitness & Racquet Club 29350 Northwestern Highway, Southfield. BUILDING SUPPLY STORE needs Manager background in construction. We offer competitive salary, medical & dental insurance allowance, commission & profit sharing. Send confidential resume to: Box #1136 Observer & Eccentric Newspapers 36251 Schoolcraft Rd., Livonia, MI 48150 BUS CHARTER SALES/DISPATCH Person needed to handle phone inquiries and bookings. Quote rates & coordinate schedules. Computer skills a must. Call 313-261-1998

500 Help Wanted General CASHIER Full or part time. Apply in person. We are seeking a friendly, outgoing individual to work at our Orchard Lake Rd. location. CASHIER - Full Time (outgoing & personable). Experience preferred, but will train right person. Call Carolyn at: 810-644-8400 CASHIERS For self-serve gas station/ convenience store. Full & part-time days, afternoons & midnights. Good pay for retirees. Good starting pay. Apply in person only. Marston Gas Station, 27350 7 Mile at Inquirer. CASHIERS IMMEDIATE openings for days, afternoons & midnights. Starting pay \$6 an hr. Paid training, benefits & college tuition. Full & part time. Opportunity for advancement. Apply in person at: Mobile Oil, 1545 Ann Arbor Rd. at Sheldon, Plymouth Twp. E.O.E. CASHIERS - Midnight cashiers needed. Full & part time. Send resume to: Farmington & 6 Mile Sd. 207, (313) 425-0420 CASHIERS NEEDED full and/or part-time. Check our benefits available for full time positions. Please contact Colleen at Dan: 2015 St. Clair, Ann Arbor. (313) 665-7555

500 Help Wanted General CATERING/PAINTER APPRENTICES Full time permanent positions. Pay rate is based on experience. Benefits available after 1 year. (313) 292-1454 CARPENTER (ROUGH) wanted, experience preferred, metro Detroit area. Full time position. If interested call 810-350-1067 CARPENTERS (Commercial) wanted, experience preferred, call for an interview. Days 313-454-0644. Eves. 810-545-8545 CARPENTERS - EXPERIENCED Must have own truck & tools to work for construction company doing insurance repairs. Steady yr. around work. Pay according to ability. Hourly or sub-contract. (313) 464-4484 CARPENTER'S HELPER - looking for individual with some experience & a lot of desire to learn. (810) 541-1396 CARPENTERS & LABORERS needed for Detroit based project. E.O.E. (313) 415-9590 CARPENTERS Metal studs, acoustical ceilings. Experience needed. Benefits & 401K. 810-380-8493

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500 Help Wanted General COMMERCIAL LEASING COLLECTOR Dana Commercial Credit Corp., a subsidiary of a Fortune 100 company, has an immediate opportunity for an experienced Accounts Receivable Collector. The selected candidate will be responsible for maintaining a group of lease accounts in active status. Qualified candidates will have at least one year of commercial collections experience. Strong communication and customer service skills required. PC spreadsheet and Wordprocessor experience a plus. College degree preferred. If you are self-motivated and able to work independently with minimal supervision in a team environment, please send your resume and salary requirements to: Dana Commercial Credit P.O. Box 7011 Troy, MI 48067-7011 Attn: Human Resources Dept. We are an Equal Employment, Affirmative Action Employer. COLLECTIONS PART TIME Openings for productive Dealer telephone collectors. Experience helpful, but not necessary. We will train motivated individuals. Openings for: (8am to 12 Noon) and (5pm to 8pm) plus evening shift. Send resume to: Mr. Dolars at 810-799-9553 COLLECTOR Immediate opening for qualified phone collector. Minimum 1 yr. agency or medical collection experience. Full time position with excellent benefits. Send resume and references to: HR/Collector, P.O. Box 296070, Franklin, MI 48025 \$ COLLECTOR \$ St. Clair Shores finance company needs Collector with finance company, bank, collection agency or similar experience. Send resume with a plus. Excellent salary and benefits. Chance for promotion. Call Debbie at: 1-800-545-9931 or FAX resume to: (810) 774-6537 COLONIAL CARPET cleaning has 2 positions available. Experience necessary. eam \$8-\$11/hr. Call John 313-459-7370

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Sales Opportunities

With the Nation's Largest Department Store!

JCPenney, Westland and Twelve Oaks now has openings for new sales associates. Apply now, and discover the advantages of working for the nation's largest department store! We offer excellent training programs to sharpen your selling skills. High earning potential based on personal sales in some departments. Generous merchandise discounts at any JCPenney location. Plus, you only have to average 25 hours a week to qualify for these great benefits:

- Medical and Dental Insurance
- Savings and Profit Sharing Plans
- Paid Vacations and Holidays
- Term Life Insurance...and more!

Applications are being accepted at the JCPenney, Westland and Twelve Oaks Personnel Office, during store hours.

JCPenney

An Equal Opportunity Employer M/F/V/H

Comerica

Part-Time Float Customer Service Associates

MICHIGAN NATIONAL CORPORATION, a premier financial institution that is now part of the National Australia Bank, a worldwide organization of over \$130 billion, is seeking motivated, part-time Float Customer Service Associates to perform customer service and bank letter functions at our Financial Centers throughout neighboring communities in the nearby Detroit metropolitan area.

If you're a quality-driven individual who can provide great customer service, we'd love to speak with you at any of the following Michigan National Bank locations:

OPEN HOUSES

Tuesday, Oct. 15, 1996 10:00am-2:00pm 24785 Southfield (At 10 Mile) Southfield, MI

Tuesday, Oct. 15, 1996 10:00am-2:00pm 32726 Southfield (At Newburgh) Livonia, MI

Michigan National Bank offers excellent benefits including tuition reimbursement and incentives. If you are unable to attend, please call (810) 473-3152. We provide a drug-free work environment. Substance abuse testing is part of the pre-employment process. Affirmative Action/Equal Opportunity Employer

CASHIERS (Commercial) wanted, experience preferred, call for an interview. Days 313-454-0644. Eves. 810-545-8545 CARPENTERS - EXPERIENCED Must have own truck & tools to work for construction company doing insurance repairs. Steady yr. around work. Pay according to ability. Hourly or sub-contract. (313) 464-4484 CARPENTER'S HELPER - looking for individual with some experience & a lot of desire to learn. (810) 541-1396 CARPENTERS & LABORERS needed for Detroit based project. E.O.E. (313) 415-9590 CARPENTERS Metal studs, acoustical ceilings. Experience needed. Benefits & 401K. 810-380-8493

Target

NOW HIRING!!!

- Cashiers
- Food Avenue
- Sales Floor
- Stock Team

TARGET OFFERS:

- Starting rate \$5.50 + shift pay when applicable
- \$.25 increase in 30 days
- Medical and Dental Benefits offered if you average 27+ hours per week
- Flexible hours
- Employee discount
- Fast, Fun & Friendly Work Environment

APPLY IN PERSON AT YOUR LOCAL TARGET STORE

E.O.E. SMOKE FREE, DRUG FREE WORK ENVIRONMENT

Delivery Persons

Needed for delivery of the ...

Observer & Eccentric

in Oakland County

- Twice Weekly, Mid-Morning & Early Afternoon delivery
- 300-500 papers per day
- both motor routes & walking routes available

For further information call: (810) 901-4716 Birmingham, West Bloomfield Farmington, Southfield (810) 651-7575 Troy, Rochester

Give yourself a Gift Now Hiring

Holiday Helpers Service MERCHANDISE

- Generous Employee Discount
- No Experience Required
- Paid Training to Ensure Job Success
- Day, Evening and Weekend Shifts
- Perfect for Students, Homemakers, Teachers, Retirees or Anyone Looking for Extra Holiday Cash

We need smiling faces to help provide fast, friendly customer service in our stores. Ask any associate about part time, seasonal employment, or call your local Service Merchandise store. Today. Some weekend availability required.

- 600 JOHN R. ROAD, TROY, MI.
- CLINTON VALLEY MALL, STERLING HTS.
- WESTLAND SHOPPING CENTER, WESTLAND
- 43835 WEST OAKS DR., NOVI
- OR ANY OF OUR DETROIT AREA STORES

Michigan National Bank

CABINET RE-FACING

Experienced. Own tool. Right person. (810) 363-8829

CANVAASERS WANTED

Transportation provided. No experience necessary. Great pay. Ask for Pam, 1-800-729-0220 ext. 122

CARPENTERS

Commercial) wanted, experience preferred, call for an interview. Days 313-454-0644. Eves. 810-545-8545

CARPENTERS - EXPERIENCED

Must have own truck & tools to work for construction company doing insurance repairs. Steady yr. around work. Pay according to ability. Hourly or sub-contract. (313) 464-4484

CARPENTER'S HELPER

looking for individual with some experience & a lot of desire to learn. (810) 541-1396

CARPENTERS & LABORERS

needed for Detroit based project. E.O.E. (313) 415-9590

CARPENTERS

Metal studs, acoustical ceilings. Experience needed. Benefits & 401K. 810-380-8493

CATALOG ORDER DESK

\$7.50-\$10.00/hr. We need enthusiastic people to work at the phone answering our customers who are calling to place orders. We provide paid training plus complete benefits in a positive work environment, full time day & evening shifts available. Call: 810-351-5630

CANVAASERS NEEDED

For growing replacement window & siding company. \$7.50 an hour commission, plus bonus. Weather Tite Windows: 1 (800) 482-1004

CERTIFIED DRIVER TRAINER INSTRUCTOR NEEDED

Call Linda Bowman at South Lyon High School (810) 437-2031

CHARTER TWP. OF PLYMOUTH POSITIONS AVAILABLE

ADMINISTRATIVE ASSISTANT COMMUNITY DEVELOPMENT ADMINISTRATIVE ASSISTANT PUBLIC SERVICES DIVISION The Charter Township of Plymouth is currently accepting applications for the position of Administrative Assistant in the departments of COMMUNITY DEVELOPMENT and PUBLIC SERVICES DIVISION. Applicants must be High School graduates with two years of college or business/vocational school, three to five years previous related experience, minimum typing speed of 65-70 wpm, and knowledge of Microsoft Office Products. Applications and job specifications are available at the Charter Township Clerk's Office, 42350 Ann Arbor Rd., Plymouth, Michigan, 48170. Application deadline is 3:30 PM, Friday, October 18, 1996. No phone calls.

ADMINISTRATIVE ASSISTANT COMMUNITY DEVELOPMENT

The Charter Township of Plymouth is currently accepting applications for the position of Administrative Assistant in the departments of COMMUNITY DEVELOPMENT and PUBLIC SERVICES DIVISION. Applicants must be High School graduates with two years of college or business/vocational school, three to five years previous related experience, minimum typing speed of 65-70 wpm, and knowledge of Microsoft Office Products. Applications and job specifications are available at the Charter Township Clerk's Office, 42350 Ann Arbor Rd., Plymouth, Michigan, 48170. Application deadline is 3:30 PM, Friday, October 18, 1996. No phone calls.

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CLOSING AGENT for new home builder.

Duties include preparation of closing documents and building contracts. Customer contact required. Minimum 2 years mortgage experience. Send resume & references to: (810) 851-1531, or Send resume to: P.O. Box 1195, Observer & Eccentric 36251 Schoolcraft Rd, Livonia, MI 48150

CNC LATHE & MILL OPERATORS

Minimum 5 yrs. experience. Applicant must be capable of set up. Top wages paid. Excellent benefits. Please apply at: Ventura Industries, 48301 Port Street. 313-459-3900

COLONIAL CARPET cleaning has 2 positions available. Experience necessary. eam \$8-\$11/hr. Call John 313-459-7370

CONSTRUCTION PROJECT MANAGER/SUPERINTENDENT

Local developer/general contractor seeking experienced Construction Project Manager/Superintendent. Minimum 3 yrs. experience required in industrial & commercial work. Duties to include field construction superintendent, scheduling, estimating and follow up with architects, engineers & clients. Send resume and references to: CPM, P.O. Box 252324, N. Bloomfield, MI, 48325

CONSTRUCTION LABORER

Commercial contractor looking for hardworking individual with opportunity to become tradesman. Starting \$8/hr. Call 9am to 5pm 313-458-1800

CONSTRUCTION Managers & Superintendents

Livonia based general contractor specializing in quality health care construction seeks professional project managers & superintendents with industrial & commercial work. Duties to include field construction superintendent, scheduling, estimating and follow up with architects, engineers & clients. Send resume and references to: CPM, P.O. Box 252324, N. Bloomfield, MI, 48325

Discover the benefits of working with us.

It takes talent, determination and uncompromising commitment to quality to become an automotive supply industry leader. At JAC Products, we've done that with an innovative management structure that works in tandem with our employees. Together, we've set record sales of roof racks and other accessories, and we are continually striving to set new standards in automotive supply products. We are currently looking for the following positions to join our Ann Arbor based company:

TOOL MAKERS

2nd & 3rd Shift. The selected candidates should have the ability to read blueprints, weld, grind and polish. Experience working with lathes, grinders, mill and drill presses is required. A background working with manufacturing personnel needed. Injection molding experience is highly desired.

MAINTENANCE TECHNICIAN

3rd Shift. The successful candidate will possess a minimum of 7 years' experience in general maintenance with a background in a general manufacturing environment. Familiarity with electrical, mechanical, hydraulic, carpentry and light fabrication required. Ability to read and understand electrical and hydraulic blueprints and mechanical drawings a must. A minimum of two years' experience in injection molding preferred.

MOLDING TECHNICIANS

2nd & 3rd Shifts. You will apply your skills to a variety of areas in these positions. Familiarity with plastic injection mold machinery and material compounds is required. In addition, experience with microprocessors, troubleshooting processes and a strong mechanical background are necessary. JAC Products offers attractive salaries/wages and benefits. For immediate consideration, please forward your resume and salary requirements, indicating position of interest, to: Human Resource Department, JAC Products, Inc., 1801 E. Ellsworth, Ann Arbor, MI 48108. An Equal Opportunity Employer.

JAC PRODUCTS INC.

THE CHALLENGE!

At Marshalls, the challenge begins when you roll up your sleeves, work as a team and give the best service to our customers. We'll see to it that you've got the training you'll need to reap the benefits of success with one of the most respected, fastest growing off-price retailers. The challenge begins at Marshalls!

FT & PT POSITIONS

- Cashiers
- Sales Associates
- Merchandise Associates
- Maintenance

Marshalls offers flexible, regular hours, competitive wages, some of the best benefits in the industry, and advancement opportunities for ambitious associates. Please apply in person, during regular store hours, at one of the following Marshalls locations:

- 29708 Southfield Rd., Southfield, MI
- Winchester Mall, 1154 S. Rochester Rd., Rochester, MI
- 43500 West Oaks Dr., Novi, MI
- 250 N. Telegraph Rd., Pontiac, MI

Marshalls is an Equal Opportunity Employer M/F/D/V. A Division of TIX Companies, Inc.

Marshalls

The TEAM for You!

NUMERICAL CONTROL CENTER, INC.

BORING MILL OPERATORS

- NIGHTS
- EXPERIENCE REQUIRED
- EXCELLENT BENEFITS FOR QUALIFIED EMPLOYEES

- 401(K)
- 50% Company Match
- Pension Plan
- 16 Paid Days Per Year
- Liberal Vacation Pay

- Air Conditioned Work Environment

APPLY AT: 12600 FARLEY RD. REDFORD, MI 48239 MON. - FRI. 7:30 A.M. - 3:00P.M. OR CALL (313) 531-2710 E.O. M/F/V/H

WE'RE GROWING!!

We've Built a MODERN, NEW facility! NEW PROGRAMS...NEW OPPORTUNITIES!

Positions include:

- Mailroom Clerk
- Distribution Clerks
- Call Center Agents

Earn \$6.00 - \$8.00/hr Monday through Sunday shifts! Hours from 7a.m. - 12 mid-night! Training provided!

Don't miss this chance to be part of a dynamic, growing team! Additional information is available by calling (810) 475-7433. (High School Diploma required).

MASCO TECH MARKETING SERVICES

1426 Pacific Drive Auburn Hills, MI 48326

500 Help Wanted General
GROUNDWORKERS
Come join our team! No experience necessary...

500 Help Wanted General
GROUNDWORKERS
Need for townhome complex in Nov/Wald Lake...

500 Help Wanted General
GROUNDWORKERS
For large Farmington Hills apartment community...

500 Help Wanted General
GROUNDWORKERS
Immediate opening. Permanent full-time in Livonia...

500 Help Wanted General
GROUNDWORKERS
Canton, full-time year round position. Must enjoy working outdoors...

500 Help Wanted General
GROUNDWORKERS
GROUP HOME openings for day, afternoons, evenings...

500 Help Wanted General
GROUNDWORKERS
GROUP HOME staff needed. Developmentally disabled care...

500 Help Wanted General
GROUNDWORKERS
GROWING DIRECT mail services company looking for help...

500 Help Wanted General
RECEPTIONIST
Needed full-time for upscale Sylvan Lake salon...

500 Help Wanted General
HAIR DRESSERS ASSISTANT
needed. Dearborn. Salary. No exp. Must be licensed...

500 Help Wanted General
HAIR DRESSERS
Now hiring stylists for salon in Westland. Guaranteed hourly wage...

500 Help Wanted General
HAIR DRESSERS
Stations for rent. Thomas D. & Co. (810) 644-2257

500 Help Wanted General
HAIR DRESSERS with clientele
needed for salon in Dearborn. Ownership possibilities. (810) 678-3927

500 Help Wanted General
HAIR & NAIL TECH
Full time service salon in Dearborn Hills. Flexible hours. (313) 581-2500

500 Help Wanted General
HAIR STYLIST
FANTASTIC SAMS
Nov/Nov/Nov. Cat/apply in person. No Sunday hours. 21522 Nov Rd. (810) 516-3444

500 Help Wanted General
HAIR STYLIST
Good opportunity. 75% off salon cost. Excellent benefits. Plymouth location. (313) 455-3157

500 Help Wanted General
HAIR STYLIST & MANICURIST
with clientele for fast growing salon in Bloomfield Hills. Great location. (810) 646-3740

500 Help Wanted General
HAIRSTYLISTS
EXCELLENT full and part time opportunities for professional stylists. 10% to 40% commission, up to 15% on retail...

500 Help Wanted General
HAIR STYLISTS, NAIL TECH
Full or part-time. Full progressive Plymouth/Canton. Call (313) 453-0288

500 Help Wanted General
HAIR STYLISTS, NAIL TECH
with or without clientele. (313) 607-2750

500 Help Wanted General
HAMILTON HOUSE OF FARMINGTON HILLS
Assisted living for memory impaired is looking for dependable people to join our team...

500 Help Wanted General
Hard Work Ethics?
START TODAY
Earn \$300 or more every wk. serving a wraparound bus route...

500 Help Wanted General
HEATING/AIR CONDITIONING
Service Technicians
Commercial/Industrial HVAC service company, seeking technicians with 2 to 5 years experience...

500 Help Wanted General
HELP WANTED - Experienced, for Water & Sewer Lines. Job position pays \$30-\$35 per hour. Call (313) 425-0034

500 Help Wanted General
HIGH-LOW DRIVER
Experience required, good pay and benefits. Apply in person...

500 Help Wanted General
HI-LO DRIVER
For Afternoons. Able to handle stock for production machine and loading of trucks...

500 Help Wanted General
HI-LO
Now accepting applications for HI-LO Drivers and Material Handlers...

500 Help Wanted General
Full benefit package and competitive wages. Numerous shift operation. Clean Environment. Opportunity for Advancement. Growth Industry.

500 Help Wanted General
DESK CLERK
Full-time. Apply at: Days Inn Hotel, 36655 Plymouth Rd. (810) 644-2257

500 Help Wanted General
HOTEL
Join the Best!!
Best Western Laurel Park Suites is now accepting applications for:

500 Help Wanted General
HOTEL
Trans Inn Management, Inc is currently seeking a Catering Manager for our new restaurant...

500 Help Wanted General
HOTEL
Village Inn Hotel
Has immediate openings for Front Desk Clerks. We offer good pay, excellent benefits...

500 Help Wanted General
HOUSECLEANERS
Full time, part-time, 24 hours. Competitive wages. Paid holidays and bonuses. Call (313) 534-7300

500 Help Wanted General
HOUSEKEEPER
Full time for mobile home park. 13100 Glenview Rd. (313) 455-3157

500 Help Wanted General
HOUSEKEEPERS & LAUNDRY PERSON
Clean working environment. Hippo Motel, Redford. (313) 534-7300

500 Help Wanted General
HOUSEKEEPER
20 to 30 hours a week for a fun job. 313-532-6008

500 Help Wanted General
HOUSEKEEPING
Full & part time. Apply at: Days Inn Hotel, 36655 Plymouth Rd. (810) 644-2257

500 Help Wanted General
HOUSEKEEPING
Royal Oak area has openings. 6 months - 1 year housekeeping experience. (810) 737-1711

500 Help Wanted General
HVAC - Experienced installers & Service Techs. Top pay for right people. Own truck a plus. (810) 474-4004

500 Help Wanted General
PARTS/COUNTER POSITION
Experience or knowledge of A/C Refrigeration and Heating for A/C Repairer. Full or part time position available. (810) 647-4630

500 Help Wanted General
HVAC SERVICE TECHS. Commercial/Industrial previous experience necessary. Good pay/benefits. (810) 227-8000

500 Help Wanted General
HVAC - STEAM USA establishing residential & commercial duct work. (810) 227-8000

500 Help Wanted General
HVAC SERVICE TECHS COMMERCIAL/INDUSTRIAL
Previous experience necessary. Good Pay/Benefits/Signing Bonus. (810) 227-8000

500 Help Wanted General
HUMAN RESOURCES
(810) 563-7710

500 Help Wanted General
IMMEDIATE OPENINGS
Full time General Labor, Machine Operator, Welder, etc. (810) 227-8000

500 Help Wanted General
HUMAN RESOURCES
(810) 563-7710

500 Help Wanted General
HVAC TECHNICIAN
St. Joseph Mercy Hospital in Ann Arbor, a unit of Mission Health, now has an excellent full-time opportunity in our Engineering Services Department.

500 Help Wanted General
JOB FAIR
CAREER OPPORTUNITIES
Come in and let the INTERIM PERSONNEL professionals help you plan your future.

500 Help Wanted General
JOLLY SANTA'S NEEDED
Nov. 23 - Dec. 24. All shifts. Apply in person...

500 Help Wanted General
JUNIOR COMMERCIAL LENDER
Republic Bank is searching for the right person to work in Bloomfield Hills as our regional commercial loan assistant.

500 Help Wanted General
KID'S CORNER ATTENDANT
Canton Township is accepting applications for Kids Corner Attendant. Position involves the supervision of children at the Park...

500 Help Wanted General
LANDSCAPE/LAWN HELP
needed for full time work. Benefits. (810) 642-3987

500 Help Wanted General
LANDSCAPE LABORER
needed for very fast paced company. Full-time, excellent starting pay...

500 Help Wanted General
LANDSCAPE/LAWN HELP
needed for full time work. Benefits. (810) 642-3987

500 Help Wanted General
LANDSCAPE LABORER
Major metro area apartment complex owner is seeking a dedicated individual to oversee landscape and grounds maintenance.

500 Help Wanted General
LAWN CUTTERS/LANDSCAPERS
Good pay for good people. (313) 226-9490

500 Help Wanted General
LAWN LABORERS
immediate openings. \$14 per hr. Transportation & expense a must. (313) 541-9818

500 Help Wanted General
LAW MAINTENANCE
Full or part-time. Excellent benefits. (810) 477-9054

500 Help Wanted General
LEASING/MARKETING EXPERTS
Needed immediately to join expanding apartment consulting firm. (810) 477-9054

500 Help Wanted General
LEASING AGENT FULL TIME
For luxury units in Oakland County. 3-5 years experience required. (810) 477-9054

500 Help Wanted General
LEASING AGENT-FULL TIME
for Farmington Hills apartment complex. (810) 646-5028

500 Help Wanted General
LEASING AGENT, Full time
for Westland apartment complex. (810) 375-5410

500 Help Wanted General
LEASING AGENT
Large Westland apartment community is looking for self-motivated persons who are team players...

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LEASING AGENT, Full time
for Westland apartment complex. (810) 375-5410

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LEASING CONSULTANT
Apartment Community
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500 Help Wanted General
MACHINE REPAIR
48 hours job. To maintain high production levels, we are seeking a highly motivated individual...

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500 Help Wanted General
MACHINE SHOP
Growing business is looking for a highly motivated individual to work as a Machine Shop Operator...

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500 Help Wanted General
MAINTENANCE MANAGER
A privately owned plastic injection molding supplier to the automotive industry is seeking a Maintenance Manager...

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FLEET DISTRIBUTION MANAGER
PUT YOUR CAREER IN HIGH GEAR! If you are a recent college graduate ready to start your career...

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500 Help Wanted General
MESSENGER/CLERK
Position available for Bright Future law firm. Must be energetic, self-motivated. Duties include court filings, deliveries and general office duties...

500 Help Wanted General

500 Help Wanted General TRAVEL AGENTS Total Travel Management, one of the nation's leading travel management companies, is seeking a supervisor and full time part-time corporate emergency service corporate agents for our Warren office.

500 Help Wanted General WAREHOUSE PERSON/ TRUCK DRIVER For building supply wholesaler. Experience helpful but not required. Organized, customer oriented energetic with a good driving record.

500 Help Wanted General \$400 PER WEEK 42 full time openings Local Farmington Hills firm of large Cleveland Manufacturer has full time openings available. Complete training program. No experience necessary.

502 Help Wanted-Office Clerical ACCOUNTS PAYABLE 2 years computerized experience. Must Excel or Lotus for windows. Data Entry and customer interface.

502 Help Wanted-Office Clerical ADMINISTRATIVE ASSISTANT Life Insurance Would you like to apply your bachelor's degree (i.e. office administration, liberal arts) or equivalent work experience in a field of insurance?

502 Help Wanted-Office Clerical ADMINISTRATIVE MANAGER Nations leading Office and Home Furnishings Company with revenues of \$225m has an excellent career opportunity in its Novi, MI district office for an Administrative Manager.

502 Help Wanted-Office Clerical BIRMINGHAM/BOXPLEEF AREA BIRMINGHAM/BOXPLEEF AREA BIRMINGHAM/BOXPLEEF AREA BIRMINGHAM/BOXPLEEF AREA BIRMINGHAM/BOXPLEEF AREA

502 Help Wanted-Office Clerical CLERICAL/RECEPTIONIST Full time. Full benefits. PC knowledge helpful. Answer phones, make appointments and some data entry. Send resume to: Human Resources

502 Help Wanted-Office Clerical OFFICE CLERK 12:30-5:30pm Monday-Friday CSC is seeking a qualified candidate to support our office activities in Farmington Hills.

TRUCK DRIVER needed to haul structural steel on flat beds in MI. OH & IN \$12 per hour to start. Full Benefits & 401K Provided. Apply in person at 12600 Arnold, Redford, MI 313-535-2600

WAREHOUSE WORKER Manufacturer of construction products. Heavy lifting required. Starting salary at \$9 with full benefits. Looking for long term relationships.

502 Help Wanted-Office Clerical RECEPTIONIST/SALES ASSISTANT Part-time. Fun, fast paced radio advertising office seeking help. Mon, Wed, Thurs, 8:30am to 5:30pm. Pleasant phone voice and people skills.

ACCOUNTS PAYABLE Full time entry level position available in fast paced, multi-line property management company. Previous experience preferred.

Administrative Assistant Executive Residence Full time position available in a beautiful executive residence. Responsibilities include answering phones, scheduling, and general office support.

Administrative Assistant Excellent communication skills. WordPerfect and Lotus Windows based skills. Freelance knowledge helpful. Self-starter able to work with autonomy.

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UP TO \$1000 SIGNING BONUS Air Conditioning Engineers is looking for salespeople, helpers, installers and Service Technicians. Only responsible, honest, good workers need apply.

WAREHOUSE WORKER Manufacturer of construction products. Heavy lifting required. Starting salary at \$9 with full benefits. Looking for long term relationships.

WAREHOUSE WORKERS Need energetic, task oriented individuals willing to work flexible hours & varied tasks 7/7r to start. Apply in person or fax to: BERGSTROM'S INC.

ACCOUNTS PAYABLE Multi-location company seeking qualified individuals for full time accounts payable clerk. Good phone presence, computer experience & organizational skills required.

Administrative Assistant Excellent communication skills. WordPerfect and Lotus Windows based skills. Freelance knowledge helpful. Self-starter able to work with autonomy.

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VALET PARKERS Permanent position available for full time and part time valet drivers. Full benefits and 401K provided. Apply in person at 12600 Arnold, Redford, MI 313-535-2600

WE ARE EXPANDING We recently purchased the property next to our showroom and are seeking a salesperson to sell our store in Novi. We have entry level STOCK positions available.

OUR CLASSIFIEDS WORK... We had a very good response, at least 30 or more responses on a 2 day ad. All quality & qualified people replied. Now comes trying to sort it all out as to who we should hire!

ACCOUNTS RECEIVABLE Full time position available in a fast paced, multi-line property management company. Previous experience preferred.

Administrative Assistant Excellent communication skills. WordPerfect and Lotus Windows based skills. Freelance knowledge helpful. Self-starter able to work with autonomy.

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VENTURE MOLD & ENGINEERING Mold Designers / Surfaces (Days/Shift) Experienced only! Long term good benefits. Contact Valente Terlecki or Garry Markez at 313-421-9793

WEDDING PHOTOGRAPHERS EXPERIENCED For 1997 season! Must be available on Saturdays and have own equipment. Must be creative and have ability. We can keep you as busy as you want!

ACCEPTING PART-TIME applications 20 hours per week. Full or part time. Flexible hours. General office duties in Farmington Hills. For interview call: 810-478-6220

ACCOUNTS RECEIVABLE/SECRETARY Challenging position for hard working individual in a busy office. Must be a team player with excellent communication skills. Microsoft Office experience. Typing a must. \$8.50/hr. Fax resume to: 810-398-7002

Administrative Assistant Excellent communication skills. WordPerfect and Lotus Windows based skills. Freelance knowledge helpful. Self-starter able to work with autonomy.

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WAREHOUSE 2ND SHIFT ACO HARDWARE SHIPPING DEPARTMENT Full time position available in variable temperatures (depending on season). Good math and reading skills required.

WELDER/FITTER ARC, MIG, TIG, welding. Custom steel fabricator, working with various materials. Must be able to work from shop drawings or shop drawings. Call to schedule interview: 810-476-2430

ACCOUNTING CLERK General accounting position in a fast paced, multi-line property management company. Previous experience preferred.

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WAREHOUSE ASSISTANT Full-time for branch office in Livonia. Responsibilities include shipping & receiving, cutting & fabricating a general warehouse help. Previous warehouse experience helpful. Benefits package. Curbel Plastics, 12270 Beiden Ct., Livonia, MI 48150. EOE (313) 266-5234

WELDER/FITTER Structural & steel shop seeks Welder/Fitter. Cap. (810) 348-5180

Accounting Clerk Source One Mortgage Services is seeking an individual to fill an entry level position in our Custodial Accounting Dept. Candidate must be a quick learner & possess excellent communication skills.

Administrative Assistant Excellent communication skills. WordPerfect and Lotus Windows based skills. Freelance knowledge helpful. Self-starter able to work with autonomy.

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WAREHOUSE HOUSE OF DENMARK has an immediate opening for a Warehouse Position. Experience is not required, but a desire to provide quality customer service is essential.

WELDER/FITTER Full time manufacturing plant. Knowledge of quality control and SPC helpful. Apply in person at: 3500 W. 12th St., Westland, MI. N. of Ford Rd., W. of Newburgh.

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WAREHOUSE ORDER FILLERS Now taking applications for office products order fillers. Experience in warehouse order filling a plus. Should be willing to work in a fast paced environment.

WRITER / RESEARCHER Entry level. Sports marketing research firm looking for writer / researcher for evaluation of corporate advertising. Must have good writing skills. Sports marketing & Mad knowledge preferred. Salary \$18,000 plus paid benefits. Please send resume to: 31785 Varsity Dr., Ann Arbor, MI 48106, Attn: Managing Editor

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WAREHOUSE PERSON Latex Electric needs experienced hard working Warehouse Worker to perform general warehouse duties. Call after 10am for application: 313-425-6200

YOUR SKILLS ARE IN DEMAND CDL-Class A DRIVERS needed for a long term warehouse job in Plymouth. Call today! Apply in person at: 33623 W. 8 Mile Rd., Ste. A-5 (810) 476-1000

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EMPLOYMENT

502 Help Wanted-Office Clerical

DATA ENTRY CLERK
 Busy Birmingham law firm is looking for enthusiastic, professional individuals for full-time data entry positions. We offer a dynamic, fast-paced atmosphere with salary and benefits commensurate with qualifications. For confidential consideration, please call (810) 642-2516 EOE

Blue Care Network provides a full benefit package. The law firm is looking for enthusiastic, professional individuals for full-time data entry positions. We offer a dynamic, fast-paced atmosphere with salary and benefits commensurate with qualifications. For confidential consideration, please call (810) 642-2516 EOE

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502 Help Wanted-Office Clerical

EMPLOYMENT OPPORTUNITIES
 Secretaries..... \$10-\$14/hr
 Word Processors..... \$9-\$12/hr
 Receptionists..... \$7-\$9/hr
 Office Clerks..... \$7/hr

NO FEE! LONG-TERM TEMP-TO-HIRE! BENEFITS!

Farmington Hills 810-615-0660
 Rochester Hills..... 810-650-5690

Western STAFF SERVICES

ESTABLISHED STAFFING company with new location serving Wayne County seeking highly motivated individuals to fill the following positions:

- WORD PROCESSORS
- SWITCHBOARDS
- RECEPTIONISTS
- CUSTOMER SERVICE
- ACCOUNTS PAYABLE
- DATA ENTRY
- CLERKS

STAFFING SERVICES OF
 11155
 Farmington Hills 810-642-0600

EXECUTIVE ASSISTANT
 Auburn Hills. Must be able to coordinate with computerized word processing and prepare presentations in Power Point. Temp to Perm.

CUSTOMER SERVICE REP
 Bloomfield Hills. Basic computer skills and good communication. \$7.50/hr.

ACCOUNTING CLERK
 Auburn Hills. To assist controller with computerized word processing accounting, 4 yrs. experience. Temp to Perm.

TRAVEL COORDINATOR
 Auburn Hills. Strong international and domestic travel background. \$10.00/hr. Lot/Lotus and Freelance. Temp to Perm.

DATA ENTRY
 Growing companies in Plymouth & Livonia in search of data entry operators.
\$8-\$9 per hr.
 ARBOR Temp. 459-1166

DATA ENTRY
 Immediate openings with major financial and manufacturing headquarters. Plymouth & Livonia. We specialize in assignments suitable to your needs and skills. Up to \$20/hr for experience. Call Diane Birmingham 473-2934

DATA ENTRY OPERATOR
 Must type 40 wpm, have neat handwriting and professional phone demeanor. No experience necessary. (810) 351-9556

DATA ENTRY OPERATOR
 for Billing & Inventory processing at large Oakland County Medical facility.

DATA ENTRY OPERATORS
 Auburn Hills company in need of several data entry operators.
CALL TODAY! WORK TOMORROW!

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502 Help Wanted-Office Clerical

FULL/PART TIME, small casual office. Data entry and good office skills needed. Send resume to:
 5263 Woodview Dr
 Bloomfield, MI 48302

FULL TIME entry level General Office position. Primary duties include billing, typing, filing. Experience with Microsoft Word and Excel and Microsoft Office. Competitive salary, plus benefits. Physical & drug screen required. Send resume to:
 General Office, 30221 N. Wilson, Livonia, MI, 48333 or fax to 810-669-2434. EOE

FULL TIME/PART TIME high energy person for customer service needed for fast growing company.
 (313) 462-2500 Ext. 117.

GENERAL CLERICAL
 Full time for casual Southfield office. Must have computer, typing, phones and filing skills.
 GCS Services
 21477 Bridge St., Ste. B
 Southfield, MI 48034
 Phone: (810) 354-5500

GENERAL CLERK
 Hourly pay, hours 8-5pm, no benefits. Livonia area. Please contact Candy Adams, 9-5pm (313) 422-2500

GENERAL OFFICE
 Farmington manufacturing company. Pleasant phone personality. Computer skills necessary. Attention to detail and organizational skills a must. (810) 442-9900

GENERAL OFFICE
 Non-smoking. Now professional office. Full-time, 40 hrs, 5 days. Photocopy, computer keyboard skills, errands. Must be reliable with pleasant personality. Send introduction letter with resume and salary requirements to:
 11155
 Observer & Economic Newspapers
 36251 Schooncraft Rd.
 Livonia, MI 48150

GENERAL OFFICE
 Mature person to work part time for manufacturers. Now professional office. Computer experience in Windows & Lotus a plus. To inquire call Elaine Corbett between 9am & 5pm, Mon-Fri. Send introduction letter with resume and salary requirements to:
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502 Help Wanted-Office Clerical

Immediate Openings for:
 * Receptionist/Switchboard: Experience answering 2-10 incoming lines. Training available. Call Days: (810) 737-4747

*** Customer Service:**
 Excellent communication skills. Knowledge of Microsoft Word and Windows. Excellent salary & benefits. Send resume to:
 * Data Entry:
 Must meet minimum speed requirements 9,000-10,000 key-strokes per hour

*** Market Research:**
 Make outbound calls, no sales. Light keyboarding and good communication skills.
 Hours: Mon-Fri: 5:30pm-10:30pm, Sat: 10am-4pm, Sun: Noon-5:00 pm. Flexible.
 * Light Assembly: positions in Farmington Hills area.
 3 available. Salary \$5.20-\$5.80 hr. Must be reliable.

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502 Help Wanted-Office Clerical

LEGAL SECRETARY
 Experienced, full time Legal Secretary for busy Farmington Hills personal injury office. Word Perfect and excellent typing skills. Salary commensurate with experience. Send resume to:
 Call Days: (810) 737-4747

LEGAL SECRETARY
 For Downtown Detroit law firm. Experience with computerized legal research and computerized legal research. We offer competitive salary & benefits. Send resume to:
 Office Administrator, Barry Mooman King & Hudson, 600 Woodbridge Place, Detroit, MI 48226. No phone calls please.

LEGAL SECRETARY
 For Birmingham Law Office. Excellent transcription and computer skills. Must have 2-3 years experience in legal office. Send resume to:
 Office Administrator, Barry Mooman King & Hudson, 600 Woodbridge Place, Detroit, MI 48226. No phone calls please.

LEGAL SECRETARY - Family law firm. Must have 2-3 yrs experience. Excellent salary & benefits. Send resume to:
 Office Administrator, Barry Mooman King & Hudson, 600 Woodbridge Place, Detroit, MI 48226. No phone calls please.

LEGAL SECRETARY
 For Southfield law firm with corporate real estate experience. Excellent salary & benefits. Send resume to:
 Office Administrator, Barry Mooman King & Hudson, 600 Woodbridge Place, Detroit, MI 48226. No phone calls please.

LEGAL SECRETARY
 For Southfield law firm. Litigation/real estate/corporate/transactional law. Minimum 5 years experience in legal office. Excellent salary & benefits. Send resume to:
 Office Administrator, Barry Mooman King & Hudson, 600 Woodbridge Place, Detroit, MI 48226. No phone calls please.

LEGAL SECRETARY
 Minimum 2 years experience for litigation practice in Bloomfield Hills. Requires knowledge of Windows 95 & Word. Call: (810) 353-5220

LEGAL SECRETARY
 needed for non smoking law firm in Bloomfield Hills. 1-5 yrs experience in litigation. Type 60-90 wpm. Computer skills necessary. Send resume to:
 Personnel, 2550 Telegraph Rd., Bloomfield Hills, MI 48302, or fax to 810-333-5200

LEGAL SECRETARY
 needed for busy Southfield insurance defense firm. Minimum 3 yrs. litigation experience. Excellent salary & benefits. Send resume to:
 Personnel, 2550 Telegraph Rd., Bloomfield Hills, MI 48302, or fax to 810-333-5200

LEGAL SECRETARY
 Southfield law firm. Litigation/real estate/corporate/transactional law. Minimum 5 years experience in legal office. Excellent salary & benefits. Send resume to:
 Office Administrator, Barry Mooman King & Hudson, 600 Woodbridge Place, Detroit, MI 48226. No phone calls please.

LEGAL SECRETARY
 Southfield law firm. Litigation/real estate/corporate/transactional law. Minimum 5 years experience in legal office. Excellent salary & benefits. Send resume to:
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502 Help Wanted-Office Clerical

MIS DIRECTOR/TEAM LEADER
 Major Michigan law firm with several locations. Services from Wang & WordPerfect to cutting edge Microsoft NT/Office 97 environment. NT, WAN, LAN, WWW. Competitive salary with full benefits. Send resume in confidence to: Box 187, 317 B, Division, Ann Arbor, MI 48104 or fax to 313-769-1501.

NEED EXTRA MONEY?
 Do you have clerical experience? We are always looking for talented, reliable people that really want to work. We offer same week pay. All interested parties call our Southfield office.

EMPLOYERS (810) 353-7050
 An Equal Opportunity Employer

Network Administrator
 Metro Detroit company seeks full time Network Administrator. Must have 2-3 years experience in network administration. Excellent salary & benefits. Send resume to:
 Office Administrator, Barry Mooman King & Hudson, 600 Woodbridge Place, Detroit, MI 48226. No phone calls please.

NOVELL SERVICES is currently looking for:
 * ADMINISTRATIVE ASSISTANTS
 * SECRETARIES
 for full-time positions in Ann Arbor & Ypsilanti. Pay rates from \$7-\$12 per hour. Benefits available.
NOVELL
 (313) 981-3351

NOVI AREA Real estate broker has got to have a full time assistant who is organized, self-motivated, energetic, creative, ambitious & has the ability to handle a multiple of projects. Local, Health Insurance, excellent. Never a dull moment. Fax resume to:
 810-363-4758 or call Rose 810-348-3000

NOVI INSURANCE agency seeks entry level clerical person with 2 years minimum office experience. Excellent salary & benefits. Fax resume with salary requirements to:
 (810) 348-1697

OFFICE ASSISTANT
 Full time person needed for exciting fast paced Troy office. Typing a must. Computer skills a plus.
 35430 Collingwood, Sterling Heights, MI 48312

OFFICE ASSISTANT
 Major consulting firm is seeking varied clerical skills and excellent communications. Office duties include file management, bookkeeping and phones and event planning.
Diversified Recruiters
 810-344-6700 Fax 810-344-6704

OFFICE ASSISTANTS
 Full and part time positions for experienced Office Assistants. Answering incoming phone lines, data entry and other office responsibilities. Ideal candidates should possess excellent phone etiquette and have knowledge of Word Perfect, Excel or Lotus. These are well compensated positions with great growth potential. Please call for inter.

OFFICE CLERICAL
 Full-time, for construction company. General computer, bookkeeping and clerical skills required. Send resume to:
 Call Dan or Bill: (313) 266-1920 or Fax resume: (313) 266-1776

OFFICE COORDINATOR
 For manufacturers Rep. Flexible hours. 10-20 hours (810) 442-2183, Cal.

OFFICE HELP
 VSCO, a Novl based distributor of audio and video equipment has immediate full & part-time positions available in customer service, graphics, bookkeeping & general office. We describe our future lies in attracting & retaining the finest talent. If you are a fast growth organization, we're looking for you. All positions require good communication skills, computer experience and strong work ethic. Very competitive compensation and benefits. Send resume to:
 VSCO, 4040 Grand River, Suite J, Novi, MI 48345. Fax: (810) 476-5814

502 Help Wanted-Office Clerical

OFFICE MANAGER
 SYSTEMS ADMINISTRATOR
 For busy Public Relations office. Minimum 3 years related experience/management background. Must have excellent organization and office administrative skills. In person, accounts payable/receivable, written verbal communications, type 60 wpm. Able to train others. Strong computer skills and knowledge of IBM and UNIX systems important. Salary low to mid 20's, based on experience and computer knowledge. Full benefits and bonus. Send resume, cover letter and salary requirements to:
 Box #1218
 Observer & Economic Newspapers
 36251 Schooncraft Rd.
 Livonia, MI 48150

OPEN HOUSE
 Oct. 15 - Oct. 17
 1pm - 6pm
 Immediate positions available:
 * Data Clerks * Tellers
 * Clerks * Secretaries
 * Receptionists * Clerks
 * Telemarketing

Entech Personnel Services, Inc.
 26913 Northwest Hwy, St.150
 Southfield, MI 48034
 (810) 354-1600
 Proper ID required for I-9 Verification

OXFORD AREA
 One of the area leading machine shops seeks experienced:
 Welders
 Metal Finishers
 Sheet Metal Fabricators
 Forklift Operators
 Full-time positions with excellent opportunities and growth!!!
SNELLING
 PERSONAL SERVICES
 Auburn Hills 810-373-7500
 Livonia 313-266-8600
 Southfield 313-262-1200
 Taylor, 313-284-0777

PART-TIME RECEPTIONIST/TYPIST
 for school office. Please fax resume to:
 (810) 645-1700

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 for school office. Please fax resume to:
 (810) 645-1700

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 for school office. Please fax resume to:
 (810) 645-1700

502 Help Wanted-Office Clerical

RECEPTIONIST/CLERICAL
 Reliable individual with pleasant phone personality required for our front desk. Pleasant typing, filing & mail distribution. Must be accurate with numbers & keyboarding skills. Send resume with salary requirements to:
 Personnel Director, P.O. Box 96220, Redford, MI, 48239 or call 313-535-1786

RECEPTIONIST/CLERK
 Just out of school or getting back into the work force? If you have exceptional phone skills, are organized and have some computer skills, we have a great position for you! Must be good natured, energetic and dedicated. Move-up potential. Send resume and pay requirements to: NTEA, 37400 Hilda Tech Dr, Farmington Hills, MI 48331-3414.

RECEPTIONIST
 Excellent at customer relations, keyboarding and basic computer skills. Salary negotiable. Apply at:
 34000 Auty
 Livonia, MI 48150

RECEPTIONIST
 Farmington Hills agency seeks a professional, pleasant, motivated and organized individual. General office skills and multi phone line experience required. Salary commensurate with experience. Call Lori: (810) 851-3066

RECEPTIONIST: Farmington Hills. Must be able to greet, assist & direct membership. Apply at:
 22901 Farmington Rd., Farmington, MI 48336

RECEPTIONIST
 FAST paced insurance agency looking for permanent, part time Receptionist. This person must have exceptional phone etiquette, and good clerical skills to meet varied needs of the staff. PC skills needed. Hours: 1-5pm, Mon-Fri. Send resume & salary requirements to:
 Farmington Hills, MI 48333-2999

RECEPTIONIST
 FOR last-paced telephone system. Must have excellent phone skills. Must have experience in multi-line phone system. Call Judy at:
 (810) 645-1700

RECEPTIONIST
 for school office. Please fax resume to:
 (810) 645-1700

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 for school office. Please fax resume to:
 (810) 645-1700

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 (810) 645-1700

502 Help Wanted-Office Clerical

RECEPTIONIST
 High-tech firm seeks dependable, outgoing, experienced phone/lobby receptionist. PC skills & clerical experience a plus. Competitive salary & full benefits. Resume to: RECEPTIONIST, 36245 W. 10 Mile, Suite 330, Farmington Hills, MI 48335

RECEPTIONIST
 Local beverage company has entry level full-time position open for an experienced person on multi-line phone system. Familiar with various software programs and typing ability of 50 wpm.
 Benefits include:
 * Medical, Dental & Life Insurance
 * 401K & Profit Sharing and more...
 Send resume to:
 RECEPTIONIST
 P.O. Box 700713
 Plymouth, MI 48170
 or fax 313-418-3510 EOE

RECEPTIONIST
 Machine tool distributor looking for an individual with a pleasant personality to answer busy phone lines. Other duties include light typing, filing & mail distribution. Salary based on experience. Benefit package includes 401K. Send resume to: PNC, 14500 Keel, Plymouth, MI 48170. An Equal Opportunity Employer

RECEPTIONIST
 Many Temporary and Permanent positions available for qualified Receptionists. Top notch candidates with excellent phone etiquette desired. 8-9 incoming lines, fast paced office setting, computer experience helpful. These positions are well compensated and offer great growth potential. Please call for an interview.
PERFORMANCE PERSONNEL
 313-513-5823

RECEPTIONIST
 Mature, personable, enthusiastic individual with excellent phone skills. Receptionist needed for busy Livonia area veterinary office. Non-smoker. Call between 9am-5pm.
 (313) 421-1500

RECEPTIONIST
 Receptionist - Must be conscientious, able to handle responsibility & people oriented for high quality, Livonia/Vestland veterinary practice. Apply at:
 1100 Westland Blvd., Westland, or call (313) 427-8180

RECEPTIONIST
 needed for busy Beverly Hills Veterinary Office. Salary negotiable.
 810-646-5655

RECEPTIONIST
 needed for booking multiple appointments in busy day care center. Must be organized, helpful. Birmingham/Southfield area.
 1-800-321-8860

RECEPTIONIST
 Needed to help with daily activities for local computer company. Immediate opening. Please fax resume to:
 DCC
 31478 Industrial Road,
 Livonia, MI 48150
 (313) 268-0944

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1350
Cars, Trucks &
Vans Available!

Stay Warm - Shop
inside on Monday &
Thursday Night.
Our Garage Will Be
Packed With Vans

SALE

1996 PROBE
\$2000 CASH BACK
PROBE SE
Air, 5-speed, aluminum wheels,
cass., floor mats, defrost.
#61369.
Was \$16,310
YOU PAY \$11,886*

PROBE GT
263 A pkg., air, anti-lock brakes,
spoiler, cruise, tilt, chrome
wheels, power group, cass.
#61141.
Was \$20,305
YOU PAY \$14,996*

1996 MUSTANG
\$2000 CASH BACK
MUSTANG
234A pkg., power windows,
locks, CD, Mach, keyless entry,
aluminum wheels & more.
#63165.
Was \$19,310
YOU PAY \$13,999*

MUSTANG
GT CONVERTIBLES
Auto, leather, 17 aluminum wheels,
Mach CD, White, Demo.
Was \$28,975
YOU PAY \$20,896*

1996 T-BIRD 2 DR. LX
\$1450 CASH BACK
YOU PAY \$14,496*

1996 CONTOUR
YOU PAY \$11,996*
Three at this price!

*Voted #1
Van*
**LOWEST LEASE
PAYMENTS
OF THE YEAR!**

ECLIPSE
In Van
Conversion
Rebates!

ECLIPSE SHADOW

Air conditioning, 13" color
TV, cassette, power
power locks,
quad design
chairs with
glass boards.

\$219**
per
mo.
10% Down
#2
A Plan \$50 per Mo.

1997 F150 XLT
5-speed, air, cassette, tilt,
speed control, aluminum
wheels. #71084.
Was \$20,295
YOU PAY \$16,197*

24 Month Lease	10% Down \$1619	Per Month \$162
	0 Down	\$249

1997 TAURUS GL
— Equipped The Way You Want It! Ten At This Price —
205A pkg., air, power windows/locks,
power seat, speed, tilt, cass.,
LT group, aluminum wheels.
Was \$20,985
YOU PAY \$17,997*

24 Month Lease	10% Down \$1799	Per Month \$258	Renewal \$233
	0 Down	\$339	\$314

1996 WINDSTAR GL
— Equipped The Way You Want It! 20 At This Price —
472A pkg., aluminum wheels, privacy glass,
floor mats, power windows,
power locks, speed, tilt,
cassette, 25 gal. tank.
Was \$24,230
YOU PAY \$18,996*

24 Month Lease	10% Down \$1899	Per Month \$222
	0 Down	\$314

1997 RANGER XLT
— Three At This Price —
Air, sliding rear window, splash
sport suspension chrome wheels,
AM/FM cassette. #71102.
Was \$15,185
YOU PAY \$11,897*

24 Month Lease	10% Down \$1189	Per Month \$132
	0 Down	\$199

**1997 ESCORT
4 DR.**
317A pkg., 5 speed, remote
entry, rear defrost, cass
Was \$13,500
YOU PAY \$11,299*

THE BIG VAN SALE

SAVE THOUSANDS! 70 CONVERSIONS IN STOCK!
No haggling—all vans have discounted prices and lease
payments on the windshield. Some priced less than a mini van.
The owner of Eclipse Vans will be here to help you pick out the
van that meets your family's needs, and to make great deals!

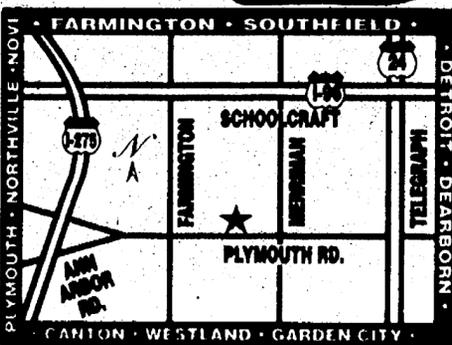
Big Surprise!

- Free equipment with your van
- In this week Bill Brown Ford will
- Choice:
- 2 tickets to Toronto, including
- 2 tickets to the north, including dinner
- or skiing.
- \$300 gift certificate to Bronner's Christmas Wonderland.

Thank You!

For Making Us METRO DETROIT'S
#1 CAR & TRUCK DEALER
Largest Inventory! Highest Volume Used Car
Lot! A PLANNERS...we want your trade and
we'll pay more for it!

**1995 & 1996
SALES
LEADER**



BROWN

421-7000

Out of Town Call Toll Free 1-800-878-2658
32222 PLYMOUTH ROAD • LIVONIA
— Your Quality Commitment Dealer —

MODEL	10% Down	Per Month	Renewal
'97 F-150	\$200	\$275	\$2019
'97 TAURUS	\$275	\$275	\$2348
'96 WINDSTAR	\$275	\$275	\$2400
'97 RANGER	\$180	\$132	\$1480
'96 EXPLORER	\$300	\$300	\$2828

*This price includes assignment of any rebates and incentives to BBF. Don't forget to add tax, title and destination charges. All prior sales and adv. included. Includes assignment of rebates. **Lease with down payment as shown, 18¢ per mile in excess of 12,000 miles per year. Lessee has no obligation to purchase car at lease end, but may arrange to purchase at a price to be negotiated with BILL BROWN FORD at lease inception. Subject to credit approval. Lessee is responsible for excess wear and tear. Payments do not include monthly use tax to figure total payments, multiply times number of payments. Pictures displayed may not represent actual sale vehicles. Destination included with lease payments. Sale ends October 18, 1996.

Factory Authorized Clearance • Factory Authorized Clearance • Factory Authorized Clearance • Factory Authorized Clearance • Factory Authorized Clearance

ATKINSON FORD

1996 ASPIRE
Buy or Lease
UP TO \$1000 REBATE

1997 ESCORT
Buy or Lease
UP TO \$500 REBATE

1996 CONTOUR
Buy or Lease
UP TO \$1350 REBATE

1996 MUSTANG
Buy or Lease
UP TO \$2000 REBATE

1996 PROBE SE OR GT
Buy or Lease
UP TO \$2000 REBATE

1996 TAURUS
Buy or Lease
UP TO \$2500 REBATE

1996 CROWN VICTORIA
Buy or Lease
UP TO \$2100 REBATE

1996 MODEL CLOSEOUT

BIGGER REBATES OF THE YEAR!

UP TO \$2500 ON SELECT MODELS **FINANCING AS LOW AS 1.9% APR ON SELECT MODELS**

CONVERSION VANS
OVER 20 IN STOCK
MARK III COACHMAN-HOLIDAY SPECIAL
SAVE UP TO \$7000
\$2000 FACTORY REBATE BUY OR LEASE

1996 RANGER
Buy or Lease
UP TO \$1300 REBATE

1996 F150 4X2 & 4X4
HIGH DISCOUNTS
UP TO \$1100 REBATE

1997 AEROSTAR
Buy or Lease
UP TO \$1000 REBATE

1996 WINDSTAR
Buy or Lease
SPECIAL LEASE PROGRAM \$1500 REBATE

1996 & 1997 EXPLORERS
ALL MODELS
SPECIAL LEASE PROGRAM Limited Time Offer

1997 EXPEDITION
NOW AVAILABLE

1996 THUNDERBIRD
Buy or Lease
UP TO \$1450 REBATE

OPEN SATURDAYS 10 A.M. - 4 P.M.

Belleville/Canton
9800 Belleville Rd. / Canton Center Road
313-697-9161
Mon. & Thurs. 9-9 • Tues., Wed. & Fri. 9-6

AWARD WINNING SERVICE DEPT.
DAILY RENTAL CARS AVAILABLE

TOP DOLLAR FOR YOUR TRADE-IN!

A-X-Z-B PLAN HEADQUARTERS

TAMAROFF

ALL NEW FOR 1997

NEW 1996 BUICK SKYLARK SEDAN
AUTOMATIC TRANSMISSION, DUAL AIRBAGS, AIR CONDITIONING, POWER WINDOWS, TILT, CRUISE, AM/FM STEREO CASSETTE. STOCK #429783.
— WAS \$16,770 —
SALE PRICE \$13,488* **LEASE FOR 36 MONTHS \$188/mo.** (with \$999 down, \$1000 rebate, Customer Cash Down)

NEW 1996 BUICK CENTURY
3100 V6 ENGINE, AUTOMATIC TRANSMISSION, AM/FM STEREO WITH CASSETTE, PREMIUM SOUND SYSTEM, CUSTOM SK PACKAGE. STOCK #472102.
— WAS \$22,999 —
SALE PRICE \$18,288* **LEASE FOR 36 MONTHS \$278/mo.** (with \$999 down, \$1000 rebate, Customer Cash Down)

NEW 1996 BUICK REGAL SEDAN
AUTOMATIC TRANSMISSION, DUAL AIRBAGS, ABS BRAKES, POWER WINDOWS, TILT, CRUISE CONTROL, POWER SEATS, AM/FM STEREO CASSETTE, ALUMINUM WHEELS, AND MUCH MORE. STOCK #21665.
— WAS \$21,999 —
SALE PRICE \$18,498* **LEASE FOR 36 MONTHS \$299/mo.** (with \$999 down, \$1000 rebate, Customer Cash Down)

NEW 1997 BUICK LEANNE CUSTOM
AUTOMATIC TRANSMISSION, 2600 SERIES II ABS BRAKES, DUAL AIRBAGS, POWER SEATS, POWER WINDOWS AND LOCKS, KEYLESS ENTRY, ALUMINUM WHEELS, AND MUCH MORE. STOCK #24536.
— WAS \$22,999 —
SALE PRICE \$21,988* **LEASE FOR 36 MONTHS \$299/mo. NO MONEY DOWN!**

1996 BUICK RIVIERA
3800 SERIES V6, AUTOMATIC TRANSMISSION, DUAL AIRBAGS, LUXURY EQUIPMENT, CD PLAYER, TRACTION CONTROL, SECURITY PACKAGE, STEERING WHEEL CONTROLS & MUCH MORE. STOCK #708082.
— WAS \$22,970 —
SALE PRICE \$23,298* **LEASE FOR 36 MONTHS \$449/mo. NO MONEY DOWN!**

NEW 1997 BUICK PARK AVENUE
OPTION 1 ORDERS Are Now Being Accepted

HONDA

ISUZU
NEW 1996 ISUZU RODEO
36 MONTH LEASE
\$299... NO MONEY DOWN!

NISSAN
THE TAMAROFF ADVANTAGE:
"We will beat any COMPETITOR'S AD!"

DODGE

NEW 1997 DODGE 1500 SLT LARAMIE PICKUP
Loaded —
CHRYSLER EMPLOYEE \$16,681* GENERAL PUBLIC \$17,991*

NEW 1996 DODGE STRATUS
Air conditioning, automatic transmission, 57 to choose from of similar savings —
CHRYSLER EMPLOYEE \$13,671* GENERAL PUBLIC \$14,895*

NEW 1997 DODGE NEON
Includes air conditioning, automatic transmission and more —
CHRYSLER EMPLOYEE \$10,538* GENERAL PUBLIC \$11,296*

1996 VIPER **1997 2500 4x4**
1997 3500 CLUB CAB 4x4 **1997 MAXI VANS**
Diesel, dually Plow equipped
Fifteen passenger

NEW 1996 DODGE CARAVAN
Air conditioning, automatic transmission, seven passenger —
CHRYSLER EMPLOYEE \$14,994* GENERAL PUBLIC \$15,997*

NEW 1997 DODGE INTREPID
Air conditioning, automatic transmission, well equipped —
CHRYSLER EMPLOYEE \$16,477* GENERAL PUBLIC \$17,694*

NEW 1996 DODGE VAN CONVERSION
CHRYSLER EMPLOYEE \$18,941* GENERAL PUBLIC \$19,981*

28585 TELEGRAPH ROAD, Southfield **MON. & THURS. 9:30-9:15PM**
CALL 313-697-9161 TOLL FREE 1-800-TAMAROFF **TUES./WED./FRI. 9:30-8:15PM**
On 12 Mile Road, Just West of Telegraph Road **810-354-6600**
TOLL FREE 1-800-TAMAROFF

502 Help Wanted-Office Clerical
RECEPTIONIST/SECRETARY
Busy district office of national commercial property management company...

502 Help Wanted-Office Clerical
SECRETARIAL SUPPORT
OFFICE LOCATION
Ambitious and energetic person for FULL-TIME secretarial support...

502 Help Wanted-Office Clerical
SOUTHFIELD PROPERTY Management
Company has immediate openings for Receptionist, H.U.D. background...

504 Help Wanted-Dental
DENTAL ASSISTANT
We are looking for a full-time dental office seeking a full-time Chairside Assistant...

504 Help Wanted-Dental
DENTAL HYGIENIST
Need a full-time dental hygiene to treat & educate our patients...

506 Help Wanted-Medical
CLINICAL DIETARY MANAGER
For a large health care institution. Qualifications could include: R.D., CDM or Dietary Tech...

506 Help Wanted-Medical
MEDICAL ASSISTANT
perform paramedical exams for insurance industry. Must have reliable transportation...

506 Help Wanted-Medical
Occupational Therapist
Speech Pathologists
Physical Therapists
REHAB/HOMES, a national provider of medical supplies...

506 Help Wanted-Medical
REIMBURSEMENT SPECIALIST
General Medical Corporation, a national distributor of medical supplies...

RECEPTIONIST/SECRETARY
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SECRETARIES NEEDED AT THE BIG THREE
Manpower Automotive Division
Or Fax 810-889-2100

PERSONNEL SERVICES
An Equal Opportunity Employer
TELEMARKETING
CANTON/PLYMOUTH Experience necessary...

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We are looking for a full-time dental office seeking a full-time Chairside Assistant...

DENTAL HYGIENIST
Need a full-time dental hygiene to treat & educate our patients...

ALL SHIFTS
Peachwood Inn, an innovative health care facility offers excellent opportunity for motivated individuals...

MEDICAL ASSISTANT
With exceptional duties, needed to work in outpatient clinic. Please send resume...

SOCIAL WORK
MSWs, LPs, MSNs
Full-time position available for clinician with a rapidly expanding psychiatric abuse managed care company...

TELEPHONE RECEPTIONIST
Full/part time position for fast paced office in Novi. Must be able to work flexible hours...

RECEPTIONIST - secretary
Detroit, good on phones, professional appearance, excellent English...

SECRETARY
Birmingham financial company needs bright, energetic, articulate individual...

TELEMARKETING
CANTON/PLYMOUTH Experience necessary, but must be organized and have great phone skills...

DENTAL ASSISTANT
We are looking for a full-time dental office seeking a full-time Chairside Assistant...

DENTAL HYGIENIST
Need a full-time dental hygiene to treat & educate our patients...

SKILLED & TRAINABLE
Both Welcomed
Full/Part-time, flexible hrs. Complete benefits package.

MEDICAL ASSISTANT
I need several experienced MA's to work in several of our family practice clinics...

THE MANAGER CARE
A national workers compensation case management organization is currently seeking qualified individuals...

ULTRASOUND/ VASCULAR TECHNICIAN
Vascular Ultrasound Technicians. Good pay. Call Ruth or Brenda...

RECEPTIONIST - secretary
Detroit, good on phones, professional appearance, excellent English...

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SKILLED & TRAINABLE
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TELEMARKETING
CANTON/PLYMOUTH Experience necessary, but must be organized and have great phone skills...

DENTAL ASSISTANT
We are looking for a full-time dental office seeking a full-time Chairside Assistant...

DENTAL HYGIENIST
Need a full-time dental hygiene to treat & educate our patients...

SKILLED & TRAINABLE
Both Welcomed
Full/Part-time, flexible hrs. Complete benefits package.

MEDICAL ASSISTANT
I need several experienced MA's to work in several of our family practice clinics...

THE MANAGER CARE
A national workers compensation case management organization is currently seeking qualified individuals...

ULTRASOUND/ VASCULAR TECHNICIAN
Vascular Ultrasound Technicians. Good pay. Call Ruth or Brenda...

RECEPTIONIST - secretary
Detroit, good on phones, professional appearance, excellent English...

SECRETARY
Birmingham financial company needs bright, energetic, articulate individual...

TELEMARKETING
CANTON/PLYMOUTH Experience necessary, but must be organized and have great phone skills...

DENTAL ASSISTANT
We are looking for a full-time dental office seeking a full-time Chairside Assistant...

DENTAL HYGIENIST
Need a full-time dental hygiene to treat & educate our patients...

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Both Welcomed
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ULTRASOUND/ VASCULAR TECHNICIAN
Vascular Ultrasound Technicians. Good pay. Call Ruth or Brenda...

508 Food/Beverage Restaurant

BARTENDER
Personable, energetic & able to work a combination of days and nights.
Canton Bar. (313) 487-9770

• **BAR WAITSTAFF** •
All shifts available. Full or part time. No experience necessary.
\$3 Guaranteed \$10/hour \$3.
Bartenders. (313) 581-0229

BENNIQUANS Irish American Grill & Tavern is now looking for high energy, enthusiastic people who want to have fun while they work. Many positions available. Apply at 40441 Ann Arbor Rd., Plymouth. (313) 581-0229

BIRMINGHAM'S Totally Smoke Free Restaurant
OLD WOODWARD GRILL is now hiring wait staff, bussers, host staff & bartenders. Full or part time. Apply in person at 555 S. Woodward, Downtown Birmingham.

BROILER & SAUTE COOKS
KITCHEN STAFF/DELI
Apply within. (313) 261-8690
190 N. Hunter, Birmingham

BUS PERSONS
HAIR STAFF
Some experience. Full & part time. Apply in person: 8825 Jay Rd., just E. of Lilley, Plymouth.

508 Food/Beverage Restaurant

FISHBONE'S RESTAURANT
is opening a new location in Southfield. We have ALL POSITIONS open and will be accepting applications at the Double Tree Hotel, Saturday Oct. 20th, and Sunday, Nov. 2nd from 11-5pm. The Hotel is located on Beck Road just off Northwestern Hwy. in Southfield. For additional information call 810-351-2925. We offer complete employee benefits!!!

FOOD SERVICE MANAGER/TRAINEE
Culinary experience necessary. Full time plus benefits. Salary commensurate with experience. Resume to: ARJAMAR, 34705 W. 12 Mile, Suite 3331 Farmington Hills, MI 48331

FRANKLIN ST. Brewing Co. needs 2 experienced cooks. Call after 2pm, own transportation, near bus line, 1550 Franklin, Detroit. 313-568-0380

FULL OR PART-TIME
Experienced county island cook. Please call to arrange interview. Mr. Spotts, 313-532-0669

THE GOLDEN MUSHROOM IS CURRENTLY RECRUITING FOR THE FOLLOWING:

- Host/Hostess
- Bus Persons
- Day Bartender

Experience preferred, competitive salaries & benefits. Apply in person: 18100 W. 10 Mile, Southfield

HELP WANTED
Part-time work. Apply at Weidons Pizzeria, 7 Mile/Merriman, Livonia

HOSTESS/HOST - need 2 mature individuals. 1 full time, 1 part time, will train. Also wait person, full time, must be able to work split shift. Apply in person at DePalma's Restaurant, 31735 Plymouth Rd. Livonia after 2pm. No phone calls!

IMMEDIATE HELP wanted at Northville Gourmet Shop. Hiring counter, kitchen and stock. Contact Tarig at (810)349-5811.

JOIN THE TEAM at one of the area's finest restaurants & enjoy paid training, tuition reimbursement program, dining discounts, flexible schedules, paid vacations, meal program. Now hiring all positions both full and part time. No experience necessary! Will train enthusiastic, positive team players. Apply in person: D175 Plymouth Rd. near Ford Tavern, Laurel Park Place, Livonia or 12 Mile & Orchard Lake Rd., Farmington Hills.

508 Food/Beverage Restaurant

★ STATION 885 NOW HIRING
(Isn't it about time you work in a clean environment?)

- Experienced Line Cook
- Prep Cook / Saute Cooks
- Broiler Cooks
- Bus Persons / Host/Hostesses
- Wait Staff / Dishwashers

Positions are currently available. Day or night shifts. Full or part-time. TOP

Upscale cuisine & benefits available. Apply within: 7 days/week, 2-5pm 885 Starwheeler, Plymouth, MI (313) 458-0685

TRUCK PRODUCT CENTER - East
Food service positions available:
• Cooks
• Cashiers
• Dishwashers
• General Utility

Full/part time positions Mon thru Fri. Hours vary. Drug screening is a condition of employment. Apply in person Oct. 15, 18 & 17th from 2pm-4pm in Calumet, at 1999 Centerpointe Drive, Farmington Hills. An Equal Opportunity Employer

WAIT PERSON/BUSSER EXPEDITER
Full & part time. Apply in person between 2 & 5pm; 2901 Lorraine's Cafe, Southfield

WAIT STAFF Experienced needed for Dimitri's Farmington. Apply in person: 33200 Grand River or call (810) 478-3301.

WAIT STAFF Experienced. Days, no weekends. FLAME BAR-OUE & GRILL, 24460 Grand River. (313) 534-3650

WAIT STAFF Experienced. Earn up to \$70-\$100 per shift. Full benefits. Apply in person at Soul Dough Cafe, Somerset Place Mall, Westland or Fax resume to: 810-646-0379

WAIT STAFF - PART-TIME Students/homemaker. Good hours, early mornings or early evenings in retirement apt. EOE 313-729-3948

WE ARE Hiring for the following positions:

- Servers
- Cooks
- Hostess

Apply in person: Bakers Square, 3946 Sheldon Rd., Canton

512 Help Wanted-Sales

AMERITECH & Star Distributor, TRM
Flashes in Detroit Metro area. Candidates must be goal oriented and motivated. We are looking for individuals with sales experience in selling Ameritech Central and Enhanced ValueLink. Calling plans to business. We offer career advancement and a comprehensive package including:
• Salary
• Benefits
• Commission
• Bonus

\$25,000-\$50,000
Interested parties should send or fax (810) 377-0405. Their resume to: TRM Group, 1000 N. Opdyke, Suite H, Auburn Hills, MI 48326

Apartment Search
Tired of traditional sales? Burned out on selling to people who don't want to talk to you? Want to be paid commission based on your ability to help people? Our top Rental Consultants earn over \$40,000/yr. Call us to see the location only. Full time only. 810-253-8019

ARE YOU EARING WHAT YOU WORTH!
Successful company in premium marketing and direct sales of high value equipment. Confirmed leads provided. Intense & personal training program. \$40,000-\$60,000 per year. Call Keith to set up interview. (810) 478-5028

Are You Serious About A Career in Real Estate?
We are serious about your success!
• Free Pre-licensing classes
• Exclusive Sales Systems Programs
• Variety of Commission Plans
• Coldwell Banker affiliate in the Midwest
Call Ron Moore at (810) 879-9400
Coldwell Banker
Schweitzer Real Estate

BECAUSE OF COMPANY EXPANSION WE ARE seeking individuals who are seeking A TRULY REWARDING position. No sales experience? No worries! We'll provide the best training in the industry! We Also Offer:
• Dental
• Major Medical
• Prescription Coverage
• 43 Hour Work Week
• Paid Vacations
• Profit Sharing
• ART VAN FURNITURE will accept applications immediately at:
NOVI 27775 Ford Rd. or call Mr. Donovan at 810-348-8922
OR
DRAYTON PLAINS 15550 Mercantile, Dearborn or call Mr. Jones at 810-674-4731.

ANN ARBOR 425 East Eisenhower Parkway Ann Arbor MI 48106 or call Mr. Adams 313-747-7170
Full & Part Time Positions Available

ART GALLERY PART TIME
Learn to be a fine Art Consultant. Outgoing personality more important than art knowledge. Complete training furnished. Representing a gallery in your area. No investment. Very high earnings. Call Lois. (810) 615-4822

Real Estate One PLYMOUTH OFFICE
Seeking ambitious, career-minded individuals. Maximize your earnings, work with an experienced, successful team. The job training, flexible hours, and \$50,000 first year income potential. For more information call:
DIANE HOWARD (313) 455-7000

ACCOUNT EXECUTIVE
Nationally recognized Detroit area training and organization development firm is seeking an individual with sales and market training solutions. Candidate experience should include:
• Consultative sales experience with a successful track record
• Having sold training solutions extensively in the Michigan, Ohio and Indiana market place
• Content knowledge in areas such as team development, process improvement, change management and leadership
• Having worked within a corporate training organization development function
• Prism offers a competitive salary and benefits package. Qualified candidate should forward their resume with cover letter and salary requirements to:
Kevin Buck, Human Resources Director, Prism Performance Systems, 3700 Grand River Ave., Ste. 230 Farmington Hills, MI 48335
NO phone calls please. An Equal Opportunity Employer

ADVERTISING SALES \$550-\$1800 WEEK GUARANTEED
• Salary plan commission plus bonus
• Unlimited earning potential
• Career opportunity
• You like to sell for your own office
• Excellent work environment and a chance to earn over \$85,000 a year - lets talk! (810) 474-2929

A GREAT OPPORTUNITY
ZEE MEDICAL, the largest national supplier of First Aid & Safety Programs to business & industry, is seeking a Sales/Service Representative. Established protected territory, earnings \$25-\$55K first year potential. We offer an ongoing training program, vehicle, base & commission. Call Mr. Victor at 1-800-572-5011

ALARM SALES
Messada Security is looking for aggressive individuals to join our residential sales team. Industry and/or sales experience a plus. We offer paid training, high commissions plus benefits. Call Tim for an interview at (810) 362-3550

512 Help Wanted-Sales

AUTO SALES
★ ★ ★ USED ★ ★ ★
Experienced only. We have a beautiful new dealership, great location, inventory, pay plan & financing conditions. Demo, 401K, 60/90 BONUS. We need one good closer. Contact Dick Phillips: (313)261-6900 OLSON OLDS LYONIA

CAREER OPPORTUNITY
Advertising sales \$50,000 first year is realistic. \$550/week guaranteed to start! Unlimited commission, superb benefits. Seven year old publishing company needs 2. 313-425-9533

CAREER OPPORTUNITIES IN SALES
Wmsatt Building Materials is celebrating its 50th year in business and we are seeking sales representatives for the position of inside Salesperson. This highly visible position involves assisting customers at our retail counter and handling telephone inquiries. This position is an excellent opportunity for college grads with a degree in marketing. There is no experience necessary, we will train you! Wmsatt has a history of advancing its employees. The position of Inside Sales is can be a springboard into territory sales or management. We offer a competitive compensation package plus health care benefits. Please apply in person, or send your resume to:
Wmsatt Building Materials 3640 Van Meter Ct., Dearborn, MI 48184

COMMERCIAL SALES REPRESENTATIVE
Are you aggressive? Do you have what it takes to close deals? If you can answer yes, then we want you! American Communications Network, Inc. is seeking candidates with 1 to 2 years of commercial sales experience. Proven sales track record, excellent communication & organizational skills, and the ability to work in a rapidly changing environment. No prior sales experience necessary. We are offering the above qualifications are used to submit their resume by fax to: (810) 740-4668 Or mail to: American Communications Network, Inc. 100 W. Big Beaver Rd., Suite 400 Troy, MI 48064 Attn: Human Resources

COMPUTER PRODUCTS & SERVICES
Local sales territory. Salary plus commission. Medical/dental benefits, 401(k). Sales experience preferred. Training available. Call: American Communications Network, Inc. 100 W. Big Beaver Rd., Suite 400, Farmington Hills, MI 48334.

CUSTOMER SERVICE/SALES
Self-motivated, energetic individual with excellent "people skills" and a strong technical background needed to provide environmental materials laboratory services to new and existing clients. Salary + commission. Resume to: 15550 Mercantile, Dearborn, MI 48120

DISCOVERY BUSINESS SYSTEMS
A leading franchise in the printing industry has immediate openings for professional sales people. We offer an industry leading \$5-35 per hour. Call Todd Williams at (810) 967-2999 or fax your resume to: 810-967-2449

DUE TO OVER 40% GROWTH over the last two years, our organization is expanding its sales management team in the Brighton area.
WE ARE:
Celebrating our 34th yr in business. A nationally recognized leader in our industry.
Providing our salespeople with confirmed appointments.
Dedicated to lifelong education and training.
Subscriber to the belief that salespeople are Special and unique individuals.
The organization whose salespeople enjoy the most lucrative compensation package in Michigan (average salesperson earned \$54,475 last year).
The exclusive distributor of the best product line in the industry (our sales people make a low Over \$60,000 in 4-1 months from each of our 40,000 customers).

WE ARE NOT:
A get rich quick scheme
Multi-level marketing organization
Insurance Co.
In the business of selling intangibles
Expecting you to spend 90% of your time prospecting or calling on friends or family.
If you desire to be part of what we are our inquiries are welcome.
Please respond by phone to 1-800-968-6664 and ask for Mr. Ruby, to further explore the benefits and benefits of becoming part of the Burlingame sales and marketing team.

512 Help Wanted-Sales

ELECTRONICS & APPLIANCE SALES
Now accepting applications for full-time positions in our Electronics and Appliance Departments. Pays hourly rate plus commissions. We provide paid vacation/holidays, BC, profit sharing and a pleasant non-smoking work environment. Positive and helpful customer attitude required. Career after 6pm.

HOUSEWARE SALES Part-Time
Accepting applications for flexible part-time sales in our Housewares Dept. Must be customer friendly.

PHOTO LAB TECHNICIANS
Now taking applications for full or part-time technicians to process film in our photo lab. Training provided. Must be able to work evenings & Sat.

Apply in Person 2016 Carlyse Dearborn (313) 274-9500

ELECTRONICS
Sales Engineer Distributor Sales Specialist
A World Class Manufacturer's Representative of electronic components based in Novi is looking for a professional Sales Engineer to call on industrial distributors and select OEM accounts in the Southeastern Michigan area. High integrity, a BSEE or industry experience, good work ethic and a conscientious attitude are the minimum qualifications. This is an excellent opportunity (good salary, company car, full benefits, expenses, etc.) with a growth company. Please send your resume to: Greg Rattaburg, PO Box 3381 Farmington Hills, MI 48333 or E-Mail to: irishman@comcast.net/rattaburg.com

512 Help Wanted-Sales

INSIDE SALES
For building supply. Full & part-time. Bedford area. Call for interview: 313-534-2378.

INSIDE SALES
Relaxed, no pressure appointment setting for home improvement services. Full time; days with attractive hourly wage, bonus and benefits. Career after 6pm. (810) 845-9653

INSIDE SALES REPRESENTATIVE
A local water and boiler company has an immediate entry level opening for an Inside Sales Representative to help with sales in the areas of product information, ordering and scheduling. Position requires heavy telephone usage. Candidates must possess good communication, organizational and customer relations skills. 4 year college degree required. Competitive salary and excellent benefits package. Please send resume: SALES LOCHINVAR CORP. 45800 PORT STREET PLYMOUTH, MI 48170

INSIDE SALES
Wood products manufacturing co. seeking motivated, detail oriented individual to handle Inside Sales/ Customer Service responsibilities for key corporate accounts. Computer experience and strong phone skills required. Annual salary range: \$24,000-\$28,000 plus sales commission. Company contributing 401K plan, medical benefits, etc. Send resume with cover letter to: Box 4115, Centerville, MI 48015-5115

KACEE'S HALLMARK
Day & Night help needed. Flexible hours. Great working environment. (313) 427-2505

LEASING
Full time. Experienced but willing to train with sales background. Full benefits, salary plus commission. Full time. (810) 535-2211

LOVE BOOKS?
Talking Book World is looking for self-motivated people to join their team. Part-time or full-time positions available. \$6-\$8 an hour. If you are an avid reader with some retail experience, call Susie at 810-737-3717.

MAJOR FOOD BROKER: looking for motivated sales representatives to service grocery accounts in the metro Detroit area. Base salary, company car and cover letter. (313) 529-5624 P. O. Box 251206 W. Bloomfield, MI, 48325

MODELING SCHOOL DAYS
Exciting work environment, inside sales \$30,000 + earning potential. Commission based. Excellent experience necessary. (313) 457-0070

MORTGAGE COMPANY wanting experienced loan officer, 2 yrs. for conforming & non loans. Competitive pay. WE employe, 401(k), Health, Life, Dental, Vision, 401(k) 557-8600 Will train. Call Mike (810) 557-8600

FURNITURE SALES
Family owned business needs sales oriented sales person with a flair for design. Flexible hours. (313) 459-1300

IMMEDIATE OPENINGS for three serious, career minded individuals capable of participating on a dynamic team. People-oriented organization offers on-the-job training, above average earnings, and a prime location. Call Mike at (313) 457-8600. (All inquiries held in confidence).

INDIA, CHINA, PHILIPPINES...
Working professionals with backgrounds in Business, Import/Export, Sales, Finance or Engineering. Help with a leading American Company expand to \$10 B by year 2000 in these countries and become wealthy. Aggressive, energetic people. 313-458-7747

INDUSTRIAL SALES
Curbell, Inc., a leading distributor of industrial plastics is seeking aggressive individuals for Inside/Outside Sales in our Michigan location. Successful applicants will be responsible for market penetration, selling our complete line of products, prospect & develop new business, create & close sales & service existing accounts. Candidates must be above average achievers. Recent college graduates welcome. Bachelor's Degree in Business/Marketing preferred. Salary & Commission structure. Excellent benefits & aggressive compensation. For confidential consideration, forward resume to: Curbell Inc., 12270 Belden Ct., Livonia, MI 48150 EOE

INSIDE SALES/ CUSTOMER SERVICE
Rapid growth has created an immediate opening for person knowledgeable in PC based industrial computers. Responsibilities include phone interaction with clients and representatives, customer order entry and expediting, paper trail. Salary plus commission and benefits. Send resume & salary requirements to: PO Box 2084, Ann Arbor, MI 48104

OUTSIDE SALES
Outside commission sales people wanted. Established territories selling Nexus to fine hair care salons. Send resume to: Jobar, Inc., P. O. Box 2587, Southfield, MI 48037-2587

PAY ATTENTION
Last year I earned over \$250,000 in sales. I'm looking for 5 self-motivated entrepreneurs to run with the business and share in the profits. Call me at (810) 552-5855

PROFESSIONAL SALES CAREER
Entry level position available at REAL ESTATE ONE, Michigan's largest real estate company. First year income \$30,000. Call Barry Ebertolt at 810-477-1111

REAL ESTATE SALES
Free training from the #1 real estate company in the world.
Call Larry Frey (313) 454-6400
Century 21/Hartford South
35209 W. 6 Mile
Livonia, MI.

512 Help Wanted-Sales

REAL ESTATE CAREER
"Free Training"
Call Today...
Century 21 MLL
Corporate Training Service
810-851-8700

REAL ESTATE CAREER WE WANT YOU!
We will train you and start you on a long, term high income career. First year income potential in excess of \$50,000.

CALL ERIC RADER REAL ESTATE ONE 313-261-0700

\$\$\$ Real Estate Openings

- Free Training
- Computer M.L.S.
- Private Offices
- Full or Part-Time
- Much, Much More

For confidential interview call:
Century 21
Hartford North (313) 525-9600

REAL ESTATE SALES
Earn what you're worth-be in control of your life. First year income potential in excess of \$50,000. Excellent training available through new in-house training center. Call Eric Rader. (313) 261-0700
Real Estate One Michigan's Largest Real Estate Company

REAL ESTATE SALES POSITION
Real estate sales position in control of your life. First year income potential in excess of \$50,000. Excellent training available through new in-house training center. Call Eric Rader. (313) 261-0700
Real Estate One Michigan's Largest Real Estate Company

SALES HELP
Retail, part-time. Interest in bird feeding helpful. Call Warren Underwood at (810) 471-7334

SALES, immediate opening
Retail sales position in home improvement, mortgage & lending. Base plus commission and 401(k) benefits. Call for info. Mention this ad.

SALES
MATTRESS Doctors, the nation's largest specialty bedding retailer, with over 150 locations continues to expand in Michigan. We are looking for Sales Representatives who would like to grow with our organization and be rewarded for their efforts. Candidates must be self-motivated and motivated to learn. Experience is not necessary, we will teach you our business. Our sales people are the highest paid in the industry! Our benefits package includes medical/dental/vision, 401(k), vacation, paid training, incentive contests and more. Join the industry leader for a rewarding career. For immediate consideration, please call George Barnard at (313) 292-3333

SALES PEOPLE
Outstanding sales position available for established personnel/agency. \$20,000/year salary plus commissions, bonuses, car expenses & benefits. First year potential OVER \$50,000/year. Call Tim at (810) 442-1112 or Fax: (810) 442-1113

SALES PERSON
We are looking for an In-House Sales Person. Starting pay \$7,000-\$11,000 an hour. Will train. No experience necessary. Call Dawn: (810) 477-0020

512 Help Wanted-Sales

ACHIEVERS \$32K-\$37K
We believe:
• Sales people should sell with no cold calling
• Sales people should have superb product line
We are an expanding national gourmet food company looking to add to our sales team in the metro area. WE OFFER:
• 401K and pension plan
• Health, major medical, prescription card
• Complete and extensive training
• Major corporation with a family attitude
If you have a desire to succeed and are highly motivated with a professional image, call us for a confidential interview.
Call Tom Thomson at 1-800-833-9230 or fax your resume to 810-347-7818
An Equal Opportunity Employer

SALES ENGINEERING
Die Shop/Metal Stamping Industry
Michigan based-National Punch Manufacturer has an excellent opportunity for an experienced outside Sales Engineer.
A qualified individual should possess a minimum of 5 years sales experience and 3 years experience in the Metal Stamping Industry.
• Some travel necessary
• Competitive Salary Benefit
• Package commensurate with experience
Send resume to: MOELLER MFG. CO. 43938 Plymouth Oaks Blvd Plymouth, MI 48170 Attn: Jim Downs

508 Food/Beverage Restaurant

CHIANTI
of Southfield is now hiring:
• Servers
• Bussers
• Runners
• Host/Hostess
• Line Cooks
• Prep Cooks

\$50 new employee bonus. We provide excellent pay, benefits & meals.
Apply in person at: 28265 Northwestern Hwy. (810) 550-0555

★ COOK • BAKER
SWEET LORRAINE'S CAFE has immediate openings for Cooks and Bakers. Good pay and benefits, vacation pay and medical insurance, tuition reimbursement. Flexible hours, full and part time. Apply 2pm-5pm. 29101 Greenfield, Southfield 810-559-5986

Cook & Counter Help
Part-time. Prefer Cook to have sandwich & cooking experience but willing to train. (313) 722-3341

COOK
Experienced cook. Full time. Start \$10/hr. Apply in person: Thomas's Family Dining, 33371 Plymouth, Livonia. (313) 261-8690

COOK
Full time for local bar. Wayne area. 313-722-2360

COOKING/CATERING ASSISTANT
Part time days, some weekends. Farmington Hills. (810) 478-2030

COOK (MIDNIGHTS) - Full time permanent position for the right person in a long established location. Shift premium pay. Health insurance in 45 days.

DISHWASHER (DAYS) - Mon - Fri. 8am-4pm. Some weekends. \$4 per hour to start. Health insurance available. Apply in person: SILVERMAN'S Main Street at Ann Arbor Rd.

★ COOK NEEDED
Full time day morning hrs. Mon-Fri. Dependable. Now area. (810) 344-1530

COOKS AND DISHWASHERS
Apply with-in Jonathan & Pub. Westland Mall, excellent pay, benefits available.

COOKS
ASHLEY'S is hiring full and part time kitchen staff. Starting wage \$7 to \$9 per hour based on experience, plus benefits. Full or part time. Apply in person: 338 S. State St. Ann Arbor. (313) 996-9191

COOKS & Dishwashers
The Arena Sports Bar & Grill in Dearborn Heights is hiring Cooks & Dishwashers. Full or part time. Excellent wages. (313) 561-9000

COOKS
Experienced. Evenings & weekends. Top wages. Page's Food & Spirits. Call Doug at: (810) 477-0099

COOKS
Full & part time positions in person: THE BOX BAR & GRILL 777 W. Ann Arbor Tr., Plymouth

★ COOKS
Full time LINE COOK grilling steaks, Corporate experience a plus. Apply: Chicago Roadhouse, 21400 Michigan Ave., Dearborn. (313) 565-5710

COOKS & PANTRY PERSON
Experienced. Full/part time positions. Benefits & a great atmosphere. Apply in person: Late County Club, 5000 W. Shore Dr., Orchard Lake. 810 682-0100

COOKS - SHORT ORDER
Experienced in breakfast. Wyoming Lunch, Dearborn. Call 810-347-8325 after 5pm

COOK & WAITRESS
Wanted. Apply in person at: Chatters Lounge, 7540 N. Wayne Rd., Westland, Mich.

CORPORATE CATERER
Now hiring food prep person, delivery/driver/set up person & utility/washer/set up person. Farmington Hills area. 810 478-0314

COUNTER/CASHER HELP
Flexible Lunch-Time Hours. \$8.29 to start. MR. PITA Farmington Hills (810) 498-0860

COUNTER HELP
Part time afternoon, evenings & weekends. Apply at: The Looney Baker, 13331 Farmington Rd.

COUNTER HELP
Starting pay \$8 an hr. Time & 1/2 after 40 hrs. Week vacation pay after 1 year. Full or part-time. Pizzeria. Ask for Angelo. (313) 261-0600

DELI/CATERING MANAGER
Banquet Trays, Catering. Send resume to: Deb Manager, P.O. Box 48103, Birmingham, MI 48012-0034

DICK O'DOW'S PUBLIC HOUSE
in Birmingham is now hiring:
• KITCHEN STAFF
• HOST/HOSTESSES
• WAITSTAFF
• RUNNERS
Very busy, high-volume Pub is now hiring full & part time days & evenings. Advancement from within. Good wages - good tips! Apply in person at: 160 Maple, Birmingham (810) 542-1158

DISHWASHER, PART TIME & Full
Willing to work evenings & weekends. Livonia area. (313) 484-3354

DISHWASHER WANTED
Full time, 7am-3:30pm. Benefits. Call Shelia at: (313) 474-9020 apply at 41100 Plymouth Rd. in Plymouth.

DOOR PEOPLE, BARTENDERS
WAITSTAFF & D.J.'s
Westland area. (313) 720-8040 After 7:30pm. (313) 720-8040

EARN EXTRA MONEY
Full and part time Bakery help. (810) 442-1333

EXECUTIVE CHEF
High volume restaurant, banquet & catering. Send resume to: P.O. Box 34, Birmingham, MI 48009

FOOD PREP - DELI DOMINGO
Full time. Mon - Fri. \$4.00 per hour to start. (313) 830-7467

FOOD SERVICE WORKERS
Full and part time available. \$6-\$8 an hour. Call BAMI-3PM for apt. 313-623-8740

508 Food/Beverage Restaurant

Kitchen Manager
Sweet Lorraine's Cafe is looking for a high energy, self-starter to join our management team. Good pay and benefits. No corporate team environment.
Call Keith at: (810) 559-7311 Ext. 25

LINE & PREP COOKS
Flexible hours, Sun. & major holidays off. Apply in person, Red Coat Center, 3606 N. Woodward, Royal Oak.

MANAGER (RESTAURANT)
for busy, trendy family owned business. Flexible hours. Experience preferred but willing to train motivated individuals. No corporate team environment. Call leave name & phone number: 810-348-6552

MANAGERS
Entry Level or Experienced.
Rama's Home, 27235 Ford Rd., Dearborn Hgts., (313) 563-1331

NEW IRISH PUB & Grill in Garden City now hiring Cooks, Wait Staff & Bartenders. All shifts. Experienced. (313) 425-2434

NEW RESTAURANT
Opening near Metro Airport. Hiring for the following positions:
• Waitstaff (AM & PM)
• Bartenders
• Banquet Set-up
• Host Staff
Apply in person at: 8270 Wickham, Romulus

NOW HIRING - ALL SHIFTS
Earn extra money for Opening & Closing. Apply within:
McDonald's Restaurant
34900 Warren, Westland

NOW HIRING WAITSTAFF, Dishwashers, Bus Persons & Carry out
Full or part time. Apply within after 3pm. Angelo Brothers Restaurant, 33550 Ford Rd., (313) 427-1872

ONE OF THE DETROIT AREAS FINEST ITALIAN RESTAURANTS LOOKING FOR:
• AMPM CHEFS
• Full-time PM HOST/STRESS
• Full-time \$8-\$10/hr.
• WAITSTAFF
Fine Dining Experience
• BUSSESS PM
Excelsior. Apply within:
Fonte D'Amore Restaurant
32030 Plymouth Rd., Livonia 313-422-0770

PASTRY CHEF/MANAGER
Small, quality, retail/wholesale, bakery, seeks creative, humorous, kind on baker or pastry chef with management background. Send resume with salary requirement to the Moveable Feast, 328 W. Liberty, Ann Arbor, MI 48103 fax (313) 563-9194.

POPULAR ITALIAN restaurant
in Northville now hiring front of the house staff (Servers & Bus). All positions. (810) 348-0075

Restaurant
Can you say "job openings" in Italian!
That's Okay. We've got lots of them at Olive Garden Italian Restaurant in Canton and you don't even have to speak Italian. Right now, we're looking for full and part-time:
ALL POSITIONS
Please come in and apply at: Olive Garden Italian Restaurant, 41980 Ford Road, Canton Township, MI, 48187. We are an equal opportunity employer.

The Olive Garden Italian Restaurant

SERVERS
Make up to \$15/hr. Apply at Pogo's 8663 Lilly Rd. Canton

Wait Staff Line Cook Bartender
No experience necessary. Apply in person: Tuesday 8:00-5:00pm 6873 Orchard Lake Rd. (810) 853-6822

WAITSTAFF/ BUS STAFF/ BAR STAFF
Apply within area. 190 N. Hunter, Birmingham.

WAITSTAFF
Day/evening. Apply in person. Experience preferred. Apply in person: Peasbody's, 154 S. Hunter, Birmingham. 810-644-8222

508 Food/Beverage Restaurant

★ WAIT PERSON/BUSSER EXPEDITER
Full & part time. Apply in person between 2 & 5pm; 2901 Lorraine's Cafe, Southfield

WAIT STAFF Experienced needed for Dimitri's Farmington. Apply in person: 33200 Grand River or call (810) 478-3301.

WAITSTAFF Experienced. Days, no weekends. FLAME BAR-OUE & GRILL, 24460 Grand River. (313) 534-3650

WAIT STAFF Experienced. Earn up to \$70-\$100 per shift. Full benefits. Apply in person at Soul Dough Cafe, Somerset Place Mall, Westland or Fax resume to: 810-646-0379

WAIT STAFF - PART-TIME Students/homemaker. Good hours, early mornings or early evenings in retirement apt. EOE 313-729-3948

WE ARE Hiring for the following positions:

- Servers
- Cooks
- Hostess

Apply in person: Bakers Square, 3946 Sheldon Rd., Canton

\$7.25/HOUR TO START
Full or part time. Cashier, Deli & Meat Department. Hires Mid, North, HI 425 N. Center. (810) 344-1030

511 Help Wanted-Professional

APPLICATION ENGINEER
Service/Application Engineer. (entry level) BSME preferred, electrical knowledge required. Position involves application support, manufacturing and service for a Electro/Mechanical product. Travel required. Call: TOSHIBA ELECTRONIC COMPONENTS, P.O. Box 748, Brighton, MI 48116

ANN ARBOR 425 East Eisenhower Parkway Ann Arbor MI 48106 or call Mr. Adams 313-747-7170
Full & Part Time Positions Available

ART GALLERY PART TIME
Learn to be a fine Art Consultant. Outgoing personality more important than art knowledge. Complete training furnished. Representing a gallery in your area. No investment. Very high earnings. Call Lois. (810) 615-4822

Real Estate One PLYMOUTH OFFICE
Seeking ambitious, career-minded individuals. Maximize your earnings, work with an experienced, successful team. The job training, flexible hours, and \$50,000 first year income potential. For more information call:
DIANE HOWARD (313) 455-7000

ACCOUNT EXECUTIVE
Nationally recognized Detroit area training and organization development firm is seeking an individual with sales and market training solutions. Candidate experience should include:
• Consultative sales experience with a successful track record
• Having sold training solutions extensively in the Michigan, Ohio and Indiana market place
• Content knowledge in areas such as team development, process improvement, change management and leadership
• Having worked within a corporate training organization development function
• Prism offers a competitive salary and benefits package. Qualified candidate should forward their resume with cover letter and salary requirements to:
Kevin Buck, Human Resources Director, Prism Performance Systems, 3700 Grand River Ave., Ste. 230 Farmington Hills, MI 48335
NO phone calls please. An Equal Opportunity Employer

ADVERTISING SALES \$550-\$1800 WEEK GUARANTEED
• Salary plan commission plus bonus
• Unlimited earning potential
• Career opportunity
• You like to sell for your own office
• Excellent work environment and a chance to earn over \$85,000 a year - lets talk! (810) 474-2929

A GREAT OPPORTUNITY
ZEE MEDICAL, the largest national supplier of First Aid & Safety Programs to business & industry, is seeking a Sales/Service Representative. Established protected territory, earnings \$25-\$55K first year potential. We offer an ongoing training program, vehicle, base & commission. Call Mr. Victor at 1-800-572-5011

ALARM SALES
Messada Security is looking for aggressive individuals to join our residential sales team. Industry and/or sales experience a plus. We offer paid training, high commissions plus benefits. Call Tim for an interview at (810) 362-3550

512 Help Wanted-Sales

AMERITECH & Star Distributor, TRM
Flashes in Detroit Metro area. Candidates must be goal oriented and motivated. We are looking for individuals with sales experience in selling Ameritech Central and Enhanced ValueLink. Calling plans to business. We offer career advancement and a comprehensive package including:
• Salary
• Benefits
• Commission
• Bonus

\$25,000-\$50,000
Interested parties should send or fax (810) 377-0405. Their resume to: TRM Group, 1000 N. Opdyke, Suite H, Auburn Hills, MI 48326

Apartment Search
Tired of traditional sales? Burned out on selling to people who don't want to talk to you? Want to be paid commission based on your ability to help people? Our top Rental Consultants earn over \$40,000/yr. Call us to see the location only. Full time only. 810-253-8019

ARE YOU EARING WHAT YOU WORTH!
Successful company in premium marketing and direct sales of high value equipment. Confirmed leads provided. Intense & personal training program. \$40,000-\$60,000 per year. Call Keith to set up interview. (810) 478-5028

Are You Serious About A Career in Real Estate?
We are serious about your success!
• Free Pre-licensing classes
• Exclusive Sales Systems Programs
• Variety of Commission Plans
• Coldwell Banker affiliate in the Midwest
Call Ron Moore at (810) 879-9400
Coldwell Banker
Schweitzer Real Estate

BECAUSE OF COMPANY EXPANSION WE ARE seeking individuals who are seeking A TRULY REWARDING position. No sales experience? No worries! We'll provide

512 Help Wanted-Sales SALES RECRUITER Engineering/Automotive. Aggressive, self-starter needed for fast paced contract technical placement firm. Fax resumes to 810-347-9945 or mail to: HRU, Inc. 42400 Grand River Ave., Suite 109, Novi, MI 48375.

512 Help Wanted-Sales Serious About A Career In Real Estate? We are serious about your success! • Free Pre-licensing classes • Exclusive Success Systems Programs • Variety of Commission Plans Join the No. 1 Coldwell Banker affiliate in the Midwest! Call Sharon McClann at (313) 462-1811 Coldwell Banker Schweitzer Real Estate

520 Help Wanted-Part-Time APPOINTMENT SECRETARIES Not over 30 years old. Relaxed atmosphere. Good pay. Mostly evenings. Southfield based company. Call John, after 5 p.m. at 810-646-9465.

520 Help Wanted-Part-Time LOADERS Part-time (4am to 9am, Mon-Sat. Average weekly hours equal 20-25 hrs. Must be able to lift 50 lbs. apply Monday, 8:30 am to 4:30 p.m. at: MELODY FARMS 3125 Industrial Blvd. Livonia, MI 48150 EOE M/F/V

534 Job Wanted-Female/Male A CAREGIVER, companion, light housekeeping, good references. Call (313) 531-4314

538 Childcare Needed NANNY IN our Novi home to care for 3 children, ages 3 months, 3 1/2 and 5 1/2. Great pay. Mon-Fri. 7:30am-3:30pm. Don & Beth: (810) 349-5743

636 Lost & Found FOUND SMALL grey male, cocker spaniel, 14 & 1/2. Orange collar. Call (313) 421-5895

704 Arts & Crafts COUNTRY IN THE INN FOLK DECORATIVE ART ANTIQUE SHOW SAT. OCT. 19 & 20 10am-4pm. Clarkston High School

713 Moving Sales OUR CLASSIFIEDS WORK... LA-Z-BOY, queen size, new, \$1,200. 2-Boy roomer, \$1,200. 2-Boy roomer, \$1,200. 2-Boy roomer, \$1,200.

SNELLING PERSONNEL SERVICES SALES REPRESENTATIVE With experience for growing replacement window & siding company. Call Weather Tite Windows. 1-800-482-1004

TELEMARKETING ENTERTAINERS That's what we're selling! Birmingham based telemarketing center now hiring for permanent Full-Time positions. Call only qualified leads in an automated, adult workplace.

WATER SAFETY INSTRUCTOR Must have current IDEA, ACE or AFA certifications and current CPR Certificate. Rate of pay - \$13.65 - \$18.12/hr.

WE'VE GOT SOMETHING IN STORE FOR YOU MONEY! That's right, cash is waiting for you when you begin a part-time career as a Retail Merchandiser. You'll be in charge of stocking magazines in major retail stores.

536 Childcare Services-Licensed ACTIVITIES, meals & lots of love. Licensed with references. CPR, First Aid, 18 mos. - 3 Pre-school program.

540 Elderly Care & Assistance LOVELY PRIVATE room for ambulatory senior. Family atmosphere. 24 hour supervision. Licensed. Livonia

638 Tickets PISTON TICKETS - Will sell block of 5 or 10 games - 2 seats, 3rd row on floor. Contact Mr. Chayon

706 Auction Sales PUBLIC AUCTION Every Wed 11:00 AM. Inspection 8:30 AM. This week's auction features repossessed vehicles offered by

"This ad stated 'By Appt.' and we were overwhelmed with the number of calls, we have already placed another ad in the Observer & Eccentric!"

SALES REPRESENTATIVE With experience for growing replacement window & siding company. Call Weather Tite Windows. 1-800-482-1004

TELEPHONE WORK Looking for interesting part time work as a change of pace & to add to income? 4 hrs., 5 days/week, caring business owners & setting up for our professionals

AVON AUTO PORTER Part time. Wed & Fri. Farmington Hills (810) 477-5551

RECEPTIONIST PHONIC friendly person to answer multi-line system and greet clients for busy Central real estate office on Sundays 10-5. Call Cynthia for more information 313-453-4300

537 Childcare/Babysitting BABY SIT in my home, your home, or in a child's home. I have 2 young girls, ages 2 & 4.

560 Education/Instructor CERTIFIED TEACHERS can tutor K-8, all subjects. 9-12. English. We also work with adults & tutor English as a 2nd language.

700 Absolutely Free BRICKS - used, you pick up and haul. Call (313) 397-2179

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716 Household Goods

BLACK MARBLE dining table, 74x30 in. Paid \$2000 will sacrifice for \$1000. 32 ft. aluminum extension table, \$1000. (810) 478-7176

716 Household Goods

DIHETTE SET - 48" glass top on brass pedestal stand, 4 chairs, fabric treated, set with 4 chairs, original \$2000, set \$1475.00. Also kitchen table, 4 chairs, \$1000. (810) 478-7176

716 Household Goods

FURNITURE - High quality 3 piece living room set, 1990's. Original \$2000, now \$1200. (810) 478-7176

716 Household Goods

SHIMONS - Beauty Rest, firm queen mattress & box spring, 1 yr. old, new \$400 asking \$450. (313) 534-7789

718 Appliances

GE DISHWASHER, stove/oven with refrigerator, 1 yr. white. Washer/dryer, almond, \$150 each. (810) 445-2228 or (810) 844-9788

722 Building Materials

STEEL BUILDINGS - 10' x 12' x 10' steel building. Ideal for shops, machinery, hay or livestock. 30x40 ft., 42x70 ft., 51x60 ft., 60x100 ft. Easy Assembly. Brand new. 1-800-411-5829

732 Computers

SUPER COMPUTER SALE - SAVE \$\$\$ - SUPER VALUES - MADISON HEIGHTS, MICH. SUN. OCT. 20, 10AM to 4PM. J.F. & C.W. HALL

747 Jewelry

ANTIQUE RING - 1 carat ruby w/2 diamonds, in platinum setting. Appraised at \$2300. Sell \$1800. Call Judy at (810) 439-8143

750 Miscellaneous For Sale

PIANO: BLACK Kimball 48 in high bench. Fine piano table, upright, stereo, chandelier. (810) 399-9001

HOME & SERVICE GUIDE

DEADLINES: 4 P.M. TUESDAY FOR THURSDAY EDITION / 4 P.M. FRIDAY FOR MONDAY EDITION TO PLACE YOUR AD CALL (313) 591-0900

EMPLOYMENT/INSTRUCTION SERVICES #500-598

031 Building/Remodeling ADDITIONS PLUS, INC.

031 Building/Remodeling SUNRISE GARAGE BUILDERS INC.

048 Chimney/Building/Clean/Repr Chimneys Will beat any price!

073 Excavating/Backhoe EXCAVATING, TRENCHING, sewer, water, etc.

102 Handyman/M/F MIKE'S HANDYMAN SERVICE

121 Landscaping AFFORDABLE LANDSCAPING LaCourse Services

147 Plastering JOES PLASTER & DRYWALL

191 Telephone Repair ALL WIRED UP

001 Accounting CLASSIFIED SALES ADD UP.

011 Asphalt/Blacktopping AAA AMERICAN ASPHALT CO.

041 Carpentry BARRY'S CARPENTRY SERVICE

049 Cleaning Service HOUSE CLEANING

081 Fences A BETTER FENCE

103 Hauling/Clean Up A-1 HAULING

123 Lawn/Garden Maintenance GORDON'S LANDSCAPING

148 Plumbing ALL PLUMBING & HOME REPAIR

192 Television/VCR Radio/CD

012 Asphalt/Sealcoating STATEWIDE PAVING

022 Basement Waterproofing BASEMENT WATERPROOFING

041 Carpentry FINISHED BASEMENTS

054 Computer Sales & Service COMPUTER - SYSTEMS

084 Firewood AAA AMERICAN FIREWOOD

103 Hauling/Clean Up CLEAN UP & HAULING SERVICE

123 Lawn/Garden Maintenance LANDSCAPE TREES

148 Plumbing PLUMBING WORK DONE

192 Television/VCR Radio/CD

029 Brick, Block & Cement AAA CUSTOM BRICK

041 Carpentry LARGE & SMALL JOBS

043 Carpet Cleaning/Dyeing AAA CARPET CLEANING

060 Decks/Patios/Sunrooms A BEAUTIFUL DECK

084 Firewood UNITED FIREWOOD

103 Hauling/Clean Up FAST TRASH SERVICE

123 Lawn/Garden Maintenance GORDON'S LANDSCAPING

148 Plumbing AFFORDABLE ROOFING

192 Television/VCR Radio/CD

029 Brick, Block & Cement BEST CHIMNEY CO.

041 Carpentry JUBILEE CONST. CO.

043 Carpet Cleaning/Dyeing AAA CARPET CLEANING

060 Decks/Patios/Sunrooms RICKS HANDYMAN CONSTRUCTION

084 Firewood AUBURN HARDWOOD SUPPLY

103 Hauling/Clean Up ALL AROUND SERVICE CO.

123 Lawn/Garden Maintenance AMERICAN DECORATING CO.

148 Plumbing BEAT ANY WRITTEN ESTIMATE!

192 Television/VCR Radio/CD

029 Brick, Block & Cement CAPITOL CONCRETE

041 Carpentry LACOURE SERVICES

043 Carpet Cleaning/Dyeing AAA CARPET CLEANING

060 Decks/Patios/Sunrooms BRENNAN DOOR INSTALLATIONS

084 Firewood BRADLEY HARDWOOD FLOORS

103 Hauling/Clean Up HOUSECLEANING

123 Lawn/Garden Maintenance DAYLIGHT PAINTING

148 Plumbing BEAT ANY WRITTEN ESTIMATE!

192 Television/VCR Radio/CD

029 Brick, Block & Cement AAA CUSTOM BRICK

041 Carpentry REC ROOM, KITCHEN & Bath Sp.

043 Carpet Cleaning/Dyeing AAA CARPET CLEANING

060 Decks/Patios/Sunrooms CAPITAL ELECTRIC

084 Firewood GARAGE DOORS & OPENERS

103 Hauling/Clean Up HOUSECLEANING

123 Lawn/Garden Maintenance INTERIOR PAINTING

148 Plumbing BEAT ANY WRITTEN ESTIMATE!

192 Television/VCR Radio/CD

029 Brick, Block & Cement AAA CUSTOM BRICK

041 Carpentry NOW YOU CAN Display Your Business Card HERE!

043 Carpet Cleaning/Dyeing AAA CARPET CLEANING

060 Decks/Patios/Sunrooms AFFORDABLE GUTTER SERVICE

084 Firewood GARAGE DOORS & OPENERS

103 Hauling/Clean Up HOUSECLEANING

123 Lawn/Garden Maintenance INTERIOR PAINTING

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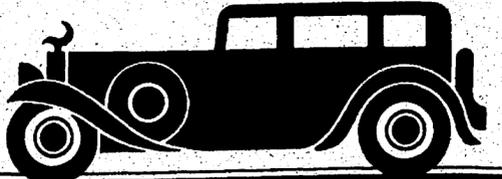
103 Hauling/Clean Up HOUSECLEANING

123 Lawn/Garden Maintenance INTERIOR PAINTING

148 Plumbing BEAT ANY WRITTEN ESTIMATE!

192 Television/VCR Radio/CD

AUTOMOTIVE



751 Musical Instruments

PIANO, KAWAI, professional upright, baby grand, made in Japan. Serviced regularly. \$4200. (517) 684-0353

PIANO, SCHMIDT console w/bench, A-1 condition. \$1800. BAKER sofa loveseat/tables. (810) 647-5740

PIANO - Steinway "M Grand", 57" with bench, asking \$14,500 or offer. (810) 795-8882

PLAYER PIANO - medium oak, excellent condition, includes piano rolls & bench \$2,000. (313) 882-1465

ROTH VIOLA, 15", \$450. Double valve French horn, Sotol After 6pm. (810) 474-4541

STEINWAY GRAND Model A-61, 1901, completely restored, carved leg/sissy keys, Salin Ebony, \$29,500. Kawai Grand 6'1", 4 yrs old. Salm Poly, \$13,500. Baldwin Grand, 52", Ebony Sabn, very good condition. \$5,500. (717) 776-1051

STEINWAY GRAND piano, model M (1928) Generally good condition, some restorative work required. \$10,000. Call. (519) 350-1145

VIOLINS Italian, French, German, Low Prices Good Student Offer. \$150. (810) 551-0669

754 Wanted to Buy

BOAT MOTOR - 10 HP out-board, with electric start. (313) 420-3324

DANISH MODERN walnut bedroom and/or diningroom furniture from early 1960's. Eves. 810-546-6453

SCHWINN, STING RAY, or Schwinn Kratie type bicycle. Any condition. (313) 274-1513

WANT: POOL table, air hockey game, pin ball machine, video arcade games. Good quality/shape. (810) 952-5620

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784 Dogs

DOBERMAN PUPS, 5 black, 4 red, dewclaw & tails, 1st shots, vet checked. \$150. (313) 513-8226

ENGLISH BULL DOG puppies - red & white, championship pedigree. Vet checked w/2 sets of shots. 9 weeks old. Call. (816) 878-1133

ENGLISH BULLDOG PUPS - AKC, vet checked, shots, brindle/white males. 810-463-0884

ENGLISH POINTERS (2), hunting/family dogs, indoor/outdoor, house broken, 1 year old males. Looking for 1 or 2 great owners. Must see, \$300 each/best. (313) 451-1000

GERMAN SHORT-HAIR POINTERS - AKC, dual champion bloodlines, 5 males, 5 females. Available 3rd week in November. (313) 251-5575

GREAT DANE RESCUE - For information call. (313) 454-3683

IRISH SETTER, Female, 10 months. Spayed, all shots, papers. \$150/best. Leave message. (313) 980-3575

LAB PUPS - AKC, black, 1st shots, wormed, dewclaws. Champion blood line. (810) 651-1716

LAB - Yellow, registered, female, 1 1/2 yrs. old. Very obedient. \$150. Call. 810-349-4016

LHASA APSO PUPS, AKC, adorable, home raised, shots, written guarantee. 313-563-1464

MINIATURE SCHNAUZER PUPS, AKC, male & female, 7 weeks old. 1st shots. \$350. (313) 425-4290

MINI SCHNAUZERS AKC, Tails cropped. Dew claws removed. 8 weeks old. \$325. (517) 263-0356

NIX CHOWS (2), Both female, 1 & 2 years. Spayed with all shots. To good home. (810) 474-3941

POODLE PUPS (Toy) - AKC, black & white, bred for quality & temperament. Vet checked, shots. (313) 427-1296

POODLE - Standard, AKC Female, Black. Excellent background. 6 months old. (810) 227-9858

POODLES, TOYS/MINIS. Bred for health, temperament, loving family members. (810) 474-3941

ROTTWEILER RESCUE - Rescue & adoption Foster homes needed. Call. (810) 334-5223

SHELTIE AKC, adult female, \$300. Male puppy, \$250. Both shots & wormed. (313) 455-6582

SCHNAUZER PUPS, AKC, shots, wormed. \$250. Males, \$350. Females, \$455-6582

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YORKSHIRE TERRIER - 5 months, AKC, all shots, female, \$400. Call. (313) 844-3823

788 Household Pets-Other

DACHSHUND MIX-8 mos. old, female, very lovable, needs adult home, all shots \$100. 313-522-0747

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811 Snowmobiles

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FORD 1987 Ranger XLT - 4 cylinder, 5 speed, best w/cab. 16,000 miles. Excellent condition. \$2,595. Call. (810) 626-8242

FORD, 1990, Ranger XLT, 5 speed, air, 74,000 miles, new muffler/brakes. \$6,000. After 6pm. (313) 455-3565

FORD RANGER XLT 1990, Super cab, V-6, loaded, excellent condition. \$5,900. (313) 464-3819

FORD RANGER 1994 XLT, V6, automatic, air, under coated, low miles. \$10,500/best. 313-722-8818

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RANGER 1989, STX, 4x2, super cab, 5 speed, V8, air, power, cap, liner, clean. \$5400. 810-044-1604

RANGER 1992 XLT, 6 cylinder, 5 speed, 40,000 miles, excellent condition. \$6,250/best. (810) 583-4778

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FOUR WINNS - 1993 235 Sundowner, 454 magnum, cuddy cabin, 158 hrs., radio/cassette. Four Winns trailer included. \$24,900. (810) 474-1631

FOUR WINNS - 1993 235 Sundowner, 454 magnum, cuddy cabin, 158 hrs., radio/cassette. Four Winns trailer included. \$24,900. (810) 474-1631

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CHEVY 1993 S-10 Pick-up, V-6, low miles, automatic. Air. 458-5247 GORDON CHEVROLET

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CHEVY 1996 Tahoe - 4 door, 4x4, leather, red/grey, 8,500 miles. \$27,900. (810) 608-2585

CHEVY TAHOE 1996, red interior, 4 wheel drive, loaded, 10,000 miles. \$29,500. (810) 422-1926

CHEYENNE 1994 3/4 Ton Pick-up, V-8, automatic, air, tilt, cruise, only 28,000 miles. \$15,688. JACK CAULEY Chevrolet/Geo (810) 655-0014

DODGE 1994 Dakota Sport, low miles, 6 cylinder, automatic, air, certified. \$9950.

RINKE CADILLAC (810) 757-3700

822 Trucks For Sale

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FORD F-250 DIESEL 1989 Pickup. Very good shape. \$6000/best offer. Eves. 810-545-8545

FORD 1986 F-250, heavy duty, all new parts, including new motor & transmission. Like new. \$3850. (313) 537-2939

FORD 1995 F150 Lightning red, 25,000 miles. Excellent! \$18,000/best. 313-981-3518

FORD 1991 F-150, Low miles, loaded, \$9500. Call after 5pm. (810) 399-8786

FORD 1995 F-150 - Low miles, loaded, all options. Excellent condition. \$13,900/best. (313) 427-2969

FORD 1993 F-150, 34,000 miles, V-6, automatic. \$10,995. STARK HICKEY WEST (313) 538-6600

FORD 1994 F150 Pick-up, 6 cylinder, automatic, red. \$11,494. DEMMER FORD (313) 721-2600

FORD F150 1995 Super Cab, automatic, air cassette, bed liner, 20,000 miles. \$15,995. DEMMER FORD (313) 721-2600

FORD 1995 F-250 Super Cab, Captain's chairs, 5 speed, V8, 12,000 miles. \$14,500. (810) 426-7556

FORD F-150 1991 Supercab Lariat, loaded. Must see! Many extras. \$9,999/best. (313) 563-5264

FORD 1994 F150 - White, 1 owner, like brand new. Has the best ladder rack & lifeline bedliner, 26,000 miles. \$12,500. Days: 313-255-2000 Eves: 313-535-7660

FORD 1995 F-150 XLT - extended cab, 6 cylinder, auto, air, 21,000 miles. \$14,200. (810) 229-8584

FORD F-150 1992 XLT - 8 cylinder, loaded, 37,000 miles. Excellent condition. \$11,400/best. SOLD

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FORD 1994 - F-350, XLT, 4x4 Crew Cab, 42,000 miles. \$18,500. (313) 464-1423

824 Mini-Vans

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AEROSTAR 1990 XL extended, 40 wheel drive, 4.0 trailer package, loaded, good condition, 71,000 miles. \$6900. After 6:30 (313) 699-9875

AEROSTAR 1991, XL, loaded, excellent condition, must see, \$5200/best. 313-968-4343 or 810-855-0626

AEROSTAR, 1990 XLT - Extended, excellent condition, loaded, 1 owner, 78,000 miles. \$5500. 810-478-0879

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COACHMAN 1973 - 35 foot

AUTOMOTIVE

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TYME AUTO (313) 455-5566

ASTRO 1987 LT - 8 passenger, excellent condition, many options, 113,000 miles. \$3975. 313-981-2287

ASTROVAN 1991 - Extended, loaded, 65,000 miles. Good condition. \$7,300.
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(313) 261-9522

CARAVAN 1993 SE, extra clean, new brakes/shocks, 51,000 mi. \$11,300. After 4. (810) 544-4478

CARAVAN 1992 SE - V6, 7 passenger, tinted windows, 2 built-in car seats, \$9,500/best. (313) 420-0470

CARAVAN 1992 - V6, leather, loaded, 52,000 miles. Green. Good condition. New tires/battery/shocks/muffler. \$10,700. 810-643-0003

CHEVY 1991 Extended Astro, Starcraft conversion, extended top, loaded, 71,000 miles. 1 owner, excellent condition. \$11,999.
(810) 220-8572

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824 Mini-Vans

GMC 1989 Safari touring edition, 101,000 miles, runs/drives excellent, body needs minor repair, many new parts. \$4300/best. 810 853-7458

GRAND CARAVAN 1994, Sport, 7 passenger, loaded, Excellent. 82,000 miles. \$11,750. (810) 652-1762

GRAND VOYAGER LE 1989, loaded, original owner, 120,000 miles. \$3300/best. (810) 478-1209

GRAND VOYAGER 1992 - LE, loaded, Excellent condition, 79,000 miles. \$10,500. (810) 851-8376

GRAND VOYAGER 1995 - loaded, quads, 22,000 miles, \$17,375. Call after 5pm: (313) 404-1612

GRAND VOYAGER 1994, 54,000 miles, V6, loaded, new tires, excellent condition. \$12,500. (313) 397-5186

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VOYAGER 1991 - Omega cart & power lift, A-1 condition, power, low miles. \$10,000 for all. 810-478-7194

VOYAGER 1992 - V8, excellent condition, 45,000 miles. \$10,500. 810-477-8187

WINDSTAR 1995 GL, 6 cylinder, automatic, dual air, power windows. \$15,995

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826 Vans

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GORDON CHEVROLET

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DODGE 1984 B250 conversion, 95,000 miles, good condition, runs good. \$2400. Eves. 313-484-1810

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VOYAGER 1992 - V8, excellent condition, 45,000 miles. \$10,500. 810-477-8187

WINDSTAR 1995 GL, 6 cylinder, automatic, dual air, power windows. \$15,995

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FORD 1994 Chateau Club Wagon E150, Mocha, 46,000 miles, very good condition. \$17,500. (810) 474-5663 (313) 538-6600

FORD 1994 "Chateau" E150 Club Wagon, 5.8L 351 V8, automatic, dual air & heat, chrome wheels, chrome trim, \$18,994.
DEMME FORD (313) 721-2600

FORD 1993 Club Wagon Chateau, very clean! Only \$12,295.
PANIAN CHEVY (810) 355-1000

FORD 1988 Conversion - runs good, 80,000 miles, original owner, \$2,100/best.
(313) 261-7978

FORD 1995 Cube Van (7) Turbo Stroke Diesel Automatic full floor, 19 wood packages, one-of-a-kind, must see! \$21,800/best. Call after 5pm.
GORDON CHEVROLET

FORD 1995 E-150 Cargo Van, 39,000 miles. \$13,599.
STARK HICKEY WEST (313) 538-6600

FORD 1995 E-150 Chateau Club Wagon, Quad Captains, dual air, 13,000 miles, like new. \$21,495

ATCHINSON FORD 9800 BELLEVILLE ROAD (313) 697-9161

FORD 1992 Econoline Custom Van, 56,000 miles, looks & runs great. \$3,500/best. (313) 425-9460

FORD 1992 Econoline XLT, full power, trailer tow package, with rear air, low miles, like new. \$14,995. Livonia. Chrysler-Plymouth (313) 525-7604

FORD 1990 E-150 Conversion hi-top. Mint condition. TV/VCR. \$14,995. \$7,600/best. 810-473-0183

FORD 1989 E-150 conversion Van. New parts, 88,000 miles, good condition. \$6500/best. (313) 425-9187

FORD 1993 E150 Conversion Van, V8, automatic, full power, air, rear heat. \$14,995. 458-5244
GORDON CHEVROLET

E-150 1995 Cargo Van, V8, automatic, V8, full floor ramp, 37,000 miles. \$16,594.
DEMME FORD (313) 721-2600

FORD 1992, E150, full size conversion van, high top, TV, VCR, CD player. Cost over \$30,000 new, or \$12,900. No money down, 20 minute credit approval by phone. OAC.
TYME AUTO (313) 455-5566

FORD 1995 E350 Super Cargo Van, Extended, V8, automatic, air, power windows/locks, cruise, tilt, captain chairs. \$15,995.
DEMME FORD (313) 721-2600

826 Vans

FORD 1994 E-350 Super Cargo Van, 2 to choose from. Only \$12,695.
STARK HICKEY WEST (313) 538-6600

FORD 1992 E-150, universal custom van, excellent condition, trailer towing, many options. \$12,999. 810-661-5100 or 810-661-5655

FORD 1993 F250 H.D. 4x4, 460, V8, automatic, air, power windows/locks, cruise, light bar, chrome wheels. \$19,995.
DEMME FORD (313) 721-2600

FORD 1994 Starcraft GT Hi-Top, Conv. Van, Loaded. Mint. 24,000 miles. \$19,900. (810) 644-5183

FORD 1995 Turtletop Conversion, new tires/brakes/battery. 810-478-5173

FORD 1994 Universal Conversion Van, quad captains chairs with a bed. \$19,995. 458-5247
DEMME FORD (313) 721-2600

FORD 1995 Windstar LX, 15,000 miles. Leather, cruise seats, all the extras. \$17,775.

FOX HILLS Chrysler-Plymouth-Jeep-Eagle 313-455-8740 313-961-3171

GMC 1994 Van, Starcraft hi-top, 13,500 miles, T.V., VCP, custom ordered, unique, bright chrome, 2 wood packages, one-of-a-kind, must see! \$21,800/best. Call after 5pm.
GORDON CHEVROLET

GRAND CARAVAN 1998 SE, loaded, Tamarriff Advantage Package included. \$18,488.
(810) 650-5905

GRAND VOYAGER 1994 SE, New! \$14,995. Livonia. Chrysler-Plymouth (313) 525-7604

M.V.P. 1991 Van. Loaded. One of a kind! \$7388.

FOX HILLS Chrysler-Plymouth-Jeep-Eagle 313-455-8740 313-961-3171

OLDSMOBILE SILHOUETTE 1994, excellent condition, loaded, leather, \$16,900. Page at (810) 632-1037.

PLYMOUTH 1990 Voyager, V-6, loaded, priced for quick sale! \$5,500. Call Mark. 458-5246
GORDON CHEVROLET

PONTIAC 1994 Trans Sport, V-6, air, automatic, full power, clean! PANIAN CHEVY (810) 355-1000

RALLY 1995 STX, full power, dual heat/air, CD player, 8 passenger, low miles. Clean! \$18,985.
JACK CAULEY Chevrolet/Geo (810) 855-0014

TAURUS 1995, 4 door, GL, automatic, air, 6 cylinder, leather, power windows/locks, cruise, tilt, aluminum wheels. \$10,995.
DEMME FORD (313) 721-2600

WINDSTAR 1995 Wagons, 5 to choose from, automatic, air, power windows/locks, cruise, tilt, 7 passenger, starting from only \$13,995.
DEMME FORD (313) 721-2600

828 Jeeps/4 Wheel Drive

BLAZER 1995, 4 & 2 door, all 4x4, 4 to choose. Starting at \$19,799.
PANIAN CHEVY (810) 355-1000

BLAZER 1994, 4 door, 4 wheel drive, Tahoe LP, loaded, E.C., 52,000 miles, 100K warranty, \$14,400/must see.
(810) 363-5824

BLAZER 1995 LS, 4 door, 4x4, respberry, 22,000 miles, loaded! Sale price for \$19,788. (810) 643-0070

BLAZER 1995 LT, 4 door, 4x4, leather, loaded, 38,000 miles, alarm. \$19,900. (313) 464-0269

BLAZER'S 1995, 8 to choose, starting a MIKE SAVOIE CHEVROLET (810) 643-9000

GRAZDA 1992 - white/charcoal leather, 104,000 miles, very clean. \$10,400. (810) 360-8968

BRONCO 1989, Eddie Bauer, 4x4, 87,000 miles, new tailgate, \$7,300. Call after 5pm. 313-255-6901

BRONCO 1995 Eddie Bauer Edition, 351 V8, leather, full power, only \$20,995. (313) 538-6600

BRONCO 1996, fully loaded, like new \$23,995.
DEAN SELLERS (810) 643-7500

BRONCO 1994 XLT, leather, V8, 4x4, loaded, low miles. \$18,800. \$12,500.
RINKE PONTIAC GMC (810) 497-7699

BRONCO 1996, XLT, red, fully loaded, alarm, remote start, 6,000 miles. \$25,500. (810) 828-9831

BRONCO 1993 XLT - Sharp! Full size, V8, 37,000 miles. \$17,000 or best offer. (313) 207-0520

CHEROKEE 1993 Country 6 cylinder automatic, loaded, like new. 24,000 miles. \$15,000 firm (810) 476-8689

CHEROKEE 1986 ladies jeep, low mileage, air, new tires/exhaust, \$5,500. (810) 344-8597

CHEROKEE 1990 Laredo 4 wheel drive, loaded, 173,000 miles. Looks and runs great! \$4900. Sold

CHEROKEE 1990 Laredo 4x4, Excellent condition, new brakes/exhaust \$7,000. (810) 363-1751

CHEROKEE 1993 Laredo, 4x4, black, loaded. \$15,950.
DEAN SELLERS (810) 643-7500

CHEROKEE SPORT 1989 - Red, 1 owner, 2 door, 156,000 miles. Runs great! \$3400. (313) 397-0392

CHEROKEE 1994 4WD Woman owned, 34,000 miles. \$14,950. (313) 277-1118; pager 313-793-3106

828 Jeeps/4 Wheel Drive

CHEVY 1995 Blazer, 2 door, blue, automatic, air, 4x4, like new. 458-5245
GORDON CHEVROLET

CHEVY 1994 Blazer, 4 door, white, automatic, air, 4x4, low miles and priced right at \$17,995. 458-5245
GORDON CHEVROLET

CHEVY 1985 Blazer 4dr, 4 WD, Black & Silver, mint condition. Fully loaded. Bumper to bumper warranty to 100,000 miles \$19,000. Can't afford, Must Sell! 810 473-5528

CHEVY BLAZER S-10 1983, 4 wheel drive, \$450. (313) 785-0589

CHEVY 1995 Tahoe, 2 door, 13,000 miles, loaded, excellent condition. \$25,900. (810) 666-1751

CHEVY 1996 Tahoe LT 4 door, 4 wheel drive. Loaded. Blue/grey leather. \$29,900. Matthews Motor cars. (810) 333-0088

DAKOTA 1994, Sport 4x4, V8, automatic, air, Asking \$13,500. After 8pm or leave message. (313) 532-0456

DODGE 1987 Dakota Pick-up, 4x4, 6 cylinder, air stereo, Sharp black truck! \$5788.

FOX HILLS Chrysler-Plymouth-Jeep-Eagle 313-455-8740 313-961-3171

EXPLORER 1994-2 door Sport 41,000 miles, excellent condition. \$15,900. Day 313-769-9400, Eve 810-737-8055

EXPLORER 1992, Eddie Bauer, dark green, excellent condition, extended service plan, well maintained. \$14,500. (810) 477-9072

EXPLORER 1992, Eddie Bauer, 4 door, 4 wheel drive, sunroof, JBL, leather, heavy duty 1500, vrate package, cap bedliner, 350, green, CD player, sunroof, like new. \$22,800. Eves (313) 416-1045

EXPLORER 1993 "Limited", 4 door, 4x4, automatic, air, white, sunroof, leather, loaded \$17,993.
DEMME FORD (313) 721-2600

EXPLORER 1993 Limited Edition, leather interior, full power. \$17,995.
STARK HICKEY WEST (313) 538-6600

EXPLORER 1994 Limited 4x4, white, like new. \$20,995.
ATCHINSON FORD 9800 BELLEVILLE ROAD (313) 697-9161

EXPLORER 1996, Sport, 2 door, 4x4, loaded, excellent condition, 12,000 miles. \$22,900. 313-484-0949

EXPLORER 1994 Sport, green, sunroof, power windows, locks, cruise, leather, excellent condition, 27,000 miles. \$13,994.
DEMME FORD (313) 721-2600

EXPLORER 1996 Sport, 2 to choose, leather, CD player, running board, \$23,950. Livonia. (810) 406-1938

EXPLORER 1994 XLT, 4x4, 69,000 miles, priced right! \$12,400.
TYME AUTO (313) 455-5566

EXPLORER 1994 XLT, 4x4, automatic, air, cruise, tilt, power windows/locks, aluminum wheels, 25,000 miles. \$18,994.
DEMME FORD (313) 721-2600

EXPLORER 1993 XLT 4x4, power windows, power locks, tilt, cruise, AM/FM cassette. Priced to sell \$13,988.

EXPLORER 1994 - 4x4, premium package, leather, sunroof, ski rack, power, low package, alarm, 46,000 miles. \$16,950. Jm 313-981-9388

828 Jeeps/4 Wheel Drive

EXPLORER 1992, 4x4, priced right! \$8495.
SUNSHINE ACURA (810) 471-9200

F-150, 1994, extended cab, 4 X 4, short bed, V8, loaded. \$17,500. Best (313) 591-1768

FORD BRONCO Eddie Bauer, 1990 loaded, highway miles. ALL service records. \$7,500 (810) 258-0700

FORD 1994 Explorer, 2 door, Sport. Automatic, air, much more! Only \$13,999. (810) 643-9000

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FORD 1994 Explorer Eddie Bauer, leather, sunroof. \$17,995.
SUNSHINE ACURA (810) 471-9200

CHEVY 1996 Tahoe LT 4 door, 4 wheel drive. Loaded. Blue/grey leather. \$29,900. Matthews Motor cars. (810) 333-0088

DAKOTA 1994, Sport 4x4, V8, automatic, air, Asking \$13,500. After 8pm or leave message. (313) 532-0456

DODGE 1987 Dakota Pick-up, 4x4, 6 cylinder, air stereo, Sharp black truck! \$5788.

FOX HILLS Chrysler-Plymouth-Jeep-Eagle 313-455-8740 313-961-3171

FORD 1994 F-150 4x4, extended cab, off road & towing package, loaded. \$18,500/best. 313-961-3171

EXPLORER 1994-2 door Sport 41,000 miles, excellent condition. \$15,900. Day 313-769-9400, Eve 810-737-8055

EXPLORER 1992, Eddie Bauer, dark green, excellent condition, extended service plan, well maintained. \$14,500. (810) 477-9072

EXPLORER 1992, Eddie Bauer, 4 door, 4 wheel drive, sunroof, JBL, leather, heavy duty 1500, vrate package, cap bedliner, 350, green, CD player, sunroof, like new. \$22,800. Eves (313) 416-1045

EXPLORER 1993 "Limited", 4 door, 4x4, automatic, air, white, sunroof, leather, loaded \$17,993.
DEMME FORD (313) 721-2600

EXPLORER 1993 Limited Edition, leather interior, full power. \$17,995.
STARK HICKEY WEST (313) 538-6600

EXPLORER 1994 Limited 4x4, white, like new. \$20,995.
ATCHINSON FORD 9800 BELLEVILLE ROAD (313) 697-9161

EXPLORER 1996, Sport, 2 door, 4x4, loaded, excellent condition, 12,000 miles. \$22,900. 313-484-0949

EXPLORER 1994 Sport, green, sunroof, power windows, locks, cruise, leather, excellent condition, 27,000 miles. \$13,994.
DEMME FORD (313) 721-2600

EXPLORER 1996 Sport, 2 to choose, leather, CD player, running board, \$23,950. Livonia. (810) 406-1938

EXPLORER 1994 XLT, 4x4, 69,000 miles, priced right! \$12,400.
TYME AUTO (313) 455-5566

EXPLORER 1994 XLT, 4x4, automatic, air, cruise, tilt, power windows/locks, aluminum wheels, 25,000 miles. \$18,994.
DEMME FORD (313) 721-2600

EXPLORER 1993 XLT 4x4, power windows, power locks, tilt, cruise, AM/FM cassette. Priced to sell \$13,988.

EXPLORER 1994 - 4x4, premium package, leather, sunroof, ski rack, power, low package, alarm, 46,000 miles. \$16,950. Jm 313-981-9388

828 Jeeps/4 Wheel Drive

GRAND CHEROKEE 1994 LTD, 4x4, 4 door, loaded, certified. \$18,900.
RINKE PONTIAC GMC (810) 497-7699

GRAND CHEROKEE 93 to 95, 15 to choose from, all loaded & have safety inspection done. Ready for winter! For \$14,995.

FOX HILLS Chrysler-Plymouth-Jeep-Eagle 313-455-8740 313-961-3171

GRAND CHEROKEE 1993, 4x4, loaded, White with Laredo Package. Sport wheels. \$14,995.

FOX HILLS Chrysler-Plymouth-Jeep-Eagle 313-455-8740 313-961-3171

INTERNATIONAL 1971 (traveler (Suburban), 4x4, California truck, excellent. \$4500. 313-458-9864.

ISUZU 1990 Trooper, 4x4, 4 door. Red & Ready Clean! \$4995.

FOX HILLS Chrysler-Plymouth-Jeep-Eagle 313-455-8740 313-961-3171

JEEP 1979 - Cherokee, 6 cylinder, 3 speed manual, air, Good Hunting vehicle. \$2500/best. 313-700-0113

JEEP 1993 CHEROKEE, 4 door, 4 wheel drive sport, automatic, air, CD, power, new tires, excellent condition. \$12,700. (313) 455-1733

JEEP 1994 Grand Cherokee Ltd. V-8, CD, power, excellent. 66,000 hi-way miles. \$17,900/best. 810-334-9763

JEEP 1992 - Wrangler, hardtop/5 speed, 4 wheel, new exhaust. 57,000miles. \$7850. 810-642-6907

JIMMY 1993 SE - 4 WD, black, 2 door, 39,000 miles. \$16,500. Excellent condition. (313) 397-2859

JIMMY SLT, 1994, 4 x 4, Bortec engine, leather, CD player, trailer package, non smoker, 24,000 miles. \$16,900. (810) 478-3236

JIMMY S-15 1988, 4x4, loaded, Black/red. Extra clean. \$5,100/best. \$5,100. 810-788-2247

NISSAN 1990, 4 x 4, 5 speed, air, CD, power, new clutch brakes, 84,000 miles. \$6000/best. 810-334-9763

OLDSMOBILE 1994 Bravada, 55,000 miles, Heavy duty trailer package, loaded, forest green, new tires. Mint condition. \$17,600. Call: (810) 640-3727

RAIDER 1990, 4 wheel drive, looks & runs super. \$2899
TYME AUTO (313) 455-5566

RANGERS 1991, 4x4, extended cab, looks & runs great. \$7450.
TYME AUTO (313) 455-5566

RANGER 1995, 4x4 Super Cab, STX, air, CD, bedliner, (leather) cap, hitch, \$17,500/best. 810-406-4346

SUBURBAN 1993, dual heat/air, loaded, very clean! \$17,985.
JACK CAULEY Chevrolet/Geo (810) 855-0014

SUBURBAN 1995 4x4, LE, loaded, 29,000 miles, extended warranty, 256,000. Mornings (313) 455-8557

SUBURBAN 1993, 4x4, loaded, very clean. \$17,985.
JACK CAULEY Chevrolet/Geo (810) 855-0014

TAHOE 1996 LT, 4 door, 6000 miles, leather, C/D, loaded. \$29,950.
MIKE SAVOIE CHEVROLET (810) 643-9000

TOYOTA FORERUNNER 1992, excellent condition, white, with leather seats, loaded, female owner, low mileage. \$19,500 (810) 649-4467

TOYOTA FOUR Runner SR5 1996, full power, sport package, 3,000 miles. \$30,000. (313) 493-6245

TOYOTA 1993 4 runner, dark grey, loaded, automatic, excellent, new tires. \$17,000. SOLD

TRACKER 1990, automatic, air, clean, \$3850
TYME AUTO (313) 455-5566

T300 1995 2500, 4x4, SLT, Tamarriff Advantage Package included. \$19,988.

TAMAROFF DODGE 810-354-6600

WRANGLER 1994, automatic, hard top, extra low! \$11,999.
CAMPBELL DODGE (810) 643-9000

WRANGLER - 1995 excellent condition, 4 WD, air, am/fm, 22,000 miles. \$16,500. 313-263-3360

WRANGLER 1994 New tires & soft top, 46,000 miles. Loaded, female owner. CD. \$11,000/best. (810) 486-8142

WRANGLER, 1991, red w/black hardtop, bikini top, trailer low, 60,000 miles. \$7,200. 313-263-3360

WRANGLER 1990, 4x4, 6 cylinder, hardtop, air. Better than new! \$7250.

FOX HILLS Chrysler-Plymouth-Jeep-Eagle 313-455-8740 313-961-3171

YUKON 1994 GT, 4x4, loaded, one owner, certified. \$19,900.
RINKE PONTIAC GMC (810) 497-7699

YUKON 1995 SLE, 4x4, buckets, loaded, certified. \$23,900.
RINKE CADILLAC (810) 757-3700

Celebration Sale



NEW 1995 CHOO CHOO CONVERSION PICK UP
V-8, automatic, AM/FM stereo cassette & much more

WAS \$33,599 SALE PRICE **\$26,729**

GM Employees and family members save an additional \$1,191.15*

1996 FLEETSIDE PICK UP



Victory Red, bed liner, locking diff., engine oil cooling, 5 speed, cast alum. wheels, rally wheels, AM/FM cassette, low hooks, 5700-V8

WAS \$18,684 SALE PRICE **\$15,599**

1996 BLAZER 4 DR 4 WD



V6 SFI engine, auto, AM/FM stereo with cassette/equalizer and CD, speed control, p.w., p.door, p.l., p exterior mirrors, rear split folding seats, keyless entry, p bucket seat, premium suspension package. WAS \$29,222

2 year lease SALE **\$24,352.92**
2888. PRICE

*After 2000 rebate GM Employees and family members save an additional \$1,191.15

1996 FLEETSIDE PICK UP



A/C, Vortec 4300 V-8 SFI engine, auto, tilt, speed control, AM/FM cassette

WAS \$17,121 SALE PRICE **\$14,296**

after \$300 rebate

1997 ASTRO VAN



"Dutch door" with lift gate, V-

830 Sports & Imported

BMW 1994 325i, gray, automatic, excellent condition, loaded, 32,000 miles, \$28,000. (810) 641-8637

BMW 1994 740i, Oxford green, natural leather, loaded, 33,000 miles. Asking \$33,500. (810) 566-4818

CORVETTE 1990 350 CID, Automatic, new black paint/w/white interior, CD, \$13,500/best. (810) 993-7491

CORVETTE 1987 COUPE - automatic, red/red, loaded, 40,000 miles. Nice! \$14,000/best. 810-851-1383

CORVETTE COUPE 1193, 40th Anniversary, ruby red, 32,500 miles. Nice! \$20,800 (313) 439-8247

CORVETTE 1975 - L82, 350 engine, project car, many new parts, 38,000 miles. \$6000 (313) 522-4509

CORVETTE 1996 - Loaded! Automatic, take over lease, \$300/18 mos. Must sell! Days! (810) 593-9640

DATSUN 1983, 280 ZX, 5 speed 2+2. Asking \$1500/best. (313) 487-5936

INFINITY J-30 1994 - Black/leather, 30,000 miles. Loaded, very clean. \$22,500 (810) 296-7509

830 Sports & Imported

JAGUAR 1986 JXL - 4 door, fully loaded, low miles, good condition. Call! (313) 397-1783

JAGUAR 1984 XJ6, Black, tan leather, loaded, wires, runs great. Looks good. \$2550/best. (810) 477-0133

JAGUAR 1992 XJ6, leather, loaded, \$12,995

SUNSHINE ACURA (810)471-9200

JAGUAR 1994 XJ6, leather, loaded, \$20,995

SUNSHINE ACURA (810)471-9200

JAGUAR 1987 XJSC - V12, Cabriolet, T-top, air, power steering/brakes excellent \$13,800/best 313-522-3800

JAGUAR 1988 XJSC - V12, 70,000 miles, black, cream interior, excellent condition, \$9000. (810) 334-9143

JAGUAR 1989 XJS, V-12, convertible, showroom condition, only 16,000 miles. \$22,900/best (810) 334-9143

MAZDA 1989 - MX6 5 speed, air, new tires. Good condition, 105,000 miles. \$4700/best. 810-426-3881

MAZDA 1989 RX-7 CONVERTIBLE - Loaded! Mint condition! 18,000 miles. Stored winters. (810) 477-5259

MAZDA RX-7 1988 - Mint 5 days, 313-531-2266, eyes: 810-478-4304

832 Antique/Classic Collector Cars

BUICK CENTURION 1971, convertible, \$6500/best (810) 478-0163

CHEVY 1940 Street Rod featured in Cruise News. Must see. Best offer. (313) 459-3532

DODGE 1968 CHARGER RT XS code, B5 blue, automatic, air, 74,000 miles, California car. Overall "good original condition". \$8500/best. Between 7-9pm only. (313) 427-0005

FORD 1940 Deluxe Coupe - street rod, \$15,900/best offer. (313) 422-4128

FORD 1987 - Thunder-Bird, 428, 61,000 Actua miles, black/black great shape. \$4500. 810-694-6393

LOTUS EUROPA, 1972 mint, red, big value, twin cam, 30,000 miles. \$2,500 (810) 632-6692 Eyes

MODEL A Coupe - late 1931, drive it home. \$8500 (313) 453-0448

MUSTANG 1966 - California car, \$8,000 (810) 642-3753

MUSTANG 1968 - Red/black Hardtop, black interior, 77,000 miles. Many new parts & assemblies. \$3700/best offer. (810) 651-5522

1968 OLDSMOBILE 442 - \$6500, 1977 Nova - 350-4 speed \$1500, 1986 El Camino - loaded, \$4800, (810) 674-8387 or 810-424-0174

SUNBEAM 1967 Alpine - good condition, runs great. Factory hardtop, \$3200/best offer. (810) 474-5030

836 Buick

REGAL 1982 - 89,000 original miles, dependable transportation. \$1,150. (810) 625-8030 or (810) 682-7622

REGAL 1991 - Runs well. Little rust. Loaded. Gray/leather interior. \$2000/best. (810) 355-1923

RIVIERA 1995, low miles, sunroof. Priced to sell! (810) 348-7000

838 Cadillac

SEVILLE 1995 - North Star, Calypso, neutral leather, immaculate, options. low miles, warranty (313) 381-5824

SEVILLE 1994 Northstar, loaded, low miles. \$18,995. SUNSHINE ACURA (810)471-9200

SEVILLE 1996 B78, low miles, well maintained, excellent condition. Priced to sell! (810) 348-7000

TOURING 1992 Sedan - Dark blue. 67K miles. \$10,500. 810-681-1438

840 Chevrolet

SEVILLE 1995 - North Star, Calypso, neutral leather, immaculate, options. low miles, warranty (313) 381-5824

SEVILLE 1994 Northstar, loaded, low miles. \$18,995. SUNSHINE ACURA (810)471-9200

SEVILLE 1996 B78, low miles, well maintained, excellent condition. Priced to sell! (810) 348-7000

TOURING 1992 Sedan - Dark blue. 67K miles. \$10,500. 810-681-1438

842 Chrysler

LEBARON 1992 Convertible, V-6, stereo, loaded, very clean \$8788. 313-455-8740 313-961-3171

FOX HILLS Chrysler-Plymouth-Jeep-Eagle 810-354-6600

LEBARON 1994 GTC Convertible - Black/black leather, cd, good wheels & tires. Perfect car. 13,000 miles. \$12,000. (810) 451-3236

LEBARON - 1990 V6, loaded, well maintained, excellent condition. \$3000 or best. (810) 288-8224

LHS 1994, Tamoroff Advantage Package. \$16,888. (810) 354-6600

NEON 1995, 4 door Sport, 5 speed, air, \$8995. (313) 452-2524

ATCHINSON FORD 1980 BELLEVILLE ROAD (313)697-9181

NEW YORKER 1990, excellent condition, leather interior, \$2299. TYME AUTO (313) 455-5566

844 Dodge

VIPER 1994, 2700 miles, sitting on showroom floor. \$48,888. TAMAROFF 810-354-6600

846 Eagle

SUMMIT 1980 - 4 door, red, 5 speed, 77,000 miles. Very good condition. \$2,400. (810) 474-0334

TALON 1994 - DL Automatic, Silver mint metallic, air, cruise, 44,000 miles. \$8000. (313) 270-3919

TALON 1992 - 5 speed, very clean, low miles, warranty & extra equipment. Astar 6pm! (313) 452-2524

TALON 1992 TSI - AWD, loaded, air code alarm, red, 50,000 miles. \$6995. Must sell! (313) 462-4492

TALON 1992 - TSI, Turbo, AWD, 5, 111,000 miles. \$10,928-6458

TALON 1991 4 wheel drive, 1995 Turbo, ABS, sunroof, power locks, windows. \$9400. (810) 643-1180

VISION ESI 1994 - Loaded, low miles. \$11,900. (313) 464-8461

VISION 1993 TSI, fully loaded! well maintained, good condition. \$12,500/best. (313) 644-7200

VISION 1993 TSI, fully loaded! well maintained, low tires, 55,000 miles. Excellent condition. \$12,500. (810) 305-9889

848 Ford

ASPIRE 1995, only 5200 miles. STARK HICKEY WEST (313)538-6600

CASH dealer will sell on consignment or pay cash for your used car. Call for a cash price. TYME AUTO (313) 455-5566

CASH For your used car. Dealer needs cars. Why? I pay TOO MUCH! Call for phone appraisals. TYME AUTO (313) 455-5566

CAVALIER 1994, 2 door, air, automatic. (810) 355-1000

CAVALIER 1994, 2 door, aqua, clean! \$8950. MIKE SAVOIE CHEVROLET (810) 643-8000

CAVALIER 1993, 2 door, bright red, cassette, 5 speed, AC, extended warranty, low miles, spory, mint condition, \$6900. (313) 513-5478

CAVALIER 1996 - 2 door, Excellent condition. cd, air, 15,700 miles. \$11,000. (810) 685-3556

CAVALIER 1993, 2 door, 49,000 miles, automatic, \$6900. MIKE SAVOIE CHEVROLET (810) 643-8000

CAVALIER 1989, excellent condition, sunroof, air, cassette, \$3100/best. (810) 474-0274

CAVALIER 1991 - 2.2i, 4 cylinder, automatic, sunroof, air/mint, air, alarm. \$5300. (313) 592-6392

CAVALIER 1995 - 12,000 miles, automatic, CD, appearance pkg. black \$10,400. (810) 879-1256

CAVALIER 1992, only 24,000 miles, light green, air, manual transmission, only \$6395. Call Mark. 458-5246 GORDON CHEVROLET

CAVALIER 1994 RS, 2 door, automatic, V6, air, sharp. \$9995. Call Bob. 458-5246 GORDON CHEVROLET

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CAVALIER 1990 - white, automatic, air, 73,000 miles. Excellent condition. \$5500/best. 810-398-6848

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CORSICA 1995 3 to choose from, fully loaded, V-6, factory warranty. \$11,995. Call Mark. 458-5246 GORDON CHEVROLET

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834 Acura

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838 Cadillac

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840 Chevrolet

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842 Chrysler

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844 Dodge

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CAVALIER 1989, excellent condition, sunroof, air, cassette, \$3100/best. (810) 474-0274

CAVALIER 1991 - 2.2i, 4 cylinder, automatic, sunroof, air/mint, air, alarm. \$5300. (313) 592-6392

CAVALIER 1995 - 12,000 miles, automatic, CD, appearance pkg. black \$10,400. (810) 879-1256

CAVALIER 1992, only 24,000 miles, light green, air, manual transmission, only \$6395. Call Mark. 458-5246 GORDON CHEVROLET

CAVALIER 1994 RS, 2 door, automatic, V6, air, sharp. \$9995. Call Bob. 458-5246 GORDON CHEVROLET

CAVALIER 1994, RS, 2 door, coupe, air, \$7800. (810) 932-0545

CAVALIER 1990 - white, automatic, air, 73,000 miles. Excellent condition. \$5500/best. 810-398-6848

CORSICA 1995, automatic, V-6, air, only \$9695. PANIAN CHEVY (810) 355-1000

CORSICA 1991, one owner car, great body, V6, automatic with air. \$4,995. Call Tony. 458-5246 GORDON CHEVROLET

CORSICA 1995 3 to choose from, fully loaded, V-6, factory warranty. \$11,995. Call Mark. 458-5246 GORDON CHEVROLET

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LUMINA 1994 Euro, 4 door, power roof, light red, very clean! PANIAN CHEVY (810) 355-1000

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864 Oldsmobile

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CUTLASS 1990 Supreme - silver, grey, 4 door, automatic, air, 82,500 miles. \$5000. (313) 844-1102

CUTLASS 1993 Supreme SL, 1 owner, loaded, in highway miles. Excellent. \$2900/firm. 313-421-2911

CUTLASS 1993 Supreme SL, loaded, original owner, excellent condition. After 6pm 810 642-8044

CUTLASS 1984, Woody Wagon, clean in & out, new tires, trans, brakes, needs work. \$400/best offer. Call (810) 476-1546

OLDS 98, 1990, Brougham, beige, leather, well maintained. \$7,500. \$4900/best. (810) 644-1638

OLDS 1986, 98 Regency, leather, loaded, best offer. 810-569-4262

ROYALE 1989 Delta 88, loaded, 61,000 miles, clean. \$7,000/best. Call 1pm-4pm: (313) 671-6322

ACCLAIM 1993, 4 door, automatic, air, sharp! \$4995. SUNSHINE ACURA (810)471-9200

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COLT 1992 Vista Wagon, 5 speed, air, stereo. Must see! \$6995.

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LASER 1991 RS - loaded, automatic, sunroof, cassette, great condition. \$2,000. Very clean. 810-428-2650

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BONNEVILLE 1992 SE - loaded, moonroof, leather, extra clean. 80,000 miles. \$8500. 313-464-8333

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BONNEVILLE SSE 1988, grey leather, loaded. \$4200/best. Excellent condition. (810) 552-1991

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GRAND AM 1994 GT white, low miles, under warranty, immaculate. Lots of extras. \$13,495. (810) 349-0633

GRAND AM 1989 - High miles. Quad A. Manual. Loaded. Some rust. \$2,000. (810) 227-7179

GRAND AM 1989 - LE, 2 door, V6, full power, loaded. Very Good Condition. \$3900. (810) 540-8093

GRAND AM 1987 LE, Gorgeous, V6, power options, air, stereo/cassette, sunroof, immaculate. New tires, brakes, shocks, lower mileage. \$2850. (313) 479-6160

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GRAND AM 1994 - Loaded, keyless entry, extended warranty, low miles. \$10,350. (810) 641-3048

GRAND AM 1992 SE, black, 2 door, loaded, low miles. \$6950. Call (313) 464-7143

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GRAND AM SE 1992, 2 door, automatic, 120,000 miles, runs great. \$5300. (313) 705-3333

GRAND AM 1994 SE - 2 door, loaded, warranty, 25,000 miles. \$9,400. 810-844-8747

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GRAND AM 1995 SE - Sport Coupe, V6, fully loaded, factory warranty. \$11,800/best. 810-628-1486

GRAND AM SE Sport Coupe 1992, full power, cassette, blt, cruise, \$4500. (313) 397-5882

GRAND PRIX 1994 - B4U, black on black, cassette, keyless, all power, alarm, non-smoker. Mint. 30,000 miles. \$13,500. (313) 397-5882

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GRAND PRIX 1994 GTP - Black/dark gray, B4U package, excellent condition. 1 owner. 37,000 miles. Must see! \$12,900. (810) 524-0125

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SUNBIRD 1991, 2 door, automatic. \$3995. SUNSHINE ACURA (810)471-9200

Sunbird 1994, 2 door, Teal, 21,000 miles, 5 speed, am fm cassette, air, rear defrost. \$8,250. 313-525-4883

SUNBIRD 1992 LE, 6 cylinder, automatic, air, 2 door, red, clean! \$3530. RINKE PONTIAC GMC (810)497-7699

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TRANS AM 1995 T-top, red, 19,000 miles, loaded, certified. \$18,850. RINKE PONTIAC GMC (810)497-7699

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CAREPORT



1997 Toyota RAV4 a real head-turner

By Anne Fracassa
Avanti NewsFeatures

The 1997 Toyota RAV4 is really, really cute. It's been out about a year now, and heads still turned when I drove it around town.

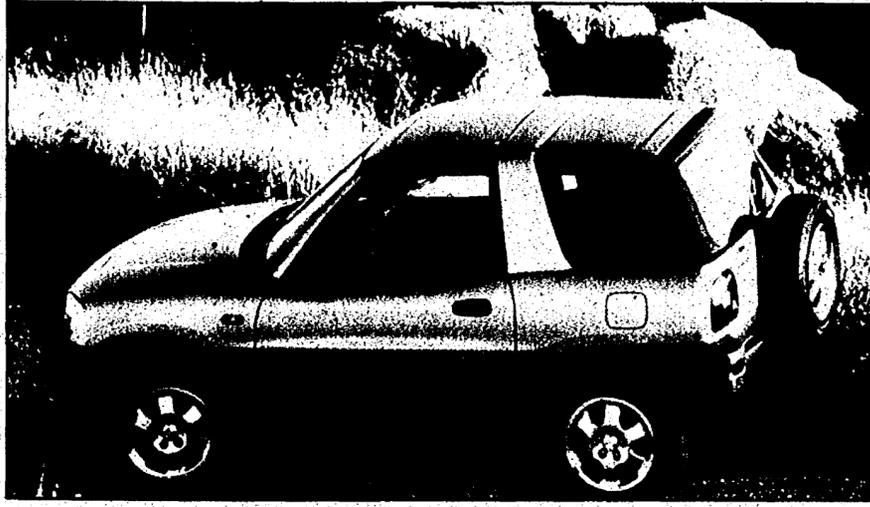
Although the RAV4 is billed as a new concept on sport utility vehicles — the mini SUV — it has comfy seating for four, has a surprising amount of rear cargo area and a pretty nice ride.

The RAV4 comes in both 2-door and 4-door models. Driven was the 4-door model, which suits a more than two-person family just right. Even with the two-door model, Toyota has a walk-in mechanism for the front passenger seat that allows the seat to slide forward to ease entry and exit from the rear seating area.

The RAV4 blends the convenience, accessibility and comfort of a passenger car and the handling, off-road ability and interior space of a light-duty off-road vehicle.

It's high enough off the ground to take just about anywhere. It's available in a 2-wheel-drive and 4-wheel-drive model and with either a manual or automatic transmission. It's got unibody construction and 4-wheel independent suspension — the first and only mass-produced SUV to offer it.

It shares the floorpan design with previous generation Celicas and Camrys. And even though it is high off the ground, you don't feel it's not stable. It's quite the oppo-



ROAD TEST
By
Anne Fracassa

site and feels very solid. Roll around a corner and you don't have the fear you'll tip or two-wheel the puppy.

Outfitted with a steel block and aluminum head 2.0-liter 16-valve twin-cam 4-cylinder engine that outputs a respectable 120 horses. That's really adequate for this vehicle because of its size. Any more than that would be too much.

The air-cooled 5-speed manual transmission is standard on all models, but available is a water-cooled 4-speed electronically con-

trolled automatic. The exception is the 2-door models. You can only get the 5-speed on that one. All-wheel-drive has a standard locking center differential. What that means is that on the automatic models, the center differential locks automatically when it feels excessive slip between the front and rear wheels. On the manual transmission models, there's a switch that allows you to manual lock or unlock the center differential. Bottom line: More control of your vehicle.

Other stuff you'll find on the RAV4 include gas-filled MacPherson struts, anti-roll bar, power-assisted rack-and-pinion steering, double wishbone suspension, all-season radials on 16-inch steel wheels (alloy wheels are an option) and front disc brakes. Four-wheel anti-lock brakes are also available.

I talked about it having a lot of room. Try this on for size: Front seat passengers have a whopping 39.5 inches of legroom, while anyone in the rear seats will enjoy 33.9 inches of legroom. The rear

seats are 50/50 splits and can be reclined or pushed forward.

With the rear seats upright, you'll get 9.3 cubic feet of storage space in the 2-door and 26.8 in the 4-door. Take off the front headrest and reclining both the front and rear seat backs, you can convert it into a bed.

There's safety all around with standard dual airbags, 3-point seatbelts in all outboard seating positions (in the rear seat, the middle passenger has a lapbelt), height-adjustable front seatbelts on 4-door models, side-door impact beams, impact-absorbing chassis reinforcements, an integrated center high mount stop light in the rear and an energy-absorbing steering wheel.

The automatic shifter is located on the floor and seemed a little — I don't know how to describe it. Shifting from park to reverse always landed me in neutral and shifting from rear to drive always landed me in D2.

The standard features list was respectable and included flush-mounted halogen headlamps, dual

outside mirrors, fabric seating, carpeting throughout, front-door pockets, cupholders, full instrumentation (which included speedometer, tachometer, resettable trip meter and fuel level and temperature gauges), intermittent front and rear wipers, rear window defogger and digital clock.

There's a lot of stuff you can outfit your RAV4 with like a sunroof, 4-wheel ABS, air conditioning, cruise control, 16-inch aluminum wheels and two sound systems. You can customize the RAV4 with 4 different packages with interior and exterior amenities.

For example, the upgrade package includes power windows, door locks and mirrors and tilt steering column. The style package gives you cladding graphics and hard spare tire cover. The active package adds a roof rack and projector fog lamps to the style package. The rugged package adds graphics, fender flares and side tubes. Finally the convenience package includes a removable rear door bags, center console and floor mats.

By the way, this mini-SUV can tow up to 1,500 pounds.

I did have a heck of a time with the front seatbelts, however. It seemed they would stop just short of where it would lock. I'd have to return it to its retracted position three or four times before I could get it out all the way to buckle the belt. Just an annoyance.

Truly this is a really neat little number. The styling is so different, so radical and such a departure from generally conservative Toyota. Good job done here.

Snatch on to this mini-SUV. It sure is a lot of fun.

Anne Fracassa is senior editor of Avanti NewsFeatures.

1997 Toyota RAV4
Vehicle class: Special purpose vehicle.
Engine: 2.0-liter 4-cylinder dual

overhead cam.
Mileage: 22 city / 27 highway.
Where built: Toyota City, Japan.
Price: \$18,098.

Things You AUTO KNOW!

True or False?

When the brake warning light on the instrument panel lights up the brakes should be checked within 50 miles.

False!

When you see that light, pull off the road at once. Failure may be imminent. Ask for qualified assistance to determine whether or not it is safe to drive. If there's any discrepancy in the braking system the vehicle should be towed to a service shop for repairs.

Brake failure, the leading mechanical cause of highway accidents, nearly always can be averted with regular inspection and maintenance of the braking system.

If you'd like to see a particular model tested, or if you have a car question, send Anne Fracassa a message at AVANTI1054, Avanti's America Online mailbox... Or comment through the Internet at AVANTI1054@aol.com.

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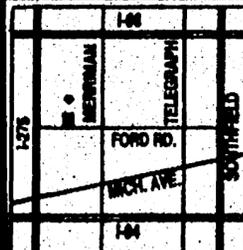
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 <p>1997 SUNFIRE SE COUPE Rear defroster, air conditioning, AM/FM stereo cassette, dual air bags, anti-lock brakes, sport mirrors, tinted glass, power steering, power brakes. Stock #970109. SALE PRICE \$12,795* GM OPT II Deduct \$683.95 36 month Smart Lease \$199** per mo.</p>	 <p>1996 GRAND AM SE TWO DOOR COUPE Air conditioning, four-speed, automatic transmission, tilt, AM/FM cassette, defogger, power locks, dual air bags, ABS brakes. Stock #960616. SALE PRICE \$13,495 GM OPT II Deduct \$789.20</p>	 <p>1996 JIMMY 4X4 FOUR DOOR Vortec 4300 V-6 engine, automatic transmission, air bag, ABS brakes, air conditioning, power windows, power locks, power mirrors, tilt & cruise, AM/FM cassette stereo and much more! Stock #968522. SALE PRICE \$22,995* GM OPT II Deduct \$1314.85</p>	 <p>1996 SONOMA PICKUP 2.2 liter, four cylinder engine, 5 speed manual transmission, air bags, ABS brakes, air conditioning, tilt, cruise, AM/FM stereo cassette, and much more! Stock #968449. SALE PRICE \$11,995* GM OPT II Deduct \$668.70</p>
 <p>1997 BONNEVILLE Air conditioning, dual air bags, anti-lock brakes, power windows/locks, 3800 V6, automatic, rear defroster & more. Stock #970166. SALE PRICE \$19,995 GM OPT II Deduct \$1105.70</p>	 <p>1996 GRAND PRIX SE TWO DOOR COUPE Automatic, air, power door locks, power windows, rear deck spoiler, 4 wheel disc brakes, dual air bags, theft deterrent system. Stock #960553. SALE PRICE \$16,395* GM OPT II Deduct \$926.70</p>	 <p>1996 3/4 TON SUBURBAN Vortec 7400 V8 engine, automatic transmission, air bag, ABS brakes, heavy duty trailing, locking differential, front & rear air conditioning and heat, leather interior, power windows, power locks, power mirrors, cruise & tilt, running boards, AM/FM cassette & CD player and much more! Stock #968315. SALE PRICE \$29,995* GM OPT II Deduct \$1775.35</p>	 <p>1997 SIERRA PICKUP VORTEC 4300 V-6 engine, automatic transmission, dual air bags, ABS brakes, air conditioning, tilt, & cruise, AM/FM stereo cassette & much more! Stock #970052. SALE PRICE \$16,399* GM OPT II Deduct \$872.65 36 month Smart Lease \$235** per mo.</p>
 <p>1996 TRANS SPORT SE Automatic, anti-lock brakes, deep tinted windows, seven passenger seating, rear window defroster, tilt, cruise, AM/FM stereo cassette. Stock #960515. SALE PRICE \$18,995* GM OPT II Deduct \$1,034.45 36 month Smart Lease \$264** per mo.</p>			 <p>1996 SAVANA CARGO VAN Vortec 5000 V8 engine, automatic, dual air bags, ABS brakes, air, side door & rear cargo glass, LT225/75R16 tires, AM/FM stereo & much more! Stock #963448. SALE PRICE \$17,995* GM OPT II Deduct \$1008.45</p>

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 <p>1996 Mustang Coupe Air conditioning, AM/FM cassette, rear defrost, power steering, PEP 241A Stock #64287. Was \$16,935 NOW \$12,595* 24 Month Lease \$189**/month</p>	 <p>1996 Extended Aerostar XLT Privacy glass, rear defrost, power windows/locks, AM/FM cassette, 4.0 liter, high cap, air, aluminum wheels, PEP 403A. Stock #64267. Was \$23,869 NOW \$19,445*</p>	 <p>1996 F150 XLT Tilt, cruise, air, power mirrors, aluminum wheels, power windows, locks, AM/FM cassette, sliding rear window. PEP 507A Stock #63047. Was \$19,516 NOW \$13,890* 24 Month Lease \$172**/month</p>
 <p>1997 Contour GL Pep 236A, tilt, cruise, air conditioning, power locks/mirrors, premium sound, AM/FM cassette. Stock #70769. Was \$16,805 NOW \$13,865* 24 Month Lease \$216**/month</p>	 <p>1996 Thunderbird Rear defrost, power windows, locks, tilt, cruise, AM/FM cassette, power drivers seat, floor mats, cast aluminum wheels. PEP 155A. Stock #63713. Was \$18,695 NOW \$14,640* 24 Month Lease \$256**/month</p>	 <p>1996 Aspire Hot red, 3 door, rear defrost, AM/FM stereo. Stock #60572. SALE PRICE \$7,395*</p>
 <p>1997 Taurus GL Sedan Air, speed, mats, cassette, locks, power driver seat, aluminum wheels, light group, PEP 205A. Stock #71058. Was \$20,985 NOW \$17,550* 24 Month Lease \$255**/month 24 Month Lease with Renewal \$222**/month</p>	 <p>1996 Windstar GL 7 pass. buckets, speed, tilt, light group, defrost, air, cassette, power convenience group, 3.8 liter, mats, extended range fuel tank, privacy glass, PEP 472A. Stock #64392. Was \$23,865 NOW \$18,495* 24 Month Lease \$234**/month</p>	 <p>1997 Ranger XLT AM/FM cassette, XLT trim, aluminum wheels, power steering, power brakes, sliding window, PEP664 Stock #70513. Was \$14,225 NOW \$10,790* 24 Month Lease \$109**/month</p>

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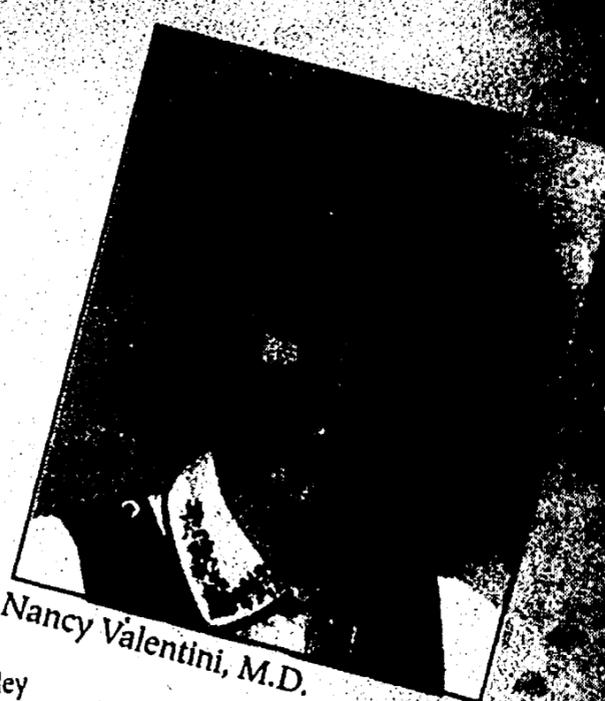
Modern health care for women.



Drs. Manber, Valentini, Hrozencik and most recently, Dr., Caron, are only a small representation of the growing numbers of women we have in the United States today who are amongst the working women in America.



Donna Hrozencik, M.D.



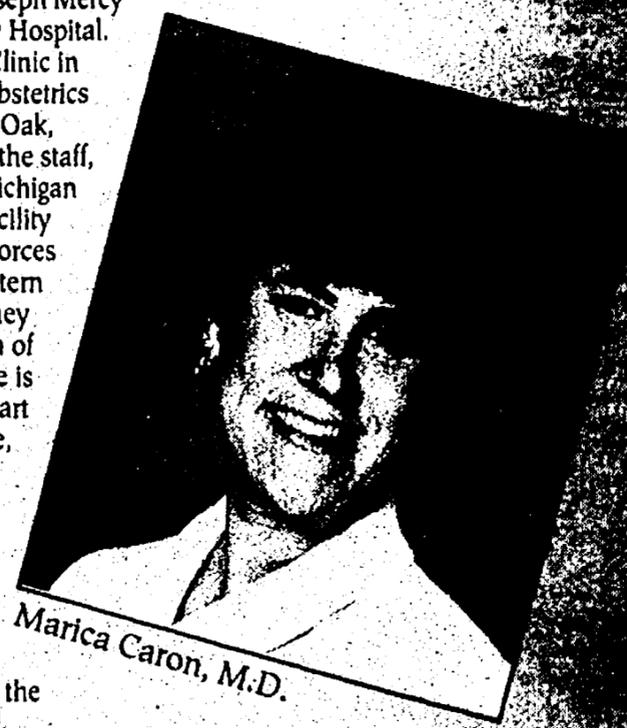
Nancy Valentini, M.D.

Located right in the heart of Canton along the Ford Road corridor, just east of Lilley Rd., these four women doctors specialize in the field of Obstetrics and Gynecology. "Treating and caring for our patients, although solely women", describes Dr. Caron, "is as diverse as the ages and issues of the women themselves. I may counsel a teen on sexually transmitted diseases, or follow a couple through a pregnancy or sit down to discuss the issues of menopause with a woman approaching that time in her life." Dr. Caron describes her job as a privilege; the privilege of being a partner with her patients in taking care of their health. Dr. Caron is the newest addition to the team of Drs. Manber, Valentini and Hrozencik who enjoy hospital privileges at St. Joseph Mercy Hospital, the University of Michigan and Chelsea Community Hospital.

She received four years of medical schooling at the Mayo Clinic in Rochester, MN and performed her four year residency in Obstetrics and Gynecology at William Beaumont Hospital in Royal Oak, Michigan. Dr. Yvonne Manber is the senior chief member of the staff, receiving her postgraduate degree from the University of Michigan in 1989. She began her practice at the Mission Health facility located at 42180 Ford Rd., Suite 305, where she joined forces with Dr. Donna Hrozencik to service the women of Eastern Washtenaw and Western Wayne Counties. Together they have been providing preventative health care to women of all ages. Dr. Hrozencik says her main focus in the office is their patients but that their associates are an integral part to the success of an efficiently run office, so, therefore, they too are important. Born and raised in Chicago, Illinois, Dr. Hrozencik also graduated in Obstetrics and Gynecology from the University of Michigan in 1990. She has been married for 2½ years and recently spent time in France for 2 weeks. She admires highly the nature of her parents,



Yvonne M. Manber, M.D.



Marica Caron, M.D.

claiming they are totally devoted to their children. It is no wonder that she should choose a profession which enables her the opportunity to become a part of bringing babies into the world.

Dr. Nancy Valentini has been a staff physician at St. Joseph Mercy Hospital since July of 1993. She completed her residency training at the University of Cincinnati in Ohio after four years of undergraduate work at the University of Michigan in Dearborn and medical school at Wayne State. She cares for patients in the office for wellness visits and for gynecologic abnormalities. She provides prenatal care for healthy and high risk obstetrical patients, performing surgery and delivering babies. She finds the field, in itself, particularly fulfilling and rewarding.

All four doctors are supported by a staff of women eager to make women feel comfortable in their care. The office continues to accept new patients accepting a wide variety of insurances. To check for coverage or to make an appointment, please contact the office at (313) 981-6556.

CANTON OBSTETRICS & GYNECOLOGY

IHA

Entrepreneurs

Women mind their own businesses

BY MARY QUINLEY
SPECIAL WRITER

Cheers for the skyrocketing numbers of women business owners in the United States today. Ditto for the entrepreneurs who are responsible for Michigan's eighth in the nation ranking of women-owned businesses.

In 1992, there were 194,000 women-owned businesses in the Great Lakes state, up from 134,000 in 1987.

"In Michigan there are a lot of displaced workers; not necessarily in the auto industry but in all industries. When someone is looking for a new job they look at starting a new business. Men (usually) choose to work for someone; a woman starts her own business," said Barry Cargill, vice president for Government Relations, Small Business Association of Michigan.

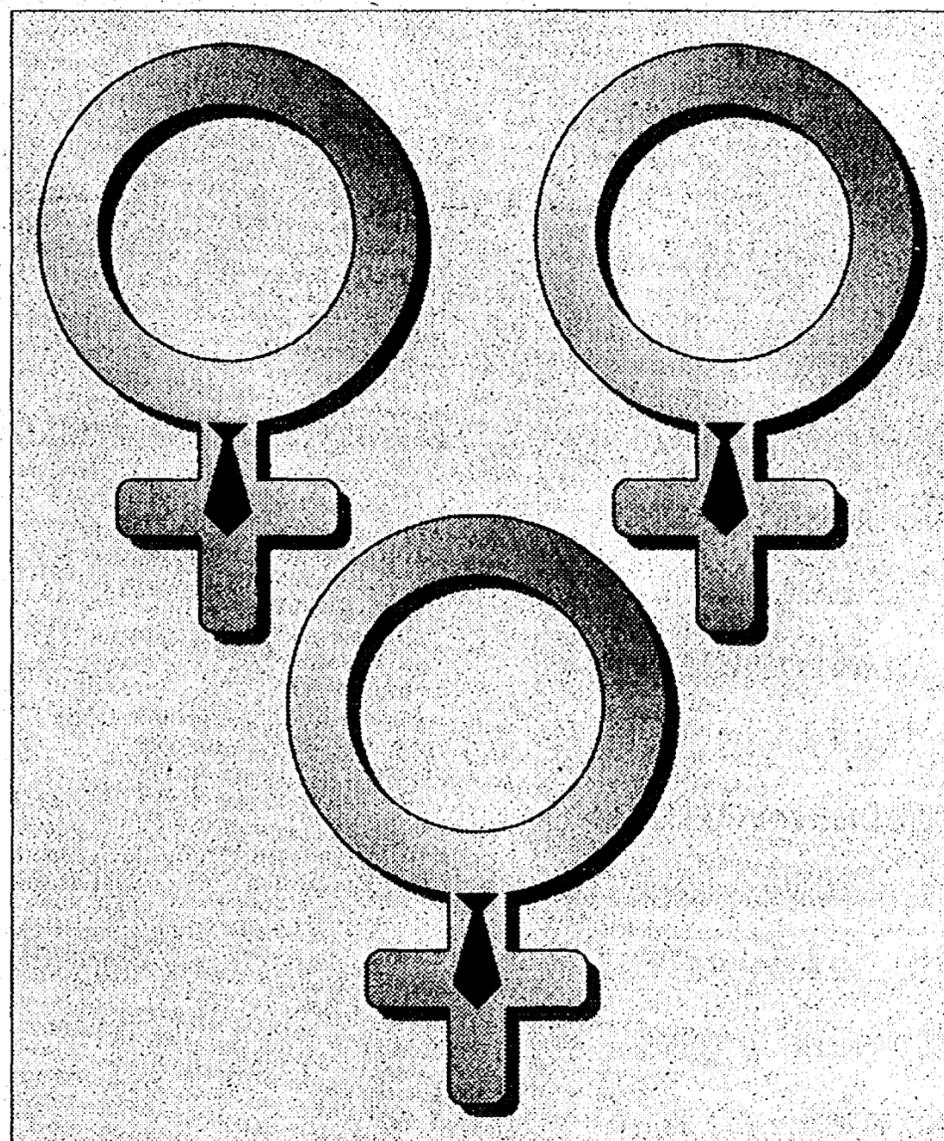
"Women, more so than men," added Cargill, "have the commitment to take care of children. Many choose to start a business."

Women entrepreneurs tend to concentrate on the service sector part of the economy, owning 35 percent of all businesses in Michigan.

They are expected to own 50 percent by the year 2000.

Elizabeth Homer, educational director, Michigan Women's Studies Association, said: "The number of increases (in women-owned businesses) is phenomenal. Women are dissatisfied with the opportunities in mainstream corporations, so they are leaving and starting their own businesses. More women can have control over their time and they can balance their family life with work life."

"Women are moving into the service sector in a wide variety of jobs," said Homer. "They are making advances in the manufacturing and industry (fields). There are a large number (of women) who are becoming attorneys. They are not moving into the larger firms for two reasons: large firms aren't accepting (women attorneys) and, women don't like the culture; that is, women can't balance their family (with the job)."



One of the big stumbling blocks, said Homer, "... is getting the capital necessary" to start a business.

Cargill said, "I think ... women still don't have the opportunity that men do; (however), women are proving themselves in small businesses. It's something that the corporate world ought to take a look at."

There are 6.4 million women-owned businesses in the U.S., employing more

than 13 million people and generating \$1.6 trillion in business revenues.

Almost three-quarters of these women operate apparel and accessory stores; automobile dealerships; gasoline service stations; and miscellaneous retail stores.

They also provide business, health and personal services.

In Michigan, during the 1987-96 period, it is estimated that the number of

women-owned businesses has increased 80 percent; employment in these businesses has increased 173 percent; and sales have risen 226 percent.

What effect is there on a woman's mental health when she works full time, either at her own business or elsewhere?

Dr. Robert Cohen, associate professor of psychology at Madonna University and a clinical psychologist in private practice, said, "Because women work full time doesn't mean they are more happy. Based on my experience, when women are comfortable with what they are doing, regardless of what it is, they are more likely to feel content and happy. (If) they are coerced, it will be more difficult for themselves and their family."

Cohen believes "Working full time and having a family is always going to be stressful; it can be more stressful for a woman who has talents and who wants to put them to use, but who has to stay home or is unable to work. (Each situation) depends on the individual person."

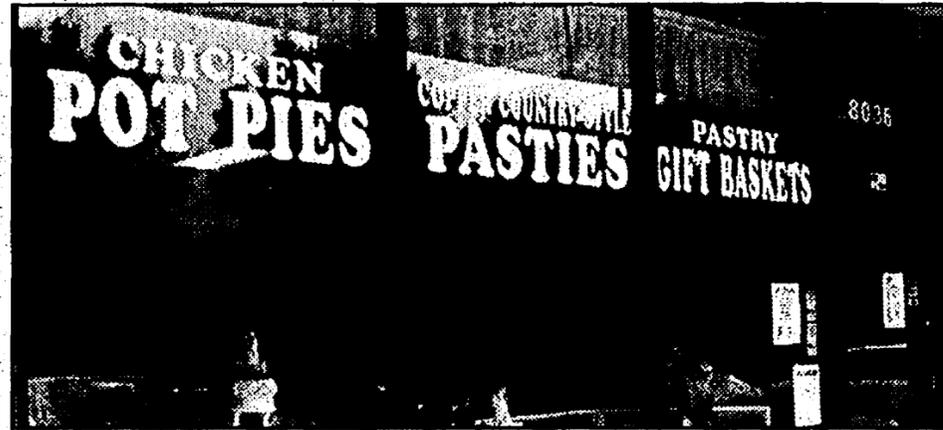
He adds: "It's a myth working full time and taking care of kids will lead to disaster. How things turn out in families where women are working or not working seems to depend on their attitude, needs and desires. In spite of some changes, women are mostly responsible in our society for taking care of children. As a result of this imbalance, whether working or not, things are likely to be stressful or challenging."

What's ahead for women business owners? Homer sees a positive future for these entrepreneurs: "I think women will find more ways to answer concerns (and discover) better solutions through their own small business opportunities."

Sources: Michigan Women Business Owners Survey (April 1995); National Federation of Women Business Owners Study (1996); U.S. Bureau of the Census (1992 Economic Census).



Hair options: Saranda's Salon in Westland offers a combination of barber and beautician stylists.



Creative cook: "I always loved to cook and make creative desserts," said Mary Denning, president of Mary Denning's Cake Shoppe in Westland.

Women in Business

Their numbers are legion.

They are our mothers and daughters, our grandmothers and granddaughters. They are our sisters. Many bring to their careers a wonderful combination of wisdom, time-management and communication skills that can only be acquired by raising a family and keeping a household together.

Day after day they solve problems of conflict, meet a budget and do what it takes to keep things running smoothly... and then go off to work and do the same for their businesses. Single women also bring to business a resilient energy and enthusiasm for their chosen field.

And then there are the women who play invaluable support roles. They may not sit in a corporate office, they may not have an office at all, but their dedication to their work makes those management chairs much more comfortable. We recognize all of you next week during National Business Women's Week and we appreciate you all year long.

The Observer
NEWSPAPERS

Where you'll find some of the best business women anywhere!



Family first: Bonnie Jurcisin brings nine years of personal experience with Homespun Traditions. Bonnie says her family which includes husband, Dale, and sons Drew, Michael and Marc are her strengths

Business features artistic creations

Bonnie Jurcisin
Owner
Homespun Traditions
P.O. Box 530994
(313) 513-5769

Business philosophy: "Three words: Consideration, quality and organization."

Bonnie Jurcisin visits more than 100 craft shows during the year and juries potential exhibitors for her shows.

She contracts five shows per year at facilities in Livonia, Canton, Plymouth and Dearborn. Bonnie solicits exhibitors nationwide, as well as pro-

notes and markets upcoming shows.

Bonnie brings nine years of personal experience with Homespun Traditions featuring the original crafts of hand-picked artisans.

She welcomes favorite returning artists as well as a selection of talented newcomers to tempt shoppers and crafters to the annual holiday shows.

"I saw that there was a real need for quality, well-coordinated shows for the many cottage industries to exhibit

See ARTISTIC, 15

Homespun Traditions

Stroll through our aisles and enjoy the pleasures of Homespun Crafts from over 90 of the country's finest artisans. Lunch, fresh breads and pies will be available...

"Christmas at The Manor"
Sunday, November 17, 1996
Laurel Manor

39000 Schoolcraft Road
Located in Livonia between Newburgh Rd & Haggerty Rd
Show Hours: 10:00 a.m. - 4:00 p.m.
Admission: \$2.00 • For more info call Bonnie Jurcisin (313) 513-5769



STAFF PHOTO BY TOM HAWLEY

At your service: Elaine Inge Sovinsky owns Mafalda's Salon in Livonia.

Salon owner in business of self-esteem

Elaine Inge Sovinsky
Owner
Mafalda's Salon
 33266 W. Seven Mile
 Livonia
 (810) 476-1372

Business started: 1993

Business philosophy: "I believe that everybody is unique and has something to offer in the workplace. To help bring that 'something' out is my goal with my employees. Education is a must and motivation of self on a daily basis is a goal."

Inge Sovinsky is in the business of building up people's self-esteem.

"When you do a hair consultation, you just don't look at the face. You look at the person as a whole - personality, how they dress, how they hold themselves, their career, and then their face and hair."

Inge always wanted to have her own business. "I went to Henry Ford Community College just to see if I wanted to be anything else when I grew up. But hair and people are my love. Once I knew my family could handle it, I went for it."

With 14 employees, all women, striving to work and interact, Inge says she

See SELF-ESTEEM, 15



All angels: Lisa Rizzo-Reed runs a very successful business that sell nothing but angels, and lots of them.

Shop dedicated to real angel

Lisa Rizzo-Reed
Owner
Michael's Angel Attic
 33300 W. Seven Mile
 Livonia
 (810) 442-7080

Business started: November 1995

Business philosophy: "To enjoy what I'm doing while sharing with the community."

Lisa Rizzo-Reed runs a very successful business that selling nothing but angels, and lots of them!

Michael's Angel Attic, however, is more than just a business for this former Miss Livonia. This whimsical little specialty shop is dedicated to her

real angel, Michael. Reed's 3-year-old son Michael died three years ago of a sudden illness that destroyed his liver.

"Shortly after Michael's death I had a spiritual encounter that I truly believe was Michael. This profound experience restored my faith and assured me that without a doubt, my son is just fine."

As a result of this awakening, Reed has been studying the role of the angels.

"Having a background in decorating and being blessed with a creative edge, I have combined my passion for both the arts and the angels and estab-

See ANGELS, 15

33266 W. Seven Mile • Livonia
 (Just East of Farmington Rd.)
(810) 476-1372
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Perm and receive a
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- Ornaments
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Has Arrived!

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by
Debbie Malek

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STAFF PHOTO BY JIM JAGDFELD

In Blooms: Carolynn Russo manages Flowers From Joe's in Livonia, a business she owns with her parents.

Family, love inspire her work

Carolynn Russo
Vice president
Flowers from Joe's by
Carolynn Inc.
33018 W. Seven Mile Road
Livonia
(810) 477-8616

Business philosophy: "Hard work and an honest work ethic is my philosophy."

Family ties, loyalty and love are a big part of Carolynn Russo's business life. She owns Flowers from Joe's with her parents, Joseph and Mary Ann Maiorana, who also own Joe's Produce, Inc.

"They have always stood by me and instilled a good work ethic and a tremendous amount of love to make me the hard working person I am today," she said. "I've always wanted to follow in my parents' footsteps and have my own business."

Carolynn has two brothers, Joe Maiorana Jr., who also runs Joe's Produce, and Vincent Charles Maiorana. She is also married to Frank Russo, a certified public accountant and controller. "He's a very wonderful husband and very supportive even when the holidays approach and I put out very long hours," she said.

Carolynn worked with flowers and plants at Joe's Produce and always enjoyed gardening, fresh flowers and tending to plants.

Her job managing Flowers from Joe's includes designing fresh and silk flower arrangements and planning weddings.

"I hand-pick all the fresh flowers, plants, silk flowers and gift items that we sell," she said. "I have built-up a great relationship with all my wholesalers to ensure the best quality product at the most reasonable prices."

Carolynn also supervises the staff,

which includes her cousin Colleen McDonald, who has worked with her for five years.

"She's my right hand at the shop and also my best friend," Carolynn said adding that all her employees are "wonderful" workers who have their own special talents.

Carolynn studied horticulture for two years at Michigan State University; attended many hands on seminars and classes from FTD and the Michigan Floral Association; and had "lots of good old fashioned hard work at the shop."

She described the business as a roller coaster ride.

"There are highs and lows all year, every year," she said. "They keep me on my toes and make me a better person."

In the next five years, Carolynn said, she will continue to strive to make Flowers from Joe's a better place.

"There is always room for improvement in every business- I try to listen to my customer's needs and meet them," Carolynn said.

Carolynn said she works hard along with her staff to make sure their customers get the very best quality and service available.

"I have very loyal customers and I wouldn't ever want to let them down," said Carolynn.

Her biggest challenge is finding caring and hard working people to join her staff.

"This business is very labor intensive and it's difficult to find talented people to work along with my fine staff."

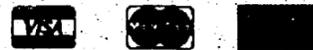
Carolynn would like to thank all of her customers for all of their support and loyalty to her store and will continue to provide the best floral services and quality products she can.

Remember
Sweetest Day
Saturday, October 19th
with

Flowers from Joe's
by Carolynn



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- Custom Silk Arrangements
- Flowers for All Seasons
- Wedding Flowers • Gifts



33018 W. Seven Mile • Livonia

(E. of Farmington Rd., Next to Joe's Produce)

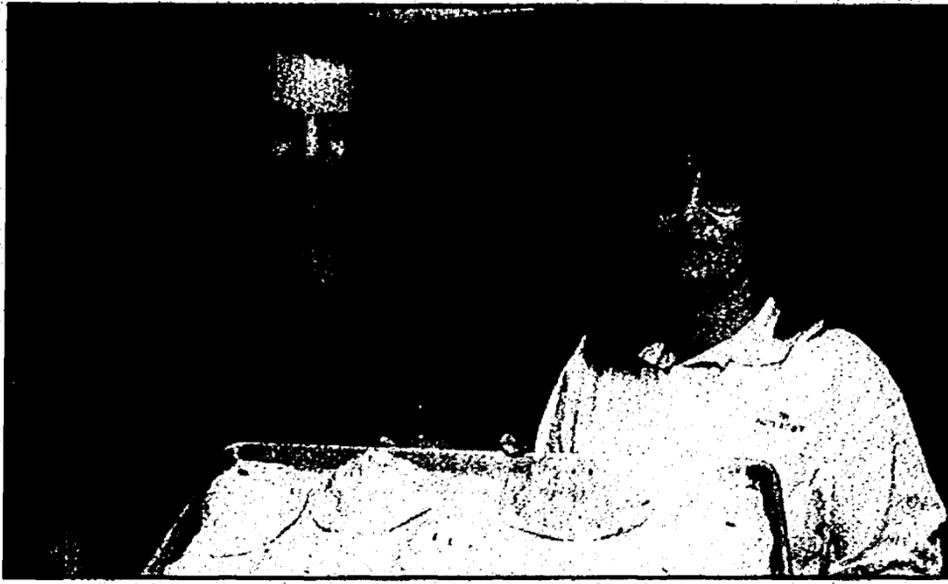
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Pleased with pasties: Alice Yanalunas said she pursued "the American Dream" when she opened her business.

Kitchen has expertise in pasties

Alice Yanalunas
Owner
The Pasty Kitchen, Inc.
33254 W. Seven Mile Rd.
Livonia, MI 48152
(810)477-1720

Business started: 1988

Business philosophy: "I've found in a small business such as mine, you're better off running it yourself. In the past, I have had other employees work for me and things just did not go so well. Since I've been working it myself with family, it's been great."

Alice Yanalunas said she pursued "the American Dream" when she opened her business. It was a brave

pursuit. She said "the only training I had was from the former owners, who had the original recipe from the Upper Peninsula. They taught it to us."

Alice takes pride in her product. "We supply the public with a great 'fast meal' that is healthy, tasty and quick. We don't try to make anything else in order to keep our expertise in the pasty. We have a great return clientele, and we know our customers. It is actually a fun job and business."

Time is Alice Yanalunas's biggest challenge. She would like more of it.

"Just like everyone else, I have to say that 'time' can be a problem, hav-

See PASTIES, 15



Apple Wreath: Personal attitude carries over into the business area of this gift store.

Personal atmosphere carries over into the business

Pat Tancil
(One of six women owners)
The Apple Wreath
32626 W. Seven Mile Rd.
(Liveland Plaza)
Livonia, MI
(810)474-6090

The Apple Wreath has a cozy, personal atmosphere where you'll often hear customers and owners catching up on news about the latest addition to someone's family or a report on another's recent family wedding.

This personal attitude carries over into the business area of this gift store.

You'll often hear animated conversations about which picture grouping is best enhanced by a customer's wallpaper or which wall clock best fits into another customer's hard-to-decorate corner.

Custom special-order wreaths and silk floral arrangements are always available, along with unique apple wreaths, which are made autumn through spring.

You will hear many of our customers comment that they always find that

See ATMOSPHERE, 15

PASTIES

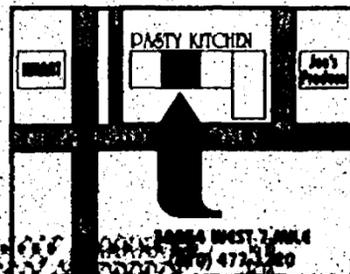
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Michigan's best pasties - right here in Livonia.
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STAFF PHOTO BY JIM JAGDFELD

Maplewood Lumber: Kitchen designer Terry Dietrich's mission is to make her customer's kitchen the nicest it can be.

Designer's mission: Create welcoming kitchens

Terry Dietrich
Kitchen designer
E & J Maplewood Lumber
6332 Middlebelt Road
Garden City
422-0660

Business philosophy: "Meeting my customer's needs by offering quality products, prompt service, detailed product explanations and superior kitchen designs."

Terry Dietrich's goal is to make her customer's kitchen, the most important place in the home.

"I design all types of kitchens, always making sure to maximize space efficiency when integrating cabinets and appliances," says Terry who

earned her degree at the college of Fine Arts and Interior Design.

"I listen to the wants and needs of my customers, analyze their personal lifestyle and create a kitchen that not only fits their needs but also their finances," Terry says. "The kitchen is quite possibly the most important and widely used room in the house, and should be inviting to the people who use it."

Terry is working feverishly at expanding the store's kitchen and bath design center. Currently she is working on a new window display and renovating the current showroom.

See **KITCHENS**, 15

KITCHEN SPECIALS

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Sunday 12-5



STAFF PHOTO BY JIM JAGDFELD

Fairfax Manor: Amy Wittle chose her career based on her love, compassion and respect for senior citizens suffering from Alzheimer's disease, dementia and memory loss.

Administrator bases career on love

Amy Wittle
Administrator
Fairfax Manor
1900 Prospect Road
Ypsilanti
483-6662

Business philosophy: "Our philosophy is centered around caring for each resident with dignity and compassion through having the knowledge and expertise necessary to understand their special needs."

Amy Wittle chose her career based on her love, compassion and respect for senior citizens suffering from Alzheimer's disease, dementia and mem-

ory loss.

She works as administrator of Fairfax Manor, a newly licensed "family-focused" community that cares for people with Alzheimer's disease and related memory loss. Programs have been developed for each individual's needs and to encourage the involvement of family members.

"My goals are to provide high quality, personalized care in a private, comfortable setting," she said. "These goals are being met by selecting and training staff members who are devoted, caring and understanding."

See LOVE, 16



Avid readers: Dawn Acosta and JoAnn Baumbick pooled their talents and energies and opened Cover to Cover Bookstore in Canton Township.

Bookstore owners are also readers

Dawn Acosta, JoAnn Baumbick
Co-owners
Cover to Cover Bookstore
39469 Joy Road
Canton
(313) 459-7680

Business started: 1989

Business philosophy: "We try harder to bring something to our service that customers cannot find elsewhere, like knowing their names and what they like to read."

Dawn Acosta was a stay-at-home mother and school volunteer for 10 years who loved to read. JoAnn

Baumbick, also an avid reader and community volunteer, had worked in the retail grocery business. Together, they pooled their talents and energies and opened Cover to Cover Bookstore.

"The opportunity came when the owner of Jerry's Books was retiring and selling his inventory. It was the perfect opportunity to turn my dream into a reality. Where else can your hobby become a business?" said JoAnn.

Cover to Cover truly is a joint venture. "My partner and I share all the duties and responsibilities," said

See BOOKSTORE, 16



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Fairfax Manor was specifically designed for private, personal Alzheimer's care. We provide a supportive, comfortable environment, preserving the natural dignity of your loved one.

Our staff are devoted, compassionate and specially trained in providing quality care. The expertise and compassion at Fairfax Manor Shows in every aspect of care.

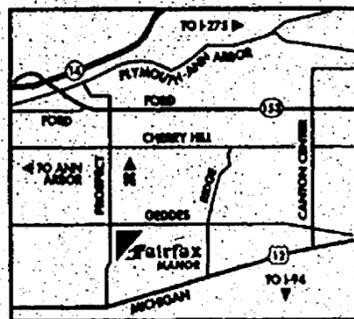
Come see Fairfax Manor, where families care for families.

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Cover To Cover Bookstore

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STAFF PHOTO BY JIM JAGDFELD

Vision Associates: Their approach to vision care is to provide the best primary eye care possible, keeping patient needs as a first priority.

Vision Associates focus on patient needs

Vision Associates of Westland
38979 Cherry Hill Road,
Westland, Michigan 48185
(313) 326-2160

Vision Associates of Westland was founded more than 25 years ago by Dennis W. Kennedy, O.D.

Randy G. Houdek, O.D., joined the practice in 1985 and together they have provided the community with more than just vision services.

Their approach to vision care is to provide the best primary eye care possible, keeping patient needs as a first priority.

"In order for us to accomplish this goal our staff is comprised of only the finest and most knowledgeable people in their fields," said Dr. Kennedy.

"They must not only have the expertise to provide quality services, but they must also possess a truly caring attitude toward their patients."

The office is made up of various teams, beginning with the front office, which is the entry point for patients. This team must possess not only a friendly attitude but the ability to understand patients' needs, as well as the various insurance programs that patients have. The front office team includes Wanda Kaiser, Lisa Bialke and Linda Farkas.

The opticians and technicians are highly skilled personnel who serve patients at the clinical level. The optical staff includes Glen Paputa and Cathy Threadingham, who are both certified with the American Board of Opticians.

Glen and Cathy are extremely knowledgeable of the different lens types available which range from progressive lenses (invisible bifocals) to sport lenses for golf, hunting, fishing, etc. as well as various frames from Bolle and Oakley, to the new flexible frames (flexon).

The opticians will call their patients after dispensing their new glasses to ensure the patient has adjusted to the present correction, and will bring them back to the office to correct any problem should one exist. This is just one of the ways Vision Associates of Westland show they care.

The para-optometric support staff provide the doctors with assistance during the actual examination. Cheryl Filecchia, who has worked in this field more than 20 years, and Charmayne Walker are highly trained personnel who perform various tests that are requested by the doctors to assist in the diagnosis for each patient.

These tests will include the use of a

"corneal topographer," which analyzes the front surface of the eye called the cornea. The topographer is the only instrument that can precisely analyze the cornea to diagnose early disease.

Vision Associates of Westland was the first optometric office in Michigan to utilize this technology. Other services that the technicians perform are retinal photography. This photographs the blood vessel network that supplies the eye as well as the nerve network that sends the image to the brain. This procedure enables the doctors to detect early diabetes, hypertension, glaucoma and cataracts. The technicians are also trained to perform computerized visual fields and to test for glaucoma.

Both the practice coordinator, Dawn Flint, and assistant practice coordinator, Sue Lumley, have additional responsibilities, such as consultants for laser vision correction for near-sightedness and astigmatism and vision therapy. These are two areas in the optometric field in which Dr. Kennedy and Dr. Houdek specialize.

Dawn, who has completed the American Academy of Ophthalmology course for assistants, and Sue, who has worked in this field for 18 years, are highly knowledgeable and are available daily to answer questions which patients may have regarding these topics.

The vision therapy staff consists of Jodi Houdek, Pat Neal and Melissa Meaham.

If you were to ask any staff member what their biggest challenge is in the work place they would probably answer: "How can we better serve our patients?"



Laser Vision Correction Seminar

November 4th, 1996 at 7:00 p.m. at the
"Summit on the Park"

46000 Summit Parkway, Canton MI 48188 (Located directly behind the Canton Public Library)

Presented by Dennis W. Kennedy, O.D. From Vision Associates of Westland. Dr. Kennedy will be lecturing on the various forms of Refractive Surgery, including "RK" and "PRK" Dr. Kennedy has lectured extensively in Canada, St. Croix and The British Cayman Islands, plus numerous cities across the U.S.

If the above date is not convenient for you, please feel free to call our office and speak with our Refractive Surgery Consultant, who will be happy to set up an appointment for you for a "Free-no risk" consultation.

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Vision Associates of Westland

Drs. Dennis W. Kennedy and Randy G. Houdek

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(313) 326-2160 • (313) 326-9678 Fax

..... If you are planning on attending, please call our office due to limited seating.....



It's about service: Margaret Harlow, of Harlow Tire and Service, said it's important to establish a relationship with customers that will keep them coming back.

Harlow believes in honesty, quality

Margaret Harlow
Secretary and Treasurer
Harlow Tire and Service
1849 N. Wayne, Westland
(313) 722-8473

Business philosophy: "Our logo is our working philosophy: 'The name to trust.'"

Margaret Harlow, of Harlow Tire and Service, said it's important to establish a relationship with customers that will keep them coming back.

"We believe in honesty, fairness and quality," she said. "If a customer asks for four tires we look at their car and

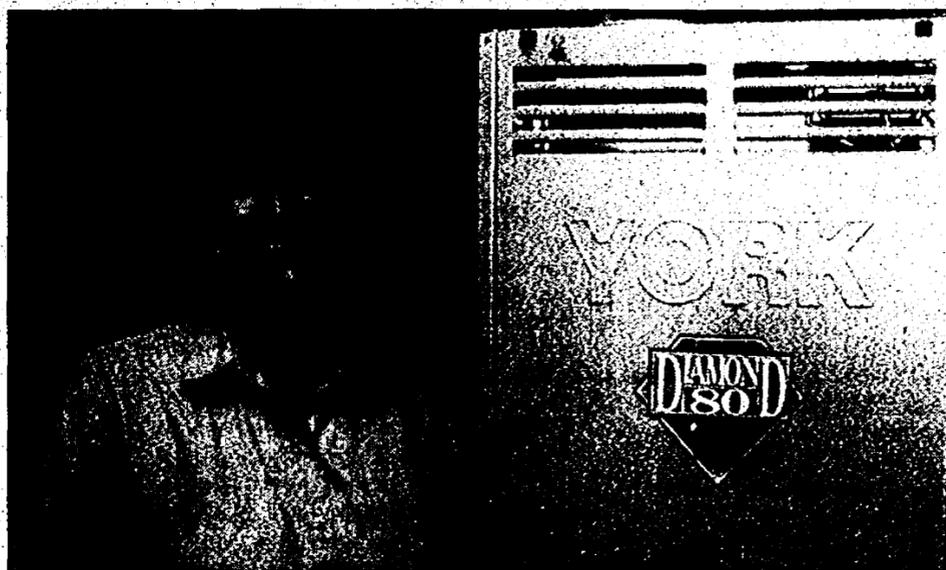
often they only need two. We like to establish a relationship with a customer that will keep them coming back, because we are trustworthy."

The work ethic seems to be working, because now the company is serving the third generation of many families.

Margaret's husband started the business in 1965 and she worked there until they began a family. She returned to work when her three children, Jeff, Michelle and Brian, were in school.

Currently, she does bookkeeping, accounting work and tracks business trends.

See **HARLOW**, 18



Mentor: Sharon Klicker of Sharon's Heating & Air conditioning in Westland is thankful for the advice, mentoring, and support that she has received through the years. Now, she too mentors installers who come to her for advice.

She finds heating, cooling work compelling

Sharon Klicker
Owner
Sharon's Heating & Air Conditioning
1750 N. Wayne Road, Westland
(313) 728-7173

Business started: 1981

Business philosophy: "To give each customer, homeowner and business owners alike, the best service and the highest quality equipment available at an affordable price."

Sharon began her career in the heating and cooling industry in 1971 as an apprentice, or "general helper."

Eventually, she began to do installations on her own and hired "helpers" to assist her.

"I found the work compelling from the beginning. It's interesting to design, construct, and install a complete heating and or air conditioning system. I realized early on that an honest heating company would be valuable for the community," Sharon said.

Sharon packs a lot of activity into a day. Besides overseeing the daily operations of the company, she manages several installation crews and

See **HEATING**, 18

"The Name to Trust"

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& SERVICE

We Invite You To Help HARLOW TIRE Celebrate
WOMEN IN BUSINESS WEEK

with this

Special

Now thru Oct. 31st, women can present this coupon at our store and receive

\$10⁰⁰ off

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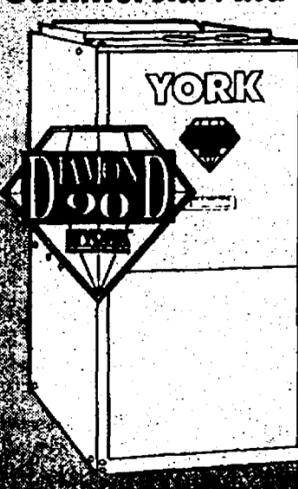
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STAFF PHOTO BY TOM HAWLEY

Craft malls: Linda Macchiarolo's business partners are her two brothers, Tom and Jim Powers who work with her and help manage all the locations.

She creates pleasant atmosphere

Linda Macchiarolo
Co-owner
Countryside Craft Mall
and Antiques
35323 Plymouth Road, Livonia;
1154 E. West Maple, Walled Lake;
and 40700 Van Dyke,
Sterling Heights
(810) 926-6641

Business philosophy: "I try to be laid-back and calm-headed."

Linda Macchiarolo likes to create a pleasant atmosphere for the people who work with her.

"With 1,200 craft and antique deal-

ers, and over 40 employees, it is a challenge to keep everyone happy. By keeping cool and calm and just plain happy and good-natured, it makes everyone's lives easier," she said.

At this point of her career, Linda said she's too young to have highs and lows.

"The glass is always half full," she said explaining that she hopes the business will continue to grow and that she will be able to open more stores.

Staying organized and ahead of the
See PLEASANT, 18



STAFF PHOTO BY TOM HAWLEY

Focus on staffing: Diane Edler, Debby Perczak, Barbara Cumming, Amy Schwenke and Wendy Fishburn of Express Personnel Services of Wayne.

Working manager leads by example

Barbara Cumming
Franchise owner/manager
Express Personnel Services
3927 Fourth St.
Wayne

(313) 467-5450

Business started: 1995

Business philosophy: "I am a 'working manager' who believes in leading by example. We take a team approach to the business. All rewards are performance-based, consequently my staff's salaries and promotional opportunities grow as the business grows."

Barbara Cumming's career is a perfect fit. "I have always enjoyed working in the staffing industry, and in Express I finally found a company whose business philosophy and methodology I can identify with," she said.

Barbara brings seven years of personnel experience to her own business, which supplies both temporary and permanent staffing for local businesses. When it comes to her business, Barbara is involved in all

See WORKING, 18

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STAFF PHOTO BY JIM JAGDFELD

Designing women: Seven of the nine designers at Classic Interiors Furniture in Livonia are women. From left to right: Carol Fecker, Melbarene Bogard, Veronica Siebert, Nancy Wyatt (seated), Kathy Boucher, Mary McFarlane, and Kathy Stidwill.

Women designers valuable to store

Classic Interiors Furniture
20292 Middlebelt
Livonia
(810) 474-6900

"Women Interior Designers have always been a very important part of my business," says Kevin Konat, owner of Classic Interior Furniture in Livonia.

"In my opinion," he says, "women tend to relate better to other women when making decisions regarding home furnishing - that's why seven of my nine designers are women."

Kevin went on to say that 90 percent of all home furnishing decisions are made by women, which makes these seven designers valuable to his store.

During its 59 successful business years, Classic Interiors has not only developed a reputation as being the ultimate shopping place for beautiful hand crafted furniture, but also for their full service design center.

These seven designers (pictured), with their combined 92 years experi-

See **DESIGNERS**, 18



STAFF PHOTO BY TOM HAWLEY

Mother and daughter: Carole and Nanci Halmekangas work at Omega Mortgage.

President stresses golden rule

Omega Mortgage
3441 Eight Mile Road
Livonia, Michigan 48152
(810) 471-6000

Carole Halmekangas, president **Business Philosophy:** "Do unto others as you would have them do unto you. The Golden Rule works in every relationship - personal, professional, community and family. We value every customer, treating each one with respect, courtesy and care minimizing stress and maximizing satisfaction and success by handling every detail carefully and efficiently."

Carole Halmekangas, president of Omega Mortgage, is a goal-setter. In the next three to five years, Carole plans to continue to grow a high-quality business amidst the constant and sometimes overwhelming changes in the industry brought about by government entities, technological advances and unprecedented opportunities and choices available today.

"Broker/lenders such as Omega Mortgage originated just 30 percent of the business 10 years ago while today we account for more than 55 percent of the mortgages originated nationally."

See **GOLDEN RULE**, 18



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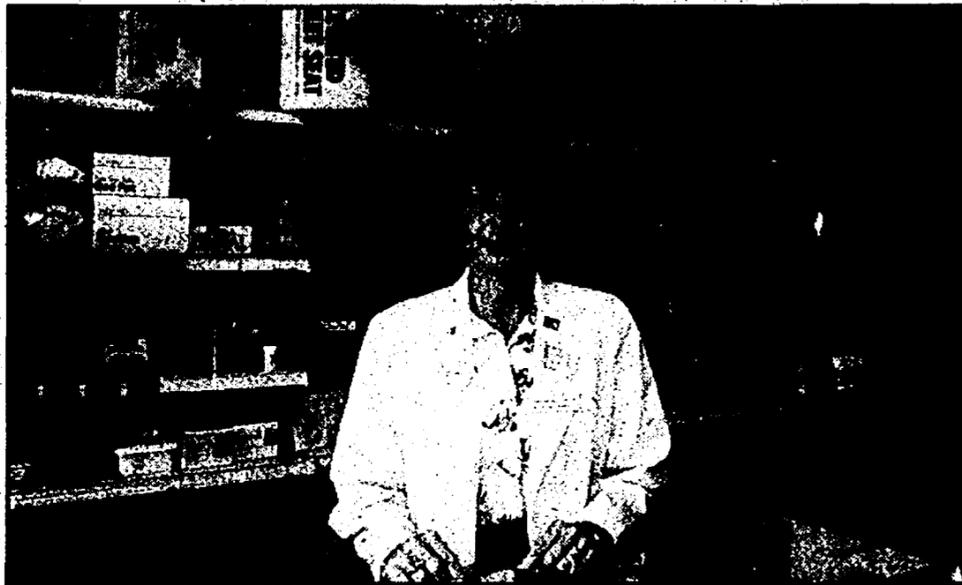
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Diabetic specialist: Barbara Ann Lanzon said she admires any woman who dares to strike out on her own to fulfill her dreams.

Business owner specializes in helping diabetics

Barbara Ann Lanzon
Owner
Diabetic Specialties Inc.
 11587 Farmington Road
 Livonia
 800-882-5239
 (313) 425-0010

Business philosophy: "Through education I might better be able to help the diabetic patient understand and take control of their disease state."

Barbara Ann Lanzon said she admires any woman who dares to strike out on her own to fulfill her

dreams.

And she did just that when she opened Diabetic Specialties. Barbara, a registered pharmacist, said having a medical background helps her to understand diabetes. Lanzon also has taken various courses and specialty programs about the disease.

"Being a pharmacist, I saw a need for the diabetic patient to have a store available with all the supplies and literature they need to understand their disease and someone who can answer

See **DIABETICS**, 21



Mortgage manager: Kate Angles manages a mortgage region that covers five states.

Business woman enjoys community

Kate Angles
Regional General Manager
Green Tree Mortgage Services
 34387 Plymouth Road
 Livonia
 (313) 266-3700

Business philosophy: "I manage by setting high expectations for all of my staff and ensuring that staff has the support, training, and guidance to achieve their goals."

Kate Angles manages a mortgage region that covers five states. The business has two arms: A retail division where she currently supervises six area managers who sell mortgages and a wholesale division in Livonia

that handles business from other lenders in the five states.

At work Mrs. Angles enjoys interacting with people and managing. Watching an employee work successfully; receive a raise; earn a promotion and learn a difficult new skill is rewarding for her as a manager.

"I believe people work best in an environment where they are both respected and appreciated for their work," Mrs. Angles said.

"I like the fast-paced environment of the mortgage business," Mrs. Angles said. "Most importantly, I really enjoy working and making a positive impact

See **COMMUNITY**, 21

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Angels *from page 5*

lished Michael's Angel Attic."

Reed commented that her Angel Attic is a really fun place to visit.

"I carry very unique items. I'm always on a hunt for the most unusual angels I can find. I have an eclectic blend that the customers seem to enjoy."

With some customers, Reed's relationship transcends business.

"Michael's Angel Attic is also a place where people come to connect. Many of

my customers are people who have also lost a child. They come to share. I'm right there with them. We talk, I listen. It helps," says Reed.

"If I can bring even a little bit of comfort to someone, then I'm happy."

Reed said her future plans include expanding locally and perhaps one day even to northern Michigan. The daily challenge of balancing her business, home and very active family with her husband Phillip and their two earth

angels Matthew, 12, and Jillian Rose, 4, leave her never a dull moment.

Like most businesswomen, Reed's career has been marked by highs and lows.

"My corporate days with Eastern Airlines at headquarters in Miami were the highest point of my career. I held a wonderful management position in an elaborate department run mostly by women. A low point was when Eastern shuttered in 1991."

"Another high point, says Reed, "most definitely Michael's Angel Attic!"

The store will celebrate its first anniversary on Saturday, Nov. 30. "Again, I want to thank my customers for their ongoing support and for spreading the word...good news does travel fast, thanks!"

A portion of the proceeds from Michael's Angel Attic goes to the University of Michigan Mott's Children's Hospital.

Artistic *from page 4*

their wares," she said adding that the shows are planned for easy-access locations in Livonia, Dearborn, Canton and Plymouth.

"The growing numbers of come-back customers are proof of the continuing professional quality and wide selection of artistic creations available from Homespun Traditions," said Bonnie, who has worked as development and special events coordinator at Livonia Family YMCA and as past coordinator

of Frost and Churchill schools craft shows.

Bonnie said she has contact with 1,500 exhibitors and a mailing list of more than 12,000 people.

The high point in her career was getting an exclusive contract for two years at the Summit.

"There is so much competition among promoters that it helps to have your own niche," she said.

She hopes to continue to have five shows per year.

Self-esteem *from page 5*

always needs to keep her own attitude positive and uplifting. "That's the toughest job," she said.

Inge admires women who successfully manage work and family. She and her husband, Steven, trade off "child care duty" for their two sons, John, 11, and James, 9, who are active in sports, scouts and school. As a family, the Sovinskys go camping. "It's just us and nature. We learn about each other every time we go," Inge said.

Career high points for Inge Sovinsky are ongoing. "It's when our salon is humming, people are happy and things are running smoothly." Low points are less frequent. "A low point is when you lose a member of your team, which happens in this business," she said.

"It's like losing a family member."

Inge's main business goal is making Mafalda's Salon "a secure and fun place to work. I would like to have it service our clients on every need we can provide."

Thank goodness Inge's 13 fish, two birds and her cat are low-maintenance pets. They have to be. Inge Sovinsky's on a fast track with little time to spare. In fact, "living for the day" is her biggest challenge.

"I have to keep my expectations of people in check because I try to help too fast, work too fast and live too fast. Life is wonderful and so are people. There are not enough hours in the day to enjoy all of it."

Pasties *from page 7*

ing time to do all the things you want to do and keeping things in order at the shop. However, my son does a great job for me and my husband is very understanding."

Alice and her husband Greg have been married for 24 years. They have two boys, Jeff, a 22-year-old business student at Eastern Michigan University, and Justin, a hockey-loving, 16-year-old junior at Walled Lake Central High School.

Alice said she admires "all women who work who have young children. I was fortunate and didn't have to work

when my children were little. I see what women are going through now, and I really have to give them a lot of credit."

Although Alice would like to believe that other people can live on her pasties alone, she likes to eat out once in awhile. When asked what is her favorite restaurant, she said, "I love eating out, but it's hard to pick one. The Olive Garden and the Outback Steakhouse come to mind."

Possible future goals includes opening other stores. "But only time will tell if we do that," she said.

Kitchens *from page 8*

When Terry is not designing people's dream kitchens, she is at home spending time with her husband who is a real estate investor. Terry also has two sons, a junior at the University of Michigan, and the other a senior in high school.

She devotes much of her personal time to reading about art history and the chemistry of ceramic pottery.

Traveling to the mountains of Colorado, the great Canadian forests and the Brazilian tropical coast regions helps to satisfy Terry's passion of nature and the great outdoors.

When given dinner options, Terry would much rather stay in her kitchen than go out to eat.

"I love my job and have a real passion for designing, that is why I do this," she says.

Atmosphere *from page 7*

just right" unusual gift at The Apple Wreath.

There are six partners at The Apple Wreath. They are all women who are interested in people and home decorating and art. They are also community-oriented and enjoy promoting local interests. For example, they are presently selling Livonia afghans, with

all profits going to the Livonia Historical Society."

The Apple Wreath business hours are: Monday, Tuesday, Wednesday and Friday, from 10 a.m. to 6 p.m.; Thursday, from 10 a.m. to 8 p.m.; and Saturday, from 10 a.m. to 5 p.m. Extended holiday hours begin after Thanksgiving.

Bookstore *from page 9*

Dawn. "To operate our business we had to learn bookkeeping and store management. For this we took a small-business course.

"We try to run our store like the stores we return to and enjoy shopping at, with a friendly and knowledgeable approach to our customers. We read books so we know our stock."

As in most small businesses, the high points follow the low points.

"The first lean months we would ask ourselves what have we done?" said

Implementing more computer technology is also on their "to do" list.

Dawn, "Now the high point is believing in ourselves and seeing it pay off."

"The low point was the early period of our business, when every day was a struggle to meet our expenses. The high point is seeing the repeat patronage of our customers," said JoAnn.

Dawn and JoAnn share a common goal: To open another outlet and enlarge their customer base.

Love *from page 9*

The clinical nurse specialist, in-house laboratory, X-ray services and pharmacy insure that routine medical needs are met, she said. Professional consultants in nutrition, podiatry, social work, music therapy and pastoral services are also available.

"One thing which enables us to respond by providing high quality, individualized care is the small size of our community; we are limited to 20 residents allowing us to know them and their families immediately," Amy said. "The most rewarding aspect of my job is to be able to make a difference in the lives of elderly people with dementia, as well as their families. There is no reason to suffer alone with this disease and to be able to provide support and enhance the quality of peoples' lives through that support is very rewarding."

The hard part of her job is the process that occurs as residents and families feel their losses through the progression of the disease and subsequently when a resident dies, said Amy, who has conducted research at the Alzheimer's

Education and Demonstration Program, which focused on cognitive changes occurring in dementia and supportive measure used for people with varied limitations.

"Dealing with this aspect of the job is extremely difficult, so my focus is to be thankful for each individual's gifts and enjoy them," said Amy who received her bachelors degree in psychology from Virginia Polytechnic Institute and State University; as well as her masters degree in clinical psychology from Eastern Michigan University. She also completed a graduate specialization in gerontology from EMU and worked as an intern at St. Joseph Mercy Hospital Rehabilitation program.

Her goal is to be recognized as the number one provider of care for people with Alzheimer's disease, dementia and memory loss in Southeastern Michigan "and to be envied by all," said Amy adding that since Fairfax opened June 6 her biggest challenge is not having enough hours in the day to accomplish everything.



Sympathetic: Fat Terminator counselors Sue, Marie, Judy, Diane, (not shown) Lorraine and Laura.

They understand weight problems

Sue Cobb
Owner
Fat Terminator
 17154 Farmington Road
 Livonia
 (810) 458-4000

What makes us different?

We really care. Who wants to hear about losing weight from someone who never had a weight problem?

We at the Fat Terminator Center understand what it's like to have a weight problem and now we want to help others since we found the answer. The problem is there are so many different weight loss scams out there that people are very hesitant.

"I feel for them," says Sue Cobb, owner of the Fat Terminator Center. "I was there at one time. I tried every diet, weight loss gimmick and trick to only find myself getting bigger and bigger." What people need to understand is that their weight problem is probably not their fault. Everyone is overweight for a different reason. We specialize in metabolic balancing. Unlike other programs we don't put our clients on any calorie restricted diets or make them buy special pre-packaged foods that cost a fortune. Those programs actually slow the metabolic rate encouraging fat storage

See UNDERSTAND, 21



STAFF PHOTO BY JIM JAGDFELD

Team player: Denny Idrizi, owner and master stylist of Saranda's salon in Westland, emphasizes teamwork.

Owner brightens client's day

Denny Idrizi
Saranda's
Owner and master stylist
 35135 Warren Avenue
 Westland
 (313) 728-4834

Business philosophy: "Teamwork is important to my staff _ the common goal among my staff is to give the client what they want _ offer all services a client may not be aware that is available that may be of interest to them."

Making people happy when they're down about themselves is Denny Idrizi's goal.

When a customer sits down in a stylist's chair there's a chance to make a grim day bright with just the right cut, style, color or perm and it can make all the difference in a customer's attitude.

"I also ask my employees to always do your best and take pride in making their clients look the very best they can," she said.

Saranda's offers a combination of barber and beautician stylists.

"We give the customer a good cut and the right style, Idrizi said adding that they do any type of perm on any

See BRIGHTENS, 18

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STAFF PHOTO BY JIM JAGDFELD

Mary Denning Cake Shop: Mary Denning, left, with some of her staff and lots of her cakes and goodies.

Devotion to baking inspires shop

**Mary Denning
President
Mary Denning's Cake Shoppe
8036 N. Wayne
Westland
(313) 261-3680**

Business philosophy: "I treat my employees and customers the way I want to be treated, with concern for their families."

Mary Denning has sampled teaching styles from England, South Africa, Denmark, Australia and Germany to prepare her for her own business.

Those teachers stirred a deep devotion to baking.

"I always loved to cook and make

creative desserts," she said. "Most bakeries make the same old things. I wanted to work in a place where I could offer extra special desserts that are also beautiful."

"Our number one rule in the bakery is never sell or make anything you wouldn't give to your own family. Cleanliness and fresh quality is our number one priority."

Mary said she has fun creating desserts for wonderful people who are more like family and friends than customers. She also teaches college students how to be valuable employees

See **DEVOTION**, 21



STAFF PHOTO BY JIM JAGDFELD

Company president: Kathleen Gallagher Lewis of Corporate Personnel Services credits "hard work, persistence and luck" with her company's success.

President credits hard work

**Kathleen Gallagher Lewis
President
Corporate Personnel Services
755 West Big Beaver, Suite 122
Troy, MI 48084
(810)362-9696**

Business started: 1984

Kathleen Gallagher Lewis and her father, Myles Gallagher, who owned Trueman Services, one of the nation's original temporary help firms, formed Corporate Personnel Services in 1984. Lewis joined the company as president in 1985.

Lewis credits "hard work, persis-

tence and luck" with her company's success. Corporate Personnel Services now has six branch offices in the metropolitan Detroit area, including Livonia, Brownstown, Pontiac, Troy and Mt. Clemens. It is a certified Women's Business Enterprise and has been recognized as one of the top 25 women-owned business enterprises in Michigan since 1989.

Kathleen Lewis's professional background includes degrees in both economics and law. Prior to joining Corporate Personnel Services in 1985,

See **HARD WORK**, 21

**Mary Denning's
Cake Shoppe**
8036 N. Wayne Road
(In Oak Plaza next to Wendy's)
Westland, MI 48185
313-261-3680
(In Oak Plaza next to Wendy's)



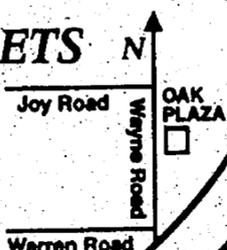
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Golden Rule *from page 13*

"Our attention to detail and customer care has created a wonderful market and made the broker the lender of choice for many homebuyers," said Carole.

Carole faces many of the same challenges as other working women business owners today - finding time to balance all areas of life.

"As a small business owner, time is one of my most valuable commodities.

"Creating space for spiritual, educational and musical pursuits is a high priority for me," said Carole.

"I find it difficult sometimes to keep the business from overtaking my life," she said.

Carole has had many "career highs" - most notably the refinancing boom

in 1993 "during which time we established a wonderful client base which has become an invaluable source of referrals."

Another source of gratification for Carole is her daughter Nanci's decision to join her business and work as a partner.

"As a current employee of Omega Mortgage Corp., my daughter, Nanci, has proved to be an invaluable asset to the organization.

"She not only takes terrific care of my clients, but she has developed a substantial client base of her own. She's an outgoing, warm, friendly, caring young woman who has innate skills and talent for the business," said Carole.

When she finds time away from the office, Carole and her husband, of 27 years, Richard, enjoy relaxing with family (which includes three adult children Nanci, Rick and Steve) and friends, swimming, water skiing, taking long walks and curling up with a good book.

Last Christmas, the couple spent a "wonderful" week in Laguna Beach, California at Laguna Hotel.

"It was warm and very beautiful with the mountains in the background and the ocean 50 feet from the hotel," said Carole.

Every summer the family spends a week at Lake Pleasant in the Adirondack Mountains in up-state New York.

All the Halmekangas children have worked in the family business at one time or another.

While Nanci is currently an employee, Carole's son, Rick lent his business skills to the organization before accepting a job offer out of state. Carole's other son, Steve is currently a licensed Realtor for OneWay Realty.

When asked who she admires most, Carole said: Margaret Thatcher, the former British prime minister.

"She's brilliant, risk taking, decisive, imaginative, bold and persuasive. She accepted the challenge of world leadership while raising her family -- a great example of multi-tasking."

Designers *from page 13*

ence, can help you make the right decision on your purchase based on your needs. They feel their job is to help people go with their instincts and what they are comfortable with.

The training these women have in interior design range from on the job to designing out of their own homes to college degrees in architecture and design. Each one of these highly qualified women can help customers turn their house into the home they've always dreamed of.

In addition to these well-trained women interior designers, there are

the five women in the business office who offer sales and service support and handle everything from customer relations to bookkeeping.

Located at 20292 Middlebelt in Livonia, Classic Interiors carries many fine furniture lines such as Thomasville, Harden, and Pennsylvania House, and is open Monday, Thursday, and Friday from 9:30 a.m. to 9 p.m.; Tuesday, Wednesday and Saturday from 9:30 a.m. to 5:30 p.m. and Sunday from 1-5 p.m.

Working *from page 12*

aspects. "Besides being the office manager, my responsibilities include sales, advertising, purchasing, internal office staffing, bookkeeping, recruiting, and perhaps most importantly, problem-solving," she said.

Her goal for the next three to five years is "to become financially successful to the point where it allows me to purchase a second franchise territory and open additional offices."

Barbara said her biggest challenge is "finding enough qualified workers to meet the needs of our customers in this tight recruiting market."

Barbara shares the high and low points with other career women. Owing a business is a high; juggling career and family responsibilities is an ongoing low.

For their 25th anniversary last May, Barbara and husband Paul celebrated

in Hawaii.

In addition to Samantha the cat and Andy the dog, the Cummings have four children: Angela, who will graduate with a master's in social work from the University of Michigan; Donald, who will graduate with an industrial engineering degree from U-M; Amanda, a senior at Huron High in Ann Arbor; and Cassandra, a sophomore at Huron High.

When asked to name a public figure she admires, Barbara chose Bo Schembechler. "He demanded a great deal from himself and others while building a tremendously successful football program at the University of Michigan. Most importantly, he accomplished this without compromising his high moral and ethical standards."

Brightens *from page 16*

length of hair.

"We can color any color and correct any color. We have a licensed massage therapist on staff and Hex tanning booths."

The facility also offers wax hair removal; hair highlighting, braiding and fancy styles for special occasions.

Denny got into the business because it offered a chance to express one's creativity. With one year of formal instruction, two years as an apprentice, several advanced classes and "a lot of determination," a career has spanned three decades.

The highlight of business life was

moving from a small barber shop into a unisex salon at the current location on Wayne Road across the street from the Westland Shopping Mall. The goal for the next three to five years is to work toward her retirement.

On a personal level, Idrizi said, Mother Theresa is the person admired the most, because of her compassion.

"She helps people around the world who are less fortunate putting the needs of others before her own," Denny said. "She has a beautiful soul."

Harlow *from page 11*

The high point of the business, she said, was the many friends she and her husband have made.

"Another real high is the fact that we have been here 31 years," she said. "Have they been all good years? Absolutely not. We have had lots of trying times, but we seem to adjust and keep going forward."

Her biggest challenge is overcoming the lack of commitment of young employees.

"Young people that we hire just don't seem to take pride in a job well done," she said. "They don't care if they are on time or show up at all. Most don't even have a valid license so we can't use them for some jobs. An entry-level job

can lead to success with hard work. My husband started as a tire buster and look now where he is."

On a personal level, Margaret said, she admires anyone who follows a dream.

"I have always been a John F. Kennedy fan, because of his strong leadership ability," she said. "I admire anyone who follows a dream and succeeds in spite of adversity and the pitfalls along the way."

For the future, Margaret Harlow said she would like to increase the efficiency of the business.

"We are looking at remodeling or maybe relocating," she said. "I look forward to laying some groundwork towards retirement."

Heating *from page 11*

service technicians, visits job sites, provides estimates, reads blue prints, orders equipment and fabricates metal. It's no wonder the week long Cancun vacation she was awarded by York equipment suppliers last January was so enjoyable.

Sharon began her business working out of her home, and considers relocating to the Wayne Road address as a highlight in her career. Her immediate goals are to provide a showroom for her customers, and to educate herself as well as her staff on the ever chang-

ing electronic business world.

Sharon is thankful for the advice, mentoring, and support that she has received through the years. Now, she too mentors installers who come to her for advice. When asked who in the world today do you admire most, Sharon replied: "No particular person comes to mind. However, I admire people who do things for themselves (self-starters), who strive to do the best they can, and those that acknowledge mistakes when they make them."

Pleasant *from page 12*

game is her biggest challenge.

She prepared for her business career by attending Belmont College in Nashville, Tenn., working for Craft Malls in Dallas for two years and becoming district manager for the Craft Malls chain.

In fact, Linda said, the work experience gave birth to her own business.

"I knew this was a brand new concept and that it was a great idea and that Michigan had nothing like it," said Linda, a Michigan native. "Being only 24 years old at the time I knew I was young enough to go for it."

She currently oversees daily operations of the stores, selects new locations, negotiates building leases, keeps

the computer operations up-to-date and hires key personnel.

Her business partners are her two brothers, Tom and Jim Powers who work with her and help manage all the locations.

"We work well together," said Linda, adding that she also has two sisters, Cindy Symons and Tina Black, with whom she plays golf.

"I met my husband, Matt Macchiarolo, at college in Nashville and it was his idea to move to Texas so he could go to graduate school," she said. "We had our son, Alan, in May of 1995 and Matt stays at home with him while I go to work, 'Mr. Mom.'"



Matriarch: Eleanor Buzenberg Neynaber is still active in the family business. The business is alive today thanks to their hard work and efforts.

Through 5 decades of change

**Eleanor Buzenberg Neynaber
Walker/Buzenberg Furniture
240 N. Main St.
Plymouth, MI 48170
(313)459-1300**

Business started: 1933

The Buzenberg family has high praise for Eleanor Buzenberg Neynaber:

Walker/Buzenberg Furniture has been helping people meet their home furnishing needs for over 60 years. Located in Plymouth, the business is managed today by a third-generation of family members, David and Eric Buzenberg.

Still active are two second-generation members, Edward and his sister, Eleanor Buzenberg Neynaber. The two of them have worked together for over 50 years in this family business. The business is alive today thanks to their hard work and efforts.

Eleanor Buzenberg Neynaber's efforts have their place in the backbone area of Walker/Buzenberg Furniture: the office. She officially came into the business just out of high school, after completing classes at Detroit Business Institute. She chose

See **CHANGE**, 21



Business doubles: After only one year of being in business, Nicole Christ doubled her merchandise, store size and income.

Resale shop owner fills need

**Nicole Christ
Shop owner
Nicole's Revival - Designer
Resale Clothier
958 N. Newburgh Road, Westland
(313) 729-1234**

Business philosophy: "I find a need and fill it. I try to stock clothing that my customers would want. My sales help are people who like people and they have the need to please."

The first week Nicole Christ opened her shop only five people came in and four of them were browsers.

"But I still wasn't discouraged," she said.

Newburgh Road in front of her shop

was closed down to one lane. Initially she thought it would reopen after one month, but it stayed that way for four months. Later, city officials told her to remove her pink fluorescent signs from the streets.

"Perseverance kept me going" Christ said. "I wasn't going to fail... and I didn't."

On the other hand, there have been good times, too, like meeting Hollywood producers, television and radio celebrities and having their clothes in her shop.

After only one year of being in business, she doubled her merchandise, store size and income. Another benefit

See **RESALE SHOP**, 21

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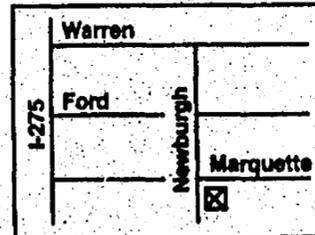
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Member of: National Assoc. of Resale & Thrift Shops Michigan Professional Women's Network



Inspiration: Pattie Perushak (front, second from right) credits a "wonderful staff" for making her job as president of this residential cleaning service easier.

Father inspired woman to business ownership

Pattie Perushak
President
Sweeping Beauties
 41909 Joy Road
 Canton Township
 (313) 453-7880

Business started: 1986

Business philosophy: "I pay you a fair wage and make your environment as pleasant as possible and you give me a day's work."

Pattie Perushak's father was her greatest inspiration when she decided to start her own business.

"My father was in business for himself all my life," she said. "I guess it was lucky for me that I had him."

"And now that she's well on her way, she credits a "wonderful staff" for making her job easier.

"Gloria Zarb has been with me for five years and does an incredible job managing along with Michelle Roberts, Michelle Haywood and Linda Tice," she said. "With all the proper people in line I oversee everybody to insure our clients are getting the best possible service."

Marking 10 years in business, Pattie said, this has been a memorable year for Sweeping Beauties, because her

company recently won the name game with Independent Business Magazine.

For the future, Pattie said, she would like to see Sweeping Beauties continue to grow and provide long-time employees a chance to advance. She said she would also love to have an in-house day care center for moms who work at Sweeping Beauties.

Currently, her biggest challenge is making sure the business is adequately staffed.

On a personal level, Pattie credits her parents with influencing her the most.

"They've been married 35 years, had four kids and are self-employed," she said. "I have two sisters, a brother, a beautiful niece and a great nephew, Natalee and Drew. I'm looking forward to the day that I can start a family of my own."

For now she has three cats, Lacy, Davey and Gizmo, and her 20-year-old dog, Andy who comes to the office with her daily.

Her favorite restaurant meal is the filet at Fonte D'Amore; she recently read "The World's Greatest Man" and a recent trip to Aruba was so enjoyable she hopes to go back some time soon to see the sunsets.



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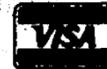
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Diabetics *from page 14*

their questions and to train them to use their blood glucose meters," she said.

She provides customers with most of their diabetic supplies such as blood glucose monitors, strips, batteries, carrying cases, books, free brochures, foot care items, some food and candy items and cough and cold items.

"Most of all I can answer their questions," she said. "Also I work with local hospitals referring patients to their diabetic classes and with physician

referrals."

Barbara said she intends to do all she can to help her customers.

She spent 20 years working in a hospital pharmacy and during the last five years she believed there was something more she could do.

"When my mother-in-law was diagnosed with Type II diabetes I found that something else," Barbara said. "Since then I have actively pursued that area, learning all I could about

diabetes and thus opening Diabetic Specialties."

Her biggest challenge is getting diabetics to take control of their disease state.

"So many are overwhelmed by their disease they either deny it or let it ruin their lives," Barbara said. "By education and tools, meaning blood glucose monitors, they can take control and live healthy, normal lives and mini-

mize long term effects like, retinopathy, kidney failure and neuropathy."

On a personal level, Barbara has been married to her husband, Joe, also a pharmacist, for 22 years. They own Professional Village Pharmacy, an independent pharmacy. They live on their boat, a 44-foot Sea Ray, in the summer at Keans Marina on the Detroit River.

Community *from page 14*

in the community."

Mrs. Angles hopes to establish record earnings for the company and to continue to manage a competent staff. The one main disappointment in her career was realizing that she wouldn't remain with the same company until her retirement.

Mrs. Angles said her biggest challenge is managing a career and raising children. She has two sons: Zachery, 4 and Joshua, 1. She's quick to add though that while it can be difficult at times, it also comes with incredible rewards.

Having a supportive husband makes juggling career and raising a family manageable. In fact, she lists Michael, a psychologist to who she has been

married for seven years, as the person she admires most.

"He not only manages raising a family and having a career, but also assist me in doing the same," she said.

When not working toward record earning for Green Tree, Mrs. Angles enjoys going to the Lone Star Steak House and spending time in northern Michigan to enjoy some quite time.

You might also find her reading books like "The Customer Driven Company" by Richard Whiteley with the family cat Augustus curled up at her feet when she has time to spare at home.

Clearly, Mrs. Angles demonstrates that it is possible to juggle a successful career and have a happy home life.

Hard Work *from page 17*

Lewis had the distinction of being one of the first female partners with the venerable Detroit law firm of Dickinson, Wright, Moon, Van Dusen and Freeman.

Annually since 1989 Crain's Detroit Business has named Lewis as one of the top women business owners in Michigan. In 1994 she was honored as one of the top Women of Achievement in the State of Michigan by the National Association of Women Business Owners.

In response to a growing trend in employment relations, Corporate Personnel Services has developed an

employee leasing program that reduces employers' overhead and paperwork. Corporate Personnel Services has the capability to serve as an off-site, full-time personnel and payroll department.

Lewis faces the challenge of a growing business in an ever-changing business world with discipline. She maintains her perspective "by keeping my focus on the job at hand."

In addition to managing her company, Lewis is involved in many civic and community activities. She is married and the mother of three busy children.

Understand *from page 16*

in the long run. We offer a free consultation and guaranteed results. It's a win win situation. Our clients love the personal caring atmosphere that they come into.

The Fat Terminator's mission is to create a "Fat Free America," by helping people understand the reason why they're overweight. We are dedicated to helping people overcome undernourishment, overweight and ill health. If you or someone you know has been struggling with a weight problem, the Fat Terminator is the answer you're looking for. With our individualized

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Resale Shop *from page 19*

of the business is seeing her customers radiate when they model for her fashion shows and expositions.

Her biggest challenge is keeping her store stocked with current high quality clothing for men, women and children.

"They always come in and say: 'What do you have exciting now?' So I always have to be ready. I've had bus tours to other area resale shops, fashion shows, dinners, seminars, a national jazz band entertain and a massage therapist.

"I always have to stay ready for the next challenging customer for my shop," she said adding that it's hard for her not to tell customers what celebrity a particular piece of clothing came from.

She opened the business, because she had a love for people and fashion, "but

I liked saving money so I thought people were like me." Christ went to business school, attended fashion shows and worked for free at another resale shop to better understand the business.

"I believe everyone is given a dream to pursue," she said. "I was taught early in life to disregard the negative thoughts that come in your mind and ponder on the good ones so I ignored friends and my thoughts of it being too hard, too much responsibility and the lack of large capital and the statistic of businesses failing and just followed my dream of owning my own shop."

When asked what person, in the world today, she admired most, Christ said: "God is more real to me than any real person."

Devotion *from page 17*

and prepares them for the business world.

"I love to teach others to love baking as much as I do," she added.

The highlight of her career, Mary said, was having her students win major awards during competitions. One student, now a manager for her, has won five competitions, graduated with honors from Henry Ford Community College and has two children and a husband.

"Another high point was that last October I was hospitalized for two weeks and my employees all pitched in and worked extra hours," she said. "Everyone ran the bakery and did a wonderful job. I was so proud, but sad, too, because they didn't need me."

The downside to her career was having to be away from her family while she was working.

"The upside in my career is allowing my employees more creativity and freedom in their jobs while in my absence," she said.

Mary has been married 26 years. She has a daughter, Jennifer; son, Jerry; and granddaughter, Madison. Jerry graduated from Central Michigan University and is a mechanical engineer.

"What a wonderful experience to see your baby graduate from college," she said.

Mary said her daughter is the person she most admires.

"She's going to college and on the dean's list," Mary said. "She's a wonderful mother to my beautiful granddaughter and she still has time to care for and help other people. She is my pride and joy."

Change *from page 19*

learning the furniture business from him and by making use of her own skills.

Little did Fred Walker know what assets Eleanor would bring to the family business. Her honesty, integrity, loyalty and steel-trap memory are coveted highly by Walker/Buzenberg and any other successful business.

Her business skills in every area of the office and her high personal standards have made her an example to all who work with her.

Eleanor has successfully moved through five decades of business change. She has grown from appreciating the stapler to today's modern business equipment. She has helped move the store location four times. She has seen many changes in styles and colors of home furnishings. She has worked along with many different

co-workers, licked thousands of stamps, and, of course, has dealt with many loyal and friendly customers.

Currently, Eleanor is responsible for accounts payable, record-keeping and accounting, in addition to meeting customer needs. Although this is a full-time schedule, she still manages to think of family and co-workers herself in many thoughtful ways. Thinking and doing for others is what she enjoys best. She truly is a priceless asset to this family furniture retailer.

See Walker/Buzenberg for quality home furnishings, the absolute lowest prices and service you deserve. Stop in today and say hello to Eleanor!

The store is open Monday, Thursday and Friday, 10 a.m. to 9 p.m.; Tuesday, Wednesday and Saturday, 10 a.m. to 6 p.m.; and Sunday, 1 p.m. to 5 p.m.



STAFF PHOTO BY JIM JAGDFELD

Food family: Pauline Tomovski came from a restaurant and bakery family.

Restaurateur isn't afraid of hard work

Pauline Tomovski
Owner
Alexander the Great
 34733 Warren
 Westland, MI
 (313)926-5410

Business started: 1977
Business philosophy: "Treating people like you want to be treated, fair and honest. Giving customers quality and freshness for the price."

Pauline Tomovski came from a restaurant and bakery family. She knows what kind of atmosphere brings the customers back, and she isn't afraid of hard work. In describing her

daily duties, Tomovski said:
 "I do everything from working up front with the girls to even helping out in the kitchen when needed. I do the payroll, hiring, paperwork, right down to watering our beautiful flowers outside. I work wherever I'm needed."

Owning a restaurant in today's competitive restaurant market has its drawbacks. Pauline had to work many hours when her children were small. She also dislikes "watching these big companies come in to town and closing down the small independents."

Pauline said her biggest challenge

See RESTAURATEUR, 27



High point: Bridget Duffy, Deli and Catering Manager at Vintage Market in Westland, loves her work.

Love of catering started in teens

Bridget Duffy
Deli and Catering Manager
Vintage Market
 29501 Ann Arbor Trail, Westland
 (313) 422-0160

Business philosophy: "I believe that loving the work you do is the key and the rest just falls into place."

When Bridget Duffy was a teen she knew which way her career path would go.

At age 14, Bridget started working for a friend's family-owned catering business and enjoyed the work so much she knew that was the kind of work she wanted to pursue in the future.

Now at Vintage Market, Bridget hires staff; makes schedules; prepares in-store sandwiches, deli salads and other foods.

She also orders deli supplies and prepares deli trays, fruit baskets, shrimp trays and other specialties. Bridget is responsible for all catering orders and provides on-site service when necessary.

Her biggest challenge is finding good employees who are "willing to commit themselves as I have," she said.

"The high point in my career is definitely now," Bridget said. "The catering

See CATERING, 27

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Pasta & Pizza Buffets Please, minimum of 12 people, 18 reservations allowed. \$3.95 per person <ul style="list-style-type: none"> • Choice of one-Mozzarella, Pizza: Cheese plus any three items, and Lasagna. • Choice of one-Italian Meat Balls, Swedish Meat Balls, Italian Sausage, Pig In a Blanket, and Buffalo Wings. • Choice of one-Tossed Salad, Italian Garden, or Potato Salad, Cole Slaw, and Macaroni Salad. 	Our Fabulous Seafood Shrimp Tray Serves 12 to 15 people \$39.95 Party Submarine-We pile on the meat! 3 Feet, feeds up to 15 \$26.95 4 Feet, feeds up to 20 \$36.95 5 Feet, feeds up to 25 \$46.95 6 Feet, feeds up to 30 \$49.95
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ANN ARBOR TRAIL



Motivated: Janet Janiga, owner of Payless Groceries, in Livonia decided to go into the discount grocery business to be her own boss.

Something extra: Nancy White worked for 15 years as an accountant at American Motors and five years as a sales person and bookkeeper for The Plate Lady, before realizing her "dream" of owning her own business.

Store owner helps shoppers stretch dollar

Janet Janiga
Owner
Payless Groceries
20319 Middlebelt
Livonia
(810) 477-2666

at excellent discount prices. "We're a deep discount store with 85 to 90 percent of the products at half off except for coffee, pet foods, and diapers. Cereal at \$2 a box is a real bargain," she said. Payless Groceries does not sell perishables, like bread and produce.

Business started: 1992
 Janet Janiga, the mother of four children and a trained X-ray technician, decided to go into the discount grocery business to be her own boss. She also was motivated by a concern that consumers, especially large families and seniors, get the most for their money.

Bargain lovers who like variety know their way to Payless Groceries. Janet said her stock changes daily, and some of her customers come in three or four times a week.

Payless Groceries offers canned foods, cereals, dry goods, cleaning products, and health and beauty aids

"While we can't guarantee a consistent inventory, our shoppers like our good array of choices," said Janet. "It's the kind of store you never know what

See **STRETCH DOLLAR**, 27

She tries to give something extra

Nancy White
Owner
The Plate Lady
16347 Middlebelt
Livonia
(313) 261-5220

"It was the great American dream to own my own business. I was tired of corporate life," she said.

Business started: 1985
Business philosophy: "Keep your customer happy and try to always give a little something extra."

White now works 65 hours a week. "I do the buying, pay the bills, clean the toilets and whatever it takes," she said. "I haven't had a vacation in 16 years."

Before buying The Plate Lady, Nancy White worked for 15 years as an accountant at American Motors and five years as a sales person and bookkeeper for The Plate Lady.

"The high point my career was six years ago when I expanded into the second store. The low point was when I lost my mother to a heart attack."

Her biggest daily challenge is "keeping up with new products and finding

See **SOMETHING EXTRA**, 27

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Holiday Preview

November 1st & 2nd

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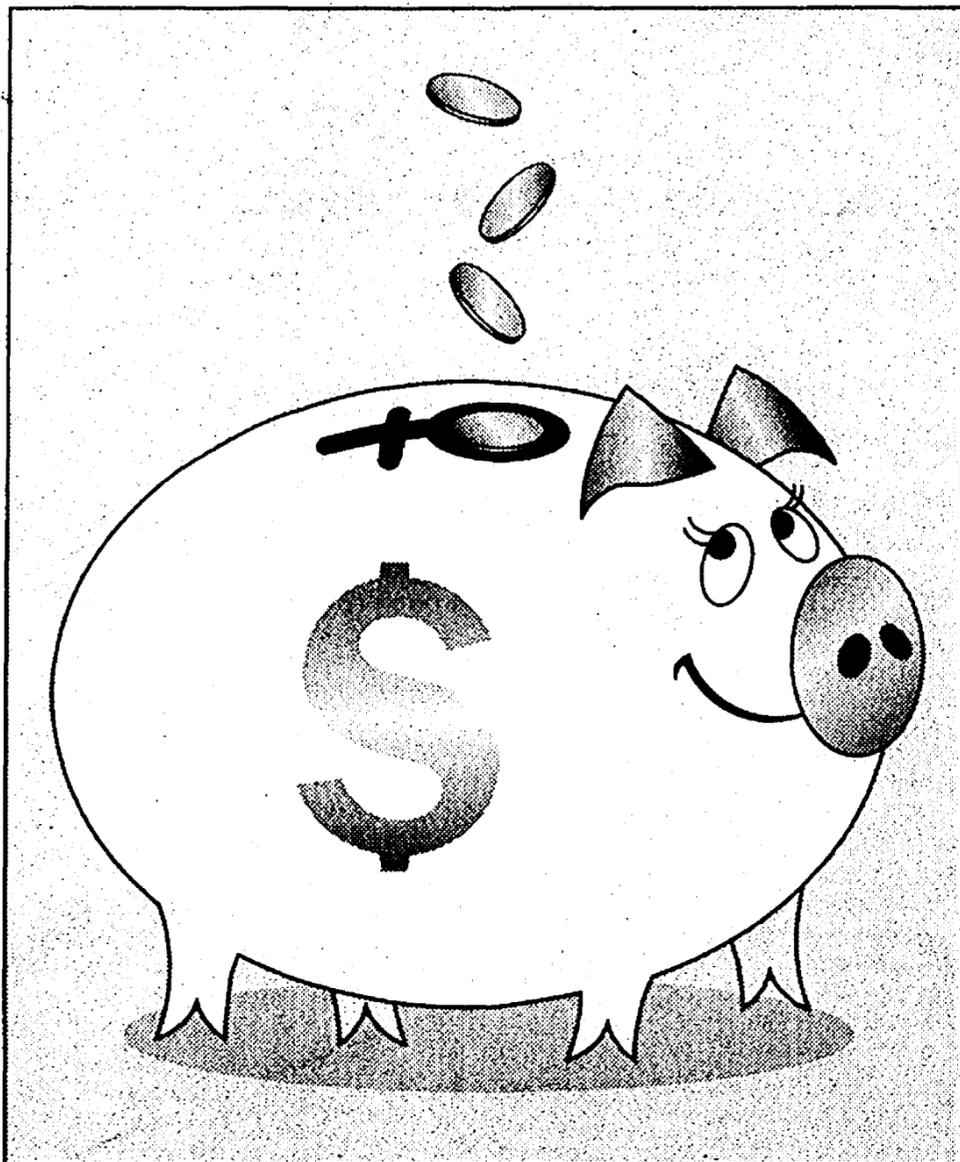
But, this exclusive ornament is only available during our 1996 Holiday Preview celebration on Friday, November 1st and Saturday, November 2nd! Also, you can buy a matching resin bear pin for just \$2.49.*

Quantities are limited, so hurry in for your "bear-ie" special ornament, pin, in-store activities and fun. While you're here, see our entire collection of *Precious Moments* gift ideas.

The Plate Lady
 16347 Middlebelt • Livonia • Between Five & Six Mile
313-261-5220

Money matters

Women urged to narrow pension gap



WASHINGTON— PRNewswire — Women must take a greater role in planning their own retirement savings, said TIAA-CREF Vice President Diane Oakley, speaking recently before members of the Women's Research and Education Institute (WREI) on Capitol Hill.

Citing the notion that "most women leave their economic future to an internally programmed fantasy that a man will come to their rescue," Ms. Oakley urged all women "to plan and save as if their future depends on them as an independent unit."

The good news is that women are starting to save for retirement at younger ages. Nearly three-fourths of the women between 25 and 34 surveyed by the Profit Sharing/401(K) Council of America started saving before age 30, while just 46 percent of baby boomer women started before age 30. "Women are making progress and the challenge is how to keep narrowing the pension gap," Ms. Oakley stated.

- Today the coverage rate for full-time female workers is 48 percent, compared to 51 percent for males. The difference was far greater in 1972, when 38 percent of females and 54 percent of males were covered.

- Many women are covered through their spouse. The pension coverage rate for married households was 73% in 1993.

- Pension coverage among younger workers is slightly higher for women.

Among full-time private wage and salary workers younger than age 35,

40 percent of women and 39 percent of men are covered.

Ms. Oakley urged creation of a provision in the tax code that would allow workers to contribute more when they can afford it, usually in their later years if they have not saved enough when they were young. She said that 403(b) plans can provide a model for this effort.

Commenting on the experience of TIAA-CREF, the world's largest pension fund, Ms. Oakley said, "It has acted as financial education guru for a number of years and our experience offers proof that investor education works, especially for women."

"Today almost 80 percent of TIAA-CREF's women participants invest a portion of their retirement pensions in equities, and 51 percent of their total assets are invested in equities. These figures are fast approaching those for males of 84 percent and 57 percent respectively. As TIAA-CREF expanded its education efforts through multimedia — PC disks, WWW, seminars, video, teleconferencing — women have increased their retirement investing in equities by more than 10 percent since 1993. A closer look at TIAA-CREF's experience suggests that risk-averse patterns attributed to women most likely result from size of accumulation and job tenure and can be overcome with a solid financial education program," she concluded.

TIAA-CREF is the world's largest pension system, with \$172 billion in assets.

Tax pledge top election issue

WASHINGTON — PRNewswire — Taxes will remain the number one issue for small businesses in the 1996 elections, and individuals seeking public office who pledge not to raise taxes while advocating fundamental tax reform will fare better with this large and growing constituency according to a national small business advocacy organization.

"With high taxes and a burdensome tax system impeding the growth and survival of small businesses at every stage of their development, you can bet that this issue will be a priority for each and every small business person who votes on November 5," said Small Business Survival Committee (SBSC) President Karen Kerrigan.

Kerrigan made her remarks on Capitol Hill today at a press conference with a coalition of groups supporting the Taxpayer Protection Pledge — an effort sponsored by Americans for Tax Reform. When signed by a Member of Congress or candidate for public office, the Pledge commits the signer to oppose and vote against any effort to

raise the federal income tax on individuals or corporations.

"In 1992 Bill Clinton promised a middle-class tax cut, instead middle-class small business owners got hit with the biggest tax increase in history. President Clinton made a campaign promise to cut taxes, instead he raised them. Taking the Pledge separates the true friend of the taxpayer from the big tax and spenders," said Kerrigan.

According to SBSC, small business owners are drawn towards elected officials and candidates who support tax system reform — changes that would encourage risk-taking, investment and job creation rather than the attributes of the current system which punish entrepreneurial activities.

"Taxes are still a hot issue despite what the political pundits say.

Pledge signers, and those who make tax reform a key issue of their campaign have a tremendous advantage over their political challengers," added Kerrigan.

SBSC is a nationwide, nonpartisan small business advocacy organization.

Business info offered

Have you been dreaming of running your own business?

The thought of doing something you really enjoy, setting your own hours and being your own boss can be pretty attractive.

But getting started is a big step, requiring a lot of work and financial preparation.

Two publications from MetLife and the U.S. Small Business Administration can help get you ready to take that step. "Starting a Business" will equip you with the basics of entrepreneurship. And "Running a Business" helps you make decisions that can strengthen your business, and make it grow.

For a free copy of both publications, send your name and address to Business Basics, Pueblo, Colo. 81009.

Take the quiz in "Starting a Business" to see if you have the skills and personality traits you'll need to

be a business success. You'll also learn how to choose the type of business you want to run, select a location and evaluate your competition. Find out how to get the money you'll need to start your business, and what you must consider legally before setting up shop.

Once you've gotten started, "Running a Business" helps you decide how to market your product or service, find solid business advisers, and hire and manage loyal employees. You'll also learn basic information about patents and trademarks, and find out what special things you'll need to consider if you work from your home, or if your business will be owned and run by family members.

When you write for the Business Basics publications, you'll also receive a free copy of the Consumer Information Catalog, listing publications on consumer topics.



Knit knack: Lesley Weller, who comes from a family of knitters, has been knitting since she was three years old.

Shop promotes the art of knitting

Lesley Weller
 Owner, Buyer, Designer, Teacher
 Old Village Yarn Shop
 42307 E. Ann Arbor Rd.
 (313)451-0580

Business started: 1989
Business philosophy: "We treat our customers the way we want to be treated. Nobody is turned away if they need help on a project, even if they didn't purchase their supplies from us. Our aim is to promote the art of knitting through our knowledge."

Lesley Weller, who comes from a family of knitters, has been knitting since she was three years old. She comes from New Zealand a country

that taught young children to knit in school.

Lesley and her husband Bob always wanted to own their own business. When the opportunity came to purchase a small yarn shop, Weller decided "to take the plunge."

Owning a knitting store allows Lesley to use all of her talents and skills. "Because I love being around all the colors and fibers, I work a lot with the customers. There is nothing more satisfying than pulling together a lot of textures and colors to make their pattern unique. I also help with the teaching, do the ordering, which is a

See **ART OF KNITTING**, 27



Makeup artist: Jacqui Burkowski, already a licensed cosmetologist and makeup artist since 1973, set out to learn all about permanent makeup.

Artist masters permanent makeup

Jacqui Burkowski
 Owner
 Artistic Permanent Makeup
 1257 S. Main St.
 Plymouth, MI
 (313)455-6980

Business started: 1989
Business philosophy: "My working philosophy is to listen to what the customer wants...so they leave me looking and feeling better about themselves."

When Jacqui Burkowski, a fair-skinned blonde, first heard about permanent makeup, she said, "Wow, no more looking like a ghost. I could look

great 24 hours a day. I also thought if I'm this excited, there are many, many women who would want their makeup done too."

Jacqui, already a licensed cosmetologist and makeup artist since 1973, set out to learn all about permanent makeup. She took training in basic application and advanced to master's training. "I've taken many, many extra classes over the almost seven years I've been applying permanent makeup," she said.

To perfect her application of eyebrows, eyeliner and lips, Jacqui has

See **PERMANENT MAKEUP**, 27

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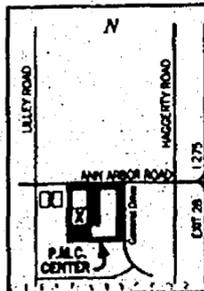


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STAFF PHOTO BY BILL BRESLER

Shared vision: Jacinda Reed and Melissa Montagano are co-owners of Salon Trio in Plymouth.

Salon Trio started with shared vision

Salon Trio
Co-owners Jacinda Reed
and Melissa Montagano
630 Starkweather, Plymouth
(313) 451-0550

Business started: 1994

Business Philosophy: "Our mission at Salon Trio is to continually strive to serve the client with quality customer service and advance education and to create a professional, personal and team-oriented staff."

Salon Trio opened two years ago with three women sharing ideas, visions and having a common goal.

Melissa Montagano and Jacinda Reed are business partners, and Tammy Thomas is a stylist and educator.

"We wanted a departmentalized salon with both colour and styling departments with employees specializing in one area," said Jacinda and Melissa.

That initial three grew to 12 employees in a full service salon offering a styling and colour room, facials, glycolic acid peel, body waxing, full skin care and cosmetic line, manicures, pedicures and acrylic nails.

See **SHARED VISION**, 27



Keeping customers happy: Jennifer Imamura, proprietor, manager of The Velvet Plum, believes in catering to her customers.

Customer is always right at design shop

Jennifer Imamura
Proprietor, Manager,
Interior Designer
The Velvet Plum
595 Forest St.
Plymouth, MI
(313)207-0666

Business started: 1995

Business philosophy: "Our working philosophy is simple: Keep the customer happy! We support the old cliché, "The customer is always right."

Jennifer Imamura believes in catering to her customers. She carries specially requested items, offers free "in-store" design consultation, provides shop-at-home services, supplies enter-

taining ideas and does complimentary gift wrapping. "We even offer a "wish list" registry to accommodate gift-givers in selecting that perfect gift."

Jennifer has an international professional background. She has worked as a designer in Hiroshima, Japan; Los Angeles and Hawaii. She has a B.S. degree in marketing from the University of Massachusetts Amherst and a minor in piano and art.

She also has professionally modeled for such designers as Bill Blass, Oscar de la Renta and Geoffrey Bean. Her

See **DESIGN SHOP**, 27

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HISTORICAL OLD VILLAGE
PLYMOUTH
313-451-0550

TRIO
Salon



Ginny, Renee, Cari, Myra, Janet, Trudy, Jacinda, Melissa, Kamie, Kristin.

STYLIST

Jacinda
Myra
Kamie
Renee

COLORIST

Melissa
Cari

NAIL TECH

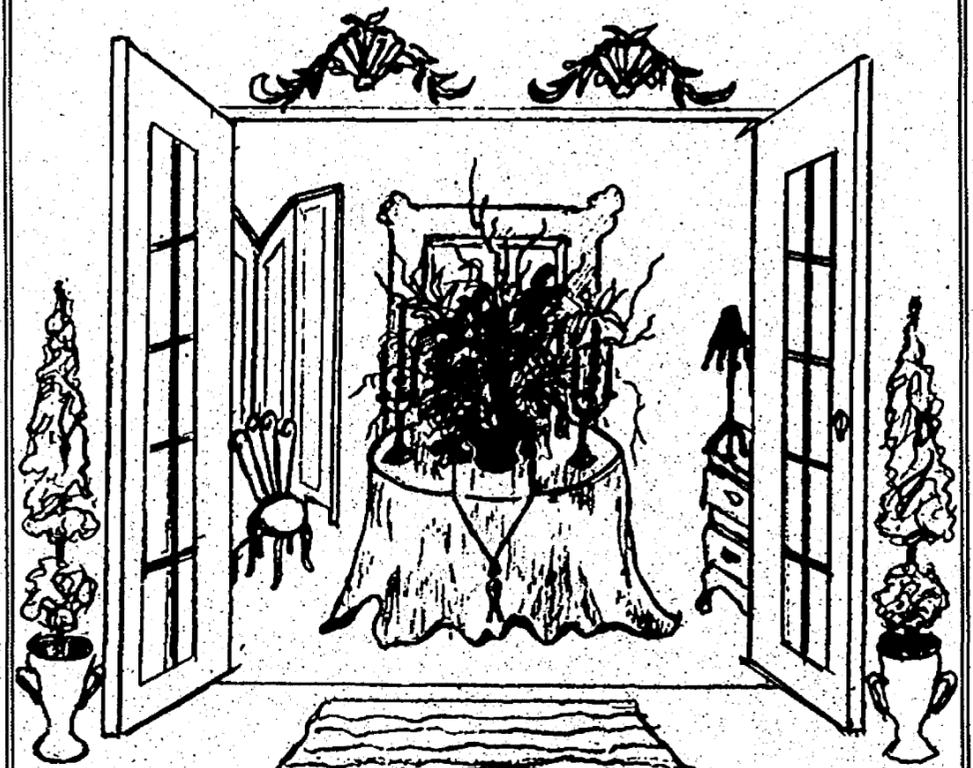
Kristin

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Shared Vision *from page 26*

"We carry TIGI hair care line, a brilliant product line. TIGI supports us with a local training center that gives education on a consistent basis that teaches us the latest techniques, hands on training and fashions in hair today. Education is what we feel sets us apart from other salons.

"We teach educational programs for stylists and colorists," said Jacinda and Melissa.

The stylists are taught by Jacinda and Tammy on mannequin heads, the latest haircuts in collections, men's clipper cuts and updos.

"Our program is very extensive cover-

ing shampooing, client consultations and product knowledge. This program can take six months to a year to complete".

Jacinda has been a hairstylist for eight years. She is on the TIGI Art team and travels to conduct seminars on latest techniques and hair collections. She plans on traveling to London in October to attend an international hair show and to spend time at the Toni and Guy hair academy.

When she's not working, you can find her relaxing at her favorite restaurant Too Chez in Novi or engaged in photography, her latest hobby.

Melissa dreamed of owning her own

salon since she was a young girl. She specializes in hair color and was trained under a nationally-known colorist for one year. She's been in the business for 11 years. Today she's involved in educating for colour in our training center. The colour program in salon consists of working with a foil method when highlighting the hair and working with all types of corrective colour.

She also teaches base applications for blondes, brunettes and redheads. This program takes six months to a year to complete.

Melissa recently got married in Hawaii, her favorite restaurant is

Common Grill in Chelsea. She has a shitzu named Herby who is a very loyal and loving dog. She is looking forward to starting her own family.

"As members of the Plymouth Chamber of Commerce, we've given hair shows for the community and given to many charity events," the partners said.

Our mission at Salon Trio is to continually strive to serve the client with quality customer service and advance education and to create a professional, personal and team-oriented staff.

Restaurateur *from page 22*

today is competing with the big chains. "We are a family type place, run in a family way. We don't have the big company people the chains have to help them with money, advertising and problem-solving."

Pauline would like to increase sales and open another location. More people should have the opportunity to try Alexander the Great's "specially trimmed, seasoned, old-fashioned, cooked-on-an-open-fire barbecued ribs." "We consider ourselves the great place for ribs. Every place has ribs but not the way we prepare them - the old-fashioned way - rotisserie, open fire,

that's real barbecue. We also offer Italian entrees, steaks, broasted seafood, and chops. We do a \$3.95 luncheon special Monday through Saturday 11 a.m. to 4 p.m. And we have great dinner and movie package, great for a night out or in gift certificate form.

Pauline and her husband have two children, a daughter studying political science at the University of Michigan Dearborn and a son who is president of the national Honor Society at Northville High School. Both children help out at the restaurant on the weekends.

Permanent Makeup *from page 25*

had training in color analysis, which enables her to choose pigment colors matched to individual skin tones. "The results are very soft and natural looking. It's unbelievable. You have to see it to believe it's not natural," she said.

Jacqui also is skilled in camouflaging scars and doing aerola recolorations for women who have had breast reconstruction after a mastectomy. And, by popular demand, she recently added "feminine" tattoos to her permanent makeup repertoire.

Jacqui and her husband have their home on 2½ acres and over the years they've had many animals, with horses, ducks, chickens, a pony, two "wonderful" dogs and a litter of cats. "But now we're down to just one spoiled cat, Samster the Tuna Junkie," she said.

These days, they have the house to

themselves. Heather, their daughter is a geology student at Western Michigan in Kalamazoo, and their son James is an engineering student at the University of Michigan in Dearborn. Jacqui likes to boast that she is the proud grandmother of "the most beautiful four-month-old baby boy, Lucas James."

Jacqui has an upbeat view of her future: "My goals are to continue striving to be the best at what I do, stay healthy and take more time to enjoy the family."

Jacqui said her grandmother always knew her granddaughter would be her own boss one day. "When I was very young, I can remember her always calling me the 'Boss Lady.'"

Stretch Dollar *from page 23*

you'll find."

Payless customers don't seem to mind the transient stock, an occasional dented box, felt-tip pen price labels or the limited hours (10 a.m. to 6:30 p.m. Monday through Friday and until 3:30 p.m. Saturday). "They're looking for

value, not glitz," said Janet. "Everyone is looking to stretch a dollar these days. We help you do that."

Payless Groceries is now offering Halloween and Christmas items at 50 percent off before the holidays.

Something Extra *from page 23*

room to put them." As for future plans, Nancy said she wants to "expand certain lines and weed out others."

Nancy is the youngest of seven children. "My father worked 44 years for Chrysler, and my mother was a housewife. I've had one brother and a sister

die, and the rest live in the metropolitan Detroit area."

Nancy's pet Scottish terrier, Angus McTavish V, comes to work with her every day. "He's 2 years old, and I think the customers come to see him more than me."

Design Shop *from page 26*

interest in fashion easily translated to home design.

"I shop in different markets throughout the country to bring unique, distinctive gift items and home decor accessories to our customers at reasonable prices. As the sign on our door states, 'We only look expensive!'" said Jennifer.

"The shop offers the full line of design services, including drapes, wallpaper, furniture, both large and small pieces, custom florals, tromp l'oeil and much more. We're always working to personalize environments for our clients.

"A common and favorite request is for a client to invite us into their home and ask us to give their house 'a new look.' This is accomplished by rearranging furniture, pulling accessories from different rooms around the house and adding a few new 'choice' decora-

tive accents. The cost remains minimal, but the effect can be an amazing transformation!"

"Our gift line offers something for everyone. Not only do we cater to home design - lamps, framed art, handpainted porcelain and furniture - we also carry an array of hostess gifts, holiday items, children's gifts and even clothing and fashion accessories."

Owning a business is a tradition in Jennifer Imamura's family, from grocery stores to boutiques to aerospace corporations.

Jennifer looks forward to a bright future for her business. "Hopefully our customers will enjoy our services and the friendship we offer."

Jennifer and husband Nich have two daughters, Tatiana, 7, and Sabrina, 5.

Art of Knitting *from page 25*

daily need, not to mention the office work."

Although Lesley has seldom dropped a stitch, she has had a few "lows" in her career. "The low point has to be not enough time to knit my own projects. Because we are a full service business, there are always customers' items to do, and then there are the store samples, all hand-knitted."

One of her "highs" is yet to come. "The high point is taking a group of knitters to New Zealand to sightsee, buy yarn, and have workshops with designers there. We are doing this in May of 1997."

Lesley's goal for the future is "to con-

tinue to provide the very best product and service to our customers. Our store is a fiber addicts emporium. We have everything from basics to exotic fibers, and we want to continue to provide anything and everything. There are very few shops that have the supply and range of products that we do."

She keeps up with fashion trends and new ideas by taking classes. She also brings in designers and teachers for her students in her knitting classes.

The Lesley family includes two adult children, two large dogs, two cats and two ferrets. The family enjoys traveling, movies and their own home.

Catering *from page 22*

business at Vintage is building rapidly and it's great to see your efforts pay off.

"It is always exciting to complete the catering of a special occasion knowing everyone was pleased with the job you've done - especially when they notice the efforts made in making sure every detail is taken care of.

"It's also a wonderful compliment when you know your next booking was referred to you by a previous client.

"The low point in my career is when I discovered that the catering business is mostly a part-time job, like weekends and special occasions. You also

need a Monday through Friday job in order to support your family."

Her goals include having her own catering business as well as raising her two beautiful daughters, Shannon, 6 and Megan, 2.

Meanwhile, when asked whom she most admired, Bridget answered: "My mother, Patricia Street, for having strength to raise three children as a working, single mother.

"Now as a working grandmother she still has time to help out with the grandchildren."



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